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**FUND'S INFORMATION**

<b>Management Company:</b>	Alfalah GHP Investment Management Limited 12th Floor, Tower 'A', Saima Trade Towers I.I. Chundrigar Road, Karachi.
<b>Board of Directors of the Management Company:</b>	<ul style="list-style-type: none"><li>- Mr. Abdul Aziz Anis</li><li>- Mr. Hanspeter Beier</li><li>- Mr. Syed Ali Sultan</li><li>- Mr. Shakil Sadiq</li><li>- Mr. Shahab Bin Shahid</li></ul>
<b>CFO &amp; Company Secretary Of the Management Company:</b>	- Mr. Omer Bashir Mirza
<b>Audit Committee:</b>	<ul style="list-style-type: none"><li>- Mr. Shahab Bin Shahid</li><li>- Mr. Syed Ali Sultan</li><li>- Mr. Shakil Sadiq</li></ul>
<b>HR Committee:</b>	<ul style="list-style-type: none"><li>- Mr. Shakil Sadiq</li><li>- Mr. Shahab bin Shahid</li><li>- Mr. Abdul Aziz Anis</li></ul>
<b>Trustee:</b>	Central Depository Company of Pakistan Limited CDC House, 99-B, Block 'B', SMCHS, Main Shara-e-Faisal, Karachi.
<b>Fund Manager:</b>	- Mr. Ather H. Medina
<b>Bankers to the Fund:</b>	Bank Alfalah Limited Faysal Bank Limited
<b>Auditors:</b>	Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Progressive Plaza, Beaumont Road P.O. Box 15541, Karachi.
<b>Legal Advisor:</b>	Bawaney & Partners Room No. 404, 4th Floor Beaumont Plaza, 6-cl-10 Beaumont Road, Civil Lines Karachi.
<b>Registrar:</b>	Alfalah GHP Investment Management Limited 12th Floor, Tower 'A', Saima Trade Towers I.I. Chundrigar Road, Karachi.
<b>Rating:</b>	1 Star (Short term) / 2 Star (Long term) by PACRA

***MISSION STATEMENT***

*Alfalah GHP Alpha Fund aims to provide its unit holders with stock market linked returns over a period of time through investments in various value, growth and dividend paying stocks.*

***VISION STATEMENT***

*Alfalah GHP Alpha Fund aims to establish itself as the investment vehicle of choice for investors who seek to achieve stock market based returns over the medium to long term through exposure to a basket of value, growth and dividend paying stocks.*

**REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY**

The Board of Directors of Alfalah GHP Investment Management Limited (AGIM), the management company of Alfalah GHP Alpha Fund (AGAF) is pleased to present its quarterly report on the affairs of AGAF to the unit holders for the quarter ended 31 March 2013.

**Financial Performance**

Net assets under management as on 31 March 2013 were Rs.115.01 million. During the period units worth Rs.18.29 million were issued and units worth Rs. 20.94 million were redeemed.

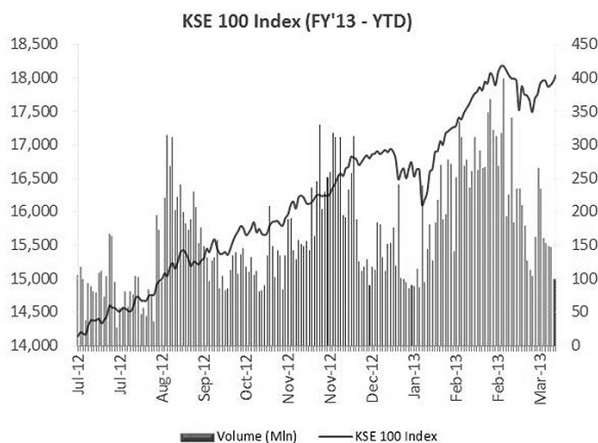
AGAF earned a total income of Rs. 32.58 million for the nine months ended 31 March 2013. Major sources of revenue were capital gains on sale of investments of Rs. 20.31 million, dividend income of Rs. 5.22 million and mark-up on bank deposits of Rs. 1.42 million. After accounting for expenses of Rs. 6.63 million, the net income from operating activities for the period stands at Rs. 25.95 million.

**Market and Fund's Performance**

The fund ended the 3rd Quarter on March 31, 2013 showing a return of 22.89% versus its benchmark's return of 30.74% during the same period, thereby lagging the benchmark by 7.84% during the period.

The Karachi Stock Exchange has had a long bull run during the period in question with the benchmark KSE 100 index having had a positive month-on-month close for 8 consecutive months from July 2102 - February 2013, with a minor 0.7% decline in March 2013.

Despite some serious issues on the economic, political, and law & order fronts, the equity markets managed to perform due to strong corporate results, and the growing optimism of the likelihood of an elected assembly completing its tenure for the first time in the country's history.



**Asset Allocation**

The asset allocation of AGAF as at 31 March 2013 was as follows:

Equity	93.54%
Cash / Bank Deposit	3.40%
Others	3.06%
<b>Total</b>	<b><u>100.00%</u></b>

**Investment Outlook**

While concerns linger regarding the deteriorating macroeconomic fundamentals, weak law and order situation, and the possibility of no political party getting a clear mandate in the upcoming general election, the very fact that the country is heading into a general election with the previous assembly having completed its full term is a huge positive. Additionally, strong earnings growth and healthy payouts in industries such as Oil & Gas, Cement, FMCGs etc. will continue to drive the equity markets going forward.

**Acknowledgement**

The Board is thankful to the Securities and Exchange Commission of Pakistan, State Bank of Pakistan, the Trustee, Central Depository Company of Pakistan Limited and the management of Karachi Stock Exchange (Guarantee) Limited for their continued cooperation and support. The Directors also appreciate the efforts put in by the management team for the growth and the meticulous management of the Fund.

For and on behalf of the Board

16 April 2013  
Karachi

**Abdul Aziz Anis**  
Chief Executive

**CONDENSED INTERIM STATEMENT OF  
ASSETS AND LIABILITIES (UNAUDITED)  
AS AT 31 MARCH 2013**

	31 March 2013 (Unaudited)	30 June 2012 (Audited)
	----(Rupees in '000)----	
Note		
<b>Assets</b>		
Bank balances	5 <b>4,036</b>	20,392
Investments	6 <b>110,922</b>	90,153
Dividend and profit receivable	<b>788</b>	238
Deposits, prepayments and other receivables	<b>2,707</b>	2,700
Preliminary expenses and floatation costs	<b>134</b>	360
<b>Total assets</b>	<b>118,587</b>	113,843
<b>Liabilities</b>		
Payable against Purchase of Investment	-	5,734
Payable to Alfalah GHP Investment Management Limited - Management Company	<b>440</b>	399
Payable to Central Depository Company of Pakistan Limited - Trustee	<b>61</b>	60
Payable to Securities and Exchange Commission of Pakistan -Annual fee	<b>92</b>	109
Accrued expenses and other liabilities	<b>2,980</b>	2,601
<b>Total liabilities</b>	<b>3,573</b>	8,903
<b>Contingencies and Commitments</b>	8    -	-
<b>Net assets</b>	<u><b>115,014</b></u>	<u>104,940</u>
<b>Unit holders' funds (as per statement attached)</b>	<u><b>115,014</b></u>	<u>104,940</u>
	<b>(Number of units)</b>	
<b>Number of units in issue</b>	<u><b>1,928,650</b></u>	<u>1,919,299</u>
	<b>(Rupees)</b>	
<b>Net asset value per unit</b>	<u><b>59.64</b></u>	<u>54.68</u>

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

**For Alfalah GHP Investment Management Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

**CONDENSED INTERIM INCOME STATEMENT (UNAUDITED)  
FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2013**

	Note	Nine months ended		Quarter ended	
		31 March 2013	31 March 2012	31 March 2013	31 March 2012
<b>Income</b>		<b>--(Rupees in '000)--</b>		<b>--(Rupees in '000)--</b>	
Capital gain on sale of investments		20,307	6,244	9,935	4,926
Dividend income		5,223	6,621	1,340	2,896
Profit on deposit accounts with banks		1,420	1,115	151	407
Unrealised appreciation / (diminution) in the value of investment - 'at fair value through profit or loss'	6.2	5,632	2,032	1,086	13,254
<b>Total income</b>		<b>32,582</b>	16,012	<b>12,512</b>	21,483
<b>Expenses</b>					
Remuneration of Alfalah GHP Investment Management Limited - Management Company	7	2,316	2,253	832	799
Sales tax on Management fee		371	360	134	127
Remuneration of Central Depository Company of Pakistan Limited - Trustee		525	526	172	174
Annual fee - Securities and Exchange Commission of Pakistan		92	81	29	27
Amortisation of preliminary expenses and floatation costs		226	227	74	75
Bank and settlement charges		197	198	65	80
Legal and Professional Charges		68	73	23	43
Auditors' remuneration		478	478	111	112
Brokerage		1,614	1,579	550	976
Provision for worker welfare fund	9	516	201	143	201
Fees and subscriptions		126	116	42	38
Printing and publication Charges		100	105	23	25
<b>Total expenses</b>		<b>6,629</b>	6,197	<b>2,198</b>	2,677
<b>Net income from operating activities</b>		<b>25,953</b>	9,815	<b>10,314</b>	18,806
Net element of income / (loss) and capital gains/(losses) included in prices of units issued less those in units redeemed		(690)	36	(3,334)	(76)
<b>Net income for the period</b>		<b>25,263</b>	9,851	<b>6,980</b>	18,730

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

**For Alfalah GHP Investment Management Limited  
(Management Company)**

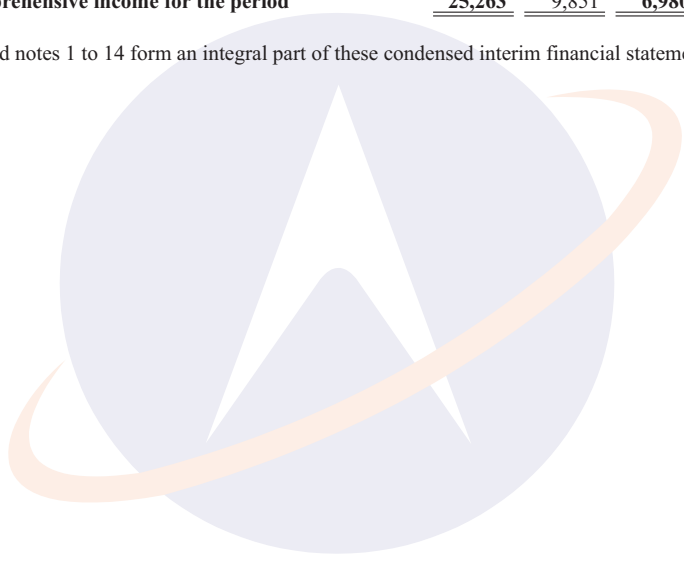
\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

**CONDENSED INTERIM STATEMENT OF  
COMPREHENSIVE INCOME (UNAUDITED)  
FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2013**

	<u>Nine months ended</u>		<u>Quarter ended</u>	
	<u>31 March</u>	<u>31 March</u>	<u>31 March</u>	<u>31 March</u>
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
	<u>--(Rupees in '000)--</u>		<u>--(Rupees in '000)--</u>	
Net income for the period	25,263	9,851	6,980	18,730
Other comprehensive income / (loss) for the period	-	-	-	-
<b>Total comprehensive income for the period</b>	<b><u>25,263</u></b>	<b><u>9,851</u></b>	<b><u>6,980</u></b>	<b><u>18,730</u></b>

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.



**For Alfalah GHP Investment Management Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director



**CONDENSED INTERIM DISTRIBUTION STATEMENT (UNAUDITED)  
FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2013**

	Nine months ended		Quarter ended	
	31 March 2013	31 March 2012	31 March 2013	31 March 2012
Undistributed income / (loss) brought forward:	--(Rupees in '000)--			
Realised	<b>16,121</b>	28,267	<b>7,058</b>	13,059
Unrealised	<b>(7,144)</b>	(3,147)	<b>4,546</b>	(11,221)
	<b>8,977</b>	25,120	<b>11,604</b>	1,838
Net income for the period	<b>25,263</b>	9,851	<b>6,980</b>	18,730
Final distribution declared for the year ended 30 June 2012:				
- Cash distribution: Rs. Nil per unit (2011: 7.00 per unit)	-	(13,226)	-	-
- Issue of Nil bonus units (2011: 21,316 units)	-	(1,177)	-	-
Interim distribution for the period:				
- Cash distribution of Rs. 7.00 (2011: Nil per unit)	<b>(13,227)</b>	-	-	-
- Issue of 43,942 bonus units (2011: Nil units)	<b>(2,429)</b>	-	-	-
	<b>9,607</b>	(4,552)	<b>6,980</b>	18,730
Undistributed income / (loss) carried forward:				
Realised	<b>12,952</b>	18,536	<b>17,498</b>	7,314
Unrealised	<b>5,632</b>	2,032	<b>1,086</b>	13,254
	<b>18,584</b>	20,568	<b>18,584</b>	20,568

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

**For Alfalah GHP Investment Management Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

**CONDENSED INTERIM STATEMENT OF  
MOVEMENT IN UNIT HOLDERS' FUNDS (UNAUDITED)  
FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2013**

	<u>Nine months ended</u>		<u>Quarter ended</u>	
	<u>31 March 2013</u>	<u>31 March 2012</u>	<u>31 March 2013</u>	<u>31 March 2012</u>
	<u>--(Rupees in '000)--</u>		<u>--(Rupees in '000)--</u>	
Net assets at the beginning of the period	<b>104,940</b>	128,001	<b>125,632</b>	105,788
Issue of 317,550 units (2012: 69 units) and 98 units (2012: NIL units) for the nine months and quarter respectively	<b>18,289</b>	4	<b>10</b>	-
Redemption of 352,141 units (2012: 25,774 units) and 352,141 units (2012: 25,774) for the nine months and quarter respectively	<b>(20,941)</b>	(1,365)	<b>(20,941)</b>	(1,365)
	<b>(2,652)</b>	(1,361)	<b>(20,931)</b>	(1,365)
Element of income / (loss) and capital gains / (losses) included in prices of units sold less those in units repurchased:				
- amount representing accrued (income) / loss and realised capital (gains) / losses - transferred to the Income Statement	<b>690</b>	(36)	<b>3,333</b>	76
Final distribution of Nil bonus units for the year ended 30 June 2012 (2011: 21,316 units)	-	1,177	-	-
Interim distribution of 43,942 bonus units for the period ended 31 December 2012 (2011: Nil units)	<b>2,429</b>	-	-	-
Capital gain / (loss) on sale of investments	<b>20,307</b>	6,244	<b>9,935</b>	4,926
Unrelaised appreciation / (diminution) in the value of investment 'at fair value through profit or loss'	<b>5,632</b>	2,032	<b>1,086</b>	13,254
Other net income / (loss) for the period	<b>(676)</b>	1,575	<b>(4,041)</b>	550
Final distribution declared for the year ended 30 June 2012:				
- Cash distribution: Rs. Nil per unit (2011: 7.00 per unit)	-	(13,226)	-	-
- Issue of Nil bonus units (2011: 21,316 units)	-	(1,177)	-	-
Interim distribution for the period:				
- Cash distribution of Rs. 7.00 (2011: Nil per unit)	<b>(13,227)</b>	-	-	-
- Issue of 43,942 bonus units (2011: Nil units)	<b>(2,429)</b>	-	-	-
Net income for the period less distribution	<b>9,607</b>	(4,552)	<b>6,980</b>	18,730
<b>Net assets at the end of the period</b>	<b>115,014</b>	123,229	<b>115,014</b>	123,229
	<b>(Rupees)</b>			
Net asset value per unit at the beginning of the period	<b>54.68</b>	62.21	<b>55.09</b>	50.88
Net asset value per unit at the end of the period	<b>59.64</b>	60.02	<b>59.64</b>	60.02

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

**For Alfalah GHP Investment Management Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

**CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED)  
FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2013**

	Nine months ended		Quarter ended	
	31 March 2013	31 March 2012	31 March 2013	31 March 2012
	--(Rupees in '000)--		--(Rupees in '000)--	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Net income for the period	25,263	9,851	6,980	18,730
<b>Adjustments for:</b>				
Unrealised appreciation / (diminution) in the value of investment - 'at fair value through profit or loss'	(5,632)	(2,032)	(1,086)	(13,254)
Dividend income	(5,223)	(6,621)	(1,340)	(2,896)
Profit on deposit accounts with banks	(1,420)	(1,115)	(151)	(407)
Amortisation of preliminary expenses and floatation costs	226	227	74	75
Provision for worker welfare fund	516	201	143	201
Net element of income / (loss) and capital gains/(losses) included in prices of units issued less those in units redeemed	690	(36)	3,334	76
	<b>14,420</b>	475	<b>7,954</b>	2,525
<b>(Increase) / decrease in assets</b>				
Investments	(15,137)	15,034	9,153	14,042
Receivable against sale of Investments	-	-	4,397	-
Deposits, prepayments and other receivables	(7)	(35)	8	(20)
	<b>(15,144)</b>	14,999	<b>13,558</b>	14,022
<b>Increase / (decrease) in liabilities</b>				
Payable against purchase of investments	(5,734)	3,997	-	3,997
Payable to Alfalah GHP Investment Management Limited - Management Company	41	202	125	90
Payable to Central Depository Company of Pakistan Limited - Trustee	1	8	(2)	6
Payable to Securities and Exchange Commission of Pakistan - Annual fee	(17)	(67)	29	27
Accrued expenses and other liabilities	(137)	353	(189)	437
	<b>(5,846)</b>	4,493	<b>(37)</b>	4,557
Dividend and profit received	6,093	5,765	896	982
<b>Net cash flows from / (used in) operating activities</b>	<b>(477)</b>	25,732	<b>22,371</b>	22,086
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Amount received on issue of units	18,289	4	9	-
Payment against redemption of units	(20,941)	(1,365)	(20,941)	(1,365)
Cash dividend Paid	(13,227)	(13,226)	-	-
<b>Net cash flows from / (used in) financing activities</b>	<b>(15,879)</b>	(14,587)	<b>(20,932)</b>	(1,365)
Net (decrease) / increase in cash and cash equivalents during the period	<b>(16,356)</b>	11,145	<b>1,439</b>	20,721
Cash and cash equivalents at beginning of the period	20,392	17,200	2,597	7,624
Cash and cash equivalents at end of the period	<b>4,036</b>	28,345	<b>4,036</b>	28,345

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

**For Alfalah GHP Investment Management Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

**NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED)  
FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2013****1. LEGAL STATUS AND NATURE OF BUSINESS**

Alfalah GHP Alpha Fund is an open-end collective investment scheme ("the Fund") established through a Trust Deed under the Trust Act, 1882, executed between Alfalah GHP Investment Management Limited, ("the Management Company") and Central Depository Company of Pakistan Limited, ("the Trustee"). The Trust Deed was executed on 27 December 2007 and was approved by the Securities and Exchange Commission of Pakistan (SECP) in accordance with the NBFC (Establishment and Regulation) Rules 2003 ("NBFC Rules"), on 29 February 2008 .

The Management Company of the Fund has been licensed by SECP to act as an Asset Management Company under NBFC Rules. The registered office of the Management Company is situated at 12th Floor, Tower A, Saima Trade Tower, I.I Chundrigar Road Karachi.

Alfalah GHP Alpha Fund is listed on the Karachi Stock Exchange. The Units of the Fund are offered to public on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund. The Fund offers two types of Units Growth and Income. Growth Unit Holders are entitled to bonus units and Income Unit Holders are entitled to cash dividend at the time of distribution by Fund.

Alfalah GHP Alpha Fund is an open-end Equity fund . The primary investment objective of the fund is long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned 'AM3' (Outlook: Negative) to the Management Company in its rating report dated 17 May 2012 and 1 Star (short term) and 2 Star (long term) to the fund in its rating report dated 08 November 2012.

The "Title" to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as the Trustee of the Fund.

These condensed interim financial statements comprise of the condensed interim statement of assets and liabilities as at 31 March 2013 and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim distribution statement, condensed interim statement of movement in unit holders' funds, condensed interim statement of cash flows and notes thereto, for the nine months and quarter ended 31 March 2013.

**2. BASIS OF PRESENTATION****2.1 Statement of compliance**

These condensed interim financial statements have been prepared in accordance with the requirement of approved accounting standards as applicable in Pakistan, the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP shall prevail.

The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34, 'Interim Financial Reporting' and should be read in conjunction with the financial statements of the Fund for the year ended 30 June 2012. These condensed interim financial statements are unaudited.

The Directors of the Asset Management Company declare that these condensed interim financial statements give a true and fair view of the Fund.

## 2.2 Basis of measurement

These condensed interim financial information have been prepared under the historical cost convention, except that investments held at 'fair value through profit or loss' category are measured at fair value.

## 2.3 Functional and presentation currency

These condensed interim financial information are presented in Pak Rupees which is the functional and presentation currency of the Fund and have been rounded off to the nearest thousand of Rupees.

## 2.4 Use of estimates and judgment

The preparation of condensed interim financial information requires the Management Company to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by the Management in applying accounting policies and the key sources of estimating uncertainty are the same as those that applied to financial statements as at and for the year ended 30 June 2012.

## 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are same as those applied in the preparation of the financial statements of the Fund for the year ended 30 June 2012.

### 3.1 Earnings per unit

Earnings per unit (EPU) for the nine month and quarter ended March 31, 2013 has not been disclosed in these condensed interim financial statements as in the opinion of the management determination of weighted average units for calculating EPU is not practicable.

## 4. FINANCIAL RISK MANAGEMENT

The Fund's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 30 June 2012.

	<b>31 March 2013</b>	30 June 2012
	<b>(Unaudited)</b>	(Audited)
	<i>Note</i> ----(Rupees in '000)----	
<b>5. BANK BALANCES</b>		
Deposit accounts	5.1 <b>4,036</b>	<u>20,392</u>

5.1 This represents saving deposit accounts maintained with various banks carrying mark-up rate of 8.00 % to 11.00% (30 June 2012: 9.50% to 11.00%) per annum. This includes Rs. 4.017 million (30 June 2012: 3.23 million) with a related party and carries markup ranging from 8% to 10.50% (30 June 2012: 9.5% to 10.50%).

	<b>31 March 2013</b>	30 June 2012
	<b>(Unaudited)</b>	(Audited)
	<i>Note</i> ----(Rupees in '000)----	
<b>6. INVESTMENTS</b>		
<b>At fair value through profit or loss - held for trading</b>		
Quoted equity securities	6.1 <b>110,922</b>	<u>90,153</u>

**6.1 In quoted equity securities - 'Held for trading'**

Name of the investee company	Note	As at 01 Jul 2012	Purchases during the period	Bonus / Demerger / rights Issue during the period	Sales during the period	As at 31 March 2013	Cost as at 31 March 2013	Market value as at 31 March 2013	Market value as a percentage of:		Par value as a percentage of issued share capital
									net assets	total investments	
						Number of shares	(Rupees in '000)				
<b>Chemicals</b>											
Engro Corporation Limited		-	643,700	-	553,700	90,000	10,649	11,610	10.09	10.47	0.00
Fauji Fertilizer Bin Qasim Limited		-	952,500	-	845,000	107,500	4,088	4,043	3.52	3.64	0.00
Fauji Fertilizer Company Limited		50,000	215,000	-	195,000	70,000	7,982	7,693	6.69	6.94	0.00
ICI Pakistan Limited		20,000	-	(6,692)	13,308	-	-	-	-	-	-
Engro Polymer & Chemicals Limited		-	1,164,000	-	1,164,000	-	-	-	-	-	-
Lotte Pakistan PTA Limited		305,000	614,500	-	919,500	-	-	-	-	-	-
Arif Habib Corporation Limited		199,908	807,500	19,990	648,000	379,398	9,707	9,200	8.00	8.29	0.03
Fatima Fertilizer Company Limited		152,000	180,000	-	332,000	-	-	-	-	-	-
Descon Chemicals Limited		-	1,108,000	-	680,000	428,000	1,229	1,070	0.93	0.96	0.86
							<u>33,655</u>	<u>33,616</u>			
<b>Banks</b>											
Bank Alfalah Limited		200,000	300,000	-	500,000	-	-	-	-	-	0.00
Bank Islami Pakistan Limited		-	200,000	-	-	200,000	1,700	1,264	1.10	1.14	0.06
Faysal Bank Limited		366,317	344,000	16,164	710,000	16,481	164	144	0.13	0.13	0.00
Habib Bank Limited		2,000	-	-	2,000	-	-	-	-	-	-
National Bank of Pakistan		105,275	100,000	6,691	160,666	51,300	2,268	2,002	1.74	1.80	0.00
Soneri Bank Limited		330,000	-	36,300	-	366,300	2,870	2,253	1.96	2.03	0.06
Summit Bank Limited		-	100,000	-	-	100,000	265	256	0.22	0.23	0.04
Askari Bank Limited		212,011	1,070,000	-	862,000	420,011	7,561	8,047	7.00	7.25	0.03
							<u>14,828</u>	<u>13,966</u>			
<b>Non- Life Insurance</b>											
Adamjee Insurance Company Limited		-	275,000	-	140,500	134,500	9,738	9,449	8.22	8.52	0.02
							<u>9,738</u>	<u>9,449</u>			
<b>Construction and Materials</b>											
D.G.Khan Cement Company Limited		98,953	469,000	-	394,000	173,953	9,099	12,050	10.48	10.86	0.01
Flying Cement Limited		1,649,822	-	-	1,649,822	-	-	-	-	-	-
Lucky Cement Limited		46,000	80,000	-	70,000	56,000	7,265	9,385	8.16	8.46	0.00
Maple Leaf Cement Company Limited		-	784,500	-	784,500	-	-	-	-	-	-
Dewan Cement Limited		290,000	795,500	-	384,000	701,500	3,679	3,683	3.20	3.32	0.34
Pioneer Cement Company Limited		-	220,000	-	220,000	-	-	-	-	-	-
Akzo Nobel Pakistan Limited		-	-	6,692	-	6,692	951	779	0.68	0.70	0.00
							<u>20,994</u>	<u>25,897</u>			
<b>Electricity</b>											
The Hub Power Company Limited		-	40,000	-	40,000	-	-	-	-	-	-
Nishat Power Limited		100,000	100,000	-	200,000	-	-	-	-	-	-
							<u>-</u>	<u>-</u>			
<b>Oil &amp; Gas</b>											
Pakistan Petroleum Limited	6.1.2	39,900	61,000	14,975	67,500	48,375	8,339	8,476	7.37	7.64	0.00
Pakistan State Oil Company Limited		-	50,000	4,000	54,000	-	-	-	-	-	-
Oil & Gas Development Company Limited	6.1.2	36,500	43,100	-	35,000	44,600	7,887	9,096	7.91	8.20	0.00
Pakistan Oilfields Limited	6.1.2	27,781	1,900	-	20,000	9,681	3,603	4,392	3.82	3.96	0.00
							<u>19,829</u>	<u>21,964</u>			
<b>Automobile And Parts</b>											
The General Tyre & Rubber Company of Pakistan Limited		-	383,000	-	383,000	-	-	-	-	-	-
							<u>-</u>	<u>-</u>			
<b>Fixed Line Telecom</b>											
Pakistan Telecommunication Company Limited		-	339,000	-	339,000	-	-	-	-	-	-
							<u>-</u>	<u>-</u>			
<b>General Industries</b>											
Thal Limited		54,028	-	-	54,028	-	-	-	-	-	-
							<u>-</u>	<u>-</u>			
<b>Personal Goods</b>											
Nishat Mills Limited		125,376	100,000	-	225,376	-	-	-	-	-	-
Amtex Limited		781,707	179,831	-	201,000	760,538	2,006	1,947	1.69	1.76	1.15
							<u>2,006</u>	<u>1,947</u>			
<b>Forestry and Paper</b>											
Century Paper & Board Mills Limited		-	200,000	-	-	200,000	4,929	4,083	3.55	3.68	0.12
							<u>4,929</u>	<u>4,083</u>			
<b>Gas Water and Multiutilities</b>											
Sui Northern Gas Pipelines Company Limited		-	25,000	-	25,000	-	-	-	-	-	-
							<u>-</u>	<u>-</u>			
<b>Total</b>							<u>105,979</u>	<u>110,922</u>			

6.1.1 All shares have a face value of Rs. 10 each.

6.1.2 Investment includes 25,000 shares of Oil and Gas Development Company Limited, 9,000 shares of Pakistan Oilfields Limited and 15,000 shares of Pakistan Petroleum Limited, which have been deposited with National Clearing Company of Pakistan Limited as collateral against exposure margin and MTM losses for settlement of the Fund's trades as allowed in Circular number 11 dated 23 October 2007 issued by the Securities & Exchange Commission of Pakistan.

	31 March 2013 (Unaudited)	30 June 2012 (Audited)
	----(Rupees in '000)----	
<b>6.2 Net unrealised appreciation fair value of investments classified as 'at fair value through profit or loss'</b>		
Market value of investments	110,922	90,153
Less: Cost of investments	(105,979)	(97,863)
Unrealised appreciation / (diminution) in the value of investments	4,943	(7,710)
Net unrealised appreciation / (diminution) in the value of investments at the beginning of the period / year	7,710	275
Realized on disposal during the period / year	(7,021)	291
	689	566
Net unrealised appreciation / (diminution) in the value of investments for the period / year	<u>5,632</u>	<u>(7,144)</u>

## 7. SALES TAX ON MANAGEMENT FEE

During the current period, an amount of Rs. 0.371 million (31 March 2012: Rs. 0.360) was charged on account of sales tax on management fee levied through Sindh Sales Tax on Services Act, 2011.

## 8. CONTINGENCIES AND COMMITMENT

There are no contingencies and commitments as at 31 March 2013.

## 9. PROVISION FOR WORKERS' WELFARE FUND

Through the Finance Act, 2008 an amendment was made in section 2(f) of the Workers' Welfare Fund Ordinance, 1971 (the WWF Ordinance) whereby the definition of 'Industrial Establishment' has been made applicable to any establishment to which West Pakistan Shops and Establishment Ordinance, 1969 applies. As a result of this amendment it appears that WWF Ordinance has become applicable to all Collective Investment Schemes (CISs) whose income exceeds Rs. 0.5 million in a tax year. A petition has been filed with the Honourable High Court of Sindh by some of Collective Investment Schemes (CISs) through their Trustee on the ground that the CIS (mutual funds) are not establishments and as a result not liable to pay contribution to WWF.

Subsequently, the Ministry of Labour and Manpower (the Ministry) vide its letter dated 15 July 2010 clarified that "Mutual Fund(s) is a product which is being managed / sold by the Asset Management Companies which are liable to contribute towards Workers Welfare Fund under Section-4 of WWF Ordinance 1971. However, the income on Mutual Fund(s), the product being sold, is exempted under the law *ibid*".

Further, the Secretary (Income Tax Policy) Federal Board of Revenue (FBR) issued a letter dated 6 October 2010 to the Members (Domestic Operation) North and South FBR. In the letter reference was made to the clarification issued by the Ministry of Labour and Manpower stating that mutual funds are a product and their income are exempted under the law *ibid*. The Secretary (Income Tax Policy) Federal Board of Revenue directed that the Ministry's letter may be circulated amongst field formations for necessary action. Following the issuance of FBR Letter, show cause notice which had been issued by taxation office to certain mutual funds for payment of levy under WWF were withdrawn. However, the Secretary (Income Tax Policy) Federal Board of Revenue vide letter 4 January 2011 has cancelled ab-initio clarificatory letter dated 6 October 2010 on applicability of WWF on mutual funds and issued show cause notices to certain mutual funds for collecting WWF. In respect of such show cause notices, certain mutual funds have been granted stay by Honourable High Court of Sindh on the basis of the pending constitutional petition in the said court as referred above.

During 2011, the Honourable Lahore High Court in a Constitutional Petition relating to the amendments brought in WWF Ordinance through the Finance Act 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional. Further, during the year, based on such decision of Honourable High Court, the Commissioner of Inland Revenue (Appeals - II) have declared the WWF demand raised by tax authorities against certain mutual funds managed by Asset Management Companies as illegal and without jurisdiction. The management company believes that the decision of the Honourable Lahore High Court, will lend further support to the Constitutional Petition which is pending in the Honourable High Court of Sindh. Further, based on the opinion from legal counsel of Mutual Funds Association of Pakistan (MUFAP), there are good chances for the Constitutional Petition to be decided in favour of the mutual funds and accordingly mutual funds need not to make a provision regarding WWF in their financial statements.

In view of above stated facts and considering the uncertainty on the applicability of WWF to mutual funds due to show cause notices issued to a number of mutual funds, the management company as a matter of abundant caution has decided to continue to maintain the provision for WWF amounting to Rs. 2.361 million (30 June 2012: Rs. 1.846 million) up to 31 March 2013. If the same were not made the NAV per unit would be higher by Rs. 0.27.

#### 10. TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realized or unrealized is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than unrealized capital gains / loss to the unit holders. The Management Company intends to distribute sufficient accounting income of the Fund for the year ending 30 June 2013 in order to comply with the above stated clause to enjoy the tax exemption. Accordingly, no tax provision has been made in these condensed interim financial statements for the nine months and quarter ended 31 March 2013.

#### 11. TRANSACTIONS WITH CONNECTED PERSONS / RELATED PARTIES

Connected persons / related parties include Alfalah GHP Investment Management Limited being the Management Company, Funds under management of the Management Company, GHP Arbitrium AG, Bank Alfalah Limited and MAB Investment Incorporated being associated companies of Management Company, Bank Alfalah Limited - Employees' Provident Fund, Bank Alfalah Limited - Employees' Gratuity Fund, Alfalah GHP Investment Management Limited - Staff Provident Fund, directors and key management personnel of Alfalah GHP Investment Management Limited and Central Depository Company of Pakistan Limited (CDC) being the trustee of the Fund, and other associated companies and connected persons.

The transactions with connected persons are in the normal course of business, at contractual rates and terms determined in accordance with market rates.

Remuneration payable to the Management Company and the Trustee is determined in accordance with the provision of the NBFC Rules 2003, the NBFC Regulations 2008 and Trust Deed respectively.

11.1 Details of transactions and balances at period end with related parties / connected persons, other than those which have been disclosed elsewhere in these financial statements, are as follows:





Financial assets which are tradable in an open market are revalued at the market prices prevailing on the balance sheet date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book value.

The following table shows financial instruments recognised at fair value, analysed between those whose fair value is based on:

Level 1 : quoted prices in active markets for identical assets or liabilities.

Level 2: Those involving inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices); and

Level 3: Those with inputs for the asset or liability that are not based on observable market data (unobservable inputs)

	31 March 2013			Total
	Level 1	Level 2	Level 3	
	----- (Rupees in '000) -----			
<b>At fair value through profit or loss</b>				
- Equity securities	110,922	-	-	110,922
	<u>110,922</u>	<u>-</u>	<u>-</u>	<u>110,922</u>

There have been no transfers to or from above levels during the period.

### 13. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorized for issue on 16 April 2013 by the Board of Directors of the Management Company.

### 14. GENERAL

Figures have been rounded off to the nearest thousand rupees.

**For Alfalah GHP Investment Management Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director