# **ALFALAH GHP**

### June, 2014

# **Fund Managers' Report**

## **Economic & Capital Markets Review**

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#### **FY14 Economic Review & Outlook**

FY14 closed with a mixed scorecard for the new governments first year in office. On the upside, a stronger PKR, a restarted privatisation program and healthier FX reserve position were all positives for the year. Progress still has to made in curtailing the fiscal deficit, increasing tax collection, resolving a number of structural issues especially with relation to power and bringing down inflationary pressure.

GDP growth rebounded marginally; however in order for growth the push above a sustained 5%, the government must overcome the challenges it faces in terms of tax collection and power tariff subsidies. Undue reliance on indirect taxation has only highlighted the difficulties in widening the tax net. Continued privatisation will help support fiscal spend with the real test being the ability of the government to fund the entirety of its development spend over FY15.

The security situation warrants special merit as the commencement of Operation Zarb-i-Azb signals the first concrete step taken in finding a military solution to the growing problem of terrorism. A successful campaign will yield multiple peace dividends and improve the investment climate of the country.

#### **Money Market Review & Outlook**

Full year FY14 inflation figure closed at 8.6%, appreciably higher than the 7.4% witnessed in FY13. As a result the SBP found it difficult to reduce the discount rate to single digit as upward pressure in prices continued throughout the year. With crude oil prices rising, Ramazan related price seasonality and expected gas/power price hikes, we feel that SBP will again take a cautious stance in the upcoming monetary policy and will keep the Discount Rate unchanged.

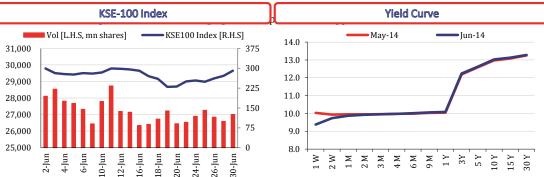
The interbank money market remained predominantly tight during the year. Given the market's view of a stable to downward interest rate regime, activity picked up substantially in long term bonds. Total amount raised over the year was approx Rs 2.036 trn in PIBs. This trend is expected to continue into FY15 with the latest auction attracting similar strong participation with the government raising PKR210bn against a target of PKR100bn. FY15 is expected to follow a similar trend; participation should remain skewed towards the longer tenor on the back of stable interest rates.

Monetary policy will take its lead from overall CPI figures which are expected to dip marginally over the first quarter of the fiscal and then pick up again for the remainder of the year as the full impact of subsidy removals in gas and power begin to take effect.

#### **Equity Market Review & Outlook**

The stock market closed with a 41% return over FY14. Volumes along with domestic and foreign participation stayed strong adding much needed liquidity to the market. The rally was considerably broad based with no one particular sector or stock contributing to the increase. This appreciation has made the KSE100 one of the best performing in the world over the period. The market responded positively to the progress made by the government on the PKR and privatisation program. An improving external account situation also helped build confidence of foreign portfolio investors.

June was an eventful month with a number of events happening on the economic front (Federal Budget), the political front (Commencement of the military operation in NWA) and the privatization front (successful SPOs of UBL and PPL held during the month). Foreign portfolio investors remained net buyers with net inflow of USD71 million over June alone. The start of the holy month of Ramazan is expected to keep interest subdued with the next trigger the commencement of the results season for the June accounts.



# **IGI Money Market Fund**

Rating: "AA+(f)" by PACRA

#### **Investment Objective**

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

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Fund Basic Information	
Category: Money Market Scheme	Management Fee: 0.80%
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-
Benchmark: Avg. 3 Mth Dep. Rates of	Min. Subseq. Investment: PKR 1,000/-
3 "AA" Rated Banks	Trustee: CDC Pakistan Limited
Launch Date: May 27, 2010	Auditor: E&Y, Ford Rhodes Sidat Hyder
Par Value: 100	Listing: Lahore Stock Exchange
Pricing: Forward Day	Dealing Days: Monday - Friday
Sales Load: 1.00%	Cut-off Time: 9:00 am - 3:00 pm
Risk Profile: Low	Leverage: Nil
Fund Statistics	

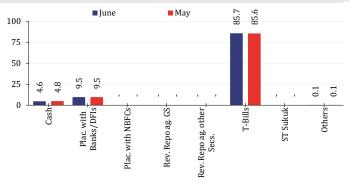
estment Comn	nittee	
irperson	Maheen Rahman	Chief Executive Officer
retary	Ather Husain Medina	Chief Investment Officer
nber	Noman Soomro	Chief Operating Officer
nber	Shariq Mukhtar Hashmi	Head of Risk & Compliance
nber	Muddasir Ahmed Shaikh	Portfolio Manager
nber	Nabeel Malik	Portfolio Manager

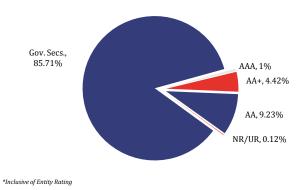
Fund Statistics	
Fund Size (PkR mn; as on June 30th, 2014):	2,817
NAV (PkR):	100.9170
Wtd. Average Maturity (months):	2.09

# Fund Performance IGI MMF BM YTD: 8.18% 6.86% Month (June '14): 8.44% 7.38%

#### **Asset Allocation** (as % of Total Assets)







#### **Fund Activity**

IGIMMF generated a MTD return of 8.44% and YTD return of 8.18% for the period under review, comfortably beating the benchmark. During the year focus was to maintain a high quality portfolio with low risk which would deliver stable performance.

During the month the fund maintained its policy of increasing its duration. The longer duration allows the capture of more stable yields that have remained relatively unaffected by adverse revaluation movements.

Going forward, the fund plans to maintain higher portfolio duration and deploy available liquidity in government securities and/or bank placements based on available yield offers.

#### **Details of Non Compliant Investments**

					% of	
		Value of Investment	Provisioning Held,	Value of Investment	Gross	% of Net
Name of Non - Compliant Investment	Type of Instrument	before Provisioning	if any	after Provisioning	Asset	Asset

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
IGI MMF	7.52%	7.08%	6.88%	7.71%	7.05%	8.02%	8.35%	8.24%	8.40%	8.56%	8.36%	8.44%	8.18%
BM	6.00%	6.00%	5.77%	6.50%	6.50%	7.47%	7.18%	7.38%	7.38%	7.38%	7.38%	7.38%	6.86%

MUFAP's Recommended Format

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 17.028mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs. 0.6101 / 0.65%. The YTD sum provided in this regard stands at Rs. 4,357,185 had this provision not been made, the YTD return would be higher by Rs. 0.1561 / 0.17%. For details, investors are advised to read the latest Financial Statements of the Scheme.



# Alfalah GHP Cash Fund

#### Rating: AAA (f) by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

Member

2,108

502.66

1.37

|--|

Category: Money Market Scheme

Fund Type: Open Ended Benchmark: Avg. 3 Mth Dep. Rates Min. Subs. Inv.: PKR 5,000/- (G); PKR 50,000/- (I)

of 3 "AA" Rated Banks

Par Value: PKR 500 Pricing: Forward Day

Trustee: MCB Financial Services Limited Launch Date: March 12, 2010 Auditor: KPMG Taseer Hadi Listing: Karachi Stock Exchange Dealing Days: Monday - Friday

Sales Load: NA Risk Profile: Low

**Fund Statistics** Fund Size (PkR mn; as on June 30th, 2014):

NAV(PkR): Wtd. Average Maturity (months):

Asset Allocation (as % of Total Assets)

#### **Investment Committee**

Chairperson Maheen Rahman Secretary Ather Husain Medina Member Noman Soomro Member Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Member Member

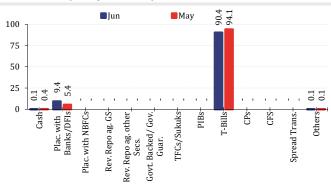
Nabeel Malik **Imran Altaf** 

Chief Executive Officer Chief Investment Officer Chief Operating Officer Head of Risk & Compliance Portfolio Manager Portfolio Manager

Portfolio Manager

<b>Fund Performance</b>	AGCF	BM
YTD:	8.09%	7.08%
Month (June'14):	8.32%	7.38%

#### **Portfolio Credit Quality**

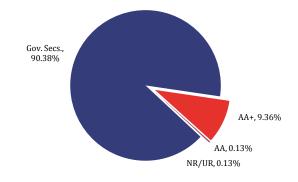


Management Fee: 1.00%

Cut-off Time: 9:00 am - 11:00 am

Leverage: Nil

Min. In. Inv.: PKR 25,000/- (G); PKR 100,000/- (I)



#### **Fund Activity**

AGCF generated a return of 8.09% over FY14 - closing the year with MTD return of 8.32% for June 2014.

On annualized basis, AGCF exceeded its benchmark return of 7.08% by an impressive 101bps. Over the last month of the year, however, this outperformance clocked in at 94bps as the fund generated a return of 8.32% against benchmark of 7.38%.

Exposure in Treasury bills remained around 90% during most of the year, with fund duration maintained between 30 - 45 days. The fund maintained a blend of short-term treasuries and 3m treasuries to achieve a reasonable duration throughout the year. This strategy allowed the fund to maintain its high credit quality rating of AAA.

Going forward, the fund plans to maintain this duration in order to achieve stability in returns while capturing higher yields.

#### **Details of Non Compliant Investments**

		Value of Investment	Total Provisioning	Value of Investment	% of Gross	% of Net
Name of Non - Compliant Investment	Type of Instrument	before Provisioning	Held	after Provisioning	Asset	Asset

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGCF	7.30%	6.89%	7.02%	8.01%	6.79%	8.01%	8.27%	8.07%	8.25%	8.37%	8.31%	8.32%	8.09%
BM	6.39%	6.42%	6.50%	6.75%	6.85%	7.45%	7.41%	7.40%	7.63%	7.38%	7.38%	7.38%	7.08%

MUFAP's Recommended Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 16.072mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.3.8316 / 0.82%. For details, investors are advised to read the latest Financial Statements of the Scheme.



# **IGI Income Fund**

#### Rating: "A+(f)" by PACRA

#### Investment Objective

The investment objective of IGI Income Fund (IGIIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

#### **Fund Basic Information**

Category: Income Scheme
Management Fee: 1.25%
Fund Type: Open Ended
Min. Initial Investment: PKR 5,000/Benchmark: 6 Month KIBOR
Min. Subseq. Investment: PKR 1,000/Launch Date: April 14, 2007
Trustee: CDC Pakistan Limited
Auditor: E&Y, Ford Rhodes Sidat Hyder
Pricing: Forward Day
Listing: Lahore Stock Exchange
Sales Load: 1.00%
Dealing Days: Monday - Friday

#### **Investment Committee**

Chairperson Maheen Rahman
Secretary Ather H. Medina
Member Noman Soomro
Member Shariq Mukhtar Hashmi
Member Muddasir Ahmed Shaikh
Member Nabeel Malik

Chief Executive Officer Chief Investment Officer Chief Operating Officer Head of Risk & Compliance Portfolio Manager

Portfolio Manager

# Leverage: Nil Fund Statistics

Risk Profile: Low

 Fund Size (PkR mn; as on June 30 th, 2014):
 1,956

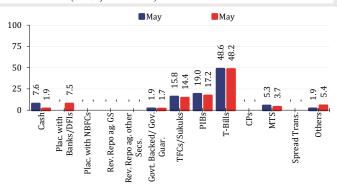
 NAV (PkR):
 100.4208

 Wtd. Average Maturity (months):
 17.04

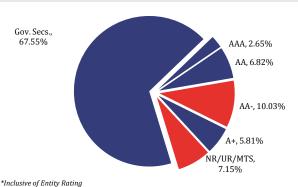
Cut-off Time: 9:00 am - 3:00 pm

Fund Performance	IGI IF	BM
YTD:	8.00%	9.79%
<b>Month</b> (June '14):	7.81%	10.17%

#### **Asset Allocation** (as % of Total Assets)



#### **Portfolio Credit Quality**



#### **Fund Activity**

During the month, IGIIF generated MTD return of 7.81% and YTD return of 8.00%. During the year heavy reliance on govt treasury bills dragged the performance, which picked up when the allocation shifted towards longer term bonds

The fund faced revaluation impact on its medium-long term portfolio during the month therefore contracting the fund's returns for the month. The fund continued to increase exposure to MTS, in order to enhance yields.

Going forward, the fund will increase duration by gradually increasing allocation to longer dated corporate and government bonds.

#### TFC/Sukuk Holdings (% of Total Assets)

Bank Alfalah Ltd (20-Feb-13)	4.07%
Engro Fertilizer Ltd (30-Nov-07)	3.27%
NIB Bank - Pre IPO	2.54%
Faysal Bank Ltd (27-Dec-10)	2.38%
Wapda Sukuk - III	1.88%
Bank Al Falah - (2-Dec-09)- Floating	1.84%
Pak Mobile Communication - (18-Apr-12)	1.61%
Faysal Bank Ltd (12-Nov-07)	0.13%

Total 17.73%

#### **Details of Non Compliant Investments**

Name of Non - Compliant Investment
Type of Instrument

Value of Investment
before Provisioning
Held
Value of Investment
after Provisioning
Asset
Asset

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
IGI IF	7.34%	5.62%	7.73%	7.91%	6.42%	8.37%	10.25%	7.52%	9.61%	6.42%	7.39%	7.81%	8.00%
BM	9.08%	9.12%	9.28%	9.55%	9.78%	9.78%	10.15%	10.15%	10.11%	10.18%	10.17%	10.17%	9.79%

#### MUFAP's Recommended Format

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 15.570mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.7995 or 0.86%. The YTD sum provided in this regard stands at Rs. 2,712,346 had this provision not been made, the YTD return would have been higher by Rs. 0.1393 or 0.15%. For details, investors are advised to read the latest Financial Statements of the Scheme.



# **IGI Aggressive Income Fund**

#### Investment Objective

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

Fund Basic Inform	ation	

Category: Aggressive Income Scheme Management Fee: 1.00% Fund Type: Open Ended Benchmark: 6 Month KIBOR Launch Date: October 25, 2007 Acquisition Date: August 6, 2010

Par Value: 50 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Moderate

Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited

Auditor: E&Y, Ford Rhodes Sidat Hyder Listing: Karachi Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 3:00 pm

Leverage: Nil

#### **Investment Committee**

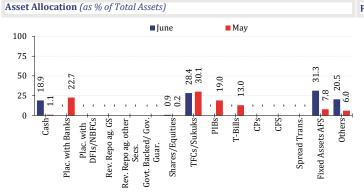
Chairperson Maheen Rahman Ather H. Medina Secretary Member Noman Soomro Member Shariq Mukhtar Hashmi Member Muddasir Ahmed Shaikh Member Nabeel Malik

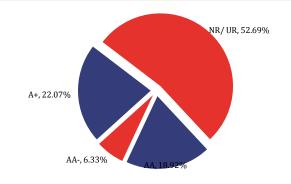
Chief Executive Officer Chief Investment Officer Chief Operating Officer Head of Risk & Compliance Portfolio Manager Portfolio Manager

**Fund Statistics** Fund Size (PkR mn; as on June 30 th, 2014): 196 NAV(PkR): 42.8970 Wtd. Average Maturity (months): 29.21

**Fund Performance** IGI AIF BM 9.79% 7.60% Month (June '14): 10.71% 10.18%

**Portfolio Credit Quality** 





### **Fund Activity**

During the month, IGIAIF generated MTD return of 10.71% and YTD return of NIB TFC - Pre IPO 7.60%

There was a reduction in the fund size during the month which led to a significant re-shuffling of the investment portfolio.

The fund's performance during the year remained subdued because of mark-tomarket impact on corporate/govt bonds, reliance on T-bills and property mark downs.

#### TFC/Sukuk Holdings (% of Total Assets)

22.07% Askari Bank IV - 18-Nov-09 6.33%

Total 28.39%

#### **Details of Non Compliant Investments**

Name of Non - Compliant Investment	Type of Instrument	Value of Investment before Provisioning	Provisioning Held, if any	Value of Investment after Provisioning	% of Gross Asset	% of Net Asset
Agritech Limited	<b>Equity Shares</b>	7,070,157	(5,035,977)	2,034,180	0.90%	1.04%
Fixed Assets - Avail. for Sale	Fixed Assets	100,000,000	(29,124,750)	70,875,250	31.28%	36.13%
NIB Bank TFC*	TFC	50,000,000	0	50,000,000	22.07%	25.48%
*NIB TFC has exceeded compliant limit on account of redempt	tion in fund					

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
IGI AIF	3.07%	4.68%	6.00%	8.25%	5.80%	9.50%	11.00%	6.62%	9.83%	7.79%	4.86%	10.71%	7.60%
BM	9.08%	9.12%	9.28%	9.55%	9.78%	9.78%	10.15%	10.15%	10.11%	10.18%	10.17%	10.17%	9.79%

MUFAP's Recommended Format

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has made provisions amounting to Rs. 5.207mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the  $Scheme\ would\ be\ higher\ by\ Rs. 1.1385\ /\ 2.86\%.\ For\ details, investors\ are\ advised\ to\ read\ the\ latest\ Financial\ Statements\ of\ the\ Scheme.$ 



# Alfalah GHP Income Multiplier Fund

#### Rating: "A-(f)" by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Income Multiplier Fund (AGIMF) is to generate stable and consistent returns while seeking capital preservation through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Member

#### **Fund Basic Information**

Category: Aggressive Income Scheme

Fund Type: Open Ended Benchmark: 12 Month KIBOR Launch Date: June 15, 2007 Par Value: PKR 50/-

Pricing: Forward Day Sales Load: 3.00% Risk Profile: High

Management Fee: 1.25%

Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-

Trustee: CDC Pakistan Limited Auditor: E&Y. Ford Rhodes Sidat Hyder Listing: Karachi Stock Exchange

Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 5:00 pm

#### **Investment Committee**

**Portfolio Credit Quality** 

Chairperson Maheen Rahman Ather H. Medina Secretary Member Noman Soomro Member Shariq Mukhtar Hashmi **Muddasir Ahmed Shaikh** Member

Nabeel Malik

Chief Executive Officer Chief Investment Officer Chief Operating Officer Head of Risk & Compliance

Portfolio Manager Portfolio Manager

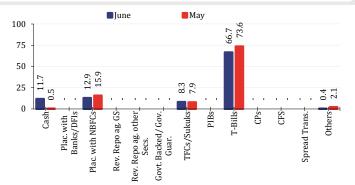
## Leverage: Nil **Fund Statistics**

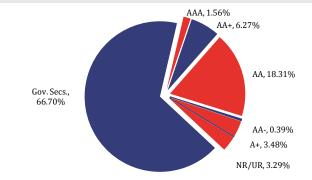
Fund Size (PkR mn; as on June 30 th, 2014): 1.566 NAV (PkR): 48.0741

Wtd. Average Maturity (months): 7.11

Fund Performance	AGIMF	BM
YTD	12.35%	10.16%
<b>Month</b> (June '14):	31.56%	10.45%

#### Asset Allocation (as % of Total Assets)





#### **Fund Activity**

During the month, AGIMF generated a MTD return of 31.56% and YTD return of 12.35% compared to YTD benchmark of 10.16%.

This strong performance during the year came primarily on the back of writebacks coupled with maintaining a clean high quality portfolio. During the month the fund decreased Treasury bills exposure to 66.7%, and corporate bond exposure rose slightly to to 8.3%. Meanwhile, placements were reduced accordingly.

Going forward, with our view of a stabilized interest rate environment, the fund will look to further increase its duration by building up its corporate and government bond portfolio.

#### Top 10 Holdings (% of Total Assets)

K-Electric - (19-Mar-14) Wapda Sukuk - III Maple Leaf Cement - (3-Dec-07) Engro Fertilizer - (30-Nov-07) Bank Alfalah Ltd. - (20-Feb-13) Security Leasing - (28-Mar-06)

1.56% 2.82% 1.86% 0.39% 0.06%

1.61%

Total 8.31%

#### **Details of Non Compliant Investments**

Name of Non – Compliant Investment	Type of Instrument	Value of Investment before Provisioning	•	Value of Investment after Provisioning		% of Net Asset
Name of Non-Comphant investment	Type of moti union	before Frovisioning	ii aiiy	arter Frovisioning	Hoset	Hisset

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGIMF	-5.93%	6.52%	21.81%	6.80%	14.90%	13.07%	10.53%	10.57%	13.18%	8.15%	9.36%	31.56%	12.35%
BM	9.40%	9.52%	9.72%	10.02%	10.17%	10.45%	10.45%	10.45%	10.41%	10.46%	10.44%	10.45%	10.16%

MUFAP's Recommended Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 6.805mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.2089 / 0.49%. For details, investors are advised to read the latest Financial Statements of the Scheme.



# **IGI Islamic Income Fund**

#### Rating: 'A+ (f)' by PACRA

#### **Investment Objective**

The investment objective of IGI Islamic Income Fund (IGIIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

	Informa	

Category: Islamic Income Scheme Fund Type: Open Ended

3 Islamic Banks

Launch Date: December 3, 2009 Par Value: 100 Pricing: Forward Day

Sales Load: 1.00% Risk Profile: Low

Management Fee: 1.50%

Min. Initial Investment: PKR 5,000/-Benchmark: Avg. 6 Mth Dep. Rates - Min. Subseq. Investment: PKR 1,000/-

> Auditor: E&Y, Ford Rhodes Sidat Hyder Listing: Karachi Stock Exchange

Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 3:00 pm

Trustee: CDC Pakistan Limited

Leverage: Nil

#### **Investment Committee**

Maheen Rahman Chairperson Secretary Ather Husain Medina Noman Soomro Member Member Shariq Mukhtar Hashmi Member **Muddasir Ahmed Shaikh** Member Nabeel Malik

**Imran Altaf** 

Chief Executive Officer Chief Investment Officer Chief Operating Officer Head of Risk & Compliance Portfolio Manager

Portfolio Manager Portfolio Manager

#### **Fund Statistics**

Fund Size (PkR mn; as on June 30th, 2014): 104 NAV(PkR): 100.9551 Wtd. Average Maturity (months): 16.64

**Fund Performance** 

Member

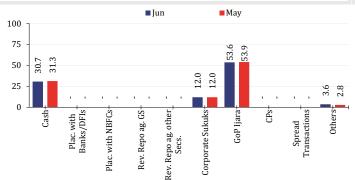
Month (June '14):

6.02% 3.30%

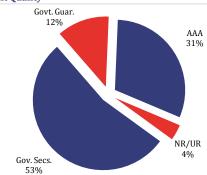
IGI IIF

RM 6.69% 6.67%

#### **Asset Allocation** (as % of Total Assets)



**Portfolio Credit Quality** 



\*Inclusive of Entity Rating

#### **Fund Activity**

IGIIIF generated a return of 6.02% for FY14, with MTD return of 3.30% for June Wapda Sukuk - III 2014.

Over the year, the fund broadened its investment focus to include high-quality corporate sukuks, thus, diversifying its exposure and risk profile. In June, the revaluation losses on the sukuk portfolio supressed the monthly yield.

The fund plans to target higher AUMs in a bid to increase potential to tap higher vields.

Sukuk Holdings (% of Total Assets)

GoP Ijara Sukuk - XII

12.05% 53.61%

**Total** 65.66%

**Details of Non Compliant Investments** 

					% of	
		Value of Investment	Provisioning Held,	Value of Investment	Gross	% of Net
Name of Non - Compliant Investment	Type of Instrument	before Provisioning	if any	after Provisioning	Asset	Asset
Name of Non - Compliant investment	Type of mstrument	before 1 Tovisioning	ii aliy	arter 1 Tovisioning	Asset	AS

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
IGI IIF	5.89%	4.98%	4.78%	5.08%	6.47%	5.46%	8.05%	6.88%	5.92%	3.82%	9.85%	3.30%	6.02%
BM	6.65%	6.67%	6.69%	6.69%	6.71%	6.76%	6.69%	6.71%	6.69%	6.67%	6.67%	6.67%	6.69%

#### MUFAP's Recommended Format

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 2.248mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs. 2.1780 / 2.29%. The YTD sum provided in this regard stands at Rs. 121,927 had this provision not been made, the YTD return would have been higher by Rs. 0.1181 / 0.12%. For details, investors are advised to read the latest Financial Statements of the Scheme.



# **IGI Stock Fund**

#### **Investment Objective**

Risk Profile: High

Leverage: Nil

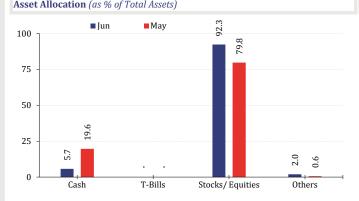
The investment objective of IGI Stock Fund (IGI SF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.

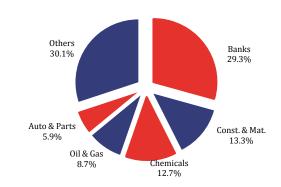
<b>Fund Basic Information</b>	
Category: Equity Scheme	Management Fee: 2.00%
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-
Benchmark: KSE-100	Min. Subseq. Investment: PKR 1,000/-
Launch Date: July 15, 2008	Trustee: CDC Pakistan Limited
Par Value: 100	Auditor: E&Y, Ford Rhodes Sidat Hyder
Pricing: Forward Day	Listing: Lahore Stock Exchange
Sales Load: 2.50%	Dealing Days: Monday - Friday

Cut-off Time: 9:00 am - 3:00 pm

Investment Committee								
Maheen Rahman	Chief Executive Officer							
Ather Husain Medina	Chief Investment Officer							
Noman Soomro	Chief Operating Officer							
Shariq Mukhtar Hashmi	Head of Risk & Compliance							
Muddasir Ahmed Shaikh	Portfolio Manager							
Nabeel Malik	Portfolio Manager							
Imran Altaf	Portfolio Manager							
	Maheen Rahman Ather Husain Medina Noman Soomro Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Nabeel Malik							

Fund Statistics		<b>Fund Performance</b>	IGI SF	ВМ
<b>Fund Size</b> ( <i>PkR mn; as on June 30</i> <sup>th</sup> , 2014):	440	YTD:	24.58%	41.16%
NAV (PkR):	102.7030	Month (June'14):	1.00%	-0.29%
Standard Deviation:	0.06			
<b>Asset Allocation</b> (as % of Total Assets)		Asset Allocation (Sector wise a	s % of Total Assets)	





#### **Fund Activity**

IGI SF generated a MTD return of 1.00% and a YTD return of 24.58% against a benchmark of -0.29% MTD and 41.16% YTD. The alteration in investment strategy in the final quarter of the year bode well for the performance.

The main reason for underperformance, in the initial half, is attributable to cement and textile sector and Oil & Gas sector in the later half of the year. The fund has maintained its investment philosophy of investing in bluechips with solid performance history, however, in the current year, the market performance has mainly come from second and third tier illiquid stocks. We feel that maintaining our investment discipline is essential even though our short term performance has lagged, as equity investments are long term in nature, and over the longer term.

I.C.I Pakistan Ltd.       7.92         Oil & Gas Dev.Co       6.42         Lucky Cement Ltd.       6.07         Pak Suzuki Motor Co. Ltd.       5.89         United Bank Ltd.       4.90         Engro Corporation Ltd.       4.51	
Lucky Cement Ltd. 6.02 Pak Suzuki Motor Co. Ltd. 5.89 United Bank Ltd. 4.90	2%
Pak Suzuki Motor Co. Ltd. 5.89 United Bank Ltd. 4.90	2%
United Bank Ltd. 4.90	7%
	9%
Engro Corporation Ltd. 4.58	)%
0	8%
Habib Bank Ltd. 4.48	8%
Allied Bank Ltd. 4.1	%
MCB Bank Ltd. 4.07	7%
Bank AL-Habib Ltd. 3.96	6%
Total 52.4	1%

#### **Details of Non Compliant Investments** % of Value of Investment Provisioning Held, Value of Investment Gross % of Net Name of Non - Compliant Investment

#### **FY14 Rolling Returns** Jul-13 May-14 Aug-13 Sep-13 Dec-13 Ian-14 Feb-14 Apr-14 YTD -3.98% 5.83% 4.74% 4.63% 3.22% 5.27% 1.00% 24.58% IGI SF 11.84% -10.72% 2.92% -2.70% 1.93% BM 10.98% -4.94% -1.48% 4.32% 6.70% 3.95% 6.03% -3.74% 5.34% 6.45% 2.85% -0.29% 41.16%

#### **MUFAP's Recommended Format**

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 8.730mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.2.0365 / 2.47%. The YTD sum provided in this regard stands at Rs.1.56mn, had this provision not been made, the YTD return would have been higher by Rs.0.3636 / 0.44%. For details, investors are advised to read the latest Financial Statements of the Scheme.



# Alfalah GHP Alpha Fund

#### Rating: "1 Star" by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

Member

#### **Fund Basic Information**

Category: Equity Scheme Fund Type: Open Ended Benchmark: KSE100

Launch Date: September 9, 2008 Par Value: PKR 50/-Pricing: Forward Day

Sales Load: 5.00% Risk Profile: Moderate to High

Leverage: Nil

**Management Fee:** 1.75%

Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-

Trustee: CDC Pakistan Limited Auditor: E&Y, Ford Rhodes Sidat Hyder Listing: Karachi Stock Exchange Dealing Days: Monday - Friday

Cut-off Time: 9:00 am - 5:00 pm

#### **Investment Committee**

Maheen Rahman Chairperson **Ather Husain Medina** Secretary Member Noman Soomro Member Shariq Mukhtar Hashmi Member **Muddasir Ahmed Shaikh** Nabeel Malik Member

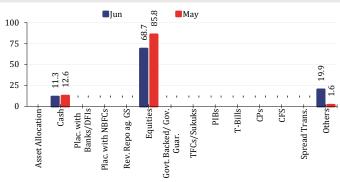
**Imran Altaf** 

Chief Executive Officer Chief Investment Officer Chief Operating Officer Head of Risk & Compliance Portfolio Manager

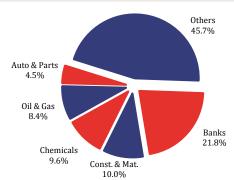
Portfolio Manager Portfolio Manager

**Fund Statistics Fund Size** (PkR mn; as on June 30 th, 2014): 204 NAV(PkR): 57.5500 **Fund Performance AGAF BM** YTD: 29.55% 41.16% Month (June '14): 0.14% -0.29%

#### Asset Allocation (as % of Total Assets)



### Asset Allocation (Sector wise as % of Total Assets)



#### **Fund Activity**

AGAF generated an MTD return of 0.14% and a YTD return of 29.55% against a benchmark of -0.29% MTD and 41.57% YTD. The improvement in performance came in the later half of the year when the fund reshuffled its portfolio.

The fund has an investment philosophy of investing in bluechips with solid performance history, however, in the current year, the market performance has mainly come from second and third tier illiquid stocks. We feel that maintaining our investment discipline is essential even though our short term performance has lagged, as equity investments are long term in nature, and over the longer term, our investment philosophy will prevail.

#### Top 10 Equity Holdings (% of Total Assets)

I.C.I Pakistan Ltd.	5.52%
Lucky Cement Ltd.	5.06%
Oil & Gas Dev.Co	4.53%
Pak Suzuki Motor Co. Ltd.	4.45%
MCB Bank Ltd.	4.42%
United Bank Ltd.	4.07%
Engro Corporation Ltd.	4.06%
Bank AL-Habib Ltd.	3.02%
Hub Power Company Ltd.	2.98%
D. G. Khan Cement Co.	2.70%
Total	40.82%

#### **Details of Non Compliant Investments**

					% of	
		Value of Investment	Provisioning Held,	Value of Investment	Gross	% of Net
Name of Non - Compliant Investment	Type of Instrument	before Provisioning	if any	after Provisioning	Asset	Asset

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGAF	10.24%	-7.54%	-0.03%	-0.52%	7.36%	4.48%	5.08%	-3.33%	3.85%	5.90%	1.84%	0.14%	29.55%
BM	10.98%	-4.94%	-1.48%	4.32%	6.70%	3.95%	6.03%	-3.74%	5.34%	6.45%	2.85%	-0.29%	41.16%

MUFAP's Recommended Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 3.698mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.0450 / 2.35%. For details, investors are advised to read the latest Financial Statements of the Scheme.



# Alfalah GHP Value Fund

#### Rating: "3 Star" by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

#### **Fund Basic Information**

Category: Asset Alloc. Scheme

Fund Type: Open Ended

Benchmark: 50% KSE100 Index Perfor. + 50% 6 Month KIBOR

Launch Date: October 29, 2005

Par Value: PKR 50/-Pricing: Forward Day

Sales Load: 5.00%

Risk Profile: Moderate to High

Management Fee: 2.00%

Min. Initial Investment: PKR 5,000/-

Min. Subseq. Investment: PKR 1,000/-

Trustee: CDC Pakistan Limited

Auditor: E&Y, Ford Rhodes Sidat Hyder

Listing: Karachi Stock Exchange Dealing Days: Monday - Friday

Cut-off Time: 9:00 am - 5:00 pm

Leverage: Nil

#### **Investment Committee**

Chairperson Maheen Rahman Ather Husain Medina Secretary Noman Soomro Member Member Shariq Mukhtar Hashmi

Member Muddasir Ahmed Shaikh

Nabeel Malik Member

Imran Altaf Member

Chief Executive Officer Chief Investment Officer Chief Operating Officer Head of Risk & Compliance Portfolio Manager

Portfolio Manager

Portfolio Manager

#### **Fund Statistics**

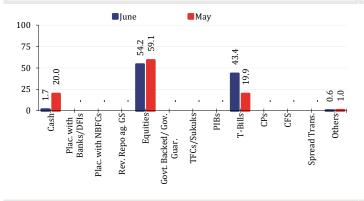
Fund Size (PkR mn; as on June 30  $^{th}$ , 2014):

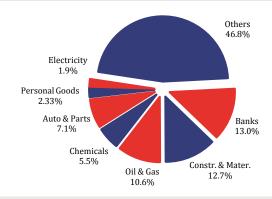
561 NAV (PkR): 55.0400

Fund Performance	AGVF	BM
YTD:	19.52%	25.50%
Month (June '14):	1.49%	0.27%

#### **Asset Allocation** (as % of Total Assets)

#### Equity Asset Allocation (Sector wise as % of Total Assets)





#### **Fund Activity**

AGVF generated a return of 19.52% over FY14, with MTD return of 1.49% for June 2014.

During the year, the KSE-100 index appreciated by a phenomenal +41% on account of recovery in macroecnomic indicators, corporate earnings growth and stronger foreign investor confidence. Equity exposure of the fund was aligned with the benchmark composition to achieve steady monthly returns. In line with this strategy, major exposures were taken in Oil & Gas sector, Construction & Materials sector, Banking sector and Chemical sector. Towards the end of the year, however, exposure was also increased towards Auto & Parts to benefit from the budget-led taxi scheme announced by the government.

#### Top 10 Equity Holdings (% of Total Assets)

Pak Suzuki Motor Co.	7.12%
Engro Corporation Limited	4.52%
Allied Bank Limited	4.24%
Habib Bank Limited	4.23%
Oil & Gas Development	4.17%
Pak Petrl Ltd	4.03%
Nishat Mills	2.33%
Askari Commercial Bank Limited	2.31%
United Bank Limited	2.25%
Pakistan Oilfields Ltd.	1.96%
Total	37.17%

#### **Details of Non Compliant Investments**

		Value of Investment	Provisioning Held,	Value of Investment	% of Gross	% of Net
Name of Non - Compliant Investment	Type of Instrument	before Provisioning	if any	after Provisioning	Asset	Asset
Agritech Limited	Term Finance Cert.	5,705,000	(5,705,000)	0	0.00%	0.00%

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGVF	8.34%	-7.66%	-0.97%	1.97%	3.80%	4.29%	2.92%	-1.68%	2.32%	3.20%	0.79%	1.49%	19.52%
BM	5.88%	-2.10%	-0.36%	2.59%	3.75%	2.40%	3.45%	-1.48%	3.10%	3.65%	1.84%	0.27%	25.50%

MUFAP's Recommended Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 10.902mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of  $the Scheme \ would \ be \ higher \ by \ Rs. 1.0701 \ / \ 2.32\%. \ For \ details, investors \ are \ advised \ to \ read \ the \ latest \ Financial \ Statements \ of \ the \ Scheme.$ 



# Alfalah GHP Islamic Fund

#### Rating: "3 Star" by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Islamic Fund (AGIF) is seeking long term capital appreciation and income from a diversified portfolio developed in consistence with the principles of Shariah.

Member

Fund	l Basic	Informat	tion
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Category: Islam. Asset Allo. Scheme Fund Type: Open Ended

Benchmark: 50% KMI30 Index Perfor. Min. Subseq. Investment: PKR 1,000/-+ 50% 6 Month Dep. Rate

Launch Date: September 4, 2007

Par Value: PKR 50/-Pricing: Forward Day Sales Load: 5.00%

Risk Profile: Moderate to High

Management Fee: 2.00%

Min. Initial Investment: PKR 5,000/-

Trustee: CDC Pakistan Limited

Auditor: E&Y, Ford Rhodes Sidat Hyder Listing: Karachi Stock Exchange Dealing Days: Monday - Friday

Cut-off Time: 9:00 am - 5:00 pm

Leverage: Nil

#### **Investment Committee**

Chairperson **Maheen Rahman** Secretary Ather Husain Medina Member Noman Soomro Member Shariq Mukhtar Hashmi **Muddasir Ahmed Shaikh** Member Member

**Nabeel Malik Imran Altaf** 

Chief Executive Officer Chief Investment Officer Chief Operating Officer Head of Risk & Compliance Portfolio Manager Portfolio Manager

Portfolio Manager

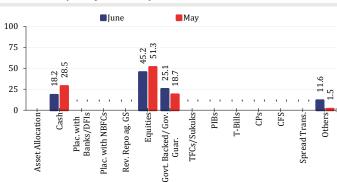
#### **Fund Statistics**

**Fund Size** (*PkR mn*; as on June 30 <sup>th</sup> , 2014): NAV (PkR):

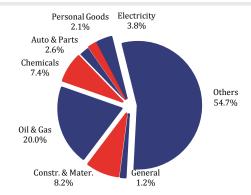
332 54.3800

**Fund Performance** AGIF **BM** YTD: 18.42% 17.11% Month (June '14): 1.74% 0.18%

#### Asset Allocation (as % of Total Assets)



#### **Equity Asset Allocation** (Sector wise as % of Total Assets)



#### **Fund Activity**

AGIF generated a return of 18.42% for FY14, with MTD return of 1.74% for June 2014.

Comparatively, the KMI-30 index appreciated by 27.7% over FY14, while the 6M deposit rate averaged 6.48%. Resultantly, the fund exceeded the benchmark by 131bps over the year. Equity exposure was primarily maintained in the Oil & Gas sector, Constr. & Material sector and Chemical sector. The fund also initiated exposure in Auto & Parts sector on the back of favorable newsflow regarding taxi scheme. Exposure was also built in Personal Goods sector, which is expected to benefit from PKR appreciation and stronger exports from GSP+ status. In consideration of the upcoming result season, the Fund will increase its equity exposure in stocks with stronger earnings growth.

#### **Top 10 Equity Holdings** (% of Total Assets)

Oil & Gas Development	6.05%
Fauji Fertilizer Company Ltd.	5.52%
Pakistan Petroleum	5.15%
Lucky Cement	4.30%
Pakistan Oilfields Ltd.	3.98%
Hub Power Co. Limited	3.77%
Pak State Oil	3.75%
Pak Suzuki Motor Co.	2.55%
Nishat Mills	2.06%
DG Khan Cement	1.64%
Total	38.78%

#### **Details of Non Compliant Investments**

Name of Non - Compliant Investment	Type of Instrument	Value of Investment before Provisioning	Provisioning Held, if any	Value of Investment after Provisioning	% of Gross Asset	% of Net Asset
WAPDA Sukuk - III*	Corporate Sukuk	58,245,000	0	58,245,000	13.60%	17.55%

\*WAPDA Sukuk has exceeded compliant limit on account of annual dividend payment

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGIF	7.78%	-6.38%	-1.70%	4.34%	2.96%	3.61%	2.56%	-1.64%	1.70%	2.30%	0.46%	1.74%	18.42%
BM	5.79%	-3.20%	-1.23%	2.79%	2.82%	2.44%	2.34%	-1.20%	2.29%	1.94%	1.24%	0.18%	17.11%

MUFAP's Recommended Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 8.336mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.3655 / 2.97%. For details, investors are advised to read the latest Financial Statements of the Scheme.



# Alfalah GHP Sovereign Fund

## Rating: "AA-(f)" by PACRA

#### **Investment Objective**

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

	Informa	

Category: Income Scheme
Fund Type: Open Ended
Benchmark: 70% 6M T-Bill +
30% 6M DR (3"AA-" or above Banks)
Launch Date: May 09, 2014
Par Value: 100
Pricing: Forward Day
Sales Load: 1.00%

Management Fee: 1.00%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: E&Y, Ford Rhodes Sidat Hyder
Listing: Lahore Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 3:00 pm
Leverage: Nil

#### **Investment Committee**

Chairperson Maheen Rahman
Secretary Ather H. Medina
Member Noman Soomro
Member Shariq Mukhtar Hashmi
Member Muddasir Ahmed Shaikh
Member Nabeel Malik

Chief Executive Officer Chief Investment Officer Chief Operating Officer Head of Risk & Compliance Portfolio Manager Portfolio Manager

## Risk Profile: Low Fund Statistics

 Fund Size (PkR mn; as on June 30 th, 2014):
 514

 NAV (PkR):
 100.0749

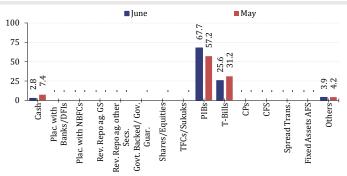
 Wtd. Average Maturity (months):
 17.99

 Fund Performance
 AGSOF
 BM

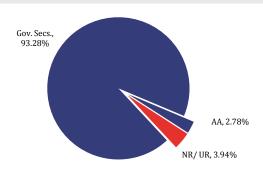
 YTD
 8.70%
 9.11%

 Month (June '14):
 9.11%
 9.10%

#### **Asset Allocation** (as % of Total Assets)



#### **Portfolio Credit Quality**



#### **Fund Activity**

AGSOF generated a return of 9.11% in June. During the month, the fund faced price volatility on its bond portfolio, nevertheless, active management of the portfolio resulted in attaining a reasonable performance for the month.

With our view of a stable interest rate, the fund's investment strategy is focused towards longer dated government papers which offer a higher yield in addition to the potential for gains if interest rates ease off.

Going forward, the focus will be on trading of GoP bonds to generate yield enhancement, while maintaining the current portfolio mix.

### TFC/Sukuk Holdings (% of Total Assets)

#### **Details of Non Compliant Investments**

Name of Non – Compliant Investment	Type of Instrument	Value of Investment before Provisioning	Provisioning Held, if any	Value of Investment after Provisioning	% of Gross Asset	% of Net Asset

**Total** 

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGSOF											8.03%	9.11%	8.70%
BM											9.12%	9.10%	9.11%

MUFAP's Recommended Format

0.00%

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 0.126mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.0246 / 0.02%. For details, investors are advised to read the latest Financial Statements of the Scheme.

