# Fund Managers' Report

April 2016



# **Economic & Capital Markets Review**

#### **Economic Review & Outlook**

Economic activity in the manufacturing sector continued to expand with large scale manufacturing registering a growth of 4.35% in the first eight months of the fiscal year vis-à-vis 2.37% in the corresponding period last year. Moreover, data released in April showed that the Purchasing Manufacturers Index was recorded at 63.44 for March 2016, as opposed to January's reading of 64.54 and March 2015's reading of 65.13. This showed that economic activity continued to expand in March. Going forward, the economy is expected to continue to receive impetus from improvements in energy availability, low input prices, and low cost of financing.

Inflation was recorded at 4.17% in April, the highest YoY growth since December 2014. The hike in CPI Index was mostly due to non-recurring spikes in house rent and education charges as well as rise in prices of non-perishable food items. Inflation is expected to remain subdued and fall within the level of 3-4% for the remainder of this calendar year. Threats to inflation include a recent rally in international crude oil prices that can have a lagged effect on local motor fuel costs. For May the Government has kept local stable; however, if the rally in international commodities continues pressure on local prices might also filter through. In addition, the month of Ramzan, in which a jump in food prices is usually witnessed, is set to fall in June.

The economy's external position continued to remain at comfortable levels during the period. The exchange rate remained range-bound between PKR 105.4 to 105.8 per USD in the open market. Moreover, foreign exchange reserves slipped marginally from USD 20.9bn to USD 20.8bn during the month. A small surplus was posted in the current account, which brought the current account deficit to USD 1.6bn in 9MFY16 vs. USD 2.0bn in the corresponding period last year. Going forward higher textile exports on the back of uninterrupted gas supply to the sector are likely to improve the external position. However, threats remain, including diminishing growth rate of remittances, higher import bill following a rise in international oil prices, and ending of IMF's programme in August 2016.

## **Money Market Review & Outlook**

During the month of April the yield curve remained stable at the shorter end and moved upwards for three and five year bonds. The interbank market anticipated an increase in borrowing requirements of the government and therefore most of the income funds across the industry faced the brunt of adverse PIB revaluation. Following the trend, market participation in the last T-bill auction of the month was witnessed at higher levels compared to previous cut off; however, the SBP rejected all bids therefore negating the idea that the government is under pressure with reference to its borrowing requirements.

The Government reduced coupons on PIBs in the range of 100-175bps in the month of April and the new coupons for 3-years, 5-years, and 10-years bond stand at 7.00%, 7.75%, and 8.75% respectively. Cut-off yields rose up significantly for 3-year instruments in April's auction, while they remained almost flat for 5 and 10 year bonds. Participation was mostly concentrated in 3 and 5 year bonds.

Despite an outlook of benign inflation, SBP is expected to maintain the policy rate at the current level to reflect a healthy real interest rate and to maintain a stable exchange rate. In future, slipping of crude oil prices may build a case for another cut.

## **Equity Market Review & Outlook**

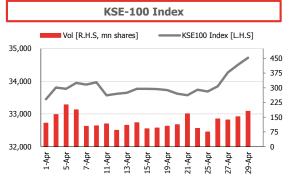
The KSE-100 index gained over 1,500 points (+4.8%) during April in continuation of the rally that started at the end of February. Biggest contributors to the index's gain were Oil and Gas stocks and Banks, while certain Food, Pharmaceutical, Fertilizer, and Power Sector stocks restrained the index. Foreign investors remained net sellers during the month once again with a cumulative net sell of USD 18.1m as opposed to USD 11.3m sale in March 2016. Foreign investors mostly disinvested from the Commercial Banks and Fertilizer Sectors.

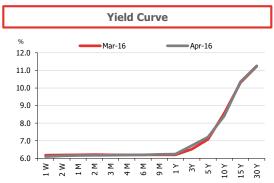
The gains in the market during April were mostly attributable to Oil and Gas E&P stocks, which started rallying due to a surge in international crude oil prices. These prices in turn rose because of indication by the International Energy Agency that the current global oil surplus will reduce substantially in the second half of this year. Failure of OPEC and non-OPEC producers to reach an oil output freeze had only a very short-lived impact on crude oil prices.

The index was further helped by the three big private banks that had previously reached attractive levels and that are under consideration to be included in MSCI's Emerging Market Index should Pakistan be classified as an Emerging Market in June. Expectations of higher inflation, and consequently ending of monetary easing cycle, also contributed to positive sentiment in these stocks. Moreover, posting of positive earnings surprises by the Attock Group Companies, International Steel, Gul Ahmed Textile Mills, Nishat Mills, and Packages, among others, led to strong rallies in these stocks.

MSCI's upcoming reclassification review of Pakistan as an Emerging Market, and the federal budget are expected to determine the direction of the







Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

# Alfalah GHP Cash Fund

Fund Stability Rating: "AA (f)" by PACRA 31-Dec-15

AMC Rating: "AM2-" by PACRA 31-Mar-16

**Risk Profile: Low** 

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

## **Basic Information** Category: Money Market Schen Management Fee: 1.00% **Fund Type: Open Ended** Benchmark: Avg. 3 Mth Dep. Rates of 3 "AA" Rated Banks Launch Date: March 12, 2010 Par Value: PKR 500 **Pricing: Forward Day** Sales Load: NA

Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-**Trustee: MCB Financial Services Limited** Auditor: E&Y, Ford Rhodes Sidat Hyder Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

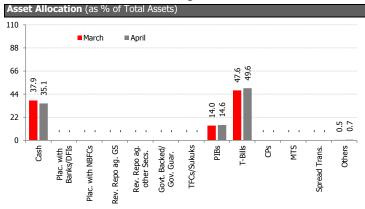
Investment Committee Maheen Rahman **Noman Soomro** 

**Nabeel Malik Muddasir Ahmed Shaikh** 

Shariq Mukhtar Hashmi Imran Altaf, CFA **Kashif Kasim** 

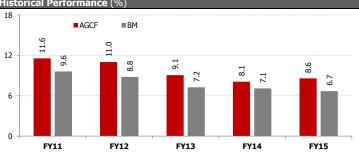
Portfolio Credit Oualit

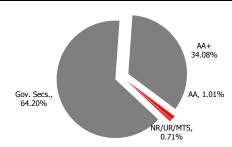
**Chief Executive Officer Chief Operating Officer Chief Investment Officer** Head of Investment Advisory/ Senior Portfolio Manager **Head of Risk & Compliance Portfolio Manager** Jr. Portfolio Manager



#### **Fund Statistics** Fund Size (PkR mn; as on April 29, 2016) 662 NAV (PkR): 522.94 Sharpe Ratio\* -0.83 Standard Deviation\* 0.69% Wtd. Average Maturity (months): 2.17 Since Inception\*\* 9.09% Fund Performance AGCE

i ullu r el	Tormanice			Diri	AGCI
YTD		_		4.78%	5.27%
Month	(April, 2016):			4.68%	4.71%
Credit Qu	ıality (as % of <sup>-</sup>	Fotal Assets)			
Govt. Guar	r.	64.20%	Α		0.00%
AAA		0.00%	A-		0.00%
AA+		34.08%	BBB+		0.00%
AA		1.01%	BBB		0.00%
AA-		0.00%	Below IG		0.00%
A+		0.00%	NR/UR		0.71%





	ion-Compi	liant Inves	tments										
Name			Туре		Value before Provisioning		Provisioning Held, if any	_	Value after Provisioning		% Gross Assets		% Net Assets
1 Year - Rol	lling Rotu	rnc											
I Teal - KU	Apr-15	Mav-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16
AGCF BM	8.24% 5.85%	6.46% 5.18%	10.39% 5.18%	5.55% 5.18%	5.26% 5.18%	6.11% 4.68%	5.44% 4.68%	4.66% 4.68%	5.31% 4.68%	5.26% 4.68%	4.78% 4.68%	4.61% 4.68%	4.71% 4.68%

The Fund/Scheme has maintained provisions amounting to Rs. 17.795mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.14.0663 / 2.81%. For details, investors are advised to read the latest Financial Statements of the Scheme. Effective from July 1, 2015 no provision is being made as mutual funds have been excluded from levy of WWF vide Finance Act 2015.

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.



<sup>\*</sup> Calculated on 12 month trailing data

<sup>\*\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

# Alfalah GHP Money Market Fund (Formerly IGI Money Market Fund)

Fund Stability Rating: "AA (f)" by PACRA 31-Dec-15 AMC Rating: "AM2-" by PACRA 31-Mar-16

#### **Investment Objective**

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

Category: Money Market Schem Management Fee: 0.80% Fund Type: Open Ended Min. Initial Investment: PKR 5,000/-Benchmark: Avg. 3 Mth Dep. Min. Subseq. Investment: PKR 1,000/-Rates of 3 "AA" Rated Banks **Trustee: CDC Pakistan Limited** Launch Date: May 27, 2010 Auditor: E&Y, Ford Rhodes Sidat Hyder Par Value: 100 Listing: Pakistan Stock Exchange **Pricing: Forward Day** Dealing Days: Monday - Friday Sales Load: 1.00% Cut-off Time: 9:00 am - 4:00 pm **Risk Profile: Low** Leverage: Nil

Investment Committee Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh

Shariq Mukhtar Hashmi

Imran Altaf, CFA

**Kashif Kasim** 

Chief Executive Officer
Chief Operating Officer
Chief Investment Officer
Head of Investment Advisory/
Senior Portfolio Manager
Head of Risk & Compliance
Portfolio Manager
Jr. Portfolio Manager

0.00%

0.53%

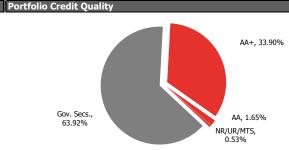
Asset Allocation (as 100 March 64.3 80 60 18.3 40 12.2 13.8 20 GS Others Cash Banks/DFIs with NBFCs other TFCs/Sukuks PIBs Ps Spread Trans. Backed/ Gov. Guar. Rev. Repo ag.

#### Fund Size (PkR mn; as on Apr 29, 2016): 1,813 NAV (PkR): 105.4296 Sharpe Ratio\* -2.4857 Standard Deviation\* 0.27% Wtd. Average Maturity (months): 2.08 Since Inception Return\*\* 9.37% AGMMF YTD 4.78% 5.49% Month 4.68% 4.97% (Apr'16): Credit Quality (as % 63.92% 0.00% Govt. Guar. 0.00% 0.00% AAA A-BBB+ 33.90% 0.00% AA+AA 1.65% **BBB** 0.00%

**Below IG** 

NR/UR

Hist	orical F	Performan	ce (%)				
18 -	11.9	■ AGMMF	11.8 ■BM				
12 -		8	7.0	9.5	8.2	6.9	9.9
0 -	FY	11	FY12	FY13	FY	14	FY15



0.00%

0.00%

Details of	Details of Non-Compliant Investments												
Name Type		Туре	Value before Provisioning			Provisioning Held, if any	•	Value after Provisioning		% Gross Assets		% Net Assets	
Rolling Re	turns												
	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16
AGMMF	8.23%	6.98%	9.89%	5.86%	5.55%	6.34%	5.58%	4.58%	5.65%	5.49%	5.03%	4.78%	4.97%
BM	5.55%	5.18%	5.18%	5.18%	5.18%	4.68%	4.68%	4.68%	4.68%	4.68%	4.68%	4.68%	4.68%
<b>WWF Disc</b>	WWF Disclaimer												

AA-

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 17.028mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.9902 / 0.98%. The sum provided in this regard stands at Rs. 5.613 had this provision not been made, the YTD return would be higher by Rs. 0.3264 / 0.32%. For details, investors are advised to read the latest Financial Statements of the Scheme. Effective from July 1, 2015 no provision is being made as mutual funds have been excluded from levy of WWF vide Finance Act 2015.

## Disclaime

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.



<sup>\*</sup> Calculated on 12 month trailing data

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

# Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 31-Dec-2015

AMC Rating: "AM2-" by PACRA 31-Mar-16

## **Investment Objective**

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

#### **Basic Information** Investment Committee Maheen Rahman **Category: Income Scheme** Management Fee: 1.00% Chief Executive Officer Fund Type: Open Ended Min. Initial Investment: PKR 5,000/-**Noman Soomro Chief Operating Officer** Min. Subseq. Investment: PKR 1,000/-**Nabeel Malik** Benchmark: 70% 6M T-Bill + **Chief Investment Officer Muddasir Ahmed Shaikh** 30% 6M DR (3"AA-" or above I Trustee: CDC Pakistan Limited Head of Investment Advisory/ Launch Date: May 09, 2014 Auditor: E&Y, Ford Rhodes Sidat Hyder Senior Portfolio Manager Par Value: 100 Listing: Pakistan Stock Exchange Shariq Mukhtar Hashmi **Head of Risk & Compliance** Imran Altaf, CFA **Pricing: Forward Day Dealing Days: Monday - Friday** Portfolio Manager Sales Load: 1.00% Cut-off Time: 9:00 am - 4:00 pm **Kashif Kasim** Jr. Portfolio Manager **Risk Profile: Low** Leverage: Nil Asset Allocation (a **Fund Statistics** 100 Fund Size (PkR mn; as on Apr 29, 2016): 8,540 March ■ April 108.6042 80 Wtd. Average Maturity (months): 18.84 Sharpe Ratio\* -1.29 44.1 40.7 37.4 40.9 60 Standard Deviation\* 0.96% Since Inception Return\*\* 11.71% 40 **AGSOF** Fund Performance 9.5 9.3 8.3 8.1 20 YTD 5.93% 6.76% 0.7 Month 5.71% 1.95% (Apr-16): Rev. Repo ag. other Secs. Plac. with Banks/DFIs Plac. with NBFCs S MTS FFCs/Sukuks PIBs T-Bills Spread Trans. 0.00% Govt. Secs. 0.00% AAA 0.00% Α-BBB+ AA+8.87% 0.00% AA 8.53% BBB 0.00% ΔΔ-0.00% **Below IG** 0.00% 0.00% NR/UR 1.02% A+9.91 18 AGSF TFC/Sukuk Holdings (% of Total As 12 9.1 8.2 6

	111	1112	LITA			113							
<b>Details of</b>	Non-Comp	liant Inve	stments										
Nama			T	-	/alue befor	-	Provisioning	•	Value after		% Gross		% Net
Name			Туре	<u>'</u>	Provisioning	<u> </u>	Held, if any		Provisioning		Assets		Assets
1 Year -R	olling Retu	rns											
	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16
AGSOF	24.04%	4.59%	-3.99%	7.82%	7.94%	8.98%	9.32%	2.14%	5.84%	10.08%	6.92%	5.12%	1.95%
BM	6.45%	6.19%	6.30%	6.36%	6.38%	6.11%	5.90%	5.81%	5.85%	5.72%	5.72%	5.71%	5.71%
<b>WWF</b> Disc	claimer												

FY15

The Fund/Scheme has maintained provisions amounting to Rs. 15.11mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.1921 / 0.19%. For details, investors are advised to read the latest Financial Statements of the Scheme. Effective from July 1, 2015 no provision is being made as mutual funds have been excluded from levy of WWF vide Finance Act 2015.

## Disclaime

0

FY11

FY12

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.

FY13

FY14



<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

# Alfalah GHP Income Fund (Formerly IGI Income Fund)

Fund Stability Rating: "A+(f)" by PACRA 31-Dec-2015

AMC Rating: "AM2-" by PACRA 31-Mar-2016

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

**Basic Information** Category: Income Scheme **Fund Type: Open Ended** Benchmark: 6 Month KIBOR Launch Date: April 14, 2007 Par Value: 100 **Pricing: Forward Day** Sales Load: 1.00% **Risk Profile: Low** 

Leverage: Nil

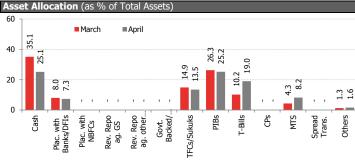
Management Fee: 1.25% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-**Trustee: CDC Pakistan Limited** Auditor: E&Y, Ford Rhodes Sidat Hyder **Listing: Pakistan Stock Exchange** Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

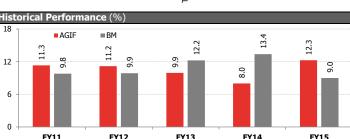
Investment Committee Maheen Rahman Noman Soomro

**Nabeel Malik Muddasir Ahmed Shaikh** 

Shariq Mukhtar Hashmi Imran Altaf, CFA **Kashif Kasim** 

Chief Executive Officer **Chief Operating Officer Chief Investment Officer** Head of Investment Advisory/ Senior Portfolio Manager **Head of Risk & Compliance** Portfolio Manager Jr. Portfolio Manager





Fund Dayformance	DM	ACTE
Since Inception Return**		9.75%
Wtd. Average Maturity (months):		21.35
Standard Deviation*		0.90%
Sharpe Ratio*		-0.13
NAV (PkR):		111.7936
Fund Size (PkR mn; as on April 29th, 2016):		2,019
Tulla Statistics		

YTD		6.60%	7.35%
Month (April '16):		6.36%	2.15%
Credit Quality (as %	of Total Assets)		
Govt. Sec / Guar.	44.19%	A	0.00%
AAA	0.02%	A-	0.00%
AA+	31.00%	BBB+	0.00%
AA	1.46%	BBB	0.00%
AA-	12.00%	Below IG	0.00%
A+	1.46%	MTS/NR/UR	9.88%

TFC/Sukuk Holdings (% of Total Assets)	
Bank Alfalah Ltd. V - (20-Feb-13)	3.19%
NIB Bank 19-06-2014	1.46%
Engro Fert Sukuk (09-07-2014)	2.35%
Faysal Bank Ltd (27-Dec-10)	2.22%
Bank Al Falah - (2-Dec-09)- Floating	0.45%
Hascol Petroleum Ltd Sukuk (07-Jan-16)	3.78%

<b>Details of Non-Com</b>	pliant Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets
				_		
Rolling Returns						

Rolling Ro	Rolling Returns												
	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16
AGIF	19.26%	5.73%	-4.07%	9.49%	11.52%	6.06%	8.04%	2.67%	6.38%	10.86%	8.11%	6.20%	2.15%
BM	7.88%	7.04%	6.89%	7.04%	7.06%	6.81%	6.58%	6.46%	6.52%	6.42%	6.36%	6.36%	6.36%

# **WWF** Disclaimer

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 15.570mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.8620 or 0.82%. The sum provided in this regard stands at Rs. 4.62 mn had this provision not been made, the YTD return would have been higher by Rs. 0.2558 or 0.24%. For details, investors are advised to read the latest Financial Statements of the Scheme. Effective from July 1, 2015 no provision is being made as mutual funds have been excluded from levy of WWF vide Finance Act 2015

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.



<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup>Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

# Alfalah GHP Income Multiplier Fund

Fund Stability Rating: "A+(f)" by PACRA 31-Dec-15 AMC Rating: "AM2-" by PACRA 31-Mar-16

## **Investment Objective**

Leverage: Nil

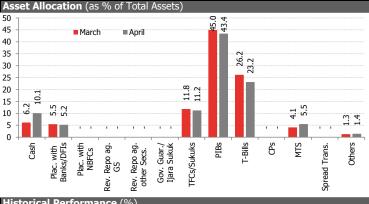
The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Basic Information
Category: Aggressive Income
Fund Type: Open Ended
Benchmark: 12 Month KIBOR
Launch Date: June 15, 2007
Par Value: PKR 50/Pricing: Forward Day
Sales Load: 3.00%
Risk Profile: High

Management Fee: 1.25%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: E&Y, Ford Rhodes Sidat Hyder
Listing: Pakistan Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

Investment Committee
Maheen Rahman
Noman Soomro
Nabeel Malik
Muddasir Ahmed Shaikh

Shariq Mukhtar Hashmi Imran Altaf, CFA Kashif Kasim Chief Executive Officer
Chief Operating Officer
Chief Investment Officer
Head of Investment Advisory/
Senior Portfolio Manager
Head of Risk & Compliance
Portfolio Manager
Jr. Portfolio Manager



	ш ш			0)
<b>Historical Performa</b>	ance (%)			
18 0	12.8	11.2	12.4	14.2
6 FY11	6 ကို <b>FY</b> 12	FY13 ■AGIMF	<b>FY14</b> ■ BM	FY15

Fund Statistics		
Fund Size (PkR mn; as on April 29, 2016):		2,842
NAV (PkR):		53.8571
Sharpe Ratio*		-0.58
Standard Deviation*		1.22%
Wtd. Average Maturity (months):		26.58
Since Inception Return**		6.00%
Fund Performance	RM	AGIME

YTD			6.89%	7.66%
Month (Apr '16):			6.66%	1.77%
Credit Quality (as %	of Total Asset	s)		
Gov. Secs.	66.6%	Α		0.0%

Gov. Secs.	66.6%	Α	0.0%
AAA	0.0%	A-	0.0%
AA+	13.6%	BBB+	0.0%
AA	3.5%	BBB	0.0%
AA-	8.2%	Below IG	0.0%
A+	1.2%	NR/UR	6.9%

TFC/Sukuk Holdings (% of Total Assets)	
Engro Fertilizer - SUKUK	2.67%
K-Electric - (19-Mar-14)	1.77%
Askari Bank Ltd (30-Sep-14)	1.77%
NIB Bank ltd II (19-06-2014)	0.69%
Bank Alfalah Ltd (20-Feb-13)	0.22%
Hascol Petroleum Ltd Sukuk (07-Jan-16)	3.58%
TPL Trakker Limited - PP Sukuk	0.52%

<b>Details of</b>	Details of Non-Compliant Investments												
N			<b>T</b>		Value befor		Provisioning	•	Value after		% Gross		% Net
Name			Туре		<u>Provisioning</u>	9	Held, if any		Provisioning		Assets		Assets
1- Year Ro	olling Retur	ns											
	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16
AGIMF	22.46%	3.23%	-7.55%	9.09%	9.26%	7.97%	11.35%	1.57%	6.09%	13.12%	7.95%	6.46%	1.77%
BM	8.12%	7.29%	7.26%	7.37%	7.35%	7.11%	6.87%	6.76%	6.81%	6.70%	6.66%	6.65%	6.66%

## WWF Disclaime

The Fund/Scheme has maintained provisions amounting to Rs. 11.569mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.2192 / 0.43%. For details, investors are advised to read the latest Financial Statements of the Scheme. Effective from July 1, 2015 no provision is being made as mutual funds have been excluded from levy of WWF vide Finance Act 2015

## Disclaimeı

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.



<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

# Alfalah GHP Islamic Income Fund (Formerly IGI Islamic Income Fund)

Fund Stability Rating: "A+(f)" by PACRA 31-Dec-15

AMC Rating: "AM2-" by PACRA 31-Mar-16

The investment objective of Alfalah GHP Islamic Income Fund (AGIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Category: Islamic Income Scheme **Fund Type: Open Ended** Benchmark: Avg. 6 Mth Dep. Rates 3 Islamic Banks Launch Date: December 3, 2009 Par Value: 100 **Pricing: Forward Day** Sales Load: 1.00% **Risk Profile: Low** 

Management Fee: 1.00% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-**Trustee: CDC Pakistan Limited** Auditor: E&Y, Ford Rhodes Sidat Hyder Listing: Pakistan Stock Exchange **Dealing Days: Monday - Friday** Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

Maheen Rahman **Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh** 

**Head of Investment Advisory/** Senior Portfolio Manager Shariq Mukhtar Hashmi **Head of Risk & Compliance Portfolio Manager Imran Altaf, CFA Kashif Kasim** Jr. Portfolio Manager

Chief Executive Officer

**Chief Operating Officer** 

Chief Investment Officer

281

7.10

7.66% **AGIIF** 

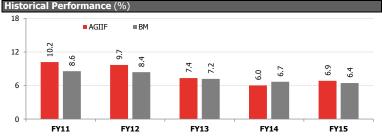
104.3323

1 920/

Asset Allocation (as 100 March ■ April 80 67. 60 40 20 Plac. with NBFCs Repo ag. Ier Secs. Repo ag. GS TFCs/Sukuks CPs

Fund Statistics		
Fund Size (PkR mn; as on Apr 29, 2016):		
NAV (PkR):		
Wtd. Average Maturity (months):		
Since Inception Return*		
Fund Performance	ВМ	
YTD	4.72%	
Month (April '16):	4.42%	
Condit Occilian (as 0) of Tabel Assata		

Month (April 10).		4.4270	1.03%
Credit Quality (as %	of Total Assets)		
Govt. Guar.	0.00%	A	0.00%
AAA	78.97%	A-	0.00%
AA+	0.00%	BBB+	0.00%
AA	8.35%	BBB	0.00%
AA-	11.93%	Below IG	0.00%
<b>A</b> +	0.00%	NR/UR	0.75%
TEC/Sukuk Holding	e (% of Total Acc	atc)	



6.71%
6.46%
5.47%

<b>Details of</b>	Details of Non-Compliant Investments												
			Value before Provisioning			Value after		% Gross	% Net				
Name			Type F		Provisioning Held		Held, if any	Held, if any Provision			Assets		Assets
1 Year - R	Rolling Retu	rns											
	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16
AGIIF	6.48%	6.64%	4.40%	4.48%	4.37%	4.09%	4.93%	1.34%	4.46%	6.47%	5.65%	7.34%	1.83%
BM	5.96%	5.85%	5.40%	5.19%	5.09%	5.02%	4.79%	4.66%	4.58%	4.59%	4.45%	4.36%	4.42%
WWF Disc	claimor												

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 2.248mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.8343 / 0.83%. The sum provided in this regard stands at Rs. 0.179mn had this provision not been made, the YTD return would have been higher by Rs. 0.0665 / 0.07%. For details, investors are advised to read the latest Financial Statements of the Scheme. Effective from July 1, 2015 no provision is being made as mutual funds have been excluded from levy of WWF vide Finance Act 2015

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.



<sup>\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*</sup> Due to reduction in net assets of the fund

# Alfalah GHP Alpha Fund

AMC Rating: "AM2-" by PACRA 31-Mar-16

#### Investment Objective

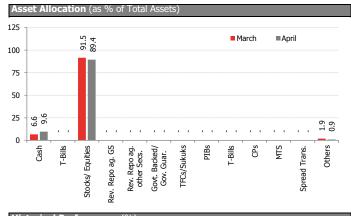
The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

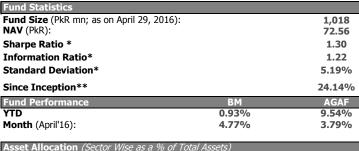
Category: Equity Scheme
Fund Type: Open Ended
Benchmark: KSE100
Launch Date: Sept 9, 2008
Par Value: PKR 50/Pricing: Forward Day
Sales Load: 3.00%
Risk Profile: High
Leverage: Nil

Management Fee: 1.75%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: E&Y, Ford Rhodes Sidat Hyder
Listing: Pakistan Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

Investment Committee
Maheen Rahman
Noman Soomro
Nabeel Malik
Muddasir Ahmed Shaikh

Shariq Mukhtar Hashmi Imran Altaf, CFA Kashif Kasim Chief Executive Officer
Chief Operating Officer
Chief Invesment Officer
Head of Investment Advisory/
Senior Portfolio Manager
Head of Risk & Compliance
Portfolio Manager
Jr. Portfolio Manager





<b>Asset Allocation</b> (Sector Wise as a % of Total Assets)	
Cements	26.24%
Commercial Banks	10.52%
Power Generation & Distribution	10.21%
Oil & Gas Exploration Companies	10.19%
Engineering	4.98%
Others	27.28%
Total	89.4%



Top 10 Holdings (% of Total Assets)	
D. G. Khan Cement	5.88%
Hub Power Company	5.51%
Pioneer Cement	4.89%
Kot Addu Power	4.70%
Packages Limited	4.57%
Fecto Cement	4.37%
Lucky Cement	3.87%
Kohat Cement	3.60%
Mari Gas Company Limited	3.65%
National Refinery Limited	3.57%

Details of Non-Compliant Investments												
Name	Tymo	Value before Provisioning	Provisioning Held, if any	Value after Provisioning	% Gross Assets	% Net Assets						
Name	Туре	Provisioning	neiu, ii aiiy	Provisioning	ASSELS	ASSELS						

1 - Year R	1 - Year Rolling Returns													
	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	
AGAF	16.85%	-2.80%	4.68%	4.51%	0.68%	-6.93%	5.66%	-3.75%	5.50%	-1.38%	-3.42%	5.46%	3.79%	
BM	11.56%	-2.00%	4.06%	3.90%	-2.84%	-7.02%	6.11%	-5.86%	1.74%	-4.62%	0.23%	5.64%	4.77%	

## **WWF** Disclaime

The Fund/Scheme has maintained provisions amounting to Rs. 7.289mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.5193 / 0.78%. For details, investors are advised to read the latest Financial Statements of the Scheme. Effective from July 1, 2015 no provision is being made as mutual funds have been excluded from levy of WWF vide Finance Act 2015.

## Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.



<sup>\*</sup> Calculated on 12-month trailing data.

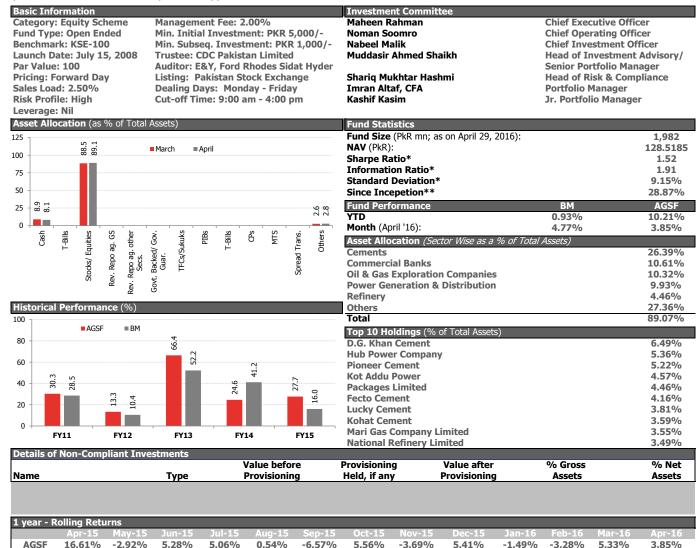
<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

# Alfalah GHP Stock Fund (Formerly IGI Stock Fund)

AMC Rating: "AM2-" by PACRA 31-Mar-16

#### **Investment Objective**

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.



The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 4.780mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.3099 / 0.27%. The YTD sum provided in this regard stands at Rs.7.28mn, had this provision not been made, the YTD return would have been higher by Rs.0.4721 / 0.40%. For details, investors are advised to read the latest Financial Statements of the Scheme. Effective from July 1, 2015 no provision is being made as mutual funds

## Disclaime

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.

11.56%

-2.00%

have been excluded from levy of WWF vide Finance Act 2015.

3.90%



-4.62%

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

# Alfalah GHP Islamic Stock Fund

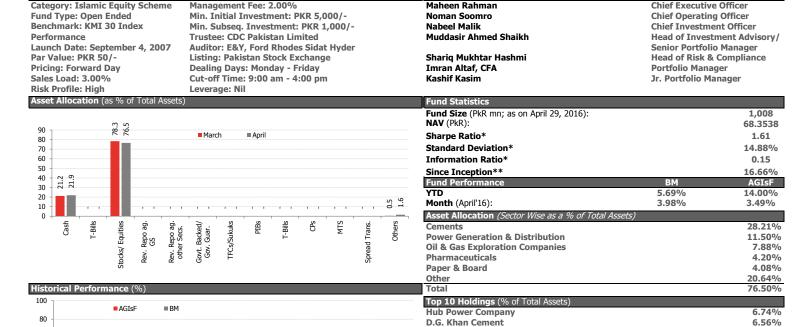
# (Formerly Alfalah GHP Islamic Fund)

AMC Rating: "AM2-" by PACRA 31-Mar-16

**Basic Information** 

Alfalah GHP Islamic Stock Fund (AGISF) (formerly Alfalah GHP Islamic Fund) is an Open Ended Shariah Compliant Islamic Equity Fund; The investment objective of the Fund is to achieve long term capital growth by investing primarily in shariah compliant equity securities.

**Investment Committe** 



<b>Details of Non-Complia</b>	ant Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

FY15

**Pioneer Cement** 

Kot Addu Power

The Searle Company

Mari Gas Company Limited

Packages Limited

**Lucky Cement** 

Fecto Cement

**Kohat Cement** 

1 - Year R	Rolling Retur	ns											
	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16
AGIsF	13.39%	-1.95%	4.14%	4.31%	0.30%	-5.99%	5.85%	-3.27%	6.66%	0.02%	-3.12%	5.82%	3.49%
BM	6.20%	-1.03%	4.76%	2.24%	-1.23%	-6.48%	6.06%	-6.76%	3.97%	-3.18%	-0.15%	8.30%	3.98%
WATER Disc	ala ima au				_	_							

The Fund/Scheme has maintained provisions amounting to Rs. 10.802mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.7322 / 1.22%. For details, investors are advised to read the latest Financial Statements of the Scheme. Effective from July 1, 2015 no provision is being made as mutual funds have been excluded from levy of WWF vide Finance Act 2015.

60

40

20

FY11

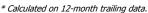
This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.

## Disclosure

The fund has been reclassified from Islamic Asset Allocation Fund (Risk profile Moderate to High) to Islamic Stock Fund (Risk profile High) with effect from May 04, 2015. In this connection, the fund has been renamed as Alfalah GHP Islamic Stock Fund and its benchmark has been changed to the KMI-30 Index. The past period returns are of Alfalah GHP Islamic Fund. The YTD benchmark calculation and the MTB benchmark calculation are based entirely on the new benchmark

17.1

FY14



<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

36.3

FY13

9.01 12.1

FY12



6.11%

4.76%

4.58%

4.20%

4.08% 3.51%

3.38%

3.19%

# Alfalah GHP Value Fund

AMC Rating: "AM2-" by PACRA 31-Mar-

# Investment Objective

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

**Basic Information Investment Committee** Category: Asset Alloc. Scheme Management Fee: 2.00% Maheen Rahman **Chief Executive Officer Fund Type: Open Ended** Min. Initial Investment: PKR 5,000/-**Noman Soomro Chief Operating Officer** Benchmark: 50% KSE100 Min. Subseq. Investment: PKR 1,000/-Nabeel Malik **Chief Investment Officer** Index Perfor. + 50% 6M KIBOR Trustee: CDC Pakistan Limited **Muddasir Ahmed Shaikh Head of Investment Advisory/** Launch Date: October 29, 2005 Auditor: E&Y, Ford Rhodes Sidat Hyder **Senior Portfolio Manager** Par Value: PKR 50/-**Listing: Pakistan Stock Exchange** Shariq Mukhtar Hashmi **Head of Risk & Compliance Pricing: Forward Day** Dealing Days: Monday - Friday Imran Altaf, CFA **Portfolio Manager** Cut-off Time: 9:00 am - 4:00 pm **Kashif Kasim** Jr. Portfolio Manager Sales Load: 3.00% **Risk Profile: Moderate to High** Leverage: Nil Asset Allocation (as % of Total Assets) **Fund Statistics** Fund Size (PkR mn; as on April 29, 2016): 839 90 78.7 NAV (PkR): 68.8704 80 March ■ April Sharpe Ratio\* 1.69 70 **Information Ratio** 1.22 60 Standard Deviation\* 13.53% 50 Since Inception\*\* 11.15% 40 17.2 **Fund Performance** AGVF 30 ВМ YTD 3.21% 12.43% 20 7.0 5.8 6.9 Month (April '16): 2.63% 4.10% 11 11 0.0 10 Asset Allocation (Sector Wise as a % of Total Assets) T-Bills . Backed/ /. Guar. MTS Others 18.35% Rev. Repo ag. GS PIBs -Bills CPs Cements Cash Stocks/ Equities TFCs/Sukuks Spread Trans. 9.99% **Power Generation & Distribution** Oil & Gas Exploration Companies 8.81% **Commercial Banks** 8.80% **Engineering** 3.85% 26.07% **Others** Historical Performance Total 75.87% 100 **Top 10 Holdings** (% of Total Assets AGVF ■ BM **Hub Power Company** 5.73% 80 Kot Addu Power 4.26% D. G. Khan Cement 4.16% 60 **Pioneer Cement** 3.80% 31. **Packages Limited** 3.41% 40 20.1 The Searle Company 3.17% 3.13% Crescent Steel 20 Oil & Gas Development Company Limited 3.13%

<b>Details of Non-Complia</b>	Details of Non-Compliant Investments											
		Value before	Provisioning	Value after	% Gross	% Net						
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets						
Agritech Limited	Term Finance Cert.	5,705,000	-5,705,000	0	0.0%	0.0%						

FY15

**Kohat Cement** 

**Mari Gas Company Limited** 

1- Year R	colling Retui	rns											
	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16
AGVF	14.55%	-1.89%	3.41%	4.65%	0.32%	-5.44%	5.47%	-3.65%	5.11%	-0.36%	-2.83%	5.21%	4.10%
BM	6.11%	-0.71%	2.31%	2.25%	-1.12%	-3.23%	3.33%	-2.65%	1.15%	-2.06%	0.38%	3.09%	2.63%

The Fund/Scheme has maintained provisions amounting to Rs. 13.38mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.0986 / 1.79%. For details, investors are advised to read the latest Financial Statements of the Scheme. Effective from July 1, 2015 no provision is being made as mutual funds have been excluded from levy of WWF vide Finance Act 2015.

0

FY11

FY12

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.

FY13

FY14



3.12%

3.08%

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

# Alfalah GHP Capital Preservation Fund

Fund Rating: "CP2" by PACRA 18-Feb-2016 AMC: "AM2-" by PACRA 31-Mar-2016

The objective of the Fund is to earn a potentially high return through dynamic asset allocation between Equities and Sovereign Income/Money Market based Collective Investment Schemes in order to provide capital preservation of the Initial Investment Value at completion of the Duration of Fund

# **Basic Information** Category: Fund of Funds Scheme

**Fund Type: Open Ended** Benchmark: W.A daily return of KSE100 & 6M D.Rate of 'AA-' & Above Banks, based on actual participation in equity & debt component

**Pricing: Forward Day** Load:5.00%, 3.00% (Cont & Backend Listing: Pakistan Stock Exchange

Cut-off Time: 9:00 am - 4:00 pm

Management Fee: 1.25%\* Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: MCBFSL

Launch Date: Sep 18, 2014 Par Value: 100

Auditor: E&Y, Ford Rhodes Sidat Hyder **Dealing Days: Monday - Friday** 

Leverage: Nil

## **Investment Committee**

Maheen Rahman Noman Soomro **Nabeel Malik** 

Fund Statistic

**Muddasir Ahmed Shaikh** 

Shariq Mukhtar Hashmi Imran Altaf, CFA **Kashif Kasim** 

Chief Executive Officer **Chief Operating Officer Chief Investment Officer** Head of Investment Advisory/ **Senior Portfolio Manager Head of Risk & Compliance Portfolio Manager** 

Jr. Portfolio Manager

#### **Holdings** (as % of Total Assets) March ■ April 50 45 40 35 30 25 20 14.1 15 10 5 9.0 0.0 0.4 0 Money Market Sovereign / **Equity Funds** Others Cash Leverage

i ana otationeo		
Fund Size (PkR mn; as on April 29th, 2016)	):	1,782
NAV (PkR):		110.1455
Multiplier Range		3.77-4.07
Since Inception Return**		10.93%
Fund Performance	ВМ	AGCPF
VAD	2 200/	C 3C0/

ruliu relioillalice	DIT	AGCFF
YTD	3.38%	6.26%
Month (Apr '16):	2.26%	1.83%
Asset Allocation (as % of Total Asset	rs)	
<b>Equity Funds</b>		40.89%
Money Market Funds		44.37%
Sovereign/Income Funds		14.12%
Others		0.00%
Cash		0.61%
Leverage		0.00%
_		

<b>Details of Non-Compliant Invest</b>	ments					
Name	Type	Value before Provisioning	Provisioning Held, if anv	Value after Provisioning	% Gross Assets	% Net Assets
Tuille	.,,,,,	11011310111119	mela, many	1 1011010111119	Abbets	Abbets

1 Year -Roll	ing Returns												
	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16
AGCPF	5.49%	-1.01%	2.22%	1.72%	0.52%	-2.01%	1.95%	-1.45%	2.28%	0.02%	-0.97%	2.33%	1.83%
BM	3.95%	-0.55%	1.81%	1.71%	-0.84%	-2.08%	1.98%	-2.10%	0.92%	-1.34%	0.50%	2.47%	2.26%

The Fund/Scheme has maintained provisions amounting to Rs. 3.37mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.2083 / 0.20%. For details, investors are advised to read the latest Financial Statements of the Scheme. Effective from July 1, 2015 no provision is being made as mutual funds have been excluded from levy of WWF vide Finance Act 2015.

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns/profit lock in thereon are dependent on forces and factors affecting the capital markets. Past performance is not necessarily indicative of future results. Capital Preservation only applies to the unit holders who hold their investments until maturity date. All returns are calculated assuming reinvested dividends. Please read the Offering Document to understand the investment policies and risks involved.



<sup>\*</sup> Not Applicable, if invested in funds managed by AGIML

<sup>\*\*</sup>Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

# Alfalah GHP Prosperity Planning Fund

**Fund: Not Yet Rated** 

AMC: "AM2-" by PACRA 31-Mar-16

#### **Investment Objective**

Alfalah GHP Prosperity Planning Fund is an Open-ended Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Collective Investment Scheme in line with the risk tolerance of the investor.

# Category: Fund of Funds Scheme

Fund Type: Open Ended

Benchmark:

AGHP CAP: 20% KSE 100 & 80% 6M Kibor AGHP MAP: 40% KSE 100 & 60% 6M Kibor

AGHP AAP: Weighted Avg. daily return of KSE100 & 6M Kibor, based on actual proportion of investment in equity and FI/MM component made by the plan

**Pricing: Forward Day** Front-end Load: Plan Specific Back-end Load:Nil

Cut-off Time: 9:00 am - 4:00 pm

Risk Profile: Plan Specific Management Fee: 1%\* Min. Initial Investment: PKR 10,000/-

Min. Subseq. Investment: PKR 1,000/-**Trustee: CDC Pakistan Limited** Launch Date: Sep 11, 2015

Par Value: 100

Auditor: E&Y, Ford Rhodes Sidat Hyder Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange Leverage: Nil

Maheen Rahman **Noman Soomro** Nabeel Malik

**Muddasir Ahmed Shaikh** 

Shariq Mukhtar Hashmi Imran Altaf, CFA Kashif Kasim

Chief Executive Officer **Chief Operating Officer Chief Investment Officer** Head of Investment Advisory/ Senior Portfolio Manager Head of Risk & Compliance Portfolio Manager Jr. Portfolio Manager

Alfalah GHP Active	Allocation Plan (Ho	oldings as % of Total Assets)	Alfalah GHP Active Alloca	ation Plan		
	Holdings		Fund Size (PkR mn; as on	Apr 29, 2016):	247.68	
	March	April	NAV (PkR):		105.791	
Cash	0.53%	0.31%	Since Inception Return		5.79%	
Equity	62.43%	63.38%	Since Inception Benchm	ark	4.27%	
Income	36.94%	36.21%	Performance .	ВМ	AGAAP	
Money Market	0.00%	0.00%	YTD	4.27%	5.79%	
Others	0.09%	0.09%	Month	3.20%	2.37%	
Total	100.00%	100.00%				

Alfalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)		Alfalah GHP Moderate Allocation Plan					
Holdings		Fund Size (PkR mn; as on	Apr 29, 2016):	299.774			
	March	April	NAV (PkR):		105.0854		
Cash	0.82%	0.72%	Since Inception Return		5.09%		
Equity	38.34%	37.35%	Since Inception Benchm	ark	3.85%		
Income	53.19%	52.36%	<u>Performance</u>	ВМ	AGMAP		
Money Market	7.32%	9.26%	YTD	3.85%	5.09%		
Others	0.33%	0.32%	Month	2.20%	1.52%		
Total	100.00%	100.00%					

Alfalah GHP Conservative Allocation Plan (Holdings as % of Total Assets)			ts) Alfalah GHP Conservative	Allocation Plan		
Holdings			Fund Size (PkR mn; as on A	pr 29, 2016):	376.989	
	March	April	NAV (PkR):		104.0926	
Cash	1.11%	0.33%	Since Inception Return		4.09%	
Equity	18.55%	16.40%	Since Inception Benchman	Since Inception Benchmark		
Income	35.28%	36.16%	Performance Performance	ВМ	AGCAP	
Money Market	44.26%	46.34%	YTD	4.03%	4.09%	
Others	0.80%	0.77%	Month	1.35%	0.88%	
Total	100.00%	100.00%				

<b>Details of Non-Compliant Inv</b>	estments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Alfalah GHP Active Allocation Plan (1 Year -Rolling Returns)													
AGAAP	-	-	-	-	-	0.07%	0.66%	-1.90%	3.17%	-0.27%	-1.65%	3.35%	2.37%
BM	-	-	-	-	-	0.35%	1.03%	-2.81%	1.19%	-2.48%	0.42%	3.49%	3.20%

Alfalah GHP Moderate Allocation Plan (1 Year -Rolling Returns)													
AGMAP	-	-	-	-	-	0.16%	0.80%	-1.29%	2.25%	0.12%	-0.61%	2.08%	1.52%
RM		_	-	-	_	-1 46%	2 75%	-2 05%	1 05%	-1 56%	0 44%	2 56%	2.20%

Alfalah GHP Conservative Allocation Plan (1 Year -Rolling Returns)													
													Apr-16
AGCAP	-	-	-	-	-	0.23%	0.56%	-0.37%	1.35%	0.26%	-0.13%	1.25%	0.88%
BM	-	-	-	-	-	-0.56%	1.64%	-0.76%	0.80%	-0.53%	0.49%	1.55%	1.35%

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns/profit lock in thereon are dependent on forces and factors affecting the capital markets. Past performance is not necessarily indicative of future results. Capital Preservation only applies to the unit holders who hold their investments until maturity date. All returns are calculated assuming reinvested dividends. Please read the Offering Document to understand the investment policies and risks involved.



<sup>\*</sup> Not Applicable, if invested in funds managed by AGIML



Alfalah GHP Investment Management Limited. 8-B, 8<sup>th</sup> Floor, Executive Tower Dolmen City Block-4 Clifton Karachi, Pakistan UAN: +92 (21) 111 090 090 Fax: +92 (21) 35306752 www.alfalahghp.com