Fund Managers' Report

January 2019



Alfalah

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Disclaimer: All investments in pension funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and risks involved. Withdrawal before retirement are subject to tax under provisioning of the Income Tax Ordinance, 2001.

*Investment may take up to a month to be deployed according to the allocation strategy

Alfalah GHP Investment Management Limited Fund Managers' Report January 2019

Economic & Capital Markets Review

Economic Review & Outlook

The economy started witnessing the impact of tightened monetary policy in the second half of the year with large scale manufacturing down by 0.90% in 5MFY19. For the month of November, LSM growth was down 0.60% YoY. The positive growth in Fertilizers, Paper & board chemicals sectors was more than offset by the petroleum products, where OCAC data showed that output had decreased by 0.68% in 5MFY19 with furnace oil contributing most to the decline. In the auto sector, sales were down in most categories including tractors which went down by 24%, trucks by 27% and LCVs by 43% in the first half of FY19. The slowing growth can be seen as a direct result of higher inflation and a weakening rupee, both of which continue to contain domestic demand. SBP projects real GDP growth for FY19 at slightly above 4%.

Fiscal position continued to worsen as foreign reserves reached alarmingly low levels - overall foreign reserves went down to USD13.8bn by end of December 2018 compared to USD20.2bn at end of December 2017. The current SBP reserves constitute import cover of merely 2x. The rupee stayed stable during the month, closing at PKR138.2/USD at the end of January 2019. The worsening external account position was due to only a meager increase in exports of 0.1% in 1HFY19 with exports at USD 11.8bn. Imports went up to USD 27.4bn in 1HFY19 (1HFY18: USD 26.6bn) on the back of a 26.7% rise in petroleum imports resulting in trade deficit of USD 15.6bn for the period against USD 14.8bn in SPLY.

Friendly countries like Saudi Arabia, UAE and China have already pledged to help Pakistan's dwindling reserves either in form of commercial loans or delayed payments for oil. During the month, UAE confirmed its USD 6.2bn package, while China is expected to loan another USD 2.5bn to the country's reserves. We expect these measures to contain the rupee depreciation in CY19. Going forward, we expect Pakistan-IMF talks to end soon and finalize some form of a funding package for Pakistan. However, the tightening monetary measures like i) rising inflation which SBP estimates will be between 6.5-7.5% for FY19 and ii) high interest rates will continue to limit economic growth for the year. We see exports growing in FY19 given cost competitiveness and see imports growth to be lower in FY19 compared to FY18.

Money Market Review & Outlook

During the period under review, SBP raised DR by 25bps citing challenges to economy on multiple fronts, especially fiscal & current account deficit and persistently high core inflation. This hike in DR came as a surprise to the market as majority of the participants were eyeing status quo, the market sentiments were backed by the hefty participation in last PIB auction, while ministry of finance (MOF) restrained the take up amount to the target levels depicting aversion from expensive borrowings.

In the month of January, participation in T-bill auction witnessed a drop as the central bank was able to fetch only PKR 962 billion compared to PKR 2.04 trillion in Dec'18. Participation remained majorly skewed towards short term T-bills as the market makers restrained from investing in 6-Month and 12-Month T-bills. Bond auctions portrayed a completely different picture as the auction witnessed overwhelming response of PKR 286 billion compared to the target of PKR 50 billion, however the central bank restricted to its target and accepted only PKR 46 Billion. The yield on the 3 year PIB was slashed downward by 1 bps from 12. 25% to 12.24%, while 5 year cut-off was maintained at 12.70% and the central bank rejected all the bids for 10 Year bonds.

Rates of National saving scheme were also increased during the period as BSC rates increased from 11.88% to 14.28%, and DSC from 10.03% to 12.47%. In order to curb constant decline in foreign reserves the government decided to tap the potential market of expats with the launch of Diaspora bonds with the target rate of 6.25% for 3 years and 6.75% for 5 years.

Going forward, a decision to enter the IMF program and a firm policy for structural reforms will set the tone for the economy.

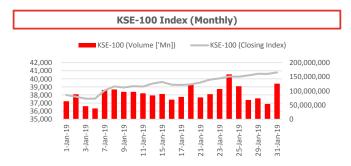
Equity Market Review & Outlook

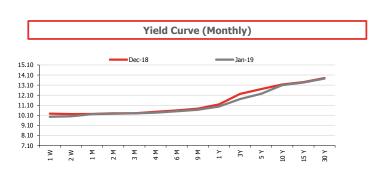
The KSE-100 Index saw a sharp increase by 10.1% in January 2019 to close at approximately 40,800, after an 8.4% decline in December 2018. Average daily turnover decreased by 7% from December 2018 to 85.4mn shares in January CY19. The net foreign inflow, however, stood at \$16.2mn for the month as compared to \$28mn outflow in December 2018 as foreign investors remained net buyers in banks (\$19.7bn) and fertilizers (\$2.55bn).

The index maintained a bull-run throughout the month on the back of tax exemptions and reliefs doled out in the Economic Reforms Package offered by the Government. These included removal of advance tax of 0.02% on sales & purchase of shares; elimination of super-tax on non-banking companies from FY20; carry forward of capital losses for 3 years; removal of tax on intercorporate dividend; etc. Investors seemed to be indifferent from the uncertainty regarding the IMF program since loans from friendly countries (Saudi Arabia and UAE) helped prop up the reserves by \$2bn to \$14.8bn as at 25-Jan-19. The relatively stable PKR throughout the month helped subside investor concerns on the macro-economic front.

On a monthly basis, Commercial Banks led the way gaining 1,225 points, a rally which was long due backed by continued monetary tightening by the SBP as the interest rates have risen by a cumulative of 375bps in 7MFY19. Oil & Gas Exploration companies followed closely adding 939 points, with PPLand OGDC contributing 777 points collectively, on the back of the resurgence in international oil prices due to a deep political crisis in Venezuela, upbeat US jobs data, and a decrease in oil number rigs leading to a rise in West Texas Intermediate (WTI) by 14% and Arab Light by 17% MoM. The automobile sector recovered sharply due to a proposal in the mini-budget to allow non-filers to purchase cars up to 1300cc. The fertilizer sector also rallied, contributing 694 points in the index, on the back of resolution of long outstanding GIDC issue.

Going forward, talks with IMF and upcoming result season should dictate the economy and set the direction for the market.





Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

Alfalah GHP Cash Fund

Fund Stability Rating: "AA+ (f)" by PACRA 03-Dec-18 AMC Rating: "AM2+" by PACRA 10-Aug-18

Investment Objective

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

Basic Information
Category: Money Market Scheme
Fund Type: Open Ended
Benchmark: 70% 3month PKRV rates
+30% 3-months average deposit rates
of 3 'AA' rated schedule banks as
selected by MUFAP

Launch Date: March 12, 2010 Par Value: PKR 500 Pricing: Forward Day Sales Load: NA Risk Profile: Low ¹ Management Fee: 1.00%. Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: MCB Financial Services Limited

Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Leverage: Nil

Investment Committee

Maheen Rahman Noman Soomro Nabeel Malik

Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Kashif Kasim Chief Executive Officer
Chief Operating Officer
Chief Investment Officer

Head of Equities Head of Compliance Portfolio Manager

| Ass | et Allo | ocatio | n (as ˈ | % of T | otal A | ssets) | | | | | | | |
|-------|---------|-----------------------|------------------|------------------|---------------------------|--------------------------|-------------|------|---------|------|-----|---------------|--------|
| 100 · | 99.4 | | | | ■ Dece | ember | ■Janu | iary | | 84.6 | | | |
| 56 | | | | | | | | | | | | | |
| 34 | | 6.4 | | | | | | | | | | | ···· |
| 12 | | | | | | | | | | | | | 0.6 |
| -10 | Cash | Plac. with Banks/DFIs | Plac. with NBFCs | Rev. Repo ag. GS | Rev. Repo ag. other Secs. | Govt. Backed/ Gov. Guar. | TFCs/Sukuks | PIBs | T-Bills | CPs | MTS | Spread Trans. | Others |

Amount invested by fund of funds is Rs. 83 million subtracted from total

FY15

 Fund Statistics

 Fund Size (PkR mn; as on January 31, 2019)
 19.89

 Fund size including fund of fund schemes (PkR mn)
 102.64

 NAV (PkR):
 516.18

 Sharpe Ratio*
 -4.64

 Standard Deviation*
 0.34%

 Wtd. Average Maturity (months):
 0.88

 Total Expense Ratio****
 1.64%

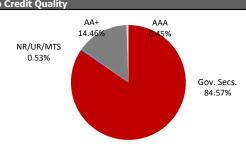
| runa Pe | rtormance | | ВМ | AGCF |
|-----------------|------------------------------|----|-------|-------|
| Since In | ception Return** | | 6.52% | 8.09% |
| YTD | | | 7.60% | 6.61% |
| Month | (January, 2019): | | 9.01% | 8.34% |
| Credit Q | uality (as % of Total Assets | 5) | | |
| Govt Gua | er 84 57% | Δ | | 0.00% |

0.00% AAA 0.45% AA+ 14.46% BBB+ 0.00% AΑ 0.00% 0.00% BBB AA-0.00% Below IG 0.00% 0.00% NR/UR 0.53% **A+**



FY13





| Details of Non-Compil | lant Investments | Value before | Provisioning | Value after | % Gross | % Net |
|-----------------------|------------------|--------------|--------------|--------------|---------|--------|
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets |
| | | | | | | |

FY18

| 1 Year - F | 1 Year - Rolling Returns | | | | | | | | | | | | |
|------------|--------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGCF | 4.71% | 4.74% | 4.88% | 4.89% | 3.88% | 7.72% | 5.87% | 5.73% | 5.74% | 6.61% | 6.07% | 7.12% | 8.34% |
| BM | 5.22% | 5.38% | 5.48% | 5.54% | 5.64% | 5.91% | 6.29% | 6.65% | 6.89% | 7.50% | 7.98% | 8.86% | 9.01% |

Sindh Workers' Welfare Fund (SWWF

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2.382mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 11.9781 / 2.41%.

Disclaime

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^{*} Calculated on 12 month trailing data

^{**} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

^{***}This include 0.230% representing government levy, Worker's Welfare Fund and SECP Fee

Alfalah GHP Money Market Fund

Fund Stability Rating: "AA+ (f)" by PACRA 03-Dec-18 AMC Rating: "AM2+" by PACRA 10-Aug-18

Investment Objective

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

Basic Information

Category: Money Market Scheme Fund Type: Open Ended Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 AA rated schedule banks as selected by MUFAP.

Launch Date: May 27, 2010 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low ¹Management Fee: 0.45% of average daily Net Assets of the Scheme subject to the maximum limit defined in the Regulations.

¹Min. Initial Investment: PKR 500/
¹Min. Subseq. Investment: PKR 100/
Trustee: CDC Pakistan Limited

Auditor: EY Ford Rhodes, Chartered

Accountants

Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Leverage: Nil

Investment Committee

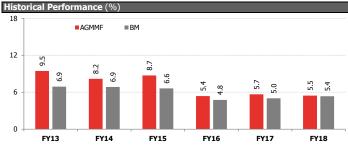
Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Kashif Kasim Chief Executive Officer
Chief Operating Officer
Chief Investment Officer
Head of Equities
Head of Compliance
Portfolio Manager

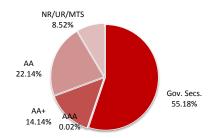
Asset Allocation (as % of Total Assets) ■ January 84.9 100 80 55.2 60 40 0.9 8.5 20 -Bills SPS MTS Cash Banks/DFIs ag. other Secs. Guar. PIBS . Repo ag. with . Ю Backed/ with Govt.

Amount invested by fund of funds is Rs. 87 million subtracted from total

Fund Statistics Fund Size (PkR mn; as on Jan 31, 2019): 15,472,75 Fund size including fund of fund schemes (PkR mn) 15,559.54 NAV (PkR): 97.9119 Sharpe Ratio* 4.57 Standard Deviation* 3.51% Wtd. Average Maturity (months): 0.60 Total Expense Ratio*** 0.52% AGMMF Since Inception Return * 6.52% 8.30% **YTD** 7.60% 7.97% 9.01% 9.56% Month (Jan'19) Credit Quality (as % of Total A 0.00% Govt. Guar. 55.18%

0.02% 0.00% AAA BBB+ AA+14.14% 0.00% 0.00% 22.14% BBB AA **Below IG** 0.00% AA-0.00% 0.00% NR/UR 8.52% $\Delta +$ Portfolio Credit Quality





| Details of | Details of Non-Compliant Investments | | | | | | | | | | | | |
|-------------------|--------------------------------------|-------------|--------|--------|------------------------------|--------|-----------------------------|--------|-----------------------------|--------|-------------------|--------|-----------------|
| Name | | | Туре | | Value before Provisioning | | Provisionin Held, if any | _ | Value after Provisioning | | % Gross Assets | | % Net Assets |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Rolling Re | turns | | | | | | | | | | | | |
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGMMF | 5.34% | 5.22% | 5.51% | 5.77% | 5.11% | 6.08% | 6.76% | 6.47% | 7.04% | 7.92% | 7.67% | 9.25% | 9.56% |
| BM | 5.22% | 5.38% | 5.48% | 5.54% | 5.64% | 5.91% | 6.29% | 6.65% | 6.89% | 7.50% | 7.98% | 8.86% | 9.01% |
| Sindh Wo | rkers' Welf | are Fund (S | WWF) | | | | | | | | | | |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 14.273mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0898 / 0.10%.

Disclaime

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AGMMF Management fee and investment limits have been revised from Sep 6, 2018 through Sixth Supplemental Offering Document duly approved by SECP on Sep 6, 2018.



^{*} Calculated on 12 month trailing data

^{**} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

^{***}This include 0.184% representing government levy, Worker's Welfare Fund and SECP Fee

Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 03-Dec-2018

AMC Rating: "AM2+" by PACRA 10-Aug-18

Investment Objective

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

Basic Information Category: Income Scheme Fund Type: Open Ended Benchmark: Six (6) months PKRV Rates****

Rates****
Launch Date: May 09, 2014
Par Value: PKR 100
Pricing: Forward Day
Sales Load: 1.00%
Risk Profile: Low
Leverage: Nil

¹ Management Fee: 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets. Min. Initial Investment: PKR 5,000/-

Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited

Auditor: EY Ford Rhodes, Chartered Accountants

Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Investment Committee

Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Kashif Kasim Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities Head of Compliance Portfolio Manager

859.21

13.90

-1.93

0.83%

1.26%

AGSOF

8.27%

6.60%

9.02%

0.00%

0.00%

0.00%

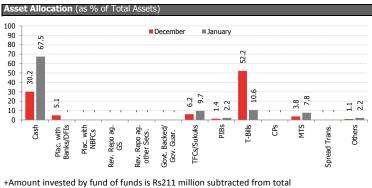
0.00%

0.00%

10.01%

1,069.86

109.8735



+Fund Size (PkR mn; as on Jan 31, 2019): Fund Size including fund of fund schemes (PkR mn) Wtd. Average Maturity (months): Sharpe Ratio* Standard Deviation* Total Expense Ratio*** Since Inception Return* 6.89% 8.99% YTD Month January '19 10.50% Credit Quality (as % Govt. Secs. 12.76% 1.61% AAA A-BBB+ AA+ 0.76% 0.08% AA BBB AA-74.79% Below IG 0.00% NR/UR/MTS

| Sukuk Holdings (% of Total Assets) | |
|------------------------------------|-------|
| Bank of Punjab - TFC (23-04-18) | 8.24% |
| b Bank TFC (19-Feb-2016) | 1.51% |

| | FI14 | LIID | LITO | | L11/ | LIIO | | | | | | | |
|-------------------|----------------|-------------|---------|---------|--------------|----------|--------------|---------|--------------|---------|---------|-----------|----------|
| Details of | Non-Complia | nt Investme | nts**** | | | | | | | | | | |
| | | | | | Value before | | Provisioning | | Value after | | % Gross | | % Net |
| Name | | | Type | | Provisioning | | Held, if any | | Provisioning | | Assets | | Assets |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| 1 Year -Ro | olling Returns | | | | | | | | | | | | |
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGSOF | 5.06% | 4.71% | 4.75% | 5.51% | 5.22% | 6.00% | 6.00% | 5.96% | -1.80% | 10.46% | 6.45% | 8.39% | 9.02% |
| DM | 6.040/- | 6 2E0/- | 6 470/- | 6 2E0/- | 6 /E0/- | 6 9/10/- | 7 200/- | 7 QE0/2 | 8 030/2 | 0.010/- | 0.670/- | 10 /190/- | 10 E00/- |

Habib

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.86mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.6019 / 0.57%

Disclaimer

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Selling & marketing expenses - for the period ended January, 2019, PKR Mn 1.500



^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

^{***} This include 0.3171% representing government levy, Worker's Welfare Fund and SECP Fee.

¹ AGSOF Management fee has been revised from March 12, 2018 through Third Supplemental Offering Document duly approved by SECP on March 7, 2018

Alfalah GHP Income Fund

Fund Stability Rating: "A+(f)" by PACRA 03-Dec-18

AMC Rating: "AM2+" by PACRA 10-Aug-18

Investment Objective

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Basic Information

Category: Income Scheme
Fund Type: Open Ended
Benchmark: 6 Month KIBOR
Launch Date: April 14, 2007
Par Value: PKR 100
Pricing: Forward Day
Sales Load: 1.00%
Risk Profile: Low
Leverage: Nil

¹ Management Fee. 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets.
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/-

Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Investment Committee

Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Kashif Kasim Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities Head of Compliance

291.60

322.76

-2.16

0.88%

1.25% AGIF

10.50

116.0286

Portfolio Manager

Asset Allocation (as % of Total 100 90 80 70 60 50 40 30 20 10 December ■ January 61.8 57.9 17.4 16.7 16.8 3.2 Repo ag. other Secs. Backed/ Gov. Guar. Others **NBFCs** Trans. Cash TFCs/Sukuks PIBs -Bills CPsMTS with Banks/DFIs Repo ag. with Spread Plac. Rev.

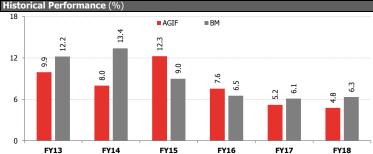
+Fund Size (PkR mn; as on Jan 31, 2019):
Fund Size including fund of funds (PkR mn)
NAV (PkR):
Sharpe Ratio*
Standard Deviation*
Wtd. Average Maturity (months):
Total Expense Ratio***
Fund Performance
Since Inception Return
9.87%

8.73% YTD 9.21% 6.15% Month (Jan '19): 10.76% 9.13% Credit Ouality (as 0.00% Govt. Sec / Guar. 5.86% Α ΔΔΔ 0.93% Δ-0.00% AA+3.46% BBB+ 0.00% AA 10.83% BBB 0.00% AA-57.88% **Below IG** 0.00% 19.52% A+ 1.51% MTS/NR/UR

TFC/Sukuk Holdings (% of Total Assets)

International Brands Ltd. SUKUK (15-11-17) 6.70%
The bank of Punjab Ltd - (23-Dec-2016) 4.37%
Dawood Hercules Corp Limited Sukuk (16-11-2017) 4.13%
Dubai Islamic Bank Sukuk - (14-Jul-2017) 1.50%

+Amount invested by fund of funds is Rs31 million subtracted from total



| | Name | | Туре | | Value before Provisioning | | Provisioning Held, if any | | Value after Provisioning | | % Gross Assets | | % Net Assets |
|-----------------|--------|--------|--------|--------|------------------------------|--------|------------------------------|--------|-----------------------------|--------|-------------------|--------|-----------------|
| Rolling Returns | | | | | | | | | | | | | |
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGIF | 5.21% | 3.15% | 6.12% | 2.93% | 6.77% | 5.93% | 2.77% | 6.04% | 1.24% | 6.73% | 7.32% | 8.81% | 9.13% |
| BM | 6.23% | 6.44% | 6.51% | 6.51% | 6.59% | 6.98% | 7.46% | 8.05% | 8.23% | 9.43% | 9.87% | 10.66% | 10.76% |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.2.236 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.8040/0.72%

Disclaime

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- * Calculated on 12-month trailing data.
- **Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- ***This include 0.1943% representing government levy, Worker's Welfare Fund and SECP Fee.
- ¹ AGIF Management fee has been revised from March 12, 2018 through Fourth Supplemental Offering Document duly approved by SECP on March 7, 2018 Selling & marketing expense for the period ended January, 2019, PKR Mn 0.505



Alfalah GHP Income Multiplier Fund

Fund Stability Rating: "A+(f)" by PACRA 03-Dec-18 AMC Rating: "AM2+" by PACRA 10-Aug-18

The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

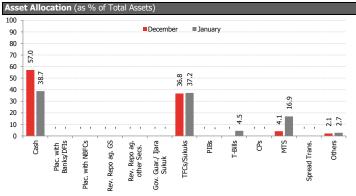
Fund Statistics

Basic Information Category: Aggressive Income Fund Type: Open Ended Benchmark: 12 Month KIBOR Launch Date: June 15, 2007 Par Value: PKR 50/-**Pricing: Forward Day** Sales Load: 3.00% Risk Profile: High

Leverage: Nil

Management Fee: 1.25% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-**Trustee: CDC Pakistan Limited** Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Investment Committee Maheen Rahman **Chief Executive Officer Noman Soomro** Chief Operating Officer Nabeel Malik **Chief Investment Officer Muddasir Ahmed Shaikh Head of Equities** Shariq Mukhtar Hashmi **Head of Compliance** Kashif Kasim Portfolio Manager



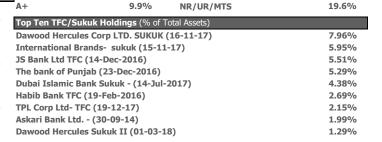
+Fund Size (PkR mn; as on January 31, 2019): 196.46 440.51 Fund Size inluding fund of fund schemes (PkR mn) 54.4201 Sharpe Ratio* -1.97 Standard Deviation* 1.68% Wtd. Average Maturity (months): 24.44 Total Expense Ratio** 1.43%

| runa Periormance | | | DIM | AGIME |
|--------------------|--------------------|------|--------|-------|
| Since Inception | | | 10.55% | 5.86% |
| YTD | | | 9.75% | 3.74% |
| Month (Jan'19): | | | 11.33% | 8.63% |
| Credit Quality (as | % of Total Assets) | | | |
| Gov. Secs. | 4.5% | Α | | 0.1% |
| AAA | 3.0% | A- | | 0.0% |
| AA+ | 1.5% | BBB+ | | 0.0% |
| AA | 15.2% | BBB | | 0.0% |
| | | | | |

Below IG

46.2%

| +Amount invested by fund | of funds is Rs. 244 mil | lion subtracted | from total |
|-------------------------------|-------------------------|-----------------|------------|
| Historical Performance | (%) | | |
| | | | |
| 18 | ■AGIMF | ■BM | |



| 18 | 11.2 | 12.4 | 14.2 | | | |
|----|------|------|------|------|------|------|
| 6 | | 1 | 9.3 | 6.8 | 6.9 | 4.9 |
| 0 | FY13 | FY14 | FY15 | FY16 | FY17 | FY18 |

| Details of Non-Compliant Investments**** | | | | | | | | | |
|--|------|--------------|--------------|--------------|---------|--------|--|--|--|
| | | Value before | Provisioning | Value after | % Gross | % Net | | | |
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| 1- Year Rolling Returns | S | | | | | | | | |

AA-

| 1- Year Rol | ling Returns | | | | | | | | | | | | |
|-------------|------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGIMF | 5.75% | 3.20% | 6.96% | 0.61% | 8.93% | 4.67% | 1.20% | 4.82% | -4.05% | 7.73% | 9.17% | -2.27% | 8.63% |
| ВМ | 6.53% | 6.74% | 6.85% | 6.91% | 7.05% | 7.42% | 8.02% | 8.45% | 8.77% | 10.00% | 10.50% | 11.18% | 11.33% |
| Sindh Work | Sindh Workers' Welfare Fund (SWWF) | | | | | | | | | | | | |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.676mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.5777 / 1.09%

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0.0%

^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

^{***} This include 0.2201% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah GHP Islamic Income Fund

Fund Stability Rating: "A+(f)" by PACRA 3-Dec-18 AMC Rating: "AM2+" by PACRA 10-Aug-18

Sales Load: 1.00%

The investment objective of Alfalah GHP Islamic Income Fund (AGIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws. **Basic Information**

YTD

Category: Islamic Income Scheme Fund Type: Open Ended ***Benchmark: Avg. 6 Mth Dep. Rates - 3 Islamic Banks provided by

MUFAP Launch Date: December 3, 2009 Par Value: PKR 100 **Pricing:** Forward Day

¹ Management Fee. 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets.. Min. Initial Investment: PKR 500/-

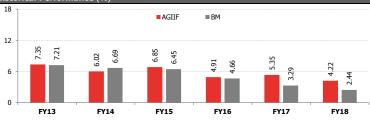
Min. Subsea. Investment: PKR 100/-Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

Investment Committee
Maheen Rahman Noman Soomro Nabeel Malik **Muddasir Ahmed Shaikh**

Head of Equities Shariq Mukhtar Hashmi Head of Compliance **Kashif Kasim** Portfolio Manager

Risk Profile: Low 100 90 80 70 60 50 40 30 20 December ■ January 59.9 28.2 9.7 Govt. Backed/ Gov. Guar. CPs MTS PIBs Spread Trans. ev. Repo ag other Secs. Repo a

+Amount invested by fund of funds is Rs. 2889 million subtracted from total



+Fund Size (PkR mn; as on Jan 31, 2019): 1527.49 Fund size including fund of fund schemes (PkR mn) 4416.34 104.89 Wtd. Average Maturity (months): 19.79 Total Expense Ratio** 1.05% AGIIF Since Inception Return* 5.89% 6.91%

Chief Executive Officer

Chief Operating Officer

2.98%

6.13%

Chief Investment Officer

| Month (Dec '18): | | 3.73% | 7.87% | | | | | | | | |
|----------------------|---------------------------------------|----------|-------|--|--|--|--|--|--|--|--|
| Credit Quality (as % | Credit Quality (as % of Total Assets) | | | | | | | | | | |
| Govt. Guar. | 0.00% | A | 0.00% | | | | | | | | |
| AAA | 0.10% | A- | 0.00% | | | | | | | | |
| AA+ | 0.46% | BBB+ | 0.00% | | | | | | | | |
| AA | 21.00% | BBB | 0.00% | | | | | | | | |
| AA- | 46.96% | Below IG | 0.00% | | | | | | | | |
| A+ | 29.32% | NR/UR | 2.16% | | | | | | | | |

| TFC/Sukuk Holdings (% of Total Assets) | |
|---|-------|
| International Brands Limited (15-11-17) | 7.09% |
| Dubai Islamic Bank Sukuk - (14-Jul-2017) | 7.08% |
| Meezan Bank Tier II Modaraba Sukuk (22-Sept-2016) | 6.99% |
| Dawood Hercules Corp Limited (16-Nov-2017) | 5.47% |
| Hascol Petroleum Ltd Sukuk (07-Jan-2016) | 1.45% |
| Fatima Fertilizer Company Ltd - Sukuk (28-Nov-2016) | 0.92% |
| | |

| Details of Non-Compliant Investments***** | | | | | | | | | | | | | |
|---|--------------|-------------|--------|--------|------------------------------|--------|------------------------------|--------|-----------------------------|--------|-------------------|--------|-----------------|
| Name | | | Туре | | Value before Provisioning | | Provisioning Held, if any | | Value after Provisioning | | % Gross Assets | | % Net Assets |
| 1 Year - Rolling Returns | | | | | | | | | | | | | |
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGIIF | 4.14% | 3.66% | 4.99% | 2.54% | 5.89% | 4.40% | 4.68% | 4.63% | 6.86% | 3.08% | 6.94% | 8.56% | 7.87% |
| BM | 2.52% | 2.50% | 2.48% | 2.34% | 2.36% | 2.38% | 2.56% | 2.69% | 2.78% | 2.86% | 3.01% | 3.20% | 3.73% |
| Cindle World | ore! Wolfare | Frank (CM/M | F\ | | | | | | | | | | |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.10.253 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.2435/0.24%

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- * Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- ** This include 0.1982% representing government levy, Worker's Welfare Fund and SECP Fee.

Selling & marketing expense - for the period ended January, 2019, PKR Mn 7.122

Management fee and minimum amount of investment has been revised through Fifth Supplmental Offering Document duly approved by SECP on September28,2018.



Alfalah GHP Alpha Fund

AMC Rating: "AM2+" by PACRA 10-Aug-18

Investment Objective

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

Basic Information Category: Equity Scheme Fund Type: Open Ended Benchmark: KSE100 Launch Date: Sep 9, 2008 Par Value: PKR 50/Pricing: Forward Day Sales Load: 3.00%

Risk Profile: High

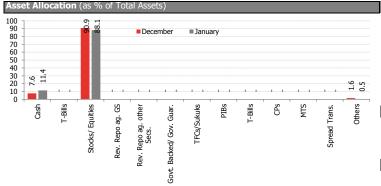
Leverage: Nil

Management Fee: 1.75% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: AF Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange

Dealing Days: Monday - Friday

Cut-off Time: 9:00 am - 4:00 pm

Maheen Rahman Chief Executive Officer
Noman Soomro Chief Operating Officer
Nabeel Malik Chief Investment Officer
Muddasir Ahmed Shaikh Head of Equities
Shariq Mukhtar Hashmi Head of Compliance
Kashif Kasim Portfolio Manager



 Fund Statistics
 1,383.48

 +Fund Size (PkR mn; as on 31 January, 2019):
 1,383.48

 Fund size including fund of fund schemes (Pkr mn)
 1,543.58

 NAV (PkR):
 66.03

 Sharpe Ratio *
 0.61

 Information Ratio*
 1.62

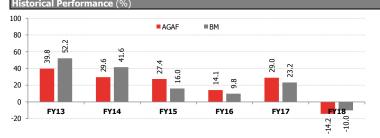
 Standard Deviation*
 23.15%

 Total Expense Ratio***
 1.95%

| Fund Performance | ВМ | AGAF |
|----------------------|--------|--------|
| Since Inception** | 15.30% | 18.65% |
| YTD | -2.65% | -1.69% |
| Month (January '19): | 10.07% | 11.86% |

| Asset Allocation (Sector Wise as a % of Total Assets) | |
|--|--------|
| Commercial Banks | 27.55% |
| Oil & Gas Exploration Companies | 18.38% |
| Fertilizer | 12.97% |
| Textile Composite | 7.43% |
| Cement | 6.72% |
| Others | 15.09% |
| Total | 88.14% |

+Amount invested by fund of funds is Rs. 160 million subtracted from total



| Top 10 Holdings (% of Total Assets) | |
|--|-------|
| Pak Petroleum Ltd. | 6.32% |
| Engro Corporation Limited | 6.19% |
| United Bank Ltd. | 5.92% |
| Oil & Gas Dev.Co | 5.70% |
| Bank Al-Falah Limited | 5.67% |
| Nishat Mills Ltd. | 4.80% |
| MCB Bank Limited | 4.36% |
| Engro Fertilizer Limited | 4.35% |
| Mari Petroleum Company Limited | 3.84% |
| Habib Bank Ltd | 3.83% |

| Details of Non-Compliant Investments Name | Type | Value before Provisioning | Provisioning Held, if any | Value after Provisioning | % Gross Assets | % Net Assets |
|--|------|------------------------------|------------------------------|-----------------------------|-------------------|-----------------|
| Name | туре | Provisioning | пеш, п апу | Provisioning | Assets | Assets |

| 1 - Year Ro | lling Returns | 5 | | | | | | | | | | | |
|-------------|----------------|------------------|----------------|------------------|------------------|------------------|----------------|------------------|------------------|----------------|------------------|------------------|--------|
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGAF BM | 7.07% 8.84% | -2.10% -1.84% | 4.91% 5.37% | -1.55% -0.16% | -4.14% -5.81% | -1.76% -2.18% | 2.74% 1.91% | -2.35% -2.27% | -1.80% -1.78% | 1.98% 1.59% | -2.93% -2.77% | -9.88% -8.47% | |

Sindh Workers' Welfare Fund (SWWF

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 11.039mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.4722 / 0.70%

Disclaime

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Selling & marketing expenses - for the period ended January, 2019, PKR Mn 3.865



^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

^{***} This include 0.2325% representing government levy, Worker's Welfare Fund and SECP Fee.

9

Alfalah GHP Stock Fund

AMC Rating: "AM2+" by PACRA 10-Aug-18

Investment Objective

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.

Investment Committee Category: Equity Scheme Maheen Rahman **Chief Executive Officer** Management Fee: 2.00% Min. Initial Investment: PKR 5,000/-Fund Type: Open Ended Noman Soomro Chief Operating Officer Benchmark: KSE100 Min. Subseq. Investment: PKR 1,000/-Nabeel Malik **Chief Investment Officer** Launch Date: July 15, 2008 Trustee: CDC Pakistan Limited **Muddasir Ahmed Shaikh Head of Equities** Par Value: 100 Auditor: EY Ford Rhodes, Chartered Accountants Shariq Mukhtar Hashmi **Head of Compliance** Pricing: Forward Day Listing: Pakistan Stock Exchange Kashif Kasim **Portfolio Manager** Sales Load: 2.50% Dealing Days: Monday - Friday Risk Profile: High Cut-off Time: 9:00 am - 4:00 pm

Leverage: Nil Asset Allocation (as % of Total A 100 90 80 70 60 50 40 30 20 10 9.1 11.3 0.3 Repo ag. other Secs. . Backed/ Gov. Guar. T-Bills PIBs T-Bills CPs MTS Cash Stocks/ Equities TFCs/Sukuks Spread Trans. Rev. Repo ag.

 Fund Performance
 BM
 AGSF

 Since Inception**
 13.26%
 21.92%

 YTD
 -2.65%
 -2.14%

 Month (January'19):
 10.07%
 11.77%

 Asset Allocation (Sector Wise as a % of Total Assets)

100 ■ AGSF ■ BM 66.4 80 41.2 60 28.7 27.7 23.2 40 16.0 14.9 20 FY13 FY14 FY15 FY16 FY17 -20 -40

+Amount invested by fund of funds is Rs. 169 million subtracted from total

| Top 10 Holdings (% of Total Assets) | |
|--|-------|
| Pak Petroleum Ltd. | 6.32% |
| Engro Corporation Limited | 6.08% |
| United Bank Ltd. | 6.00% |
| Oil & Gas Dev.Co | 5.68% |
| Bank Al-Falah Limited | 5.62% |
| Nishat Mills Ltd. | 4.81% |
| MCB Bank Limited | 4.39% |
| Engro Fertilizer Limited | 4.22% |
| Mari Petroleum Company Limited | 3.95% |
| Habib Bank Ltd | 3.85% |

| Det | ails of Non-Compliant Investments | | | | | | |
|-----|-----------------------------------|------|--------------|--------------|--------------|---------|--------|
| | | | Value before | Provisioning | Value after | % Gross | % Net |
| Nar | ne | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets |
| | | | | | | | |

| 1 year - Rol | lling Returns | | | | | | | | | | | | |
|--------------|------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGSF | 7.14% | -2.10% | 5.02% | -1.52% | -4.17% | -1.73% | 2.46% | -2.33% | -1.54% | 1.58% | -2.91% | -9.91% | 11.77% |
| BM | 8.84% | -1.84% | 5.37% | -0.16% | -5.81% | -2.18% | 1.91% | -2.27% | -1.78% | 1.59% | -2.77% | -8.47% | 10.07% |
| Sindh Work | Sindh Workers' Welfare Fund (SWWF) | | | | | | | | | | | | |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.17.625 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.8868/0.75%

Disclaime

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Selling & marketing expense - for the period ended January, 2019, PKR Mn 5.795



^{*} Calculated on 12-month trailing data

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

^{***} This include 0.2414% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah GHP Islamic Stock Fund

AMC Rating: "AM2+" by PACRA 10-Aug-18

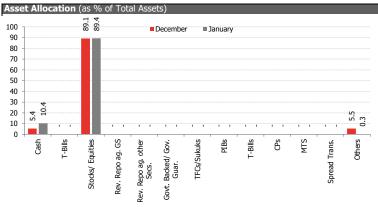
Investment Objective

Leverage: Nil

Alfalah GHP Islamic Stock Fund (AGISF) is an Open Ended Shariah Compliant Islamic Equity Fund; The investment objective of the Fund is to achieve long term capital growth by investing primarily in shariah compliant equity securities.

Investment Committe Maheen Rahman Category: Islamic Equity Scheme Management Fee: 2.00% **Chief Executive Officer** Min. Initial Investment: PKR 5,000/-Noman Soomro **Chief Operating Officer** Fund Type: Open Ended Benchmark: KMI 30 Index Min. Subseq. Investment: PKR 1,000/-Nabeel Malik **Chief Investment Officer** Launch Date: Sep 4, 2007 Trustee: CDC Pakistan Limited Muddasir Ahmed Shaikh **Head of Equities** Par Value: PKR 50/-Auditor: AF Ferguson & Co. Pakistan Shariq Mukhtar Hashmi **Head of Compliance** Pricing: Forward Day Listing: Pakistan Stock Exchange Kashif Kasim Portfolio Manager Sales Load: 3.00% Dealing Days: Monday - Friday Risk Profile: High Cut-off Time: 9:00 am - 4:00 pm

Fund Performance



+Amount invested by fund of funds is Rs. 8 million subtracted from total

17.1

FY14

■ AGIsF

14.8

■ BM

20.3

FY16

15.5

24.8

FY17

18.8

+Fund Size (PkR mn; as on January 31, 2019): 3,381.93 Fund size including fund of fund schemes (Pkr mn) 3,390.33 NAV (PkR): 49.2937 Sharpe Ratio* -0.75 Standard Deviation* 16.57% Information Ratio* 0.32 Total Expense Ratio*** 1.89%

AGISF

| Since Inception** | 5.90% | 7.33% |
|--|--------------|--------|
| YTD | -3.93% | -1.51% |
| Month (January '19): | 11.60% | 10.02% |
| Asset Allocation (Sector Wise as a % of To | otal Assets) | |
| Oil & Gas Exploration Companies | | 28.61% |
| Fertilizer | | 19.03% |
| Power Generation & Distribution | | 11.20% |
| Cement | | 9.87% |
| Textile Composite | | 5.43% |
| Others | | 15.22% |
| Total | | 89.36% |
| Top 10 Holdings (0/, of Total Accets) | | |

| Others | 15.22% |
|--|--------|
| Total | 89.36% |
| Top 10 Holdings (% of Total Assets) | |
| Pak Petroleum Ltd. | 10.18% |
| Engro Corporation Limited | 9.54% |
| Oil & Gas Dev.Co | 8.92% |
| Hub Power Company Limited | 7.78% |
| Engro Fertilizer Limited | 6.12% |
| Lucky Cement Limited | 5.57% |
| Nishat Mills Ltd. | 5.43% |
| Pakistan Oilfields Ltd. | 5.19% |
| Mari Petroleum Company Limited | 4.31% |
| Magnan Bank Ltd | 3.000/ |

| | | | Meezan Bank Ltd. | | | | | | | | |
|------|------|------------------------------|------------------------------|-----------------------------|-------------------|-----------------|--|--|--|--|--|
| Name | Туре | Value before Provisioning | Provisioning Held, if any | Value after Provisioning | % Gross Assets | % Net Assets | | | | | |

| 1 - Year Ro | lling Returns | | | | | | | | | | | | |
|-------------|------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGIsF | 6.87% | -2.50% | 4.55% | -0.35% | -4.04% | -2.26% | 1.86% | -1.39% | -1.50% | 3.50% | -3.63% | -9.29% | 10.02% |
| ВМ | 8.74% | -2.02% | 5.31% | 0.05% | -5.25% | -2.63% | 1.80% | -2.11% | -2.24% | 3.62% | -4.67% | -10.55% | 11.60% |
| Sindh Work | Sindh Workers' Welfare Fund (SWWF) | | | | | | | | | | | | |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 45.637 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.6635/1.33%

100

80 60

40

20 0

-20 -40 36.3

FY13

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^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

^{***} This include 0.2353% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah GHP Value Fund

AMC Rating: "AM2+" by PACRA 10-Aug-18

Investment Objective

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

Basic Information

Category: Asset Alloc. Scheme Fund Type: Open Ended

Benchmark: Weighted average of KSE-100 Index and 6-months PKRV rate based on actual allocation of the fund**** Launch Date: October 29, 2005

Par Value: PKR 50/-Pricing: Forward Day Sales Load: 3.00%

Risk Profile: Moderate to High

Management Fee: 2%
Min. Initial Investmen

Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: AF Ferguson & Co. Pakistan

Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Leverage: Nil

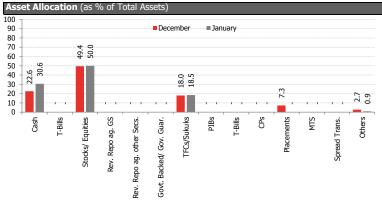
Investment Committee

 Maheen Rahman
 Chief Executive Officer

 Noman Soomro
 Chief Operating Officer

 Nabeel Malik
 Chief Investment Officer

Muddasir Ahmed Shaikh Head of Equities
Shariq Mukhtar Hashmi Head of Compliance
Kashif Kasim Portfolio Manager



 Fund Statistics

 Fund Size (PkR mn; as on January 31, 2019):
 1,637.30

 NAV (PkR):
 54.8952

 Sharpe Ratio*
 -0.47

 Information Ratio
 0.03

 Standard Deviation*
 21.07%

 Total Expense Ratio***
 1.95%

| Fund Performance | BM | AGVF |
|--|---------|--------|
| Since Inception** | 10.31% | 9.93% |
| YTD | -0.43% | -1.03% |
| Month (January '19): | 5.29% | 6.73% |
| Asset Allocation (Sector Wise as a % of Total) | Assets) | |
| Commercial Banks | | 15.46% |
| Oil & Gas Exploration Companies | | 10.38% |
| Fertilizer | | 7.18% |
| Textile Composite | | 4.36% |
| Power Generation & Distribution | | 4.03% |
| Others | | 8.60% |
| Total | | 50.02% |

Top 10 Holdings (% of Total Assets) International Brands Ltd. Sukuk (15-11-17) 8.44% The Bank of Puniab - TFC (23-12-16) 5.31% Pak Petroleum Ltd. 3.61% Dawood Hercules Ltd. Corporation Ltd. Sukuk (01-03-18) 3.59% **Engro Corporation Limited** 3.41% United Bank Ltd. 3.31% **Bank Al-Falah Limited** 3.20% Oil & Gas Dev.Co 3.15% Nishat Mills Ltd. 2.70% **MCB Bank Limited** 2.39%

| | | | y fund o | | ds is F | Rs. C |) millio | n subtra | cted f | rom tot | al | | | |
|-------|---------|--------|----------|------|---------|-------|----------|----------|--------|---------|------|---|-------------------|---|
| Histo | rical P | erfori | mance (| (%) | | | | | | | | | | |
| 100 7 | r | | | | | | | | | | | | | |
| 80 - | | | ■ AGVF | | ■BM | | | | | | | | | |
| 60 - | | | | | | | | | | | | | | |
| 40 - | 30.1 | 31.1 | 9.5 | 25.5 | | 25.5 | 2 | | | | 7.6 | | | |
| 20 - | | | | | | | 12. | H | 8.2 | | | | | |
| 0 - | FY: | 13 | FY | 14 | 1 | FY | 15 | F | /16 | 1 | FY17 | ' | FY18 ₀ | _ |
| -20 - | | | | | | | | | | | | | -12.0 | |

| Details of Non-Complian | nt Investments | | | | | |
|-------------------------|--------------------|--------------|--------------|--------------|---------|--------|
| | | Value before | Provisioning | Value after | % Gross | % Net |
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets |
| Agritech Limited | Term Finance Cert. | 5,705,000 | -5,705,000 | 0 | 0.0% | 0.0% |

| 1- Year Roll | ling Returns | | | | | | | | | | | | |
|--------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGVF | 5.88% | -1.76% | 4.07% | -1.17% | -3.39% | -1.33% | 2.13% | -1.77% | -1.21% | 0.43% | -1.47% | -5.45% | 6.73% |
| BM | 6.48% | -1.20% | 3.95% | -0.07% | -4.33% | -1.48% | 1.48% | -1.45% | -1.08% | 0.55% | -1.05% | -3.92% | 5.29% |
| | | | | | | | | | | | | | |

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 12.04mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.4037 / 0.73%.

Disclaimer

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^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

^{***} This include 0.2374% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah GHP Prosperity Planning Fund

Fund: Not Yet Rated

AMC: "AM2+" by PACRA 10-Aug-18

Alfalah GHP Prosperity Planning Fund is an Open-ended Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Collective Investment Scheme in line with the risk tolerance of the investor.

Basic Information Category: Fund of Funds Scheme

Fund Type: Open Ended

AGHP CAP: Weighted average return of KSE 100 and 6 months PKRV on the basis of actual investments in

AGHP MAP: Weighted average return of KSE 100 and 6 months KIBOR on the basis of actual vestments in underlying schemes.

AGHP AAP: Weighted average return of KSE 100 index and 6 month KIBOR on the basis of actual investments in underlying schemes.

Pricing: Forward Day AGPPF-Active Front end load: 2% AGPPF-Moderate Front end load: 1.5% AGPPF-

Risk Profile: Plan Specific Management Fee: 1%*

Min. Initial Investment: PKR 500/- ***** Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Launch Date: Sep 11, 2015 Par Value: 100

Auditor: EY Ford Rhodes, Chartered Accountants Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

AGPPF-Active Back end load: 0% AGPPF-Moderate Back end load: 0% AGPPF-Conservative back end load: 0% Maheen Rahman

Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Kashif Kasim

Chief Executive Officer Chief Operating Officer Chief Investment Officer **Head of Equities** Head of Compliance Portfolio Manager

| Alfalah GHP Active Allocation Plan (Holdings as % of Total Assets) Alfalah GHP Active Allocation Plan (Holdings as % of Total Assets) Alfalah GHP Active Allocation Plan | 330.86 106.3035 0.21% AGAAP 4.11% 0.07% 5.94% |
|--|--|
| December January NAV (PkR): Total Expense Ratio** | 106.3035 0.21% AGAAP 4.11% 0.07% |
| Cash 0.62% 0.46% Total Expense Ratio** Equity 45.92% 49.47% Performance BM Income 43.47% 42.19% Performance BM Money Market 8.08% 7.84% Since Inception Return***** 6.89% Others 1.92% 0.05% YTD 0.86% | 0.21% AGAAP 4.11% 0.07% |
| Equity 45.92% 49.47% Income 43.47% 42.19% Performance BM Money Market 8.08% 7.84% Since Inception Return**** 6.89% Others 1.92% 0.05% YTD 0.86% | AGAAP 4.11% 0.07% |
| Income 43.47% 42.19% Performance BM Money Market 8.08% 7.84% Since Inception Return***** 6.89% Others 1.92% 0.05% YTD 0.86% | 4.11% 0.07% |
| Money Market 8.08% 7.84% Since Inception Return***** 6.89% Others 1.92% 0.05% YTD 0.86% | 4.11% 0.07% |
| Others 1.92% 0.05% YTD 0.86% | 0.07% |
| | |
| Total 100 000/ 100 000/ Month F 240/ | 5.94% |
| 10tal 100.00% 100.00% Moliti 5.54% | |
| Alfalah GHP Moderate Allocation Plan (Holdings as % of Total Assets) Alfalah GHP Moderate Allocation Plan | |
| Holdings Fund Size (PkR mn; as on Jan 31, 2019): | 379.79 |
| December January NAV (PkR): | 101.0178 |
| Cash 0.77% 0.78% Total Expense Ratio*** | 0.26% |
| Equity 30.51% 33.30% | |
| Income 63.95% 60.93% <u>Performance</u> BM | AGMAP |
| Money Market 4.65% 4.86% Since Inception Return**** 7.30% | 5.23% |
| Others 0.12% 0.12% YTD 3.08% | 1.24% |
| Total 100.00% 100.00% Month 3.85% | 4.18% |
| Alfalah GHP Conservative Allocation Plan (Holdings as % of Total Assets) Alfalah GHP Conservative Allocation Plan | |
| Holdings Fund Size (PkR mn; as on Jan 31, 2019): | 282.85 |
| December January NAV (PkR): | 106.172 |
| Cash 1.32% 1.26% Total Expense Ratio**** | 0.39% |
| Equity 14.24% 15.54% | |
| Income 39.60% 39.03% Performance BM | AGCAP |
| Money Market 44.37% 43.73% Since Inception Return**** 7.23% | 5.19% |
| Others 0.47% 0.44% YTD 4.50% | 2.72% |
| Total 100.00% 100.00% Month 2.26% | 2.22% |

| Details of Non-Complian | t Investments | | | | | |
|--------------------------------|---------------|--------------|--------------|--------------|---------|--------|
| | | Value before | Provisioning | Value after | % Gross | % Net |
| Fund Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets |
| | | | | | | |
| | | | | | | |

| Alfalah GHP A | Active Allocatio | on Plan (1 Year -Ro | olling Returns |) | | | | | | | | | |
|---------------|--|---------------------|----------------|--------|--------|----------|--------|--------|--------|--------|--------|--------|--------|
| | | | | | | | | | | | | | Jan-19 |
| AGAAP | 4.11% | -1.10% | 3.00% | -0.82% | -2.39% | -0.93% · | 1.19% | -1.06% | -0.81% | 1.00% | -1.20% | -4.68% | 5.94% |
| BM | 5.18% | -0.81% | 3.34% | 0.12% | -3.36% | -1.08% | 1.33% | -0.97% | -0.69% | 0.71% | -0.97% | -3.67% | 5.34% |
| | | | | | | | | | | | | | |
| Alfalah GHP N | Alfalah GHP Moderate Allocation Plan (1 Year -Rolling Returns) | | | | | | | | | | | | |
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGMAP | 2.57% | -0.63% | 2.11% | -0.47% | -1.18% | -0.44% | 0.69% | -0.45% | -0.55% | 0.74% | -0.43% | -2.80% | 4.18% |
| BM | 3.24% | -0.34% | 2.33% | 0.28% | -1.80% | -0.44% | 1.06% | -0.29% | -0.14% | 0.87% | -0.18% | -2.02% | 3.85% |

| Alfalah GHP | Alfalah GHP Conservative Allocation Plan (1 Year -Rolling Returns) | | | | | | | | | | | | |
|-------------|--|--------|-------|--------|--------|---------------|-------|--------|-------|-------|--------|--------|--|
| | | | | | | | | | | | | Jan-19 | |
| AGCAP | 1.45% | -0.17% | 1.23% | -0.03% | -0.37% | 0.03% · 0.51% | 0.09% | -0.02% | 0.87% | 0.01% | -0.97% | 2.22% | |
| BM | 1.87% | 0.06% | 1.44% | 0.42% | -0.59% | 0.10% · 0.82% | 0.25% | 0.29% | 1.02% | 0.31% | -0.51% | 2.26% | |

Sindh Workers' Welfare Fund (SWWF)

AG-AAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.307mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.4200 / 0.40%

AG-MAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2.585mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.6876 / 0.69%.

AG-CAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.144mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.4295 / 0.42%.

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^{*} Not Applicable, if invested in funds managed by AGIML

^{**}AGAAP: This include 0.0525% representing government levy, Worker's Welfare Fund and SECP Fee

^{***}AGMAP: This include 0.0687% representing government levy, Worker's Welfare Fund and SECP Fee
****AGCAP: This include 0.1051% representing government levy, Worker's Welfare Fund and SECP Fee

^{*****} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

^{*****} AGPPF Minimum investment has been revised from April 02, 2018 through Second Supplemental Offering Document duly approved by SECP on March 01, 2018.

Alfalah GHP Islamic Prosperity Planning Fund

Fund: Not Yet Rated

AMC: "AM2+" by PACRA 10-Aug-18

Alfalah GHP Islamic Prosperity Planning Fund is an Open-ended Shariah Complaint Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Shariah complaint Mutual funds in line with the risk tolerance of the investor.

Category: Shariah Fund of Funds Scheme

Fund Type: Open Ended Benchmark:

AGIPPF-BAP: Weighted Avg. of KMI30 index and avg. return on 6M deposit rate of 3 (three) A or above rated islamic bank as selected by MUFAP. On the basis of actual investments in underlying schemes. *******

1AGIPPF-MAP, AAP2 & AAP3: Weighted Avg. of KMI30 index and avg. return on 6M deposit rate of 3 (three) A or above rated islamic bank as selected by MUFAP. based on actual proportion of investment in equity and income/ money market component made by the allocation plan. Pricing: Forward Day

AGIPPF-BAP Front-end Load: 1.25% ¹AGIPPF-MAP Front-end Load: 2.5% AGIPPF-AAP 2 Front-end Load: 2.5% AGIPPF-AAP 3 Front-end Load: 2.5%

Management Fee: 1.25% ¹Min. Initial Investment: PKR 500/ ¹Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Launch Date: June 09, 2016

AAP2 Launch Date: Nov 01, 2016 AAP3 Launch Date: June 21, 2017 Par Value: 100 Auditor: A.F Ferguson & Co. Pakistan Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange Cut-off Time: 9:00 am - 4:00 pm

AGIPPF-BAP Back-end Load: 0% 1AGIPPF-MAP Back-end Load ****** AGIPPF-AAP 2 Back-end Load****** AGIPPF-AAP 3 Back-end Load******

Maheen Rahman **Noman Soomro** Nabeel Malik **Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi

Kashif Kasim

Chief Executive Officer **Chief Operating Officer** Chief Investment Officer **Head of Equities** Head of Compliance Portfolio Manager

| | r Balanced Allocatio | on Plan (Holdings as % of Total Assets) | Alfalah GHP Islamic Balanced Alloca | tion Plan | | |
|--------------------------------|-----------------------------|---|---|------------------|-----------------|--|
| Allalali Giir 15laill | Holdin | | Fund Size (PkR mn; as on Jan 31, 2019 | 633,29 | | |
| | December | January | NAV (PkR): |). | 102.0118 | |
| Cash | 2.15% | 2.68% | Total Expense Ratio** | | 0.21% | |
| Equity | 11.95% | 12.63% | Performance | ВМ | AGIBAP | |
| Income | 85.83% | 84.62% | Since Inception Return****** | 3.25% | 4.12% | |
| Others | 0.06% | 0.07% | YTD | 1.06% | 2.60% | |
| Total | 100.00% | 100.00% | Month | 1.72% | 1.71% | |
| ¹ Alfalah GHP Islam | | tion Plan (Holdings as % of Total Assets) | ¹ Alfalah GHP Islamic Moderate Alloc | | | |
| | Holdin | | Fund Size (PkR mn; as on Jan 31, 2019 |): | 502.73 | |
| | December | January | NAV (PkR): | | 101.3228 | |
| Cash | 0.46% | 1.04% | Total Expense Ratio*** | | 0.25% | |
| Equity | 10.62% | 11.40% | <u>Performance</u> | ВМ | AGIMAP | |
| Income | 88.91% | 87.55% | Since Inception Return****** | 3.03% | 3.02% | |
| Others | 0.02% | 0.02% | YTD | 1.84% | 3.45% | |
| Total | 100.00% | 100.00% | Month | 1.57% | 1.60% | |
| Alfalah GHP Islami | | Plan 2 (Holdings as % of Total Assets) | Alfalah GHP Islamic Active Allocation | | | |
| | Holdin | - | Fund Size (PkR mn; as on Jan 31, 2019 |): | 1,065.21 | |
| | December | January | NAV (PkR): | | 91.3518 | |
| Cash | 0.37% | 0.60% | Total Expense Ratio**** | | 0.16% | |
| Equity | 38.78% | 10.69% | Performance | BM | AGIAAP2 | |
| Income | 60.80% | 88.64% | Since Inception Return****** | -2.60% | -1.25% | |
| Others | 0.04% | 0.06% | YTD | -3.68% | -1.15% | |
| Total | 100.00% | 100.00% | Month | 3.55% | 3.61% | |
| Alfalah GHP Islami | Active Allocation Holdin | Plan 3 (Holdings as % of Total Assets) | Alfalah GHP Islamic Active Allocation | | 901.08 | |
| | December | igs Januarv | Fund Size (PkR mn; as on Jan 31, 2019 NAV (PkR): |). | 95.3317 | |
| Cash | 1.80% | 6.55% | Total Expense Ratio**** | | 0.18% | |
| Equity | 45.11% | 30.67% | Performance | ВМ | AGIAAP3 | |
| Income | 53.09% | 62.75% | Since Inception Return****** | -3.37% | -2.89% | |
| Others | 0.01% | 0.02% | YTD | -3.37% -1.80% | -2.89% 0.07% | |
| | 0.0170 | 0.0270 | יווע | -1.0070 | 0.0770 | |

Provisioning

Held, if any

0.63%

0.60%

0.39%

0.10%

-0.14%

0.37%

0.23%

Value after

Provisioning

0.18%

-0.18%

0.50%

0.22%

% Gross

0.00%

-0.36%

0.54%

0.20%

-0.52%

-0.24%

-0.86%

0.48%

0.52%

0.25%

0.26%

% Net

Assets

1.71%

1.60%

1.57%

| Alfalah GH | IP Islamic A | ctive Allocation F | Plan 2 (1 Yea | ır -Rolling I | Returns) | | | | | | | | |
|------------|--------------|--------------------|---------------|---------------|----------|--------|-------|--------|--------|--------|--------|--------|-------|
| | | | | | | | | | | | | | |
| AGIAAP2 | 3.23% | -1.08% | 2.54% | -0.18% | -2.04% | -1.45% | 0.59% | -0.58% | -0.54% | 0.16% | -1.04% | -3.23% | 3.61% |
| BM | 3.97% | -0.86% | 2.77% | -0.02% | -2.72% | -1.72% | 0.69% | -1.06% | -1.12% | -0.12% | -1.56% | -3.96% | 3.55% |
| - | | | | | | | | | | | | | |
| Alfalah GH | IP Islamic A | ctive Allocation F | Plan 3 (1 Yea | ır -Rolling I | Returns) | | | | | | | | |
| | | | | | | | | | | | | | |
| AGIAAP3 | 2.08% | -0.65% | 1.90% | -0.08% | -1.31% | -1.22% | 0.56% | -0.50% | -0.41% | 0.94% | -1.07% | -3.78% | 4.52% |
| BM | 2.48% | -0.52% | 2.00% | 0.00% | -1.70% | -1.51% | 0.66% | -0.95% | -1.00% | 1.05% | -1.73% | -4.61% | 5.02% |

-0.08%

-0.27%

0.45%

0.32%

Value before

Provisioning

-0.25%

-0.72%

-3.25%

-3.21%

Type

1.13%

1 09%

2.25%

2.48%

0.10%

0.18%

-0.19%

-0.01%

Alfalah GHP Islamic Balanced Allocation Plan (1 Year -Rolling Returns)

derate Allocation Plan (1 \

-0.24%

-0.19%

-0.97%

-0.73%

AGIBAP

1AGIMAP

BM

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Fund Name

1.32%

3.15%

3.88%



Alfalah GHP Islamic Prosperity Planning Fund

(Alfalah Islamic Capital Preservation Plans)

Fund: Not Yet Rated

AMC Rating: "AM2+" by PACRA 10-Aug-18

Benchmark:

The objective of the plan is to to earn a potentially high return through dynamic asset allocation between Islamic Equity Scheme and Islamic Income Scheme based Collective Investment Schemes (CIS) using CPPI methodology, while providing Capital Preservation of the Initial Investment Value at maturity of the plan based on the Fund Manager's outlook on the assets

Basic Information Category: Shariah Fund of Funds Scheme - CPPI Fund Type: Open Ended

AGIPPF - CPF4 & CPF5: Weighted average return of KMI 30 index and 6-months deposit rate of 3 (Three) A or above rated Islamic Banks/Islamic Banking Window of scheduled commercial banks as selected by MUFAP, based on actual proportion of investment in islamic equity and/ or islamic income schemes made by the allocation plan.

Load: 2.50%, 0.00% (Front & Back end) **Cut-off Time:** 9:00 am - 4:00 pm Risk Profile: Plan specific

Management Fee: 1.25% Min. Initial Investment: PKR 10,000/-Trustee: CDC Pakistan Limited Launch Date: AGIPPF - CPF4: Jul 13, 2018

AGIPPF - CPF5: Dec 14, 2018 Par Value: PKR 100/-Auditor: A.F Ferguson & Co. Pakistan Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange Pricing: Forward Day

Leverage: Nil

Investment Comi Maheen Rahman

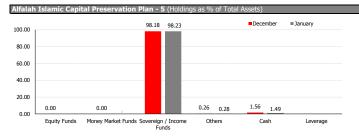
Noman Soomro Nabeel Malik **Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi Kashif Kasim

Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities

Head of Compliance Portfolio Manager

| Alfal | ah Islamic Capi | ital Preservation | Plan - 4 (Hol | dings as % of Total | Assets) | |
|-------|-----------------|--------------------|----------------------|---------------------|------------|----------|
| 60 | | | 3.4 | | ■ December | ■January |
| 50 | | | 4 -, | | 41.2 | |
| 40 | | | | | | |
| 30 | | | | | | |
| 20 | 9.6 | | | | | |
| 0 | | | | 0.8 | | <u> </u> |
| | Equity Funds | Money Market Funds | Income Funds | Others | Cach | Leverage |

Fund Size (PkR mn); as on Jan 31, 2019 NAV (PkR): 489.36 **Multiplier Range** 0.40-0.57 Total Expense Ratio***** 0.63% Fund Performance Since Inception Return 1.31% 3.18% YTD 1.31% 3.18% Month 1.34% 7.10% Equity Money Market 0.00% 0.00% 48.42% 41.19% 50.16% 41.58% Cash 0.81% Others 1.17%



| iviai | 100.0070 | 100.00-78 | | | |
|---|-----------|-----------|--|--|--|
| Alfalah Islamic Capital Preservation Plan - 5 | | | | | |
| Fund Size (PkR mn); as on Jan 31, 2019 | | 98.49 | | | |
| NAV (PkR): | | 100.9107 | | | |
| Multiplier Range | | 0.00-0.00 | | | |
| Total Expense Ratio***** | | 0.14% | | | |
| Fund Performance | ВМ | AGCPF 5 | | | |
| Since Inception Return | 0.45% | 0.91% | | | |
| YTD | 0.45% | 0.91% | | | |
| Month | 0.32% | 0.62% | | | |
| Asset Allocation (as % of Total Assets) | December | January | | | |
| Equity | 0.00% | 0.00% | | | |
| Money Market | 0.00% | 0.00% | | | |
| Income | 98.18% | 98.23% | | | |
| Cash | 0.26% | 0.28% | | | |
| Others | 1.56% | 1.49% | | | |
| Total | 100 000/- | 100 000/- | | | |

| | | Value before | Provisioning | Value after | % Gross | % Net |
|------|------|--------------|--------------|--------------|---------|--------|
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets |
| | | | | | | |

| Alfalah GHP Islamic Capital Preservation 4 (1 Year -Rolling Returns) | | | | | | | |
|--|-------|-------|-------|-------|--------|--------|--------|
| | | | | | | | Jan-19 |
| AICPP-4 | 0.23% | 0.37% | 0.53% | 0.64% | 0.18% | -0.29% | 1.49% |
| BM | 0.13% | 0.16% | 0.06% | 0.57% | -0.16% | -0.79% | 1.34% |

| Alfalah GHP Islamic Capital Preservation 5 (1 Year -Rolling Returns) | | |
|--|-------|--------|
| | | Jan-19 |
| AICPP-4 | 0.29% | 0.62% |
| BM | 0.13% | 0.32% |

Sindh Workers' Welfare Fund (SWWF)

AGIBAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.579mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.8987 / 0.90%.

¹ AGIMAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.120mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 1.0319 / 1.05%.

AGIAAP2 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3.002mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.2575 / 0.28%

AGIAAP3 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AICPP4 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.391mn. If the same were not made the NAV per unit/last year return of the Scheme would be higher by Rs.0.0824/0.08%.

AICPP5 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.019mn. If the same were not made the NAV per unit/last year return of the Scheme would be higher by Rs.0.0196/0.02%.

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¹ The name of plan (Alfalah GHP Islamic Active Allocation Plan) has been changed to Alfalah GHP Islamic Moderate Allocation Plan and minimum amount of investment has been amended through Sixth Supplemental Offering Document duly approved by SECP on October 02, 2018.



^{******} AICPP 5: This includes 0.0344% representing government levy, Worker's Welfare Fund and SECP Fee. ******** For the first year 2.5%, for second year 1.5%

^{*********} For the first year 2.5%, for second year 1.5%

******** Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

Dealing Days: Monday - Friday

Par Value: 100

Alfalah GHP Islamic Pension Fund

Fund: Not Yet Rated

AMC: "AM2+" by PACRA 10-Aug-18

The objective of introducing Alfalah GHP Islamic Pension Fund is to provide individuals with a portable, individualized, Shariah Compliant, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. . The design of the scheme empowers the participants to decide how much to invest in their pensions, and how to invest it, as well as to continue investing in their pension accounts even if

Category: Voluntary Islamic Pension Fund Scheme Fund Type: Open Ended Launch Date: January 02, 2017 Min. Initial Investment: PKR 1,000/-Trustee: CDC Pakistan Limited

Pricing Mechanism: Forward Frontend load: 3% Backend load: Nil Auditor: EY Ford Rhodes, Chartered Accountants Management Fee: 1.5% Cut-off Time: 9:00 am - 4:00 pm

Maheen Rahman Noman Soomro

Nabeel Malik **Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi **Kashif Kasim**

Chief Executive Officer **Chief Operating Officer** Chief Investment Officer **Head of Equities**

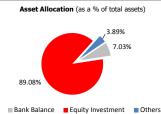
Head of Compliance Portfolio Manager

Alfalah GHP Islamic Equity Sub Fund

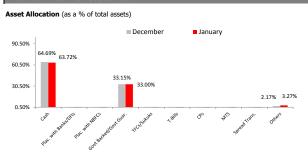
| Top Ten Holdings (as a % of total assets) | |
|---|-------|
| Pak Petroleum Ltd. | 9.83% |
| Engro Corporation Limited | 9.35% |
| Oil & Gas Dev.Co | 8.43% |
| Hub Power Company Limited | 7.30% |
| Engro Fertilizer Limited | 6.61% |
| Pakistan Oilfields Ltd. | 5.77% |
| Mari Petroleum Company Limited | 4.90% |
| Nishat Mills Ltd. | 4.43% |
| Lucky Cement Limited | 4.31% |
| Meezan Bank Ltd. | 3.89% |
| | |

Sector Allocation (as a % of total assets) Oil & Gas Exploration Companies 28.93% Fertilizer 20.56% 10.83% **Power Generation & Distribution** Cement 8.59% **Textile Composite** 4.43% Others 15.74%

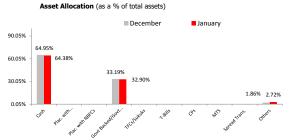
Fund Size (PKR Mn.) 38,2285 NAV 82.5583 Year To Date Return -1.92% Since Inception Return* -8.81% Alfalah GHP Islamic Money Mark



Alfalah GHP Islamic Debt Sub Fund







Fund Size (PKR Mn.) 35.6296 NAV 106.0527 Year To Date Return 4.55% Since Inception Return*
Alfalah GHP Equity Sub Fund - D 2.87%

Fund Size (PKR Mn.) 45.1189 NAV 106.3460 3.86% Year To Date Return Since Inception Return* 3.00%

Value before Provisioning Value after % Gross % Net Type **Provisioning** Held, if any **Provisioning** Name Assets Assets

| Alfalah GHP Debt Sub Fund | Alfalah GHP Debt Sub Fund - Details of Non-Compliant Investments | | | | | | | | | |
|---------------------------|--|--------------|--------------|--------------|---------|--------|--|--|--|--|
| | | Value before | Provisioning | Value after | % Gross | % Net | | | | |
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets | | | | |
| | | | | | | | | | | |

| Alfalah GH | IP Money Ma | rket Sub Fund - | Details of Non | -Compliant Ir | nvestments | | | | | | | | |
|------------|-------------|-----------------|----------------|---------------|------------------------------|--------|------------------------------|--------|-----------------------------|--------|-------------------|--------|-----------------|
| Name | | | Туре | | Value before Provisioning | | Provisioning Held, if any | | Value after Provisioning | | % Gross Assets | | % Net Assets |
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGESF | 7.38% | -2.37% | 4.41% | -0.18% | -4.38% | -2.08% | 2.04% | -1.05% | -1.16% | 2.91% | -4.06% | -9.25% | 9.69% |
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGDSF | 1.58% | -1.47% | -1.76% | 4.40% | 2.42% | 2.86% | -2.42% | 2.18% | 0.71% | 7.28% | 4.46% | 11.82% | 7.20% |
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGMMSF | 1.66% | 0.80% | 1.65% | 4.41% | 3.12% | 2.82% | -0.78% | 4.05% | 3.87% | 3.75% | 4.56% | 5.76% | 5.77% |

Sindh Workers' Welfare Fund (SWWF)

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.041mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.1208 / 0.12%.

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.044mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.1028 / 0.10%.

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^{*} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

Alfalah GHP Pension Fund

Fund: Not Yet Rated

AMC: "AM2+" by PACRA 10-Aug-18

The objective of introducing Alfalah GHP Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

| Basic Information | | Investment Committee | | | | | |
|--|-------------------------------|-----------------------|--------------------------|--|--|--|--|
| Category: Voluntary Pension Fund Scheme | Dealing Days: Monday - Friday | Maheen Rahman | Chief Executive Officer | | | | |
| Fund Type: Open Ended | Par Value: 100 | Noman Soomro | Chief Operating Officer | | | | |
| Launch Date: January 02, 2017 | Pricing Mechanism: Forward | Nabeel Malik | Chief Investment Officer | | | | |
| Min. Initial Investment: PKR 1,000/- | Frontend load: 3% | Muddasir Ahmed Shaikh | Head of Equities | | | | |
| Trustee: CDC Pakistan Limited | Backend load: Nil | Shariq Mukhtar Hashmi | Head of Compliance | | | | |
| Auditor: EY Ford Rhodes, Chartered Accountants | Management Fee: 1.5% | Kashif Kasim | Portfolio Manager | | | | |
| Cut-off Time: 9:00 am - 4:00 pm | _ | | | | | | |

Alfalah GHP Equity Sub Fund Top Ten Holdings (as a % of total assets) Pak Petroleum Ltd. United Bank Ltd. Sector Allocation (as a % of total assets) 5 39% Asset Allocation (as a % of total assets) 5.18% Commercial Banks 20.23% Engro Corporation Limited Oil & Gas Dev.Co 4.68% 4.52% 16.19% 10.90% Oil & Gas Exploration Companies 5 87% Fertilizer 21.60%_ 4.27% 3.79% 6.20% 5.77% MCB Bank Limited **Power Generation & Distribution** Engro Fertilizer Limited Cement 3.72% 3.64% Mari Petroleum Company Limited Others 13.23% Nishat Mills Ltd. Habib Bank Ltd 3.62% Hub Power Company Limited 3.51% Fund Size (PKR Mn.) 45.8491 NAV 80.5177 ■ Bank Balance ■ Equity Investment ■ Others Year To Date Return -2.16% Since Inception Return* -9.90%

| Alfalah GHP Debt Sub Fund | | | | | Alfalah GHP M | loney Market Sub | Fund | | |
|--|--------------------------------|-------------------------|--------------------------------|---|---|--------------------------------|---------------------------------------|---------|--|
| Asset Allocation (as a % of total | assets) | | | | Asset Allocation | (as a % of total asse | ts) | | |
| ■ Dec | cember | ■ January | | | | ■ December | ■ Ja | nuary | |
| 80.10% - 60.10% - 40.10% - 20.10% - 10.88% - 0.10% - Banks/Dris Plac. with NBFCs | 86.99% TFCs/Sukuks PIBs T-Bill | 98.94% s CPs MTS Spr | 2.13% 0.73% read Trans. Others | 80.10% 60.10% 40.10% 20.10% 0.10% | 33.15% 15.55% Cash Plac. with Banks/DFIs | Plac with TFCy/Sukuks NBFCs | 69.53% 62.62% PIBs T-Bills | CPs MTS | 14.92% 4.23% Spread Others Trans. |
| Fund Size (PKR Mn.) NAV Year To Date Return Since Inception Return* | 44.8 109.1 5.91 4.32 | 869 % | | | Fund Size (PK NAV Year To Date Since Inception | Return | 55.2143 109.0346 5.51% 4.25% | | |

| Name | Туре | Value before Provisioning | Provisioning Held, if any | Value after Provisioning | % Gross Assets | % Net Assets |
|-----------------------------|-------------------------------|------------------------------|------------------------------|-----------------------------|-------------------|-----------------|
| | | | | | | |
| Alfalah GHP Deht Sub Fund - | Details of Non-Compliant Inve | ctments | | | | |

Provisioning

Held, if any

Value after

Provisioning

% Gross

Assets

% Net

Assets

Value before

Provisioning

| Name | | | Туре | | Value before Provisioning | | Provisionin Held, if any | | Value after Provisioning | | % Gross Assets | | % Net Assets |
|---------|--------|--------|--------|--------|------------------------------|--------|-----------------------------|--------|-----------------------------|--------|-------------------|--------|-----------------|
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGPESF | 7.93% | -2.04% | 4.65% | -0.98% | -4.69% | -2.09% | 2.33% | -2.24% | -1.31% | 2.23% | -3.29% | -9.35% | 10.57% |
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGPDSF | 3.44% | 3.58% | 3.52% | 3.84% | 3.35% | 4.03% | . 3.70% | 5.07% | 4.73% | 6.22% | 5.52% | 6.58% | 8.90% |
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGPMMSF | 3.42% | 3.61% | 3.50% | 3.95% | 3.51% | 4.15% | . 3.71% | 4.87% | 4.79% | 5.97% | 5.29% | 6.57% | 6.77% |

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.071mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.1724 / 0.16%.

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.064mn. If the same were not made the NAV per unit/last one vear return of scheme would be higher by Rs. 0.1257 / 0.12%

Name

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Туре

^{*} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

Alfalah GHP Islamic Dedicated Equity Fund

AMC Rating: "AM2+" by PACRA 10-Aug-18

Investment Objective

Risk profile: Moderate to High

Alfalah GHP Islamic Dedicated Equity Fund (AGIDEF) is an Open-end Shariah Compliant Islamic Equity Fund. The objective of AGIDEF is to provide other 'Fund of Funds' Schemes an avenue for investing in Shariah Compliant Equities.

Basic Information
Category: Islamic Equity Scheme **Investment Committee** Management Fee: 1.25% Maheen Rahman **Chief Executive Officer** Min. Initial Investment: PKR 10,000/-Fund Type: Open Ended Noman Soomro **Chief Operating Officer** Min. Subseq. Investment: PKR 1,000/-Benchmark: KMI 30 Index Nabeel Malik **Chief Investment Officer Muddasir Ahmed Shaikh** Launch Date: May 23, 2017 Trustee: CDC Pakistan Limited **Head of Equities** Auditor: EY Ford Rhodes, Chartered Accountants Shariq Mukhtar Hashmi **Head of Compliance** Par Value: PKR 100/-**Kashif Kasim** Portfolio Manager Pricing: Forward Day Listing: Pakistan Stock Exchange Sales Load*: 1.50% Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Since Inception

Leverage: Nil Asset Allocation 100 December ■ January 90 80 70 60 50 40 30 20 10 9.1 Others Cash Stocks/ Equities Rev. Repo ag. GS Repo ag. other Secs. Backed/ Gov. Guar. TFCs/Sukuks Spread Trans.

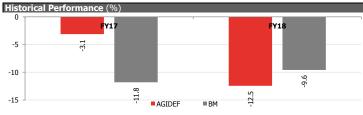
+Fund Size (PkR mn; as on January 31, 2019): 0.0 Fund Size including fund of funds (Pkr mn) 583.43 NAV (PkR): 83.57 **Sharpe Ratio** -1.13Information Ratio -0.54Standard Deviation 18.17% Total Expense Ratio** 1.52% AGIDEF

-14.56%

-10.06%

| 116 | 3.33 /0 | 1.77 /0 |
|---|------------|----------|
| Month (January '19): | 11.60% | 9.65% |
| Asset Allocation (Sector Wise as a % of Total | al Assets) | |
| Oil & Gas Exploration Companies | | 30.01% |
| Fertilizer | | 19.78% |
| Power Generation & Distribution | | 11.70% |
| Cement | | 10.41% |
| Textile Composite | | 5.72% |
| Others | | 16.54% |
| Total | | 04 1 50/ |

+ Amount invested by fund of funds is Rs. 583 million subtracted from total



Pak Petroleum Ltd. 10.81% **Engro Corporation Limited** 9.98% Oil & Gas Dev.Co 9.36% **Hub Power Company Limited** 8.17% **Engro Fertilizer Limited** 6.50% **Lucky Cement Limited** 5.92% Nishat Mills Ltd. 5.72% Pakistan Oilfields Ltd. 5.44% Mari Petroleum Company Limited 4.39% Meezan Bank Ltd. 4.34%

| Details of Non-Compliant Ir | ıvestments | | | | | |
|-----------------------------|------------|--------------|--------------|--------------|---------|--------|
| | | Value before | Provisioning | Value after | % Gross | % Net |
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets |
| | | | | | | |
| | | | | | | |

| 1 year - Rol | ling Returns | | | | | | | | | | | | |
|--------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGIDEF | 6.91% | -2.58% | 4.74% | -0.28% | -3.50% | -2.23% | 1.90% | -1.30% | -1.33% | 3.59% | -3.76% | -9.17% | 9.65% |
| BM | 8.74% | -2.02% | 5.31% | 0.05% | -5.25% | -2.63% | 1.80% | -2.11% | -2.24% | 3.62% | -4.67% | -10.55% | 11.60% |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.0.000 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0000/0.00%

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^{*} Management Company may waive the Front-end Load fully or partially at its own discretion to any investor

^{**} This include 0.1875% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah GHP Islamic Value Fund

AMC Rating: "AM2+" by PACRA 10-Aug-18

Alfalah GHP Islamic Value Fund (AGIVF) is an Open-end Shariah Compliant Islamic Asset Allocation Fund. The objective of AGIVF is to earn a potentially high return through allocation of assets between Shari'ah Compliant Equity Instruments, Shari'ah Compliant Fixed Income Instruments and any other Shari'ah Compliant instrument as permitted by the SECP and Shari'ah

Basic Informatio

Category: Shariah Comp. Asset Alloc. Scheme

Fund Type: Open Ended

Benchmark: KMI 30 Index and Six (6) months average deposit rates of three (3) A rated Scheduled Islamic Banks or Islamic Banking windows of Conventional Banks as selected by MUFAP on the basis of actual proportion held by the scheme

Launch Date: October 12, 2017

Par Value: PKR 100/-Pricing: Forward Day Sales Load: 3.00%

Risk Profile: Moderately High

Historical Performance (%)

Management Fee: 2%

Min. Initial Investment: PKR 10,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: AF Ferguson & Co. Pakistan

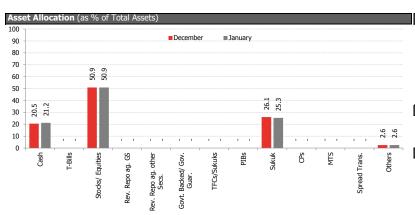
Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Leverage: Nil

Investment Committee

Maheen Rahman Chief Executive Officer Noman Soomro **Chief Operating Officer Nabeel Malik Chief Investment Officer**

Muddasir Ahmed Shaikh Head of Equities Shariq Mukhtar Hashmi **Head of Compliance Kashif Kasim** Portfolio Manager



| Fund Statistics | | |
|---|--------------|--------|
| +Fund Size (PkR mn; as on January 31, 201 | | 193.58 |
| Fund Size including fund of fund scheme | es: (Pkr mn) | 193.58 |
| NAV (PkR): | | 98.75 |
| Sharpe Ratio* | | -0.90 |
| Information Ratio | | -0.09 |
| Standard Deviation* | | 11.27% |
| Total Expense Ratio** | | 2.27% |
| Fund Performance | ВМ | AGIVF |
| Since Incention | 0.02% | -0.78% |

| Since Inception | 0.02% | -0.78% |
|---|------------|--------|
| YTD | -1.47% | -1.55% |
| Month (January '19): | 6.17% | 5.76% |
| Asset Allocation (Sector Wise as a % of Total | al Assets) | |
| Oil & Gas Exploration Companies | | 15.62% |
| Fertilizer | | 10.89% |
| Power Generation & Distribution | | 6.49% |

5.35% Cement Oil & Gas Marketing Companies 3.14% 9.43% Others Total

50.92%

| | ■ AGIVF | ■BM | |
|---|---------|----------|--|
| 2 | | | |
| 2 | ي | <u>I</u> | |
| 0 | Ö | | |
| | FY | 18 | |

+ Amount invested by fund of funds is Rs. 0 million subtracted from total

| Dawood Hercules Corporation Ltd -Sukuk (16-Nov-17) | 15.29% |
|--|--------|
| International Brands Limited-Sukuk (28-Sep-17) | 10.06% |
| Pak Petroleum Ltd. | 5.61% |
| Engro Corporation Limited | 5.59% |
| Oil & Gas Dev.Co | 4.83% |
| Hub Power Company Limited | 4.46% |
| Engro Fertilizer Limited | 3.75% |
| Lucky Cement Limited | 3.04% |
| Nishat Mills Ltd. | 3.02% |
| Pakistan Oilfields Ltd. | 2.80% |

| Details of Non-Compliant Investments*** | | | | | | |
|---|---------------|--------------|--------------|--------------|---------|---------|
| | | Value before | Provisioning | Value after | % Gross | % Net |
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets |
| 6 111 1 6 11 11 6 1 1 | C: F ::: | 20 000 400 | | 20 000 400 | 45 2007 | 45 400/ |
| Dawood Hercules Corporation Ltd - Sukuk | Single Entity | 29,988,480 | - | 29,988,480 | 15.29% | 15.49% |

| 1- Year Rol | lling Returns | _ | _ | | | | | | | | | | |
|-------------|------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGIVF | 1.38% | -1.38% | 3.55% | -0.03% | -2.38% | -1.37% | 1.27% | -0.87% | -0.55% | 1.05% | -2.62% | -5.24% | 5.76% |
| BM | 2.42% | -1.22% | 3.40% | 0.20% | -2.94% | -1.37% | 1.12% | -1.21% | -1.27% | 1.82% | -2.33% | -5.37% | 6.17% |
| Sindh Work | sindh Workers' Welfare Fund (SWWF) | | | | | | | | | | | | |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.0049mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0025 / 0.0025%.

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** This include 0.2380% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah Investments

Selling & marketing expenses - for the period ended January, 2019, PKR Mn 0.579

^{*} Calculated on 12-month trailing data.

^{***} Due to reduction in Net Assets

Leverage: Nil

Alfalah GHP Capital Preservation Fund - II

AMC Rating: "AM2+" by PACRA 10-Aug-18

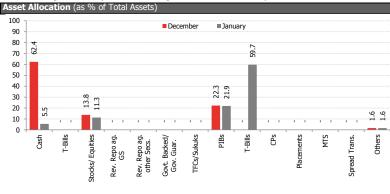
The objective of Alfalah Capital Preservation Fund II is to provide capital preservation to investors upon maturity by dynamically allocating a portion of the Trust Property in fixed income instruments in capital protection segment, and remaining in equity market as Investment segment or any other SECP permitted investments to provide investors with better returns.

Basic Information Category: Capital Protected Fund Type: Open Ended Launch Date: May 10, 2018 Par Value: PKR 100/-**Pricing: Forward Day** Risk Profile: Moderate to Low

Min. Initial Investment: PKR 10,000/-Sales Load: Front End 2.50%; Contingent: 5.00% Auditor: A.F Ferguson & Co. Pakistan Trustee: CDC Pakistan Limited Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

stment Committee Maheen Rahman **Chief Executive Officer Chief Operating Officer** Noman Soomro Nabeel Malik **Chief Investment Officer Muddasir Ahmed Shaikh Head of Equities** Shariq Mukhtar Hashmi Head of Compliance Portfolio Manager Kashif Kasim

Management Fee: 1.50% Benchmark: W.A Daily Return of KSE-100 Index and 3 Months Deposit Rate of a Double A or above rated Bank as selected by MUFAP and 6 months PKRV Rates based on the Fund's actual Proportion invested in the Investment Segment and Capital Protection Segment calculated on monthly basis.





| | Stoc | Re | o Re | <u>چ</u> ق | F | g | |
|--------------------|------|----|------|------------|--------------------|------------------|--|
| 0.15% | | | | | 0.10% | | |
| 0.05% - | | | | | | | |
| -0.05% | | | | | FY <mark>18</mark> | ■ AGCPPF II ■ BM | |
| -0.10% - | | | | | | | |
| -0.15% - | | | | | | | |
| -0.20% - -0.25% | | | | -0.: | 20% | | |

| Fund Performance | ВМ | AGCPF-II |
|---|---------|----------------|
| Since Inception | 3.70% | 1.77% |
| YTD | 3.60% | 1.98% |
| Month (Jan 2019) | 2.00% | 2.24% |
| Asset Allocation (Sector Wise as a % of Total | Assets) | |
| Commercial Banks | | 3.11% |
| Oil & Gas Exploration Companies | | 3.04% |
| Fertilizer | | 1.64% |
| Cement | | 1.18% |
| Power Generation & Distribution | | 1.04% |
| Others | | 1.29% |
| Total | | 11.29% |
| Top 10 Holdings (% of Total Assets) | | |
| Pak Petroleum Ltd. | | 0.94% |
| Engro Fertilizer Limited | | 0.91% |
| Oil & Gas Dev.Co | | 0.91% |
| Mari Petroleum Company Limited | | 0.77% |
| Hub Power Company Limited | | 0.59% |
| United Bank Ltd. | | 0.57% |
| Bank Al-Falah Limited | | 0.57% |
| | | |
| Lucky Cement Limited | | 0.54% |
| | | 0.54% 0.47% |
| Lucky Cement Limited | | |

| Details of Non-Compliant Investme | nts | | | | | |
|--|------|--------------|--------------|--------------|---------|--------|
| | | Value before | Provisioning | Value after | % Gross | % Net |
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets |
| | | | | | | |

| 1- Year Rolling Returns | | | | | | | | | |
|------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 |
| AGCPF - II | 0.26% | -0.46% | 0.64% | 0.03% | 0.21% | 0.25% | -0.24% | -1.13% | 2.24% |
| BM | 0.37% | -0.27% | 0.89% | 0.16% | 0.18% | 0.53% | 0.32% | -0.52% | 2.00% |
| Sindh Workers' Welfare Fund (SWWF) | | | | | | | | | |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.44mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0405 / 0.04%.

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns/profit lock in thereon are dependent on forces and factors affecting the capital markets. Past performance is not necessarily indicative of future results. Capital Preservation only applies to the unit holders who hold their investments until maturity date. All returns are calculated assuming reinvested dividends. Please read the Offering Document to understand the investment policies and risks involved. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

** This include 0.2130% representing government levy, Worker's Welfare Fund and SECP Fee.





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