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FUND'S INFORMATION

Management Company: Alfalah GHP Investment Management Limited

8-B, 8th Floor, Executive Tower, Dolmen City, Block-4,

Clifton, Karachi..

Board of Directors of the

Management Company: - Ms. Maheen Rahman

Syed Ali SultanMr. David BurlisonMr. Hanspeter BeierMr. Amin Dawood SalehMr. Muhammad Asif Saad

- Mr. Abid Naqvi

Head of Finance: - Syed Hyder Raza Zaidi

Company Secretary: - Moin Uddin

Audit Committee: - Syed Ali Sultan

- Mr. Abid Nagvi

- Mr. Amin Dawood Saleh

HR Committee: - Syed Ali Sultan

- Mr. David Burlison - Ms. Maheen Rahman

Trustee: Central Depository Company of Pakistan Limited

CDC House, 99-B, Block 'B', SMCHS,

Main Shara-e-Faisal, Karachi

Fund Manager: Mr. Muddasir Ahmed

Bankers to the Fund: Bank Alfalah Limited

Auditors: Ernst & Young Ford Rhodes Sidat Hyder

Chartered Accountants

Progressive Plaza, Beaumont Road P.O.Box 15541, Karachi 75530

Pakistan

Legal Advisor: Bawaney & Partners

Room No. 404, 4th Floor Beaumont Plaza, 6-cl-10 Beaumont Road, Civil Lines

Karachi.

Registrar: Alfalah GHP Investment Management Limited

8-B, 8th Floor, Executive Tower, Dolmen City, Block-4,

Clifton, Karachi.

Distributor: Bank Alfalah Limited

Rating: 5 Star (short term) & 4 star (long term) by PACRA

| | | N STATEMENT | |
|------------|--------------------------------------|--|-----------------------|
| | "To be the best money manageme | | |
| | clients money in sacred trust that h | as to be actively protected and s achieve client objectives". | ustainably |
| | | | |
| | VISION | STATEMENT | |
| | "To be the leading wealth manage | ement firm by offering global in | vestment |
| | advice, trust services, family est | | i clients |
| | whether based | in Pakistan or abroad". | |
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| Stock Fund | | 02 | Quarterly Report 2014 |
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DIRECTORS' REPORT

To our valued Unit Holders,

The Board of Directors of Alfalah GHP Investment Management Limited is pleased to present you the Annual Report of IGI Stock Fund for the year ended June 30, 2014.

FY14 Economic Review & Outlook

Economic indicators during FY14 have shown improvement with GDP growing by 4.1%, fiscal deficit remaining within the budgeted target of 5.8% and Forex reserves clocking in at USD14bn compared to USD8bn at 1HFY14 end. The numbers indicate that the government has undertaken some economic reforms; however, the pace of reforms has been slower than required as highlighted by IMF in its latest quarterly report.

Privatization and Reform Underway

One key positive in the reform process has been a restart of the privatization program with secondary public offerings (SPO) of both UBL and PPL. It is expected that additional secondary offerings are in the pipeline with financial advisors for OGDC's international GDR issuance already appointed, while work has commenced for government shareholdings in HBL and ABL banks.

Budgetary Growth Targets

Going forward the government has set a GDP growth target of 5.1% for FY15 representing an incremental 1% growth over FY14 and a7% GDP growth target for FY17. On the budgetary front, higher tax collection and medium term tax-GDP targets seem optimistic although somewhat concrete measures have been announced to broaden the tax net and focus on direct/indirect taxation methods seems progressive. It does appear that the government is attempting to tackle some key issues; however, actual results will depend on execution of reform process. Further, the continuity of policies is key factor in achieving long term goals of the government; however, the current political noise and resulting political uncertainty has the potential to negatively affect the outcome.

Balance of Payments and PKR

FY14 current account deficit (CAD) number stood at USD2.9bn as opposed to USD2.5bn witnessed in the corresponding period last year (CPLY). The main cause for this higher CAD is the shortfall in Coalition Support Fund (CSF) receipts. This has been offset in the overall balance of payment position due to improvement witnessed in both capital and financial account. Capital account during FY14 stood at US1.8bn versus USD0.3bn in the CPLY mainly due to USD1.5bn grant received from Saudi Arabia. Higher bilateral financing and launch of Euro bond has resulted in financial account head augmenting to USD5.2bn versus mere USD0.6bn in the CPLY. The bulk of repayments to IMF from the previous SBA loan has been made, and in FY15, receipts from current EFF loan will cover the projected repayments.

The net impact of the balance of payments improvement has been a hefty appreciation in the PKR of 7% in 3QFY14, making it one of the best performing currencies in the world during CY14. Since then, the PKR has remained relatively stable between PKR 98.50 - 99.50.

Inflation and Interest rates

Cumulative CPI number for FY14 stood at 8.6% which is higher as compared to 7.4% witnessed in FY13. However, compared to previous five years average inflation (FY09-FY13) of 10.5%, FY14's inflation number reflect an overall lower rate of inflation than has been witnessed in the past.

For FY15, the government has set CPI target of 8.0%, which would be an uphill task given the subsidy reduction (electricity & gas tariff hike) and additional taxation measures enforced in the budget. We foresee subdued inflation

during the first half of coming fiscal year on the basis of a higher base effect, and it is likely to jump in the later half due to a hike in energy tariffs, and higher direct/indirect taxes. We do not forsee lower interest rates from current levels. In the past, the regulator has always adopted a hawkish stance in the presence of a depreciating currency and high inflation. Since the currency seems to have stabalized and inflation may remain within Government's targeted range, the probability of a rate hike is likely to resurface only in the later half of upcoming fiscal year.

Equity Market:

The equity market maintained its upward drive in FY14 with the KSE-100 index giving a return of 41%. This follows the 52% return witnessed in FY13 bringing total absolute return over 24 months to 115%. The stock market in FY14 continued to re-rate on the back of positive economic news and continued foreign flows in the bourses amid doubling of Pakistan's weight in MSCI Frontier Market Index. Forex reserves rebounded after a multi-year low, post re-entry in IMF program, successful Euro bond offering, higher financial aid and resumption of multilateral funding. Resultantly the PKR witnessed strong appreciation at the end of 3QFY14 and stayed steady thereon. Decline in headline inflation along with improving macro-economic indicators resulted in consistent foreign portfolio investment.

Further interest in the market developed with the secondary offerings of UBL and PPL. UBL in particular was able to attract strong foreign interest. FY14 also saw KSE-All Share volumes augment by 7% YoY to average 216mn shares per day, while in contrast, the value traded increased by a higher 51% YoY to PKR8.7bn indicating a broad based rather than select stock/blue chip rally.

Should the privatization process continue at this pace we can expect to see continued participation in the stock market from both domestic and foreign investors. Additionally corporate earnings will continue to dictate the price level of the KSE100 Index.

Money Market:

Higher inflation numbers and rise in the discount rate from 9% to 10% during 1st half of the year under review pushed money market yields upwards. The government's rising need for liquidity resulted in higher than targeted borrowing from scheduled banks. Despite stable interest rates during rest of the year, financial institutions benefitted from high yields on government bonds due to hefty demand from the government. Participation in PIB auctions was exceptionally strong due to attractive rates across all tenors in particular the 2 to 3 year government bond

The corporate bond market was also relatively active with new issues being floated in the market by corporates along with increased interest from participants. Demand for higher rated corporate bonds and sukuks especially those issued by financial institutions remained high.

The Islamic bond market witnessed considerable maturities which widened the gap between demand and supply and increased demand for Islamic instruments. Total Government Sukuk issuance was 49.54 bn in the Ijarah auction held in June'14.

The outlook for FY15 could be somewhat different. Lower inflation numbers during 1HFY15 may keep the current discount rate unchanged; however, this is likely to be challenged in the later half where higher expected inflation may prompt the State Bank to turn decidedly hawkish. This would make the challenge of economic growth revival tougher over FY15 although it may lend further stability to the currency. We expect secondary market yields to remain stable with an upward bias over 2HFY15.

Overall outlook

Political stability and a faster pace of economic reform will be key elements of the government's strategy to revive GDP growth over FY15. Significant issues remain unresolved and to a certain level unaddressed - in particular structural issues within the power sector, pace of tax collection and a general reluctance to widen the tax net will all filter into weaker economic growth and a miss in key budgetary targets. Positive developments on the external front need to be matched with stronger revenue generation on the internal side so that the economy may re-rate to an overall better level of growth.

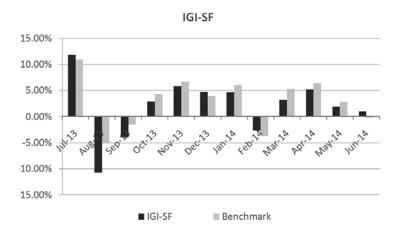
FUND PERFORMANCE AND REVIEW

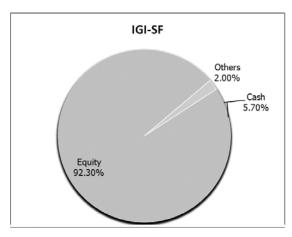
IGI Stock Fund: Fund Operations and Performance

The Fund generated a YTD return of 24.58% against a benchmark (KSE - 100 Index) of 41.16% YTD. In FY13 the fund delivered a return of 66% bringing a two year absolute return to 90.5% almost at par with stock market return of 93% over the same period.

Performance on the fund picked up dramatically in the second half of the year due to a pickup in sectors which the fund has favored. In addition, the portfolio was broadened to capture returns made on second/third tier stocks. The main reason for underperformance in the first half of the year under review is attributable to blue chip stocks in cements, textiles and Oil & Gas sectors which remained below market performance. The fund has maintained its investment philosophy of investing in blue-chip companies with solid performance history, however, in the current year, the market performance has mainly come from second and third tier stocks which are more illiquid.

Management feels that maintaining the investment discipline is essential even though our short term performance has lagged, as equity investments are long term in nature, and the performance is benchmarked over the longer term. As such the fund recovered strongly in the second half and closed the year on an upbeat note. PACRA has assigned "4-Star" long term ranking and "5-Star" short term ranking to the fund. The fund size on June 30th 2014 stood at PKR 440 mn compared to PKR 444 mn on June 30th 2013.





Payout

At the end of the year under review, the fund paid out cash dividend of Rs.45.4591 per unit translating into 44.5629 bonus units for every 100 units held. This is 97% payout of total earnings as per NBFC regulations.

Future Outlook

Going forward, IGI SF will maintain a strong exposure in the market, identifying best stocks in key sectors. The double digit earnings growth, rising investor confidence in policymakers' ability to deal with economic troubles and attractive valuations on regional comparison will bode well for equities in the long term. With these factors in play, the index will most likely see new highs during the fiscal. However, the current political noise would keep the bourses under stress for the short term and prolonged political uncertainty would be negative for the market.

Corporate Governance

The Management Company is committed to maintain the highest standards of Corporate Governance. Accordingly, the Board of Directors states that:

- a) Financial Statement represents fairly the state of affairs of funds under management of Alfalah GHP Investment Management Limited, the results of their operations, cash flow and the changes in Unit-holders funds.
- b) Proper books of accounts have been maintained.
- c) Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
- d) International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of the financial statements.
- e) The system of internal control is sound in design and has been effectively implemented and monitored.
- f) There are no significant doubts upon Funds under management of Alfalah GHP Investment Management Limited's ability to continue as a going concern except for IGI Aggressive Income Fund for which appropriate disclosure is given in note # 1.2 to the Financial Statements of the Fund.
- g) There has been no material departure from the best practices of corporate governance as detailed in the listing regulations.
- h) The summary of key financial data is given in annexure (A) to these financial statements.
- i) Details of meetings of the Board of Directors held and the attendance of each director for these meetings are given in note # (iv.) of supplementary non financial information of this annual report.
- j) The pattern of unit holding is given in note # (i.) of supplementary non financial information of this annual report.
- k) The number of units of the Fund held by the Chief Executive, directors, executives and their spouses as at June 30, 2014 as given in note # 21.1
- Summary of units acquired/redeemed during the year by the Chief Executive, director, executives and their spouses during the year ended June 30, 2014 is given in note # 21.1;

Board of Directors

| Name of Director Designation | | Meetings Held | Attended | Leave Granted |
|------------------------------|-------------------------|---------------|----------|----------------------------|
| | | | | |
| Syed Ali Sultan | Chairman | 8 | 7 | 61ST |
| Mr. Amin Dawood Saleh | Director | 8 | 8 | - |
| Mr. Kashif Abdur Rahman | Director | 4 | 3 | 55th BOD |
| Mr .David Burlison | Director | 8 | 6 | 56th & 61st |
| Mr. Suleman Hudda | Director | 4 | - | 54th,55th, 56th, 57th BOD |
| Mr. Hanspeter Beier | Director | 8 | 4 | 54th, 56th, 60th, 61st BOD |
| Mr. Abdul Aziz Anis | Chief Executive Officer | 2 | 2 | - |
| Ms. Maheen Rahman | Chief Executive Officer | 6 | 6 | - |
| Mr. Abid Naqvi | Director | 4 | 4 | - |
| Mr. Asif Saad | Director | 4 | 2 | 59th & 60th BOD |

Change in Board Members during the period

| Name | Designation | Appointed | Resigned |
|-------------------------|-------------------------|-----------|----------|
| Ms. Maheen Rahman | Chief Executive Officer | Appointed | |
| Mr. Abid Naqvi | Director | Appointed | |
| Mr. Asif Saad | Director | Appointed | |
| Mr. Suleman Hudda | Director | - | Resigned |
| Mr. Kashif Abdur Rahman | Director | - | Resigned |
| Mr. Abdul Aziz Anis | Chief Executive Officer | - | Resigned |

The Board places on record their thanks and appreciation to outgoing Directors for their valuable contributions in the progress of the Company.

Audit Committee Meetings

Below are the detail of Audit Committee meetings held during the period and attendance of Audit Committee Members.

| Member | Meetings Held | Meetings Attended |
|-------------------------|---------------|-------------------|
| Mr. Kashif Abdur Rahman | 3 | 3 |
| Mr. Abid Naqvi | 3 | 3 |
| Syed Ali Sultan | 6 | 6 |
| Mr. Amin Dawood Saleh | 6 | 6 |

Acknowledgement

The Directors express their gratitude to the Securities and Exchange Commission of Pakistan for its valuable support, assistance and guidance. The Board also thanks the employees of the Management Company and the Trustee for their dedication and hard work and the unit holders for their confidence in the Management.

For and on behalf of the Board

August 27, 2014 Karachi

Maheen Rahman Chief Executive

REPORT OF THE FUND MANAGER

Type of Fund

Open-end Scheme

Category of Fund

Conventional Stock Scheme

Investment Objective

The investment objective of IGI Stock Fund (IGI SF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.

Accomplishment of Objective

The Fund has strived to achieve its objective as it provided the unit holders a competitive and attractive return as compared to peer funds.

Review of the Market

The equity market maintained its upward drive in FY14 with the KSE-100 index giving a return of 41%. This follows the 52% return witnessed in FY13 bringing total absolute return over 24 months to 115%. The stock market in FY14 continued to re-rate on the back of positive economic news and continued foreign flows in the bourses amid doubling of Pakistan's weight in MSCI Frontier Market Index. Forex reserves rebounded after a multi-year low, post re-entry in IMF program, successful Euro bond offering, higher financial aid and resumption of multilateral funding. Resultantly, the PKR witnessed strong appreciation at the end of 3QFY14 and stayed steady thereon. Decline in headline inflation along with improving macroeconomic indicators resulted in consistent foreign portfolio investment.

Further interest in the market developed with the secondary offerings of UBL and PPL. UBL in particular was able to attract strong foreign interest. FY14 also saw KSE-All Share volumes augment by 7% YoY to average 216mn shares per day, while in contrast, the value traded increased by a higher 51% YoY to PKR8.7bn indicating a broad based rather than select stock/blue chip rally.

Should the privatization process continue at this pace we can expect to see continued participation in the stock market from both domestic and foreign investors. Additionally, corporate earnings will continue to dictate the price level at the equity bourse.

Fund Performance

The fund generated YTD return of 24.58% against benchmark (KSE-100 Index) return of 41.16% YTD. In FY13, the fund delivered a return of 66% bringing the two year absolute return to 107% almost at par with stock market return of 115% over the same period.

Performance of the fund picked up dramatically in the second half of the year due to a pickup in sectors which the fund favored. In addition, the portfolio was broadened to capture returns made on second/third tier stocks. The main reason for underperformance in the first half of the year under review is attributable to high exposure in blue chip stocks in Cements, Textiles and Oil & Gas sectors, which remained below market performance. The fund has maintained its investment philosophy of investing in blue-chip companies with solid performance history, however, market performance this year emanated primarily from second and third tier stocks, which are more illiquid.

Management feels that maintaining the investment discipline is essential even though our short term performance has lagged. Equity investments are inherently long-term in nature, and the performance ought to be benchmarked over the long-term as well. As such, the fund recovered strongly in the second half and closed the year on an upbeat note.

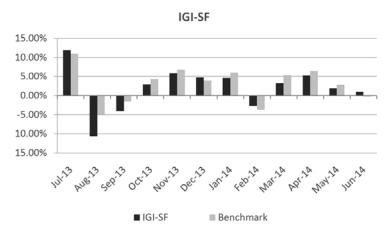
Going forward, IGI SF will maintain a strong exposure in the market, identifying best stocks in key sectors. The double digit earnings growth, rising investor confidence in policymakers' ability to deal with economic troubles and attractive valuations on regional comparison will bode well for equities in the long term. With these factors in play, the index will most likely see new highs during the next fiscal year. However, the current political noise would keep the bourses under stress for the short term and prolonged political uncertainty would be negative for the market.

PACRA has assigned an improved "4-Star" long term rating and an improved "5-Star" short term rating to the fund. The fund size on June 30th 2014 stood at PKR 440mn compared to PKR 444mn on June 30th 2013.

Benchmark

The Fund's benchmark is the KSE-100 index

Performance comparison with Benchmark



Asset Allocation



Significant changes in Assets Allocation during the period

The fund maintained a high exposure to equities to capitalize on foreign portfolio inflows, improvement in macroeconomic indicators, strengthening investor confidence and the ensuing uptrend of the equity bourse. Equity exposure was increased from 84% to 92% over the year in line with positive market outlook and strengthening market momentum.

Distribution

At the end of the year under review, the fund paid out cash dividend of Rs.45.4591 per unit translating into 44.5629 bonus units for every 100 units held. This is 97% payout of total earnings as per NBFC regulations.

Significant changes in the state of the affairs

There were no significant changes in the state of affairs during the period under review.

Breakdown of unit holdings by size

| Holdings | No. of unit holder | Investment Amount |
|-----------------------------|--------------------|-------------------|
| PkR 01 to 100,000 | 13 | 319,107 |
| PkR 100,000 to 1,000,000 | 8 | 3,556,994 |
| PkR 1,000,000 to 10,000,000 | 27 | 91,098,676 |
| PkR 10,000,000 and above | 13 | 345,292,393 |
| Total: | 61 | 440,267,170 |

Unit Splits

There were no unit splits during the period.

Circumstances materially affecting the interest of unit holders

Any significant change in market rates of the instruments invested in and any significant change in the credit profile of the counterparties can materially affect the interest of unit holders.

| Fund Manager | | | |
|--------------|--|--|--|

CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED

Head Office

CDC House, 99-B, Block 'B' S.M.C.H.S. Main Shahra-e-Faisal Karachi - 74400. Pakistan. Tel: (92-21) 111-111-500 Fax: (92-21) 34326020 - 23 URL: www.cdcpakistan.com









TRUSTEE REPORT TO THE UNIT HOLDERS

IGI STOCK FUND

Report of the Trustee pursuant to Regulation 41(h) and clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We Central Depository Company of Pakistan Limited, being the Trustee of IGI Stock Fund (the Fund) are of the opinion that Alfalah GHP Investment Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2014 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Aftab Ahmed Diwan

Officiating Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi: October 21, 2014



STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

FOR THE YEAR ENDED 30 JUNE 2014

This statement is being presented to comply with the Code of Corporate Governance ("the Code") contained in Regulation No. 35 of the listing regulations of the Lahore Stock Exchange Limited ("the Exchange") for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Management Company has applied the principles contained in the CCG in the following manner:

1. The Management Company encourages representation of independent, executive and non-executive directors. At present, the Board includes:

| Category | Names |
|-------------------------|---|
| Executive Director | Ms. Maheen Rahman (deemed director u/s 200 of |
| | Companies Ordinance, 1984 |
| Independent Directors | Mr. Asif Saad |
| | Mr. Abid Naqvi |
| | Mr. Syed Ali Sultan |
| Non-Executive Directors | Mr. David Burlison |
| | Mr. Hanspeter Beier |
| | Mr. Amin Dawood Saleh |
| | Mr. Asif Saad |
| | Mr. Abid Naqvi |

The independent directors meets the criteria of independence under clause i (b) of the Code.

- 2. The directors have confirmed that none of them is serving as a director in more than seven listed companies, including this Management Company.
- 3. All the resident directors of the Management Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. During the year two casual vacancies occurred on the Board on 05 December 2013 which have been filled by the directors on 16 December 2013.
- 5. The Management Company has prepared a 'Code of Conduct' and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Fund. A complete record of particulars of significant policies along with the dates on which these were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer (CEO), other executive and non-executive directors have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board meet at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before such meetings except for the 56th, 57th and 58th Board meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. Three directors have obtained certification under the 'Board Development Series' program conducted by Institute of Corporate Governance.

- 10. The Board has approved appointment of CFO and Company Secretary, including their remuneration and terms and conditions of employment. However, CFO has resigned from its position on March 28, 2014.
- 11. The Directors' Report of the Fund for the year ended 30 June 2014 has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by the CEO and CFO of the Management Company before approval of the Board.
- 13. The directors, CEO and executives do not hold any interest in the units of the Fund other than those disclosed in the Directors' Report, pattern of unit holding and notes to the financial statements.
- 14. The Fund has complied with all the applicable corporate and financial reporting requirements of the Code.
- 15. The Board has formed an Audit Committee. It comprises of three members, all of whom are non-executive directors of the Management Company, including the Chairman of the Committee who is an independent director. However during the period, the CFO was the secretary of the Audit Committee.
- 16. The meetings of the Audit Committee were held once in every quarter and prior to the approval of interim and final results of the Fund as required by the Code. The terms of reference of the Audit Committee have been approved in the meeting of the Board and the Committee has been advised to ensure compliance with those terms of reference.
- 17. The Board has formed Human Resource and Remuneration Committee. It comprises three members, of whom two are non-executive directors and the chairman of the Committee is a non-executive director. However, the appointment of the CEO, CFO, and Head of Internal Audit was not considered by the Human Resource and Remuneration Committee prior to approval by the Board.
- 18. The board has outsourced the internal audit function to who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Management Company.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partner of the firm, their spouse and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim / final results, and business decisions, which may materially affect the Net asset value of Fund, was not determined and intimated to directors, employees and stock exchange.
- 22. Material/price sensitive information has been disseminated among all market participants at once through the Exchange.
- 23. We confirm that all other material principles contained in the Code have been complied with.

For and on behalf of the Board

Karachi, _____

Maheen Rahman Chief Executive Officer

REVIEW REPORT TO THE UNIT HOLDERS ON THE STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the enclosed Statement of Compliance with the best practices (the Statement) contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors (the Board) of Alfalah GHP Investment Management Limited (the Management Company) of **IGI Stock Fund** (the Fund) for the year ended **30 June 2014** to comply with the said Code.

The responsibility for compliance with the Code is that of the Board of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Management Company's compliance with the provisions of the Code in respect of the Fund and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

The Code requires the Management Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their review and approval the Fund's related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement does not appropriately reflect the Management Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Fund for the year ended 30 June 2014.

Further, we highlight below instances of non-compliance with the requirements of the Code as reflected in the paragraph references where these are stated in the Statement:

| Paragraph Reference | Description |
|---------------------|---|
| 8 | The notices alongwith the agendas of 56th, 57th and 58th Board of Directors' meeting were not circulated atleast seven days before such meetings. |
| 15 | The Chief Financial Officer acted as secretary to the Audit Committee in all its meetings conducted during the year. |
| 17 | The appointment of the Chief Executive Officer, Chief Financial Officer and Head of Internal Audit was not considered by the Human Resource and Remuneration Committee prior to approval by the Board of Directors. |
| 21 | The 'closed period' was not determined and intimated to directors, employees and stock exchange. |

August 27, 2014 Karachi

EY - Chartered Accountants

INDEPENDENT AUDITORS' REPORT TO THE UNIT HOLDERS

REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of IGI Stock Fund (the Fund), which comprise the statement of assets and liabilities as at 30 June 2014, and the related statements of income, comprehensive income, cash flows, distribution and movement in unit holders' fund for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's responsibility for the financial statements

The Management Company of the Fund is responsible for the preparation and fair presentation of these financial statements in accordance with the requirements of approved accounting standards as applicable in Pakistan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements give a true and fair view of the state of the Fund's affairs as at 30 June 2014 and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

Emphasis of matter

We draw attention to note 17.1 to the accompanying financial statements which explains the contingency with respect to the contribution for Workers' Welfare Fund amounting to Rs.8.729 million for which no provision has been made in the financial statements. In this regard, the Fund expects that the constitutional petition pending in the Honorable High Court of Sindh on the subject will be decided favorably.

Our opinion is not modified in respect of this matter.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 and Non-Banking Finance Companies and Notified Entities Regulations, 2008.

Chartered Accountants

Audit Engagement Partner: Shabbir Yunus

August 27, 2014 Karachi

IGI Stock Fund STATEMENT OF ASSETS AND LIABILITIES

AS AT JUNE 30, 2014

| Assets | Note | June 30, 2014 (Rupe | 2013 |
|--|-------------------------|---|---|
| Bank balances Investments Deferred formation cost Advance and security deposits Receivable against sale of shares Other receivables Total assets | 7 8 9 10 11 | 24,731,158 399,405,145 - 7,827,500 53,021,340 749,195 485,734,338 | 20,728,218 424,009,922 10,045 2,600,000 - 615,526 447,963,711 |
| Liabilities | | | |
| Payable to the Management Company Remuneration payable to the Trustee Annual fee payable to the Securities and | 12 13 | 3,043,139 99,792 | 2,749,562 71,480 |
| Exchange Commission of Pakistan Provision for Workers' Welfare Fund Accrued and other liabilities Distribution payable | 14 15 16 | 467,766 1,558,735 1,069,541 39,228,195 | 252,875 - 913,463 |
| Total liabilities | | 45,467,168 | 3,987,380 |
| Net assets attributable to unit holders | | 440,267,170 | 443,976,331 |
| Unit holders' fund (as per the statement attached) | | 440,267,170 | 443,976,331 |
| Contingencies and Commitments | 17 | (Number | of units) |
| Number of units in issue | | 4,286,798 | 2,599,028 |
| | | (Rupe | ees) |
| Net assets value per unit | | 102.7030 | 170.8240 |

The annexed notes from 1 to 25 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive Officer Director

IGI Stock Fund INCOME STATEMENT

FOR THE YEAR ENDED JUNE 30, 2014

| | | June 30, 2014 | June 30, 2013 |
|---|------|---|--|
| Income | Note | (Rupe | es) |
| Income on bank deposits Dividend income from equity securities Net gain on investments classified as 'at fair value through profit or loss' - held-for-trading | | 4,159,065 19,100,395 | 1,329,631 18,517,153 |
| Net gain on sale of investmentsNet unrealised gain on revaluation of investments | | 58,965,588 32,590,255 91,555,843 | 74,191,028 45,625,221 119,816,249 |
| Total income | | 114,815,303 | 139,663,033 |
| Expenses | | | |
| Remuneration of the Management Company Sales tax on management fee Federal excise duty on management fee Remuneration of the Trustee Annual fee to the Securities and Exchange Commission of Pakistan Brokerage expense, federal excise duty and capital value tax Bank and settlement charges Amortisation of deferred formation cost Auditors' remuneration Annual listing fee Annual rating fee Clearing charges | 18 | 9,852,792 1,575,693 1,827,541 983,421 467,755 3,791,217 48,940 10,045 505,650 29,930 121,180 273,832 | 5,323,795 862,013 63,838 720,055 252,875 3,131,841 24,217 258,443 407,750 30,000 97,375 265,871 |
| CDS transaction fee Printing charges Provision for Workers' Welfare Fund | 15 | 124,284 144,905 1,558,735 | 70,722 127,845 - |
| Total expenses Net income from operating activities | | 21,315,920 ———————————————————————————————————— | 11,636,640 |
| Element of (loss) / income and capital (losses) / gains included prices of units sold less those in units redeemed - net | in | (17,121,327) | 49,872,747 |
| Net income for the year before taxation | | 76,378,056 | 177,899,140 |
| Taxation | 20 | - | - |
| Net income for the year after taxation | | 76,378,056 | 177,899,140 |

The annexed notes from 1 to 25 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

| Chief Executive Officer | Director |
|--------------------------------|----------|
| | |

IGI Stock Fund STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED JUNE 30, 2014

| | June 30, | June 30, |
|---|------------|-------------|
| | 2014 | 2013 |
| | (Rupe | es) |
| Net income for the year | 76,378,056 | 177,899,140 |
| | | |
| Other comprehensive income for the year | - | - |
| | | |
| Total comprehensive income for the year | 76,378,056 | 177,899,140 |
| | | |

The annexed notes from 1 to 25 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive Officer Director

IGI Stock Fund DISTRIBUTION STATEMENT

FOR THE YEAR ENDED JUNE 30, 2014

| | June 30, | June 30, |
|---|---------------|--------------|
| | 2014 | 2013 |
| | (Rupe | es) |
| Undistributed income brought forward | | |
| Realised gains | 138,448,155 | 44,559,625 |
| Unrealised gain | 45,625,221 | 4,963,408 |
| | 184,073,376 | 49,523,033 |
| Total comprehensive income for the year | 76,378,056 | 177,899,140 |
| Final distribution of bonus @ 43.3654 units for every 100 units held, approved on: July 05, 2013 (2012: @ 18.2666 units for every 100 units held, approved on: July 05, 2012) | (89,959,270) | (19,495,315) |
| Final distribution of cash dividend @ Rs.51.6711 per unit held, approved on: July 05, 2013 (2012: @ Rs.18.7546 per unit held, approved on: July 05, 2012) | (44,335,351) | (23,853,482) |
| Interim distribution of bonus @ 44.5620 units for every 100 units held, approved on: June 30, 2014 (2013: Nil) | (107,890,105) | - |
| Interim distribution of cash dividend @ Rs.45.4591 per unit held, approved on: June 30, 2014 (2013: Rs.Nil) | (39,005,269) | - |
| | (281,189,995) | (43,348,797) |
| Undistributed income carried forward | (20,738,563) | 184,073,376 |
| Undistributed income carried forward at end of the year | | |
| Realised (losses) / gains | (53,328,818) | 138,448,155 |
| Unrealised gains | 32,590,255 | 45,625,221 |
| | (20,738,563) | 184,073,376 |

The annexed notes from 1 to 25 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive Officer Director

IGI Stock Fund STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND

FOR THE YEAR ENDED JUNE 30, 2014

| | June 30, 2014 | June 30, 2013 |
|--|---|---|
| Net assets at beginning of the year [Net asset value: Rs.170.8240 per unit (June 30, 2013: Rs.121.4259 per unit)] | 443,976,331 | ees) 280,660,096 |
| Amount realised / unrealised on issuance of 3,942,810 units (June 30, 2013: 5,885,195 units) | 522,361,574 | 835,129,135 |
| Issuance of 1,812,599 bonus units in respect of final and interim distribution (June 30, 2013: 189,881 units) | 197,849,375 | 19,495,315 |
| Amount paid / payable on redemption of 4,067,639 units (June 30, 2013: 5,787,417 units) | (536,229,498) 627,957,782 | <u>(775,985,811)</u> 359,298,735 |
| Element of loss / (income) and capital losses / (gains) included in prices of units sold less those in units redeemed - net | 17,121,327 | (49,872,747) |
| Total comprehensive income for the year before capital gains - realised and unrealised Net gain on sale of investments classified | (15,177,787) | 58,082,891 |
| as 'at fair value through profit or loss' - held-for-trading Net unrealised gain on investments classified as 'at fair value through profit or loss' - held-for-trading Total comprehensive income for the year | 58,965,588 32,590,255 76,378,056 | 74,191,028 45,625,221 177,899,140 |
| Distributions made during the year Final distribution of bonus units | (89,959,270) | (19,495,315) |
| Final distribution of cash dividend Interim distribution of bonus units Interim distribution of cash dividend | (44,335,351) (107,890,105) (39,005,269) | (23,853,482) |
| Net total comprehensive income less distributions for the year | (281,189,995) (204,811,939) | (43,348,797) 134,550,343 |
| Net assets at end of the year [Net asset value: Rs.102.7030 per unit (June 30, 2013: Rs.170.8240 per unit)] | 440,267,170 | 443,976,331 |

The annexed notes from 1 to 25 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

| Chief Executive Office | . | Director |
|------------------------|--------------|----------|
| | | |

IGI Stock Fund STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED JUNE 30, 2014

| | June 30, 2014 | June 30, 2013 |
|---|---|--|
| CASH FLOWS FROM OPERATING ACTIVITIES | (Rupe | ees) |
| Net income for the year before taxation | 76,378,056 | 177,899,140 |
| Adjustments for: Net gain on sale of investments classified as 'at fair value through profit or loss' - held-for-trading | (58,965,588) | (74,191,028) |
| Net unrealised gain on investments classified | | |
| as 'at fair value through profit or loss' - held-for-trading Amortisation of deferred formation cost Provision for Workers' Welfare Fund Element of loss / (income) and capital losses / (gains) included in | (32,590,255) 10,045 1,558,735 | (45,625,221) 258,443 - |
| prices of units sold less those in units redeemed - net | <u>17,121,327</u> 3,512,320 | <u>(49,872,747)</u> 8,468,587 |
| Decrease / (increase) in assets Investments Receivable against purchase of shares Advance and security deposits Other receivables | 116,160,620 (53,021,340) (5,227,500) (133,669) | (80,711,823) 45,534,309 - (345,722) |
| Increase / (decrease) in liabilities | 57,778,111 | (35,523,236) |
| Payable to the Management Company Remuneration payable to the Trustee Annual fee payable to the Securities and | 293,577 28,312 | 2,217,568 14,090 |
| Exchange Commission of Pakistan Amount payable on redemption of units | 214,891 | (19,153) |
| Accrued and other liabilities Distribution payable | 156,078 39,228,195 | 425,834 |
| Net cash generated from / (used in) operating activities | 39,921,053 101,211,484 | 2,638,339 (24,416,310) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Dividend paid Amounts received on issue of units | (83,340,620) 522,361,574 | (23,853,482) 835,129,135 |
| Payment made against redemption of units Net cash (used in) / generated from financing activities | (536,229,498) (97,208,544) | (775,985,811) 35,289,842 |
| Net increase in cash and cash equivalents during the year | 4,002,940 | 10,873,532 |
| Cash and cash equivalents at beginning of the year Cash and cash equivalents at end of the year | 20,728,218 24,731,158 | 9,854,686 20,728,218 |
| | | |

The annexed notes from 1 to 25 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive Officer Director

IGI Stock Fund NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2014

1. LEGAL STATUS AND NATURE OF BUSINESS

IGI Stock Fund (the Fund) has been established under the Non-Banking Finance Companies (Establishment and Regulation), Rules 2003 (the NBFC Rules) and has been authorised as a unit trust scheme by the Securities and Exchange Commission of Pakistan (SECP) on June 06, 2008. It has been constituted under a Trust Deed, dated June 10, 2008 between IGI Funds Limited (Former Management Company), a company incorporated under the Companies Ordinance, 1984 and Central Depository Company of Pakistan Limited (CDC) as the Trustee, also incorporated under the Companies Ordinance, 1984.

During the current year, on October 15, 2013, the management rights of the Fund were transferred from IGI Funds Limited (Former Management Company) to Alfalah GHP Investment Management Limited (the Management Company) by means of Securities & Exchange Commission of Pakistan sanctioned order No. SCD/NBFC-II/IGIFL & AFGHP/742/2013. The registered address of the Management Company is situated at 8th Floor, Executive Tower, Dolmen Mall, Block-4, Clifton, Karachi.

The Fund is an open ended equity scheme and offers units for public subscription on a continuous basis. The units are transferable and can also be redeemed by surrendering to the Fund. The units are listed on the Lahore Stock Exchange Limited (LSE). The Fund was launched on July 15, 2008.

The Fund seeks to generate long term capital appreciation and income, from a portfolio that is substantially constituted of equity and equity related securities. The Fund may also invest a certain portion of its corpus in debt and money market securities in order to meet liquidity requirements from time to time.

Title to the assets of the Fund is held in the name of CDC as Trustee of the Fund.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned a 'AM3+' rating to the Management Company as of June 20, 2014.

PACRA has assigned a rating of 5 star to the scheme as of November 27, 2013.

2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the NBFC Rules, the Non Banking Finance Companies and Notified Entities Regulation, 2008 (the NBFC Regulations) and directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the requirements of the said directives prevail.

3. BASIS OF MEASUREMENT

- 3.1 These financial statements have been prepared under the historical cost convention, except for investments and derivatives which are accounted for as stated in notes 4.2 and 4.3 below.
- 3.2 The financial statements are presented in pak rupees, which is the Fund's functional and presentation currency.

4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these financial statements are consistent with those of the previous financial year except as described in note 4.1.

4.1 New and amended standards and interpretations

The Fund has adopted the following revised standard, amendments and interpretation of IFRSs which became effective for the current year:

- IAS 19 Employee Benefits (Revised)
- IFRS 7 Financial Instruments: Disclosures (Amendments)
 - Amendments enhancing disclosures about offsetting of financial assets and financial liabilities
- IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine

Improvements to Accounting Standards Issued by the IASB

- IAS 1 Presentation of Financial Statements Clarification of the requirements for comparative information
- IAS 16 Property, Plant and Equipment Clarification of Servicing Equipment
- IAS 32 Financial Instruments: Presentation Tax Effects of Distribution to Holders of Equity Instruments
- IAS 34 Interim Financial Reporting Interim Financial Reporting and Segment Information for Total Assets and Liabilities

The adoption of the above amendments, revisions, improvements to accounting standards and interpretations did not have any effect on the financial statements.

4.2 Investments

The investments of the Fund, upon initial recognition, are classified as investment at fair value through profit or loss or held to maturity investments as appropriate.

All investments, are initially measured at fair value plus, in the case of investments not at fair value through profit or loss, transaction costs that are directly attributable to acquisition.

All regular way purchases / sales of investments that require delivery with in the time frame established by the regulation of market convention are recognised on the trade date, i.e. the date on which the Fund commits to purchase / sell the investment. Regular way purchases / sales of investments require delivery of securities within the period generally established by the regulation or market convention such as "T+2".

- Fair value through profit or loss - held for trading

Investments which are acquired principally for the purposes of selling in the near term and are part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short term profit taking are classified as held for trading.

These investments are initially recognised at fair value, being the cost of the consideration given.

After initial measurement, these are carried at fair value and the gains or losses on revaluation are recognised in the income statement.

Fair value of investments is determined as follows:

Listed shares

These are valued on the basis of closing market prices quoted on the respective stock exchanges.

4.3 Derivative financial instruments

Derivative instruments generally comprise of futures contracts, options and forwards contracts etc. in the capital market. These are initially recognised at cost and are subsequently remeasured at their fair value. The fair value of derivative instruments is calculated as being the net difference between the contract price and the closing price reported on the primary exchange of the instrument. Derivative with positive market values (un-realised gains) are included in other assets and derivatives with negative market values (un-realised losses) are included in other liabilities in the statement of asset and liabilities. The resultant gains and losses are included in the income currently.

Derivative financial instruments entered into by the Fund do not meet the hedging criteria as defined by IAS-39 Financial Instruments: Recognition and Measurement, consequently hedge accounting is not used by the Fund.

4.4 Securities under repurchase / resale agreements

Transactions of purchase under resale (reverse-repo) of marketable and government securities are entered into at contracted rates for specified periods of time. Securities purchased with a corresponding commitment to resell at a specified future date (reverse-repos) are not recognised in the statement of assets and liabilities. Amounts paid under these agreements are included in receivable in respect of reverse repurchase transactions. The difference between purchase and resale price is treated as income from reverse repurchase transactions and accrued over the life of the reverse-repo agreement.

Transactions of sale under repurchase (repo) of marketable and government securities are entered into at contracted rates for specified periods of time. Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the statement of assets and liabilities and are measured in accordance with accounting policies for investment securities. The counterparty liabilities for amounts received under these transactions are recorded as financial liabilities. The difference between sale and repurchase price is treated as borrowing charges and accrued over the life of the repo agreement.

4.5 Impairment of financial assets

An assessment is made at each statement of assets and liabilities date to determine whether there is objective evidence that a specific financial asset may be impaired. If such evidence exists, any impairment loss, is recognised in the income statement.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics. All the impairment losses are recognised in the income statement.

4.6 Unit holders' fund

Unit holders' fund representing the units issued by the Fund, is carried at the redemption amount representing the investors' right to a residual interest in the Fund's assets.

4.7 Issue and redemption of units

Units issued are recorded at the offer price prevalent on the day on which application form, (complete in all respects) is received. The offer price represents the net asset value of units at the end of the day plus the allowable sales load. The sales load is payable to the Management Company as processing fee. Issue of units is recorded on acceptance of application for sale.

Units redeemed are recorded at the redemption price, prevalent on the day on which the redemption form (complete in all respects) is accepted. The redemption price represents the net asset value of units at the end of the day. Redemption of units is recorded on acceptance of application for redemption.

4.8 Net asset value per unit

The net assets value per unit disclosed in the statement of assets and liabilities is calculated by dividing the net assets of the Fund by the number of units in issue at year end.

4.9 Revenue recognition

- Gains or losses arising on sale of investments are included in the income statement in the period in which they arise.
- Unrealised gains or losses arising on revaluation of investments classified as financial assets at fair value through profit or loss are included in the income statement in the period in which they arise.
- Interest income on reverse repurchase transactions, term deposit receipts and bank balances is recognised on a time proportion basis using effective interest rate method.
- Dividend income on equity securities are recognised in the income statement when the right to receive the dividend is established.

4.10 Element of income / loss and capital gains / losses included in prices of units sold less those in units redeemed

To prevent the dilution of per unit income and distribution of income already paid out on redemption, as dividend, an equalisation account called "element of income / loss and capital gains / losses included in prices of units sold less those in units redeemed" is created.

The "element of income / loss and capital gains / losses included in prices of units sold less those in units redeemed" account is credited with the amount representing net income / loss and capital gains / losses accounted for in the last announced net asset value and included in the sale proceeds of units. Upon redemption of units, the "element of income / loss and capital gains / losses included in prices of units sold less those in units redeemed" account is debited with the amount representing net income / loss and capital gains / losses accounted for in the last announced net asset value is included in the redemption price.

The net "element of income / loss and capital gains / losses included in prices of units sold less those in units redeemed" during an accounting year is transferred to the income statement.

During the year, the management has revised the method of computation of the "Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed" (the Element) in the Fund. As per revised methodology, the Element is arrived at by comparing the unit prices with opening Ex–NAV at the beginning of the year. Previously, the Fund used to calculate the Element by comparing unit prices with the face value of the units.

The impact of change has been incorporated in the financial statements of the Fund with effect from July 01, 2013. However, the interim financial statements of the Fund for the half year ended December 31, 2013 and three months period ended March 31, 2014 did not include the effect of this change as the methodology to compute Element was changed during the last quarter of the financial year effective from the beginning of the current year.

The revised methodology would ensure that the continuing unit holders' share of undistributed income remains unchanged on issue and redemption of units. Since the element is an equalisation account between income for the period and undistributed income, the change did not have any impact on Net Asset Value (NAV) of the Fund. Had the methodology not been changed, the net income for the year ended June 30, 2014 would have been higher by Rs.32.326 million.

4.11 Taxation

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and rebates, if any. The Fund is exempt from taxation under clause 99 of Part I of the 2nd Schedule to the Income Tax Ordinance, 2001, subject to the condition that not less than 90% of its accounting income excluding realised and unrealised capital gains for the year is distributed amongst the unit holders.

4.12 Financial assets and financial liabilities

All financial assets and financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. Financial assets are derecognised when the contractual rights to receive cash flows related to the asset expire. Financial liabilities are derecognised when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled or expires. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to income statement currently.

Financial assets carried in the statement of assets and liabilities include bank balances, investments, security deposits and other receivables.

Financial liabilities carried in the statement of assets and liabilities include payable to the Management Company, remuneration payable to the Trustee and accrued and other liabilities.

4.13 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are only offset and the net amount reported in the statement of assets and liabilities when there is a legally enforceable right to set off the recognised amount and the Fund intends to either settle on a net basis, or to realise the asset and settle the liability simultaneously.

4.14 Provision

A provision is recognised in the statement of assets and liabilities when the Fund has a legal or constructive obligation as result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are regularly reviewed and are adjusted to reflect the current best estimate.

4.15 Deferred formation cost

Expenses incurred on the formation of the Fund have been recognised as deferred formation cost. Deferred formation cost is amortised over a period of five years commencing from July 15, 2008 (the date of the end of initial public offer period of the Fund) as stated in the Trust Deed of the Fund approved by the Securities and Exchange Commission of Pakistan.

4.16 Cash and cash equivalents

Cash and cash equivalent comprise of bank balances and investments which are readily convertible to known amount of cash subject to an in significant risk of changes in values and have maturities of less than three months from the date of acquisition.

4.17 Distribution to unit holders

Distributions declared including the bonus units are recorded in the period in which they are approved. Regulation 63 of the NBFC Regulations, requires the Fund to distribute 90% of the net accounting income other than unrealised capital gains to the unit holders.

4.18 Other assets

Other assets are stated at cost less impairment losses, if any.

4.19 Liabilities

All expenses including management fee and trustee fee are recognised in the income statement as and when incurred.

5. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements requires management to make judgments, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making judgments about carrying values of assets and liabilities. The estimates and underlying assumptions are reviewed on an ongoing basis.

Judgments made by management in the application of accounting policies that have significant effect on the financial statements and estimates with a significant risk of material adjustment are explained in the relevant accounting policies / notes to the financial statements.

6. STANDARDS, INTERPRETATIONS AND AMENDMENTS TO APPROVED ACCOUNTING STANDARDS THAT ARE NOT YET EFFECTIVE

The following revised standards, interpretations and amendments with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards, interpretations and amendments:

| Standard, interpretation or amendment | Effective date (accounting periods beginning on or after) |
|--|---|
| IFRS 10 – Consolidated Financial Statements | January 01, 2015 |
| IFRS 11 – Joint Arrangements | January 01, 2015 |
| IFRS 12 – Disclosure of Interests in Other Entities | January 01, 2015 |
| IFRS 13 – Fair Value Measurement | January 01, 2015 |
| IAS 16 & 38 – Clarification of Acceptable Method of Depreciation and Amortization | January 01, 2016 |
| IAS 16 & 41 – Agriculture: Bearer Plants | January 01, 2016 |
| IAS 19 - Employee Contributions | July 01, 2014 |
| IAS 32 – Offsetting Financial Assets and Financial liabilities – (Amendment) | January 01, 2014 |
| IAS 36 – Recoverable Amount for Non-Financial Assets – (Amendment) | January 01, 2014 |
| IAS 39 — Novation of Derivatives and Continuation of Hedge Accounting — (Amendment) (see note 3 below) | January 01, 2014 |
| IFRIC 21 – Levies | January 01, 2014 |

The Fund expects that the adoption of the above revisions, amendments and interpretations of the standards will not materially affect the Fund's financial statements in the period of initial application.

In addition to the above standards and interpretations, amendments to various accounting standards have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after July 01, 2014. The Fund expects that such improvements to the standards will not have any impact on the Fund's financial statements in the period of initial application.

Further, the following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

| | Standard | | Effective date (annual periods beginning on or after | | | |
|----|---|------|---|------------|--|--|
| | IFRS 9 – Financial Instruments: Classification and Measurement IFRS 14 – Regulatory Deferral Accounts IFRS 15 – Revenue from Contracts with Customers | | January 0 January 0 January 0 | 1, 2016 | | |
| 7. | BANK BALANCES | Note | June 30, 2014 (Rup | 2013 | | |
| | Bank balances - local currency | 7.1 | 24,731,158 | 20,728,218 | | |
| | 7.1 The deposit accounts with the banks carry profit at rates ranging from 7% to 9.25% (June 30, 2013: 6% to 8.50%) per annum. | | | | | |
| 8. | INVESTMENTS | | | | | |
| | Financial assets classified as 'at fair value through profit or loss' - held-for-trading | | | | | |
| | Equity securities - quoted | 8.1 | 399,405,145 399,405,145 | | | |

8.1 Equity securities - quoted

| Name of security | As at July 01, 2013 | Purchases / bonus shares received during the year | the year | As at June 30, 2014 | Carrying value as at June 30, 2014 | Market value as at June 30, 2014 | Net assets on the basis of market value | Total investments on the basis of market value | Investee company paid-up capital |
|---|---------------------------|--|----------------------|---------------------------|---|---|--|--|---|
| | | (Sha | res) | | (Rup | ees) | | (%) | |
| Banks | | 107 500 | CO 000 | 120 500 | 13 501 004 | 17 704 505 | 4.040/ | A ACO/ | 0.110/ |
| Allied Bank Limited Askari Bank Limited | | 197,500 1,650,000 | 68,000 | 129,500 | 12,581,984 | 17,794,595 | | 4.46% 2.18% | 0.11% 0.04% |
| Bank Al-Falah Limited | | | 1,191,000 | 459,000 | 8,177,886 | 8,725,590 | | | |
| | 1,000,000 | , | 1,187,000 | 573,000 | 12,581,587 | 15,757,500 | | 3.95% | 0.04% |
| Bank Al-Habib Limited | - | 704,000 | 323,000 | 381,000 | 14,716,693 | 17,137,380 | 3.89% | 4.29% | 0.03% |
| Faysal Bank Limited | | 100,000 | 100,000 | | | 10 270 000 | | 4 050/ | |
| Habib Bank Limited MCB Bank Limited | 22,700 | 165,000 241,200 | 65,000 205,400 | 100,000 58,500 | 16,709,311 | 19,379,000 | | 4.85% | 0.01% |
| National Bank of Pakistan | - 22,700 | | • | | 17,455,392 9,114,170 | 17,628,975 | | 4.41% 2.29% | 0.01% |
| United Bank Limited | 113,000 | 1,148,000 586,312 | 1,001,000 573,500 | 147,000 125,812 | | 9,147,810 21,206,871 | | 5.31% | 0.01% |
| Officed Bank Limited | 113,000 | 380,312 | 3/3,300 | 125,812 | 17,393,549 | 126,777,721 | | 31.74% | 0.01% |
| | | | | | | 120,777,721 | 20./3/0 | 31./4% | 0.20% |
| Electricity | | | | | | | | | |
| The Hub Power Company Limited | 644,367 | 635,000 | 989,367 | 290,000 | 17,023,747 | 17,034,600 | 3.87% | 4.26% | 0.03% |
| K-Electric Limited | - | 875,000 | 110,000 | 765,000 | 6,540,312 | 6,494,850 | | 1.63% | 7.91% |
| Kot Addu Power Company Limited | 316,500 | | 670,500 | - | - | - 0,434,630 | 1.40/0 | 1.03/0 | 7.51/0 |
| Nishat Chunian Power Limited | 991,726 | | 991,726 | | | | | | |
| Nishat Power Limited | 973,500 | | 1,137,500 | - | | | | | |
| Wishlat Fower Ellinted | 373,300 | 104,000 | 1,137,300 | | | 23,529,450 | | 5.89% | 7.94% |
| Oil and gas | | | | | | 23,323,730 | 3.3370 | 3.03/0 | 7.5470 |
| Oil & Gas Development Company Limited | 125,000 | 205,100 | 223,700 | 106,400 | 26,732,089 | 27,800,273 | 6.31% | 6.96% | 0.00% |
| Pakistan Oilfields Limited | 17,800 | | 145,950 | 17,500 | 9,873,631 | 10,050,250 | | 2.52% | 0.01% |
| Pakistan Petroleum Limited | 58,000 | | 299,000 | - | - | - | 2.20/0 | | - |
| Pakistan State Oil Company Limited | 128,500 | | 324,640 | - | | | . | . | _ |
| Shell Pakistan Limited | - | 112,400 | 112,400 | - | | | | | . |
| Shell Fukistan Elilitea | | 112,400 | 111,400 | | | 37,850,523 | 8.59% | 9.48% | 0.01% |
| Chemicals | | | | | | 0.,000,000 | 0.007.0 | 51.670 | 0.02/0 |
| Engro Corporation Pakistan Limited | | 496,000 | 385,000 | 111,000 | 20,366,980 | 19,814,610 | 4.50% | 4.96% | 0.02% |
| Engro Fertilizer Limited | | 17,500 | - | 17,500 | 1,011,500 | 1,000,125 | | 0.25% | 0.00% |
| Fauji Fertilizer Bin Qasim Limited | | 698,500 | 698,500 | - | | | | - | - |
| ICI Pakistan Limited | | 106,300 | 18,500 | 87,800 | 33,351,905 | 34,271,852 | 7.78% | 8.58% | 0.10% |
| | | , | ,,,,,, | , | , | 55,086,587 | | 13.79% | 0.12% |
| Fixed Line Telecommunication | | | | | | | | | |
| Pakistan Telecommunication | | | | | | | | | |
| Company Limited | | 1,825,000 | 1,825,000 | - | | | | - | - |
| | | | | | | | | | |
| Construction and material | | | | | | | | | |
| Attock Cement Pakistan Limited | 85,500 | 240,500 | 326,000 | - | | - | - | - | - |
| D.G. Khan Cement Company Limited | 366,500 | | 759,500 | - | - | - | - | - | - |
| Dewan Cement Limited | 1,183,000 | - | 1,183,000 | - | - | - | - | - | - |
| Fauji Cement Company Limited | | 175,000 | 22,000 | 153,000 | 3,084,183 | 2,943,720 | 0.67% | 0.74% | 0.01% |
| Fecto Cement Limited | 279,500 | 378,000 | 657,500 | - | | | | - | - |
| Kohat Cement Company Limited | 135,000 | 650,500 | 671,000 | 114,500 | 12,302,318 | 14,635,390 | 3.32% | 3.66% | 0.07% |
| Lucky Cement Limited | 147,846 | 244,500 | 328,300 | 64,046 | 18,360,277 | 26,278,074 | 5.97% | 6.58% | 0.02% |
| Maple Leaf Cement Factory Limited | 529,500 | 1,705,000 | 1,783,500 | 451,000 | 12,368,812 | 13,552,550 | 3.08% | 3.39% | 0.09% |
| | | | | | | 57,409,734 | 13.04% | 14.37% | 0.19% |
| Food products | | | | | | | | | |
| Engro Foods Limited | 124,500 | 180,000 | 174,500 | 130,000 | 13,945,385 | 13,328,900 | 3.03% | 3.34% | 0.02% |

| Personal goods | | | | | | | | | |
|--------------------------------------|-----------|------------|------------|-----------|-------------|-------------|--------|--------|--------|
| Artistic Denim Mills Limited | | 39,000 | 6,500 | 32,500 | 3,146,725 | 2,796,625 | 0.64% | 0.70% | 0.04% |
| Gul Ahmed Textile Mills Limited | | 164,500 | 39,500 | 125,000 | 7,552,811 | 8,001,250 | 1.82% | 2.00% | 0.07% |
| Nishat Chunian Limited | | 1,423,000 | 1,423,000 | - | - | ' - | - | . | - |
| Nishat Mills Limited | 396,000 | 612,000 | 894,000 | 114,000 | 13,613,229 | 12,758,880 | 2.90% | 3.19% | 0.03% |
| | , | , | , | ,, | ,, | 23,556,755 | 5.36% | 5.89% | 0.14% |
| Pharma & Bio Technology | | | | | | | | | |
| ABBOTT Laboratories Pakistan Limited | | 41,400 | 41,400 | | | | - | | - |
| Glaxo-Smith Kline Pakistan Limited | | 20,000 | 2,500 | 17,500 | 3,322,488 | 2,905,525 | 0.66% | 0.73% | 0.01% |
| The Searle Company Limited | | 125,700 | 59,000 | 66,700 | 13,442,288 | 11,641,818 | 2.64% | 2.91% | 0.11% |
| The Scalle company Emilied | | 123,700 | 33,000 | 00,700 | 13,442,200 | 14,547,343 | 3.30% | 3.64% | 0.12% |
| Automobile & Parts | | | | | | 14,547,545 | 3.3070 | 3.0470 | 0.12/0 |
| Pak Suzuki Motor Company Limited | _ | 180,000 | 87,000 | 93,000 | 18,573,562 | 25,471,770 | 5.79% | 6.38% | 0.11% |
| Tak Suzuki Motor Company Emited | | 100,000 | 07,000 | 33,000 | 10,373,302 | 23,471,770 | 3.7370 | 0.30/0 | 0.11/0 |
| Industrial Engineering | | | | | | | | | |
| Millat Tractors Limited | | 20,400 | 1,000 | 19,400 | 10,279,245 | 9,683,122 | 2.20% | 2.42% | 0.04% |
| Williat Hactors Limited | • | 20,400 | 1,000 | 15,400 | 10,275,245 | 3,003,122 | 2.20% | 2.4270 | 0.04% |
| Non Life Insurance | | | | | | | | | |
| | | 120.000 | 16.000 | 114 000 | F FC0 00F | F 217 700 | 1 100/ | 1 210/ | 0.020/ |
| Adamjee Insurance Company Limited | • | 130,000 | 16,000 | 114,000 | 5,568,005 | 5,217,780 | 1.19% | 1.31% | 0.03% |
| IGI Insurance Limited | • | 35,000 | 4,500 | 30,500 | 7,624,826 | 6,945,460 | 1.58% | 1.74% | 0.02% |
| | | | | | | 12,163,240 | 2.77% | 3.05% | 0.05% |
| | | 10.001.155 | | | | | | | |
| | 7,638,439 | 18,381,102 | 21,125,383 | 4,894,158 | 366,814,890 | 399,405,145 | 90.73% | 99.99% | 9.00% |

8.1.1 Following shares were pledged with National Clearing Company of Pakistan Limited (NCCPL) as collateral against margin:

| | June 30, 2014 | June 30, 2013 |
|---|------------------|------------------|
| | (Rupe | ees) |
| Oil & Gas Development Company Limited | 90,000 | 50,000 |
| Nishat Power Limited | - | 100,000 |
| Nishat Mills Limited | - | 25,000 |
| Nishat Chunian Power Limited | - | 550,000 |
| Lucky Cement Limited | - | 40,000 |
| Engro Foods Limited | - | 100,000 |
| The Hub Power Company Limited | 200,000 | 395,000 |
| Habib Bank Limited | 80,000 | |
| | 370,000 | 1,260,000 |
| | | |
| | June 30, | June 30, |
| | 2014 | 2013 |
| 9. DEFERRED FORMATION COST | (Rup | ees) |
| Unamortised cost at the beginning of the year | | |
| Amortised during the year | 10,045 | 268,488 |
| Unamortised cost at the end of the year | (10,045) | (258,443) |
| · · | - | 10,045 |
| | | |

Formation cost represents expenditure incurred prior to the commencement of operations of the Fund as incurred by the Management Company and are being amortised over a period of five years commencing from July 16, 2008.

| | | Note | June 30, 2014 (Rupe | June 30, 2013 ees) |
|-----|---|------|-----------------------------------|-----------------------------------|
| 10. | Advance against subscription of shares | 10.1 | 5,227,500 | - |
| | Security deposits with: - National Clearing Company Pakistan Limited - Central Depository Company of Pakistan Limited | | 2,500,000 100,000 7,827,500 | 2,500,000 100,000 2,600,000 |

10.1 This represents advance against subscription of 102,000 shares of Pakistan Petroleum Limited through book building process.

11. OTHER RECEIVABLES

| | Dividend receivable Mark-up / return receivable on bank balances | | 403,650 345,545 749,195 | 455,700 159,826 615,526 |
|-----|---|------|-------------------------------|-------------------------------|
| 12. | PAYABLE TO THE MANAGEMENT COMPANY | | | |
| | Remuneration payable to the Management Company Sales tax payable on management fee | 12.1 | 1,003,455 114,946 | 714,744 124,575 |
| | Federal excise duty payable on management fee | 18 | 1,891,379 | 63,838 |
| | Sales load payable | | 33,359 | 1,846,405 |
| | | | 3,043,139 | 2,749,562 |

12.1 The Management Company is entitled to remuneration for services rendered to the Fund under the provisions of the NBFC Regulations, of an amount not exceeding 3% per annum of the average daily net assets of the Fund during first five years of the Fund's existence and thereafter an amount equal to 2% per annum of such assets of the Fund. Currently, the management fee is charged @ 2% (June 30, 2013: 2%) of the average daily net assets of the Fund.

13. REMUNERATION PAYABLE TO THE TRUSTEE

The Trustee is entitled to a monthly remuneration for services rendered to the Fund, calculated at the rate of 0.20% per annum on amount upto Rs.1 billion of the daily average net assets of the Fund or Rs.0.7 million, whichever is higher, and Rs.2 million plus 0.10% per annum of net assets exceeding Rs.1 billion when daily average net assets of the Fund exceeds Rs.1 billion.

14. ANNUAL FEE PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

This represents annual fee payable to Securities and Exchange Commission of Pakistan (SECP) in accordance with Regulation 62 of the NBFC Regulations, whereby the Fund is required to pay SECP an amount equal to 0.095% (June 30, 2013: 0.095%) of the average daily net assets of the Fund.

15. PROVISION FOR WORKERS' WELFARE FUND

The Finance Act, 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all mutual funds / Collective

Investment Schemes (CISs) whose income exceeds Rs.0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (SHC), challenging the applicability of WWF to the CISs, which is pending adjudication.

In August 2011, the Lahore High Court (LHC) issued a judgment in response to a petition in a similar case whereby the amendments introduced in the WWF Ordinance through Finance Acts 2006 and 2008 have been declared unconstitutional and therefore struck down. However, during March 2013, the larger bench of the Honourable High Court of Sindh issued a judgment in response to various petitions in similar cases whereby the amendments introduced in the WWF Ordinance through Finance Acts 2006 and 2008 respectively (Money Bills) have been declared constitutional and overruled the judgement passed by a single-member Lahore High Court bench issued in August 2011.

Further, in May 2014, the Honourable Peshawar High Court (PHC) held that the impugned levy of contribution introduced in the WWF Ordinance through Finance Acts, 1996 and 2009 lacks the essential mandate to be introduced and passed through a Money Bill under the constitution and, hence, the amendments made through the Finance Acts are declared as 'Ultra Vires'.

However, as a matter of abundant caution, with effect from July 01, 2013, the Fund has started making provision in respect of contribution to WWF prospectively. Accordingly, a provision for WWF amounting to Rs.1.559 million has been made in these financial statements. Had the provision not been made, the net asset value per unit of the Fund would have been higher by Re.0.36 (0.35%) per unit. (see note 17)

| | | | June 30, | June 30, |
|-----|---|------|-----------|----------|
| | | | 2014 | 2013 |
| 16. | ACCRUED AND OTHER LIABILITIES | Note | (Rupe | ees) |
| | Brokerage expense and federal excise duty payable | | 489,274 | 445,289 |
| | Auditors' remuneration | | 357,500 | 264,000 |
| | Annual rating fee payable | | 121,180 | 110,000 |
| | Clearing charges payable | | 20,676 | 37,008 |
| | Printing charges payable | | 69,305 | 55,000 |
| | Capital gains tax payable | | - | 2,166 |
| | Redemption payable | | 5,298 | - |
| | Withholding tax | | 6,308 | - |
| | | | 1,069,541 | 913,463 |

17. CONTINGENCIES AND COMMITMENTS

17.1 Contingencies

As disclosed in note 15, the Fund commenced making provision in respect of WWF with effect from July 01, 2013. The aggregate unrecognised amount of WWF upto June 30, 2013 amounted to Rs.8.729 million.

17.2 Commitments

There are no commitments as at year end.

18. FEDERAL EXCISE DUTY ON MANAGEMENT FEE

As per the requirements of the Finance Act 2013, Federal Excise Duty (FED) at the rate of 16% on the services of the Management Company has been applied effective June 13, 2013. The Management Company is of the view that since the remuneration is already subject to provincial sales tax, further levy of FED results in double taxation, does not appear to be the spirit of the law. The matter has been collectively taken up by the Management Company jointly with other Asset Management Companies and Central Depository Company of Pakistan Limited on behalf of schemes through a constitutional petition filed in the Honourable Sindh High Court (SHC) during September 2013 which is pending adjudication. However, the SHC has issued a stay order against the recovery of FED. The Fund, as a matter of abundant caution, has charged FED and sales tax thereon in its financial statements with effect from June 13, 2013.

| | | | June 30, | June 30, |
|-----|---------------------------------|------|----------|----------|
| | | | 2014 | 2013 |
| 19. | AUDITORS' REMUNERATION | Note | (Rupe | ees) |
| | Audit fee | | 254,100 | 231,000 |
| | Review and other certifications | | 157,300 | 143,000 |
| | | | 411,400 | 374,000 |
| | Sales tax | | 16,456 | - |
| | Out of pocket expenses | | 77,794 | 33,750 |
| | | | 505,650 | 407,750 |

20. TAXATION

The income of the Fund is exempt from income tax under Clause (99) of Part 1 of the Second Schedule to the Income Tax Ordinance, 2001 (Clause 99) subject to the condition that not less than 90 percent of the accounting income for the year, as reduced by capital gains, whether realized or unrealized, is distributed amongst the unit holders. The Management Company has distributed not less than 90 percent of its annual accounting income to avail the tax exemption. Accordingly, no provision for current and deferred tax has been made in these financial statements.

21. TRANSACTIONS AND BALANCES WITH RELATED PARTIES / CONNECTED PERSONS

Connected persons / related parties include Alfalah GHP Investment Management Limited being the Management Company, GHP Arbitrium AG, Bank Alfalah Limited and MAB Investment Incorporated being associated companies of Management Company, directors and key management personnel of Alfalah GHP Investment Management Limited and Central Depository Company of Pakistan Limited (CDC) being the trustee of the Fund, and other associated companies and connected persons. The transactions with connected persons are in the normal course of business and at contractual rates.

Remuneration payable to the Management Company and the Trustee are determined in accordance with the provisions of Non-Banking Finance Companies and Notified Entities Regulations, 2008, and the Trust Deed respectively.

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21.1 Unit Holders' Fund

| | | | | | Jun | ie 30, 2014 | | | | |
|---|---------------------------|---|----------------------------------|--|--|-------------------------------------|---|-----------------------------------|---|--|
| | As at July 01, 2013 | Issued for cash / conversion in / transfer in | Bonus | Redeemed / conversion out / transfer out | As at June 30, 2014 | As at July 01, 2013 | Issued for cash / conversion in / transfer in | Bonus - (Rupees) | Redeemed / conversion out / transfer out | Net asset value as at June 30, 2014 |
| Key Management Personnel Employees | 3,226 | 5,723 | 1.538 | 10,035 | 452 | 551,006 | 710,242 | 180,871 | 1,240,905 | 46,422 |
| Employees | 3,220 | 3,723 | 1,550 | 10,055 | 432 | 331,000 | 710,242 | 100,071 | 1,240,903 | 40,422 |
| Unit holder holding 10% or more units | | | | | | | | | | |
| Syed Hyder Ali Packages Limited - Management Staff | 76,910.29 | 223,969 | 182,293 | - | 483,172 | 13,138,124 | 32,103,025 | 19,167,925 | - | 49,623,214 |
| Pension Fund | 625,788 | • | 589,867 | 369,931 | 845,724 | 106,899,627 | - | 64,825,465 | 40,864,961 | 86,858,392 |
| | | | | | | ne 30, 2013 | | | | |
| | | | | | | | | | | |
| | As at July 01, 2012 | Issued for cash / conversion in / transfer in | Bonus | Redeemed / conversion out / transfer out | As at June 30, 2013 | As at July 01, 2012 | Issued for cash / conversion in / transfer in | Bonus | Redeemed / conversion out / transfer out | Net asset value as at June 30, 2013 |
| Associated companies / | July | for cash / conversion in / transfer in | | conversion out / transfer | June 30, 2013 | July 01, 2012 | for cash / conversion in / transfer in | | conversion out / transfer out | value as at June 30, 2013 |
| Associated companies / undertakings | July | for cash / conversion in / transfer in | | conversion out / transfer out | June 30, 2013 | July 01, 2012 | for cash / conversion in / transfer in | | conversion out / transfer out | value as at June 30, 2013 |
| undertakings Packages Limited - Employees Provident Fund * | July | for cash / conversion in / transfer in | | conversion out / transfer out | June 30, 2013 | July 01, 2012 | for cash / conversion in / transfer in | | conversion out / transfer out | value as at June 30, 2013 |
| undertakings Packages Limited - Employees Provident Fund * Packages Limited - Management Staff Pension Fund * | July 01, 2012 | for cash / conversion in / transfer in | (Units) - | conversion out / transfer out | June 30, 2013 | July 01, 201259,080,464 | for cash / conversion in / transfer in | - (Rupees) | conversion out / transfer out | value as at June 30, 2013 |
| undertakings Packages Limited - Employees Provident Fund * Packages Limited - Management Staff Pension Fund * Packages Limited - Employees Gratuity Fund * | July 01, 2012 | for cash / conversion in / transfer in 398,831 | (Units) - - | conversion out / transfer out 486,556 | June 30, 2013 | July 01, 201259,080,464 | for cash / conversion in / transfer in 50,000,000 | - (Rupees) - | conversion out / transfer out | value as at June 30, 2013 |
| undertakings Packages Limited - Employees Provident Fund * Packages Limited - Management Staff Pension Fund * Packages Limited - Employees Gratuity Fund * Tri Pack Films Limited - Employees Gratuity Fund * | July 01, 2012 | for cash / conversion in / transfer in 398,831 625,788 | (Units) - - 20,884 | conversion out / transfer out 486,556 698,595 | June 30, 2013 398,831 625,787 | July 01, 2012 59,080,464 82,291,614 | for cash / conversion in / transfer in 50,000,000 | - (Rupees) - - 2,144,219 | conversion out / transfer out 66,979,831 95,146,871 | value as at June 30, 2013 |
| undertakings Packages Limited - Employees Provident Fund * Packages Limited - Management Staff Pension Fund * Packages Limited - Employees Gratuity Fund * Tri Pack Films Limited - | July 01, 2012 | for cash / conversion in / transfer in 398,831 625,788 | (Units) - 20,884 21,027 | conversion out / transfer out 486,556 698,595 183,462 | June 30, 2013 398,831 625,787 | July 01, 2012 59,080,464 82,291,614 | for cash / conversion in / transfer in 50,000,000 | - (Rupees) - - 2,144,219 | conversion out / transfer out 66,979,831 95,146,871 27,162,353 | value as at June 30, 2013 |

| 21.2 | Other transactions | June 30, 2014 | June 30, 2013 |
|------|--|---|---|
| | Associated companies / undertakings | (Rup | ees) |
| | Alfalah GHP Investment Management Limited Management Company Remuneration of the Management Company Sales tax on management fee Federal excise duty on management fee Sales load | 9,852,792 1,575,693 1,827,541 | - - - - |
| | IGI Funds Limited - Former Management Company * Remuneration of the Management Company Sales tax on management fee Federal excise duty on management fee Sales load | - - - - | 5,323,795 862,013 63,838 5,493,560 |
| | IGI Finex Securities Limited * Brokerage charges Federal excise duty / capital value tax | <u>-</u> | 336,965 53,914 |
| | Bank Alfalah Limited Profit on bank deposits Bank charges | 147,427 13,246 | 50,635 11,898 |
| | Other related parties Central Depository Company of Pakistan Limited - (Trustee of the Fund) Remuneration of the Trustee CDS charges | 983,421 124,284 | 720,055 70,722 |
| 21.3 | Other balances | | |
| | Associated companies / undertakings | | |
| | Alfalah GHP Investment Management Limited - Management Company Remuneration payable to the Management Company Sales tax payable on management fee Federal excise duty payable on management fee Sales load payable | 1,003,455 114,946 1,891,379 33,359 | - - - - |
| | IGI Funds Limited - Former Management Company * Remuneration payable to the Management Company Sales tax payable on management fee Federal excise duty payable on management fee Sales load payable | - - - - | 714,744 124,575 63,838 1,846,405 |
| | IGI Finex Securities Limited * Brokerage payable Federal excise duty / capital value tax payable | <u>-</u> | 6,479 1,036 |
| | Bank Alfalah Limited Bank balance | 217,791 | 182,456 |
| | Other related parties | | |
| | Central Depository Company of Pakistan Limited - (Trustee of the Fund) Remuneration payable to the Trustee Security deposit | 99,792 100,000 | 71,480 100,000 |

* As more fully explained in note 1, the management rights of the Fund were transferred from the Former Management Company to the Management Company during the year. As a result, the entities that were identified as related parties, associated companies / undertakings and connected persons as at June 30, 2013, ceased to be the same with effect from October 15, 2013.

22. FINANCIAL RISK MANAGEMENT

The Fund's objective in managing risk is the creation and protection of unit holders' value. Risk is inherent in the Fund's activities, but it is managed through monitoring and controlling activities which are primarily set up based on limits established by the Management Company, the Fund's constitutive documents and the regulations and directives of the SECP. These limits reflect the business strategy and market environment of the Fund as well as the level of the risk that Fund is willing to accept. The Board of Directors of the Management Company supervise the overall risk management approach within the Fund. The Fund has exposure to following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

The Fund's risk management policies are established to identify and analyse the risks faced by the Fund, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed by Board of Directors and Audit Committee regularly to reflect changes in market conditions and the Fund's activities.

The Fund primarily invests in equity securities. Such investments are subject to varying degrees of risk.

The management of the risks as stated above is carried out by the Investment Committee (IC) under policies approved by the Board of Directors of the Management Company. The IC is constituted and approved by the Board of Directors of the Management Company. The Investment Committee is responsible to devise the investment strategy and manage the investment portfolio of the Fund in accordance with limits prescribed in the NBFC Regulations, offering document of the Fund in addition to Fund's internal risk management policies.

22.1 Credit risk

Credit risk is the risk that a counterparty to a financial instrument will fail to discharge an obligation or commitment that it has entered into with the Fund, resulting in a financial loss to the Fund. The Fund is exposed to credit risk on bank balances, security deposits and other receivables. There is a possibility of default by participants, the depositories, the settlements or clearing system, etc.

Management of credit risk

The Fund's policy is to enter into financial contracts with reputable counterparties in accordance with the internal risk management policies and investment guidelines approved by the Board of Directors. The IC closely monitors the creditworthiness of the Fund's counterparties (e.g., issuer of the instruments, brokers, banks, etc.) by reviewing their credit ratings, financial statements and press releases on a regular basis. In addition the credit risk is also minimized due to the fact that the Fund only invests in the high quality financial assets, majority of which have been rated by a reputable rating agency. All transactions in debt securities are settled / paid upon delivery. The risk of default in such transactions is considered minimal, as delivery of securities is guaranteed by reputable brokers or the transactions are carried out with counter parties of high reputation. Further, bank accounts are held only with reputable banks.

Exposure to credit risk

The table below analyses the Fund's maximum exposure to credit risk. The maximum exposure is shown gross, before the effect of mitigation through the use of collateral agreements at reporting date:

| | Carrying | Carrying amount | |
|-------------------------------|------------------|------------------------|--|
| | June 30, 2014 | June 30, 2013 | |
| | (Kup | oees) | |
| Bank balances | 24,731,158 | 20,728,218 | |
| Advance and security deposits | 7,827,500 | 2,600,000 | |
| Other receivables | 749,195 | 615,526 | |
| | 33,307,853 | 23,943,744 | |

Credit quality of bank balances

Details of credit rating of banks holding balances / deposits (including mark-up / return receivable thereon) are as follows:

| | | June 30, | June 30, |
|-----------------------|---------|----------|----------|
| | | 2014 | 2013 |
| Name of Bank | Rating | (% | 5) |
| Allied Bank Limited | A1+/AA+ | 98.98% | 99.06% |
| Bank Alfalah Limited | A1+/AA | 0.88% | 0.88% |
| Bank Al-Habib Limited | A1+/AA+ | 0.01% | 0.01% |
| Faysal Bank Limited | AA/A1+ | 0.02% | 0.03% |
| JS Bank Limited | A+/A1 | 0.00% | 0.00% |
| MCB Bank Limited | A1+/AAA | 0.11% | 0.02% |
| | | 100.00% | 100.00% |

Credit quality of held-for-trading investments

Investments in listed equity securities are not exposed to credit risk.

Credit quality of interest receivable on bank deposits and other assets

Interest income receivable on bank deposits and other receivables were received subsequent to the year end.

Past due or impaired financial assets

None of the financial assets are considered to be past due or impaired as at June 30, 2014 and June 30, 2013.

Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. Despite the high concentration of credit risk as stated above, the Fund has entered into transactions with credit worthy counterparties thereby mitigating any significant risk due to concentration of credit risk.

22.2 Liquidity risk

Liquidity risk is defined as the risk that the Fund will encounter difficulty in meeting obligations associated with financial liabilities. Liquidity risk arises because of the possibility that the Fund could be required to pay its liabilities earlier than expected. The Fund is exposed to cash redemptions of its redeemable units on a regular basis. Units are redeemable at the unit holders' option based on the Fund's net asset value per unit at the time of redemption calculated in accordance with the Fund's constitutive documents.

Management of liquidity risk

The Fund's policy is to manage this risk by investing in deposit accounts, short term money market placements or in investments that are traded in an active market and can be readily disposed. As a result, the Fund may be able to liquidate quickly its investments in these instruments at an amount approximate to their fair value to meet its liquidity requirements.

The Fund has the ability to borrow, with prior approval of Trustee, for meeting redemption. The maximum amount available to the Fund from borrowings is limited to the extent of 15% of net assets at the time of borrowing with repayment within 90 days of such borrowings.

Maturity analysis for financial liabilities

The table below analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the statement of assets and liabilities date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

The maturity profile of the Fund's liabilities based on contractual maturities is given below:

| | | luno 3 | 0, 2014 | |
|--|--|--|---|---|
| | Contractual cash flows and carrying amount | Less than a month | More than one month and upto three months | More than three months and upto one year |
| | | (Ru | pees) | |
| Financial liabilities Payable to the Management Company Remuneration payable to the Trustee Accrued and other liabilities Distribution payable | 1,036,814 99,792 1,063,233 39,228,195 41,428,034 | 1,036,814 99,792 515,248 39,228,195 40,880,049 | - 547,985 - 547,985 | - - - - - |
| | | June 3 | 80, 2013 | |
| | Contractual cash flows and carrying amount | Less than a month | More than one month and upto three months | More than three months and upto one year |
| Financial liabilities | | (Ru | pees) | |
| Financial liabilities Payable to the Management Company Remuneration payable to the Trustee | 2,561,149 71,480 | 2,561,149 71,480 | - | - |
| Accrued and other liabilities Distribution payable | 911,297 | 482,297 | 429,000 | - |
| 2.50 | 3,543,926 | 3,114,926 | 429,000 | |

Above financial liabilities do not carry any mark-up.

22.3 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price of securities due to a change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. Market risk comprises of three types of risk: currency risk, interest rate risk and other price risk (equity price risk). However the Fund is exposed to interest rate and equity price risk only.

Management of market risks

The risk is managed by monitoring exposure on marketable securities by following the internal risk management policies and investment guidelines approved by the Board of Directors and regulations laid down by SECP.

Interest rate risk

Interest rate risk arises from the effects of fluctuations in the prevailing levels of markets interest rates on the fair value of financial instruments and future cash flows. The Fund's investment in fixed interest rate securities expose Fund to fair value interest rate risk. The Fund currently has no variable interest rate instruments.

Fair value sensitivity analysis for fixed rate instruments

In case of 100 basis points increase / decrease in interest rate on year end, the net assets attributable to unit holders of the Fund and net income for the year would have been lower / higher by Rs.0.247 million (June 30, 2013: Rs.0.207 million). This analysis assumes that all other variables remain constant. The analysis for year ended June 30, 2013 is performed on the same basis.

Equity price risk

Equity price risk is the risk of changes in the fair value of equity securities as the result of changes in the levels of KSE-100 Index and the value of individual shares. The equity price risk exposure arises from the Fund's investments in equity securities. This arises from investments held by the Fund for which prices in the future are uncertain. The Fund policy is to manage price risk through diversification and selection of securities within specified limits set by internal risk management guidelines, which are prepared in line with the NBFC regulations.

The Fund manages this risk by limiting exposure to any single investee company to the extent of 10% of issued capital of that investee company and the net assets of the Fund with overall limit of 30% to a single industry sector of the net assets of the Fund (the limit set by NBFC regulations). The Fund also manages its exposure to price risk by reviewing portfolio allocation as frequently as necessary and at least once a quarter from the aspect of allocation within industry and individual stock within that allocation.

The analysis of sensitivity of the Fund's net assets attributable to unit holders to equity price movements at year end is based on the assumption that KSE-100 index increases by 5% and decreases by 5%, with all other variables held constant and that the fair value of the Fund's portfolio of equity securities moves according to their historical correlation with the index. This represents management's best estimate of a reasonable possible shift in the KSE - 100 index, having regard to the expected volatility of index of over next year. The historical correlation of the Fund's equity portfolio with the index is based on the average correlation of movement in price of individual security to movement in index over a period of at least past three years.

The following table illustrates the sensitivity of the income for the year and the unit holders' fund to an increase or decrease of 5% in the fair values of the Fund's equity securities. This level of change is considered to be reasonably possible based on observation of current market conditions. The sensitivity analysis is based on the Fund's equity securities at each Statement of Assets and Liabilities date, with all other variables held constant.

| | June 30, | June 30, |
|--------------------|-------------|------------|
| | 2014 | 2013 |
| | (Rupe | ees) |
| Income statement | 22,566,391 | 23,956,561 |
| | | |
| Unit holders' fund | 22,566,391 | 23,956,561 |
| | | |

22.4 Unit Holders' Fund risk management

The Fund is an open end collective investment scheme. The unit holders' fund of open end schemes is represented by net assets attributable to unit holders. The risk in case of an open end scheme is the risk that the amount of net assets attributable to unit holders can change significantly on daily basis as the Fund is subject to daily issuance and redemption of Units at the discretion of the unit holders and occurrence of the unexpected losses in investment portfolio which may causes adverse effects on the Fund's continuation as going concern.

The Fund's objective when managing net assets attributable to unit holders is to safe guard the Fund's ability to continue as going concern so that it can continue to provide optimum returns to its unit holders and to ensure reasonable safety of Unit Holders' Fund. In order to maintain or adjust the unit holder fund structure, the Fund performs the following:

- Monitors the level of daily issuance and redemptions relative to liquid assets;
- Redeems and issues unit in accordance with the constitutive documents of the Fund, which include the ability to restrict redemptions as allowed under rules and regulations; and
- Monitors portfolio allocations and return on net assets and where required make necessary adjustments in portfolio allocations in light of changes in market conditions.

The Fund Manager / IC members and the Chief Executive of the Management Company critically monitor capital of the Fund on the basis of the value of net assets attributable to the unit holders and track the movement of "Assets under Management" as well returns earned on the net assets to maintain investors confidence and achieve future growth in business. Further the Board of Directors is updated about the Fund yield and movement of net asset value and total size at the end of each quarter.

In accordance with the NBFC Regulations, the Fund is required to distribute at least ninety percent of its income from sources other than capital gain as reduced by such expenses as are chargeable to the Fund.

Under the NBFC regulations 2008, the minimum size of an open end scheme shall be one hundred million rupees at all the times during the life of the scheme.

22.5 Fair value hierarchy

The Fund uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted prices in active markets for identical assets

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

As at June 30, 2014, the Fund held the following instruments which were measured at fair value:

| | Level 1 | Level 2 | Level 3 | Total |
|---|-------------|------------------|---------|-------------|
| Investments classified as 'at fair value through profit or loss' - held-for-trading | | (Ru _l | oees) | |
| - Equity securities - quoted | 399,405,145 | | _ | 399,405,145 |

As at June 30, 2013, the Fund held the following instruments which were measured at fair value:

| | Level 1 | Level 2 | Level 3 | Total |
|---|-------------|---------|---------|-------------|
| Investments classified as 'at fair value through profit or loss' - held-for-trading | | (Rup | oees) | |
| - Equity securities - quoted | 424,009,922 | | | 424,009,922 |

During the year ended June 30, 2014, there were no transfers between level 1 and level 2 fair value measurements, and no transfers into and out of level 3 fair value measurements.

22.6 Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently differences can arise between carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

Financial assets which are tradable in an open market are revalued at the market prices prevailing on the statement of assets and liabilities date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book value as the items are short term in nature.

23. SUPPLEMENTARY NON FINANCIAL INFORMATION

The information regarding unit holding pattern of the Fund, top ten brokers of the Fund, members of the Investment Committee, fund manager and meetings of the Board of Directors, as required under Schedule V of the NBFC Regulations has been disclosed in Annexure I to the financial statements.

24. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by Board of Directors of the Management Company on August 27, 2014.

25. GENERAL

Chief Executive Officer

Figures are rounded off to the nearest rupee.

| (Management Company) | |
|----------------------|----------|
| | |
| | Director |

For Alfalah GHP Investment Management Limited

SUPPLEMENTARY NON FINANCIAL INFORMATION

AS REQUIRED UNDER SECTION 6(D), (F), (G), (H), (I), AND (J)
OF THE FIFTH SCHEDULE TO THE
NON BANKING FINANCE COMPANIES AND NOTIFIED ENTITIES REGULATIONS, 2008

(i) UNIT HOLDING PATTERN OF THE FUND

| | As at 30 June 2014 | | | |
|----------------------|------------------------|----------------------|------------------|------------|
| | Number of unit holders | Number of units held | Amount Rupees | % of total |
| Category | | | | |
| | - | _ | - | 0% |
| Associated Companies | - | - | - | 0% |
| Banks/ DFIs | - | - | - | 0% |
| Director | 47 | 1,671,098 | 171,626,747 | 39% |
| Individual | - | - | - | 0% |
| Insurance Companies | 1 | 139 | 14,289 | 0% |
| NBFCs | 3 | 177,362 | 18,215,657 | 4% |
| Other Corporate | 1 | 204,958 | 21,049,812 | 5% |
| Others | 9 | 2,233,241 | 229,360,665 | 52% |
| Retirement Funds | | - | - | |
| | 61 | 4,286,798 | 440,267,170 | 100% |

| | | As at 30 June 2013 | | | | |
|---------------------------|------------------------|----------------------|------------------|------------|--|--|
| | Number of unit holders | Number of units held | Amount Rupees | % of total | | |
| Category | | | | | | |
| | 52 | 1,061,443 | 181,319,877 | 41% | | |
| Individuals | 3 | 1,199,234 | 204,857,877 | 46% | | |
| Associated Co./ Directors | - | - | - | 0% | | |
| Insurance Co. | - | - | - | 0% | | |
| Banks/ DFIs | 1 | 67 | 11,468 | 0% | | |
| NBFC/ NBFI | 5 | 338,284 | 57,787,109 | 13% | | |
| Retirement & Other Funds | - | - | - | 0% | | |
| Others | | | | | | |
| | 61 | 2,599,028 | 443,976,331 | 100% | | |

(ii) TOP TEN BROKERS BY PERCENTAGE OF COMMISSION PAID

| | 30 June 2014 | 30 June 2013 |
|--|-----------------|-----------------|
| AKD Securities Limited | 0.00% | 1.45% |
| AL-Habib Capital Markets Limited | 0.40% | 10.04% |
| Arif Habib Securities Limited | 12.23% | 8.85% |
| Concordia Securities (Private) Limited | 0.00% | 6.38% |
| Elixir Securities Pakistan (Private) Limited | 0.00% | 1.30% |
| First Capital Equities | 0.00% | 0.00% |
| Fortune Securities | 3.08% | 7.11% |
| Foundation Securities | 10.27% | 10.02% |
| Habiab Metropolitan Financial Services Limited | 11.72% | 10.02% |
| IGI Finex Securities Limited | 2.62% | 14.59% |
| Invest & Finance Securities | 18.95% | 10.78% |
| KASB Securities | 11.58% | 1.18% |
| Taurus Securities Limited | 15.13% | 12.46% |
| Top Line Securities | 14.02% | 15.84% |
| | 100.00% | 110.02% |

(iii) PARTICULARS OF MEMBERS OF THE INVESTMENT COMMITTEE

Following are the members of the Investment Committee of the Fund:

Maheen Rahman Ather Husain Medina Noman Soomro Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Nabeel Malik Imran Altaf

Maheen Rahman - CEO

Maheen Rahman has over ten years of experience in the financial services industry. Prior to joining Alfalah GHP Investment Management Limited she was Head of Business Development at IGI Securities the brokerage arm of IGI Financial Services. She has also served as Head of Research for BMA Capital Management where she spearheaded the research effort to provide sound and in depth investment advice across all capital markets to a wide range of corporate and institutional clients. Ms Rahman has also worked with Merrill Lynch in their Investment Banking Group and was a key team member for several high profile international transactions that spanned the Asia Pacific region and North America. She has also worked with ABN Amro Bank in Corporate Finance and M&A Advisory and was involved in a series of equity raising and IPO activity across south-east Asia.

Ather Husain Medina

Mr. Medina, a qualified professional with extensive work experience of over 20 years in the financial sector is serving Alfalah GHP Investment Management Ltd. as Chief Investment Officer. Prior to joining the company he was associated with Invest Capital Investment Bank Ltd. as Head of Business Development and Atlas Asset Management as Chief Investment Officer. He has also worked with some other leading organizations which include National Investment Trust where he was heading the Research team, and SG Securities (HK) Holdings Ltd. and Indosuez W.I Carr Securities Pakistan in the Investment Research area. His expertise includes the banking sector of Pakistan as well, in which he worked at two leading commercial banks, Habib Bank Ltd. and MCB Bank Ltd. By qualification Mr. Medina is an MBA from the Institute of Business Administration (IBA), Karachi and holds a Computer Science degree from National University of Computer and Emerging Sciences (FAST-NU), Karachi.

Noman Soomro

Mr. Soomro is a qualified Chartered Accountant from the Institute of Chartered Accountant of Pakistan (ICAP). Prior to joining Alfalah GHP Investment Management Limited, he was Chief Financial Officer & Company Secretary of HBL Asset Management Limited for seven years. During his tenor as CFO, he was responsible for all financial and fiscal management aspects of Company operations and Mutual Funds/Pension Schemes under management of the Company. The job also included providing leadership and coordination in the administrative, business planning, strategy, accounting, taxation and budgeting efforts of the Company. Before HBL Asset Management Limited, he was working at A F Ferguson Chartered Accountants; a member firm of PricewaterhouseCoopers (PwC). During his five years at A.F Ferguson with the Assurance and Business Advisory Services of the firm, he conducted audits of major financial institutions of Pakistan including local and foreign commercial banks, mutual funds, modarbas, housing finance company and leasing companies. He was also a key member of the team which conducted pre-acquisition Financial and Taxation Due Diligence Review of a commercial bank in Pakistan. Mr. Soomro has also conducted Internal Audit reviews of a large commercial bank and a foreign bank, where the responsibilities included reporting on effectiveness and efficiency of internal audit department, and independent reporting on internal control weaknesses."

Shariq Mukhtar Hashmi

Mr. Hashmi holds a diversified experience of over 11 years with various private sector enterprises of repute. He joined IGI Funds Limited (which subsequently merged into Alfalah GHP Investment Management Limited in Oct. 2013) in 2010 to lead the back office function as Head of Operations & Settlements. His association has continued, post-merger, as Head of Compliance & Risk Management. He has previously served National Asset Management Company as Head of Internal Audit and Feroze Sharif Tariq & Co Chartered Accountants in various capacities. He has also headed the Internal Audit Department of the Company.Mr. Hashmi is a qualified Accountant from the Association of Chartered Certified Accountants, UK and holds MBA degree in Finance from SZABIST University. He is also enrolled for Financial Risk Manager Certification of Global Association of Risk Professionals; USA.

Muddasir Ahmed Shaikh

Mr. Muddasir has more than 10 years of experience in Investment Management & Equity Research. During his career, he has served a number of public and private institutions of repute. Prior to joining IGI Funds Limited, he has been associated with Atlas Asset Management Limited, National Investment Trust Limited, and JS Investments Limited (Formerly JS Abamco Ltd.). Mr. Muddasir holds a Masters degree in Business Administration from Institute of Business Administration, Karachi.

Nabeel Malik

Mr. Nabeel Malik brings with him a rich and diversified experience in the field of fund management and fixed income trading/facilitation. Before becoming a part of IGI Funds' team, he was associated with Pak-Oman Asset Management Co, heading its Fixed Income Fund Management Dept. where he proficiently handled money market trading, liquidity and funds management contributing positively towards bottom line profitability. His diverse experience in the field of finance includes names like Pak-Kuwait Investment Co, Orix Investment Bank, KASB Securities, and Mobilink GSM.

Imran Altaf

Mr. Altaf has over six years of experience in Investment Valuation, Financial Research and Portfolio Management. Before joining Alfalah GHP Investment Management as a portfolio manager, he was associated with Faysal Asset Management as a fixed income portfolio manager over 2012 to 2014. He was previously affiliated with Faysal Bank Limited and its Equity Capital Market (ECM) division from 2010 to 2012 in the capacity of an investment analyst. Mr. Altaf is a CFA Charter holder and has an MBA Degree from SZABIST University.

(iv) ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS

The 54th, 55th, 56th, 57th, 58th, 59th, 60th, 61st Board Meetings were held on 12 Aug 2013, 08 Oct 2013, 04 Dec 2013, 27 Feb 2014, 02 Apr 2014, 24 Apr 2014 and 30 June 2014 respectively.

| | Number of Meetings | | | |
|-------------------------|--------------------|----------|------------------|----------------------|
| Name of Director | Total | Attended | Leave Granted | Meeting not attended |
| Syed Ali Sultan | 8 | 7 | 1 | 1 |
| Mr. Amin Dawood Saleh | 8 | 8 | 0 | 0 |
| Mr. Kashif Abdur Rahman | 4 | 3 | 1 | 1 |
| Mr .David Burlison | 8 | 6 | 2 | 2 |
| Mr. Suleman Hudda | 4 | 0 | 4 | 4 |
| Mr. Hanspeter Beier | 8 | 4 | 4 | 4 |
| Mr. Abdul Aziz Anis | 2 | 2 | 0 | 0 |
| Ms. Maheen Rahman | 6 | 6 | 0 | 0 |
| Mr. Abid Naqvi | 4 | 4 | 0 | 0 |
| Mr. Asif Saad | 4 | 2 | 2 | 2 |

PERFORMANCE TABLE - IGI SF - Annexure A

| | 30 June 2014 | 30 June 2013 | 30 June 2012 | 30 June 2011 | 30 June 2010 |
|-------------------------------------|-------------------|-----------------|-----------------|-----------------|-----------------|
| | (Rupees in '000) | | | | |
| Net Assets | 440,267 | 443,976 | 280,660 | 282,390 | 427,080 |
| NAV per unit | 102.7030 | 170.8240 | 121.4259 | 131.7100 | 135.6500 |
| Selling price per unit | 106.1579 | 175.0946 | 124.4615 | 135.0000 | 139.0400 |
| Redemption price per unit | 102.7030 | 170.8240 | 121.4259 | 131.7100 | 135.6500 |
| Highest selling price per unit | 152.1260 | 183.8189 | 131.2264 | 137.1700 | 161.0800 |
| Highest redemption price per unit | 148.4156 | 179.3355 | 128.0258 | 133.8200 | 157.1600 |
| Lowest selling price per unit | 114.9936 | 109.4221 | 100.2453 | 102.5800 | 112.2600 |
| Lowest redemption price per unit | 112.1889 | 106.7533 | 97.8003 | 100.0800 | 109.5300 |
| Total interim distribution per unit | 44.562 | Nil | Nil | Nil | Nil |
| Interim distribution date | 30-Jun-14 | N/A | N/A | N/A | N/A |
| Final distribution per unit | Nil | 51.6711 | 18.7546 | 24.5700 | 34.5800 |
| Final distribution date | N/A | 4-Jul-13 | 5-Jul-12 | 5-Jul-11 | 2-Jul-10 |
| Annualized returns | 24.58% | 66.38% | 13.34% | 30.32% | 26.09% |
| Income distribution | 26.09% | 28.31% | 20.07% | 24.57% | 32.14% |
| | | | | | |

Return since inception is 413.09%

The past performance is not necessarily indicative of future performance and that units prices and investment returns may go down, as well as up.