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FUND'S INFORMATION

Management Company:	Alfalah GHP Investment Management Limited 8-B, 8th Floor, Executive Tower, Dolmen City, Block-4, Clifton, Karachi..
Board of Directors of the Management Company:	<ul style="list-style-type: none">- Ms. Maheen Rahman- Syed Ali Sultan- Mr. David Burlison- Mr. Hanspeter Beier- Mr. Amin Dawood Saleh- Mr. Muhammad Asif Saad- Mr. Abid Naqvi
Head of Finance:	- Syed Hyder Raza Zaidi
Company Secretary:	- Moin Uddin
Audit Committee:	<ul style="list-style-type: none">- Syed Ali Sultan- Mr. Abid Naqvi- Mr. Amin Dawood Saleh
HR Committee:	<ul style="list-style-type: none">- Syed Ali Sultan- Mr. David Burlison- Ms. Maheen Rahman
Trustee:	Central Depository Company of Pakistan Limited CDC House, 99-B, Block 'B', SMCHS, Main Shara-e-Faisal, Karachi
Fund Manager:	Mr. Nabeel Malik
Bankers to the Fund:	Bank Alfalah Limited
Auditors:	Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Progressive Plaza, Beaumont Road P.O.Box 15541, Karachi 75530 Pakistan
Legal Advisor:	Bawaney & Partners Room No. 404, 4th Floor Beaumont Plaza, 6-cl-10 Beaumont Road, Civil Lines Karachi.
Registrar:	Alfalah GHP Investment Management Limited 8-B, 8th Floor, Executive Tower, Dolmen City, Block-4, Clifton, Karachi.
Distributor:	Bank Alfalah Limited
Rating:	Stability Rating A+ (f) by PACRA

MISSION STATEMENT

"To be the best money management company in Pakistan. We will hold our clients money in sacred trust that has to be actively protected and sustainably nurtured so as to achieve client objectives".

VISION STATEMENT

"To be the leading wealth management firm by offering global investment advice, trust services, family estate planning etc for all Pakistani clients whether based in Pakistan or abroad".

DIRECTORS' REPORT

To our valued Unit Holders,

The Board of Directors of Alfalah GHP Investment Management Limited is pleased to present you the Annual Report of IGI Income Fund for the year ended June 30, 2014.

FY14 Economic Review & Outlook

Economic indicators during FY14 have shown improvement with GDP growing by 4.1%, fiscal deficit remaining within the budgeted target of 5.8% and Forex reserves clocking in at USD14bn compared to USD8bn at 1HFY14 end. The numbers indicate that the government has undertaken some economic reforms; however, the pace of reforms has been slower than required as highlighted by IMF in its latest quarterly report.

Privatization and Reform Underway

One key positive in the reform process has been a restart of the privatization program with secondary public offerings (SPO) of both UBL and PPL. It is expected that additional secondary offerings are in the pipeline with financial advisors for OGDC's international GDR issuance already appointed, while work has commenced for government shareholdings in HBL and ABL banks.

Budgetary Growth Targets

Going forward the government has set a GDP growth target of 5.1% for FY15 representing an incremental 1% growth over FY14 and a 7% GDP growth target for FY17. On the budgetary front, higher tax collection and medium term tax-GDP targets seem optimistic although somewhat concrete measures have been announced to broaden the tax net and focus on direct/indirect taxation methods seems progressive. It does appear that the government is attempting to tackle some key issues; however, actual results will depend on execution of reform process. Further, the continuity of policies is key factor in achieving long term goals of the government; however, the current political noise and resulting political uncertainty has the potential to negatively affect the outcome.

Balance of Payments and PKR

FY14 current account deficit (CAD) number stood at USD2.9bn as opposed to USD2.5bn witnessed in the corresponding period last year (CPLY). The main cause for this higher CAD is the shortfall in Coalition Support Fund (CSF) receipts. This has been offset in the overall balance of payment position due to improvement witnessed in both capital and financial account. Capital account during FY14 stood at US\$1.8bn versus USD0.3bn in the CPLY mainly due to USD1.5bn grant received from Saudi Arabia. Higher bilateral financing and launch of Euro bond has resulted in financial account head augmenting to USD5.2bn versus mere USD0.6bn in the CPLY. The bulk of repayments to IMF from the previous SBA loan has been made, and in FY15, receipts from current EFF loan will cover the projected repayments.

The net impact of the balance of payments improvement has been a hefty appreciation in the PKR of 7% in 3QFY14, making it one of the best performing currencies in the world during CY14. Since then, the PKR has remained relatively stable between PKR 98.50 - 99.50.

Inflation and Interest rates

Cumulative CPI number for FY14 stood at 8.6% which is higher as compared to 7.4% witnessed in FY13. However, compared to previous five years average inflation (FY09-FY13) of 10.5%, FY14's inflation number reflect an overall lower rate of inflation than has been witnessed in the past.

For FY15, the government has set CPI target of 8.0%, which would be an uphill task given the subsidy reduction (electricity & gas tariff hike) and additional taxation measures enforced in the budget. We foresee subdued inflation

during the first half of coming fiscal year on the basis of a higher base effect, and it is likely to jump in the later half due to a hike in energy tariffs, and higher direct/indirect taxes. We do not foresee lower interest rates from current levels. In the past, the regulator has always adopted a hawkish stance in the presence of a depreciating currency and high inflation. Since the currency seems to have stabilized and inflation may remain within Government's targeted range, the probability of a rate hike is likely to resurface only in the later half of upcoming fiscal year.

Equity Market:

The equity market maintained its upward drive in FY14 with the KSE-100 index giving a return of 41%. This follows the 52% return witnessed in FY13 bringing total absolute return over 24 months to 115%. The stock market in FY14 continued to re-rate on the back of positive economic news and continued foreign flows in the bourses amid doubling of Pakistan's weight in MSCI Frontier Market Index. Forex reserves rebounded after a multi-year low, post re-entry in IMF program, successful Euro bond offering, higher financial aid and resumption of multilateral funding. Resultantly the PKR witnessed strong appreciation at the end of 3QFY14 and stayed steady thereon. Decline in headline inflation along with improving macro-economic indicators resulted in consistent foreign portfolio investment.

Further interest in the market developed with the secondary offerings of UBL and PPL. UBL in particular was able to attract strong foreign interest. FY14 also saw KSE-All Share volumes augment by 7% YoY to average 216mn shares per day, while in contrast, the value traded increased by a higher 51% YoY to PKR8.7bn indicating a broad based rather than select stock/blue chip rally.

Should the privatization process continue at this pace we can expect to see continued participation in the stock market from both domestic and foreign investors. Additionally corporate earnings will continue to dictate the price level of the KSE100 Index.

Money Market:

Higher inflation numbers and rise in the discount rate from 9% to 10% during 1st half of the year under review pushed money market yields upwards. The government's rising need for liquidity resulted in higher than targeted borrowing from scheduled banks. Despite stable interest rates during rest of the year, financial institutions benefitted from high yields on government bonds due to hefty demand from the government. Participation in PIB auctions was exceptionally strong due to attractive rates across all tenors in particular the 2 to 3 year government bond.

The corporate bond market was also relatively active with new issues being floated in the market by corporates along with increased interest from participants. Demand for higher rated corporate bonds and sukuks especially those issued by financial institutions remained high.

The Islamic bond market witnessed considerable maturities which widened the gap between demand and supply and increased demand for Islamic instruments. Total Government Sukuk issuance was 49.54 bn in the Ijarah auction held in June'14.

The outlook for FY15 could be somewhat different. Lower inflation numbers during 1HFY15 may keep the current discount rate unchanged; however, this is likely to be challenged in the later half where higher expected inflation may prompt the State Bank to turn decidedly hawkish. This would make the challenge of economic growth revival tougher over FY15 although it may lend further stability to the currency. We expect secondary market yields to remain stable with an upward bias over 2HFY15.

Overall outlook

Political stability and a faster pace of economic reform will be key elements of the government's strategy to revive GDP growth over FY15. Significant issues remain unresolved and to a certain level unaddressed - in particular structural issues within the power sector, pace of tax collection and a general reluctance to widen the tax net will all filter into weaker economic growth and a miss in key budgetary targets. Positive developments on the external front need to be matched with stronger revenue generation on the internal side so that the economy may re-rate to an overall better level of growth.

FUND PERFORMANCE AND REVIEW

IGI Income Fund: Fund Operations and Performance

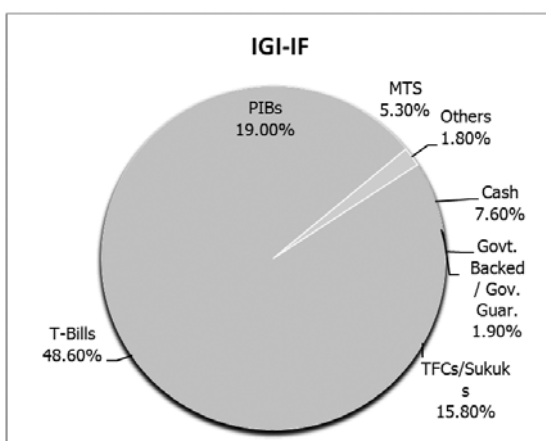
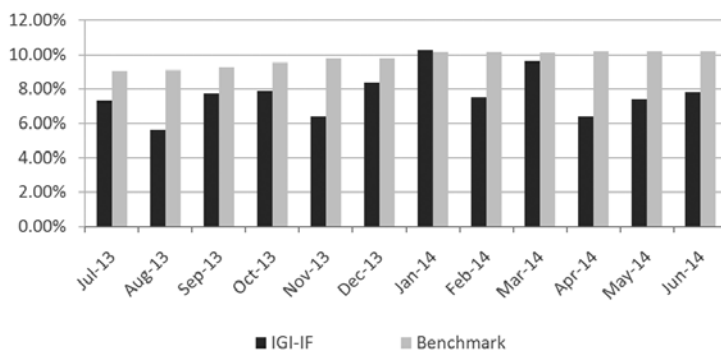
During the period under review, IGI IF strived to capture higher accruals with an effort to restrict volatility as much as possible. For this purpose, concentration focus was on accumulating medium term government treasuries and TFCs with higher credit ratings.

The fund generated a healthy return of 8.00% in FY14. During the same period the benchmark return (6M Kibor) was 9.79%. The funds performance was stronger in the first half of the year while negative TFC price movements adversely affected the return over the second half of FY14. The fund maintained a stable portfolio of good quality TFCs with emphasis on financial institutions TFCs. Despite a hike in interest rates during the intital half the fund was able to mainatin a stable return by focusing on government treasuries. The funds return has begun to recover strongly on the back of investments made in the PIB portfolio over the later half of the year and currently stands at 10.16% on a 30 day basis and has increased to 8.65% on a 365 day basis as compared to 8.0% as of June 30 2014.

Going forward the fund intends to increase exposure in longer dated Govt. securities and realize gains in the TFCs portfolio, where applicable, so as to keep the positive performance on track.

The fund's credit rating was maintained at "A+" by PACRA. The fund size on June 30th 2014 stood at PKR 1.956 bn compared to PKR 1.776 bn on June 30th 2013.

IGI-IF Return vs Benchmark



Payout

At the end of the year under review, the fund paid out final cash dividend of Rs.2.2088 per unit translating into 2.1986 bonus units for every 100 units held. This payout was in addition to interim distribution of Rs. 5.5906 per unit making the full year payout of Rs. 7.7994 per unit. This is 95% payout of total earnings as per NBFC regulations.

Future Outlook

The Fund plans to shift into a more moderate risk profile over FY15 with increased allocation to high yield instruments such as corporate bonds and medium term treasuries. As the prevailing interest rate environment favors investment in longer dated instruments the Fund will look forward to raise its exposure in the corporate bonds having higher credit rating and strong spreads over KIBOR along with medium to longer term government securities.

Corporate Governance

The Management Company is committed to maintain the highest standards of Corporate Governance. Accordingly, the Board of Directors states that:

- a) Financial Statement represents fairly the state of affairs of funds under management of Alfalah GHP Investment Management Limited, the results of their operations, cash flow and the changes in Unit-holders funds.
- b) Proper books of accounts have been maintained.
- c) Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
- d) International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of the financial statements.
- e) The system of internal control is sound in design and has been effectively implemented and monitored.
- f) There are no significant doubts upon Funds under management of Alfalah GHP Investment Management Limited's ability to continue as a going concern except for IGI Aggressive Income Fund for which appropriate disclosure is given in note # 1.2 to the Financial Statements of the Fund.
- g) There has been no material departure from the best practices of corporate governance as detailed in the listing regulations.
- h) The summary of key financial data is given in annexure (A) to these financial statements.
- i) Details of meetings of the Board of Directors held and the attendance of each director for these meetings are given in note # (iv.) of supplementary non financial information of this annual report.
- j) The pattern of unit holding is given in note # (i.) of supplementary non financial information of this annual report.
- k) The number of units of the Fund held by the Chief Executive, directors, executives and their spouses as at June 30, 2014 as given in note # 23.1
- l) Summary of units acquired/ redeemed during the year by the Chief Executive, director, executives and their spouses during the year ended June 30, 2014 is given in note # 23.1;

Board of Directors

Name of Director	Designation	Meetings Held	Attended	Leave Granted
Syed Ali Sultan	Chairman	8	7	61ST
Mr. Amin Dawood Saleh	Director	8	8	-
Mr. Kashif Abdur Rahman	Director	4	3	55th BOD
Mr .David Burlison	Director	8	6	56th & 61st
Mr. Suleman Hudda	Director	4	-	54th,55th, 56th, 57th BOD
Mr. Hanspeter Beier	Director	8	4	54th, 56th, 60th, 61st BOD
Mr. Abdul Aziz Anis	Chief Executive Officer	2	2	-
Ms. Maheen Rahman	Chief Executive Officer	6	6	-
Mr. Abid Naqvi	Director	4	4	-
Mr. Asif Saad	Director	4	2	59th & 60th BOD

Change in Board Members during the period

Name	Designation	Appointed	Resigned
Ms. Maheen Rahman	Chief Executive Officer	Appointed	
Mr. Abid Naqvi	Director	Appointed	
Mr. Asif Saad	Director	Appointed	
Mr. Suleman Hudda	Director	-	Resigned
Mr. Kashif Abdur Rahman	Director	-	Resigned
Mr. Abdul Aziz Anis	Chief Executive Officer	-	Resigned

The Board places on record their thanks and appreciation to outgoing Directors for their valuable contributions in the progress of the Company.

Audit Committee Meetings

Below are the detail of Audit Committee meetings held during the period and attendance of Audit Committee Members.

Member	Meetings Held	Meetings Attended
Mr. Kashif Abdur Rahman	3	3
Mr. Abid Naqvi	3	3
Syed Ali Sultan	6	6
Mr. Amin Dawood Saleh	6	6

Acknowledgement

The Directors express their gratitude to the Securities and Exchange Commission of Pakistan for its valuable support, assistance and guidance. The Board also thanks the employees of the Management Company and the Trustee for their dedication and hard work and the unit holders for their confidence in the Management.

For and on behalf of the Board

August 27, 2014
Karachi

Maheen Rahman
Chief Executive

REPORT OF THE FUND MANAGER

Type of Fund

Open-end Scheme

Category of Fund

Income Scheme

Investment Objective

To minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the unit holders.

Accomplishment of Objective

The Fund has achieved its objective of generating regular income by investing in low duration fixed income instruments within the guidelines provided under NBFC rules.

Fund performance review and strategies employed

During the period under review, IGI IF strived to capture higher accruals with an effort to restrict volatility as much as possible. For this purpose, concentration focus was on accumulating medium term government treasuries and TFCs with higher credit ratings.

The fund generated a healthy return of 8.00% in FY14. During the same period the benchmark return (6M Kibor) was 9.79%. The funds performance was stronger in the first half of the year while negative TFC price movements adversely affected the return over the second half of FY14. The fund maintained a stable portfolio of good quality TFCs with emphasis on financial institutions TFCs. Despite a hike in interest rates during the intital half the fund was able to mainatin a stable return by focusing on government treasuries. The funds return has begun to recover strongly on the back of investments made in the PIB portfolio over the later half of the year and currently stands at 10.16% on a 30 day basis and has increased to 8.65% on a 365 day basis as compared to 8.0% as of June 30 2014.

Going forward the fund intends to increase exposure in longer dated Govt. securities and realize gains in the TFCs portfolio, where applicable, so as to keep the positive performance on track.

The fund's credit rating was maintained at "A+" by PACRA. The fund size on June 30th 2014 stood at PKR 1.956 bn compared to PKR 1.776 bn on June 30th 2013.

Review of the market invested in:

Higher inflation numbers and rise in the discount rate from 9% to 10% during 1st half of the year under review pushed money market yields upwards. The government's rising need for liquidity resulted in higher than targeted borrowing from scheduled banks. Despite stable interest rates during rest of the year, financial institutions benefitted from high yields on government bonds due to hefty demand from the government. Participation in PIB auctions was exceptionally strong due to attractive rates across all tenors in particular the 2 to 3 year government bond.

The corporate bond market was also relatively active with new issues being floated in the market by corportes along with increased interest from participants. Demand for higher rated corporate bonds and sukuks especially those issued by financial institutions remained high.

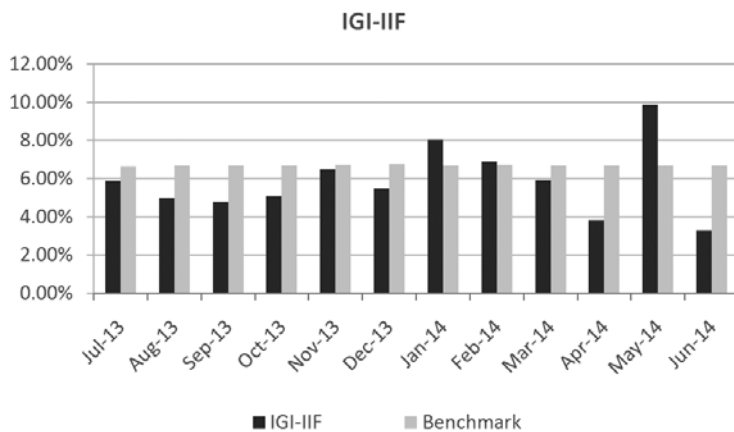
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The outlook for FY15 could be somewhat different. Lower inflation numbers during 1HFY15 may keep the current discount rate unchanged; however, this is likely to be challenged in the later half where higher expected inflation may prompt the State Bank to turn decidedly hawkish. This would make the challenge of economic growth revival tougher over FY15 although it may lend further stability to the currency. We expect secondary market yields to remain stable with an upward bias over 2HFY15.

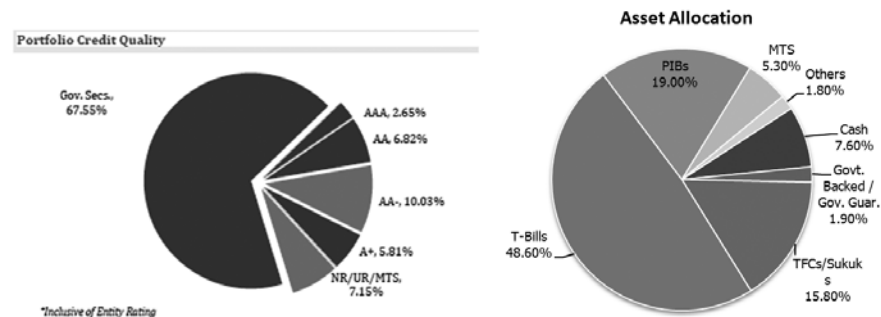
Benchmark

The Fund's benchmark is 6 month KIBOR.

Performance comparison with Benchmark



Assets Allocation/Portfolio quality



Significant changes in Assets Allocation during the period

In comparison to previous year, IGI IF has targeted its allocation to building its PIB and corporate portfolio based on its interest rate outlook. Subsequently, all other exposures were accordingly adjusted in order to assist the bottom line.

Distribution

At the end of the year under review, the fund paid out final cash dividend of Rs.2.2088 per unit translating into 2.1986 bonus units for every 100 units held. This payout was in addition to interim distribution of Rs. 5.5906 per unit making the full year payout of Rs. 7.7994 per unit. This is 95% payout of total earnings as per NBFC regulations.

Significant changes in the state of the affairs

There were no significant changes in the state of affairs during the period under review.

Breakdown of unit holdings by size

Holdings	No. of unit holder	Investment Amount
PkR 01 to 100,000	44	915,493
PkR 100,000 to 1,000,000	26	12,170,453
PkR 1,000,000 to 10,000,000	21	77,509,863
PkR 10,000,000 and above	30	1,865,098,445
Total:	121	1,955,694,254

Unit Splits

There were no unit splits during the period.

Circumstances materially affecting the interest of unit holders

Any significant change in market rates of the instruments invested in and any significant change in the credit profile of the counterparties can materially affect the interest of unit holders.

Fund Manager

**CENTRAL DEPOSITORY COMPANY
OF PAKISTAN LIMITED**

Head Office

CDC House, 99-B, Block 'B'
S.M.C.H.S. Main Shakra-e-Faisal
Karachi - 74400. Pakistan.
Tel: (92-21) 111-111-500
Fax: (92-21) 34326020 - 23
URL: www.cdcPakistan.com
Email: info@cdcpak.com



TRUSTEE REPORT TO THE UNIT HOLDERS

IGI INCOME FUND

**Report of the Trustee pursuant to Regulation 41(h) and clause 9 of Schedule V of
the Non-Banking Finance Companies and Notified Entities Regulations, 2008**

We Central Depository Company of Pakistan Limited, being the Trustee of IGI Income Fund (the Fund) are of the opinion that Alfalah GHP Investment Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2014 in accordance with the provisions of the following:

- (i) Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Aftab Ahmed Diwan
Officiating Chief Executive Officer
Central Depository Company of Pakistan Limited

Karachi: October 21, 2014



**STATEMENT OF COMPLIANCE BY IGI INCOME FUND
WITH THE CODE OF CORPORATE GOVERNANCE
FOR THE YEAR ENDED 30 JUNE 2014**

This statement is being presented to comply with the Code of Corporate Governance ("the Code") contained in Regulation No. 35 of the listing regulations of the Lahore Stock Exchange Limited ("the Exchange") for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Management Company has applied the principles contained in the CCG in the following manner:

1. The Management Company encourages representation of independent, executive and non-executive directors. At present, the Board includes:

Category	Names
Executive Director	Ms. Maheen Rahman (deemed director u/s 200 of Companies Ordinance, 1984)
Independent Directors	Mr. Asif Saad Mr. Abid Naqvi Mr. Syed Ali Sultan
Non-Executive Directors	Mr. David Burlison Mr. Hanspeter Beier Mr. Amin Dawood Saleh Mr. Asif Saad Mr. Abid Naqvi

The independent directors meets the criteria of independence under clause i (b) of the Code.

2. The directors have confirmed that none of them is serving as a director in more than seven listed companies, including this Management Company.
3. All the resident directors of the Management Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBF1 or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
4. During the year two casual vacancies occurred on the Board on 05 December 2013 which have been filled by the directors on 16 December 2013.
5. The Management Company has prepared a 'Code of Conduct' and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.
6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Fund. A complete record of particulars of significant policies along with the dates on which these were approved or amended has been maintained.
7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer (CEO), other executive and non-executive directors have been taken by the Board.
8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before such meetings except for the 56th, 57th and 58th Board meetings. The minutes of the meetings were appropriately recorded and circulated.
9. Three directors have obtained certification under the 'Board Development Series' program conducted by Institute of Corporate Governance. However, during the current year, no director has obtained certification under the directors' training program. Further, the Management Company is arranging orientation program for its directors in near future.

10. The Board has approved appointment of CFO and Company Secretary, including their remuneration and terms and conditions of employment. However, CFO has resigned from its position on March 28, 2014. Further, the appointment, remuneration and terms and conditions of employment of the Head of Internal Audit has not been approved by the Board.
11. The Directors' Report of the Fund for the year ended 30 June 2014 has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
12. The financial statements of the Fund were duly endorsed by the CEO and CFO of the Management Company before approval of the Board.
13. The directors, CEO and executives do not hold any interest in the units of the Fund other than those disclosed in the Directors' Report, pattern of unit holding and notes to the financial statements.
14. The Fund has complied with all the applicable corporate and financial reporting requirements of the Code.
15. The Board has formed an Audit Committee. It comprises of three members, all of whom are non-executive directors of the Management Company, including the Chairman of the Committee who is an independent director. However during the period, the CFO was the secretary of the Audit Committee.
16. The meetings of the Audit Committee were held once in every quarter and prior to the approval of interim and final results of the Fund as required by the Code. The terms of reference of the Audit Committee have been approved in the meeting of the Board and the Committee has been advised to ensure compliance with those terms of reference.
17. The Board has formed Human Resource and Remuneration Committee. It comprises three members, of whom two are non-executive directors and the chairman of the Committee is a non-executive director. However, the appointment of the CEO, CFO, and Head of Internal Audit was not considered by the Human Resource and Remuneration Committee prior to approval by the Board.
18. The board has outsourced the internal audit function to who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Management Company.
19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partner of the firm, their spouse and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
21. The 'closed period', prior to the announcement of interim / final results, and business decisions, which may materially affect the Net asset value of Fund, was not determined and intimated to directors, employees and stock exchange.
22. Material/price sensitive information has been disseminated among all market participants at once through the Exchange.
23. We confirm that all other material principles contained in the Code have been complied with.

For and on behalf of the Board

Karachi, _____

Maheen Rahman
Chief Executive Officer

REVIEW REPORT TO THE UNIT HOLDERS ON THE STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the enclosed Statement of Compliance with the best practices (the Statement) contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors (the Board) of Alfalah GHP Investment Management Limited (the Management Company) of **IGI Income Fund** (the Fund) for the year ended **30 June 2014** to comply with the said Code.

The responsibility for compliance with the Code is that of the Board of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Management Company's compliance with the provisions of the Code in respect of the Fund and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

The Code requires the Management Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their review and approval the Fund's related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement does not appropriately reflect the Management Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Fund for the year ended 30 June 2014.

Further, we highlight below instances of non-compliance with the requirements of the Code as reflected in the paragraph references where these are stated in the Statement:

Paragraph Reference	Description
8	The notices alongwith the agendas of 56th, 57th and 58th Board of Directors' meeting were not circulated atleast seven days before such meetings.
15	The Chief Financial Officer acted as secretary to the Audit Committee in all its meetings conducted during the year.
17	The appointment of the Chief Executive Officer, Chief Financial Officer and Head of Internal Audit was not considered by the Human Resource and Remuneration Committee prior to approval by the Board of Directors.
21	The 'closed period' was not determined and intimated to directors, employees and stock exchange.

August 27, 2014
Karachi

EY - Chartered Accountants

INDEPENDENT AUDITORS' REPORT TO THE UNIT HOLDERS

REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of IGI Income Fund (the Fund), which comprise the statement of assets and liabilities as at 30 June 2014, and the related statements of income, comprehensive income, cash flows, distribution and movement in unit holders' fund for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's responsibility for the financial statements

The Management Company of the Fund is responsible for the preparation and fair presentation of these financial statements in accordance with the requirements of approved accounting standards as applicable in Pakistan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements give a true and fair view of the state of the Fund's affairs as at 30 June 2014 and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

Emphasis of matter

We draw attention to note 17.1 to the accompanying financial statements which explains the contingency with respect to the contribution for Workers' Welfare Fund amounting to Rs.15.570 million for which no provision has been made in the financial statements. In this regard, the Fund expects that the constitutional petition pending in the Honorable High Court of Sindh on the subject will be decided favorably.

Our opinion is not modified in respect of this matter.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 and Non-Banking Finance Companies and Notified Entities Regulations, 2008.

Chartered Accountants

Audit Engagement Partner: Shabbir Yunus

August 27, 2014
Karachi

IGI Income Fund
STATEMENT OF ASSETS AND LIABILITIES
AS AT JUNE 30, 2014

	Note	June 30, 2014	June 30, 2013
		----- (Rupees) -----	
Assets			
Bank balances	7	149,677,351	141,688,422
Investments	8	1,627,840,467	1,628,516,465
Security deposits	9	2,850,000	2,850,000
Prepayments and other receivables	10	33,109,025	11,445,782
Receivable Against Margin Trading System (MTS)		104,138,361	-
Advance against Pre IPO Investment	11	50,000,000	-
Total assets		<u>1,967,615,204</u>	<u>1,784,500,669</u>
Liabilities			
Payable to the Management Company	12	6,472,206	2,997,624
Remuneration payable to the Trustee	13	197,897	192,597
Annual fee payable to the Securities and Exchange Commission of Pakistan	14	1,358,989	1,179,383
Payable on redemption to unit holders		-	2,280,000
Provision for Workers' Welfare Fund	15	2,712,346	-
Accrued and other liabilities	16	1,179,512	722,899
Total liabilities		<u>11,920,950</u>	<u>7,372,503</u>
Net assets attributable to unit holders		<u>1,955,694,254</u>	<u>1,777,128,166</u>
Unit holders' fund (as per the statement attached)		<u>1,955,694,254</u>	<u>1,777,128,166</u>
Contingencies and Commitments	17	----- (Number of units) -----	
Number of units in issue		<u>19,474,996</u>	<u>17,159,045</u>
		----- (Rupees) -----	
Net assets value per unit		<u>100.4208</u>	<u>103.5680</u>

The annexed notes from 1 to 27 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited
(Management Company)

Chief Executive Officer

Director

IGI Income Fund
INCOME STATEMENT
FOR THE YEAR ENDED JUNE 30, 2014

	Note	June 30, 2014	June 30, 2013
----- (Rupees) -----			
Income			
Finance income	18	178,681,373	164,171,607
Net gain / (loss) on investments classified as 'at fair value through profit or loss' - held-for-trading			
- Net (loss) / gain on sale of investments		(661,106)	11,123,315
- Net unrealised (loss) / gain on revaluation of investments		(1,188,159)	2,401,636
		(1,849,265)	13,524,951
Total income		176,832,108	177,696,558
Expenses			
Remuneration of the Management Company		22,650,139	19,656,384
Sales tax on management fee		3,624,026	3,171,565
Federal excise duty on management fee	19	4,203,869	165,979
Remuneration of the Trustee		2,390,277	2,178,196
Annual fee to the Securities and Exchange Commission of Pakistan		1,358,989	1,179,383
Brokerage expense		241,909	397,729
Bank and settlement charges		213,727	312,083
Amortisation of deferred formation cost		-	-
Auditors' remuneration	20	527,474	429,750
Annual listing fee		40,000	40,000
Annual rating fee		241,995	122,024
Clearing charges		645,680	357,693
CDS transaction fee		32,344	21,481
Printing charges		150,015	133,376
Provision for Workers' Welfare Fund	15	2,712,346	-
Total expenses		39,032,790	28,165,643
Net income from operating activities		137,799,318	149,530,915
Element of (loss) / income and capital (losses) / gains included in prices of units sold less those in units redeemed - net		(4,879,103)	14,327,301
Net income for the year before taxation		132,920,215	163,858,216
Taxation	21	-	-
Net income for the year after taxation		132,920,215	163,858,216

The annexed notes from 1 to 27 form an integral part of these financial statements.

**For Alfalah GHP Investment Management Limited
(Management Company)**

Chief Executive Officer

Director

IGI Income Fund
STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED JUNE 30, 2014

	June 30, 2014	June 30, 2013
	----- (Rupees) -----	-----
Net income for the year	132,920,215	163,858,216
Other comprehensive income for the year	-	-
Total comprehensive income for the year	<u>132,920,215</u>	<u>163,858,216</u>

The annexed notes from 1 to 27 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited
(Management Company)

Chief Executive Officer

Director

IGI Income Fund
DISTRIBUTION STATEMENT
FOR THE YEAR ENDED JUNE 30, 2014

	June 30, 2014	June 30, 2013
	----- (Rupees) -----	
Undistributed income brought forward		
Realised gains	58,248,747	21,370,747
Unrealised gains / (losses)	<u>2,975,004</u>	<u>(6,781,675)</u>
	61,223,751	14,589,072
 Total comprehensive income for the year	 132,920,215	 163,858,216
 Final distribution of bonus @ 3.1235 units for every 100 units held, approved on: July 01, 2013 (2012: @ 1.0806 units for every 100 units held, approved on: July 05, 2012)	 (52,833,484)	 (9,538,519)
 Final distribution of cash dividend @ Rs.3.1370 per unit held, approved on: July 01, 2013 (2012: @ Rs.1.0868 per unit held, approved on: July 05, 2012)	 (994,441) (53,827,925)	 (12,795) (9,551,314)
 Interim distribution of bonus @ 1.9582 units for every 100 units held, approved on: September 28, 2013 (2013: @ 2.2424 units for every 100 units held, approved on: September 26, 2012)	 (34,800,723)	 (24,715,820)
 Interim distribution of cash dividend @ Rs.1.9625 per unit held, approved on: September 28, 2013 (2013: @ Rs.2.2530 per unit for every 100 units held, approved on: September 26, 2012)	 (622,120)	 (26,526)
 Interim distribution of bonus @ 1.5851 units for every 100 units held, approved on: December 28, 2013 (2013: @ 2.4175 units for every 100 units held, approved on: December 31, 2012)	 (23,165,747)	 (39,102,791)
 Interim distribution of cash dividend @ Rs.1.5921 per unit held, approved on: December 28, 2013 (2013: @ Rs.2.4359 per unit held, approved on: December 31, 2012)	 (504,702)	 (2,381,260)
 Interim distribution of bonus @ 2.0179 units for every 100 units held, approved on: April 05, 2014 (2013: @ 1.9651 units for every 100 units held, approved on: March 27, 2013)	 (31,287,859)	 (39,510,044)
 Interim distribution of cash dividend @ Rs.2.0360 per unit held, approved on: April 05, 2014 (2013: @ Rs.1.9802 per unit held, approved on: March 27, 2013)	 (645,420)	 (1,935,782)
 Interim distribution of bonus @ 2.1986 units for every 100 units held, approved on: June 30, 2014 (2013: @ Nil)	 (41,405,816)	 -
 Interim distribution of cash dividend @ Rs.2.2088 per unit held, approved on: June 30, 2014 (2013: @ Rs.Nil)	 (700,198) (186,960,510)	 - (117,223,537)
 Undistributed income carried forward	 7,183,456	 61,223,751
 Undistributed income carried forward at end of the year		
- Realised gains	9,032,721	58,248,747
- Unrealised (losses) / gains	(1,849,265)	2,975,004
	7,183,456	61,223,751

The annexed notes from 1 to 27 form an integral part of these financial statements.

**For Alfalah GHP Investment Management Limited
(Management Company)**

Chief Executive Officer

Director

IGI Income Fund
STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND
FOR THE YEAR ENDED JUNE 30, 2014

	June 30, 2014	June 30, 2013
	----- (Rupees) -----	
Net assets at beginning of the year [Net asset value: Rs.103.5680 per unit (2013: Rs.101.6600 per unit)]	1,777,128,166	893,436,371
Amount realised / unrealised on issuance of 23,680,163 units (2013: 32,305,741 units)	2,402,724,356	3,289,644,268
Issuance of 1,826,198 bonus units in respect of final and interim distributions (2013: 1,121,008 units)	183,493,629	112,867,173
Amount paid / payable on redemption of 23,190,410 units (2013: 25,056,178 units)	(2,358,490,705)	(2,551,127,024)
	2,004,855,446	1,744,820,788
Element of loss / (income) and capital losses / (gains) included in prices of units sold less those in units redeemed - net	4,879,103	(14,327,301)
Total comprehensive income for the year before capital gains - realised and unrealised	134,769,480	150,333,265
Net (loss) / (gain on sale of investments classified as 'at fair value through profit or loss' - held-for-trading	(661,106)	11,123,315
Net unrealised (loss) / gain on investments classified as 'at fair value through profit or loss - held-for-trading'	(1,188,159)	2,401,636
Provision against non performing assets	-	-
Total comprehensive income for the year	132,920,215	163,858,216
Distributions made during the year		
Final distribution of bonus units	(52,833,484)	(9,538,519)
Final distribution of cash dividend	(994,441)	(12,795)
Interim distribution of bonus units	(130,660,145)	(103,328,655)
Interim distribution of cash dividend	(2,472,440)	(4,343,568)
	(186,960,510)	(117,223,537)
Net total comprehensive income less distributions for the year	(54,040,295)	46,634,679
Net assets at end of the year [Net asset value: Rs.100.4208 per unit (2013: Rs.103.5680 per unit)]	<u>1,955,694,254</u>	<u>1,777,128,166</u>

The annexed notes from 1 to 27 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited
(Management Company)

Chief Executive Officer

Director

IGI Income Fund
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2014

	June 30, 2014	June 30, 2013
	Note -----	(Rupees) -----
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income for the year before taxation	132,920,215	163,858,216
Adjustments for:		
Net loss / (gain) on sale of investments classified as 'at fair value through profit or loss' - held-for-trading	661,106	(11,123,315)
Net unrealised loss / (gain) on investments classified as 'at fair value through profit or loss' - held-for-trading	1,188,159	(2,401,636)
Provision against non performing assets	-	-
Amortisation of deferred formation cost	-	-
Provision for Workers' Welfare Fund	2,712,346	-
Element of loss / (income) and capital losses / (gains) included in prices of units sold less those in units redeemed - net	4,879,103	(14,327,301)
	142,360,929	136,005,964
(Increase) / decrease in assets		
Investments	47,589,381	(792,756,473)
Security deposits	-	-
Prepayments and other receivables	(21,663,243)	(5,778,683)
Receivable Against Margin Trading System (MTS)	(104,138,361)	-
Advance against Pre IPO Investment	(50,000,000)	-
	(128,212,223)	(798,535,156)
Increase / (decrease) in liabilities		
Payable to the Management Company	3,474,582	1,925,041
Remuneration payable to the Trustee	5,300	66,841
Annual fee payable to the Securities and Exchange Commission of Pakistan	179,606	341,696
Payable on redemption to unit holders	(2,280,000)	2,280,000
Accrued and other liabilities	456,613	10,222
	1,836,101	4,623,800
Net cash (used in) / generated from operating activities	15,984,807	(657,905,392)
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividend paid	(3,466,881)	(4,356,363)
Amounts received on issue of units	2,402,724,356	3,289,644,268
Payment made against redemption of units	(2,358,490,705)	(2,551,127,024)
Net cash generated from / (used in) financing activities	40,766,770	734,160,881
Net increase in cash and cash equivalents during the year	56,751,577	76,255,489
Cash and cash equivalents at beginning of the year	750,999,664	674,744,175
Cash and cash equivalents at end of the year	807,751,241	750,999,664

The annexed notes from 1 to 27 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited
(Management Company)

Chief Executive Officer

Director

IGI Income Fund
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED JUNE 30, 2014

1. LEGAL STATUS AND NATURE OF BUSINESS

IGI Income Fund (the Fund) has been established under the Non-Banking Finance Companies (Establishment and Regulation), Rules 2003 (the NBFC Rules) and has been authorised as a unit trust scheme by the Securities and Exchange Commission of Pakistan (SECP) on December 07, 2006. It has been constituted under a Trust Deed, dated December 18, 2006 between IGI Funds Limited (Former Management Company), a company incorporated under the Companies Ordinance, 1984 and Central Depository Company of Pakistan Limited (CDC) as the Trustee, also incorporated under the Companies Ordinance, 1984.

During the current year, on October 15, 2013, the management rights of the Fund were transferred from IGI Funds Limited (Former Management Company) to Alfalah GHP Investment Management Limited (the Management Company) by means of Securities & Exchange Commission of Pakistan sanctioned order No. SCD/NBFC-II/IGIFL & AFGHP/742/2013. The registered address of the Management Company is situated at 8th Floor, Executive Tower, Dolmen Mall, Block-4, Clifton, Karachi.

The Fund is an open ended income scheme and offers units for public subscription on a continuous basis. The units are transferable and can also be redeemed by surrendering to the Fund. The units are listed on the Lahore Stock Exchange Limited (LSE). The Fund was launched on April 14, 2007.

The Fund invests primarily in fixed-rate securities and other avenues of investment, which include corporate debt securities, certificates of investment, certificates of musharaka, commercial papers, term deposit receipts, spread transactions and reverse repurchase agreements.

Title to the assets of the Fund is held in the name of CDC as Trustee of the Fund.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned a AM3+ rating to the Management Company as of June 20, 2014.

PACRA has assigned a rating of A+(f) to the scheme as of March 14, 2014.

2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the NBFC Rules, the Non Banking Finance Companies and Notified Entities Regulation, 2008 (the NBFC Regulations) and directives issued by the SECP. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the requirements of the said directives prevail.

3. BASIS OF MEASUREMENT

- 3.1** These financial statements have been prepared under the historical cost convention, except for investments and derivatives which are accounted for as stated in notes 4.2 and 4.3 below.
- 3.2** The financial statements are presented in pak rupees, which is the Fund's functional and presentation currency.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these financial statements are consistent with those of the previous financial year except as described in note 4.1.

4.1 New and amended standards and interpretations

The Fund has adopted the following revised standard, amendments and interpretation of IFRSs which became effective for the current year:

IAS 19 – Employee Benefits – (Revised)

IFRS 7 – Financial Instruments: Disclosures – (Amendments)
– Amendments enhancing disclosures about offsetting of financial assets and financial liabilities

IFRIC 20 – Stripping Costs in the Production Phase of a Surface Mine

Improvements to Accounting Standards Issued by the IASB

IAS 1 – Presentation of Financial Statements - Clarification of the requirements for comparative information

IAS 16 – Property, Plant and Equipment – Clarification of Servicing Equipment

IAS 32 – Financial Instruments: Presentation – Tax Effects of Distribution to Holders of Equity Instruments

IAS 34 – Interim Financial Reporting – Interim Financial Reporting and Segment Information for Total Assets and Liabilities

The adoption of the above amendments, revisions, improvements to accounting standards and interpretations did not have any effect on the financial statements.

4.2 Investments

The investments of the Fund, upon initial recognition, are classified as investment at fair value through profit or loss or held to maturity investments as appropriate.

All investments, are initially measured at fair value plus, in the case of investments not at fair value through profit or loss, transaction costs that are directly attributable to acquisition.

All regular way purchases / sales of investments that require delivery within the time frame established by the regulation of market convention are recognised on the trade date, i.e. the date on which the Fund commits to purchase / sell the investment. Regular way purchases / sales of investments require delivery of securities within the period generally established by the regulation or market convention such as "T+2".

- **Fair value through profit or loss - held-for-trading**

Investments which are acquired principally for the purposes of selling in the near term and are part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit taking are classified as held-for-trading.

These investments are initially recognised at fair value, being the cost of the consideration given.

After initial measurement, these are carried at fair value and the gains or losses on revaluation are recognised in the income statement.

- **Held to maturity**

Investment securities with fixed maturities and fixed or determinable payments are classified as 'held-

to-maturity investments' when management has both the intention and ability to hold to maturity. After initial measurement, such investments are carried at amortised cost less any provision for impairment except for in case of debt securities and government securities, which are carried at fair value in accordance with the requirements of the NBFC Regulations.

Fair value of investments is determined as follows:

Debt securities

These are valued at the rates quoted by Mutual Funds Association of Pakistan (MUFAP) in accordance with the SECP's Circular No. 33 of 2012 dated October 24, 2012, read with Regulation 66(b) of the NBFC Regulations.

Government securities

These are valued by reference to the quotations obtained from the Mutual Fund Association of Pakistan.

4.3 Derivative Financial Instruments

Derivative instruments generally comprise of futures contracts, options and forwards contracts etc. in the capital market. These are initially recognised at cost and are subsequently remeasured at their fair value. The fair value of derivative instruments is calculated as being the net difference between the contract price and the closing price reported on the primary exchange of the instrument. Derivative with positive market values (un-realised gains) are included in other assets and derivatives with negative market values (un-realised losses) are included in other liabilities in the statement of asset and liabilities. The resultant gains and losses are included in the income currently.

Derivative financial instruments entered into by the Fund do not meet the hedging criteria as defined by IAS-39 Financial Instruments: Recognition and Measurement, consequently hedge accounting is not used by the Fund.

4.4 Securities under repurchase / resale agreements

Transactions of purchase under resale (reverse-repo) of marketable and government securities are entered into at contracted rates for specified periods of time. Securities purchased with a corresponding commitment to resell at a specified future date (reverse-repos) are not recognised in the statement of assets and liabilities. Amounts paid under these agreements are included in receivable in respect of reverse repurchase transactions. The difference between purchase and resale price is treated as income from reverse repurchase transactions and accrued over the life of the reverse-repo agreement.

Transactions of sale under repurchase (repo) of marketable and government securities are entered into at contracted rates for specified periods of time. Securities sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognised in the statement of assets and liabilities and are measured in accordance with accounting policies for investment securities. The counterparty liabilities for amounts received under these transactions are recorded as financial liabilities. The difference between sale and repurchase price is treated as borrowing charges and accrued over the life of the repo agreement.

4.5 Impairment of financial assets

An assessment is made at each statement of assets and liabilities date to determine whether there is objective evidence that a specific financial asset may be impaired. If such evidence exists, any impairment loss, is recognised in the income statement.

An impairment loss in respect of investments classified as 'held to maturity' and measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

Impairment losses on above investments are recognised in the income statement. An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised.

4.6 Unit holders' fund

Unit holders' fund representing the units issued by the Fund, is carried at the redemption amount representing the investors' right to a residual interest in the Fund's assets.

4.7 Issue and redemption of units

Units issued are recorded at the offer price prevalent on the day on which application form, (complete in all respects) is received. The offer price represents the net asset value of units at the end of the day plus the allowable sales load. The sales load is payable to the Management Company as processing fee. Issue of units is recorded on acceptance of application for sale.

Units redeemed are recorded at the redemption price, prevalent on the day on which the redemption form (complete in all respects) is accepted. The redemption price represents the net asset value of units at the end of the day. Redemption of units is recorded on acceptance of application for redemption.

4.8 Net asset value per unit

The net assets value per unit disclosed in the statement of assets and liabilities is calculated by dividing the net assets of the Fund by the number of units in issue at year end.

4.9 Revenue recognition

- Gains or losses arising on sale of investments are included in the income statement in the period in which they arise.
- Unrealised gains or losses arising on revaluation of investments classified as financial assets at fair value through profit or loss are included in the income statement in the period in which they arise.
- Interest income on reverse repurchase transactions, term deposit receipts, investment in debt securities, government securities and bank balances is recognised on a time proportion basis using effective interest rate method.

4.10 Element of income / loss and capital gains / losses included in prices of units sold less those in units redeemed

To prevent the dilution of per unit income and distribution of income already paid out on redemption, as dividend, an equalisation account called "element of income / loss and capital gains / losses included in prices of units sold less those in units redeemed" is created.

The “element of income / loss and capital gains / losses included in prices of units sold less those in units redeemed” account is credited with the amount representing net income / loss and capital gains / losses accounted for in the last announced net asset value and included in the sale proceeds of units. Upon redemption of units, the “element of income / loss and capital gains / losses included in prices of units sold less those in units redeemed” account is debited with the amount representing net income / loss and capital gains / losses accounted for in the last announced net asset value is included in the redemption price.

The net “element of income / loss and capital gains / losses included in prices of units sold less those in units redeemed” during an accounting year is transferred to the income statement.

During the year, the management has revised the method of computation of the “Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed” (the Element) in the Fund. As per revised methodology, the Element is arrived at by comparing the unit prices with opening Ex-NAV at the beginning of the year. Previously, the Fund used to calculate the Element by comparing unit prices with the face value of the units.

The impact of change has been incorporated in the financial statements of the Fund with effect from July 01, 2013. However, the interim financial statements of the Fund for the half year ended December 31, 2013 and three months period ended March 31, 2014 did not include the effect of this change as the methodology to compute Element was changed during the last quarter of the financial year effective from the beginning of the current year.

The revised methodology would ensure that the continuing unit holders' share of undistributed income remains unchanged on issue and redemption of units. Since the element is an equalisation account between income for the period and undistributed income, the change did not have any impact on Net Asset Value (NAV) of the Fund. Had the methodology not been changed, the net income for the year ended June 30, 2014 would have been higher by Rs.1.011 million.

4.11 Taxation

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and rebates, if any. The Fund is exempt from taxation under clause 99 of Part I of the 2nd Schedule to the Income Tax Ordinance, 2001, subject to the condition that not less than 90% of its accounting income excluding realised and unrealised capital gains for the year is distributed amongst the unit holders.

4.12 Financial assets and financial liabilities

All financial assets and financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. Financial assets are derecognised when the contractual rights to receive cash flows related to the asset expire. Financial liabilities are derecognised when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled or expires. Any gain or loss on derecognition of the financial assets and financial liabilities is taken to income statement currently.

Financial assets carried in the statement of assets and liabilities include bank balances, investments, security deposits and mark-up / return receivable on bank balances and term finance certificates.

Financial liabilities carried in the statement of assets and liabilities include payable to the Management Company, remuneration payable to the Trustee and accrued and other liabilities.

4.13 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are only offset and the net amount reported in the statement of assets and liabilities when there is a legally enforceable right to set off the recognised amount and the Fund intends to either settle on a net basis, or to realise the asset and settle the liability simultaneously.

4.14 Provision

A provision is recognised in the statement of assets and liabilities when the Fund has a legal or constructive obligation as result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are regularly reviewed and are adjusted to reflect the current best estimate.

4.15 Receivable Against Margin Trading System (MTS)

Transactions for purchase of marketable securities under Margin Trading System (MTS) are entered into at contracted rates for specified period of time. Securities purchased under the MTS are not recognised in the Statement of Assets and Liabilities. The amount paid under such agreement is recognised as "Receivable against Margin Trading System (MTS)". Profit is recognised on accrual basis using the effective interest rate method. Cash releases are adjusted against the receivable as reduction in the amount of receivable. The maximum maturity of a MTS contract is 60 calendar days and 25% of the exposure is released automatically at the expiry of every 15th calendar day.

4.16 Cash and cash equivalents

Cash and cash equivalent comprise of bank balances and investments which are readily convertible to known amount of cash subject to an in significant risk of changes in values and have maturities of less than three months from the date of acquisition.

4.17 Distribution to unit holders

Distributions declared including the bonus units are recorded in the period in which they are approved. Regulation 63 of the NBFC Regulations, requires the Fund to distribute 90% of the net accounting income other than unrealised capital gains to the unit holders.

4.18 Other assets

Other assets are stated at cost less impairment losses, if any.

4.19 Liabilities

All expenses including management fee and trustee fee are recognised in the income statement as and when incurred.

5. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements requires management to make judgments, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of

which form the basis of making judgments about carrying values of assets and liabilities. The estimates and underlying assumptions are reviewed on an ongoing basis.

Judgments made by management in the application of accounting policies that have significant effect on the financial statements and estimates with a significant risk of material adjustment are explained in the relevant accounting policies / notes to the financial statements.

6. STANDARDS, INTERPRETATIONS AND AMENDMENTS TO APPROVED ACCOUNTING STANDARDS THAT ARE NOT YET EFFECTIVE

The following revised standards, interpretations and amendments with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards, interpretations and amendments:

Standard, interpretation or amendment	Effective date (accounting periods beginning on or after)
IFRS 10 – Consolidated Financial Statements	January 01, 2015
IFRS 11 – Joint Arrangements	January 01, 2015
IFRS 12 – Disclosure of Interests in Other Entities	January 01, 2015
IFRS 13 – Fair Value Measurement	January 01, 2015
IAS 16 & 38 – Clarification of Acceptable Method of Depreciation and Amortization	January 01, 2016
IAS 16 & 41 – Agriculture: Bearer Plants	January 01, 2016
IAS 19 - Employee Contributions	July 01, 2014
IAS 32 – Offsetting Financial Assets and Financial liabilities – (Amendment)	January 01, 2014
IAS 36 – Recoverable Amount for Non-Financial Assets – (Amendment)	January 01, 2014
IAS 39 – Novation of Derivatives and Continuation of Hedge Accounting – (Amendment) (see note 3 below)	January 01, 2014
IFRIC 21 – Levies	January 01, 2014

The Fund expects that the adoption of the above revisions, amendments and interpretations of the standards will not materially affect the Fund's financial statements in the period of initial application.

In addition to the above standards and interpretations, amendments to various accounting standards have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after July 01, 2014. The Fund expects that such improvements to the standards will not have any impact on the Fund's financial statements in the period of initial application.

Further, the following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

Standard**Effective date (annual periods beginning on or after)**

IFRS 9 – Financial Instruments: Classification and Measurement	January 01, 2018
IFRS 14 – Regulatory Deferral Accounts	January 01, 2016
IFRS 15 – Revenue from Contracts with Customers	January 01, 2017

7. BANK BALANCES

	June 30, 2014	June 30, 2013
Note	----- (Rupees) -----	-----

Bank balances - local currency	7.1	<u>149,677,351</u>	<u>141,688,422</u>
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7.1 The deposit accounts with banks carry profit rates ranging from 7% to 9.25% (June 30, 2013: 6.00% to 8.75%) per annum.

8. INVESTMENTS**Financial assets classified as 'at fair value through profit or loss' - held-for-trading**

	June 30, 2014	June 30, 2013
Note	----- (Rupees) -----	-----

Sukuk certificates	8.1	37,065,000	-
Term finance certificates	8.2	261,706,327	344,259,831
Treasury bills	8.3	955,642,020	1,032,365,529
Pakistan Investment Bonds	8.4	373,427,120	-
		<u>1,627,840,467</u>	<u>1,376,625,360</u>

Held to maturity

Certificates of deposit		-	53,039,039
Commercial papers	8.5	-	118,743,043
Certificates of investment	8.6	-	80,109,023
Letters of placement	8.7	-	-
		-	251,891,105
		<u>1,627,840,467</u>	<u>1,628,516,465</u>

8.1 Sukuk certificates - 'at fair value through profit or loss' - held-for-trading

Name of the investee company	Profit / mark-up rate	As at July 01, 2013	Purchased during the year	Matured / Sold during the year	As at June 30, 2014	Carrying value as at June 30, 2014	Market value as at June 30, 2014	Net assets on the basis of market value	Total investments on the basis of market value	Investment as % of issue size
		----- (Number of certificates) -----				----- (Rupees) -----		----- (%) -----		
WAPDA Sukuk - III	11.19%	-	10,000	3,000	7,000	<u>35,000,000</u>	<u>37,065,000</u>	1.90%	0.02	-
						<u>35,000,000</u>	<u>37,065,000</u>			

8.2 Term Finance Certificates (TFCs) - 'at fair value through profit or loss' - held-for-trading

Name of the investee company	Profit / mark-up rate	As at July 01, 2013	Purchased during the year	Redeemed* / sold during the year	As at June 30, 2014	Carrying value as at June 30, 2014	Market value as at June 30, 2014	Net assets on the basis of market value	Total investments on the basis of market value	Investment as % of issue size
Quoted investments										
Pakistan Mobile Communications Limited - III	-	15,504	-	15,504	-	-	-	-	-	-
Pakistan Mobile Communications Limited - VII	12.82%	450	-	-	450	31,887,000	31,747,842	1.62%	1.95%	1.59%
United Bank Limited - IV	-	681	-	681	-	-	-	-	-	-
Faysal Bank Limited (12 Nov, 2007)	11.57%	2,001	-	-	2,001	2,596,118	2,502,464	0.13%	0.15%	0.14%
Faysal Bank Limited (27 Dec, 2010)	12.40%	9,000	-	-	9,000	45,395,730	46,892,342	2.40%	2.88%	1.56%
						79,878,848	81,142,648			
Unquoted investments										
Bank Alfalah Limited - IV - (Fixed) (a related party)	-	6,500	-	6,500	-	-	-	-	-	-
Bank Alfalah Limited - IV - (Floating) (a related party)	12.68%	7,050	-	-	7,050	36,242,781	36,288,206	1.86%	2.23%	0.73%
Bank Alfalah Limited - V (a related party)	11.41%	12,800	3,000	-	15,800	79,230,795	80,014,337	4.09%	4.92%	1.60%
Bank Al Habib Limited - IV	-	5,500	-	5,500	-	-	-	-	-	-
Engro Fertilizer Limited - I (refer note 8.2.1)	11.72%	-	16,000	3,000	13,000	64,806,060	64,261,136	3.29%	3.95%	2.14%
						180,279,636	180,563,679			
						260,158,484	261,706,327			

8.2.1 Investment includes 5,000 Term Finance Certificates of Engro Fertilizer Limited - I which have been pledged with National Clearing Company of Pakistan Limited (NCCPL) as collateral against margin.

8.2.2 The salient features of above Term Finance Certificates are as follows:

Name of the investee company	Secured / Unsecured	Mark-up		Principal redemption	Maturity date
		Kibor plus basis points	Receivable		
Quoted investments					
Pakistan Mobile Communications Limited - VII	Unsecured	3 months + 2.65%	Quarterly	Rs.2,500 in the first year, Rs.5,000 in the second year, Rs.7,500 in third year and remaining 40% of principal in four equal quarterly installments in the next one years.	April 2016
Faysal Bank Limited	Unsecured	6 months + 1.40%	Semi annually	Re.1 in the first 5 years and remaining 99.8% principal in four equal semi annual installments of 24.95% each of the issue amount respectively.	November 2014
Faysal Bank Limited	Unsecured	6 months + 2.25%	Semi annually	Re.1 in the first 5 years and remaining 99.8% principal in four equal semi annual installments of 24.95% each of the issue amount respectively.	December 2017
Unquoted investments					
Bank Alfalah Limited - IV - (Floating) (a related party)	Unsecured	6 months + 2.50%	Semi annually	Re.1 in the first 6.5 years and remaining 99.74% in three equal semi annual installments in the next one and half years.	December 2017
Bank Alfalah Limited - V (a related party)	Unsecured	6 months + 1.25%	Semi annually	0.3% of the principal will be redeemed in the first 90 months and remaining principal of 99.7% at maturity in the 96th month.	February 2021
Engro Fertilizer Limited - I	Unsecured	6 months + 1.55%	Semi annually	Re.1 in the first 7 years and remaining principal of 99.72% in two equal semi annual installments in the next one year.	November 2015

8.3 Treasury bills - 'at fair value through profit or loss' - held-for-trading

Issue Date	Note	As at July 01, 2013	Purchased during the year	Sold / matured during the year	Balance as at June 30, 2014	Carrying value as at June 30, 2014	Market value as at June 30, 2014	Unrealised gain on revaluation	Net assets on the basis of market value	Total investment on the basis of market value
		----- (No. of Certificates) -----				----- (Rupees) -----			----- (%) -----	
Treasury bills having face value of Rs.100 each										
Maturity upto 3 months	8.3.1	900,000	53,876,300	48,058,300	6,718,000	658,049,497	658,073,890	24,393	34%	40%
Maturity upto 6 months	8.3.2	-	25,142,000	22,160,000	2,982,000	297,615,292	297,568,130	(47,162)	15%	18%
Maturity upto 12 months	8.3.3	9,864,100	7,211,000	17,075,100	-	-	-	-	-	-
		<u>10,764,100</u>	<u>86,229,300</u>	<u>87,293,400</u>	<u>9,700,000</u>	<u>955,664,789</u>	<u>955,642,020</u>	<u>(22,769)</u>		

8.3.1 These represent treasury bills having face value of Rs.665 million (June 30, 2013: Rs.90 million) and carrying purchase yield ranging from 9.92% to 9.96% (June 30, 2013: 9.23% to 9.60%) per annum. These treasury bills have maturity upto September 18, 2014 (June 30, 2013: September 05, 2013).

8.3.2 These represent treasury bills having face value of Rs.305 million (June 30, 2013: nil) and carrying purchase yield ranging from 9.94% to 9.98% (June 30, 2013: nil) per annum. These treasury bills have maturity upto October 16, 2014 (June 30, 2013: nil).

8.3.3 These represent treasury bills having face value of Rs.Nil (June 30, 2013: 986.41 million) and carrying purchase yield of Nil (June 30, 2013: 8.96% to 11.59%) per annum. These treasury bills have maturity of Nil (June 30, 2013: June 12, 2014).

8.4 Pakistan investment bonds - 'at fair value through profit or loss' - held-for-trading

Name of the security	Note	As at July 01, 2013	Purchased during the year	Sold / matured during the year	Balance as at June 30, 2014	Carrying value as at June 30, 2014	Market value as at June 30, 2014	Unrealised gain on revaluation	Net assets on the basis of market value	Total investment on the basis of market value
		----- (No. of Certificates) -----				----- (Rupees) -----			----- (%) -----	
Maturity upto 3 years	8.4.1	-	3,569,000	569,000	3,000,000	77,991,041	77,455,520	(535,521)	3.96%	4.76%
Maturity upto 5 years	8.4.2	-	1,300,000	500,000	800,000	296,630,698	295,971,600	(659,098)	15.13%	18.18%
		-	<u>4,869,000</u>	<u>1,069,000</u>	<u>3,800,000</u>	<u>374,621,739</u>	<u>373,427,120</u>	<u>(1,194,619)</u>	<u>19.09%</u>	<u>22.94%</u>

8.4.1 These represent Pakistan investment bonds having face value of Rs.300 million (June 30, 2013: Rs.Nil) and carrying purchase yield ranging from 11.75% to 12.08% (June 30, 2013: Nil) per annum. These Pakistan investment bonds have maturity upto July 18, 2016 (June 30, 2013: Nil).

8.4.2 These represent Pakistan investment bonds having face value of Rs.80 million (June 30, 2013: Rs.Nil) and carrying purchase yield ranging from 12.20% to 12.45% (June 30, 2013: Nil) per annum. These Pakistan investment bonds have maturity upto July 18, 2018 (June 30, 2013: Nil).

8.5 Commercial Papers - held to maturity

Name of investee company	Rate of return per annum	As at July 01, 2013	Purchases / bonus shares received during the year	Matured during the year	As at June 30, 2014	Carrying value as at June 30, 2014	Maturity	Rating	Net assets on the basis of face value	Total investment on the basis of face value
		----- (No. of Shares) -----				----- (Rupees) -----			----- (%) -----	
The Hub Power Company Limited	-	115,000,000	-	115,000,000	-	-	-	-	-	-
		<u>115,000,000</u>	-	<u>115,000,000</u>	-	-	-	-	-	-

11. ADVANCE AGAINST PRE IPO INVESTMENT

This represents advance against 10,000 certificates subscribed by the Fund in the pre IPO of 2nd issue of term finance certificates (TFCs) issued by NIB Bank Limited. These are unsecured TFCs carrying mark-up at the rate of 6 months KIBOR + 1.15% and an instrument rating of 'A+' by PACRA.

	Note	June 30, 2014	June 30, 2013
----- (Rupees) -----			
12. PAYABLE TO THE MANAGEMENT COMPANY			
	12.1		
Remuneration payable to the Management Company		1,897,414	1,804,822
Sales tax payable on management fee	19	204,944	315,326
Federal excise duty payable on management fee		4,369,848	165,979
Sales load payable to Management Company		-	711,497
		<u>6,472,206</u>	<u>2,997,624</u>

12.1 The Management Company is entitled to remuneration for services rendered to the Fund under the provisions of the NBFC Regulations, of an amount not exceeding three percent per annum of the average daily net assets of the Fund during first five years of the Fund's existence and thereafter an amount equal to two percent per annum of such assets of the Fund. Currently, the management fee is charged @ 1.25% (June 30, 2013: 1.25%) of the average daily net assets of the Fund.

13. REMUNERATION PAYABLE TO THE TRUSTEE

The trustee is entitled to a monthly remuneration for services rendered to the Fund by the Trustee, calculated at the rate 0.17% per annum on amount upto Rs.1 billion of the daily average net assets of the Fund or Rs.0.6 million, whichever is higher, Rs.1.7 million plus 0.085% per annum of net assets exceeding Rs.1 billion, and Rs.5.1 million plus 0.07% per annum of net assets when daily average net assets of the Fund exceeds Rs.5 billion.

14. ANNUAL FEE PAYABLE TO SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

This represents annual fee payable to Securities and Exchange Commission of Pakistan (SECP) in accordance with Regulation 62 of the NBFC Regulations, whereby the Fund is required to pay SECP an amount at the rate of 0.075% (June 30, 2013: 0.075%) of the average daily net assets of the Fund.

15. PROVISION FOR WORKERS' WELFARE FUND

The Finance Act, 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all mutual funds / Collective Investment Schemes (CISs) whose income exceeds Rs.0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (SHC), challenging the applicability of WWF to the CISs, which is pending adjudication.

In August 2011, the Lahore High Court (LHC) issued a judgment in response to a petition in a similar case whereby the amendments introduced in the WWF Ordinance through Finance Acts 2006 and 2008 have been declared unconstitutional and therefore struck down. However, during March 2013, the larger bench of the Honourable High Court of Sindh issued a judgment in response to various petitions in similar cases whereby the amendments introduced in the WWF Ordinance through Finance Acts 2006 and 2008 respectively (Money Bills) have been declared constitutional and overruled the judgment passed by a single-member Lahore High Court bench in August 2011.

Further, in May 2014, the Honourable Peshawar High Court (PHC) held that the impugned levy of contribution introduced in the WWF Ordinance through Finance Acts, 1996 and 2009 lacks the essential mandate to be introduced and passed through a Money Bill under the constitution and, hence, the amendments made through the Finance Acts are declared as 'Ultra Vires'.

However, as a matter of abundant caution, with effect from July 01, 2013, the Fund has started making provision in respect of contribution to WWF prospectively. Accordingly, a provision for WWF amounting to Rs.2.712 million has been made in these financial statements. Had the provision not been made, the net asset value per unit of the Fund would have been higher by Re.0.14 (0.14%) per unit. (See note 17)

	June 30, 2014	June 30, 2013
16. ACCRUED AND OTHER LIABILITIES	----- (Rupees) -----	
Brokerage and settlement charges payable	72,528	101,136
Auditors' remuneration	379,323	286,000
Annual rating fee payable	241,995	220,000
Clearing charges payable	54,573	15,000
Printing charges payable	69,415	55,000
Withholding tax and capital gains tax payable	361,678	45,763
	<u>1,179,512</u>	<u>722,899</u>

17. CONTINGENCIES AND COMMITMENTS

17.1 Contingencies

As disclosed in note 15, the Fund commenced making provision in respect of WWF with effect from July 01, 2013. The aggregate unrecognised amount of WWF upto June 30, 2013 amounted to Rs.15.570 million.

17.2 Commitments

There are no commitments as at year end.

	June 30, 2014	June 30, 2013
18. Finance income	----- (Rupees) -----	
Interest income on:		
Investments classified as 'at fair value through profit or loss' - held-for-trading		
- Term finance certificates	36,338,526	33,414,943
- Treasury bills	95,068,487	88,597,795
- Pakistan investment bonds	8,637,214	425,411
	140,044,227	122,438,149
Held to maturity		
- Certificates of deposit	2,840,414	7,250,002
- Commercial papers	374,272	15,539,368
- Certificates of investment	1,763,838	3,505,141
- Letters of placement	9,397,494	3,069,099
- Term deposit receipts	10,521,369	4,676,906
	24,897,387	34,040,516

	June 30, 2014	June 30, 2013
	----- (Rupees) -----	
Reverse repurchase transactions	-	1,112,055
Others		
- Bank deposits	11,784,894	6,472,141
- Margin Trading System	1,797,211	
- Others	157,654	108,746
	<u>178,681,373</u>	<u>164,171,607</u>

19. FEDERAL EXCISE DUTY ON MANAGEMENT FEE

As per the requirements of the Finance Act 2013, Federal Excise Duty (FED) at the rate of 16% on the services of the Management Company has been applied effective June 13, 2013. The Management Company is of the view that since the remuneration is already subject to provincial sales tax, further levy of FED results in double taxation, does not appear to be the spirit of the law. The matter has been collectively taken up by the Management Company jointly with other Asset Management Companies and Central Depository Company of Pakistan Limited on behalf of schemes through a constitutional petition filed in the Honourable Sindh High Court (SHC) during September 2013 which is pending adjudication. However, the SHC has issued a stay order against the recovery of FED. The Fund, as a matter of abundant caution, has charged FED and sales tax thereon in its financial statements with effect from June 13, 2013.

20. AUDITORS' REMUNERATION

Audit fee	278,300	253,000
Review and other certifications	157,300	143,000
	435,600	396,000
Sales tax	17,424	-
Out of pocket expenses	74,450	33,750
	<u>527,474</u>	<u>429,750</u>

21. TAXATION

The income of the Fund is exempt from income tax under Clause (99) of Part 1 of the Second Schedule to the Income Tax Ordinance, 2001 (Clause 99) subject to the condition that not less than 90 percent of the accounting income for the year, as reduced by capital gains, whether realized or unrealized, is distributed amongst the unit holders. The Management Company has distributed not less than 90 percent of its annual accounting income to avail the tax exemption. Accordingly, no provision for current and deferred tax has been made in these financial statements.

22. CASH AND CASH EQUIVALENTS

Bank balances	149,677,351	141,688,422
Treasury bills maturing within 3 months	658,073,890	410,459,176
Certificates of investment maturing within three months	-	80,109,023
Commercial papers maturing within 3 months	-	118,743,043
	<u>807,751,241</u>	<u>750,999,664</u>

23. TRANSACTIONS AND BALANCES WITH RELATED PARTIES / CONNECTED PERSONS

Connected persons / related parties include Alfalah GHP Investment Management Limited being the Management Company, GHP Arbitrium AG, Bank Alfalah Limited and MAB Investment Incorporated being associated companies of Management Company, directors and key management personnel of Alfalah GHP Investment Management Limited and Central Depository Company of Pakistan Limited (CDC) being the trustee of the Fund, and other associated companies and connected persons. The transactions with connected persons are in the normal course of business and at contractual rates.

Remuneration payable to the Management Company and the Trustee are determined in accordance with the provisions of Non-Banking Finance Companies and Notified Entities Regulations, 2008, and the Trust Deed respectively.

23.1 Unit Holders' Fund

	June 30, 2014									
	As at July 01, 2013	Issued for cash / conversion in / transfer in	Bonus	Redeemed / conversion out / transfer out	As at June 30, 2014	As at July 01, 2013	Issued for cash / conversion in / transfer in	Bonus	Redeemed / conversion out / transfer out	Net asset value as at June 30, 2014
	(Units)					(Rupees)				
Associated companies / undertakings										
Management Company	1,197,299	69,174	111,817	671,905	706,385	124,001,841	7,000,000	11,232,804	68,500,000	70,935,747
Unit holder holding 10% or more units										
Gul Ahmed Energy Limited	-	1,977,934	43,487	-	2,021,421	-	200,000,000	4,368,861	-	202,992,714
	June 30, 2013									
	As at July 01, 2012	Issued for cash / conversion in / transfer in	Bonus	Redeemed / conversion out / transfer out	As at June 30, 2013	As at July 01, 2012	Issued for cash / conversion in / transfer in	Bonus	Redeemed / conversion out / transfer out	Net asset value as at June 30, 2013
	(Units)					(Rupees)				
Associated companies / undertakings										
Packages Limited - Management Staff Pension Fund *	85,445	2,112,254	21,928	2,092,102	127,525	8,686,324	214,796,615	2,208,818	214,812,880	13,207,544
IGI Funds Limited - Management Company *	702,450	2,260,696	63,159	1,829,006	1,197,299	71,411,091	229,528,953	6,358,158	185,565,195	124,001,841
IGI Funds Limited - Staff Provident Fund *	-	15,980	-	-	15,980	-	1,650,000	-	-	1,655,056
Packages Limited - Employees Gratuity Fund *	-	445,774	-	222,917	222,857	-	45,536,582	-	23,456,825	23,080,775
Packages Limited - Employees Provident Fund *	-	2,307,452	35,937	1,414,123	929,266	-	233,827,612	3,621,113	144,069,181	96,242,111
Other related parties										
Tri Pack Films Limited - Employees Gratuity Fund *	60,758	191,341	5,873	34,522	223,450	6,176,706	19,500,000	591,476	3,500,000	23,142,237
Tri Pack Films Limited - Employees Provident Fund *	83,676	181,201	10,315	-	275,192	8,506,507	18,500,000	1,038,672	-	28,501,112
Tetra Pak Pakistan Limited - Employees Pension Fund *	150,085	-	11,895	-	161,980	15,257,645	-	1,197,309	-	16,775,979
Tetra Pak Pakistan Limited - Employees Gratuity Fund *	-	97,822	4,334	-	102,156	-	9,900,000	436,676	-	10,580,090
Tetra Pak Pakistan Limited - Employees Provident Fund *	-	103,751	4,596	-	108,347	-	10,500,000	463,141	-	11,221,307
Babar Ali Foundation *	1,071,726	584,326	90,925	59,479	1,687,498	108,951,652	60,000,000	6,952,609	6,000,000	174,770,768
Industrial Technical & Educational Institute *	-	337,075	14,933	-	352,008	-	34,000,000	1,504,691	-	36,456,699
Directors										
Adi Jehangir Cawasji *	-	65,101	4,259	69,361	(1)	-	6,650,000	428,794	7,146,566	-
Key Management Personnel										
Employees	-	17,596	-	17,596	-	-	1,789,540	-	1,799,357	-
Unit holder holding 10% or more units										
The Nishat Mills Limited Employees Provident Fund Trust	-	5,337,784	186,819	1,329,362	4,195,241	-	543,022,380	18,814,186	136,343,488	434,492,801

	June 30, 2014	June 30, 2013
	----- (Rupees) -----	
23.2 Other transactions		
Associated companies / undertakings		
Alfalah GHP Investment Management Limited - Management Company		
Remuneration of the Management Company	22,650,139	-
Sales tax on management fee	<u>3,624,026</u>	<u>-</u>
Federal excise duty on management fee	<u>4,203,869</u>	<u>-</u>
IGI Funds Limited - Former Management Company *		
Remuneration of the Management Company	-	19,656,384
Sales tax on management fee	<u>-</u>	<u>3,171,565</u>
Federal excise duty on management fee	<u>-</u>	<u>165,979</u>
Sales load	<u>-</u>	<u>1,935,094</u>
IGI Investment Bank Limited *		
Placement in certificates of deposit	-	-
Certificates of deposit matured	<u>-</u>	<u>-</u>
Interest income from certificates of deposit	<u>2,840,414</u>	<u>7,250,002</u>
Investment in reverse repurchase transactions	<u>-</u>	<u>45,000,000</u>
Reverse repurchase transactions matured	<u>-</u>	<u>45,000,000</u>
Income under reverse repurchase transactions	<u>-</u>	<u>1,112,055</u>
Term finance certificates - purchased	<u>-</u>	<u>158,023,885</u>
IGI Money Market Fund - (Common Management)		
Treasury bills - purchased	-	88,538,280
Treasury bills - sold	<u>-</u>	<u>73,555,094</u>
IGI Aggressive Income Fund - (Common Management)		
Treasury bills - purchased	<u>14,792,280</u>	<u>36,011,004</u>
Alfalah GHP Income Multiplier Fund - (Common Management)		
Treasury bills - sold	<u>21,064,164</u>	<u>-</u>
Alfalah GHP Value Fund - (Common Management)		
Treasury bills - purchased	<u>73,872,300</u>	<u>-</u>
Alfalah GHP Cash Fund - (Common Management)		
Treasury bills - purchased	<u>189,135,910</u>	<u>-</u>
IGI Finex Securities Limited *		
Brokerage charges	<u>-</u>	<u>28,733</u>
Bank Alfalah Limited		
Profit on bank deposits	<u>2,088,181</u>	<u>80,206</u>
Bank charges	<u>43,037</u>	<u>18,805</u>
Pakistan Investment Bonds - purchased	<u>127,357,000</u>	<u>-</u>
Treasury bills - purchased	<u>133,740,000</u>	<u>203,771,250</u>
Treasury bills - sold	<u>-</u>	<u>393,180,600</u>
Other related parties		
Central Depository Company of Pakistan Limited - (Trustee of the Fund)		
Remuneration of the Trustee	<u>2,390,277</u>	<u>2,178,196</u>
CDS charges	<u>32,344</u>	<u>6,031</u>

	June 30, 2014	June 30, 2013
	----- (Rupees) -----	
23.3 Other balances		
Associated companies / undertakings		
Alfalah GHP Investment Management Limited - Management Company		
Remuneration payable to the Management Company	<u>1,897,414</u>	<u>-</u>
Sales tax payable on management fee	<u>204,944</u>	<u>-</u>
Federal excise duty payable on management fee	<u>4,369,848</u>	<u>-</u>
Sales load payable to Management Company	<u>-</u>	<u>-</u>
IGI Funds Limited - Former Management Company *		
Remuneration payable to the Management Company	<u>-</u>	<u>1,804,822</u>
Sales tax payable on management fee	<u>-</u>	<u>315,326</u>
Federal excise duty payable on management fee	<u>-</u>	<u>165,979</u>
Sales load payable to Management Company	<u>-</u>	<u>711,497</u>
IGI Investment Bank Limited *		
Certificates of deposit	<u>-</u>	<u>53,039,039</u>
IGI Finex Securities Limited *		
Brokerage payable	<u>-</u>	<u>30,277</u>
Bank Alfalah Limited		
Bank balance	<u>133,062,962</u>	<u>176,054</u>
Profit receivable	<u>547,519</u>	<u>-</u>
Other related parties		
Central Depository Company of Pakistan Limited - (Trustee of the Fund)		
Remuneration payable to the Trustee	<u>197,897</u>	<u>192,597</u>
Security deposit	<u>100,000</u>	<u>100,000</u>

* As more fully explained in note 1, the management rights of the Fund were transferred from the Former Management Company to the Management Company during the year. As a result, the entities that were identified as related parties, associated companies / undertakings and connected persons as at June 30, 2013, ceased to be the same with effect from October 15, 2013.

24. FINANCIAL RISK MANAGEMENT

The Fund's objective in managing risk is the creation and protection of unit holders' value. Risk is inherent in the Fund's activities, but it is managed through monitoring and controlling activities which are primarily set up based on limits established by the Management Company, the Fund's constitutive documents and the regulations and directives of the SECP. These limits reflect the business strategy and market environment of the Fund as well as the level of the risk that Fund is willing to accept. The Board of Directors of the Management Company supervise the overall risk management approach within the Fund. The Fund has exposure to following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

The Fund's risk management policies are established to identify and analyse the risks faced by the Fund, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed by Board of Directors and Audit Committee regularly to reflect changes in market conditions and the Fund's activities.

The Fund primarily invests in a portfolio of money market investments such as investment-grade debt securities, secured privately placed instruments, spread transactions and investments in other money market instruments (including the clean placements). Such investments are subject to varying degrees of risk.

The management of the risks as stated above is carried out by the Investment Committee (IC) under policies approved by the Board of Directors of the Management Company. The IC is constituted and approved by the Board of Directors of the Management Company. The Investment Committee is responsible to devise the investment strategy and manage the investment portfolio of the Fund in accordance with limits prescribed in the NBFC Regulations, offering document of the Fund in addition to Fund's internal risk management policies.

24.1 Credit risk

Credit risk is the risk that the counterparty to a financial instrument will fail to discharge an obligation or commitment that it has entered into with the Fund, resulting in a financial loss to the Fund. The Fund is exposed to credit risk on bank balances, investments, security deposits and other receivable. There is a possibility of default by participants and of failure of the financial markets, the depositories, the settlements or clearing system etc.

Management of credit risk

The Fund's policy is to enter into financial contracts with reputable counterparties in accordance with the internal risk management policies and investment guidelines approved by the Board of Directors. The IC closely monitors the creditworthiness of the Fund's counterparties (e.g., issuer of the instruments, brokers, banks, etc.) by reviewing their credit ratings, financial statements and press releases on a regular basis. In addition the credit risk is also minimized due to the fact that the Fund only invests in the high quality financial assets, majority of which have been rated by a reputable rating agency. All transactions in debt securities are settled / paid upon delivery. The risk of default in such transactions is considered minimal, as delivery of securities is guaranteed by reputable brokers or the transactions are carried out with counter parties of high reputation. Further, bank accounts are held only with reputable banks.

Exposure to credit risk

The table below analyses the Fund's maximum exposure to credit risk. The maximum exposure is shown gross, before the effect of mitigation through the use of collateral agreements at reporting date:

	Carrying amount	
	June 30, 2014	June 30, 2013
	----- (Rupees) -----	
Bank balances	149,677,351	141,688,422
Investments classified as		
- 'At fair value through profit or loss' - held-for-trading	298,771,327	344,259,831
- Held to maturity	-	251,891,105
	298,771,327	596,150,936
Security deposits	2,850,000	2,850,000
Mark-up / return receivable on:		
bank balances	627,956	742,578
term finance certificates	10,286,634	10,703,204
Margin trading system	891,779	-
Pakistan Investment Bonds	19,298,031	-
	462,213,268	752,135,140

Credit quality of bank balances

Details of credit rating of banks holding balances / deposits (including mark-up / return receivable thereon) are as follows:

Name of Bank	Rating	June 30, 2014	June 30, 2013
		----- (%) -----	
Allied Bank Limited	A1+/AA+	0.86	8.70
Bank Alfalah Limited	A1+/AA	88.89	0.12
Bank Al-Habib Limited	A1+/AA+	0.02	0.36
The Bank of Punjab	A1+/AA-	0.01	0.01
JS Bank Limited	A1/A+	0.01	0.01
MCB Bank Limited	A1+/AAA	0.03	0.02
NIB Bank Limited	A1+/AA-	0.01	0.01
Bank of Khyber	A1/A	0.08	0.02
Habib Bank Limited	A1+/AAA	10.07	90.74
Habib Metropolitan Bank Limited	A1+/AA+	0.02	0.01
		100.00	100.00

Credit quality of held-for-trading investments

Credit risk arising on debt securities along with profit receivable is mitigated by investing primarily in investment-grade rated instruments published by MUFAP (and as determined by Pakistan Credit Rating Agency or JCR-VIS). The Fund is required to follow the guidelines / restrictions imposed in its offering document and SECP in respect of minimum ratings prior to any investment, etc.

Investment in government securities i.e. treasury bills are not exposed to credit risks.

The tables below analyses the Fund's investment in term finance certificates / sukuk certificates (including mark-up / return receivable thereon) on the basis of long-term rating given to the instruments by the credit rating agencies:

	June 30, 2014		June 30, 2013	
	Amount of credit exposure -- (Rupees) --	held-for-trading investments	Amount of trading exposure -- (Rupees) --	% of held-for-trading investments
Rating				
AA / AA-	298,771,327	100%	354,963,035	100%
Non investment grade	-	-	-	-
	<u>298,771,327</u>	<u>100%</u>	<u>354,963,035</u>	<u>100%</u>

Past due and impaired

None of the financial assets are considered to be past due or impaired as at June 30, 2014 (June 30, 2013: Rs.Nil).

Credit quality of Held to Maturity (HTM) investments

The table below analyses the Fund's Investments in held to maturity investments on the basis of short term rating given to the issuer by the credit rating agencies.

	June 30, 2014		June 30, 2013	
	Amount of credit exposure -- (Rupees) --	% of HTM investments	Amount of credit exposure -- (Rupees) --	% of HTM investments
Rating				
Held to maturity investment neither past due nor impaired				
AA+ / A1-	-	-	198,852,066	79%
A- / A2	-	-	53,039,039	21%
	<u>-</u>	<u>-</u>	<u>251,891,105</u>	<u>100%</u>

Credit quality of interest receivable on bank deposits and other receivables

Interest income receivable on bank deposits were received subsequent to the year end.

Concentration of the credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. Despite the high concentration of credit risk as stated above, the Fund has entered into transactions with credit worthy counterparties thereby mitigating any significant risk due to concentration of credit risk.

24.2 Liquidity risk

Liquidity risk is defined as the risk that the Fund will encounter difficulty in meeting obligations associated with financial liabilities. Liquidity risk arises because of the possibility that the Fund could be required to pay its liabilities earlier than expected. The Fund is exposed to cash redemptions of its redeemable units on a regular basis. Units are redeemable at the unit holders' option based on the Fund's net asset value per unit at the time of redemption calculated in accordance with the Fund's constitutive documents.

Management of liquidity risk

The Fund's policy is to manage this risk by investing in deposit accounts, short term money market placements or in investments that are traded in an active market and can be readily disposed. As a result, the Fund may be able to liquidate quickly its investments in these instruments at an amount approximate to their fair value to meet its liquidity requirements.

The Fund has the ability to borrow, with prior approval of Trustee, for meeting redemption. The maximum amount available to the Fund from borrowings is limited to the extent of 15% of net assets at the time of borrowing with repayment within 90 days of such borrowings.

Maturity analysis for financial liabilities

The table below analyses the Fund's financial liabilities into relevant maturity groupings based on the remaining period at the statement of assets and liabilities date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

The maturity profile of the Fund's liabilities based on contractual maturities is given below:

	June 30, 2014			
	Carrying amount and contractual cash flows	Less than a month	More than one month and upto three months	More than three months and upto one year
Financial liabilities	----- (Rupees) -----			
Payable to the Management Company	1,897,414	1,897,414	-	-
Remuneration payable to the Trustee	197,897	197,897	-	-
Accrued and other liabilities	817,834	127,101	690,733	-
	<u>2,913,145</u>	<u>2,222,412</u>	<u>690,733</u>	<u>-</u>

	June 30, 2013			
	Carrying amount and contractual cash flows	Less than a month	More than one month and upto three months	More than three months and upto one year
Financial liabilities	----- (Rupees) -----			
Payable to the Management Company	2,516,319	2,516,319	-	-
Remuneration payable to the Trustee	192,597	192,597	-	-
Accrued and other liabilities	677,136	116,136	561,000	-
	<u>3,386,052</u>	<u>2,825,052</u>	<u>561,000</u>	<u>-</u>

Above financial liabilities do not carry any mark-up.

24.3 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price of securities due to a change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. Market risk comprises of three types of risk: currency risk, interest rate risk and other price risk (equity price risk). The Fund is exposed to interest rate risk only.

Management of market risks

The risk is managed by monitoring exposure on marketable securities by following the internal risk management policies and investment guidelines approved by the Board of Directors and regulations laid down by SECP.

Interest rate risk

Interest rate risk arises from the effects of fluctuations in the prevailing levels of markets interest rates on the fair value of financial instruments and future cash flows. The interest rate environment is monitored on a regular basis and the portfolio mix of fixed and floating rate securities is altered. The Fund's investment in fixed interest rate securities expose it to fair value interest rate risk and investments in variable interest rate securities expose the Fund to cash flow interest rate risk.

At year end, details of the interest rate profile of the Fund's interest bearing financial instruments are as follows:

	June 30, 2014	June 30, 2013
	----- (Rupees) -----	
Fixed rate instruments		
Bank balances	149,677,351	141,688,422
Term finance certificates	-	65,739,548
Treasury bills	955,642,020	1,032,365,529
Pakistan investment bonds	-	53,039,039
Certificates of investment	-	118,743,043
Commercial paper	-	80,109,023
Letters of placement	-	-
Term deposit receipts	<u>1,105,319,371</u>	<u>1,491,684,604</u>
Variable rate instruments	37,065,000	-
Sukuk certificates	<u>261,706,327</u>	<u>278,520,283</u>
Term finance certificates	<u>298,771,327</u>	<u>278,520,283</u>

The composition of the Fund's investment portfolio, KIBOR rates and rates announced by MUFAP is expected to change over time. Accordingly, the actual trading results may differ from the below sensitivity analysis and the difference could be material.

Fair value sensitivity analysis for fixed rate instruments

In case of 100 basis points increase / decrease in interest rate (determine by market forces) on year end, the net assets attributable to unit holders of the Fund and net income for the year would have been lower / higher by Rs.14.897 million (June 30, 2013: Rs.15.259 million). This analysis assumes that all other variables remain constant. The analysis for year ended June 30, 2013 is performed on the same basis.

Cash flow sensitivity analysis for variable rate instruments

In case of 100 basis points increase / decrease in KIBOR at year end, the net assets attributable to unit holders of the Fund and net income for the year would have been higher / lower by Rs.2.988 million (June 30, 2013: Rs.2.757 million). This analysis assumes that all other variables remain constant. The analysis for year ended June 30, 2013 is performed on the same basis.

24.4 Unit Holders' Fund risk management

The Fund is an open end collective investment scheme. The unit holders' fund of open end schemes is represented by net assets attributable to unit holders. The risk in case of an open end scheme is the risk that the amount of net assets attributable to unit holders can change significantly on daily basis as the Fund is subject to daily issuance and redemption of Units at the discretion of the unit holders and occurrence of the unexpected losses in investment portfolio which may causes adverse effects on the Fund's continuation as going concern.

The Fund's objective when managing net assets attributable to unit holders is to safe guard the Fund's ability to continue as going concern so that it can continue to provide optimum returns to its unit holders and to ensure reasonable safety of Unit Holders' Fund. In order to maintain or adjust the unit holder fund structure, the Fund performs the following:

- Monitors the level of daily issuance and redemptions relative to liquid assets;
- Redeems and issues unit in accordance with the constitutive documents of the Fund, which include the ability to restrict redemptions as allowed under rules and regulations; and
- Monitors portfolio allocations and return on net assets and where required make necessary adjustments in portfolio allocations in light of changes in market conditions.

The Fund Manager / IC members and the Chief Executive of the Management Company critically monitor capital of the Fund on the basis of the value of net assets attributable to the unit holders and track the movement of "Assets under Management" as well returns earned on the net assets to maintain investors confidence and achieve future growth in business. Further the Board of Directors is updated about the Fund yield and movement of net asset value and total size at the end of each quarter.

In accordance with the NBFC Regulations, the Fund is required to distribute at least ninety percent of its income from sources other than capital gain as reduced by such expenses as are chargeable to the Fund.

Under the NBFC regulations 2008, the minimum size of an open end scheme shall be one hundred million rupees at all the times during the life of the scheme.

24.5 Fair value hierarchy

The Fund uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted prices in active markets for identical assets.

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

As at June 30, 2014, the Fund held the following financial instruments which were measured at fair value:

	Level 1	Level 2	Level 3	Total
	----- (Rupees) -----			
Investments classified as 'at fair value through profit or loss' - held-for-trading				
Government securities				
- Market treasury bills	-	955,642,020	-	955,642,020
- Pakistan Investment Bonds	-	373,427,120	-	373,427,120
Sukuk certificates	-	37,065,000	-	37,065,000
Term finance certificates	-	261,706,327	-	261,706,327
	-----	-----	-----	-----
	-	1,627,840,467	-	1,627,840,467

As at June 30, 2013, the Fund held the following financial instruments which were measured at fair value:

	Level 1	Level 2	Level 3	Total
	----- (Rupees) -----			
Investments classified as 'at fair value through profit or loss' - held-for-trading				
Government securities				
- Market treasury bills	-	1,032,365,529	-	1,032,365,529
Term finance certificates	-	344,259,831	-	344,259,831
	-----	-----	-----	-----
	-	1,376,625,360	-	1,376,625,360

During the year ended June 30, 2014, there were no transfers between level 1 and level 2 fair value measurements, and no transfers into and out of level 3 fair value measurements.

24.6 Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently differences can arise between carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

Financial assets which are tradable in an open market are revalued at the market prices prevailing on the statement of assets and liabilities date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book value as the items are short term in nature.

25. SUPPLEMENTARY NON FINANCIAL INFORMATION

The information regarding unit holding pattern of the Fund, top ten brokers of the Fund, members of the Investment Committee, fund manager and meetings of the Board of Directors, as required under Schedule V of the NBFC Regulations has been disclosed in Annexure I to the financial statements.

26. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by Board of Directors of the Management Company on August 27, 2014.

27. GENERAL

Figures are rounded off to the nearest rupee.

**For Alfalah GHP Investment Management Limited
(Management Company)**

Chief Executive Officer

Director

SUPPLEMENTARY NON FINANCIAL INFORMATION

AS REQUIRED UNDER SECTION 6(D), (F), (G), (H), (I), AND (J)
OF THE FIFTH SCHEDULE TO THE

NON BANKING FINANCE COMPANIES AND NOTIFIED ENTITIES REGULATIONS, 2008

(i) UNIT HOLDING PATTERN OF THE FUND

Category	As at 30 June 2014			
	Number of unit holders	Number of units held	Amount Rupees	% of total
	1	706,385	70,935,757	4%
Associated Companies	3	2,403,153	241,326,175	12%
Banks/ DFIs	-	-	-	0%
Director	77	1,565,225	157,181,121	8%
Individual	1	1,011,529	101,578,578	5%
Insurance Companies	-	-	-	0%
NBFCs	11	5,196,784	521,865,171	27%
Other Corporate	6	3,305,136	331,904,422	17%
Others	22	5,286,784	530,903,029	27%
Retirement Funds				
	121	19,474,996	1,955,694,254	100%

Category	As at 30 June 2013			
	Number of unit holders	Number of units held	Amount Rupees	% of total
	97	2,619,078	271,252,697	15%
Individuals	11	5,051,549	523,178,866	29%
Associated Co./ Directors	-	-	-	0%
Insurance Co.	2	751,191	77,799,338	4%
Banks/ DFIs	-	-	-	0%
NBFC/ NBFIs	17	6,007,739	622,209,603	35%
Retirement & Other Funds	14	2,729,488	282,687,662	16%
Others				
	141	17,159,045	1,777,128,166	100%

(ii) TOP TEN BROKERS BY PERCENTAGE OF COMMISSION PAID

	30 June 2014	30 June 2013
Alfalah Securities Private Limited	0.00%	7.22%
Arif Habib Limited	0.13%	0.00%
BMA Capital Management	0.41%	2.49%
Ellixir Securities Pakistan Limited	4.50%	0.66%
First Capital Securities Corporation Ltd	0.00%	0.00%
Global Securities Pakistan Ltd	0.00%	2.89%
Icon Securities	7.98%	10.35%
IGI Finex Securities Ltd	0.00%	4.99%
Invest & Finance Securities	9.01%	11.54%
Invest Capital Securities	21.41%	0.61%
Invest One Market	5.60%	2.30%
JS Global Capital Ltd	10.19%	40.15%
KASB Securities	9.68%	5.99%
Pearl Securities	0.45%	0.00%
Summit Capital	25.98%	10.55%
Vector Capital	4.66%	0.26%
	<u>100.00%</u>	<u>100.00%</u>

(iii) PARTICULARS OF MEMBERS OF THE INVESTMENT COMMITTEE

Following are the members of the Investment Committee of the Fund:

Maheen Rahman
Ather Husain Medina
Noman Soomro
Shariq Mukhtar Hashmi
Muddasir Ahmed Shaikh
Nabeel Malik
Imran Altaf

Maheen Rahman – CEO

Maheen Rahman has over ten years of experience in the financial services industry. Prior to joining Alfalah GHP Investment Management Limited she was Head of Business Development at IGI Securities the brokerage arm of IGI Financial Services. She has also served as Head of Research for BMA Capital Management where she spearheaded the research effort to provide sound and in depth investment advice across all capital markets to a wide range of corporate and institutional clients. Ms Rahman has also worked with Merrill Lynch in their Investment Banking Group and was a key team member for several high profile international transactions that spanned the Asia Pacific region and North America. She has also worked with ABN Amro Bank in Corporate Finance and M&A Advisory and was involved in a series of equity raising and IPO activity across south-east Asia.

Ather Husain Medina

Mr. Medina, a qualified professional with extensive work experience of over 20 years in the financial sector is serving Alfalah GHP Investment Management Ltd. as Chief Investment Officer. Prior to joining the company he was associated with Invest Capital Investment Bank Ltd. as Head of Business Development and Atlas Asset Management as Chief Investment Officer. He has also worked with some other leading organizations which include National Investment Trust where he was heading the Research team, and SG Securities (HK) Holdings Ltd. and Indosuez W.I Carr Securities Pakistan in the Investment Research area.

His expertise includes the banking sector of Pakistan as well, in which he worked at two leading commercial banks, Habib Bank Ltd. and MCB Bank Ltd. By qualification Mr. Medina is an MBA from the Institute of Business Administration (IBA), Karachi and holds a Computer Science degree from National University of Computer and Emerging Sciences (FAST-NU), Karachi.

Noman Soomro

Mr. Soomro is a qualified Chartered Accountant from the Institute of Chartered Accountant of Pakistan (ICAP). Prior to joining Alfalah GHP Investment Management Limited, he was Chief Financial Officer & Company Secretary of HBL Asset Management Limited for seven years. During his tenor as CFO, he was responsible for all financial and fiscal management aspects of Company operations and Mutual Funds/Pension Schemes under management of the Company. The job also included providing leadership and coordination in the administrative, business planning, strategy, accounting, taxation and budgeting efforts of the Company. Before HBL Asset Management Limited, he was working at A F Ferguson Chartered Accountants; a member firm of PricewaterhouseCoopers (PwC). During his five years at A.F Ferguson with the Assurance and Business Advisory Services of the firm, he conducted audits of major financial institutions of Pakistan including local and foreign commercial banks, mutual funds, modarbas, housing finance company and leasing companies. He was also a key member of the team which conducted pre-acquisition Financial and Taxation Due Diligence Review of a commercial bank in Pakistan. Mr. Soomro has also conducted Internal Audit reviews of a large commercial bank and a foreign bank, where the responsibilities included reporting on effectiveness and efficiency of internal audit department, and independent reporting on internal control weaknesses.”

Shariq Mukhtar Hashmi

Mr. Hashmi holds a diversified experience of over 11 years with various private sector enterprises of repute. He joined IGI Funds Limited (which subsequently merged into Alfalah GHP Investment Management Limited in Oct. 2013) in 2010 to lead the back office function as Head of Operations & Settlements. His association has continued, post-merger, as Head of Compliance & Risk Management. He has previously served National Asset Management Company as Head of Internal Audit and Feroze Sharif Tariq & Co Chartered Accountants in various capacities. He has also headed the Internal Audit Department of the Company. Mr. Hashmi is a qualified Accountant from the Association of Chartered Certified Accountants, UK and holds MBA degree in Finance from SZABIST University. He is also enrolled for Financial Risk Manager Certification of Global Association of Risk Professionals; USA.

Muddasir Ahmed Shaikh

Mr. Muddasir has more than 10 years of experience in Investment Management & Equity Research. During his career, he has served a number of public and private institutions of repute. Prior to joining IGI Funds Limited, he has been associated with Atlas Asset Management Limited, National Investment Trust Limited, and JS Investments Limited (Formerly JS Abamco Ltd.). Mr. Muddasir holds a Masters degree in Business Administration from Institute of Business Administration, Karachi.

Nabeel Malik

Mr. Nabeel Malik brings with him a rich and diversified experience in the field of fund management and fixed income trading/facilitation. Before becoming a part of IGI Funds’ team, he was associated with Pak-Oman Asset Management Co, heading its Fixed Income Fund Management Dept. where he proficiently handled money market trading, liquidity and funds management contributing positively towards bottom line profitability. His diverse experience in the field of finance includes names like Pak-Kuwait Investment Co, Orix Investment Bank, KASB Securities, and Mobilink GSM.

Imran Altaf

Mr. Altaf has over six years of experience in Investment Valuation, Financial Research and Portfolio Management. Before joining Alfalah GHP Investment Management as a portfolio manager, he was

associated with Faysal Asset Management as a fixed income portfolio manager over 2012 to 2014. He was previously affiliated with Faysal Bank Limited and its Equity Capital Market (ECM) division from 2010 to 2012 in the capacity of an investment analyst. Mr. Altaf is a CFA Charter holder and has an MBA Degree from SZABIST University.

(iv) ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS

The 54th , 55th, 56th, 57th, 58th, 59th, 60th, 61st Board Meetings were held on 12 Aug 2013, 08 Oct 2013, 04 Dec 2013, 27 Feb 2014, 02 Apr 2014, 24 Apr 2014 and 30 June 2014 respectively.

Name of Director	Number of Meetings			
	Total	Attended	Leave Granted	Meeting not attended
Syed Ali Sultan	8	7	1	1
Mr. Amin Dawood Saleh	8	8	0	0
Mr. Kashif Abdur Rahman	4	3	1	1
Mr .David Burlison	8	6	2	2
Mr. Suleman Hudda	4	0	4	4
Mr. Hanspeter Beier	8	4	4	4
Mr. Abdul Aziz Anis	2	2	0	0
Ms. Maheen Rahman	6	6	0	0
Mr. Abid Naqvi	4	4	0	0
Mr. Asif Saad	4	2	2	2

PERFORMANCE TABLE - IGI IF - Annexure A

	30 June 2014	30 June 2013	30 June 2012	30 June 2011	30 June 2010
	----- (Rupees in '000) -----				
Net Assets	<u>1,955,694</u>	<u>1,777,128</u>	<u>893,440</u>	<u>830,100</u>	<u>2,436,440</u>
NAV per unit	<u>100.4208</u>	<u>103.5680</u>	<u>101.6600</u>	<u>103.9400</u>	<u>106.0800</u>
Selling price per unit	<u>101.7721</u>	<u>104.6037</u>	<u>102.6766</u>	<u>103.9400</u>	<u>106.0800</u>
Redemption price per unit	<u>100.4208</u>	<u>103.5680</u>	<u>101.6600</u>	<u>103.9400</u>	<u>106.0800</u>
Highest selling price per unit	<u>103.9640</u>	<u>104.5407</u>	<u>104.7837</u>	<u>103.9445</u>	<u>106.0800</u>
Highest redemption price per unit	<u>102.9347</u>	<u>103.5056</u>	<u>103.7462</u>	<u>103.9445</u>	<u>106.0800</u>
Lowest selling price per unit	<u>101.2098</u>	<u>101.5128</u>	<u>101.5313</u>	<u>100.3146</u>	<u>100.4900</u>
Lowest redemption price per unit	<u>100.2077</u>	<u>100.5077</u>	<u>100.5260</u>	<u>100.3146</u>	<u>100.4900</u>
Total interim distribution per unit	<u>7.7994</u>	<u>6.6691</u>	<u>9.7294</u>	<u>7.31</u>	<u>4.99</u>
Interim distribution date	<u>28-Sep-13</u>	<u>26-Sep-12</u>	<u>29-Sep-11</u>	<u>1-Oct-10</u>	<u>2-Jan-09</u>
	<u>28-Dec-13</u>	<u>31-Dec-12</u>	<u>29-Dec-11</u>	<u>29-Dec-10</u>	<u>N/A</u>
	<u>5-Apr-14</u>	<u>27-Mar-13</u>	<u>29-Mar-12</u>	<u>28-Mar-11</u>	<u>N/A</u>
	<u>30-Jun-14</u>	<u>Nil</u>	<u>28-Jun-12</u>	<u>N/A</u>	<u>N/A</u>
Final distribution per unit	<u>Nil</u>	<u>3.1370</u>	<u>1.0868</u>	<u>3.39</u>	<u>5.76</u>
Final distribution date	<u>N/A</u>	<u>4-Jul-13</u>	<u>27-Jul-12</u>	<u>5-Jul-11</u>	<u>2-Jul-10</u>
Annualized returns %	<u>8.04%</u>	<u>9.95%</u>	<u>11.16%</u>	<u>11.33%</u>	<u>11.12%</u>
Income distribution %	<u>7.53%</u>	<u>10.63%</u>	<u>10.76%</u>	<u>10.70%</u>	<u>10.22%</u>
Weighted avg. portfolio duration (Days)	<u>511 Days</u>	<u>445 Days</u>	<u>302 Days</u>	<u>283 Days</u>	<u>500 Days</u>

Return since inception is **13.13%**

The past performance is not necessarily indicative of future performance and that units prices and investment returns may go down, as well as up.