

# **ALFALAH GHP**

#### **April, 2014**

# **Fund Managers' Report**

#### **Economic & Capital Markets Review**

#### **Economic Review & Outlook**

CPI numbers rose again in April, clocking in at 9.18% YoY, due to higher than expected rise in Education, House rent and perishable food items. This coupled with the IMF focus on high real interest rates maintain the possibility of stable interest rate, rather than loosening monetary policy for the remainder of the year.

March's current account number clocked in at negative USD 156 million versus a positive USD 167 million in February. 9MFY14 current account deficit numbers now stand at USD 2,173 million as opposed to USD 1,255 million witnessed in the corresponding period last year, mainly due to lower CSF receipts. April's current account deficit may rise slightly in our view, as the shock of PKR appreciation will be fully reflected in Aprils' export numbers. Overall we expect reserves to remain elevated in 4QFY14 due to Eurobond proceeds, telecom auction proceeds, receipt of quarterly tranche of CSF and rising donor agencies flows in the upcoming months.

#### **Money Market Review & Outlook**

The interbank money market remained relatively tight during the month. Given the market view of a stable to downward interest rate regime most activity was witnessed in long term bonds. The first PIB auction of 4QFY14 attracted overwhelming participation and against the target of PKR100bn, the government managed to raise around PKR425bn from the auction. 3-year PIBs witnessed the greatest participation at a cut off yield of 12.09% approximately PKR245bn were mopped up. The 5-year and 10-year bonds also drew impressive response raising PKR80bn and PKR99bn at a cut off yield of 12.55% and 12.90% respectively. The government managed to exceed the respective targets of PKR30bn each.

#### **Equity Market Review & Outlook**

The KSE turned in another strong performance in April with a 6.5% increase in the benchmark KSE-100 index, which closed at 28,912 points. Volumes also picked up during the month as the average daily turnover of the market rose by 34% to 205.9 million shares. The KSE-100 peaked at 29,250 points on Apr 10, driven by positive news on the macro front, including the oversubscribed Eurobond issue, and the successful auction of 3G/4G licenses.

As quarterly result season got underway in the latter half of the month, the market did witness a drop as majority of results were either inline or below expectations. Foreigners after being net sellers in March (outflow of USD5mn) changed gears in April, with net buying of USD92mn. With the result season almost over, we expect the market to remain range bound as budget related & mutual funds tax issue rumors will continue to cause volatility.

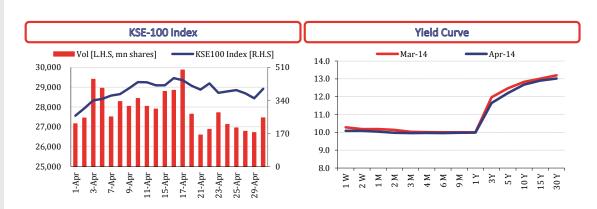
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### **IGI Money Market Fund**

Rating: "AA+(f)" by PACRA

#### **Investment Objective**

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

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Fund Basic Information	
Category: Money Market Scheme	Management Fee: 0.80%
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-
Benchmark: Avg. 3 Mth Dep. Rates of	Min. Subseq. Investment: PKR 1,000/-
3 "AA" Rated Banks	Trustee: CDC Pakistan Limited
Launch Date: May 27, 2010	Auditor: E&Y, Ford Rhodes Sidat Hyder
Par Value: 100	Listing: Lahore Stock Exchange
Pricing: Forward Day	Dealing Days: Monday - Friday
Sales Load: 1.00%	<b>Cut-off Time:</b> 9:00 am - 3:00 pm
Risk Profile: Low	Leverage: Nil
Fund Statistics	

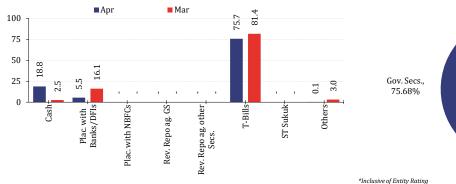
estment Committee							
irperson	Maheen Rahman	Chief Executive Officer					
retary	Ather Husain Medina	Chief Investment Officer					
nber	Muddasir Ahmed Shaikh	Portfolio Manager					
nber	Nabeel Malik	Portfolio Manager					
nber	Syed Saifullah Kazmi	Portfolio Manager					
nber	Shariq Mukhtar Hashmi	Head of Risk & Compliance					

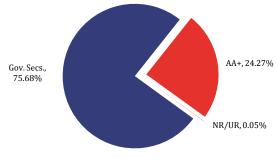
Fund Statistics	
Fund Size (PkR mn; as on April 30th, 2014):	3,116
<b>NAV</b> ( <i>PkR</i> ):	101.1724
Wtd. Average Maturity (months):	1.91

Fund Performance	IGI MMF	ВМ
YTD:	8.01%	6.84%
Month (April'14):	8.56%	7.38%

#### **Asset Allocation** (as % of Total Assets)







#### **Fund Activity**

IGIMMF generated a MTD return of 8.56% and YTD return of 8.01% for the period under review.

The fund continued its policy of increasing its duration, which led to an increased duration of 1.91 months by month end, up from 1.01 months in March. The longer duration allows the capture of more stable yields that have remained relatively unaffected by adverse revaluation movements in the shorter tenors.

Going forward, the fund plans to maintain higher portfolio duration and deploy available liquidity in government securities and/or bank placements based on available yield offers.

# Details of Non Compliant Investments Value of Investment Name of Non - Compliant Investment Type of Instrument Value of Investment before Provisioning if any Value of Investment after Provisioning Asset Asset

#### **FY14 Rolling Returns** Apr-14 8.01% IGI MMF 7.52% 7.08% 6.88% 7.71% 7.05% 8.02% 8.35% 8.24% 8.40% 8.56% BM 6.00% 6.00% 6.50% 6.50% 7.47% 7.18% 7.38% 7.38% 7.38% 6.84%

MUFAP's Recommended Format

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 17.028mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.5529 / 0.58%. The YTD sum provided in this regard stands at Rs. 3,700,000 had this provision not been made, the YTD return would be higher by Rs. 0.1201 / 0.13%. For details, investors are advised to read the latest Financial Statements of the Scheme.

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### Alfalah GHP Cash Fund

#### Rating: AAA (f) by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

Fund	Basic	Infort	nation

Category: Money Market Scheme

Management Fee: 1.00% Fund Type: Open Ended Min. In. Inv.: PKR 25,000/- (G); PKR 100,000/- (I)

Benchmark: Avg. 3 Mth Dep. Rates Min. Subs. Inv.: PKR 5,000/- (G); PKR 50,000/- (I) of 3 "AA" Rated Banks

Launch Date: March 12, 2010 Par Value: PKR 500

Pricing: Forward Day Sales Load: NA Risk Profile: Low

Listing: Karachi Stock Exchange

Cut-off Time: 9:00 am - 11:00 am

Dealing Days: Monday - Friday

Trustee: MCB Financial Services Limited

Auditor: KPMG Taseer Hadi

Leverage: Nil

#### **Investment Committee**

Chairperson Secretary

Member Member Member

Member

Maheen Rahman Ather Husain Medina Muddasir Ahmed Shaikh Nabeel Malik

Sved Saifullah Kazmi Shariq Mukhtar Hashmi

Chief Executive Officer Chief Investment Officer

Portfolio Manager Portfolio Manager Portfolio Manager

Head of Risk & Compliance

**Fund Statistics** 

Fund Size (PkR mn; as on April 30th, 2014): 2,362 NAV(PkR): 500.58 Wtd. Average Maturity (months):

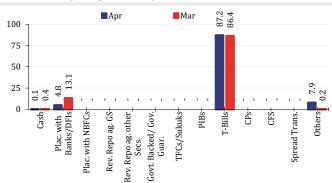
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**Fund Performance** 

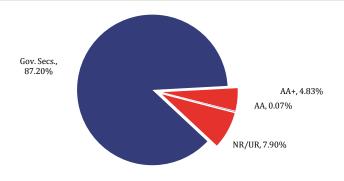
Month (April'14):

RM AGCF 7.93% 7.02% 8.37% 7.38%

#### Asset Allocation (as % of Total Assets)



#### **Portfolio Credit Quality**



#### **Fund Activity**

AGCF generated a MTD return of 8.37% and YTD return of 7.93% for the period under review.

The fund kept it's asset allocation relatively unchanged during the month with 87% exposure to T-bills. The duration of the fund was also unchanged at 1.17 months. The fund maintained minimum liquidity during the period as yields on shorter tenor, cash equivalent, instruments were relatively attractive.

Going forward, the fund plans to target maximum allowed duration as medium term instruments have shown relative stability in yields compared to shorter tenor. This strategy is targeted to maintain stability in returns while capturing higher yields.

#### **Details of Non Compliant Investments**

		Value of Investment	Total Provisioning	Value of Investment	% of Gross	% of Net
Name of Non - Compliant Investment	Type of Instrument	before Provisioning	Held	after Provisioning	Asset	Asset

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGCF	7.30%	6.89%	7.02%	8.01%	6.79%	8.01%	8.27%	8.07%	8.25%	8.37%			7.93%
BM	6.39%	6.42%	6.50%	6.75%	6.85%	7.45%	7.41%	7.40%	7.63%	7.38%			7.02%

MUFAP's Recommended Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 15.460mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.3.2763 / 0.70%. For details, investors are advised to read the latest Financial Statements of the Scheme.



### **IGI Income Fund**

#### Rating: "A+(f)" by PACRA

#### Investment Objective

The investment objective of IGI Income Fund (IGIIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

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Category: Income Scheme Management Fee: 1.25% Min. Initial Investment: PKR 5,000/-Fund Type: Open Ended Benchmark: 6 Month KIBOR Min. Subseq. Investment: PKR 1,000/-Launch Date: April 14, 2007 Trustee: CDC Pakistan Limited Par Value: 100 Auditor: E&Y. Ford Rhodes Sidat Hyder Pricing: Forward Day Listing: Lahore Stock Exchange Sales Load: 1.00% Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 3:00 pm Risk Profile: Low

#### **Investment Committee**

Chairperson Maheen Rahman
Secretary Ather Husain Medina
Member Muddasir Ahmed Shaikh
Member Nabeel Malik
Member Syed Saifullah Kazmi
Member Shariq Mukhtar Hashmi

Chief Executive Officer Chief Investment Officer Portfolio Manager Portfolio Manager Portfolio Manager

Head of Risk & Compliance

# Leverage: Nil Fund Statistics

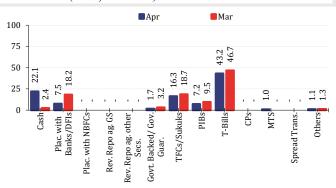
 Fund Size (PkR mn; as on April 30th, 2014):
 2,117

 NAV (PkR):
 101.3371

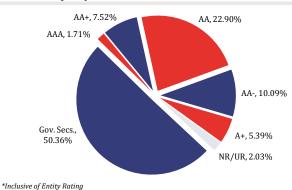
 Wtd. Average Maturity (months):
 17.33

Fund Performance	IGI IF	BM
YTD:	7.97%	9.72%
<b>Month</b> (Apr '14):	6.42%	10.18%

#### Asset Allocation (as % of Total Assets)



#### **Portfolio Credit Quality**



#### **Fund Activity**

During the month, IGIIF generated MTD return of 6.42% and YTD return of Bank Alfalah Ltd. - (20-Feb-13) 7.97%. Engro Fertilizer Ltd. - (30-Nov-

During the month, the fund faced adverse revaluation impact on its TFC portfolio therefore impacting the fund's returns for the month. The fund also initiated a small position in MTS in order to capture the potentially superior returns available.

Going forward, the fund will continue to increase the duration by gradually increasing allocation to longer dated corporate and government bonds.

#### TFC/Sukuk Holdings (% of Total Assets)

3.78% Engro Fertilizer Ltd. - (30-Nov-07) 3.04% NIB Bank - Pre IPO 2.35% Faysal Bank Ltd. - (27-Dec-10) 2.23% Bank Al Falah - (2-Dec-09)- Floating 1.73% Wapda Sukuk - III 1.71% Pak Mobile Communication - (18-Apr-12) 1.50% Bank Al Habib - (30-Jun-11)- Fixed 0.82% Bank Al Falah - (2-Dec-09)- Fixed 0.61%Faysal Bank Ltd. - (12-Nov-07) 0.24% 18.00%

#### **Details of Non Compliant Investments**

Name of Non - Compliant InvestmentType of InstrumentValue of Investment before ProvisioningTotal ProvisioningValue of Investment after Provisioning% of Gross Asset% of Net Asset

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
IGI IF	7.34%	5.62%	7.73%	7.91%	6.42%	8.37%	10.25%	7.52%	9.61%	6.42%			7.97%
BM	9.08%	9.12%	9.28%	9.55%	9.78%	9.78%	10.15%	10.15%	10.11%	10.18%			9.72%

#### MUFAP's Recommended Format

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 15.570mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.7453 or 0.78%. The YTD sum provided in this regard stands at Rs. 2,190,668 had this provision not been made, the YTD return would have been higher by Rs. 0.1049 or 0.11%. For details, investors are advised to read the latest Financial Statements of the Scheme.



## **IGI Aggressive Income Fund**

#### Investment Objective

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive

#### **Fund Basic Information**

Category: Aggressive Income Scheme Management Fee: 1.00% Fund Type: Open Ended Benchmark: 6 Month KIBOR Launch Date: October 25, 2007 Acquisition Date: August 6, 2010 Par Value: 50

Pricing: Forward Day Sales Load: 1.00%

Risk Profile: Moderate

Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited

Auditor: E&Y, Ford Rhodes Sidat Hyder Listing: Karachi Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 3:00 pm

#### **Investment Committee**

Maheen Rahman Chairperson Ather H. Medina Secretary Member Muddasir Ahmed Shaikh Nabeel Malik Member Member Syed Saifullah Kazmi Member Shariq Mukhtar Hashmi

Chief Executive Officer Chief Investment Officer Portfolio Manager

Portfolio Manager Portfolio Manager

Head of Risk & Compliance

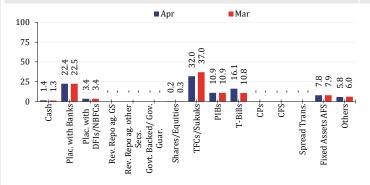
#### **Fund Statistics**

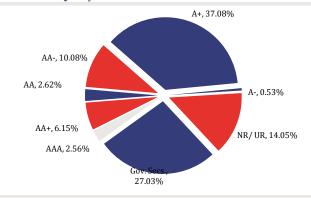
Fund Size (PkR mn; as on April 30th, 2014): 868 NAV(PkR): 43.4236 Wtd. Average Maturity (months): 27.99

Asset Allocation (as % of Total Assets)

#### **Fund Performance** IGI AIF вм 7.46% 9.72% Month (April '14): 7.79% 10.18%

**Portfolio Credit Quality** 





#### **Fund Activity**

During the month, IGIAIF generated MTD return of 7.79% and YTD return of 7.46%

The fund booked gains in its Sukuk / TFC portfolio during the month thus reducing total TFC/Sukuk exposure to 32.0%, and duration to 28 months.

The fund faced unfavorable mark to market movements on its TFC portfolio during the month which impacted returns.

Going forward the focus will be on trading of GoP bonds and high quality corporate bonds.

#### TFC/Sukuk Holdings (% of Total Assets)

f	Bank Alfalah Limited - (20-Feb-13)	8.09%
	Engro Fertilizer - (30-Nov-07)	6.67%
	NIB TFC - Pre IPO	5.59%
,	Jah. Sidd. & Co Pre IPO	2.80%
	Wapda Sukuk - III	2.56%
5	Engro Fertilizer - (17-Dec-09)	2.44%
	Askari Bank IV - 18-Nov-09	1.63%
	Bank Al Habib - (30-Jun-11) - Fixed	1.25%
	Summit Bank Limited	0.53%
	Bank AlFalah - (2-Dec-09) - Fixed	0.36%
	Kohat Cement Sukuk - (20-Dec-07)	0.11%
	Total	32.04%

#### Details of Non Compliant Investments

Name of Non - Compliant Investment	Type of Instrument	Value of Investment before Provisioning	Provisioning Held, if any	Value of Investment after Provisioning	% of Gross Asset	% of Net Asset
Agritech Limited	<b>Equity Shares</b>	7,070,157	(4,838,013)	2,232,144	0.25%	0.26%
New Allied Electronics	Term Finance Cert.	60,093,264	(60,093,264)	0	0.00%	0.00%
Summit Bank	Term Finance Cert.	4,995,400	(235,178)	4,760,222	0.53%	0.55%
Fixed Assets - Avail. for Sale	Fixed Assets	100,000,000	(30,057,494)	69,942,506	7.83%	8.06%

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
IGI AIF	3.07%	4.68%	6.00%	8.25%	5.80%	9.50%	11.00%	6.62%	9.83%	7.79%			7.46%
BM	9.08%	9.12%	9.28%	9.55%	9.78%	9.78%	10.15%	10.15%	10.11%	10.18%			9.72%

MUFAP's Recommended Format

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 4.290mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.2147 / 0.53%. The YTD sum provided in this regard stands at Rs. 993,894 had this provision not been made, the YTD return would have been higher by Rs. 0.0497 / 0.12%. For details, investors are advised to read the latest Financial Statements of the Scheme.



# Alfalah GHP Income Multiplier Fund

#### Rating: "A-(f)" by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Income Multiplier Fund (AGIMF) is to generate stable and consistent returns while seeking capital preservation through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Member

#### **Fund Basic Information**

Category: Aggressive Income Scheme

Fund Type: Open Ended Benchmark: 12 Month KIBOR Launch Date: June 15, 2007

Pricing: Forward Day Sales Load: 3.00% Risk Profile: High

Par Value: PKR 50/-

Management Fee: 1.25%

Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-

Trustee: CDC Pakistan Limited Auditor: E&Y. Ford Rhodes Sidat Hyder Listing: Karachi Stock Exchange

Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 5:00 pm

#### **Investment Committee**

Chairperson Maheen Rahman Ather Husain Medina Secretary Member **Muddasir Ahmed Shaikh** 

Nabeel Malik

Syed Saifullah Kazmi Member Member Shariq Mukhtar Hashmi

Chief Executive Officer Chief Investment Officer

Portfolio Manager Portfolio Manager Portfolio Manager

Head of Risk & Compliance

#### Leverage: Nil **Fund Statistics**

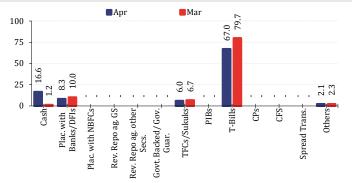
Fund Size (PkR mn; as on April 30th, 2014): 1.196 NAV (PkR): 50.3733

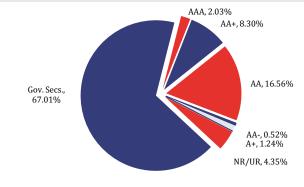
Wtd. Average Maturity (months): 5.60

Fund Performance	AGIMF	BM
YTD	10.31%	10.10%
Month (April '14):	8.15%	10.46%

#### Asset Allocation (as % of Total Assets)

#### **Portfolio Credit Quality**





#### **Fund Activity**

During the month, AGIMF generated a MTD return of 8.15% and YTD return of

Exposures other than in T-bills were maintained at previous month levels.

Going forward, the fund will look to increase its duration by building up its corporate and government bond portfolio.

#### Top 10 Holdings (% of Total Assets)

Maple Leaf Cement - (3-Dec-07) Wapda Sukuk - III Engro Fertilizer - (30-Nov-07) Bank Alfalah Ltd. - (20-Feb-13) Security Leasing - (28-Mar-06) Kohat Cement - (20-Feb-07)

Total 6.00%

#### Details of Non Compliant Investments

Name of Non - Compliant Investment	Type of Instrument	Value of Investment before Provisioning	Provisioning Held, if any	Value of Investment after Provisioning	% of Gross Asset	% of Net Asset
Trust Investment Bank	Term Finance Cert.	14,994,000	(14,994,000)	0	0.00%	0.00%
Agritech Ltd (29-11-07)	Term Finance Cert.	89,666,353	(89,666,353)	0	0.00%	0.00%
Agritech Ltd (01-07-11)	Term Finance Cert.	20,470,000	(20,470,000)	0	0.00%	0.00%

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGIMF	-5.93%	6.52%	21.81%	6.80%	14.90%	13.07%	10.53%	10.57%	13.18%	8.15%			10.31%
BM	9.40%	9.52%	9.72%	10.02%	10.17%	10.45%	10.45%	10.45%	10.41%	10.46%			10.10%

MUFAP's Recommended Format

2.05%

2.03%

1.24%

0.52%

0.08%

0.08%

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 4.759mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.2005 / 0.43%. For details, investors are advised to read the latest Financial Statements of the Scheme.

ALFALAH GHP

### **IGI Islamic Income Fund**

#### Rating: 'A+ (f)' by PACRA

#### **Investment Objective**

The investment objective of IGI Islamic Income Fund (IGIIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

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Category: Islamic Income Scheme Fund Type: Open Ended 3 Islamic Banks

Launch Date: December 3, 2009 Par Value: 100 Pricing: Forward Day

Sales Load: 1.00% Risk Profile: Low

Management Fee: 1.50%

Min. Initial Investment: PKR 5,000/-Benchmark: Avg. 6 Mth Dep. Rates - Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited

Auditor: E&Y, Ford Rhodes Sidat Hyder

Listing: Karachi Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 3:00 pm

Leverage: Nil

#### **Investment Committee**

Maheen Rahman Chairperson Secretary Member Member Nabeel Malik

Member Member Ather Husain Medina Muddasir Ahmed Shaikh

IGI IIF

Syed Saifullah Kazmi Shariq Mukhtar Hashmi

Chief Executive Officer Chief Investment Officer

Portfolio Manager Portfolio Manager

RM

6.69%

6.67%

Portfolio Manager

Head of Risk & Compliance

#### **Fund Statistics**

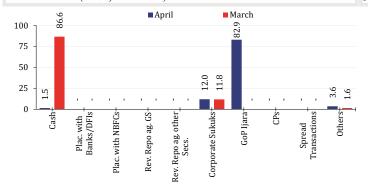
Fund Size (PkR mn; as on April 30th, 2014): 103 NAV(PkR): 101.0716 Wtd. Average Maturity (months): 18.27

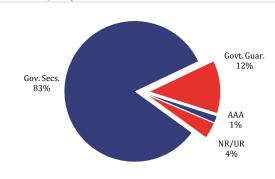
**Asset Allocation** (as % of Total Assets)

#### **Fund Performance**

5.85% Month (April '14): 3.82%

**Portfolio Credit Quality** 





\*Inclusive of Entity Rating

#### **Fund Activity**

During April 2014, IGIIF generated MTD return of 3.82% and YTD return of 5.85%.

During the month, the GoP Ijara SUKUK holdings were increased & going forward, the fund will be actively looking for investment opportunities in shariah compliant corporate bonds in order to enhance fund returns.

#### Sukuk Holdings (% of Total Assets)

Wapda Sukuk - III GoP Ijara Sukuk - VIII GoP Ijara Sukuk - XII

11.88% 28.85% 54.09%

**Total** 94.82%

#### **Details of Non Compliant Investments**

ı	Name of Non – Compliant Investment	Type of Instrument	Value of Investment before Provisioning	Provisioning Held, if anv	Value of Investment after Provisioning	% of Gross Asset	% of Net Asset
	Cash & Cash Equvivalent	Type of more amone	beiore rrovioloming	n uny	1,529,319	1.47%	1.48%

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
IGI IIF	5.89%	4.98%	4.78%	5.08%	6.47%	5.46%	8.05%	6.88%	5.92%	3.82%			5.85%
BM	6.65%	6.67%	6.69%	6.69%	6.71%	6.76%	6.69%	6.67%	6.67%	6.67%			6.69%

MUFAP's Recommended Format

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 2.248mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme  $would \ be \ lower \ by \ Rs. 2.2036 \ / \ 2.29\%. \ The \ YTD \ sum \ provided \ in \ this \ regard \ stands \ at \ Rs. \ 92,779 \ had \ this \ provision \ not \ been \ made, \ the \ YTD \ return \ would \ have \ been \ higher \ by \ Rs. \ 0.0910 \ / \ provision \ not \ been \ higher \ by \ Rs. \ 0.0910 \ / \ provision \ not \ been \ higher \ by \ Rs. \ 0.0910 \ / \ provision \ not \ been \ higher \ by \ Rs. \ 0.0910 \ / \ provision \ not \ been \ higher \ by \ Rs. \ 0.0910 \ / \ provision \ not \ been \ higher \ by \ Rs. \ 0.0910 \ / \ provision \ not \ been \ higher \ by \ Rs. \ 0.0910 \ / \ provision \ not \ been \ higher \ by \ Rs. \ 0.0910 \ / \ provision \ not \ been \ higher \ h$ 0.09%. For details, investors are advised to read the latest Financial Statements of the Scheme.



### **IGI Stock Fund**

#### **Investment Objective**

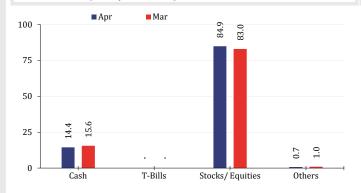
**Fund Activity** 

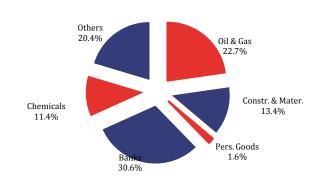
The investment objective of IGI Stock Fund (IGI SF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of

<b>Fund Basic Information</b>	
Category: Equity Scheme	Management Fee: 2.00%
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-
Benchmark: KSE-100	Min. Subseq. Investment: PKR 1,000/-
Launch Date: July 15, 2008	Trustee: CDC Pakistan Limited
Par Value: 100	Auditor: E&Y, Ford Rhodes Sidat Hyder
Pricing: Forward Day	Listing: Lahore Stock Exchange
Sales Load: 2.50%	Dealing Days: Monday - Friday
Risk Profile: High	Cut-off Time: 9:00 am - 3:00 pm
Leverage: Nil	

Investment Comr	nittee	
Chairperson	Maheen Rahman	Chief Executive Officer
Secretary	Ather Husain Medina	Chief Investment Officer
Member	Muddasir Ahmed Shaikh	Portfolio Manager
Member	Nabeel Malik	Portfolio Manager
Member	Syed Saifullah Kazmi	Portfolio Manager
Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance

Fund Statistics		<b>Fund Performance</b>	IGI SF	ВМ
Fund Size (PkR mn; as on April 30th, 2014):	629	YTD:	21.01%	37.64%
<b>NAV</b> ( <i>PkR</i> ):	144.2151	Month (April'14):	5.27%	6.45%
Standard Deviation:	0.07			
Asset Allocation (as % of Total Assets)		Asset Allocation (Sector wise a	s % of Total Assets)	





IGI SF generated a MTD return of 5.27%, which allowed YTD return to increase
to 21.01%.
While overall equity exposure was maintained during the month, the fund
reshuffled its equity allocation. Exposures in Cements and Personal Goods were
trimmed, and proceeds were utilized to strengthen position in Banks and
Chemicals sectors. The rebalancing of sectoral exposures in the fund was carried
out to align the portfolio with expectations of future performance.

-1.48%

4.32%

6.70%

Top 10 Equity Holdings (% of Total Assets)	
Engro Chemical	6.17%
Oil & Gas Development	5.76%
United Bank Limited	5.44%
Lucky Cement	5.42%
Bank Alfalah Limited	5.41%
Pak Suzuki Automobile Co.	5.23%
Askari Commercial Bank Limited	5.15%
Habib Bank Limited	5.08%
Bank Al-Habib Limited	4.85%
Pak Petrl Ltd	4.80%
Total	53.32%

Details of Non Compliant Investments						
Name of Non – Compliant Investment	Type of Instrument	Value of Investment before Provisioning	Provisioning Held, if any	Value of Investment after Provisioning	% of Gross Asset	% of Net

FIITAK	oning Ketui	113											
	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
IGI SF	11.84%	-10.72%	-3.98%	2.92%	5.83%	4.74%	4.63%	-2.70%	3.22%	5.27%			21.01%

6.03%

-3.74%

5.34%

3.95%

#### MUFAP's Recommended Format

37.64%

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 8.730mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.2.0009 / 1.68%. The YTD sum provided in this regard stands at Rs.2.81mn, had this provision not been made, the YTD return would have been higher by Rs.0.6440 / 0.54%. For details, investors are advised to read the latest Financial Statements of the Scheme.

### Alfalah GHP Alpha Fund

#### Rating: "1 Star" by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

Member

#### **Fund Basic Information**

Category: Equity Scheme Fund Type: Open Ended Benchmark: KSE100 Launch Date: September 9, 2008

Par Value: PKR 50/-Pricing: Forward Day Sales Load: 5.00%

Risk Profile: Moderate to High

Leverage: Nil

**Management Fee:** 1.75%

Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited

Auditor: E&Y, Ford Rhodes Sidat Hyder Listing: Karachi Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 5:00 pm

#### **Investment Committee**

Chairperson Maheen Rahman Secretary Member Member **Nabeel Malik** Member

**Ather Husain Medina Muddasir Ahmed Shaikh** Syed Saifullah Kazmi Shariq Mukhtar Hashmi

Chief Executive Officer Chief Investment Officer Portfolio Manager Portfolio Manager Portfolio Manager

Head of Risk & Compliance

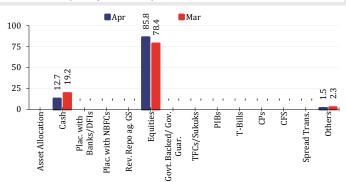
#### **Fund Statistics**

Fund Size (PkR mn; as on April 30th, 2014): NAV(PkR):

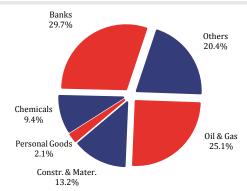
203 72.1800

**Fund Performance AGAF BM** YTD: 27.03% 37.64% Month (April '14): 5.90% 6.45%

#### Asset Allocation (as % of Total Assets)



#### Asset Allocation (Sector wise as % of Total Assets)



#### **Fund Activity**

AGAF generated an MTD return of 5.90% and YTD return of 27.03%.

The fund increased its overall equity exposure to 85.8% during the month as exposure was built up in Banks and Chemicals during the period to benefit from the better earnings potential in these sectors. Meanwhile, positions were trimmed in Cements and Personal Goods on the back of stretched valuations.

Going forward, the Fund will be maintaining its equity exposure with a focus on stocks with strong fundamentals and the potential to exceed market returns.

#### **Top 10 Equity Holdings** (% of Total Assets)

Oil & Gas Development	6.95%
United Bank Limited	6.30%
Bank AL Habib Limited	6.02%
Allied Bank Limited	5.76%
Lucky Cement	5.75%
Engro Corporation Limited	5.61%
Pakistan Petroleum	4.94%
Pakistan Oilfields	4.87%
Askari Commercial Bank Limited	4.66%
Bank Alfalah Limited	4.45%
Total	55.30%

#### **Details of Non Compliant Investments**

					% of	
		Value of Investment	Provisioning Held,	Value of Investment	Gross	% of Net
Name of Non - Compliant Investment	Type of Instrument	before Provisioning	if any	after Provisioning	Asset	Asset

#### **FY14 Rolling Returns**

		Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
1	AGAF	10.24%	-7.54%	-0.03%	-0.52%	7.36%	4.48%	5.08%	-3.33%	3.85%	5.90%			27.03%
	BM	10.98%	-4.94%	-1.48%	4.32%	6.70%	3.95%	6.03%	-3.74%	5.34%	6.45%			37.64%

MUFAP's Recommended Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 3.690mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.3074 / 2.30%. For details, investors are advised to read the latest Financial Statements of the Scheme.



### Alfalah GHP Value Fund

Rating: "3 Star" by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

#### **Fund Basic Information**

Category: Asset Alloc. Scheme Fund Type: Open Ended

Benchmark: 50% KSE100 Index Perfor. + 50% 6 Month KIBOR

Launch Date: October 29, 2005 Par Value: PKR 50/-Pricing: Forward Day Sales Load: 5.00%

Risk Profile: Moderate to High

Management Fee: 2.00%

Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-

Trustee: CDC Pakistan Limited

Auditor: E&Y, Ford Rhodes Sidat Hyder

Listing: Karachi Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 5:00 pm

Leverage: Nil

#### **Investment Committee**

Chairperson Maheen Rahman Ather Husain Medina Secretary Muddasir Ahmed Shaikh Member Member Nabeel Malik Syed Saifullah Kazmi Member Member Shariq Mukhtar Hashmi

Equity Asset Allocation (Sector wise as % of Total Assets)

Chief Executive Officer Chief Investment Officer Portfolio Manager Portfolio Manager Portfolio Manager

Head of Risk & Compliance

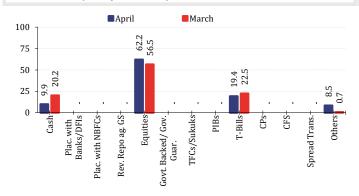
#### **Fund Statistics**

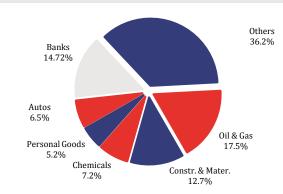
Fund Size (PkR mn; as on April 30th, 2014): 472 NAV (PkR):

63.6000

Fund Performance AGVE вм YTD: 16.85% 22.88% Month (April '14): 3.20% 3.65%

#### **Asset Allocation** (as % of Total Assets)





#### **Fund Activity**

AGVF generated an MTD return of 3.20% and a YTD return of 16.85%.

During the month overall equity exposure was increased to 62.2%. Exposure was built up in the Banking sector.

#### Top 10 Equity Holdings (% of Total Assets)

Total	51.33%
Habib Bank Limited	4.55%
Allied Bank Limited	4.60%
Oil & Gas Development	4.77%
Lucky Cement	4.77%
Pakistan Oilfields Ltd.	4.88%
Pak Petrl Ltd	4.94%
Maple Leaf Cement Company Ltd.	5.15%
Nishat Mills	5.22%
Engro Corporation Limited	5.95%
Pak Suzuki Motor Co.	6.51%

#### **Details of Non Compliant Investments**

		Value of Investment	Provisioning Held,	Value of Investment	% of Gross	% of Net
Name of Non - Compliant Investment	Type of Instrument	before Provisioning	if any	after Provisioning	Asset	Asset
Agritech Limited	Term Finance Cert.	5,705,000	(5,705,000)	0	0.00%	0.00%

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGVF	8.34%	-7.66%	-0.97%	1.97%	3.80%	4.29%	2.92%	-1.68%	2.32%	3.20%			16.85%
BM	5.88%	-2.10%	-0.36%	2.59%	3.75%	2.40%	3.45%	-1.48%	3.10%	3.65%			22.88%

MUFAP's Recommended Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 10.250mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of  $the Scheme \ would \ be \ higher \ by \ Rs. 1.3803 \ / \ 2.54\%. \ For \ details, investors \ are \ advised \ to \ read \ the \ latest \ Financial \ Statements \ of \ the \ Scheme.$ 



### Alfalah GHP Islamic Fund

#### Rating: "3 Star" by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Islamic Fund (AGIF) is seeking long term capital appreciation and income from a diversified portfolio developed in consistence with the principles of Shariah.

Basic	

Fund Type: Open Ended Benchmark: 50% KMI30 Index Perfor. Min. Subseq. Investment: PKR 1,000/-+ 50% 6 Month Dep. Rate

Category: Islam. Asset Allo. Scheme

Launch Date: September 4, 2007 Par Value: PKR 50/-Pricing: Forward Day Sales Load: 5.00%

Risk Profile: Moderate to High

Management Fee: 2.00%

Min. Initial Investment: PKR 5,000/-Trustee: CDC Pakistan Limited

Auditor: E&Y, Ford Rhodes Sidat Hyder Listing: Karachi Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 5:00 pm

Leverage: Nil

#### **Investment Committee**

Chairperson **Maheen Rahman** Secretary Ather Husain Medina Member **Muddasir Ahmed Shaikh** Member Nabeel Malik Member Syed Saifullah Kazmi Member Shariq Mukhtar Hashmi

Chief Executive Officer Chief Investment Officer Portfolio Manager Portfolio Manager Portfolio Manager

Head of Risk & Compliance

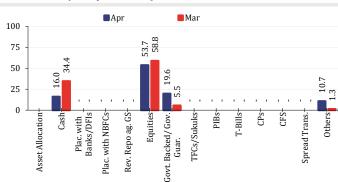
#### **Fund Statistics**

Fund Size (PkR mn; as on April 30th, 2014): NAV (PkR):

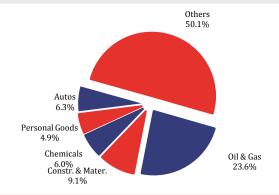
389 68.0400

**Fund Performance AGIF BM** 15.87% 15.45% YTD: Month (April '14): 2.30% 1.94%

#### **Asset Allocation** (as % of Total Assets)



**Equity Asset Allocation** (Sector wise as % of Total Assets)



#### **Fund Activity**

AGIF generated an MTD return of 2.30% and a YTD return of 15.87%.

During the month, the fund reduced exposures in Personal Goods and Cements while maintaining exposures in other sectors, thus overall equity exposure was reduced to 53.7%.

On the fixed income side, the fund further built up position in Sukuks taking total exposure to 19.6%. Going forward, the fund will actively be looking to place deposits with Islamic counters at attractive rates.

#### **Top 10 Equity Holdings** (% of Total Assets)

Pak Suzuki Motor Co.	6.34%
Lucky Cement	6.03%
Fauji Fertilizer Company Ltd.	5.96%
Pak State Oil	5.79%
Pakistan Oilfields Ltd.	5.61%
Pak Petrl Ltd	5.48%
Oil & Gas Development	5.30%
Hub Power Co, Limited	4.95%
Nishat Mills	4.86%
Kohat Cement Co.	3.07%
Total	53.39%

#### **Details of Non Compliant Investments**

					% of	
		Value of Investment	Provisioning Held,	Value of Investment	Gross	% of Net
Name of Non - Compliant Investment	Type of Instrument	before Provisioning	if any	after Provisioning	Asset	Asset

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGIF	7.78%	-6.38%	-1.70%	4.34%	2.96%	3.61%	2.56%	-1.64%	1.70%	2.30%			15.87%
BM	5.79%	-3.20%	-1.23%	2.79%	2.82%	2.44%	2.34%	-1.20%	2.29%	1.94%			15.45%

MUFAP's Recommended Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 8.090mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the  $Scheme\ would\ be\ higher\ by\ Rs. 1.4159\ /\ 2.41\%.\ For\ details, investors\ are\ advised\ to\ read\ the\ latest\ Financial\ Statements\ of\ the\ Scheme.$ 

