# Fund Managers' Report

August 2018



# Alfalah

# **GHP Pension Schemes**



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**Disclaimer:** All investments in pension funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and risks involved. Withdrawal before retirement are subject to tax under provisioning of the Income Tax Ordinance, 2001.

\*Investment may take up to a month to be deployed according to the allocation strategy

## **Economic & Capital Markets Review**

## **Economic Review & Outlook**

Final LSM data for FY18 was released during the month of August which shows growth of 5.38%, lower than 6.13% incorporated in its estimate of GDP growth for the year. Consequently, the GDP growth rate for FY18 will have to be revised downwards. Going forward the growth rate is expected to slow down as the twin deficits (fiscal and current account) are likely to force the government to take some tough measures that will affect growth, for example further interest rate hike and increase in gas tariff. Moreover, there are also chances that the new government will not complete CPEC projects at the same pace as the previous government.

Inflation was reported at 5.84% YoY in August. On a MoM basis, CPI grew by only 0.21% compared to 0.94% in July. The slowdown in inflation was attributable to a decline in average prices of petroleum products during the month as well as an absence of revision in house rent index. Going forward, lagged effect of the PKR devaluation in the first six months of the year and upcoming PKR devaluation may lead to inflationary threats. Another threat to inflation comes from gas prices as the government is considering increasing them by up to 46% on average.

Balance of payments continued to deteriorate as data released during the month showed that current account deficit widened to USD 2.2bn during the month of July. The major reason for the increase was a hike in imports. Foreign exchange reserves ended the month of August little changed, at USD 16.7bn compared to USD 16.9bn at July end. The exchange rate also remained stable during the month, closing at PKR 124.2441/USD as opposed to PKR 124.1880/USD as at the end of July. The new finance ministry is likely to decide on whether or not to approach the IMF to bail out Pakistan's external position by September end. After that the decision to approach the IMF is likely to be put before the parliament, where the final decision will be made. There is a likelihood that PKR might depreciate further before a bailout package is arranged.

### Money Market Review & Outlook

During the period under review, yield curve shifted upwards with majority of the shift witnessed in the longer tenure (as evi dent from the graph below), the shift is in line with the expectation of a rate hike by the market participants owing to external vulnerabilities including but not limited to twin deficits and constant decline in forex reserves. Activity during the period remained mostly concentrated in under 90 days T-Bill as the market participants shied away from the taking exposure in the longer tenure. Central bank raised PKR 1.3 trillion cumulatively from the three T-Bill auctions conducted during the month with the combined target of PKR 2 trillion. Participation in the PIB remained muted, however yet again overwhelming response was witnessed in the floating rate bond which closed at 70 bps spread against the 50bps spread of floater-2 which was auctioned in lune 2018.

Going forward, deteriorated current account with hefty repayments and insufficient external flows could lead the central bank and the government towards further

### **Equity Market Review & Outlook**

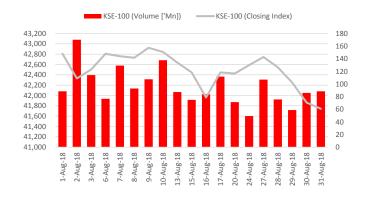
The market lost all of July's gains in August, as the KSE-100 Index retreated by -2.3%. Heightened regulatory risks as the new government took charge and poor corporate earnings announcements were some of the biggest reasons behind the market's decline. The KSE-100 Index closed at 42,712 with average daily volume of 97m shares, which is 5.9% below the average in July. Foreign investors were net sellers worth USD 67mn in August, which is almost the same as that in July (USD 64m); however, some of their sell-off shifted from Banking Sector to Cement Sector.

Index heavyweight banks, HBL and UBL, were a major contributor to the index decline as their earnings announcements negatively surprised investors. HBL booked a significant amount as expenses for closing operations in New York and transforming its business and compliance processes. Similarly, UBL surprised market players by booking a further PKR 2.0bn as pension expense under its pension case.

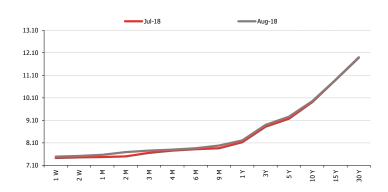
Other top contributors to the Index's declines included Fertilizer stocks, as ECC considered making Fertilizer companies pay PKR 10bn. The ECC alleged that fertilizer companies owed the government this amount because they exported Urea that was manufactured from subsidized gas. Jitters in the sector were also attributable to fears that the government will increase gas tariffs by 30% for the industrials.

The market is likely to remain range-bound in September as market participants wait for the government to make important decisions on the macro-economic front. The key decisions include (i) to go for an IMF bailout package or not, (ii) gas tariff hike, and (iii) measures to resolve the long standing circular debt issue, iv) regulatory issues, like the charge on fertilizer companies for exporting urea and possible scrapping of deemed duty on petroleum products, will also determine the direction of the market in September.





## **Yield Curve (Monthly)**



Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

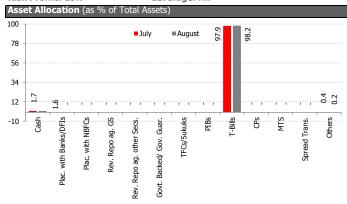
## Alfalah GHP Cash Fund

Fund Stability Rating: "AA+ (f)" by PACRA 30-Jun-18 AMC Rating: "AM2+" by PACRA 10-Aug-18

### Investment Obiective

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

Category: Money Market Schem Management Fee: 1.00% Maheen Rahman **Chief Executive Officer Fund Type: Open Ended** Min. Initial Investment: PKR 5,000/-**Noman Soomro Chief Operating Officer** Benchmark: 70% 3month PKRV rates Min. Subseq. Investment: PKR 1,000/-Nabeel Malik **Chief Investment Officer** +30% 3-months average deposit rates of 3 'AA' rated schedule banks as **Trustee: MCB Financial Services Limited Muddasir Ahmed Shaikh Head of Equities** selected by MUFAP Launch Date: March 12, 2010 Auditor: A.F Ferguson & Co. Pakistan Par Value: PKR 500 Listing: Pakistan Stock Exchange Shariq Mukhtar Hashmi **Head of Compliance Pricing: Forward Day** Dealing Days: Monday - Friday **Kashif Kasim Portfolio Manager** Sales Load: NA Cut-off Time: 9:00 am - 4:00 pm **Risk Profile: Low** Leverage: Nil

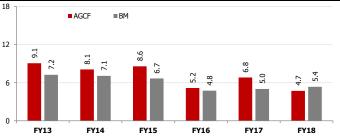


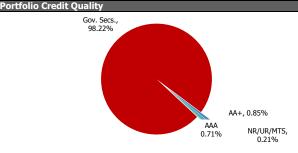
Amount invested by fund of funds is Rs. 90 million subtracted from total

Fund Statistics								
Fund Size (PkR mn; as on August 31, 20	18)	56.261						
Fund size including fund of fund sche	146.595							
NAV (PkR):	501.72							
Sharpe Ratio*	-4.14							
Standard Deviation*	0.30%							
Wtd. Average Maturity (months):		1.44						
Total Expense Ratio***		0.41%						
Fund Performance	ВМ	AGCF						
Since Inception Return**	6.45%	8.14%						
YTD	6.47%	5.81%						
Month (August, 2018):	6.65%	5.73%						

Credit Quality (as	% of Total Assets)		
Govt. Guar.	98.22%	A	0.00%
AAA	0.71%	A-	0.00%
AA+	0.85%	BBB+	0.00%
AA	0.00%	BBB	0.00%
AA-	0.00%	Below IG	0.00%
A+	0.00%	NR/UR	0.21%

Historical Performance (%)





<b>Details of</b>	f Non-Comp	liant Inves	tments										
Name			Туре		Value before Provisioning		Provisionin Held, if any	_	Value after Provisioning		% Gross Assets		% Net Assets
1 Van: -	Odlina Dotu	. Nice of											
1 Year - R	Rolling Retu	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	Mav-18	Tun-18	Jul-18	Aug-18
AGCF	3.26%	4.08%	4.37%	4.16%	4.58%	4.71%	4.74%	4.88%	4.89%	3.88%	7.72%	5.87%	5.73%
ВМ	5.17%	5.17%	5.16%	5.19%	5.22%	5.22%	5.38%	5.48%	5.54%	5.64%	5.91%	6.29%	6.65%

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2.319mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 7.9383 / 1.60%.

## Disclaime

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

Sindh Workers' Welfare Fund (SWWF)



<sup>\*</sup> Calculated on 12 month trailing data

<sup>\*\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

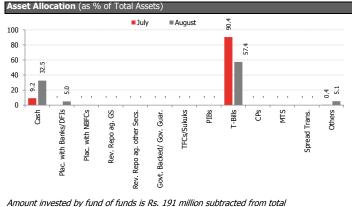
<sup>\*\*\*</sup>This include 0.063% representing government levy, Worker's Welfare Fund and SECP Fee

# Alfalah GHP Money Market Fund

Fund Stability Rating: "AA+ (f)" by PACRA 30-Jun-18 AMC Rating: "AM2+" by PACRA 10-Aug-18

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

Basic Information		Investment Committee	
Category: Money Market Scheme	<sup>1</sup> Management Fee: 7.5% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1% of average Annual Net Assets	Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-	Noman Soomro	Chief Operating Officer
Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 AA rated schedule banks as	Min. Subseq. Investment: PKR 1,000/-	Nabeel Malik	Chief Investment Officer
selected by MUFAP.  Launch Date: May 27, 2010	Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes, Chartered Accountants	Muddasir Ahmed Shaikh	Head of Equities
Par Value: 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low	Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil	Shariq Mukhtar Hashmi Kashif Kasim	Head of Compliance Portfolio Manager

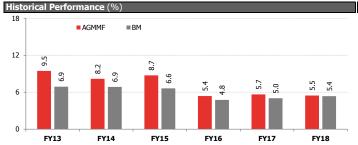


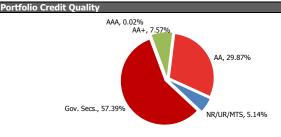
Fund Statistics						
Fund Size (PkR mn;	as on Aug 31, 2018	3):		6,896.518		
Fund size including	7,087.722					
NAV (PkR):	98.5162					
Sharpe Ratio*	-2.59					
Standard Deviation	0.24%					
Wtd. Average Matu	0.92					
Total Expense Ratio	0.16%					
<b>Fund Performance</b>			ВМ	AGMMF		
Since Inception Re	turn **	6.	45%	8.29%		
YTD		6.	47%	6.64%		
Month (Aug'18):		6.	65%	6.47%		
Credit Quality (as %	of Total Assets)					
Govt. Guar.	57.39%	Α		0.00%		
AAA	0.02%	A-		0.00%		
$\Delta\Delta$ $\pm$	7.57%	RRR+		0.00%		

BBB

**Below IG** 

NR/UR





29.87%

0.00%

0.00%

<b>Details of</b>	Non-Comp	liant Invest	ments										
Name			Туре		Value before Provisioning			Value after Provisioning	% Gross Assets			% Net Assets	
Rolling Re	eturns												
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
AGMMF	4.93%	5.06%	5.20%	5.13%	5.31%	5.34%	5.22%	5.51%	5.77%	5.11%	6.08%	6.76%	6.47%
BM	5.17%	5.17%	5.16%	5.19%	5.22%	5.22%	5.38%	5.48%	5.54%	5.64%	5.91%	6.29%	6.65%
Sindh Wo	rkers' Welf	are Fund (S	WWF)										

AA

AA-

 $\Delta +$ 

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.955mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0828 / 0.08%.

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AGMMF Management fee has been revised from March 12, 2018 through Fifth Supplemental Offering Document duly approved by SECP on March 7, 2018.



0.00%

0.00%

5.14%

<sup>\*</sup> Calculated on 12 month trailing data

<sup>\*\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

<sup>\*\*\*</sup>This include 0.050% representing government levy, Worker's Welfare Fund and SECP Fee

# Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 30-Jun-2018

AMC Rating: "AM2+" by PACRA 10-Aug-18

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

Category: Income Scheme Fund Type: Open Ended rates. \*\*\*\*

Benchmark: Six (6) months PKRV Launch Date: May 09, 2014 Par Value: 100 Pricing: Forward Day Sales Load: 1.00% **Risk Profile: Low** 

Historical Performance (%)

<sup>1</sup>Management Fee: 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets. Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited

Auditor: EY Ford Rhodes, Chartered Accountants Listing: Pakistan Stock Exchange

Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Leverage: Nil

Shariq Mukhtar Hashmi

Kashif Kasim

Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh

Habib Bank TFC (19-Feb-2016)

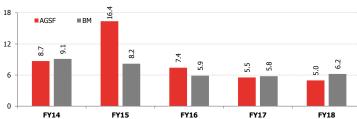
**Chief Operating Officer Chief Investment Officer Head of Equities** 

**Chief Executive Officer** 

Head of Compliance Portfolio Manager

					July	■Au	igust	74.2				
42.5								40.8				
						6.5		Ì				
8.1						_ a	5.6					-
Cash	with	with	ag.	o ag.	Backed/ Guar.	TFCs/Sukuks	PIBs	T-Bills	CPs	MTS	Trans.	_
	Plac. v Banks/	Plac. NBF	Rev. Repo	Rev. Repo ag. other Secs.	Govt. Backe Gov. Guar	ns/s		Ε.			Spread Tr	

+Amount invested by fund of funds is Rs30 million subtracted from total



Fund Statistics			
+Fund Size (PkR mn; as or	n Aug 31, 2018)	:	723.33
Fund Size including fund	of fund schem	nes (PkR mn)	753.17
NAV (PkR):			106.8345
Wtd. Average Maturity (m	33.35		
Sharpe Ratio*	-1.31		
Standard Deviation*			0.97%
Total Expense Ratio***			0.37%
Fund Performance		ВМ	AGSOF
Since Inception Return**	•	6.64%	8.41%
YTD		7.62%	5.99%
Month August'18		7.85%	5.96%
Credit Quality (as % of To	tal Assets)		
Govt. Secs.	46.44%	Α	0.00%
AAA	0.05%	A-	0.00%
AA+	2.26%	BBB+	0.00%
AA	0.05%	BBB	0.00%
AA-	50.43%	Below IG	0.00%
A+	0.00%	NR/UR/MTS	0.78%
TFC/Sukuk Holdings (% o	of Total Assets)		
The Bank of Punjab - TFC	II	-	8.23%

<b>Details of No</b>	on-Complian	nt Investme	nts****										
					Value before		Provisioning		Value after		% Gross		% Net
Name			Туре		Provisioning		Held, if any		Provisioning		Assets		Assets
Bank of Punja	b –TFC		Single Entity		110,000,000		0		110,000,000		8.23%		14.60%
1 Year -Roll	ing Returns												
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
AGSOF	3.60%	3.49%	5.05%	5.09%	4.45%	5.06%	4.71%	4.75%	5.51%	5.22%	6.00%	6.00%	5.96%
BM	6.00%	6.01%	6.01%	6.01%	6.02%	6.04%	6.25%	6.47%	6.35%	6.45%	6.84%	7.39%	7.85%
Sindh Worke	ers' Welfare	Fund (SWW	/F)										

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.55mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.6449 / 0.61%

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- \* Calculated on 12-month trailing data.
- \*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR).
- \*\*\* This include 0.0899% representing government levy, Worker's Welfare Fund and SECP Fee.
- \*\*\*\*Due to reduction in Net Assets
- <sup>1</sup> AGSOF Management fee has been revised from March 12, 2018 through Third Supplemental Offering Document duly approved by SECP on March 7, 2018

Selling & marketing expenses - for the period ended August, 2018, PKR Mn 0.5848

Alfalah Investments

2.02%

## Alfalah GHP Income Fund

Fund Stability Rating: "A+(f)" by PACRA 30-Jun-18 AMC Rating: "AM2+" by PACRA 10-Aug-18

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable

Category: Income Scheme Fund Type: Open Ended

Benchmark: 6 Month KIBOR Launch Date: April 14, 2007 Par Value: 100 **Pricing: Forward Day** Sales Load: 1.00% **Risk Profile: Low** Leverage: Nil

<sup>1</sup>Management Fee: 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets.

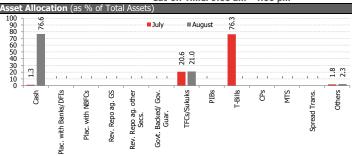
Min. Initial Investment: PKR 5,000/ Min. Subseq. Investment: PKR 1,000/-**Trustee: CDC Pakistan Limited** Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Maheen Rahman

**Noman Soomro** Nabeel Malik **Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi Kashif Kasim

Chief Executive Officer **Chief Operating Officer** 

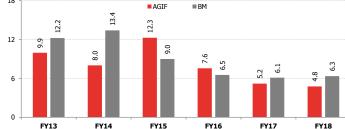
**Chief Investment Officer Head of Equities Head of Compliance** Portfolio Manager



	Fund Statistics		
-	+Fund Size (PkR mn; as on July 31, 2018):		319.65
	Fund Size including fund of funds (PkR mn)		526.97
	NAV (PkR):		112.8027
	Sharpe Ratio*		-2.17
	Standard Deviation*		0.65%
	Wtd. Average Maturity (months):		15.77
	Total Expense Ratio***		0.33%
7	Fund Performance	ВМ	AGIF

Fund Performance		ВМ	AGIF
Since Inception Retur	n	9.87%	8.80%
YTD		7.75%	4.39%
Month (Aug '18):		8.05%	6.04%
Credit Quality (as % of	Total Assets)		
Govt. Sec / Guar.	0.00%	A	0.00%
AAA	0.40%	A-	0.00%
AA+	2.53%	BBB+	0.00%
AA	9.88%	BBB	0.00%
AA-	83.88%	Below IG	0.00%
A+	0.94%	MTS/NR/UR	2.35%
TFC/Sukuk Holdings (	% of Total Assets	5)	





			Value before Provisioning				Value after		% Gross				
	Name		Туре		Provisioning		Held, if any		Provisioning		Assets		Assets
lling Ret	urns												
lling Ret	urns Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
lling Ret		Sep-17 3,83%	Oct-17 5,30%	Nov-17 4,81%	Dec-17 4,23%	Jan-18 5.21%	Feb-18 3.15%	Mar-18 6.12%	Apr-18 2,93%	May-18 6.77%	Jun-18 5.93%	Jul-18 2,77%	Aug-18 6.04%

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.2.042 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.4372/0.39%

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- \* Calculated on 12-month trailing data.
- \*\*Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- \*\*\*This include 0.0463% representing government levy, Worker's Welfare Fund and SECP Fee.
- <sup>1</sup> AGIF Management fee has been revised from March 12, 2018 through Fourth Supplemental Offering Document duly approved by SECP on March 7, 2018 Selling & marketing expense - for the period ended August, 2018, PKR Mn 0.319



**MUFAP's Recommended Format** 

# Alfalah GHP Income Multiplier Fund

Fund Stability Rating: "A+(f)" by PACRA 30-Jun-18

AMC Rating: "AM2+" by PACRA 10-Aug-18

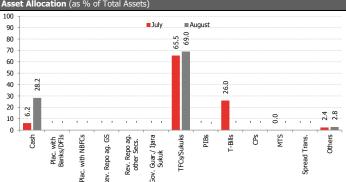
The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Category: Aggressive Income Fund Type: Open Ended Benchmark: 12 Month KIBOR Launch Date: June 15, 2007 Par Value: PKR 50/-Pricing: Forward Day Sales Load: 3.00% Risk Profile: High

Leverage: Nil

Management Fee: 1.25% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

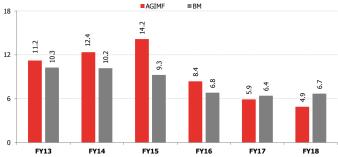
**Investment Committee** Maheen Rahman **Chief Executive Officer** Noman Soomro **Chief Operating Officer** Nabeel Malik **Chief Investment Officer Muddasir Ahmed Shaikh Head of Equities Head of Compliance** Shariq Mukhtar Hashmi **Kashif Kasim** Portfolio Manager



+Fund Size (PkR mn; as on August 31, 2018): 310.43 Fund Size inluding fund of fund schemes (PkR mn) 633.60 NAV (PkR): 53.5168 Sharpe Ratio\* -1.36Standard Deviation\* 1.14% Wtd. Average Maturity (months): 47.37 Total Expense Ratio\*\*\* 0.43%

Since Inception		10.56%	5.93%
YTD		8.24%	2.98%
Month (Aug '18):		8.45%	4.82%
Credit Quality (as	% of Total Assets)		
Gov. Secs.	0.0%	A	0.0%
AAA	0.1%	A-	0.0%
AA+	11.7%	BBB+	0.0%
AA	27.9%	BBB	0.0%
AA-	49.8%	Below IG	0.0%
	7.8%	NP/HP/MTS	2.8%

## +Amount invested by fund of funds is Rs. 323 million subtracted from total



Top Ten TFC/Sukuk Holdings (% of Total Assets)	
The bank of Punjab (23-Dec-2016)	14.40%
International Brands- sukuk (15-11-17)	13.65%
Dawood Hercules Corp LTD. SUKUK (16-11-17)	7.27%
Dawood Hercules Sukuk II (01-03-18)	6.97%
Jahangir Siddiqui Company Ltd (24-June-2016)	5.72%
Habib Bank TFC (19-Feb-2016)	5.66%
Askari Bank Ltd (30-09-14)	5.29%
JS Bank Ltd TFC (14-Dec-2016)	4.65%
Dubai Islamic Bank Sukuk - (14-Jul-2017)	3.09%
TPL Corp Ltd- TFC (19-12-17)	2.28%

					Value before		Provisioning		Value after		% Gross		% Net
Name			Type		Provisioning		Held, if any		Provisioning		Assets		Assets
Bank of Punja	b-TFC		Single Entity		94,843,060		0		94,843,060		14.40%		14.97%
International Brands Limited- Sukuk		Single Entity		89,882,910		0		89,882,910		13.65%		14.19%	
Dawood Hero	ules Corp limi	ted- Sukuk	Single Entity		93,812,862		0		93,812,862		14.24%		14.81%
Commercial E	Banks		Sector		218,035,697		0		218,035,697		33.10%		34.41%
1- Year Roll	ing Returns												
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17		Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
AGIMF	2.78%	4.73%	5.41%	5.11%	4.17%	5.75%	3.20%	6.96%	0.61%	8.93%	4.67%	1.20%	4.82%
BM	6.46%	6.47%	6.47%	6.47%	6.49%	6.53%	6.74%	6.85%	6.91%	7.05%	7.42%	8.02%	8.45%

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.522mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.3820 / 0.72%

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<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> This include 0.0551% representing government levy, Worker's Welfare Fund and SECP Fee.

<sup>\*\*\*\*</sup> Due to reduction in Net Assets

## Alfalah GHP Islamic Income Fund

Fund Stability Rating: "A+(f)" by PACRA 30-Jun-18 AMC Rating: "AM2+" by PACRA 10-Aug-18

The investment objective of Alfalah GHP Islamic Income Fund (AGIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Management Fee: 1.00% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-

**Trustee: CDC Pakistan Limited** Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange **Dealing Days: Monday - Friday** Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

**Investment Com** Maheen Rahman **Chief Executive Officer Chief Operating Officer** Noman Soomro Nabeel Malik **Chief Investment Officer Muddasir Ahmed Shaikh Head of Equities** Shariq Mukhtar Hashmi

**Head of Compliance Portfolio Manager** 

0.00%

1.92%

8.59% 7.25%

7.05%

5.44%

1.96%

1.85%

### 100 July ■ August 90 80 70 60 50 40 30 20 10 63.1 56.4 35.5 32.1 1.4 Plac. with Banks/DFIs Plac. with NBFCs Repo ag. GS Repo ag. ner Secs. Backed/ . Guar. Others CPs TFCs/Sukuks T-Bills Cash PIBS Spread Trans.

NAV (PkR): Month (Aug '18): Govt. Guar. AAA

**Kashif Kasim** 

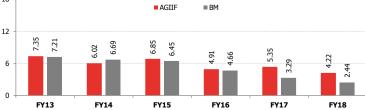
**Fund Statistics** 

+Fund Size (PkR mn; as on Aug 31, 2018): 1,380.75 Fund size including fund of fund schemes (PkR mn) 4,425,84 102.0379 Wtd. Average Maturity (months): 22.75 Total Expense Ratio\*\* 0.33% AGIIF Since Inception Return 6.02% 6.92% 2.63% 4.67% 2.69% 4.63% Credit Quality (as % 0.00% Α 0.00% 0.04% A-0.00% AA+ 0.06% BBB+ 0.00% ΔΔ 23.13% RRR 0.00%

PMP4	20120 /0	
AA-	53.27%	Below IG
A+	21.58%	NR/UR
TFC/Sukuk Holdings (% of	f Total Assets)	
<b>International Brands Limi</b>	ted (15-11-17	")
Meezan Bank Tier II Moda	araba Sukuk (	22-Sept-2016)
<b>Dubai Islamic Bank Sukuk</b>	c - (14-Jul-201	17)
<b>Dawood Hercules Corp Lin</b>	nited (16-Nov	-2017)
Fatima Fertilizer Company	/ I td - Sukuk (	28-Nov-2016)

Hascol Petroleum Ltd Sukuk (07-Jan-2016)





<b>Details of Non-Compliant</b>	Investments****					
-		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 Year - Ro	1 Year - Rolling Returns													
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	
AGIIF	2.92%	4.63%	4.38%	4.62%	4.59%	4.14%	3.66%	4.99%	2.54%	5.89%	4.40%	4.68%	4.63%	
BM	2.31%	2.34%	2.51%	2.57%	2.61%	2.52%	2.50%	2.48%	2.34%	2.36%	2.38%	2.56%	2.69%	
Sindh Worl	Sindh Workers' Welfare Fund (SWWF)													

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.7.638 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.1761/0.17%

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<sup>\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*</sup> This include 0.0553% representing government levy, Worker's Welfare Fund and SECP Fee. Selling & marketing expense - for the period ended August, 2018, PKR Mn 3,060

# Alfalah GHP Alpha Fund

AMC Rating: "AM2+" by PACRA 10-Aug-18

### **Investment Objective**

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

# Basic Information Category: Equity Scheme Fund Type: Open Ended Benchmark: KSE100 Launch Date: Sept 9, 2008 Par Value: PKR 50/Pricing: Forward Day Sales Load: 3.00%

Risk Profile: High

Leverage: Nil

Management Fee: 1.75%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: A.F Ferguson & Co. Pakistan
Listing: Pakistan Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

Maheen Rahman

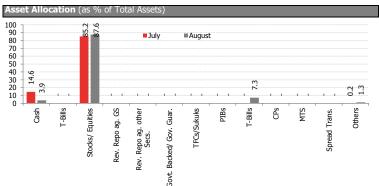
Chief Executive Officer
Noman Soomro

Chief Operating Officer
Nabeel Malik

Chief Invesment Officer
Muddasir Ahmed Shaikh

Chief Invesment Officer
Head of Equities

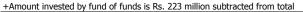
Shariq Mukhtar Hashmi Head of Compliance Kashif Kasim Portfolio Manager

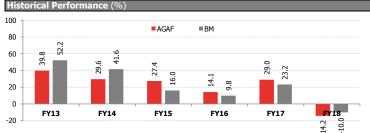


# Fund Statistics +Fund Size (PkR mn; as on 31 August, 2018): 1,768.90 Fund size including fund of fund schemes (Pkr mn) 1,992.17 NAV (PkR): 67.38 Sharpe Ratio \* -0.79 Information Ratio\* -0.19 Standard Deviation\* 23.43% Total Expense Ratio\*\*\* 0.54%

Fund Performance	ВМ	AGAF
Since Inception**	16.26%	19.74%
YTD	-0.40%	0.32%
Month (August '18):	-2.27%	-2.35%
, ,		

<b>Asset Allocation</b> (Sector Wise as a % of Total Assets)	
Commercial Banks	26.34%
Oil & Gas Exploration Companies	21.06%
Fertilizer	16.25%
Cement	5.92%
Power Generation & Distribution	5.55%
Others	12.48%
Total	87.61%





Top 10 Holdings (% of Total Assets)	
Pak Petroleum Ltd.	6.86%
Engro Corporation Limited	5.90%
Engro Fertilizer Limited	5.63%
Oil & Gas Dev.Co	5.52%
United Bank Ltd.	5.06%
MCB Bank Limited	5.04%
Bank Al-Falah Limited	4.77%
Habib Bank Ltd	4.58%
Mari Petroleum Company Limited	4.44%
Pakistan Oilfields Ltd.	4.24%

<b>Details of Non-Compliant I</b>	nvestments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 - Year Ro	olling Returns												
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
AGAF BM	-10.30% -10.44%	0.26% 2.92%	-5.35% -6.58%	0.58% 0.99%	0.52% 1.15%	7.07% 8.84%	-2.10% -1.84%	4.91% 5.37%	-1.55% -0.16%	-4.14% -5.81%	-1.76% -2.18%	2.74% 1.91%	-2.35% -2.27%

## Sindh Workers' Welfare Fund (SWWF

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 11.039mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.3734 / 0.56%

## Disclaimer

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Alfalah Investments

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> This include 0.0649% representing government levy, Worker's Welfare Fund and SECP Fee.

### 9

## Alfalah GHP Stock Fund

AMC Rating: "AM2+" by PACRA 10-Aug-18

## Investment Objective

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.

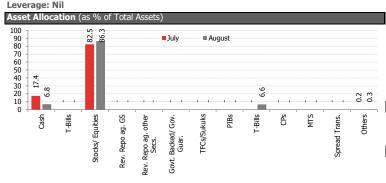
Basic Information
Category: Equity Scheme
Fund Type: Open Ended
Benchmark: KSE-100
Launch Date: July 15, 2008
Par Value: 100
Pricing: Forward Day
Sales Load: 2.50%
Risk Profile: High

Management Fee: 2.00% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes, Chartered Accountants

Listing: Pakistan Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

Investment Committee

Maheen Rahman
Chief Executive Officer
Noman Soomro
Chief Operating Officer
Nabeel Malik
Muddasir Ahmed Shaikh
Head of Equities
Shariq Mukhtar Hashmi
Head of Compliance
Kashif Kasim
Portfolio Manager



+Fund Size (PkR mn; as on August 31, 2018): 2,414.67 Fund Size including fund of fund schemes (Pkr mn) 2,634.14 NAV (PkR): 119.06 Sharpe Ratio\* -1.42Information Ratio\* -0.65 Standard Deviation\* 18.94% Total Expense Ratio\*\*\* 0.56% Fund Performance Since Inception\*\* 14.11% 23.19% -0.40% 0.08% **YTD** 

Month (August '18): -2.27% -2.33% Asset Allocation (Se **Commercial Banks** 25.97% 20.69% Oil & Gas Exploration Companies 16.10% Cement 5.88% **Power Generation & Distribution** 5.55% 12.16% Total 86.34%

Top 10 Holdings (% of Total Assets Pak Petroleum Ltd. 6.74% **Engro Corporation Limited** 5.87% **Engro Fertilizer Limited** 5.54% Oil & Gas Dev.Co 5.39% United Bank Ltd. 5.01% **MCB Bank Limited** 4.91% **Bank Al-Falah Limited** 4.65% **Habib Bank Ltd** 4.55% **Mari Petroleum Company Limited** 4.41% Pakistan Oilfields Ltd. 4.16%

+Amou	int invested b	y fund of funds	ıs Rs. 219 mil	lion subtracted fr	om total	
Histor	ical Perform	ance (%)				
100 ¬						
00	4.		AGSF	■ BM		
80 +						
60	22	1.2				
40		ο̈ 4	7.7		8.7	
40		24	6.0	4. w	23	
20				<u></u> <u>8.</u>		
0	FY13	FV14	FY15	FY16	FY17	FV18
-20						

						112070
<b>Details of Non-Compliant Investment</b>	'S					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 year - Ro	olling Returns												
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
AGSF	-10.49%	-0.02%	-5.48%	0.63%	0.51%	7.14%	-2.10%	5.02%	-1.52%	-4.17%	-1.73%	2.46%	-2.33%
BM	-10.44%	2.92%	-6.58%	0.99%	1.15%	8.84%	-1.84%	5.37%	-0.16%	-5.81%	-2.18%	1.91%	-2.27%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.17.504 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.7912/0.67%

## Disclaimer

-40

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- \* Calculated on 12-month trailing data.
- \*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- \*\*\* This include 0.0707% representing government levy, Worker's Welfare Fund and SECP Fee.

Selling & marketing expense - for the period ended August, 2018, PKR Mn 1.707



ont: DKD E 000/-

Management Fee: 2.00%

Min Initial Invest

## Alfalah GHP Islamic Stock Fund

AMC Rating: "AM2+" by PACRA 10-Aug-18

## **Investment Objective**

Fund Type: Open Ended

**Category: Islamic Equity Scheme** 

Alfalah GHP Islamic Stock Fund (AGISF) is an Open Ended Shariah Compliant Islamic Equity Fund; The investment objective of the Fund is to achieve long term capital growth by investing primarily in shariah compliant equity securities.

**Investment Committ** 

Maheen Rahman

an Soom

Fund Type: Ope Benchmark: KM Performance Launch Date: Se	I 30 Index	Min. S Truste	Initial Investmo Subseq. Investr ee: CDC Pakista or: A.F Ferguso	ment: PKR 1, an Limited	000/-	Noman Soomro Nabeel Malik Muddasir Ahmed	Shaikh	Chief Operating Of Chief Investment Head of Equities	
Par Value: PKR Pricing: Forward Sales Load: 3.00 Risk Profile: Hig	50/- d Day 0%	Listin Dealir Cut-o	ng: Pakistan Sto ng Days: Monda off Time: 9:00 a rage: Nil	ock Exchange ay - Friday		Shariq Mukhtar H Kashif Kasim	lashmi	Head of Compliand Portfolio Manager	
Asset Allocation	(as % of Tota					Fund Statistics			
100 ¬	88.0						mn; as on August 31, 2018):		4,010.14
90	8 8	■ July	■August				ng fund of fund schemes (	Pkr mn)	4,182.70
80						NAV (PkR):			50.2721
70						Sharpe Ratio*			-1.11
60						Standard Deviation	on*		17.97%
50						Information Ratio	0*		-0.61
40						Total Expense Ra	tio***		0.54%
10.6 10.6 10.6					0.3	Fund Performanc	:e	ВМ	AGIsF
10			7	,		Since Inception*	*	7.69%	8.73%
0 수 등	8 2	₩ >	s & <u>s</u>	- S S	S. S.	YTD		-0.34%	0.45%
Cash T-Bills	Stocks/ Equities Rev. Repo ag. GS	Rev. Repo ag. other Secs. Govt. Backed/ Gov. Guar.	TFCs/Sukuks PIBs T-Bills	CPs	Spread Trans. Others	Month (August '18	•	-2.11%	-1.39%
	s/ Eq	ag. :S. ked, ar.			[ pe		(Sector Wise as a % of Total .	Assets)	
	ocks Re	Sec Sec Gu	¥		Spre	Oil & Gas Explora	tion Companies		29.41%
	Str. Rev.	Sev. Re Govt.			U,	Fertilizer			19.06%
	_	ğ ğ				Cement Power Generation	n & Distribution		10.14% 9.20%
+Amount invested	hy fund of fur	nde is Rs 173 r	million subtracted	d from total		Oil & Gas Marketi			4.36%
Historical Perfo		lus is its. 175 i	Tillion Subtracted	THOM COCC.		Others	ing companies		15.83%
100						Total			88.00%
80		■AGIsF	■BM			Top 10 Holdings (			
						Pak Petroleum Lt			9.28%
36.		<b>∞</b>		<b>∞</b>		Engro Corporation			8.96%
40 - 6	18.4	23.8	20.3	24.8		Oil & Gas Dev.Co			8.48%
20						Pakistan Oilfields			7.01% 6.39%
0						Hub Power Comp Engro Fertilizer L			5.99%
-20 <b>FY13</b>	FY14	FY15	FY16	FY17	FY18	Lucky Cement Lin			4.69%
					-14.4	Mari Petroleum C			4.64%
-40					₹	D. G. Khan Cemer			3.62%
						Meezan Bank Ltd			3.41%
				Value hat		Dunal da ada a	Value often	0/ 6::	0/ N-+
Namo		т.	mo	Value bef Provision		Provisioning	Value after Provisioning	% Gross	% Net
Name		іу	/ре	Provision	ing	Held, if any	Provisioning	Assets	Assets
1 - Year Rolling	Returns								
	47 4	47 61	4 - 1		1 1 10	F 1 40 M	10 A 10 M	40 1 40 11	40 4 40

# -11.94%

-11.04%

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 45.802 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.5505/1.10%

-2.50%

-2.02%

4.55%

5.31%

-0.35%

0.05%

-4.04%

-5.25%

-2.26%

-2.63%

1.86%

1.80%

-1.39%

-2.11%

6.87%

8.74%

AGISE

BM

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## Disclosure

The fund has been reclassified from Islamic Asset Allocation Fund (Risk profile Moderate to High) to Islamic Stock Fund (Risk profile High) with effect from May 04, 2015. In this connection, the fund has been renamed as Alfalah GHP Islamic Stock Fund and its benchmark has been changed to the KMI-30 Index. The past period returns are of Alfalah GHP Islamic Fund. The YTD benchmark calculation and the MTB benchmark calculation are based entirely on the new

- \* Calculated on 12-month trailing data.
- \*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- \*\*\* This include 0.0701% representing government levy, Worker's Welfare Fund and SECP Fee.

-5.15%

-5.80%

0.64%

1.19%

-0.05%

0.76%



**Chief Executive Officer** 

Chief Operating Officer

Selling & marketing expenses- for the period ended August , 2018, PKR Mn 2.843

-0.21%

2.49%

## Alfalah GHP Value Fund

AMC Rating: "AM2+" by PACRA 10-Aug-18

## Investment Objective

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

**Basic Information** Category: Asset Alloc. Scheme Fund Type: Open Ended Benchmark: Weighted average of KSE-100 Index and 6-months PKRV rate based on actual allocation of the fund\*\*\*\* Launch Date: October 29, 2005 Par Value: PKR 50/-**Pricing: Forward Day** Sales Load: 3.00% **Risk Profile: Moderate to High** 

Management Fee: 2.00% Min. Initial Investment: PKR 5,000/-Min. Subsquent Investment: PKR 1,000/-

Auditor: A.F Ferguson & Co. Pakistan

**Trustee: CDC Pakistan Limited** Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

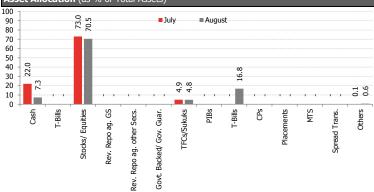
**Investment Committe** 

Maheen Rahman Chief Executive Officer **Noman Soomro Chief Operating Officer** Nabeel Malik **Chief Investment Officer** 

**Muddasir Ahmed Shaikh Head of Equities** 

Shariq Mukhtar Hashmi **Head of Compliance** Kashif Kasim Portfolio Manager

Asset Allocation (as % of Total A July ■ August



**Fund Statistics** Fund Size (PkR mn; as on August 31, 2018): 2.115.36 NAV (PkR): 55.6470 Sharpe Ratio\* -1.43 Information Ratio -0.90Standard Deviation\* 16.14% Total Expense Ratio\*\*\* 0.57%

Fund Performance	ВМ	AGVF
Since Inception**	10.68%	10.39%
YTD	0.0038%	0.33%
Month (August '18):	-1.45%	-1.77%
Asset Allocation (Sector Wise as a % of To	tal Assets)	
Commercial Banks		20.98%
Oil & Gas Exploration Companies		16.97%
Fertilizer		13.31%
Cement		4.60%
Power Generation & Distribution		4.49%
Others		10.13%
Total		70 /190/2

Amount invested by fund of funds is Rs. 0 million subtracted from total



<b>Top 10 Holdings</b> (% of Total Assets)	
Pak Petroleum Ltd.	5.69%
Engro Fertilizer Limited	4.75%
Engro Corporation Limited	4.69%
Oil & Gas Dev.Co	4.33%
United Bank Ltd.	3.98%
MCB Bank Limited	3.95%
Bank Al-Falah Limited	3.82%
Habib Bank Ltd	3.66%
Pakistan Oilfields Ltd.	3.58%
Mari Petroleum Company Limited	3.36%

<b>Details of Non-Complian</b>	nt Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets
Agritech Limited	Term Finance Cert.	5,705,000	-5,705,000	0	0.0%	0.0%

1- Year Rol	ling Returns												
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
AGVF	-8.94%	0.27%	-4.32%	0.50%	0.35%	5.88%	-1.76%	4.07%	-1.17%	-3.39%	-1.33%	2.13%	-1.77%
BM	-7.93%	2.19%	-4.61%	0.86%	0.97%	6.48%	-1.20%	3.95%	-0.07%	-4.33%	-1.48%	1.48%	-1.45%

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 12.19mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.3206 / 0.58%.

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

Selling & marketing expenses - for the period ended August, 2018, PKR Mn 1.418



<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

<sup>\*\*\*</sup> This include 0.0754% representing government levy, Worker's Welfare Fund and SECP Fee.

# Alfalah GHP Prosperity Planning Fund

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 10-Aug-18

Alfalah GHP Prosperity Planning Fund is an Open-ended Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in

Collective Trivestillerit Scheine III lille with	the risk tolerance of the investor.		
Basic Information		Investment Committee	
Category: Fund of Funds Scheme Fund Type: Open Ended Benchmark: AGHP CAP: Weighted average return of KSE 100 and	Risk Profile: Plan Specific Management Fee: 1%* Min. Initial Investment: PKR 500/- ******	Maheen Rahman Noman Soomro Nabeel Malik	Chief Executive Officer Chief Operating Officer Chief Investment Officer
6 months PKRV on the basis of actual investments in underlying schemes.		Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi	Head of Equities Head of Compliance
AGHP MAP: Weighted average return of KSE 100 and 6 months KIBOR on the basis of actual investments in underlying schemes.	Launch Date: Sep 11, 2015 Par Value: 100	Kashif Kasim	Portfolio Manager
AGHP AAP; Weighted average return of KSE 100 index and 6 month KIBOR on the basis of actual investments in underlying schemes.	Auditor: EY Ford Rhodes, Chartered Accountants Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange		
Pricing: Forward Day	Leverage: Nil Cut-off Time: 9:00 am - 4:00 pm		
AGPPF-Active Front end load: 2% AGPPF-Moderate Front end load: 1.5%	AGPPF-Active Back end load: 0% AGPPF-Moderate Back end load: 0%		
AGPPF-Conservative Front end load: 1%  Alfalah GHP Active Allocation Plan (Holdings		Alfalah GHP Active Allocation Plan	
Holdi	ngs	Fund Size (PkR mn; as on Aug 31, 2018):	487.09

AGPPT-Moderate From	t ellu loau: 1.5%	AGPPF-Moderate Back end load: 0%			
AGPPF-Conservative F	ront end load: 1%	AGPPF-Conservative back end load: 0%			
Alfalah GHP Active All	ocation Plan (Holding	gs as % of Total Assets)	Alfalah GHP Active Allocation Plan		
	Hold	ings	Fund Size (PkR mn; as on Aug 31, 201	18):	487.09
	July	August	NAV (PkR):		106.3566
Cash	0.48%	0.49%	Total Expense Ratio**		0.06%
Equity	56.05%	55.38%			
Income	30.38%	29.83%	Performance	ВМ	AGAAP
Money Market	13.05%	13.26%	Since Inception Return****	7.72%	4.72%
Others	0.03%	1.04%	YTD	0.35%	0.12%
Total	100.00%	100.00%	Month	-0.97%	-1.06%
Alfalah GHP Moderate	Allocation Plan (Ho	ldings as % of Total Assets)	Alfalah GHP Moderate Allocation Pl	an	
	Hold	ings	Fund Size (PkR mn; as on Aug 31, 201	18):	490.95
	July	August	NAV (PkR):		100.0194
Cash	0.33%	0.22%	Total Expense Ratio***		0.07%
Equity	33.10%	32.99%			
Income	56.14%	56.89%	<u>Performance</u>	BM	AGMAP
Money Market	10.33%	9.79%	Since Inception Return****	7.54%	5.64%
Others	0.10%	0.11%	YTD	0.76%	0.24%
Total	100.00%	100.00%	Month	-0.29%	-0.45%
Alfalah GHP Conserva	tive Allocation Plan	(Holdings as % of Total Assets)	Alfalah GHP Conservative Allocatio	n Plan	
	Hold	ings	Fund Size (PkR mn; as on Aug 31, 201	18):	351.53
	July	August	NAV (PkR):		103.9843
Cash	2.71%	1.88%	Total Expense Ratio****		0.10%
Equity	14.66%	13.82%			
Income	38.05%	36.76%	<u>Performance</u>	BM	AGCAP
Money Market	44.17%	47.10%	Since Inception Return****	7.08%	5.21%
Others	0.41%	0.44%	YTD	1.07%	0.61%
Total	100.00%	100.00%	Month	0.25%	0.09%

		100.00%	100.00%			Month			0.25%		0.09%	
Details of N	on-Compliant	Investments										
					Value before	Provisionin	g	Value after		% Gross		% Net
Fund Name		Тур	е		Provisioning	Held, if any	/	Provisioning		Assets		Assets
16 1 1 0115				,								
Alfalah GHP		ion Plan (1 Year			-	110 5.1.10	11 10		N 40		1140	1 - 40
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18 Feb-18		Apr-18	May-18	Jun-18	Jul-18	Aug-18
Alfalah GHP AGAAP	Aug-17 -6.56%		0ct-17 -3.05%	Nov-17 0.50%	Dec-17 0.40%	4.11% -1.10%	Mar-18 3.00%	-0.82%	May-18 -2.39%	-0.93%	1.19%	-1.06%
	Aug-17	Sep-17	Oct-17	Nov-17								
AGAAP BM	Aug-17 -6.56% -6.34%	Sep-17 <b>0.16</b> %	Oct-17 -3.05% -3.62%	Nov-17 0.50% 0.83%	0.40%	4.11% -1.10%	3.00%	-0.82%	-2.39%	-0.93%	1.19%	-1.06%
AGAAP BM	Aug-17 -6.56% -6.34%	Sep-17 0.16% 1.99%	Oct-17 -3.05% -3.62%	Nov-17 0.50% 0.83%	0.40%	4.11% -1.10%	3.00% 3.34%	-0.82%	-2.39%	-0.93%	1.19%	-1.06%
AGAAP BM	Aug-17 -6.56% -6.34% P Moderate Allo	Sep-17 0.16% 1.99%	0ct-17 -3.05% -3.62% ear -Rolling Retu	Nov-17 0.50% 0.83%	0.40% 0.93%	4.11% · -1.10% 5.18% · -0.81%	3.00% 3.34%	-0.82% 0.12%	-2.39% -3.36%	-0.93% -1.08%	1.19% 1.33%	-1.06% -0.97%

Alfalah GH	Alfalah GHP Conservative Allocation Plan (1 Year -Rolling Returns)												
												Aug-18	
AGCAP	-1.58%	0.28%	-0.55%	0.41%	0.34%	1.45% · -0.17%	1.23%	-0.03%	-0.37%	0.03%	0.51%	0.09%	
BM	-1.32%	0.90%	-0.61%	0.59%	0.61%	1.87% · 0.06%	1.44%	0.42%	-0.59%	0.10%	0.82%	0.25%	

AG-AAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.320mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.2882 / 0.27%.

AG-MAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2.542mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.5179 / 0.52%.

AG-CAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.020mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.3018 / 0.29%.

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<sup>\*</sup> Not Applicable, if invested in funds managed by AGIML

<sup>\*\*</sup>AGAAP: This include 0.0173% representing government levy, Worker's Welfare Fund and SECP Fee

<sup>\*\*\*\*</sup>AGMAP: This include 0.0212% representing government levy, Worker's Welfare Fund and SECP Fee

<sup>\*\*\*\*</sup>AGCAP: This include 0.0276% representing government levy, Worker's Welfare Fund and SECP Fee
\*\*\*\*\* Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

<sup>\*\*\*\*\*</sup> AGPPF Minimum investment has been revised from April 02, 2018 through Second Supplemental Offering Document duly approved by SECP on March 01, 2018.

# Alfalah GHP Islamic Prosperity Planning Fund

Risk Profile: Plan Specific

Management Fee: 1.25%\*

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 10-Aug-18

Fund Type: Open Ended

Investment Objective

Alfalah GHP Islamic Prosperity Planning Fund is an Open-ended Shariah Complaint Fund of Funds Scheme that aims to generate returns on investment as per the

Maheen Rahman

**Noman Soomro** 

Chief Executive Officer

**Chief Operating Officer** 

avg. return	rk: 2: Weighted Avg. of KMI30 on 6M deposit rate of 3 (th	ree) A or	Min. Subse Trustee: Cl	Investme q. Investr DC Pakista	ent: PKR 10 ment: PKR 1 In Limited			Ahmed Sha			Head of E		cer
On the basis schemes. **		underlying	AAP3 Laun	ch Date: N ch Date: J	9, 2016 Nov 01, 201 June 21, 20		Shariq Mu Kashif Ka	ıkhtar Hasi sim	hmi		Head of C Portfolio I	ompliance Manager	
	AP, AAP2 & AAP3: Weigl	_	Par Value:										
	ndex and avg. return or te of 3 (three) A or abou			_	n & Co. Pak	istan							
	nk as selected by MUFAI		Dealing Da	-	-	=0							
	proportion of investmen e/ money market comp		_		ock Exchang m - 4:00 pn	-							
	ne allocation plan.	onenc	Leverage:		iii - 4.00 pii								
Pricing: F	orward Day				nd Load: 0%	<b>/</b> o							
	BAP Front-end Load:				nd Load ***								
	NAP Front-end Load: 2 NAP 2 Front-end Load				end Load** end Load**								
	AAP 3 Front-end Load		AGZIII A	o back	Cita Load								
Alfalah G	HP Islamic Balanced			ngs as % o	f Total Asset	s)			Balanced Alloca			1 000 72	
	Ju	Holdings	s August				NAV (PkR)		s on Aug 31, 2018	3):		1,099.73 100.1612	
Cash	1.0		3.69%					ense Ratio	**			0.07%	
Equity	16.8		16.14%				<u>Performa</u>			BM		AGIBAP	
Income	82.1		80.12%					eption Retu	ırn******	3.59%		4.06%	
Others Total			0.05% 100.00%				YTD Month			0.45% -0.14%		0.73% 0.10%	
				0/ <b>5-</b>	-1-1 4			10.7-1	A -1' - All			3.1070	
Alfalah G	HP Islamic Active All	ocation Pl Holdings		as % of To	otal Assets)				Active Allocations on Aug 31, 2018			553.83	
	Ju		August				NAV (PkR)		3 011 Aug 31, 2010	٥).		98.6939	
Cash	2.0	8%	0.90%				Total Exp	ense Ratio	***			0.07%	
Equity	0.0		0.00%				Performa			BM		AGIAAP	
Income Others	97.8 0.0		99.09% 0.01%				YTD	eption Reti	ırn*******	2.98% 0.45%		2.39% 0.76%	
Total	100.		100.00%				Month			0.23%		0.37%	
Alfalah G	HP Islamic Active Alle	ocation Pl	an 2 (Holdin	re as % of	Total Assets	1	Alfalah Gl	4D Telamic	Active Allocatio	n Dian 2			
Allalali	III Islamic Active Am	Holdings		gs us 70 or	Total Assets	/			s on Aug 31, 201			1,725.48	
	Ju		August				NAV (PkR)					92.4208	
Cash	0.1 56.0		0.16% 55.57%				Total Expenses	ense Ratio	****	ВМ		0.05% <b>AGIAAP2</b>	
Equity Income	43.8		44.24%						ırn******	-1.38%		-0.91%	
Others	0.0		0.03%				YTD			-0.38%		0.01%	
Total	100.	00%	100.00%				Month			-1.06%		-0.58%	
Alfalah G	HP Islamic Active Alle	ocation Pl	an 3 (Holdin	as as % of	Total Assets	)	Alfalah GI	HP Islamic	Active Allocatio	n Plan 3			
		Holdings		9		/	Fund Size	(PkR mn; a	s on Aug 31, 201			975.39	
	Ju		August				NAV (PkR)					95.3207	
Cash Equity	0.3 51.2		0.53% 50.67%				Performa	ense Ratio	****	ВМ		0.05% <b>AGIAAP3</b>	
Income	48.3		48.79%						Jrn*******	-3.34%		-3.90%	
Others	0.0		0.00%				YTD	•		-0.29%		0.05%	
Total	100.	00%	100.00%				Month			-0.95%		-0.50%	
Details of	Non-Compliant Inve	stments											
Name	Fund Name		Typo		Value befor Provisionin		Provisionin Held, if an	-	Value after Provisioning		% Gross Assets		% Net Assets
Name	runu Name		Туре		Provisionin	<u>y</u>	neiu, ii aii	<u> </u>	Provisioning		ASSELS		ASSELS
Alfalah G	HP Islamic Balanced	Allocation	Plan (1 Ye	ar -Rolling	Returns)								
ACTRAD	Aug-17 Sep	-17	0ct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
AGIBAP BM	-1.62% 0.2 -1.76% 0.5		-0.48% -0.62%	0.20% 0.38%	0.14% 0.33%	1.32% 1.52%	-0.24% -0.19%	1.13% 1.09%	0.10% 0.18%	-0.25% -0.72%	-0.08% -0.27%	0.63% 0.60%	0.10% -0.14%
Alfalah G	HP Islamic Active All	ocation Pl	an (1 Year	Rolling R	eturns)	10 10	Fab. 19-	Mov. 10-	Apr-18	May 10	1 10-	11 4.0	Aug 10
AGIAAP	-7.08% 0.0	4%	-2.41%	0.51%	0.27%	3.15%	-0.97%	2.25%	-0.19%	-3.25%	0.45%	Jul-18 0.39%	Aug-18 0.37%
BM	-7.38% 1.4		-2.77%	0.57%	0.54%	3.88%	-0.73%	2.48%	-0.01%	-3.21%	0.32%	0.22%	0.23%
Alfalah G	HP Islamic Active All	ocation Pl	an 2 (1 Yea	r -Rolling	Returns)	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18

## Sindh Workers' Welfare Fund (SWWF)

0.03%

1.49%

0.20%

1.02%

Alfalah GHP Islamic Active Allocation Plan 3 (1 Year -Rolling Returns)

-2.39%

-2.77%

-1.42%

-1.68%

0.48%

0.66%

0.49%

0.26%

0.51%

0.40%

-6.99%

-7.33%

-4.63%

AGIBAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.289mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.4817 / 0.48%.

3.23%

3.97%

2.08%

2.48%

-1.08%

-0.86%

-0.65%

-0.52%

2.54%

2.77%

1.90%

2.00%

-0.18%

-0.02%

-0.08%

0.00%

-2.04%

-2.72%

-1.70%

-1.45%

-1.72%

-1.22%

-1.51%

0.59%

0.69%

0.66%

-0.58%

-1.06%

-0.95%

AGIAAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.839mn. If the same were not made the NAV per

unit/last one year return of scheme would be higher by Rs. 0.8623 / 0.88%. AGIAAP2 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3.005mn. If the same were not made the NAV

per unit/last one year return of scheme would be higher by Rs. 0.1610 / 0.17%

AGIAAP3 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.009mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0009 / 0.00%.

AGIAAP2

вм

AGIAAP3 -4.59%

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<sup>\*</sup> Not Applicable, if invested in funds managed by AGIML

<sup>\*\*\*\*</sup>AAP 2: This include 0.0147% representing government levy, Worker's Welfare Fund and SECP Fee 

<sup>\*\*\*\*\*\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

## **Fund: Not Yet Rated**

AMC: "AM2+" by PACRA 10-Aug-18

Investment Objective

The objective of introducing Alfalah GHP Islamic Pension Fund is to provide individuals with a portable, individualized, Shariah Compliant, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions, and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

Basic Information
Category: Voluntary Islamic Pension Fund Scheme
Fund Type: Open Ended
Launch Date: January 02, 2017
Min. Initial Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: EY Ford Rhodes, Chartered Accountants
Cut-off Time: 9:00 am - 4:00 pm

Par Value: 100
Pricing Mechanism: Forward
Frontend load: 3%
Backend load: Nil
Management Fee: 1.5%

Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Kashif Kasim Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities Head of Compliance Portfolio Manager

# Dealing Days: Monday - Friday Alfalah GHP Islamic Equity Sub Fund

Alfalah GHP Islamic Debt Sub Fund

Top Ten Holdings (as a % of total assets)	
Oil & Gas Dev.Co	9.02%
Pak Petroleum Ltd.	8.63%
Engro Corporation Limited	7.94%
Hub Power Company Limited	7.13%
Pakistan Oilfields Ltd.	7.06%
Engro Fertilizer Limited	6.36%
Mari Petroleum Company Limited	5.33%
Lucky Cement Limited	4.68%
Meezan Bank Ltd.	4.43%
Pakistan State Oil Co. Ltd.	3.71%

 Sector Allocation (as a % of total assets)
 30.04%

 Oil & Gas Exploration Companies
 30.04%

 Fertilizer
 18.80%

 Cement
 11.00%

 Power Generation & Distribution
 10.39%

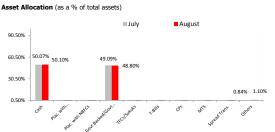
 Oil & Gas Marketing Companies
 6.30%

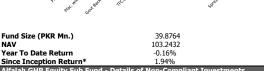
 Others
 18.17%

Fund Size (PKR Mn.) 39.1468 NAV 84.9940 Year To Date Return 0.97% 94.71% 0.60% 4.69%

Asset Allocation (as a % of total assets)

Since Inception Return\* -9.33%







 Fund Size (PKR Mn.)
 32.4147

 NAV
 104.2547

 Year To Date Return
 1.59%

 Since Inception Return\*
 2.54%

Alialali Grie Equity Sub Fullu -	Details of Non-Compliant In	vestilients				
		Value before	Provisioning	Value after	% Gross	% Net
Name	Type	Provisioning	Held, if any	Provisioning	Assets	Assets
Hanic	1770	Trovisioning	ricia, ii arry	i iovisioning	ASSCE	AJJCG

Alfalah GHP Debt Sub Fun	d - Details of Non-Compliant Invest	ments				
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Alfalah Gi	HP Money Ma	rket Sub Fund -	Details of Non-	Compliant In	vestments								
Name			Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
AGESF	-10.68%	0.05%	-5.95%	0.58%	0.11%	7.38%	-2.37%	4.41%	-0.18%	-4.38%	-2.08%	2.04%	-1.05%
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
AGDSF	1.16%	2.36%	2.53%	2.65%	2.53%	1.58%	-1.47%	-1.76%	4.40%	2.42%	2.86%	-2.42%	2.18%
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
AGMMSF	2.76%	1.80%	2.53%	2.77%	2.33%	1.66%	0.80%	1.65%	4.41%	3.12%	2.82%	-0.78%	4.05%

## Sindh Workers' Welfare Fund (SWWF)

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.006mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0137 / 0.02%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.022mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0562 / 0.05%.

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.026mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0850 / 0.08%.

## Disclaime

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<sup>\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

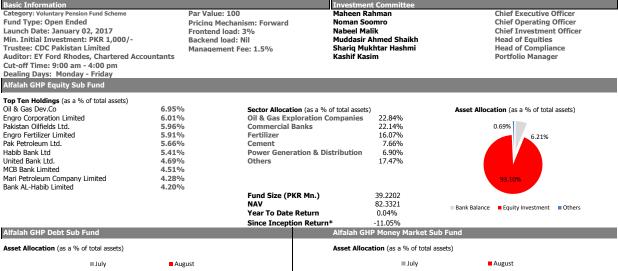
## Alfalah GHP Pension Fund

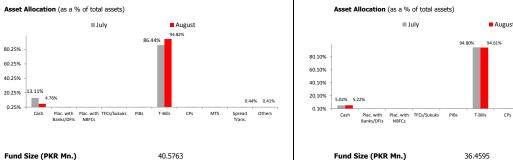
**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 10-Aug-18

Investment Objective

The objective of introducing Alfalah GHP Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.





Year To Date Return	4.39%		Year To Date Re	eturn	4.29%	
Since Inception Return*	3.74%		Since Inception	Return*	3.79%	
Alfalah GHP Equity Sub Fund - I	Details of Non-Compliant Inv	estments				
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

NAV

Alfalah GHP Debt Sub Fund - D	etails of Non-Compliant Inve	stments				
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Name			Туре		Value before Provisioning		Provisionin Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
	Aug-17	Sep-17	0ct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
AGPESF	-9.81%	0.53%	-5.73%	0.73%	0.53%	7.93%	-2.04%	4.65%	-0.98%	-4.69%	-2.09%	2.33%	-2.24%
	Aug-17	Sep-17	0ct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
AGPDSF	3.44%	3.58%	3.56%	3.39%	3.40%	3.44%	. 3.58%	3.52%	3.84%	3.35%	4.03%	3.70%	5.07%
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
AGPMMSF	3.51%	3.60%	3.46%	3.42%	3.43%	3.42%	. 3.61%	3.50%	3.95%	3.51%	4.15%	3.71%	4.87%

Sindh Workers' Welfare Fund (SWWF)

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.003mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0055 / 0.01%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.045mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.1173 / 0.11%.

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.042mn. If the same were not made the NAV per vear return of scheme we ould be higher by Rs. 0.1227 / 0.12%

NAV

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns/profit lock in thereon are dependent on forces and factors affecting the capital markets. Past performance is not necessarily indicative of future results. Capital Preservation only applies to the unit holders who hold their investments until maturity date. All returns are calculated assuming reinvested dividends. Please read the Offering Document to understand the investment policies and risks involved. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.



0.19% 0.18%

MTS

106.3747

Spread Others

106.2937

<sup>\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

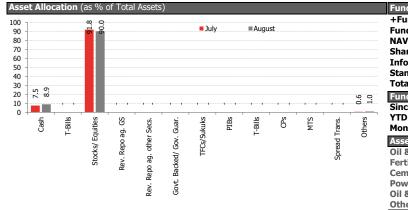
# Alfalah GHP Islamic Dedicated Equity Fund

AMC Rating: "AM2+" by PACRA 10-Aug-18

## Investment Objective

Alfalah GHP Islamic Dedicated Equity Fund (AGIDEF) is an Open-end Shariah Compliant Islamic Equity Fund. The objective of AGIDEF is to provide other 'Fund of Funds' Schemes an avenue for investing in Shariah Compliant Equities.

**Investment Committee** Category: Islamic Equity Scheme Management Fee: 1.25% Maheen Rahman **Chief Executive Officer** Min. Initial Investment: PKR 10.000/-Fund Type: Open Ended Noman Soomro **Chief Operating Officer** Min. Subseq. Investment: PKR 1,000/-Benchmark: KMI-30 Nabeel Malik **Chief Investment Officer Muddasir Ahmed Shaikh** Launch Date: May 23, 2017 Trustee: CDC Pakistan Limited **Head of Equities** Par Value: 100 **Auditor: EY Ford Rhodes, Chartered Accountants** Shariq Mukhtar Hashmi **Head of Compliance Pricing: Forward Day** Listing: Pakistan Stock Exchange Sales Load\*: 1.50% Dealing Days: Monday - Friday **Kashif Kasim** Portfolio Manager Risk Profile: Moderate to High Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil



+Fund Size (PkR mn; as on August 31, 2018): 0.0 Fund Size including fund of funds (Pkr mn) 1528.97 NAV (PkR): 85.30 Sharpe Ratio\*\* N/M Information Ratio\*\* N/M Standard Deviation\*\* 2.59% Total Expense Ratio\*\*\* 0.41% Fund Performance Since Inception AGIDEF

-16.51%

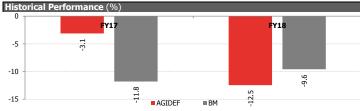
-0.34%

-11.73%

0.57%

Month (August '18):	-2.11%	-1.30%
Asset Allocation (Sector Wise as a % of Too	tal Assets)	
Oil & Gas Exploration Companies		30.56%
Fertilizer		19.62%
Cement		10.22%
Power Generation & Distribution		9.52%
Oil & Gas Marketing Companies		5.40%
Others		14.71%
Total		90.04%

+ Amount invested by fund of funds is Rs. 1529 million subtracted from total



Top 10 Holdings (% of Total Assets)	
Pak Petroleum Ltd.	10.07%
Engro Corporation Limited	9.21%
Oil & Gas Dev.Co	8.56%
Pakistan Oilfields Ltd.	7.32%
Hub Power Company Limited	6.63%
Engro Fertilizer Limited	6.21%
Lucky Cement Limited	4.73%
Mari Petroleum Company Limited	4.62%
D. G. Khan Cement Co.	3.60%
Meezan Bank Ltd.	3.14%

<b>Details of Non-Compliant</b>	Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets
						•

1 year - Ro	1 year - Rolling Returns												
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
AGIDEF	-11.09%	-0.12%	-5.11%	0.71%	0.42%	6.91%	-2.58%	4.74%	-0.28%	-3.50%	-2.23%	1.90%	-1.30%
BM	-11.94%	2.49%	-5.80%	1.19%	0.76%	8.74%	-2.02%	5.31%	0.05%	-5.25%	-2.63%	1.80%	-2.11%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.0.038 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0021/0.00%

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

- \* Management Company may waive the Front-end Load fully or partially at its own discretion to any investor
- \*\* Calculated from since inception data.
- \*\*\* This include 0.0533% representing government levy, Worker's Welfare Fund and SECP Fee.



Selling & Marketing Expenses - for the period ended August, 2018 PKR Mn 1.040

## Alfalah GHP Islamic Value Fund

AMC Rating: "AM2+" by PACRA 10-Aug-18

Alfalah GHP Islamic Value Fund (AGIVF) is an Open-end Shariah Compliant Islamic Asset Allocation Fund. The objective of AGIVF is to earn a potentially high return through allocation of assets between Shari'ah Compliant Equity Instruments, Shari'ah Compliant Fixed Income Instruments and any other Shari'ah Compliant instrument as permitted by

the SECP and Shari'ah Basic Information Category: Shariah Comp. Asset Alloc. Scheme Investment Committe Maheen Rahman Management Fee: 2.00% **Chief Executive Officer** Fund Type: Open Ended Min. Initial Investment: PKR 10,000 **Noman Soomro Chief Operating Officer** Min. Subsquent Investment: PKR 1,000/-Nabeel Malik Benchmark: KMI 30 Index and Six (6) months **Chief Investment Officer** average deposit rates of three (3) A rated Scheduled Islamic Banks or Islamic Banking Auditor: A.F Ferguson & Co. Pakistan windows of Conventional Banks as selected by MUFAP on the basis of actual proportion held by Muddasir Ahmed Shaikh **Head of Equities** the scheme. Launch Date: October 12, 2017 Trustee: CDC Pakistan Limited Par Value: PKR 100/-Head of Compliance Listing: Pakistan Stock Exchange Shariq Mukhtar Hashmi Pricing: Forward Day Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Kashif Kasim Portfolio Manager Sales Load: 3.00% **Risk Profile: Moderately High** Leverage: Nil Asset Allocation (as % of Total Assets) **Fund Statistics** 100 **+Fund Size** (PkR mn; as on August 31, 2018): **Fund Size including fund of fund schemes:** (Pkr mn) 247.28 July ■ August 90 247.28 NAV (PkR): 100.69 80 58.5 Sharpe Ratio\* N/M 70 Information Ratio N/M 60 Standard Deviation\* N/M 50 Total Expense Ratio\*\* 0.64% 40 23.0 16.6 **Fund Performanc** AGIVF 30 Since Inception 1.41% 0.93% 20 1.9 YTD -0.10% 0.39% 10 Month (August '18): -1.21% -0.87% Asset Allocation (Sector Wise as a % of Total A gS CPs MTS Cash Stocks/ Equities g. TFCs/Sukuks Sukuk Spread Trans. Oil & Gas Exploration Companies 22.58% Repo ag. Backed/ (Guar. Repo ag. ( Secs. 13.37% Fertilizer 9.32% Cement **Power Generation & Distribution** 6.76% Oil & Gas Marketing Companies 3.33% Others Total 6.34% + Amount invested by fund of funds is Rs. 0 million subtracted from total 61.69% Œ

	,		
<b>Historical Performa</b>	ance (%)	Top 10 Holdings (% of Total Assets)	
5		Dawood Hercules Corporation Ltd -Sukuk (16-Nov-17)	11.90%
	■AGIVF ■BM	International Brands Limited-Sukuk (28-Sep-17)	7.94%
4		Pak Petroleum Ltd.	7.22%
3		Oil & Gas Dev.Co	7.13%
	10	Engro Corporation Limited	6.54%
2		Pakistan Oilfields Ltd.	4.98%
,	rð.	Hub Power Company Limited	4.54%
1		Lucky Cement Limited	4.34%
0 +		Engro Fertilizer Limited	4.27%
	FY18	Mari Petroleum Company Limited	3.27%

Details of Non-Compliant Investments		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1- Year Ro	1- Year Rolling Returns												
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18
AGIVF	-	-	0.10%	0.23%	0.54%	1.38%	-1.38%	3.55%	-0.03%	-2.38%	-1.37%	1.27%	-0.87%
BM	-	-	0.14%	0.21%	0.82%	2.42%	-1.22%	3.40%	0.20%	-2.94%	-1.37%	1.12%	-1.21%
Sindh Worl	Sindh Workers' Welfare Fund (SWWF)												

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.0407mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0166 / 0.0166%.

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Alfalah Investments

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> This include 0.0799% representing government levy, Worker's Welfare Fund and SECP Fee.

# Alfalah GHP Capital Preservation Fund - II

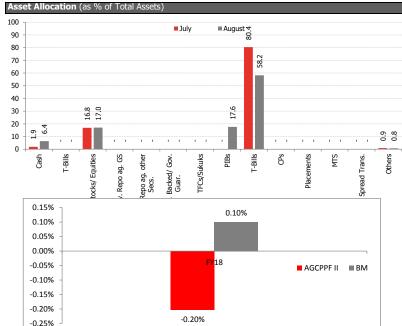
AMC Rating: "AM2+" by PACRA 10-Aug-18

The objective of Alfalah Capital Preservation Fund II is to provide capital preservation to investors upon maturity by dynamically allocating a portion of the Trust Property in fixed income instruments in capital protection segment, and remaining in equity market as Investment segment or any other SECP permitted investments to provide investors with better returns.

**Basic Information** Category: Capital Protected Fund Type: Open Ended Launch Date: May 10, 2018 Par Value: PKR 100/-**Pricing: Forward Day** Risk Profile: Moderate to Low

Min. Initial Investment: PKR 10,000/-Sales Load: Front End 2.50%; Contingent: 5.00% Auditor: A.F Ferguson & Co. Pakistan **Trustee: CDC Pakistan Limited** Listing: Pakistan Stock Exchange **Dealing Days: Monday - Friday** Cut-off Time: 9:00 am - 4:00 pm

Management Fee: 1.50% Benchmark: W.A Daily Return of KSE-100 Index and 3 Months Deposit Rate of a Double A or above rated Bank as selected by MUFAP and 6 months PKRV Rates based on the Fund's actual Proportion invested in the Investment Segment and Capital Protection Segment calculated on monthly basis.



### Maheen Rahman **Chief Executive Officer Noman Soomro Chief Operating Officer** Nabeel Malik **Chief Investment Officer Muddasir Ahmed Shaikh Head of Equities** Shariq Mukhtar Hashmi Head of Compliance Kashif Kasim **Portfolio Manager**

Fund Statistics	
Fund Size (PKR mn); as on Aug 31 2018:	1,121.37
NAV (Pkr):	100.4653
Muliplier Range:	1.20-1.24
Total Expense Ratio**	0.4719%

Fund Performance	BM	AGCPF-II
Since Inception	1.15%	0.47%
YTD	1.05%	0.67%
Month (Aug 2018)	0.16%	0.03%
Asset Allocation (Sector Wise as a % of Total	l Assets)	
Oil & Gas Exploration Companies		7.07%
Commercial Banks		3.42%
Fertilizer		3.37%
Power Generation & Distribution		1.94%
Oil & Gas Marketing Companies		0.73%
Others		0.52%
Total		17.05%
Top 10 Holdings (% of Total Assets)		
Pak Petroleum Ltd.		2.39%
Oil & Gas Dev.Co		2.38%
Hub Power Company Limited		1.60%
Pakistan Oilfields Ltd.		1.32%
Engro Fertilizer Limited		1.28%
Engro Corporation Limited		1.09%
Mari Petroleum Company Limited		0.98%

<b>Details of Non-Compliant Inv</b>	vestments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Type	Provisioning	Held, if any	Provisioning	Assets	Assets

Fauji Fertilizer Co. Ltd.

Pakistan State Oil Co. Ltd.

**Habib Bank Ltd** 

1- Year Rolling Returns				
	May-18	Jun-18	Jul-18	Aug-18
AGCPF - II	0.26%	-0.46%	0.64%	0.03%
BM	0.37%	-0.27%	0.89%	0.16%

Sindh Workers' Welfare Fund (SWWF) The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.15mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0135 / 0.01%.

All Investments in mutual Fund are subject to market risks. The NAV of Units may go up or down based on the market conditions. Investors are advised in their own interest to carefully read the contents of the Offering Document, in particular the Investment Policies, Risk Factors, Taxation Policies and Warnings before making any investment decision. Capital Preservation only applies to unit holders who hold their investments until maturity date.

Alfalah Investments

0.92%

0.78%

0.73%

<sup>\*\*</sup> This include 0.0625% representing government levy, Worker's Welfare Fund and SECP Fee.

# Alfalah Islamic Capital Preservation Plan - 4

## AMC Rating: "AM2+" by PACRA 10-Aug-18

The objective of the plan is to to earn a potentially high return through dynamic asset allocation between Islamic Equity Scheme and Islamic Income Scheme based Collective Investment Schemes (CIS) using CPPI methodology, while providing Capital Preservation of the Initial Investment Value at maturity of the plan based on the Fund Manager's outlook on the assets

Category: Shariah Fund of Funds Scheme - CPPI Fund Type: Open Ended Benchmark: Weighted average return of KMI 30 index and 6-months deposit rate of 3 (Three) A or

above rated Islamic Banks/Islamic Banking Window scheduled commercial banks as selected by MUFAP,

based on actual proportion of investment in islamic equity and/ or islamic income schemes made by the allocation plan.

Load: 2.50%, 0.00% (Front & Back end) Cut-off Time: 9:00 am - 4:00 pm

Management Fee: 1.25%\*
Min. Initial Investment: PKR 10,000/-**Trustee: CDC Pakistan Limited** 

Launch Date: Jul 13, 2018 Par Value: PKR 100/-

Auditor: A.F Ferguson & Co. Pakistan Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange

Pricing: Forward Day

Investment Committe
Maheen Rahman Chief Executive Officer **Noman Soomro Chief Operating Officer** Nabeel Malik **Chief Investment Officer Muddasir Ahmed Shaikh Head of Equites** Shariq Mukhtar Hashmi **Head of Compliance Kashif Kasim** Portfolio Manager

Holdings (as % of Total As ■ August 120 99.7 100 80 60 40 20 0.8 0.3 Equity Funds Money Market Sovereign / Income Others Cash Leverage

Fund Statistics		
Fund Size (PkR mn); as on Aug 31, 2018		702.99
NAV (PkR):		100.6024
Multiplier Range		0.20-0.21
Total Expense Ratio***		0.20%
Fund Performance	ВМ	AGCPF
Since Inception Return**	0.29%	0.60%
YTD	0.29%	0.60%
Month	0.16%	0.37%
Asset Allocation (as % of Total Assets)	July	August
Equity	0.00%	2.79%
Money Market	0.00%	0.00%
Income	0.00%	49.86%
Cash	99.66%	46.57%
Others	0.34%	0.78%
Total	100.00%	100.00%

Details of Non-Compliant Investme	ents					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 Year -Rolling Returns		
		Aug-18
AICPP-4	0.23%	0.37%
BM	0.13%	0.16%

## Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.093mn. If the same were not made the NAV per unit/last year return of the Scheme would be higher by Rs.0.0133/0.01%.

All Investments in mutual Fund are subject to market risks. The NAV of Units may go up or down based on the market conditions. Investors are advised in their own interest to carefully read the contents of the Offering Document, in particular the Investment Policies, Risk Factors, Taxation Policies and Warnings before making any investment decision. Capital Preservation only applies to unit holders who hold their investments until maturity date.

\* Not Applicable, if invested in funds managed by AGIML

\*\*This include 0.0409% representing government levy, Worker's Welfare Fund and SECP Fee.





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