# Fund Managers' Report

March 2022





# **Alfalah GHP Funds**

\*As per Section 62 and 63 of Income Tax Ordinance, 2001.

# How do tax savings work?

Investments in Mutual Funds and Voluntary Pension Schemes (VPS) allow you to claim Tax Rebate according to Section 62 & 63 of the Income Tax Ordinance, 2001. All you need to do is simply invest, get statement of account, and submit to your concerned department.

# Disclaimer

All investments in mutual funds and pension funds are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved. As per Section 62 of Income Tax Ordinance, 2001, an individual investor of open end mutual fund can claim tax credit on investment up to Rs. 2,000,000/- or 20% of individual's taxable income (whichever is lower) on an investment made in Mutual Funds between July 1st and June 30th. To avail Tax Rebate, a minimum investment holding period of two years from the date of investment is required. As per Section 63 of Income Tax Ordinance, 2001, an eligible person shall be allowed tax rebate on premium/contribution, maximum up to 20% of your taxable income at average rate of tax. Lump sum withdrawal in access of 50% at or after retirement age will be subject to tax. Note: consult your tax advisor for more information. Withdrawal from pension fund before retirement shall have tax implications. For more updates, visit https://alfalahghp.com/downloads/fund-manager-report

# Salaried Individuals

|  |                     | Effective<br>Tax Rate % | Maximum Investme            | nt for Tax Credit (Rs.)      | Tax Cre   | dit (Rs.)                                       | Total Tax Credit<br>(Rs.) |
|--|---------------------|-------------------------|-----------------------------|------------------------------|---|---|---------------------------|
| Annual Taxabale<br>Income<br>(ATI) (Rs.) | Tax Amount<br>(Rs.) |                         | Mutual Fund<br>(20% of ATI) | Pension Fund<br>(20% of ATI) | Through<br>Mutual Funds<br>(as per Sec 62)<br>H = F x E | Through Pension Funds (as per Sec 63) I = G x E |                           |
| 1,200,000                                | 30,000              | 2.50%                   | 240,000                     | 240,000                      | 6,000   | 6,000   | 12,000                    |
| 1,800,000                                | 90,000              | 5.00%                   | 360,000                     | 360,000                      | 18,000  | 18,000  | 36,000                    |
| 2,500,000                                | 195,000             | 7.80%                   | 500,000                     | 500,000                      | 39,000  | 39,000  | 78,000                    |
| 3,500,000                                | 370,000             | 10.57%                  | 700,000                     | 700,000                      | 74,000  | 74,000  | 148,000                   |
| 5,000,000                                | 670,000             | 13.40%                  | 1,000,000                   | 1,000,000                    | 134,000   | 134,000   | 268,000                   |
| 8,000,000                                | 1,345,000           | 16.81%                  | 1,600,000                   | 1,600,000                    | 269,000   | 269,000   | 538,000                   |
| 12,000,000                               | 2,345,000           | 19.54%                  | 2,000,000                   | 2,400,000                    | 390,800   | 469,000   | 859,800                   |

# Other than Salaried Class

|  | Tax Amount<br>(Rs.) | Effective<br>Tax Rate % | Maximum Investme            | nt for Tax Credit (Rs.)      | Tax Cre   | dit (Rs.)                                       |                           |  |
|--|---------------------|-------------------------|-----------------------------|------------------------------|---|---|---------------------------|--|
| Annual Taxabale<br>Income<br>(ATI) (Rs.) |                     |                         | Mutual Fund<br>(20% of ATI) | Pension Fund<br>(20% of ATI) | Through<br>Mutual Funds<br>(as per Sec 62)<br>H = F x E | Through Pension Funds (as per Sec 63) I = G x E | Total Tax Credit<br>(Rs.) |  |
| 600,000                                  | 10,000              | 1.67%                   | 120,000                     | 120,000                      | 2,000   | 2,000   | 4,000                     |  |
| 1,200,000                                | 70,000              | 5.83%                   | 240,000                     | 240,000                      | 14,000  | 14,000  | 28,000                    |  |
| 2,400,000                                | 250,000             | 10.42%                  | 480,000                     | 480,000                      | 50,000  | 50,000  | 100,000                   |  |
| 3,000,000                                | 370,000             | 12.33%                  | 600,000                     | 600,000                      | 74,000  | 74,000  | 148,000                   |  |
| 4,000,000                                | 620,000             | 15.50%                  | 800,000                     | 800,000                      | 124,000   | 124,000   | 248,000                   |  |
| 6,000,000                                | 1,220,000           | 20.33%                  | 1,200,000                   | 1,200,000                    | 244,000   | 244,000   | 488,000                   |  |
| 10,000,000                               | 2,620,000           | 26.20%                  | 2,000,000                   | 2,000,000                    | 524,000   | 524,000   | 1,048,000                 |  |
| 20,000,000                               | 6,120,000           | 30.60%                  | 2,000,000                   | 4,000,000                    | 612,000   | 1,224,000                                       | 1,836,000                 |  |



# ALFALAH GHP INVESTMENT MANAGEMENT LIMITED

# RISK PROFILE OF CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES/PLANS

| S.No | Fund Name                            | Category                 | Risk Profile | Risk of Principal Erosion |
|------|--------------------------------------|--------------------------|--------------|---------------------------|
| 1    | Alfalah GHP Alpha Fund               | Equity Scheme            | High         | Principal at high risk    |
| 2    | Alfalah GHP Value Fund               | Asset Allocation Scheme  | High         | Principal at high risk    |
| 3    | Alfalah GHP Stock Fund               | Equity Scheme            | High         | Principal at high risk    |
| 4    | Alfalah GHP Sovereign Fund           | Income Scheme            | Medium       | Principal at medium risk  |
| 5    | Alfalah GHP Consumer Index ETF       | Exchange Traded Fund     | High         | Principal at high risk    |
| 6    | Alfalah GHP Money Market Fund        | Money Market Scheme      | Low          | Principal at low risk     |
| 7    | Alfalah GHP Income Multiplier Fund   | Aggressive Income Scheme | Medium       | Principal at medium risk  |
| 8    | Alfalah GHP Income Fund              | Income Scheme            | Medium       | Principal at medium risk  |
| 9    | Alfalah GHP Cash Fund                | Money Market Scheme      | Low          | Principal at low risk     |
| 10   | Alfalah GHP Prosperity Planning Fund | Fund of Fund Scheme      |              |                           |
|      | a) Active Allocation Plan            | Fund of Fund Scheme      | High         | Principal at high risk    |
|      | b) Moderate Allocation Plan          | Fund of Fund Scheme      | Medium       | Principal at medium risk  |
|      | c) Conservative Allocation Plan      | Fund of Fund Scheme      | Medium       | Principal at medium risk  |

# Alfalah GHP Investment Management Limited Fund Managers' Report March 2022

# **Economic & Capital Markets Review**

# **Economic Review & Outlook**

Current Account deficit for the month of Feb 2022 stood at US\$575mn compared to a deficit of US\$54mn in same period last year due to higher imports and decline in worker's remittances. Cumulatively, current account deficit reached to US\$12.1bn in 8MFY22 versus a surplus of US\$0.99bn last year mainly attributed to bull-run in the commodity cycle and improvement in economic activity. Oil prices have surged to USD114 per bbl, the highest level sinæ 2014 on account of deepening Russia-Ukraine crisis. In addition, prices of other commodities including natural gas, coal and wheat witnessed northward movement following the Russian attack on Ukraine.

Nevertheless, in an unexpected move, Prime Minister of Pakistan announced relief to the masses by reducing Petrol and HSD prices by PKR10 per liter along with reduction in electricity tariffs. The relief measures will last till the upcoming budget. To some extent, these steps would curtail inflation but on the flip side its economic repercussion would reflect in budgetary and external account deficits.

CPI for the month of March clocked in at 12.72%, wherein perishable food items increased by 30% YoY mainly due to increase in Chicken prices by 34% along with Vegetables and Fruits. We expect inflation would continue to remain on the higher side amid rising commodity prices.

Large Scale Manufacturing Index growth during Jul-Jan'22 stood at 7.6% over July-Jan'21. During Jan'22, production of Food and Textile witnessed an increase of 16.6% YoY and 5% YoY respectively.

## **Money Market Review & Outlook**

Headline inflation for the month of March clocked in at 12.7% YoY in Mar'22, mainly due to increase in non-perishable food items, contributing 2.66% in the overall MoM change of 0.79%. On the flip side, the housing index fell by 2.25%MoM mainly due to a reduction in electricity charges.

Secondary market yields increased across all tenors as 3m, 6m and 1year rates increased by 130bps, 146bps and 150bps respectively. Yield for 3years and 5years also increased by 121bps and 106bps respectively.

In the last T-bill auction held on 22<sup>nd</sup> Mar, 2022, the auction had a total maturity of PKR 793bn against a target of PKR 800bn. Auction witnessed a total participation of PKR 893bn. Out of total participation bids worth, PKR 308bn were received in 3 months' tenor, PKR 291bn in 6 months, and PKR 294bn in 12 months' tenor. SBP accepted total bids worth PKR 215bn in 3 months', PKR 214bn in 6 months' and PKR 169bn in 12 months' at a cut-off yield of 11.99%, 12.50%, and 12.70%, respectively.

Auction for Fixed coupon PIB bonds was held on March 16th, 2022 with a total target of PKR 100bn. The SBP accepted total bids worth PKR 54bn in 3 years, PKR 80bn in 05 years & PKR 59bn in 10 years at cut off rates of 11.85%, 11.75% and 11.74% respectively.

The next monetary policy is scheduled on April 19, 2022, where the market expects a decent hike in policy rate. Inflation is expected to remain in 12-14% band for next 7 months as food prices are likely to remain high in Ramadan, moreover, imported inflation and exchange rate depreciation is expected to keep prices upwards.

# **Equity Market Review & Outlook**

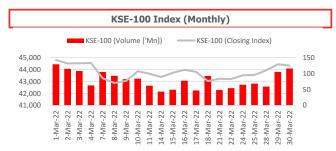
Benchmark index i.e. KSE-100 index displayed a return of 1.05% during the month of March to close at 44,928.83 points. The average daily volume decreased by 14.3% on MoM basis as it clocked at 83.12mn compared to previous month's level of 96.98mn. Foreigners remained net sellers, as the net foreign outflow during the current month amounted to US\$24.57mn compared to a net outflow of US\$15.03mn in February, where the buying was concentrated in Technology and Communication (US\$3.01mn) while there was net selling in Commercial Banks amounting to US\$26.29mn.

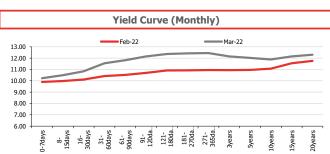
Key developments during the month include a) Opposition filed a no confidence motion against Prime Minister on March 8, 2022 citing inflation and poor governance as key reasons for this move, stimulating political instability and uncertainty; b) CPI for the month of March clocked in at 12.72%, wherein perishable food items increased by 30% YOY mainly due to increase in Chicken prices by 34% along with Vegetables and Fruits; c) At month end, PKR closed at all-time low of 183.5 against USD due to continued pressure on forex reserves on account of high CAD and external repayments and d) Commodity prices including Steel and Wheat continued to rise with fresh sanctions on Russia.

Government has carried out the vaccination drive extraordinarily well, as 60% of the total population has now received at least one shot, while 35% of the total population is below the age of 14 years and vaccine drive is yet to start for children aged below 12 years. Meanwhile, COVID-19 active cases fell substantially by 77% to close at 8.69k at end of the month, compared to 37.09k at the end of last month.

On a monthly basis, Technology and Communication contributed the most to the index i.e. 330 points. On the contrary, Commercial Banks contributed negatively to the index the most by 163 points.

Resolution of the recent Political crisis, macroeconomic fundamentals particularly CAD and inflation will determine market direction in the near term.





Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Use of the name and logo of Bank Alfalah Limited as given above does not mean that it is responsible for the liabilities/ obligations of Alfalah GHP Investment Management Limited or any investment scheme managed by it.

# Alfalah GHP Cash Fund

Fund Stability Rating: "AA(f)" by PACRA 08-Oct-21 AMC Rating: "AM2+" by PACRA 03-Mar-21

## Investment Objective

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

# Basic Information

Category: Money Market Scheme Fund Type: Open Ended

**Benchmark:** 70% 3month PKRV rates +30% 3-months average deposit rates of 3 'AA' rated schedule banks as

selected by MUFAP

Launch Date: March 12, 2010

Par Value: PKR 500

Par Value: PKR 500 Pricing\*\*\*: Backward Front end Load: 0.75% Back end Load: 0.00%

# Risk Profile: Low

Management Fee\*\*\*: up to 0.21% per annum of the average daily net assets Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-

Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time\*\*\*\*\* 9:00 am - 4:00 pm Same Day: 10:00 am

# Leverage: Nil

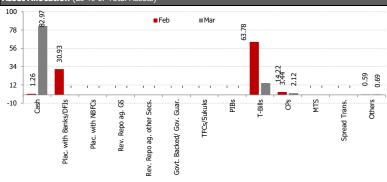
## **Investment Committee**

Nabeel Malik
Noman Soomro
Muddasir Ahmed Shaikh
Shariq Mukhtar Hashmi
Mustafa Kamal
Wahaj Ahmed
Hussain Salim Sayani, CFA

Acting Chief Executive Officer Chief Operating Officer Head of Equities Head of Compliance Head of Fixed Income Fund Manager Fund Manager

9:00 am - 4:00 pm

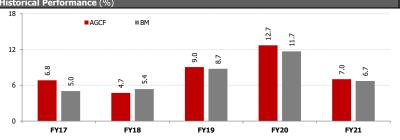
# Allocation (as % of Total Assets)

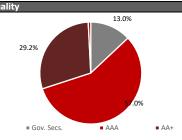


| Fund Statistics                                   |          |
|---|----------|
| Fund Size (PkR mn; as on March 31, 2022)          | 10,228.6 |
| Fund size including fund of fund schemes (PkR mn) | 10,228.7 |
| NAV (PkR):  | 508.4241 |
| Wtd. Average Maturity (months):                   | 0.38     |
| Total Expense Ratio**                             | 0.38%    |

| Fund Per  | formance                |         | ВМ     | AGCF   |
|-----------|-------------------------|---------|--------|--------|
| Since Inc | ception Return*         |         | 7.21%  | 8.62%  |
| YTD       |                         |         | 8.18%  | 9.63%  |
| Month     | (March, 2022):          |         | 10.29% | 10.78% |
| Credit Qu | uality (as % of Total A | ssets)  |        |        |
| Govt. Gua | r. 14.2                 | 2% A    |        | 0.00%  |
| AAA       | 11.1                    | 5% A-   |        | 0.00%  |
| AA+       | 48.8                    | 9% BBB+ | -      | 0.00%  |
| AA        | 25.0                    | 5% BBB  |        | 0.00%  |
| AA-       | 0.00                    | % Belov | v IG   | 0.00%  |
| A+        | 0.00                    | % NR/U  | R      | 0.69%  |

# Amount invested by fund of funds is Rs. 0 million subtracted from total





| Details of Non-Compliant Investments |      |              |              |              |         |        |
|--------------------------------------|------|--------------|--------------|--------------|---------|--------|
|                                      |      | Value before | Provisioning | Value after  | % Gross | % Net  |
| B1                                   | T    | Dunidalaniaa | Hald If and  | Dunulalanina | A       | A      |
| Name                                 | Туре | Provisioning | Held, if any | Provisioning | Assets  | Assets |

| <b>Monthly Returns</b> |        |        |        |        |        |        |        |        |        |        |        |        |        |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                        | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 |
| AGCF                   | 7.09%  | 7.15%  | 6.82%  | 7.09%  | 7.18%  | 12.41% | 7.78%  | 7.32%  | 7.27%  | 10.90% | 11.09% | 9.15%  | 10.78% |
| BM                     | 6.78%  | 6.77%  | 6.78%  | 6.77%  | 6.72%  | 6.71%  | 6.83%  | 7.19%  | 7.89%  | 9.16%  | 9.26%  | 9.54%  | 10.29% |

# Dispute Resolution/Complaint Handling

Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaints@alfalahghp.com, Contact us at 0300-0707417 or submit through our website www.alfalahghp.com/complaint-and-feedback2.php. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

# Disclaime

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<sup>\*</sup>Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

<sup>\*\*</sup>This include 0.054% representing government levy and SECP Fee

<sup>\*\*\*</sup>Management fee of the fund has been amended from Dec 31, 2021 through 9th supplemental OD with consent of the trustee

<sup>\*\*\*</sup> Actual Management fee charged: 0.21% of net assets

<sup>\*\*\*\*</sup>Pricing Mechanism & Cut-Off Timing of cash fund are amended vide 8th Supplemental Offering document effective from Jan 01, 2022

# Alfalah GHP Money Market Fund

Fund Stability Rating: "AA+ (f)" by PACRA 08-Oct-21 AMC Rating: "AM2+" by PACRA 03-Mar-21

## **Investment Objective**

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

# Basic Information

Category: Money Market Scheme

Fund Type: Open Ended

Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 AA rated schedule banks as selected by

MUFAP.

Launch Date: May 27, 2010 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low Management Fee\*\*\*: Upto 0.35% of average

net assets of the Scheme.

Min. Initial Investment: PKR 500/Min. Subseq. Investment: PKR 100/Trustee: CDC Pakistan Limited
Auditor: A.F.Ferguson & CO, Chartered

Accountants

**Listing:** Pakistan Stock Exchange **Dealing Days:** Monday - Friday **Cut-off Time:** 9:00 am - 4:00 pm

Leverage: Nil

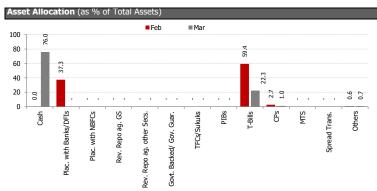
## Investment Committee

Nabeel Malik Noman Soomro Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Mustafa Kamal Wahaj Ahmed

Wanaj Ahmed Hussain Salim Sayani, CFA Acting Chief Executive Officer Chief Operating Officer Head of Equities Head of Compliance

Head of Fixed Income Fund Manager

Fund Manager Fund Manager



 Fund Statistics

 Fund Size (PkR mn; as on Mar 31, 2022):
 19,966.0

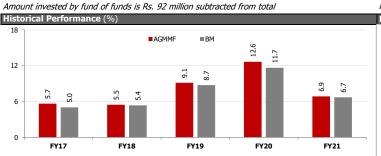
 Fund size including fund of fund schemes (PkR mn)
 20,058.2

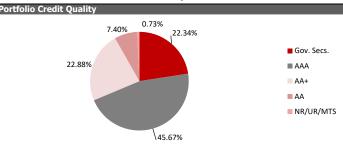
 NAV (PkR):
 98.5577

 Wtd. Average Maturity (months):
 0.43

 Total Expense Ratio\*\*
 0.53%

| Fund Per  | formance       |                 | ВМ       | AGMMF  |
|-----------|----------------|-----------------|----------|--------|
|           | eption Retu    | rn *            | 7.21%    | 8.71%  |
| YTD       | -              |                 | 8.18%    | 9.63%  |
| Month     | (Mar'22):      |                 | 10.29%   | 10.88% |
| Credit Qu | uality (as % o | f Total Assets) |          |        |
| Govt. Gu  | ar.            | 22.34%          | Α        | 0.00%  |
| AAA       |                | 45.67%          | A-       | 0.00%  |
| AA+       |                | 22.88%          | BBB+     | 0.00%  |
| AA        |                | 7.40%           | BBB      | 0.00%  |
| AA-       |                | 0.00%           | Below IG | 0.00%  |
| Λ.        |                | 0.07%           | ND /IID  | 0.73%  |





|      |      | Value before | Provisioning | Value after  | % Gross | % Net  |
|------|------|--------------|--------------|--------------|---------|--------|
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets  | Assets |
|      |      |              |              |              |         |        |
|      |      |              |              |              |         |        |

| Monthly Re | turns  |        |        |        |        |        |        |        |        |        |        |        |        |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|            | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 |
| AGMMF      | 7.00%  | 7.05%  | 6.77%  | 7.22%  | 7.12%  | 12.52% | 7.74%  | 7.28%  | 8.07%  | 10.46% | 10.53% | 9.33%  | 10.88% |
| ВМ         | 6.78%  | 6.77%  | 6.78%  | 6.77%  | 6.72%  | 6.71%  | 6.83%  | 7.19%  | 7.89%  | 9.16%  | 9.26%  | 9.54%  | 10.29% |

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<sup>\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

<sup>\*\*</sup> This includes 0.072% representing government levy and SECP Fee

<sup>\*\*\*</sup> Management fee of the fund has been amended from Dec 23, 2021 through 12th supplemental OD with consent of the trustee.

<sup>\*\*\*</sup> Actual Management fee charged: 0.35% of net assets

# Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 08-Oct-21

AMC Rating: "AM2+" by PACRA 03-Mar-21

## Investment Objective

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

# Category: Income Scheme

Fund Type: Open Ended Benchmark: Six (6) months PKRV Rates Launch Date: May 09, 2014 Par Value: PKR 100 Pricing: Forward Day

Pricing: Forward Day Sales Load: 1.00% Risk Profile: Medium Leverage: Nil

Historical Performance (%)

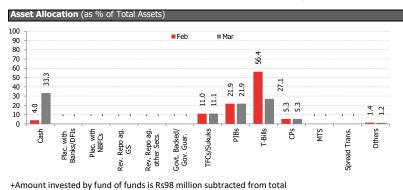
# Management Fee: 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets. Min. Initial Investment: PKR 5,000/-

Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A.F.Ferguson & CO, Chartered Accountants

Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

## Investment Committee

Nabeel Malik
Noman Soomro
Chief Operating Officer
Muddasir Ahmed Shaikh
Shariq Mukhtar Hashmi
Head of Compliance
Mustafa Kamal
Wahaj Ahmed
Hussain Salim Sayani, CFA
Acting Chief Executive Officer
Head of Equities
Head of Compliance
Head of Fixed Income
Fund Manager



 Fund Statistics

 Fund Size
 (PkR mn; as on Mar 31, 2022):
 751.95

 Fund Size including fund of fund schemes (PkR mn)
 849.84

 NAV (PkR):
 113.7875

 Wtd. Average Maturity (months):
 16.91

 Total Expense Ratio\*\*
 2.02%

### Since Inception Return 8.08% 9.09% 9.43% 11.71% Month (Mar 2022) 6.87% Credit Quality (as 49.02% 0.00% AAA 0.04% 0.00% AA+ 38.91% BBB+ 0.00% AA 4.02% BBB 0.00% 6.80% Below IG 0.00% AA. 0.00% NR/UR/MTS 1.22% KEL-SUKUK-{03-08-2020}-{03-08-2027] 4.74%

| 0 -  | EV17  |     | EV18 | EV10 | EV20 | EV21 |
|------|-------|-----|------|------|------|------|
| 0    |       |     |      |      |      |      |
| 6 -  | 5.5   | }   | 5.0  | 7.7  |      | 6.3  |
| 12 - |       |     |      | 10.0 | 12.  |      |
| 18   | ■AGSF | ■BM |      |      | 16.  |      |
|      |       |     |      |      | 2    |      |

| BOP-TFC-I-{23-12-2016}-{23-12-2026}         | 4.01% |
|---|-------|
| SAMBA-TIER-II-TFC-{01-03-2021}-{01-03-2031} | 1.47% |
| HUBC-PP SUKUK-{22-08-2019}-{22-08-2023}     | 0.89% |
|   |       |
|   |       |

| Name            | omphant in     | restillents    | Туре           |                | Value before<br>Provisioning |                 | Provisioning<br>Held, if any |                | Value after<br>Provisioning |                 | % Gross<br>Assets |                 | % Net<br>Assets |
|-----------------|----------------|----------------|----------------|----------------|------------------------------|-----------------|------------------------------|----------------|-----------------------------|-----------------|-------------------|-----------------|-----------------|
| Monthly Returns |                |                |                |                |                              |                 |                              |                |                             |                 |                   |                 |                 |
|                 | Mar-21         | Apr-21         | May-21         | Jun-21         | Jul-21                       | Aug-21          | Sep-21                       | Oct-21         | Nov-21                      | Dec-21          | Jan-22            |                 | Mar-22          |
| AGSOF<br>BM     | 5.97%<br>7.65% | 7.15%<br>7.59% | 6.01%<br>7.54% | 6.69%<br>7.41% | 6.49%<br>7.48%               | 20.23%<br>7.43% | 7.47%<br>7.68%               | 6.89%<br>8.38% | 1.30%<br>9.29%              | 9.34%<br>11.10% | 9.86%<br>11.13%   | 8.16%<br>10.67% | 6.87%<br>11.71% |

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<sup>\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

<sup>\*\*</sup> This include 0.1446% representing government levy and SECP Fee.

# Alfalah GHP Income Fund

Fund Stability Rating: "A+(f)" by PACRA 08-Oct-21 AMC Rating: "AM2+" by PACRA 03-Mar-21

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

**Basic Information** Category: Income Scheme Fund Type: Open Ended Benchmark: 6 Month KIBOR Launch Date: April 14, 2007 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Medium

Leverage: Nil

Management Fee\*\*\*\*\*. 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of .5% of average Annual Net Assets.

Min. Initial Investment: PKR 500/-Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Investment Committee

Nabeel Malik **Noman Soomro** Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Mustafa Kamal Wahaj Ahmed Hussain Salim Sayani, CFA

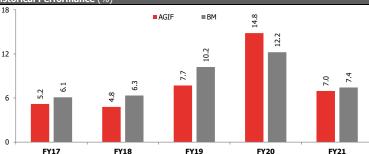
**Acting Chief Executive Officer Chief Operating Officer Head of Equities Head of Compliance Head of Fixed Income** Fund Manager **Fund Manager** 

**Asset Allocation** 100 90 80 70 60 50 40 30 20 Mar 47.2 6.5 2.3 1.1 NBFCs gs Others Cash other with Banks/DFIs . 8 PIBS -Bills CPs TFCs/Sukuks ag. Repo ag. Secs. Backed/ Guar. with Repo

Fund Size 1,201.07 (PkR mn; as on Apr 30, 2022): Fund Size including fund of funds (PkR mn) 1,201.07 120.5319 Wtd. Average Maturity (months): 18.13 Total Expense Ratio\* 1.51%

# +Amount invested by fund of funds is Rs0 million subtracted from total

| Fund Performance        |                 | ВМ           | AGIF  |  |  |
|-------------------------|-----------------|--------------|-------|--|--|
| Since Inception Retur   | n *             | 9.92%        | 8.98% |  |  |
| YTD                     |                 | 9.96%        | 7.68% |  |  |
| Month (Apr 2022)        |                 | 13.48%       | 3.10% |  |  |
| Credit Quality (as % of | f Total Assets) |              |       |  |  |
| Govt. Sec / Guar.       | 59.94%          | A            | 0.00% |  |  |
| AAA                     | 0.02%           | A-           | 0.00% |  |  |
| AA+                     | 13.10%          | BBB+         | 0.00% |  |  |
| AA                      | 10.38%          | BBB          | 0.00% |  |  |
| AA-                     | 11.70%          | Below IG     | 0.00% |  |  |
| A+                      | 3.33%           | MTS/NR/UR*** | 1.53% |  |  |
|                         |                 |              |       |  |  |



| TFC/Sukuk Holdings (% of Total Assets)                   |       |
|--|-------|
| BOP-TFC-I-{23-12-2016}-{23-12-2026}                      | 9.96% |
| LECPL-Islamic Commercial Paper-{09-11-2021}-{09-05-2022} | 7.84% |
| KEL-SUKUK-{03-08-2020}-{03-08-2027}                      | 4.62% |
| SAMBA-TIER-II-TFC-{01-03-2021}-{01-03-2031}              | 3.86% |
| Mughal-SUKUK-{02-03-2021}-{02-03-2026}                   | 3.17% |
| INBL-SUKUK-{15-11-2017}-{15-11-2021}                     | 0.01% |
|  |       |

| Details of       | Non-Comp  | liant Invest | ments         |        |                              |        |                              |        |                             |        |                   |        |                 |
|------------------|-----------|--------------|---------------|--------|------------------------------|--------|------------------------------|--------|-----------------------------|--------|-------------------|--------|-----------------|
|                  | Name      |              | Туре          |        | Value before<br>Provisioning |        | Provisioning<br>Held, if any |        | Value after<br>Provisioning |        | % Gross<br>Assets |        | % Net<br>Assets |
| The Bank o       | of Punjab |              | Single Entity |        | 121,174,366                  |        | 0                            |        | 121,174,366                 |        | 9.96%             |        | 10.09%          |
|                  |           |              |               |        |                              |        |                              |        |                             |        |                   |        |                 |
| <b>Monthly R</b> | Returns   |              |               |        |                              |        |                              |        |                             |        |                   |        |                 |
|                  | Apr-21    | May-21       | Jun-21        | Jul-21 | Aug-21                       | Sep-21 | Oct-21                       | Nov-21 | Dec-21                      | Jan-22 | Feb-22            | Mar-22 | Apr-22          |
| AGIF             | 7.32%     | 7.27%        | 7.65%         | 7.87%  | 9.92%                        | 8.16%  | 6.50%                        | 4.12%  | 8.86%                       | 10.24% | 8.70%             | 7.15%  | 3.10%           |
| BM               | 7.77%     | 7.68%        | 7.70%         | 7.63%  | 7.57%                        | 7.80%  | 8.47%                        | 9.34%  | 11.31%                      | 11.31% | 10.82%            | 11.85% | 13.48%          |

**Dispute Resolution/Complaint Handling** 

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Selling & marketing expense - for the period ended April,2022, PKR Mn 0.080

<sup>\*</sup>Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

<sup>\*\*</sup>This include 0.1430% representing government levy and SECP Fee.

<sup>\*\*\*</sup> This includes exposure in spread transactions amounting to 0.00%.

<sup>\*\*\*\*</sup>AGIF Investment Policy 2.2 has been amended with effective from Sep 29, 2021 vide 5th supplementary

# Alfalah GHP Income Multiplier Fund

Fund Stability Rating: "A+(f)" by PACRA 08-Oct-21 AMC Rating: "AM2+" by PACRA 03-Mar-21

## Investment Obiective

The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Basic Information
Category: Aggressive Income
Fund Type: Open Ended
Benchmark: 12 Month KIBOR
Launch Date: June 15, 2007
Par Value: PKR 50/Pricing: Forward Day
Sales Load: 3.00%
Risk Profile: Medium

Management Fee\*\*\*: Up to 0.5%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: A.F Ferguson & Co. Pakistan
Listing: Pakistan Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

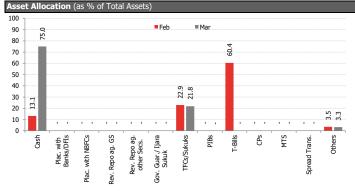
Nabeel Malik Noman Soomro Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Mustafa Kamal

Hussain Salim Savani, CFA

Wahai Ahmed

Acting Chief Executive Officer Chief Operating Officer Head of Equities Head of Compliance Head of Fixed Income Fund Manager Fund Manager

Leverage: Nil



Fund Statistics

Fund Size (PkR mn; as on Mar 31, 2022): 51.8915

Fund Size inluding fund of fund schemes (PkR mn) 106.6512

NAV (PkR): 55.1708

Wtd. Average Maturity (months): 15.97

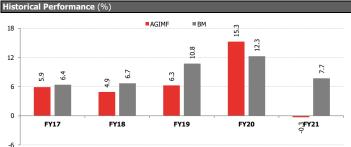
Total Expense Ratio\*\* 2.60%

| Fund Performance                      |  | ВМ        | AGIMF  |  |  |  |  |  |  |  |
|---------------------------------------|--|-----------|--------|--|--|--|--|--|--|--|
| Since Inception*                      |  | 10.50%    | 6.12%  |  |  |  |  |  |  |  |
| YTD                                   |  | 10.06%    | 5.24%  |  |  |  |  |  |  |  |
| Month (Mar 2022)                      |  | 12.20%    | 32.20% |  |  |  |  |  |  |  |
| Credit Quality (as % of Total Assets) |  |           |        |  |  |  |  |  |  |  |
| Gov. Sec / Guar.                      | 0.0%   | A         | 0.0%   |  |  |  |  |  |  |  |
| AAA                                   | 0.1%   | A-        | 0.0%   |  |  |  |  |  |  |  |
| AA+                                   | 79.2%  | BBB+      | 0.0%   |  |  |  |  |  |  |  |
| AA                                    | 1.0%   | BBB-      | 0.0%   |  |  |  |  |  |  |  |
| AA-                                   | 8.3%   | Below IG  | 0.0%   |  |  |  |  |  |  |  |
| A+                                    | 8.1%   | MTS/NR/UR | 3.3%   |  |  |  |  |  |  |  |
| Top Ten TFC/Sukuk Ho                  | Top Ten TFC/Sukuk Holdings (% of Total Assets) |           |        |  |  |  |  |  |  |  |
| SAMBA-TIER-II-TFC-{                   | SAMBA-TIER-II-TFC-{01-03-2021}-{01-03-2031}    |           |        |  |  |  |  |  |  |  |
| Mughal-SUKUK-{02-03                   | 3-2021}-{02-0                                  | 3-2026}   | 8.09%  |  |  |  |  |  |  |  |

HUBC-PP SUKUK-{22-08-2019}-{22-08-2023}

INBL-SUKUK-{15-11-2017}-{15-11-2021}

# +Amount invested by fund of funds is Rs. 55 million subtracted from total



| Details of Non-Compliant Investments |      |              |              |              |         |        |  |  |
|--------------------------------------|------|--------------|--------------|--------------|---------|--------|--|--|
|                                      |      | Value before | Provisioning | Value after  | % Gross | % Net  |  |  |
| Name                                 | Туре | Provisioning | Held, if any | Provisioning | Assets  | Assets |  |  |
|                                      |      |              |              |              |         |        |  |  |

| Monthly Returns |              |              |        |         |         |        |        |        |         |        |        |        |        |
|-----------------|--------------|--------------|--------|---------|---------|--------|--------|--------|---------|--------|--------|--------|--------|
|                 | Mar-21       | Apr-21       | May-21 | Jun-21  | Jul-21  | Aug-21 | Sep-21 | Oct-21 | Nov-21  | Dec-21 | Jan-22 | Feb-22 | Mar-22 |
| AGIMF           | -25.72%      | 5.88%        | 4.61%  | -40.29% | -20.30% | 14.50% | 13.06% | 7.84%  | -27.11% | 10.48% | 9.60%  | 6.52%  | 32.20% |
| BM              | 8.16%        | 8.16%        | 8.06%  | 8.07%   | 8.05%   | 8.02%  | 8.33%  | 9.22%  | 10.10%  | 11.75% | 11.69% | 11.19% | 12.20% |
| Dispute Re      | solution/Com | plaint Handl | ing    |         |         |        |        |        |         |        |        |        |        |

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- \*\* This include 0.1187% representing government levy and SECP Fee.
- \*\*\* Actual Management fee charged: 0.50% of net assets
- \*\*\* Management fee of the fund has been amended Oct 22, 2021 through 7th supplemental OD with consent of the trustee
- \*\*\*\*AGIMF Investment Policy 2.2 has been amended effective from Dec 14, 2021 vide 8th supplementary offering document duly approved by SECP dated Dec 13, 2021



4.39%

0.99%

# Alfalah GHP Alpha Fund

AMC Rating: "AM2+" by PACRA 3-Mar-21

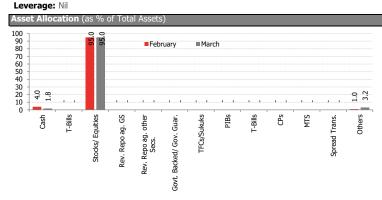
The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

**Basic Information** Category: Equity Scheme Fund Type: Open Ended Benchmark: KSE100 Launch Date: Sep 9, 2008 Par Value: PKR 50/-Pricing: Forward Day Sales Load: 3.00% Risk Profile: High

Management Fee: 1.75% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: AF Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Nabeel Malik **Noman Soomro Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi Mustafa Kamal **Wahaj Ahmed** Hussain Salim Sayani, CFA

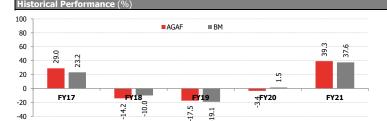
**Acting Chief Executive Officer Chief Operating Officer Head of Equities** Head of Compliance Head of Fixed Income **Fund Manager Fund Manager** 



Fund Statistics +Fund Size (PkR mn; as on March 31, 2022): 656.63 Fund size including fund of fund schemes (Pkr mn) 770.64 55.74 Sharpe Ratio \* -0.71Information Ratio\* -0.84 Standard Deviation\* 18.52% Total Expense Ratio\*\*\*\* 4.76%

| ruliu reliviillalice                                  | DIT    | AGAF   |  |  |  |  |  |  |
|---|--------|--------|--|--|--|--|--|--|
| Since Inception**                                     | 12.33% | 14.43% |  |  |  |  |  |  |
| YTD   | -5.13% | -6.85% |  |  |  |  |  |  |
| Month (Mar'22):                                       | 1.05%  | -0.23% |  |  |  |  |  |  |
|   |        |        |  |  |  |  |  |  |
| Asset Allocation (Sector Wise as a % of Total Assets) |        |        |  |  |  |  |  |  |

Commercial Banks 26.71% 12.93% Oil & Gas Exploration Companies 12.30% Cement Fertilizer 9.64% **Textile Composite** 6.98% 26.48% Others Total 95.05%



+Amount invested by fund of funds is Rs. 114 million subtracted from total

| <b>Top 10 Holdings</b> (% of Total Assets) |       |
|--|-------|
| United Bank Limited                        | 5.40% |
| Habib Bank Limited                         | 5.29% |
| Engro Corporation Limited                  | 4.23% |
| Lucky Cement Limited                       | 3.93% |
| Mari Petroleum Company Limited             | 3.85% |
| The Hub Power Company Limited              | 3.46% |
| Pakistan Oilfields Limited                 | 3.28% |
| Oil & Gas Development Company Limited      | 3.23% |
| MCB Bank Limited                           | 2.72% |
| Bank AL Habib Limited                      | 2.68% |

| Details of Non-Complian | t Investments |              |              |              |         |        |
|-------------------------|---------------|--------------|--------------|--------------|---------|--------|
|                         |               | Value before | Provisioning | Value after  | % Gross | % Net  |
| Name                    | Туре          | Provisioning | Held, if any | Provisioning | Assets  | Assets |
|                         |               |              |              |              |         |        |

| Monthly Re | Monthly Returns |        |        |        |        |        |        |        |        |        |        |        |        |
|------------|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|            | Mar-21          | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 |
| AGAF       | -3.99%          | -1.54% | 9.63%  | -1.62% | 0.03%  | 2.77%  | -7.44% | 4.39%  | -2.62% | -2.66% | 1.70%  | -2.50% | -0.23% |
| BM         | -2.78%          | -0.73% | 8.21%  | -1.13% | -0.64% | 0.77%  | -5.31% | 2.86%  | -2.41% | -1.06% | 1.75%  | -2.01% | 1.05%  |

# Dispute Resolution/Complaint Handling

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- \* Calculated on 12-month trailing data.
- \*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- \*\*\*AGAF Investment Policy 2.2 has been amended effective from Sep 29, 2021 vide 3rd supplementary offering document duly approved by SECP on Aug 27, 2021
- \*\*\*\* This include -0.3156% representing government levy and SECP Fee.

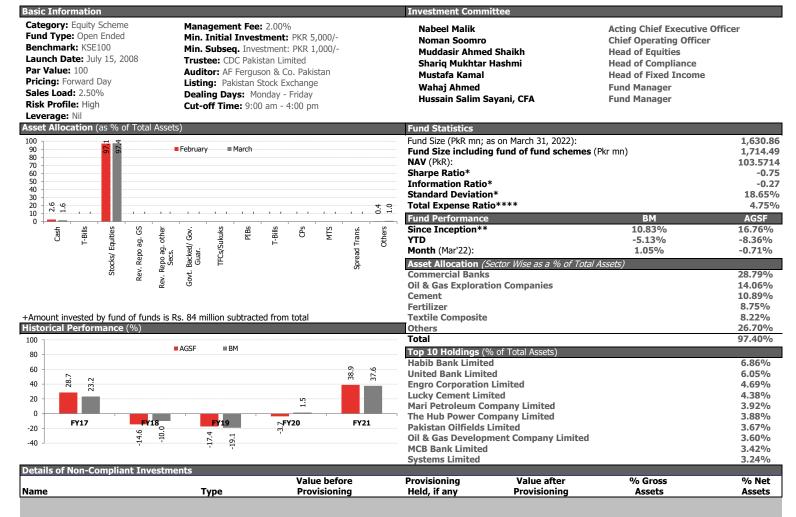


# Alfalah GHP Stock Fund

AMC Rating: "AM2+" by PACRA 3-Mar-21

## Investment Objective

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.



# **Dispute Resolution/Complaint Handling**

4.24%

-2.78%

-1.35%

-0.73%

9.62%

8.21%

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-7.55%

3.93%

2.93%

2.37%

# Disclaime

**Monthly Returns** 

AGSF

ВМ

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-1.44%

0.08%

-0.64%



-2.63%

-2.01%

-0.71%

1.05%

-2.44%

1.66%

1.75%

-2.91%

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> AGSF Investment Policy 2.2 has been amended effective from Sep 29, 2021 vide 4th supplementary offering document duly approved by SECP on Aug 27, 2021.

<sup>\*\*\*\*</sup> This include 0.3271% representing government levy and SECP Fee.

# Alfalah GHP Value Fund

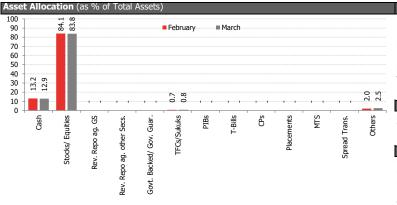
AMC Rating: "AM2+" by PACRA 3-Mar-21

# Investment Objective

Risk Profile: High

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

### **Basic Information Investment Committee** Category: Asset Alloc. Scheme Management Fee: 2% **Nabeel Malik Acting Chief Executive Officer** Fund Type: Open Ended Min. Initial Investment: PKR 5,000/-Noman Soomro **Chief Operating Officer** Benchmark: Weighted average of KSE-100 Min. Subseq. Investment: PKR 1,000/-**Muddasir Ahmed Shaikh Head of Equities** Index and 6-months PKRV rate based on actual Trustee: CDC Pakistan Limited Shariq Mukhtar Hashmi **Head of Compliance** allocation of the fund\*\*\* Auditor: AF Ferguson & Co. Pakistan Mustafa Kamal **Head of Fixed Income** Launch Date: October 29, 2005 Listing: Pakistan Stock Exchange Wahaj Ahmed **Fund Manager** Dealing Days: Monday - Friday Par Value: PKR 50/-Hussain Salim Sayani, CFA **Fund Manager** Pricing: Forward Day Cut-off Time: 9:00 am - 4:00 pm Sales Load: 3.00% Leverage: Nil



 Fund Statistics

 Fund Size (PkR mn; as on March 31, 2022):
 471.62

 NAV (PkR):
 54.0635

 Sharpe Ratio\*
 -0.58

 Information Ratio
 -0.26

 Standard Deviation\*
 16.25%

 Total Expense Ratio\*\*\*\*
 4.82%

| Fund Performance                              | ВМ      | AGVF   |
|---|---------|--------|
| Since Inception**                             | 9.50%   | 8.82%  |
| YTD   | -4.22%  | -4.39% |
| Month (Mar'22):                               | 0.56%   | -0.27% |
| Asset Allocation (Sector Wise as a % of Total | Assets) |        |
| Commercial Banks                              |         | 25.94% |
| Oil & Gas Exploration Companies               |         | 12.18% |
| Cement  |         | 9.23%  |
| Fertilizer                                    |         | 7.55%  |
| Textile Composite                             |         | 6.95%  |
| Others  |         | 22.77% |
| Total   |         | 84.62% |

| Amount invested by fund of funds is Rs. 0 million subtracted from | total     | Others                                     |
|---|-----------|--|
| Historical Performance (%)  |           | Total                                      |
| 100   |           | <b>Top 10 Holdings</b> (% of Total Assets) |
| ■AGVF ■BM   |           | Habib Bank Limited                         |
|   |           | United Bank Limited                        |
| 60 -  |           | Lucky Cement Limited                       |
| 40  |           | Engro Corporation Limited                  |
| 2 17.   | (7        | The Hub Power Company Limited              |
| 20  | 6. 8.     | Mari Petroleum Company Limited             |
| 0   | 8         | Pakistan Oilfields Limited                 |
| FY17 FY18 FY19  | FY20 FY21 | Systems Limited                            |
| -20 <sup></sup>   |           | Oil & Gas Development Company Limited      |
| ₹   |           | Pakistan Petroleum Limited                 |

| Details of Non-Compliant Investments**** |        |              |              |              |         |        |  |  |  |
|--|--------|--------------|--------------|--------------|---------|--------|--|--|--|
|  |        | Value before | Provisioning | Value after  | % Gross | % Net  |  |  |  |
| Name                                     | Туре   | Provisioning | Held, if any | Provisioning | Assets  | Assets |  |  |  |
| Commercial Banks                         | Sector | 130,811,059  | -            | 130,811,059  | 27.01%  | 27.74% |  |  |  |
|  |        |              |              |              |         |        |  |  |  |
|  |        |              |              |              |         |        |  |  |  |
| Monthly Returns                          |        |              |              |              |         |        |  |  |  |

| Monthly Retu | rns    | _      | _      | _      |        |        |        |        |        |        |        |        |        |
|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|              | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 |
| AGVF         | -4.00% | -1.14% | 7.85%  | -1.58% | 0.47%  | 3.78%  | -6.40% | 3.79%  | -2.62% | -2.07% | 1.45%  | -2.18% | -0.27% |
| BM           | -2.15% | -0.47% | 7.01%  | -0.94% | -0.46% | 0.77%  | -4.62% | 2.54%  | -1.98% | -0.71% | 1.50%  | -1.71% | 0.56%  |

# **Dispute Resolution/Complaint Handling**

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5.99% 5.76% 4.29% 4.22% 3.95% 3.46% 3.34% 3.25% 2.76% 2.62%

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

<sup>\*\*\*</sup> AGVF Investment Policy 2.2 has been amended effective from Sep 29, 2021 vide 4th supplementary offering document duly approved by SECP on Aug 27, 2021.

<sup>\*\*\*\*</sup> This include 0.3207% representing government levy and SECP Fee.

<sup>\*\*\*\*\*</sup> Due to decline in net assets

# Alfalah GHP Prosperity Planning Fund

Fund: Not Yet Rated

AMC Rating: "AM2+" by PACRA 03-Mar-21

Investment Objectiv

Alfalah GHP Prosperity Planning Fund is an Open-ended Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Collective Investment Scheme in line with the risk tolerance of the investor.

Risk Profile:

AGPPF-Active

AGPPF-Moderate

AGPPF-Conservative

Category: Fund of Funds Scheme Risk Profile: Plan Specifi Nabeel Malik Fund Type: Open Ended Management Fee: 1%\* Noman Soomro Min. Initial Investment: PKR 500/-Benchmark **Muddasir Ahmed Shaikh** Min. Subseq. Investment: PKR 100/-AGHP CAP: Weighted average return of KSE 100 and 6 Shariq Mukhtar Hashmi months PKRV on the basis of actual investments in Trustee: CDC Pakistan Limited Mustafa Kamal Launch Date: Sep 11, 2015 underlying schemes. Par Value: 100 Wahaj Ahmed AGHP MAP: Weighted average return of KSE 100 and 6 Hussain Salim Sayyani, CFA

months KIBOR on the basis of actual investments in underlying schemes.

AGHP AAP: Weighted average return of KSE 100 index and 6 month KIBOR on the basis of actual investments

Auditor: A. F. Ferguson & CO, Chartered Accountants

Dealing Days: Monday - Friday

Listing: Pakistan Stock Exchange

in underlying schemes.

Pricing: Forward Day

AGPPF-Active Front end load: 2%

AGPPF-Active Back end load: 0%

AGPPF-Moderate Rack end load: 0%

AGPPF-Moderate Rack end load: 0%

AGPPF-Moderate Front end load: 1.5% AGPPFConservative Front end load: 1%

AGPPF-Moderate Back end load: 0%
AGPPF-Conservative back end load: 0%

| Conservative Front end  |                           |                     | ervative back end load: 0%      |                 |          |
|-------------------------|---------------------------|---------------------|---------------------------------|-----------------|----------|
| Alfalah GHP Active Allo | cation Plan (Holdings as  | % of Total Assets)  | Alfalah GHP Active Allocat      | tion Plan       |          |
|                         | Holdin                    | gs                  | Fund Size (PkR mn; as on M      | 1ar 31, 2022):  | 176.57   |
|                         | February                  | March               | NAV (PkR):                      |                 | 98.707   |
| Cash                    | 0.18%                     | 0.24%               | Total Expense Ratio**           |                 | 0.36%    |
| Equity                  | 56.35%                    | 63.03%              |                                 |                 |          |
| Income                  | 42.51%                    | 36.68%              | <u>Performance</u>              | ВМ              | AGAAP    |
| Money Market            | 0.90%                     | 0.00%               | Since Inception Return**        |                 | 4.50%    |
| Others                  | 0.06%                     | 0.06%               | YTD                             | -0.18%          | -1.31%   |
| Total                   | 100.00%                   | 100.00%             | Month                           | 1.31%           | 0.40%    |
| Alfalah GHP Moderate    | Allocation Plan (Holding  | s as % of Total Ass | Alfalah GHP Moderate Allo       | ocation Plan    |          |
|                         | Holding                   |                     | Fund Size (PkR mn; as on M      |                 | 175.13   |
|                         | February                  | March               | NAV (PkR):                      |                 | 101.5998 |
| Cash                    | 1.88%                     | 1.86%               | Total Expense Ratio***          |                 | 0.33%    |
| Equity                  | 26.36%                    | 30.96%              | •                               |                 |          |
| Income                  | 69.68%                    | 67.02%              | <u>Performance</u>              | ВМ              | AGMAP    |
| Money Market            | 1.98%                     | 0.05%               | Since Inception Return**        | **** 8.05%      | 5.89%    |
| Others                  | 0.10%                     | 0.11%               | YTD                             | 4.04%           | 3.70%    |
| Total                   | 100.00%                   | 100.00%             | Month                           | 1.19%           | 0.83%    |
| Alfalah GHP Conservat   | ive Allocation Plan (Hold | dings as % of Total | ssets) Alfalah GHP Conservative | Allocation Plan |          |
|                         | Holding                   |                     | Fund Size (PkR mn; as on M      |                 | 202.51   |
|                         | February                  | March               | NAV (PkR):                      |                 | 109.1493 |
| Cash                    | 0.65%                     | 0.64%               | Total Expense Ratio****         |                 | 0.38%    |
| Equity                  | 12.74%                    | 15.13%              |                                 |                 |          |
| Income                  | 38.90%                    | 38.92%              | Performance                     | ВМ              | AGCAP    |
| Money Market            | 47.69%                    | 45.23%              | Since Inception Return**        | **** 8.40%      | 6.55%    |
| Others                  | 0.03%                     | 0.07%               | YTD                             | 5.70%           | 5.27%    |
| Total                   | 100.00%                   | 100.00%             | Month                           | 1.10%           | 0.87%    |
|                         |                           |                     |                                 |                 |          |

| <b>Details of Non-Com</b> | pliant Investments |      |              |              |              |         |        |
|---------------------------|--------------------|------|--------------|--------------|--------------|---------|--------|
|                           | -                  |      | Value before | Provisioning | Value after  | % Gross | % Net  |
| Plan Name                 | Allocation         | Туре | Provisioning | Held, if any | Provisioning | Assets  | Assets |
|                           |                    |      |              |              |              |         |        |
|                           |                    |      |              |              |              |         |        |

| AGAAP                   | -3.10% | -1.06%            | 7.60%        | -1.73%                     | -0.03%                    | 3.32% -5.26%                              | 3.43%                    | -1.99%                    | -1.22%                    | 1.19%                    | -0.86%                    | 0.40% |
|-------------------------|--------|-------------------|--------------|----------------------------|---------------------------|---|--------------------------|---------------------------|---------------------------|--------------------------|---------------------------|-------|
| BM                      | -1.77% | -0.40%            | 6.72%        | -0.91%                     | -0.07%                    | 0.77% -3.84%                              | 1.85%                    | -0.50%                    | -0.28%                    | 1.33%                    | -0.62%                    | 1.319 |
| falah GHP               |        | cation Plan (Mont | nly Returns) |                            |                           |   |                          |                           |                           |                          |                           |       |
| alah GHP                |        |                   |              | Jun-21                     | Jul-21                    | Aug-21 Sep-21                             | Oct-21                   | Nov-21                    | Dec-21                    | Jan-22                   | Feb-22                    |       |
|                         | Mar-21 | Apr-21            | May-21       |                            | Jul-21<br>-0 31%          | Aug-21 Sep-21                             | Oct-21                   |                           |                           |                          | Feb-22<br>-0.03%          | Mar-  |
| alah GHP<br>AGMAP<br>BM |        |                   |              | Jun-21<br>-1.50%<br>-0.05% | Jul-21<br>-0.31%<br>0.30% | Aug-21 Sep-21<br>3.69%2.04%<br>0.73%1.41% | 0ct-21<br>1.44%<br>1.16% | Nov-21<br>-0.69%<br>0.26% | Dec-21<br>-0.18%<br>0.49% | Jan-22<br>1.03%<br>1.14% | Feb-22<br>-0.03%<br>0.14% |       |

| Alfalah GHF | P Conservative | Allocation Plan (Mo | onthly Returns) |        |       |              |       |       |       |       |       |       |
|-------------|----------------|---------------------|-----------------|--------|-------|--------------|-------|-------|-------|-------|-------|-------|
|             |                |                     |                 |        |       |              |       |       |       |       |       |       |
| AGCAP       | -0.50%         | 0.19%               | 1.97%           | -0.44% | 0.16% | 2.33% -0.66% | 0.92% | 0.08% | 0.26% | 0.92% | 0.32% | 0.87% |
| BM          | 0.25%          | 0.44%               | 1.91%           | 0.28%  | 0.48% | 0.69%0.34%   | 0.92% | 0.56% | 0.62% | 1.03% | 0.51% | 1.10% |

Dispute Resolution/Complaint Handling

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Acting Chief Executive Officer

**Chief Operating Officer** 

Head of Compliance

Head of Fixed Income

**Head of Equities** 

**Fund Manager** 

Fund Manager

High

Medium

Medium

<sup>\*</sup> Not Applicable, if invested in funds managed by AGIML

<sup>\*\*</sup>AGAAP: This include 0.0293% representing government levy and SECP Fee

<sup>\*\*\*</sup>AGMAP: This include 0.0205% representing government levy and SECP Fee

<sup>\*\*\*\*\*</sup>AGCAP: This include 0.0293% representing government levy and SECP Fee

<sup>\*\*\*\*\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

# Alfalah GHP Pension Fund

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 03-Mar-21

The objective of introducing Alfalah GHP Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

Category: Voluntary Pension Fund Scheme Fund Type: Open Ended Launch Date: January 02, 2017 Min. Initial Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A. F. Ferguson & CO, Chartered Accountants Cut-off Time: 9:00 am - 4:00 pm

Dealing Days: Monday - Friday Pricing Mechanism: Forward Frontend load: 3% Backend load: Nil Management Fee: 1 25%\*\*

Nabeel Malik Noman Soomro Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Mustafa Kamal Wahaj Ahmed Hussain Salim Sayyani, CFA

Acting Chief Executive Officer **Chief Operating Officer** Head of Equities Head of Compliance Head of Fixed Income Fund Manager **Fund Manager** 

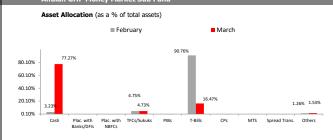
### Alfalah GHP Equity Sub Fund **Top Ten Holdings** (as a % of total assets) United Bank Limited Habib Bank Limited 5.84% Lucky Cement Limited 4.77% Mari Petroleum Company Limited 4.56% Systems Limited 4.08% Engro Corporation Limited 3.88% The Hub Power Company Limited MCB Bank Limited 3.76% 3.59% Pakistan Oilfields Limited Oil & Gas Development Company Limited 3 47% 3.30%

Sector Allocation (as a % of total assets) **Commercial Banks** Oil & Gas Exploration Companies 14.08% 11.09% Fertilizer 9.00% 7.27% 20.64% Textile Composite Others 47.5884

Fund Size (PKR Mn.) NAV 84.886 Year To Date Return -4 22% Since Inception Return -3.08% 2.89%



| Alfalah GHP Debt Sub                                | Fund  |                      |                         |
|---|---|----------------------|-------------------------|
| Asset Allocation (as a %                            | of total assets)  |                      |                         |
|   | ■ February  | ■ March              |                         |
| 80.10% - 65.75%<br>60.10% - 40.10% - 20.10% - 8.25% | 15.29% 15.53% 15.10                                       |                      | 3.45%                   |
|   | ac. with TFCs/Sukuks Govt.<br>NBFCs Backed/ Gov.<br>Guar. | PIBs T-Bills CPs MTS | Spread Others<br>Trans. |



| Fund Size (PKR Mn.)           | 60.5963                              |
|-------------------------------|--------------------------------------|
| NAV                           | 140.666                              |
| Year To Date Return           | 8.11%                                |
| Since Inception Return*       | 6.72%                                |
| Expense ratio****             | 2.15%                                |
| Alfalah GHP Equity Sub Fund - | Details of Non-Compliant Investments |
|                               |                                      |

Fund Size (PKR Mn.) 83,4405 138.808 7.53% NAV Year To Date Return Since Inception Return\* Expense ratio\*\*\*\*\* 6 45%

4.91%

7.89%

|      |      | Value before |
|------|------|--------------|
| Name | Type | Provisioning |
|      |      |              |
|      |      |              |

| Provisioning | Value after  | % Gross | % Net  |
|--------------|--------------|---------|--------|
| Held, if any | Provisioning | Assets  | Assets |
|              |              |         |        |

| Alfalah GHP Debt Sub Fund - | · Details of Non-Compliant Invest | ments          |              |              |         |        |
|-----------------------------|-----------------------------------|----------------|--------------|--------------|---------|--------|
|                             |                                   | Value before   | Provisioning | Value after  | % Gross | % Net  |
| Name                        | Туре                              | Provisioning   | Held, if any | Provisioning | Assets  | Assets |
|                             |                                   |                |              |              |         |        |
|                             |                                   |                |              |              |         |        |
| Alfalah GHP Money Market S  | ub Fund - Details of Non-Complia  | nt Investments |              |              |         |        |
|                             |                                   | Value before   | Provisioning | Value after  | % Gross | % Net  |
| ••                          | _                                 |                |              |              |         |        |

| Name   |        |        | Type   |        | Provisioning | <u> </u> | Held, if any |        | Provisioning |        | Assets |        | Assets |
|--------|--------|--------|--------|--------|--------------|----------|--------------|--------|--------------|--------|--------|--------|--------|
|        |        |        |        |        |              |          |              |        |              |        |        |        |        |
|        | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21       | Aug-21   | Sep-21       | Oct-21 | Nov-21       | Dec-21 | Jan-22 | Feb-22 | Mar-22 |
| AGPESF | -3.92% | -1.45% | 8.33%  | -2.07% | 1.04%        | 1.99%    | -6.40%       | 4.48%  | -2.65%       | -2.15% | 2.14%  | -2.20% | -0.11% |
|        | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21       | Aug-21   | Sep-21       | Oct-21 | Nov-21       | Dec-21 | Jan-22 | Feb-22 | Mar-22 |
| AGPDSF | 2.57%  | 4.94%  | 5.77%  | 5.59%  | 5.44%        | 10.71%   | 7.20%        | 6.65%  | 5.69%        | 8.89%  | 8.59%  | 6.39%  | 11.32% |
|        | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21       | Aug-21   | Sep-21       | Oct-21 | Nov-21       | Dec-21 | Jan-22 | Feb-22 | Mar-22 |

5.16% Dispute Resolution/Complaint Handling

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10.53%

5.24%

AGPMMSF

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5.38%

5.45%



<sup>\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

\*\*AGPF Mgt Fee has been revised from Feb 10, 2021 through 1st supplemental OD duly approved by SECP on Jan 11, 2021

<sup>\*\*\*</sup>AGESF: This include 0.2180% representing government levy and SECP Fee
\*\*\*\*AGDSF: This include 0.2072% representing government levy and SECP Fee

<sup>\*\*\*\*\*\*</sup>AGMMSF: This include 0.22286% representing government levy and SECP Fee

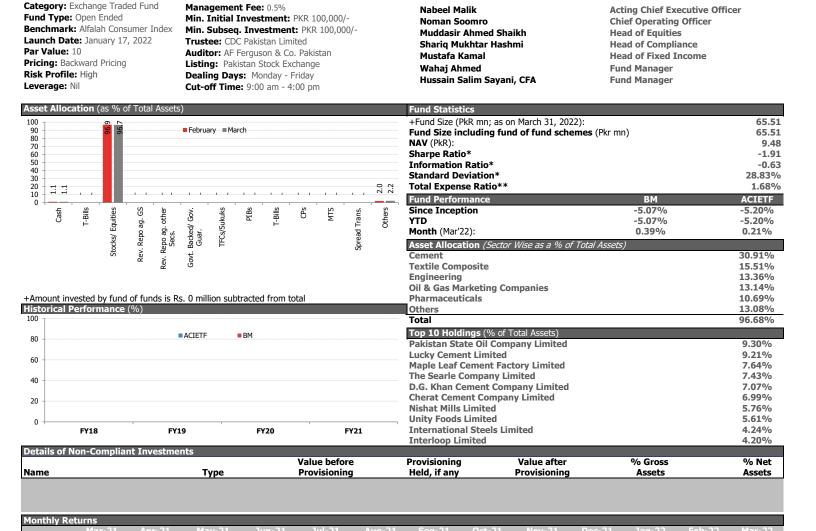
# Alfalah GHP Consumer Index Exchange Traded Fund

AMC Rating: "AM2+" by PACRA 3-Mar-21

## Investment Objective

Alfalah Consumer Index Exchange Traded Fund (ACIETF) is an open-ended scheme that is traded on Pakistan Stock Exchange and shall aim to track the performance of the Benchmark index. The index shall be periodically re-balanced & reconstituted as specified in the offering document in order to provide long-term capital appreciation and dividends yield to the investors.

Investment Committe



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ВМ

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-4.92%

-0.50%

0.21%

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup>This include 0.0980% representing government levy and SECP Fee.



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