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FUND'S INFORMATION

Management Company: Alfalah GHP Investment Management Limited

12th Floor, Tower 'A', Saima Trade Towers

I.I. Chundrigar Road, Karachi.

Board of Directors of the - Mr. Sarfraz Ali Sheikh Management Company: - Mr. Abdul Aziz Anis

- Mr. Shahid Hosain Kazi

- Mr. Hanspeter Beier (Subject to approval of SECP)

Mr. Shakil SadiqMr. Shahab Bin Shahid

CFO & Company Secretary

of the Management Company: - Mr. Omer Bashir Mirza

Audit Committee: - Mr. Shahab Bin Shahid

- Mr. Shahid Hosain Kazi

- Mr. Shakil Sadiq

Fund Manager: - Mr. Zeeshan Khalil

Trustee: Central Depository Company of Pakistan Limited

CDC House, 99-B, Block 'B', SMCHS,

Main Shara-e-Faisal, Karachi.

Bankers to the Fund: Bank Alfalah Limited

Deutsche Bank AG

Auditors: Ernst & Young Ford Rhodes Sidat Hyder

Chartered Accountants

Progressive Plaza, Beaumont Road P.O. Box 15541, Karachi 75530.

Legal Advisor: Bawaney & Partners

Room No. 404, 4th Floor Beaumont Plaza, 6-cl-10 Beaumont Road, Civil Lines

Karachi.

Registrar: Alfalah GHP Investment Management Limited

12th Floor, Tower 'A', Saima Trade Towers

I.I. Chundrigar Road, Karachi.

Distributor: Bank Alfalah Limited

Rating: Stability rating BBB+(f) by PACRA



MISSION STATEMENT

Alfalah GHP Income Multiplier Fund aims to provide its unit holders with sustainable, consistent and inflation protected returns over a period of time through investment in income and money market instruments and securities.

VISION STATEMENT

Alfalah GHP Income Multiplier Fund aims to establish itself as the investment vehicle of choice for investors who seek to achieve sustainable, consistent and inflation protected returns over the long term through investment exposure to income and money market instruments and securities.



REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY

The Board of Directors of Alfalah GHP Investment Management Limited (AGIM), the Management Company of Alfalah GHP Income Multiplier Fund (AGIMF) is pleased to present its half yearly report on the affairs of AGIMF along with report of the trustee and auditor's review report to the unit holders for the half year ended December 31, 2011.

Financial Performance

Net assets under management as on December 31, 2011 were Rs. 226.93 million. During the period units worth Rs 9.3 million were redeemed.

AGIMF incurred total loss of Rs. 47.36 million for the half year ended December 31, 2011 due to impairment in value of investment classified as 'available for sale' of Rs. 57.43 million. Major sources of revenue were income from term finance certificate of Rs. 2.04 million, income from sukuk certificates of Rs. 4.87 million, profit on bank deposits of Rs. 0.58 million, income from government securities of Rs. 2.58 million. After accounting for expenses of Rs. 3.33 million, the net loss from operating activities for the period stands at Rs. 50.69 million.

Market & Fund's Performance

The fund ended the half year on December 31, 2011 showing an annualized return of -29.48% as compared to its benchmark's (1 Year KIBOR) annualized return of 13.22%. The performance of the fund continued to remain dismal due to the ongoing need to take provisions against non performing corporate papers. Apart from the distressed and unfavorable economic situation, severe energy shortage, decline in foreign direct investment and deteriorating law and order situation are the contributing factors in the financial woes of the issuers of corporate papers.

In 1HFY11, SBP cumulatively announced a treasury bill auction target of PKR 1,775.00 billion versus maturity of PKR 1,663.312 billion, while the SBP actually raised PKR 1,955.323 billion against the participation of PKR 3,224.992 billion. During the period, 3 months cut off yield has declined by 165.7 bps, 6 months by 206.4 bps and 12 months by 200.6 bps and settled at 11.8283%, 11.672% and 11.9019% respectively. Likewise, 10 year benchmark PIB cut off yield has declined by 138.8 bps to 12.6993%.

Asset Allocation

The asset allocation of AGIMF as at December 31, 2011 was as follows:

TOTAL	100.00%
Others	10.29%
T-Bills	17.81%
TFC's / Sukuks	56.48%
Cash / Bank Deposit	15.42%



Investment Outlook

In the first half of FY12 SBP adopted a loose monetary stance, cutting the discount rate by 200 bps to 12% in the wake of comfortable external account position with declining inflationary pressures. However, going forward we foresee price pressures to re-emerge due to spillover effects of rising energy costs and weak currency. On top of that, heavy subsidies to power sector, low tax to GDP ratio and declining foreign flows for budgetary support will keep the fiscal deficit on the higher side. Considering these risks we believe that going forward SBP may have to consider adopting a tighter monetary stance, which nonetheless, may be difficult due to the approaching general elections early next year at the latest.



Acknowledgement

The Board is thankful to the Securities and Exchange Commission of Pakistan, State Bank of Pakistan, the Trustee, Central Depository Company of Pakistan Limited and the management of Karachi Stock Exchange (Guarantee) Limited for their continued co-operation and support. The Directors also appreciate the efforts put in by the management team for the growth and the meticulous management of the Fund.

For and on behalf of the Board

16 February 2012 Karachi **Abdul Aziz Anis** Chief Executive



CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED

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TRUSTEE REPORT TO THE UNIT HOLDERS

ALFALAH GHP INCOME MULTIPLIER FUND

Report of the Trustee pursuant to Regulation 41(h) of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We Central Depository Company of Pakistan Limited, being the Trustee of Alfalah GHP Income Multiplier Fund (the Fund) are of the opinion that Alfalah GHP Investment Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the six months period ended December 31, 2011 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the Management Company (i) under the constitutive documents of the Fund;
- The pricing, issuance and redemption of units are carried out in accordance (ii) with the requirements of the constitutive documents of the Fund; and
- The Non-Banking Finance Companies (Establishment and Regulations) Rules, (iii) 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Muhammad Hanif Jakhura

Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi: February 24, 2012







Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Progressive Plaza, Beaumont Road P.O. Box 15541, Karachi 75530, Pakistan Tel: +9221 3565 0007 Fax: +9221 3568 1965 www.ey.com

AUDITORS' REPORT TO THE UNIT HOLDERS ON REVIEW OF INTERIM FINANCIAL INFORMATION

Introduction

We have reviewed the accompanying condensed interim statement of assets and liabilities of ALFALAH GHP INCOME MULTIPLIER FUND (the Fund) as at 31 December 2011, and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim distribution statement, condensed interim statement of cash flow and condensed interim statement of movement in unit holders' funds together with the notes forming part thereof (here-in-after referred to as the "interim financial information") for the six months period then ended. The Management Company (Alfalah GHP Investment Management Limited) is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Other matters

The financial statements of the Fund for the six months ended 31 December 2010 and for the year ended 30 June 2011 were reviewed and audited by another firm of Chartered Accountants, whose review report dated 25 February 2011 and audit report dated 25 August 2011 expressed an unmodified conclusion and unmodified opinion on those statements respectively.

16 February 2012

Ernst & Young Ford Rhodus Sidst Hydh

Karachi

A member firm of Ernst & Young Global Limited



CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT 31 DECEMBER 2011

Assets Bank balances Investments Income and profit receivable Advances, deposits and other receivables Preliminary expenses and floatation costs Total assets	Note 5 6	31 December 2011 (Un-audited)(Rupees in 35,701 171,993 19,936 3,620 265 231,515	` /
Liabilities Payable to Alfalah GHP Investment Management Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to Securities and Exchange Commission of Pakistan - Annual fee Accrued expenses and other liabilities Total liabilities		328 51 104 4,106 4,589	277 49 271 4,046 4,643
Contingencies and Commitments Net assets	8	226,926	284,292
Unit holders' funds (as per statement attached)		226,926 (Number	284,292 of Units)
Number of units in issue Net asset value per unit		5,562,798 (Rupe 40.7935	5,746,146 ees) 49.4753

The annexed notes 1 to 14 form an integral part of these condensed interim financial information.

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive Director



CONDENSED INTERIM INCOME STATEMENT (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 31 DECEMBER 2011

		period ended	Quarte	er ended
	31 December 2011	r 31 December 2010	31 December 2011	31 December 2010
Income Note	(Rupe	es in '000)	(Rupee	s in '000)
Income from term finance certificate - net of amortization				
of premium/discount	2,039	6,831	952	2,756
Income from government securities - net of amortization of discount	2,580	3,254	1,230	2,275
Income from clean placements	-	31	-	-
Income from term deposit receipts	-	72	-	-
Income from sukuk certificates	4,873	6,352	7,087	4,996
Profit on deposit accounts with banks	578	3,857	341	1,262
Capital loss on sales of investments - net	-	(11,199)	-	(5,952)
Unrealised (diminution) / appreciation in the value of investments	(0)	26	0	(20)
-'at fair value through profit or loss' 6.6	(8)	36	8	(20)
Impairment in the value of investments classified as 'available for sale' Reversal of impairment in the value of investments classified as	(57,426)	(45,047)	(57,426)	(45,047)
'available for sale'	_	22,823	_	22,823
Total Loss	(47,364)	(12,990)	$\overline{(47,808)}$	$\frac{22,923}{(16,907)}$
10001 2000	(17,001)	(12,330)	(17,000)	(10,507)
Expenses				
Remuneration of Alfalah GHP Investment Management				
Limited - Management Company	1,728	2,724	847	1,204
Sales tax on Management fee 7	277		135	-
Remuneration of Central Depository Company of Pakistan				
Limited - Trustee	302	436	151	193
Annual fee - Securities and Exchange Commission of Pakistan	104	163	51	72
Transaction cost	1	18	-	3
Bank and settlement charges	16	13	11	6
Fees and subscriptions	138	158	67	79
Auditors remuneration	343	317	169	161
Legal Charges	45	59	23	46
Amortization of preliminary expenses and floatation cost	293	294	147	147
Printing and related cost	79	_	79	-
Total expenses	3,326	4,182	1,680	1,911
Net (loss) from operating activities	(50,690)	$\overline{(17,172)}$	(49,488)	(18,818)
Net element of income / (loss) and capital gains/(losses) included	. , .,	, , ,	`	` ' '
in prices of units issued less those in units redeemed - net	157	(3,146)	159	44
Net (loss) for the period	(50,533)	$\overline{(20,318)}$	(49,329)	(18,774)
. , ,	<u> </u>	<u> </u>	<u> </u>	<u> </u>

The annexed notes 1 to 14 form an integral part of these condensed interim financial information.

Chief Executive	Director



CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 31 DECEMBER 2011

	S	ix months p	eriod ended	Quarter	· ended
		31 December	31 December	31 December	31 December
		2011	2010	2011	2010
	Note	(Rupees	in '000)	(Rupees	in '000)
Net (loss) for the period		(50,533)	(20,318)	(49,329)	(18,774)
Other comprehensive income:					
Element of (loss) / income and capital (losses) / gains included in prices of units sold less those in units redeemed - amount representing unrealized capital (losses) / gains	d	(39)	138	(38)	701
Net unrealised appreciation during the period in fair value of investments classified as 'available for sale'	6.3	11,333	9,903	10,959	8,538
Other comprehensive income for the period		11,294	10,041	10,921	9,239
Total comprehensive (loss) for the period		(39,239)	(10,277)	(38,408)	(9,535)

The annexed notes 1 to 14 form an integral part of these condensed interim financial information.

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive Director



CONDENSED INTERIM DISTRIBUTION STATEMENT (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 31 DECEMBER 2011

;	Six months period ended		Quarter ended	
	31 December	31 December	31 December	31 December
	2011	2010	2011	2010
	(Rupees	in '000)	(Rupees	in '000)
Undistributed (loss) brought forward				
- Realized	(2,928)	(7,118)	(13,035)	(9,225)
- Unrealized	44	(56)	(15)	(56)
	(2,884)	(7,174)	(13,050)	(9,281)
Element of (loss) / income and capital (losses) / gains included				
prices of units sold less those in units redeemed - amount				
representing unrealized capital (losses) / gains	(39)	138	(38)	701
Net (loss) for the period	(50,533)	(20,318)	(49,329)	(18,774)
Final distribution for the year ended 30 June 2011:				
- Cash distribution: Rs. 1.59 per unit dated 26 Aug 2011 (2010: Nil)	(8,715)		_	_
- Issue of 5,038 bonus units dated 26 Aug 2011 (2010: Nil)	(246)		_	_
issue of 3,000 bonus units dated 207tug 2011 (2010. 1411)	(240)			
	(59,533)	(20,180)	(49,367)	(18,073)
Undistributed (loss) carried forward				
- Realized	(62,409)	(27,390)	(62,425)	(27,334)
- Unrealized	(8)	36	8	(20)
	(62,417)	(27,354)	(62,417)	(27,354)

The annexed notes 1 to 14 form an integral part of these condensed interim financial information.

ief Executive



CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 31 DECEMBER 2011

	Six months period ended		Quarter ended	
	31 December 2011	31 December 2010	31 December 2011	31 December 2010
	(Rupees	in '000)	(Rupees	in '000)
Net assets at the beginning of the period	284,292	588,956	269,134	391,731
Issue of Nil units (2010: Nil units)	-	-	-	-
Redemption of 188,386 units (2010: 4,200,659) and 76,004 units (2010: 270,994 units) for the six months and quarter respectively	(9,294) (9,294)	(213,041)	(3,679)	(12,805) (12,805)
Element of (income) / loss and capital (gains) / losses included in prices of units sold less those in units repurchased:		((=)===)	()/
- amount representing accrued (income) / loss and realised capital losses /(gains) - transferred to the Income Statement	(157)	3,146	(159)	(44)
- amount representing unrealised capital loss / (gains) - transferred directly to the Distribution Statement	(118)	(138)	38 (121)	(701) (745)
Final bonus distribution of 5,038 bonus units declared for the year ended 30 June 2011 (2010: Nil)	246	-	-	-
Net unrealised appreciation in the value of investments classified as 'available-for-sale'	11,333	9,903	10,959	8,538
Capital loss on sale of investments - net	-	(11,199)	-	(5,952)
Unrealised (diminution) / appreciation in the value of investments -'at fair value through profit or loss' Other net loss for the period	(8) (50,525)	36 (9,155)	8 (49,337)	(20) (12,802)
Element of (loss) / income and capital (losses) / gains included in prices of units sold less those in units redeemed - amount representing unrealized capital gains Final distribution for the year ended 30 June 2011:	(39)	138	(38)	701
- Cash distribution: Rs. 1.59 per unit dated 26 Aug 2011 (2010: Nil) - Issue of 5,038 bonus units dated 26 Aug 2011 (2010: Nil)	(8,715) (246)	-	-	-
Net (loss) for the period less distribution	(59,533)	(20,180)	(49,367)	(18,073)
Net assets at the end of the period	226,926	368,646	226,926	368,646
	(Rupees)			
Net asset value per unit at the beginning of the period	49.4753	48.5182	49.4753	47.7185
Net asset value per unit at the end of the period	40.7935	46.4394	40.7935	46.4394

The annexed notes 1 to 14 form an integral part of these condensed interim financial information.

Chief Executive	Director



CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 31 DECEMBER 2011

	Six months period ended		Quarter ended		
	31 December 2011	31 December 2010	31 December 2011	31 December 2010	
CASH FLOWS FROM OPERATING ACTIVITIES	(Rupees	in '000)	(Rupees	in '000)	
Net (loss) for the period	(50,533)	(20,318)	(49,329)	(18,774)	
Adjustments for:					
Unrealised diminution / (appreciation) in the value of investments -'at fair value through profit or loss'	8	(36)	(8)	20	
Impairment in the value of investments classified as 'available for sale'	57,426	45,047	57,426	45,047	
Reversal of impairment in the value of investment classified as 'available for sale'	-	(22,823)	57,420	(22,823)	
Income from sukuk certificates	(4,873)	(6,352)	(7,087)	(4,996)	
Profit on deposit accounts with banks	(578)	(3,857)	(341)	(1,262)	
Amortisation of preliminary expenses and floatation costs	293	294	147	147	
Income from term finance certificate - net of amortization of premium /discount	(2,039)	(6,831)	(960)	(2,756)	
Income from term deposit receipts	-	(72)	-	-	
Income from clean placements	-	(31)	-	-	
Net element of loss / (income) and capital losses / (gains) included					
in prices of units issued less those in units redeemed	(157)	3,146	(159)	(44)	
D 10)	(453)	(11,833)	(311)	(5,441)	
Decrease / (increase) in assets Investments	26 149	217.064	21 125	(9.247)	
Receivable against sale of Investment	26,148	217,064	31,125	(8,347) 21,245	
Advances, deposits and other receivables	(20)	22	(20)	35	
Advances, deposits and other receivables	26,128	217,086	31,105	12,933	
Increase / (decrease) in liabilities	20,120	217,000	21,102	12,755	
Payable to Alfalah GHP Investment Management					
Limited - Management Company	51	(233)	3	(22)	
Payable to Central Depository Company of Pakistan		7 1		`	
Limited - Trustee	2	(38)	2	(4)	
Payable to Securities and Exchange Commission of					
Pakistan - Annual fee	(167)	(71)	(220)	72	
Accrued expenses and other liabilities	60	(102)	(141)	(239)	
D C ' 1 ' 4 4 4 11 11 14	(54)	(444)	(356)	(193)	
Profit received on investments and bank deposits	14,410	20,120	3,408	9,769	
Net cash from operating activities	40,031	224,929	33,846	17,068	
CASH FLOWS FROM FINANCING ACTIVITIES					
Payment against redemption of units	(9,294)	(213,041)	(3,679)	(12,805)	
Cash dividend Paid	(8,715)	-			
Net cash used in financing activities	(18,009)	(213,041)	(3,679)	(12,805)	
Net increase in cash and cash equivalents during the period	22,022	11,888	30,167	4,263	
Cash and cash equivalents at beginning of the period	13,679	66,098	5,534	73,723	
Cash and cash equivalents at end of the period	35,701	77,986	35,701	77,986	

The annexed notes 1 to 14 form an integral part of these condensed interim financial information.

Chief Executive	Director



NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE SIX MONTHS PERIOD ENDED 31 DECEMBER 2011

1. LEGAL STATUS AND NATURE OF BUSINESS

Alfalah GHP Income Multiplier Fund ("the Fund") is an open-end collective investment scheme established through a Trust Deed under the Trust Act, 1882, executed between Alfalah GHP Investment Management Limited, ("the Management Company") and Central Depository Company of Pakistan Limited, ("the Trustee"). The Trust Deed was executed on 08 March 2007 and was approved by the Securities and Exchange Commission of Pakistan (SECP) in accordance with the NBFC (Establishment and Regulation) Rules 2003 ("NBFC Rules"), on 14 February 2007.

The Management Company of the Fund has been licensed by SECP to act as an Asset Management Company under NBFC Rules. The registered office of the Management Company is situated at 12th Floor, Tower A, Saima Trade Tower, I.I Chundrigar Road Karachi.

Alfalah GHP Income Multiplier Fund is listed on the Karachi Stock Exchange. The units of the Fund are offered to public on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund. The Fund offers two types of units Growth and Income. Growth unit holders are entitled to bonus units and Income unit holders are entitled to cash dividend at the time of distribution by the Fund.

The Fund is categorized as an aggressive fixed income scheme and can invest in debt and money market securities as authorized in the Fund's Offering Document.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned 'AM3' (Outlook: Positive) to the Management Company in its rating report dated 22 February 2011 and BBB+(f) Stability Rating to the fund in its rating report dated 10 January 2011.

The "Title" to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as the Trustee of the Fund.

These condensed interim financial statements comprise of the condensed interim statement of assets and liabilities as at 31 December 2011 and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim distribution statement, condensed interim statement of movement in unit holders' funds, condensed interim statement of cash flows and notes thereto, for the six months period ended 31 December 2011.

2. BASIS OF PRESENTATION

2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the requirement of approved accounting standards as applicable in Pakistan for interim financial reporting, the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International



Accounting Standards Board as are notified under the Companies Ordinance, 1984. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP shall prevail.

The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34, 'Interim Financial Reporting' and should be read in conjunction with the financial statements of the Fund for the year end 30 June 2011. These condensed interim financial statements are unaudited but subject to limited scope review by the auditors.

2.2 Basis of measurement

These condensed interim financial information have been prepared under the historical cost convention, except that investments which are stated at fair value.

2.3 Functional and presentation currency

These condensed interim financial information are presented in Pak Rupees which is the functional and presentation currency of the Fund and have been rounded off to the nearest thousand of Rupees.

2.4 Use of estimates and judgment

The preparation of condensed interim financial information requires the Management Company to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by the Management in applying accounting policies and the key sources of estimating uncertainty are the same as those that applied to financial statements as at and for the year ended 30 June 2011.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are same as those applied in the preparation of the financial statements of the Fund for the year ended 30 June 2011 except as follows:

New and amended standards and interpretations

The Fund has adopted the following amended IFRS and IFRIC interpretation which became effective during the period:

IFRS 7 - Financial Instruments: Disclosures

IAS 24 - Related Party Disclosure (Revised)

IFRIC 14 - Prepayments of a Minimum Funding Requirement (Amendment)



In May 2010, International Accounting Standards Board (IASB) issued amendments to various standards primarily with a view to removing inconsistencies and clarifying wording. These improvements are listed below:

IFRS 7 - Financial Instrument Disclosures

- Clarification of disclosures

IAS 1 - Presentation of Financial Statements

- Clarification of statement of changes in equity

IFRIC 13 - Presentation of Financial Statements

- Fair value of award credits

The adoption of the above standards, amendments, interpretations and improvements did not have any effect on these condensed interim financial statements except for the enhanced disclosure requirements of the amended IAS 34 regarding transfers between different levels of fair value hierarchy.

4. FINANCIAL RISK MANAGEMENT

The Fund's financial risk management objectives and policies are consistent with those disclosed in the financial statements for the year ended 30 June 2011.

5.	BANK BALANCES	S			31 December 2011 (Unaudited)	30 June 2011 (Audited)
				Note	(Rupees i	in '000)
	Deposit accounts			5.1	35,701	13,679

5.1 These balances in saying deposit accounts bear profit rates ranging from 5 % to 10.5% per annum (30 June 2011: 5 % to 10.5% per annum). This includes Rs. 35.610 million (30 June 2011: 13.586 million) with a related party that carry markup ranging from 9.5% to 10.5% per annum.

6.	INVESTMENTS	Note	31 December 2011 (Unaudited)(Rupees	30 June 2011 (Audited) in '000)
	Available for sale	6.1	24,854	91,729
	Investment in term finance certificates	6.2	105,909	127,640
	Investment in sukuk certificates		130,763	219,369
	At fair value through profit or loss	6.5	41,230	24,873
	Market treasury bills		171,993	244,242



6.1 INVESTMENTS

Name of the Investee company	Note	Maturity	Profit / Mark-up Percentage		Purchases during the period	matured during the			Cost as at 31 December 2011	Market value as at 31 Dec 2011	Unrealised diminution in the value of investments		et value as a entage of: total investments	
Listed term finance certificates					(Nun	period nber of C	ertificates)-			(Rupees in '000)			issued debt capital
Financial Receivable Securitization Limited (Class A)		January 2014	6M KIBOR +	1,992	-	-	-	1,992	4,148	4,127	(21)	1.82	2.40	1.42
Trust Investment Bank Limited		July 2013	6M KIBOR + 1.85%	8,000	-	-		8,000	19,992	19,189	(803)	8.46	11.16	6.67
Unlisted term finance certificates			1.03/0											
Security Leasing Corporation Ltd.		March 2014	6%	2,000	-	-	-	2,000	2,187	1,538	(649)	0.68	0.89	2.00
·	6.1.1	November 2014	6M KIBOR + 1.75%		-	-	-	19,000	94,911	-	(94,911)			6.33
Invest Capital Investment Bank Ltd (formerly (Al-Zamin Leasing Modaraba)	6.1.2	November 2013	6M KIBOR + 1.90%	10,000	-	- /		10,000	38,924		(38,924)		-	7.14
Trakker (Private) Limited		September 2011	6M KIBOR + 2.85%	200	-	200		-	-	-		-	-	-
SME Leasing Limited		July 2011	3M KIBOR + 1.50%	3,000	-	3,000	-	-	-	-	-	-	-	-
			1.50/0						160,162	24,854	(135,308)			

- 6.1.1 Agritech Limited defaulted on its payment of principal and markup due on 29 May 2010. Consequently, the security was classified as non-performing by MUFAP on 14 June 2010 and accrual on the same was suspended. Accordingly, the security has been fully provided (including Rs. 37.965 million provided in the current period) in accordance with the requirements of SECP's circular No. 1 of 2009 and the Board's approved provisioning policy.
- 6.1.2 Invest Capital Investment Bank Limited defaulted on its payment of principal and markup due on 12 August 2010. Consequently, the security was classified as non-performing by MUFAP on 26 August 2010 and accrual on the same was suspended. Accordingly, the security has been fully provided (including Rs. 19.462 million provided in the current period) in accordance with the requirements of SECP's circular No. 1 of 2009 and the Board's approved provisioning policy.

6.2 Investment in unquoted Sukuk bonds - available for sale

Name of the Investee company	Note	Maturity	Profit / Mark-up Percentage		Purchases during the period				Cost as at 31 December 2011	Market value as at 31 Dec 2011	Diminution in the value of investments		et value as a entage of: total investments	issued debt
					(Nun	nber of C	Certificates)-			(Rupees in '00	00)			capital
Maple Leaf Cement Factory Limited - I	6.2.1	December 2018	3M KIBOR + 1%	15,000	-	-	•	15,000	74,873	46,956	(27,917)	20.69	27.30	1.88
Maple Leaf Cement Factory Limited - II	6.2.2	March 2012	$^{3MKIBOR+}_{1\%}$	562	-	-	-	562	2,810	-	(2,810)	-	-	0.94
Kohat Cement Company Limited	6.2.3	September 2016	3M KIBOR + 1.50%	25,000	-	-	-	25,000	88,250	58,953	(29,297)	25.98	34.28	5.00
									165,933	105,909	(60,024)			



- 6.2.1 Maple Leaf Cement Factory (MLCF) defaulted on the installment due on 13 September 2011 as per the restructured agreement. Consequently, the security was classified as non-performing by MUFAP on 19 September 2011 and accrual amounting to Rs. 9.235 million on the same was reversed. Accordingly, provision has been made in accordance with the requirements of SECP's circular No. 1 of 2009 and the Board's approved provisioning policy.
- 6.2.2 This represents additional sukuks of MLCF received by the Fund through restructuring agreement reached between lenders and MLCF. Under such agreement outstanding mark up due on 03 December 2009 amounting to Rs. 5.806 million was settled partially in cash and partially in the form sukuks certificates valuing Rs. 2.810 million. These investments have been recorded as 100% impaired since these have been received in lieu of suspended overdue mark up to be recognised to income upon realisation.
- 6.2.3 During the period, the Sukuk issued by Kohat Cement Company Limited was restructured. As per the revised terms:
 - The maturity date of the Sukuk has been increased to September 2016 from Dec 2015. All current markup will go into frozen account from September 2011 to June 2012
 - From September 2012 current markup will be paid on the respective due dates
 - From September 2014 payment of frozen markup will be started. All the accumulated balance in the frozen account will be paid off till June 2016.
 - The current markup rate will be 3 months KIBOR plus 1.5%.

The Company has been regular on its payments as per the restructuring agreement. Furthermore, during the period the issuer by exercising Call option for early payment of outstanding principal amount made part payment representing 10% of principal amount due.

6.2.4 Details of Non-Compliant Investments with the investment criteria as specified by the Securities and Exchange Commission of Pakistan (SECP)

Circular no. 16 dated 07 July 2010 issued by the SECP requires details of investments not compliant with the investment criteria specified by the category assigned to open-end collective investment schemes or the investment requirements of the constitutive documents of the Fund to be disclosed in these condensed interim financial statements of the Fund. Details of such non-compliant investments are given below:

Type of investment Investment in construction and material sector	Name of Non-compliant investment	Value of investment before provision (F	Total Provision held, if any Rupees in '000	after provision		ralue as ntage of: Gross assets	Sector wise percentage of net assets	Credit rating
Sukuk Certificate	Maple Leaf Cement Factory Limited - I	74,873	(27,917)	46,956	20.69	20.29		D
Sukuk Certificate	Maple Leaf Cement Factory Limited - II	2,810	(2,810)	-	-	-	46.67	Non investment grade
Sukuk Certificate	Kohat Cement Company Limited	88,250	(29,297)	58,953	25.98	25.46		Non rated

At the time of purchase / investment, the Sukuks were in compliance with the investment requirement of the Constitutive Documents and investment restriction parameters laid down in NBFC Regulations or NBFC Rules. However, subsequently they were defaulted or downgraded to non investment grade or become non-compliant with investment restrictions parameters laid down in NBFC Regulations or NBFC Rules and with the requirements of Constitutive Documents.



6.3	Market va Less: Car Impairme	alized apprecias 'available falue of investmerying value of int charged during impairment of impairment of	or sale' ents nvestments ng the perio	d/year	estments				(Un	ecember 2011 audited) (Rupees i 130,763 326,095) 195,332) 57,426 137,906)	(in '000)	219,369 368,608) 149,239) 57,179 (22,836) 114,896)
		lized diminutio alized apprecia							1	11,333		125,578 10,682
6.4		rs of impairm										
	Opening I	Balance for the period / during the perio	year							149,104 57,426 - 206,530		114,761 57,179 (22,836) 149,104
6.5	Treasury	Bills			Face Value							
Issu	ie Date	Tenor	As at 01 July 2011	Purchases during the period	Sales/ matured during the period	Matured during the period	As at 31 December 2011	Quantity as at 31 Dec 2011		Market value as at 31 Dec 2011		et value as a centage of: total investments
				(Rupe	es in 000)				(Rupees	in '000)		
14-3 10-3 11-4 6-O 21-4 20-0	Apr-11 Jul-11 Feb-11 Aug-11 oct-11 Oct-11 ov-11	3 Months 3 Months 6 Months 6 Months 6 Months 6 Months 6 Months 3 Months	25,000	25,000 30,000 25,000 7,000 10,000 10,000 25,000	10,000 5,000 - - - -	25,000 15,000 25,000 25,000 - 10,000	7,000 - 10,000 25,000	1 1	6,782 - 9,665 24,803	6,787 - 9,653 24,790	2.99 - 4.25 10.92	3.95 - 5.61 14.41
6.6	Market v Less: Ca	ealized diminu ir value throug value of investn rrying value of alised diminuti nning of the per alized diminuti	th profit or nents investments on in the va iod / year	loss'	nent at			/ear	(Un	41,230 eecember 2011 audited)(Rupees i 41,230 (41,250) (20) 12 (8)	(1000)	30 June 2011 Audited) 24,873 (24,885) (12) 56 44



7. SALES TAX ON MANAGEMENT FEE

During the current period, an amount of Rs. 0.277 million (31 December 2010: Rs. Nil) was charged on account of sales tax on management fee levied through Sindh Sales Tax on Services Act, 2011.

8. CONTINGENCIES AND COMMITMENTS

There are no contingencies and commitments as at 31 December 2011.

9. WORKERS' WELFARE FUND

The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it is alleged that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs.0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honorable High Court of Sindh, challenging the applicability of WWF to the CISs, which is pending adjudication.

During last year, a clarification was issued by the Ministry of Labor and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. This clarification was forwarded by Federal Board of Revenue (FBR) (being the collecting agency of WWF on behalf of the Ministry) vide its letter dated 06 October 2010 to its members for necessary action. Based on this clarification, the FBR also withdrew notice of demand which it had earlier issued to one of the mutual funds for collection of WWF. However, the FBR vide its letter dated 04 January 2011 have cancelled its earlier letter dated 06 October 2010 ab initio and issued show cause notices to certain mutual funds for collecting WWF. In respect of such show cause notices, certain mutual funds have been granted stay by Honorable High Court of Sindh on the basis of the pending constitutional petition in the said court as referred above.

During the period, the Honorable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional. The Management Company is hopeful that the decision of the LHC will lend further support to the Constitutional Petition which is pending in the SHC.

However, keeping in view the uncertainty on the applicability of WWF to mutual fund, the management company as a matter of prudence has decided to continue to maintain the provision for WWF amounting to Rs. 3.322 million (30 June 2011: Rs. 3.322 million) up to 31 December 2011.

10. TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the higher of accounting income and taxable income for the year as reduced by capital gains whether realized or unrealized is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than unrealized capital gains / loss to the unit holders. The Management Company intends to distribute sufficient accounting income of the Fund for the year ending 30 June 2012 in order to comply with the above stated clause to enjoy the tax exemption. Accordingly, no tax provision has been made in these condensed interim financial statements for the six months period ended 31 December 2011.

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11. TRANSACTIONS WITH CONNECTED PERSONS / RELATED PARTIES

Connected persons / related parties include Alfalah GHP Investment Management Limited being the Management Company, Funds under management of the Management Company, GHP Arbitrium AG, Bank Alfalah Limited and MAB Investment Incorporated being associated companies of Management Company, Bank Alfalah Limited - Employees' Provident Fund, Bank Alfalah Limited - Employees' Gratuity Fund, Alfalah GHP Investment Management Limited - Staff Provident Fund ,directors and key management personnel of Alfalah GHP Investment Management Limited and Central Depository Company of Pakistan Limited (CDC) being the trustee of the Fund, and other associated companies and connected persons.

The transactions with connected persons are in the normal course of business, at contractual rates and terms determined in accordance with market rates.

Remuneration payable to the Management Company and the Trustee is determined in accordance with the provision of the NBFC Rules 2003, the NBFC Regulations 2008 and Trust Deed respectively.

Details of transactions and balances at period end with related parties / connected persons, other than those which have been disclosed elsewhere in these financial statements, are as follows:

11.1Transactions and balances with connected persons / related parties

Alfalah GHP Investment Management Limited - Management Company Balance at beginning of the period / year Remuneration for the period / year Sales tax on Management fee for the period / year 277 636 1,728 4,520 2,282 5,156	,
Balance at beginning of the period / year 277 636 Remuneration for the period / year 1,728 4,520 Sales tax on Management fee for the period / year 277 -	
Remuneration for the period / year 1,728 4,520 Sales tax on Management fee for the period / year 277 -	
Sales tax on Management fee for the period / year	
2.282 5.156	
Amount paid during the period / year (1,954) (4,879))
Balance at the end of the period / year 328 277	
Central Depository Company of Pakistan Limited	
Balance at beginning of the period / year 49 102	
Remuneration for the period / year 302 735	
CDS Charges for the period / year 40	_
351 877	
Amount paid during the period / year)
Balance at the end of the period / year	
Deposit with Central Depository Company of Pakistan Limited 100 100	_
Bank Alfalah Limited	
Profit on deposit accounts for the period / year	_
Balance in deposit accounts at the end of the period / year 35,667 13,645	_
Bank charges for the period / year 16 21	
Mark-up receivable on bank deposits for the period / year 130 5,196	_



		nber 2011 ıdited)		ne 2011 lited)
Distribution to:	(Units in '000)	(Rupees in '000)	(Units in '000)	(Rupees in '000)
Bank Alfalah Limited	<u> 179</u>	8,715		
Units redeemed by:				
Bank Alfalah Limited			6,306	310,586
			31 December	30 June
			2011	2011
			(Unaudited)	(Audited)
Units held by:			(Rupee	s in '000)
Bank Alfalah Limited		_	5,481	5,481

12. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction.

Financial assets which are tradable in an open market are revalued at the market prices prevailing on the balance sheet date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book value.

The following table shows financial instruments recognised at fair value, analysed between those whose fair value is based on:

- Level 1: quoted prices in active markets for identical assets or liabilities.
- Level 2: Those involving inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices); and
- Level 3: Those with inputs for the asset or liability that are not based on observable market data (unobservable inputs)

		31 December	er 2011	
	Level 1	Level 2	Level 3	Total
		(Rupees in	ı '000)	
At fair value through profit or loss				
- Market treasury bills	-	41,230	-	41,230
Available-for-sale investments				
- Term Finance Certificates	-	24,854	-	24,854
- Sukuk	-	58,953	46,956	105,909
		125,037	46,956	171,993



Presented below are the transfers between different levels of the fair value hierarchy.

Transfers from Level 3 to Level 2 Transfers from Level 2 to Level 3

46,956

There have been no transfers to and from Level 1 during the period.

In accordance with Circular No. 1 of 2009 issued by SECP, all traded debt securities are valued on the basis of their volume weighted average price during the last 15 days while thinly traded and non-traded debt securities are valued using a valuation methodology devised by MUFAP which includes variables including yields on government securities, Karachi Inter Bank Offer Rates and credit ratings. As the valuation techniques use inputs from observable market data, these securities are classified as Level 2. Rates for non-performing securities, however, are not quoted by MUFAP and are valued using the provisioning criteria prescribed by the abovementioned circular and are hence classified as Level 3.

Hence, default on installment amounts by investee companies results in transfer into Level 3 while subsequent classification of a defaulting security as performing will result in Level 3 to Level 2.

13. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on 16 February 2012 by the Board of Directors of the Management Company.

14. GENERAL

- 14.1 Figures for the period ended December 31, 2011 and the corresponding figures for the quarter ended December 31, 2010 as reported in these condensed interim financial statements have not been subject to limited scope review by the external auditors.
- 14.2 Figures have been rounded off to the nearest thousand rupees.

hief Executive	Director
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