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FUND'S INFORMATION

Management Company: Alfalah GHP Investment Management Limited

8-B, 8th Floor, Executive Tower, Dolmen City, Block-4,

Clifton, Karachi...

Board of Directors of the

Management Company: - Ms. Maheen Rahman

- Syed Ali Sultan

Mr. Michael HermannMr. Hanspeter BeierMr. Amin Dawood SalehMr. Muhammad Asif Saad

- Mr. Abid Naqvi

Head of Finance: - Syed Hyder Raza Zaidi

Company Secretary: - Moinuddin

Audit Committee: - Syed Ali Sultan

- Mr. Abid Naqvi

- Mr. Amin Dawood Saleh

HR Committee: - Syed Ali Sultan

- Mr. Michael Hermann - Ms. Maheen Rahman

Trustee: Central Depository Company of Pakistan Limited

CDC House, 99-B, Block 'B', SMCHS,

Main Shara-e-Faisal, Karachi

Fund Manager: - Mr. Muddasir Ahmed

Bankers to the Fund: Bank Alfalah Limited

Auditors: Ernst & Young Ford Rhodes Sidat Hyder

Chartered Accountants

Progressive Plaza, Beaumont Road P.O.Box 15541, Karachi 75530

Pakistan

Legal Advisor: Bawaney & Partners

Room No. 404, 4th Floor Beaumont Plaza, 6-cl-10 Beaumont Road, Civil Lines

Karachi.

Registrar: Alfalah GHP Investment Management Limited

8-B, 8th Floor, Executive Tower, Dolmen City, Block-4,

Clifton, Karachi.

Distributor:Bank Alfalah Limited

Rating: Stability Rating AA+ (f) by PACRA

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| | management company in Pakis trust that has to be actively prot | |
| | ed so as to achieve client object | |
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| | ther based in Pakistan or abroa | |
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| Money Market Fund | 02 | Quarterly Report 2014 |
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DIRECTORS' REPORT

For the three month period ended 30 September, 2014

To our valued Unit Holders,

On behalf of the Board of Directors, I am pleased to present the Financial Statements of IGI Money Market Fund (IGIMMF) for the three months ended 30 September, 2014. The Financial Statements of the Schemes prepared by the Management Company present true and fair view of the state of affairs of the Schemes and results of their operations, cash flows and movement in unit holders' funds.

Economic Review

Inflationary pressure eased off slightly in 1QFY15, with CPI for the quarter declining to 7.5% versus 8.1% in 1QFY14. SBP kept the discount rate unchanged at 10% in its mid-Sep bi-monthly MPS in line with market expectations. SBP cited increased risk to (1) CPI due to monsoon floods and (2) balance of payments owing to delay in IMF tranche and consequent bilateral and multilateral flows. 6M KIBOR averaged at 10.18% during Sep-14, steady since Apr-14.

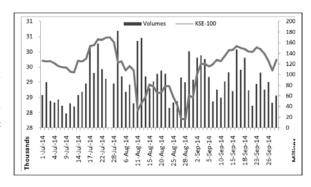
Trade deficit posted an adverse trend over the quarter, increasing by 45% to US\$6.5bn. The deficit rose particularly high over August, clocking in higher by 96% on MoM basis and by 77% on YoY basis to US\$2.8bn (a multi-year high). The higher statistic was primarily led by 40% MoM increase in imports, which rose to US\$4.7bn. Oil imports increased by 66% MoM and 12.5% YoY mainly led by higher volume. In this connection, softer global crude oil prices should alleviate the oil import bill in the coming months, providing some cushion to the balance of payments. Lower prices have already started to make an impact, as trade deficit for September clocked in lower at US\$2.4bn owing to 3% drop in import value.

Delays in IMF tranche and privatization proceeds have brought down US\$306mn in Sep-14 at US\$13.3bn. The IMF has clubbed payments of Sept & Dec review together and is expected to disburse US\$1.1bn in Dec easing pressure on rupee and foreign exchange reserves. Furthermore issuance of US\$500mn Sukuk and secondary offering of OGDC are both in the pipeline and will be positive, however, the timing remains uncertain.

Capital Markets Review

EQUITIES REVIEW

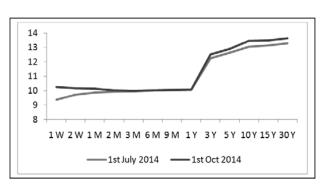
The KSE-100 remained range bound in the 1QFY15, with a 0.25% return for the period. The major reason for the relatively lackluster performance during 1QFY15 was primarily driven by political turmoil in the capital which began mid Aug and continued till the end of the quarter. Once politics took the front seat, economic reform agenda was put on the back burner and expectation of derailment of the economic reform process led to lack of confidence within equity investors.



Going forward, we expect the market to consolidate around current index level with valuations and earnings growth in specific sectors warrants focus on a selected group of stocks rather than the broader index.

MONEY MARKET REVIEW

In the monetary policy conducted in September, the State Bank of Pakistan maintained the discount rate at 10% to strike a balance between fiscal factors and growth considerations. Although the policy decision did not have any bearing on the money market, secondary market yields climbed, nevertheless, and stayed high during a large part of September as liquidity remained constrained and OMO injections were less generous.



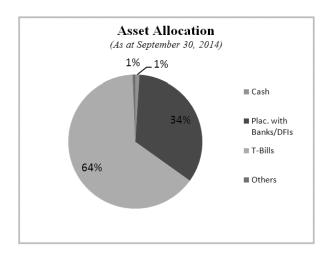
With monetary easing opportunities left behind, the State Bank is now widely expected to maintain a stable monetary policy till inflation picks up at the start of the next calendar year.

Fund Operations and Performance

IGI Money Market Fund

During 1QFY15, IGI Money Market Fund (IGI MMF) generated a return of 8.45% while the fund's benchmark returned 7.59% during the same period.

In anticipation of a stable interest rate scenario, the duration of the fund was maintained between 30 - 60 days. Attractive rates were available for placements with financial institutions due to June and September closing periods. The fund increased its exposure to Placements / TDRs from 9% in June to 34% in September in order to generate higher yield and reduce return volatility that otherwise stems from mark-to-market



revaluations of tradable securities like treasury bills.

Going forward, IGI MMF will look to increase its duration further as interest rates are expected to remain stable till end of 2QFY15. The fund will strive to increase duration most likely by increasing exposure to Placements and TDRs.

The Fund's stability rating is 'AA+ (f)' (Double A Plus - fund rating) by Pakistan Credit Rating Agency (PACRA).

Key Financial Data

Rs. in million

| Description | Three month period ended 30 September 2014 | Three month period ended 30 September 2013 |
|---------------------------------------|--|--|
| Net Assets at end of the period | 3,093.005 | 2,877.245 |
| Gross income | 73.993 | 60.551 |
| Net Comprehensive income | 64.481 | 53.573 |
| Net Assets Value per Unit (Rs.) | 103.0657 | 100.2776 |
| Issuance of units during the period | 435.581 | 570.939 |
| Redemption of units during the period | -221.986 | -210.181 |

Future Outlook

Going forward, we believe the market shall continue to perform well on the back of strong overall corporate results. We believe investors will benefit more from bottom-up investment philosophy as good opportunities are available in selected scrips that carry high return potential. Hence the equity linked funds should remain with heavy market exposure.

Interest rate stability will make medium to long term bond more attractive than short term instruments hence the focus will be to maximize duration on all fixed income portfolios.

Acknowledgement

The Directors express their gratitude to the Securities and Exchange Commission of Pakistan for its valuable support, assistance, and guidance. The Board also thanks the employees of the Management Company and the Trustee for their dedication and hard work and the unit holders for their confidence in the Management.

For and on behalf of the Board of Directors

Chief Executive Officer Date October 27, 2014

IGI MONEY MARKET FUND CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES

AS AT SEPTEMBER 30, 2014

| ASSETS | Note | September 30, (Unaudited) 2014 (Rup | (Audited) 2014 |
|---|---------|--|---|
| Bank balances Investments Deferred formation cost Interest receivable on bank deposits | 5 6 | 31,185,016 3,075,707,167 260,202 813,124 | 2,697,438,855 347,889 |
| Total assets | | 3,107,965,509 | 2,830,034,759 |
| LIABILITIES | | | |
| Payable to the Management Company Remuneration payable to the Trustee Annual fee payable to Securities and Exchange Commission of Pakistan Provision for Workers' Welfare Fund Payable on redemption of unit holders Accrued and other liabilities Total liabilities Net assets attributable to unit holders | 7 | 7,670,927 241,223 564,838 5,673,116 - 810,414 14,960,518 | 6,318,453 219,898 2,123,527 4,357,185 56,490 457,411 13,532,964 |
| Net assets attributable to unit noiders | | 3,093,004,991 | 2,816,501,795 |
| Contingency | 8 | | |
| Unit holders' funds (as per statement attached) | | 3,093,004,991 | 2,816,501,795 |
| Number of units in issue | Numbers | 30,010,041 | 27,909,081 |
| Net assets value per unit | | 103.0657 | 100.9170 |

The annexed notes from 1 to 13 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive Officer Director

IGI Money Market Fund INCOME STATEMENT (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2014

| Income | Note | For the quarter ended 30 September 2014 (Rup | ended 30 September 2013 |
|--|------|---|----------------------------|
| Finance income | | 74,558,375 | 63,159,039 |
| Net gain / (loss) on investments classified as 'at fair value through Profit or loss' - held-for-trading | | | |
| - Net capital gain / (loss) on sale of investments | | 97,527 | (2,257,708) |
| - Net unrealised gain on revaluation of investments | | (662,638) | (350,817) |
| Total income | | <u>(565,111)</u> 73,993,264 | (2,608,525) 60,550,514 |
| Expenses | | | |
| Remuneration of the Management Company | | 6,024,986 | 5,644,740 |
| Sales tax on management fee | | 1,048,347 | 1,047,667 |
| Federal Excise Duty on management fee | | 963,998 | 903,153 |
| Remuneration of the Trustee Annual fee of the Securities and | | 753,898 | 718,257 |
| Exchange Commission of Pakistan | | 564,838 | 529,199 |
| Brokerage expense | | 36,090 | 118,736 |
| Bank and settlement charges | | 37,472 | 60,159 |
| Amortization of deferred formation cost | | 87,687 | 97,980 |
| Auditors' remuneration | | 130,872 | 104,972 |
| Legal and professional charges | | | - |
| Annual listing fee | | 10,082 | 10,120 |
| Rating fee | | 60,997 | 55,476 |
| Printing charges | | 50,410 | 36,524 |
| Provision against Workers' Welfare Fund | | 1,315,931 | 1,051,221 |
| Total expenses | | 11,085,608 | 10,378,204 |
| Net income from operating activities | | 62,907,656 | 50,172,310 |
| Element of (loss) / income and capital (losses) / gains included | | | |
| in prices of units sold less those in units redeemed - net | | 1,572,983 | 3,400,918 |
| Net income for the year before taxation | | 64,480,639 | 53,573,228 |
| Taxation | | | |
| | 11 | | |
| Net income for the period | | 64,480,639 | 53,573,228 |
| | | | |

The annexed notes from 1 to 13 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

| | (манаденнент сотрану) | |
|-------------------------|-----------------------|----------|
| Chief Executive Officer | _ | Director |

IGI MONEY MARKET FUND CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

FOR THE QUARTER ENDED SEPTEMBER 30, 2014

For the quarter ended 30 ended 30
September 2014 September 2013
-------(Rupees) -------64,480,639 53,573,228

Net income for the period

Other comprehensive income during the period

Total comprehensive income for the period

64,480,639 53,573,228

The annexed notes from 1 to 13 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive Officer Director

IGI MONEY MARKET FUND CONDENSED INTERIM DISTRIBUTION STATEMENT (UNAUDITED)

FOR THE QUARTER ENDED SEPTEMBER 30, 2014

| He distributed in some souried for your | For the quarter ended 30 September 2014 (Rug | For the quarter ended 30 September 2013 Dees) |
|--|---|--|
| Undistributed income carried forward | | |
| - Realised income - Unrealised income / (loss) | 24,241,165 (96,862) 24,144,303 | 30,045,207 1,561,223 31,606,430 |
| Total comprehensive income for the period | 64,480,639 | 53,573,228 |
| Distributions during the period Final distribution of bonus Nil units for every 100 units held (2013: @ 0.8887 units for every 100 units held) | - | (21,724,866) |
| Interim distribution of NIL bonus units (2013: @ 0.9714 units for every 100 units held) | - | (21,724,866) |
| Interim distribution of NIL bonus units (2013: @ 0.5124 units for every 100 units held) | - | (15,021,081) |
| Interim distribution of NIL bonus units (2013: @ 0.4483 units for every 100 units held) | - | (12,840,832) |
| | - | (77,219,002) |
| Undistributed income carried forward | 88,624,942 | 7,960,656 |
| Undistributed income carried forward at end of the period | | |
| - Realized income - Unrealized income | 89,287,580 (662,638) 88,624,942 | 8,311,473 (350,817) 7,960,656 |
| The annexed notes from 1 to 13 form an integral part of these financial statemen | ts. | |
| For Alfalah GHP Investment Management Lim | ited | |

For Alfalah GHP Investment Management Limited (Management Company)

| Chief Executive Officer | Director |
|-------------------------|----------|
| | |

IGI MONEY MARKET FUND STATEMENT OF MOVEMENT IN UNIT HOLDER'S FUND (UNAUDITED)

FOR THE QUARTER ENDED SEPTEMBER 30, 2014

| | For the quarter ended 30 September 2014 | For the quarter ended 30 September 2013 |
|--|---|---|
| Net assets at beginning of the period | (Rup 2,816,501,795 | 2,466,313,832 |
| Amount realized / unrealized on issuance of 4,272,630 units (30 September 2013 : 5,663,166 units) | 435,581,267 | 570,939,750 |
| Issuance of NIL bonus units in respect of interim distributions and interim distributions (30 September 2013 : 770,494 units) | - | 77,219,002 |
| Amount paid / payable on redemption of 2,171,670 units (30 September 2013 : 2,087,890 units) | (221,985,727) 3,030,097,335 | (210,180,801) |
| Element of income and capital gains included in prices of units sold less those in units redeemed - net | (1,572,983) | (3,400,918) |
| Net capital gain / (loss) on sale of investments classified as 'at fair value through profit or loss' - held-for-trading Net unrealised gain on investments classified | 97,527 | (2,257,708) |
| as 'at fair value through profit or loss' - held-for-trading Total comprehensive income for the year before capital gains - realised and unrealised Total comprehensive income for the period | (662,638) 65,045,750 64,480,639 | (350,817) 56,181,753 53,573,228 |
| Distributions made during the period Final distribution of bonus units Interim distribution of bonus units | | (21,724,866) (55,494,136) |
| Net total comprehensive income less distributions for the period | 64,480,639 | (77,219,002) (23,645,774) |
| Net assets at end of the period | 3,093,004,991 | 2,877,245,091 |
| | (Rupees) | |
| Net asset value per unit at the beginning of the period | 100.9170 | 101.2983 |
| Net asset value per unit at the end of the period | 103.0657 | 100.2776 |

The annexed notes from 1 to 13 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

| Chief Executive Officer | Director |
|-------------------------|----------|
| | |

IGI MONEY MARKET FUND CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED)

FOR THE QUARTER ENDED SEPTEMBER 30, 2014

| | Note | For the quarter ended 30 September 2014 (Rup | |
|--|------|--|-------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Net income for the period before taxation | | 64,480,639 | 53,573,228 |
| Adjustments for: Net capital (gain) / loss on sale of investments classified as 'at fair value through profit or loss' - held-for-trading | | (97,527) | 2,257,708 |
| Net unrealised (gain) on investments classified as 'at fair value through profit or loss' - held-for-trading Amortization of deferred formation cost | | 662,638 87,687 | 350,817 97,980 |
| Provision against Workers' Welfare Fund Element of loss / (income) and capital losses / (gains) included | | 1,315,931 | - |
| in prices of units sold less those in units redeemed - net | | (1,572,983) | (3,400,918) |
| Decrease / (increase) in assets | | 64,876,385 | 52,878,815 |
| Investments - net | | 1,316,815,275 | 798,440,817 |
| Interest receivable on bank deposits | | 215,151 | (2,073,238) |
| Prepayments | | - | (29,880) |
| | | 1,317,030,426 | 796,337,699 |
| Increase / (decrease) in liabilities | | | |
| Amount payable on redemption of units | | - | 986,915 |
| Payable to the Management Company | | 1,352,474 | 1,310,116 |
| Remuneration payable to the Trustee Annual fee to the Securities & Exchange Commission of Pakistan | | 21,325 | 30,384 |
| Payable on redemption of unit holders | | (1,558,689) (56,490) | (1,785,766) |
| Accrued and other liabilities | | 353,003 | 1,284,685 |
| Accided and other habilities | | 111,623 | 1,826,334 |
| Net cash used in operating activities | | 1,382,018,434 | 851,042,848 |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Amounts received on issue of units | | 435,581,267 | 570,939,750 |
| Payment against redemption of units | | (221,985,727) | (210,180,801) |
| Net cash generated from financing activities | | 213,595,540 | 360,758,949 |
| Net increase in cash and cash equivalents during the period | | 1,595,613,974 | 1,211,801,797 |
| Cash and cash equivalents at beginning of the period | | 1,511,278,209 | 1,669,665,777 |
| Cash and cash equivalents at end of the period | 9 | 3,106,892,183 | 2,881,467,574 |
| | | | |

The annexed notes from 1 to 13 form an integral part of these financial statements.

| | ed | |
|-------------------------|----|-----------------------|
| Chief Executive Officer | | Director |
| Money Market Fund | 11 | Ouarterly Report 2014 |

IGI MONEY MARKET FUND

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)

FOR THE QUARTER ENDED SEPTEMBER 30, 2014

1. LEGAL STATUS AND NATURE OF BUSINESS

IGI Money Market Fund (the Fund) was constituted under Trust Deed dated March 04, 2010, between IGI Funds Limited (Former Management Company), incorporated under the Companies Ordinance, 1984 and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust deed was registered with Sub-Registrar on March 04, 2010.

On October 15, 2013, the management rights of the Fund were transferred from IGI Funds Limited (Former Management Company) to Alfalah GHP Investment Management Limited (the Management Company) by means of Securities & Exchange Commission of Pakistan sanctioned order No. SCD/NBFC-II/IGIFL & AFGHP/742/2013. The registered address of the Management Company is situated at 8th Floor, Executive Tower, Dolmen Mall, Block-5, Clifton, Karachi.

The Fund was registered by the Securities and Exchange Commission of Pakistan (SECP) as a notified entity under Regulation 44 of the Non Banking finance Companies and Notified Entities Regulations, 2008 "NBFC Regulations" vide its letter No. NBFC-II/AD/IGI/MMF/218 dated March 18, 2010 and Offering Document was approved by SECP under Regulation 54 of the NBFC Regulations, vide its letter No. NBFC-II/JE/IGI/MMF/354 dated May 03, 2010. The Fund was initially offered for public subscription from May 25, 2010 to May 27, 2010.

The Fund is an open end mutual fund and is listed on Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The Fund primarily invests in Government Securities, Certificates of Investment, Certificates of Deposit, Certificates of Musharika, Term Deposit Receipts, Commercial Papers, reverse repurchase transactions, etc. The Fund primarily is categorised as Money Market Scheme and is subject to guidelines prescribed by SECP.

Title to the assets of the Fund is held in the name of CDC as Trustee of the Fund.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned 'AM3+' rating to the Management Company as of June 20, 2014.

PACRA has assigned a rating of AA+(f) to the scheme as of February 24, 2014.

2. BASIS OF PRESENTATION

2.1 Statement of compliance

These condensed interim financial information have been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. The disclosures in the condensed interim financial information do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements for the year ended 30 June 2014.

These condensed interim financial information comprise of condensed interim statement of assets and liabilities as at 30 September 2014 and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim distribution statement, condensed interim statement of movement in unit holders' fund, and notes thereto, for the quarter ended 30 September 2014.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation which have been used in the preparation of this

condensed interim financial information are the same as those applied in preparation of the financial statements for the preceding year ended 30 June 2014.

4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of this condensed interim financial information in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Judgments and estimates made by the management in the preparation of this condensed interim financial information are the same as those that were applied to the financial statements as at and for the year ended 30 June 2014.

The Fund's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 30 June 2014.

| | September | June |
|------|-----------|---------|
| | 2014 | 2014 |
| | Unaudited | Audited |
| Note | (Rup | ees) |

5. BANK BALANCES

Bank balances - local currency

31,185,016 131,219,740

The deposit accounts with the banks carry profit at the rate ranging from 7% to 9.25% per annum (June 30, 2014: 7% to 9.25% per annum).

6 INVESTMENTS

Financial assets classified as

'at fair value through profit or loss' - held-for-trading

| Treasury Bills | 6.1 | 2,016,540,861 | 2,425,558,659 |
|--|------------|----------------------------|---------------|
| Held to maturity | | | |
| Certificates of Investments | 6.2 | 177,041,062 | 125,511,644 |
| Term deposit receipts Letters of placement | 6.3 6.4 | 481,212,300 400,912,944 | 146,368,552 |
| | Rupees | 3,075,707,167 | 2,697,438,855 |

6.1 Treasury Bills

| | Notes | As at July 01, 2014 | Purchased during the year | Sold/Matured during the period | As at September 30, 2014 | Carrying value as at September 30, 2014 | Market value as at September 30, 2014 | Unrealised gain/(loss) on revaluation | % of net assets on the basis of market value | the basis of |
|---|-------|---------------------------|---------------------------------|--------------------------------------|--------------------------------|--|--|--|---|--------------|
| | | | | (Rupees) | | (| %) | | | |
| Treasure bills - face of Rs. 100 each issued on | | | | | | | | | | |
| Maturity upto 3 months | 6.1.1 | 12,650,000 | 11,800,000 | 13,550,000 | 10,900,000 | 1,677,503,884 | 1,677,051,091 | (452,793) | 54.22% | 54.53% |
| Maturity upto 6 months | 6.1.2 | 11,994,000 | 9,070,000 | 11,550,000 | 9,514,000 | 339,699,615 | 339,489,770 | (209,845) | 10.98% | 11.04% |
| | | 24,644,000 | 20,870,000 | 25,100,000 | 20,414,000 | 2,017,203,499 | 2,016,540,861 | (662,638) | | |

- **6.1.1** These represents Market Treasury Bills having face value of Rs. 1,691 million (30 June 2014: 1,265 million) and carrying purchase yield ranging between 8.55% to 9.37% per annum (30 June 2014: 9.92 to 9.96). These Treasure Bills have maturity upto 27 November 2014 (30 June 2014: September 18,2014).
- **6.1.2** These represents Market Treasury Bills having face value of Rs. 350 million (30 June 2014: Rs. 1,1994.4 million) and carrying purchase yield 9.99% per annum (30 June 2014: 9.94% to 9.99%). These Treasury Bills have maturity upto 22 January 2015 (30 June 2014: 13 November 2014).

6.2 Certificates of investment - held to maturity

| | | | Face value | : | | | | | | |
|------------------------------|-----------------------------------|---------------------------|---------------------------------|---------------------------------|--------------------------------|--|--------------|--------|--|--|
| Name of the investee company | Rate of Return per annum | As at July 01, 2014 | Purchased during the year | Matured during the period | As at September 30, 2014 | Carrying value as at September 30, 2014 | Maturity | Rating | Face value as percentage of total investments | Face value as percentage of net assets |
| | | | | | (Rupees) | | | | | |
| Pak Brunei Investment | | | | | | | November 19, | | | |
| Company Limited | 10.40% | 125,000,000 | 175,000,000 | 125,000,000 | 175,000,000 | 177,041,062 | 2014 | AA+ | 5.69% | 5.66% |
| | | | | 125 000 000 | 175 000 000 | 177 041 062 | - | | | |

6.3 Term Deposit Receipt

- **6.3.1** Term deposit receipt is maintained with Bank Alfalah Limited (a related party) and carries mark-up at a rate of 10.25% (June 30, 2014: 10.25) per annum maturing on November 28, 2014 (June 30, 2014: November 28, 2014). The bank has a credit rating of AA. Investment in term deposit receipt represents 4.71% (June 30, 2014: 5.38%) of total investment and 4.69% (June 30, 2014: 5.15%) of net assets on the basis of face value.
- **6.3.1** Term deposit receipt is maintained with Allied Bank Limited and carries mark-up at a rate of 10.25% (June 30, 2014: NIL) per annum maturing on October 20, 2014 (June 30, 2014: NIL). The bank has a credit rating of AA. Investment in term deposit receipt represents 10.73% (June 30, 2014: Nil) of total investment and 10.66% (June 30, 2014: Nil) of net assets on the basis of face value.

6.4 Letter of investment - held to maturity

| | Face value | | | | | | | | | |
|--|-----------------------------------|---------------------------|---------------------------------|---------------------------|--------------------------------|--|----------------------|--------|--|--|
| Name of the investee company | Rate of Return per annum | As at July 01, 2014 | Purchased during the year | Matured during the period | As at September 30, 2014 | Carrying value as at September 30, 2014 | Maturity | Rating | Face value as percentage of total investments | Face value as percentage of net assets |
| | | | | | (Rupees) | | | | | |
| Pak Oman Investment Company Limited | 10.25% | - | 275,000,000 | - | 275,000,000 | 275,386,130 | October 31, 2014 | AA+ | 8.94% | 8.89% |
| Pak Brunei Investment Company Limited | 10.25% | - | 125,000,000 | - | 125,000,000 | 125,526,814 | November 11, 2014 | AA+ | 4.06% | 4.04% |
| | | | - | - | 400,000,000 | 400,912,944 | | | | |

8 CONTINGENCY - CONTRIBUTION TO WORKERS' WELFARE FUND

The Finance Act, 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all mutual funds / Collective Investment Schemes (CISs) whose income exceeds Rs.0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (SHC), challenging the applicability of WWF to the CISs, which is pending adjudication.

In August 2011, the Lahore High Court (LHC) issued a judgment in response to a petition in a similar case whereby the amendments introduced in the WWF Ordinance through Finance Acts 2006 and 2008 have been declared unconstitutional and therefore struck down. However, during March 2013, the larger bench of the Honourable High Court of Sindh issued a judgment in response to various petitions in similar cases whereby the amendments introduced in the WWF Ordinance through Finance Acts 2006 and 2008 respectively (Money Bills) have been declared constitutional and overruled the judgment passed by a single-member Lahore High Court bench in August 2011.

Further, in May 2014, the Honourable Peshawar High Court (PHC) held that the impugned levy of contribution introduced in the WWF Ordinance through Finance Acts, 1996 and 2009 lacks the essential

mandate to be introduced and passed through a Money Bill under the constitution and, hence, the amendments made through the Finance Acts are declared as 'Ultra Vires'.

However, as a matter of abundant caution, with effect from July 01, 2013, the Fund has started making provision in respect of contribution to WWF prospectively. Accordingly, a provision for WWF amounting to Rs.1.316 million has been made in these financial statements.

| | | For the quarter ended 30 September 2014 (Unaudited) | For the quarter ended 30 September 2013 (Unaudited) |
|---|---|--|--|
| 9 | CASH AND CASH EQUIVALENTS | (Rup | pees) |
| | Bank balances | 31,185,016 | 35,921,566 |
| | Treasury bills maturing within 3 months | 2,016,540,861 | 2,700,388,591 |
| | Letters of Placement maturing within 3 months | 400,912,944 | 145,157,417 |
| | Term deposit receipts | 481,212,300 | - |
| | Certificates of Investment maturing within 3 months | 177,041,062 | - |
| | | 3,106,892,183 | 2,881,467,574 |

10 TRANSACTIONS AND BALANCES WITH RELATED PARTIES / CONNECTED PERSONS

Connected persons / related parties include Alfalah GHP Investment Management Limited being the Management Company, GHP Arbitrium AG, Bank Alfalah Limited and MAB Investment Incorporated being associated companies of Management Company, directors and key management personnel of Alfalah GHP Investment Management Limited and Central Depository Company of Pakistan Limited (CDC) being the trustee of the Fund, and other associated companies and connected persons. The transactions with connected persons are in the normal course of business and at contractual rates.

Remuneration payable to the Management Company and the Trustee are determined in accordance with the provisions of Non-Banking Finance Companies and Notified Entities Regulations, 2008, and the Trust Deed respectively.

10.1 Unit Holders' Fund

| | For the quarter ended September 30, 2014 | | | | | | | | | | |
|---|--|--|-------|---|--------------------------------|---------------------------|--|-------|---|---|--|
| | As at July 01, 2014 | Issued for cash / conversion in / transfer in | Bonus | Redeemed / conversion out / transfer out | As at September 30, 2014 | As at July 1, 2014 | Issued for cash / conversion in / transfer in (Rupees) | Bonus | Redeemed / conversion out / transfer out | Net asset value as at September 30, 2014 | |
| Associated companies / undertakings Bank Alfalah Limited Alfalah Insurance Company Ltd | 5,165,658 362,519 | | - | - | 5,165,658 362,519 | 521,302,708 36,584,330 | - | - | - | 532,402,158 37,363,274 | |
| Key Management Personnel - Management Company Employees | 6,898 | | | 5,926 | 972 | 696,103 | | | 607,493 | 100,180 | |
| Unit holder holding 10% or more units Pakistan Petroleum Limited | 2,327,298 | 1,068,396 | - | | 3,395,694 | 234,863,932 | 110,000,000 | - | | 349,979,597 | |

| | | | | For th | e quarter en | ded Septembe | er 30, 2013 | | | |
|---|---------------------------|---|------------------|-------------------------------------|--------------|----------------------------|--|-------------------------------|---|---|
| | As at July 01, 2013 | Issued for cash / conversion in / transfer i | | conversion out / transfer out | | 2013 | Issued for cash / conversion in / transfer in (Rupees) | Bonus | Redeemed / conversion out / transfer out | Net asset value as at September 30, 2013 |
| Associated companies / | | | 011103 - | | | | (nupees) | | | |
| undertakings | | | | | | | | | | |
| IGI Investment Bank Limited* IGI Investment Bank Limited - | - | - | - | - | - | - | - | - | - | - |
| Group Provident Fund* | 27,647 | - | 788 | - | 28,435 | 2,800,640 | - | 78,966 | - | 2,851,425 |
| IGI Funds Limited - Management Company * | _ | - | _ | - | _ | - | - | _ | _ | - |
| IGI Funds Limited - | 16 222 | | 466 | | 16 700 | 1 654 552 | | 46 651 | | 1 604 554 |
| Staff Provident Fund * Packages Limited* | 16,333 | - | 466 - | - | 16,799 - | 1,654,552 - | - | 46,651 - | - | 1,684,554 - |
| Other Related Parties | | | | | | | | | | |
| Syedanwala Agricultural Farm * | 547,276 | - | 14,980 | 137,325 | 424,931 | 55,438,161 | - | 1,501,416 | 13,800,000 | 42,611,079 |
| Directors | | | | | | | | | | |
| Khalid Yacob * | 6,878 | | 196 | | 7,074 | | | 19,644 | | 709,332 |
| Adi Jehangir Cawasji* | 96,579 | 5,979 | 1,855 | 49,629 | 54,784 | 9,783,299 | 600,000 | 185,931 | 5,000,000 | 5,493,582 |
| Unit holder holding 10% or more un | its | | | | | | | | | |
| Pakistan Gum Industries (Pvt) Limited | d 3,823,257 | | 108,950 | - | | 387,289,485 | | 10,919,884 | - | 394,312,357 |
| Attock Cement Pakistan Limited Habib Metropoliton Bank Limited | 3,039,719 3,243,922 | 496,808 19 907 | 91,406 89,806 | 243,688 | | 307,918,407 328,603,803 | | 9,161,285 9,001,238 | 24,506,708 | 363,800,431 311,858,050 |
| | 0,2 10,522 | 13,507 | 05,000 | 2 15,000 | 3,203,3 1, | 323,003,003 | _,, | 5,002,200 | ,, | ,, |
| | | | | | | | For | the guerte | r Forth | an auartar |
| | | | | | | | | the quarte ended 30 | | ne quarter ded 30 |
| | | | | | | | | ember 201 | | mber 2013 |
| | | | | | | | • | naudited) | • | audited) |
| 10.2 Other transactions | | | | | | | · | (F | Rupees) | |
| Associated Compa | nies / Und | ertakinas | | | | | | • | , | |
| 7.0000.uccu | | | | | | | | | | |
| AlFalah GHP Invest | | - | | -Manageme | ent Compa | any | | | _ | |
| Remuneration of the | _ | | pany | | | | | 6,024,98 | | - |
| Sales tax on manag | | | | | | | | 1,048,34 | | |
| Federal Excise Duty | on manag | gement ree | | | | | | 963,99 | <u> </u> | |
| Sales load | | | | | | | | | | |
| IGI Funds Limited - | Managen | nent Comp | any | | | | | | | |
| Remuneration of th | | | | | | | | - | 5 | ,644,740 |
| Sales tax on manag | ement fee | ! | | | | | | - | 1 | ,047,667 |
| Federal Excise Duty | on manag | gement fee | | | | | | - | | 903,153 |
| Sales load | | | | | | | | - | _ | 31,640 |
| Bank AlFalah Limit | ed | | | | | | | | | |
| D 1 6 | | | | | | | | | | |
| Bank Charges | | | | | | | | 11,70 | | - |
| Profit on deposit a | | | he perio | od | | | 1.0 | 1,823,74 | | |
| Purchase market tr Sales market treasu | | S | | | | | | <u>86,162,00</u> 88,419,99 | | |
| Jaies market fledst | ary Dillo | | | | | | | 00,413,33 | | |
| Alfalah GHP Incom | e Multipli | er Fund | | | | | | | | |
| Sales market treasu | ury bills | | | | | | | 29,724,21 | .0 | |
| IGI Income Fund | | | | | | | | | | |
| Purchase market tr | easurv bill | s | | | | | | 39,890,40 | 0 | _ |
| | | - | | | | | | , , 10 | | |
| Other Related Part | | | | | | | | | | |
| Central Depository | | of Pakista | n Limite | ed - | | | | | | |
| (Trustee of the Fu Remuneration of the | | | | | | | | 753,89 | ıs. | 718,257 |
| nemuneration of th | ic irustee | | | | | | | 133,03 | | 110,231 |
| | | | | | | | | | | |

| 10.3 | Other balances | As at 30 September 2014 Unaudited (Rupe | June 30 2014 Audited es) |
|------|---|--|-----------------------------------|
| | Associated Companies / Undertakings | | |
| | AlFalah GHP Investment Management Limited -Management Company Remuneration payable to the Management Company Sales tax payable on management fees Federal Excise Duty payable on management fees | 2,005,696 1,215,006 4,450,225 | 1,778,166 189,689 4,350,598 |
| | Bank AlFalah Limited Balance in deposit accounts at the end of the period Mark-up receivable on bank deposit Other Related Parties | 23,128,772 432,843 | 113,903,577 855,744 |
| | Central Depository Company of Pakistan Limited - (Trustee of the Fund) Remuneration payable to the Trustee | 241,223 | 219,898 |

As more fully explained in note 1, the management rights of the Fund were transferred from the Former Management Company to the Management Company during the year. As a result, the entities that were identified as related parties, associated companies / undertakings and connected persons as at June 30, 2013, ceased to be the same with effect from October 15, 2013.

11. TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Further the management has intention to distribute at least 90% of the accounting income during the year ending 30 June 2014. Accordingly, no tax provision has been made in this condensed interim financial information for the quarter ended 30 September 2014.

12 GENERAL

12.1 Figures have been rounded off to the nearest rupee.

13 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by Board of Directors of the Management Company on October 27, 2014

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive Officer Director