Fund Managers' Report

February 2024



Alfalah Asset Management Limited

(formerly Alfalah GHP Investment Management Limited)

RISK PROFILE OF CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES/PLANS

| 1 | Alfalah GHP Alpha Fund | Equity Scheme | High | Principal at high risk | |
|----|--------------------------------------|-------------------------------|--------|--------------------------|--|
| 2 | Alfalah GHP Value Fund | Asset Allocation Scheme | High | Principal at high risk | |
| 3 | Alfalah Financial Value Fund | Asset Allocation scheme | High | Principal at high risk | |
| 3 | Alfalah GHP Stock Fund | Equity Scheme | High | Principal at high risk | |
| 4 | Alfalah GHP Sovereign Income Fund | Income Scheme | Medium | Principal at medium risk | |
| 5 | Alfalah GHP Consumer Index ETF | Exchange Traded Fund | High | Principal at high risk | |
| 6 | Alfalah GHP Money Market Fund | Money Market Scheme | Low | Principal at low risk | |
| 7 | Alfalah GHP Income Multiplier Fund | Aggressive Income Scheme | Medium | Principal at medium risk | |
| 8 | Alfalah Stable Return Fund Plan 4 | Fixed Return Scheme | Low | Principal at low risk | |
| 9 | Alfalah Stable Return Fund Plan 6 | Fixed Return Scheme | Low | Principal at low risk | |
| 10 | Alfalah Stable Return Fund Plan 8 | Fixed Return Scheme | Low | Principal at low risk | |
| 10 | Alfalah GHP Income Fund | Income Scheme | Medium | Principal at medium risk | |
| 11 | Alfalah GHP Cash Fund | Money Market Scheme | Low | Principal at low risk | |
| 12 | Alfalah GHP Dedicated Equity Fund | Equity Scheme | High | Principal at high risk | |
| 13 | Alfalah GHP Prosperity Planning Fund | Fund of Fund Scheme | | | |
| | a) Active Allocation Plan | Fund of Fund Scheme | High | Principal at high risk | |
| | b) Moderate Allocation Plan | Fund of Fund Scheme | Medium | Principal at medium risk | |
| | c) Conservative Allocation Plan | Fund of Fund Scheme | Medium | Principal at medium risk | |
| 14 | Alfalah GHP Pension Fund | Voluntary Pension Fund Scheme | | | |
| | a) Equity Sub Fund | | High | Principle at high risk | |
| | b) Debt Sub Fund | | Medium | Principle at medium risk | |
| | c) Money Market Sub Fund | | Low | Principle at low risk | |
| 15 | Alfalah Financial Sector Income Fund | Income scheme | Medium | Principle at medium risk | |
| 16 | Alfalah KPK Employee pension Fund | Voluntary Pension Fund scheme | | | |
| | Money Market sub Fund | | Low | Principal at low risk | |

Economic & Capital Markets Review

Economic Review & Outlook

The Current Account recorded a deficit of US\$1.09 billion for the first seven months of FY24, marking a significant improvement from the US\$3.79 billion deficit during the same period last year (down 71%). In January 2024, the Current Account reported a deficit of US\$269 million, compared to a deficit of US\$167 million in January 2023. This was primarily due to a 16% YOY increase in imports (totaling \$4,511 million) and a 21% YOY improvement in exports (amounting to \$2,693 million), resulting in a 9% YOY rise in trade deficits. Remittances for the first seven months of FY24 have declined by 3% compared to the same period last year.

Foreign exchange reserves have decliend slightly to US\$13.03 bn by Februray 23, 2024, compared to US\$13.26bn at the end of January 2024. PKR has remained relatively stable at the level of 279.32.

Inflation for the month of February clocked at 23.06% which declined significantly compared to January 2024's reported inflation of 28.34%, mainly due to respite in food prices and higher base effect.

Going forward, inflation is expected to remain at elevated levels till March 2024, before falling below 20% in last quarter of the current fiscal year. We expect monetary easing to commence from second half of the current fiscal year, which is likely to result in 7%-9% reduction in policy rate over the next year.

Elections being conducted on a timely basis was crucial for the country's stability. The new government is already focused towards successful completion of the current Stand-By Agreement and in talks for a fresh IMF program once the SBA expires in March 2024. Additionally, the new IMF program is expected to provide a framework for financial support from multilateral agencies, aiding in addressing the external account challenges that the country is expected to face in the next 3 years due to substantial debt repayments.

On a positive note, the SIFC platform is anticipated to attract significant investments from Saudi Arabia, China, and the UAE over the next 2-5 years. This has the potential to be a substantial positive development for the country, especially if agreements related to these investments are signed in the near future.

Money Market Review & Outlook

Inflation for the month of February clocked in at 23.1% which declined significantly compared to January 2024. Transport, Housing & Electricity segments remained the major contributors to increase in monthly change, while Food segment remained the major contributors to decrease in monthly change. Perishable food prices segment including Eggs and onions started to decrease on MoM basis due to high base impact. Overall, CPI indices remained on stable level on MoM basis with only 0.03% MoM increase.

Going forward, inflation is expected to remain at elevated levels of late 20s till March 2024, before falling below 20% in last quarter of the current fiscal year. However, the impact of volitility in oil prices and freight cost due to current Middle East conflict and further increase in gas prices remained a major threat and may result in higher than expected inflation going forward as manufacturers start to pass on the impact of cost pressures.

SBP held two T-Bill auctions during the month of February, with a target of PKR 780 billion against the maturity of PKR 861 billion. In the first T-Bill auctions, In the first T-Bills auction, bid worth 58.2 billions were accepted at cut-off yields of 20.44%, 20.40% and 20.08% for 3-month, 6-month & 12-month tenures respectively. In the second T-Bill auction, bids worth Rs. 341.2 billion were accepted at cut-off yields of 21.70%, 20.40% and 20.08% for 3-month, 6-month & 12-month tenures respectively. In the PIB auction, bids worth Rs. 85 billion were accepted in 3-years, 5-years & 10-years tenures at cut-off yields of 16.80%, 15.55% & 14.50% respectively. However, no bids were received for 15-years, 20-years & 30-years tenures. Cut-off yields were around 125bps higher compared to last month auction. Secondary marketyields during this month witnessed a surge mainly due to gas price hike approved hike by OGRA as well as election uncertainty remained during this month.

While we expect SBP to remain cautious and hold interest rate constant in the upcoming MPC during the month of March, we expect monetary easing cycle from April 2024 onwards as keeping real interest rates in positive territory on forward looking basis remains key objective of the Monetary Policy Committee as it will continue to remain vigilant and assess its stance to achieve price stability.

Equity Market Review & Outlook

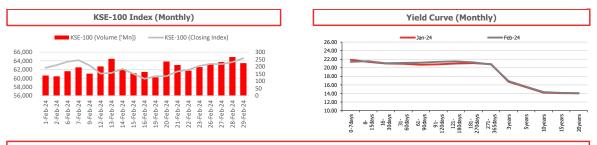
The Benchmark index, KSE-100 posted a positive return for fourth month in a row as return for the month of Februray stood at a 4.19%, while the index closed at a level of 64,578 points. The market continued to remain positive after successfully breaching the psychological barrier of 50,000 in the month of October 2023, after 6 years. The average daily volume experienced a 35% decline on a monthly basis, clocking at 190.5 million compared to the previous morth's level of 294.6 million.

Foreign investors remained in limelight, with a net foreign inflow of US\$25.7 million, a significant turnaround from the net outflow of US\$37.2 million observed in January. Foreign buying was predominantly concentrated in Oil and Gas Exploration, Commercial Banks, and Fertilizer sectors. Moreover, Commercial Banks, Fertilizer, and Automobile Assembler emerged as the top performing sectors during the month, contributing 1,063, 660, and 241 points, respectively

The successful conclusion of elections by the Election Commission of Pakistan, the formation of a new government, and the emphasis on a new program between Pakistan and the IMF have bolstered investor confidence in the overall economy and the stock market. This positive sentimentis evidenet in the increase in foreign inflows. Additionally, the rollover of a USS2 billion deposit from the Chinese government served as another positive factor for the market.

Going forward, inflation is expected to remain at elevated levels till March 2024, before falling below 20% in last quarter of the current fiscal year. However, the impact of increase in utility tariffs may result in higher than expected inflation as manufacturers start to pass on the impact of costpressures.

We believe, realization of massive investments from friendly countries and commencement of monetary easing from second half of fiscal year 2024 can potentially spark a decent rally in the market. Moreover, valuation continues to remain enticing as the benchmark index i.e. KSE-100 is currently trading at a PER of 4.9x compared to long term average of 8x.



Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Use of the name and logo of Bank Alfalah Limited as given above does not mean that it is responsible for the liabilities/ obligations of Alfalah Asset Management Limited or any investment scheme managed by it.

Alfalah GHP Cash Fund

Fund Stability Rating: "AA+(f)" by PACRA 28-Sept-23 AMC Rating: "AM1" by VIS 29-Dec-23

Investment Objective

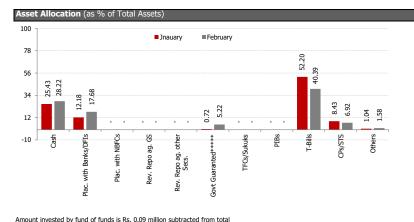
The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

Basic Information

Category: Money Market Scheme Fund Type: Open Ended Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 'AA' rated schedule banks as selected by MUFAP Launch Date: March 12, 2010 Par Value: PKR 500 Pricing****: Backward Front end Load: 0.75% Back end Load: 0.00% Risk Profile: Low Management Fee***: up to 1.50% per annum of the average daily net assets Min. Initial Investment: PKR 500/-Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

Investment Committee Khaldoon Bin Latif

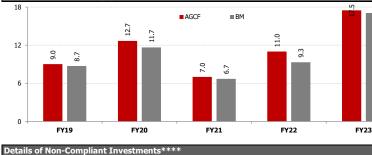
Chief Executive Officer Ayub Khuhro Chief Investment Officer Faisal Ali Khan **Chief Financial Officer** Shariq Mukhtar Hashmi Chief Compliance Officer **Muddasir Ahmed Shaikh** Head of Equities Mustafa Kamal Head of Fixed Income Shams-ud-din Shah, CFA, FCCA Head of Research **Omar Mukhtar** Head of Risk Salman Jawaid Fund Manager Fixed Income Funds Anil Kumar, CFA Jr. Fund Manager Equity Funds



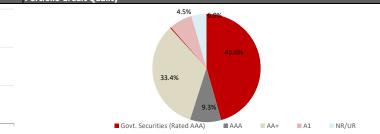
| Fund Statistics | |
|---|----------|
| Fund Size (PkR mn; as on February 29, 2024) | 6,045.3 |
| Fund size including fund of fund schemes (PkR mn) | 6,045.4 |
| NAV (PkR): | 575.7226 |
| Wtd. Average Maturity (Days): | 56.16 |
| Total Expense Ratio(YTD)** | 1.53% |
| Total Expense Ratio(Month) | 1.49% |

| Fund Perform | ance | | | BM | AGCF | | |
|------------------------------|------------------|--------|-------|--------|--------|--|--|
| Since Inceptio | on Return* | | | 8.69% | 9.97% | | |
| YTD | | | | 21.15% | 21.72% | | |
| Month | (February, 2 | 024): | | 20.37% | | | |
| Credit Quality | (as % of Total A | ssets) | | | | | |
| Govt. Securities (Rated AAA) | | 45.60% | A1 | | 6.92% | | |
| AAA | | 9.31% | A- | | 0.00% | | |
| AA+ | | 33.37% | BBB+ | | 0.00% | | |
| AA | | 0.29% | BBB | | 0.00% | | |
| AA- | | 0.00% | IG | | 0.00% | | |
| A+ | | 0.00% | NR/UR | | 4.51% | | |
| A | | 0.00% | | | | | |

*****Government Debt securities (GDS) with maturity (between 6 month to one year) having 38.97millions and 0.60% of total Assets Historical Performance (%)



| Portfolio Credit Quality | |
|--------------------------|--|
| | |



| Details of Non-Com | phant investi | lients | | | | | | | | | | | |
|---------------------|---------------|--------|--------|--------|--------------|--------|--------------|--------|--------------|--------|---------|--------|--------|
| | | | | | Value before | | Provisioning | | Value after | | % Gross | | % Net |
| Name | me | | Туре | | Provisioning | | Held, if any | | Provisioning | | Assets | | Assets |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Monthly Returns | _ | _ | _ | _ | | | | | | _ | _ | | |
| Monthly Recurs | | | | | | | | | | | | | |
| | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
| AGCF | 14.61% | 17.80% | 19.50% | 20.06% | 19.72% | 21.77% | 20.12% | 21.08% | 21.06% | 20.17% | 20.22% | 20.43% | 18.66% |
| BM | 17.29% | 19.18% | 20.28% | 20.78% | 21.06% | 21.75% | 21.90% | 22.18% | 21.55% | 20.63% | 20.67% | 20.16% | 20.37% |
| Discuste Desclution | /C | | | | | | | | | | | | |

Dispute Resolution/Complaint Handling

"Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction."

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*Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

**This include 0.179% representing government levy and SECP Fee

***Management fee of the fund has been amended from Oct 28, 2023 through 12th supplemental OD with consent of the SECP

*****Actual Management fee charged: 0.75% of net assets

Selling & marketing expense - for the period ended February, 2024, PKR Mn 2.091



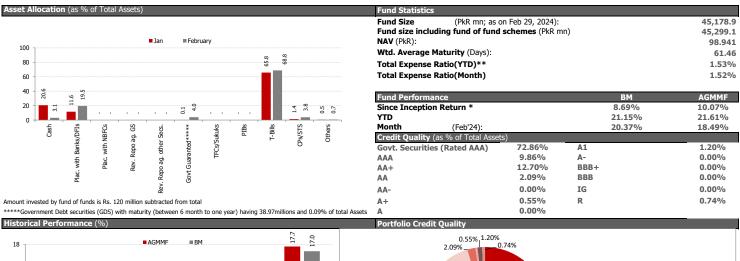
Alfalah GHP Money Market Fund

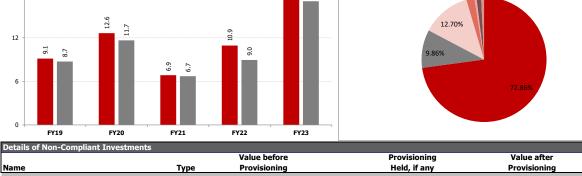
Investment Objective

Fund Stability Rating: "AA+ (f)" by PACRA 13-Oct-23 AMC Rating: "AM1" by VIS 29-Dec-23

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

| Basic Information | | Investment Committee | | | | |
|---|---|---|---|--|--|--|
| Category: Money Market Scheme Fund Type: Open Ended Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 AA rated schedule banks as selected by MUFAP. Launch Date: May 27, 2010 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low | Management Fee***: Upto 1.50% of average net assets of the Scheme. Min. Initial Investment: PKR 500/- Min. Subseq. Investment: PKR 100/- Trustee: CDC Pakistan Limited Auditor: Yousuf Adil Chartered Accountants Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil | Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Omar Mukhtar Salman Jawaid Anil Kumar, CFA | Chief Executive Officer Chief Investment Officer Chief Financial Officer Chief Compliance Officer Head of Equities Head of Fixed Income Head of Research Head of Risk Fund Manager Fixed Income Funds Jr.Fund Manager Equity Funds | | | |





| Monthly Re | eturns | | | | _ | _ | _ | _ | | | | | |
|------------|---------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
| AGMMF | 15.06% | 17.37% | 19.94% | 20.33% | 20.22% | 21.10% | 20.17% | 21.21% | 21.02% | 20.16% | 20.16% | 20.41% | 18.49% |
| BM | 17.29% | 19.18% | 20.28% | 20.78% | 21.06% | 21.75% | 21.90% | 22.18% | 21.55% | 20.63% | 20.67% | 20.16% | 20.37% |
| Dispute Re | Dispute Resolution/Complaint Handling | | | | | | | | | | | | |

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* Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

** This includes 0.175% representing government levy and SECP Fee

*** Management fee of the fund has been amended from Oct 28, 2023 through 13th supplemental OD with consent of the SECP ****Actual Management fee charged: 0.70% of net assets



Govt. Securities (Rated AAA)

% Net

Assets

■ AAA

ΔΔ+

■ A+ ■ A1 ■ NR/UR

% Gross

Assets

Selling & marketing expense - for the period ended February, 2024, PKR Mn 20.523

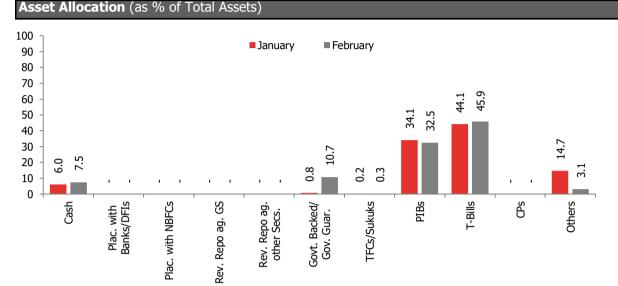
Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 13-Oct-23 AMC Rating: "AM1" by VIS 29-Dec-23

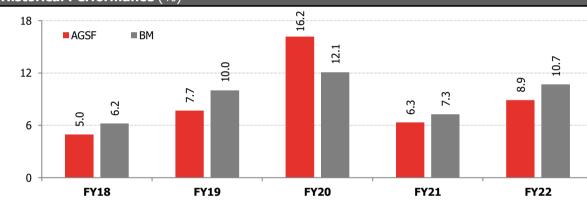
Investment Objective

The objective of the Scheme is to deliver optimal risk adjusted returns by investing mainly in mix of short to long term Government Securities and other debt Instruments

| Basic Information | | Investment Committee | |
|---|---|----------------------|---|
| Category: Income Scheme Fund Type: Open Ended Benchmark: Six (6) months PKRV Rates Launch Date: May 09, 2014 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Medium Leverage: Nil | Management Fee: upto 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets. Min. Initial Investment: PKR 500/- Min. Subseq. Investment: PKR 100/- Trustee: CDC Pakistan Limited | Khaldoon Bin Latif | Chief Executive Officer Chief Investment Officer Chief Financial Officer Chief Compliance Officer Head of Equities Head of Fixed Income Head of Research Head of Risk Fund Manager Fixed Income Funds Jr.Fund Manager Equity Funds |



+Amount invested by fund of funds is Rs51 million subtracted from total Historical Performance (%)



| Fund Statistics | |
|---|-----------|
| Fund Size (PkR mn; as on Feb 29, 2024): | 3,937.205 |
| Fund Size including fund of fund schemes (PkR mn) | 3,987.884 |
| NAV (PkR): | 123.7303 |
| Wtd. Average Maturity (Years): | 2.08 |
| Total Expense Ratio(YTD)** | 1.82% |
| Total Expense Ratio(Month)** | 1.44% |

| Fund Performance | | BM | AGSOF |
|----------------------------|---------------------|-------|----------|
| Since Inception Return* | | 10.21 | % 10.74% |
| YTD | | 22.04 | % 23.18% |
| Month (Feb 2024) | | 21.28 | % 14.13% |
| Credit Quality (as % of To | otal Assets) | | |
| Govt Backed | 89.07% | Α | 0.00% |
| ΑΑΑ | 0.19% | A- | 0.00% |
| AA+ | 7.30% | BBB+ | 0.00% |
| ΑΑ | 0.00% | BBB | 0.00% |
| AA- | 0.31% | NR/UR | 3.13% |
| A+ | 0.00% | | |
| TFC/Sukuk/CP Holdings | (% of Total Assets) | | |

| ······································ |
|--|
| SAMBA-TIER-II-TFC-{01-03-2021} |

| F | Y18 | FY19 | FY20 | F | Y21 | FY22 | | | | | | | |
|----------------------|----------------|---------------|--------|---------------|------------------------------|--------|------------------------------|---------------|-----------------------------|--------|-------------------|---------------|-----------------|
| Details of No | n-Compliant In | vestments | | | | | | | | | | | |
| Name | | | Туре | | Value before Provisioning | | Provisioning Held, if any | | Value after Provisioning | | % Gross Assets | | % Net Assets |
| | | | | | | | | | | | | | |
| Monthly Retu | irns | | | | | | | | | | | | |
| | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
| AGSOF | 9.80% | 16.49% | 18.11% | 20.94% | 23.71% | 23.54% | 20.81% | 24.50% | 26.31% | 26.66% | 17.22% | 20.62% | 14.13% |
| BM | 18.54% | 20.93% | 21.73% | 21.89% | 22.28% | 22.86% | 22.90 % | 23.42% | 22.24% | 21.34% | 21.42% | 20.85% | 21.28% |
| Dispute Reso | lution/Compla | int Handling | J | | | | | | | | | | |

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* Since Inception return is calculated on Compound Annual Growth Rate (CAGR). ** This include 0.1685% representing government levy and SECP Fee. *** Management fee charged 0.66%

Selling & marketing expenses - for the period ended Oct 31, 2023: PKR Mn 1.266 **MUFAP's Recommended Format**



0.31%

Alfalah GHP Income Fund

Fund Stability Rating: "AA-(f)" by PACRA 13-Oct-23 AMC Rating: "AM1" by VIS 29-Dec-23

Investment Objective

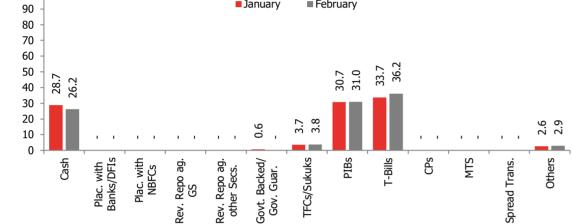
The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

| Basic Information | | Investment Committee | | |
|---|---|---|---|----------------------|
| Category: Income Scheme Fund Type: Open Ended Benchmark: 6 Month KIBOR Launch Date: April 14, 2007 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Medium Leverage: Nil | Management Fee*****upto 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net assets and maximum fee of 1.5% of Average Annual Net Assets Min. Initial Investment: PKR 500/- Min. Subseq. Investment: PKR 100/- Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm | Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Omar Mukhtar Salman Jawaid Anil Kumar, CFA | Chief Executive Officer Chief Investment Officer Chief Financial Officer Chief Compliance Officer Head of Equities Head of Fixed Income Head of Research Head of Risk Fund Manager Fixed Income Funds Jr.Fund Manager Equity Funds | |
| Asset Allocation (as % of To | otal Assets) | Fund Statistics | | |
| 100 90 - | January February | Fund Size (PkR mn; as Fund Size including fund of fu | on Feb 29, 2024): nds (PkR mn) | 2,149.84 2,195.87 |

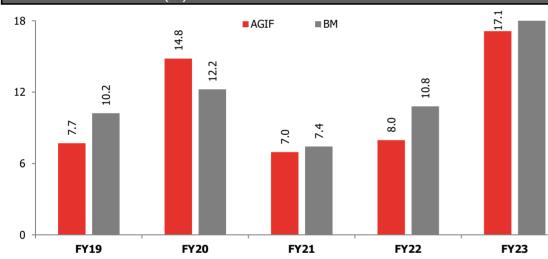
NAV (PkR):

Wtd. Average Maturity (Years):

Total Expense Ratio(YTD)**



+Amount invested by fund of funds is Rs46 million subtracted from total Historical Performance (%)



| Total Expense Ratio(Month) | | | | 1.52% |
|------------------------------------|--------|-------|--------|--------|
| Fund Performance | | | BM | AGIF |
| Since Inception Return * | | | 10.94% | 10.01% |
| YTD | | | 22.22% | 23.16% |
| Month (Feb 2024) | | | 21.49% | 14.78% |
| Credit Quality (as % of Total Asse | ets) | | | |
| Govt. Securities (Rated AAA) | 67.13% | Α | | 0.22% |
| AAA | 0.23% | A- | | 0.00% |
| AA+ | 5.84% | BBB+ | | 0.00% |
| AA | 0.00% | BBB | | 0.00% |
| AA- | 1.81% | NR/UR | | 2.89% |
| A+ | 21.88% | | | |

131.1997

2.05

1.71%

| TFC/Sukuk Holdings (% of Total Assets) | |
|--|-------|
| SAMBA BANK LTD TFC (01-03-2021) | 1.81% |
| K-ELECTRIC LTD SUKUK (03-08-20) | 1.11% |
| MUGHAL - SUKUK (02-03-2021) | 0.86% |

| Details of Non-Compliant Investments**** | | | | | | | | | |
|--|------|--------------|--------------|--------------|---------|--------|--|--|--|
| | | Value before | Provisioning | Value after | % Gross | % Net | | | |
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets | | | |

| Monthly | Returns | | | | | | | | | | | | |
|---------|---------|----------|--------|--------|--------|---------|--------|--------|--------|--------|---------------|--------|--------|
| | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
| AGIF | 15.31% | 18.60% | 19.40% | 20.22% | 20.77% | 21.57% | 21.17% | 22.60% | 27.85% | 25.38% | 19.50% | 20.71% | 14.78% |
| BM | 18 75% | 21 230/2 | 22 10% | 22 07% | 22 17% | 23 030% | 23 08% | 23 61% | 22 49% | 21 55% | 21 540/2 | 20 00% | 21 40% |

BM 18.75% 21.23% 22.10% 22.07% 22.17% 23.03% 23.08% 23.61% 22.49% 21.55% 21.54% 20.99% 21.49%

Dispute Resolution/Complaint Handling

"Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction."

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* Since Inception return is calculated on Compound Annual Growth Rate (CAGR).
** This include 0.1821% representing government levy and SECP Fee.
**** Management fee of the fund has been amended Aug 01, 2022 through 7th supplemental OD with consent of the trustee
***** Management fee charged 0.75%

Selling & marketing expense for the period ended February, 2024, PKR Mn 0.752



Alfalah GHP Income Multiplier Fund

Fund Stability Rating: "A+(f)" by PACRA 13-Oct-23 AMC Rating: "AM1" by VIS 29-Dec-23

Investment Objective

The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

| Basic Information | | Investment Committee | | |
|---------------------------------------|--|---|--|-------|
| Category: Aggressive Income | Management Fee: Upto 1.50% per annum of | Khaldoon Bin Latif | Chief Executive Officer | |
| Fund Type: Open Ended | the average daily Net Assets of the Scheme | Ayub Khuhro | Chief Investment Officer | |
| Benchmark: 12 Month KIBOR | Min. Initial Investment: PKR 500/- | Faisal Ali Khan | Chief Financial Officer | |
| Launch Date: June 15, 2007 | Min. Subseq. Investment: PKR 100/- | Shariq Mukhtar Hashmi | Chief Compliance Officer | |
| Par Value: PKR 50/- | Trustee: CDC Pakistan Limited | Muddasir Ahmed Shaikh | Head of Equities | |
| Pricing: Forward Day | Auditor: A.F Ferguson & Co | Mustafa Kamal Shams-ud-din Shah, CFA, FCCA | Head of Fixed Income Head of Research | |
| Sales Load: 3.00% | Listing: Pakistan Stock Exchange | Omar Mukhtar | Head of Risk | |
| Risk Profile: Medium | Dealing Days: Monday - Friday | Salman Jawaid | Fund Manager Fixed Income Funds | |
| Leverage: Nil | Cut-off Time: 9:00 am - 4:00 pm | Anil Kumar,CFA | Jr. Fund Manager Equity Funds | |
| Asset Allocation (as % of Total Asset | s) | Fund Statistics | | |
| 100] | | Fund Size (PkR mn; as | s on Feb 29, 2024): | 3,061 |

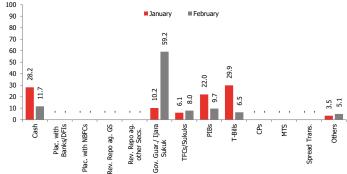
NAV (PkR):

Wtd. Average Maturity (Years):

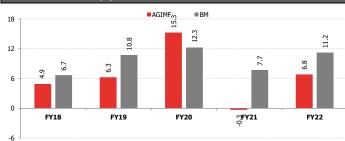
Total Expense Ratio(Month)**

Total Expense Ratio(YTD)**

Fund Size inluding fund of fund schemes (PkR mn)



+Amount invested by fund of funds is Rs. 27 million subtracted from total Historical Performance (%)



| Fund Performance | | BM | AGIMF |
|------------------------------|-----------------------|--------------------|--------|
| Since Inception* | | 11.68% | 7.63% |
| YTD | | 22.22% | 23.40% |
| Month (Feb 2024) | | 21.19% | 17.87% |
| Credit Quality (as % of Tota | al Assets) | | |
| Gov. Secs. | 75.32% | Α | 6.75% |
| AAA | 3.26% | A- | 0.00% |
| AA+ | 4.69% | BBB+ | 0.00% |
| AA | 0.00% | BBB- | 0.00% |
| AA- | 0.01% | NR/UR | 5.07% |
| A+ | 4.90% | | |
| Top Ten TFC/Sukuk Holdir | igs (% of Total Asset | s) | |
| TPL Properties (Dec 29,20 | 23 - Maturity Date |) | 4.77% |
| Kashf Foundation - 10 Oct | 2023 (Maturity da | te Oct 09,2023) St | 3.18% |

| Details of Non Compilan | it investments | | | | | | | | | | | |
|--------------------------|----------------|--------|--------|--------------|--------|--------------|--------|--------------|--------|---------|--------|--------|
| | | | | Value before | | Provisioning | | Value after | | % Gross | | % Net |
| Name | | Туре | | Provisioning | | Held, if any | | Provisioning | I | Assets | | Assets |
| Agritech Limited | | TFC | | 89,666,353 | | 89,666,353 | | 0 | | 0.00% | | 0.00% |
| Agritech Limited | | TFC | | 20,470,000 | | 20,470,000 | | 0 | | 0.00% | | 0.00% |
| Hascol Petroleum Limited | | SUKUK | | 25,995,851 | | 25,995,851 | | 0 | | 0.00% | | 0.00% |
| Monthly Returns | | | | | | | | | | | | |
| Feb-23 | Mar-23 | Anr-23 | May-23 | 1un-23 | 1ul-23 | Διια-23 | Sen-23 | Oct-23 | Nov-23 | Dec-23 | 1an-24 | Feb-24 |

| | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
|-------------|---------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| AGIMF | 17.78% | 20.62% | 21.57% | 22.27% | 22.21% | 22.51% | 22.35% | 22.81% | 24.35% | 24.43% | 20.02% | 21.05% | 17.87% |
| BM | 19.09% | 21.23% | 22.32% | 22.33% | 22.55% | 23.31% | 23.37% | 23.25% | 22.74% | 21.80% | 21.00% | 21.19% | 21.32% |
| Dispute Res | Dispute Resolution/Complaint Handling | | | | | | | | | | | | |

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** This include 0.1614% representing government levy and SECP Fee.

*** Actual Management fee charged: 0.50% of net assets

*** Management fee of the fund has been amended Oct 28, 2023 through 9th supplemental OD with consent of the SECP

Selling & marketing expense - for the period ended February, 2024, PKR Mn 0.000

MUFAP's Recommended Format

Details of Non-Compliant Investme



3,089

55.94

2.76

1.68%

1.53%

Alfalah Asset Management Ltd. (formerly Alfalah GHP Investment Management Limited) Fund Managers' Report February 29, 2024

Alfalah Financial Sector Income Fund

Fund Stability Rating: "A+(f)" by PACRA 28-Dec-23 AMC Rating: "AM1" by VIS 29-Dec-23

nent Objective Inv The objective of the Alfalah Financial Sector Income Fund is to provide income enhancement and preservation of capital by offering different plans which will invest in prime quality Financial Sector TFCs/Sukuks, Bank deposits, spread transactions and short-term money market instruments.

| tegory: Income Scheme | | Investment Committee | |
|--|---|--|--|
| nd Type: Open Ended nchmark: 6 Month KIBOR unch Date:August 02, 2023 r Value: PKR 100 cing: Forward Day les Load:upto 2.00% k Profile: Medium verage: Nil | Management Fee*****upto 2.0% per annum of the average dail net assets Min. Initial Investment: PKR 500/- Min. Subseq. Investment: PKR 100/- Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm | Khaldoon Bin Latif Chief Executive Officer Y Ayub Khuhro Chief Investment Officer Faisal Ali Khan Chief Inancial Officer Shariq Mukhtar Hashmi Chief Compliance Officer Muddasir Ahmed Shaikh Head of Equities Mustafa Kamal Head of Fixed Income Shams-ud-din Shah, CFA, FCCA Head of Research Omar Mukhtar Head of Risk Salman Jawaid Fund Manager Fixed Income Funds Anii Kumar Jr. Fund Manager Equity Funds | |
| set Allocation (as % of Tota | ■ January ■ February | Fund Statistics Fund Size (PkR mn; as on Feb 29, 2024): Fund Size including fund of funds (PkR mn) NAV (PkR): Wtd. Average Maturity (Years): Total Expense Ratio(VTD)** Total Expense Ratio(Month) | 3,229.8 3,229.8 112.960 0.9 1.68% 1.50% |
| 25.54 | Rev. Repo ag. Rev. Repo ag. Rev. Repo ag. Govt. Backed/ 7, 258% Govt. Guart. 7, 584% 7, 66% PIBs 13, 238 14, 90% CPs 0,000% Chers 3, 353% 23,31% | Fund Performance BM Since Inception Return * 22.11% YTD 22.11% Month (Feb 2024) 21.49% Credit Quality (as % of Total Assets) 36.82% Gov. Secs. 36.82% A- AAA 4.74% BBB+ | AFSIF 23.23% 23.23% 17.64% 0.00% 0.00% |
| storical Performance (%) | α α g " | AA+ 1.13% BBB AA 0.00% NR/UR AA- 0.00% A AA+ 29.00% A TFC/Sükuk Holdings (% of Total Assets) Kashif Foundation 10102023 | 0.00% 28.31% 4.74% |

| | Nama | | Turne | | Value before Provisioning | | Provisioning | | Value after Provisioning | | % Gross | | % Net |
|------------|--------|--------|--------|--------|------------------------------|--------|--------------|--------|-----------------------------|--------|---------|--------|--------|
| | Name | | Туре | | Provisioning | | Held, if any | | Provisioning | | Assets | | Assets |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Monthly Re | turns | | | | | | | | | | | | |
| | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
| AFSIF | - | - | - | - | - | - | - | 25.95% | 24.51% | 20.59% | 20.49% | 20.49% | 17.64% |
| BM | - | - | - | - | - | - | - | 22.49% | 21.55% | 21.54% | 20.99% | 20.99% | 21.49% |

Dispute Resolution/Complaint Handling "Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction."

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* Since Inception return is calculated on Compound Annual Growth Rate (CAGR). ** This include 0.106% representing government levy and SECP Fee.

***** Management fee charged 0.61%

Selling & marketing expense for the period ended February, 2024, PKR Mn 1.762



Alfalah Stable Return Fund - Plan 4

AMC Rating: "AM1" by VIS 29-Dec-23

Investment Objective

et Allocation (as % of Total As

Alfalah Stable Return Fund is an Open-ended Fixed Return Fund that aims to generate returns on investment as per the respective Investment Plan by investing in avenues such as government securities, cash in bank account, money market placements, deposits, certificate of deposits, certificate of musharakahs.

Basic Information of the plan Category: Fixed Return Risk Profile: Low Fund Type: Open Ended Benchmark: 70% three (3) months PKRV rates + 30% three (3) months average deposit rate of comparable period of the Plan, of three (3)-AA rated Scheduled Bank as selected by MUFAP Launch Date: February 06, 2024 Par Value: PKR 100 Pricing: Forward Front end Load: 0.00% Back end Load: 0.00% Leverage: Nil

Management Fee: up to 1.50% per annum of the average daily net assets Min. Initial Investment: PKR 500/-Min. Subseq. N/A Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

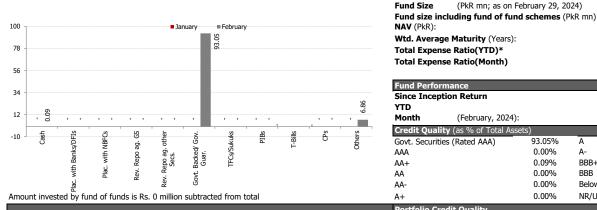
Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Omar Mukhtar Salman Jawaid Anil Kumar, CFA

(PkR mn; as on February 29, 2024)

Fund Statistics

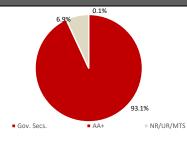
rtfolio Credit Ouali

Chief Executive Officer Chief Investment Officer Chief Financial Officer Chief Compliance Officer **Head of Equities** Head of Fixed Income Head of Research Head of Risk Fund Manager Fixed Income Funds Jr. Fund Manager Equity Funds



| NAV (PkR): | | | 101.65 |
|--------------|-------------------|--------|--------|
| Wtd. Avera | 0.71 | | |
| Total Expe | 0.40% | | |
| Total Expe | 0.40% | | |
| | | | |
| Fund Perfo | rmance | BM | ASRF-8 |
| Since Ince | ption Return | 20.37% | 26.12% |
| YTD | | 20.37% | 26.12% |
| Month | (February, 2024): | 20.37% | 26.12% |
| Courd's Ours | | | |

| (1 Cb1 dd1 y, 202 1). | | | 20.37 /0 | 20.1270 |
|-----------------------------------|--------|-----------|----------|---------|
| Credit Quality (as % of Total Ass | ets) | | | |
| Govt. Securities (Rated AAA) | 93.05% | A | | 0.00% |
| AAA | 0.00% | A- | | 0.00% |
| AA+ | 0.09% | BBB+ | | 0.00% |
| AA | 0.00% | BBB | | 0.00% |
| AA- | 0.00% | Below IG | | 0.00% |
| A+ | 0.00% | NR/UR/MTS | | 6.86% |



| | | | | | Value before | | Provisioning | | Value after | | % Gross | | % Net |
|-----------------|--------|--------|--------|--------|--------------|--------|--------------|--------|--------------|--------|---------|--------|--------|
| Name | | | Туре | | Provisioning | | Held, if any | | Provisioning | | Assets | | Assets |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Monthly Returns | _ | _ | _ | _ | _ | _ | _ | _ | | _ | _ | _ | |
| Monthly Returns | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
| Monthly Returns | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |

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*This include 0.086% representing government levy and SECP Fee

**Actual Management fee charge 0.75% of net assets

*** Management fee of the fund has been amended Oct 28, 2023 through 6th supplemental OD with consent of the SECP

Selling & marketing expense - for the period ended February, 2024, PKR Mn 0.437

MUFAP's Recommended Format



3,268.2

3,268.2

Alfalah Stable Return Fund - Plan 6

AMC Rating: "AM1" by VIS 29-Dec-23

Investment Objective Alfalah Stable Return Fund is an Open-ended Fixed Return Fund that aims to generate returns on investment as per the respective Investment Plan by investing in avenues such as government securities, cash in bank account, money market placements, deposits, certificate of deposits, certificate of musharakahs.

 Basic Information of the plan

 Category: Fixed Return

 Fund Type: Open Ended

 Benchmark: 70% three (3) months PKRV rates + 30%

 htree (3) months average deposit rate of comparable

 period of the Plan, of three (3)-AA rated Scheduled Bank

 as selected by MUFAP

 Launch Date: October 25, 2023

 Par Value: PKR 100

 Pricing: Forward

 Back end Load: 0.00%

Risk Profile: Low Management Fee: up to 1.50% per annum of the average daily net assets Min. Initial Investment: PKR 500/-Min. Subseq. N/A Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil
 Investment Committee

 Khaldoon Bin Latif
 Chief

 Ayub Khuhro
 Chief

 Faisal Ali Khan
 Chief

 Shariq Mukhtar Hashmi
 Chief

 Muddasir Ahmed Shaikh
 Head

 Mustafa Kamal
 Head

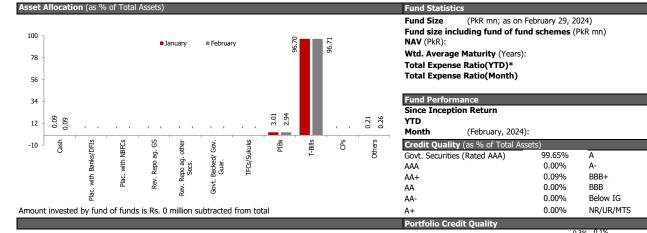
 Shams-ud-din Shah, CFA, FCCA
 Head

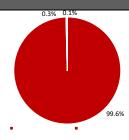
 Omar Mukhtar
 Head

 Salman Jawaid
 Fundi

 Anil Kumar, CFA
 Jr. Fundi

Chief Executive Officer Chief Investment Officer Chief Financial Officer Chief Compliance Officer Head of Equities Head of Fixed Income Head of Research Head of Risk Fund Manager Fixed Income Funds Jr. Fund Manager Equity Funds





| | liant Investr | lients | | | Value before | | Provisioning | | Value after | | % Gross | | % Net |
|-----------------|---------------|--------|--------|--------|--------------|--------|--------------|--------|--------------|--------|---------|--------|--------|
| Name | | | Туре | | Provisioning | | Held, if any | | Provisioning | | Assets | | Assets |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Monthly Returns | _ | _ | _ | _ | | _ | | _ | | _ | _ | _ | |
| | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
| ASRF-6 | - | - | - | - | - | - | - | - | 27.87% | 22.32% | 16.25% | 18.42% | 14.76% |
| BM | _ | - | - | - | | - | - | - | 21.55% | 20.63% | 20.67% | 20.16% | 20.37% |

Dispute Resolution/Complaint Handling

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*This include 0.179% representing government levy and SECP Fee

**Actual Management fee charge 0.75% of net assets

*** Management fee of the fund has been amended Oct 28, 2023 through 6th supplemental OD with consent of the SECP

Selling & marketing expense - for the period ended February,2024, PKR Mn 0.494

MUFAP's Recommended Format



1,301.0

1,301.0

106.57

1.71%

1.44%

ASRF-6

18.88%

18.88%

14.76%

0.00%

0.00%

0.00%

0.00%

0.00%

0.26%

BM

20.68%

20.68%

20.37%

.

0.65

Alfalah Stable Return Fund - Plan 8

AMC Rating: "AM1" by VIS 29-Dec-23

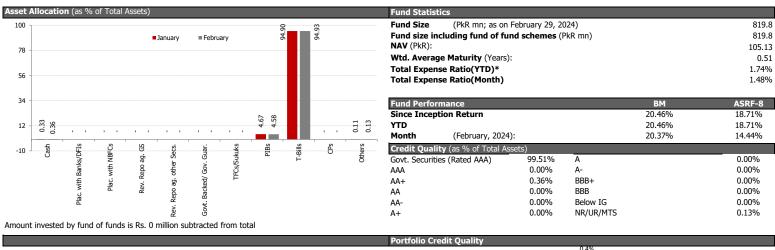
Investment Objective Alfalah Stable Return Fund is an Open-ended Fixed Return Fund that aims to generate returns on investment as per the respective Investment Plan by investing in avenues such as government securities, cash in bank account, money market placements, deposits, certificate of deposits, certificate of musharakahs.

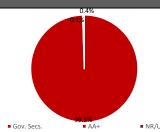
Basic Information of the plan Category: Fixed Return Fund Type: Open Ended Benchmark: 70% three (3) months PKRV rates + 30% three (3) months average deposit rate of comparable period of the Plan, of three (3)-AA rated Scheduled Bank as selected by MUFAP Launch Date: November 21, 2023 Par Value: PKR 100 Pricing: Forward Front end Load: 0.00% Back end Load: 0.00%

Risk Profile: Low Management Fee: up to 1.50% per annum of the average daily net assets Min. Initial Investment: PKR 500/-Min. Subseq. N/A Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

stment Co Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Omar Mukhtar Salman Jawaid Anil Kumar, CFA

Chief Executive Officer **Chief Investment Officer Chief Financial Officer Chief Compliance Officer Head of Equities** Head of Fixed Income Head of Research Head of Risk Fund Manager Fixed Income Funds Jr. Fund Manager Equity Funds





NR/UR/MTS

| | | | | | Value before | | Provisioning | | Value after | | % Gross | | % Net |
|-----------------|--------|--------|--------|--------|--------------|--------|--------------|--------|--------------|------------------|---------|------------------|--------|
| Name | | | Туре | | Provisioning | | Held, if any | | Provisioning | | Assets | | Assets |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Monthly Returns | _ | | | | | | | | | | | | |
| Monthly Returns | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
| Monthly Returns | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 32.77% | Dec-23 | Jan-24 19.54% | Feb-24 |

Dispute Resolution/Complaint Handling

ails of Non-Compliant Inve

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*This include 0.182% representing government levy and SECP Fee

**Actual Management fee charge 0.75% of net assets

*** Management fee of the fund has been amended Oct 28, 2023 through 6th supplemental OD with consent of the SECP

Selling & marketing expense - for the period ended February, 2024, PKR Mn 0.290



Alfalah GHP Alpha Fund

AMC Rating: "AM1" by VIS 29-Dec-23

Investment Objective

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

| Basic Information | | | | Investment Committee | | |
|--|---|--------------------------------|-------------------------|---|--|---|
| Category: Equity Scheme Fund Type: Open Ended Benchmark: KSE100 Launch Date: Sep 9, 2008 Par Value: PKR 50/- Pricing: Forward Day Sales Load: 3.00% Risk Profile: High Leverage: Nil | average daily net Min. Initial Inv Min. Subseq. In Trustee: CDC Pa Auditor: A.F.Fer Listing: Pakista Dealing Days: | guson & Co n Stock Exchange | me." /- | Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Omar Mukhtar Salman Jawaid Anil Kumar, CFA | Chief Executive Officer Chief Investment Officer Chief Financial Officer Chief Compliance Officer Head of Equities Head of Fixed Income Head of Research Head of Risk Fund Manager Fixed Income Funds Jr. Fund Manager Equity Funds | |
| Asset Allocation (as % of Total | ■ January ■ Feb | ruary | | Fund Statistics Fund Size PKR mn (Feb 2024) Fund size including fund of fun NAV (PkR): | nd schemes (Pkr mn) | 722.23 722.23 77.87 |
| 100 90 80 70 60 | 98.4 | | | Sharpe Ratio * Information Ratio* Standard Deviation* Total Expense Ratio(YTD)*** Total Expense Ratio(Month) | | 1.30 0.64 18.03% 4.45% 4.00% |
| 50 40 30 20 10 -10 -10 -10 | | | | Fund Performance Since Inception** YTD Month (Feb 2024) Asset Allocation (Sector Wise as Commercial Banks Cement | BM 13.35% 55.79% 4.19% s a % of Total Assets) | AGAF 15.00% 59.15% 5.12% 20.91% 14.61% |
| +Amount invested by fund of fun | Stocks/ Ec | | (0.5) Others | Oil & Gas Exploration Compani Power Generation & Distribution Fertilizer Others Total | on | 13.57% 8.21% 6.69% 31.30% 95.27% |
| Historical Performance (%) | ■ AGAF ■ BM | | | Top 10 Holdings (% of Total Ass Habib Bank Limited The Hub Power Company Limit Pakistan Petroleum Limited Oil & Gas Development Compa | ted ny Limited | 5.14% 4.52% 4.14% 4.12% |
| 60 40 20 0 FY19 →FY2 | 99.2 6 99.2 6 99.2 6 99.2 6 99.2 6 99.2 6 99.2 6 99.2 6 99.2 6 99.2 6 99.2 6 99.2 6 99.2 6 99.2 6 99.2 6 99.2 99.2 | , FY22 | | Pak Suzuki Motor Company Lir Mari Petroleum Company Limit Meezan Bank Limited K-Electric Limited Bank Alfalah Limited United Bank Limited | | 4.01% 3.85% 3.77% 3.69% 3.67% 3.52% |
| -20 -20 -40 | | -18.0 | ૿ૢ ૻFY23ੵ | | | |

| Details of Non-Complian | t Investments | | | | | |
|-------------------------|---------------|--------------|--------------|--------------|---------|--------|
| | | Value before | Provisioning | Value after | % Gross | % Net |
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets |
| | | | | | | |

| Monthly Re | eturns | | | | | | | | | | | | |
|------------|-----------------|-----------------|----------------|------------------|-----------------|------------------|------------------|--------|------------------|------------------|----------------|------------------|----------------|
| | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
| AGAF BM | 0.13% -0.40% | 1.27% -1.26% | 3.60% 3.95% | -1.13% -0.60% | -1.67% 0.30% | 18.13% 15.88% | -7.01% -6.31% | | 11.82% 12.30% | 15.37% 16.59% | 4.46% 3.17% | -0.64% -0.76% | 5.12% 4.19% |

Dispute Resolution/Complaint Handling

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* Calculated on 12-month trailing data.

** Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

*** This include 0.3770% representing government levy and SECP Fee.

*** Management fee of the fund has been amended on Oct 28, 2023 through 6th supplemental OD with consent of the SECP

Selling & marketing expenses - for the period ended February, 2024, PKR Mn 0.693



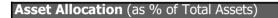
Alfalah GHP Stock Fund

AMC Rating: "AM1" by VIS 29-Dec-23

Investment Objective

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.

| Basic Information | | Investment Committee | |
|----------------------------|---|------------------------------|---------------------------------|
| Category: Equity Scheme | Management Fee: Upto 3.00% per annum of the a | verage Khaldoon Bin Latif | Chief Executive Officer |
| Fund Type: Open Ended | daily net assets of the Scheme." | Ayub Khuhro | Chief Investment Officer |
| Benchmark: KSE100 | Min. Initial Investment: PKR 500/- | Faisal Ali Khan | Chief Financial Officer |
| Launch Date: July 15, 2008 | Min. Subseq. Investment: PKR 100/- | Shariq Mukhtar Hashmi | Chief Compliance Officer |
| Par Value: 100 | Trustee: CDC Pakistan Limited | Muddasir Ahmed Shaikh | Head of Equities |
| Pricing: Forward Day | Auditor: Yousuf Adil Chartered Accountants | Mustafa Kamal | Head of Fixed Income |
| Sales Load: 2.50% | Listing: Pakistan Stock Exchange | Shams-ud-din Shah, CFA, FCCA | Head of Research |
| Risk Profile: High | Dealing Days: Monday - Friday | Omar Mukhtar | Head of Risk |
| Leverage: Nil | Cut-off Time: 9:00 am - 4:00 pm | Salman Jawaid | Fund Manager Fixed Income Funds |
| - | | Anil Kumar, CFA | Jr. Fund Manager Equity Funds |



Historical Performance (%)

FY19

19.1

Details of Non-Compliant Investments

-17.4

100

80 60

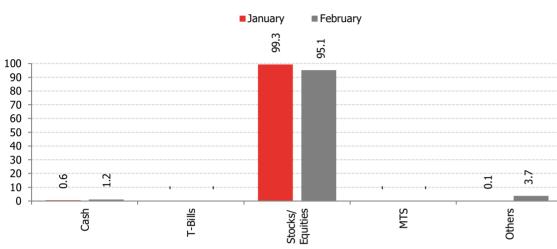
40 20

0

-20

-40

Name



| Anil Kumar, CFA | Jr. Fund Ma | nager Equity Funds | |
|------------------------------|---------------------------------------|--------------------|-----------------|
| Fund Statistics | | | |
| Fund Size PKR mn (| Feb 2024) | | 1,413.52 |
| | fund of fund schemes | (Pkr mn) | 1,413.52 |
| NAV (PkR): | | | 147.1766 |
| Sharpe Ratio* | | | 1.45 |
| Information Ratio* | | | 1.29 |
| Standard Deviation | * | | 18.51% |
| Total Expense Ratio | o(YTD)*** | | 4.63% |
| Total Expense Ratio | o(Month) | | 4.05% |
| Fund Performance | | BM | AGSF |
| Since Inception** | | 12.01% | 17.16% |
| YTD | | 55.79% | 63.88% |
| Month (Feb 2024) | | 4.19% | 5.03% |
| | ector Wise as a % of Total | Assets) | |
| Commercial Banks | | | 21.65% |
| Cement | | | 15.04% |
| Oil & Gas Exploration | | | 12.47% |
| Power Generation 8 | | | 9.07% |
| Automobile Assem | bler | | 6.23% |
| Others | | | 30.66% |
| Total | | | 95.11% |
| Top 10 Holdings (% | · · · · · · · · · · · · · · · · · · · | | |
| Habib Bank Limited | | | 5.26% |
| K-Electric Limited | | | 4.57% |
| The Hub Power Cor | | | 4.50% |
| Pak Suzuki Motor C | | | 4.21% |
| Pakistan Petroleum | | | 4.04% |
| | ent Company Limited | | 4.00% |
| Bank Alfalah Limite | | | 3.70% |
| Meezan Bank Limit | | | 3.65% |
| Mari Petroleum Cor | | | 3.43% |
| United Bank Limite | d | | 3.39% |
| Provicioning | Value after | % Gross | % Net |
| Provisioning Held, if any | value after Provisioning | % Gross Assets | % net Assets |

1.5

⊳FY20

AGSF

BM

37.6

FY21

Туре

FY22

-19.9

-12.3

Value before

Provisioning

38.9

| Monthly Re | eturns | | | | | | | | | | | | |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|--------|--------|--------------|
| | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
| AGSF | 0.14% | 1.17% | 3.93% | -1.52% | -0.95% | 17.75% | -7.73% | 3.32% | 14.06% | 17.30% | 4.14% | -0.25% | 5.03% |
| BM | -0.40% | -1.26% | 3.95% | -0.60% | 0.30% | 15.88% | -6.31% | 2.73% | 12.30% | 16.59% | 3.17% | -0.76% | 4.19% |

∞**;FY23**[∧];

Dispute Resolution/Complaint Handling

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* Calculated on 12-month trailing data.

** Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

*** This include 0.4810% representing government levy and SECP Fee.

****Management Fee of the fund has been amended on Oct 28,2023 through 7th supplemental OD with consent of the SECP

Selling & marketing expense - for the period ended February, 2024, PKR Mn 0.870



Alfalah GHP Dedicated Equity Fund

AMC Rating: "AM1" by VIS 29-Dec-23

Investment Objective

Alfalah GHP Dedicated Equity Fund (AGDEF) is an Open-end Equity Fund. The objective of AGDEF is to provide 'Fund of Funds' Schemes an avenue for investing in Equities.

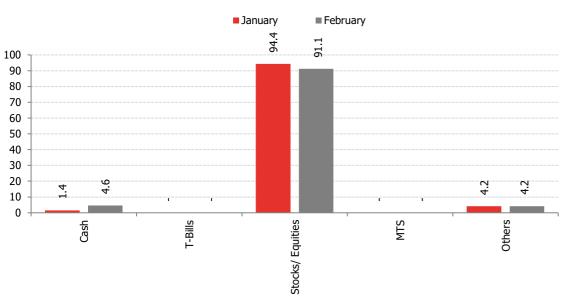
Basic Information

Category: Equ Fund Type: Op Benchmark: K Launch Date: Par Value: PKR Pricing: Forwar Sales Load*: 3 Risk profile: H Leverage: Nil

Investment Committee

| quity Scheme Open Ended KSE 100 Index Nov 28, 2022 (R 100/- ard Day 3.00% High | Management Fee: Upto 1.5% per annum of the average daily net assets of the Scheme." Min. Initial Investment: PKR 10,000/- Min. Subseq. Investment: PKR 1,000/- Trustee: CDC Pakistan Limited Auditor: AF Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm | Khaldoon Bin Latif Ayub Khuhro Noman Soomro Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Omar Mukhtar Salman Jawaid Anil Kumar, CFA | Chief Executive Officer Chief Investment Officer Chief Operating Officer Chief Compliance Officer Head of Equities Head of Fixed Income Head of Research Head of Risk Fund Manager Fixed Income Funds Jr. Fund Manager Equity Funds |
|---|---|--|--|
|---|---|--|--|

Asset Allocation (as % of Total Assets)



| Fund Statistics | | | | | | | | |
|----------------------------|--------------------------------|-----------------|----------|--|--|--|--|--|
| Fund Size PKR mr | n (Feb 2024) | | 0.00 | | | | | |
| Fund Size includir | ng fund of funds (Pkr mn)** | * | 98.63 | | | | | |
| NAV (PkR): | | | 157.2799 | | | | | |
| Sharpe Ratio | | | 1.38 | | | | | |
| Information Ratio | • | | | | | | | |
| Standard Deviatio | , n | | 17.38% | | | | | |
| Total Expense Rat | tio(Month) | | 3.88% | | | | | |
| Total Expense Rat | i | | 4.23% | | | | | |
| Fund Performance | | BM | AGDEF | | | | | |
| Since Inception | | | | | | | | |
| YTD | • | | | | | | | |
| Month (Feb 2024) | 4.19% | 58.82% 4.71% | | | | | | |
| | Sector Wise as a % of Total As | ssets) | | | | | | |
| COMMERCIAL BAI | NKS | | 22.82% | | | | | |
| OIL & GAS EXPLO | | 13.54% | | | | | | |
| CEMENT | CEMENT | | | | | | | |
| FERTILIZER | FERTILIZER | | | | | | | |
| AUTOMOBILE ASS | SEMBLER | | 6.84% | | | | | |
| Others | | | 27.71% | | | | | |
| Total | | | 91.13% | | | | | |
| Top 10 Holdings (| % of Total Assets) | | | | | | | |
| Oil & Gas Develop | ment Company Limited | | 6.53% | | | | | |
| Pakistan Petroleu | m Limited | | 5.89% | | | | | |
| The Hub Power Co | ompany Limited | | 5.71% | | | | | |
| United Bank Limit | ed | | 4.18% | | | | | |
| Meezan Bank Lim | ited | | 4.16% | | | | | |
| Bank Alfalah Limi | ted | | 3.79% | | | | | |
| MCB Bank Limited | 1 | | 3.64% | | | | | |
| Habib Bank Limite | ed | | 3.62% | | | | | |
| Pak Suzuki Motor | Company Limited | | 3.28% | | | | | |
| Maple Leaf Cemer | - | | 2.93% | | | | | |
| Provisioning | Value after | % Gross | % Net | | | | | |
| Held, if any | Provisioning | Assets | Assets | | | | | |
| | | | | | | | | |

+ Amount invested by fund of funds is Rs. 0 million subtracted from total

| + Amount invested by fur | unt invested by fund of funds is Ks. Of fillion subtracted from total | | | IOtal | | | | |
|--------------------------|---|------------------|-------------------|-----------------------|---------|--------|--|--|
| Historical Performance | e (%) | | Top 10 Holdings (| (% of Total Assets) | | | | |
| 40 | | | Oil & Gas Develop | pment Company Limited | | 6.53% | | |
| 30 | ■ AGDEF ■ BM | | Pakistan Petroleu | um Limited | | 5.89% | | |
| 50 | | | The Hub Power C | Company Limited | | 5.71% | | |
| 20 | | | United Bank Limi | ted | | 4.18% | | |
| 10 | | | Meezan Bank Lim | nited | | 4.16% | | |
| 10 | | | Bank Alfalah Limi | ited | | 3.79% | | |
| 0 | 1 | | MCB Bank Limite | d | | 3.64% | | |
| | | e. FY23 տ | Habib Bank Limit | ed | | 3.62% | | |
| -10 | | | Pak Suzuki Motor | r Company Limited | | 3.28% | | |
| | | | Maple Leaf Ceme | nt Factory Limited | | 2.93% | | |
| | | Value before | Provisioning | Value after | % Gross | % Net | | |
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets | | |

| | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|--------|--------|--------|
| AGDEF | 0.07% | 1.18% | 3.76% | -1.10% | -0.76% | 17.10% | -7.30% | 3.94% | 12.49% | 15.45% | 3.27% | 0.25% | 4.71% |
| BM | -0.40% | -1.26% | 3.95% | -0.60% | 0.30% | 15.88% | -6.31% | 2.73% | 12.30% | 16.59% | 3.17% | -0.76% | 4.19% |

Dispute Resolution/Complaint Handling

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* Management Company may waive the Front-end Load fully or partially at its own discretion to any investor ** This include 0.4340% representing government levy and SECP Fee.

*** Management fee of the fund has been amended from Oct 28, 2023 through first supplemental OD with consent of the SECP



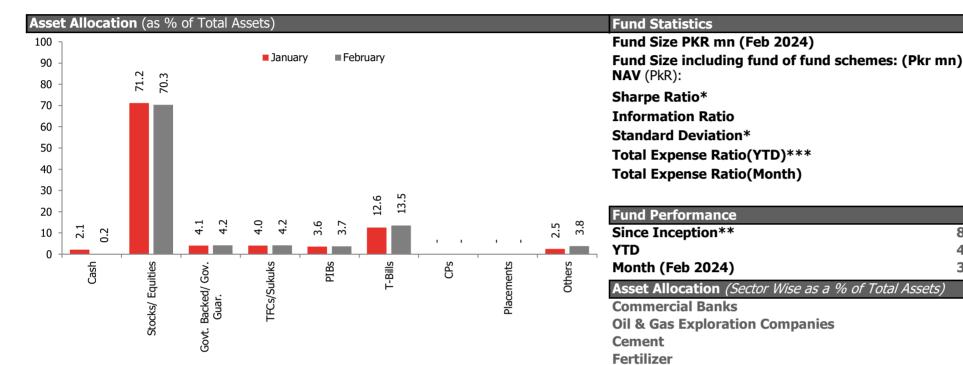
Alfalah GHP Value Fund

AMC Rating: "AM1" by VIS 29-Dec-23

Investment Objective

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

| Basic Information | | Investment Committee | | | |
|--|---|------------------------------|---------------------------------|--|--|
| Category: Asset Alloc. Scheme | Management Fee: Upto 3% of the average | Khaldoon Bin Latif | Chief Executive Officer | | |
| Fund Type: Open Ended | Daily NAV. | Ayub Khuhro | Chief Investment Officer | | |
| Benchmark: Weighted average of KSE-100 | Min. Initial Investment: PKR 500/- | Faisal Ali Khan | Chief Financial Officer | | |
| Index and 6-months PKRV rate based on | Min. Subseq. Investment: PKR 100/- | Shariq Mukhtar Hashmi | Chief Compliance Officer | | |
| actual allocation of the fund | Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co | Muddasir Ahmed Shaikh | Head of Equities | | |
| Launch Date: October 29, 2005 | Listing: Pakistan Stock Exchange | Mustafa Kamal | Head of Fixed Income | | |
| Par Value: PKR 50/- | | Shams-ud-din Shah, CFA, FCCA | Head of Research | | |
| Pricing: Forward Day | Dealing Days: Monday - Friday | Omar Mukhtar | Head of Risk | | |
| Sales Load: 3.00% | Cut-off Time: 9:00 am - 4:00 pm | Salman Jawaid | Fund Manager Fixed Income Funds | | |
| Risk Profile: High | Leverage: Nil | Anil Kumar, CFA | Jr. Fund Manager Equity Funds | | |



| Amount invested by f | und of funds is Rs. (|) million subtracte | d from total | | Others | | | 17.32% |
|---|-----------------------|---------------------|--------------|---------|---------------------|----------------------|---------|--------|
| Historical Performa | nce (%) | | | | Total | | | 70.33% |
| 100 | | | | | Top 10 Holdings (| % of Total Assets) | | |
| 80 - | | ■AGVF ■BM | | | Mari Petroleum C | ompany Limited | | 4.70% |
| 00 | | | | | The Hub Power Co | ompany Limited | | 4.56% |
| 60 | | | | | United Bank Limit | ted | | 3.93% |
| 10 | | 8.5 | 9.2 | | Habib Bank Limite | ed | | 3.77% |
| 40 | | 5 | 2 | | Oil & Gas Develop | ment Company Limited | | 3.72% |
| 20 | 6 | | | 0 | Meezan Bank Lim | ited | | 3.57% |
| 0 | | | | .0 | _ Pakistan Petroleu | m Limited | | 3.35% |
| FY19 | FY20 | FY21 | FY22 | FY23 | Bank Alfalah Limi | ted | | 2.92% |
| -20 <u>~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~</u> | ۰. ب | | م | e œ | Lucky Cement Lin | nited | | 2.77% |
| 1 | | | -13 | ſ | MCB Bank Limited | 1 | | 2.57% |
| Details of Non-Com | pliant Investmen | ts | | | | | | |
| | | | Value | before | Provisioning | Value after | % Gross | % Net |
| Name | | Туре | Provis | sioning | Held, if any | Provisioning | Assets | Assets |
| | | | | | | | | |

Monthly Returns

Oil & Gas Marketing Companies

BM

8.52%

4.55%

3.48%

225.71

225.71

70.38

1.53

0.42

13.06%

4.83%

5.23%

AGVF

9.67%

44.35%

4.06%

19.35%

13.36%

9.79% 5.43%

5.08%

| | | | | | Jun 25 | Jul 23 | | | | | | | |
|------|-------|--------|--------------|-------|---------------|---------------|--------|-------|-------|---------------|-------|--------|-------|
| AGVF | 0.19% | 0.82% | 2.81% | 0.10% | 0.19% | 12.49% | -4.87% | 2.67% | 9.90% | 11.50% | 3.35% | -0.31% | 4.06% |
| BM | 0.29% | -0.25% | 3.17% | 0.54% | 0.99% | 10.85% | -3.84% | 2.50% | 8.94% | 11.58% | 3.01% | -0.13% | 3.48% |

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* Calculated on 12-month trailing data.

** Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

***This include 0.3362% representing government levy and SECP Fee.

***Management fee of the fund has been amended from Oct 28, 2023 through 7th supplemental OD with consent of the SECP

Selling & marketing expenses - for the period ended February, 2024, PKR Mn 0.312



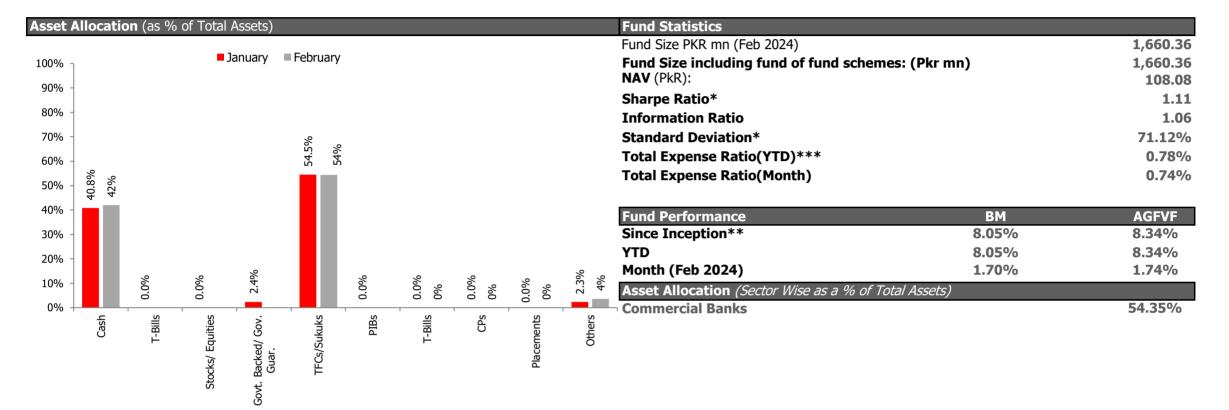
Alfalah Financial Value Fund Plan-1

AMC Rating: "AM1" by VIS 29-Dec-23

Investment Objective

The investment objective of the Fund is to seek long term capital appreciation through investments in equity stock, fixed income, Money Market, bank deposits primarily from the financial sector/segment/industry and any other instrument as defined in Constitutive documents

| Basic Information | | Investment Committee | Investment Committee | | | |
|--|------------------------------------|------------------------------|---------------------------------|--|--|--|
| Category: Asset Alloc. Scheme | Management Fee: upto 4% | Khaldoon Bin Latif | Head of Risk | | | |
| Fund Type: Open Ended | Min. Initial Investment: PKR 500/- | Ayub Khuhro | | | | |
| Benchmark: Weighted average of KSE-100 | Min. Subseq. Investment: PKR 100/- | Faisal Ali Khan | | | | |
| Index and 6-months PKRV rate based on | Trustee: CDC Pakistan Limited | Shariq Mukhtar Hashmi | | | | |
| actual allocation of the fund | Auditor: A.F Ferguson & Co. | Muddasir Ahmed Shaikh | | | | |
| Launch Date: October 19, 2023 | Listing: Pakistan Stock Exchange | Mustafa Kamal | | | | |
| Par Value: PKR 50/- | Dealing Days: Monday - Friday | Shams-ud-din Shah, CFA, FCCA | | | | |
| Pricing: Forward Day | Cut-off Time: 9:00 am - 4:00 pm | Omar Mukhtar | | | | |
| Sales Load: 3.00% | Leverage: Nil | Salman Jawaid | Fund Manager Fixed Income Funds | | | |
| Risk Profile: High | | Anil Kumar, CFA | Jr. Fund Manager Equity Funds | | | |



Amount invested by fund of funds is Rs. 0 million subtracted from total

Historical Performance (%)

| 9.70% |
|-------|
| 9.70% |
| 9.68% |
| 9.66% |
| 5.94% |
| 5.42% |
| 4.25% |
| |

| Details of Non-Compliant Inv | vestments | | | | | |
|-------------------------------------|-----------|--------------|--------------|--------------|---------|--------|
| | | Value before | Provisioning | Value after | % Gross | % Net |
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets |
| | | | | | | |

Monthly Returns

| | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------------|
| AGFVF | - | - | - | - | - | - | - | - | - | - | 1.93% | 1.92% | 1.74% |
| BM | - | - | - | - | - | - | - | - | - | - | 1.83% | 1.78% | 1.70% |

Dispute Resolution/Complaint Handling

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* Calculated on 12-month trailing data.

** Since Inception return is calculated on Compound Annual Growth Rate (CAGR). ***This include 0.1685% representing government levy and SECP Fee.

Selling & marketing expenses - for the period ended February, 2024, PKR Mn 0.000



Alfalah GHP Prosperity Planning Fund

Fund: Not Yet Rated AMC Rating: "AM1" by VIS 29-Dec-23

| asic Information | | Investment Committee | |
|---|--|---|--|
| und Type: Open Ended enchmark GHP CAP: Weighted average return of KSE 100 and 6 months PKRV in the basis of actual investments in underlying schemes. GHP MAP: Weighted average return of KSE 100 and 6 months IBOR on the basis of actual investments in underlying schemes. GHP AAP: Weighted average return of KSE 100 index and 6 month IBOR on the basis of actual investments in underlying schemes. ricing: Forward Day GPPF-Moderate Front end Ioad: 2% GPPF-Moderate Front end Ioad: 25% | Risk Profile: Plan Specific Management Fee: 1.75%* Min. Initial Investment: PKR 500/- Min. Subseq. Investment: PKR 100/- Trustee: CDC Pakistan limited Launch Date: Sep 11, 2015 Par Value: 100 Auditor: Yousuf Adil Chartered Accountants Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil AGPPF-Active Back end Ioad: Nil AGPFF-Conservative back end Ioad: Nil | Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Omar Mukhtar Salman Jawaid Anil Kumar, CFA | Chief Executive Officer Chief Investment Officer Chief Financial Officer Head of Equites Head of Fixed Income Head of Fixed Income Head of Risearch Head of Risk Fund Manager Fixed Income Funk Jr. Fund Manager Equity Funds |

| Alfalan GHP Prosperity I | | | Ings as % of Total Assets) Alfalah GHP Active Allocation Plan | |
|------------------------------|----------------------|------------------------|---|----------------|
| | Holdi | | Fund Size (PkR mn; as on Feb 29 | |
| | January | February | NAV (PkR): | 126.9777 |
| Cash | 0.42% | 0.97% | Total Expense Ratio(YTD)** | 0.54% |
| Equity | 68.57% | 78.92% | Total Expense Ratio(Month) | 0.53% |
| Income | 28.76% | 18.50% | | |
| Money Market | 0.13% | 0.14% | Performance | BM AGAAP |
| Others | 2.13% | 1.47% | Since Inception Return***** | 10.21% 7.62% |
| Total | 100.00% | 100.00% | YTD | 35.76% 34.20% |
| | | | Month | 3.54% 3.86% |
| Alfalah GHP Prosperity I | Planning Fund - Mode | rate Allocation Plan (| Holdings as % of Total Assets) Alfalah GHP Moderate Allocation Plan | |
| | Holdi | ngs | Fund Size (PkR mn; as on Feb 29 | , 2024): 25.04 |
| | January | February | NAV (PkR): | 125.5921 |
| Cash | 12.26% | 2.24% | Total Expense Ratio(YTD)*** | 0.62% |
| Equity | 29.11% | 33.25% | Total Expense Ratio(Month) | 0.71% |
| Income | 50.97% | 56.28% | | |
| Money Market | 0.35% | 0.40% | Performance | BM AGMAP |
| Others | 7.30% | 7.83% | Since Inception Return***** | 11.16% 8.81% |
| Total | 100.00% | 100.00% | YTD | 26.69% 27.21% |
| | | | Month | 2.65% 2.39% |
| Alfalah GHP Prosperity Plann | | | | |
| | Holdi | | Fund Size (PkR mn; as on Feb 29 | |
| | January | February | NAV (PkR): | 123.7667 |
| Cash | 0.36% | 0.34% | Total Expense Ratio(YTD)**** | 0.57% |
| Equity | 14.59% | 15.00% | Total Expense Ratio(Month) | 0.57% |
| Income | 36.92% | 36.68% | | |
| Money Market | 45.33% | 45.23% | Performance | BM AGCAP |
| Others | 2.80% | 2.74% | Since Inception Return***** | 11.27% 9.13% |
| Total | 100.00% | 100.00% | YTD | 20.61% 18.76% |
| | | | Month | 2.12% 1.83% |
| | | | | |

| | | | _ | | Value before | | Provisioning | | Value after | | % Gross | | % Ne |
|--------------------|------------------|-------------------|-------------|--------|--------------|--------|--------------|--------|--------------|--------|---------|--------|-------|
| an Name | Allocati | on | Тур | e | Provisioning | | Held, if any | | Provisioning | | Assets | | Asset |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| falah GHP <i>i</i> | Active Allocatio | n Plan (Monthly R | leturns) | | | | | | | | | | |
| | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-2 |
| AGAAP | 0.53% | 1.26% | 2.46% | 0.34% | 2.21% | 7.30% | -3.53% | 2.95% | 7.68% | 8.43% | 3.59% | 0.24% | 3.86% |
| BM | 0.92% | -0.03% | 2.78% | 0.78% | 1.05% | 8.71% | -2.76% | 2.35% | 7.87% | 9.32% | 2.96% | -0.18% | 3.54% |
| falah GHP I | Moderate Alloca | tion Plan (Month | ly Returns) | | | | | | | | | | |
| | | | | | | | | | | | | | |
| AGMAP | 0.77% | 1.32% | 1.91% | 1.10% | 1.30% | 5.35% | -1.46% | 2.56% | 5.29% | 6.17% | 3.30% | 1.05% | 2.399 |
| | 1.02% | 1.24% | 1.93% | 1.40% | 1.34% | 5.31% | -0.94% | 2.11% | 5.39% | 6.44% | 2.28% | 0.98% | 2.65 |

0.96% 1.33% Dispute Resolution/Complaint Handling

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0.36%

0.76%

2.06%

1.93%

1.93%

3.48%

3.89%

1.95%

2.78%

3.76%

1.31%

1.49%

1.83%

2.12%

1.57%

1.50%

3.26%

3.50%

Disclaim

AGCAP

BM

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* Not Applicable, if invested in funds managed by AGIML

**AGAAP: This include 0.0650% representing government levy and SECP Fee

AGMAP: This include 0.7130% representing government levy and SECP Fee *AGCAP: This include 0.5680% representing government levy and SECP Fee

***** Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

1.42%

1.44%

1.66%

1.90%

1.52%

1.72%

Alfalah Asset Management Ltd. (formerly Alfalah GHP Investment Management Limited) Fund Managers' Report February 2024

Alfalah KPK Employee Pension Fund

Fund: Not Yet Rated

AMC Rating: "AM1" by VIS 29-Dec-23

Investment Objective

The objective of the Fund is to provide Employees with an individualized, funded (based on defined contribution) as well as flexible pension scheme which is managed by professional investment managers to assist them to plan and provide for their retirement. The design of the scheme empowers the Employees to invest their pensions as per their desired asset **Investment Committee**

Basic Information

Category: Voluntary Pension Fund Scheme Fund Type: Open Ended Launch Date: December 14, 2023 Min. Initial Investment: PKR 1000/-Min. Subseq. Investment : PKR 1000/-Trustee: CDC Pakistan Limited Auditor: A.F.Ferguson & Co Cut-off Time: 9:00 am - 4:00 pm

Dealing Days: Monday - Friday **Par Value: 100** Pricing Mechanism: Forward Frontend load: Nil Backend load: Nil Management Fee: Nil

Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal

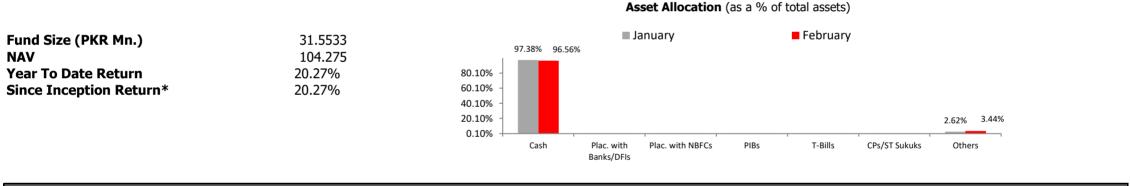
Omar Mukhtar

Salman Jawaid

Anil Kumar, CFA

Chief Executive Officer Chief Investment Officer Chief Financial Officer Chief Compliance Officer Head of Equities Head of Fixed Income Shams-ud-din Shah, CFA, FCCA Head of Research **Head of Risk Fund Manager Fixed Income Funds Jr. Fund Manager Equity Funds**

Alfalah KPK Employee Pension Fund



| | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
|----------------|---------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| | | | | | | | | | | | | | |
| AKPKMMSF | - | - | - | - | - | | - | - | - | - | 20.89% | 19.54% | 19.95% |
| Dispute Resolu | Dispute Resolution/Complaint Handling | | | | | | | | | | | | |

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* Since Inception return is calculated on Compounded Annual Growth Rate (CAGR) *****AKPKMMSF: This includes 0.7378% representing government levy and SECP Fee





Alfalah GHP Pension Fund

Fund: Not Yet Rated

AMC Rating: "AM1" by VIS 29-Dec-23

Investment Objective

The objective of introducing Alfalah GHP Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

| Basic Information | | Investment Committee | | | | | | | | | |
|---|---|--|--|---|---|---|------------------------|--|---|------------------|-----------------------|
| Category: Voluntary Pension Fund Scheme Fund Type: Open Ended Launch Date: November 08, 2016 Min. Initial Investment: PKR 500/- Min. Subseq. Investment : PKR 100/- Trustee: CDC Pakistan Limited Auditor: Yousuf Adil Chartered Accountants Cut-off Time: 9:00 am - 4:00 pm | | Dealing Days: Monday - Friday Par Value: 10 Pricing Mechanism: Forward Frontend load: 3.00% Backend load: Nil Management Fee: Upto 1.25% ³ | | | Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal | | | Chief Executive Officer Chief Investment Officer Chief Financial Officer Chief Compliance Officer Head of Equities Head of Fixed Income A Head of Research Head of Risk Fund Manager Fixed Income Funds Jr. Fund Manager Equity Funds | | | |
| Alfalah GHP Equity Sub Fund | 1 | | | | | | | | | | |
| Top Ten Holdings (as a % of tota The Hub Power Company Limite Mari Petroleum Company Limited Pakistan Petroleum Limited Jnited Bank Limited MCB Bank Limited Meezan Bank Limited Habib Bank Limited Bank Alfalah Limited Pak Suzuki Motor Company Limi Engro Corporation Limited | d 5 d 5 4 4 3 3 3 ted 3 | .78% .30% .74% .49% .64% .62% .59% .42% .39% .88% | Sector Allocati Commercial E Oil & Gas Exp Cement Fertilizer Automobile A Others Fund Size (PK NAV Year To Date Since Inceptio | Banks Joration Co ssembler (R Mn.) Return on Return* | ompanies | 23.21% 14.55% 10.48% 7.54% 6.82% 30.13% 61.43 126.11 60.91% 3.29% 1.98% | | | 93% 6 | 5.34% | |
| | | | Expense ratio | | ĸ | 2.05% | - | Bank Balance | Equity Inves | tment Ot | ners |
| Alfalah GHP Debt Sub Fund | | | | | Alfalah GHP M | loney Market S | ub Fund | | | | |
| Asset Allocation (as a % of total | assets) | | | | Asset Allocation | n (as a % of total | assets) | | | | |
| 80.10% 60.10% 40.10% 20.10% 4.25% Cash Plac. with Banks/DFIs | 6.13% 6.08% rith TFCs/Sukuks Govt. Backed/ Gov. Guar. | 64% 38.90% 44.05% 44.17% PIBs T-Bills CPs/ST Su 566.154 184.35 0.17% 8.92% 1.31% 1.60% | 5.93%34% ukuks Others | 80.10% 60.10% 40.10% 20.10% | Fund Size (PK NAV Year To Date Since Inceptic Expense ratio Expense ratio | Return on Return* (month) | h NBFCs I | 83.089 | bruary 6 82.11% ⁻ -Bills СРя | s/ST Sukuks | 0.31% 0.30% Others |
| Alfalah GHP Equity Sub Fund | I - Details of Non-Cor | mpliant Investments | Value before | | Provisioning | Va | ue after | | % Gross | | % Net |
| Name | Ту | ре | Provisioning | | Held, if any | Pro | visioning | | Assets | | Assets |
| Alfalah GHP Debt Sub Fund - Name | | pliant Investments pe | Value before Provisioning | | Provisioning Held, if any | | lue after visioning | | % Gross Assets | | % Net Assets |
| Alfalah GHP Money Market S | ub Fund - Details of | Non-Compliant Inves | tments Value before | | Provisioning | | uo - 4 | | 0/4 C rocc | | 0/ N- |
| Name | Ту | ре | Provisioning | | Held, if any | | lue after visioning | | % Gross Assets | | % Net Assets |
| Jan-23 | Feb-23 Mai | r-23 Apr-23 | May-23 | Jun-23 | Aug-23 | Sep-23 (| Oct-23 | Nov-23 | Dec-23 | Jan-24 | Feb-24 |
| AGPESF 0.32% Jan-23 | | 5% 4.45% r-23 Apr-23 | -0.44% May-23 | -0.25% Jun-23 | -6.72% Aug-23 | | 3.35% Oct-23 | 16.34% Nov-23 | 3.87% Dec-23 | -0.33% Jan-24 | 5.48% Feb-2 |
| | E 400/ | 19 120/ | 17.58% | 16.46% | 19 200/ | 17.94% 2 | 2.70% | 22.96% | 19.24% | 20.30% | 12 720 |
| AGPDSF 11.17% Jan-23 | 5.40% 13.9 Feb-23 Mai | | | | 18.39% Aug-23 | | | | | | 13.72% Feb-24 |
| AGPDSF 11.17% Jan-23 AGPMMSF 15.33% | Feb-23 Mai | r-23 Apr-23 | May-23 | Jun-23 19.65% | Aug-23 | Sep-23 (| Oct-23 | Nov-23 | Dec-23 | Jan-24 19.53% | Feb-24 |

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* Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

**AGPF Mgt Fee has been revised from Aug 24, 2022 through 2nd supplemental OD

**Actual Management fee charged: Up to 1.25 % p.a. on average Net Assets of each Sub-Fund.

***AGESF: This includes 0.2040% representing government levy and SECP Fee

****AGDSF: This includes 0.1410% representing government levy and SECP Fee

*****AGMMSF: This includes 0.1400% representing government levy and SECP Fee



Alfalah GHP Consumer Index Exchange Traded Fund

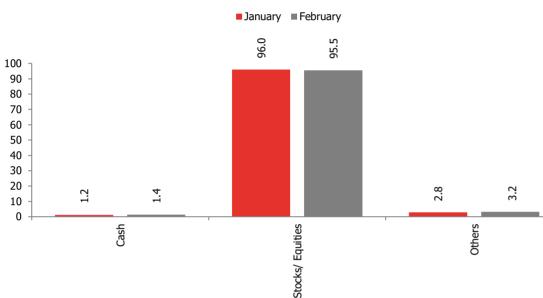
AMC Rating: "AM1" by VIS 29-Dec-23

Investment Objective

Alfalah Consumer Index Exchange Traded Fund (ACIETF) is an open-ended scheme that is traded on Pakistan Stock Exchange and shall aim to track the performance of the Benchmark index. The index shall be periodically re-balanced & reconstituted as specified in the offering document in order to provide long-term capital appreciation and dividends yield to the investors.

| Basic Information | | Investment Committee | |
|-----------------------------------|--|------------------------------|---------------------------------|
| Category: Exchange Traded Fund | Management Fee: 0.25% | Khaldoon Bin Latif | Chief Executive Officer |
| Fund Type: Open Ended | Min. Initial Investment: PKR 100,000/- | Ayub Khuhro | Chief Investment Officer |
| Benchmark: Alfalah Consumer Index | Min. Subseq. Investment: PKR 100,000/- | Faisal Ali Khan | Chief Financial Officer |
| Launch Date: January 17, 2022 | Trustee: CDC Pakistan Limited | Shariq Mukhtar Hashmi | Chief Compliance Officer |
| Par Value: 5 | Auditor: AF Ferguson & Co. Pakistan | Muddasir Ahmed Shaikh | Head of Equities |
| Pricing: Backward Pricing | Listing: Pakistan Stock Exchange | Mustafa Kamal | Head of Fixed Income |
| Risk Profile: High | Dealing Days: Monday - Friday | Shams-ud-din Shah, CFA, FCCA | Head of Research |
| Leverage: Nil | Cut-off Time: 9:00 am - 4:00 pm | Omar Mukhtar | Head of Risk |
| Sales Load: 0.50% | | Salman Jawaid | Fund Manager Fixed Income Funds |
| | | Anil Kumar, CFA | Jr. Fund Manager Equity Funds |

Asset Allocation (as % of Total Assets)



Fund Statistics Fund Size PKR mn (Feb 2024) 11.01 Fund Size including AGIML Investment (Pkr mn) 42.37 NAV (PkR): 9.900 Sharpe Ratio* 0.47 **Information Ratio*** -0.42 Standard Deviation* 22.67% 2.95% Total Expense Ratio(YTD)** Total Expense Ratio(Month) 2.84%

ACIETF

| 50 | | | | | | Fund Performance | 5 | DM | ACIEIF |
|---------------|----------------------|--|--------------------|----------------|-------|---------------------|-----------------------------|---------|---------------------|
| 20 - 10 - | 1.2 | | | 2.8 | 3.2 | Since Inception | | 6.91% | -1.00% |
| 0 | | | | _ | | YTD | | 56.95% | 47.76% |
| • | Cash | , A A A A A A A A A A A A A A A A A A A | } | Others | | Month (Feb 2024) |) | 3.34% | 2.80% |
| | Ö | Failittes | | Oth | | Asset Allocation (. | Sector Wise as a % of Total | Assets) | |
| | | /58 | 2 | | | Cement | | | 29.42% |
| | | Stocks/ | | | | Oil & Gas Marketi | ng Companies | | 16.64% |
| | | 0. |) | | | Textile Composite | 2 | | 13.69% |
| | | | | | | Automobile Assen | nbler | | 12.68% |
| Amoun | t invested by fund a | of funds is Rs. 3136087 | '5 million subtrac | ted from total | | Engineering | | | 10.32% |
| istoric | al Performance (| %) | | | | Others | | | 12.73% |
| ر 00 | | | | | | Total | | | 95.47% |
| 30 - | | ■ ACIETF | ■ BM | | | Top 10 Holdings (| % of Total Assets) | | |
| 50 - | | | | | | Millat Tractors Lin | nited | | 10.30% |
| | | | | | | Lucky Cement Lin | nited | | 9.44% |
| 0 - | | | | | | Pakistan State Oil | l Company Limited | | 9.19% |
| 0 - | - | | | | | Interloop Limited | l | | 7.67% |
| | 0.0 | 0.0 | | | | Sui Northern Gas | Pipelines Limited | | 7.45% |
| 0 | | I | | | | Maple Leaf Cemer | nt Factory Limited | | 7.13% |
| 0 - | | | | ~ | 4 | Cherat Cement Co | | | 7.03% |
| _{•0} | | | -20.50 -25.4 | 5.08 | -14.4 | D.G. Khan Cement | t Company Limited | | 5.82% |
| 10 - | FY20 | FY21 | ²⁷ FY22 | | Y23 | National Foods Li | mited | | 4.19% |
| | | | | - | | The Searle Compa | any Limited | | 4.05% |
| etails | of Non-Complian | t Investments | | | | | | | 0 / 1 |
| | | _ | | Value befor | | Provisioning | Value after | % Gross | % Net |
| ame | | Туре | | Provisionin | g | Held, if any | Provisioning | Assets | Assets |

Fund Performance

| | | | | | | | | UCP 10 | | | | | |
|--------|--------|-------|-------|-------|-------|---------------|---------|---------------|---------------|---------------|-------|--------|-------|
| ACIETF | -1.42% | 2.56% | 2.19% | 0.92% | 1.52% | 18.51% | -13.10% | 7.97% | 15.03% | 19.95% | 2.33% | -8.46% | 2.80% |
| BM | -1.21% | 2.77% | 2.58% | 1.29% | 1.61% | 19.53% | -13.05% | 8.16% | 15.56% | 20.18% | 2.52% | -5.11% | 3.34% |

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* Calculated on 12-month trailing data.

**This include 0.1490% representing government levy and SECP Fee.

Selling & marketing expense - for the period ended February, 2024, PKR Mn 0.000





Alfalah Asset Management limited (formerly Alfalah GHP Investment Management limited)

Islamic Chamber Of Commerce Industry & Agriculture Building, 2nd Floor ST-2/A Block 9, KDA Scheme 5, Clifton,Karachi UAN: +92 (21) 111 090 090 Fax: +92 (21) 35306752 <u>www.alfalahamc.com</u>