# Fund Managers' Report

July 2015



## **Economic & Capital Markets Review**

#### **Economic Review & Outlook**

CPI inflation for July-15 clocked in at a twelve year low of 1.8% YoY, compared to 3.16% for June-15 and 7.9% for July-14. While food inflation remained tamed owing to drop in perishable food items, the house rent index (HRI) witnessed a rise of 1.2% MoM. Resultantly, core inflation clocked in higher at 4.1% YoY owing to greater share of HRI.

Monthly current account deficit reduced to USD 343mn in Jun-15 versus the revised current account deficit of USD 473mn in May-15. Although trade deficit inched up 3% MoM, double digit rise in current transfers helped reduce the current account deficit. Current account deficit for FY15 stands at USD 2.3bn (\$\frac{1}{2}7\% YoY)\$, as opposed to USD 3.1bn witnessed over FY14. Compared to 2% CAD (as % of GDP) in FY12, the annual numbers have shown a sequential decline in each passing year, with 0.8% CAD reported for FY15.

Amid subdued crude oil price outlook (USD 45-60/bbl range) for FY16, we expect the import bill to fall in the current fiscal year. Although 4% dip in exports is a cause of concern, we are of the view that the outgoing year reflected most of the negatives in Textile and Other export heads. Overall, we expect the current account deficit to improve further in FY16, with crude oil price acting as the key swing factor. Forex reserves are also expected to rise higher than the recent high of USD 18.7bn in consideration of multilateral and CPEC inflows.

#### **Money Market Review & Outlook**

The Central Bank maintained the policy rate at 7%, and the target rate at 6.5% in July Monetary Policy Statement. Overnight liquidity environment remained strained, owing to which SBP conducted 7 liquidity injections totaling PKR 4,200bn.

The market saw T-bill auction yields for 3M and 6M maintained at previous levels of 6.93% and 6.95% respectively, while that for the 12M T-bill came off by 1bps to 6.96%. The SBP also maintained cut-off rates for 3Y and 5Y PIBs at 8.09% and 8.99% respectively. The regulator scrapped auctions for 10Y and 20Y PIBs for the second consecutive month. Secondary market yields for both T-bills and PIBs fell over July on account of lower inflation and greater institutional demand post-June. While T-bill yields fell by 2-7bps, fall in PIBs yields was more pronounced at 26-37bps.

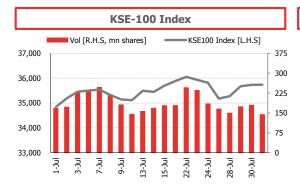
The policy outlook remains stable, especially in light of the 12-year low inflation of 1.8% for July. With inflation forecasted to remain benign till 1HFY16, prospect of another potential rate cut cannot be ruled out.

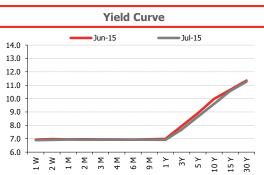
### **Equity Market Review & Outlook**

The benchmark index gained 3.9% in July, as all key sectors barring Oil & Gas sector appreciated. MCB, HBL & Engro contributed the most in terms of index points gain during July. Low inflation, status quo on discount rate and a strong rally in small cap stocks were the highlights of the month. Volumes for the KSE-100 index dipped by 8% MoM to 187mn in July.

Commercial Banks and Telecom sector outperformed amongst the key sectors, while the Oil & Gas sector lost the most value. We attribute the rise in Banking stocks to hefty foreign buying, which clocked in at positive USD 21mn in a month when overall foreign outflow was USD 21mn. On the flip side, Oil & Gas sector slipped due to 8% drop in monthly oil prices on account of US and Iran reaching an agreement on nuclear issue. The biggest net buy during the month came from local companies (USD 39mn) and Individuals (USD 31mn), with Banks/DFIs emerging as the biggest net sellers (USD 36mn).

CPI is projected to remain subdued in the next few months due to high base effect and low oil prices. Stability on the political side is also being witnessed as the key opposition party (PTI) has accepted the Judicial Commission report with focus now on electoral reforms process. With the result season in full swing, price volatility will now be limited to result announcements. That said, the market re-rating theme remains in play, where the KSE-100 index may appreciate more than modestly in the longer run, albeit with periodic corrections.





Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future

## Alfalah GHP Cash Fund

Fund Rating: "AA (f)" by PACRA 19-Mar-15 AMC Rating: "AM2-" by PACRA 15-Apr-15

## Investment Objective

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and

**Basic Information** Category: Money Market Scher Management Fee: 1.00% Fund Type: Open Ended Benchmark: Avg. 3 Mth Dep. Rates of 3 "AA" Rated Banks Launch Date: March 12, 2010 Par Value: PKR 500 **Pricing: Forward Day** Sales Load: NA **Risk Profile: Low** 

Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-**Trustee: MCB Financial Services Limited** Auditor: E&Y, Ford Rhodes Sidat Hyder Listing: Karachi Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

Nabeel Malik Ather H. Medina **Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi Imran Altaf, CFA **Kashif Kasim** 

Investment Committee

Maheen Rahman

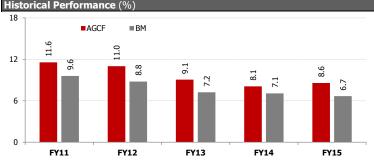
Noman Soomro

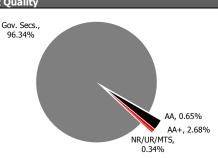
**Chief Executive Officer** Chief Operating Officer **Chief Investment Officer Head of Corporate Strategy** Head of Investment Advisory/ Senior Portfolio Manager **Head of Risk & Compliance** Portfolio Manager Jr. Portfolio Manager

Asset Allocation (as % of Total Assets) 110 96.3 ■ July 71.5 88 Plac. with Banks/DFIs Repo ag. GS Repo a. r Secs. Backed/ . Guar. T-Bills CPs with NBFCs FFCs/Sukuks Spread Trans. 얼.

runa Statistics		
Fund Size (PkR mn; as on July 31, 2015):		1,047
NAV (PkR):		503.32
Sharpe Ratio		-2.92
Wtd. Average Maturity (months):		1.21
Since Inception		11.90%
Fund Douformanco	DM	ACCE

YTD			5.18%	5.55%
Month (July'15):			5.18%	5.55%
Credit Quality (as	% of Total Assets	)		
Govt. Guar.	96.34%	Α		0.00%
AAA	0.00%	A-		0.00%
AA+	2.68%	BBB+		0.00%
AA	0.65%	BBB		0.00%
AA-	0.00%	Below IG		0.00%
A+	0.00%	NR/UR		0.34%





Details of	Non-Comp	liant Inves	stments										
Name			Туре		Value before Provisioning		Provisioning Held, if any	-	Value after Provisioning		% Gross Assets		% Net Assets
1 Year - R	Rolling Retu	irns											
		Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	
AGCF	8.17%	8.25%	8.15%	8.19%	9.39%	7.91%	9.94%	7.40%	6.65%	8.24%	6.46%	10.39%	5.55%
BM	7.67%	7.67%	7.67%	7.43%	7.43%	7.18%	6.35%	6.63%	6.02%	5.85%	5.18%	5.18%	5.18%

### **WWF Disclaimer**

The Fund/Scheme has maintained provisions amounting to Rs. 17.795mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.8.5547 / 1.71%. For details, investors are advised to read the latest Financial Statements of the Scheme.

#### Disclaime



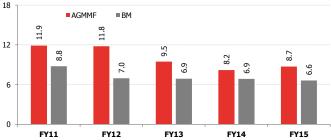
# Alfalah GHP Money Market Fund (Formerly IGI Money Market Fund)

Fund Rating: "AA (f)" by PACRA 19-Mar-15 AMC Rating: "AM2-" by PACRA 15-April-2015

## **Investment Objective**

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

**Basic Information** Investment Committee Category: Money Market Schen Management Fee: 0.80% Maheen Rahman **Chief Executive Officer** Min. Initial Investment: PKR 5,000/-**Fund Type: Open Ended Noman Soomro Chief Operating Officer** Benchmark: Avg. 3 Mth Dep. Min. Subseq. Investment: PKR 1,000/-Nabeel Malik **Chief Investment Officer** Rates of 3 "AA" Rated Banks **Trustee: CDC Pakistan Limited** Ather H. Medina **Head of Corporate Strategy** Launch Date: May 27, 2010 Auditor: E&Y, Ford Rhodes Sidat Hyder **Muddasir Ahmed Shaikh** Head of Investment Advisory/ Par Value: 100 Listing: Lahore Stock Exchange Senior Portfolio Manager **Pricing: Forward Day** Shariq Mukhtar Hashmi **Head of Risk & Compliance Dealing Days: Monday - Friday** Cut-off Time: 9:00 am - 4:00 pm **Imran Altaf, CFA Portfolio Manager** Sales Load: 1.00% **Risk Profile: Low** Leverage: Nil **Kashif Kasim** Jr. Portfolio Manager Asset Allocation (as Fund Size (PkR mn; as on Jul 31, 2015): 2.276 100 75.1 NAV (PkR): 101.3200 80 60.1 **Sharpe Ratio** -2.6974 Wtd. Average Maturity (months): 1.93 AGMMF 40 YTD 5.18% 5.86% 20 Month (Jul'15): 5.18% 5.86% Backed/ Gov. Guar. Repo ag. other Secs. Repo ag. GS TFCs/Sukuks S Cash PIBs Govt. Guar. 75.08% 0.00% AAA 0.00% 0.00% 2.49% BBB+ 0.00% AA+0.00% ΔΔ 22.21% **BBB** AA-0.00% **Below IG** 0.00% NR/UR 0.22% **A**+ 0.00% Historical Performance (%) **Portfolio Credit Qualit** 18 ■ AGMMF ■ BM AA+, 2.49%





Details of I	Details of Non-Compliant Investments												
Name			Туре		Value befor Provisionin		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
Rolling Re													
	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
AGMMF	8.42%	8.41%	8.33%	8.66%	9.04%	8.08%	10.01%	7.45%	7.19%	8.23%	6.98%	9.89%	5.86%
BM	7.67%	7.67%	7.43%	7.45%	7.43%	7.18%	6.35%	6.63%	5.72%	5.55%	5.18%	5.18%	5.18%

## WWF Disclaimer

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 17.028mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.7580 / 0.75%. The sum provided in this regard stands at Rs. 5.613 had this provision not been made, the YTD return would be higher by Rs. 0.2498 / 0.25%. For details, investors are advised to read the latest Financial Statements of the Scheme.



# Alfalah GHP Sovereign Fund

Fund Rating: "AA-(f)" by PACRA 22-May-2014 AMC Rating: "AM2-" by PACRA 15-April-2015

## **Investment Objective**

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

<b>Basic Information</b>		Investment Committee	
	3 3	Maheen Rahman	Chief Executive Officer
7.		Noman Soomro	Chief Operating Officer
	, , , , , , , , , , , , , , , , , , , ,	Nabeel Malik	Chief Investment Officer
30% 6M DR (3"AA-" or above   Trus		Ather H. Medina	Head of Corporate Strategy
- ·		Muddasir Ahmed Shaikh	Head of Investment Advisory/
	sting: Lahore Stock Exchange		Senior Portfolio Manager
3	<i>3</i> , , , ,	Shariq Mukhtar Hashmi	Head of Risk & Compliance
	•	Imran Altaf, CFA	Portfolio Manager
		Kashif Kasim	Jr. Portfolio Manager
Asset Allocation (as % of Total Assets	ets)	Fund Statistics	
100		Fund Size (PkR mn; as on Jul 31, 2015):	7,197
■ June ■ July		NAV (PkR):	103.4951
80	P 6	Wtd. Average Maturity (months):	16.03
60	57.7 49.9 46.4	Sharpe Ratio	0.26
		Since Inception Return	15.16%
40	27.2	Fund Performance	BM AGSOF
20 - 21 6		YTD	6.36% 7.82%
20 7		Month (Jul-15):	6.36% 7.82%
0	<del></del>	Credit Quality (as % of Total Assets)	
Cash Plac. with Banks/DFIs Plac. with NBFCs Rev. Repo ag. GS Govt. Backed/ Gov. Guar.	Eukuks PIBs T-Bills CPs MTS Trans.	Govt. Secs. 96.23% A	0.00%
Cash hac. with anks/DFIs with NBFCs Repo ag. GS Repo ag. er Secs Backed/ v. Guar.	TFCs/Sukuks PIBs T-Bills CPs MTS Spread Trans.	AAA 0.00% A-	0.00%
Plac Bank N N ev. Re ev. Re Gs. Cs cother:	Cs/	AA+ 0.00% BBB+	0.00%
Ba Ba Rev. Cev. oth Govt Govt	T Spirit	AA 3.34% BBB	0.00%
		AA- 0.00% Below	
<b>Historical Performance</b> (%)		A+ 0.00% NR/UF	0.43%
18 ¬ ■AGSF ■BM	16.6	TFC/Sukuk Holdings (% of Total Assets)	
AGSF = DIVI			
12	3.7		
	8.7		
6 -			

-	Y11	FY12	FY13	FY:	L4	FY15							
<b>Details of</b>	Non-Comp	liant Inve	stments										
					/alue befor		Provisionin	_	Value after		% Gross		% Net
Name			Туре	l	Provisionin	g	Held, if any	<u>/</u>	Provisioning		Assets		Assets
1 Year -Re	olling Retu	rns											
	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
AGSOF	11.85%	9.41%	11.28%	28.38%	21.95%	20.36%	29.62%	12.67%	14.20%	24.04%	4.59%	-3.99%	7.82%
BM	9.12%	9.24%	9.24%	9.22%	8.98%	8.90%	8.21%	7.84%	7.51%	6.45%	6.19%	6.30%	6.36%

## **WWF** Disclaimer

The Fund/Scheme has maintained provisions amounting to Rs. 15.11mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.2173 / 0.22%. For details, investors are advised to read the latest Financial Statements of the Scheme.

## **Disclaimer**



# Alfalah GHP Income Fund (Formerly IGI Income Fund)

Fund Rating: "A+(f)" by PACRA 13-Mar-2014 AMC Rating: "AM2-" by PACRA 15-April-2015

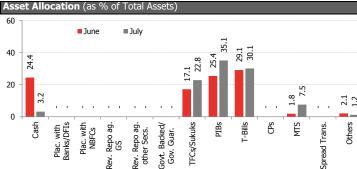
### **Investment Objective**

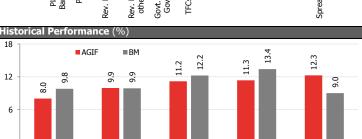
The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Basic Information
Category: Income Scheme
Fund Type: Open Ended
Benchmark: 6 Month KIBOR
Launch Date: April 14, 2007
Par Value: 100
Pricing: Forward Day
Sales Load: 1.00%
Risk Profile: Low
Leverage: Nil

Management Fee: 1.25%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: E&Y, Ford Rhodes Sidat Hyder
Listing: Lahore Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

Investment Committee Maheen Rahman Chief Executive Officer **Noman Soomro Chief Operating Officer** Nabeel Malik Chief Investment Officer Ather H. Medina **Head of Corporate Strategy Muddasir Ahmed Shaikh** Head of Investment Advisory/ Senior Portfolio Manager **Head of Risk & Compliance** Shariq Mukhtar Hashmi Imran Altaf, CFA Portfolio Manager **Kashif Kasim** Jr. Portfolio Manager





FY13

FY14

Fund Statistics			
Fund Size (PkR mn; as	s on July 31, 20	015):	973
NAV (PkR):			106.1952
Sharpe Ratio			0.91
Wtd. Average Maturi	i <b>ty</b> (months):		31.82
<b>Fund Performance</b>		ВМ	AGIF
YTD		7.04%	9.49%
Month (July '15):		7.04%	9.49%
Credit Quality (as %	of Total Assets)	)	
Govt. Sec / Guar.	65.24%	A	0.00%
AAA	0.03%	A-	0.00%
AA+	2.95%	BBB+	0.00%
AA	0.20%	BBB	0.00%
AA-	14.98%	Below IG	0.00%
A+	7.87%	MTS/NR/UR	8.76%
TFC/Sukuk Holdings	(% of Total As	sets)	
Bank Alfalah Ltd. V -	8.01%		
NTR Rank 19-06-201	4		2 90%

-, , -	
TFC/Sukuk Holdings (% of Total Assets)	
Bank Alfalah Ltd. V - (20-Feb-13)	8.01%
NIB Bank 19-06-2014	2.90%
Engro Fert Sukuk (09-07-2014)	4.97%
Faysal Bank Ltd (27-Dec-10)	4.65%
Pak Mobile Communication - (18-Apr-12)	1.38%
Bank Al Falah - (2-Dec-09)- Floating	0.94%

<b>Details of</b>	Details of Non-Compliant Investments												
Name			Туре		Value before Provisioning		Provisionin Held, if any	_	Value after Provisioning		% Gross Assets		% Net Assets
Rolling R	eturns												
rtoning it	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
AGIF BM	9.29% 10.17%	9.75% 10.18%	9.86% 10.18%	14.62% 10.19%	16.87% 9.86%	13.72% 9.65%	21.18% 9.18%	12.64% 8.49%	11.79% 8.18%	19.26% 7.88%	5.73% 7.04%	-4.07% 6.89%	9.49% 7.04%

FY15

#### **WWF Disclaime**

FY11

FY12

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 15.570mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.1.7001 or 1.61%. The sum provided in this regard stands at Rs. 4,620,944 had this provision not been made, the YTD return would have been higher by Rs. 0.5046 or 0.48%. For details, investors are advised to read the latest Financial Statements of the Scheme.

#### Disclaimer



# Alfalah GHP Income Multiplier Fund

Fund Rating: "A+(f)" by PACRA 26-May-15 AMC Rating: "AM2-" by PACRA 15-Apr-15

## **Investment Objective**

The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

**Investment Committee** Maheen Rahman Category: Aggressive Income Management Fee: 1.25% Chief Executive Officer Min. Initial Investment: PKR 5,000/-**Noman Soomro Fund Type: Open Ended Chief Operating Officer Benchmark: 12 Month KIBOR** Min. Subseq. Investment: PKR 1,000/-**Nabeel Malik Chief Investment Officer** Ather H. Medina Launch Date: June 15, 2007 **Trustee: CDC Pakistan Limited Head of Corporate Strategy Muddasir Ahmed Shaikh** Par Value: PKR 50/-Auditor: E&Y, Ford Rhodes Sidat Hyder Head of Investment Advisory/ **Pricing: Forward Day** Listing: Karachi Stock Exchange Senior Portfolio Manager **Dealing Days: Monday - Friday** Sales Load: 3.00% Shariq Mukhtar Hashmi **Head of Risk & Compliance** Risk Profile: High Cut-off Time: 9:00 am - 4:00 pm Imran Altaf, CFA **Portfolio Manager** Leverage: Nil **Kashif Kasim** Jr. Portfolio Manager Asset Allocation (as % of Total Assets) **Fund Statistics** Fund Size (PkR mn; as on July 31, 2015): 2,421 70 NAV (PkR): 51.02 ■ July 60 **Sharpe Ratio** 0.57 39.1 Wtd. Average Maturity (months): 22.67 **Since Inception Return** 7.13% 40 **Fund Performance AGIMF** 30 ВМ 13.1 YTD 7.37% 9.09% 20 9.3 7.37% 9.09% 4.1 Month (July '15): 10 Credit Quality (as 89.2% 0.0% Rev. Repo ag. other Secs. Gov. Guar./ Ijara Sukuk Govt. Guar. with T-Bills SS TFCs/Sukuks Spread Trans. AAA 0.0% Α-1.1% AA+ 0.0% BBB+ 0.0% AA 4.3% **BBB** 0.0% 0.0% AA-0.2% **Below IG** 1.2% A+ 3.9% NR/UR TFC/Sukuk Holdings (% of Total Assets) 13.9 14.2 12.8 10.2 **Engro Fertilizer - SUKUK** 3.18% 12 K-Electric - (19-Mar-14) 2.27% GOP Ijara Sukuk IX (26-Dec-11) 1.83% 6 Maple Leaf Cement - (3-Dec-07) 1.10% NIB Bank ltd II (19-06-2014) 0.77% GOP Ijara Sukuk XII (28-Jun-15) 0.28% FY12 FY13 FY14 FY15 Bank Alfalah Ltd. - (20-Feb-13) 0.25% AGIME **■ BM** 

Details of	Non-Comp	liant Inves	tments	V	alue befor	e	Provisionin	a	Value after		% Gross		% Net
Name			Туре		rovisioning		Held, if any	_	Provisioning		Assets		Assets
1- Year R	olling Retu	rns											
1- Year R	Jul-14	rns Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
1- Year Ro			Sep-14 9.65%	0ct-14 19.36%	Nov-14 18.22%	Dec-14 19.28%	Jan-15 29.98%	Feb-15 13.92%		Apr-15 22.46%	May-15 3.23%	Jun-15 -7.55%	Jul-15 9.09%

The Fund/Scheme has maintained provisions amounting to Rs. 11.569mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.2438 / 0.48%. For details, investors are advised to read the latest Financial Statements of the Scheme.

#### Disclaimer



# Alfalah GHP Islamic Income Fund (Formerly IGI Islamic Income Fund)

7.2

EV12

Fund Rating: "A+(f)" by PACRA 13-Mar-14 AMC Rating: "AM2-" by PACRA 15-Apr-15

### **Investment Objective**

The investment objective of Alfalah GHP Islamic Income Fund (AGIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

**Investment Committee Basic Information Category: Islamic Income Scheme** Management Fee: 1.00% Maheen Rahman **Chief Executive Officer Fund Type: Open Ended** Min. Initial Investment: PKR 5,000/-**Noman Soomro Chief Operating Officer** Benchmark: Avg. 6 Mth Dep. Rates -**Nabeel Malik** Min. Subseq. Investment: PKR 1,000/-**Chief Investment Officer Trustee: CDC Pakistan Limited** Ather H. Medina 3 Islamic Banks **Head of Corporate Strategy Muddasir Ahmed Shaikh** Launch Date: December 3, 2009 Auditor: E&Y, Ford Rhodes Sidat Hyder Head of Investment Advisory/ Par Value: 100 Listing: Lahore Stock Exchange Senior Portfolio Manager Dealing Days: Monday - Friday Shariq Mukhtar Hashmi **Head of Risk & Compliance Pricing: Forward Day** Sales Load: 1.00% Cut-off Time: 9:00 am - 4:00 pm Imran Altaf, CFA **Portfolio Manager Kashif Kasim** Jr. Portfolio Manager **Risk Profile: Low** Leverage: Nil Asset Allocation (as % of Total Assets **Fund Statistics** Fund Size (PkR mn; as on Jul 31, 2015): 100 72.8 June ■July NAV (PkR): 80 Wtd. Average Maturity (months): **Since Inception Return** 60 **Fund Performance** 26.4 40 5.19% Month (July '15): 5.19% 20 0.8 Credit Quality (as 0.00% Govt. Guar. Α Backed/ . Guar. Others with ag. FFCs/Sukuks PIBs CPs Cast Plac. with NBFCs Spread Trans. Repo ag er Secs. AAA 73.42% A-BBB+ 0.00% AA+AA 12.92% **BBB** AA-0.00% **Below IG** 13.05% Historical Performance (%)  $\Delta +$ NR/UR TFC/Sukuk Holdings (% of Total Ass ■ AGIIF K. Electric Sukuk - 3 vear **Engro Fertilizer Sukuk** 12

6.9

EV1 E

6.7

EV1/

	FY11	FY12	FY13	FY14	F	115							
<b>Details of</b>	Non-Compl	iant Investme	nts										
			_		alue before		Provisioning	•	Value after		% Gross		% Net
Name			Туре	P	rovisioning		Held, if any		Provisioning		Assets		Assets
1 Year - R	olling Retur	ns											
	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
AGIIF	-1.31%	6.96%	9.42%	6.10%	9.74%	8.02%	8.89%	6.46%	7.44%	6.48%	6.64%	4.40%	4.48%
BM	6.70%	6.69%	6.70%	6.73%	6.86%	6.76%	6.68%	6.74%	6.33%	5.96%	5.85%	5.40%	5.19%
WWF Disc	laimor												

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 2.248mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.2.0079 / 2.00%. The sum provided in this regard stands at Rs. 0.179mn had this provision not been made, the YTD return would have been higher by Rs. 0.1600 / 0.16%. For details, investors are advised to read the latest Financial Statements of the Scheme.

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113

100.8853

9.10

9.75%

**AGIIF** 

4.48%

4.48%

0.00%

0.00%

0.00%

0.00%

0.00%

0.61%

12.92%

13.05%

EV12

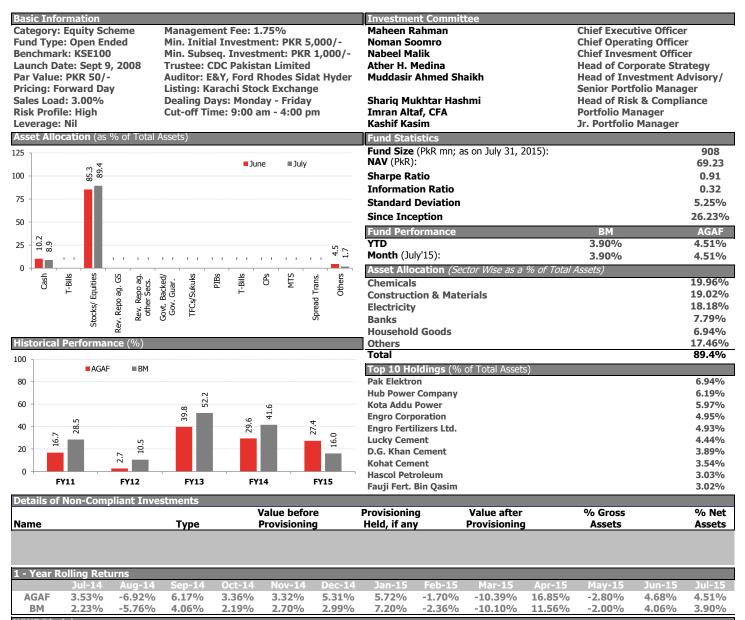
# Alfalah GHP Alpha Fund

Fund Rating: "2 Star" by PACRA 21-Nov-14

AMC Rating: "AM2-" by PACRA 15-Apr-15

#### **Investment Objective**

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.



## **WWF** Disclaimer

The Fund/Scheme has maintained provisions amounting to Rs. 7.289mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.5556 / 0.84%. For details, investors are advised to read the latest Financial Statements of the Scheme.

#### Disclaimer



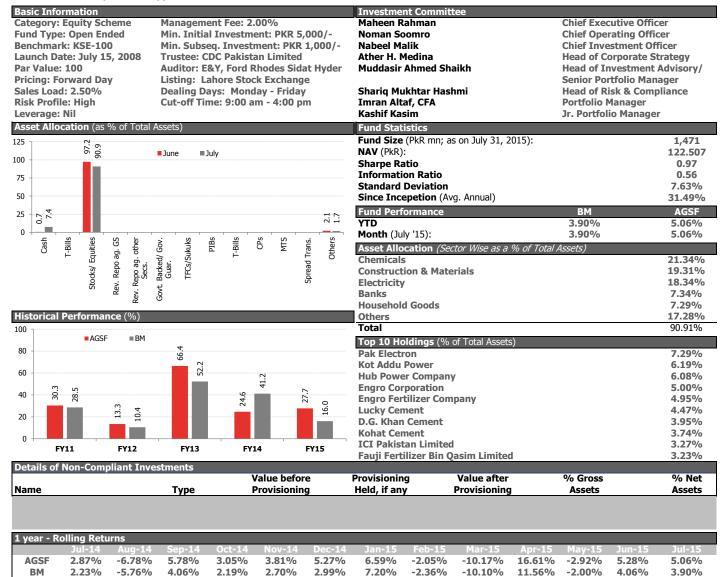
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# Alfalah GHP Stock Fund (Formerly IGI Stock Fund)

Fund Rating: "3 Star" by PACRA 21-Nov-14 AMC Rating: "AM2-" by PACRA 15-April-2015

#### **Investment Objective**

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.



The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 4.780mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.3980 / 0.34%. The YTD sum provided in this regard stands at Rs.7.28mn, had this provision not been made, the YTD return would have been higher by Rs.0.6063 / 0.52%. For details, investors are advised to read the latest Financial Statements of the Scheme.

#### Disclaimer



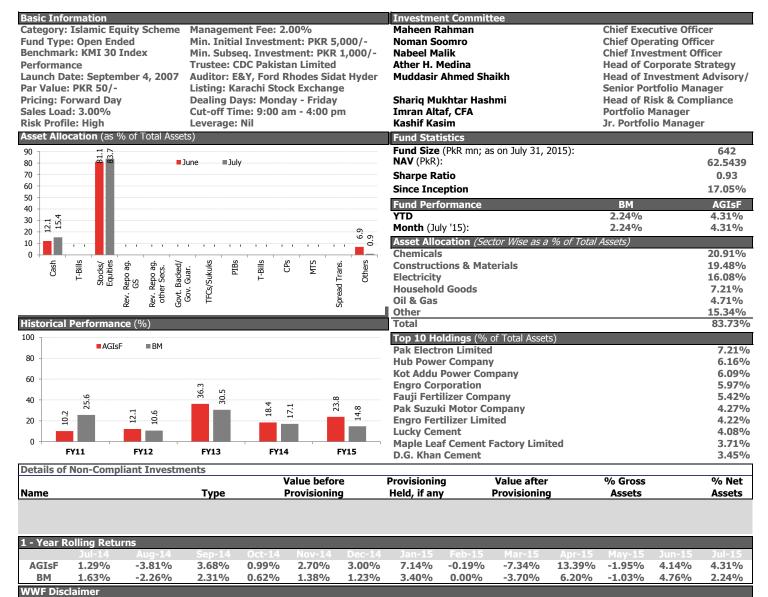
## Alfalah GHP Islamic Stock Fund

(Formerly Alfalah GHP Islamic Fund)

Fund Rating: "4 Star" by PACRA 21-Nov-14 AMC Rating: "AM2-" by PACRA 15-Apr-15

### **Investment Objective**

Alfalah GHP Islamic Stock Fund (AGISF) (formerly Alfalah GHP Islamic Fund) is an Open Ended Shariah Compliant Islamic Equity Fund; The investment objective of the Fund is to achieve long term capital growth by investing primarily in shariah compliant equity securities.



The Fund/Scheme has maintained provisions amounting to Rs. 10.802mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.0526 / 1.76%. For details, investors are advised to read the latest Financial Statements of the Scheme.

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#### Disclosure

The fund has been reclassified from Islamic Asset Allocation Fund (Risk profile Moderate to High) to Islamic Stock Fund (Risk profile High) with effect from May 04, 2015. In this connection, the fund has been renamed as Alfalah GHP Islamic Stock Fund and its benchmark has been changed to the KMI-30 Index. The past period returns are of Alfalah GHP Islamic Fund. The YTD benchmark calculation and the MTB benchmark calculation are based entirely on



# Alfalah GHP Value Fund

Fund Rating: "3 Star" by PACRA 21-Nov-14 AMC Rating: "AM2-" by PACRA 15-Apr-15

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

<b>Basic Information</b>			Investment Committee	
Category: Asset Alloc. Scheme	Management Fee: 2.0		Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Min. Initial Investmen		Noman Soomro	Chief Operating Officer
Benchmark: 50% KSE100	Min. Subseq. Investm		Nabeel Malik	Head of Investments
Index Perfor. + 50% 6M KIBOR			Ather H. Medina	Head of Corporate Strategy
Launch Date: October 29, 2005			Muddasir Ahmed Shaikh	Head of Investment Advisory/
Par Value: PKR 50/- Pricing: Forward Day	Listing: Karachi Stock		Shariq Mukhtar Hashmi	Senior Portfolio Manager Head of Risk & Compliance
Sales Load: 3.00%	Dealing Days: Monda Cut-off Time: 9:00 am		Imran Altaf, CFA	Portfolio Manager
Risk Profile: Moderate to High	Leverage: Nil	- 4.00 pm	Kashif Kasim	Jr. Portfolio Manager
Asset Allocation (as % of Total As			Fund Statistics	31. Portiono Manager
· ·			Fund Size (PkR mn; as on July 31, 2015):	650
2 2	■ June ■ July		NAV (PKK):	64.1083
70			Sharpe Ratio	1.13
60			Since Inception (Avg. Annualized)	11.24%
50			Fund Performance	BM AGVF
30			YTD	2.25% 4.65%
20 - 6	9.0 8.4 6.3		Month (July '15):	2.25% 4.65%
10	0 8 9 15	- - - 5.0 0.9	Asset Allocation (Sector Wise as a % of	Total Assets)
0			Construction & Material	18.79%
Cash T-Bills tocks/ Equities Rev. Repo ag. GS Rev. Repo ag. Other Secs.	Govt. Backed/ Gov. Guar. TFCs/Sukuks PIBs T-Bills CPs	MTS Trans.	Chemicals	14.69%
Cash T-Bills Stocks/ Equities Rev. Repo ag. GS CRev. Repo ag. CRev. Repo ag.	Suk Gua	MTS Spread Trans. Others	Electricity	12.63%
.s/ E .s/ E 	%	ead	Household Golds	6.32%
tock Re Re	g် <sup>ၒ</sup> ⊭	Spr	Automobiles & Parts	5.33%
• • • • • • • • • • • • • • • • • • • •			Others	19.38%
Historical Performance (%)			Total	77.14%
100 ■ AGVF ■ BM			Top 10 Holdings (% of Total Assets)	
80			Pak Elektron	6.32%
80			Engro Corporation Limited	5.77%
60			Kot Addu Power Company	4.42%
	<del>н</del> т		Hub Power Company	4.40%
40	30.1	25.5	Lucky Cement Limited	3.87%
20.11	30 31 31 31 31 31 31 31 31 31 31 31 31 31	2 111.5	DG Khan Cement Pak Suzuki Motor Co.	3.81% 3.45%
50 - 7.3 8.3 11			Engro Fertilizer Limited	3.45% 3.42%
0			Kohat Cement	3.42%
FY11 FY12	FY13 FY14	FY15	Pioneer Cement	2.81%
<b>Details of Non-Compliant Invest</b>	tments			
		lue before	Provisioning Value after	% Gross % Net
Name	Type Pr	ovisioning	Held, if any Provisioning	Assets Assets
Agritech Limited Te	rm Finance Cert.	5,705,000	-5,705,000 0	0.0% 0.0%

The Fund/Scheme has maintained provisions amounting to Rs. 13.38mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.3198 / 2.15%. For details, investors are advised to read the latest Financial Statements of the Scheme.

6.44%

3.99%

0.01%

-0.86%

-7.53%

-4.70%

14.55%

6.11%

-1.89%

-0.71%

3.90%

1.91%

**AGVF** 

BM

Year Rolling Returns

1.33%

1.51%

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3.41%

2.31%

4.65%

2.25%

-4.84%

-2.49%

4.60%

2.42%

1.91%

1.53%

2.73%

1.77%

# Alfalah GHP Capital Preservation Fund

**Fund: Not Yet Rated** 

AMC: "AM2-" by PACRA 15-April-2015

The objective of the Fund is to earn a potentially high return through dynamic asset allocation between Equities and Sovereign Income/Money Market based Collective Investment Schemes in order to provide capital preservation of the Initial Investment Value at completion of the Duration of Fund

#### **Basic Information** Category: Fund of Funds Scheme Fund Type: Open Ended

Benchmark: W.A daily return of KSE100 & 6M D.Rate of 'AA-' & Above Banks, based on actual participation in equity & debt component

**Pricing: Forward Day** 

Load:5.00%, 3.00% (Cont & Backend) Cut-off Time: 9:00 am - 4:00 pm

Management Fee: 1.25%\* Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: MCBFSL Launch Date: Sep 18, 2014 Par Value: 100

Auditor: E&Y, Ford Rhodes Sidat Hyder Dealing Days: Monday - Friday Listing: Lahore Stock Exchange

Leverage: Nil

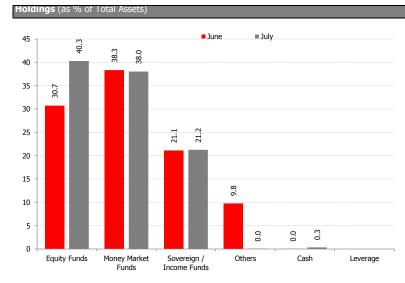
#### Investment Committee Maheen Rahman

Noman Soomro **Nabeel Malik** Ather H. Medina **Muddasir Ahmed Shaikh** 

Shariq Mukhtar Hashmi Imran Altaf, CFA **Kashif Kasim** 

Chief Executive Officer **Chief Operating Officer Chief Investment Officer Head of Corporate Strategy** Head of Investment Advisory/ Senior Portfolio Manager Head of Risk & Compliance Portfolio Manager

Jr. Portfolio Manager



Fund Statistics		
Fund Size (PkR mn; as on July 31st, 2015): NAV (PkR):		1,787 105.4383
Multiplier Range Since Inception Return		2.90 - 3.41 11.89%
Fund Performance	ВМ	AGCPF
YTD Month (July '15):	1.71% 1.71%	1.72% 1.72%

* * *	
Asset Allocation (as % of Total Assets)	
Equity Funds	40.32%
Money Market Funds	38.04%
Sovereign/Income Funds	21.25%
Others	0.04%
Cash	0.35%
Leverage	0.00%
Credit Quality (as % of Total Assets)	

Credit Quality (as % of Total Assets)	
AAA (f)	0.00%
AA (f)	38.04%
AA	0.35%
AA- (f)	21.25%
A+	0.00%
2 Star	19.99%
3 Star	20.34%
NR/UR	0.04%

<b>Details of Non-Compliant Investments</b>						
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 Year -R	olling Returns												
	Jun-14	Jul-14	Aug-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
AGCPF	-	-	-	0.01%	0.63%	2.59%	3.94%	-0.67%	-3.74%	5.49%	-1.01%	2.22%	1.72%
BM	-	-	-	0.06%	0.90%	1.50%	3.81%	-1.07%	-3.51%	3.95%	-0.55%	1.81%	1.71%

The Fund/Scheme has maintained provisions amounting to Rs. 3.37mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.1989 / 0.19%. For details, investors are advised to read the latest Financial Statements of the Scheme.

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns/profit lock in thereon are dependent on forces and factors affecting the capital markets. Past performance is not necessarily indicative of future results. Capital Preservation only applies to the unit holders who hold their investments until maturity date. All returns are calculated assuming reinvested dividends. Please read the Offering Document to understand the investment policies and risks involved.



<sup>\*</sup> Not Applocable, if invested in funds managed by AGIML



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