# Fund Managers' Report

July 2017



Alfalah

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\*Investment may take up to a month to be deployed according to the allocation strategy

## Alfalah GHP Investment Management Limited Fund Managers' Report July 2017

### **Economic & Capital Markets Review**

### **Economic Review & Outlook**

The current account deficit widened in 4QFY17 to USD 4.4bn thereby bringing cumulative FY17 deficit to USD 12.1bn vs. USD 4.9bn in FY16 (a decrease of 147% YoY) highest level in 9yrs. The deficit as a percentage of GDP has risen to 4% in FY17 as compared to 1.7% in FY16. The remittances also went down by 3% YoY to USD 19.3 bn. Import bill is showing no sign of relief as import payments continue to mount by 14%YoY in FY17, reaching an unprecedented high of USD5.1bn in Jun'17. On a positive note, Foreign Direct Investments in Pakistan have broken its declining trend (+4.6% YoY) since the start of FY17 mainly on the back of initiation of mega power and infrastructure projects under CPEC and strengthening business confidence in the country. Petroleum group imports having the largest share (21%) in the import bill surged by 17% YoY in FY17 due to robust demand from transport and power sector. Ramped up infrastructure activity across the country along with initiation of CPEC projects has fueled demand for machinery import payments which grew by 10% YoY in FY17. State Bank in its latest monetary policy (22nd July 2017) announcement has decided to maintain the policy rate at 5.75% on the back of low inflation environment and positive momentum in domestic demand. Consumer Price Index for Jul'17 increased by 2.91% YoY as compared to 3.93% YoY in Jun'17 and 4.12% YoY in Jul'16 on the back of controlled food prices and fuel prices. Worsening of external sector numbers is a challenge to the country's economic managers as heavy IMF debt repayments are due in FY18 and could adversely affect the Rupee Dollar parity that has largely remained stable in FY17.

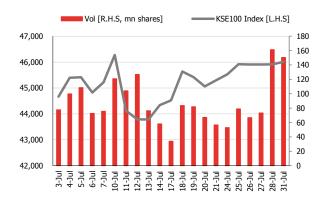
### **Money Market Review & Outlook**

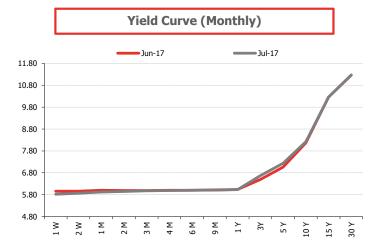
During the month of July, money market witnessed a massive liquidity influx owing to maturity of PIBs and T-bills of approx. PKR 1.3 Trillion. Concentration of market participants remained mostly tilted towards short term especially in 3 and 6 months tenure. In the first T-bill auction SBP raised PKR 545billion against the target of PKR 650 billion cutoff were maintained at 5.99%, 6.01% and 6.04% for 3, 6 and 12 months respectively. During the second auction, massive participation of PKR 1.1 trillion was witnessed out of which a total of PKR 1 trillion was mopped thus entire excess liquidity was picked up by the SBP. In the PIB auction, SBP witnessed limited participation of PKR 75 billion against the target of PKR 100 billion, out of which majority of participation was witnessed in 3Y followed by 5Y and 10Y. The cutoff yields were maintained at 6.40%, 6.89% and 7.9% for 3, 5 and 10 years respectively.

### **Equity Market Review & Outlook**

During the month of July the market lost 1.2% MoM, (555 points). During the period the marker was faced with a lot of headwinds, due to a) political uncertainty JIT related news flow and Panama case decision b) pressure on USD/PKR parity with deteriorating external accounts. Average trading volumes of KSE-100 index declined by 15% MoM in July-2017 and stood at 87mn shares compared to 103mn shares in June 2017, with political ambiguity keeping investors on the sidelines. Furthermore, anticipated foreign inflows related to Pakistan's up gradation to MSCI EM have so far not materialized largely owing to concerns on an overvalued currency. Foreigners once again were net seller in July (USD 38 mn) as they opted to reduce their exposure on all major sectors. Oil and Gas sector demonstrated the highest return of 10.3% MoM in July 2017 on the back of improving oil prices (10% MoM-Brent and 9% MoM-WTI). Commercial Banks were negative (-4.1% MoM) due to lower inflation numbers and therefore a delayed in interest rate reversal also, certain unconfirmed rumors surrounded HBL which caused the index heavy weight to post a lackluster performance. On the local front, Insurance companies remained the largest net buyers (USD 39 mn) followed by Banks/DFIs (USD 21 mn) while Mutual Funds were the net sellers (USD 31 mn). Though heightened political noise may continue to create choppy markets in the near term, a broader buy into CPEC, improved law & order situation and low oil prices keeps the economy on stable footing. This should reflect positively on the long term prospects of equity markets. The market in the short/medium term may remain range bound however any positive news flow regarding political certainty will be viewed as positive by market participants.







Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

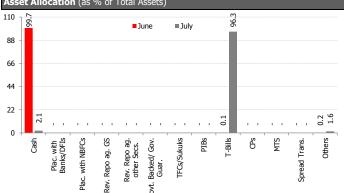
## Alfalah GHP Cash Fund

Fund Stability Rating: "AA+ (f)" by PACRA 12-Jul-17 AMC Rating: "AM2+" by PACRA 16-May-17

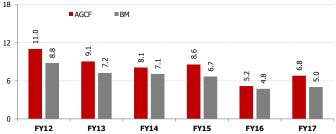
### Investment Obiective

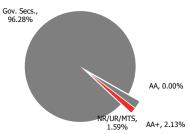
The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

<b>Basic Information</b>		Investment Committee	
Category: Money Market Scher	n Management Fee: 1.00%	Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-	Noman Soomro	Chief Operating Officer
Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 'AA' rated schedule banks as	Min. Subseq. Investment: PKR 1,000/-	Nabeel Malik	Chief Investment Officer
selected by MUFAP **** Launch Date: March 12, 2010	Trustee: MCB Financial Services Limited Auditor: A.F Ferguson & Co. Pakistan	Muddasir Ahmed Shaikh	Head of Investment Advisory/ Senior Portfolio Manager
Par Value: PKR 500	Listing: Pakistan Stock Exchange	Shariq Mukhtar Hashmi	Head of Compliance
Pricing: Forward Day Sales Load: NA Risk Profile: Low	Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil	Kashif Kasim	Jr. Portfolio Manager



Fund Statist	ics			
Fund Size (P	kR mn; as on July 31, 20	17)		216.567
NAV (PkR):				498.55
Sharpe Ratio	)*			0.65
Standard De	viation*			1.70%
Wtd. Averag	e Maturity (months):			2.45
Total Expens	se Ratio***			0.16%
	ion Return**			8.62%
<b>Fund Perform</b>	mance		ВМ	AGCF
YTD			5.19%	4.27%
Month (Ju	uly, 2017):		5.19%	4.27%
<b>Credit Qualit</b>	ty (as % of Total Assets)			
Govt. Guar.	96.28%	Α		0.00%
AAA	0.00%	A-		0.00%
AA+	2.13%	BBB+		0.00%
AA	0.00%	BBB		0.00%
AA-	0.00%	Below IG		0.00%
A+	0.00%	NR/UR		1.59%





Details of	Non-Comp	liant Inves	tments										
Name			Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
1 Year - F	Rolling Retu	rns	_	_	_	_	_			_	_	_	_
1 Year - F	Rolling Retu Jul-16	rns Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
1 Year - F	1 1 4 4		Sep-16 4.57%	Oct-16 5.04%	Nov-16 4.75%	Dec-16 4.85%	Jan-17 23.42%	Feb-17 4.30%	Mar-17 4.73%	Apr-17 4.44%	May-17 4.72%	Jun-17 6.89%	Jul-17 4.27%

Portfolio Credit Quality

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.016mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0371 / 0.01%.

### Disclaime

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Avg. 3 Mth Dep. Rates of 3 "AA" Rated Banks



<sup>\*</sup> Calculated on 12 month trailing data

<sup>\*\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

<sup>\*\*\*</sup>This include 0.024% representing government levy, Worker's Welfare Fund and SECP Fee

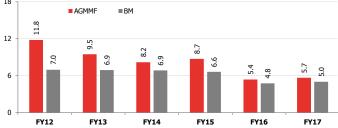
<sup>\*\*\*\*</sup> Effective from Oct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was :

## Alfalah GHP Money Market Fund

Fund Stability Rating: "AA+ (f)" by PACRA 12-Jul-17 AMC Rating: "AM2+" by PACRA 16-May-17

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

### <sup>1</sup>Management Fee: 10% of the Gross Earnings subject to a Category: Money Market Maheen Rahman **Chief Executive Officer** minimum fee of 0.25% of average daily Net Assets and maximum fee of 1% of average Annual Net Assets Scheme Min. Initial Investment: PKR 5.000/-**Fund Type: Open Ended** Noman Soomro **Chief Operating Officer** Benchmark: 70% 3month PKRV rates Min. Subseq. Investment: PKR 1,000/-Nabeel Malik **Chief Investment Officer** +30% 3-months average deposit rates of 3 AA rated schedule banks as selected by MUFAP. \*\*\*\* **Trustee: CDC Pakistan Limited Muddasir Ahmed Shaikh** Head of Investment Advisory/ Launch Date: May 27, 2010 Auditor: A.F Ferguson & Co. Pakistan Senior Portfolio Manager Par Value: 100 Listing: Pakistan Stock Exchange Shariq Mukhtar Hashmi **Head of Compliance** Jr. Portfolio Manager **Pricing: Forward Day** Dealing Days: Monday - Friday **Kashif Kasim** Cut-off Time: 9:00 am - 4:00 pm Sales Load: 1.00% **Risk Profile: Low** Leverage: Nil Asset Allocation (as % of Total As **Fund Statistics** Fund Size (PkR mn; as on Jul 31, 2017): 1.369.940 **■** July 91.5 June NAV (PkR): 97.8591 100 Sharpe Ratio\* -0.11 80 Standard Deviation\* 0.62% Wtd. Average Maturity (months): 60 1.92 Total Expense Ratio\*\*\* 0.10% 40 Since Inception Return\*\* 12.5 8.69% 20 **Fund Performance** AGMMF 0.2 0.4 YTD 5.19% 5.35% Others SS Month (Jul'17): 5.19% 5.35% **NBFCs** -Bills CPs MTS Cash Banks/DFIs PIBS Repo ag. other Secs. Guar. Spread Trans. ag. with Backed/ Gov. Repo Govt. Guar. 87.00% 0.00% 0.00% Δ-0.00% ΔΔΔ ΝĒ 12.49% BBB+ 0.00% AA+ Plac. ΔΔ 0.00% RRR 0.00% Govt. 0.00% 0.00% AA-Below IG šé. 0.00% NR/UR 0.51% A+ cal Performance (%) tfolio Credit Quality





Details of	Non-Compl	liant Invest	ments										
Name			Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning				% Net Assets
Rolling Re	turns				_				_				
Rolling Re	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
AGMMF BM	7.63% 4.48%	4.85% 4.48%	4.81% 4.48%	5.24% 4.73%	4.82% 5.26%	5.12% 5.29%	11.59% 5.25%	4.58% 5.27%	4.71% 5.28%	4.73% 5.30%	4.49% 5.23%	3.28% 5.21%	5.35% 5.19%
Cindle Man	1 1 100 10	E 1/0	ADDRES.										

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.126mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0090 / 0.01%.

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<sup>\*</sup> Calculated on 12 month trailing data

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup>This include 0.025% representing government levy, Worker's Welfare Fund and SECP Fee

<sup>\*\*\*\*</sup> Effective from Oct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was :

Avg. 3 Mth Dep. Rates of 3 "AA" Rated Banks

AGMMF Management fee has been reviesed from July 1, 2017 through Fourth Supplemental Offering Document duly approved by SECP on June 6, 2017.

## Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 12-Jul-2017

AMC Rating: "AM2+" by PACRA 16-May-17

### Investment Objective

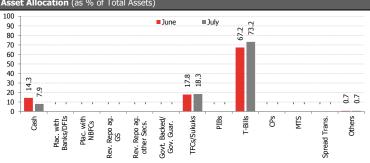
The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

**Basic Information** Category: Income Scheme Management Fee: 1.00% Fund Type: Open Ended Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Benchmark: Six (6) months PKRV rates. \*\*\*\* Trustee: CDC Pakistan Limited Launch Date: May 09, 2014 Auditor: A.F Ferguson & Co. Pakistan Par Value: 100 Listing: Pakistan Stock Exchange **Pricing: Forward Day** Dealing Days: Monday - Friday Sales Load: 1.00% Cut-off Time: 9:00 am - 4:00 pm Risk Profile: Low Leverage: Nil 100 67.2 73.2

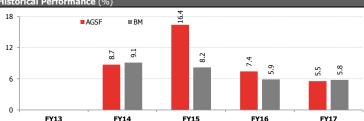
Investment Committee

Maheen Rahman
Chief Executive Officer
Noman Soomro
Chief Operating Officer
Nabeel Malik
Chief Investment Officer
Muddasir Ahmed Shaikh
Head of Investment Advisory/
Senior Portfolio Manager

Shariq Mukhtar Hashmi
Head of Compliance
Kashif Kasim
Jr. Portfolio Manager



Fund Statis	tics				
NAV (PkR):	(PkR mn; as on 3	,			1,198.85 106.2223 1.40
					-0.35 0.80% 0.15% 9.53%
<b>Fund Perfo</b>	rmance		BM		AGSOF
YTD			6.00	%	5.16%
Month	(Jul-17):		6.00	%	5.16%
<b>Credit Qual</b>	l <b>ity</b> (as % of Tota	Assets)			
Govt. Secs. AAA AA+		73.16% 18.28% 0.18%	A A- BBB+		0.00% 0.00% 0.00%
AA		7.66%	BBB		0.00%
AA-		0.02%	Below IG		0.00%
A+		0.00%	NR/UR/MTS		0.71%
TFC/Sukuk	Holdings (% of	Total Assets)			
Standard C	hartered Bank T	FC (29-Jun-	2012)		9.32%



F	Y13	FY14	FY15		FY16	FY17							
<b>Details of No</b>	on-Compliar	nt Investmen	ts										
			_		Value before		Provisioning		Value after		% Gross		% Net
Name			Туре		Provisioning		Held, if any		Provisioning		Assets		Assets
1 Year -Rolli	ng Returns												
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
AGSOF	6.99%	3.10%	3.92%	4.63%	4.82%	4.67%	13.17%	5.79%	4.36%	4.80%	4.60%	3.97%	5.16%
BM	5.38%	5.42%	5.44%	5.60%	5.93%	5.98%	5.91%	5.97%	5.98%	5.99%	6.00%	6.00%	6.00%
Sindh Worke	ers' Welfare	Fund (SWW	F)										

Habib Bank TFC (19-Feb-2016)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.11mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0094 / 0.01%

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8.96%

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

<sup>\*\*\*</sup> This include 0.0276% representing government levy, Worker's Welfare Fund and SECP Fee.

<sup>\*\*\*\*</sup> Effective from Oct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was :

<sup>70% 6</sup>M T-Bill + 30% 6M DR (3"AA-" or above Banks)

## Alfalah GHP Income Fund

Fund Stability Rating: "A+(f)" by PACRA 12-Jul-2017 AMC Rating: "AM2+" by PACRA 16-May-2017

### Investment Objective

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Basic Information
Category: Income Scheme
Fund Type: Open Ended
Benchmark: 6 Month KIBOR
Launch Date: April 14, 2007
Par Value: 100
Pricing: Forward Day
Sales Load: 1.00%
Risk Profile: Low

Management Fee: 1.25% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Value

Provis

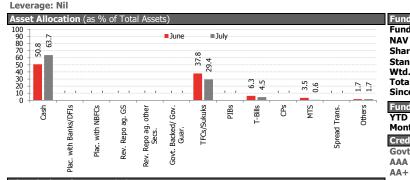
Investment Committee
Maheen Rahman
Noman Soomro

Nabeel Malik Muddasir Ahmed Shaikh

Shariq Mukhtar Hashmi Kashif Kasim Chief Executive Officer
Chief Operating Officer
Chief Investment Officer
Head of Investment Advisory/
Senior Portfolio Manager
Head of Compliance
Jr. Portfolio Manager

5.12%

6.39% 5.91% 4.51% 3.74% 3.61% 2.62% 1.37%



Fund Performance	ВМ	AGIF
Since Inception Return**		9.24%
Total Expense Ratio***		0.18%
Wtd. Average Maturity (months):		22.95
Standard Deviation*		0.55%
Sharpe Ratio*		-0.35
NAV (PkR):		112.4591
Fund Size (PkR mn; as on July 31, 2017):		1,083.28
Fund Statistics		

6.14%

Month (July '17):		6.14%	5.12%
Credit Quality (as % of	f Total Assets)		
Govt. Sec / Guar.	4.51%	A	0.00%
AAA	10.45%	A-	0.00%
AA+	3.28%	BBB+	0.00%
AA	3.88%	BBB	0.00%
AA-	71.58%	Below IG	0.00%
A+	3.99%	MTS/NR/UR	2.30%
TEC/Culcule Holdings /	0/ of Total Accets	1	

	A+	3.99%	MTS/NR/UR	
	TFC/Sukuk Holdings (% of	Total Assets)		
	The bank of Punjab Ltd - (2	22-Dec-2016)		
	HBL TFC - (19-Feb-2016)			
	BYCO Oil Pakistan Sukuk (	18-Jan-2017)	)	
	Engro Fert Sukuk - (09-07-	-2014)		
	Bank Alfalah Ltd. V - (20-F	eb-13)		
	<b>Dubai Islamic Bank Sukuk</b>	c - (14-Jul-20	17)	
	NIB Bank - (19-Jun-2014)			
	Faysal Bank Ltd (27-Dec	-10)		
_	Pank Al Falah (2 Doc 00)	Eleating		

12 -	12.2	13.4	12.3		
6 -	5:6	8.0	0.0	7.6	5.2
	FY13	FY14	FY15	FY16	FY17

Type

■ AGIF

FY17	,	Faysal Bank Ltd (27-Dec-10) Bank Al Falah - (2-Dec-09)- Floating					
e before	Provisioning	Value after	% Gross	% Net			
isioning	Held, if any	Provisioning	Assets	Assets			

Rolling Ret	urns												
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	Mav-17	Jun-17	Jul-17
AGIF	0.46%	5.30%	3.83%	5.04%	8.59%	5.37%	8.41%	5.84%	5.00%	4.97%	4.91%	2.91%	5.12%
ВМ	6.02%	6.02%	6.05%	6.05%	6.08%	6.14%	6.12%	6.13%	6.13%	6.16%	6.15%	6.16%	6.14%
Cindh Worl	corc' Wolfard	Fund (CM/A	/E\										

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.0.096 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0099/0.01%

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Name



<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup>Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup>This include 0.0315% representing government levy, Worker's Welfare Fund and SECP Fee.

## Alfalah GHP Income Multiplier Fund

Management Fee: 1.25%

Fund Stability Rating: "A+(f)" by PACRA 12-Jul-17 AMC Rating: "AM2+" by PACRA 16-May-17

The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Maheen Rahman

**Category: Aggressive Income** Min. Initial Investment: PKR 5,000/-Fund Type: Open Ended Noman Soomro **Chief Operating Officer** Benchmark: 12 Month KIBOR Min. Subseq. Investment: PKR 1,000/-Nabeel Malik **Chief Investment Officer** Launch Date: June 15, 2007 **Trustee: CDC Pakistan Limited Muddasir Ahmed Shaikh** Head of Investment Advisory/ Par Value: PKR 50/-Auditor: A.F Ferguson & Co. Pakistan Senior Portfolio Manager Shariq Mukhtar Hashmi **Pricing: Forward Day** Listing: Pakistan Stock Exchange **Head of Compliance** Sales Load: 3.00% Dealing Days: Monday - Friday **Kashif Kasim** Jr. Portfolio Manager Risk Profile: High Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil **Asset Allocation** (as % of Total Assets) Fund Size (PkR mn; as on July 31, 2017): 100 2,223,82 June ■ July NAV (PkR): 53.4799 90 Sharpe Ratio\* 0.00 80 63.5 Standard Deviation\* 0.52% 70 54.1 Wtd. Average Maturity (months): 24.03 Total Expense Ratio\*\* 0.17% 50 40 Since Inception Return\*\* 6.08% 30 AGIMF 20 6.46% 5.08% 3.4 1.8 3.0 10 Month (July '17): 6.46% 5.08% Others Credit Quality (as % of Total F-Bills MTS Gov. Guar./ Ijara Sukuk rFCs/Sukuks PIBS Spread Trans. 4.7% Gov. Secs. 2.7% AAA 11.9% A-0.0% 3.5% BBB+ 0.0% AA+ BBB 0.0% AA 0.3% 68.2% 0.0% Below IG AA-6.5% NR/UR/MTS 2.3% 18 Top Ten TFC/Sukuk Holdings (% of Total Assets) The bank of Punjab (23-Dec-2016) 5.84% Habib Bank TFC (19-Feb-2016) 5.82% 12 BYCO Oil Pakistan (18-Jan-2017) 3.56% 8.4 Dubai Islamic Bank Sukuk - (14-Jul-2017) 3.16% 6.8 Engro Fertilizer - SUKUK (09-July-2014) 2.57% 6.4 5.9 Standard Chartered Bank TFC (29-Jun-2012) 2.47% 6 Jahangir Siddiqui Company Ltd (24-June-2016) 2.28% Askari Bank Ltd. - (30-Sep-14) 2.26% JS Bank Ltd TFC (14-Dec-2016) 2.15% TPL Trakker Limited - PP Sukuk - (13-Apr-2016) 0.70% FV13 FV14 FV15 FV16 FV17 **Details of Non-Compliant Investments** Value before Provisioning Value after % Gross % Net Name Held, if any Type **Provisioning Provisioning Assets** Assets

Sindh Workers' Welfare Fund (SWWF)

7.27%

1- Year Rolling Returns

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.195mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0047 / 0.01%

8.61%

5.89%

6.40%

5.36%

5.16%

4.81%

7.07%

6.46%

5.08%

5.05%

AGIME

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4.72%



Chief Executive Officer

3.45%

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> This include 0.0312% representing government levy, Worker's Welfare Fund and SECP Fee.

## Alfalah GHP Islamic Income Fund

Fund Stability Rating: "A+(f)" by PACRA 12-Jul-17 AMC Rating: "AM2+" by PACRA 16-May-17

### Investment Objective

The investment objective of Alfalah GHP Islamic Income Fund (AGIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

### Category: Islamic Income Scheme **Fund Type: Open Ended** \*\*\*Benchmark: Avg. 6 Mth Dep. Rates - 3 Islamic Banks provided by MUFAP

Launch Date: December 3, 2009 Par Value: 100 **Pricing: Forward Day** Sales Load: 1.00% **Risk Profile: Low** 

Management Fee: 1.00% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-

Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange **Dealing Days: Monday - Friday** Cut-off Time: 9:00 am - 4:00 pm

**Investment Committee** Maheen Rahman **Noman Soomro** 

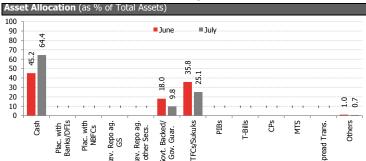
**Nabeel Malik** Muddasir Ahmed Shaikh

Shariq Mukhtar Hashmi **Kashif Kasim** 

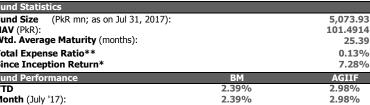
**Chief Executive Officer Chief Operating Officer Chief Investment Officer** 

Head of Investment Advisory/ Senior Portfolio Manager **Head of Compliance** Jr. Portfolio Manager

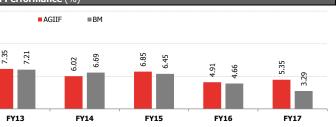
Leverage: Nil



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Credit Quality (as	% of Total Assets)		
Govt. Guar.	9.84%	Α	0.00%
AAA	1.58%	A-	0.00%
AA+	2.75%	BBB+	0.00%
AA	0.00%	BBB	0.00%
AA-	15.20%	Below IG	0.00%
A+	69.97%	NR/UR	0.66%





Details of Non-Compliant In	vestments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 Year - Ro	lling Returns	5											
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
AGIIF	5.41%	4.58%	4.53%	4.50%	8.13%	5.04%	4.25%	5.21%	5.90%	4.51%	3.47%	7.43%	2.98%
BM	4.32%	4.32%	4.31%	3.84%	2.82%	2.80%	2.82%	2.75%	2.84%	2.83%	2.40%	2.37%	2.39%
Sindh Work	ers' Welfare	Fund (SWW	/F)										

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.0.262 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0052/0.01%

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<sup>\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*</sup> This include 0.0242% representing government levy, Worker's Welfare Fund and SECP Fee.

<sup>\*\*\*</sup>Effective from Oct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was : Avg. 6 Mth Dep. Rates - by atleast 3 Islamic Banks with a minimum rating of "A"

## Alfalah GHP Alpha Fund

AMC Rating: "AM2+" by PACRA 16-May-17

### **Investment Objective**

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

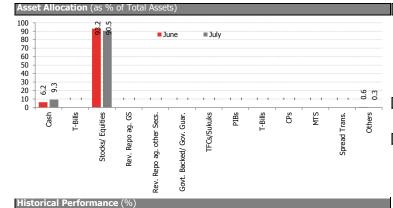
Basic Information
Category: Equity Scheme
Fund Type: Open Ended
Benchmark: KSE100
Launch Date: Sept 9, 2008
Par Value: PKR 50/Pricing: Forward Day
Sales Load: 3.00%
Risk Profile: High

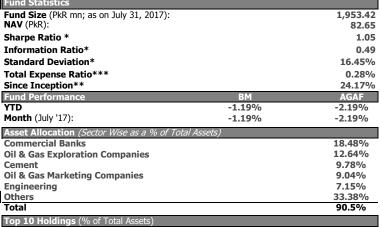
Leverage: Nil

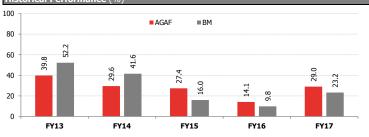
Management Fee: 1.75%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: A.F Ferguson & Co. Pakistan
Listing: Pakistan Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh

Shariq Mukhtar Hashmi Kashif Kasim Chief Executive Officer
Chief Operating Officer
Chief Invesment Officer
Head of Investment Advisory/
Senior Portfolio Manager
Head of Compliance
Jr. Portfolio Manager







Others	33.3670
Total	90.5%
Top 10 Holdings (% of Total Assets)	
Sui Northern Gas Ltd.	4.75%
Habib Bank Ltd	4.46%
United Bank Ltd.	4.24%
Oil & Gas Dev.Co	4.10%
Lucky Cement Limited	3.98%
Mari Petroleum Company Limited	3.98%
Thal Limited.	3.87%
Engro Corporation Limited	3.58%
Nishat Mills Ltd.	3.21%
MCB Bank Limited	3.20%

<b>Details of Non-Compliant</b>	Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 - Year Rol	lling Returns	3											
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
AGAF	5.30%	0.21%	0.67%	-0.71%	6.92%	11.17%	3.58%	-0.01%	-0.15%	3.57%	4.50%	-8.08%	-2.19%
BM	4.62%	0.71%	1.84%	1.60%	6.84%	12.16%	1.99%	-0.46%	-0.78%	2.38%	2.62%	-7.96%	-1.19%

### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0000 / 0.00%

### Disclaimer

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Selling & marketing expenses - for the period ended July, 2017, PKR Mn 0.629

Alfalah Investments

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> This include 0.0354% representing government levy, Worker's Welfare Fund and SECP Fee.

### 9

## Alfalah GHP Stock Fund

AMC Rating: "AM2+" by PACRA 16-May-17

### Investment Objective

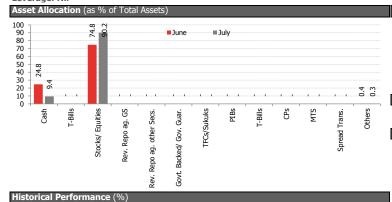
The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.

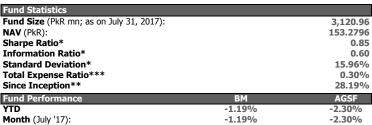
Basic Information
Category: Equity Scheme
Fund Type: Open Ended
Benchmark: KSE-100
Launch Date: July 15, 2008
Par Value: 100
Pricing: Forward Day
Sales Load: 2.50%
Risk Profile: High
Leverage: Nil

Management Fee: 2.00%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: A.F Ferguson & Co. Pakistan
Listing: Pakistan Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

Investment Committee
Maheen Rahman
Noman Soomro
Nabeel Malik
Muddasir Ahmed Shaikh

Shariq Mukhtar Hashmi Kashif Kasim Chief Executive Officer
Chief Operating Officer
Chief Investment Officer
Head of Investment Advisory/
Senior Portfolio Manager
Head of Compliance
Jr. Portfolio Manager





<b>Asset Allocation</b> (Sector Wise as a % of Total Assets)	
Commercial Banks	18.37%
Oil & Gas Exploration Companies	12.69%
Cement	9.71%
Oil & Gas Marketing Companies	9.02%
Engineering	7.06%
Others	33.37%
Total	90.23%

<b>Top 10 Holdings</b> (% of Total Assets)	
Sui Northern Gas Ltd.	4.79%
Habib Bank Ltd	4.44%
United Bank Ltd.	4.24%
Oil & Gas Dev.Co	4.09%
Lucky Cement Limited	3.98%
Mari Petroleum Company Limited	3.97%
Thal Limited.	3.89%
Engro Corporation Limited	3.57%
Nishat Mills Ltd.	3.22%
MCB Bank Limited	3.18%



AGSF

<b>Details of Non-Compliant In</b>	vestments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 year - Rol	ling Returns												
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
AGSF	5.13%	0.12%	0.67%	-0.86%	7.27%	11.23%	3.57%	-0.03%	-0.11%	3.37%	4.47%	-8.08%	-2.30%
BM	4.62%	0.71%	1.84%	-1.60%	6.84%	12.16%	1.99%	-0.46%	-0.78%	2.38%	2.62%	-7.96%	-1.19%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.0.000 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0000/0.00%

### Disclaime

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Selling & marketing expense - for the period ended July,2017, PKR Mn 1.027



<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> This include 0.0377% representing government levy, Worker's Welfare Fund and SECP Fee.

## Alfalah GHP Islamic Stock Fund

AMC Rating: "AM2+" by PACRA 16-May-17

Alfalah GHP Islamic Stock Fund (AGISF) is an Open Ended Shariah Compliant Islamic Equity Fund; The investment objective of the Fund is to achieve long term capital growth by investing primarily in shariah compliant equity securities.

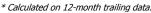
Category: Islamic Equity Scheme Maheen Rahman Chief Executive Officer Management Fee: 2.00% Fund Type: Open Ended Benchmark: KMI 30 Index Min. Initial Investment: PKR 5,000/-Noman Soomro Chief Operating Officer Min. Subseq. Investment: PKR 1,000/-Nabeel Malik Chief Investment Officer **Trustee: CDC Pakistan Limited Muddasir Ahmed Shaikh** Performance Head of Investment Advisory/ Launch Date: September 4, 2007 Auditor: A.F Ferguson & Co. Pakistan Senior Portfolio Manager Shariq Mukhtar Hashmi Par Value: PKR 50/-Listing: Pakistan Stock Exchange **Head of Compliance Pricing: Forward Day Dealing Days: Monday - Friday Kashif Kasim** Jr. Portfolio Manager Sales Load: 3.00% Cut-off Time: 9:00 am - 4:00 pm Risk Profile: High Leverage: Nil Asset Allocation (as % of Total A **Fund Statistics** Fund Size (PkR mn; as on July 31, 2017): 89.4 87.7 9,248,11 100 June ■ July NAV (PkR): 72.2425 90 Sharpe Ratio\* 0.94 80 Standard Deviation\* 16.30% 70 Information Ratio\* 0.38 60 50 Total Expense Ratio\*\*\* 0.27% 40 17.54% Since Inception\*\* 30 Fund Performance AGIsF 10.2 11.9 20 YTD 0.72% -0.80%0.5 10 Month (July '17): 0.72% -0.80% S MTS Cash T-Bills Equities other TFCs/Sukuks 8 δ . Spread Trans. Oil & Gas Exploration Companies 17.57% Repo ag. Repo ag. o Backed/ Guar. 13.56% Cement Stocks/ I 9.22% Oil & Gas Marketing Companies 8.56% **Fertilizer** Rev. 30vt. 7.66% Rev. **Engineering** Others 31.12% Total 87.68% 100 Top 10 Holdings (% of Total Assets ■ AGIsF ■ BM **Lucky Cement Limited** 6.14% 80 Oil & Gas Dev.Co 5.80% **Engro Corporation Limited** 4.71% 60 4.67% Sui Northern Gas Ltd. 36.3 30.5 4.55% Pak Petroleum I td. 24.8 40 23.8 8.8 20.3 18.4 **Hub Power Company Limited** 4.52% 17.1 20 Mari Petroleum Company Limited 4.03% Thal Limited. 3.91% Nishat Mills Ltd. 3.72% FY13 FY14 FY15 FY16 FY17 Pakistan Oilfields Ltd. 3.19% **Details of Non-Compliant Investm** Provisioning Value before Value after % Gross % Net Name Type **Provisioning** Held, if any Provisioning Assets **Assets** 3.21% AGISE -0.13% -0.14% -1.52% 9.01% 11.42% 2.16% 0.04% 0.10% 3.28% 5.57% -9.12% -0.80% ВМ 5.95% -0.99% -0.64% -3.36% 7.18% 14.51% 2.47% -0.29% -2.09% 3.23% 3.53% -10.12% 0.72%

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0000/0.00%

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### Disclosure

The fund has been reclassified from Islamic Asset Allocation Fund (Risk profile Moderate to High) to Islamic Stock Fund (Risk profile High) with effect from May 04, 2015. In this connection, the fund has been renamed as Alfalah GHP Islamic Stock Fund and its benchmark has been changed to the KMI-30 Index. The past period returns are of Alfalah GHP Islamic Fund. The YTD benchmark calculation and the MTB benchmark calculation are based entirely on the new benchmark



Sindh Workers' Welfare Fund (SWWF)

\*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR)



Selling & marketing expenses - for the period ended July, 2017, PKR Mn 3.004

<sup>\*\*\*</sup> This include 0.0331% representing government levy, Worker's Welfare Fund and SECP Fee.

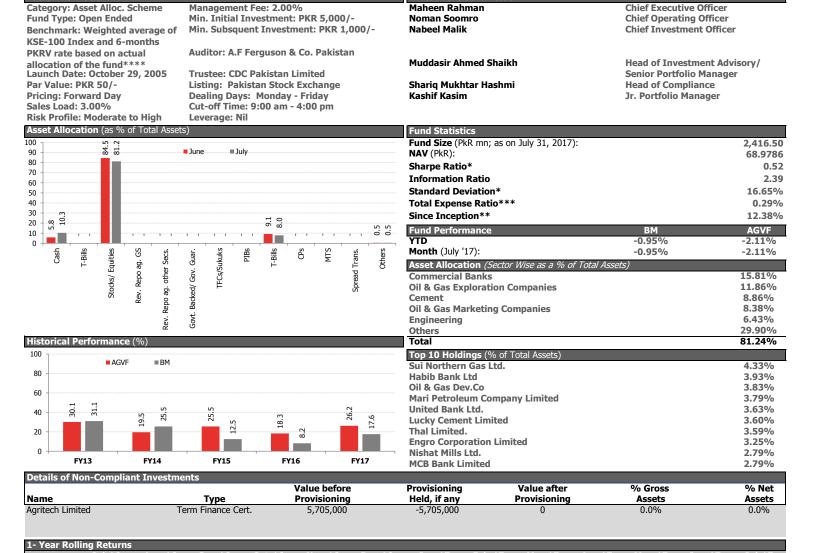
## Alfalah GHP Value Fund

AMC Rating: "AM2+" by PACRA 16-May-17

**Basic Information** 

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

**Investment Committe** 



2.55% Sindh Workers' Welfare Fund (SWWF)

5.29%

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.00mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0000 / 0.00%.

9.69%

10.08%

2,22%

1.70%

-0.65%

-0.32%

0.24%

-0.56%

2.93%

2.20%

3.86%

2.11%

AGVF

BM

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6.32%

5.70%

1.58%

1.17%

-0.95%

-2.02%



-6.83%

-5.52%

-2.11%

-0.95%

0.72%

0.63%

<sup>\*</sup> Effective from Oct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was: 50% KSE100 Index + 50% 6-month KIBOR

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

<sup>\*\*\*</sup> This include 0.0363% representing government levy, Worker's Welfare Fund and SECP Fee.

## Alfalah GHP Prosperity Planning Fund

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 16-May-17

Alfalah GHP Prosperity Planning Fund is an Open-ended Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Collective Investment Scheme in line with the risk tolerance of the investor.

Investment Committee

Category: Fund of Fu		Risk Profile: Plan Specific	Maheen Rahman		ef Executive Officer
Fund Type: Open End	ed	Management Fee: 1%*	Noman Soomro		ef Operating Officer
Benchmark:		Min. Initial Investment: PKR 10,000/-	Nabeel Malik	Chi	ef Investment Officer
AGHP CAP: Weighted aver 6 months PKRV on the bas in underlying schemes. **	sis of actual investments	Min. Subseq. Investment: PKR 1,000/- Trustee: CDC Pakistan Limited	Muddasir Ahmed Shaikh		d of Investment Advisory/ ior Portfolio Manager
AGHP MAP: Weighted aver and 6 months KIBOR on the	ne basis of actual	Launch Date: Sep 11, 2015	Shariq Mukhtar Hashmi	Hea	d of Compliance
investments in underlying	schemes. *****	Par Value: 100	Kashif Kasim	Jr. I	Portfolio Manager
AGHP AAP: Weighted aver index and 6 month KIBOR investments in underlying	on the basis of actual	Auditor: A.F Ferguson & Co. Pakistan Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange			
Pricing: Forward Day		Leverage: Nil			
		Cut-off Time: 9:00 am - 4:00 pm			
AGPPF-Active Front	end load: 2%	AGPPF-Active Back end load: 0%			
AGPPF-Moderate Fro	nt end load: 1.5%	AGPPF-Moderate Back end load: 0%			
AGPPF-Conservative		AGPPF-Conservative back end load: 0%			
	location Dlan (Holding	c ac % of Total Accets)	Alfalah GHP Active Allocation Plan		
Alfalah GHP Active A	IIOCALIOII PIAII (HOIUIIIY	5 d5 70 01 10td1 A55Ct5)	Alfalali Gili Accive Allocation Flan		
Alfalah GHP Active A	Holdir	ngs	Fund Size (PkR mn; as on Jul 31, 2017):		542.85
	Holdir June	ngs July	Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR):		114.8831
Cash	Holdir June 15.93%	ngs July 5.55%	Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR): Total Expense Ratio**		114.8831 0.03%
Cash Equity	Holdir June 15.93% 83.39%	ngs July 5.55% 63.52%	Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR): Total Expense Ratio** Since Inception Return		114.8831 0.03% 23.00%
Cash Equity Income	Holdir June 15.93% 83.39% 0.40%	ngs July 5.55% 63.52% 27.61%	Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR): Total Expense Ratio** Since Inception Return Since Inception Benchmark		114.8831 0.03% 23.00% 28.56%
Cash Equity Income Money Market	Holdir June 15.93% 83.39% 0.40% 0.06%	ngs July 5.55% 63.52% 27.61% 3.14%	Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR): Total Expense Ratio** Since Inception Return Since Inception Benchmark Performance	вм	114.8831 0.03% 23.00% 28.56% <b>AGAAP</b>
Cash Equity Income Money Market Others	Holdir June 15.93% 83.39% 0.40% 0.06% 0.22%	ngs July 5.55% 63.52% 27.61% 3.14% 0.18%	Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR): Total Expense Ratio** Since Inception Return Since Inception Benchmark Performance YTD	-1.21%	114.8831 0.03% 23.00% 28.56% <b>AGAAP</b> -2.16%
Cash Equity Income Money Market	Holdir June 15.93% 83.39% 0.40% 0.06%	ngs July 5.55% 63.52% 27.61% 3.14%	Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR): Total Expense Ratio** Since Inception Return Since Inception Benchmark Performance		114.8831 0.03% 23.00% 28.56% <b>AGAAP</b>
Cash Equity Income Money Market Others Total	Holdin June 15.93% 83.39% 0.40% 0.06% 0.22% 100.00% e Allocation Plan (Hold	ngs July 5.55% 63.52% 27.61% 3.14% 0.18% 100.00%  dings as % of Total Assets)	Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR): Total Expense Ratio** Since Inception Return Since Inception Benchmark Performance YTD Month  Alfalah GHP Moderate Allocation Plan	-1.21%	114.8831 0.03% 23.00% 28.56% <b>AGAAP</b> -2.16% -2.16%
Cash Equity Income Money Market Others Total	Holdin June 15.93% 83.39% 0.40% 0.06% 0.22% 100.00% e Allocation Plan (Holdin	10s July 5.55% 63.52% 27.61% 3.14% 0.18% 100.00% 100.00%	Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR): Total Expense Ratio** Since Inception Return Since Inception Benchmark Performance YTD Month  Alfalah GHP Moderate Allocation Plan Fund Size (PkR mn; as on Jul 31, 2017):	-1.21%	114.8831 0.03% 23.00% 28.56% <b>AGAAP</b> -2.16% -2.16%
Cash Equity Income Money Market Others Total	Holdin June 15.93% 83.39% 0.40% 0.06% 0.22% 100.00% e Allocation Plan (Holdin June	195 July 5.55% 63.52% 627.61% 3.14% 0.18% 100.00%  dings as % of Total Assets) 195 July	Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR): Total Expense Ratio** Since Inception Return Since Inception Benchmark Performance YTD Month  Alfalah GHP Moderate Allocation Plan Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR):	-1.21%	114.8831 0.03% 23.00% 28.56% <b>AGAAP</b> -2.16% -2.16%
Cash Equity Income Money Market Others Total  Alfalah GHP Moderat	Holdin June 15.93% 83.39% 0.40% 0.06% 0.22% 100.00% e Allocation Plan (Holdin June 14.16%	195 July 5.55% 63.52% 27.61% 3.14% 0.18% 100.00%  dings as % of Total Assets) 198 July 2.82%	Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR): Total Expense Ratio** Since Inception Return Since Inception Benchmark Performance YTD Month  Alfalah GHP Moderate Allocation Plan Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR): Total Expense Ratio**	-1.21%	114.8831 0.03% 23.00% 28.56% <b>AGAAP</b> -2.16% -2.16% -906.427 106.4089 0.03%
Cash Equity Income Money Market Others Total  Alfalah GHP Moderat  Cash Equity	Holdin June 15.93% 83.39% 0.40% 0.06% 0.022% 100.00%  e Allocation Plan (Holdin June 14.16% 35.10%	ngs July  5.55% 63.52% 27.61% 3.14% 0.18% 100.00%  dings as % of Total Assets)  ngs July 2.82% 34.57%	Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR): Total Expense Ratio** Since Inception Return Since Inception Benchmark Performance YTD Month  Alfalah GHP Moderate Allocation Plan Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR): Total Expense Ratio** Since Inception Return	-1.21%	114.8831 0.03% 23.00% 28.56% <b>AGAAP</b> -2.16% -2.16% 906.427 106.4089 0.03% 19.98%
Cash Equity Income Money Market Others Total  Alfalah GHP Moderat	Holdin June 15.93% 83.39% 0.40% 0.06% 0.22% 100.00% e Allocation Plan (Holdin June 14.16%	195 July 5.55% 63.52% 27.61% 3.14% 0.18% 100.00%  dings as % of Total Assets) 198 July 2.82%	Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR): Total Expense Ratio** Since Inception Return Since Inception Benchmark Performance YTD Month  Alfalah GHP Moderate Allocation Plan Fund Size (PkR mn; as on Jul 31, 2017): NAV (PkR): Total Expense Ratio**	-1.21%	114.8831 0.03% 23.00% 28.56% <b>AGAAP</b> -2.16% -2.16% -906.427 106.4089 0.03%

Equity	33.1070	34.37 70	Since Inception Return		15.5070	
Income	50.37%	57.45%	Since Inception Benchmark		22.02%	
Money Market	0.15%	5.05%	Performance	ВМ	AGMAP	
Others	0.21%	0.11%	YTD	0.00%	-0.51%	
Total	100.00%	100.00%	Month	0.00%	-0.51%	
Alfalah GHP Conserva	tive Allocation Plan	(Holdings as % of Total Assets)	Alfalah GHP Conservative Alloc	ation Plan		
	Holdi	ngs	Fund Size (PkR mn; as on Jul 31,	2017):	479.868	
	June	July	NAV (PkR):		109.9106	
Cash	50.49%	3.90%	Total Expense Ratio**		0.05%	
Equity	17.12%	16.86%	Since Inception Return		14.43%	
Income	30.82%	38.13%	Since Inception Benchmark		17.18%	
Money Market	0.90%	40.35%	Performance	ВМ	AGCAP	
Others	0.67%	0.76%	YTD	0.27%	-0.03%	
Total	100.00%	100.00%	Month	0.27%	-0.03%	

	100.00 /0	100.0070				Honen			0.27 /0		0.03 /0	
on-Complian	t Investments											
				Value before		Provisionin	ng	Value after		% Gross		% Net
	Тур	e		Provisioning		Held, if an	у	Provisioning		Assets		Assets
Active Alloca	ation Plan (1 Year	-Rolling Returns	5)									
Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
3.00%	0.11%	0.36%	-0.59%	5.10%	6.15%	2.00%	-0.06%	0.04%	2.56%	3.25%	-5.90%	-2.16%
3.31%	0.65%	1.46%	-0.92%	4.49%	6.82%	1.61%	-0.19%	-0.27%	2.00%	1.99%	-5.56%	-1.21%
Moderate Al	location Plan (1 Y	ear -Rolling Retu	ırns)									
Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
2.02%	0.21%	0.37%	0.12%	2.74%	4.14%	1.24%	0.24%	0.11%	1.41%	1.84%	-2.83%	-0.51%
2.12%	0.62%	1.04%	-0.16%	2.79%	4.57%	1.06%	0.14%	0.06%	1.24%	1.33%	-2.52%	0.00%
Conservativ	e Allocation Plan	(1 Year -Rolling F	Returns)									
		Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	Mav-17	Jun-17	Jul-17
1.13%	0.35%	0,37%	0.14%	1.57%	2.21%	1.16%	0.28%	0.27%	0.80%	1.07%	-1.17%	-0.03%
	Active Alloca Jul-16 3.00% 3.31% Moderate Al Jul-16 2.02% 2.12% Conservative	Active Allocation Plan (1 Year Jul-16 Aug-16 3.00% 0.11% 3.31% 0.65%  Moderate Allocation Plan (1 Y Jul-16 Aug-16 2.02% 0.21% 2.12% 0.62%  Conservative Allocation Plan Jul-16 Aug-16	Active Allocation Plan (1 Year -Rolling Returns Jul-16 Aug-16 Sep-16 3.00% 0.11% 0.36% 3.31% 0.65% 1.46%   Moderate Allocation Plan (1 Year -Rolling Returns Jul-16 Aug-16 Sep-16 Sep-16 2.02% 0.21% 0.37% 2.12% 0.62% 1.04%   Conservative Allocation Plan (1 Year -Rolling Returns Jul-16 Aug-16 Sep-16 Sep-1	Active Allocation Plan (1 Year -Rolling Returns) Jul-16 Aug-16 Sep-16 Oct-16 3.00% 0.11% 0.36% -0.59% 3.31% 0.65% 1.46% -0.92%  Moderate Allocation Plan (1 Year -Rolling Returns) Jul-16 Aug-16 Sep-16 Oct-16 2.02% 0.21% 0.37% 0.12% 2.12% 0.62% 1.04% -0.16%  Conservative Allocation Plan (1 Year -Rolling Returns) Jul-16 Aug-16 Sep-16 Oct-16	Active Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 3.00% 0.11% 0.36% -0.59% 5.10% 3.31% 0.65% 1.46% -0.92% 4.49%  Moderate Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 2.02% 0.21% 0.37% 0.12% 2.74% 2.12% 0.62% 1.04% -0.16% 2.79%  Conservative Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16	Active Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 3.00% 0.11% 0.36% -0.59% 5.10% 6.15% 3.31% 0.65% 1.46% -0.92% 4.49% 6.82%  Moderate Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 2.02% 0.21% 0.37% 0.12% 2.74% 4.14% 2.12% 0.62% 1.04% -0.16% 2.79% 4.57%  Conservative Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16	Active Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17  3.00% 0.11% 0.36% -0.59% 5.10% 6.15% 2.00% 3.31% 0.65% 1.46% -0.92% 4.49% 6.82% 1.61%  Moderate Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17  2.02% 0.21% 0.37% 0.12% 2.74% 4.14% 1.24% 2.12% 0.62% 1.04% -0.16% 2.79% 4.57% 1.06%  Conservative Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17	Active Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 3.00% 0.11% 0.36% -0.59% 5.10% 6.15% 2.00% -0.06% 3.31% 0.65% 1.46% -0.92% 4.49% 6.82% 1.61% -0.19%  Moderate Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 2.02% 0.21% 0.37% 0.12% 2.74% 4.14% 1.24% 0.24% 2.12% 0.62% 1.04% -0.16% 2.79% 4.57% 1.06% 0.14%  Conservative Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17	Active Allocation Plan (1 Year -Rolling Returns)  Moderate Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 Mar-17  3.00% 0.11% 0.36% -0.59% 5.10% 6.15% 2.00% -0.06% 0.04% 3.31% 0.65% 1.46% -0.92% 4.49% 6.82% 1.61% -0.19% -0.27%  Moderate Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 Mar-17  2.02% 0.21% 0.37% 0.12% 2.74% 4.14% 1.24% 0.24% 0.11% 2.12% 0.62% 1.04% -0.16% 2.79% 4.57% 1.06% 0.14% 0.06%  Conservative Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 Mar-17	Active Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 Mar-17 Apr-17 3.00% 0.11% 0.36% -0.59% 5.10% 6.15% · 2.00% -0.06% 0.04% 2.56% 3.31% 0.65% 1.46% -0.92% 4.49% 6.82% · 1.61% -0.19% -0.27% 2.00%  Moderate Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 Mar-17 Apr-17 2.02% 0.21% 0.37% 0.12% 2.74% 4.14% · 1.24% 0.24% 0.11% 1.41% 2.12% 0.62% 1.04% -0.16% 2.79% 4.57% · 1.06% 0.14% 0.06% 1.24%  Conservative Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 Mar-17 Apr-17	Active Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 Mar-17 Apr-17 May-17 3.00% 0.11% 0.36% -0.59% 5.10% 6.15% 2.00% -0.06% 0.04% 2.56% 3.25% 3.31% 0.65% 1.46% -0.92% 4.49% 6.82% 1.61% -0.19% -0.27% 2.00% 1.99%  Moderate Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 Mar-17 Apr-17 May-17 2.02% 0.21% 0.37% 0.12% 2.74% 4.14% 1.24% 0.24% 0.11% 1.41% 1.84% 2.12% 0.62% 1.04% -0.16% 2.79% 4.57% 1.06% 0.14% 0.06% 1.24% 1.33%  Conservative Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 Mar-17 Apr-17 May-17  Conservative Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 Mar-17 Apr-17 May-17	Active Allocation Plan (1 Year -Rolling Returns)  Moderate Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 Mar-17 Apr-17 May-17 Jun-17  3.00% 0.11% 0.36% -0.59% 5.10% 6.15% 2.00% -0.06% 0.04% 2.56% 3.25% -5.90% 3.31% 0.65% 1.46% -0.92% 4.49% 6.82% 1.61% -0.19% -0.27% 2.00% 1.99% -5.56%  Moderate Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 Mar-17 Apr-17 May-17 Jun-17  2.02% 0.21% 0.37% 0.12% 2.74% 4.14% 1.24% 0.24% 0.11% 1.41% 1.84% 2.83% 2.12% 0.62% 1.04% -0.16% 2.79% 4.57% 1.06% 0.14% 0.06% 1.24% 1.33% -2.52%  Conservative Allocation Plan (1 Year -Rolling Returns)  Jul-16 Aug-16 Sep-16 Oct-16 Nov-16 Dec-16 Jan-17 Feb-17 Mar-17 Apr-17 May-17 Jun-17

AG-AAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AG-MAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AG-CAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns/profit lock in thereon are dependent on forces and factors affecting the capital markets. Past performance is not necessarily indicative of future results. Capital Preservation only applies to the unit holders who hold their investments until maturity date. All returns are calculated assuming reinvested dividends. Please read the Offering Document to understand the investment policies and risks involved.



<sup>\*</sup> Not Applicable, if invested in funds managed by AGIML

<sup>\*\*</sup>AGAAP: This include 0.0080% representing government levy, Worker's Welfare Fund and SECP Fee

<sup>\*\*</sup>AGMAP: This include 0.0078% representing government levy, Worker's Welfare Fund and SECP Fee

<sup>\*\*</sup>AGCAP: This include 0.0009% representing government levy, Worker's Welfare Fund and SECP Fee

<sup>\*\*\*\*</sup> Effective from Oct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was : 20% KSE 100 & 80% 6 Months Kibor

<sup>\*\*\*\*\*</sup> Effective from Oct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was : 40% KSE 100 & 60% 6 Months Kibor

<sup>\*\*\*\*\*\*</sup> Effective from Oct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was : Weighted average daily return of KSE 100 index and 6 month KIBOR, based on actual proportion of investment in equity and fixed income / money market component made by the allocation plan. \*\*\*\*\* Effective from UL 213, 2011 income / money market component made by the allocation plan. MUFAP's Recommended Format

## Alfalah GHP Islamic Prosperity Planning Fund

Fund: Not Yet Rated

AMC: "AM2+" by PACRA 16-May-17

Alfalah GHP Islamic Prosperity Planning Fund is an Open-ended Shariah Complaint Fund of Funds Scheme that aims to generate returns on investment as per

Basic Information		Investment Committee	
Category: Shariah Fund of Funds Schums Fund Type; Open Ended Benchmark: AGIPPE-BAP: Weighbod Avg. of KMI30 Index and avg. return on 6M deposit rate of 3 (three) A or above rated Islamic bank as selected by MUFAP. On the basis of actual levestments in underlying achiemes. ****	Risk Profile: Plan Specific Management Fee: 1.25%* Min. Initial Investment: PKR 10,000/- Min. Subseq. Investment: PKR 1,000/- Trustee: CDC Pakistan Limited Launch Date: June 09, 2016 AAP2 Launch Date: Nov 01, 2016 AAP3 Launch Date: June 21, 2017	Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Kashif Kasim	Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Investment Advisory Senior Portfolio Manager Head of Compliance Jr. Portfolio Manager
AGIPPF-AAP, AAP2 & AAP3: Weighted Avg. of KMI30 index and avg. return en 6M deposit rate of 3 (three) A or above rated islamic bank as selected by MUFAP, based on actual proportion of investment in equity and income/ money marked component made by the allocation plan.  Pricing: Forward Day AGIPPF-BAP Front-end Load: 1.25% AGIPPF-AAP Front-end Load: 2.5% AGIPPF-AAP 2 Front-end Load: 2.5%	Par Value: 100 Auditor: A.F Ferguson & Co. Pakistan Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil AGIPPF-BAP Back-end Load: 0% AGIPPF-AAP Back-end Load****** AGIPPF-AAP 3 Back-end Load******		

Alfalah GHP Isla	mic Balanced Allocation Plan (Holdings 🕸 😘 of Tetal	Assets) Alfalah GHP Islamic Balanced Allocation Pl	an
	Holdings	Fund Size (PkR mn; as on Jul 31, 2017):	3,401.59
	June July	NAV (PkR):	104.9671
Cash	59.73% 8.96%	Total Expense Ratio**	0.04%
Equity	17.33% 15.91%	Since Inception Return	7.98%
Income	22.51% 71.91%	Since Inception Benchmark	7.16%
Others	0.43% 3.22%	Performance BM	AGIBAP
Total	100.00% 100.00%	YTD 0.32%	0.07%
		Month 0.32%	0.07%
Alfalah GHP Isla	mic Active Allocation Plan (Holdings as % of Total Ass		()
	Holdings	Fund Size (PkR mn; as on Jul 31, 2017):	1,714.54
	June July	NAV (PkR):	105.7305
Cash	5.60% 6.74%	Total Expense Ratio***	0.04%
Equity	71.21% 66.64%	Since Inception Return	12.90%
Income	22.96% 26.36%	Since Inception Benchmark	12.10%
Others	0.23% 0.26%	Performance BM	AGIAAP
Total	100.00% 100.00%	YTD 0.49%	-0.74%
		Month 0.49%	-0.74%
Alfalah GHP Isla	mic Active Allocation Plan 2 (Holdings as % of Total a	ANTARAT SELECTION OF PRODUCTION AND	
	Holdings	Fund Size (PkR mn; as on Jul 31, 2017):	2,075.02
24 27	June July	NAV (PkR):	100.1036
Cash	6.12% 6.37%	Total Expense Ratio****	0.04%
Equity	70.11% 66.36%	Since Inception Return	6.51%
Income	23.72% 27.22%	Since Inception Benchmark	4,44%
Others	0.05% 0.05%	Performance BM	AGIAAP2
Total	100.00% 100.00%	YTD 0.47%	
		Month 0.47%	-0.73%
Alfaluh GHP Isla	mic Active Allocation Plan 3 (Holdings as % of Total A		
	Holdings	Fund Size (PkR mn; as on Jul 31, 2017):	1,097.81
The state of the s	June July	NAV (PkR);	99.6242
Cash	28.69% 7.68%	Total Expense Ratio****	0.05%
Equity	53.32% 48.67%	Since Inception Return	-0.38%
Income	17.89% 43.46%	Since Inception Benchmark	0.17%
Others	0.10% 0.19%	Performance BM	AGIAAP3
Total	100.00% 100.00%	YTD 0.41%	
		0.4100	0.0394

Income Others Total	19	17.89% 0.10% 100.00%	43,46% 0.19% 100.00%	ž.			Since Inco Since Inco Performan YTD Month	ption Ber		BM 0.41% 0.41%		0.17% AGIAAP3 -0.07% -0.07%	
	Fund Name	t Investments	Туре		Value before Provisioning		Provisionin Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
Alfalah GH	IP Islamic Bal	anced Allocatio	ın Plan (1 Ye	ar -Rolling	Returns)								
AGIBAP BM	0.77% 1.42%	0.29% 0.07%	0,26% 0.13%	0.05% +0.32%	1.87% 1.42%	2.16% 2.56%	0.54% 0.70%	0.30%	0.42% -0.17%	0.78% 0.75%	1.06% 0.77%	-0.94% -1.47%	0.07% 0.32%
Alfalah GH	IP Islamic Acti	ive Allocation (	Plan (1 Year -	Rolling Re	rturns)	-		-			-		ha A
AGTAAP BM	1.57% 4.08%	-0.02% -0.59%	0.00%	-1.01% -2.33%	6.07% 4.79%	6.49% 8.12%	1.22% 1.67%	0.10%	0.19% -1.37%	2.34% 2.44%	3.89% 2.60%	-12.33% -7.27%	-0.74% 0.49%
Alfalah Gi	IP Islamic Acti	ve Allocation I	Plan 2 (1 Yea	-Rolling	Returns)								
AGIAAP2 BM	1	1	1	* 1	1.11% 0.59%	4.80% 6.03%	1.24% 1.50%	0.14% -0.12%	0.18% -1.35%	2.33% 2.29%	3.91% 2.60%	-11.89% -7.15%	-0.73% 0.47%
Alfalah GH	IP Islamic Act	ve Allocation 9	Plan 3 (1 Yea	-Rolling	Returns)				11				
AGIAAP3 BM	1	1	- 1	-	1		- 1	:		1	0.00%	-0.31% -0.25%	-0.07% 0.41%

### Sindh Workers' Welfare Fund (SWWF)

Welfare Fund's liability to the tune of Rs. 0.035mn. If the same were not made the NAV AGIBAP The scheme has maintained provisions against Sindh Workers per unit/last one year return of scheme would be higher by Rs. 0.0011 / 0.00%.

AGIAAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AGIAAP2 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.024mn. If the same were not made the NAV

per unit/last one year return of scheme would be higher by Rs. 0.0012 / 0.00%

AGIAAP3 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

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<sup>\*</sup> Not Applicable, if invested in funds managed by AGINI.

<sup>\*\*</sup>This include 0.0095% representing government levy, Worker's Welfare Fund and SECP Fee

\*\*\*This include 0.0096% representing government levy, Worker's Welfare Fund and SECP Fee

\*\*\*\*This include 0.0096% representing government levy, Worker's Welfare Fund and SECP Fee

\*\*\*\*\*This include 0.0099% representing government levy, Worker's Welfare Fund and SECP Fee

\*\*\*\*\*Effective from 0ct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was : 20% KMI 30 & 80% 6-Month deposit case of 3 the or almost case (showed case (showed case).

deposit rate of 3.4+ or above rate fisheric Barks.

\*\*\*\*\*\* For the first year 2.5%, for second year 1.5%

\*\*\*\*\*\* For the first year 2.5%, for second year 1.5%

MUFAP's Recommended Format

### Alfalah GHP Islamic Pension Fund

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 16-May-17

Investment Objective

Since Inception Return

The objective of introducing Alfalah GHP Islamic Pension Fund is to provide individuals with a portable, individualized, Shariah Compliant, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions, and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

Category: Voluntary Islamic Pension Fund Scheme Fund Type: Open Ended Launch Date: January 02, 2017 Min. Initial Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Cut-off Time: 9:00 am - 4:00 pm Dealing Days: Monday - Friday Alfalah GHP Islamic Equity Sub Fu

Par Value: 100 Pricing Mechanism: Forward Frontend load: 3% Backend load: Nil Management Fee: 1.5%

Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh

Shariq Mukhtar Hashmi Kashif Kasim

Chief Executive Officer Chief Operating Office **Chief Investment Officer** Head of Investment Advisory/ Senior Portfolio Manager Head of Compliance Jr. Portfolio Manager

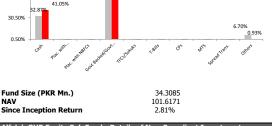
Top Ten Holdings (as a % of total assets) Lucky Cement Limited Oil & Gas Dev.Co Pak Petroleum Ltd. Mari Petroleum Company Limited Sui Northern Gas Ltd.	6.31% 6.15% 5.21% 5.09% 5.08%
Mari Petroleum Company Limited	5.09%
Sui Northern Gas Ltd. Engro Corporation Limited	5.08% 4.91%
Hub Power Company Limited Nishat Mills Ltd	4.67% 3.99%
Pakistan Oilfields Ltd.	3.67%
Thal Limited.	3.50%
Fund Size (PKR Mn.) NAV	40.5808 97.2417

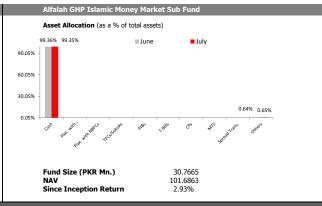
Sector Allocation (as a % of total assets) Oil & Gas Exploration Companies 20.12% Cement 15.88% Fertilizer 9.42% 7.49% Oil & Gas Marketing Companies Power Generation & Distribution 7.31% Others 36.35%



Alfalah GHP Islamic Debt Sub Fi Asset Allocation (as a % of total assets) July 60.43% 58.02% 60.50% 41.05% 30.50% 0.50%

-2.76%





Alfalan GMP Equity Sub Fund -	Details of Non-Compliant Inv	estments				
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Name			Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	Mav-17	Jun-17	Jul-17
AGESF							-0.79%	0.18%	-0.08%	3.73%	4.24%	-9.44%	-0.01%
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
AGDSF	-		-	-	-		. 3.42%	3.04%	2.71%	2.89%	2.24%	7.01%	-1.51%
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
AGMMSF	-	-				-	. 3.46%	3.15%	2.82%	2.93%	2.28%	2.71%	3.11%

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.002mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0051 / 0.01%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.011mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0320 / 0.03%

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.010mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0342 / 0.03%.

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### Alfalah GHP Pension Fund

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 16-May-17

### Investment Objective

NAV

Since Inception Return

Alfalah GHP Debt Sub Fu

The objective of introducing Alfalah GHP Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to participants to decide how much to invest in their pensions and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

**Basic Information** Maheen Rahman Category: Voluntary Pension Fund Scheme Par Value: 100 Chief Executive Officer Fund Type: Open Ended Noman Soomro **Chief Operating Officer** Pricing Mechanism: Forward Launch Date: January 02, 2017 Nabeel Malik Frontend load: 3% Chief Investment Officer Min. Initial Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Head of Investment Advisory/ Senior Portfolio Manager Muddasir Ahmed Shaikh Backend load: Nil Management Fee: 1.5% Auditor: A.F Ferguson & Co. Pakistan Cut-off Time: 9:00 am - 4:00 pm Head of Compliance Jr. Portfolio Manager Shariq Mukhtar Hashmi **Kashif Kasim** Dealing Days: Monday - Friday Alfalah GHP Equity Sub Fund Top Ten Holdings (as a % of total assets)

Oil & Gas Dev.Co 4.92% Habib Bank Ltd 4.43% Sui Northern Gas Ltd. 4.36% Lucky Cement Limited 4.32% Mari Petroleum Company Limited 4.27% United Bank Ltd. 3.86% Engro Corporation Limited 3.65% Pak Petroleum Ltd. 3.50% Hub Power Company Limited 3.27% Pakistan Oilfields Ltd. 3.18% Fund Size (PKR Mn.) 40.6612

 Sector Allocation (as a % of total assets)
 16.40%

 Commercial Banks
 15.88%

 Oil & Gas Exploration Companies
 11.74%

 Cement
 6.57%

 Power Generation & Distribution
 5.91%

 Others
 34.20%



% Gross

% Net

Asset Allocation (as a % of total assets)

# June # July

91.44%

80.50%

40.50%

Cash Plac with Plac with 1FtQ/Sukuks PlBs T-Bills CPs MTS Spread Others

Bank/DFs NBFCs

93.0018

-7.00%

Туре

 Fund Size (PKR Mn.)
 36.2068

 NAV
 102.1328

 Since Inception Return
 3.71%

 Alfalah GHP Equity Sub Fund - Details of Non-Comp

 Fund Size (PKR Mn.)
 31.5376

 NAV
 102.1932

 Since Inception Return
 3.81%

Value after

Provisioning

Alfalah GHP Money Market Sub Fund

Alfalah GHP Debt Sub Fund - I	Details of Non-Compliant Inve	stments				
	-	Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Provisioning Held, if any

Value before

Provisioning

Alfalah GH	IP Money Ma	arket Sub Fund -	Details of Non	-Compliant Ir									
Name			Туре		Value before Provisioning		Provisionin Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
AGPESF	-			-	-	-	-2.07%	0.27%	-1.23%	2.62%	3.46%	-8.87%	-0.90%
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
AGPDSF	-			-		-	4.47%	5.93%	3.04%	3.33%	3.01%	2.73%	3.45%
	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
AGPMMSF	-	-	-		-	-	4.51%	6.07%	3.14%	3.43%	3.14%	2.87%	3.52%

### Sindh Workers' Welfare Fund (SWWF)

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.014mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0382 / 0.04%.

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.013mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0437 / 0.04%.

### Disclaime

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## Alfalah GHP Islamic Dedicated Equity Fund

Management Fee: 1.25%

AMC Rating: "AM2+" by PACRA 16-May-17

### Investment Objective

Category: Islamic Equity Scheme

Alfalah GHP Islamic Dedicated Equity Fund (AGIDEF) is an Open-end Shariah Compliant Islamic Equity Fund. The objective of AGIDEF is to provide other 'Fund of Funds' Schemes an avenue for investing in Shariah Compliant Equities.

**Investment Committee** 

Maheen Rahman

Noman Soomro

Min. Initial Investment: PKR 10.000/-Fund Type: Open Ended Min. Subseq. Investment: PKR 1,000/-Benchmark: KMI-30 Nabeel Malik **Chief Investment Officer Muddasir Ahmed Shaikh** Launch Date: May 23, 2017 Trustee: CDC Pakistan Limited Head of Investment Advisory/ Senior Portfolio Manager Par Value: 100 Auditor: A.F Ferguson & Co. Pakistan Shariq Mukhtar Hashmi **Pricing: Forward Day** Listing: Pakistan Stock Exchange **Head of Compliance** Sales Load\*: 1.50% Dealing Days: Monday - Friday **Kashif Kasim** Jr. Portfolio Manager Cut-off Time: 9:00 am - 4:00 pm Risk Profile: Moderate to High Leverage: Nil Asset Allocation (as % of Total A Fund Size (PkR mn; as on July 31, 2017): 671.95 100 June ■ July NAV (PkR): 96.9639 90 80 70 60 50 Sharpe Ratio\*\* N/M 56.7 Information Ratio\*\* N/M 43.2 Standard Deviation\*\* 2.59% Total Expense Ratio\*\*\*\* 0.23% 40 30 Since Inception\*\*\* -15.05% 20 10 Fund Performance
YTD 5.6 AGIDEF 0.1 0.72% 0.09% 0.72% 0.09% Month (June '17): Others Cash T-Bills Stocks/ Equities FFCs/Sukuks Spread Trans. Repo ag. other Secs. Govt. Backed/ Gov. Guar Asset Allocation (Sector Wise as a % o Repo ag. Oil & Gas Exploration Companies 18,74% Cement 15.20% Sev. Oil & Gas Marketing Companies 10.22% **Fertilizer** 8.92% **Engineering** 7.90% Rev. Others 32.64% 93.62% Oil & Gas Dev.Co 6.66% FY17 **Lucky Cement Limited** 6.57% **Hub Power Company Limited** 5.03% -3.1 -5 Sui Northern Gas Ltd. 5.02% **Engro Corporation Limited** 4.91% Pak Petroleum Ltd. 4.69% -10 **Mari Petroleum Company Limited** 4.29% Thal Limited. 4.29% -15 AGIDEF Nishat Mills Ltd. 4.10% 3.10% Pakistan Oilfields Ltd. **Details of Non-Compliant Investments** Value before Provisioning Value after % Gross % Net Name **Provisioning** Held, if any **Provisioning** Assets **Assets** Type 1 year - Rolling Returns AGIDE -0.03% -3.10% 0.09% 0.72%

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.0.000 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0000/0.00%

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Sindh Workers' Welfare Fund (SWWF)

Alfalah Investments

**Chief Executive Officer** 

Chief Operating Officer

Selling & Marketing Expenses - for the period ended July, 2017 PKR Mn 0.230

<sup>\*</sup> Management Company may waive the Front-end Load fully or partially at its own discretion to any Divestor

<sup>\*\*</sup> Calculated from since inception data.

<sup>\*\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*\*</sup> This include 0.0284% representing government levy, Worker's Welfare Fund and SECP Fee.



Alfalah GHP Investment Management Limited. 8-B, 8<sup>th</sup> Floor, Executive Tower Dolmen City Block-4 Clifton Karachi, Pakistan UAN: +92 (21) 111 090 090 Fax: +92 (21) 35306752 www.alfalahghp.com