

## August, 2014

## **Fund Managers' Report**

## **Economic & Capital Markets Review**

#### **Economic Review & Outlook**

CPI inflation for the month of August clocked in at 6.99% as compared to 7.88% in July. Despite monthly hike of 0.33%, year-on-year inflation clocked in lower than previous month owing to the high base from last year. Although real interest rate has risen to 3%, the Central Bank may opt for an unchanged discount rate in September owing to political noise, pressure on Pak Rupee, and potential slippages in economic reforms.

The first month of FY15 saw current account deficit number rising to USD 454m versus revised deficit of USD 135m in June. The slippage emanated from higher trade deficit, which climbed by 27% MoM. Financial account also saw an attrition of 75% MoM in July, to reach USD 0.2bn.

Going forward, economic headwinds may gain ground as the country is scheduled to repay USD 500m to the IMF and may face delays on the incoming USD 500m tranche from the IMF EFF. We expect pressure on the Pak Rupee to sustain unless the government successfully launches OGDC GDR and Sukuk Bonds in Sept'14 / Oct'14.

### **Money Market Review & Outlook**

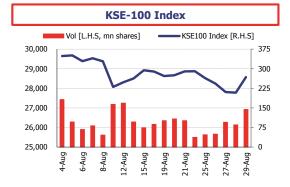
Primary and secondary money market yields continued to remain stable over August, adjusting only marginally to liquidity management by the Central Bank. During the PIB auction held on August 12, 2014, the Central Bank observed participation worth PKR 87bn against maturity of PKR 103bn and target of PKR 100bn. Subsequently, the State Bank of Pakistan accepted PKR 87bn with cut-off yields clocking in at 12.51% (3Y), 12.90% (5Y) and 13.35% (10Y). During the two T-bill auctions held over the month, the State bank of Pakistan witnessed bids amounting to only PKR 163bn against T-bill auction target of PKR 225bn owing to liquidity constraints. The Central Bank subsequently accepted PKR 163bn with negligible change in cut-off yields.

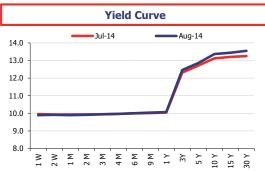
Despite the fact that headline inflation declined from 7.9% (July) to 7.0% (August), likelihood of monetary easing has thinned down on account of fiscal slippages and weakening economic indicators in the wake of the ongoing political and bureaucratic stagnation. The anti-easing stance of the IMF lends further support for a monetary status quo in the next policy statement.

### **Equity Market Review & Outlook**

The equity market remained mostly bearish throughout the month of August after achieving its all-time high of 30,475 in the preceding month. The bourse remained under pressure during the better part of the month on account of the political problems witnessed in Islamabad since the second week of August. This led to market-wide divestments by individuals, mutual funds and foreign investors. Resultantly, the KSE-100 index receded by 6.3% from its peak in July, and ended lower by 5.7% on monthly basis to close at 28,568 points.

Volume traded / value traded at the bourse witnessed an increase of 20% / 14% in August due to low base effect from July (Ramadan season). All key sectors were in negative territory during the month, with Cement sector particularly underperforming the broader market owing to apprehension of capacity expansions, right share issues and price war in the near future.



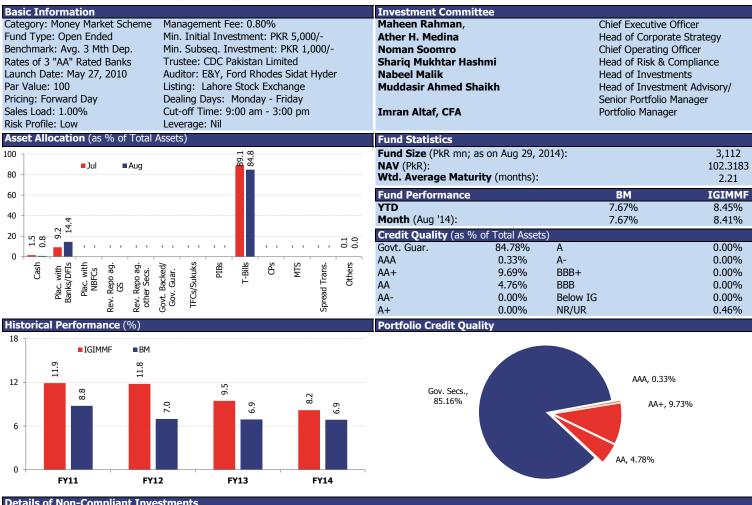


## **IGI Money Market Fund**

Rating: "AA+ (f)" by PACRA

#### **Investment Objective**

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.



Details of Non-Compli	iant Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Rolling Re	turns												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
IGIMMF	8.42%	8.41%											8.45%
ВМ	7.67%	7.67%											7.67%
WWF Disc	aimer												

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 17.028mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.5598 / 0.55%. The sum provided in this regard stands at Rs. 5,216,831 had this provision not been made, the YTD return would be higher by Rs. 0.1715 / 0.17%. For details, investors are advised to read the latest Financial Statements of the Scheme.

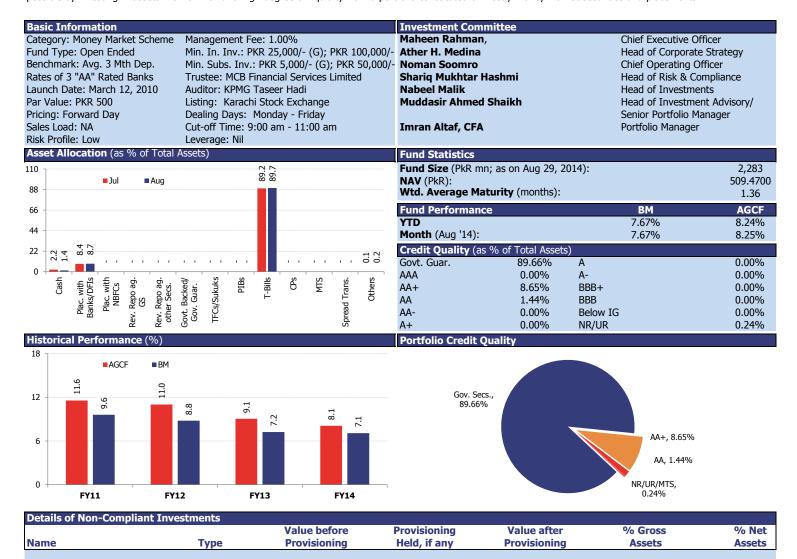
### Disclaimer

## **Alfalah GHP Cash Fund**

Rating: "AAA" by PACRA

### **Investment Objective**

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.



Rolling Re	eturns												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
AGCF	8.17%	8.25%											8.24%
BM	7.67%	7.67%											7.67%
DIM		7.67%											

The Fund/Scheme has maintained provisions amounting to Rs. 16.695mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.3.7254 / 0.74%. For details, investors are advised to read the latest Financial Statements of the Scheme.

### Disclaimer

## **IGI Income Fund**

Management Fee: 1.25%

Rating: "A+(f)" by PACRA

### **Investment Objective**

**Basic Information** 

Category: Income Scheme

The investment objective of IGI Income Fund (IGIIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Investment Committee Maheen Rahman,

Benchma Launch I Par Valu Pricing: Sales Lo Risk Prof Leverage	Forward Day ad: 1.00% file: Low	KIBOR 4, 2007	Min. Sub: Trustee: Auditor:   Listing:   Dealing I Cut-off T	seq. Inve CDC Paki	stment: stan Lim I Rhodes ock Exch nday - F	Sidat Hyde nange riday		Ather H. Medina Noman Soomro Shariq Mukhtar H Nabeel Malik Muddasir Ahmed S Imran Altaf, CFA			Chief Operat Head of Risk Head of Inve	& Compliance estments estment Advisory/ blio Manager
60 T				6.1				Fund Size (PkR mn	; as on Aug 29, 20	014):		1,976
40	<b>■</b> Jul	■Aug		4	38.1			NAV (PkR): Wtd. Average Mat	urity (months):			102.0014 17.97
40			6 :0	24.7				Fund Performance			ВМ	IGIIF
20	ъ		15.9 15.5					YTD			10.18%	9.58%
20 - 1.0	0.4		oi oi <b>     </b>			7.1 6.2	1.2	Month (Aug '14):			10.18%	9.75%
0		1 1 1 1	11 11		' '		-i -i	Credit Quality (as				0.000/
Cash			ks 'd':	PIBS	CPs	MTS read	Sign	Govt. Guar. AAA	61.85% 2.37%	A A-		0.00% 0.00%
ర	Plac. with Banks/DFIs Plac. with	Rev. Repo ag. GS Rev. Repo ag. other	Govt. Backed/. TFCs/Sukuks	E E	CPs CPs	MTS Spread Trans.	Others	AA+	9.54%	BBB+		0.00%
	Plac Sank Plac	Rev aç Rev, aq.	Cs/S			3) 1	-	AA	3.49%	BBB		0.00%
	ш		<u></u>					AA-	8.41%	Below IG		0.00%
	cal Perform	ance (%)						A+	7.07%	NR/UR		7.25%
18	■ IG	IIF ■BM					4	TFC/Sukuk Holdin		ssets)		
	<b>-</b> 10.	_ DI-1		7	12.2	ю	13.4	Bank Alfalah Ltd (	20-Feb-13)			3.99%
12	∞	6	თ		<b>H</b>	11.3		NIB Bank				2.51%
12	8.0	6.6	9:0					E. Fert Sukuk Faysal Bank Ltd (2	7-Doc-10)			2.51% 2.39%
	8							Engro Fertilizer Ltd.	,			2.39% 2.05%
6								Wapda Sukuk - III	(33 1404 07)			1.87%
								Pak Mobile Commun	ication - (18-Apr-1	12)		1.44%
								Bank Al Falah - (2-D	ec-09)- Floating	-		0.47%
0 +	FY11	E1	Y12	FY1:	2	FY14		Faysal Bank Ltd (1	.2-Nov-07)			0.13%
Details	of Non-Cor			111.		1124	·					
Details	or won con	nphane In	restilients		Valu	ue before		Provisioning	Value after		% Gross	% Net
Name			Туре			visioning		Held, if any	<b>Provisioning</b>		Assets	Assets

Rolling Re	eturns												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
IGIIF	9.29%	9.75%											9.58%
ВМ	10.17%	10.18%											10.18%
WWF Disc	laimer												

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 15.570mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.100.4208 or 0.80%. The sum provided in this regard stands at Rs. 3,329,538 had this provision not been made, the YTD return would have been higher by Rs. 0.1718 or 0.17%. For details, investors are advised to read the latest Financial Statements of the Scheme.

### Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

Chief Executive Officer

## **IGI Aggressive Income Fund**

Rating: "A-(f)" by PACRA

#### **Investment Objective**

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

#### **Basic Information Investment Committee** Category: Aggressive Income Schei Management Fee: 1.00% Maheen Rahman, Chief Executive Officer Fund Type: Open Ended Min. Initial Investment: PKR 5,000/-Ather H. Medina Head of Corporate Strategy Benchmark: 6 Month KIBOR Min. Subseq. Investment: PKR 1,000/-**Noman Soomro** Chief Operating Officer Launch Date: October 25, 2007 Trustee: CDC Pakistan Limited Head of Risk & Compliance Shariq Mukhtar Hashmi Acquisition Date: August 6, 2010 Auditor: E&Y, Ford Rhodes Sidat Hyder **Nabeel Malik** Head of Investments Par Value: 50 Listing: Karachi Stock Exchange **Muddasir Ahmed Shaikh** Head of Investment Advisory/ Pricing: Forward Day Dealing Days: Monday - Friday Senior Portfolio Manager Sales Load: 1.00% Cut-off Time: 9:00 am - 3:00 pm **Imran Altaf, CFA** Portfolio Manager Risk Profile: Moderate Leverage: Nil Asset Allocation (as % of Total Assets) **Fund Statistics** Fund Size (PkR mn; as on Aug 29, 2014): 113 49.8 49.8 NAV (PkR): Jul ■ Aug 43.1066 Wtd. Average Maturity (months): 8.70 40 **Fund Performance** BM IGIAIF 10.18% YTD 2.97% 0.3 20 Month (Aug '14): 10.18% 4.40% Credit Quality (as % of Total Assets Govt. Guar. 0.00% 0.00% L-Bills Spread Assets Govt. Backed/. FCs/Sukuks AAA 0.00% 0.00% ΜĦ A-S AA+ 0.00% BBB+ 0.00% Fixed AA 7.36% **BBB** 0.00% AA-10.34% Below IG 0.00% **Historical Performance** 0.00% NR/UR 82.30% TFC/Sukuk Holdings (% of Total Assets) Askari Bank IV - 18-Nov-09 10.3% 12 6 0 FY11 FY12 FY13 FY14 -6 -12 IGIAIF ■ BM

\*Askari TFC and Cash & Equivalent limits have breached on account of redemption in fund

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Details of	Non-Comp	oliant Inve	stments										
					Value	before	Provis	ioning	Value	after		% Gross	% Net
Name			Type		Provis	ioning	Held,	if any	Provisi	oning		Assets	<b>Assets</b>
Agritech Lin	nited		Equity Shar	es	7,07	0,157	-5,40	3,624	1,666	,533		1.17%	1.48%
Fixed Assets	s - Avail. for	r Sale	Fixed Asset	S	100,0	00,000	-29,12	24,750	70,87	5,250		49.80%	62.89%
Cash & Equ	ivalents*		Cash & Equ	ivalents				•	10,468	3,607		7.36%	9.29%
Askari Bank	TFC*		TFC		14,72	23,265			14,72	3,265		10.34%	13.06%
Rolling Re	turns												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
IGIAIF	1.33%	4.40%								·			2.97%
ВМ	10.17%	10.18%											10.18%

### **WWF Disclaimer**

The Fund/Scheme has maintained provisions amounting to Rs. 5.32mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.2.0367 / 4.75%. For details, investors are advised to read the latest Financial Statements of the Scheme.

### Disclaimer

# **Alfalah GHP Income Multiplier Fund**

Rating: "A-(f)" by PACRA

### **Investment Objective**

**Basic Information** 

The investment objective of Alfalah GHP Income Multiplier Fund (AGIMF) is to generate stable and consistent returns while seeking capital preservation through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Category: Aggressive Income Fund Type: Open Ended Benchmark: 12 Month KIBOR Launch Date: June 15, 2007 Par Value: PKR 50/- Pricing: Forward Day Sales Load: 3.00% Risk Profile: High Leverage: Nil	Management Fee: 1.25% Min. Initial Investment: PKR 5,000/- Min. Subseq. Investment: PKR 1,000/- Trustee: CDC Pakistan Limited Auditor: E&Y, Ford Rhodes Sidat Hyder Listing: Karachi Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 5:00 pm	Ather H. Medina Noman Soomro Shariq Mukhtar Hashmi Nabeel Malik Muddasir Ahmed Shaikh S	Chief Executive Officer lead of Corporate Strategy Chief Operating Officer lead of Risk & Compliance lead of Investments lead of Investment Advisory/ Genior Portfolio Manager Portfolio Manager
Cash Plac. with Banks/DFIs NBFCs NBF	11.1 8.9 18.0 16.7 53.5 - - - - - - - - - - - - -	Fund Statistics Fund Size (PkR mn; as on Aug 29, 2014): NAV (PkR): Wtd. Average Maturity (months): Fund Performance YTD Month (Aug '14): Credit Quality (as % of Total Assets) Govt. Guar. 65.8% A AAA 1.2% A- AA+ 8.2% BBB+ AA 15.3% BBB AA- 0.3% Below IG	2,053 48.7968 11.50 BM AGIMF 9.15% 10.46% 9.29% 10.48% 0.0% 0.0% 0.0% 2.2% 0.0%
Historical Performance (%)  18 12 6 0 F(11 F(2) 6 6 7 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	712 FY13 FY14  AGIMF BM	A+ 5.1% NR/UR  TFC/Sukuk Holdings (% of Total Assets)  Engro Fertilizer - SUKUK Maple Leaf Cement - (3-Dec-07)  Engro Fertilizer - (30-Nov-07)  K-Electric - (19-Mar-14)  Wapda Sukuk - III  Bank Alfalah Ltd (20-Feb-13)  Security Leasing - (28-Mar-06)	2.0%  2.41% 2.22% 1.44% 1.23% 1.21% 0.30% 0.05%

<b>Details of Non-Compli</b>	ant Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

<b>Rolling Re</b>	turns												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
AGIMF	8.91%	9.29%											10.46%
ВМ	10.45%	10.48%											9.15%

## **WWF** Disclaimer

The Fund/Scheme has maintained provisions amounting to Rs. 7.477mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.1778 / 0.37%. For details, investors are advised to read the latest Financial Statements of the Scheme.

#### Disclaimer

## **IGI Islamic Income Fund**

Rating: "A+(f)" by PACRA

### **Investment Objective**

The investment objective of IGI Islamic Income Fund (IGIIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Basic Information		Investment Committee	
Category: Islamic Income Scheme Mar	nagement Fee: 1.50%	Maheen Rahman,	Chief Executive Officer
Fund Type: Open Ended Min.	n. Initial Investment: PKR 5,000/-	Ather H. Medina	Head of Corporate Strategy
Benchmark: Avg. 6 Mth Dep. Min.	n. Subseq. Investment: PKR 1,000/-	Noman Soomro	Chief Operating Officer
	ustee: CDC Pakistan Limited	Shariq Mukhtar Hashmi	Head of Risk & Compliance
Launch Date: December 3, 2009 Aud		Nabeel Malik	Head of Investments
		Muddasir Ahmed Shaikh	Head of Investment Advisory/
	aling Days: Monday - Friday		Senior Portfolio Manager
,	3 , , ,	Imran Altaf, CFA	Portfolio Manager
	verage: Nil	in an Alcai, C. A	r or dono r ranager
Asset Allocation (as % of Total Asset		Fund Statistics	
100 ¬		Fund Size (PkR mn; as on Aug 29, 2014):	106
■Jul ■Aug		NAV (PkR):	101.4690
80 12.7.7		Wtd. Average Maturity (months):	22.68
60	4 0	Fund Performance	
40		YTD	BM IGIIIF 6.69% 3.10%
40		Month (Aug '14):	
20 +		( ) /	6.69% 6.96%
0		Credit Quality (as % of Total Assets)	
4 CR 4 S S 2 7	S S S S S	Govt. Guar. 0.00% A	0.00%
Cash Plac. with ranks/DFIs Plac. with NBFCs Plac. with NBFCs Rev. Repo ag. GS GS Govt. Backed/	Sukuks PIBs T-Bills CPs MTS Spread Trans. Others	AAA 57.68% A-	0.00%
ac. ' lac. ' lac	NS/sur	AA+ 0.00% BBB+	0.00%
Cash Plac. with Banks/DFIs Plac. with NBFCs Rev. Repo ag. GS Rev. Repo ag. other Govt. Backed/	<u>ř</u>	AA 0.00% BBB	0.00%
	<u> </u>	AA- 0.00% Below	
<b>Historical Performance</b> (%)	, And the second se	A+ 25.90% NR/UR	216.32%
18		TFC/Sukuk Holdings (% of Total Assets)	
■IGIIIF ■ BM	ŀ	K. Electric Sukuk - 3 year	14.26%
2	E	Engro Fertilizer Sukuk	13.99%
15 6 6 7.9 4		Wapda Sukuk - III	11.92%
8.6	7.4		
	7.2 7.2 6.0		
6			
0 FY11 FY12	FY13 FY14		
	-		
Details of Non-Compliant Investme	ents		

Details of Non-Comp	liant Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	<b>Provisioning</b>	Held, if any	Provisioning	Assets	Assets

<b>Rolling Re</b>	turns												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
IGIIIF	-1.31%	6.96%											3.10%
BM	6.69%	6.69%											6.69%

#### WWF Disclaime

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 2.248mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.2.1566 / 2.14%. The sum provided in this regard stands at Rs. 136,952 had this provision not been made, the YTD return would have been higher by Rs. 0.1314 / 0.13%. For details, investors are advised to read the latest Financial Statements of the Scheme.

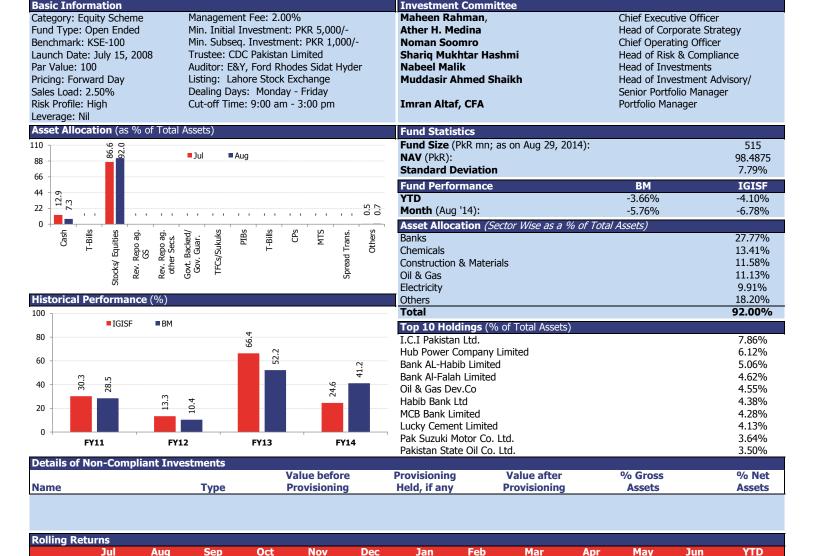
#### Disclaime

## **IGI Stock Fund**

Rating: "5 Star" by PACRA

#### **Investment Objective**

The investment objective of IGI Stock Fund (IGI SF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.



### **WWF Disclaimer**

2.87%

2.23%

-6.78%

-5.76%

IGISF

BM

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 8.730mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.1.6679 / 1.62%. The YTD sum provided in this regard stands at Rs.1.56mn, had this provision not been made, the YTD return would have been higher by Rs.0.2978 / 0.29%. For details, investors are advised to read the latest Financial Statements of the Scheme.

#### Disclaimer

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-4.10%

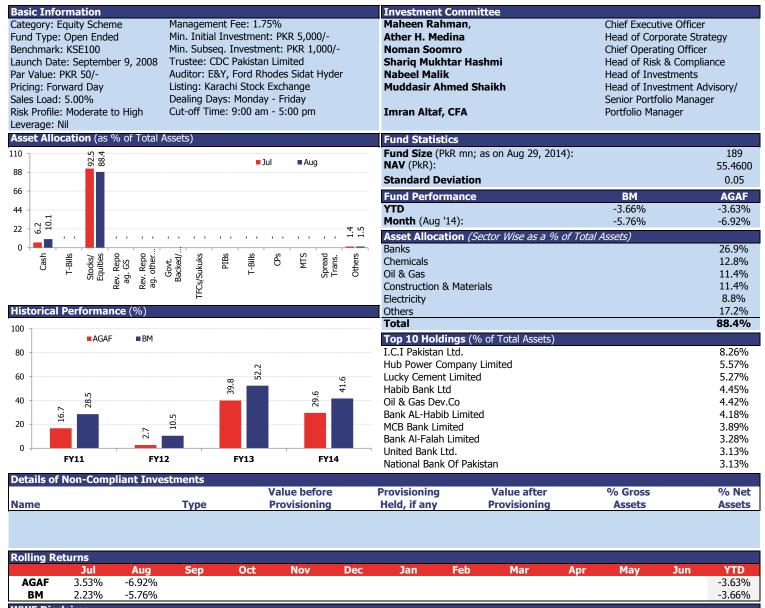
-3.66%

## Alfalah GHP Alpha Fund

Rating: "1 Star" by PACRA

### **Investment Objective**

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.



## **WWF** Disclaimer

The Fund/Scheme has maintained provisions amounting to Rs. 3.698mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.0878 / 1.89%. For details, investors are advised to read the latest Financial Statements of the Scheme.

#### Disclaime

## **Alfalah GHP Value Fund**

Rating: "3 Star" by PACRA

### **Investment Objective**

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

<b>Basic Information</b>			Investment Commi	ttee					
Category: Asset Alloc. Scheme	Management Fee: 2.		Maheen Rahman,			Chief Executive Officer			
Fund Type: Open Ended	Min. Initial Investme		Ather H. Medina			Head of Corporate Strategy			
Benchmark: 50% KSE100 Index	Min. Subseq. Investn		Noman Soomro		Chief Operati				
Perfor. + 50% 6 Month KIBOR	Trustee: CDC Pakista		Shariq Mukhtar Has	shmi		Head of Risk & Compliance			
Launch Date: October 29, 2005	Auditor: E&Y, Ford R		Nabeel Malik	! I . I.	Head of Investments Head of Investment Advisory/				
Par Value: PKR 50/-	Listing: Karachi Stoo Dealing Days: Mond		Muddasir Ahmed Sh	naikn					
Pricing: Forward Day Sales Load: 5.00%	Cut-off Time: 9:00 a		Imran Altaf, CFA		Senior Portfolio Manager Portfolio Manager				
Risk Profile: Moderate to High	Leverage: Nil	iii - 3.00 piii	Illian Altai, CFA		FOI LIOIIO Man	lagei			
Asset Allocation (as % of Total	<b>J</b>		Fund Statistics						
,	i Assetts)		Fund Size (PkR mn;	as on Aug 20, 2014\.		438			
62.0	■Jul ■Aug		NAV (PkR):	as on Aug 29, 2014).		53.0700			
60	= Aug		HAV (FRIX).			55.0700			
00									
40			Fund Performance		ВМ	AGVF			
	0.4 0.9 15.6		YTD		-0.99%	-3.58%			
20 - 10.3	10.4 10.9 15.0		Month (Aug '14):		-2.48%	-4.84%			
20 00 11		3.9 0.3		ector Wise as a % of To	tal Assets)				
0	· · · · · <b>.</b>		Oil & Gas			17.64%			
Cash T-Bills Stocks/ Equities tev. Repo ag. GS ds. ds. Repo ag.	Govt. Backed/ Gov. Guar. TFCs/Sukuks PIBs T-Bills	CPs MTS Trans.	Banks			16.37%			
Cash T-Bills Stocks/ Equities tepo ag. SS r Secs.	ovt. Backed/ Gov. Guar. TFCs/Sukuks PIBs T-Bills	CPs MTS Spread Trans. Others	Constr. & Mater.			7.93%			
P. B.	t. B ov. 6 Cs/9	ead	Chemicals			5.47%			
Rev.	88 ≝	ğ	Auto & Parts			4.78%			
~ ~ ~	<u> </u>	S	Otherus			0.000/			
	<u>.</u>	ν	Others			9.80%			
Historical Performance (%)	<u> </u>	ν ————————————————————————————————————	Total	- C T-1-1 A1-		9.80% <b>62.00%</b>			
	<u> </u>	σ	Total Top 10 Holdings (%			62.00%			
Historical Performance (%)	<u>o</u>		Total Top 10 Holdings (% Oil & Gas Developmen	nt Company		<b>62.00%</b> 7.48%			
Historical Performance (%)  100  AGVF ■BM	<u> </u>	σ	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lii	nt Company		7.48% 4.20%			
Historical Performance (%)  100  AGVF ■BM	<u> </u>	ν	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lii United Bank Limited	nt Company mited		7.48% 4.20% 3.95%			
Historical Performance (%)  100  80  60			Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lii United Bank Limited Pak Suzuki Motor Com	nt Company mited		7.48% 4.20% 3.95% 3.66%			
Historical Performance (%)  100  BAGVF  BM  60	30.1	5.5	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lii United Bank Limited Pak Suzuki Motor Com Nishat Mills Limited	nt Company mited		7.48% 4.20% 3.95% 3.66% 3.66%			
Historical Performance (%)  100  80  60  40	30.1	ν,	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lin United Bank Limited Pak Suzuki Motor Com Nishat Mills Limited Habib Bank Limited	nt Company mited npany		7.48% 4.20% 3.95% 3.66%			
Historical Performance (%)  100  BAGVF  BM  60		5.5	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lii United Bank Limited Pak Suzuki Motor Com Nishat Mills Limited	nt Company mited npany		7.48% 4.20% 3.95% 3.66% 3.66% 3.34%			
Historical Performance (%)  100  AGVF  BM  80  40  100  20  20  20  20  20  20  20  20	30.1	19.5	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lin United Bank Limited Pak Suzuki Motor Com Nishat Mills Limited Habib Bank Limited Hub Power Company	nt Company mited npany Limited		7.48% 4.20% 3.95% 3.66% 3.66% 3.34% 3.11%			
Historical Performance (%)  100  AGVF  BM  80  40  100  20  20  20  20  20  20  20  20	30.1	5.5	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lin United Bank Limited Pak Suzuki Motor Com Nishat Mills Limited Habib Bank Limited Hub Power Company Bank Al Falah Limited	nt Company mited npany Limited		7.48% 4.20% 3.95% 3.66% 3.66% 3.34% 3.11% 2.97%			
Historical Performance (%)  100  80  40  20  FY11  FY	1 TOR E	19.5	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lii United Bank Limited Pak Suzuki Motor Com Nishat Mills Limited Habib Bank Limited Hub Power Company Bank Al Falah Limited Pakistan Oilfields Limit	nt Company mited npany Limited		7.48% 4.20% 3.95% 3.66% 3.66% 3.34% 3.11% 2.97% 2.90%			
Historical Performance (%)  100  AGVF  BM  80  40  100  20  20  20  20  20  20  20  20	1 TOR E	19.5	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lii United Bank Limited Pak Suzuki Motor Com Nishat Mills Limited Habib Bank Limited Hub Power Company Bank Al Falah Limited Pakistan Oilfields Limit	nt Company mited npany Limited	% Gross	7.48% 4.20% 3.95% 3.66% 3.66% 3.34% 3.11% 2.97% 2.90%			
Historical Performance (%)  100  80  40  20  FY11  FY  Details of Non-Compliant Inv  Name	/12 FY13 /estments Type	FY14	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lii United Bank Limited Pak Suzuki Motor Com Nishat Mills Limited Habib Bank Limited Hub Power Company Bank Al Falah Limited Pakistan Oilfields Limit Lafarge Pakistan Ceme	nt Company mited npany Limited ted ent Limited	% Gross Assets	7.48% 4.20% 3.95% 3.66% 3.66% 3.34% 3.11% 2.97% 2.90% 2.87%			
Historical Performance (%)  100  80  40  20  FY11  FY  Details of Non-Compliant Inv  Name	712 FY13 vestments	FY14 Value before	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lii United Bank Limited Pak Suzuki Motor Com Nishat Mills Limited Habib Bank Limited Hub Power Company Bank Al Falah Limited Pakistan Oilfields Limit Lafarge Pakistan Ceme	nt Company mited npany  Limited ted ent Limited  Value after		7.48% 4.20% 3.95% 3.66% 3.66% 3.34% 3.11% 2.97% 2.90% 2.87%			
Historical Performance (%)  100  80  40  20  FY11  FY  Details of Non-Compliant Inv.  Name	/12 FY13 /estments Type	FY14  Value before Provisioning	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lii United Bank Limited Pak Suzuki Motor Com Nishat Mills Limited Habib Bank Limited Hub Power Company Bank Al Falah Limited Pakistan Oilfields Limit Lafarge Pakistan Ceme	nt Company mited  npany  Limited  ted ent Limited  Value after Provisioning	Assets	7.48% 4.20% 3.95% 3.66% 3.66% 3.34% 3.11% 2.97% 2.90% 2.87%  % Net Assets			
Historical Performance (%)  100  80  40  20  FY11  FY  Details of Non-Compliant Inv  Name  Agritech Limited  To	/12 FY13 /estments Type	FY14  Value before Provisioning	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lii United Bank Limited Pak Suzuki Motor Com Nishat Mills Limited Habib Bank Limited Hub Power Company Bank Al Falah Limited Pakistan Oilfields Limit Lafarge Pakistan Ceme	nt Company mited  npany  Limited  ted ent Limited  Value after Provisioning	Assets	7.48% 4.20% 3.95% 3.66% 3.66% 3.34% 3.11% 2.97% 2.90% 2.87%  % Net Assets			
Historical Performance (%)  100  80  40  20  FY11  FY  Details of Non-Compliant Inv  Name  Agritech Limited  Rolling Returns	/12 FY13 /estments Type /erm Finance Cert.	FY14  Value before Provisioning 5,705,000	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lii United Bank Limited Pak Suzuki Motor Com Nishat Mills Limited Habib Bank Limited Hub Power Company Bank Al Falah Limited Pakistan Oilfields Limit Lafarge Pakistan Cem  Provisioning Held, if any -5,705,000	nt Company mited  npany  Limited  ted ent Limited  Value after Provisioning  0	Assets 0.0%	7.48% 4.20% 3.95% 3.66% 3.66% 3.34% 3.11% 2.97% 2.90% 2.87%  % Net Assets 0.0%			
Historical Performance (%)  100 80 60 40 20 FY11 FY  Details of Non-Compliant Inv  Name  Agritech Limited  Rolling Returns Jul Aug	712 FY13  restments  Type  erm Finance Cert.	FY14  Value before Provisioning	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lii United Bank Limited Pak Suzuki Motor Com Nishat Mills Limited Habib Bank Limited Hub Power Company Bank Al Falah Limited Pakistan Oilfields Limit Lafarge Pakistan Ceme	nt Company mited  npany  Limited  ted ent Limited  Value after Provisioning	Assets 0.0%	7.48% 4.20% 3.95% 3.66% 3.66% 3.34% 3.11% 2.97% 2.90% 2.87%  We Net Assets 0.0%			
Historical Performance (%)  100  80  40  20  FY11  FY  Details of Non-Compliant Inv  Name  Agritech Limited  Rolling Returns	712 FY13  restments  Type  erm Finance Cert.	FY14  Value before Provisioning 5,705,000	Total Top 10 Holdings (% Oil & Gas Developmer Pakistan Petroleum Lii United Bank Limited Pak Suzuki Motor Com Nishat Mills Limited Habib Bank Limited Hub Power Company Bank Al Falah Limited Pakistan Oilfields Limit Lafarge Pakistan Cem  Provisioning Held, if any -5,705,000	nt Company mited  npany  Limited  ted ent Limited  Value after Provisioning  0	Assets 0.0%	7.48% 4.20% 3.95% 3.66% 3.66% 3.34% 3.11% 2.97% 2.90% 2.87%  % Net Assets 0.0%			

The Fund/Scheme has maintained provisions amounting to Rs. 10.90mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.3216 / 2.40%. For details, investors are advised to read the latest Financial Statements of the Scheme.

#### Disclaimer

## **Alfalah GHP Islamic Fund**

Rating: "3 Star" by PACRA

### **Investment Objective**

The investment objective of Alfalah GHP Islamic Fund (AGIF) is seeking long term capital appreciation and income from a diversified portfolio developed in consistence with the principles of Shariah.

Basic Information					Investment Com	mittee							
Category: Islam. Asset Allo.	Management I	Management Fee: 2.00% Min. Initial Investment: PKR 5,000/-				Maheen Rahman, Ather H. Medina							
Fund Type: Open Ended										ategy			
Benchmark: 50% KMI30 Index	Min. Subseq. 1				<b>Noman Soomro</b>			Chief Operat	ting Office	1			
Perfor. + 50% 6 Month Dep. Ra	ate Trustee: CDC	Pakistan Lim	nited		Shariq Mukhtar		Head of Risk & Compliance						
Launch Date: September 4, 2007 Auditor: E&Y, Ford Rhodes Sidat Hyder					Nabeel Malik		Head of Investments						
Par Value: PKR 50/-	Value: PKR 50/- Listing: Karachi Stock Exchange					Muddasir Ahmed Shaikh				Head of Investment Advisory/			
Pricing: Forward Day	Dealing Days:							Senior Portfo		er			
Sales Load: 5.00%	Cut-off Time:	9:00 am - 5	:00 pm		Imran Altaf, CFA	<b>L</b>		Portfolio Ma	nager				
Risk Profile: Moderate to High <b>Asset Allocation</b> (as % of Tot	Leverage: Nil				Frank Chatistics								
80 T	di Assets)				Fund Statistics	ın; as on Aug 29, 201	14).			325			
59.3	■Jul ■Aug				NAV (PkR):	iii, as oii Aug 29, 20.	L <del>4</del> ).			52.9800			
60					HAV (FRIX).					32.9000			
					Fund Dorforman	••		DM		AGIF			
40					Fund Performan	ce		<b>BM</b> -0.68%		-2.57%			
18.5	17.3				<b>Month</b> (Aug '14):			-0.06%		-2.57% -3.81%			
20	5.4				( )	(Sector Wise as a %	of Total			3.01 /0			
	' TO TO	1 1 1 1		0.2	Oil & Gas	(Sector vvise as a %	UI TULAT F	4556(5)		23.90%			
0	, (O (O	10 10		(0	Constr. & Material					9.59%			
Cash T-Bills Stocks/ Equities Rev. Repo ag. GS	Govt. Backed/ Gov. Guar. TFCs/Sukuks	T-Bills CPs	MTS Spread Trans.	Others	Chemicals					8.52%			
Sto Sto Equal (Cape Cape Cape Cape Cape Cape Cape Cape	Bac Gu Sul	Ė.	Ė	ಕ	Electricity					5.30%			
Rev. R	orthe Sov. FCs		rea		Autos					3.50%			
Re Re	6		S		Others					6.09%			
<b>Historical Performance</b> (%)					Total					56.90%			
100					<b>Top 10 Holdings</b>	(% of Total Assets)							
■AGIF ■BM	1				Engro Sukkok					8.88%			
80 +					KEL Sukook (3 y)					8.88%			
60					Oil & Gas Develop	. ,				7.89%			
	, , ,				Pakistan Petroleum					7.23%			
40	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	30.5	4 _		Fauji Fertilizer Con					7.16%			
	10.6		18.4		Hub Power Co. Lin					5.30%			
20 9 2					Pakistan Oilfields L	imitea				4.77% 4.44%			
0					Wapda (14Oct13) Pak Suzuki Motor (	Company				4.44% 3.50%			
- ·	FY12	FY13	FY14		Pakistan State Oil	Company				2.93%			
Details of Non-Compliant In	vestments				i didotali otate Oli		_			2.55 /0			
Domine of their compliant III		Val	ue before		Provisioning	Value after		% Gross		% Net			
Name	Туре	Pro	visioning		Held, if any	<b>Provisioning</b>		Assets		Assets			
						_							
Rolling Returns													
Jul Aug		Oct	Nov	Dec	Jan Fe	b Mar	Apr	May	Jun	YTD			
<b>AGIF</b> 1.29% -3.819										-2.57% -0.68%			
<b>BM</b> 1.63% -2.269													

## **WWF** Disclaimer

The Fund/Scheme has maintained provisions amounting to Rs. 8.336mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.3574 / 2.50%. For details, investors are advised to read the latest Financial Statements of the Scheme.

#### Disclaimer

# Alfalah GHP Sovereign Fund

Rating: "AA-(f)" by PACRA

### **Investment Objective**

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

#### **Basic Information Investment Committee** Category: Income Scheme Management Fee: 1.00% Maheen Rahman, Chief Executive Officer Fund Type: Open Ended Min. Initial Investment: PKR 5,000/-Ather H. Medina Head of Corporate Strategy Benchmark: 70% 6M T-Bill + Min. Subseq. Investment: PKR 1,000/-**Noman Soomro** Chief Operating Officer Head of Risk & Compliance 30% 6M DR (3"AA-" or above Bank Trustee: CDC Pakistan Limited Shariq Mukhtar Hashmi Launch Date: May 09, 2014 Auditor: E&Y, Ford Rhodes Sidat Hyder **Nabeel Malik** Head of Investments Par Value: 100 Listing: Lahore Stock Exchange Head of Investment Advisory/ **Muddasir Ahmed Shaikh** Pricing: Forward Day Dealing Days: Monday - Friday Senior Portfolio Manager Cut-off Time: 9:00 am - 3:00 pm Sales Load: 1.00% Portfolio Manager **Imran Altaf, CFA** Risk Profile: Low Leverage: Nil **Asset Allocation** (as % of Total Assets) **Fund Statistics** 100 Fund Size (PkR mn; as on Aug 29, 2014): 734 **■**Jul ■ Aug NAV (PkR): 101.8173 80 Wtd. Average Maturity (months): 13.61 60 **Fund Performance** BM AGSOF 34.1 36.2 YTD 9.16% 40 10.59% Month (Aug '14): 9.20% 9.41% 20 Credit Quality (as % of Total Assets) Govt. Guar. 90.63% 0.00% Repo other.. Plac. with Banks/DFIs Repo with Govt. Backed/. CPs FFCs/Sukuks PIBS **NBFCs** AAA 0.00% 0.00% A-AA+ BBB+ 0.00% 0.00% Rev. I AΑ 8.33% **BBB** 0.00% AA-0.00% Below IG 0.00% 0.00% NR/UR 1.04% A+ 18 TFC/Sukuk Holdings (% of Total Assets) AGSF ■ BM 12 6 0 FY13 FY14 FY11 FY12

Details of Non-Compliant Investments									
		Value before	Provisioning	Value after	% Gross	% Net			
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets			

Rolling Re	Rolling Returns												
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
AGSOF	11.85%	9.41%											10.59%
BM	9.11%	9.20%											9.16%

### **WWF Disclaimer**

The Fund/Scheme has maintained provisions amounting to Rs. 0.38mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0532 / 0.05%. For details, investors are advised to read the latest Financial Statements of the Scheme.

#### Disclaimer