Fund Managers' Report

June 2019



Alfalah

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Disclaimer: All investments in pension funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and risks involved. Withdrawal before retirement are subject to tax under provisioning of the Income Tax Ordinance, 2001.

*Investment may take up to a month to be deployed according to the allocation strategy

1 Alfalah GHP Investment Management Limited Fund Managers' Report June 2019

Economic & Capital Markets Review

Economic Review & Outlook

Large scale manufacturing data continues to disappoint as the 10MFY19 relevant index is down by 3.5% YoY. The contraction was seen across all sectors with food and beverages, pharmaceuticals, iron and steel products and autos leading the decline. Inflation for the month of Jun'19 clocked in at 8.89% which was lower than estimates primarily due to decline in food prices after Ramadan. Rupee remained volatile, and further depreciated by 10.4% during the month before appreciating by 2.4% to close at PKR 160/USD.

Pakistan seems to be in low GDP growth phase where FY19 GDP growth is estimated to hover around 3.3%, but will fall further in FY20 at 2.4%. Fiscal position remained worrisome with overall foreign exchange reserves as of June 28, 2019 standing at US\$ 14.4bn. The reserves will witness a spike going forward owing to a USD 6bn bailout, and lending from other development institutions that will follow the bailout. Current Account deficit for the month of May'19 came in at US\$ 1.1bn, lower by USD 155mn as compared to Apr'19. For 11MFY19, CAD stands at US\$ 11.9bn, down from US\$ 16.3bn in the same period last year, showing a decline of a hefty 27%. The situation is precarious since the import cover has fallen to below 2 months. However, given the austerity measures and significant PKR devaluation, coupled with the Saudi Oil facility starting from July, the worst seems to be behind us, with further improvement expected in the current account. Exports during the first eleven months remained flattish and clocked in at USD 21.3bn. The trade deficit in 11MFY19 stood at US\$ 25.4bn, showing a decline of 8.3%, while remittances went up by 11.4% to clock in at USD 20.2bn.

During the month, Pakistan finalized a US\$ 6bn Extended Fund Facility (EFF) from IMF for 3 years. Under the program, Pakistan needs to contain primary deficit at 0.6% of GDP while a market-determined exchange rate will be implemented to support the financial sector and better resource allocation within the country. The government announced its first budget for FY20 aiming for increased revenue and encouraging people to file returns by strictly penalizing non-filers.

Money Market Review & Outlook

During the month of June, CPI clocked in at 8.89% down from 9.1% in May 2019. The decline in inflation was attributable to slow down in food prices during the month. Money market remained fairly illiquid, despite multiple injections from the central bank (i.e. 8 times) through open market operations (OMOs). Approximately PKR 3.39 trillion was injected in the system during the period under review. Owing to the stringent liquidity conditions, interbank money market lending hovered around 12.65%-12.85% respectively.

Central Bank conducted T-bill auctions twice during the month. Despite a heavy target of PKR 500 Billion in each auction, market participated merely around PKR 114 Billion and PKR 27 Billion in 3 months, while no interest was witnessed in 6-12 months tenor. T-bill cut-offs were maintained at 12.74% respectively.

Contrary to the T-bills, participation in the longer duration instruments witnessed an overwhelming response. The auction had a target of PKR 100 Billion against which a total participation of PKR 241.1 Billion was witnessed. Participation this time around was majorly skewed towards longer tenure 53% in 10-Year, 34% in 5-Year and 17% in 3-Year. The central bank accepted PKR 2.2 Billion, PKR 27 Billion and PKR 89.1 Billion in 3, 5 and 10 year at the cutoff rate of 13.69%, 13.80% and 13.70% respectively.

Heavy tax targets by the incumbent government in FY20 budget coupled with weakening of PKR against USD will further escalate inflationary pressure in the economy. Going forward, in order to curb the inflationary pressure another round of increase in the discount rate by the central bank cannot be ruled out.

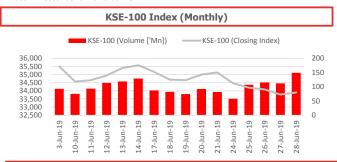
Equity Market Review & Outlook

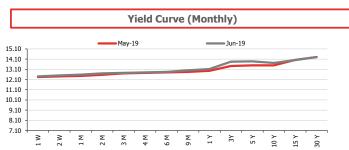
The KSE-100 Index closed negative for fifth consecutive month in June. The index closed 5.8% down at 33,902 points taking FY19 r eturn to -19.1%. Average daily turnover June 2019 came in at 98.8mn which was similar to previous month's level of 96.1mn despite shorter trading hours in the month of Ramadan. During May, the net foreign outflow amounted to US\$ 4.9mn compared to a net foreign inflow of US\$ 18.4mn in the previous month. Foreign investors remained net buyers in commercial banks (US\$ 8.3mn) and cements (US\$ \$3.1mn) while they remained net sellers in Oil and Gas exploration companies (US\$ 15.5mn) and fertilizers (US\$ 3.4mn).

The index remained under pressure during the month as concerns regarding weakening economy and persistent current account deficit weighed down on the investor sentiments. The government announced its first budget for FY20 with the central theme of increase in tax collection (a record target of PKR 5.5tn has been set), discouraging the informal economy and reducing public expenditure. Therefore, it is anticipated that economic growth will likely slow down in the upcoming year which further dampened investor sentiment for equities investments.

On a monthly basis, commercial banks contributed the largest to the decline with 675 points followed by oil and gas exploration sector with 447 points amid heavy foreign selling. Oil and Gas Marketing Companies followed suit contributing 123 points to the decline due to shrinking industry volumes.

Going forward, IMF board is expected to ratify the Extended Finance Facility worth \$6.2bn in July which can encourage foreign inflows due to exchange rate stability and improve local investor sentiments as well.





Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not processarily indicative of five process.

Alfalah GHP Cash Fund

Fund Stability Rating: "AA+ (f)" by PACRA 17-Apr-19 AMC Rating: "AM2+" by PACRA 08-Feb-19

Investment Objective

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

Basic Information Category: Money Market Scheme Fund Type: Open Ended

Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 'AA' rated schedule banks as selected by MUFAP

Launch Date: March 12, 2010 Par Value: PKR 500 **Pricing:** Forward Day **Front end Load****:** 0.75% Back end Load: 0.00%

1 Management Fee****: 0.21% per annum of average daily net assets Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: MCB Financial Services Limited

Auditor: A.F Ferguson & Co. Pakistan **Listing:** Pakistan Stock Exchange **Dealing Days:** Monday - Friday **Cut-off Time:** 9:00 am - 4:00 pm Leverage: Nil

Investment Committee Maheen Rahman **Noman Soomro**

Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Sana Abdullah, CFA **Wahaj Ahmed**

Chief Executive Officer **Chief Operating Officer Chief Investment Officer Head of Equities Head of Compliance**

Fund Manager Fund Manager

Risk Profile: Low

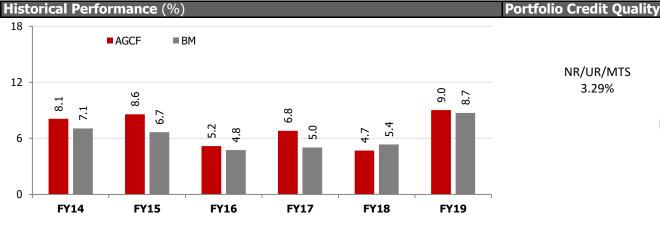
Asset Allocation (as % of Total Assets) 100 96.7 ■ May ■ June 78 56 34 12 Others -10 Banks/DFIs with NBFCs TFCs/Sukuks Ps Repo ag. other Secs. Backed/ Gov. Guar. Rev. Repo ag. Plac.

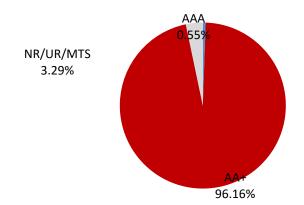
Fund Statistics Fund Size (PkR mn; as on June 30, 2019) 9.83 Fund size including fund of fund schemes (PkR mn)***** 69.28 NAV (PkR): 499.08 Wtd. Average Maturity (months): 0.04 **Total Expense Ratio***** 2.39%

2.39%

Fund Pe	rformance			ВМ	AGCF
Since In	ception Return	1**		6.70%	8.28%
YTD				8.74%	9.03%
Month	(June, 2019):			11.67%	25.97%
Credit Q	uality (as % of	Total Asset	s)		
Govt. Gu	ar.	0.00%	Α		0.00%
AAA		0.55%	A-		0.00%
AA+		96.16%	BBB+		0.00%
AA		0.00%	BBB		0.00%
AA-		0.00%	Below IG		0.00%
A+		0.00%	NR/UR		3.29%

Amount invested by fund of funds is Rs. 59 million subtracted from total **Historical Performance (%)**





Details of Non-Comp	liant Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 Year - R	1 Year - Rolling Returns												
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGCF	7.72%	5.87%	5.73%	5.74%	6.61%	6.07%	7.12%	8.34%	8.49%	8.87%	9.11%	6.76%	25.97%
BM	5.91%	6.29%	6.65%	6.89%	7.50%	7.98%	8.86%	9.01%	9.33%	9.76%	10.11%	10.86%	11.67%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2.490mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 17.9372 / 3.92%.

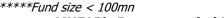
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Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

** Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

***This include 0.423% representing government levy, Worker's Welfare Fund and SECP Fee

^{****}Management fee and front end load has been revised from June 10, 2019 through 7th Supplemental offering document duly approved by SECP on May 30, 2019.





Alfalah GHP Money Market Fund

Fund Stability Rating: "AA+ (f)" by PACRA 17-Apr-19 AMC Rating: "AM2+" by PACRA 08-Feb-19

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

Category: Money Market Scheme

Fund Type: Open Ended

Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 AA rated schedule banks as selected by MUFAP

Launch Date: May 27, 2010 Par Value: PKR 100

Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low

¹Management Fee: 0.60% of average daily Net Assets of the Scheme subject to the maximum limit defined in the Regulations.

Min. Initial Investment: PKR 500/-Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes, Chartered

Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Leverage: Nil

Investment Committee

Maheen Rahman Noman Soomro **Nabeel Malik Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi Sana Abdullah, CFA Wahaj Ahmed

Portfolio Credit Quality

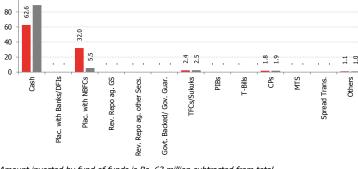
Chief Executive Officer **Chief Operating Officer Chief Investment Officer Head of Equities**

Head of Compliance Fund Manager Fund Manager

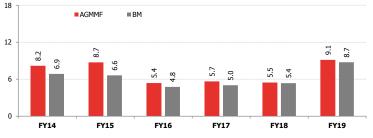
Asset Allocation (as % of Total Assets) ■ May ■June 89.0 100 62.6 80 60 40 20

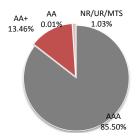
Fund Size (PkR mn; as on Jun 30, 2019): Fund size including fund of fund schemes (PkR mn) 17.912.17 17,975.25 NAV (PkR): 97.9519 Wtd. Average Maturity (months): 0.19 Total Expense Ratio** 0.92%

Fund Performance		ВМ	AGMMF		
Since Inception Re	turn **	6.70%	8.41%		
YTD		8.74%	9.15%		
Month (Jun'19):		11.67%	12.04%		
Credit Quality (as %	6 of Total Assets)				
Govt. Guar.	0.00%	A	0.00%		
AAA	85.50%	A-	0.00%		
AA+	13.46%	BBB+	0.00%		
AA	0.01%	BBB	0.00%		
AA-	0.00%	Below IG	0.00%		
A+	0.00%	NR/UR	1.03%		



Amount invested by fund of funds is Rs. 63 million subtracted from total Historical Performance (%)





Details of	Details of Non-Compliant Investments												
					Value before		Provisioning	•	Value after		% Gross		% Net
Name			Ту	ре	Provisioning		Held, if any	<u>'</u>	Provisioning		Assets		Assets
Rolling Re	turns												
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGMMF	6.08%	6.76%	6.47%	7.04%	7.92%	7.67%	9.25%	9.56%	9.64%	9.97%	10.12%	9.10%	12.04%
BM	5.91%	6.29%	6.65%	6.89%	7.50%	7.98%	8.86%	9.01%	9.33%	9.76%	10.11%	10.86%	11.67%
Sindh Wor	rkers' Welf	are Fund (SWV	VF)										

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 29.991mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.1634 / 0.18%.

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AGMMF Management fee has been revised from May 13, 2019 through Sieventh Supplemental Offering Document duly approved by SECP on Feb 12, 2019.

^{*} Calculated on 12 month trailing data

^{**} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

^{***}This include 0.337% representing government levy, Worker's Welfare Fund and SECP Fee

Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 17-Apr-19

AMC Rating: "AM2+" by PACRA 08-Feb-19

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

Basic Information Category: Income Scheme

Fund Type: Open Ended Benchmark: Six (6) months PKRV

Launch Date: May 09, 2014

Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low Leverage: Nil

¹ Management Fee: 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets. Min. Initial Investment: PKR 5,000/-

Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes, Chartered Accountants

Listing: Pakistan Stock Exchange

Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

investment Committe

Wahaj Ahmed

Maheen Rahman **Noman Soomro** Nabeel Malik **Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi Sana Abdullah, CFA

Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities

Head of Compliance Fund Manager **Fund Manager**

100 ■ May ■June 90 80 70 60 50 40 30 20 10 48.0 36.2 15.7 7.3 0.0 Plac. with NBFCs Others Backed/ CPs Cash PIBS -Bills Spread Trans. Rev. Repo ag other Secs. Repo GS Sovt. I +Amount invested by fund of funds is Rs119 million subtracted from total

Fund Statistics	
+Fund Size (PkR mn; as on Jun 30, 2019):	826.93
Fund Size including fund of fund schemes (PkR mn)	946.43
NAV (PkR):	106.3270
Wtd. Average Maturity (months):	14.88
Total Expense Ratio***	2.33%

Fund Performance		ВМ	AGSOF
Since Inception Ret	:urn**	7.26%	8.34%
YTD		10.02%	7.68%
Month Jun '19		12.84%	9.02%
Credit Quality (as %	of Total Assets)		
Govt. Secs.	49.89%	A	0.00%
AAA	32.35%	A-	0.00%
AA+	5.15%	BBB+	0.00%
AA	0.01%	BBB	0.00%
AA-	7.63%	Below IG	0.00%
A+	0.00%	NR/UR/MTS	4.97%
TEC/Sukuk Holding	s (% of Total Assets)		



TFC/Sukuk Holdings (% of Total Assets)	
The Bank of Punjab - TFC (23-04-18)	7.55%
Habib Bank TFC (19-Feb-2016)	1.41%

10.77%

11.07%

Name	-		Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
			.,,,,				, ii diiy						7.05000
1 Year -Roll	ing Returns												
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGSOF	6.00%	6.00%	5.96%	-1.80%	10.46%	6.45%	8.39%	9.02%	9.69%	8.55%	9.57%	7.00%	9.02%

6.84% Sindh Workers' Welfare Fund (SWWF)

7.39%

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 6.95mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.7832 / 0.79%

10.48%

10.50%

10.63%

9.67%

вм

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7.85%

8.03%

9.01%

Selling & marketing expenses - for the period ended June, 2019, PKR Mn 2.74



12.02%

12.84%

^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

^{***} This include 0.6044% representing government levy, Worker's Welfare Fund and SECP Fee.

AGSOF Management fee has been revised from March 12, 2018 through Third Supplemental Offering Document duly approved by SECP on March 7, 2018

Alfalah GHP Income Fund

Fund Stability Rating: "A+(f)" by PACRA 17-April-19 AMC Rating: "AM2+" by PACRA 08-Feb-19

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Basic Information Category: Income Scheme Fund Type: Open Ended Benchmark: 6 Month KIBOR Launch Date: April 14, 2007 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low Leverage: Nil

¹ Management Fee. 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets. Min. Initial Investment: PKR 5,000/-

Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Investment Committee Maheen Rahman **Noman Soomro**

Nabeel Malik **Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi Sana Abdullah, CFA Wahaj Ahmed

Chief Executive Officer Chief Operating Officer Chief Investment Officer

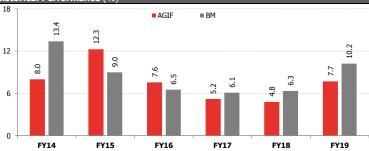
Head of Equities Head of Compliance Fund Manager

Fund Manager

					oo aiii	1100	PIII			
Asset Allocation (a	ıs % of Tota	I Assets	5)							
20 20 20 20 20 20 20 20 20 20 20 20 20 2			■May	J	une					
30 20 10				27.7	7.4					8. 4.
Cash Plac. with Banks/DFIs	Plac. with NBFCs	Rev. Repo ag. other Secs.	Govt. Backed/ Gov. Guar.	TFCs/Sukuks	PIBS	T-Bills	OPs	MTS	Spread Trans.	Others
+Amount invested by	y fund of fui	nds is R	s11 mi	llion su	ıbtracte	d fron	n total			

265.78
276.44
112.4856
16.71
2.27%

	ВМ	AGIF
rn	9.93%	8.77%
	10.22%	7.70%
	13.04%	11.35%
of Total Assets)		
14.99%	A	0.00%
0.43%	A-	0.00%
58.41%	BBB+	0.00%
14.62%	BBB	0.00%
6.98%	Below IG	0.00%
0.01%	MTS/NR/UR	4.57%
	of Total Assets) 14.99% 0.43% 58.41% 14.62% 6.98%	9.93% 10.22% 13.04% 14.99% A 0.43% A- 58.41% BBB+ 14.62% BBB 6.98% Below IG



TFC/Sukuk Holdings (% of Total Assets)	
International Brands Ltd. SUKUK (15-11-17)	7.01%
Hub Power Company Limited CP Sukuk	6.75%
The bank of Punjab Ltd - (23-Dec-2016)	5.01%
Dawood Hercules Corp Limited Sukuk (16-11-17)	4.24%
Dawood Hercules Corp Limited Sukuk (01-03-2018)	3.37%
Dubai Islamic Bank Sukuk - (14-Jul-2017)	1.72%

Details of Non-Compliant Investments****													
	Name		Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
Rolling Ret	urns												
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGIF	5.93%	2.77%	6.04%	1.24%	6.73%	7.32%	8.81%	9.13%	9.14%	8.42%	8.82%	9.43%	11.35%
BM	6.98%	7.46%	8.05%	8.23%	9.43%	9.87%	10.66%	10.76%	10.85%	10.90%	11.25%	12.17%	13.04%
indh Work	vers' Welfare	Fund (SW/W	/E\										

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.2.469 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.1.0048/0.96%

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AGIF Management fee has been revised from March 12, 2018 through Fourth Supplemental Offering Document duly approved by SECP on March 7, 2018 Selling & marketing expense - for the period ended June, 2019, PKR Mn 0.757



^{*} Calculated on 12-month trailing data.

^{**}Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

^{***}This include 0.3698% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah GHP Income Multiplier Fund

Fund Stability Rating: "A+(f)" by PACRA 17-Apr-19 AMC Rating: "AM2+" by PACRA 08-Feb-19

Investment Objective

The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Basic Information Category: Aggressive Income Fund Type: Open Ended Benchmark: 12 Month KIBOR Launch Date: June 15, 2007 Par Value: PKR 50/-**Pricing: Forward Day** Sales Load: 3.00% Risk Profile: High Leverage: Nil

Management Fee: 1.25% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-**Trustee: CDC Pakistan Limited** Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Investment Committee Maheen Rahman

Noman Soomro Nabeel Malik **Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi Sana Abdullah, CFA Wahaj Ahmed

Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities Head of Compliance

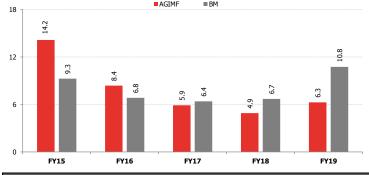
Fund Manager Fund Manager

100 ■ May ■ June 90 80 70 56.1 49.0 60 50 31.9 40 30 20 10 Rev. Repo ag. other Secs. Plac. with Banks/DFIs Guar./ Ijara Sukuk Others Repo ag. GS TFCs/Sukuks CPs Cash PIBs Spread Trans.

Fund Statistics +Fund Size (PkR mn; as on Jun 30, 2019): 112.47 Fund Size inluding fund of fund schemes (PkR mn) 364.99 53.2667 Wtd. Average Maturity (months): 33.06 Total Expense Ratio*** 2.36%

Fund Performance		BM	AGIMF
Since Inception	•	10.60%	6.00%
YTD		10.75%	6.26%
Month (Jun'19):		13.54%	13.67%
Credit Quality (as of	% of Total Assets)		
Gov. Secs.	5.7%	A	0.1%
AAA	3.4%	A-	0.1%
AA+	54.9%	BBB+	0.0%
AA	11.6%	ВВВ	0.0%
AA-	14.3%	Below IG	0.0%
A+	6.6%	NR/UR/MTS	3.4%

+Amount invested by fund of funds is Rs. 253 million subtracted from total Historical Performance (%)



Top Ten TFC/Sukuk Holdings (% of Total Assets)	
International Brands- sukuk (15-11-17)	7.04%
JS Bank Ltd TFC (14-Dec-2016)	6.57%
Hub Power Company Limited CP Sukuk	6.42%
The bank of Punjab (23-Dec-2016)	6.07%
Dubai Islamic Bank Sukuk - (14-Jul-2017)	4.97%
Habib Bank TFC (19-Feb-2016)	3.26%
Dawood Hercules Corp LTD. SUKUK (16-11-17)	2.99%
Askari Bank Ltd (30-09-14)	1.83%
Dawood Hercules Sukuk II (01-03-18)	1.54%
TPL Corp Ltd- TFC (19-12-17)	1.28%

Details of Non-Compliant Investments****													
					Value before		Provisioning	ı	Value after		% Gross		% Net
Name			Туре		Provisioning		Held, if any		Provisioning	l	Assets		Assets
1- Year Rol	ling Returns												
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGIMF	4.67%	1.20%	4.82%	-4.05%	7.73%	9.17%	-2.27%	8.63%	9.22%	6.91%	8.35%	9.48%	13.67%
ВМ	7.42%	8.02%	8.45%	8.77%	10.00%	10.50%	11.18%	11.33%	11.42%	11.50%	11.66%	12.64%	13.54%

Sindh Workers' Welfare Fund (SWWF) The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.938mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.7207 / 1.44%

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Selling & marketing expense - for the period ended June, 2019, PKR Mn 1.112



^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

^{***} This include 0.3784% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah GHP Islamic Income Fund

Fund Stability Rating: "AA-(f)" by PACRA 17-Apr-19 AMC Rating: "AM2+" by PACRA 08-Feb-19

Basic Information

The investment objective of Alfalah GHP Islamic Income Fund (AGIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Category: Islamic Income Scheme Fund Type: Open Ended Benchmark: Avg. 6 Mth Dep. Rates

3 Islamic Banks provided by MUFAP Launch Date: December 3, 2009

Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low

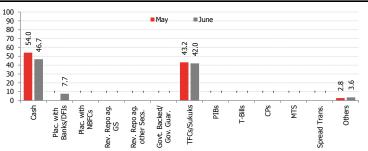
¹ Management Fee. 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets..

Min. Initial Investment: PKR 500/-Min. Subseq. Investment: PKR 100/-Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

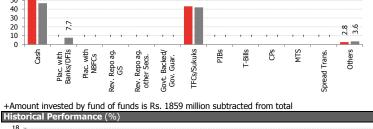
Leverage: Nil

Maheen Rahman **Chief Executive Officer Noman Soomro Chief Operating Officer Nabeel Malik Chief Investment Officer Muddasir Ahmed Shaikh Head of Equities** Shariq Mukhtar Hashmi **Head of Compliance** Sana Abdullah, CFA Fund Manager **Wahaj Ahmed Fund Manager**

Asset Allocation (



+Amount invested by fund of funds is Rs. 1859 million subtracted from total



■ BM

2745.48
4604.33
101.90
17.71
1.87%

I dila i citorillance			D1-1	VOIII
Since Inception Ret	urn*		5.83%	7.03%
YTD			3.69%	7.60%
Month (Jun '19):			5.19%	10.88%
Credit Quality (as %	of Total Assets)			
Govt. Guar.	0.00%	Α	•	0.00%

Govt. Guar.	0.00%	A	0.00%					
AAA	20.12%	A-	18.42%					
AA+	12.26%	BBB+	0.00%					
AA	38.85%	BBB	0.00%					
AA-	6.75%	Below IG	0.00%					
A+	0.02%	NR/UR	3.58%					
TEC/Sukuk Holdings (% of Total Assets)								

TFC/Sukuk Holdings (% of Total Assets)	
Hub Power Company Limited CP Sukuk	8.87%
Dubai Islamic Bank Sukuk - (14-Jul-2017)	6.75%
International Brands Limited (15-11-17)	6.70%
Meezan Bank Tier II Modaraba Sukuk (22-Sept-2016)	6.00%
Dawood Hercules Corp Limited (16-Nov-2017)	5.02%
K-Electric Limited - ICP - 2	4.23%
Hub Power Company Limited Sukuk (02-Apr-19)	3.20%
Hascol Petroleum Ltd Sukuk (07-Jan-2016)	1.25%

12 - 6 - 0 -	6.69	6.85	4.66	5.35	4.22	7.60
	FY14	FY15	FY16	FY17	FY18	FY19

AGIIF

Details of Non-Compliant Investments***													
Name	ате Туре			Value before Provisioning				Value after Provisioning				% Net Assets	
1 Year - Roll	ing Returns												
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGIIF	4.40%	4.68%	4.63%	6.86%	3.08%	6.94%	8.56%	7.87%	8.89%	8.22%	9.01%	9.14%	10.88%
ВМ	2.38%	2.56%	2.69%	2.78%	2.86%	3.01%	3.20%	3.73%	4.09%	4.54%	4.65%	4.99%	5.19%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.13.613 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.3013/0.32%

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- * Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- ** This include 0.3527% representing government levy, Worker's Welfare Fund and SECP Fee.

Selling & marketing expense - for the period ended June, 2019, PKR Mn 11.218

Management fee and minimum amount of investment has been revised through Fifth Supplmental Offering Document duly approved by SECP on September 28, 2018.



Alfalah GHP Alpha Fund

AMC Rating: "AM2+" by PACRA 8-Feb-19

Investment Objective

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

Basic Information
Category: Equity Scheme
Fund Type: Open Ended
Benchmark: KSE100
Launch Date: Sep 9, 2008
Par Value: PKR 50/Pricing: Forward Day
Sales Load: 3.00%
Risk Profile: High
Leverage: Nil

Management Fee: 1.75%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: AF Ferguson & Co. Pakistan
Listing: Pakistan Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

Investment Committee

Maheen Rahman Chief Executive Officer
Noman Soomro Chief Operating Officer
Nabeel Malik Chief Investment Officer
Muddasir Ahmed Shaikh Head of Equities
Shariq Mukhtar Hashmi Head of Compliance
Sana Abdullah, CFA Fund Manager
Wahaj Ahmed Fund Manager

100 90 80 70 60 50 40 30 20 10 0 ■ Mav ■ June 7.3 Others Cash T-Bills Rev. Repo ag. GS CPs MTS Stocks/ Equities TFCs/Sukuks other Spread Trans. Guar Repo ag. Secs. Backed/ Gov. Rev.

 Fund Statistics

 +Fund Size (PkR mn; as on 30 June, 2019):
 982.43

 Fund size including fund of fund schemes (Pkr mn)
 1,028.64

 NAV (PkR):
 55.42

 Sharpe Ratio *
 -0.37

 Information Ratio*
 1.00

 Standard Deviation*
 22.38%

 Total Expense Ratio***
 3.34%

 Fund Performance
 BM
 AGAF

 Since Inception**
 12.73%
 15.98%

 YTD
 -19.11%
 -17.48%

 Month (June '19):
 -5.76%
 -6.29%

Asset Allocation (Sector Wise as a % of Total Assets)	
Commercial Banks	26.69%
Oil & Gas Exploration Companies	19.34%
Fertilizer	15.37%
Power Generation & Distribution	9.69%
Textile Composite	4.58%
Others	10.89%
Total	86.56%

+Amount invested by fund of funds is Rs. 46 million subtracted from total Historical Performance (%)



Top 10 Holdings (% of Total Assets)	
Engro Corporation Limited	7.06%
Hub Power Company Limited	6.77%
Bank Al-Falah Limited	6.02%
Oil & Gas Dev.Co	5.73%
Mari Petroleum Company Limited	5.52%
Pak Petroleum Ltd.	5.47%
United Bank Ltd.	4.30%
Engro Fertilizer Limited	4.23%
Fauji Fertilizer Co. Ltd.	4.08%
Habib Bank Ltd	3.61%

Details of Non-Compliant	Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 - Year Ro	olling Returns												
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGAF BM	-1.76% -2.18%	2.74% 1.91%	-2.35% -2.27%	-1.80% -1.78%	1.98% 1.59%	-2.93% -2.77%	-9.88% -8.47%	11.86% 10.07%	-3.09% -4.28%	-1.17% -1.04%	-5.04% -4.83%	-1.52% -2.20%	-6.29% -5.76%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 11.039mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.5948 / 0.89%

Disclaimer

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- * Calculated on 12-month trailing data.
- ** Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- *** This include 0.4229% representing government levy, Worker's Welfare Fund and SECP Fee.



Alfalah GHP Stock Fund

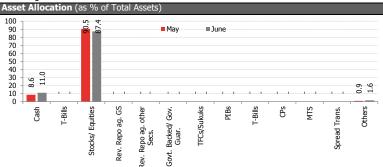
AMC Rating: "AM2+" by PACRA 8-Feb-19

Investment Objective

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.

Maheen Rahman Chief Executive Officer Category: Equity Scheme Management Fee: 2.00% Fund Type: Open Ended Noman Soomro Chief Operating Officer Min. Initial Investment: PKR 5,000/-**Nabeel Malik Chief Investment Officer** Benchmark: KSE100 Min. Subseq. Investment: PKR 1,000/-Muddasir Ahmed Shaikh Launch Date: July 15, 2008 Trustee: CDC Pakistan Limited **Head of Equities** Par Value: 100 Auditor: EY Ford Rhodes, Chartered Accountants Shariq Mukhtar Hashmi **Head of Compliance** Pricing: Forward Day Listing: Pakistan Stock Exchange Sana Abdullah, CFA **Fund Manager** Dealing Days: Monday - Friday Sales Load: 2.50% Wahaj Ahmed Fund Manager Risk Profile: High Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

Fund Performance



 Fund Statistics

 +Fund Size (PkR mn; as on 30 June, 2019):
 1,489.82

 Fund Size including fund of fund schemes (Pkr mn)
 1,522.31

 NAV (PkR):
 98.33

 Sharpe Ratio*
 -0.35

 Information Ratio*
 1.10

 Standard Deviation*
 22.41%

 Total Expense Ratio***
 3.33%

Since Inception**	10.85%	19.16%
YTD	-19.11%	-17.35%
Month (June'19):	-5.76%	-6.11%
Asset Allocation (Sector Wise as a % of Total	al Assets)	
Commercial Banks		26.54%
Oil & Gas Exploration Companies		19.67%
Fertilizer		15.65%
Power Generation & Distribution		9.85%
Tautile Commonite		4.660/

 Oil & Gas Exploration Companies
 19.67%

 Fertilizer
 15.65%

 Power Generation & Distribution
 9.85%

 Textile Composite
 4.66%

 Others
 10.99%

 Total
 87.37%

 Top 10 Holdings (% of Total Assets)
 Engro Corporation Limited
 7.19%

 Hub Power Company Limited
 6.87%

Hub Power Company Limited 6.87% **Bank Al-Falah Limited** 5.97% Oil & Gas Dev.Co 5.81% **Mari Petroleum Company Limited** 5.65% Pak Petroleum Ltd. 5.56% United Bank Ltd. 4.34% **Engro Fertilizer Limited** 4.29% Fauji Fertilizer Co. Ltd. 4.17% MCB Bank Limited 3.71%

100 ¬						
80			■AGSF	■ BM		
60	17.5					
40	24.6	27.7	ە <u>.</u>	28.7		
20		16	9.8			
0 —			_	,	'	
-20	FY14	FY15	FY16	FY17	FY18	FY19
20					4.6	4. 1.
-40					-	
						·

-Amount invested by fund of funds is Rs. 32 million subtracted from total

Details of Non-Compliant In	nvestments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 vear - Ro	lling Returns												
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	Mav-19	Jun-19
AGSF	-1.73%	2.46%	-2.33%	-1.54%	1.58%	-2.91%	-9.91%	11.77%	-3.03%	-1.17%	-4.68%	-1.54%	-6.11%
ВМ	-2.18%	1.91%	-2.27%	-1.78%	1.59%	-2.77%	-8.47%	10.07%	-4.28%	-1.04%	-4.83%	-2.20%	-5.76%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.17.625 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.1.1384/0.96%

Disclaimer

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- * Calculated on 12-month trailing data.
- ** Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- *** This include 0.4085% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah Investments

AGSE

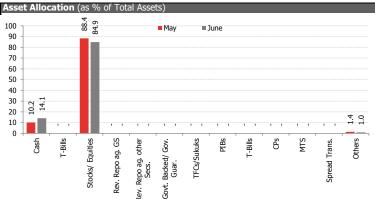
Selling & marketing expense - for the period ended June, 2019, PKR Mn 8.895

Alfalah GHP Islamic Stock Fund

AMC Rating: "AM2+" by PACRA 8-Feb-19

Alfalah GHP Islamic Stock Fund (AGISF) is an Open Ended Shariah Compliant Islamic Equity Fund; The investment objective of the Fund is to achieve long term capital growth by investing primarily in shariah compliant equity securities.

Investment Committee Category: Islamic Equity Scheme Management Fee: 2.00% **Chief Executive Officer** Maheen Rahman Min. Initial Investment: PKR 5,000/-Fund Type: Open Ended **Noman Soomro Chief Operating Officer** Benchmark: KMI 30 Index Min. Subseq. Investment: PKR 1,000/-**Nabeel Malik Chief Investment Officer** Launch Date: Sep 4, 2007 Trustee: CDC Pakistan Limited **Muddasir Ahmed Shaikh Head of Equities** Par Value: PKR 50/-Auditor: AF Ferguson & Co. Pakistan Shariq Mukhtar Hashmi **Head of Compliance** Pricing: Forward Day Listing: Pakistan Stock Exchange Sana Abdullah, CFA Fund Manager Sales Load: 3.00% Dealing Days: Monday - Friday Wahaj Ahmed **Fund Manager** Risk Profile: High Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil



Fund Statistics Fund Size (PkR mn; as on 30 June 2019): 2,062.10 Fund size including fund of fund schemes (Pkr mn) 2,062.10 NAV (PkR): 40.6369 Sharpe Ratio* -0.01 Standard Deviation* 33.21% Information Ratio* 0.97 Total Expense Ratio*** 3.38%

Fund Performance	BM	AGIsF
Since Inception**	-0.54%	1.60%
YTD	-23.84%	-18.81%
Month (June '19):	-7.07%	-6.66%
Asset Allocation (Sector Wise as a % of To	otal Assets)	
Oil & Gas Exploration Companies		30.68%
		40.4001

19.69% **Power Generation & Distribution** 9.68% Oil & Gas Marketing Companies 5.65% **Commercial Banks** 4.81% 14.40% Others

Gallers	2111070
Total	84.90%
Top 10 Holdings (% of Total Assets)	
Oil & Gas Dev.Co	10.30%
Pak Petroleum Ltd.	9.87%
Engro Corporation Limited	9.64%
Hub Power Company Limited	7.94%
Engro Fertilizer Limited	6.39%
Pakistan Oilfields Ltd.	5.29%
Mari Petroleum Company Limited	5.22%
Meezan Bank Ltd.	4.81%
Engro Polymer	3.76%
Fauii Fertilizer Co. Ltd.	3.60%

		4. ∞		
22 14.8	20	18.		
	41	112 2 115	41 2 11 11	4 2 31 4

+Amount invested by fund of funds is Rs. 0 million subtracted from total

Historical Performance (%)

Details of Non-Compliant	t Investments					
	_	Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 - Year Ro	lling Returns												
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGIsF	-2.26%	1.86%	-1.39%	-1.50%	3.50%	-3.63%	-9.29%	10.02%	-2.37%	-2.49%	-5.53%	-1.80%	-6.66%
ВМ	-2.63%	1.80%	-2.11%	-2.24%	3.62%	-4.67%	-10.55%	11.60%	-4.04%	-3.35%	-6.48%	-1.65%	-7.07%
Sindh Work	indh Workers' Welfare Fund (SWWF)												

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 45.637 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.8994/1.80%

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^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

^{***} This include 0.3974% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah GHP Value Fund

AMC Rating: "AM2+" by PACRA 8-Feb-19

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

Basic Information

Category: Asset Alloc. Scheme Fund Type: Open Ended

Benchmark: Weighted average of KSE-100 Index and 6-months PKRV rate based on actual allocation of the fund****

Launch Date: October 29, 2005 Par Value: PKR 50/-

Pricing: Forward Day Sales Load: 3.00%

Risk Profile: Moderate to High

Management Fee: 2%

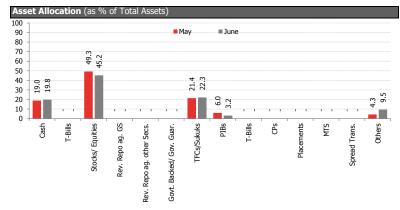
Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: AF Ferguson & Co. Pakistan

Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

26.2

Leverage: Nil

Maheen Rahman **Chief Executive Officer** Noman Soomro **Chief Operating Officer Nabeel Malik Chief Investment Officer Muddasir Ahmed Shaikh Head of Equities** Shariq Mukhtar Hashmi **Head of Compliance** Sana Abdullah, CFA **Fund Manager** Wahaj Ahmed **Fund Manager**



18.3

8.2

Amount invested by fund of funds is Rs. 0 million subtracted from total

■ RM

25.5

12.5

FY15

■ AGVE

25.5

FY14

31.1 30.1

Fund Statistics Fund Size (PkR mn; as on 30 June 2019): 1,276.53 NAV (PkR): 50.5829 Sharpe Ratio* -0.24Information Ratio 0.63 Standard Deviation* 15.03% Total Expense Ratio*** 3.30%

Fund Performance	ВМ	AGVF
Since Inception**	9.84%	8.96%
YTD	-6.93%	-8.80%
Month (June '19):	-2.26%	-2.98%
Asset Allocation (Sector Wise as a % of Total Asset	ets)	
Commercial Banks		13.98%
Oil & Gas Exploration Companies		10.05%
Fertilizer		8.10%
Power Generation & Distribution		4.95%
Textile Composite		2.51%
Others		5.62%
Total		45.22%

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FY18, FY19,	Pa
o 3 - 2 - 3 - 2 - 3 - 3 - 3 - 3 - 3 - 3 -	M
7 ' % '	111

Total	45.22%
Top 10 Holdings (% of Total Assets)	
International Brands Ltd. Sukuk (15-11-17)	10.18%
The Bank of Punjab - TFC (23-12-16)	6.47%
Dawood Hercules Ltd. Corporation Ltd. Sukuk (01-03-18)	4.35%
Engro Corporation Limited	3.75%
Hub Power Company Limited	3.49%
Bank Al-Falah Limited	3.19%
Oil & Gas Dev.Co	3.09%
Pak Petroleum Ltd.	2.87%
Mari Petroleum Company Limited	2.85%
United Bank Ltd.	2.23%

					•		Officed Balik	Ltu.					2.23 70
Details of Non	-Compliant I	nvestments											
					Value before		Provisioning		Value after		% Gross		% Net
Name			Type		Provisioning		Held, if any		Provisioning		Assets		Assets
Agritech Li	mited	Te	erm Finance Ce	rt.	5,705,000		-5,705,000		0		0.0%		0.0%
****Internation	al Brands		Single Entity		140,068,500		0		140,068,500		10.18%		10.97%
Limited-Su	kuk		,										
1- Year Rolling	Returns												
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGVF	-1.33%	2.13%	-1.77%	-1.21%	0.43%	-1.47%	-5.45%	6.73%	-1.47%	-0.44%	-2.59%	-0.60%	-2.98%
BM	-1.48%	1.48%	-1.45%	-1.08%	0.55%	-1.05%	-3.92%	5.29%	-1.72%	-0.11%	-2.17%	-0.65%	-2.26%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 12.04mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.4771 / 0.86%.

100

80 60

40

20 0

-20

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^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

^{***} This include 0.4001% representing government levy, Worker's Welfare Fund and SECP Fee.

^{****} Due to reduction in Net Assets

Alfalah GHP Prosperity Planning Fund

Fund: Not Yet Rated

AMC: "AM2+" by PACRA 08-Feb-19

Investment Objective

Alfalah GHP Prosperity Planning Fund is an Open-ended Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Collective Investment Scheme in line with the risk tolerance of the investor.

Basic Information
Category: Fund of Funds Scheme
Fund Type: Open Ended

Benchmark AGHP CAP: Weighted average return of KSE 100 and 6 months PKRV on the basis of actual investments in

AGHP MAP: Weighted average return of KSE 100 and 6 months KIBOR on the basis of actual investments in underlying schemes.

AGHP AAP: Weighted average return of KSE 100 index and 6 month KIBOR on the basis of actual investments in underlying schemes.

Pricing: Forward Day AGPPF-Active Front end load: 2% AGPPF-Moderate Front end load: 1.5% AGPF Risk Profile: Plan Specific Management Fee: 1%*

Min. Initial Investment: PKR 500/- ******
Min. Subseq. Investment: PKR 100/Trustee: CDC Pakistan Limited
Launch Date: Sep 11, 2015
Par Value: 100

Auditor: EY Ford Rhodes, Chartered Accountants Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

AGPPF-Active Back end load: 0% AGPPF-Moderate Back end load: 0% AGPPF-Conservative back end load: Investment Committee

Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Sana Abdullah, CFA Wahaj Ahmed Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities Head of Compliance Fund Manager Fund Manager

Conservative Front en		0/ C= -14 - 3			
Alfalah GHP Active All			Alfalah GHP Active Allocation Plan		153.75
	Holdi		Fund Size (PkR mn; as on Jun 30, 2019)):	157.75
	May	June	NAV (PkR):		98.9192
Cash	0.81%	1.53%	Total Expense Ratio**		0.40%
quity	59.77%	12.53%			
ncome	29.66%	57.29%	<u>Performance</u>	ВМ	AGAAP
loney Market	9.64%	3.21%	Since Inception Return****	4.32%	1.71%
thers	0.11%	25.45%	YTD	-5.49%	-6.88%
otal	100.00%	100.00%	Month	-1.40%	-2.13%
lfalah GHP Moderate		lings as % of Total Assets)	Alfalah GHP Moderate Allocation Pla		
	Holdi		Fund Size (PkR mn; as on Jun 30, 2019)):	256.76
	May	June	NAV (PkR):		98.0168
ash	14.39%	0.76%	Total Expense Ratio***		0.45%
quity	30.14%	20.11%			
ncome	50.23%	73.90%	<u>Performance</u>	ВМ	AGMAP
loney Market	5.09%	3.91%	Since Inception Return*****	5.85%	3.83%
thers	0.13%	1.32%	YTD	0.77%	-1.77%
otal	100.00%	100.00%	Month	-0.59%	-1.04%
lfalah GHP Conserva	tive Allocation Plan (Holdings as % of Total Assets)	Alfalah GHP Conservative Allocation		
	Holdi	ngs	Fund Size (PkR mn; as on Jun 30, 2019)):	175.83
	May	June	NAV (PkR):		102.6701
ash	4.04%	3.23%	Total Expense Ratio****		0.69%
quity	17.16%	0.00%	•		
ncome	35.57%	32.65%	<u>Performance</u>	ВМ	AGCAP
oney Market	42.64%	49.35%	Since Inception Return****	6.98%	4.89%
thers	0.59%	14.77%	YTD	6.61%	3.74%
otal	100.00%	100.00%	Month	0.81%	0.57%

Details of Non-Compliant	t Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Fund Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Alfalah GHP	Active Alloca	ition Plan (1 Year	-Rolling Returns	5)									
AGAAP	-0.93%	1.19%	-1.06%	-0.81%	1.00%	-1.20%	-4.68%	5.94%	-1.29%	-0.47%	-2.56%	-0.68%	-2.13%
BM	-1.08%	1.33%	-0.97%	-0.69%	0.71%	-0.97%	-3.67%	5.34%	-1.76%	-0.19%	-2.31%	-0.79%	-1.40%
			2.007 70			2.97 70				2.2070		211 9 70	

Alfalah GHP	Moderate All	ocation Plan (1 Y	ear -Rolling Retu	ırns)								
AGMAP	-0.44%	0.69%	-0.45%	-0.55%	0.74%	-0.43% -2.80%	4.18%	-0.57%	-0.04%	-1.18%	-0.17%	-1.04%
BM	-0.44%	1.06%	-0.29%	-0.14%	0.87%	-0.18% -2.02%	3.85%	-0.86%	0.13%	-0.94%	0.00%	-0.59%

Alfalah GHP	Conservative	Allocation Plan (1 Year -Rolling I	Returns)								
												Jun-19
AGCAP	0.03%	0.51%	0.09%	-0.02%	0.87%	0.01% -0.97%	2.22%	0.10%	0.31%	-0.18%	0.19%	0.57%
BM	0.10%	0.82%	0.25%	0.29%	1.02%	0.31% -0.51%	2.26%	0.04%	0.57%	0.07%	0.51%	0.81%

Sindh Workers' Welfare Fund (SWWF)

AG-AAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.307mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.8197 / 0.77%.

AG-MAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2.509mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.9576 / 0.96%.

AG-CAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.181mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.6896 / 0.70%.

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^{*} Not Applicable, if invested in funds managed by AGIML

^{**}AGAAP: This include 0.0832% representing government levy, Worker's Welfare Fund and SECP Fee

^{***}AGMAP: This include 0.0900% representing government levy, Worker's Welfare Fund and SECP Fee
****AGCAP: This include 0.1599% representing government levy, Worker's Welfare Fund and SECP Fee

^{*****} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

^{*****} AGPPF Minimum investment has been revised from April 02, 2018 through Second Supplemental Offering Document duly approved by SECP on March 01, 2018.

Alfalah GHP Islamic Prosperity Planning Fund

Fund: Not Yet Rated

AMC: "AM2+" by PACRA 08-Feb-19

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Alfalah GHP Islamic Prosperity Planning Fund is an Open-ended Shariah Complaint Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Shariah complaint Mutual funds in line with the risk tolerance of the investor.

Category: Shariah Fund of Funds Scheme

Fund Type: Open Ended
Benchmark:
AGIPPF-BAP: Weighted Avg. of KMI30 index and
avg. return on 6M deposit rate of 3 (three) A or

avg. return on on deposit rate of 5 (three) A or above rated islamic bank as selected by MUFAP. On the basis of actual investments in underlying schemes. ********

1ACIPPF-MAP, AAP2 & AAP3: Weighted Avg. of

JAGIPPF-MAP, AAP2 & AAP3: Weighted Avg. of KMI30 index and avg. return on 6M deposit rate of 3 (three) A or above rated islamic bank as selected by MUFAP, based on actual proportion of investment in equity and income/ money market component made by the allocation plan.

Pricing: Forward Day
AGIPPF-BAP Front-end Load: 1.25%

¹AGIPPF-MAP Front-end Load: 2.5%
AGIPPF-AAP 2 Front-end Load: 2.5%
AGIPPF-AAP 3 Front-end Load: 2.5%

Risk Profile: Plan Specific Management Fee: 1.25%* "Min. Initial Investment: PKR 500/-'Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Launch Date: June 09, 2016 AAP2 Launch Date: Nov 01, 2016 AAP3 Launch Date: June 21, 2017

Par Value: 100 Auditor: A.F Ferguson & Co. Pakistan Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange Cut-off Time: 9:00 am - 4:00 pm

AGIPPF-BAP Back-end Load: 0%
1AGIPPF-MAP Back-end Load ******
AGIPPF-AAP 2 Back-end Load*******
AGIPPF-AAP 3 Back-end Load*******

0.18%

0.10%

0.48%

Investment Committee

Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Sana Abdullah, CFA Wahaj Ahmed Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities Head of Compliance Fund Manager Fund Manager

Alfalah GHP I <u>slam</u>	ic Balanced Allocati		as % of Total Asset <u>s)</u>	Alfalah GHP Islamic Balanced Allo			
	Holdin	igs		Fund Size (PkR mn; as on Jun 30, 20	119):	367.70	
	May	June		NAV (PkR):		99.276	
Cash	2.23%	2.19%		Total Expense Ratio**		0.38%	
quity	12.65%	3.05%		<u>Performance</u>	BM	AGIBAP	
income	83.21%	92.29%		Since Inception Return*******	2.54%	3.75%	
Others	1.91%	2.46%		YTD	0.27%	3.18%	
Total	100.00%	100.00%		Month	0.03%	0.13%	
Alfalah GHP Islan			s as % of Total Assets)	¹ Alfalah GHP Islamic Moderate All			
	Holdin			Fund Size (PkR mn; as on Jun 30, 20	119):	293.68	
	May	June		NAV (PkR):		98.1864	
Cash	1.19%	1.64%		Total Expense Ratio***		0.43%	
Equity	0.00%	0.00%		<u>Performance</u>	ВМ	AGIMAP	
Income	82.38%	98.14%		Since Inception Return******	2.35%	3.09%	
Others	16.44%	0.23%		YTD	1.02%	4.94%	
otal	100.00%	100.00%		Month	0.42%	0.82%	
lfalah GHP Islam	ic Active Allocation		s % of Total Assets)	Alfalah GHP Islamic Active Allocat		410.00	
	Holdin			Fund Size (PkR mn; as on Jun 30, 20	119):	410.90	
	May	June		NAV (PkR):		90.6267	
ash	7.80%	1.22%		Total Expense Ratio****		0.31%	
quity	13.84%	4.35%		<u>Performance</u>	ВМ	AGIAAP2	
ncome	78.31%	94.30%		Since Inception Return*******	-3.16%	-1.36%	
Others	0.04%	0.12%		YTD	-6.16%	-1.93%	
otal	100.00%	100.00%		Month	-0.09%	0.02%	
Alfalah GHP Islam	ic Active Allocation		s % of Total Assets)	Alfalah GHP Islamic Active Allocat			
	Holdin			Fund Size (PkR mn; as on Jun 30, 20	119):	602.31	
·1.	May	June		NAV (PkR):		92.9739	
Cash	2.14%	2.34%		Total Expense Ratio****	D14	0.34%	
quity	0.00%	0.00%		<u>Performance</u>	ВМ	AGIAAP3	
ncome	97.83%	97.62%		Since Inception Return******	-5.52%	-3.50%	
Others	0.02%	0.04%		YTD	-7.51%	-2.41%	
otal	100.00%	100.00%		Month	0.43%	0.85%	
Details of Non-Co	mpliant Investment	•	Value before	Provisioning Value after	% G	occ	% Net

¹ AGIMAP	0.45%	0.39%	0.37%	0.50%	0.25%	0.54%	-0.24%	1.60%	0.28%	0.13%	-0.10%	0.30%	0.82%
BM	0.32%	0.22%	0.23%	0.22%	0.26%	0.20%	-0.86%	1.57%	-0.17%	-0.16%	-0.54%	-0.36%	0.42%
Alfalah GH	IP Islamic A	ctive Allocation	Plan 2 (1 Yea	r -Rolling F	Returns)								
AGIAAP2	-1.45%	0.59%	-0.58%	-0.54%	0.16%	-1.04%	-3.23%	3.61%	0.22%	-0.14%	-0.74%	-0.16%	0.02%
BM	-1.72%	0.69%	-1.06%	-1.12%	-0.12%	-1.56%	-3.96%	3.55%	-0.38%	-0.58%	-1.27%	-0.28%	-0.09%
Alfalah GH	1P Islamic A	ctive Allocation	Pian 3 (1 Yea	r -Rolling F	Returns)								
AGIAAP3	-1.22%	0.56%	-0.50%	-0.41%	0.94%	-1.07%	-3.78%	4.52%	-0.49%	-0.72%	-1.65%	-0.48%	0.85%
DM	4 F40/	0.000/	0.050/	1 000/	4 000/	4 720/	4 640/	E 030/	4 220/	1 310/	2 200/	1 630/	0.430/

0.00%

-0.52%

-1.07%

1.71%

0.19%

-0.28%

0.09%

-0.17%

-0.55%

0.33%

0.13%

0.03%

Disclaime

AGIBAP

-0.08%

0.63%

Alfalah GHP Islamic Moderate Allocation Plan (1 Year -Rolling Returns)

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Alfalah GHP Islamic Prosperity Planning Fund

(Alfalah Islamic Capital Preservation Plans)

Fund: Not Yet Rated

AMC Rating: "AM2+" by PACRA 08-Feb-19

The objective of the plan is to to earn a potentially high return through dynamic asset allocation between Islamic Equity Scheme and Islamic Income Scheme based Collective Investment Schemes (CIS) using CPPI methodology, while providing Capital Preservation of the Initial Investment Value at maturity of the plan based on the Fund Manager's outlook on the assets

Basic Information
Category: Shariah Fund of Funds Scheme - CPPI Fund Type: Open Ended Benchmark:

AGIPPF - CPF4 & CPF5: Weighted average return of KMI 30 index and 6-months deposit rate of 3 (Three) A or above rated Islamic Banks/Islamic Banking Window of scheduled commercial banks as selected by MUFAP, based on actual proportion of investment in islamic equity and/ or islamic income schemes made by the allocation plan.

Load: 2.50%, 0.00% (Front & Back end) **Cut-off Time:** 9:00 am - 4:00 pm

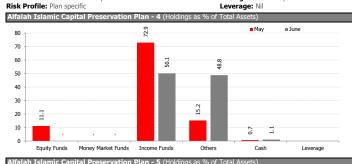
Management Fee: 1.25% Min. Initial Investment: PKR 10,000/-Trustee: CDC Pakistan Limited

Launch Date: AGIPPF - CPF4: Jul 13, 2018 AGIPPF - CPF5: Dec 14, 2018 Par Value: PKR 100/-Auditor: A.F Ferguson & Co. Pakistan Dealing Days: Monday - Friday

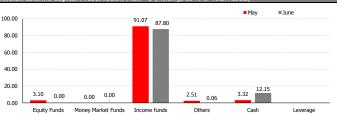
Listing: Pakistan Stock Exchange Pricing: Forward Day

Chief Executive Officer Noman Soomro Chief Operating Officer Nabeel Malik Chief Investment Officer **Muddasir Ahmed Shaikh** Head of Equities

Shariq Mukhtar Hashmi Head of Compliance Sana Abdullah, CFA Fund Manager Wahaj Ahmed Fund Manager



ic Capital Preservation Plan Fund Size (PkR mn): as on June 30, 2019 173.75 NAV (PkR): 100.1956 **Multiplier Range** 0.00-1.11 Total Expense Ratio***** 0.92% CPF 4 Fund Performance Since Inception Return 3.91% YTD 0.59% 3.91% Month Equity 11.11% Money Market 0.00% 0.00% Income 72.93% 50.14% Cash 0.72% 1.08%



Others	15.24%	48.78%
Total	100.00%	100.00%
Alfalah Islamic Capital Preservation Plan - 5		
Fund Size (PkR mn); as on June 30, 2019		55.88
NAV (PkR):		100.1816
Multiplier Range		0.00-0.15
Total Expense Ratio*****		0.44%
Fund Performance	ВМ	AGCPF 5
Since Inception Return	1.54%	3.60%
YTD	1.54%	3.60%
Month	0.35%	0.72%
Asset Allocation (as % of Total Assets)	May	June
Equity	3.10%	0.00%
Money Market	0.00%	0.00%
Income	91.07%	87.80%
Cash	3.32%	12.15%
Others	2.51%	0.06%
Total	100.00%	100.00%

					% Net
/pe Pro	ovisioning H	eld, if any Pr	ovisioning	Assets	Assets

Alfalah GHP Islamic Ca	Alfalah GHP Islamic Capital Preservation 4 (1 Year -Rolling Returns)											
AICPP-4	0.23%	0.37%	0.53%	0.64%	0.18%	-0.29%	1.49%	0.44%	0.13%	-0.28%	0.31%	0.12%
BM	0.13%	0.16%	0.06%	0.57%	-0.16%	-0.79%	1.34%	-0.07%	-0.17%	-0.66%	0.12%	0.07%

Alfalah GHP Islamic Capital Preservation 5 (1 Year -Rolling Returns)							
							Jun-19
AICPP-5	0.29%	0.62%	0.70%	0.30%	0.36%	0.55%	0.72%
BM	0.13%	0.32%	0.35%	0.07%	0.04%	0.27%	0.35%

Sindh Workers' Welfare Fund (SWWF)

AGIBAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.638mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 1.5222 / 1.58%.

AGIMAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.199mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 1.7382 / 1.86%.

AGIAAP2 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3.002mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.6621 / 0.72%.

AGIAAP3 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AICPP4 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.434mn. If the same were not made the NAV per unit/last year return of the Scheme would be higher by Rs.0.2505/0.25%.

AICPP5 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.055mn. If the same were not made the NAV per unit/last year return of the Scheme would be higher by Rs.0.0985/0.10%.

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¹ The name of plan (Alfalah GHP Islamic Active Allocation Plan) has been changed to Alfalah GHP Islamic Moderate Allocation Plan and minimum amount of investment has been amended through Sixth Supplemental Offerina Document duly approved by SECP on October 02, 2018.



^{******} AICPP 5: This includes 0.1282% representing government levy, Worker's Welfare Fund and SECP Fee ******** For the first year 2.5%, for second year 1.5%

^{*********} For the first year 2.5%, for second year 1.5%

******** Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

Alfalah GHP Islamic Pension Fund

Fund: Not Yet Rated

AMC: "AM2+" by PACRA 08-Feb-19

The objective of introducing Alfalah GHP Islamic Pension Fund is to provide individuals with a portable, individualized, Shariah Compliant, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions, and how to invest it, as well as to continue investing in their pension accounts even if

Category: Voluntary Islamic Pension Fund Scheme Fund Type: Open Ended Launch Date: January 02, 2017 Min. Initial Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes, Chartered Accountants

Dealing Days: Monday - Friday Par Value: 100 Pricing Mechanism: Forward Frontend load: 3% Backend load: Nii Management Fee: 1.5% Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Sana Abdullah, CFA Wahaj Ahmed Chief Executive Officer
Chief Operating Officer
Chief Investment Officer
Head of Equities
Head of Compliance
Fund Manager
Fund Manager

Alfalah GHP Islamic Equity Sub Fund

Cut-off Time: 9:00 am - 4:00 pm

Top Ten Holdings (as a % of total assets)	
Oil & Gas Dev.Co	8.05%
Hub Power Company Limited	7.85%
Engro Corporation Limited	7.85%
Pak Petroleum Ltd.	7.13%
Engro Fertilizer Limited	5.15%
Lucky Cement Limited	4.96%
Pakistan Oilfields Ltd.	4.76%
Mari Petroleum Company Limited	4.55%
Meezan Bank Ltd.	3.89%
Nishat Mills Ltd.	3.52%

 Sector Allocation (as a % of total assets)
 24.49%

 Oil & Gas Exploration Companies
 24.49%

 Fertilizer
 15.40%

 Power Generation & Distribution
 10.13%

 Cement
 8.22%

 Oil & Gas Marketing Companies
 4.80%

 Others
 13.05%

 Fund Size (PKR Mn.)
 38.7862

 NAV
 68.4309

 Year To Date Return
 -18.71%

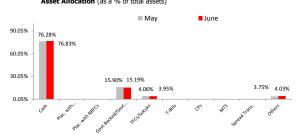
 Since Inception Return*
 -14.13%



Alfalah GHP Islamic Debt Sub Fund

Asset Allocation (as a % of total assets) May June 90.50% 60.50% 30.50% 27.30% 26.78% 12.26% 12.27% 2.37% 2.44% 12.26% 12.27% 2.37% 2.44%





 Fund Size (PKR Mn.)
 42.8700

 NAV
 107.5574

 Year To Date Return
 4.14%

 Since Inception Return*
 2.97%

 Fund Size (PKR Mn.)
 50.0962

 NAV
 107.4844

 Year To Date Return
 3.37%

 Since Inception Return*
 2.94%

Alfalah GHP Equity Sub Fund - Details of Non-Compliant Investments								
		Value before	Provisioning	Value after	% Gross	% Net		
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets		

Alfalah GHP Debt Sub Fund - Details of Non-Compliant Investments								
		Value before	Provisioning	Value after	% Gross	% Net		
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets		

Alfalah GH	IP Money Ma	rket Sub Fund	- Details of No	n-Compliant	Investments								
Name	·		Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGESF	-2.08%	2.04%	-1.05%	-1.16%	2.91%	-4.06%	-9.25%	9.69%	-2.75%	-2.10%	-5.47%	-1.38%	-6.62%
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGDSF	2.86%	-2.42%	2.18%	0.71%	7.28%	4.46%	11.82%	7.20%	8.34%	3.14%	3.05%	5.78%	-2.57%
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGMMSF	2.82%	-0.78%	4.05%	3.87%	3.75%	4.56%	. 5.76%	5.77%	5.37%	3.93%	3.53%	4.77%	-4.22%

Sindh Workers' Welfare Fund (SWWF)

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.052mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.1295 / 0.13%.

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.054mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.1148 / 0.11%.

Disclaime

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in Voluntary Pension Schemes are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the financial markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.



 $^{^{}st}$ Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

Alfalah GHP Pension Fund

Fund: Not Yet Rated

AMC: "AM2+" by PACRA 08-Feb-19

The objective of introducing Alfalah GHP Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

Basic Information		Investment Committee			
Category: Voluntary Pension Fund Scheme	Dealing Days: Monday - Friday	Maheen Rahman	Chief Executive Officer		
Fund Type: Open Ended	Par Value: 100	Noman Soomro	Chief Operating Officer		
Launch Date: January 02, 2017	Pricing Mechanism: Forward	Nabeel Malik	Chief Investment Officer		
Min. Initial Investment: PKR 1,000/-	Frontend load: 3%	Muddasir Ahmed Shaikh	Head of Equities		
Trustee: CDC Pakistan Limited	Backend load: Nil	Shariq Mukhtar Hashmi	Head of Compliance		
Auditor: EY Ford Rhodes, Chartered Accountants	Management Fee: 1.5%	Sana Abdullah, CFA	Fund Manager		
Cut-off Time: 9:00 am - 4:00 pm		Wahaj Ahmed	Fund Manager		

Alfalah GHP Equity Sub Fund

Alfalah GHP Debt Sub Fund

0.93% 2.419

0.10%

United Bank Ltd. 6.819 Oil & Gas Dev.Co 6.349	%
Oil & Gas Day Co 6 349	
Oii & GG3 DEV.CO	%
Pak Petroleum Ltd. 6.20°	
Engro Corporation Limited 6.149	%
Hub Power Company Limited 5.599	%
Engro Fertilizer Limited 5.39°	%
MCB Bank Limited 5.179	%
Mari Petroleum Company Limited 4.399	%
Nishat Mills Ltd. 3.829	%
Bank AL-Habib Limited 3.78°	%

Sector Allocation (as a % of total assets) 25.45% **Commercial Banks** 20.57% 14.33% Oil & Gas Exploration Companies Fertilizer Power Generation & Distribution Cement 8.70% 6.26% Others 15.29%

Fund Size (PKR Mn.) 35,3905 NAV 67.0010 Year To Date Return -18.59% Since Inception Return* -14.85%

0.10%



June

CPs

4.61% 4.80%

Assets

72.92%

T-Bills

PIBs

Asset Allocation (as a % of total assets) June 80.10% 74.51% 60.10% 40.10% 21 02% 20.37% 20.10% 1.97% 2.71%

Asset Allocation (as a % of total assets) ■ May 80.10% 60.10% 40.10% 18.36% 20.32%

Plac. with Banks/DFIs

und Size (PKR Mn.)	43.5802	
VAV	112.6305	
ear To Date Return	6.75%	
Since Incention Peturn*	4 80%	

Fund Size (PKR Mn.) 60.2542 112.5829 Year To Date Return 6.60%

Plac. with TFCs/Sukuks NBFCs

Since Inception Return	7.0370		Since Triception	Retuili	7.07 /0
Alfalah GHP Equity Sub Fund	l - Details of Non-Compliant Inv	estments			
		Value before	Provisioning	Value after	% Gross
Name	Туре	Provisioning	Held, if any	Provisioning	Assets

Alfalah GHP Debt Sub Fund - I									
		Value before	Provisioning	Value after	% Gross	% Net			
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets			

Alfalah GH	IP Money Ma	rket Sub Fund -	Details of Non-	-Compliant In	vestments								
Name		Туре		Value before Provisioning				Value after % Gros Provisioning Asset				% Net Assets	
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGPESF	-2.09%	2.33%	-2.24%	-1.31%	2.23%	-3.29%	-9.35%	10.57%	-3.51%	-1.17%	-4.84%	-1.82%	-6.61%
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGPDSF	4.03%	3.70%	5.07%	4.73%	6.22%	5.52%	. 6.58%	8.90%	8.51%	6.64%	9.02%	6.74%	6.94%
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGPMMSF	4.15%	3.71%	4.87%	4.79%	5.97%	5.29%	. 6.57%	6.77%	7.72%	7.61%	8.43%	6.42%	8.83%

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.098mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.2540 / 0.24%.

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.101mn. If the same were not made the NAV per unit/last one vear return of scheme would be higher by Rs. 0.1893 / 0.18%

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^{*} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

Alfalah GHP Islamic Dedicated Equity Fund

AMC Rating: "AM2+" by PACRA 8-Feb-19

Alfalah GHP Islamic Dedicated Equity Fund (AGIDEF) is an Open-end Shariah Compliant Islamic Equity Fund. The objective of AGIDEF is to provide other 'Fund of Funds' Schemes an avenue for investing in Shariah Compliant Equities.

Management Fee: 1.25% Category: Islamic Equity Scheme Maheen Rahman **Chief Executive Officer** Fund Type: Open Ended Min. Initial Investment: PKR 10,000/-Noman Soomro Chief Operating Officer Benchmark: KMI 30 Index Min. Subseq. Investment: PKR 1,000/-**Nabeel Malik Chief Investment Officer** Launch Date: May 23, 2017 Trustee: CDC Pakistan Limited Muddasir Ahmed Shaikh **Head of Equities** Auditor: EY Ford Rhodes, Chartered Accountants Par Value: PKR 100/-Shariq Mukhtar Hashmi **Head of Compliance** Pricing: Forward Day Listing: Pakistan Stock Exchange Sana Abdullah, CFA **Fund Manager** Dealing Days: Monday - Friday Sales Load*: 1.50% **Wahaj Ahmed Fund Manager** Cut-off Time: 9:00 am - 4:00 pm Risk profile: Moderate to High Leverage: Nil Asset Allocation (as +Fund Size (PkR mn; as on 30 June, 2019):
Fund Size including fund of funds (Pkr mn)**** 0.0 ■ May ■ June 29.89 90 80 70 60 50 40 30 NAV (PkR): 64.48 51.4 **Sharpe Ratio** -0.73**Information Ratio** 28.6 0.40 20.0 Standard Deviation 25.04% Total Expense Ratio** 2.94% AGIDEF Since Inception -21.10% -18.83% -23.84% -23.98% MTS Cash T-Bills Stocks/ Equities TFCs/Sukuks PIBS -Bills CPs Spread Trans. Repo ag. other Secs. Govt. Backed/ Gov. Guar. Month (June '19): -7.07% -11.62% Rev. Repo ag.

Power Generation & Distribution

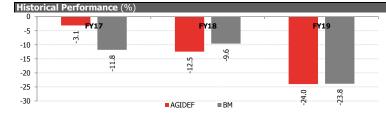
Oil & Gas Exploration Companies

Technology & Communication

Oil & Gas Marketing Companies

Fertilizer

+ Amount invested by fund of funds is Rs. 30 million subtracted from total



Total 55.24% **Top 10 Holdings** (% of Total Assets) 16.16% **Hub Power Company Limited** Systems Limited 7.49% Oil & Gas Dev.Co 4.80% **Engro Corporation Limited** 4.43% Pak Petroleum Ltd. 3.64% **Engro Fertilizer Limited** 2.19% Sui Northern Gas Ltd. 1.91% Pakistan Oilfields Ltd. 1.87% The Searle Company Limited. 1.72% Mari Petroleum Company Limited

Details of Non-Compliant Investments***											
		Value before	Provisioning	Value after	% Gross	% Net					
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets					
Hub Power Company limited	single Entity	7,540,817	0	7,540,817	16.16%	25.23%					

1 year - Rolling Returns													
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGIDEF	-2.23%	1.90%	-1.30%	-1.33%	3.59%	-3.76%	-9.17%	9.65%	-2.74%	-2.77%	-5.74%	-2.07%	-11.62%
BM	-2.63%	1.80%	-2.11%	-2.24%	3.62%	-4.67%	-10.55%	11.60%	-4.04%	-3.35%	-6.48%	-1.65%	-7.07%
Circulta Manula	W-16	From d (CNADA)	E)										

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.0.000 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0000/0.00%

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- * Management Company may waive the Front-end Load fully or partially at its own discretion to any investor
- ** This include 0.3473% representing government levy, Worker's Welfare Fund and SECP Fee.
- ***Due to reduction in Net Assets
- **** Fund Size < PKR 100 mn

Alfalah Investments

16.86%

11.99%

7.49%

7.21%

3.86% 7.82%

Selling & Marketing Expenses - for the period ended June, 2019 PKR Mn 3.795

Alfalah GHP Islamic Value Fund

AMC Rating: "AM2+" by PACRA 8-Feb-19

Alfalah GHP Islamic Value Fund (AGIVF) is an Open-end Shariah Compliant Islamic Asset Allocation Fund. The objective of AGIVF is to earn a potentially high return through allocation of assets between Shari'ah Compliant Equity Instruments, Shari'ah Compliant Fixed Income Instruments and any other Shari'ah Compliant instrument as permitted by the SECP and Shari'ah

Basic Information

Category: Shariah Comp. Asset Alloc. Scheme Fund Type: Open Ended

Benchmark: KMI 30 Index and Six (6) months average deposit rates of three (3) A rated Scheduled Islamic Banks or Islamic Banking windows of Conventional Banks as selected by MUFAP on the basis of actual proportion held by

the scheme

Launch Date: October 12, 2017 Par Value: PKR 100/-

Pricing: Forward Day Sales Load: 3.00%

Risk Profile: Moderately High

Management Fee: 2%

Min. Initial Investment: PKR 10,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: AF Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday

Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

Maheen Rahman **Noman Soomro** Nabeel Malik **Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi Sana Abdullah, CFA Wahaj Ahmed

Chief Executive Officer Chief Operating Officer Chief Investment Officer **Head of Equities Head of Compliance Fund Manager Fund Manager**

143.24

143.24

89.47

-0.62

0.54

14.04%

4.10%

AGIVF

-6.14%

-10.80%

-3.46%

16.68%

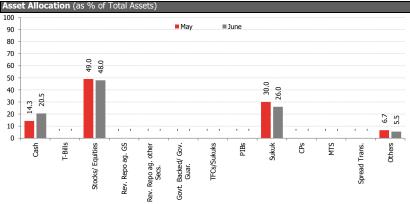
11.25%

6.02%

3.25%

2.62% 8.16%

47.98%



Fund Statistics +Fund Size (PkR mn; as on 30 June, 2019): Fund Size including fund of fund schemes: (Pkr mn) Sharpe Ratio* **Information Ratio** Standard Deviation* Total Expense Ratio* Since Inception -6.00% YTD -11.42% Month (June '19): -3.21% Asset Allocation (Sector Wise as a % of Total As Oil & Gas Exploration Companies Fertilizer Power Generation & Distribution Oil & Gas Marketing Companies Cement

Historical Performance (%) 1.5 ■ AGIVF III BM 0 FY18 Y19 -5 -10

+ Amount invested by fund of funds is Rs. 0 million subtracted from total

Total	47.50 /0
Top 10 Holdings (% of Total Assets)	
International Brands Limited-Sukuk (28-Sep-17)	13.26%
Dawood Hercules Corporation Ltd -Sukuk (16-Nov-17)	12.75%
Oil & Gas Dev.Co	5.74%
Engro Corporation Limited	5.59%
Pak Petroleum Ltd.	5.08%
Hub Power Company Limited	4.92%
Engro Fertilizer Limited	3.51%
Pakistan Oilfields Ltd.	3.06%
Mari Petroleum Company Limited	2.80%
Meezan Bank Ltd.	2.47%

			Meezan Bank Ltd			2.47%
Details of Non-Compliant Investments***						
		Value before	Provisioning	Value after	% Gross	% Net
	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Others

1- Year Ro	olling Returns												
	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
AGIVF	-1.37%	1.27%	-0.87%	-0.55%	1.05%	-2.62%	-5.24%	5.76%	-1.39%	-1.31%	-2.90%	-0.69%	-3.46%
BM	-1.37%	1.12%	-1.21%	-1.27%	1.82%	-2.33%	-5.37%	6.17%	-1.96%	-1.52%	-3.24%	-0.57%	-3.21%

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.0049mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0031 / 0.0031%.

-15

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Alfalah Investments

^{*} Calculated on 12-month trailing data.

^{**} This include 0.4104% representing government levy, Worker's Welfare Fund and SECP Fee.

Leverage: Nil

Alfalah GHP Capital Preservation Fund - II

AMC Rating: "AM2+" by PACRA 08-Feb-19

The objective of Alfalah Capital Preservation Fund II is to provide capital preservation to investors upon maturity by dynamically allocating a portion of the Trust Property in fixed income instruments in capital protection segment, and remaining in equity market as Investment segment or any other SECP permitted investments to provide investors with better returns.

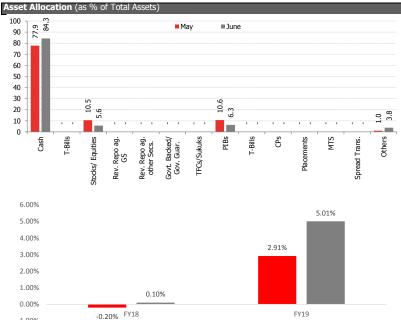
Category: Capital Protected Fund Type: Open Ended Launch Date: May 10, 2018 Par Value: PKR 100/-Pricing: Forward Day **Risk Profile: Moderate to Low**

Min. Initial Investment: PKR 10,000/-Sales Load: Front End 2.50%; Contingent: 5.00% Auditor: A.F Ferguson & Co. Pakistan Trustee: CDC Pakistan Limited Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Maheen Rahman Chief Executive Officer **Noman Soomro Chief Operating Officer** Nabeel Malik **Chief Investment Officer Head of Equities** Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Head of Compliance Sana Abdullah, CFA Fund Manager Wahaj Ahmed **Fund Manager**

Management Fee: 1.50% Benchmark: W.A Daily Return of KSE-100 Index and 3 Months Deposit Rate of a Double A or above rated Bank as selected by MUFAP and 6 months PKRV Rates based on the Fund's actual Proportion invested in the

Investment Segment and Capital Protection Segment calculated on monthly basis.



■ AGCPPF II ■ BM

Fund Statistics	
Fund Size (PKR mn); as on Jun 30 2019:	1,049.18
NAV (Pkr):	99.9197
Muliplier Range:	0.27-0.47
Total Expense Ratio**	2.7872%

Fund Performance	ВМ	AGCPF-II
Since Inception	5.11%	2.70%
YTD	5.01%	2.91%
Month (Jun 2019)	0.25%	0.22%
Asset Allocation (Sector Wise as a % of Total A	Issets)	
Commercial Banks		1.54%
Oil & Gas Exploration Companies		0.91%
Power Generation & Distribution		0.84%
Textile Composite		0.63%
Fertilizer		0.54%
Others		1.19%
Total		5.64%
Top 10 Holdings (% of Total Assets)		
Meezan Bank Limited		0.49%
Pakistan Petroleum Limited		0.48%
The Hub Power Company Limited		0.42%
Engro Polymer & Chemicals Limited		0.41%
Kot Addu Power Company Limited		0.40%
Systems Limited		0.30%
Mari Petroleum Company Limited		0.26%
Bank Alfalah Limited		0.25%
The Bank of Punjab		0.25%

Name Typ		Туре	ype Provisioning			Held, if any		Provisioning		Assets		Assets
1- Year Rolling Returns		_										
Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19

AGCPF - II -0.46% 0.64% 0.03% 0.21% 0.25% -0.24% -1.13% 2.24% 0.59% 0.38% -0.25% -0.02% 0.22% 2.00% -0.27% 0.18% -0.52% 0.41% 0.25%

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.64mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0612 / 0.06%.

-1.00%

Details of Non-Compliant Investmen

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Selling & marketing expenses - for the period ended June, 2019, PKR Mn 3.494



^{**} This include 0.3587% representing government levy, Worker's Welfare Fund and SECP Fee.



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