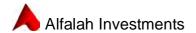
## **ALFALAH GHP SOVEREIGN FUND**

**ANNUAL REPORT 2016** 





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### **FUND'S INFORMATION**

Management Company: GHP Investment Management Limited

8-B, 8th Floor, Executive Tower, Dolmen City, Block-4,

Clifton, Karachi.

Board of Directors of the Management Company:

- Ms. Maheen Rahman

- Syed Ali Sultan

- Mr. Michael H J Buchen- Mr. Hanspeter Beier- Mr. Amin Dawood Saleh

- Mr. Abid Nagvi

- Mr. Taufail Jawed Ahmad

Chief Operating Officer, &

Company Secretary:

- Noman Ahmed Soomro

Chief Financial Officer:

- Mr. Muhammad Shehzad Dhedhi

Mr. Abid Naqvi
 Syed Ali Sultan

- Mr. Amin Dawood Saleh

HR Committee:

Audit Committee:

Syed Ali Sultan
 Mr. Michael Hermann

- Ms. Maheen Rahman

Trustee:

Central Depository Company of Pakistan Limited

CDC House, 99-B, Block 'B',SMCHS,

Main Share-e-Faisal, Karachi

Fund Manager:

- Mr. Nabeel Malik

Bankers to the Fund:

Bank Alfalah Limited

Auditors:

Ernst & Young Ford Rhodes Sidat Hyder

**Chartered Accountants** 

Progressive Plaza, Beaumont Road P.O.Box 15541, Karachi 75530

Pakistan

Legal Advisor:

Bawaney & Partners Room No. 404, 4th Floor Beaumont Plaza, 6-cl-10 Beaumont Road, Civil Lines

Karachi.

Registrar:

Alfalah GHP Investment Management Limited 8-B, 8th Floor, Executive Tower, Dolmen City, Block-4,

Clifton, Karachi.

Distributor:

Bank Alfalah Limited

Rating:

AA-(f) by PACRA



## **MISSION STATEMENT**

"To be the best money management company in Pakistan. We will hold our clients money in scared trust that has to be actively protected and sustainably nurtured so as to achieve client objectives".

## **VISION STATEMENT**

"To be the leading wealth management firm by offering global investment advice trust services, family estate planning etc for all Pakistani clients whether based in Pakistan or abroad".



## REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY

#### To our valued Unit Holders,

The Board of Directors of Alfalah GHP Investment Management Limited is pleased to present you the Annual Report of the Alfalah GHP Sovereign Fund for the year ended June 30, 2016.

#### **FY16 Economic Review**

Pakistan's economy grew by 4.70% in FY16, the highest rate in the past eight years. This growth was mainly driven by the industrial and services sectors which was able to compensate for the agricultural sector's subdued performance. Positive developments such as greater energy availability, CPEC projects and other development projects are expected to continue to move the economy forward.

Inflation averaged 2.85% during FY16, as opposed to 4.56% in FY15, thanks to the impact of low fuel costs which have filtered into the underlying economy. Going forward, uptrend in prices of energy based commodities combined with a low base effect are likely to result in slightly higher inflation by the end of this year and start of the next. Our estimates suggest that the inflation for FY17 may hover in the range of 4.50%-4.80% which is closely in line with what SBP projections. With the policy rate at 5.75%, we have likely seen a bottoming out of interest rates with a period of stability expected.

The economy's external position remained steady throughout the second half of this fiscal year, with the result that the exchange rate moved by only -0.02% against the USD. Low exports and slowing growth of remittances undermined the benefit from a dip in international crude oil prices. Going forward, threats to the external position emanate from (i) slowing down of official transfers, especially after conclusion of the IMF program in September, 2016, (ii) possible slowdown in the growth rate of remittances, (iii) rise in oil prices, and (iv) a possible dip in export proceeds.

#### **Equity Market:**

The KSE-100 index rose by more than 3,300 points during the year to bring the return for FY16 to 9.8%. The market trended downward through the first seven months of the year before turning around towards the end of February. Slipping of international crude oil prices to 12-year lows in 2016, weakness in global equities, continuous selling pressure by foreign investors, and local broker investigations were some of the chief drivers of negative sentiments during the first seven to eight months of the year. The lower interest environment had its impact on investor's confidence on banking sector where a shrinkage in spread was expected going forward. The market finally turned around in February upon a recovery in crude oil prices. Anticipation of Pakistan's reclassification by MSCI as an Emerging Market (EM) further fueled local equities. Even following the surprising vote by the British public to exit the European Union (Brexit), the effect of the same was short lived and the benchmark KSE-100 index recovered sharply by June 2016.

The rally in the last quarter of the year was mostly attributable to anticipation of Pakistan's reclassification as an emerging market by MSCI. The top drivers of the Index were all stocks that were expected to be included in MSCI's Emerging Market Index (Large, Mid and Small-Cap).

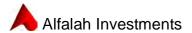
#### Money Market:

Subdued inflation and the resultant slashing of the policy rate twice during FY16, first by 50bps in September 2015 and then by 25bps in May 2016, helped drop yields by 100-250bps during the year. Highest dip in yields was witnessed for 4 to 10 year instruments, with the resultant spread over Discount rate shrinking considerably which signified that the market expects the interest rates to remain lower for longer.

#### **Future Outlook:**

The stock market is expected to perform better in FY17 due to (i) Pakistan's equities' reclassification into MSCI's emerging market index, and (ii) announcement of Federal Budget for FY18 that is expected to be friendly towards the business and agricultural sectors as the Government gears up for the final year of its current term.

Given an outlook of subdued inflation in the short term and slightly higher CPI growth towards the end of 2016, it may be expected that the monetary policy rate will remain stable for the medium term. Factors that can lead to a sooner than expected rate hike include (i) further strengthening of oil prices due to reduced gap between demand and supply by 2017, (ii) greater than expected rise in prices of other energy related commodities, and (iii) pressure on PKR due to widening of the current account deficit.

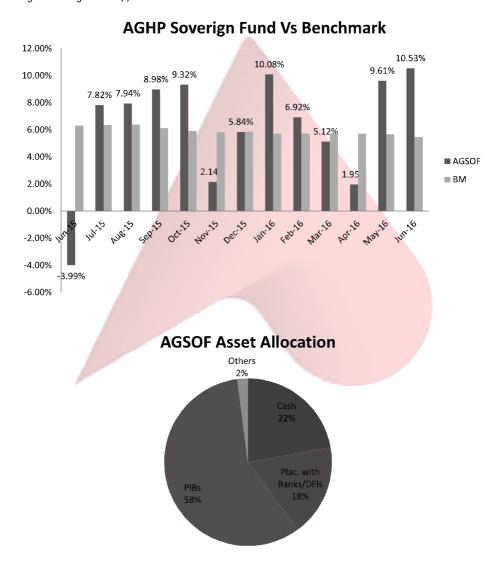


#### **FUND PERFORMANCE AND REVIEW**

#### Alfalah GHP Sovereign Fund: Fund Operations and Performance

Your Fund posted a return of 7.42% for the year ended June 30, 2016. During the same period the benchmark return (70% 6M T-Bills + 30% 6M deposit rates) was 5.87%. With a view of an expected monetary easing the portfolio allocation was focused on medium to long term government bonds which offered a higher yield in addition to the capital gains since interest rates were at the tail end of the easing cycle. The strategy paid off well as the fund managed to significantly outperform the benchmark.

PACRA has assigned rating at "AA-(f)" to the fund.





Key Financial Data (Rupees in Million)

| Description                           | For the year ended June 30 ,2016 | For the year ended June 30, 2015 |
|---------------------------------------|----------------------------------|----------------------------------|
| Average Net Assets                    | 8,052.240                        | 7,234.406                        |
| Gross income                          | 692.646                          | 496.251                          |
| Total Comprehensive Income            | 192.547                          | 734.078                          |
| Net Assets Value per Unit (PKR.)      | 105.7890                         | 102.8124                         |
| Issuance of units during the period   | 10,818.274                       | 13,713.535                       |
| Redemption of units during the period | 15,515.187                       | 6,882.554                        |

#### **Payout**

At the end of the year under review, the fund paid out cash dividend of PKR. 4.6776 per unit

#### Corporate Governance

The Management Company is committed to maintain the highest standards of Corporate Governance. Accordingly, the V ors states that:

- a) Financial Statement represents fairly the state of affairs of Alfalah GHP Sovereign Fund under management of Alfalah GHP Investment Management Limited, the results of their operations, cash flows and the changes in Unit-holders funds.
- b) Proper books of accounts have been maintained.
- c) Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
- d) International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of the financial statements.
- e) The system of internal control is sound in design and has been effectively implemented and monitored.
- f) There are no significant doubts upon Alfalah GHP Sovereign Fund under management of Alfalah GHP Investment Management Limited's ability to continue as a going concern.
- g) Outstanding statutory payment on account of taxes, duties, levies and charges have been fully disclosed in the Financial Statements.
- h) There has been no material departure from the best practices of corporate governance as detailed in the listing regulations.
- The summary of key financial data is given above in this Director Report.
- j) Details of meetings of the Board of Directors held and the attendance of each director for these meetings are given in note # (iv.) of supplementary non financial information of this annual report.
- k) The pattern of unit ho<mark>lding</mark> is given in note # (i.) of supplementary non financial information of this annual report.
- 1) The number of units of the Fund held by the Chief Executive, directors, executives and their spouses as at June 30, 2016 as given in note # 19.3
- m) Summary of units acquired/redeemed during the year by the Chief Executive, director, executives and their spouses during the year ended June 30, 2016 is given in note # 19.3

#### **Board of Directors**

| Name of Director       | Designation | Meetings Held | Meetings Attended | Leave Granted         |
|------------------------|-------------|---------------|-------------------|-----------------------|
| Syed Ali Sultan        | Chairman    | 5             | 5                 | -                     |
| Mr. Amin Dawood Saleh  | Director    | 5             | 5                 | -                     |
| Mr. Michael H J Buchen | Director    | 5             | 5                 | -                     |
| Mr. Hanspeter Beier    | Director    | 5             | 2                 | 68th, 70th & 72nd BOD |



| Ms. Maheen Rahman   | Chief Executive Officer | 5 | 5 | -        |
|---------------------|-------------------------|---|---|----------|
| Mr. Abid Naqvi      | Director                | 5 | 5 | -        |
| Mr. Asif Saad       | Director                | - | - | -        |
| Syed Tariq Husain   | Director                | 1 | - | 70th BOD |
| Mr. Tufail J. Ahmad | Director                | 2 | 2 |          |

#### Change in Board Members during the year

| Name                | Designation | Appointed | Resigned. |
|---------------------|-------------|-----------|-----------|
| Mr. Asif Saad       | Director    |           | Resigned  |
| Syed Tariq Husain   | Director    | Appointed | Resigned  |
| Mr. Tufail J. Ahmad | Director    | Appointed |           |

The Board places on record their thanks and appreciation to outgoing Directors for their valuable contributions in the progress of the Company.

#### **Audit Committee Meetings**

Below are the detail of Audit Committee meetings held during the period and attendance of Audit Committee Members.

| Member                | Meetings Held | Meetings Attended |
|-----------------------|---------------|-------------------|
| Mr. Abid Naqvi        | 4             | 4                 |
| Syed Ali Sultan       | 4             | 4                 |
| Mr. Amin Dawood Saleh | 4             | 2                 |

#### Acknowledgement

The Directors express their gratitude to the Securities and Exchange Commission of Pakistan for its valuable support, assistance and guidance. The Board also thanks the employees of the Management Company and the Trustee for their dedication and hard work and the unit holders for their confidence in the Management.

For and behalf of the Board

Chief Executive Officer September 22, 2016



### REPORT OF THE FUND MANAGER

Type of Fund: Open-end Scheme Category of Fund: Income Scheme

#### **Investment Objective**

The objective of the AGSOF is to deliver optimal risk adjusted returns by investing mainly in mix of short to long term Government Securities and other debt Instruments

#### **Accomplishment of Objective**

The Fund has achieved its objective of generating regular income by investing in low-medium duration fixed income instruments within the guidelines provided under NBFC rules.

#### **Market Review**

Subdued inflation and the resultant slashing of the policy rate twice during FY16, first by 50bps in September 2015 and then by 25bps in May 2016, helped drop yields by 100-250bps during the year. Highest dip in yields was witnessed for 4 to 10 year instruments, with the resultant spread over Discount rate shrinking considerably which signified that the market expects the interest rates to remain lower for longer.

Given an outlook of subdued inflation in the short term and slightly higher CPI growth towards the end of 2016, it may be expected that the monetary policy rate will remain stable for the medium term. Factors that can lead to a sooner than expected rate hike include (i) further strengthening of oil prices due to reduced gap between demand and supply by 2017, (ii) greater than expected rise in prices of other energy related commodities, and (iii) pressure on PKR due to widening of the current account deficit.

#### **Fund Performance**

Your Fund posted a return of 7.42% for the year ended June 30, 2016. During the same period the benchmark return (70% 6M T-Bills + 30% 6M deposit rates) was 5.87%. With a view of an expected monetary easing the portfolio allocation was focused on medium to long term government bonds which offered a higher yield in addition to the capital gains since interest rates were at the tail end of the easing cycle. The strategy paid off well as the fund managed to significantly outperform the benchmark.

PACRA has assigned rating at "AA-(f)" to the fund.

-6.00%

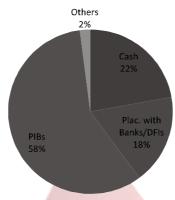
#### Asset Allocation/Portfolio Quality

#### AGHP Soverign Fund Vs Benchmark 12.00% 10.53% 10.08% 8.98% 9.32% 9.61% 10.00% 7.82% 7.94% 8.00% 6.92% 6.00% 4.00% ■ AGSOF ■ BM 2.00% 0.00% feb.76 -2.00% -4 00% -B.99%



#### Assets Allocation/Portfolio quality

## **AGSOF Asset Allocation**



| Credit Quality (as % of Total Assets) |        |          |       |  |  |
|---------------------------------------|--------|----------|-------|--|--|
| Govt. Secs.                           | 58.05% | Α        | 0.00% |  |  |
| AAA                                   | 0.00%  | A-       | 0.00% |  |  |
| AA+                                   | 5.48%  | BBB+     | 0.00% |  |  |
| AA                                    | 34.40% | BBB      | 0.00% |  |  |
| AA-                                   | 0.00%  | Below IG | 0.00% |  |  |
| A+                                    | 0.00%  | NR/UR    | 2.07% |  |  |

#### **Future Outlook**

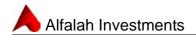
Going forward, the focus will be on short-medium term government securities in order to keep the duration in check and the fund will be actively involved in trading of GoP bonds to generate yield enhancement. The fund will maintain low cash reserves, and opt for short term T-Bills to meet regulatory requirement.

## Key Financial Data (Rupees in Million)

| Description                           | For the year ended June 30 ,2016 | For the year ended June 30,2015 |
|---------------------------------------|----------------------------------|---------------------------------|
| Average Net Assets                    | 8,052.240                        | 7,234.406                       |
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| Redemption of units during the period | 15,515.187                       | 6,882.554                       |

#### **Payout**

At the end of the year under review, the fund paid out cash dividend of PKR. 4.6776 per unit



## CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED

#### **Head Office:**

CDC House, 99-B, Block 'B', S.M.C.H.S. Main Shahra-e-Faisal, Karachi - 74400, Pakistan. Tel: (92-21) 111-111-500 Fax: (92-21) 34326020 - 23 URL: www.cdcpakistan.com Email: info@cdcpak.com







#### TRUSTEE REPORT TO THE UNIT HOLDERS

#### ALFALAH GHP SOVEREIGN FUND

Report of the Trustee pursuant to Regulation 41(h) and clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We Central Depository Company of Pakistan Limited, being the Trustee of Alfalah GHP Sovereign Fund (the Fund) are of the opinion that Alfalah GHP Investment Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2016 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

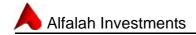
Muhammad Hanif Jakhura Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi: September 16, 2016



Annual Report 2016



## STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

This statement is being presented to comply with the Code of Corporate Governance (the "Code") contained in Regulation No.5.19.23 of the Rule Book of the Pakistan Stock Exchange Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of Corporate Governance.

The Management Company has applied the principles contained in the CCG in the following manner:

 The Management Company encourages representation of independent, executive and non-executive directors. At June 30, 2016 the Board includes:

| Category                | Names  |
|-------------------------|--|
| Executive Director      | Ms. Maheen Rahman (deemed director u/s 200 of Companies Ordinance, 1984) |
| Independent Directors   | Mr. Abid Naqvi   |
| independent birectors   | Mr. Tufail Jawed Ahmad   |
|                         | Mr. Syed Ali Sultan  |
| Non-Executive Directors | Mr. Michael H J Buchen   |
| Non-Executive Directors | Mr. Hanspeter Beier  |
|                         | Mr. Amin Dawood Saleh  |

The Independent Directors meet the criteria of independence under clause 5.19.1. (b) of the CCG.

- 2. The Directors have confirmed that none of them is serving as a director on more than seven listed companies, including the Management Company (excluding the listed subsidiaries of listed holding companies).
- 3. All the resident Directors of the Management Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. One Casual vacancy occurring on the Board on March 18, 2016 was filled within 10 days and another occurring on July 09, 2015 was filled on December 09, 2015.
- 5. The Management Company has prepared a 'Code of Conduct' and has ensured that appropriate steps have been taken to disseminate it throughout the Management Company along with its supporting policies and procedures.
- The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Management Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer (CEO), other executive and non-executive directors have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before such meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The Board arranged two training programs for its directors during the year.
- 10. The Board has approved appointment of CFO including the remuneration and terms and conditions of appointment.



- 11. The Directors' Report of the Fund for the year ended June 30, 2016 has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by the CEO and CFO / COO of the Management Company before approval of the Board.
- 13. The directors, CEO and executives do not hold any interest in the units of the Fund other than those disclosed in the Directors' Report, pattern of unit holding.
- 14. The Management Company and Funds under its Management have complied with all the applicable corporate and financial reporting requirements of the Code.
- 15. The Board has formed an Audit Committee. It comprises of three members, all of whom are non-executive directors of the Management Company, including the Chairman of the Committee who is an independent director.
- 16. The meetings of the Audit Committee were held once in every quarter and prior to the approval of interim and final results of the Fund as required by the Code. The terms of reference of the Audit Committee have been approved in the meeting of the Board and the Committee has been advised to ensure compliance with those terms of reference.
- 17. The Board has formed Human Resource and Remuneration Committee. It comprises three members, of whom two are non-executive directors and the chairman of the Committee is a non-executive director.
- 18. The board has outsourced the internal audit function to M. Yousuf Adil Saleem & Co., Chartered Accountants (a member firm of Deloitte Touché Tohmatsu International), who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Management Company.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partner of the firm, their spouse and minor children do not hold units of the Fund and that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'Book Closure' dates were duly determined and intimated to the stock exchange, however the 'closed period' prior to the announcement of interim / final results, and business decisions was not determined and intimated to directors, employees and the stock exchange, considering the fact that NAV of the Fund is announced on a daily basis.
- 22. Material/price sensitive information has been disseminated among all market participants at once through the Exchange.
- 23. We confirm that all other material principles enshrined in the Code have been complied with.

For and on behalf of the Board

Maheen Rahman Chief Executive Officer





EY Ford Rhodes Chartered Accountants Progressive Plaza, Beaumont Road P.O. Box 15541, Karachi 75530 Pakistan Tel: +9221 3565 0007-11 Fax: +9221 3568 1965 ey.khi@pk.ey.com ey.com/pk

## REVIEW REPORT TO THE UNIT HOLDERS ON THE STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

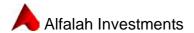
We have reviewed the enclosed Statement of Compliance with the best practices (the Statement) contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors (the Board) of Alfalah GHP Investment Management Limited (the Management Company) of Alfalah GHP Sovereign Fund (the Fund) for the year ended 30 June 2016 to comply with the requirements of Rule Book of Pakistan Stock Exchange Limited Chapter 5, Clause 5.19.23 of the Code of Corporate Governance, where the Fund is listed.

The responsibility for compliance with the Code is that of the Board of the Management Company of the Fund. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Management Company's compliance with the provisions of the Code in respect of the Fund and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Management Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Management Company's corporate governance procedures and risks.

The Code requires the Management Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their review and approval the Fund's related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement does not appropriately reflect the Management Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Fund for the year ended 30 June 2016.





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Further, we highlight below instances of non-compliance with the requirements of the Code as reflected in the paragraph references where these are stated in the Statement:

| Paragraph Reference | Description  |
|---------------------|--|
| 4                   | The casual vacancy occurring on the Board on 09 July 2015 was not filled within 90 days.   |
| 21                  | The 'closed period' was not determined and intimated to directors, $\bar{\epsilon}_{TR} \rho \bar{\nu}_D \gamma ees$ and stock exchange. |

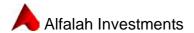
EYGR

**Chartered Accountants** 

Karachi

Date:

A member firm of Ernst & Young Global Limited



EY
Building a better
working world

EY Ford Rhodes Chartered Accountants Progressive Plaza, Beaumont Road P.O. Box 15541, Karachi 75530 Pakistan Tel: +9221 3565 0007-11 Fax: +9221 3568 1965 ey.khi@pk.ey.com ey.com/pk

#### INDEPENDENT AUDITORS' REPORT TO THE UNIT HOLDERS

#### REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of Alfalah GHP Sovereign Fund (the Fund), which comprise the statement of assets and liabilities as at 30 June 2016, and the related statements of income, comprehensive income, cash flows, distribution and movement in unit holders' fund for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's responsibility for the financial statements

The Management Company of the Fund is responsible for the preparation and fair presentation of these financial statements in accordance with the requirements of approved accounting standards as applicable in Pakistan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

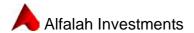
#### Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Em





-: 2:-

#### Opinion

In our opinion, the financial statements give a true and fair view of the state of the Fund's affairs as at 30 June 2016 and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

#### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 and Non-Banking Finance Companies and Notified Entities Regulations, 2008.

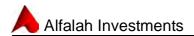
Chartered Accountants

Audit Engagement Partner: Shabbir Yunus

Date:

Karachi

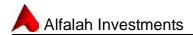
A member firm of Ernst & Young Global Limited



# STATEMENT OF ASSETS AND LIABILITIES FOR THE YEAR ENDED JUNE 30, 2016

| Assets  | Note | June 30,<br>2016<br>(Ruj | June 30,<br>2015<br>pees) |
|---|------|--------------------------|---------------------------|
| Bank balances                                       | 4    | 686,696,910              | 920,882,900               |
| Investments   | 5    | 2,351,303,822            | 6,266,318,786             |
| Deferred formation cost                             | 6    | 1,096,799                | 1,481,323                 |
| Prepayments and mark-up receivable                  | 7    |                          | 187,744,950               |
| Total assets  |      | 3,101,228,895            | 7,376,427,959             |
| Liabilities   |      |                          |                           |
| Payable to the Management Company                   | 8    | 32,038,523               | 15,093,622                |
| Payable to the Trustee                              | 9    | 1,119,099                | 443,362                   |
| Annual fee payable to Securities and Exchange       |      |                          |                           |
| Commission of Pakistan (SECP)                       | 10   | 6,040,329                | 2,412,307                 |
| Provision for Workers' Welfare Fund (WWF)           | 11   | 15,107,679               | 15,107,679                |
| Distribution payable                                |      | -                        | 28,004,222                |
| Accrued and other liabilities                       | 12   | 59,796,884               | 80,960,303                |
| Total liabilities                                   |      | 114,102,514              | 142,021,495               |
|   |      |                          |                           |
| Net assets attributable to unit holders             |      | 2,987,126,381            | 7,234,406,464             |
| Unit holders' funds (as per the statement attached) |      | 2,987,126,381            | 7,234,406,464             |
| Contingencies and commitments                       | 13   |                          |                           |
| contingencies and commitments                       | 13   | (Number                  | of units)                 |
|   |      | (i Lairing oi            | or unito,                 |
| Number of units in issue                            |      | 28,236,636               | 70,365,083                |
|   |      | (Rup                     | ees)                      |
| Net asset value per unit                            |      | 105.7890                 | 102.8124                  |

The annexed notes from 1 to 23 form an integral part of these financial statements.



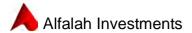
# **INCOME STATEMENT**FOR THE YEAR ENDED JUNE 30, 2016

| Incomo  | Note | June 30,<br>2016<br>(Rup | June 30,<br>2015<br>ees)  |
|---|------|--------------------------|---------------------------|
| Income Finance income 'At fair value through profit or loss' - held-for-trading   | 14   | 619,250,930              | 304,607,251               |
| Net gain on sale of investments     Net unrealised gain on revaluation of investments                                       |      | 6,427,975<br>66,967,540  | 37,355,618<br>154,288,252 |
| Total income  |      | 692,646,445              | 496,251,121               |
| Expenses  |      |                          |                           |
| Remuneration of the Management Company Sales tax on management fee  | 8.1  | 80,538,017<br>13,079,378 | 32,163,999<br>5,596,540   |
| Federal excise duty on management fee Remuneration of the Trustee   | 15   | 12,886,081<br>6,789,153  | 5,146,245<br>3,112,688    |
| Sales tax on Trustee fee Annual fee to the SECP   |      | 950,485                  | -                         |
| Brokerage expense   |      | 6,040,354<br>947,762     | 2,412,307<br>603,890      |
| Bank charges Amortisation of deferred formation cost  |      | 83,788<br>384,524        | 46,672<br>383,469         |
| Auditors' remuneration Annual listing fee   | 16   | 414,750<br>40,028        | 411,250<br>40,000         |
| Annual rating fee Printing charges  |      | 281,714<br>150,000       | 235,135<br>124,928        |
| Expenses allocated by the Management Company  | 8.2  | 4,831,552                | -                         |
| Provision for Workers' Welfare Fund (WWF)  Total expenses   | 11   | 127,417,586              | 14,981,182<br>65,258,305  |
| Net income from operating activities  |      | 565,228,859              | 430,992,816               |
| Element of (loss) / income and capital (losses) / gains included in prices of units sold less those in units redeemed - net |      | (372,681,953)            | 303,085,110               |
| Net income for the year before taxation   |      | 192,546,906              | 734,077,926               |
| Taxation  | 18   | -                        | -                         |
| Net income for the year after taxation  |      | 192,546,906              | 734,077,926               |

The annexed notes from 1 to 23 form an integral part of these financial statements.

## For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive Officer Director



# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2016

June 30, June 30, 2016 2015 Note ------ (Rupees) ------

Net income for the year after taxation 192,546,906

734,077,926

Other comprehensive income for the year

Total comprehensive income for the year

**192,546,906** 734,077,926

The annexed notes from 1 to 23 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive Officer Director



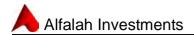
# **DISTRIBUTION STATEMENT**FOR THE YEAR ENDED JUNE 30, 2016

| Note   | June 30,<br>2016<br>(Rup                | June 30,<br>2015<br>ees)                 |
|--|---|--|
| Undistributed income carried forward:  |   |  |
| - Realised gains   | 38,651,642                              | 804,301                                  |
| - Unrealised gains / (losses)  | 154,288,252                             | (427,058)                                |
|  | 192,939,894                             | 377,243                                  |
| Element of loss and capital losses included  |   |  |
| in prices of units sold less those in units redeemed - net   | (115,514,271)                           | -  |
|  |   |  |
| Total comprehensive income for the year  | 192,546,906                             | 734,077,926                              |
| Interim distribution of cash dividend @ 4.6776 per unit (2015: @ 13.6802 per unit) approved on June 29, 2016 | (115,595,269)                           | (541,515,275)                            |
| Undistributed income carried forward   | 154,377,260                             | 192,939,894                              |
| Undistributed income carried forward:  - Realised gains - Unrealised gains                                   | 87,409,720<br>66,967,540<br>154,377,260 | 38,651,642<br>154,288,252<br>192,939,894 |
|  |   |  |
|  |   |  |

The annexed notes from 1 to 23 form an integral part of these financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive Officer Director



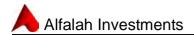
# STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS FOR THE YEAR ENDED JUNE 30, 2016

|   | Note | June 30,<br>2016                  | June 30,<br>2015<br>Dees)        |
|---|------|-----------------------------------|----------------------------------|
| Net assets at beginning of the year   | Note | 7,234,406,464                     | 513,947,388                      |
| Amount realised on issuance of 101,707,476 units (2015: 126,952,302 units)  |      | 10,818,273,942                    | 13,713,535,341                   |
| Amount paid / payable on redemption of 143,835,923 units (2015: 61,722,845 units)   |      | (15,515,187,617)<br>2,537,492,789 | (6,882,553,806)<br>7,344,928,923 |
| Element of loss / (income) and capital losses / (gains) included in prices of units sold less those in units redeemed - net   |      | 372,681,953                       | (303,085,110)                    |
| Total comprehensive income for the year before capital gains - realised and unrealised  Net gain on sale of investments classified as 'at fair value through profit or loss' - held-for-trading |      | 119,151,391<br>6,427,975          | 542,434,056<br>37,355,618        |
| Net unrealised gain on investments classified as 'at fair value through profit or loss' - held-for-trading Total comprehensive income for the year  |      | 66,967,540<br>192,546,906         | 154,288,252<br>734,077,926       |
| Interim distribution of cash dividend @ 4.6776 per unit (2015: @ 13.6802 per unit) approved on June 29, 2016  |      | (115,595,269)                     | (541,515,275)                    |
| Net assets at end of the year [Net asset value: Rs.105.789 per unit (2015: Rs.102.812 per unit)]  |      | 2,987,126,381                     | 7,234,406,464                    |

The annexed notes from 1 to 23 form an integral part of these financial statements.

## For Alfalah GHP Investment Management Limited (Management Company)

| Chief Executive Officer | Director |  |
|-------------------------|----------|--|

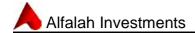


## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2016

| CACLLELOWIC FROM ORFRATING ACTIVITIES   | Note  | June 30,<br>2016<br>(Rup   | June 30,<br>2015<br>ees)  |
|---|-------|--|---|
| CASH FLOWS FROM OPERATING ACTIVITIES  Net income for the year before taxation   |       | 192,546,906  | 734,077,926   |
| Adjustments for: Amortisation of deferred formation cost Provision for Workers' Welfare Fund (WWF) Net unrealised gain on investments   |       | 384,524<br>-   | 383,469<br>14,981,182   |
| classified as 'at fair value through profit or loss' - held-for-trading   |       | (66,967,540)   | (154,288,252)   |
| Net gain on sale of investments classified as 'at fair value through profit or loss' - held-for-trading Element of loss / (income) and capital losses / (gains) included                    |       | (6,427,975)  | (37,355,618)  |
| in prices of units sold less those in units redeemed - net<br>Amortisation of (premium) / discount on investments   |       | 372,681,953  | (303,085,110)   |
| Unwinding of discounting income   |       | 45,720,444   | 5,373,229   |
| Decrease / (increase) in assets   |       | 537,938,312  | 260,086,826   |
| Investments - net   |       | 3,349,713,450  | (4,453,504,154)   |
| Profit and other receivable   |       | 125,613,586<br>3,475,327,036   | (169,248,934) (4,622,753,088)   |
| (Decrease) / increase in liabilities Payable to the Management Company Payable to the Trustee Annual fee payable to SECP Distribution payable Accrued and other liabilities                 |       | 16,944,901<br>675,737<br>3,628,022<br>(28,004,222)<br>(64,405,181)<br>(71,160,743) | 12,498,780<br>380,237<br>2,359,370<br>28,004,222<br>80,486,910<br>123,729,519 |
| Net cash generated from / (used in) operating activities  |       | 3,942,104,605  | (4,238,936,743)   |
| CASH FLOWS FROM FINANCING ACTIVITIES Amounts received on issuance of units Payments made against redemption of units Dividend paid Net cash (used in) / generated from financing activities |       | 10,818,273,942<br>(15,481,142,429)<br>(106,398,695)<br>(4,769,267,182)             | 13,713,535,341<br>(6,882,553,806)<br>(541,515,275)<br>6,289,466,260           |
| Net (decrease) / increase in cash and cash equivalents during the year  |       | (827,162,577)  | 2,050,529,517   |
| Cash and cash equivalents at the beginning of the year  |       | 2,064,928,597  | 14,399,080  |
| Cash and cash equivalents at end of the year  | 17    | 1,237,766,020  | 2,064,928,597   |
| The annexed notes from 1 to 23 form an integral part of these financial statements  | ents. |  |   |

## For Alfalah GHP Investment Management Limited (Management Company)

| Chief Executive Officer | Director |
|-------------------------|----------|



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2016

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

Alfalah GHP Sovereign Fund (the Fund) was constituted under Trust Deed dated April 21, 2014 between Alfalah GHP Investment Management Limited (AGIML) as Management Company, incorporated under the Companies Ordinance, 1984 and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust deed was registered with Sub-Registrar on May 06, 2014.

The Management Company of the Fund has been licensed by SECP to act as an Asset Management Company under NBFC Rules. The registered office of the Management Company is situated at 8th Floor, Executive Tower, Dolmen Mall, Block-4, Clifton, Karachi.

The Fund was registered by the Securities and Exchange Commission of Pakistan (SECP) as a Notified Entity under Regulation 44 of the Non Banking finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations) vide its letter No. SCD/AMCW/IGIFL/261/2012 dated September 11, 2012 and Offering Document was approved by SECP under Regulation 54 of the NBFC Regulations, vide its letter No. SCD/AMCW/DD-ZRK/AFGIML/961/2014 dated April 21, 2014.

The Fund is an open end mutual fund and is listed on Pakistan Stock Exchange Limited (Formerly: Lahore Stock Exchange Limited). Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned 'AM2' to the Management Company in its rating report dated June 08, 2016 and AA-(f) to the Fund in its rating report dated December 31, 2015.

The title to the assets of the Fund are held in the name of Central Depository Company of Pakistan (CDC) as the Trustee of the Fund.

#### 2. BASIS OF PRESENTATION

#### 2.1 Statement of compliance

The financial statements for the period ended June 30, 2016, have been prepared in accordance with the requirements of International Accounting Standard 34: 'Interim Financial Reporting', the Trust Deed, the NBFC Rules, Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations) and directives issued by SECP. In case where requirements differ, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

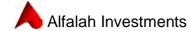
#### 2.2 Accounting estimates and judgments

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making judgments about carrying values of assets and liabilities. The estimates and underlying assumptions are reviewed on an ongoing basis.

Judgments made by management in the application of accounting policies that have significant effect on the financial statements and estimates with a significant risk of material adjustment are explained in notes 3.2 and 3.3.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these financial statements are consistent with those of the previous financial year except as described in note 3.1 below.



#### 3.1 New and amended standards and interpretations

The Fund has adopted the following accounting standard and the amendments and interpretation of IFRSs which became effective for the current year:

IFRS 10 - Consolidated Financial Statements

IFRS 11 - Joint Arrangements

IFRS 12 - Disclosure of Interests in Other Entities

IFRS 13 - Fair Value Measurement

The adoption of the above accounting standards did not have any effect on the financial statements, except for IFRS 13, which requires certain additional disclosure (see note 20.6).

#### 3.2 Financial instruments

The Fund classifies its financial instruments and derivatives in the following categories:

#### a) Financial instruments at fair value through profit or loss

An instrument is classified 'at fair value through profit or loss' if it is 'held-for-trading' or is designated as such upon initial recognition. Financial instruments are designated 'at fair value through profit or loss' if the Fund manages such investments and makes purchase and sale decisions based on their fair value in accordance with the Fund's documented risk management or investment strategy. Financial assets which are acquired principally for the purpose of generating profit from short term price fluctuation or are part of the portfolio in which there is recent actual pattern of short term profit taking are classified as 'held-for-trading' or derivatives.

All derivatives in a net receivable position (positive fair value), are reported as financial assets held-for-trading. All derivatives in a net payable position (negative fair value), are reported as financial liabilities 'held-for-trading'.

#### b) Available-for-sale

Investments intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in market prices, are classified as 'available-for-sale'.

#### c) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those classified by the Fund as 'fair value through profit or loss' or 'available-for-sale'. This includes receivable against sale of investments and other receivables and are carried at amortized cost using the effective yield method, less impairment losses, if any.

#### d) Financial liabilities

Financial liabilities, other than those 'at fair value through profit or loss', are measured at amortised cost using the effective yield method.

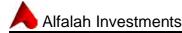
#### Recognition

The Fund recognizes financial assets and financial liabilities on the date when it becomes a party to the contractual provisions of the instrument. A regular way purchase of financial assets is recognized using trade date accounting. From this date, any gains and losses arising from changes in fair value of the financial assets or financial liabilities are recorded.

Financial liabilities are not recognized unless one of the parties has performed its part of the contract or the contract is a derivative contract.

#### Measurement

Financial instruments are measured initially at fair value (transaction price) plus, in case of a financial instrument not 'at fair value through profit or loss', transaction costs that are directly attributable to the acquisition or issue of the financial instruments. Transaction costs on financial instruments 'at fair value through profit or loss' are expensed out immediately.



Subsequent to initial recognition, financial instruments classified as 'at fair value through profit or loss' and 'available-for- sale' are measured at fair value. Gains or losses arising, from changes in the fair value of the financial assets 'at fair value through profit or loss' are recognized in the Income Statement. Changes in the fair value of financial instruments classified as 'available-for-sale' are recognized in other comprehensive income until derecognized or impaired, then the accumulated fair value adjustments recognized in other comprehensive income are included in the Income Statement.

#### Fair value measurement principles

#### **Basis of valuation of Quoted Equity Securities**

The fair value of quoted equity securities is based on their price quoted on the Pakistan Stock Exchange Limited (Formerly: Lahore Stock Exchange Limited) at the balance sheet date without any deduction for estimated future selling costs.

#### **Government securities**

The Government securities are revalued at their fair values (determined by reference to the quotations obtained from the PKRV and PKISRV Reuters rate circulated by Mutual Funds Association of Pakistan), based on the remaining tenure of the security.

#### 3.3 Impairment

Financial assets not carried 'at fair value through profit or loss' are reviewed at each balance sheet date to determine whether there is objective evidence of impairment. If any such indication exists an impairment loss is in Income Statement.

However, the decrease in impairment loss on equity securities classified as 'available-for-sale' is recognized in other comprehensive income and for debt securities classified as 'available-for-sale' is recognized income statement.

#### 3.4 Derecognition

The Fund derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the financial asset and the transfer qualifies for derecognition in accordance with International Accounting Standard 39: Financial Instruments; Recognition and Measurement.

A financial liability is derecognised when the obligation specified in the contract is discharged, cancelled or expired.

#### 3.5 Unit holders' fund

Unit holders' fund representing the units issued by the Fund, is carried at the redemption amount representing the investors' right to a residual interest in the Fund's assets.

#### 3.6 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received by the distributors during business hours on that date. The offer price represents the net asset value per unit as of the close of the business day plus the allowable sales load and any provision for duties and charges, if applicable. The sales load is payable to investment facilitators, distributors and the Management Company.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption applications during business hours of that day. The redemption price represents the net asset value per unit as of the close of the business day less any back-end load, any duties, taxes, and charges on redemption, if applicable.

#### 3.7 Element of income / (loss) and capital gains / (losses) included in prices of units sold less those in units redeemed

An equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created, in order to prevent the dilution of per unit income and distribution of income already paid out on redemption.

The element of income and capital gains included in the prices of units issued less those in unit redeemed to the extent that is represented by distributable income earned during the year is recognised in the income statement and the element of income and capital gains represented by distributable income carried forward from prior periods is included in the distribution statement.

During the year, the management has revised the method of computation of the "Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed" (the Element) in the Fund. As per revised methodology, the Element is arrived at by recording element gain / (loss) on every issuance and redemption using adjusted profit factor of that particular day. Previously, the Fund used to calculate the Element by comparing unit prices with opening Ex-Net Assets Value (NAV) at the beginning of the financial year.



The impact of change has been incorporated in the financial statements of the Fund with effect from July 01, 2015. The revised methodology would ensure that the continuing unit holders' share of undistributed income remains unchanged on issue and redemption of units.

Since the element is an equalisation account between income for the period and undistributed income, the change did not have any impact on Net Asset Value (NAV) of the Fund. Had the methodology not been changed, the net income for the year ended June 30, 2016 would have been higher by Rs.7.049 million.

#### 3.8 Provisions

A provision is recognised in the balance sheet when the Fund has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made.

#### 3.9 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund and are being amortised over a period of five years commencing from September 10, 2008 as per Trust Deed of the Fund.

#### 3.10 Net asset value per unit

The net asset value per unit as disclosed on the Statement of Assets and Liabilities is calculated by dividing the net assets of the Fund by the number of units in issue.

#### 3.11 Earnings per unit

Earnings per unit (EPU) has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

#### 3.12 Taxation

Clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 provides exemption from tax to any income derived by a Mutual Fund, if not less than ninety percent of its accounting income of a year as reduced by capital gains whether realize or unrealized is distributed in cash among the unit holders.

#### 3.13 Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount is reported in the Statement of Assets and Liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the assets and settle the liabilities simultaneously.

#### 3.14 Revenue recognition

- Gains / (losses) arising on sale of investments are included in the Income Statement on the date at which the transaction takes place.
- Unrealised gains / (losses) arising on revaluation of securities classified as 'fair value through profit or loss' are included in the Income Statement in the period in which they arise.
- Element of income / (loss) and capital gains / (losses) included in prices of units sold less those in units redeemed is included in the Income Statement on the date of issue and redemption of units.
- Dividend Income is recognised when the right to receive the dividend is established.
- Profit on bank deposit is recognized on time proportionate basis taking into account effective yield.

#### 3.15 Expenses

All expenses including Management Fee and Trustee Fee are recognised in the Income Statement on an accrual basis.

#### 3.16 Cash and cash equivalents

Cash and cash equivalents comprises deposits maintained with banks and term deposit receipts. Cash and cash equivalents are short term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short term cash commitments rather than for investments and other purposes.



#### 3.17 Dividend distribution and appropriations

Dividend distributions and appropriations are recorded in the period in which the distributions and appropriations are approved.

#### 3.18 Standards, interpretations and amendments to approved accounting standards that are not yet effective

The following revised standards, interpretations and amendments with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards, interpretations and amendments:

| Standard or Interpretation   | Effective date<br>(accounting periods<br>beginning on or after) |
|--|---|
| IFRS 2 – Share-based Payments – Classification and Measurement of Share-based Payments Transactions (Amendments)   | January 01, 2018  |
| IFRS 10 – Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and IAS 28 Investment in Associates – Investment Entities: Applying the Consolidation Exception (Amendment) | January 01, 2016  |
| IFRS 10 – Consolidated Financial Statements and IAS 28 Investment in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendment)     | Not yet finalized   |
| IFRS 11 – Joint Arrangements - Accounting for Acquisition of Interest in Joint Operation (Amendment) an Investor and its Associate or Joint Venture (Amendment)  | January 01, 2016  |
| IAS 1 – Presentation of Financial Statements - Disclosure Initiative (Amendment)   | January 01, 2016  |
| IAS 7 – Financial Instruments: Disclosures -<br>Disclosure Initiative - (Amendment)  | January 01, 2017  |
| IAS 12 – Income Taxes – Recognition of Deferred Tax Assets for Unrealized Iosses (Amendments)  | January 01, 2017  |
| IAS 16 – Property, Plant and Equipment and IAS 38 intangible assets - Clarification of Acceptable Method of Depreciation and Amortization (Amendment)  | January 01, 2016  |
| IAS 16 – Property, Plant and Equipment IAS 41 Agriculture –<br>Agriculture: Bearer Plants (Amendment)  | January 01, 2016  |
| IAS 27 – Separate Financial Statements – Equity Method in Separate Financial Statements (Amendment)  | January 01, 2016  |

The Fund expects that the adoption of the above revisions, amendments and interpretations of the standards will not materially affect the Fund's financial statements in the period of initial application.

In addition to the above standards and interpretations, amendments to various accounting standards have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after July 01, 2015. The Fund expects that such improvements to the standards will not have any impact on the Fund's financial statements in the period of initial application.

Further, the following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.



Effective date (annual periods beginning on or after)

#### Standard

IFRS 9 - Financial Instruments: Classification and Measurement

IFRS 14 - Regulatory Deferral Accounts

IFRS 15 – Revenue from Contracts with Customers

IFRS 16 - Leases

January 01, 2018

January 01, 2016

January 01, 2018

January 01, 2019

June 30, 2016 June 30, 2015

----- (Rupees) ------

#### 4. BANK BALANCES

Bank balances

Limited (a related party).

4.1

Note

**686,696,910** 920,882,900

**4.1** These represent balances in deposit accounts maintained with banks carrying profit rates ranging from 5.50% to 6.70% (2015: 6.00% to 7.00%) per annum. This includes Rs.516.743 million (2015: Rs.918.968 million) placed with Bank Alfalah

### 5. INVESTMENTS

## Financial assets classified as 'at fair value through profit or loss' - held-for-trading

| Market treasury bills     | 5.1               |          | 2,008,988,095 |
|---------------------------|-------------------|----------|---------------|
| Pakistan Investment Bonds | 5.2 <b>1,80</b> 0 | ,234,712 | 4,257,330,691 |
|                           |                   |          |               |

## Held to maturity

| Letters of Placement  | 5.3 |               | -             |
|-----------------------|-----|---------------|---------------|
| Term Deposit Receipts | 5.4 | 551,069,110   | -             |
|                       |     | 2 351 303 822 | 6 266 318 786 |

### $5.1 \qquad \text{Market Treasury bills - 'at fair value through profit or loss' - held-for-trading}$

|                                   | Face value             |                                 |   |                           |                                    |  |                                      |  |  |  |
|-----------------------------------|------------------------|---------------------------------|---|---------------------------|------------------------------------|--|--------------------------------------|--|--|--|
|                                   | As at<br>July 01, 2015 | Purchased<br>during<br>the year | Sold /<br>matured<br>during<br>the year | As at<br>June 30,<br>2016 | Carrying<br>Value<br>June 30, 2016 | Market<br>value as at<br>June 30, 2016 | Unrealised<br>gain on<br>revaluation | Percentage<br>of net assets<br>on the basis<br>of market value | Percentage of<br>total investment<br>on the basis<br>of market value |  |
|                                   |                        | (No. of                         | certificates)                           |                           |                                    | (Rupees)                               |                                      |  | (%)  |  |
| Market Treasury Bills - 3 months  | 1,750,000              | 47,116,000                      | 48,866,000                              |                           |                                    |  |                                      | -  | -  |  |
| Market Treasury Bills - 6 months  | 11,750,000             | 70,400,000                      | 82,150,000                              |                           |                                    |  |                                      | -  | -  |  |
| Market Treasury Bills - 12 months | 7,050,000              | 48,300,000                      | 55,350,000                              |                           |                                    |  |                                      | -  | -  |  |
| Total as at June 30, 2016         | 20,550,000             | 165,816,000                     | 186,366,000                             |                           | •                                  | •                                      | •                                    | -  |  |  |
| Total as at June 30, 2015         | 1,350,000              | 90,870,000                      | 71,670,000                              | 20,550,000 2              | ,005,154,236                       | 2,008,988,095                          | 3,833,859                            | _  |  |  |



#### 5.2 Pakistan Investment Bonds - 'at fair value through profit or loss' - held-for-trading

| Note   As at July 01, 2015   As at July 02, 2016   As at July 03, 2015   As at July 03, 2016   As at July 03, 2015   As at July 03 |                                      |       | · · · · · · · · · · · · · · · · · · · |             |                   |            |                   |                         |             |                               |                                  |
|--|--------------------------------------|-------|---------------------------------------|-------------|-------------------|------------|-------------------|-------------------------|-------------|-------------------------------|----------------------------------|
| Note   As at July 01, 2015   As at July 01 |                                      |       |                                       | Face        | value             |            | _                 |                         |             |                               |                                  |
| Shares of listed companies - fully paid ordinary shares of Rs.10 each unless stated otherwise  Pakistan Investment Bonds - 3 years  5.2.1 26,700,000 8,950,000 32,750,000 2,900,000 292,402,755 302,945,763 10,543,008 10.14% 16.83% Pakistan Investment Bonds - 5 years  5.2.2 9,100,000 4,850,000 7,850,000 6,100,000 607,542,177 691,555,581 84,013,404 23.15% 38.41% Pakistan Investment Bonds - 10 years  5.2.3 4,250,000 7,850,000 5,250,000 6,850,000 76,189,548 805,733,368 29,543,820 26.97% 44.76% Total as at June 30, 2016   |                                      | Note  |                                       | during      | matured<br>during | June 30,   | Value<br>June 30, | value as at<br>June 30, | gain on     | of net assets<br>on the basis | total investment<br>on the basis |
| Pakistan Investment Bonds - 3 years         5.2.1         26,700,000         8,950,000         32,750,000         2,900,000         292,402,755         302,945,763         10,543,008         10.14%         16.83%           Pakistan Investment Bonds - 5 years         5.2.2         9,100,000         4,850,000         7,850,000         6,100,000         607,542,177         691,555,581         84,013,404         23.15%         38.41%           Pakistan Investment Bonds - 10 years         5.2.3         4,250,000         7,850,000         5,250,000         6,850,000         776,189,548         805,733,368         29,943,820         26,97%         44.76%           Total as at June 30, 2016         40,050,000         21,650,000         45,850,000         15,850,000         1,766,134,480         1,800,234,712         124,100,232  |                                      |       |                                       | (No. of cer | tificates)        |            |                   | (Rupees)                |             | (%)                           |                                  |
| Pakistan Investment Bonds - 5 years 5.2.2 9,100,000 4,850,000 7,850,000 6,100,000 607,542,177 691,555,581 84,013,404 23.15% 38.41% Pakistan Investment Bonds - 10 years 5.2.3 4,250,000 7,850,000 5,250,000 6,850,000 76,189,548 805,733,368 29,543,820 26.97% 44.76% Total as at June 30, 2016 40,050,000 21,650,000 45,850,000 15,850,000 1,676,134,480 1,800,234,712 124,100,232  |                                      |       |                                       |             |                   |            |                   |                         |             |                               |                                  |
| Pakistan Investment Bonds - 10 years 5.2.3 4,250,000 7,850,000 5,250,000 6,850,000 776,189,548 805,733,368 29,543,820 26,97% 44.76% Total as at June 30, 2016 40,050,000 21,650,000 45,850,000 15,850,000 1,676,134,480 1,800,234,712 124,100,232  | Pakistan Investment Bonds - 3 years  | 5.2.1 | 26,700,000                            | 8,950,000   | 32,750,000        | 2,900,000  | 292,402,755       | 302,945,763             | 10,543,008  | 10.14%                        | 16.83%                           |
| Total as at June 30, 2016 40,050,000 21,650,000 45,850,000 15,850,000 1,676,134,480 1,800,234,712 124,100,232  | Pakistan Investment Bonds - 5 years  | 5.2.2 | 9,100,000                             | 4,850,000   | 7,850,000         | 6,100,000  | 607,542,177       | 691,555,581             | 84,013,404  | 23.15%                        | 38.41%                           |
|  | Pakistan Investment Bonds - 10 years | 5.2.3 | 4,250,000                             | 7,850,000   | 5,250,000         | 6,850,000  | 776,189,548       | 805,733,368             | 29,543,820  | 26.97%                        | 44.76%                           |
| Total as at June 30, 2015 3.550,000 47,800,000 11,300,000 40,050,000 4,106,872,924 4,257,330,691 150,457,767   | Total as at June 30, 2016            |       | 40,050,000                            | 21,650,000  | 45,850,000        | 15,850,000 | 1,676,134,480     | 1,800,234,712           | 124,100,232 | =                             |                                  |
|  | Total as at June 30, 2015            |       | 3,550,000                             | 47,800,000  | 11,300,000        | 40,050,000 | 4,106,872,924     | 4,257,330,691           | 150,457,767 | •                             |                                  |

- **5.2.1** These represent Pakistan Investment Bonds having face value of Rs.290 million (2015: Rs.2,670 million) carrying purchase yield of 5.99% (2015: 7.06% to 12.51%) per annum. These Pakistan Investment Bonds will mature on March 26, 2018 (2015: March 26, 2018).
- **5.2.2** These represent Pakistan Investment Bonds having face value of Rs.610 million (2015: Rs.910 million) carrying purchase yield ranging between 6.03% to 6.3% (2015: 8.46% to 12.98%) per annum. These Pakistan Investment Bonds will mature between July 18, 2018 and March 26, 2020 (2015: March 26, 2020).
- **5.2.3** These represent Pakistan Investment Bonds having face value of Rs.685 million (2015: Rs.425 million) carrying purchase yield ranging between 6.87% to 7.58% (2015: 9.81% to 10.45%) per annum. These Pakistan Investment Bonds will mature between July 19, 2022 and April 21, 2026 (2015: March 26, 2025).

#### 5.3 Letters of placement - held to maturity

|  |                          |                        | Face value                      |                               |                           |  |          |        | Face value                               |  |
|--|--------------------------|------------------------|---------------------------------|-------------------------------|---------------------------|--|----------|--------|--|--|
| Name of the investee company           | Rate of return per annum | As at<br>July 01, 2015 | Purchased<br>during<br>the year | Matured<br>during<br>the year | As at<br>June<br>30, 2016 | Carrying value<br>as at<br>June 30, 2016 | Maturity | Rating | as percentage<br>of total<br>investments | Face value as<br>percentage<br>of net assets |
|  |                          |                        |                                 | - (Rupees)                    |                           |  |          |        | (%)                                      | )  |
| Pak Brunei Investment                  |                          |                        |                                 | ` ' '                         |                           |  |          |        |  |  |
| Company Limited                        | 6.70%                    |                        | 300,000,000                     | 300,000,000                   |                           |  |          |        | -  | -  |
|  |                          |                        |                                 |                               |                           |  |          |        |  |  |
| Total as at June 30, 2016              |                          |                        | 300,000,000                     | 300,000,000                   |                           |  |          |        |  |  |
|  |                          |                        |                                 |                               |                           |  |          |        |  |  |
| Total as at June 30, 2015              |                          |                        | 575,000,000                     | 575,000,000                   |                           |  |          |        |  |  |
|  |                          |                        | 2.2,230,000                     | 2.2,230,000                   |                           |  |          |        |  |  |
| Torm Donosit Dossints hold to maturity |                          |                        |                                 |                               |                           |  |          |        |  |  |

#### 5.4 Term Deposit Receipts - held to maturity

|   |                                | Face value             |                                 |                               |                           |  |                |         |  |  |
|---|--------------------------------|------------------------|---------------------------------|-------------------------------|---------------------------|--|----------------|---------|--|--|
| Name of the investee company            | Rate of<br>return per<br>annum | As at<br>July 01, 2015 | Purchased<br>during<br>the year | Matured<br>during<br>the year | As at<br>June<br>30, 2016 | Carrying value<br>as at<br>June 30, 2016 | Maturity       | Rating  | Face value<br>as percentage<br>of total<br>investments | Face value as<br>percentage<br>of net assets |
|   |                                |                        |                                 | (Rupees)                      |                           |  |                |         | (%   | )  |
| Allied Bank Limited                     | 6.7% to<br>7.25%               | •                      | 1,750,000,000                   | 1,750,000,000                 | •                         |  | -              | -       | -  | -  |
| Bank Alfalah Limited<br>(Related Party) | 6.45% to<br>7.25%              | •                      | 1,230,000,000                   | 680,000,000                   | 550,000,000               | 551,069,110 A                            | ugust 22, 2016 | AA/ A1+ | 100.00%  | 18.41%                                       |
| Total as at June 30, 2016               |                                |                        | 2,980,000,000                   | 2,430,000,000                 | 550,000,000               | 551,069,110                              |                |         |  |  |
| Total as at June 30, 2015               |                                |                        |                                 |                               |                           | <u> </u>                                 |                |         |  |  |



5.5 Circular No. 16 dated July 07, 2010 issued by the SECP requires details of investments not compliant with the investment criteria specified for the category assigned to open-end collective investment schemes or the investment requirements of the constitutive documents of the Fund to be disclosed in the annual accounts of the Fund. The table below gives the details of such non-compliant investments.

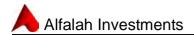
|    | Disclosure of excess exposure as at June 3  |                  | Limit in % as   |                                     |                                     |
|----|---|------------------|-----------------|-------------------------------------|-------------------------------------|
|    | Name of Investment  | Exposure<br>Type | % of net assets | per Offering<br>Document            | Excess in %                         |
|    | <b>Term deposit receipts</b> Bank Alfalah Limited (Related Party)                               | Per certificate  | 18.41           | 10                                  | 8.41                                |
| 6. | DEFERRED FORMATION COST   |                  | Note            | June 30,<br>2016<br>(Ru             | June 30,<br>2015<br>pees)           |
|    | Formation cost incurred<br>Amortised during the year<br>Unamortised cost at the end of the year |                  |                 | 1,481,323<br>(384,524)<br>1,096,799 | 1,864,792<br>(383,469)<br>1,481,323 |

This represents expenses incurred on the formation of the Fund. The offering document of the Fund, approved by the Securities and Exchange Commission of Pakistan, permits the deferral of the cost over a period not exceeding five years. Accordingly the said expenses are being amortised over a period of five years effective from May 10, 2014, i.e. after the end of initial period of the Fund.

#### 7. PREPAYMENTS AND MARK-UP RECEIVABLE

| n |    |    |     |    | -+- |  |
|---|----|----|-----|----|-----|--|
| М | re | Da | Vľ. | ne | nts |  |

|    | - Annual listing fee                             |     | 17,119                 | 17,147                 |
|----|--|-----|------------------------|------------------------|
|    | - PACRA rating fee                               |     | 18 <mark>5,737</mark>  | 191,571                |
|    | Morte un receivable en                           |     |                        |                        |
|    | Mark-up receivable on:                           |     |                        |                        |
|    | - Bank balances                                  |     | 2,566,637              | 2,686,645              |
|    | - Pakistan investment bonds                      |     | 59,361,871             | 184,849,586            |
|    |  |     | 62,131,364             | 187,744,949            |
|    |  |     |                        |                        |
| 8. | PAYABLE TO THE MANAGEMENT COMPANY                |     |                        |                        |
|    | Demuneration nevable                             | 8.1 | 4 072 210              | 4 410 EE4              |
|    | Remuneration payable Sales tax on management fee | 8.1 | 6,073,218<br>2,474,326 | 4,412,554<br>2,262,270 |
|    |  | 15  | 18,099,657             |                        |
|    | Federal excise duty on management fee            | 15  |                        | 5,213,576              |
|    | Formation cost payable                           |     | 5,000                  | 1,919,423              |
|    | Sales load payable                               |     | 628,612                | 1,235,799              |
|    | Expenses allocated by the Management Company     | 8.2 | 4,707,710              | -                      |
|    | Other payables                                   |     | 50,000                 | 50,000                 |
|    |  |     | 32,038,523             | 15,093,622             |
|    |  |     |                        |                        |



Average net asset value

- **8.1** The Management Company is entitled to remuneration for services rendered to the Fund under the provisions of the NBFC Regulations, of an amount not exceeding three percent per annum of the average daily net assets of the Fund during first five years of the Fund's existence and thereafter an amount equal to two percent per annum of such assets of the Fund. Currently, the Management Fee is charged @ 1% (2015: 1%) of the average daily net assets of the Fund.
- 8.2 This represents the amount payable to the Management Company under NBFC Regulation 60(3)(s), wherein the Management Company is allowed to charge their cost to Collective Investment Schemes (CIS) in respect of fees and expenses related to registrar, accounting, and other services related to CIS. The maximum cost that can be charged in this regard is up to 0.1% of the average annual net assets of that CIS or actual, whichever is less.

| 9. | PAYABLE TO THE TRUSTEE   |      | June 30,<br>2016 | June 30,<br>2015 |
|----|--------------------------|------|------------------|------------------|
|    |                          | Note | (Rup             |                  |
|    | Trustee fee              | 9.1  | 981,881          | 443,362          |
|    | Sales tax on trustee fee |      | 137,218          | -                |
|    |                          | _    | 1,119,099        | 443,362          |

**9.1** The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily net asset value of the Fund. The remuneration is payable to the trustee according to the following tariff:

Tariff per annum

| 3                  |   |    |
|--------------------|---|----|
| Up to Rs.1 billion | Rs.0.7 million or 0.20% p.a. of net assets whichever is higher.     |    |
| Over Rs.1 billion  | Rs.2.0 million plus 0.10% p.a. of net assets exceeding Rs.1 billion | ١. |

#### 10. ANNUAL FEE PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN (SECP)

This represents annual fee payable to SECP in accordance with Regulation 62 of the NBFC Regulations, whereby the Fund is required to pay SECP an amount at the rate of 0.075% (2015: 0.075%) of the average daily net assets of the Fund.

#### 11. PROVISION FOR WORKERS' WELFARE FUND (WWF)

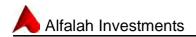
The Finance Act, 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs.0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (SHC), challenging the applicability of WWF to the CISs, which is pending adjudication.

In August 2011, the Lahore High Court (LHC) issued a judgment in response to a petition in similar case whereby the amendments introduced in WWF Ordinance through Finance Acts, 2006 and 2008 have been declared unconstitutional and therefore struck down. In March 2013, the SHC larger bench issued a judgment in response to various petitions in similar cases whereby the amendments introduced in the WWF Ordinance through Finance Acts, 2006 and 2008 respectively (Money Bills) have been declared constitutional and overruled a single-member Lahore High Court (LHC) bench judgment issued in August 2011.

Further, in May 2014, the Honourable Peshawar High Court (PHC) held that the impugned levy of contribution introduced in the WWF Ordinance through Finance Acts, 1996 and 2009 lacks the essential mandate to be introduced and passed through a Money Bill under the constitution and, hence, the amendments made through the Finance Acts are declared as 'Ultra Vires'.

As per the legal counsel handling the case, the constitutional petition filed by the CIS to challenge the WWF contribution has not been affected by SHC judgment.

The Finance Act, 2015 has excluded Mutual Funds and Collective Investment Schemes from the definition of 'industrial establishment' subject to WWF under WWF Ordinance, 1971. Accordingly, no provision for WWF is made from July 01, 2015 onwards. However, provision made till June 30, 2015 has not been reversed as the above lawsuit is pending in the SHC.



The Management Company, as a matter of abundant caution, has made provision for WWF amounting to Rs.15.108 million up till June 30, 2015 (2015: Rs.15.108 million) in these financial statements as the above lawsuit is pending in the SHC. Had the provision not been made, the NAV per unit would have been higher by Re.0.54 (0.51%) per unit (2015: Re.0.21 (0.20%) per unit).

| 12. | ACCRUED AND OTHER LIABILITIES | June 30,<br>2016<br>(Rup | June 30,<br>2015 |  |
|-----|-------------------------------|--------------------------|------------------|--|
|     |                               | (кир                     | ees)             |  |
|     | Capital gains tax             | 34,045,188               | 17,440,966       |  |
|     | Withholding tax               | 9,277,841                | 44,779,655       |  |
|     | Auditors' remuneration        | 420,661                  | 415,682          |  |
|     | Brokerage                     | 233,482                  | 271,943          |  |
|     | Printing charges              | 58,071                   | 41,768           |  |
|     | Sales load                    | 15,761,641               | 18,010,289       |  |
|     |                               | 59,796,884               | 80,960,303       |  |

#### 13. CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments as at June 30, 2016.

#### 14. FINANCE INCOME

Interest income on:

## Investments classified as 'at fair value through profit or loss' - held-for-trading

| - Market Treasury bills     | 219,285,370        | 84,399,987  |
|-----------------------------|--------------------|-------------|
| - Pakistan investment bonds | 341,940,179        | 198,610,261 |
|                             | 561,225,549        | 283,010,248 |
| Held to maturity            |                    |             |
|                             |                    |             |
| - Letters of placement      | 2,918,630          | 147,842     |
| - Term deposit receipts     | <b>25,58</b> 6,866 | -           |
|                             | 28,505,496         | 147,842     |
|                             | 589,731,045        | 283,158,090 |
| Others                      |                    |             |
|                             |                    |             |
| - Bank deposits             | 29,519,885         | 21,449,161  |
| ·                           | 619,250,930        | 304,607,251 |

#### 15. FEDRAL EXCISE DUTY ON MANAGEMENT FEE

As per the requirements of the Finance Act 2013, Federal Excise Duty (FED) at the rate of 16% on the services of the Management Company has been applied effective June 13, 2013. The Management Company is of the view that since the remuneration is already subject to provincial sales tax, further levy of FED results in double taxation, does not appear to be the spirit of the law. The matter has been collectively taken up by the Management Company jointly with other Asset Management Companies and Central Depository Company of Pakistan Limited on behalf of schemes through a constitutional petition filed in the Honourable Sindh High Court (SHC) during September 2013 which is pending adjudication. However, the SHC has issued a stay order against the recovery of FED. The Fund, as a matter of abundant caution, has charged FED and sales tax thereon in its financial statements with effect from June 13, 2013.

As per the Finance Act, 2016, the management fees charged by the asset management company have been declared exempt from the levy of FED with effect from July 01, 2016. Accordingly, no provision for FED is made from July 01, 2016 onwards.



Subsequent to the year end, the Sindh High Court in its decision dated July 16, 2016 maintained the previous order passed against other constitutional petition whereby levy of FED is declared to be 'Ultra Vires' the Constitution. The management is however of the view that since the Federal Government still has the right to appeal against the order, the previous balance of FED cannot be reversed. As per the Finance Act, 2016, the management fees charged by the asset management company have been declared exempt from the levy of FED with effect from July 01, 2016. Accordingly, no provision for FED is made from July 01, 2016 onwards.

The Management Company, in view of the pending decision and as a matter of abundant caution has made a provision for FED in the books of accounts of the Fund with effect from June 13, 2013 to June 30, 2016 aggregating to Rs.18.100 million (2015: Rs.5.214 million).

|     |  | June 30,      | June 30,      |
|-----|--|---------------|---------------|
|     |  | 2016          | 2015          |
| 16. | AUDITORS' REMUNERATION                   | (             | Rupees)       |
|     | Audit fee                                | 209,000       | 209,000       |
|     | Other certification and services         | 141,000       | 141,000       |
|     |  | 350,000       | 350,000       |
|     | Sales tax                                | 21,000        | 17,500        |
|     | Out of pocket expenses                   | 43,750        | 43,750        |
|     |  | 414,750       | 411,250       |
|     |  |               |               |
| 17. | CASH AND CASH EQUIVALENTS                |               |               |
|     | Bank balances                            | 686,696,910   | 920,882,900   |
|     | Term Deposit Receipts - held to maturity | 551,069,110   | -             |
|     | Treasury bills maturing within 3 months  |               | 1,144,045,697 |
|     |  | 1,237,766,020 | 2,064,928,597 |

#### 18. TAXATION

The income of the Fund is exempt from income tax under Clause (99) of Part 1 of the Second Schedule to the Income Tax Ordinance, 2001 (Clause 99) subject to the condition that not less than 90 percent of the accounting income for the year, as reduced by capital gains, whether realized or unrealized, is distributed in cash amongst the unit holders. The Management Company has distributed in cash not less than 90 percent of its annual accounting income to avail the tax exemption. Accordingly, no provision for current and deferred tax has been made in these financial statements.

#### 19. TRANSACTIONS AND BALANCES WITH RELATED PARTIES / CONNECTED PERSONS

Connected persons / related parties include Alfalah GHP Investment Management Limited being the Management Company, GHP Arbitrium AG, Bank Alfalah Limited and MAB Investment Incorporated being associated companies of Management Company, directors and key management personnel of Alfalah GHP Investment Management Limited and Central Depository Company of Pakistan Limited (CDC) being the trustee of the Fund, and other associated companies and connected persons. The transactions with connected persons are in the normal course of business and at contractual rates.

Remuneration payable to the Management Company and the Trustee are determined in accordance with the provisions of NBFC Regulations and the Trust Deed respectively.



| 19.1 Other transactions  | June 30,<br>2016 | June 30,<br>2015 |
|--|------------------|------------------|
| Associated companies / undertakings                            | (Ruj             | oees)            |
| Alfalah GHP Investment Management Limited - Management Company |                  |                  |
| Remuneration of the Management Company                         | 80,538,017       | 32,163,999       |
| Sales tax on management fee                                    | 13,079,378       | 5,596,540        |
| Federal excise duty on management fee                          | 12,886,081       | 5,146,245        |
| Expenses allocated by the Management Company                   | 4,831,552        |                  |
| Bank Alfalah Limited   |                  |                  |
| Mark-up on bank deposits                                       | 13,726,080       | 21,449,161       |
| Bank charges   | 83,578           | 46,672           |
| Market Treasury Bills - purchased                              | 4,214,012,500    | 2,142,610,465    |
| Market Treasury Bills - sold                                   | 1,083,294,525    | 49,871,550       |
| Pakistan Investment Bonds - purchased                          | 332,205,500      | 1,371,706,850    |
| Pakistan Investment Bonds - sold                               | 103,511,800      | -                |
| Term Deposit Receipt - purchased                               | 1,230,000,000    |                  |
| Term Deposit Receipt - Matured                                 | 680,000,000      | -                |
| Mark-up on Term Deposit Receipts                               | 9,443,357        |                  |
| Alfalah GHP Income Multiplier Fund                             |                  |                  |
| (Common Management)  |                  |                  |
| Market Treasury Bills - purchased                              | 252,018,610      | 408,294,210      |
| Market Treasury Bills - Sold                                   | 209,565,940      |                  |
| Pakistan Investment Bonds - sold                               |                  | 49,346,700       |
| Alfalah GHP Money Market Fund -                                |                  |                  |
| (Common Management)  |                  |                  |
| Market Treasury Bills - purchased                              | 803,517,830      | 600,467,035      |
| Market Treasury Bills - sold                                   | 308,165,520      | 49,370,350       |
| Pakistan Investment Bonds - sold                               | 254,689,000      | -                |
|  |                  |                  |
| Alfalah GHP Cash Fund -  |                  |                  |
| (Common Management)  | 0.070.400        | 021 000 570      |
| Market Treasury Bills - purchased                              | 9,972,420        | 831,908,560      |
| Market Treasury Bills - sold                                   | 84,287,955       |                  |
| Alfalah GHP Income Fund - (Common Management)                  |                  |                  |
| Market Treasury Bills - purchased                              | 192,106,375      | _                |
| Market Treasury Bills - sold                                   | 99,781,800       |                  |
| Pakistan Investment Bonds - purchased                          | -                | 55,374,350       |
| Pakistan Investment Bonds - sold                               | 28,645,425       | -                |
| AK LI QUDQU I F  |                  |                  |
| Alfalah GHP Stock Fund -                                       |                  |                  |
| (Common Management)  |                  | 44 00E 00E       |
| Market Treasury Bills - sold                                   |                  | 44,825,895       |
|  |                  |                  |



|      | Other related parties   |                           |  |          |   |           |                           | June :<br>201  | •              | June<br>20  | -  |
|------|---|---------------------------|--|----------|---|-----------|---------------------------|--|----------------|---|--|
|      | Central Depository Company                                    |                           |  |          |   |           |                           |  | (Rup           | ees)  |  |
|      | of Pakistan Limited - Trustee Remuneration of the Trustee     |                           |  |          |   |           |                           | . 70   | 0 152          | 2.  | 112 (00                                      |
|      | Sales tax on Trustee fee                                      |                           |  |          |   |           |                           |  | 9,153<br>0,485 | 3,  | 112,688                                      |
|      | Sales tax off frustee fee                                     |                           |  |          |   |           | :                         | 7.5  | 0,403          |   |  |
| 19.2 | Other balances  |                           |  |          |   |           |                           |  |                |   |  |
|      | Associated companies / underta                                | akings                    |  |          |   |           |                           |  |                |   |  |
|      | Alfalah GHP Investment Manag                                  | ement Li                  | mited -  |          |   |           |                           |  |                |   |  |
|      | Management Company  |                           | nt Commo   |          |   |           |                           |  | 2 240          | 4   | 110 554                                      |
|      | Remuneration payable to the Manageme                          |                           | ent compa  | ny       |   |           | •                         | 0,07   | 3,218<br>4,326 |   | 112,554<br>262,270                           |
|      | Federal excise duty on managen                                |                           |  |          |   |           |                           | 18,09  |                |   | 213,576                                      |
|      | Formation cost payable  | ioni ioo                  |  |          |   |           | 1                         |  | 5,000          |   | 919,423                                      |
|      | Sales load payable  |                           |  |          |   |           |                           |  | 8,612          |   | 235,799                                      |
|      | Other payables  |                           |  |          |   |           | :                         |  | 0,000          |   | 50,000                                       |
|      | Expenses allocated by the Mana                                | gement (                  | Company  |          |   |           | :                         | 4,70   | 7,710          |   | -  |
|      | Bank Alfalah Limited  |                           |  |          |   |           |                           |  |                |   |  |
|      | Bank balance  |                           |  |          |   |           |                           | 516,74   |                |   | 968,477                                      |
|      | Mark-up receivable  |                           |  |          |   |           |                           | 1,24   | 3,173          | 2,6   | 86,645                                       |
|      | Other related parties  Central Depository Company             |                           |  |          |   |           |                           |  |                |   |  |
|      | of Pakistan Limited - Trustee                                 |                           |  |          |   |           |                           | - 1  |                |   |  |
|      | Remuneration payable to the Trustee fee                       | ustee                     |  | -        |   |           | i                         |  | 1,881<br>7,218 |   | 143,362                                      |
|      |   |                           |  |          |   |           | •                         |  |                |   |  |
| 19.3 | Unit Holders' Fund  |                           |  |          | `\  | June 30   | 0, 2016                   |  | 1              |   |  |
|      |   | As at<br>July 01,<br>2015 | Issued<br>for cash /<br>conversion<br>in / transfer in | Dividend | Redeemed /<br>conversion<br>out /<br>transfer out | 2016      | As at<br>July 01,<br>2015 | Issued<br>for cash /<br>conversion in<br>/ transfer in |                | Redeemed /<br>conversion<br>out /<br>transfer out | Net asset<br>value as at<br>June<br>30, 2016 |
|      | Associated companies / undertakings                           |                           |  | (Units)  |   |           |                           | (  | kupees)        |   |  |
|      | Bank Alfalah Limited  | 1,978,187                 |  | 87,472   | 87,472  | 1,978,187 | 203,382,106               |  | 9,523,165      | 9,253,165   | 209,270,425                                  |
|      | Alfalah GHP Capital Preservation Fund *                       | 4,157,002                 | 31,741,258   | 456,287  | 30,966,939  | 5,387,608 | 427,391,415               | 3,429,178,264  | 48,267,829     | 3,321,178,263                                     | 569,949,663                                  |
|      | Alfalah GHP Prosperity Planning Fund                          |                           | 3,036,214  |          | 2,298,898   | 737,316   |                           | 324,683,074  |                | 252,854,651                                       | 77,999,922                                   |
|      | Alfalah GHP Investment Management                             |                           |  |          |   |           |                           |  |                |   |  |
|      | Limited - Staff Provident Fund                                | 24,127                    | 4,325  | -        | 28,452  | -         | 2,480,574                 | 455,873  |                | 3,137,348   | •  |
|      | Alfalah GHP Investment Management Limited                     | 1,912,991                 | 227,436  | 154,667  | 230,069   | 2,065,025 | 196,679,123               | 24,313,245   | 16,361,278     | 17,650,570  | 218,456,930                                  |
|      | <b>Key management personnel</b><br>Head of Corporate Strategy | 6,887                     | 3,332  | 158      | 8,417   | 1,960     | 708,075                   | 359,633  | 16,755         | 875,271   | 207,346                                      |



|   | As at<br>June 30,<br>2014 | Issued<br>for cash /<br>conversion<br>in / transfer in | Dividend | Redeemed /<br>conversion<br>out /<br>transfer out | As at<br>June 30,<br>2015 | As at<br>July 01,<br>2014 | Issued<br>for cash /<br>conversion in<br>/ transfer in | Dividend   | Redeemed /<br>conversion<br>out /<br>transfer out | Net asset<br>value as at<br>June<br>30, 2015 |
|---|---------------------------|--|----------|---|---------------------------|---------------------------|--|------------|---|--|
|   |                           |  | (Units)  |   |                           |                           | (  | Rupees)    |   |  |
| Associated companies / undertakings<br>Bank Alfalah Limited *       | 1,978,187                 | -  | -        |   | 1,978,187                 | 197,966,820               | -  | -          |   | 203,382,106                                  |
| Alfalah GHP Capital Preservation Fund                               | -                         | 7,642,557  | 487,257  | 3,972,812   | 4,157,002                 | -                         | 822,500,000  | 49,984,865 | 438,000,000                                       | 427,391,415                                  |
| Alfalah GHP Investment Management<br>Limited - Staff Provident Fund | -                         | 21,299   | 2,828    |   | 24,127                    | -                         | 2,465,000  | 290,112    | -   | 2,480,574                                    |
| Alfalah GHP Investment Management Limited                           | 746,595                   | 2,076,027  |          | 909,631   | 1,912,991                 | 74,715,411                | 213,826,342  | -          | 105,279,137                                       | 196,679,123                                  |
| Key management personnel Head of Corporate Strategy                 | -                         | 8.747  |          | 1,860   | 6,887                     | -                         | 916,000  | 75,415     | 215,000   | 708,075                                      |
| Head of Administration<br>Head of Finance<br>AVP - Human Resource   | 3,106<br>-                | 887<br>-<br>5,237                                      | :        | 887<br>3,106<br>5,237                             |                           | 310,793<br>-              | 100,000  | •          | 101,135<br>315,043<br>611,771                     | -  |
| VP - Head of Wealth Management                                      | •                         | 4,243  | -        | 4,243   |                           | -                         | 482,982  | -          | 484,580   | -  |

<sup>\*</sup> This unit holder also holds more than 10% units of the Fund.

#### 20. FINANCIAL RISK MANAGEMENT

The Fund's objective in managing risk is the creation and protection of unit holders' value. Risk is inherent in the Fund's activities, but it is managed through monitoring and controlling activities which are based on limits established by the Management Company, Fund's constitutive documents and the regulations and directives of the SECP. These limits reflect the business strategy and market environment of the Fund as well as the level of the risk that Fund is willing to accept. The Board of Directors of the Management Company supervises the overall risk management approach within the Fund.

The Fund's risk management policies are established to identify and analyse the risk faced by the Fund, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed by Board of Directors and audit committee regularly to reflect changes in market conditions and the Fund's activities.

The management of these risks are carried out by the Investment Committee (IC) under policies approved by the Board of Directors of the Management Company. The IC is constituted and approved by the Board of Directors of the Management Company. Investment committee is responsible to devise the investment strategy and manage the investment portfolio of the Fund in accordance with limits prescribed in the NBFC Regulations, offering document of the Fund in addition to Fund's internal risk management policies.

The Fund primarily invests in a portfolio of money market investments such as investment-grade debt securities, secured privately placed instruments, spread transactions, continuous funding system transactions and investments in other money market instruments (including the clean placements). Such investments are subject to varying degrees of risk. These risks emanate from various factors that include, but are not limited to credit risk, liquidity risk, market risk and operational risk.

#### 20.1 Credit risk

Credit risk arises from the inability of the issuers of the instruments, the relevant financial institutions or counter parties to fulfil their obligations. There is a possibility of default of issuers of the instrument, financial institutions or counter parties.



#### Management of credit risk

The Fund's policy is to enter into financial contracts with reputable counterparties in accordance with the internal risk management policies and investment guidelines approved by the Board of Directors. The Investment Committee closely monitors the creditworthiness of the Fund's counterparties (e.g., issuer of the instruments, brokers, banks, etc.) by reviewing their credit ratings, financial statements and press releases on a regular basis. In addition the credit risk is also minimized due to the fact that the Fund only invests in the high quality financial assets, majority of which have been rated by a reputable rating agency. All transactions in debt securities are settled / paid upon delivery. The risk of default in such transactions is considered minimal, as delivery of securities is guaranteed by reputable brokers or the transactions are carried with counter parties of high reputation. Further, bank accounts are held only with reputable banks.

#### Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date is as follows:

|                                    | June 30,<br>2016 | June 30,<br>2015 |
|------------------------------------|------------------|------------------|
|                                    | (Rup             | ees)             |
| Bank balances                      | 686,696,910      | 920,882,900      |
| Term deposit receipts              | 551,069,110      | -                |
| Mark-up receivable on bank deposit | 2,566,637        | 2,686,645        |
|                                    | 1,240,332,657    | 923,569,545      |

Bank Balances are kept with and interest is receivable from a commercial banks with credit rating was AA+ / A1+ as at June 30, 2016 as per credit rating issued by Pakistan Credit Rating Agency Limited (PACRA). Interest income receivable on bank deposits was received subsequently.

Investments in Market Treasury Bills and Pakistan Investment Bonds do not expose the Fund to credit risk as the counter party is the Government of Pakistan.

#### Past due or impaired financial assets

None of the financial assets are considered to be past due or impaired as at June 30, 2016.

#### Concentration of the credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. Concentration of credit risk is determined with references to the individual counter parties. As at June 30, 2016 Fund's exposure to credit risk in respect of the assets other than investment in government securities amounted to Nil.

#### 20.2 Liquidity risk

Liquidity risk is the risk that the Fund will encounter difficulty in meeting obligations arising from its financial liabilities that are settled by delivering cash or another financial asset, or that such obligations will have to be settled in a manner disadvantageous to the Fund.

#### Management of liquidity risk

The Fund's policy is to manage this risk by investing in Fixed income products and by keeping adequate assets as cash and cash equivalents. Further the Fund may also invests in assets that are tradable and can be disposed. As a result, the Fund may be able to liquidate quickly its investments in these instruments at an amount close to their fair value to meet its liquidity requirements.



The Fund has ability to borrow, with prior approval of trustee, for meeting redemption. The maximum amount available to the Fund from borrowings is limited to the extent of 15% of total assets at the time of borrowing with repayment with in 90 days of such borrowings. No such borrowings have arisen during the year.

#### Maturity analysis for financial liabilities

The table below analyse the Fund's financial liabilities into relevant maturity groupings based on the remaining period from the statement of assets and liabilities date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

The maturity profile of the Fund's liabilities based on contractual maturities is given below:

|                                   | As at June 30, 2016 |                   |   |   |  |  |
|-----------------------------------|---------------------|-------------------|---|---|--|--|
|                                   | Carrying amount     | Upto one<br>month | More than one month and upto three months | More than<br>three months<br>and upto<br>one year |  |  |
|                                   |                     | (Rup              | ees)                                      |   |  |  |
| Financial liabilities             |                     |                   |   |   |  |  |
| Payable to the Management Company | 11,414,540          | 11,414,540        | -   | -   |  |  |
| Payable to the Trustee            | 981,881             | 981,881           | -   | -   |  |  |
| Accrued and other liabilities     | 16,452,855          | 15,995,123        | 457,732                                   | -   |  |  |
| (A)                               | 28,849,276          | 28,391,544        | 457,732                                   |   |  |  |
|                                   |                     | As at June        | 30, 2015                                  |   |  |  |
|                                   | Carrying<br>amount  | Upto one<br>month | More than one month and upto three months | More than<br>three months<br>and upto<br>one year |  |  |
| Financial liabilities             |                     | (Rup              | ees)                                      |   |  |  |
|                                   |                     |                   |   |   |  |  |
| Payable to the Management Company | 7,567,776           | 7,567,776         | -   | -   |  |  |
| Payable to the Trustee            | 443,362             | 443,362           | -   | -   |  |  |
| Accrued and other liabilities     | 18,722,182          | 18,282,232        | 439,950                                   |   |  |  |
| _                                 | 26,733,320          | 26,293,370        | 439,950                                   |   |  |  |

Above financial liabilities do not carry any mark-up.

The Fund is exposed to cash redemptions of its units on a regular basis. Units are redeemable at the holder's option based on the Fund's net asset value per unit at the time of redemption calculated in accordance with the Fund's constitutive document and guidelines laid down by Securities and Exchange Commission of Pakistan (SECP).

As per offering document, the Fund is allowed to withhold daily redemption request in excess of ten percent of the units in issue and such requests are be treated as redemption request qualifying for being processed on the next business day. Such procedure is continued until the outstanding redemption requests come down to a level below ten percent of the units then in issue. The Fund may also suspend the redemption of the units if the redemption request exceed 10% of unit in issue with prior approval of the trustees and notification to SECP.



#### 20.3 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price of securities due to a change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. Market risk comprises of three types of risk: currency risk and interest rate risk. The Fund is exposed to interest rate risk only.

#### Management of market risk

The Management Company manages market risk by monitoring exposure on marketable securities by following the internal risk management policies and investment guidelines approved by the Board of Directors and regulations laid down by the SECP.

#### **Currency risk**

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Fund, at present is not exposed to currency risk as all transactions were carried out in Pak rupees.

#### Interest rate risk

Interest rate risk arises from the effects of fluctuations in the prevailing levels of market interest rates on the fair value of financial instruments and future cash flows. The interest rate environment is monitored on a regular basis and the portfolio mix of fixed and floating rate securities is altered. The Fund's investment in fixed interest rate securities expose it to fair value interest rate risk and investments in variable interest rate securities expose the Fund to cash flow interest rate risk.

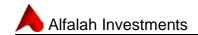
|                           |       | ıne 30,<br>2016<br>(Ru   | June 30,<br>2015<br>pees) |
|---------------------------|-------|--------------------------|---------------------------|
| Fixed rate instruments    |       |                          |                           |
| Market Treasury bills     |       |                          | 2,008,988,095             |
| Pakistan Investment Bonds | 1,800 | ,234,712                 | 4,257,330,691             |
| Term Deposit Receipts     |       | 1,069,110                | -                         |
| Variable rate instruments |       |                          |                           |
| Bank balances             | 686   | 6 <mark>,69</mark> 6,910 | 920,882,900               |

#### Fair value sensitivity analysis for fixed rate instruments

n case of 100 basis points increase / decrease in interest rate (determined by market forces) at year end, the net assets attributable to unit holders of the Fund and net income for the year would be higher / lower by Rs.65.515 million (2015: Rs.96.519 million). This analysis assumes that all other variables remain constant.

#### Cash flow sensitivity analysis for variable rate instruments

In case of 100 basis points increase / decrease in KIBOR at year end, the net assets attributable to unit holders of the Fund and net income for the year would be higher / lower by Rs.6.867 million (2015: Rs.9.209 million).



| June  | 30 | 201   | 6 |
|-------|----|-------|---|
| Julic | JU | . 201 | v |

|   |  |                   | Julic 3   | 0, 2010            |  |               |
|---|--|-------------------|---|--------------------|--|---------------|
|   |  | Exposed           | to yield / inter                                  | est rate risk      |  |               |
|   | Yield /<br>Effective<br>interest<br>rate (%) | Upto three months | More than<br>three months<br>and upto<br>one year | More than one year | Not exposed<br>to yield /<br>interest<br>rate risk | Total         |
| On-balance sheet financial instruments  |  |                   |   | (Rupees)           |  |               |
| Financial Assets  |  |                   |   |                    |  |               |
| Balances with banks<br>Investments classified:<br>'At fair value through profit<br>or loss' - held-for-trading<br>- Pakistan Investment | 5.5 - 6.70                                   | 686,696,910       |   | •                  | -  | 686,696,910   |
| Bonds   | 5.99 - 7.58                                  |                   |   | 1,800,234,712      | _  | 1,800,234,712 |
| - Term deposit receipts   | 6.45 - 7.25                                  |                   |   | · · · · -          | 551,069,110  | 551,069,110   |
| Mark-up receivables   |  | •                 |   | -                  | 61,928,508   | 61,928,508    |
| Financial Liabilities   |  | 686,696,910       |   | 1,800,234,712      | 612,997,618  | 3,099,929,240 |
| Payable to the Management Company   |  |                   |   |                    | 11,414,540   | 11,414,540    |
| Payable to the Trustee  |  |                   |   |                    | 981,881  | 981,881       |
| Accrued and other liabilities   |  |                   |   |                    | 16,452,855   | 16,452,855    |
| risor and and other habilities  |  | -                 | -   | -                  | 28,849,276   | 28,849,276    |
| On-balance sheet gap  |  | 686,696,910       |   | 1,800,234,712      | 584,148,342  | 3,071,079,964 |



|  |  |                      | June 30   | 0, 2015            |  |               |
|--|--|----------------------|---|--------------------|--|---------------|
|  |  | Exposed 1            | Exposed to yield / interest rate risk             |                    |  |               |
|  | Yield /<br>Effective<br>interest<br>rate (%) | Upto three<br>months | More than<br>three months<br>and upto<br>one year | More than one year | Not exposed<br>to yield /<br>interest<br>rate risk | Total         |
| On-balance sheet financial instruments   |  |                      |   | (Rupees)           |  |               |
| Financial Assets   |  |                      |   |                    |  |               |
| Balances with banks<br>Investments classified:<br>'At fair value through profit<br>or loss' - held-for-trading | 6.00 - 7.00                                  | 920,882,900          |   | -                  | -  | 920,882,900   |
| Market treasury bills     Pakistan Investment  | 6.60 - 8.49                                  | 1,144,045,697        | 864,942,398                                       | -                  | -  | 2,008,988,095 |
| Bonds  | 7.06 - 12.98                                 | -                    |   | 4,257,330,691      | -  | 4,257,330,691 |
| Mark-up receivables  |  | -                    |   | -                  | 187,536,231  | 187,536,231   |
|  |  | 2,064,928,597        | 864,942,398                                       | 4,257,330,691      | 187,536,231  | 7,374,737,917 |
| Financial Liabilities  |  |                      |   |                    |  |               |
| Payable to the Management Company  |  | • / / / / · / • /    | -   |                    | 7,567,776  | 7,567,776     |
| Payable to the Trustee   |  | -                    | -   | -                  | 443,362  | 443,362       |
| Accrued and other liabilities  |  | -                    |   |                    | 18,722,182   | 18,722,182    |
|  |  |                      | -   |                    | 26,733,320   | 26,733,320    |
|  |  |                      |   |                    |  |               |

#### 20.4 Operational risk

On-balance sheet gap

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the processes, technology and infrastructure supporting the Fund's operations either internally within the Fund or externally at the Fund's service providers, and from external factors other than credit, market and liquidity risk such as those arising from legal and regulatory requirements and generally acceptable standards / levels of investment management behaviour. Operational risk arise from all of the Fund's activities.

864.942.398

4.257.330.691

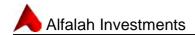
160.802.911

7.348.004.597

2.064.928.597

The Fund's objective is to manage operational risk so as to balance limiting of financial losses and damage to its reputation with achieving its investment objective of generating returns to investors. The primary responsibility for the development and implementation of controls over operational risk rests with the board of directors. This responsibility encompasses the controls in the following areas:

- requirements for appropriate segregation of duties between various functions, roles and responsibilities; documentation of controls and procedures;
- compliance with regulatory and other legal requirements; requirements for the reconciliation and monitoring of transactions:
- requirements for the periodic assessment of operational risk faced, and the adequacy of controls and procedures to address the risk identified; contingency plans; and
- ethical and business standards; risk mitigation, including insurance where this is effective.



#### 20.5 Unit Holders' Fund risk management

Management's objective when managing unit holders' funds is to safe guard the Fund's ability to continue as a going concern so that it can continue to provide optimum returns to its unit holders and to ensure reasonable safety of unit holders' funds.

Mnagement Company manages fund's investment portfolio and other assets by monitoring return on net assets and makes adjustments to it in the light of changes in markets' conditions. The unit holders' funds structure depends on the issuance and redemption of units.

Under regulation 43(e) of the NBFC Regulations, the Management Company is required to invest or arrange an investment of at least Rs.50 million in the Fund for a period of two years from the date of close of initial offer period i.e. May 28, 2010. However, the Fund has complied with risk management.

In accordance with the NBFC Regulations, the Fund is required to distribute at least ninety percent of its income from sources other than capital gain as reduced by such expenses as are chargeable to the Fund.

Under the NBFC regulations, the minimum size of an open end scheme shall be one hundred million rupees at all the times during the life of the scheme.

#### 20.6 Fair value of financial instruments

IFRS 13 establishes a single source of guidance under IFRS for all fair value measurements and disclosures about fair value measurement where such measurements are required as permitted by other IFRSs. It defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (i.e. an exit price). Adoption of IFRS 13, has no affect on the financial statements.

Financial assets which are tradable in an open market are revalued at the market prices prevailing on the balance sheet date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book value.

The following table shows financial instruments recognised at fair value, analysed between those whose fair value is based on:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyse financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

|   | As at June 30, 2016 |               |         |               |  |  |
|---|---------------------|---------------|---------|---------------|--|--|
|   | Level 1             | Level 2       | Level 3 | Total         |  |  |
| Investments classified as 'at<br>fair value through profit or<br>loss' - held-for-trading | (Rupees)            |               |         |               |  |  |
| Pakistan Investment Bonds   | -                   | 1,800,234,712 | -       | 1,800,234,712 |  |  |
|   | -                   | 1,800,234,712 | -       | 1,800,234,712 |  |  |



|   | As at June 30, 2015 |               |         |               |  |  |
|---|---------------------|---------------|---------|---------------|--|--|
|   | Level 1             | Level 2       | Level 3 | Total         |  |  |
| Investments classified as 'at fair value through profit or loss' - held-for-trading |                     | (Rupe         | ees)    |               |  |  |
| Market Treasury bills   | -                   | 2,008,988,095 | -       | 2,008,988,095 |  |  |
| Pakistan Investment Bonds   | -                   | 4,257,330,691 | -       | 4,257,330,691 |  |  |
|   | =                   | 6,266,318,786 | -       | 6,266,318,786 |  |  |

During the year ended June 30, 2016, there were no transfers between level 1 and level 2 fair value measurements, and no transfers into and out of level 3 fair value measurements.

#### SUPPLEMENTARY NON FINANCIAL INFORMATION 21.

The information regarding unit holding pattern of the Fund, top ten brokers of the Fund, members of the Investment Committee, fund manager, meetings of the Board of Directors, credit rating of the Fund and the Management Company of the Fund as required under Schedule V of the NBFC Regulations has been disclosed in Annexure I to the financial statements.

#### 22. **DATE OF AUTHORISATION FOR ISSUE**

These financial statements were authorised for issue by Board of Directors of the Management Company on September 22, 2016

#### 23. **GENERAL**

- 23.1 Figures are rounded off to the nearest rupee.
- 23.2 Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of better presentation. No significant rearrangements or reclassifications were made in these financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

| Chief Executive Officer | Director |
|-------------------------|----------|



# SUPPLEMENTARY NON FINANCIAL INFORMATION AS REQUIRED UNDER SECTION 6(D), (F), (G), (H), (I), AND (J) OF THE FIFTH SCHEDULE TO THE NON BANKING FINANCE COMPANIES AND NOTIFIED ENTITIES REGULATIONS, 2008

Annexure I

#### (i) UNIT HOLDING PATTERN OF THE FUND

#### As at June 30, 2016

| Category                  | Number of unit holders | Number of units held | Amount<br>Rupees | % of total |
|---------------------------|------------------------|----------------------|------------------|------------|
| Individuals               | 398                    | 8,275,685            | 875,476,426      | 29%        |
| Associated Co./ Directors | 7                      | 10,168,137           | 1,075,677,029    | 36%        |
| Banks/Dfis                | 1                      | 1,890,556            | 200,000,000      | 7%         |
| Insurance Co.             |                        | -                    | -                | 0%         |
| Retirement & Other Funds  | 6                      | 1,237,442            | 130,907,728      | 4%         |
| Others                    | 15                     | 6,664,817            | 705,065,197      | 24%        |
|                           | 427                    | 28,236,636           | 2,987,126,381    | 100%       |

#### As at 30 June 2015

| Category                  | Number of unit holders | Number of units held | Amount<br>Rupees | % of total |
|---------------------------|------------------------|----------------------|------------------|------------|
| Individuals               | 1014                   | 36,482,090           | 3,750,813,090    | 52%        |
| Associated Co./ Directors | 5                      | 8,072,303            | 829,933,218      | 11%        |
| Insurance Co.             | 2                      | 1,663,164            | 170,993,947      | 2%         |
| Bank / DFIs               | 3                      | 4,345,617            | 446,783,576      | 6%         |
| Retirement & Other Funds  | 15                     | 2,892,717            | 297,407,296      | 4%         |
| Others                    | 22                     | 16,909,191           | 1,738,475,340    | 24%        |
|                           | 1061                   | 70,365,082           | 7,234,406,466    | 100%       |

#### (ii) TOP TEN BROKERS BY PERCENTAGE OF COMMISSION PAID

|                                     | 2016   |
|-------------------------------------|--------|
|                                     | %      |
| Invest Capital Markets Limited      | 35.68% |
| Summit Capital (Pvt) Limited        | 15.75% |
| Icon Securities Limited             | 4.73%  |
| BMA Capital Management Limited      | 19.98% |
| Invest One Markets Limited          | 3.23%  |
| Global Securities Pakistan Limited  | 4.90%  |
| Kasb Securities Limited             | 2.83%  |
| Invest & Finance Securities Limited | 5.41%  |
| Js Global Capital Limited           | 2.40%  |
| Vector Capital Pvt Limited          | 3.48%  |
| Magenta Capital Limited             | 0.43%  |
| Next Capital Limited                | 1.17%  |

30 June



|                                     | 30 June |
|-------------------------------------|---------|
|                                     | 2015    |
|                                     | %       |
| Invest Capital Markets Limited      | 45.69%  |
| Summit Capital (Pvt) Limited        | 20.29%  |
| Icon Securities Limited             | 10.98%  |
| Invest One Markets Limited          | 6.72%   |
| Global Securities Pakistan Limited  | 4.14%   |
| Kasb Securities Limited             | 4.12%   |
| Invest & Finance Securities Limited | 3.35%   |
| Js Global Capital Limited           | 2.25%   |
| Vector Capital Pvt Limited          | 2.20%   |
| Magenta Capital Limited             | 0.11%   |

#### (iii) PARTICULARS OF MEMBERS OF THE INVESTMENT COMMITTEE

Following are the members of the Investment Committee of the Fund:

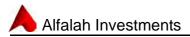
Maheen Rahman Noman Soomro Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Nabeel Malik Imran Altaf Kashif Kasim

#### Maheen Rahman - CEO

Maheen Rahman has over ten years of experience in the financial services industry. Prior to joining Alfalah GHP Investment Management Limited she was Head of Business Development at IGI Securities the brokerage arm of IGI Financial Services. She has also served as Head of Research for BMA Capital Management where she spearheaded the research effort to provide sound and in depth investment advice across all capital markets to a wide range of corporate and institutional clients. Ms Rahman has also worked with Merrill Lynch in their Investment Banking Group and was a key team member for several high profile international transactions that spanned the Asia Pacific region and North America. She has also worked with ABN Amro Bank in Corporate Finance and M&A Advisory and was involved in a series of equity raising and IPO activity across south-east Asia.

#### **Noman Soomro**

Mr. Soomro is a qualified Chartered Accountant from the Institute of Chartered Accountant of Pakistan (ICAP). Prior to joining Alfalah GHP Investment Management Limited, he was Chief Financial Officer & Company Secretary of HBL Asset Management Limited for seven years. During his tenor as CFO, he was responsible for all financial and fiscal management aspects of Company operations and Mutual Funds/Pension Schemes under management of the Company. The job also included providing leadership and coordination in the administrative, business planning, strategy, accounting, taxation and budgeting efforts of the Company. Before HBL Asset Management Limited, he was working at A F Ferguson Chartered Accountants; a member firm of PricewaterhouseCoopers (PwC). During his five years at A.F Ferguson with the Assurance and Business Advisory Services of the firm, he conducted audits of major financial institutions of Pakistan including local and foreign commercial banks, mutual funds, modarbas, housing finance company and leasing companies. He was also a key member of the team which conducted pre-acquisition Financial and Taxation Due Diligence Review of a commercial bank in Pakistan. Mr. Soomro has also conducted Internal Audit reviews of a large commercial bank and a foreign bank, where the responsibilities included reporting on effectiveness and efficiency of internal audit department, and independent reporting on internal control weaknesses."



#### Shariq Mukhtar Hashmi

Mr. Hashmi holds a diversified experience of over 11 years with various private sector enterprises of repute. He joined IGI Funds Limited (which subsequently merged into Alfalah GHP Investment Management Limited in Oct. 2013) in 2010 to lead the back office function as Head of Operations & Settlements. His association has continued, post-merger, as Head of Compliance & Risk Management. He has previously served National Asset Management Company as Head of Internal Audit and Feroze Sharif Tariq & Co Chartered Accountants in various capacities. He has also headed the Internal Audit Department of the Company.Mr. Hashmi is a qualified Accountant from the Association of Chartered Certified Accountants, UK and holds MBA degree in Finance from SZABIST University. He is also enrolled for Financial Risk Manager Certification of Global Association of Risk Professionals; USA.

#### **Muddasir Ahmed Shaikh**

Mr. Muddasir has more than 10 years of experience in Investment Management & Equity Research. During his career, he has served a number of public and private institutions of repute. Prior to joining IGI Funds Limited, he has been associated with Atlas Asset Management Limited, National Investment Trust Limited, and JS Investments Limited (Formerly JS Abamco Ltd.). Mr. Muddasir holds a Masters degree in Business Administration from Institute of Business Administration. Karachi.

#### Nabeel Malik

Mr. Nabeel Malik brings with him a rich and diversified experience in the field of fund management and fixed income trading/facilitation. Before becoming a part of IGI Funds' team, he was associated with Pak-Oman Asset Management Co, heading its Fixed Income Fund Management Dept. where he proficiently handled money market trading, liquidity and funds management contributing positively towards bottom line profitability. His diverse experience in the field of finance includes names like Pak-Kuwait Investment Co, Orix Investment Bank, KASB Securities, and Mobilink GSM.

#### Imran Altaf

Mr. Altaf has over six years of experience in Investment Valuation, Financial Research and Portfolio Management. Before joining Alfalah GHP Investment Management as a portfolio manager, he was associated with Faysal Asset Management as a fixed income portfolio manager over 2012 to 2014. He was previously affiliated with Faysal Bank Limited and its Equity Capital Market (ECM) division from 2010 to 2012 in the capacity of an investment analyst. Mr. Altaf is a CFA Charter holder and has an MBA Degree from SZABIST University.

#### **Kashif Kasim**

"Mr. Kasim is part of the Alfalah GHP's Investment team since 2013 and has continuously added value to the Investment Management function since then. As an acknowledgement of his efforts and quick learning skills he was promoted to the role of Junior Portfolio Manager. Mr. Kasim is pursuing his MBA from Pakistain Air Force Karachi Institute of Economics & Technology (PAF KIET) and is also a Level II candidate of Chartered Financial Analyst (CFA) exam."



#### (iv) ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS

The 68th, 69th, 70th, 71st and 72nd Board Meetings were held on 24 Aug 2015, 29 Oct 2015, 25 Feb 2016, 27 Apr 2016 and 30 June 2016 respectively.

|                        | Number of Meetings |          | Meeting not   |          |
|------------------------|--------------------|----------|---------------|----------|
| Name of Director       | Held               | Attended | Leave Granted | attended |
| Syed Ali Sultan        | 5                  | 5        | -             | -        |
| Ms. Maheen Rahman      | 5                  | 5        | -             | -        |
| Mr. Amin Dawood Saleh  | 5                  | 5        | -             | -        |
| Mr. Abid Naqvi         | 5                  | 5        | -             | -        |
| Mr. Hanspeter Beier    | 5                  | 2        | 3             | 3        |
| Mr. Michael Buchen     | 5                  | 5        | -             | -        |
| Mr. Tufail Jawed Ahmad | 2                  | 2        | -             | -        |
| Syed Tariq Husain      | 1                  | -        | 1             | 1        |

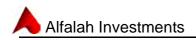
# SUPPLEMENTARY NON FINANCIAL INFORMATION AS REQUIRED UNDER SECTION 6(D), (F), (G), (H), (I), AND (J) OF THE FIFTH SCHEDULE TO THE NON BANKING FINANCE COMPANIES AND NOTIFIED ENTITIES REGULATIONS, 2008

#### PERFORMANCE TABLE

|                                       | 30 June               | 30 June          |
|---------------------------------------|-----------------------|------------------|
|                                       | 2016                  | 2015             |
| Net Assets (Rs. '000)<br>NAV per unit | 2,987,126<br>105.7890 | 7,234,406        |
| Selling price per unit                | 107.1880              | 104.1839         |
| Redemption price per unit             | 105.7890              | 102.8124         |
| Highest selling price per unit        | 111.9222              | 118.7135         |
| Highest redemption price per unit     | 110.4615              | 117.1507         |
| Lowest selling price per unit         | 104.2044              | <u>101.5121</u>  |
| Lowest redemption price per unit      | 102.8444              | 100.1643         |
| Total interim distribution per unit   | 4.6776                | 13.6802          |
| Interim distribution date             | <u>29-Jun-16</u>      | <u>23-Jun-15</u> |
| Final distribution per unit           | Nil                   | Nil              |
| Final distribution date               | N/A                   | N/A              |
| Annualized returns                    | 7.42%                 | 16.38%           |
| Income distribution                   | 4.54%                 | 13.67%           |
| Weighted avg. portfolio duration      | 3.05 Yrs              | 1.80 Yrs         |

#### Return since inception is 11.62%

The past performance is not necessarily indicative of future performance and that units prices and investment returns may go down, as well as up.



بوردُ آف دُائر يكثرز:

| غيرحاضري                            | میثنگ میں شرکت | منعقده ميثنك | عبده                   | ڈائر یکٹر کے نام               |
|-------------------------------------|----------------|--------------|------------------------|--------------------------------|
| -                                   | 5              | 5            | چيئر مين               | جناب سيعلى سلطان               |
| -                                   | 5              | 5            | ۋائرىكىثر              | چنا بامین داؤ دصالح            |
| -                                   | 5              | 5            | ۋائرىكىشر              | چنا ب مائنگل بچن               |
| 70th ،68th ، 72 بوردًآ ف دُائر يكثر | 5              | 5            | ڈائر یکٹر              | چناب پنس پیٹر ہائیر            |
| -                                   | 5              | 5            | چيف اليَّزيكيثيوآ فيسر | محتر مه ما بین رحمان           |
| -                                   | 5              | 5            | ۋائرىكىشر              | جناب عابد نقوى                 |
| -                                   | -              |              | ڈائر <i>یکٹر</i>       | چنابآ صف سعد                   |
| 70th بوردًا ٓ ف دُائر يکثر          | -              | 1            | ڈائر یکٹر              | چناب سیدطار ق <sup>حسی</sup> ن |
| -                                   | 2              | 2            | ڈائر <i>یکٹر</i>       | جناب طفيل جاويداحمه            |

سال کے دوران بورڈ کے ممیران کی تبدیلی:

| استنعفل | تقرري | عہدہ             | نام               |
|---------|-------|------------------|-------------------|
| استعفى  |       | ۋائرىكىشر        | چنابآ صف سعد      |
| استثعقل | تقرري | ڈائر <i>یکٹر</i> | سيدطارق حسين      |
|         | تقرری | ڈائر یکٹر        | جناب طفيل جي احمد |

بورڈایئے سبکدوش ہونے والے ڈائر بکٹر حضرات کا مکپنی <mark>میں خدمات پیش کرنے پر شکر گزار ہے۔</mark>

ا ۋ پ كىمىيى كىمىيىنىگز:

اس سال کے دوران آ ڈٹ کی میڈنگز کی تفصیلات <mark>اور آ ڈٹ کمیٹی محمیران کی شرکت کی تفصیلات درج ذیل می</mark>ں:

| میٹنگ میں حاضری | میننگ منعقده | بم                  |
|-----------------|--------------|---------------------|
| 4               | 4            | جناب عابد نقوى      |
| 4               | 4            | جناب سيعلى سلطان    |
| 2               | 4            | چناب ایین داؤ دصالح |

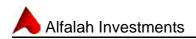
اظهارتشكر:

ڈائر کیٹر سکیز ریٹر ایٹر ایٹر ایٹر ایٹر ایٹر ایٹر ایٹ کیٹر آف پاکستان کے تعاون پران کاشکریدادا کرتے ہیں اس کےملاوہ پورڈنے انتظامی کمپنی کے ملاز مین اورٹرسٹیز کا بھی شکریدادا کیا ہے جنہوں نے انتظامیہ پر کممل اعناد کرتے ہوئے محت اورکٹن سے کام کیا۔

یورڈ کی جانب سے

چيف ايگزيکيڻو آفيسر

مورخه: 22 تتمبر16 202ء



الى تفييلات:

| تفصيل                                       | برائے سال ۳۰ جون ۲ <mark>۰۱</mark> ۷ء | برائے سال ۳۰ جون <u>۱۵۰۳</u> ء |
|---|---------------------------------------|--------------------------------|
| اوسط صافی ا ثاثیه                           | 8,052.240                             | 7,234.406                      |
| مجموعی آمدنی                                | 692.646                               | 496.251                        |
| کل آمدنی                                    | 192.547                               | 734.078                        |
| فی یونٹ صافی ا ٹانڈی ویلیو( پاکستانی روپے ) | 105.7890                              | 102.8124                       |
| سال کے دوران پوشش کا جراء                   | 10,818.274                            | 13,713.535                     |
| سال کے دوران یونش کی کی                     | 15,515.187                            | 6,882.554                      |

#### ادا ئىگى:

ز یرنظرسال کے آخر میں فنڈ کی فقدادا نیگی کا ڈویڈنڈ 4.6776 کیا کستانی رویے فی بینٹ رہا۔

#### كار پورىڭ گورننس:

ا تظامی مینی اعلیٰ معیار کے کاریوریٹ گومنس پریقتین رکھتی ہےالبندااس <del>کے مطابق پورڈ آف ڈائز یکٹرز کی جانب سے درج ذیل کی لیتی</del>ن دہانی کی جاتی ہے:

- ے) کمپنی کی انتظامید کی جانب سے تیار کر دو مالیاتی گوشوار <mark>سے کپنی کے حالات ،اس کے آپریشز کے نبائج کیش فلوا درا یکوئی میں تبدیل</mark>ی کی شفاف عاکا کرتے ہیں۔
  - بی کمپنی کے کھاتے مناسب طریقہ سے دیکھے جارہے ہیں۔
  - سی) مناسب ا کاؤنٹنگ پالیسیوں کے تسلسل کو مالیاتی گوشوار ہے کی تیاری میں لاگوکیا گیا ہے۔ا کاؤنٹنگ کے اندازے ماہرانیہ اور قباط فیصلوں برمنی ہوتے ہیں۔
    - ڈی) مالیاتی گوشوارے کی تیاری ی<mark>ل مین الاقوامی مالیاتی رپورنگ معیارات(IFRS)، جو که یا کستان میں نافذ العمل میں ،ان کی پیروی کی گئی ہے۔</mark>
      - ای) انٹرل کنٹرول کے نظام مضبوط ہیں اوراس پرموژ طریقے سے عملدرآ مداورنگرانی کی جاتی ہے۔
    - ایف) آنے والے سالوں میں الفلاح جی آنج کی انویسٹنٹ لمیٹر کی انتظامیہ کے تحتہ فٹڈ زے کاروباری تسلسل برکوئی قابل ذکر شکوک وشہرات نہیں ہیں۔
      - بى) مالياتى گوشوارول مين تمام واجب الا دائسيسز، ۋيوشيزاورديگر چار جز كى ممل تفصيلات فراېم كردى گئى ہيں۔
      - ا بچ) کمپنی میں کارپوریٹ گوننس کوکمل طوریرنا فذکیاہے جو کیاسٹنگ ریگولیش میں درج ہےاوراس سے کوئی اخراف نہیں کیا گیاہے۔
        - آئی) اہم مالیاتی تفصیلات اس ڈائر یکٹرریورٹ میں فراہم کردی گئی ہیں۔
- ہے) بورڈ آف ڈائر بکٹرز کی میٹنگ کی تفصیلات اوران میٹنگز میں ہرڈائر بکٹر کی شرکت منحی غیر مالیاتی معلومات کی سالا ندر پورٹ کےنوٹ نمبر(iv) میں درگائی ہیں۔
  - ے ) اس سالا ندر پورٹ کی خمنی غیر مالیاتی معلومات یونٹ ہولڈرز کی تفصیل نوٹ نمبر (.i) میں دی گئی ہیں۔
- ایل) چیف ایگزیکیٹیو، ڈائریکٹرز، ایگزیکٹیوزاوران کے تبریک جانب سے فٹڈ ز کے پیٹس کی تعداد ۳ جون ۲۰۱۷ با یوٹ نمبر 19.3 میں فراہم کر دی گئی ہے۔
  - ایم) چیف انگیز علیلیع ، ڈائر کیٹرز ، انگیز علیلیع زاوران کی بیگهات کی جانب سے مطلوبہ یوٹش / تعداد ۳۰ جون ۱۱ اوا باونوٹ نمبر 19.3 میں فراہم کر دی گئی ہے۔



فنڈ کی کارکردگی اور تجزیہ:

الفلاح جي اللي يسيورين فند: فند آيريش اوراس كي كاركردگي:

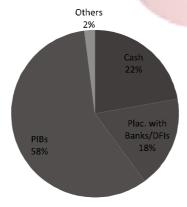
٣٠ جون ١٠٠١ء كـ آخرتك آپ كـ فندٌ كى شرح آمدني 7.42 رى اوراى مت كـ ووران پورك فوليو كـ اضافه اسا آمدنى ش % 5.87 كا اضافه بوا ( 70% ملين فى بلز + 30% ملين ڈیازٹ کی شرح )۔ سم شرح سووکے پیش نظر درمیانی اورطویل مدتی گورنمنٹ بانٹرز کی خریدوفر وخت ہے حاصل ہونے والے منافع کی تقریر مرمایہ کاری کی گئی جس ہے مطلوبہ ہوف ہے زیادہ منافع حاصل کیا گیا۔

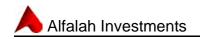
فنڈ کے سلسلے میں PACRA نے (f)" کا ریٹنگ تقویض کی ہے۔

## **AGHP Soverign Fund Vs Benchmark** 10.08%



### **AGSOF Asset Allocation**





ۋائر يكٹرزر پورث:

ہارے معزز یونٹ ہولڈرز،

الفلاح جی آنج پی انویسٹنٹ میٹینٹ کمیٹلا کے بورڈ آف ڈائر کیٹرز مالیاتی سال ۳۰ جون ۲۰۱۷ء کیلئے فنڈ زکی سالاندریورٹ پیش کررہے ہیں۔

#### اقتصادی جائزه برائے مالیاتی سال ۲۰۱۷ء:

مالیاتی سال ۲<u>۰۱</u>۱ء میں پاکستان کی معیشت میں %4.70 کا اضافہ ہوا جو کہ گلڈ شند آٹھ سالوں میں سب سے زیادہ شرح رہی ۔ پیاضافہ بنیادی طور پر صنعتی اور ضدماتی شعبوں کی بروات رہا، جس سے زرعی شعبے کی ناتص کارکردگی کین پر دوری توانا ناکی کی وافر فراجی اور پاک جا کتا اقتصادی را ہم ارکم منصوبوں کو مستقبل میں بھی جاری رکھنے کی امید کی جاتی ہے۔

مالیاتی سال ۱۱ میں افراط زرکا تناسب 2.85 رہا جس کامواز نہ مالیاتی سال <u>10 میں میں 10 سے 4.56 سے کیا</u> جاسکتا ہے، تیل کی کم قیمتوں کی بدولت معیشت میں ترتی ہوئی اوراشیاء کی قیمتوں میں ای بنیاد پرسال کے آخر میں افراط زر کی شرح میں اضافہ کے نتیجہ میں شروع ہونے والے الگے مالیاتی سال میں اضافہ کا امکان ہے۔ مالیاتی سال کے 10 میں میں کی سے میں کی سے میں میں ان کی تناسب 4.50 ہے۔ 4.80% ہے بوکہ ان منصوبوں تے تربیب ترین تناسب ہاور شرح سودہ 5.75 میں ہے اور نہیں امکان ہے کہ اس مدت کے ساتھ سود کی شرح میں آگی مدت کیلیے مزید افراد ہوگا۔

اس سال کے دوسرے حصہ پیں کمل طور پرمعیشت کی خار تی حالت ای تناسب کتھت ہے جس کا تناسب 0.02-امریکی ڈالر کے مقابلے بیں ہے اس طرح کم برآمدات اور تسیلات ذر کی ست رفتار کی اور بین الاقوامی طور پرخام تیل کی قیمتوں میں کمی کی وجہ ہے اس میں کافی حد تک خاک ناکہ ہوا ہے۔خار تی حالت کے تعقیل مرکاری منتقل کے حوالے سے تصوصی طور پر تبرھانا یا عمل آئی ایم ایف کے پروگرام کے اختتام کے بعد مقررہ دنگ ورک کے ایک محمد شرک میں مکمنہ طور پرست روی روی ۔ (۳) میل کی قیمتوں میں اضافہ (۴) مکمنہ طور پر برآمدات کی آمد نی میں کی واقع ہوئی ۔

#### اسٹاک مارکیٹ:

کے ایس ان 1000 انڈیکس جس میں دوران سال 3,300 ہو ہوئنٹس کا اضافہ ہوااور مالیاتی سال ۲۰۱۱ء کے دوران ریزن کا تناسب %8. 9رہا ۔ سال کے پہلے سات مہینوں میں مارکیٹ مندی رہی جیمیفر فروری کے آخر کے ایس ان 1000 انڈیکس جس میں فیر مکی سرمایت کے تقدیق میں فیجھیا اسالوں کے متاب بیلی سال ۲۰۱۷ء میں کائی کی رہی اور عالی مارکیٹ کے تصص میں فیر مکی سرمایت کے تقدیق میں پھیلے دہاؤیڑ طااور مارکیٹ میں باکھنوں فروری کے مہینے ہے ایک بار پھر متابی بروکرز کی تحقیقات کے تیجہ میں پہلے سات ہے آٹھ ماہ کے دوران منفی اثرات پائے گئے کم شرح سور کے ماحول میں بدیکاری پرسرمایت کا اعتماد کم رہا اور مارکیٹ میں باکھنوں فروری کے مہینے ہے ایک بار پھر اضافہ والطاق میں بوری ہوئی ہے جون ۲۰۱۷ء میں میں انسان کی شولیت ہے اشاک مارکیٹ میں موریع جیزی کا رجھانوی موام کی جانب ہے اور پی یونین سے افراج کی بدولت انڈیکس میں گلیل مدتی کی ہوئی جے جون ۲۰۱۷ء میں جول کیا گیا۔

سال کی آخری سه ماہی میں اضافہ یا ک<mark>تان کیا MSC میں از مرنو درجہ بندی کے مربون منت ر</mark>ہا اورانڈ میس کے اہم حصص کیا MSC میں شولیت کی تو تعربی ۔

#### منی مارکیٹ:

افراط زراوراس کے نتیجہ میں پیدا ہونے والے پالیسی ریٹ مالیاتی سال ۱۹۰۱ء کے دوران دومرتبہ کی ویٹرش سے متاثر ہوئے، پہلے تقبر ۱۹۵۵ ویران کے بعد می ۱۹۵۹ جو کہ سال کے دوران دومرتبہ کی ویٹرش سے متاثر ہوئے، پہلے تقبر ۱۹۵۵ و 100 و اوران کے دوران کا دنسلہ بھر کی 190 میں میں میں 1908 کا بعد میں میں 1908 کی بھر کے 1908 کا بعد میں میں 1908 کی بھر کی کہ اور کی بھر کی بھر کے بعد میں میں میں بھر کی بھر تھی ہوئی کی بھر کر بھر کی بھر کر بھر کی بھر کی بھر کر بھر کی بھر کر کی بھر کی بھر کی بھر کی بھر کر بھر کر بھر کر کر بھر کر بھر کر بھر کر بھر کی بھر کی بھر کر بھر

#### مستقبل كانقط نظر:

سال <u>کا ۲</u>۰ میں مارکیٹ کی کارکردگی میں بہتری کی تو تع ہے جوکہ(۱) پاکتان کیا MSC ایمر جنگ مارکیٹ انڈیکس میں دوبار دورجہ بندی (۲) وفاقی بجٹ مالیاتی سال <u>۱۸۰۸ء کیلئے تو تع</u> کی جاتی ہے بالخصوص زرقی اور تجارتی شہوں میں تکورست اپنی مدت کے خری سال اس میضر در توجد دیگی۔

تھیل مدت میں افراط زرمیں کی کے پیش نظراور 2016ء کے آخر میں CPI میں کچھا ضافہ کے باعث بیقو تع کی جارہی ہے کہ مائیٹری پالیسی میں درمیانی مدت میں استحکام رہے گا۔ووموال جوجلد یابدیرا ضافہ کی وجہ بن کستے ہیں وہ درج ذیل ہیں:

- ا۔ خام تیل میں قیمتوں میں اضافہ بوجیطلب ورسد کے فرق میں کی۔
- ۲ توانائی کےعلاوہ دیگر شعبوں میں خلاف تو قع قیمتوں میں زیادہ اضافہ





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