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ALFALAH GHP	Alfalah GHP Cash Fund
FU	IND'S INFORMATION
Management Company:	Alfalah GHP Investment Management Limited 12th Floor, Tower 'A', Saima Trade Towers I.I. Chundrigar Road, Karachi.
Board of Directors of the Management Company:	 Mr. Sarfraz Ali Sheikh Mr. Abdul Aziz Anis Mr. Shahid Hosain Kazi Mr. Hanspeter Beier (Subject to approval of SECP) Mr. Shakil Sadiq Mr. Shahab Bin Shahid
CFO & Company Secretary of the Management Company:	- Mr. Omer Bashir Mirza
Audit Committee:	- Mr. Shahab Bin Shahid - Mr. Shahid Hosain Kazi - Mr. Shakil Sadiq
Trustee:	Central Depository Company of Pakistan Limited CDC House, 99-B, Block 'B', SMCHS, Main Shara-e-Faisal, Karachi.
Fund Manager:	Mr. Zeeshan Khalil
Bankers to the Fund:	Bank Alfalah Limited Faysal Bank Limited
Auditors:	KPMG Taseer Hadi & Co. Chartered Accountants First Floor, Sheikh Sultan Trust Building No. 2 Beaumont Road P.O. Box 8517, Karachi.
Legal Advisor:	Bawaney & Partners Room No. 404, 4th Floor Beaumont Plaza, 6-cl-10 Beaumont Road, Civil Lines Karachi.
Registrar:	Alfalah GHP Investment Management Limited 12th Floor, Tower 'A', Saima Trade Towers I.I. Chundrigar Road, Karachi.
Distributor:	Bank Alfalah Limited
Rating:	Stability rating AA+ by PACRA
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MISSION STATEMENT

Alfalah GHP Cash Fund will invest its assets in a prudent mix of short-term Government securities, placements and bank deposits so as to optimize the returns for its unit holders while maintaining liquidity and capital preservation as its primary goals

VISION STATEMENT

Alfalah GHP Cash Fund aims to become a preferred investment choice for investors having requirement of regular and steady income stream with preference on capital preservation and liquidity

REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY

The Board of Directors of Alfalah GHP Investment Management Limited (AGIM), the management company of Alfalah GHP Cash Fund (AGCF) is pleased to present its quarterly report on the affairs of AGCF for the nine months ended 31 March 2012.

Financial Performance

Net assets under management as on 31 March 2012 were Rs.1,109.97 million. During the period units worth Rs. 964.04 million were issued and units worth Rs. 1,384.41 million were redeemed.

AGCF earned a total income of Rs. 134.61 million for the nine months ended 31 March 2012. Major sources of revenue were income from government securities of Rs. 115.69 million, mark up from term deposit receipts of Rs. 10.64 million, markup on bank deposits of Rs.7.30 million, capital gain on sale of investment of Rs. 0.43 million and income from placement of Rs. 0.35 million. After accounting for expenses of Rs.21.27 million, the net income from operating activities for the period stands at Rs. 113.34 million.

Income Distribution

The Company has approved following payouts during the period.

Date	Rate	Bonus	Bonus Amount	Cash Distribution	Total
	(per unit)	(No. of units)	(Rs. In '000)	(Rs. In '000)	(Rs. In '000)
27 July 2011	3.94	23,072	11,537	1,821	13,358
27 August 2011	5.08	24,620	12,310	2,856	15,166
27 September 2011	4.72	22,332	11,165	2,984	14,149
27 October 2011	5.37	26,365	13,183	3,397	16,580
28 November 2011	3.97	19,224	9,612	1,700	11,312
27 December 2011	3.93	19,281	9,641	1,681	11,322
27 January 2012	4.42	17,856	8,928	1,892	10,820
27 February 2012	3.69	15,177	7,589	1,579	9,168
27 March 2012	4.17	14,819	7,410	1,785	9,195
Total	39.29	182,746	91,375	19,695	111,070

Market and Fund's Performance

The fund ended the third quarter on March 31, 2012 showing an annualized return of 9.93% as compared to its benchmark (70% of 3 months PKRV + 30% 3 Months deposit rate of AA rated Banks minus SECP approved fund's expenses) showing an annualized return of 8.39%. Hence, the fund outperformed its benchmark by 1.54% during the period.

In 3QFY12, SBP cumulatively announced a Treasury bill auction target of PKR 575.00 billion versus maturity of PKR 505.493 billion, while the SBP actually raised PKR 549.225 billion against the participation of PKR 1,045.411 billion. During the period, 3 months cut off yield has increased by 4.59 bps, 6 months by 26.98 bps and 12 months by 3.77 bps and settled at 11.8742%, 11.9420% and 11.9396% respectively. Likewise, 10 year benchmark PIB cut off yield has increased by 50.06 bps to 13.1999%.



Alfalah GHP Cash Fund

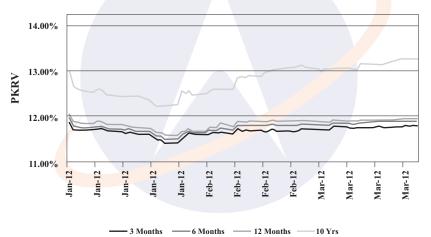
Asset Allocation

The asset allocation of the fund as at 31 March 2012 was as follows:

T-Bills	79.52%
Cash / Bank Deposit	20.20%
Others	0.28%
Total	100.00%

Investment Outlook

Going forward, we foresee uptrend in inflation, government borrowing and fiscal deficit. Government has breached its zero quarterly borrowing commitment to State Bank at the end of the March 31, 2012 quarter due to the burgeoning expenditure on security and fiscal subsidies. External account is expected to remain vulnerable and sluggish inflows could hamper financing putting a drag on foreign reserves and exchange rate. Although, Government seems eager to materialize Etisalat-PTCL, 3G license auction, and Coalition Support Fund (CSF) inflows, yet each one of these has uncertain dynamics. The recent wave of oil and electricity price pass-on could further add to inflation forcing the central bank to cease any monetary easing in the remaining part of the CY 2012.



Acknowledgement

The Board is thankful to the Securities and Exchange Commission of Pakistan, State Bank of Pakistan, the Trustee, Central Depository Company of Pakistan Limited and the management of Karachi Stock Exchange (Guarantee) Limited for their continued co-operation and support. The Directors also appreciate the efforts put in by the management team for the growth and the meticulous management of the Fund.

For and on behalf of the Board

27 April 2012 Karachi.		Abdul Aziz Anis Chief Executive
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CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES (UNAUDITED) AS AT 31 MARCH 2012

	2		
		31 March	30 June
		2012	2011
		(Unaudited)	· · · · · · · · · · · · · · · · · · ·
Assets	Note	(Rupees	in '000)
Assets Bank balances	ء [225,809	269,180
Investments	5 6	888,965	1,172,107
Profit receivable	0	1,189	1,172,107
Prepayments		30	1,510
Preliminary expenses and floatation costs		1,876	2,355
Total assets	L	1,117,869	1,445,061
Liabilities			
Payable to Alfalah GHP Investment Management	[
Limited - Management Company		1,150	1,346
Payable to Central Depository Company of Pakistan			,
Limited - Trustee		156	177
Payable to Securities and Exchange Commission of			
Pakistan -Annual fee		800	831
Accrued expenses and other liabilities		5 <mark>,79</mark> 0	3,511
Total liabilities		7,896	5,865
Contingencies and Commitments	8	-	-
Net assets		1,109,973	1,439,196
Unit holders' funds (as per statement attached)		1,109,973	1,439,196
	\ \	(Number	of units)
Number of units in issue		2,216,968	2,847,408
		(Rup	ees)
Net asset value per unit	-	500.67	505.44
The annexed notes 1 to 15 form an integral part of these condense	ed interim	financial infor	mation.
For Alfolah CHD Invostment Manager	mont I imi	ted	
For Alfalah GHP Investment Manager (Management Company)			Director

Alfalah GHP Cash Fund

CONDENSED INTERIM INCOME STATEMENT (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2012

		Nine mon	ths ended	Quarte	r ended
			31 March		
	37.	2012	2011	2012	2011
	Note	(Rupees	in '000)	(Rupees	in '000)
Income					
Capital gain / (loss) on sale of investments		432	151	74	141
Profit from term deposit receipts		10,638	5,504	6,589	3,804
Income from placements		345	1,600	-	682
Profit on deposit accounts with banks		7,299	12,460	1,901	4,211
Unrealised appreciation / (diminution) in the value of investments					
-'at fair value through profit or loss'	6.2	204	(206)	(179)	(97)
Income from government securities		115,691	74,181	26,830	31,952
Total income / (loss)		134,609	93,690	35,215	40,693
Expenses					
Remuneration of Alfalah GHP Investment Management					
Limited - Management Company		13,078	7,529	3 <mark>,49</mark> 7	3,196
Sales tax on Management fee	7	2,092	-	56 0	-
Remuneration of Central Depository Company of Pakistan					
Limited - Trustee		1,545	1,319	466	475
Annual fee - Securities and Exchange Commission of Pakistan		800	556	225	234
Amortisation of preliminary expenses and floatation costs		480	478	159	157
Bank and settlement charges		60	58	18	21
Auditors' remuneration		549	466	138	137
Brokerage		52	96	10	47
Provision for workers' welfare fund	10	2,295	1,746	593	717
Other charges		323	357	107	156
Total expenses		21,274	12,605	5,773	5,140
Net income / (loss) from operating activities		113,335	81,085	29,442	35,553
Net element of income / (loss) and capital gains/(losses)					,
included in prices of units issued less those in units redeemed		(892)	6,194	(392)	930
Net income / (loss) for the period		112,443	87,279	29,050	36,483

The annexed notes 1 to 15 form an integral part of these condensed interim financial information.

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive

Director

Third Quarter Report 2012

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Alfalah GHP Cash Fund

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2012

		Nine months ended		Quarter ended	
		31 March 2012	31 March 2011	31 March 2012	31 March 2011
	Note	(Rupees	s in '000)	(Rupees	in '000)
Net income / (loss) for the period		112,443	87,279	29,050	36,483
Other comprehensive income / (loss) for the period		-	-	-	-
Total comprehensive income / (loss) for the period		112,443	87,279	29,050	36,483

The annexed notes 1 to 15 form an integral part of these condensed interim financial information.

For Alfalah GHP Investment Management Limited (Management Company)

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Chief Executive

Third Quarter Report 2012

Director

Alfalah GHP Cash Fund

CONDENSED INTERIM DISTRIBUTION STATEMENT (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2012

		Nine months ended		Quarter ended	
		31 March			
		2012	2011	2012	2011
	Note	(Rupees	in '000)	(Rupees	in '000)
Undistributed income / (loss) brought forward:					
Realised		16,037	5,912	1,231	2,492
Unrealised		(553)	(269)	382	(109)
		15,484	5,643	1,613	2,383
		,	-,	-,	_,
Net income / (loss) for the period		112,443	87,279	29,050	36,483
Final distribution for the year ended 30 June 2011:					
- Cash distribution of Rs. 5.40 per unit (2010: Rs. 4.68 per unit)		(2,496)	(1,461)	-	-
- Issue of 25,759 bonus units (2010: 14,376 units)		(12,880)	(7,247)		
135de 01 25,757 bonds dints (2010: 14,570 dints)		(12,000)	(1,247)		
Interim distribution for the period:					
1	9	(10 (05)	(14.746)	(5 250)	(6.190)
- Cash distribution of Rs. 39.29 per unit (2011: Rs. 40.08 per unit)		(19,695)	(14,746)	(5,256)	(6,189)
- Issue of 182,746 bonus units (2011: 135,449 units)		(91,375)	(67,847)	(23,926)	(31,056)
		(14,003)	(4,022)	(132)	(762)
Undistributed income / (loss) carried forward:					
Realised		1,277	1,827	1,660	1,718
Unrealised		204	(206)	(179)	(97)
		1,481	1,621	1,481	1,621

The annexed notes 1 to 15 form an integral part of these condensed interim financial information.

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive

Third Quarter Report 2012

Director

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CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2012

	Nine mon	ths ended	Quarte	r ended
Note	2012	31 March 2011 2010	31 March 2012 (Rupees	2011
Net assets at the beginning of the period	1,439,196	608,350	1,201,169	1,061,027
Issue of 1,920,317 units (2011: 3,649,004 units) and 234,691 units (2011: 1,424,209 units) for the nine months and quarter respectively	964,043	1,838,209	118,008	715,239
Redemption of 2,759,262 units (2011: 2,709,517 units) and 464,671 units (2011: 1,304,871 units) for the nine months and quarter respectively	(1,384,410) (420,367)	(1,362,446) 475,763	(233,390) (115,382)	(656,639) 58,600
Element of income / (loss) and capital gains / (losses) included in prices of units sold less those in units repurchased	(420,307)	475,705	(113,362)	58,000
amount representing accrued (income) / loss and realised capital (gains) /losses - transferred to the Income Statement	892	(6,194)	392	(930)
Final distribution of 25,759 bonus units declared for the year ended 30 June 2011 (2010: 14,376 units)	12,880	7,247	-	-
Interim bonus distribution of 182,746 units for the period (2011: 135,449 units)	91,375	67,847	23,926	31,056
Capital gain / (loss) on sale of investments Unrealised appreciation / (diminution) in the value of investments -'at fair value through profit or loss' Other net income / (loss) for the period	432 204 111,807	151 (206) 87,334	74 (179) 29,155	141 (97) 36,439
Final distribution for the year ended 30 June 2011: - Cash distribution f Rs. 5.40 per unit (2010: Rs. 4.68 per unit) - Issue of 25,759 bonus units (2010: 14,376 units)	(2,496) (12,880)	(1,461) (7,247)	-	-
Interim distribution for the period: - Cash distribution of Rs. 39.29 per unit (2011: Rs. 40.08 per unit) - Issue of 182,746 bonus units (2011: 135,449 units) Net income / (loss) for the period less distribution Net assets at the end of the period	(19,695) (91,375) (14,003) 1,109,973	$ \begin{array}{r} (14,746)\\(67,847)\\\hline (4,022)\\\hline 1,148,991\\\hline \end{array} $	$ \begin{array}{r} (5,256)\\(23,926)\\\hline (132)\\\hline 1,109,973\\\hline \end{array} $	(6,189) (31,056) (762) 1,148,991
Net asset value per unit at the beginning of the period	505 44	(Ru)	pees) 500.67_	501.13
Net asset value per unit at the end of the period	<u> </u>	500.71	500.67	500.71
The annexed notes 1 to 15 form an integral part of these condensed interin For Alfalah GHP Investment Ma (Management Com	inagement I			
Chief Executive			Dire	ector
				ort 2012

Alfalah GHP Cash Fund

CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2012

	Nine mon	ths ended	Quarter ended		
	31 March 2012	31 March 2011	31 March 2012	31 March 2011	
	(Rupees	in '000)	(Rupees	in '000)	
CASH FLOWS FROM OPERATING ACTIVITIES	` 1	,	` 1	,	
Net income / (loss) for the period	112,443	87,279	29,050	36,483	
Adjustments for:					
Unrealised appreciation / (diminution) in the value of investments					
-'at fair value through profit or loss'	(204)	206	179	97	
Profit on deposit accounts with banks	(7,299)	(12,460)	(1,901)	(4,211	
Amortisation of preliminary expenses and floatation costs	480	478	159	157	
Profit from term deposit receipts	(10,638)	(5,504)	(6,589)	(3,804	
income from placements	(345)	(1,600)	-	(682	
Provision for workers' welfare fund	2,295	1,746	593	717	
Net element of income / (loss) and capital gains/(losses)	,				
included in prices of units issued less those in units redeemed	892	(6,194)	392	(930	
	97,624	63,951	21,883	27,827	
Increase) / decrease in assets	,			,	
nvestments	283,346	(532,588)	(42,792)	(309,847	
Prepayments	71	(19)	(15)	(190	
	283,417	(532,607)	(42,807)	(310,037	
ncrease / (decrease) in liabilities	,				
Payable to Alfalah GHP Investment Management					
Limited - Management Company	(196)	(2,266)	(604)	265	
Payable to Central Depository Company of Pakistan					
Limited - Trustee	(21)	53	(19)	(7	
Payable to Securities and Exchange Commission of				Ì	
Pakistan - Annual fee	(31)	397	225	234	
Accrued expenses and other liabilities	(16)	1,959	2	996	
	(264)	143	(396)	1,488	
Profit received	18,410	20,329	9,557	10,049	
Net cash flows from / (used in) operating activities	399,187	(448,184)	(11,763)	(270,673	
CASH FLOWS FROM FINANCING ACTIVITIES	399,107	(++0,10+)	(11,703)	(270,073	
Amount received on issue of units	964,043	1,838,209	118,008	715,239	
Payment against redemption of units	(1,384,410)	(1,362,446)	(233,390)	(656,639	
Cash dividend paid	(1,384,410) (22,191)	(1,502,440) (16,207)	(233,390) (5,256)	(6,189	
Net cash flows from / (used in) financing activities	(442,558)	459,556	(120,638)	52,411	
Net increase / (decrease) in cash and cash equivalents during the period		439,330	(120,038) (132,401)	(218,262	
Cash and cash equivalents at beginning of the period	(43,371)	91,095	358,210	320,729	
	269,180	102,467			
Cash and cash equivalents at end of the period	225,809	102,40/	225,809	102,467	

The annexed notes 1 to 15 form an integral part of these condensed interim financial information.

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive

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Director

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2012

1. LEGAL STATUS AND NATURE OF BUSINESS

Alfalah GHP Cash Fund is an open-end collective investment scheme ("the Fund") established through a Trust Deed under the Trust Act, 1882, executed between Alfalah GHP Investment Management Limited, ("the Management Company") and Central Depository Company of Pakistan Limited, ("the trustee"). The Trust Deed was executed on 23 October 2009 and was approved by the Securities and Exchange Commission of Pakistan (SECP) in accordance with the Non-banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules) on 07 October 2009.

The Management Company of the Fund has been licensed by SECP to act as an Asset Management Company under NBFC Rules. The registered office of the Management Company is situated at 12th Floor, Tower A, Saima Trade Tower, I.I Chundrigar Road Karachi.

Alfalah GHP Cash Fund is listed on the Karachi Stock Exchange. The Units of the Fund are offered to public on a continuous basis The units are transferable and can be redeemed by surrendering them to the Fund. The Fund offers two types of Units, Growth and Income. Growth Unit Holders are entitled to bonus units and Income Unit Holders are entitled to cash dividend at the time of distribution by Fund.

The Fund is categorized as a "money market scheme" and can invest in money market securities and placements as authorized in Fund Offering Documents.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned asset management rating of 'AM3' to the Management Company in its rating report dated 22 February 2011 and AA+ (f) to the Fund in its credit rating report dated 10 January 2011.

The "Title" to the assets of the Fund are held in the name of Central Depository Company of Pakistan as the Trustee of the Fund.

These condensed interim financial statements comprise of the condensed interim statement of assets and liabilities as at 31 March 2012 and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim distribution statement, condensed interim statement of movement in unit holders' funds, condensed interim statement of cash flows and notes thereto, for the nine months and quarter ended 31 March 2012.

2. BASIS OF PRESENTATION

2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the requirement of approved accounting standards as applicable in Pakistan, the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP shall prevail.

Alfalah GHP Cash Fund

The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34, 'Interim Financial Reporting' and should be read in conjunction with the financial statements of the Fund for the year ended 30 June 2011. These condensed interim financial statements are unaudited.

The Directors of the Asset Management Company declare that these condensed interim financial statements give a true and fair view of the Fund.

2.2 Basis of measurement

These condensed interim financial information have been prepared under the historical cost convention, except that investments held at 'fair value through profit or loss' category are measured at fair value.

2.3 Functional and presentation currency

These condensed interim financial information are presented in Pak Rupees which is the functional and presentation currency of the Fund and have been rounded off to the nearest thousand of Rupees.

2.4 Use of estimates and judgment

The preparation of condensed interim financial information requires the Management Company to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by the Management in applying accounting policies and the key sources of estimating uncertainty are the same as those that applied to financial statements as at and for the year ended 30 June 2011.

3. SIGINIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are same as those applied in the preparation of the financial statements of the Fund for the year ended 30 June 2011 except as follows:

New and amended standards and interpretations

The Fund has adopted the following amended IFRS and IFRIC interpretation which became effective during the period:

IFRS 7 – Financial Instruments: Disclosures
 IAS 24 – Related Party Disclosures (Revised)
 IFRIC 14 – Prepayments of a Minimum Funding Requirement (Amendment)

In May 2010, International Accounting Standards Board (IASB) issued amendments to various standards primarily with a view to removing inconsistencies and clarifying wording. These improvements are listed below:

- IFRS 7 Financial Instrument Disclosures
 - Clarification of disclosures
- IAS 1 Presentation of Financial Statements
 - Clarification of statement of changes in equity

IFRIC 13 - Presentation of Financial Statements

- Fair value of award credits

Alfalah GHP Cash Fund

The adoption of the above standards, amendments, interpretations and improvements did not have any effect on these condensed interim financial statements except for the enhanced disclosure requirements of the amended IAS 34 regarding transfers between different levels of fair value hierarchy as disclosed in note 13 to these condensed interim financial statements.

4. FINANCIAL RISK MANAGEMENT

The Fund's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 30 June 2011.

			31 March	30 June	
			2012	2011	
			(Unaudited)	(Audited)	
5.	BANK BALANCES	Note	(Rupees in '000)		
	In deposit accounts	5.1	25,809	219,180	
	In term deposit receipts	5.2	200,000	_ 50,000	
			225,809	269,180	

- 5.1 These balances in saving deposit accounts maintained with various banks carrying mark-up rates of 10.50% to 11.70% (30 June 2011: 11.50 % to 13.00%) per annum. This includes Rs.1.309 million (30 June 2011: Rs. 15.861 million) with a related party that carry mark-up ranging from 10.50 % to 11.70% per annum.
- 5.2 This represents term deposit receipt maintained with Bank Alfalah Limited and Askari Bank limited carrying mark-up rate of 12.00% and 12.20% per annum respectively and will mature on 16 April 2012 to 30 April 2012.

6.	INVESTMENTS	Note	31 March 2012 (Unaudited) (Rupees	· · · · ·
	At fair value through profit or loss - held for trading Market Treasury Bills	6.1	888,965	1,172,107

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Alfalah GHP Cash Fund

	Issue Date	Tenor	As at 01 Jul 2011	Purchases		Matured during	As at 31 March	Quantity as at 31	Cost as at 31	Fair Value as at 31		value centage of:
			0412011	period	the period		2012	Marcch 2012	March 2012	March 2012	net	total
				'(R	upees in '0	•				es in '000)	assets	investmen
	07 April 2011	0 (Mandar				,			(1	,		
	07 April 2011 10 February 2011	06 Months 06 Months	200,000 100,000		150,000 50,000	50,000 50,000	-		-	-		
	24 March 2011	12 Months	-	75,000	-	75,000	-	-	-		-	
	21 April 2011	03 Months	225,000	-	-	225,000	-	-	-	-	-	-
	21 April 2011	06 Months	50,000	50,000	-	100,000	-	-	-	-	-	-
	05 May 2011	06 Months	40,000	100,000	-	140,000	-	-	-	-	-	-
	19 May 2011	03 Months 02 Months	225,000 50,000	- 50,000	-	225,000	-	-	-	-	-	-
	02 June 2011 02 June 2011	03 Months 06 Months	75,000	100,000	:	100,000 175,000	-	-				-
	16 June 2011	06 Months	100,000	50,000	105,000	45,000	-	-	-		-	-
	16 June 2011	03 Months	100,000	-	-	100,000	-	-	-	-	-	-
	30 June 2011	06 Months	40,000	135,000	-	175,000	-	-	-	-	-	-
	05 May 2011	03 Months	-	50,000	-	50,000	-	-	-	-	-	-
	26 January 2011	06 Months	-	50,000	100.000	50,000	-	-	-	-	-	-
	14 July 2011 14 July 2011	06 Months 03 Months		175,000 135,000	100,000 125,000	75,000 10,000		1	-	-	-	-
	29 July 2010	12 Months		50,000	- 125,000	50,000	-		-	-	-	-
	24 March 2011	06 Months		250,000	-	250,000	-	-			-	-
	28 July 2011	06 Months	-	50,000	50,000	· · ·	-	-	-	-		-
	28 July 2011	03 Months	-	100,000	-	100,000	-	-	-	-	-	-
	11 August 2011	03 Months 06 Months	-	225,000	75,000	150,000	-	-	-		-	-
	11 August 2011 11 August 2011	12 Months	-	160,000 25,000	1	160,000	25,000	- 1	- 24,005	23,978	2.16	2.70
	25 August 2011	06 Months		25,000	25,000	-	- 20,000	-	- 21,005	- 25,710	-	-
	22 September 2011	06 Months	-	100,000	100,000	-	-	-	-	-	-	-
	06 October 2011	06 Months	-	150,000	150,000	-	-	-	- /	-	-	-
	20 October 2011	06 Months	-	100,000	100,000	-	-	-	-	· ·	-	-
	20 October 2011 03 November 2011	03 Months 06 Months	-	25,000 200,000		25,000	- 200,000	-	198,048	197,887	17.83	22.26
	03 November 2011	03 Months		75,000	75,000		200,000	-	-	- 197,007	- 17.05	-
	17 November 2011	06 Months		30,000	-	-	30,000	1	29,578	29,550	2.66	3.32
	17 November 2011	03 Months	-	30,000	-	30,000	- (-	-		-	-
	01 December 2011	06 Months	-	50,000	-		50,000	1	49,093	49,031	4.42	5.52
	01 December 2011	03 Months	-	50,000	-	50,000		- ,		- 00.052	-	-
	12 January 2012 26 January 2012	03 Months 06 Months	-	90,000 25,000	-		90,000 25,000		89,887 24,127	89,853 24,084	8.10 2.17	10.11 2.71
	09 February 2012	06 Months	-	50,000			50,000		48,021	47,955	4.32	5.39
	09 February 2012	03 Months	-	150,000	-	-	150,000		148,497	148,416	13.37	16.70
	23 February 2012	03 Months	-	95000	-	-	95,000		93,632	93,576	8.43	10.53
	08 March 2012	06 Months	- · ·	14,500	-	-	14,500		13,796	13,785	1.24	1.55
	22 March 2012	03 Months	-	175,000	-	-	175,000	1	170,899	170,850	15.39	19.22
			1,205,000	3,264,500	1,105,000	2,460,000	904,500		889,583	888,965		
										21 1	March	30 June
										2	012	2011
6.2	Net unrealized dim	inution in the	value of inv	estments clas	sified as 'at	fair value f	hraugh nr	ofit or loss'			udited) (. Rupees in	
										,		ŕ
	Fair value of investr Cost of investments											,172,107 ,172,929)
	Net unrealised appro	ciation / (dimin	nution) in the	value of inve	stments 'at fa	air value thro	ough profit	or loss'			(618)	(822)
	Net unrealised (appr	eciation) / dimi	nution in the	value of inve	stments at th	e beginning	of the peri	od / year			822	269
	Net unrealised appre	ciation / dimin	ution in the v	alue of myest	ments at the	end of the p	eriou / year				204	(1,091)
					14	1		Ты		arter F	Donort	2012

7. SALES TAX ON MANAGEMENT FEE

During the current period, an amount of Rs. 2.092 million (31 March 2011: Rs. Nil) was charged on account of sales tax on management fee levied through Sindh Sales Tax on Services Act, 2011.

8. CONTINGENCIES AND COMMITMENTS

There are no contingencies and commitments as at 31 March 2012.

9. DISTRIBUTION

The fund makes regular distribution on a monthly basis and has made following distribution during the period.

		Bo	nus	Cash	Total	
Date	Rate	Units	Amount	Distribution	Total	
			(Ru	pees in '0 <mark>00)-</mark>		
27 July 2011	3.94	23,072	11,537	1,821	13,358	
27 August 2011	5.08	24,620	12,310	2,856	15,166	
27 September 2011	4.72	22,332	11,165	<mark>2,98</mark> 4	14,149	
27 October 2011	5.37	26,365	13,183	<mark>3,</mark> 397	16,580	
28 November 2011	3.97	19,224	9,612	1,700	11,312	
27 December 2011	3.93	19,281	9,641	1,681	11,322	
27 January 2012	4.42	17,856	8,928	1,892	10,820	
27 February 2012	3.69	15,177	7,589	1,579	9,168	
27 March 2012	4.17	14,819	7,410	1,785	9,195	
Total	39.29	182,746	91,375	19,695	111,070	

10. PROVISION FOR WORKERS' WELFARE FUND

The Finance Act 2008 introduced an ammendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this ammendment it may be construed that all Collective InvestmentSchemes / Mutual Funds (CISs) whose income exceeds Rs. 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribuiton to WWF at the rate of two percent of their accounting income or taxable income, whichever is higher. In this regard, a Constitutional Petition has been filed by certain CISs through their trustees in the Honorable High Court of Sindh (SHC), challenging the applicability of WWF to the CISs, which is pending adjudication.

During last year, a clarification was issued by the Ministry of Labor and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. This clarification was forwarded by Federal Board of Revenue (FBR) (being the collecting agency of WWF on behalf of the Ministry) vide its letter dated 06 October 2010 to its members for necessary action. Based on this clarification, the FBR also withdrew notice



of demand which it had earlier issued to one of the mutual funds for collection of WWF. However, the FBR vide its letter dated 04 January 2011 have cancelled its earlier letter dated 06 October 2010 ab initio and issued show cause notices to certain mutual funds for collecting WWF. In respect of such show cause notices, certain mutual funds have been granted stay by Honorable High Court of Sindh on the basis of the pending constitutional petition in the said court as referred above.

During the current period, the Honorable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional. The Management Company is hopeful that the decision of the LHC will lend further support to the Constitutional Petition which is pending in the SHC.

However, keeping in view the uncertainty on the applicability of WWF to mutual fund, the management company as a matter of prudence has decided to continue to maintain the provision for WWF amounting to Rs.5.286 million (30 June 2011: Rs. 2.991) up to 31 March 2012.

11. TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than unrealized capital gains / loss to the unit holders. The Management Company intends to distribute sufficient accounting income of the Fund for the year ending 30 June 2012 in order to comply with the above stated clause to enjoy the tax exemption. Accordingly, no tax provision has been made in these condensed interim financial information for the nine months and quarter ended 31 March 2012.

12. TRANSACTIONS WITH CONNECTED PERSONS / RELATED PARTIES

Connected persons / related parties include Alfalah GHP Investment Management Limited being the Management Company, Funds under management of the Management Company, GHP Arbitrium AG, Bank Alfalah Limited, MAB Investment Incorporated being associated companies of Management Company, Alfalah Insurance Company Limited, Bank Alfalah Limited - Employees' Provident Fund, Bank Alfalah Limited - Employees' Gratuity Fund, Alfalah GHP Investment Management Limited - Staff Provident Fund, directors and key management personnel of Alfalah GHP Investment Management Limited and Central Depository Company of Pakistan Limited (CDC) being the trustee of the Fund, and other associated companies and connected persons.

The transactions with the connected persons / related parties are in the normal course of business, at contractual rates and terms determined in accordance with market rates.

Remuneration payable to the Management Company and the Trustee is determined in accordance with the provisions of NBFC Rules 2003, NBFC Regulations 2008 and the Constitutive Documents respectively.

12.1 Details of transactions and balances at period end with related parties / connected persons, other than those which have been disclosed elsewhere in these condensed interim financial statements, are as follows:

lfalah GHP Investment Management Limited - Ma	nagement Com	IDANV	31 March 2012 (Unaudited) (Rupees i	30 June 2011 (Audited) in '000)
Balance at beginning of the period / year	8	1 0	1,346	3,454
Remuneration for the period / year			13,078	11,266
ales tax on Management fee for the period / year			2,092	-
manuf noid during the named (man			15,170	11,266
Amount paid during the period / year Balance at the end of the period / year			(15,366) 1,150	(13,374) 1,346
salance at the end of the period / year			1,150	1,540
Central Depository Company of Pakistan Limited				
Balance at beginning of the period / year			177	117
Remuneration for the period / year			1,545	1,842
			1,722	1,959
Amount paid during the period / year			(1,566)	(1,782)
Balance at the end of the period / year			156	177
Bank Alfalah Limited				
Deposits at the end of the period / year			2,271	115,972
Ferm deposits receipts at the end of the period / year			100,000	50,000
rofit receivable on term deposits receipts at the end of	of the period / y	vear	493	503
Profit on deposit accounts at the end of the period / ye			<mark>4,00</mark> 0	11,582
rofit receivable on deposit account at the end of the			168	781
Profit on term deposit receipts at the end of the period			5,697	3,720
ncome from placements at the end of the period / yea Bank charges at the end of the period / year	ır		<u> </u>	<u>107</u> 71
sank enarges at the end of the period / year				/1
	31 Mai	rch 2012	30 Jun	e 2011
	(Una	udited)	(Aud	lited)
Units sold to:	(Units in '000)	(Rupees in '000) (Units in '000)	(Rupees in '000)
- Chief Executive	30	15,125	11	5,500
- Alfalah Insurance Company Limited	100	50,085	79	40,000
- Alfalah GHP Investment Management Limited				
- Management Company	39	19,653	1,063	535,211
- Other Executives	5	3,252	5	2,440
Units redeemed by:				
 Alfalah GHP Investment Management Limited Management Company 	56	28,350	767	387,498
- Chief Executive	41	20,990	0.20	95
- Other Executives	5	2,919	=2	919
			=	
Bonus Units distributed:				
- Alfalah Insurance Company Limited	13	6,174	4	1,893
- Alfalah GHP Investment Management Limited				
- Management Company - Chief Executive		24,541	$= \frac{37}{0.20}$	18,281
	1	379	0.20	115

	31 March 30 June 2012 2011
	(Unaudited) (Audited)
Units held by: - Bank Alfalah Limited - Employees' Gratuity Fund	(Units in '000) <u>100</u> 100
 Alfalah Insurance Company Limited Alfalah GHP Investment Management Limited 	<u> 196 83</u>
-Management Company	<u>624</u> <u>587</u>
 Chief Executive Other Executives 	$\frac{1}{6} \frac{11}{5}$
Cash Dividend Paid to:	(Rupees in '000)
- Bank Alfalah Limited - Employees' Gratuity Fund	4,469 5,433
13. FAIR VALUE OF FINANCIAL INSTRUMENTS	

Financial assets which are tradable in an open market are revalued at the market prices prevailing on the balance sheet date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book value.

The following table shows financial instruments recognised at fair value, analysed between those whose fair value is based on:

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Those involving inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices); and

Level 3: Those with inputs for the asset or liability that are not based on observable market data (unobservable inputs)

	31 March 2012				
	Level 1	Level 2	Level 3	Total	
At fair value through profit or loss	-	(Rupees	in '000)		
Market Treasury Bills	-	888,965		888,965	

There has been no transfers to or from above levels during the period.

14. DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorized for issue on 27 April 2012 by the Board of Directors of the Management Company.

15. GENERAL

Figures have been rounded off to the nearest thousand rupees.

For Alfalah GHP Investment Management Limited
(Management Company)

Chief Executive		Director
	18 Third	Quarter Report 2012