# Fund Managers' Report

June 2018



## Alfalah

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**Disclaimer:** All investments in pension funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and risks involved. Withdrawal before retirement are subject to tax under provisioning of the Income Tax Ordinance, 2001.

\*Investment may take up to a month to be deployed according to the allocation strategy

### **Economic & Capital Markets Review**

### **Economic Review & Outlook**

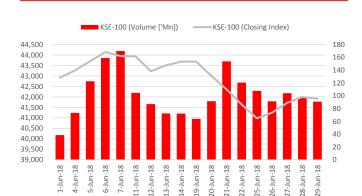
Growth of large scale manufacturing (LSM) slowed during April to just 4.14% YoY, which brought the 10MFY18 growth to 5.76%. Compared to the previous month, LSM Index declined 16.08% in April mostly due to a contraction in the Pharmaceutical and Iron and Steel Industries. In its rating update issued in June, Moody's downgraded the outlook on its rating for Pakistan (B3) to "Negative" from "Stable" previously. The update, however, stated that Pakistan continues to have robust growth potential due to ongoing improvements in energy supply and physical infrastructure. On the other hand, the World Bank in its report issued in June commented that Pakistan's growth in FY19 is likely to moderate to 5.0% (against 5.8% estimated for FY18) due to tighter policies to improve macroeconomic stability. Going forward, the trade war between USA and China may also affect Pakistan due to its trade with China. Inflation was recorded at 5.21% YoY in June, which is the highest since October 2014. CPI growth is expected to remain north of 5.5% for the remainder of the year due to the base effect as well as high fuel prices. Going forward oil prices are expected to remain at an elevated level due to the upcoming sanctions on Iran, which will affect a majority of the 2.5m b/d of oil that Iran currently exports. Pakistan's external position remains precarious, with foreign exchange reserves at USD 16.2bn (SBP reserves under USD 10bn), which is about 2x import cover. Moreover, PKR depreciated by 5.1% during the month to reach PKR 121.4972/USD In order to stabilize the external position, the government is considering several options. The interim government cannot make a long-term commitment like entering into an IMF program; hence, it is currently considering other solutions, for example borrowing from China. Moreover, the GoP remains upbeat over attracting foreign exchange through its amnesty scheme, the deadline for which has been extended till the end of Jul'18. According to news sources, revenue worth PKR 80-100bn has been generated th

### **Money Market Review & Outlook**

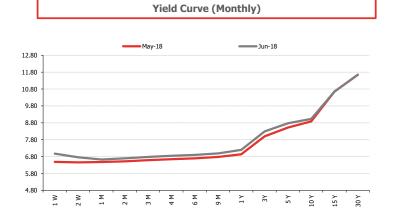
In Jun'18, GoP raised cumulative PRs1.37tn from the two T-Bills auctions held during the month, significantly higher than PRs506.3bn in May'18. The cut-off yields for 3M and 6M tenure were 6.75% and 6.85% respectively. That said, bids in 12M tenure were rejected during both the auctions, this indicates continuing expectation of another interest rate hike in the upcoming monetary policy (SBP raised key policy rate by 50bps to 6.5%, and DR to 7.0%). Participation in PIBs auction continued to trim to PRs3.8bn in Jun'18 (vs. PRs6.86bn in May'18 and PRs35.4bn in Apr'18) while cut-off yields for 3YR, 5YR and 10YR tenure stood at 7.50%, 8.47% and 8.70% respectively during the month. Interest in floating PIBs (with yields accepted at 50bps over benchmark rate) seems to have lost steam ahead of expectations of further rate hikes down the lane. During the month of June, Money market remained stable due to frequent OMO injections (last OMO - PKR 1,460bn @6.53%). Moreover, the short-term secondary market yields inched up slightly due to selling from mutual funds owing to higher rates offered by commercial banks at the quarter end. Banks borrowed at 60-75 bps above the T-Bill yield on average, depending upon the rating profile of the bank. Going forward, inflation is likely to increase owing to hike in oil prices & swelling current account deficit. After a recent round of currency depreciation and pressure on FX reserves, another hike of 25 to 50 bps in a discount rate is eminent in the next MPS.

### **Equity Market Review & Outlook**

The market continued to decline for a third consecutive month in Jun'18 with the KSE-100 Index going down by 2.2% on the back of high political noise, Balance of Payments concerns and foreign selling. Market participation, however, recovered post Ramadan with daily turnover rising by 24% MoM to US\$ 61mn (Avg. US\$ 74mn in FY18). Hefty foreign selling in Banks and Cements maintained FPI outflow in Jun'18 at US\$ 74mn, taking FY18 outflow to US\$289mn. The KSE-100 lost 10% in FY18 (US\$-based decline: 22.5%), this was first negative return in KSE100 index in the past 9 years. Devaluation in PKR was the biggest reason behind the decline in both Cement and Automobile Sectors as imports make a significant portion of their costs. PKR depreciated by 5.1% during the month of June, worsening fears related to Pakistan's external position, and creating jitters amongst importers. Apart from Cement and Automobile Sectors, Engineering (Steel) Sector was also a big contributor to the Index's losses. On the other hand, Fertilizer Sector buoyed the Index due to a continuous rise in Urea prices, which in turn was due to gas supply and subsidy issues. Towards the end of the month, Pakistan avoided being blacklisted by the FATF which would have had adverse repercussions for Banks in particular. According to news reports, the country is headed towards shortage of Urea by the end of July, which may keep prices at an elevated level. Going forward the successful transition to an elected government, and the possibility of a new IMF program, will determine the direction of the market. Formal elections campaigns have kicked off ahead of the Jul 25'18 general elections that are mainly a contest between PML-N and PTI. Key province remains Punjab that accounts for 50%+ of directly contested NA seats, and momentum appears to be with PTI as PML-N faces defections. A decision in the NAB references against ex-PM Nawaz Sharif is a potential major event ahead of elections. Furthermore, successful revenue and foreign exchange generation through extens



KSE-100 Index (Monthly)



Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

## Alfalah GHP Cash Fund

Fund Stability Rating: "AA+ (f)" by PACRA 30-Jun-18 AMC Rating: "AM2+" by PACRA 22-Dec-17

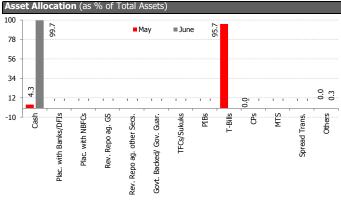
### Investment Objective

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

<b>Basic Information</b>		Investment Committee	
Category: Money Market Scher	n Management Fee: 1.00%	Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-	Noman Soomro	Chief Operating Officer
Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 'AA' rated schedule banks as	Min. Subseq. Investment: PKR 1,000/-	Nabeel Malik	Chief Investment Officer
selected by MUFAP Launch Date: March 12, 2010	Trustee: MCB Financial Services Limited Auditor: A.F Ferguson & Co. Pakistan	Muddasir Ahmed Shaikh	Head of Investment Advisory/ Senior Portfolio Manager
Par Value: PKR 500	Listing: Pakistan Stock Exchange	Shariq Mukhtar Hashmi	Head of Compliance
Pricing: Forward Day	Dealing Days: Monday - Friday	Kashif Kasim	Jr. Portfolio Manager
Sales Load: NA	Cut-off Time: 9:00 am - 4:00 pm		
Risk Profile: Low	Leverage: Nil		
Accet Allocation (ac % of Total /	(ccotc)	Fund Chatistics	

YTD Month

(June, 2018):



Fund Statistics		
Fund Size (PkR mn; as on June 29, 2018)		56.305
Fund size including fund of fund scheme	s	144.809
NAV (PkR):		520.09
Sharpe Ratio*		-4.83
Standard Deviation*		0.28%
Wtd. Average Maturity (months):		0.04
Total Expense Ratio***		2.34%
Fund Performance	ВМ	AGCF
Since Inception Return**	6.45%	8.19%

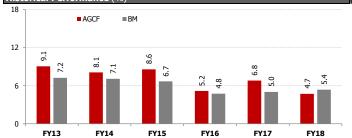
5.36%

5.91%

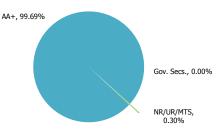
4.71%

7.72%

Credit Quality (as	Credit Quality (as % of Total Assets)										
Govt. Guar.	0.00%	Α	0.00%								
AAA	0.00%	A-	0.00%								
AA+	99.69%	BBB+	0.00%								
AA	0.00%	BBB	0.00%								
AA-	0.00%	Below IG	0.00%								
A+	0.00%	NR/UR	0.30%								
Portfolio Credit	Quality										



Amount invested by fund of funds is Rs. 89 million subtracted from total



Details of	Non-Comp	liant Inves	tments										
Name			Туре		Value before Provisioning		Provisionin Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
1 Vear - R	Rolling Retu	ırns		_		_		_		_	_		
I rear i	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
AGCF	6.89%	4.27%	3.26%	4.08%	4.37%	4.16%	4.58%	4.71%	4.74%	4.88%	4.89%	3.88%	7.72%
BM	5.21%	5.19%	5.17%	5.17%	5.16%	5.19%	5.22%	5.22%	5.38%	5.48%	5.54%	5.64%	5.91%
Sindh Wo	rkers' Welf	are Fund (S	SWWF)										

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2.291mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 8.2281 / 1.66%.

### Disclaime

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<sup>\*</sup> Calculated on 12 month trailing data

<sup>\*\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

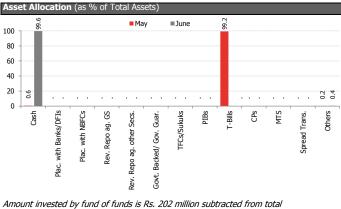
<sup>\*\*\*</sup>This include 0.351% representing government levy, Worker's Welfare Fund and SECP Fee

## Alfalah GHP Money Market Fund

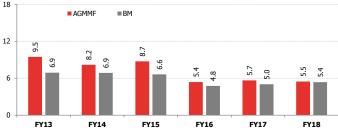
Fund Stability Rating: "AA+ (f)" by PACRA 30-Jun-18 AMC Rating: "AM2+" by PACRA 22-Dec-17

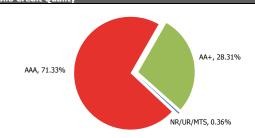
An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

Basic Information		Investment Committee	
Category: Money Market Scheme	<sup>1</sup> Management Fee: 7.5% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1% of average Annual Net Assets	Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-	Noman Soomro	Chief Operating Officer
Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 AA rated schedule banks as	Min. Subseq. Investment: PKR 1,000/-	Nabeel Malik	Chief Investment Officer
selected by MUFAP. Launch Date: May 27, 2010	Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes, Chartered Accountants	Muddasir Ahmed Shaikh	Head of Investment Advisory/ Senior Portfolio Manager
Par Value: 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low	Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil	Shariq Mukhtar Hashmi Kashif Kasim	Head of Compliance Jr. Portfolio Manager
Asset Allocation (as % of Total A	ssets)	Fund Statistics	



<b>Fund Statistics</b>										
	n; as on Jun 29, 2018)		4,948.118							
Fund size includin	g fund of fund sche	emes	5,150.317							
NAV (PkR):			102.7234							
Sharpe Ratio*	Sharpe Ratio*									
Standard Deviation			0.21%							
Wtd. Average Mat	<b>:urity</b> (months):		0.03							
Total Expense Rat	io***		0.97%							
<b>Fund Performance</b>	<b>=</b>	BM	AGMMF							
Since Inception R	eturn **	6.45%	8.32%							
YTD		5.36%	5.46%							
Month (Jun'18)		5.91%	6.08%							
Credit Quality (as	% of Total Assets)									
Govt. Guar.	0.00%	A	0.00%							
AAA	71.33%	A-	0.00%							
AA+	28.31%	BBB+	0.00%							
AA	0.00%	BBB	0.00%							
AA-	0.00%	Below IG	0.00%							
A+	0.00%	NR/UR	0.36%							





<b>Details of</b>	Details of Non-Compliant Investments												
Name			Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
Rolling Re	turns												
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
AGMMF	3.28%	5.35%	4.93%	5.06%	5.20%	5.13%	5.31%	5.34%	5.22%	5.51%	5.77%	5.11%	6.08%
BM	5.21%	5.19%	5.17%	5.17%	5.16%	5.19%	5.22%	5.22%	5.38%	5.48%	5.54%	5.64%	5.91%
Sindh Wor	rkers' Welfa	are Fund (S	WWF)										

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.380mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0874 / 0.09%.

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Historical Performance (%)

AGMMF Management fee has been revised from March 12, 2018 through Fifth Supplemental Offering Document duly approved by SECP on March 7, 2018.



<sup>\*</sup> Calculated on 12 month trailing data

<sup>\*\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

<sup>\*\*\*</sup>This include 0.288% representing government levy, Worker's Welfare Fund and SECP Fee

## Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 30-Jun-2018

AMC Rating: "AM2+" by PACRA 22-Dec-17

Sales Load: 1.00% **Risk Profile: Low** 

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

## Category: Income Scheme Fund Type: Open Ended

Benchmark: Six (6) months PKRV rates. \*\*\*\* Launch Date: May 09, 2014 Par Value: 100 Pricing: Forward Day

<sup>1</sup>Management Fee: 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets. Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited

Auditor: EY Ford Rhodes, Chartered Accountants Listing: Pakistan Stock Exchange

Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Leverage: Nil

Maheen Rahman Noman Soomro Naheel Malik **Muddasir Ahmed Shaikh** 

Shariq Mukhtar Hashmi Kashif Kasim

**Chief Executive Officer** 

**Chief Operating Officer Chief Investment Officer** Head of Investment Advisory/ Senior Portfolio Manager Head of Compliance

797.34

837.38

19.05

-1.17

0.96%

1.70% AGSOF

8.50%

4.96%

6.00%

0.00%

0.00%

0.00%

0.00%

0.00%

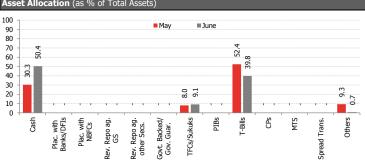
0.72%

7.32%

1.80%

110.9862

Jr. Portfolio Manager

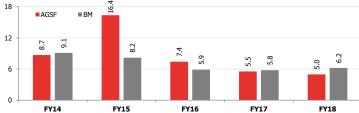


+Amount invested by fund of funds is Rs40 million subtracted from total

+Fund Size (PkR mn; as on Jun 29, 2018); Fund Size including fund of fund schemes Wtd. Average Maturity (months): Sharpe Ratio\* Standard Deviation\* Total Expense Ratio\*\*\* Since Inception Return\*\* 6.59% YTD 6.20% Month June'18 6.84% Credit Quality (as % of Total As Govt. Secs. 39.80% Α A-AAA AA+ 4.16% BBB+ 0.00% AA BBB 55.27% ΔΔ-**Below IG** 

NR/UR/MTS 0.00% A+TFC/Sukuk Holdings (% of Total As The Bank of Punjab - TFC II Habib Bank TFC (19-Feb-2016)

## Historical Performance (%)



F۱	Y14	FY15	FY16	1	FY17	FY18							
<b>Details of No</b>	n-Complian	it Investme	nts****										
					Value before		Provisioning		Value after		% Gross		% Net
Name			Type		Provisioning		Held, if any		Provisioning		Assets		Assets
Bank of Punjal	b –TFC		Single Entity		110,000,000		0		110,000,000		7.32%		13.14%
1 Year -Rolli	ng Returns												
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
AGSOF	3.97%	5.16%	3.60%	3.49%	5.05%	5.09%	4.45%	5.06%	4.71%	4.75%	5.51%	5.22%	6.00%
BM	6.00%	6.00%	6.00%	6.01%	6.01%	6.01%	6.02%	6.04%	6.25%	6.47%	6.35%	6.45%	6.84%
Sindh Worke	ers' Welfare	Fund (SWV	VF)										

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.06mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.5376 / 0.51%

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- \* Calculated on 12-month trailing data.
- \*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR).
- \*\*\* This include 0.3892% representing government levy, Worker's Welfare Fund and SECP Fee.
- \*\*\*\*Due to reduction in Net Assets
- <sup>1</sup> AGSOF Management fee has been revised from March 12, 2018 through Third Supplemental Offering Document duly approved by SECP on March 7, 2018

Selling & marketing expenses - for the period ended June, 2018, PKR Mn 0.2490

Alfalah Investments

## Alfalah GHP Income Fund

Fund Stability Rating: "A+(f)" by PACRA 30-Jun-18 AMC Rating: "AM2+" by PACRA 22-Dec-2017

### Investment Objective

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Category: Income Scheme Fund Type: Open Ended

Benchmark: 6 Month KIBOR Launch Date: April 14, 2007 Par Value: 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low Leverage: Nil <sup>1</sup>Management Fee: 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets.

Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: A.F Ferguson & Co. Pakistan
Listing: Pakistan Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

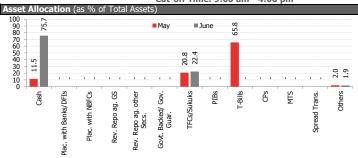
Investment Committee Maheen Rahman

Noman Soomro
Nabeel Malik

Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Kashif Kasim Chief Executive Officer Chief Operating Officer

Chief Investment Officer Head of Investment Advisory/ Senior Portfolio Manager

Head of Compliance Jr. Portfolio Manager



# Fund Size (PkR mn; as on Jun 29, 2018):

Fund Size including fund of funds

NAV (PkR):

Sharpe Ratio\*

Standard Deviation\*

Wtd. Average Maturity (months):

Total Expense Ratio\*\*\*

329.98

117.3198

117.3198

117.389

117.58

1199%

	Fund Performance		ВМ	AGIF
	Since Inception Ret	urn	9.90%	8.86%
	YTD		6.35%	4.79%
	Month (June '18):		6.98%	5.93%
	Credit Quality (as %	of Total Assets)		
	Govt. Sec / Guar.	0.00%	A	0.00%
	AAA	0.14%	A-	0.00%
	AA+	40.18%	BBB+	0.00%
Ī	AA	9.64%	BBB	0.00%
	AA-	47.21%	Below IG	0.00%
	A+	0.91%	MTS/NR/UR	1.90%
	TEC/Sukuk Holding	c (% of Total Assets)		

 TFC/Sukuk Holdings (% of Total Assets)

 The bank of Punjab Ltd - (23-Dec-2016)
 8.20%

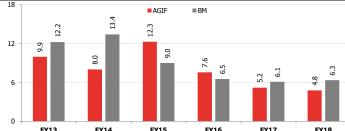
 International Brands Ltd. SUKUK (15-11-17)
 7.13%

 HBL TFC - (19-Feb-2016)
 3.70%

 Dawood Hercules Corp Limited Sukuk (16-11-2017)
 2.50%

 Dubai Islamic Bank Sukuk - (14-Jul-2017)
 0.91%





•	.13 .	124		1110	1117	1110							
<b>Details of</b>	Non-Complia	nt Investme	nts										
	Name		Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
Dalling Da	Access o												
Rolling Re		Jul-17	A 47	Con 17	0-1-17	No. 17	Dec 17	Jan. 10	Feb-18	May 10	Ann 10	May 10	J 10
	Jun-17		Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18		Mar-18	Apr-18	May-18	Jun-18
AGIF	2.91%	5.12%	2.68%	3.83%	5.30%	4.81%	4.23%	5.21%	3.15%	6.12%	2.93%	6.77%	5.93%
BM	6.16%	6.14%	6.15%	6.16%	6.17%	6.18%	6.21%	6.23%	6.44%	6.51%	6.51%	6.59%	6.98%
Cindle Ma	drave! Wolfaw	o Fund (CM/V	/E\										

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.1.973 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.4247/0.38%

### Disclaimer

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- \* Calculated on 12-month trailing data.
- \*\*Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- \*\*\*This include 0.3369% representing government levy, Worker's Welfare Fund and SECP Fee.
- <sup>1</sup> AGIF Management fee has been revised from March 12, 2018 through Fourth Supplemental Offering Document duly approved by SECP on March 7, 2018 Selling & marketing expense for the period ended June, 2018, PKR Mn 0.071



MUFAP's Recommended Format

## Alfalah GHP Income Multiplier Fund

Fund Stability Rating: "A+(f)" by PACRA 30-Jun-18

AMC Rating: "AM2+" by PACRA 22-Dec-17

The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Category: Aggressive Income Fund Type: Open Ended Benchmark: 12 Month KIBOR Launch Date: June 15, 2007 Par Value: PKR 50/-**Pricing: Forward Day** Sales Load: 3.00% Risk Profile: High

Leverage: Nil

Management Fee: 1.25% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

**Investment Committee** Maheen Rahman Noman Soomro **Nabeel Malik Muddasir Ahmed Shaikh** 

Shariq Mukhtar Hashmi

Kashif Kasim

**Chief Operating Officer Chief Investment Officer** Head of Investment Advisory/ Senior Portfolio Manager **Head of Compliance** Jr. Portfolio Manager

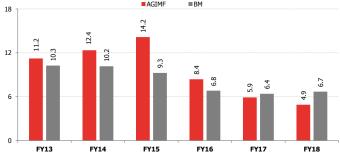
**Chief Executive Officer** 

100 ■ May **■** June 90 64.0 80 70 60 50 40 18.9 30 20 2.5 10 - 0.2 Rev. Repo ag. other Secs. Guar./ Ijara Sukuk CPs Cash FFCs/Sukuks Spread Trans Repo ag. (

Fund Statistics	
+Fund Size (PkR mn; as on June 29, 2018):	354.59
Fund Size inluding fund of fund schemes	655.51
NAV (PkR):	55.8546
Sharpe Ratio*	-0.91
Standard Deviation*	1.28%
Wtd. Average Maturity (months):	49.01
Total Expense Ratio***	2.02%

Since Inception		10.59%	5.98%
YTD		6.69%	4.90%
Month (June '18):		7.42%	4.67%
Credit Quality (as %	6 of Total Assets)		
Gov. Secs.	0.0%	A	0.0%
AAA	0.1%	A-	0.0%
AA+	13.5%	BBB+	0.0%
AA	33.8%	ВВВ	0.0%
AA-	43.0%	Below IG	0.0%
A+	7.4%	NR/UR/MTS	2.2%

+Amount invested by fund of funds is Rs. 301 million subtracted from total



Top Ten TFC/Sukuk Holdings (% of Total Assets)	
The bank of Punjab (23-Dec-2016)	14.07%
International Brands- sukuk (15-11-17)	13.05%
Dawood Hercules Sukuk II (01-03-18)	8.71%
Dawood Hercules Corp LTD. SUKUK (16-11-17)	6.98%
Jahangir Siddiqui Company Ltd (24-June-2016)	5.50%
Habib Bank TFC (19-Feb-2016)	5.42%
Askari Bank Ltd (30-09-14)	5.01%
JS Bank Ltd TFC (14-Dec-2016)	4.45%
Dubai Islamic Bank Sukuk - (14-Jul-2017)	2.96%
TPL Corp Ltd- TFC (19-12-17)	2.18%

					Value before		Provisioning		Value after		% Gross		% Net	
Name			Туре		Provisioning		Held, if any		Provisioning		Assets		Assets	
Bank of Punjab-TFC Single Entity					96,970,769		0		96,970,769		14.07%		14.79%	
International Brands Limited-TFC S			Single Entity		90000000		0		90,000,000		13.05%		13.73%	
Dawood Hercules Corp limited-TFC Si			Single Entity		108,134,760		0		108,134,760		15.69%		16.50%	
Commercial E	Banks		Sector		220,009,739		0		220,009,739		31.91%		33.56%	
1- Year Roll	ling Returns													
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	
AGIMF	7.07%	5.08%	2.78%	4.73%	5.41%	5.11%	4.17%	5.75%	3.20%	6.96%	0.61%	8.93%	4.67%	
BM	6.46%	6.46%	6.46%	6.47%	6.47%	6.47%	6.49%	6.53%	6.74%	6.85%	6.91%	7.05%	7.42%	

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.454mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.3795 / 0.71%

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<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> This include 0.3625% representing government levy, Worker's Welfare Fund and SECP Fee.

<sup>\*\*\*\*</sup> Due to reduction in Net Assets

## Alfalah GHP Islamic Income Fund

Fund Stability Rating: "A+(f)" by PACRA 30-Jun-18 AMC Rating: "AM2+" by PACRA 22-Dec-17

The investment objective of Alfalah GHP Islamic Income Fund (AGIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Basic Information
<b>Category: Islamic Income Scheme</b>
Fund Type: Open Ended
***Benchmark: Avg. 6 Mth Dep.
Rates - 3 Islamic Banks provided
by MUFAP
Launch Date: December 3, 2009
Par Value: 100
Pricing: Forward Day
Sales Load: 1.00%
Risk Profile: Low

Management Fee: 1.00% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-

**Trustee: CDC Pakistan Limited** Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange **Dealing Days: Monday - Friday** Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

**Investment Com** Maheen Rahman **Chief Executive Officer Chief Operating Officer** Noman Soomro Nabeel Malik **Chief Investment Officer Muddasir Ahmed Shaikh** Head of Investment Advisory/ Senior Portfolio Manager Shariq Mukhtar Hashmi **Head of Compliance** Kashif Kasim Jr. Portfolio Manager

### Asset Allocation (as % of Total A 100 May ■ June 90 80 70 60 50 40 30 20 10 56.9 29.8 1.8 Plac. with Banks/DFIs Plac. with NBFCs Others Repo ag. GS Backed/ . Guar. CPs TFCs/Sukuks Cash T-Bills Spread Trans. PIBs

Fund Statistics +Fund Size (PkR mn; as on Jun 29, 2018): 1,539,22 Fund size including fund of fund schemes 4.435.39 NAV (PkR): 105.4930 Wtd. Average Maturity (months): 24.21 Total Expense Ratio\*\* 1.54% AGIIF

Since Inception Re	turn*		6.08%	6.96%
YTD			2.44%	4.22%
Month (June '18):			2.38%	4.40%
Credit Quality (as %	% of Total Assets)			
Govt. Guar.	0.00%	Α		0.00%
AAA	7.71%	A-		0.00%
AA+	0.90%	BBB+		0.00%
AA	24.62%	BBB		0.00%
AA-	24.47%	Below IG		0.00%
A+	40.86%	NR/UR		1.45%



+Amount invested by fund of funds is Rs. 2896 million subtracted from total



						Value before		Provisioning	Value after	% Gross
Detai	ils of No	n-Complian	it Investmen	ıts****						
	FY13	S FY	Y14 I	FY15	FY16	FY17	FY18			
0 -					4	3.26	2.44	Fatima Fertilizer Compa K. Electric Sukuk - 7 yea	ny Ltd - Sukuk (28-Nov-20 r (17-June-2015)	016)
	7.	6.02	6.6	6.4	1.91	5.35	22	Hascol Petroleum Ltd Su	kuk (07-Jan-2016)	

					value before		Provisioning		value after		% Gross		% Net	
Name			Туре		Provisioning		Held, if any		Provisioning		Assets		Assets	
Dubai Islamic	ubai Islamic Bank Single Entity			710,798,240		0		710,798,240		15.93%		16.03%		
4 1/ 5 1														
1 Year - Roll	ling Returns													
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	
AGIIF	7.43%	2.98%	2.92%	4.63%	4.38%	4.62%	4.59%	4.14%	3.66%	4.99%	2.54%	5.89%	4.40%	
ВМ	2.37%	2.39%	2.31%	2.34%	2.51%	2.57%	2.61%	2.52%	2.50%	2.48%	2.34%	2.36%	2.38%	
Sindh Worke	ers' Welfare	Fund (SWV	VF)											

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.6.903 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.1642/0.16%

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Selling & marketing expense - for the period ended June, 2018, PKR Mn 1.358



<sup>\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*</sup> This include 0.3028% representing government levy, Worker's Welfare Fund and SECP Fee.

<sup>\*\*\*\*\*</sup>Due to reduction in Net assets

# Alfalah GHP Alpha Fund

AMC Rating: "AM2+" by PACRA 22-Dec-17

### **Investment Objective**

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

### **Basic Information** Category: Equity Scheme **Fund Type: Open Ended** Benchmark: KSE100 Launch Date: Sept 9, 2008 Par Value: PKR 50/-**Pricing: Forward Day**

Management Fee: 1.75% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-**Trustee: CDC Pakistan Limited** Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

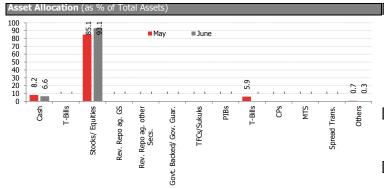
Maheen Rahman **Noman Soomro Nabeel Malik** 

**Chief Operating Officer Chief Invesment Officer Muddasir Ahmed Shaikh** Head of Investment Advisory/ Senior Portfolio Manager Shariq Mukhtar Hashmi **Head of Compliance** Kashif Kasim Jr. Portfolio Manager

**Chief Executive Officer** 

Risk Profile: High Leverage: Nil

Sales Load: 3.00%

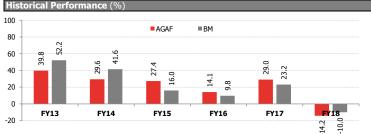


**Fund Statistics** +Fund Size (PkR mn; as on June 29, 2018): 1,636.22 Fund size including fund of fund schemes 1,891.97 NAV (PkR): 72.52 Sharpe Ratio \* -0.79 Information Ratio\* -0.19 Standard Deviation\* 23.43% Total Expense Ratio\*\*\* 3.38%

AGAF Fund Performance Since Inception\*\* 16.62% 20.48% YTD -10.00% -14.18% Month (June '18): -2.18% -1.76%

<b>Asset Allocation</b> (Sector Wise as a % of Total Assets)	
Commercial Banks	26.38%
Oil & Gas Exploration Companies	24.59%
Fertilizer	17.56%
Cement	6.22%
Power Generation & Distribution	5.53%
Others	12.85%
Total	93.14%

### +Amount invested by fund of funds is Rs. 256 million subtracted from total



Top 10 Holdings (% of Total Assets)	
Oil & Gas Dev.Co	7.92%
Pak Petroleum Ltd.	7.59%
Engro Fertilizer Limited	6.16%
Habib Bank Ltd	6.00%
United Bank Ltd.	5.16%
Engro Corporation Limited	5.06%
Pakistan Oilfields Ltd.	4.99%
Fauji Fertilizer Co. Ltd.	4.81%
Bank Al-Falah Limited	4.38%
Mari Petroleum Company Limited	4.09%

<b>Details of Non-Compliant</b>	Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 - Year Rolling Returns													
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
AGAF	-8.08%	-2.19%	-10.30%	0.26%	-5.35%	0.58%	0.52%	7.07%	-2.10%	4.91%	-1.55%	-4.14%	-1.76%
BM	-7.96%	-1.19%	-10.44%	2.92%	-6.58%	0.99%	1.15%	8.84%	-1.84%	5.37%	-0.16%	-5.81%	-2.18%

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 11.039mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.4232 / 0.50%

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Selling & marketing expenses - for the period ended June, 2018, PKR Mn 9.366



<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> This include 0.3844% representing government levy, Worker's Welfare Fund and SECP Fee.

## Alfalah GHP Stock Fund

AMC Rating: "AM2+" by PACRA 22-Dec-17

### Investment Objective

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.

Basic Information
Category: Equity Scheme
Fund Type: Open Ended
Benchmark: KSE-100
Launch Date: July 15, 2008
Par Value: 100
Pricing: Forward Day
Sales Load: 2.50%
Risk Profile: High

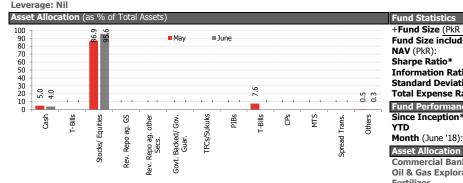
Management Fee: 2.00%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: EY Ford Rhodes. Chartered Account

Auditor: EY Ford Rhodes, Chartered Accountants Listing: Pakistan Stock Exchange

Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Investment Committee

Maheen Rahman
Chief Executive Officer
Noman Soomro
Chief Operating Officer
Nabeel Malik
Chief Investment Officer
Muddasir Ahmed Shaikh
Head of Investment Advisory/
Senior Portfolio Manager

Shariq Mukhtar Hashmi
Head of Compliance
Kashif Kasim
Jr. Portfolio Manager



+Fund Size (PkR mn; as on June 29, 2018): 2,152,55 Fund Size including fund of fund schemes 2,413.92 NAV (PkR): 133.97 Sharpe Ratio\* -1.42Information Ratio\* -0.65 Standard Deviation\* 18.94% Total Expense Ratio\*\*\* 3.47% Fund Performance
Since Inception\* 14.41% 23.63% -10.00% -14.61% **YTD** 

 Asset Allocation (Sector Wise as a % of Total Assets)
 27.21%

 Commercial Banks
 27.21%

 Oil & Gas Exploration Companies
 24.75%

 Fertilizer
 18.11%

 Cement
 6.67%

 Power Generation & Distribution
 5.63%

 Others
 13.25%

-2.18%

-1.73%

Total 95.62% Top 10 Holdings (% of Total Assets) Oil & Gas Dev.Co 8.27% Pak Petroleum Ltd. 7.64% **Engro Fertilizer Limited** 6.40% **Habib Bank Ltd** 6.20% United Bank Ltd. 5.35% **Engro Corporation Limited** 5.18% Fauji Fertilizer Co. Ltd. 4.91% Pakistan Oilfields Ltd. 4.68% **Bank Al-Falah Limited** 4.44% **Mari Petroleum Company Limited** 4.16%

+Amount invested by fund of funds is Rs. 261 million subtracted from total
Historical Performance (%)



<b>Details of Non-Compliant</b>	Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 year - Ro	lling Returns												
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
AGSF	-8.08%	-2.30%	-10.49%	-0.02%	-5.48%	0.63%	0.51%	7.14%	-2.10%	5.02%	-1.52%	-4.17%	-1.73%
BM	-7.96%	-1.19%	-10.44%	2.92%	-6.58%	0.99%	1.15%	8.84%	-1.84%	5.37%	-0.16%	-5.81%	-2.18%

### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.17.625 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.9782/0.62%

### Disclaimer

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- \* Calculated on 12-month trailing data.
- \*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- \*\*\* This include 0.4149% representing government levy, Worker's Welfare Fund and SECP Fee.

Selling & marketing expense - for the period ended June, 2018, PKR Mn 13.861



Management Fee: 2.00%

## Alfalah GHP Islamic Stock Fund

AMC Rating: "AM2+" by PACRA 22-Dec-17

### Investment Objective

Category: Islamic Equity Scheme

Alfalah GHP Islamic Stock Fund (AGISF) is an Open Ended Shariah Compliant Islamic Equity Fund; The investment objective of the Fund is to achieve long term capital growth by investing primarily in shariah compliant equity securities.

Maheen Rahman

Fund Type: Open Ended Benchmark: KMI 30 Index Performance Launch Date: September 4, 2007 Par Value: PKR 50/- Pricing: Forward Day Sales Load: 3.00% Risk Profile: High	Min. Initial Investme Min. Subseq. Investm Trustee: CDC Pakista  Auditor: A.F Fergusor Listing: Pakistan Stoo Dealing Days: Monda Cut-off Time: 9:00 an Leverage: Nil	nt: PKR 5,000/- lent: PKR 1,000/- n Limited a & Co. Pakistan k Exchange y - Friday	Maneen Kanman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Kashif Kasim	Chief Executive On Chief Operating Of Chief Investment O Head of Investmen Senior Portfolio Ma Head of Complianc Jr. Portfolio Manag	ficer Officer at Advisory/ anager e
Asset Allocation (as % of Total Ass   100	sets) ■May ■June		Fund Statistics +Fund Size (PkR mn; as on June 29, Fund size including fund of fund s NAV (PkR): Sharpe Ratio* Standard Deviation* Information Ratio* Total Expense Ratio***		3,939.26 4,383.25 62.3128 -1.11 17.97% -0.61 3,42%
Cash 10.2 Cash 10.2 Stocks/ Equities Rev. Repo ag. Other - Rev. Repo ag. Other - Cash 10.2 Cash	Govt. Backed/ Gov. Guar.  TFCs/Sukuks P1Bs 7-Bills	CPs MTS Spread Trans Others 0.9	Fund Performance Since Inception** YTD Month (June '18): Asset Allocation (Sector Wise as a 9 Oil & Gas Exploration Companies Fertilizer Cement Power Generation & Distribution	BM 8.24% -9.59% -2.63% % of Total Assets)	AGISF 9.08% -14.43% -2.26% 31.08% 17.94% 10.48% 9.19%
+Amount invested by fund of funds  Historical Performance (%)  100 80 60 40 20 100 80 40 20	is Rs. 444 million subtracted  ### AGISF ### BM  ### AGISF ### AGISF ### BM  ### AGISF ### AGISF ### BM  ### AGISF ### AGI	from total	Engineering Others Total Top 10 Holdings (% of Total Assets Oil & Gas Dev.Co Pak Petroleum Ltd. Pakistan Oilfields Ltd. Engro Corporation Limited Hub Power Company Limited	)	4.64% 15.61% 88.94% 10.11% 9.31% 7.43% 6.91% 6.52%
0 -20 -40 FY13 FY14	FY15 FY16	FY17 FY18 4 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Engro Fertilizer Limited Lucky Cement Limited Mari Petroleum Company Limited Meezan Bank Ltd. Fauji Fertilizer Co. Ltd.  Provisioning Value aft		6.28% 5.06% 4.24% 3.06% 2.74%
1 - Year Rolling Returns Jun-17 Jul-1: AGISF -9.12% -0.809		Provisioning Oct-17 Nov-17	Held, if any Provisioni  Dec-17 Jan-18 Feb-18 -0.05% 6.87% -2.50%	ng Assets  Mar-18 Apr-18 May-	Assets

### -10.12% Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 45.637 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.6488/0.89%

0.76%

8.74%

-2.02%

5.31%

0.05%

1.19%

BM

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### Disclosure

The fund has been reclassified from Islamic Asset Allocation Fund (Risk profile Moderate to High) to Islamic Stock Fund (Risk profile High) with effect from May 04, 2015. In this connection, the fund has been renamed as Alfalah GHP Islamic Stock Fund and its benchmark has been changed to the KMI-30 Index. The past period returns are of Alfalah GHP Islamic Fund. The YTD benchmark calculation and the MTB benchmark calculation are based entirely on the new

- \* Calculated on 12-month trailing data.
- \*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- \*\*\* This include 0.3955% representing government levy, Worker's Welfare Fund and SECP Fee.

-11.94%

2.49%

-5.80%



-5.25%

-2.63%

**Chief Executive Officer** 

Selling & marketing expenses- for the period ended June, 2018, PKR Mn 32.957

0.72%

## Alfalah GHP Value Fund

AMC Rating: "AM2+" by PACRA 22-Dec-17

### Investment Objective

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

Basic Information
Category: Asset Alloc. Scheme
Fund Type: Open Ended
Benchmark: Weighted average of
KSE-100 Index and 6-months
PKRV rate based on actual
allocation of the fund\*\*\*\*
Launch Date: October 29, 2005
Par Value: PKR 50/Pricing: Forward Day
Sales Load: 3.00%

**Risk Profile: Moderate to High** 

Management Fee: 2.00% Min. Initial Investment: PKR 5,000/-Min. Subsquent Investment: PKR 1,000/-

Auditor: A.F Ferguson & Co. Pakistan

Trustee: CDC Pakistan Limited Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil Investment Committee
Maheen Rahman
Noman Soomro
Nabeel Malik

Chief Executive Officer Chief Operating Officer Chief Investment Officer

Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Head of Investment Advisory/ Senior Portfolio Manager Head of Compliance Jr. Portfolio Manager

Kashif Kasim

Asset Allocation (as % of Total A 100 73.2 75.5 90 80 May ■ June 70 60 50 40 19.1 15.5 30 20 5.8 7. 4. 0.8 Others Cash T-Bills GS F-Bills CPs MTS Stocks/ Equities TFCs/Sukuks PIBS . Repo ag. other Secs. Spread Trans. Backed/ Gov. Guar Rev. Repo ag. Govt.

 Fund Statistics

 Fund Size (PkR mn; as on June 29, 2018):
 2,137.47

 NAV (PkR):
 61.9843

 Sharpe Ratio\*
 -1.43

 Information Ratio
 -0.90

 Standard Deviation\*
 16.14%

 Total Expense Ratio\*\*\*
 3.40%

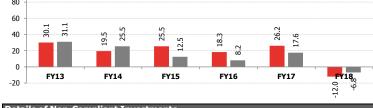
Fund Performance	ВМ	AGVF
Since Inception**	10.83%	10.51%
YTD	-6.76%	-12.04%
Month (June '18):	-1.48%	-1.33%
Asset Allocation (Sector Wise as a % of To	tal Assets)	
Commercial Banks		21.42%
Oil & Gas Exploration Companies		19.78%
Fertilizer		14.27%
Power Generation & Distribution		4.83%
Cement		4.80%
Othora		10 200/-

Total

**MCB Bank Limited** 

Top 10 Holdings (% of Total As Oil & Gas Dev.Co 6.37% Pak Petroleum Ltd. 6.04% **Engro Fertilizer Limited** 4.99% **Habib Bank Ltd** 4.71% Pakistan Oilfields Ltd. 4.10% United Bank Ltd. 4.07% **Engro Corporation Limited** 4.04% Fauii Fertilizer Co. Ltd. 3.89% Bank Al-Falah Limited 3.65%

	nt invested by fund of		0 million su	ubtracted fi	rom total	
Histo	orical Performance (º	%)				
100	■ AGVF	■BM				
80 -						



<b>Details of Non-Compliant</b>	Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets
Agritech Limited	Term Finance Cert.	5,705,000	-5,705,000	0	0.0%	0.0%

1- Year Rol	ling Returns												
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
AGVF	-6.83%	-2.11%	-8.94%	0.27%	-4.32%	0.50%	0.35%	5.88%	-1.76%	4.07%	-1.17%	-3.39%	-1.33%
ВМ	-5.52%	-0.95%	-7.93%	2.19%	-4.61%	0.86%	0.97%	6.48%	-1.20%	3.95%	-0.07%	-4.33%	-1.48%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 12.04mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.3492 / 0.50%.

### Disclaime

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

Selling & marketing expenses - for the period ended June, 2018, PKR Mn 12.013



75.49%

3.47%

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

<sup>\*\*\*</sup> This include 0.4050% representing government levy, Worker's Welfare Fund and SECP Fee.

## Alfalah GHP Prosperity Planning Fund

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 22-Dec-17

Alfalah GHP Prosperity Planning Fund is an Open-ended Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Collective Investment Scheme in line with the risk tolerance of the investor.

Basic Information		Investment Committee	
Category: Fund of Funds Scheme	Risk Profile: Plan Specific	Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Management Fee: 1%*	Noman Soomro	Chief Operating Officer
Benchmark:	Min. Initial Investment: PKR 500/- *****	Nabeel Malik	Chief Investment Officer
AGHP CAP: Weighted average return of KSE 100 and 6 months PKRV on the basis of actual investments in underlying schemes.	Min. Subseq. Investment: PKR 100/- Trustee: CDC Pakistan Limited	Muddasir Ahmed Shaikh	Head of Investment Advisory/ Senior Portfolio Manager
AGHP MAP: Weighted average return of KSE 100 and 6 months KIBOR on the basis of actual	Launch Date: Sep 11, 2015	Shariq Mukhtar Hashmi	Head of Compliance
investments in underlying schemes.	Par Value: 100	Kashif Kasim	Jr. Portfolio Manager
AGHP AAP: Weighted average return of KSE 100	Auditor: EY Ford Rhodes, Chartered Accountants		
index and 6 month KIBOR on the basis of actual	Dealing Days: Monday - Friday		
investments in underlying schemes.	Listing: Pakistan Stock Exchange		
Pricing: Forward Day	Leverage: Nil		
	Cut-off Time: 9:00 am - 4:00 pm		
'AGPPF-Active Front end load: 2%	AGPPF-Active Back end load: 0%		
AGPPF-Moderate Front end load: 1.5%	AGPPF-Moderate Back end load: 0%		
AGPPF-Conservative Front end load: 1%	AGPPF-Conservative back end load: 0%		
Alfalah GHP Active Allocation Plan (Holdings	s as % of Total Assets)	Alfalah GHP Active Allocation Plan	
Holdir	ngs	Fund Size (PkR mn; as on Jun 29, 2018):	501.94
May	June	NAV (PkR):	106.9908

/ a.a	mocation in the tribianty		And an Active Anocation Figure			
	Holdir	ngs	Fund Size (PkR mn; as on Jun 29, 201	8):	501.94	
	May	June	NAV (PkR):		106.9908	
Cash	0.96%	0.95%	Total Expense Ratio**		0.34%	
Equity	60.79%	60.26%				
Income	25.61%	25.96%	Performance	ВМ	AGAAP	
Money Market	12.60%	12.79%	Since Inception Return****	8.08%	4.97%	
Others	0.04%	0.04%	YTD	-4.49%	-8.88%	
Total	100.00%	100.00%	Month	-1.08%	-0.93%	
iotai	100.00%	100.0070	Mondi	-1.0070	-0.5570	
Alfalah GHP Modera	te Allocation Plan (Hold	dings as % of Total	ets) Alfalah GHP Moderate Allocation Pl	an		
	Holdir	ngs	Fund Size (PkR mn; as on Jun 29, 201	8):	546.31	
	May	June	NAV (PkR):	•	104.1429	
Cash	0.53%	0.38%	Total Expense Ratio***		0.38%	
Equity	37.06%	36.69%	·			
Income	52.00%	52.35%	Performance	ВМ	AGMAP	
Money Market	10.29%	10.47%	Since Inception Return****	7.73%	5.90%	
Others	0.11%	0.11%	YTD	0.95%	-2.63%	
Total	100.00%	100.00%	Month	-0.44%	-0.44%	
Alfalah GHP Conserv	vative Allocation Plan (	Holdings as % of T	Assets) Alfalah GHP Conservative Allocatio	n Plan		
Andidit offi consci	Holdir		Fund Size (PkR mn; as on Jun 29, 201		383.35	
	May	June	NAV (PkR):	•	111.0199	
Cash	3.54%	3.71%	Total Expense Ratio****		0.54%	
Equity	17.06%	16.71%	•			
Income	35.39%	35.46%	Performance	ВМ	AGCAP	
Money Market	43.57%	43.69%	Since Inception Return****	7.13%	5.31%	
Others	0.43%	0.44%	YTD	3.76%	0.98%	

	Holdi	ngs	Fund Size (PkR mn; as on Jun 29, 201	8):	383.35
	May	June	NAV (PkR):		111.0199
Cash	3.54%	3.71%	Total Expense Ratio****		0.54%
Equity	17.06%	16.71%			
Income	35.39%	35.46%	<u>Performance</u>	BM	AGCAP
Money Market	43.57%	43.69%	Since Inception Return****	7.13%	5.31%
Others	0.43%	0.44%	YTD	3.76%	0.98%
Total	100.00%	100.00%	Month	0.10%	0.03%

					Value before	Pi	ovisionin	g	Value after		% Gross		% Net
und Name		Туре	•		Provisioning	Н	eld, if any	/	Provisioning		Assets		Assets
falah GHP	Active Allocatio	n Plan (1 Year	-Rolling Returns	;)									
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	Mav-18	Jun-18
AGAAP	-5.90%	-2.16%	-6.56%	0.16%	-3.05%	0.50%	0.40%	4.11%	-1.10%	3.00%	-0.82%	-2.39%	-0.93%
ВМ	-5.56%	-1.21%	-6.34%	1.99%	-3.62%	0.83%	0.93%	5.18%	-0.81%	3.34%	0.12%	-3.36%	-1.08%
IC-L-L-CUID	Moderate Alloca	tion Dlan (1 V	as Polling Bot	INDO)									
	' Mouel ale Alloca	ilion Pian (± 19	ear -koming kett										
Ifalan GHP	1 17												
AGMAP	Jun-17 -2.83%	Jul-17 -0.51%	Aug-17 -3,56%	Sep-17 0,22%	0ct-17 -1.43%	0.44%	Dec-17 0.35%	Jan-18 2.57%	Feb-18 -0.63%	Mar-18 2.11%	Apr-18 -0.47%	May-18 -1.18%	-0.44%

Alfalah GHI	P Conservativ	e Allocation Plan	(1 Year -Rolling F	Returns)									
AGCAP	-1.17%	-0.03%	-1.58%	0.28%	-0.55%	0.41%	0.34%	1.45%	-0.17%	1.23%	-0.03%	-0.37%	0.03%
BM	-0.95%	0.27%	-1.32%	0.90%	-0.61%	0.59%	0.61%	1.87%	0.06%	1.44%	0.42%	-0.59%	0.10%

AG-AAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.307mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.2786 / 0.24%.

AG-MAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2.509mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.4782 / 0.45%.

AG-CAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.976mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.2828 / 0.26%.

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<sup>\*</sup> Not Applicable, if invested in funds managed by AGIML

<sup>\*\*</sup>AGAAP: This include 0.0893% representing government levy, Worker's Welfare Fund and SECP Fee

<sup>\*\*\*\*</sup>AGMAP: This include 0.0883% representing government levy, Worker's Welfare Fund and SECP Fee

<sup>\*\*\*\*</sup>AGCAP: This include 0.1050% representing government levy, Worker's Welfare Fund and SECP Fee
\*\*\*\*\* Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

<sup>\*\*\*\*\*</sup> AGPPF Minimum investment has been revised from April 02, 2018 through Second Supplemental Offering Document duly approved by SECP on March 01, 2018.

## Alfalah GHP Islamic Prosperity Planning Fund

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 22-Dec-17

**Basic Information** 

Investment Objective

Alfalah GHP Islamic Prosperity Planning Fund is an Open-ended Shariah Complaint Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Shariah complaint Mutual funds in line with the risk tolerance of the investor.

Category: Shariah Fun	d of Funds Scheme	Risk Profile: Plan Specific	Maheen Rahman		Chief Executive Officer
Fund Type: Open E	nded	Management Fee: 1.25%*	Noman Soomro		Chief Operating Officer
Benchmark:		Min. Initial Investment: PKR 10,000/-	Nabeel Malik		Chief Investment Officer
	Avg. of KMI30 index and	Min. Subseq. Investment: PKR 1,000/-	Muddasir Ahmed Shaikh		Head of Investment Advisory/
avg. return on 6M depos		Trustee: CDC Pakistan Limited			Senior Portfolio Manager
	k as selected by MUFAP.	Launch Date: June 09, 2016	Shariq Mukhtar Hashmi		Head of Compliance
schemes. ******	vestments in underlying	AAP2 Launch Date: Nov 01, 2016 AAP3 Launch Date: June 21, 2017	Kashif Kasim		Jr. Portfolio Manager
	AAP3: Weighted Avg.	Par Value: 100			
of KMI30 index and a deposit rate of 3 (thr islamic bank as selec	ee) A or above rated	Auditor: A.F Ferguson & Co. Pakistan Dealing Days: Monday - Friday			
	of investment in equity	Listing: Pakistan Stock Exchange			
and income/ money		Cut-off Time: 9:00 am - 4:00 pm			
made by the allocation	on plan.	Leverage: Nil			
Pricing: Forward D	av	AGIPPF-BAP Back-end Load: 0%			
AGIPPF-BAP Front		AGIPPF-AAP Back-end Load *****			
AGIPPF-AAP Front	end Load: 2.5%	AGIPPF-AAP 2 Back-end Load******			
AGIPPF-AAP 2 From	nt-end Load: 2.5%	AGIPPF-AAP 3 Back-end Load******			
AGIPPF-AAP 3 From	nt-end Load: 2.5%				
Alfalah GHP Islami		<b>1 Plan</b> (Holdings as % of Total Assets)	Alfalah GHP Islamic Balanced Allocat		
	Holdings		Fund Size (PkR mn; as on Jun 29, 2018)	:	1,369.29
	May	June	NAV (PkR):		105.4384
Cash	0.45%	1.50%	Total Expense Ratio**		0.32%
Equity	17.26%	16.51%	<u>Performance</u>	ВМ	AGIBAP
Income	82.23%	81.94%	Since Inception Return******	3.67%	4.04%
Others	0.05%	0.06%	YTD	0.80%	0.52%
Total	100.00%	100.00%	Month	-0.27%	-0.08%
Alfalah GHP Islami	c Active Allocation Pl	lan (Holdings as % of Total Assets)	Alfalah GHP Islamic Active Allocation	Plan	
	Holdings		Fund Size (PkR mn; as on Jun 29, 2018)	:	849.87
	May	June	NAV (PkR):		97.9452
Cash	0.92%	0.36%	Total Expense Ratio***		0.47%
Equity	5.72%	0.00%	<u>Performance</u>	BM	AGIAAP
Income	93.35%	99.62%	Since Inception Return******	3.01%	2.21%
Others	0.01%	0.02%	YTD	-4.74%	-8.05%
Total	100.00%	100.00%	Month	0.32%	0.45%

iotai	100.00 /0	100.00 /0	Hondi	0.32 /0	0.4370	
Alfalah GHP Isla	mic Active Allocation	Plan 2 (Holdings as % of Total Assets)	Alfalah GHP Islamic Active Allocation	on Plan 2		
	Holdin	gs	Fund Size (PkR mn; as on Jun 29, 2018	3):	1,730.87	
	May	June	NAV (PkR):		92.4129	
Cash	0.17%	0.13%	Total Expense Ratio****		0.32%	
Equity	68.88%	68.46%	<u>Performance</u>	ВМ	AGIAAP2	
Income	30.92%	31.38%	Since Inception Return******	-1.30%	-1.01%	
Others	0.02%	0.03%	YTD .	-5.87%	-8.36%	
Total	100.00%	100.00%	Month	-1.72%	-1.45%	
Alfalah GHP Isla	mic Active Allocation	Plan 3 (Holdings as % of Total Assets)	Alfalah GHP Islamic Active Allocation	on Plan 3		
	Holdin	gs	Fund Size (PkR mn; as on Jun 29, 2018	3):	980.75	
	May	June	NAV (PkR):		95.2695	
Cash	0.39%	0.62%	Total Expense Ratio****		0.38%	
Equity	62.93%	62.64%	Performance	ВМ	AGIAAP3	
Income	36.67%	36.73%	Since Inception Return	-3.61%	-4.66%	
Others	0.01%	0.01%	YTD .	-3.37%	-4.44%	

otners		0.01%	0.01%		עוז		-3.3/%	-4.44%
Total		100.00%	100.00%		Month		-1.51%	-1.22%
Dotaile e	f Non Complia	ant Investments						
Details C	or Mon-Compile	ant investment	>					
				Value before	Provisioning	Value after	% Gross	% Net
Name	Fund Name		Type	Provisioning	Held, if any	Provisioning	Assets	Assets
Name	runu Name		туре	Provisioning	neiu, ii aliy	Provisioning	ASSELS	ASSELS
Alfalah (	GHP Islamic Ba	lanced Allocati	on Plan (1 Year -I	Rolling Returns)				
								14 40 1 40

AGIBAP	-0.94%	0.07%	-1.62%	0.26%	-0.48%	0.20%	0.14%	1.32%	-0.24%	1.13%	0.10%	-0.25%	-0.08%
BM	-1.47%	0.32%	-1.76%	0.58%	-0.62%	0.38%	0.33%	1.52%	-0.19%	1.09%	0.18%	-0.72%	-0.27%
Alfalah GH	HP Islamic A	ctive Allocation P	lan (1 Year -	Rolling Re	eturns)								

AGIAAP	-12.33%	-0.74%	-7.08%	0.04%	-2.41%	0.51%	0.27%	3.15%	-0.97%	2.25%	-0.19%	-3.25%	0.45%
BM	-7.27%	0.49%	-7.38%	1.48%	-2.77%	0.57%	0.54%	3.88%	-0.73%	2.48%	-0.01%	-3.21%	0.32%
Alfalah G	HP Islamic Ac	tive Allocation	Plan 2 (1 Yea	r -Rolling	Returns)								

AGIAAP2	-11.89%	-0.73%	-6.99%	0.03%	-2.39%	0.48%	0.26%	3.23%	-1.08%	2.54%	-0.18%	-2.04%	-1.45%
BM	-7.15%	0.47%	-7.33%	1.49%	-2.77%	0.66%	0.51%	3.97%	-0.86%	2.77%	-0.02%	-2.72%	-1.72%
Alfalah Gl	HP Islamic Ac	tive Allocation	Plan 3 (1 Yea	r -Rolling	Returns)	Nov-17	Doc-17	1an-10	Ech-19	Mar-10	Apr. 10	May-19	Tun-10

Alfalah GH	IP Islamic A	ctive Allocation I	Plan 3 (1 Yea	r -Rolling	Returns)								
AGIAAP3	-0.31%	-0.07%	-4.59%	0.20%	-1.42%	0.44%	0.37%	2.08%	-0.65%	1.90%	-0.08%	-1.31%	-1.22%
BM	-0.25%	0.41%	-4.63%	1.02%	-1.68%	0.49%	0.40%	2.48%	-0.52%	2.00%	0.00%	-1.70%	-1.51%

### Sindh Workers' Welfare Fund (SWWF)

AGIBAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.129mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.3949 / 0.38%.

AGIAAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.737mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.5459 / 0.51%.

AGIAAP2 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3.002mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.1603 / 0.16%

AGIAAP3 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

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<sup>\*</sup> Not Applicable, if invested in funds managed by AGIML

\*\*BAP: This include 0.0913% representing government levy, Worker's Welfare Fund and SECP Fee

\*\*\*AAP: This include 0.0899% representing government levy, Worker's Welfare Fund and SECP Fee

<sup>\*\*\*\*</sup>AAP 2: This include 0.0887% representing government levy, Worker's Welfare Fund and SECP Fee 

<sup>\*\*\*\*\*\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

### Alfalah GHP Islamic Pension Fund

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 22-Dec-17

Investment Objective

The objective of introducing Alfalah GHP Islamic Pension Fund is to provide individuals with a portable, individualized. Shariah Compliant, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions, and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

Category: Voluntary Islamic Pension Fund Scheme Fund Type: Open Ended
Launch Date: January 02, 2017
Min. Initial Investment: PKR 1,000/Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes, Chartered Accountants Cut-off Time: 9:00 am - 4:00 pm Dealing Days: Monday - Friday

Par Value: 100 Pricing Mechanism: Forward Frontend load: 3% Backend load: Nil Management Fee: 1.5%

Maheen Rahmar Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh

Shariq Mukhtar Hashmi Kashif Kasim

Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Investment Advisory/ Senior Portfolio Manager Head of Compliance Jr. Portfolio Manager

## Alfalah GHP Islamic Equity Sub F

Alfalah GHP Islamic Debt Sub Fund

Top Ten Holdings (as a % of total assets)	
Oil & Gas Dev.Co	8.71%
Pak Petroleum Ltd.	8.07%
Pakistan Oilfields Ltd.	7.17%
Engro Corporation Limited	7.16%
Hub Power Company Limited	6.66%
Engro Fertilizer Limited	6.06%
Mari Petroleum Company Limited	5.19%
Lucky Cement Limited	4.16%
Meezan Bank Ltd.	3.94%
Pakistan State Oil Co. Ltd.	3.50%

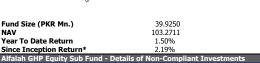
Sector Allocation (as a % of total assets) Oil & Gas Exploration Companies 29.14% Fertilizer 17.69% 9.92% Power Generation & Distribution 9.82% Oil & Gas Marketing Companies 5.98% Others 17.96%

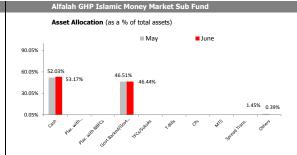
Fund Size (PKR Mn.) 38.4418 NAV 84.1777 Year To Date Return -13.44% Asset Allocation (as a % of total assets) 2.64% 6.85%

■ Bank Balance ■ Equity Investment ■ Others

Since Inception Return\* -10.93%

## Asset Allocation (as a % of total assets) 53.14% 60.50% 49.40% 30.50% 1.79% 1.33% 0.50%





Fund Size (PKR Mn.)	32.2500
NAV	103.9686
Year To Date Return	2.52%
Since Inception Return*	2.65%

		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Alfalah GHP Debt Sub Fund	l - Details of Non-Compliant Inves	tments				
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Alfalah GH	IP Money Ma	rket Sub Fund -	Details of Non-	Compliant In	vestments								
Name			Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
AGESF	-9.44%	-0.01%	-10.68%	0.05%	-5.95%	0.58%	. 0.11%	7.38%	-2.37%	4.41%	-0.18%	-4.38%	-2.08%
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
AGDSF	7.01%	-1.51%	1.16%	2.36%	2.53%	2.65%	. 2.53%	1.58%	-1.47%	-1.76%	4.40%	2.42%	2.86%
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
AGMMSF	2.71%	3.11%	2.76%	1.80%	2.53%	2.77%	. 2.33%	1.66%	0.80%	1.65%	4.41%	3.12%	2.82%

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.022mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0559 / 0.05%

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.025mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0793 / 0.08%.

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<sup>\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

### Alfalah GHP Pension Fund

**Fund: Not Yet Rated** 

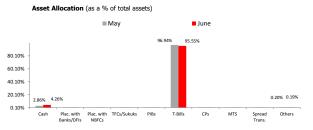
AMC: "AM2+" by PACRA 22-Dec-17

Investment Objective

The objective of introducing Alfalah GHP Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

Basic Information Category: Voluntary Pension Fund Scher Fund Type: Open Ended Par Value: 100 Maheen Rahman Chief Executive Officer Chief Operating Officer Noman Soomro Pricing Mechanism: Forward Launch Date: January 02, 2017 Min. Initial Investment: PKR 1,000/-Frontend load: 3% Nabeel Malik Chief Investment Officer Backend load: Nil Muddasir Ahmed Shaikh Head of Investment Advisory/ Trustee: CDC Pakistan Limited Management Fee: 1.5% Senior Portfolio Manager Auditor: EY Ford Rhodes, Chartered Accountants Shariq Mukhtar Hashmi Head of Compliance Cut-off Time: 9:00 am - 4:00 pm **Kashif Kasim** Jr. Portfolio Manager Dealing Days: Monday - Friday Alfalah GHP Equity Sub Fund Top Ten Holdings (as a % of total assets) Oil & Gas Dev.Co 7.00% Asset Allocation (as a % of total assets) Sector Allocation (as a % of total assets) Pakistan Oilfields Ltd. 6.14% Oil & Gas Exploration Companies 23.05% Habib Bank Ltd Pak Petroleum Ltd. 5.89% 5.76% Commercial Banks 22.27% 15.26% 0.69% Fertilizer 7 56% Engro Corporation Limited Engro Fertilizer Limited 5.66% Cement 7 30% 5.54% Power Generation & Distribution 6.66% United Bank Ltd. 4.95% Others 17.21% 4.37% Mari Petroleum Company Limited 4.15% Bank AL-Habib Limited Fund Size (PKR Mn.) 39.7687 NAV 82.2993 ■ Bank Balance ■ Equity Investment ■ Others Year To Date Return -12.30% -12.27% Since Inception Return<sup>3</sup> Alfalah GHP Debt Sub Fund Asset Allocation (as a % of total assets) Asset Allocation (as a % of total assets) June ■ May June





% Gross

Assets

% Net

Assets

Fund Size (PKR Mn.) 40.7258 NAV 105.4952 Year To Date Return 3.60% Since Inception Return<sup>3</sup> 3.66% /alue before

Туре

Fund Size (PKR Mn.) 36.0510 NAV 105.5925 Year To Date Return 3.65% Since Inception Return\*

Value after

Provisioning

Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets
Alfalah GHP Debt Sub Fund	<ul> <li>Details of Non-Compliant Inve</li> </ul>	stments				
		Value hefore	Drovicionina	Value after	% Gross	% Not

Provisioning

Provisioning

Held, if any

Name			Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
AGPESF	-8.87%	-0.90%	-9.81%	0.53%	-5.73%	0.73%	. 0.53%	7.93%	-2.04%	4.65%	-0.98%	-4.69%	-2.09%
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
AGPDSF	2.73%	3.45%	3.44%	3.58%	3.56%	3.39%	. 3.40%	3.44%	3.58%	3.52%	3.84%	3.35%	4.03%
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
AGPMMSF	2.87%	3.52%	3.51%	3.60%	3.46%	3.42%	. 3.43%	3.42%	3.61%	3.50%	3.95%	3.51%	4.15%

Sindh Workers' Welfare Fund (SWWF)

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.039mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0999 / 0.10%.

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.037mn. If the same were not made the NAV per ear return of scheme w ould be higher by Rs. 0.1072 / 0.11%

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns/profit lock in thereon are dependent on forces and factors affecting the capital markets. Past performance is not necessarily indicative of future results. Capital Preservation only applies to the unit holders who hold their investments until maturity date. All returns are calculated assuming reinvested dividends. Please read the Offering Document to understand the investment policies and risks involved. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.



<sup>\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

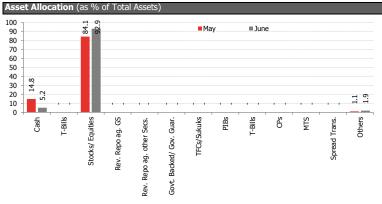
## Alfalah GHP Islamic Dedicated Equity Fund

AMC Rating: "AM2+" by PACRA 22-Dec-17

### Investment Objective

Alfalah GHP Islamic Dedicated Equity Fund (AGIDEF) is an Open-end Shariah Compliant Islamic Equity Fund. The objective of AGIDEF is to provide other 'Fund of Funds' Schemes an avenue for investing in Shariah Compliant Equities.

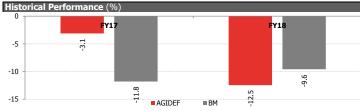
**Investment Committee** Category: Islamic Equity Scheme Management Fee: 1.25% Maheen Rahman **Chief Executive Officer** Min. Initial Investment: PKR 10.000/-Fund Type: Open Ended Noman Soomro **Chief Operating Officer** Min. Subseq. Investment: PKR 1,000/-Benchmark: KMI-30 Nabeel Malik **Chief Investment Officer Muddasir Ahmed Shaikh** Launch Date: May 23, 2017 Trustee: CDC Pakistan Limited Head of Investment Advisory/ Senior Portfolio Manager Par Value: 100 **Auditor: EY Ford Rhodes, Chartered Accountants** Shariq Mukhtar Hashmi **Pricing: Forward Day** Listing: Pakistan Stock Exchange **Head of Compliance** Sales Load\*: 1.50% Dealing Days: Monday - Friday **Kashif Kasim** Jr. Portfolio Manager Risk Profile: Moderate to High Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil



+Fund Size (PkR mn; as on June 29, 2018): 0.0 Fund Size including fund of funds 1643 NAV (PkR): 84.82 Sharpe Ratio\*\* N/M Information Ratio\*\* N/M Standard Deviation\*\* 2.59% Total Expense Ratio\*\*\* 2.61% Fund Performanc Since Inception AGIDEF -20.26% -15.18%

YTD	-9.59%	-12.45%
Month (June '18):	-2.63%	-2.23%
Asset Allocation (Sector Wise as a % of Total	al Assets)	
Oil & Gas Exploration Companies		33.08%
Fertilizer		18.61%
Cement		11.02%
Power Generation & Distribution		9.96%
Oil & Gas Marketing Companies		5.33%
Others		14.92%

+ Amount invested by fund of funds is Rs. 1643 million subtracted from total



Total	92.92%
Top 10 Holdings (% of Total Assets)	
Oil & Gas Dev.Co	10.82%
Pak Petroleum Ltd.	10.11%
Pakistan Oilfields Ltd.	8.02%
Hub Power Company Limited	7.23%
Engro Corporation Limited	7.16%
Engro Fertilizer Limited	6.64%
Lucky Cement Limited	5.28%
Mari Petroleum Company Limited	4.13%
Meezan Bank Ltd.	2.92%
Sui Northern Gas Ltd.	2.85%

<b>Details of Non-Compliant</b>	Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 year - Rol	lling Returns												
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
AGIDEF	-3.10%	0.09%	-11.09%	-0.12%	-5.11%	0.71%	0.42%	6.91%	-2.58%	4.74%	-0.28%	-3.50%	-2.23%
BM	-10.12%	0.72%	-11.94%	2.49%	-5.80%	1.19%	0.76%	8.74%	-2.02%	5.31%	0.05%	-5.25%	-2.63%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.0.000 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0000/0.00%

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

- \* Management Company may waive the Front-end Load fully or partially at its own discretion to any investor
- \*\* Calculated from since inception data.
- \*\*\* This include 0.3239% representing government levy, Worker's Welfare Fund and SECP Fee.



Selling & Marketing Expenses - for the period ended June, 2018 PKR Mn 4.694

## Alfalah GHP Islamic Value Fund

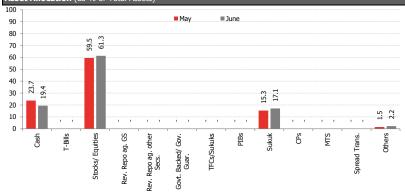
AMC Rating: "AM2+" by PACRA 22-Dec-17

Alfalah GHP Islamic Value Fund (AGIVF) is an Open-end Shariah Compliant Islamic Asset Allocation Fund. The objective of AGIVF is to earn a potentially high return through allocation of assets between Shari'ah Compliant Equity Instruments, Shari'ah Compliant Fixed Income Instruments and any other Shari'ah Compliant instrument as permitted by the SECP and Shari'ah

Basic Information Category: Shariah Comp. Asset Alloc. Scheme Investment Committee
Maheen Rahman Management Fee: 2.00% **Chief Executive Officer** Fund Type: Open Ended Min. Initial Investment: PKR 10,000 **Noman Soomro Chief Operating Officer** Min. Subsquent Investment: PKR 1,000/-Nabeel Malik Benchmark: KMI 30 Index and Six (6) months **Chief Investment Officer** average deposit rates of three (3) A rated Scheduled Islamic Banks or Islamic Banking Auditor: A.F Ferguson & Co. Pakistan windows of Conventional Banks as selected by MUFAP on the basis of actual proportion held by Muddasir Ahmed Shaikh Head of Investment Advisory/ the scheme. Launch Date: October 12, 2017 Trustee: CDC Pakistan Limited Senior Portfolio Manager Par Value: PKR 100/-Listing: Pakistan Stock Exchange Shariq Mukhtar Hashmi Head of Compliance Pricing: Forward Day Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Kashif Kasim Jr. Portfolio Manager Sales Load: 3.00% **Risk Profile: Moderately High** Leverage: Nil Asset Allocation (as % of Total Assets) **Fund Statistics** 100 +Fund Size (PkR mn; as on June 29, 2018): ■ June 90 Fund Size including fund of fund schemes: NAV (PkR): 80

Since Inception

YTD



290.44 290.44 100.53 Sharpe Ratio\* N/M Information Ratio N/M Standard Deviation\* N/M Total Expense Ratio\*\* 3.02% **Fund Performanc** AGVF

1.52%

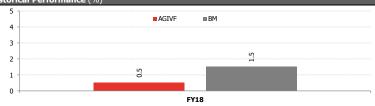
1.52%

0.53%

0.53%

Total		61.31%
Others		5.26%
Oil & Gas Marketing Companies		3.03%
Power Generation & Distribution		7.04%
Cement		7.51%
Fertilizer		13.27%
Oil & Gas Exploration Companies	•	25.20%
Asset Allocation (Sector Wise as a % of Too	tal Assets)	
Month (June '18):	-1.37%	-1.37%

+ Amount invested by fund of funds is Rs. 0 million subtracted from total



<b>Top 10 Holdings</b> (% of Total Assets)	
Dawood Hercules Corporation Ltd -Sukuk (16-Nov-17)	10.26%
Pak Petroleum Ltd.	8.11%
Oil & Gas Dev.Co	7.81%
International Brands Limited-Sukuk (28-Sep-17)	6.83%
Pakistan Oilfields Ltd.	5.93%
Engro Corporation Limited	5.72%
Engro Fertilizer Limited	4.93%
Hub Power Company Limited	4.64%
Mari Petroleum Company Limited	3.35%
Lucky Cement Limited	3.31%

Details of Non-Compliant Investments						
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1- Year Rol	ling Returns												
	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18
AGIVF	-	-	-	-	0.10%	0.23%	0.54%	1.38%	-1.38%	3.55%	-0.03%	-2.38%	-1.37%
BM	-	-	-	-	0.14%	0.21%	0.82%	2.42%	-1.22%	3.40%	0.20%	-2.94%	-1.37%
Sindh Work	ers' Welfare Fu	nd (SWWF)											

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.0047mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0016 / 0.0016%.

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Alfalah Investments

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> This include 0.3414% representing government levy, Worker's Welfare Fund and SECP Fee.

## Alfalah GHP Capital Preservation Fund - II

AMC Rating: "AM2+" by PACRA 22-Dec-17

The objective of Alfalah Capital Preservation Fund II is to provide capital preservation to investors upon maturity by dynamically allocating a portion of the Trust Property in fixed income instruments in capital protection segment, and remaining in equity market as Investment segment or any other SECP permitted investments to provide investors with better returns.

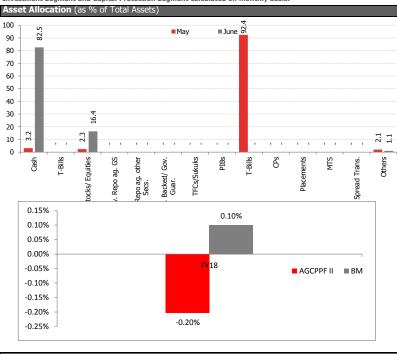
**Basic Information** Category: Capital Protected Fund Type: Open Ended Launch Date: May 10, 2018 Par Value: PKR 100/-**Pricing: Forward Day Risk Profile: Moderate to Low** 

Management Fee: 1.50%

Min. Initial Investment: PKR 10,000/-Sales Load: Front End 2.50%; Contingent: 5.00% Auditor: A.F Ferguson & Co. Pakistan **Trustee: CDC Pakistan Limited** Listing: Pakistan Stock Exchange **Dealing Days: Monday - Friday** Cut-off Time: 9:00 am - 4:00 pm

Benchmark: W.A Daily Return of KSE-100 Index and 3 Months Deposit Rate of a Double A or above rated Bank as selected by MUFAP and 6 months PKRV Rates based on the Fund's actual Proportion invested in the Investment Segment and Capital Protection Segment calculated on monthly basis.

### Maheen Rahman **Chief Executive Officer Noman Soomro Chief Operating Officer** Nabeel Malik **Chief Investment Officer** Muddasir Ahmed Shaikh Head of Investment Advisory/ Senior Portfolio Manager Shariq Mukhtar Hashmi **Head of Compliance Kashif Kasim** Jr. Portfolio Manager



Fund Statistics	
Fund Size (PKR mn); as on Jun 29 2018:	1,118.68
NAV (Pkr):	99.7972
Muliplier Range:	0.21-1.49
Total Expense Ratio**	0.3755%

Fund Performance	ВМ	AGCPF-II
Since Inception	0.10%	-0.20%
YTD	0.10%	-0.20%
Month (Jun 2018)	-0.27%	-0.46%
Asset Allocation (Sector Wise as a % of Total A	Assets)	
Oil & Gas Exploration Companies		7.31%
Fertilizer		3.30%
Commercial Banks		3.00%
Power Generation & Distribution		1.94%
Oil & Gas Marketing Companies		0.68%
Others		0.17%
Total		16.40%
Top 10 Holdings (% of Total Assets)		
Pak Petroleum Ltd.		2.49%
Oil & Gas Dev.Co		2.46%
Hub Power Company Limited		1.62%
Pakistan Oilfields Ltd.		1.39%
Engro Fertilizer Limited		1.23%
Engro Corporation Limited		1.05%
Mari Petroleum Company Limited		0.97%
Fauji Fertilizer Co. Ltd.		0.95%
Habib Bank Ltd		0.69%
Pakistan State Oil Co. Ltd.		0.68%

Value before Provisioning Value after % Gross Name Type Provisioning Held, if any Provisioning Assets	Details of Non-Compliant Inves	stments					
Name Type Provisioning Held, if any Provisioning Assets			Value before	Provisioning	Value after	% Gross	% Net
	Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1- Year Rolling Returns		
	May-18	Jun-18
AGCPF - II	0.26%	-0.46%
вм	0.37%	-0.27%

Sindh Workers' Welfare Fund (SWWF) The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.00mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0000 / 0.00%.

All Investments in mutual Fund are subject to market risks. The NAV of Units may go up or down based on the market conditions. Investors are advised in their own interest to carefully read the contents of the Offering Document, in particular the Investment Policies, Risk Factors, Taxation Policies and Warnings before making any investment decision. Capital Preservation only applies to unit holders who hold their investments until maturity date.

Alfalah Investments

<sup>\*\*</sup> This include 0.0444% representing government levy, Worker's Welfare Fund and SECP Fee.



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