# ALFALAH GHP

#### February, 2014

## **Fund Managers' Report**

#### Economic & Capital Markets Review

#### **Economic Review & Outlook**

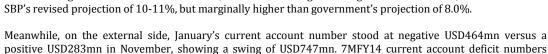
CPI numbers for February have come in at 7.93% YoY, as another MoM dip in perishable food prices kept the monthly CPI number stable YoY. Cumulative 8MFY14 CPI numbers now stand 8.7%. We project inflation during the remaining 4MFY14 to remain at ~8.0%, with FY14 average clocking in at around 8.5%, much lower than

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**Mfalah GHP Islamic Fund GI Islamic Income Fund** IGI Stock Fund Alfalah GHP Alpha Fund **Alfalah GHP Value Fund** 



now stand at USD2,055mn as opposed to USD441mn witnessed in the CPLY, mainly due to lower CSF receipts.

#### Money Market Review & Outlook

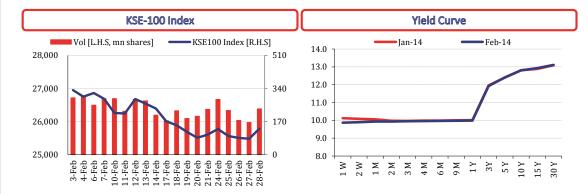
With a 2% real interest rate (DR at 10%), we expect status quo in this month's monetary policy statement. Nonetheless, since the government has to retire a hefty PKR439bn SBP borrowing during 3QFY14 as per IMF's quarterly criteria of March 2014, the only way to fund the fiscal deficit and retire the SBP borrowing would be through higher bank borrowing (as being witnessed) which is resulting in elevated money market yields. In the recent auction, the government sold Pakistan Investment Bonds (PIBs) worth PKR247bn, more than four times the target of Rs60bn it had set. Therefore, while the DR may remain stable, secondary market yields appear volatile

#### **Equity Market Review & Outlook**

After four strong months of MoM rises, the KSE-100 index came in for profit taking in February and declined 3.7% during the month to close at 25,783 points. Average traded volume during the month at 140.8 million shares was 25% lower than the previous month.

Corporate results announced during the month were a mixed bag as certain results exceeded market expectations, especially PSO which has already achieved its full year expected earnings in the first half. However, key corporate results also came in significantly below expectations, including NBP, NCL, Hubco, and Kapco. Moreover, net foreign inflows also declined to USD10mn in February versus USD32mn in January.

With the result season now over, we expect political developments and foreign flows to determine market direction going forward.



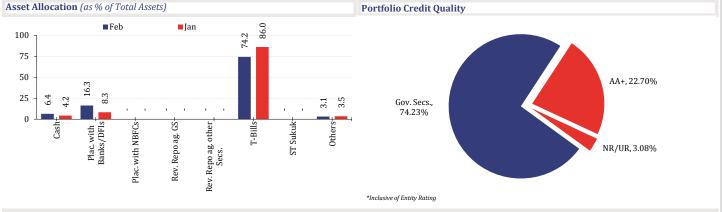
### **IGI Money Market Fund**

#### Rating: "AA+(f)" by PACRA

#### **Investment Objective**

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

Fund Basic Information			Investment Committe	e	
Category: Money Market Scheme	Management Fee: 0.80%		Chairperson	Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-		Member	Syed Muhammad Zeeshan	Chief Financial Officer
Benchmark: Avg. 3 Mth Dep. Rates of	Min. Subseq. Investment: PKR 1,000/-		Secretary	Ather Husain Medina	Chief Investment Officer
3 "AA" Rated Banks	Trustee: CDC Pakistan Limited		Member	Muddasir Ahmed Shaikh	Portfolio Manager
Launch Date: May 27, 2010	Auditor: E&Y, Ford Rhodes Sidat Hyder		Member	Nabeel Malik	Portfolio Manager
Par Value: 100	Listing: Lahore Stock Exchange		Member	Syed Saifullah Kazmi	Portfolio Manager
Pricing: Forward Day	Dealing Days: Monday - Friday		Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance
Sales Load: 1.00%	Cut-off Time: 9:00 am - 3:00 pm				
Risk Profile: Low	Leverage: Nil				
Fund Statistics			Fund Performance	IGI MMF	BM
Fund Size (PkR mn; as on February	y 28th, 2014) :	3,086	YTD:	7.78%	6.60%
NAV (PkR) : Wtd. Average Maturity (months)	:	101.0063 1.22	Month (February '14) :	8.24%	7.38%



#### **Fund Activity**

IGIMMF generated a MTD return of 8.24% and YTD return of 7.78% for the period under review.

During the month, the fund opted to increase its placements with DFI's and Banks. This allowed reduction in volatility from T-Bill revaluation spikes. In addition, the above par rates at which the placements were booked, allowed for improved accrual to the bottom line. T-Bills were maintained in the short term tenures, which further provided protection against reval volatility.

Going forward, IGIMMF will aim to increase its duration as secondary yields are expected to remain relatively stable in the mid term papers. The fund will roll over its DFI/Bank placements if the the rates offered offer a premium to the market.

Name o	f Non – Co	mpliant Inve	estment	Type of li	nstrument		nvestment ovisioning		ing Held, iny		nvestment visioning	% of Gross Asset	% of Net Asset
Y14 Rolliı	ng Returns	6											
	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
GI MMF	7.52%	7.08%	6.88%	7.71%	7.05%	8.02%	8.35%	8.24%					7.78%
BM	6.00%	6.00%	5.77%	6.50%	6.50%	7.47%	7.18%	7.38%					6.60%

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 17.028mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.5573 / 0.58%. The YTD sum provided in this regard stands at Rs. 2,801,110 had this provision not been made, the YTD return would be higher by Rs. 0.0917 / 0.10%. For details, investors are advised to read the latest Financial Statements of the Scheme.

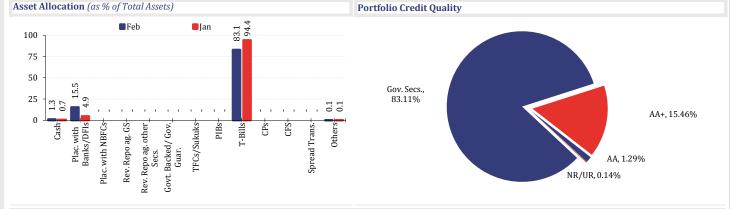
### **Alfalah GHP Cash Fund**

#### Rating: AAA (f) by PACRA

#### Investment Objective

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

Fund Basic Information			Investment Committe	e	
Category: Money Market Scheme	Management Fee: 1.00%		Chairperson	Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Min. In. Inv.: PKR 25,000/- (G); PKR 10	00,000/- (I)	Member	Syed Muhammad Zeeshan	Chief Financial Officer
Benchmark: 70% 3M PKRV + 30%	Min. Subs. Inv.: PKR 5,000/- (G); PKR 5	50,000/- (I)	Secretary	Ather Husain Medina	Chief Investment Officer
3M Dep. Rate - SECP Ap. Exp.	Trustee: MCB Financial Services Limite	ed	Member	Muddasir Ahmed Shaikh	Portfolio Manager
Launch Date: March 12, 2010	Auditor: KPMG Taseer Hadi		Member	Nabeel Malik	Portfolio Manager
Par Value: PKR 500	Listing: Karachi Stock Exchange		Member	Syed Saifullah Kazmi	Portfolio Manager
Pricing: Forward Day	Dealing Days: Monday - Friday		Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance
Sales Load: NA	Cut-off Time: 9:00 am - 11:00 am				
Risk Profile: Low	Leverage: Nil				
Fund Statistics			Fund Performance	AGCF	BM
<b>Fund Size</b> (PkR mn; as on Februd	ary 28th, 2014) :	2,840	YTD:	7.72%	6.90%
NAV (PkR):		500.1200	Month (February'14):	8.07%	7.40%
Wtd. Average Maturity (month.	s) :	1.19			



#### Fund Activity

AGCF generated a MTD return of 8.07% and YTD return of 7.72% for the period under review.

During the month, placements with Banks / DFIs were increased with a corresponding reduction in the T-bill portfolio, in order to lock in attractive rates available, and to reduce the component exposed to mark-to-market revaluation volatility.

At month-end, the Pakistan Credit Rating Agency (PACRA) improved the Funds' stability rating to AAA (f). Going forward, in order to maintain this rating, the Fund will maintain a minimum 75% exposure in government securities while maximum weighted average duration of the Fund will not exceed 45 days.

etails	of Non Com	pliant Inves	stments										
Name	of Non – Co	ompliant Inv	/estment	Type of Ir	nstrument		nvestment ovisioning	Total Pro He	ovisioning eld		nvestment visioning	% of Gross Asset	% of No Asset
'14 Ro	lling Retu	rns											
	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTE
	7.30%	6.89%	7.02%	8.01%	6.79%	8.01%	8.27%	8.07%					7.72
GCF													

MUFAP's Recommended Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 14.747mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.2.5965 / 0.55%. For details, investors are advised to read the latest Financial Statements of the Scheme.

### **IGI Income Fund**

#### Rating: A+ (f) by PACRA

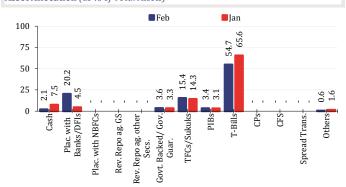
#### Investment Objective

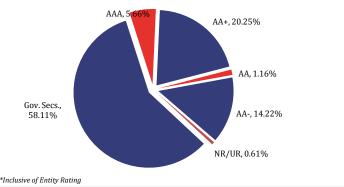
The investment objective of IGI Income Fund (IGIIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Fund Basic Information			Investment Committe	e	
Category: Income Scheme	Management Fee: 1.25%		Chairperson	Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-		Member	Syed Muhammad Zeeshan	Chief Financial Officer
Benchmark: 6 Month KIBOR	Min. Subseq. Investment: PKR 1,000/-		Secretary	Ather Husain Medina	Chief Investment Officer
Launch Date: April 14, 2007	Trustee: CDC Pakistan Limited		Member	Muddasir Ahmed Shaikh	Portfolio Manager
Par Value: 100	Auditor: E&Y, Ford Rhodes Sidat Hyder		Member	Nabeel Malik	Portfolio Manager
Pricing: Forward Day	Listing: Lahore Stock Exchange		Member	Syed Saifullah Kazmi	Portfolio Manager
Sales Load: 1.00%	Dealing Days: Monday - Friday		Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance
Risk Profile: Low Leverage: Nil	Cut-off Time: 9:00 am - 3:00 pm				
Fund Statistics			Fund Performance	IGI IF	BM
Fund Size (PkR mn; as on Feb	oruary 28th, 2014) :	1,426	YTD:	7.84%	9.59%
NAV (PkR) : Wtd. Average Maturity (mon	nths):	102.0064 15.07	Month (February '14) :	7.52%	10.15%

**Portfolio Credit Quality** 

Asset Allocation (as % of Total Assets)





#### **Fund Activity**

9.08%

9.12%

BM

During the month, IGIIF generated an MTD return of 7.52% and YTD return of 7.84%.

With expectations of a stabilizing interest rate environment, the Fund started building up its PIB portfolio during the month. However, the government's huge appetite for funds resulted in an uptick in bond prices in the last PIB auction which led to a mtm loss for the Fund. A significant portion of the fund is placed with banks in order to aid the fund in generating a stable return. Going forward, the Fund intends to increase its weighted average maturity and further increase holdings in government and corporate bonds.

9.28%

9.55%

9.78%

9.78%

Bank Alfalah Ltd (20-Feb-13) 4.58%   Wapda Sukuk - III 3.58%   Faysal Bank Ltd (27-Dec-10) 3.33%   Bank Al Falah - (2-Dec-09)- Floating 2.63%   Pak Mobile Communication - (18-Apr-12) 2.39%   Bank Al Habib - (30-Jun-11)- Fixed 1.16%   Bank Al Falah - (2-Dec-09)- Fixed 0.95%	*inclusive of Entity Rating	
Wapda Sukuk - III 3.58%   Faysal Bank Ltd (27-Dec-10) 3.33%   Bank Al Falah - (2-Dec-09)- Floating 2.63%   Pak Mobile Communication - (18-Apr-12) 2.39%   Bank Al Habib - (30-Jun-11)- Fixed 1.16%   Bank Al Falah - (2-Dec-09)- Fixed 0.95%	TFC/Sukuk Holdings (% of Total Assets)	
Faysal Bank Ltd (27-Dec-10) 3.33%   Bank Al Falah - (2-Dec-09)- Floating 2.63%   Pak Mobile Communication - (18-Apr-12) 2.39%   Bank Al Habib - (30-Jun-11)- Fixed 1.16%   Bank Al Falah - (2-Dec-09)- Fixed 0.95%	Bank Alfalah Ltd (20-Feb-13)	4.58%
Bank Al Falah - (2-Dec-09)- Floating 2.63%   Pak Mobile Communication - (18-Apr-12) 2.39%   Bank Al Habib - (30-Jun-11)- Fixed 1.16%   Bank Al Falah - (2-Dec-09)- Fixed 0.95%	Wapda Sukuk - III	3.58%
Pak Mobile Communication - (18-Apr-12) 2.39%   Bank Al Habib - (30-Jun-11)- Fixed 1.16%   Bank Al Falah - (2-Dec-09)- Fixed 0.95%	Faysal Bank Ltd (27-Dec-10)	3.33%
Bank Al Habib - (30-Jun-11)- Fixed   1.16%     Bank Al Falah - (2-Dec-09)- Fixed   0.95%	Bank Al Falah - (2-Dec-09)- Floating	2.63%
Bank Al Falah - (2-Dec-09)- Fixed 0.95%	Pak Mobile Communication - (18-Apr-12)	2.39%
	Bank Al Habib - (30-Jun-11)- Fixed	1.16%
Faysal Bank Ltd (12-Nov-07)   0.35%	Bank Al Falah - (2-Dec-09)- Fixed	0.95%
	Faysal Bank Ltd (12-Nov-07)	0.35%

Details	of Non Com	pliant Inves	stments										
Name	of Non – Co	ompliant Inv	/estment	Type of In	strument	Value of In before Pro	ivestment ovisioning		ovisioning eld	Value of Ir after Pro		% of Gross Asset	% of Net Asset
<b>FY14 R</b> o	olling Retur	ns											
	Jul-13	Aug-13	Sep-13	0ct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
IGI IF	7.34%	5.62%	7.73%	7.91%	6.42%	8.37%	10.25%	7.52%					7.84%

Total

MUFAP's Recommended Forma		MUFAP's	Recommend	led	Forma
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18.96%

9.59%

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 15.570mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.1.1136 or 1.15%. The YTD sum provided in this regard stands at Rs. 1,563,737 had this provision not been made, the YTD return would have been higher by Rs. 0.1118 or 0.12%. For details, investors are advised to read the latest Financial Statements of the Scheme.

10.15%

10.15%

### **IGI Aggressive Income Fund**

Rated: "BBB(f)" by PACRA

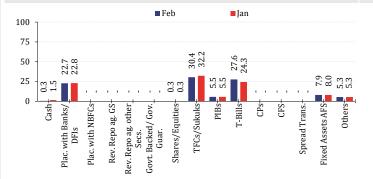
#### **Investment Objective**

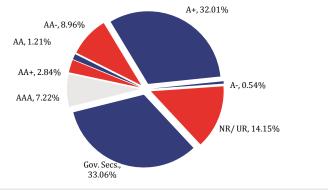
The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

Fund Basic Information			Investment Committe	e	
Category: Aggressive Income Scheme	Management Fee: 1.00%		Chairperson	Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-		Member	Syed Muhammad Zeeshan	Chief Financial Officer
Benchmark: 6 Month KIBOR	Min. Subseq. Investment: PKR 1,000/-		Secretary	Ather H. Medina	Chief Investment Officer
Launch Date: October 25, 2007	Trustee: CDC Pakistan Limited		Member	Muddasir Ahmed Shaikh	Portfolio Manager
Acquisition Date: August 6, 2010	Auditor: E&Y, Ford Rhodes Sidat Hyder		Member	Nabeel Malik	Portfolio Manager
Par Value: 50	Listing: Karachi Stock Exchange		Member	Syed Saifullah Kazmi	Portfolio Manager
Pricing: Forward Day	Dealing Days: Monday - Friday		Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance
Sales Load: 1.00%	Cut-off Time: 9:00 am - 3:00 pm				
Risk Profile: Moderate	Leverage: Nil				
Fund Statistics			Fund Performance	IGI AIF	BM
Fund Size (PkR mn; as on Februar	y 28th, 2014) :	855	YTD	7.00%	9.59%
<b>NAV</b> ( <i>PkR</i> ) :		43.5512	Month (February '14) :	6.62%	10.15%
Wtd. Average Maturity (months)	:	23.61			

**Portfolio Credit Quality** 

Asset Allocation (as % of Total Assets)





#### **Fund Activity**

During the month, IGIAIF generated an MTD return of 6.62% and YTD return of 7.00%.

With expectations of a stabilizing interest rate environment, the Fund started building up its PIB portfolio during the month. However, the government's huge appetite for funds resulted in an uptick in bond prices in the last PIB auction which led to a mtm loss for the Fund. A significant portion of the fund is placed with banks in order to aid the fund in generating a stable return. Going forward, the Fund intends to increase its weighted average maturity and further increase holdings in government and corporate bonds.

TFC/Sukuk Holdings (% of Total Assets)	
Bank Alfalah Limited - (20-Feb-13)	8.26%
Wapda Sukuk - III	7.22%
Engro Fertilizer - (30-Nov-07)	6.79%
Engro Fertilizer - (17-Dec-09)	2.50%
Bank Al Habib - (30-Jun-11) - Fixed	1.21%
Jah. Sidd. & Co Pre IPO	2.84%
Kohat Cement Sukuk - (20-Dec-07)	0.66%
Summit Bank Limited	0.54%
Bank AlFalah - (2-Dec-09) - Fixed	0.38%
Total	30.41%

	Value of Investment	Provisioning Held, if	Value of Investment	% of Gross	% of Net
Type of Instrument	before Provisioning	any	after Provisioning	Asset	Asset
Equity Shares	7,070,157	(4,646,109)	2,424,048	0.28%	0.28%
Fixed Assets	100,000,000	(30,057,494)	69,942,506	7.94%	8.18%
T INCU TISSEES	100,000,000	(30,007,131)	0,,,12,000	7.5170	0.10
	1 5	Type of Instrumentbefore ProvisioningEquity Shares7,070,157	Type of Instrumentbefore ProvisioninganyEquity Shares7,070,157(4,646,109)	Type of Instrumentbefore Provisioninganyafter ProvisioningEquity Shares7,070,157(4,646,109)2,424,048	Value of Investment before ProvisioningProvisioning Held, if anyValue of Investment after ProvisioningGross 

	Jul-13	Aug-13	Sep-13	0ct-13	NOV-13	Dec-13	Jan-14	reb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
IGI AIF	3.07%	4.68%	6.00%	8.25%	5.80%	9.50%	11.00%	6.62%					7.00%
BM	9.08%	9.12%	9.28%	9.55%	9.78%	9.78%	10.15%	10.15%					9.59%

MUFAP's Recommended Format

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 4.290mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.2185 / 0.53%. The YTD sum provided in this regard stands at Rs. 740,243 had this provision not been made, the YTD return would have been higher by Rs. 0.0377 / 0.09%. For details, investors are advised to read the latest Financial Statements of the Scheme.

### **Alfalah GHP Income Multiplier Fund**

Rating: BBB+ (f) by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Income Multiplier Fund (AGIMF) is to generate stable and consistent returns while seeking capital preservation through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Fund Basic Information		Investment Com	nittee	
Category: Aggressive Income Scheme	Management Fee: 1.25%	Chairperson	Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-	Member	Syed Muhammad Zeeshan	Chief Financial Officer
Benchmark: 12 Month KIBOR	Min. Subseq. Investment: PKR 1,000/-	Secretary	Ather Husain Medina	Chief Investment Officer
Launch Date: June 15, 2007	Trustee: CDC Pakistan Limited	Member	Muddasir Ahmed Shaikh	Portfolio Manager
Par Value: PKR 50/-	Auditor: E&Y, Ford Rhodes Sidat Hyder	Member	Nabeel Malik	Portfolio Manager
Pricing: Forward Day	Listing: Karachi Stock Exchange	Member	Syed Saifullah Kazmi	Portfolio Manager
Sales Load: 3.00%	Dealing Days: Monday - Friday	Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance
Risk Profile: High	Cut-off Time: 9:00 am - 5:00 pm			
Leverage: Nil				

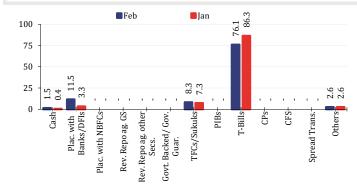
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Fund Statistics		Fund Performance	AGIMIF	BIM
Fund Size (PkR mn; as on Febrary 28th, 2014):	929	YTD	10.02%	10.02%
<b>NAV</b> ( <i>PkR</i> ):	49.4844	Month (Febrary '14) :	10.57%	10.45%
Wtd. Average Maturity (months) :	6.47			

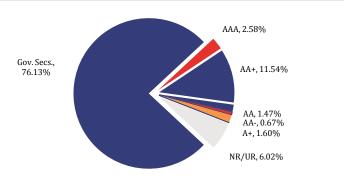
Asset Allocation (as % of Total Assets)

**Details of Non Compliant Investments** 

Name of Non - Compliant Investment



**Portfolio Credit Quality** 



2.72%

2.58%

1.60%

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ACINA

#### **Fund Activity**

During the month, AGIMF generated an MTD return of 10.57% and YTD return of 10.02%. Write backs on the Funds' non-performing holdings continue to boost returns, thus enabling outperformance versus the benchmark.

The fund has significant exposure in government fund intends to stay invested in short/mediu toprovide stable returns.

	Type of Instrument		nvestment ovisioning	Provisioning Held, if any	Value of Investment after Provisioning	% of Gross Asset	% of Net Asset	
			Total				8.29%	
ini u	erin government securit	les in order	Security Lea	asing - (28-Mar-06)			0.11%	a
	t securities, and going f erm government securit		Bank Alfala	h Ltd (20-Feb-13)			0.67%	ıl
	· · · · · · · · · · · · · · · · · · ·		Kohat Ceme	ent - (20-Feb-07)			0.62%	Κ

Top 10 Equity Holdings (% of Total Assets)

Maple Leaf Cement - (3-Dec-07)

Engro Fertilizer - (30-Nov-07)

Wapda Sukuk - III

FY14 Rollin	ng Returns												
	Jul-13	Aug-13	Sep-13	0ct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGIMF	-5.93%	6.52%	21.81%	6.80%	14.90%	13.07%	10.53%	10.57%					10.02%
BM	9.40%	9.52%	9.72%	10.02%	10.17%	10.45%	10.45%	10.45%					10.02%
											MUFA	P's Recommen	ıded Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 4.384mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.2336 / 0.50%. For details, investors are advised to read the latest Financial Statements of the Scheme.

### **IGI Islamic Income Fund**

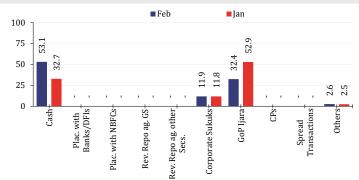
#### Rating: 'A+ (f)' by PACRA

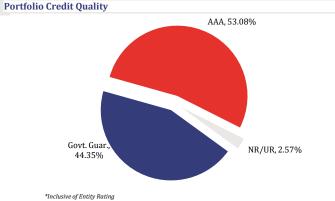
#### **Investment Objective**

The investment objective of IGI Islamic Income Fund (IGIIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Fund Basic Information			Investment Committe	e	
Category: Islamic Income Scheme	Management Fee: 1.50%		Chairperson	Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-		Member	Syed Muhammad Zeeshan	Chief Financial Officer
Benchmark: Avg. 6 Mth Dep. Rates -	Min. Subseq. Investment: PKR 1,000/-		Secretary	Ather Husain Medina	Chief Investment Officer
3 Islamic Banks	Trustee: CDC Pakistan Limited		Member	Muddasir Ahmed Shaikh	Portfolio Manager
Launch Date: December 3, 2009	Auditor: E&Y, Ford Rhodes Sidat Hyder		Member	Nabeel Malik	Portfolio Manager
Par Value: 100	Listing: Karachi Stock Exchange		Member	Syed Saifullah Kazmi	Portfolio Manager
Pricing: Forward Day	Dealing Days: Monday - Friday		Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance
Sales Load: 1.00%	Cut-off Time: 9:00 am - 3:00 pm				
Risk Profile: Low	Leverage: Nil				
Fund Statistics			Fund Performance	IGI IIF	BM
Fund Size (PkR mn; as on Februa	ary 28th, 2014) :	102	YTD	6.04%	6.70%
NAV (PkR) : Wtd. Average Maturity (months	5):	101.7111 11.01	Month (February '14) :	6.88%	6.71%
	4 ( )				

Asset Allocation (as % of Total Assets)





#### **Fund Activity**

During February 2014, IGIIF generated an MTD return of 6.88% and YTD return of GOP Ijara - VII 6.04%.

The scheme benefitted from favorable revaluation movements on its corporate Sukuk holdings thereby enabling a slight outperformance during the month. The Fund also reduced exposure in government securities during the month. Going forward the Fund will be on the lookout for Coporate Sukuks offering attractive yields in order to provide higher returns.



Wapda Sukuk - III

Sukuk Holdings (% of Total Assets)

44.35%

32.44%

11.91%

Details o	f Non Comj	pliant Inves	tments										
Name	of Non – Co	ompliant Inv	/estment	Type of Ir	nstrument	Value of In before Pro		Provision if a		Value of In after Pro	nvestment visioning	% of Gross Asset	% of Net Asset
FY14 Rol	ling Retur	ns											
	Jul-13	Aug-13	Sep-13	0ct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
IGI IIF	5.89%	4.98%	4.78%	5.08%	6.47%	5.46%	8.05%	6.88%					6.04%
BM	6.65%	6.67%	6.69%	6.69%	6.71%	6.76%	6.69%	6.71%					6.70%

Total

#### **MUFAP's Recommended Format**

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 2.248mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.2.2363 / 2.29%. The YTD sum provided in this regard stands at Rs. 75,926 had this provision not been made, the YTD return would have been higher by Rs. 0.0755 / 0.08%. For details, investors are advised to read the latest Financial Statements of the Scheme.



### **IGI Stock Fund**

Rating: "5 Star" by PACRA

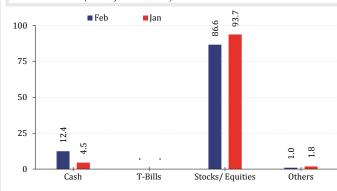
#### **Investment Objective**

The investment objective of IGI Stock Fund (IGI SF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.

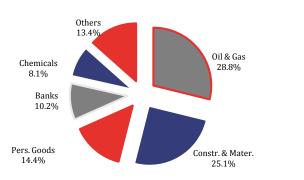
Fund Basic Information		Investment Commit	tee	
Category: Equity Scheme	Management Fee: 2.00%	Chairperson	Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-	Member	Syed Muhammad Zeeshan	Chief Financial Officer
Benchmark: KSE-100	Min. Subseq. Investment: PKR 1,000/-	Secretary	Ather Husain Medina	Chief Investment Officer
Launch Date: July 15, 2008	Trustee: CDC Pakistan Limited	Member	Muddasir Ahmed Shaikh	Portfolio Manager
Par Value: 100	Auditor: E&Y, Ford Rhodes Sidat Hyder	Member	Nabeel Malik	Portfolio Manager
Pricing: Forward Day	Listing: Lahore Stock Exchange	Member	Syed Saifullah Kazmi	Portfolio Manager
Sales Load: 2.50%	Dealing Days: Monday - Friday	Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance
Risk Profile: High	Cut-off Time: 9:00 am - 3:00 pm			
Leverage: Nil				
Fund Statistics		Fund Performance	IGI SF	BM

Fund Statistics		Fund Performance	IGI SF	BM
Fund Size (PkR mn; as on February 28th, 2014) :	536	YTD:	11.37%	22.74%
<b>NAV</b> ( <i>PkR</i> ) :	132.7244	Month (February '14):	-2.70%	-3.74%
Standard Deviation:	0.07			

Asset Allocation (as % of Total Assets)



Asset Allocation (Sector wise as % of Total Assets)



#### **Fund Activity**

IGI SF generated an MTD return of -2.70% and YTD return of 11.37% during the period under review as the equity market witnessed profit taking during the month.

The fund reduced its overall exposure in equities as the result season drew to a close, and reshuffled its holdings during the month, shedding its position in Electricity and into Oil, Construction and Personal Goods.

#### **Top 10 Equity Holdings** (% of Total Assets)

Lucky Cement8.17%Engro Corp8.07%Pakistan State Oil7.93%Nishat Mills7.57%Oil & Gas Dev. Co.7.53%Kohat Cement6.79%Pakistan Petroleum6.74%Pakistan Oilfields6.63%Maple Leaf Cement6.16%United Bank5.70%Total71.28%	· · · · · · · · · · · · · · · · · · ·	
Pakistan State Oil7.93%Nishat Mills7.57%Oil & Gas Dev. Co.7.53%Kohat Cement6.79%Pakistan Petroleum6.74%Pakistan Oilfields6.63%Maple Leaf Cement6.16%United Bank5.70%	Lucky Cement	8.17%
Nishat Mills7.57%Oil & Gas Dev. Co.7.53%Kohat Cement6.79%Pakistan Petroleum6.74%Pakistan Oilfields6.63%Maple Leaf Cement6.16%United Bank5.70%	Engro Corp	8.07%
Oil & Gas Dev. Co.7.53%Kohat Cement6.79%Pakistan Petroleum6.74%Pakistan Oilfields6.63%Maple Leaf Cement6.16%United Bank5.70%	Pakistan State Oil	7.93%
Kohat Cement6.79%Pakistan Petroleum6.74%Pakistan Oilfields6.63%Maple Leaf Cement6.16%United Bank5.70%	Nishat Mills	7.57%
Pakistan Petroleum6.74%Pakistan Oilfields6.63%Maple Leaf Cement6.16%United Bank5.70%	Oil & Gas Dev. Co.	7.53%
Pakistan Oilfields6.63%Maple Leaf Cement6.16%United Bank5.70%	Kohat Cement	6.79%
Maple Leaf Cement6.16%United Bank5.70%	Pakistan Petroleum	6.74%
United Bank 5.70%	Pakistan Oilfields	6.63%
	Maple Leaf Cement	6.16%
Total 71.28%	United Bank	5.70%
	Total	71.28%

Details of Non	<b>Compliant</b>	Investments

Name	of Non – Co	ompliant Inv	vestment	Type of In	strument	Value of Ir before Pro	ivestment ovisioning	Provision if a	<b>.</b>		ivestment visioning	% of Gross Asset	% of Net Asset
FY14 Ro	olling Retu	rns											
	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
IGI SF	11.84%	-10.72%	-3.98%	2.92%	5.83%	4.74%	4.63%	-2.70%					11.37%
BM	10.98%	-4.94%	-1.48%	4.32%	6.70%	3.95%	6.03%	-3.74%					22.74%
											MUFAF	's Recommer	nded Forma

MUFAP's Recommended Forme

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 8.730mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.2.1775 / 1.83%. The YTD sum provided in this regard stands at Rs. 1.600 mn, had this provision not been made, the YTD return would have been higher by Rs.0.3991/0.33%. For details, investors are advised to read the latest Financial Statements of the Scheme.

### Alfalah GHP Alpha Fund

Rating: "1 Star" by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

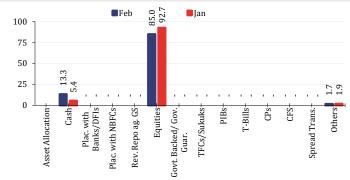
Fund Basic Information		Investment Com	Investment Committee			
Category: Equity Scheme	Management Fee: 1.75%	Chairperson	Maheen Rahman	Chief Executive Officer		
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-	Member	Syed Muhammad Zeeshan	Chief Financial Officer		
Benchmark: KSE100	Min. Subseq. Investment: PKR 1,000/-	Secretary	Ather Husain Medina	Chief Investment Officer		
Launch Date: September 9, 2008	Trustee: CDC Pakistan Limited	Member	Muddasir Ahmed Shaikh	Portfolio Manager		
Par Value: PKR 50/-	Auditor: E&Y, Ford Rhodes Sidat Hyder	Member	Nabeel Malik	Portfolio Manager		
Pricing: Forward Day	Listing: Karachi Stock Exchange	Member	Syed Saifullah Kazmi	Portfolio Manager		
Sales Load: 5.00%	Dealing Days: Monday - Friday	Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance		
Risk Profile: Moderate to High	Cut-off Time: 9:00 am - 5:00 pm					
Leverage: Nil						

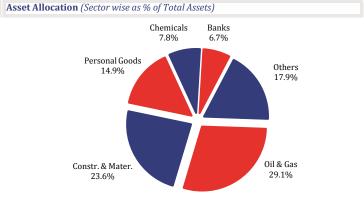
Fund Performance

#### **Fund Statistics**

i unu btutistics		i unu i criormunee	
<b>Fund Size</b> ( <i>PkR mn</i> ; <i>as on February 28</i> <sup>th</sup> , 2014):	195	YTD:	
<b>NAV</b> ( <i>PkR</i> ):		Month (February '14) :	

Asset Allocation (as % of Total Assets)





AGAF

15.51% -3.33% **BM** 22.74%

-3.74%

#### **Fund Activity**

AGAF generated an MTD return of -3.33% and a YTD return of 15.51% as the equity market witnessed profit taking during the month.

The Fund reduced its exposure in equities to 85% from 93% last month as it reshuffled the portfolio mix. The Electricity sector exposure was reallcoated to Personal Goods and Construction & Material owing to higher earnings growth potential in these sectors.

Top 10 Equity Holdings (% of Total Assets)	
Pakistan State Oil	8.00%
Engro Corporation	7.81%
Nishat Mills	7.67%
Oil & Gas Dev. Co.	7.64%
Pakistan Oilfields Limited	7.51%
Lucky Cement	7.43%
Kohat Cement	7.19%
United Bank Limited	6.72%
Pakistan Petroleum	5.92%
DG Khan Cement	5.26%
Total	71.16%

Details of Non Compliant Investments													
Name of Non - Compliant Investment		Type of Instrument		Value of Investment before Provisioning		Provisioning Held, if any		Value of Investment after Provisioning		% of Gross Asset	% of Net Asset		
FY14 Rolli	ing Returns												
	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGAF	10.24%	-7.54%	-0.03%	-0.52%	7.36%	4.48%	5.08%	-3.33%					15.51%
BM	10.98%	-4.94%	-1.48%	4.32%	6.70%	3.95%	6.03%	-3.74%					22.74%

MUFAP's Recommended Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 3.361mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.1342 / 2.00%. For details, investors are advised to read the latest Financial Statements of the Scheme.

### **Alfalah GHP Value Fund**

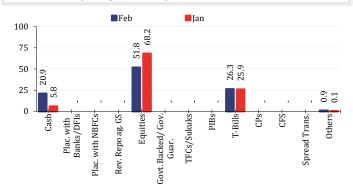
Rating: "3 Star" by PACRA

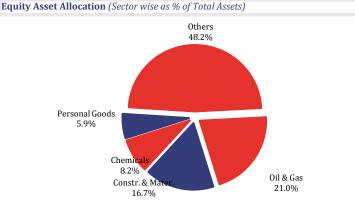
#### **Investment Objective**

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

Fund Basic Information			Investment Committee			
Category: Asset Alloc. Scheme	Management Fee: 2.00%		Chairperson	Maheen Rahman	Chief Executive Officer	
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-		Member	Syed Muhammad Zeeshan	Chief Financial Officer	
Benchmark: 50% KSE100 Index	Min. Subseq. Investment: PKR 1,000/-		Secretary	Ather Husain Medina	Chief Investment Officer	
Perfor. + 50% 6 Month KIBOR	Trustee: CDC Pakistan Limited		Member	Muddasir Ahmed Shaikh	Portfolio Manager	
Launch Date: October 29, 2005	Auditor: E&Y, Ford Rhodes Sidat Hyder		Member	Nabeel Malik	Portfolio Manager	
Par Value: PKR 50/-	Listing: Karachi Stock Exchange		Member	Syed Saifullah Kazmi	Portfolio Manager	
Pricing: Forward Day	Dealing Days: Monday - Friday		Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance	
Sales Load: 5.00%	Cut-off Time: 9:00 am - 5:00 pm					
Risk Profile: Moderate to High	Leverage: Nil					
Fund Statistics			Fund Performance	AGVF	BM	
Fund Size (PkR mn; as on Febr	uary 28 <sup>th</sup> , 2014) :	496	YTD:	10.66%	14.59%	
<b>NAV</b> ( <i>PkR</i> ):		60.2300	Month (February '14) :	-1.68%	-1.48%	

Asset Allocation (as % of Total Assets)





#### **Fund Activity**

AGVF generated an MTD return of -1.68% and a YTD return of 14.59% as the equity market witnessed correction during the month on the back of profit taking.

The Fund's equity exposure was reduced to 52% from 68% last month while exposures were reshuffled to gain from potential upside in Oil & Gas and Personal Goods.

On the fixed income side, the maturing T-Bills were rolled over in 3M tenor.

	Top 10 Equity Holdings (% of Total Assets)	
è	Pakistan State Oil	6.16%
t	Nishat Mills	5.91%
	Oil & Gas Dev. Co.	5.81%
	Lucky Cement	5.44%
9	DG Khan Cement	5.01%
1	Engro Corp.	4.98%
	Pakistan Petroleum	4.62%
	Pakistan Oilfields	4.43%
	Maple Leaf Cement	4.12%
	Fauji Fertilizer Co.	3.24%
	Total	49.73%

Details of Non Compliant Investments								
Name of Non – Compliant Investment	Type of Instrument	Value of Investment before Provisioning	Provisioning Held, if any	Value of Investment after Provisioning	% of Gross Asset	% of Net Asset		
Agritech Limited	Term Finance Cert.	5,705,000	(5,705,000)	0	0.00%	0.00%		
FY14 Rolling Returns								
Jul-13 Aug-13 Sep-13	Oct-13 Nov-13	Dec-13 Jan-14	Feb-14 Mar-14	Apr-14 May-14	Jun-14	YTD		
AGVF 8.34% -7.66% -0.97%	1.97% 3.80%	4.29% 2.92%	-1.68%			10.66%		
<b>BM</b> 5.88% -2.10% -0.36%	2.59% 3.75%	2.40% 3.45%	-1.48%			14.59%		

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 9.911mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.2028 / 2.21%. For details, investors are advised to read the latest Financial Statements of the Scheme.

### **Alfalah GHP Islamic Fund**

Rating: "3 Star" by PACRA

#### **Investment Objective**

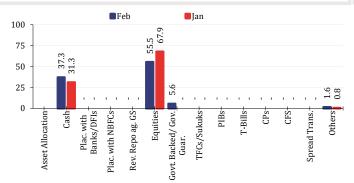
The investment objective of Alfalah GHP Islamic Fund (AGIF) is seeking long term capital appreciation and income from a diversified portfolio developed in consistence with the principles of Shariah.

Fund Basic Information		Investment Committ	Investment Committee				
Category: Islam. Asset Allo. Scheme	Management Fee: 2.00%	Chairperson	Maheen Rahman	Chief Executive Officer			
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-	Member	Syed Muhammad Zeeshan	Chief Financial Officer			
Benchmark: 50% KMI30 Index Perfor.	Min. Subseq. Investment: PKR 1,000/-	Secretary	Ather Husain Medina	Chief Investment Officer			
+ 50% 6 Month Dep. Rate	Trustee: CDC Pakistan Limited	Member	Muddasir Ahmed Shaikh	Portfolio Manager			
Launch Date: September 4, 2007	Auditor: E&Y, Ford Rhodes Sidat Hyder	Member	Nabeel Malik	Portfolio Manager			
Par Value: PKR 50/-	Listing: Karachi Stock Exchange	Member	Syed Saifullah Kazmi	Portfolio Manager			
Pricing: Forward Day	Dealing Days: Monday - Friday	Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance			
Sales Load: 5.00%	Cut-off Time: 9:00 am - 5:00 pm						
Risk Profile: Moderate to High	Leverage: Nil						
Fund Statistics		Fund Performance	AGIF	BM			

369 65.4000

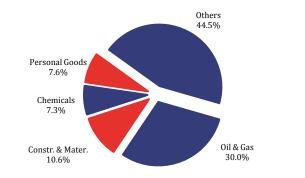
Fund Size (PkR mn; as on February 28 <sup>th</sup> , 201	4):
<b>NAV</b> ( <i>PkR</i> ) :	

Asset Allocation (as % of Total Assets)



	Fund Performance	AGIF	BM
	YTD:	11.38%	12.30%
)	Month (February '14) :	-1.64%	-1.20%

Equity Asset Allocation (Sector wise as % of Total Assets)



#### **Fund Activity**

AGIF generated an MTD return of -1.64% and a YTD return of 11.38% as the equity market witnessed correction during the month on the back of profit taking.

The Fund's equity exposure was reduced to 55% from 67% last month as exposures were reshuffled based on valuations. The Fund's exposures to Electricity and Pharma were shed to improve the portfolio mix.

On the fixed income side, the Fund raised fresh exposure in GOP Ijara Sukuks in order to improve yields.

	Top 10 Equity Holdings (% of Total Assets)	
ty	Pakistan Oilfields	7.80%
	Oil & Gas Dev. Co.	7.68%
	Nishat Mills	7.61%
es	Pakistan State Oil	7.33%
ıd	Lucky Cement	7.29%
	Fauji Fertilizer Co.	7.27%
	Pakistan Petroleum	7.16%
in	DG Khan Cement	3.33%

Total						
<b>Details of Non Compliant Investments</b>						
Name of Non – Compliant Investment	Type of Instrument	Value of Investment before Provisioning	Provisioning Held, if any	Value of Investment after Provisioning	% of Gross Asset	% of Net Asset

FY14 Rolling Returns													
	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGIF	7.78%	-6.38%	-1.70%	4.34%	2.96%	3.61%	2.56%	-1.64%					11.38%
BM	5.79%	-3.20%	-1.23%	2.79%	2.82%	2.44%	2.34%	-1.20%					12.30%
MUFAP's Recommended Format													

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 7.756mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.3762 / 2.34%. For details, investors are advised to read the latest Financial Statements of the Scheme.