Fund Managers' Report

September 2015



Economic & Capital Markets Review

Economic Review & Outlook

SBP slashed the key policy rate and the target rate by 50bps in the September monetary policy to 6.5% and 6.0%, respectively. This is the lowest level in decades and the recent cut brings the total easing quantum to 350bps in the last 12 months. There was sufficient room for a cut at this stage; especially when credit off-take remains stagnant with revival necessary to achieve the growth envisaged by the government in the budget.

Current account deficit (released for August) clocked in at USD 219mn as opposed to deficit of USD 175mn in July. Absence of CSF receipts pushed the services balance in red, neutralizing the impact of lower trade deficit (23% improvement MoM). Remittances also shrank by 8% MoM. With monthly current account deficit likely to remain at similarly restrained level in the near term, forex reserves are likely to increase owing to issuance of USD 0.5bn Euro bonds and receipt of IMF's quarterly tranche.

Headline inflation for the month clocked in at 1.32% YoY, which was below consensus estimate. The reading was much lower than the preceding reading of 1.70%, with the highlighted disinflation attributable to dip in fuel and food prices, and high base effect. Although gas prices did witness a hefty uptick of 10%, subdued reading in other key heads resulted in MoM dip of 0.1% in CPI. Core inflation (excluding food and energy), on the other hand, remained largely flat on monthly basis to post yearly figure of 3.4% YoY. Inflation seems to have bottomed out at this point and will likely observe a reversal from October.

Although real interest rates remain high even after the recent rate cut, anticipated reversal in inflationary numbers going forward may keep interest rates stable for now, with a nominal rise anticipated later in the fiscal year.

Money Market Review & Outlook

With 50bps reduction in the key policy rate in September, T-bills and PIBs trended lower over the latter half of the month. Although T-bills traced the 50bps cut in the key policy rate quite closely, PIBs yields failed to witness a similar adjustment — especially longer tenor bonds. This hints at a scenario where investor appetite for longer tenor bonds is receding gradually owing to the perception that the interest rate cycle has bottomed out and could reverse.

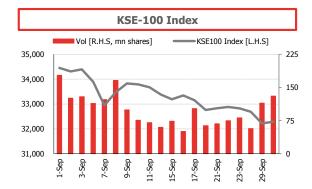
Although the interest rate cycle is expected to remain comfortable over the ongoing fiscal year, longer tenor instruments may see some profit taking and yield reversal as investors shift exposure from longer-tenor bonds to short or medium tenor bonds.

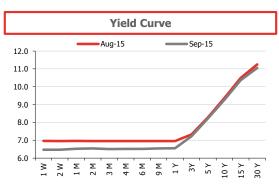
Equity Market Review & Outlook

The market continued its descent in September, slipping by a hefty 7% on the back of foreign outflow and weak investor sentiments. This was consistently seen across all global emerging markets in anticipation of an imminent Sep'15 interest rate hike by the US Federal Reserve. Locally, foreigners were net sellers for the third consecutive month, with USD 22mn flowing out. Selling was concentrated mainly in Banks, E&P companies and Fertilizer stocks. The net FIPI outflow has now swelled to USD 176mn over

HBL, OGDC & FFC contributed the most to the bearish trend during the month, while HUBC saw the biggest positive contribution among the KSE-100 index companies. Sector wise return shows Oil & Gas, Banks & Telecom underperforming the most amongst the key sectors.

Volumes and value traded (KSE-100 index) dropped by 39%, predominantly due to poor sentiments. Towards the end of the month, SECP clarification concerning ongoing broker investigation helped restrain investor apprehensions, and improved market sentiments to a certain extent. That said, foreign flows and traded volumes will remain critical going forward in determining the market's direction.





Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

Min. Initial Investment: PKR 5,000/-

Alfalah GHP Cash Fund

Fund Rating: "AA (f)" by PACRA 19-Mar-15 AMC Rating: "AM2-" by PACRA 15-Apr-15

Category: Money Market Schen Management Fee: 1.00%

Investment Objective

Basic Information

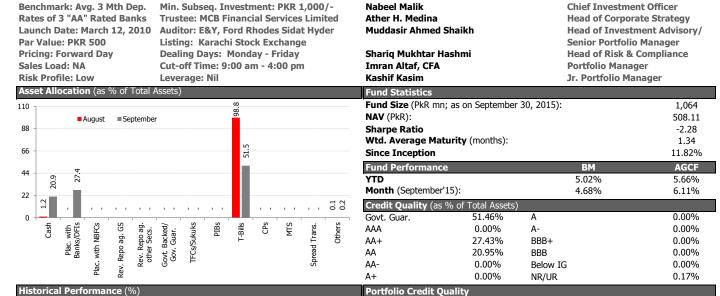
Fund Type: Open Ended

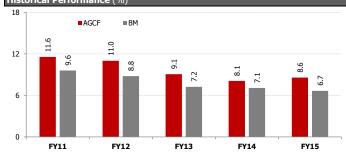
The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

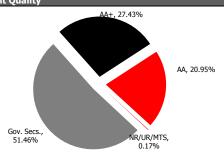
Investment Committe

Maheen Rahman

Noman Soomro







Details of	f Non-Comp	liant Inves	tments		Value hafaus		Dona dala ala		Value often		0/ 6		O/ Not
Name			Туре		Value before Provisioning		Provisioning Held, if any	-	Value after Provisioning		% Gross Assets		% Net Assets
	Rolling Retu	rns											
1 Year - F	Conning Recu	1113											
1 Year - F		Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15
1 Year - F			Nov-14 9.39%	Dec-14 7.91%	Jan-15 9.94%	Feb-15 7.40%	Mar-15 6.65%	Apr-15 8.24%	May-15 6.46%	Jun-15 10.39%	Jul-15 5.55%	Aug-15 5.26%	Sep-15 6.11%

WWF Disclaime

The Fund/Scheme has maintained provisions amounting to Rs. 17.795mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.8.5000 / 1.70%. For details, investors are advised to read the latest Financial Statements of the

Disclaimer

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Chief Executive Officer

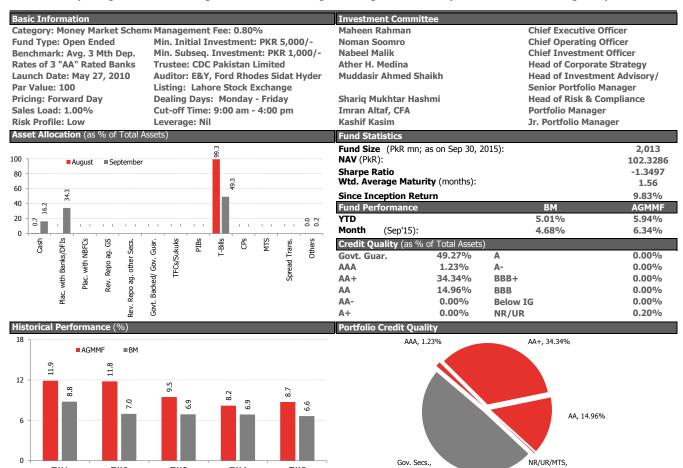
Chief Operating Officer

Alfalah GHP Money Market Fund (Formerly IGI Money Market Fund)

Fund Rating: "AA (f)" by PACRA 19-Mar-15 AMC Rating: "AM2-" by PACRA 15-April-2015

Investment Objective

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.



	111	FT12	F113	F1.	14	F113		49.279	/0		0.20%		
Details of	Non-Comp	liant Invest	ments										
					Value befor	-	Provisioning		Value after		% Gross		% Net
Name			Туре		Provisioning	9	Held, if any		Provisioning		Assets		Assets
Rolling Re	eturns												
	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15
AGMMF	8.33%	8.66%	9.04%	8.08%	10.01%	7.45%	7.19%	8.23%	6.98%	9.89%	5.86%	5.55%	6.34%
BM	7.43%	7.45%	7.43%	7.18%	6.35%	6.63%	5.72%	5.55%	5.18%	5.18%	5.18%	5.18%	4.68%
WWF Disc	laimer												

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 17.028mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.8656 / 0.86%. The sum provided in this regard stands at Rs. 5.613 had this provision not been made, the YTD return would be higher by Rs. 0.2853 / 0.28%. For details, investors are advised to read the latest Financial Statements of the Scheme.

Disclaimer



Alfalah GHP Sovereign Fund

Fund Rating: "AA-(f)" by PACRA 19-Mar-2015 AMC Rating: "AM2-" by PACRA 15-April-2015

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

Basic Information	Investment Committee
Category: Income Scheme Management Fee: 1.00%	Maheen Rahman Chief Executive Officer
Fund Type: Open Ended Min. Initial Investment: PKR 5,000/-	Noman Soomro Chief Operating Officer
Benchmark: 70% 6M T-Bill + Min. Subseq. Investment: PKR 1,000/-	Nabeel Malik Chief Investment Officer
30% 6M DR (3"AA-" or above I Trustee: CDC Pakistan Limited	Ather H. Medina Head of Corporate Strategy
Launch Date: May 09, 2014 Auditor: E&Y, Ford Rhodes Sidat Hyder	Muddasir Ahmed Shaikh Head of Investment Advisory/
Par Value: 100 Listing: Lahore Stock Exchange	Senior Portfolio Manager
Pricing: Forward Day Dealing Days: Monday - Friday	Shariq Mukhtar Hashmi Head of Risk & Compliance
Sales Load: 1.00% Cut-off Time: 9:00 am - 4:00 pm	Imran Altaf, CFA Portfolio Manager
Risk Profile: Low Leverage: Nil	Kashif Kasim Jr. Portfolio Manager
Asset Allocation (as % of Total Assets)	Fund Statistics
100 γ	Fund Size (PkR mn; as on Sep 30, 2015): 7,671
■August ■September	NAV (PkR): 104.9614
80 +	Wtd. Average Maturity (months): 15.20
60	Sharpe Ratio 0.84
42.3	Since Inception Return 14.78%
40	Fund Performance BM AGSOF
20	YTD 6.28% 8.29%
50 0.1.0	Month (Sep-15): 6.11% 8.98%
	Credit Quality (as % of Total Assets)
Cash Plac. with Banks/DFIs ac. with NBFCs Rev. Repo ag. other Secs. Govt. Backed/ Gov. Guar. TFCs/Sukuks PIBs PIBs PIBs CPs CPs Others	Govt. Secs. 89.91% A 0.00%
Cash Plac. with Banks/DFIs ac. with NBFCs Rev. Repo ag. other Secs. Govt. Backed/ Gov. Guar. TFCs/Sukuks PIBs PIBs PIBs PIBs PIBs ATTS Others	AAA 0.00% A- 0.00%
Plan With With Co.	AA+ 4.51% BBB+ 0.00%
Plac. w Rev. oth Goot Goot Spre	AA 4.60% BBB 0.00%
₫	AA- 0.00% Below IG 0.00%
Historical Performance (%)	A+ 0.00% NR/UR 0.99%
18 AGSF BM 9	TFC/Sukuk Holdings (% of Total Assets)
■AGSF ■BM	

	-111	FIIZ	F113	FI.	L4	L112							
Details of Non-Compliant Investments													
				'	/alue befor	е	Provisionin	g	Value after		% Gross		% Net
Name			Туре		Provisionin	g	Held, if an	/	Provisioning		Assets		Assets
1 Year -R	olling Retu	rns											
	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15
AGSOF	11.28%	28.38%	21.95%	20.36%	29.62%	12.67%	14.20%	24.04%	4.59%	-3.99%	7.82%	7.94%	8.98%
BM	9.24%	9.22%	8.98%	8.90%	8.21%	7.84%	7.51%	6.45%	6.19%	6.30%	6.36%	6.38%	6.11%

The Fund/Scheme has maintained provisions amounting to Rs. 15.11mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.2067 / 0.21%. For details, investors are advised to read the latest Financial Statements of the Scheme.

WWF Disclaimer

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Alfalah GHP Income Fund (Formerly IGI Income Fund)

Fund Rating: "A+(f)" by PACRA 19-Mar-2015 AMC Rating: "AM2-" by PACRA 15-April-2015

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Basic Information Category: Income Scheme Fund Type: Open Ended Benchmark: 6 Month KIBOR Launch Date: April 14, 2007 Par Value: 100 **Pricing: Forward Day** Sales Load: 1.00% Risk Profile: Low Leverage: Nil

Asset Allocation (as % of Total Assets)

Management Fee: 1.25% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-**Trustee: CDC Pakistan Limited** Auditor: E&Y, Ford Rhodes Sidat Hyder Listing: Lahore Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Maheen Rahman **Noman Soomro** Nabeel Malik Ather H. Medina

Shariq Mukhtar Hashmi Imran Altaf, CFA **Kashif Kasim**

Muddasir Ahmed Shaikh

Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Corporate Strategy Head of Investment Advisory/ Senior Portfolio Manager **Head of Risk & Compliance Portfolio Manager** Jr. Portfolio Manager

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	Cash	Plac. with Banks/DFIs	Plac. with NBFCs	ag.	S. ag.	ed/	uks	PIBs	T-Bills	CPs	MTS	Trans.	Others
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12	8.0	8.6		6.6	6.6		11.2	12	11.3		 12	0.6	
6 -								_	_				

FY13

FY12

FY14

Fund Performance	ВМ	AGIF
Since Inception Return		14.60%
Wtd. Average Maturity (months):		22.62
Sharpe Ratio		-0.45
NAV (PkR):		107.7683
Fund Size (PkR mn; as on September 30, 201	15):	1,439
runu statistics		

YTD			6.97%	9.12%
Month (September '15	5):		6.81%	6.06%
Credit Quality (as %	of Total Assets)			
Govt. Sec / Guar.	62.19%	Α		0.00%
	4 740/			0.000/

Govt. Sec / Guar.	62.19%	Α	0.00%				
AAA	1.74%	A-	0.00%				
AA+	1.87%	BBB+	0.00%				
AA	8.88%	BBB	0.00%				
AA-	10.10%	Below IG	0.00%				
A+	5.39%	MTS/NR/UR	9.83%				
TFC/Sukuk Holdings (% of Total Assets)							

:: -,	
Bank Alfalah Ltd. V - (20-Feb-13)	5.39%
NIB Bank 19-06-2014	2.00%
Engro Fert Sukuk (09-07-2014)	3.38%
Faysal Bank Ltd (27-Dec-10)	3.14%
Pak Mobile Communication - (18-Apr-12)	0.93%
Bank Al Falah - (2-Dec-09)- Floating	0.63%

Details of	Non-Comp	liant Inves	tments										
Name			Туре		Value before Provisioning		Provisionin Held, if any	-	Value after Provisioning		% Gross Assets		% Net Assets
					Ĭ				Ĭ				
Rolling Re	eturns												
	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15
AGIF	9.86%	14.62%	16.87%	13.72%	21.18%	12.64%	11.79%	19.26%	5.73%	-4.07%	9.49%	11.52%	6.06%
BM	10.18%	10.19%	9.86%	9.65%	9.18%	8.49%	8.18%	7.88%	7.04%	6.89%	7.04%	7.06%	6.81%

FY15

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 15.570mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.1.1662 or 1.11%. The sum provided in this regard stands at Rs. 4,620,944 had this provision not been made, the YTD return would have been higher by Rs. 0.3461 or 0.33%. For details, investors are advised to read the latest Financial Statements of the Scheme.



Alfalah GHP Income Multiplier Fund

Management Fee: 1.25%

Min. Initial Investment: PKR 5,000/-

Min. Subseq. Investment: PKR 1,000/-**Trustee: CDC Pakistan Limited**

Fund Rating: "A+(f)" by PACRA 26-May-15 AMC Rating: "AM2-" by PACRA 15-Apr-15

Investment Objective

Category: Aggressive Income

Launch Date: June 15, 2007

Fund Type: Open Ended Benchmark: 12 Month KIBOR

The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Par Value: PKR 50/-Auditor: E&Y, Ford Rhodes Sidat Hyder **Pricing: Forward Day** Listing: Karachi Stock Exchange Sales Load: 3.00% **Dealing Days: Monday - Friday Risk Profile: High** Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

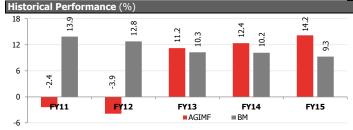
Investment Committee					
Maheen Rahman	Chief Executive Officer				
Noman Soomro	Chief Operating Officer				
Nabeel Malik	Chief Investment Officer				
Ather H. Medina	Head of Corporate Strategy				
Muddasir Ahmed Shaikh	Head of Investment Advisory				
	Senior Portfolio Manager				
Shariq Mukhtar Hashmi	Head of Risk & Compliance				
Imran Altaf, CFA	Portfolio Manager				
Kashif Kasim	Jr. Portfolio Manager				

	et All	locati	on (a	s % o	f Tota	l Asset	:s)							
60								53.6						
50		= /	August	■ Se _l	otembe	r		4	8.3					
40									32.3					
30														
20							9.5							
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	Cash	Plac. with Banks/DFIs	Plac. with NBFCs	Rev. Repo ag. GS	Rev. Repo ag other Secs.	Gov. Guar./ Ijara Sukuk	TFCs/Sukuks	PIBs	T-Bills	CPs	MTS	Spread Trans.	Others	

Fund Statistics				
Fund Size (PkR mn; as	on Sept 30, 2	2015):		2,829
NAV (PkR):				51.76
Sharpe Ratio				0.37
Wtd. Average Maturity	y (months):			22.77
Since Inception Retur	n			7.34%
Fund Performance			ВМ	AGIMF
YTD			7.28%	8.85%
Month (Sept '15):			7.11%	7.97%
Credit Quality (as % of	Total Assets	s)		
Govt. Guar.	89.8%	Α		0.0%
AAA	0.0%	A-		0.9%
AA+	0.0%	BBB+		0.0%

2.5%

1.9%



A+	3.4%	NR/UR	1.5%
TFC/Sukuk Holdings (%	% of Total As	ssets)	
Engro Fertilizer - SUKU	K		2.75%
K-Electric - (19-Mar-14	ł)		1.96%
Askari Bank Ltd (30-	Sep-14)		1.70%
GOP Ijara Sukuk IX (20	5-Dec-11)		1.58%
Maple Leaf Cement - (3	3-Dec-07)		0.85%
NIB Bank ltd II (19-06	-2014)		0.68%
GOP Ijara Sukuk XII (2	28-Jun-15)		0.25%
Bank Alfalah Ltd (20-	-Feb-13)		0.21%

BBB

Below IG

0.0%

0.0%

Details of Non-Compliant Investments												
		Value before	Provisioning	Value after	% Gross	% Net						
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets						

AA

AA-

1- Year Ro	l- Year Rolling Returns												
	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15
AGIMF	9.65%	19.36%	18.22%	19.28%	29.98%	13.92%	14.50%	22.46%	3.23%	-7.55%	9.09%	9.26%	7.97%
BM	10.50%	10.50%	10.14%	9.95%	9.38%	8.76%	8.39%	8.12%	7.29%	7.26%	7.37%	7.35%	7.11%
WWF Disc	WWF Disclaimer												

The Fund/Scheme has maintained provisions amounting to Rs. 11.569mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.2116 / 0.42%. For details, investors are advised to read the latest Financial Statements of the Scheme.



Alfalah GHP Islamic Income Fund (Formerly IGI Islamic Income Fund)

Fund Rating: "A+(f)" by PACRA 19-Mar-14 AMC Rating: "AM2-" by PACRA 15-Apr-15

Investment Objective

The investment objective of Alfalah GHP Islamic Income Fund (AGIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Basic Information Category: Islamic Income Scheme Fund Type: Open Ended Benchmark: Avg. 6 Mth Dep. Rates State Committee Chief Departing Officer Noman Soomro Chief Operating Officer Noman Soomro Noman Soomro Noman Soomro Chief Operating Officer Chief Investment Officer Noman Soomro Chief Operating Officer Chief Investment Officer Noman Soomro Chief Operating Officer Chief Investment Officer Chief Investment Officer Chief Investment Officer Noman Soomro Chief Operating Officer Chief Investment Officer Chief Inve	pruc	LICCS	, ciic ii	igiics	c pi oi	C3310	iiui 3c	unuun	us um	u com	piidii	CC WIL	ii upp	Jiicabie	14451				
Fund Type: Open Ended Benchmark: Avg. 6 Mth Dep. Rates - Min. Subseq. Investment: PKR 5,000/- Nabeel Malik Chief Investment Officer Ather H. Medina Head of Corporate Strategy Auditor: E&Y, Ford Rhodes Sidat Hyder Listing: Lahore Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Inman Altaf, CFA Portfolio Manager Pricing: Low Leverage: Nil Leverage: Ni	Basi	c Inf	ormati	ion											Investment Comn	nittee			
Benchmark: Avg. 6 Mth Dep. Rates - Min. Subseq. Investment: PKR 1,000/- Nabeel Malik Launch Date: December 3, 2009 Par Value: 100 Cut-off Time: 9:00 am - 4:00 pm Risk Profile: Low Leverage: Nil Leverage: Nil Pund Statistics Fund Stati	Cate	gory	: Islan	nic In	come	Sche	me	Manag	gemei	nt Fee:	1.00	0%			Maheen Rahman		Chief Execut	ive Officer	
3 Islamic Banks Launch Date: December 3, 2009 Par Value: 100 Pricing: Forward Day Sales Load: 1.00% Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil Asset Allocation (as % of Total Assets) Fund Statistics Fu	Fun	d Typ	e: Ope	en End	led			Min. I	nitial	Invest	tmen	t: PKR	5,00	00/-	Noman Soomro	Chief Operat	nief Operating Officer		
Launch Date: December 3, 2009 Par Value: 100 Par Value: 100 Dealing Days: Monday - Friday Sales Load: 1.00% Risk Profile: Low Leverage: Nil Asset Allocation (as % of Total Assets) Fund Size (PkR mn; as on Sep 30, 2015): NAV (PkR): Wtd. Average Maturity (months): Since Inception Return 9,66% Fund Performance Fund Performance BM AGIIF Fund Performance BM AGIIF Fund Performance BM AGIIF Fund Performance Govt. Guar. AAA 73,92% A- 0,00% AAA 73,92% A- 0,00% AAA 11,34% BBB 0,00% AAA 11,34% BBB 0,00% AAA 11,34% BBB 0,00% AAA 11,34% BBB 0,00% AAA 13,84% NR/UR 0,99% TEC/Sukuk Holdings (% of Total Assets) K. Electric Sukuk (99-July-2014) 13.84%	Ben	chma	rk: Av	g. 6 M	Ith De	ep. Ra	tes -	Min. S	ubsec	q. Inve	estme	ent: Pl	(R 1,	000/-	Nabeel Malik	Chief Investr	ment Officer		
Par Value: 100	3 Is	amic	Banks	5				Truste	e: CD	C Pak	istan	Limit	ed		Ather H. Medina	Head of Corp	orate Strategy		
Dealing Days: Monday - Friday Sales Load: 1.00% Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil Shariq Mukhtar Hashmi Imran Altaf, CFA Kashif Kasim Shariq Mukhtar Hashmi Imran Altaf, CFA Shariq Mushtar Hashmi Imran Altaf,	Laui	nch D	ate: D	ecem	ber 3,	2009	9	Audito	or: E&	Y, For	d Rhe	odes S	idat	Hyder	Muddasir Ahmed S	Shaikh	Head of Inve	stment Advisory/	
Sales Load: 1.00% Cut-off Time: 9:00 am - 4:00 pm Imran Altaf, CFA Rashif Kasim Jr. Portfolio Manager Jr. Portfoli	Par	Value	: 100		,			Listino	g: Lah	ore St	ock I	Exchai	nge	•			Senior Portfo	olio Manager	
Name	Pric	ing: F	orwar	d Day	,			Dealin	g Day	ys: Mo	nday	- Frid	ay		Shariq Mukhtar Ha	ashmi	Head of Risk	& Compliance	
Fund Statistics 133 134 135 135 136	Sale	s Loa	d: 1.0	0%				Cut-of	f Tim	e: 9:00	0 am	- 4:00	pm		Imran Altaf, CFA		Portfolio Mai	nager	
Fund Size (PkR mn; as on Sep 30, 2015): 133 NAV (PkR): 101.6002 Wtd. Average Maturity (months): 8.55 Since Inception Return 9.66% Fund Performance BM AGIIF YTD 5.10% 4.33% Month (September '15): 5.02% 4.09% Credit Quality (as % of Total Assets) Credit Quality (as % of Total Assets) Credit Quality (as % of Total Assets) AAA 73.92% A- 0.00% AAA 73.92% A- 0.00% AAA 11.34% BBB 0.00% AA- 0.00% BBB+ 0.00% AA- 0.00% BBB+ 0.00% AA- 0.00% BBB 0.00% AB-	Risk	Prof	ile: Lo	w				Levera	age: N	lil					Kashif Kasim		Jr. Portfolio	Manager	
Fund Size (PkR mn; as on Sep 30, 2015): 133 NAV (PkR): 101.6002 Wtd. Average Maturity (months): 8.55 Since Inception Return 9.66% Fund Performance BM AGIIF YTD 5.10% 4.33% Month (September '15): 5.02% 4.09% Credit Quality (as % of Total Assets) Credit Quality (as % of Total Assets) Credit Quality (as % of Total Assets) AAA 73.92% A- 0.00% AAA 73.92% A- 0.00% AAA 11.34% BBB 0.00% AAA 11.34% BBB 0.00% AAA 11.34% BBB 0.00% AAA 11.34% BBB 0.00% AAA 13.34% NR/UR 0.99% TFC/Sukuk Holdings (% of Total Assets) K. Electric Sukuk - 3 year (19-March-2014) Engro Fertilizer Sukuk (09-July-2014) 13.84%	Asse	t Allo	catio	n (as %	% of T	otal As	ssets)								Fund Statistics				
NAV (PkR): Wtd. Average Maturity (months): 8.55 Since Inception Return 9.66% Mathematical Performance Mathematical Performan	100 -															n: as on Sen 30, 201	5).	133	
Wtd. Average Maturity (months): 8.55 Since Inception Return 9.66% Fund Performance BM AGIIF YTD 5.10% 4.33% Month (September '15): 5.02% 4.09% Credit Quality (as % of Total Assets) Govt. Guar. AAA 73.92% AAA 73.92% AAA 73.92% AAA 11.34% BBB 0.00% AAA 0.00% BBB+ 0.00% AAA 11.34% BBB 0.00% AAB 11.34% BBB 0.00% ABB 12.55 TFC/Sukuk Holdings (% of Total Assets) K. Electric Sukuk - 3 year (19-March-2014) Engro Fertillizer Sukuk (09-July-2014) 13.84%	200	3.9		August	■ Sei	ptembe	r								`	11, d3 011 3cp 30, 201.	5).		
Since Inception Return 9.66% Fund Performance BM AGIIF YTD 5.10% 4.33% Month (September '15): 5.02% 4.09% Credit Quality (as % of Total Assets) Govt. Guar. AAA 73.92% AAA 73.92% AAA 11.34% BBB 0.00% AAA 11.34% BBB 0.00% AAA 11.34% BBB 0.00% AAA 11.384% NR/UR 0.90% TFC/Sukuk Holdings (% of Total Assets) K. Electric Sukuk - 3 year (19-March-2014) Engro Fertilizer Sukuk (09-July-2014) 13.84%	80 -															curity (months):			
Fund Performance BM AGIIF YTD 5.10% 4.33% Month (September '15): 5.02% 4.09% Credit Quality (as % of Total Assets) Govt. Guar. 0.00% A AAA 73.92% A- 0.00% AAA 11.34% BBB 0.00% AA- 0.00% BBB+ 0.00% AA- 0.00% BBB 0.00% AA- 11.34% BBB 0.00% AA- 12. TEC/Sukuk Holdings (% of Total Assets) K. Electric Sukuk - 3 year (19-March-2014) Engro Fertilizer Sukuk (09-July-2014) 13.84%	60 -														-	, ,			
YTD	00							01									PM		
Month (September '15): 5.02% 4.09% Credit Quality (as % of Total Assets)	40 -	-						22.7								5			
Credit Quality (as % of Total Assets) Govt. Guar. 0.00% A 0.00% AAAA 73.92% A- 0.00% AAA+ 0.00% BBB+ 0.00% AAA 11.34% BBB 0.00% AAA 11.34% BBB 0.00% AAA 11.34% BBB 0.00% AAA 13.84% NR/UR 0.90% TFC/Sukuk Holdings (% of Total Assets) K. Electric Sukuk - 3 year (19-March-2014) Engro Fertilizer Sukuk (09-July-2014) 13.84%	20 -															'15):			
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AAA 73.92% A- 0.00% AA+ 0.00% BBB+ 0.00% AAA 11.34% BBB 0.00% AAA 11.34% BBB 0.00% AAA 11.34% NR/UR 0.90% Historical Performance (%) AAA 13.84% NR/UR 0.90% TFC/Sukuk Holdings (% of Total Assets) K. Electric Sukuk - 3 year (19-March-2014) Engro Fertilizer Sukuk (09-July-2014) 13.84%	0 -		· · ·			٠		S	· vo	· · ·	· ·	΄ ω		- S	• • •		Α	0.00%	
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A+ 13.84% NR/UR 0.90%					8	\$ 0	Ğ	_					꼇						
TFC/Sukuk Holdings (% of Total Assets) K. Electric Sukuk - 3 year (19-March-2014) 11.34% Engro Fertilizer Sukuk (09-July-2014) 13.84%	Hick	orica	Dorfo	KING TIN	co (0/-	١									_				
*** *** **** *************************		Ulica	Perio	IIIIaiii	CE (%	')												0.90%	
11.34% Engro Fertilizer Sukuk (09-July-2014) 13.84% 13.84%	18			■ AGII	F	■ BM									•	<u> </u>	<i>,</i>		
12 - 10 - 10 - 10 - 10 - 10 - 10 - 10 -					-											, ,	,		
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6.9	12		i 9		9.7	4													
								4.7	7.5	0	۲.		6	4					
										9.9	9		9	9					
	6																		
	6																		

Details of	Non-Compl	iant Investme	nts										
Name			Type		Value before Provisioning		Provisionin Held, if any	-	Value after Provisioning		% Gross Assets		% Net Assets
Name			Туре		Provisioning		neiu, ii aii		Provisioning		ASSELS		ASSELS
1 Year - R	olling Retur	ns											
	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15
AGIIF	9.42%	6.10%	9.74%	8.02%	8.89%	6.46%	7.44%	6.48%	6.64%	4.40%	4.48%	4.37%	4.09%
BM	6.70%	6.73%	6.86%	6.76%	6.68%	6.74%	6.33%	5.96%	5.85%	5.40%	5.19%	5.09%	5.02%
WWF Disc	laimer												

FY15

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 2.248mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.1.7181 / 1.71%. The sum provided in this regard stands at Rs. 0.179mn had this provision not been made, the YTD return would have been higher by Rs. 0.1369 / 0.14%. For details, investors are advised to read the latest Financial Statements of the Scheme.

Disclaimer

FY11

FY12

FY13

FY14



Alfalah GHP Alpha Fund

Fund Rating by PACRA 13-Aug-15

1 Year 4 Star3 Year 3 Star5 year 2 Star

AMC Rating: "AM2-" by PACRA 15-Apr-15

Investment Objective

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

Basic Information
Category: Equity Scheme
Fund Type: Open Ended
Benchmark: KSE100
Launch Date: Sept 9, 2008
Par Value: PKR 50/Pricing: Forward Day
Sales Load: 3.00%
Risk Profile: High
Leverage: Nil

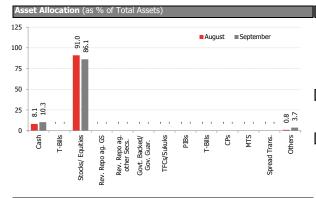
Management Fee: 1.75%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: E&Y, Ford Rhodes Sidat Hyder
Listing: Karachi Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

Maheen Rahman Noman Soomro Nabeel Malik Ather H. Medina

Shariq Mukhtar Hashmi Imran Altaf, CFA Kashif Kasim

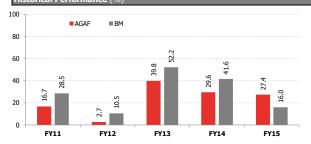
Muddasir Ahmed Shaikh

Chief Executive Officer
Chief Operating Officer
Chief Invesment Officer
Head of Corporate Strategy
Head of Investment Advisory/
Senior Portfolio Manager
Head of Risk & Compliance
Portfolio Manager
Jr. Portfolio Manager



Fund Statistics		
Fund Size (PkR mn; as on September NAV (PkR):	r 30, 2015):	720 64.87
Sharpe Ratio		-1.63
Information Ratio		0.10
Standard Deviation		5.28%
Since Inception		25.99%
Fund Performance	ВМ	AGAF
YTD	-6.14%	-2.07%
Month (September'15):	-7.02%	-6.93%

Asset Allocation (Sector Wise as a % of Total Assets)	
Cements	17.53%
Power Generation & Distribution	16.95%
Fertilizer	9.45%
Automobile Assembler	7.18%
Technology & Communication	6.85%
Others	28.12%
Total	86.1%



Top 10 Holdings (% of Total Assets)	
Kot Addu Power	6.43%
Pak Electron	5.75%
Hub Power Co.	5.36%
Systems Limited	4.80%
Pak Suzuki Motor Company	4.12%
Hascol Petrol.	4.03%
Engro Corp.	3.92%
Oil & Gas Development Co. Ltd.	3.57%
Lalpir Power Ltd.	3.39%
Pioneer Cement	3.27%

Details of Non-Compliant Investments												
		Value before	Provisioning	Value after	% Gross	% Net						
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets						

1 - Year R	1 - Year Rolling Returns													
	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	
AGAF	6.17%	3.36%	3.32%	5.31%	5.72%	-1.70%	-10.39%	16.85%	-2.80%	4.68%	4.51%	0.68%	-6.93%	
ВМ	4.06%	2.19%	2.70%	2.99%	7.20%	-2.36%	-10.10%	11.56%	-2.00%	4.06%	3.90%	-2.84%	-7.02%	

WWF Disclaime

The Fund/Scheme has maintained provisions amounting to Rs. 7.289mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.6564 / 0.99%. For details, investors are advised to read the latest Financial Statements of the Scheme.

Disclaimer



Alfalah GHP Stock Fund (Formerly IGI Stock Fund)

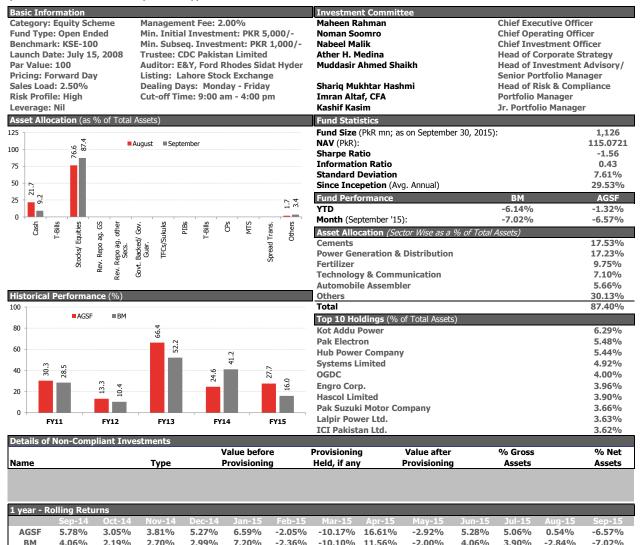
Fund Rating by PACRA 13-Aug-15

1 Year 4 Star 3Year 3 Star 5year 3 Star

AMC Rating: "AM2-" by PACRA 15-Apr-15

Investment Objective

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.



WWF Disclaimer

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 4.780mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.4483 / 0.38%. The YTD sum provided in this regard stands at Rs.7.28mn, had this provision not been made, the YTD return would have been higher by Rs.0.7443 / 0.64%. For details, investors are advised to read the latest Financial Statements of the Scheme.

Disclaime



Alfalah GHP Islamic Stock Fund

(Formerly Alfalah GHP Islamic Fund)

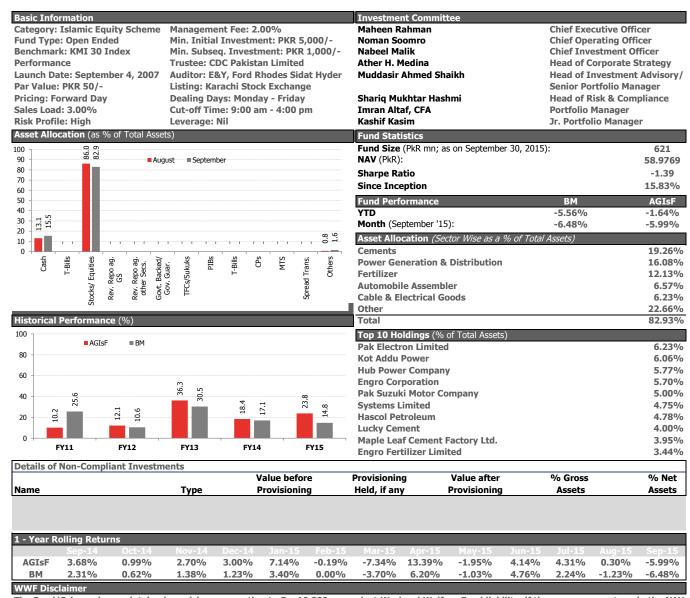
Fund Rating by PACRA 13-Aug-15

1 Year 3 Stars 4 Stars 3 Year 3 Stars 5 Year

AMC Rating: "AM2-" by PACRA 15-Apr-15

Investment Objective

Alfalah GHP Islamic Stock Fund (AGISF) (formerly Alfalah GHP Islamic Fund) is an Open Ended Shariah Compliant Islamic Equity Fund; The investment objective of the Fund is to achieve long term capital growth by investing primarily in shariah compliant equity securities.



The Fund/Scheme has maintained provisions amounting to Rs. 10.802mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.0259 / 1.71%. For details, investors are advised to read the latest Financial Statements of the Scheme.

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.

Disclosure

The fund has been reclassified from Islamic Asset Allocation Fund (Risk profile Moderate to High) to Islamic Stock Fund (Risk profile High) with effect from May 04, 2015. In this connection, the fund has been renamed as Alfalah GHP Islamic Stock Fund and its benchmark has been changed to the KMI-30 Index. The past period returns are of Alfalah GHP Islamic Fund. The YTD benchmark calculation and the MTB benchmark calculation are based entirely on



Alfalah GHP Value Fund

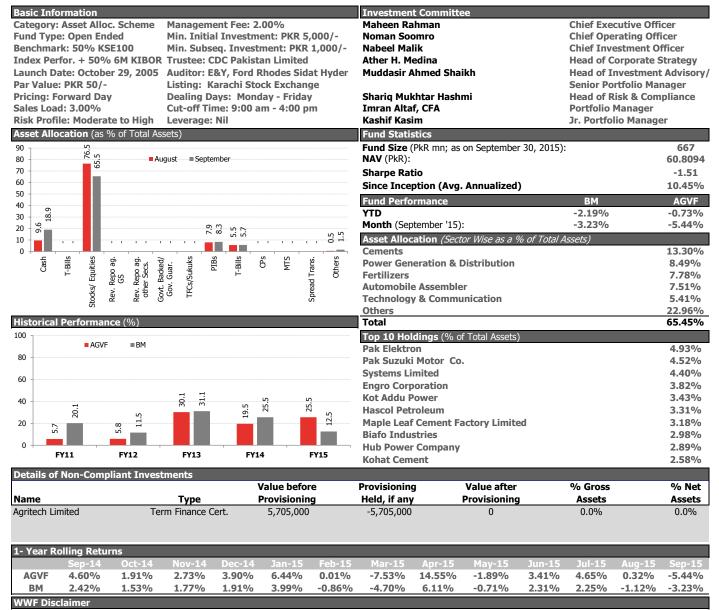
Fund Rating by PACRA 13-Aug-15

1 Year 4 Star3 Year 3 Star5 year 3 Star

AMC Rating: "AM2-" by PACRA 15-Apr-15

Investment Objective

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.



The Fund/Scheme has maintained provisions amounting to Rs. 13.38mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.2202 / 1.99%. For details, investors are advised to read the latest Financial Statements of the Scheme.

Disclaimer



Alfalah GHP Capital Preservation Fund

Fund: Not Yet Rated

AMC: "AM2-" by PACRA 15-April-2015

The objective of the Fund is to earn a potentially high return through dynamic asset allocation between Equities and Sovereign Income/Money Market based Collective Investment Schemes in order to provide capital preservation of the Initial Investment Value at completion of the Duration of Fund

Category: Fund of Funds Scheme Fund Type: Open Ended

Benchmark: W.A daily return of KSE100 & 6M D.Rate of 'AA-' & Above Banks, based on actual participation in equity & debt component

Pricing: Forward Day

Cut-off Time: 9:00 am - 4:00 pm

Load:5.00%, 3.00% (Cont & Backend)

Management Fee: 1.25%* Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-

Trustee: MCBFSL Launch Date: Sep 18, 2014

Par Value: 100

Auditor: E&Y, Ford Rhodes Sidat Hyder Dealing Days: Monday - Friday Listing: Lahore Stock Exchange

Leverage: Nil

Investment Committee

Maheen Rahman **Noman Soomro** Nabeel Malik Ather H. Medina

Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Imran Altaf, CFA

Kashif Kasim

Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Corporate Strategy Head of Investment Advisory/ Senior Portfolio Manager **Head of Risk & Compliance** Portfolio Manager

Jr. Portfolio Manager

Hola	lings (as % or	Total Assets)				
60 -			■ Augus	t ■ Septe	mber	
50 -		43.0				
40 -	35.4	4.				
30 -	27.0		21.5			
20 -			2			
10 -		a a c				
0 -				0.0	0.1	
Ü	Equity Funds	Money Market Funds	Sovereign / Income Funds	Others	Cash	Leverage

rulid Statistics	
Fund Size (PkR mn; as on September 30th, 2015):	1,748
NAV (PkR):	103.8570
Multiplier Range	2.33-3.14
Since Inception Return	10.21%

Fund Performance	ВМ	AGCPF
YTD	-1.24%	0.19%
Month (Sept '15):	-2.08%	-2.01%
Asset Allocation (as % of Total Assets)		
Equity Funds		27.05%
Money Market Funds		48.16%
Sovereign/Income Funds		24.70%
Others		0.03%
Cash		0.05%
Leverage		0.00%

Credit Quality (as % of Total Assets)	
AAA (f)	0.00%
AA (f)	48.16%
AA	0.05%
AA- (f)	24.70%
A+	0.00%
3 Star	13.71%
2 Star	13.33%
NR/UR	0.03%

Details of Non-Compliant Investm	ients					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 Year -Ro	olling Returns												
													Sep-15
AGCPF	-	0.01%	0.63%	2.59%	3.94%	-0.67%	-3.74%	5.49%	-1.01%	2.22%	1.72%	0.52%	-2.01%
BM	-	0.06%	0.90%	1.50%	3.81%	-1.07%	-3.51%	3.95%	-0.55%	1.81%	1.71%	-0.84%	-2.08%

The Fund/Scheme has maintained provisions amounting to Rs. 3.37mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.2003 / 0.19%. For details, investors are advised to read the latest Financial Statements of the Scheme.

Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns/profit lock in thereon are dependent on forces and factors affecting the capital markets. Past performance is not necessarily indicative of future results. Capital Preservation only applies to the unit holders who hold their investments until maturity date. All returns are calculated assuming reinvested dividends. Please read the Offering Document to understand the investment policies and risks involved.



^{*} Not Applicable, if invested in funds managed by AGIML

Alfalah GHP Prosperity Planning Fund

Fund: Not Yet Rated

AMC: "AM2-" by PACRA 15-April-2015

Investment Objective

Alfalah GHP Prosperity Planning Fund is an Open-ended Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Collective Investment Sceheme in line with the risk tolerance of the investor.

J	PGSIC EIIIG	111111111111111111111111111111111111111	-		
(Category:	Fund	of	Funds	Schen
	Samuel Transco		n E	ndod.	

Fund Type: Open Ended

AGHP CAP: 20% KSE 100 & 80% 6M Kibor AGHP MAP: 40% KSE 100 & 60% 6M Kibor

AGHP AAP: Weighted Avg. daily return of KSE100 & 6M Kibor, based on actual proportion of investment in equity and FI/MM component made by the plan

Pricing: Forward Day Front-end Load: Plan Specific Back-end Load:Nil

Cut-off Time: 9:00 am - 4:00 pm

Risk Profile: Plan Specific Management Fee: 1%* Min. Initial Investment: PKR 10,000/-

Min. Subseq. Investment: PKR 1,000/-**Trustee: CDC Pakistan Limited** Launch Date: Sep 11, 2015

Par Value: 100

Auditor: E&Y, Ford Rhodes Sidat Hyder Dealing Days: Monday - Friday Listing: Lahore Stock Exchange

Leverage: Nil

Maheen Rahman Noman Soomro Ather H. Medina **Muddasir Ahmed Shaikh**

Shariq Mukhtar Hashmi Imran Altaf. CFA Kashif Kasim

Chief Executive Officer **Chief Operating Officer Chief Investment Officer Head of Corporate Strategy** Head of Investment Advisory/ Senior Portfolio Manager **Head of Risk & Compliance**

Portfolio Manager Jr. Portfolio Manager

Alfalah GHP Active A	llocation Plan (Ho	oldings as % of Total	Assets)		Alfalah GHP Active Alloca	tion Plan		
	Holdi	ngs	Portfoli	o Credit	Fund Size (PkR mn; as on S	Sep 30, 2015):	190.90	
	August	September	Qua	ality	NAV (PkR):		100.0674	
Cash	0.00%	0.05%	3 Star	0.00%	Since Inception Return		0.07%	
Equity	0.00%	0.00%	2 Star	0.00%				
Income	0.00%	93.12%	AA	6.78%	<u>Performance</u>	ВМ	AGAAP	
Money Market	0.00%	6.73%	AA-	31.07%	YTD	0.35%	0.07%	
Others	0.00%	0.11%	A+	62.05%	Month	0.35%	0.07%	
Total	0.00%	100.00%	NR/UR	0.11%				

Alfalah GHP Moderat	e Allocation Plan	(Holdings as % of To	otal Assets)		Alfalah GHP Moderate Alle	ocation Plan		
•	Holdi	ngs	Portfoli	io Credit	Fund Size (PkR mn; as on S	Sep 30, 2015):	121.574	
	August	September	Qua	ality	NAV (PkR):		100.1574	
Cash	0.00%	7.56%	3 Star	0.00%	Since Inception Return		0.16%	
Equity	0.00%	0.00%	2 Star	0.00%				
Income	0.00%	72.84%	AA	26.19%	<u>Performance</u>	BM	AGMAP	
Money Market	0.00%	18.63%	AA-	20.25%	YTD	-1.46%	0.16%	
Others	0.00%	0.97%	A+	52.59%	Month	-1.46%	0.16%	
Total	0.00%	100.00%	NR/UR	0.97%				

Alfalah GHP Conserv	ative Allocation F	Plan (Holdings as % c	of Total Assets)		Alfalah GHP Conservative Allocation Plan					
	Holdi	ngs	Portfoli	o Credit	Fund Size (PkR mn; as on S	Sep 30, 2015):	345.014			
	August	September	Qua	lity	NAV (PkR):		100.234			
Cash	0.00%	1.60%	3 Star	0.00%	Since Inception Return		0.23%			
Equity	0.00%	0.00%	2 Star	0.00%						
Income	0.00%	38.61%	AA	60.36%	<u>Performance</u>	ВМ	AGCAP			
Money Market	0.00%	58.76%	AA-	12.88%	YTD	-0.56%	0.23%			
Others	0.00%	1.03%	A+	25.73%	Month	-0.56%	0.23%			
Total	0.00%	100.00%	NR/UR	1.03%						

Details of Non-Compliant Inve	stments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Alfalah Gl	Alfalah GHP Active Allocation Plan (1 Year -Rolling Returns)												
AGAAP	-	-	-	-	-	-		-	-	-	-	-	0.07%
BM	-	-	-	-	-	-	-	-	-	-	-	-	0.35%

Alfalah GHP Moderate Allocation Plan (1 Year -Rolling Returns)													
													Sep-15
AGMAP	-	-	-	-	-	-		-	-	-	-	-	0.16%
BM	-	-	-	-	-	-	-	-	-	-	-	-	-1.46%

Alfalah GHP Conservative Allocation Plan (1 Year -Rolling Returns)													
AGCAP	-	-	-	-	-	-		-	-	-	-	-	0.23%
BM	-	-	-	-	-	-	-	-	-	-	-	-	-0.56%

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^{*} Not Applicable, if invested in funds managed by AGIML



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