CONTENTS

	Page No.
Fund's Information	1
Mission & Vision Statement	2
Report of the Directors of the Management Company	3
Condensed Interim Statement of Assets and Liabilities	5
Condensed Interim Income Statement	6
Condensed Interim Statement of Comprehensive Income	7
Condensed Interim Distribution Statement	8
Condensed Interim Statement of Movement in Unit Holders' Funds	9
Condensed Interim Statement of Cash Flows	10
Notes to the Condensed Interim Financial Statements	11

ALFALAH GHP	Alfalah GHP Value Fu
FUND	D'S INFORMATION
Management Company:	Alfalah GHP Investment Management Limited 12th Floor, Tower 'A', Saima Trade Towers I.I. Chundrigar Road, Karachi.
Board of Directors of the Management Company:	 Mr. Abdul Aziz Anis Mr. Hanspeter Beier Mr. Shakil Sadiq Mr. Shahab Bin Shahid Mr. Syed Ali Sultan
CFO & Company Secretary of the Management Company:	- Mr. Omer Bashir Mirza
Audit Committee:	- Mr. Shakil Sadiq - Mr. Shahab Bin Shahid - Mr. Syed Ali Sultan
Trustee:	Central Depository Company of Pakistan Limited CDC House, 99-B, Block 'B', SMCHS, Main Shara-e-Faisal, Karachi.
Fund Manager:	- Mr. Ather H. Medina
Bankers to the Fund:	Bank Alfalah Limited Faysal Bank Limited
Auditors:	Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Progressive Plaza, Beaumont Road P.O. Box 15541, Karachi.
Legal Advisor:	Bawaney & Partners Room No. 404, 4th Floor Beaumont Plaza, 6-cl-10 Beaumont Road, Civil Lines Karachi.
Registrar:	Alfalah GHP Investment Management Limited 12th Floor, Tower 'A', Saima Trade Towers I.I. Chundrigar Road, Karachi.
Distributor:	Bank Alfalah Limited
Rating:	3 Star (Short term) / 3 Star (Long term) by PACRA
	1 Third Quarter Report 20



Alfalah GHP Value Fund

MISSION STATEMENT

Alfalah GHP Value fund aims to provide its unit holders with sustainable return over a period through active asset allocation strategies.

VISION STATEMENT

Alfalah GHP Value Fund aims to establish itself as the investment vehicle of choice for investors who seek to achieve sustainable and consistent return over the long term through investment exposure to various asset classes.

2

Alfalah GHP Value Fund

REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY

The Board of Directors of Alfalah GHP Investment Management Limited (AGIM), the management company of Alfalah GHP Value Fund (AGVF) is pleased to present its quarterly report on the affairs of AGVF to the unit holders for the quarter ended 31 March 2013.

Financial Performance

Net assets under management as on 31 March 2013 were Rs. 518.50 million. During the period units worth Rs. 40.02 million were issued and units worth Rs. 17.81 million were redeemed.

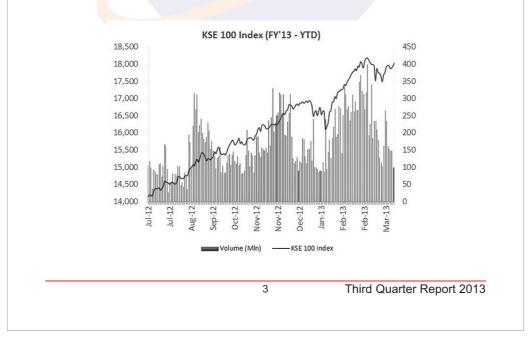
AGVF earned a total income of Rs. 98.38 million for the nine months ended 31 March 2013 including impairment loss in the value of Investment classified as 'available for sale' of Rs. 11.23 million. Major sources of revenue were dividend income of Rs. 23.11 million, profit on bank deposits of Rs. 6.31 million, income from sukuk certificates of Rs. 5.87 million and income from government securities of Rs. 6.58 million. After accounting for expenses of Rs. 17.35 million, the net income from operating activities for the period stands at Rs. 81.03 million.

Market and Fund's Performance

The fund ended the 3rd Quarter on March 31, 2013 showing a return of 18.58% versus its benchmark's return of 19.14% during the same period, thereby lagging the benchmark by 0.57% during the period.

The Karachi Stock Exchange has had a long bull run during the period in question with the benchmark KSE 100 index having had a positive month-on-month close for 8 consecutive months from July 2102 - February 2013, with a minor 0.7% decline in March 2013.

Despite some serious issues on the economic, political, and law & order fronts, the equity markets managed to perform due to strong corporate results, and the growing optimism of the likelihood of an elected assembly completing its tenure for the first time in the country's history.



Alfalah GHP Value Fund

Asset Allocation

The asset allocation of AGVF as at 31 March 2013 was as follows:

Equity	68.60%
Cash / Bank Deposit	6.39%
T- Bills	22.76%
Others	2.25%
Total	100.00%

Investment Outlook

While concerns linger regarding the deteriorating macroeconomic fundamentals, weak law and order situation, and the possibility of no political party getting a clear mandate in the upcoming general election, the very fact that the country is heading into a general election with the previous assembly having completed its full term is a huge positive. Additionally, strong earnings growth and healthy payouts in industries such as Oil & Gas, Cement, FMCGs etc. will continue to drive the equity markets going forward.

Acknowledgement

The Board is thankful to the Securities and Exchange Commission of Pakistan, State Bank of Pakistan, the Trustee, Central Depository Company of Pakistan Limited and the management of Karachi Stock Exchange (Guarantee) Limited for their continued cooperation and support. The Directors also appreciate the efforts put in by the management team for the growth and the meticulous management of the Fund.

For and on behalf of the Board

16 April 2013 Karachi Abdul Aziz Anis Chief Executive

4

Alfalah GHP Value Fund

CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES (UNAUDITED) AS AT 31 MARCH 2013

Total assets			530,180	441,191
Total assets			530,180	441,191
Liabilities				
Payable against Purchase of Investments Payable to Alfalah GHP Investment Mana	aamaat		-	805
Limited - Management Company	gement		1,011	841
Payable to Central Depository Company	of Pakistan Limited - Trus	tee	109	77
Payable to Securities and Exchange Comm			336	409
Accrued expenses and other liabilities			10,224	7,130
Total liabilities			11,680	409 7,130 9,262 - 431,929 431,929 431,929 50 f units) 8,505,506 Dees) 50.78
Contingencies and Commitments		8	-	-
Net assets			518,500	431.929
Unit holders' funds (as per statement at	tached)		518,500	431,929
			(Number	of units)
Number of <mark>un</mark> its in issue			9,488,856	8,505,506
			(Rup	ees)
Net asset value per unit			54.64	50.78
The annexed notes 1 to 15 form an integra	l part of these condensed	interim fi		ation.
For Alfalah CHI	P Investment Managem	ent Limite	bé	
	P Investment Manageme anagement Company)	ent Limite	ed	

Alfalah GHP Value Fund

CONDENSED INTERIM INCOME STATEMENT (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2013

	Nine mon	ths ended	Quarte	ended
	2013	2012	31 March 2013	2012
	te(Rupees	In '000)	(Rupees	In '000)
Income				
Gain on sale of investment- HFT	21,473	987	21,602	7,337
Loss on sale of investment- AFS	(39,837)	(24,709)	-	-
Income from sukuk certificates	5,873	202	-	3,843
Income form term finance certificates	-	7,606	-	7,606
Dividend income	23,111	18,513	11,515	8,371
Profit on deposit accounts with banks	6,308	7,777	1,307	3,229
Income from government securities	6,579	623	2,271	-
Unrealised appreciation / (diminution) in the value of investments				
-'at fair value through profit or loss' 6.3	3 36,202	18,120	(1,721)	44,521
Impairment in the value of investments classified as 'available for sale'	(11,226)	(15,100)	-	(7,606
Reversal of impairment in the value of investments classified as 'available for s	sale' 49,654	29,537	-	-
Amortization of discount on TFC / sukuk certificates and PIB	240	461	-	145
Total income	98,377	44,017	34,974	67,446
Expenses Remuneration of Alfalah GHP Investment Management				
Limited - Management Company	7,081	6,347	2,434	2,134
Sales tax on Management fee 7	1,100	1,016	389	341
Remuneration of Central Depository Company of Pakistan Limited - Trustee	708	635	243	213
Annual fee - Securities and Exchange Commission of Pakistan	336	301	116	101
Bank and settlement charges	328	230	158	93
Legal and Professional Charges	68	70	22	25
		200	98	87
Auditors' remuneration	399	388	1 1	
Auditors' remuneration Brokerage expense	5,322	2,234	3,160	· · ·
Auditors' remuneration Brokerage expense Provision for workers' welfare fund 9	5,322	2,234 652	590	652
Auditors' remuneration Brokerage expense Provision for workers' welfare fund 9 Fees and subscriptions	5,322 1,723 105	2,234 652 105	590 35	652 35
Auditors' remuneration Brokerage expense Provision for workers' welfare fund 9 Fees and subscriptions Printing and related cost	5,322 1,723	2,234 652 105 135	590 35 34	652 35 36
Auditors' remuneration Brokerage expense Provision for workers' welfare fund 9 Fees and subscriptions Printing and related cost Total expenses	5,322 1,723 105 145 17,348	2,234 652 105 135 12,113	590 35 34 7,279	652 35 36 4,995
Auditors' remuneration Brokerage expense Provision for workers' welfare fund 9 Fees and subscriptions Printing and related cost Total expenses Net income from operating activities	5,322 1,723 105 145	2,234 652 105 135	590 35 34	1,278 652 35 36 4,995 62,451
Auditors' remuneration Brokerage expense Provision for workers' welfare fund 9 Fees and subscriptions Printing and related cost Total expenses Net income from operating activities Net element of income / (loss) and capital gains/(losses)	5,322 1,723 105 145 17,348 81,029	2,234 652 105 135 12,113	590 35 34 7,279	652 35 36 4,995
Auditors' remuneration Brokerage expense Provision for workers' welfare fund 9 Fees and subscriptions Printing and related cost Total expenses Net income from operating activities	5,322 1,723 105 145 17,348	2,234 652 105 135 12,113	590 35 34 7,279	652 35 36 4,995

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive

6

Director

CONDENSED INTEDIA					ue Fun
CONDENSED INTERIN	1 S	ГАТЕМ	IENT (OF	
COMPREHENSIVE INC	OM	E (UNA	AUDIT	ED)	
FOR THE NINE MONTHS AND QUA					013
			ths ended	Quarte 31 March	r ended
		2013	2012	2013	2012
	Note	(Rupees	in '000)	(Rupees	in '000)-
Net income for the period		84,443	31,966	28,903	62,319
Other comprehensive income / (loss):					
Element of income / (loss) and capital gains / (losses) include	d in				
prices of units sold less those in units redeemed - amount		(61)	(6)		
representing unrealized capital gains / (losses)		(61)	(6)	(4)	2
Net unrealised appreciation / (diminution) during the period					
in fair value of investments classified as 'available for sale'	6.8	()/	(339)	-	(51
Other comprehensive income / (loss) for the period Total comprehensive income for the period		(1,562) 82,881	$\frac{(345)}{31,621}$	(4) 28,899	62,270
The annexed notes 1 to 15 form an integral part of these					

ALFALAH GHP		Alfalah (GHP Valu	e Fun
CONDENSED INTERIM DISTRIBUTION FOR THE NINE MONTHS AND QUARTI				
	2013	31 March 2012	Quarter 31 March 2013 (Rupees	31 March 2012
Undistributed income / (loss) brought forward: Realised Unrealised	15,381 (10,600) 4,781	243,567 (222,624) 20,943	(23,137) 37,923 14,786	8,680 (36,711 (28,031
Element of income / (loss) and capital gains / (losses) included in prices of units sold less those in units redeemed - amount representing unrealized capital gains / (losses)	(61)	(6)	(4)	2
Net income for the period	84,443	31,966	28,903	62,319
Final distribution for the year ended 30 June 2012: - Cash distribution of Rs. Nil per unit (2011: 2.25 per unit) - Issue of Nil bonus units (2011: 239,259 units)		(6,502) (12,111)	-	-
Interim distribution for the period: - Cash distribution of Rs. 5.25 (2011: Rs. Nil per unit) - Issue of 588,822 bonus units (2011: Nil units)	(15,171) (30,307)	-	-	-
Undistributed income carried forward:	38,904	13,347	28,899	62,321
Realised Unrealised	7,483 36,202	26,481 7,809	45,406 (1,721)	(10,231 44,521
	43,685	34,290	43,685	34,290
The annexed notes 1 to 15 form an integral part of these cond				
For Alfalah GHP Investment Mar (Management Comp		imited		
Chief Executive			Dire	ector

Alfalah GHP Value Fund

CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2013

Note	2013 (Rupees 431,929 40,022 (17,808) 22,214	2012 in '000) 437,397	2013 (Rupees 487,367 20,010	2012 in '000) 397,058
Note	431,929 40,022 (17,808)	437,397	487,367	
	(17,808)	4	20,010	
				-
		(5,743) (5,739)	(16,572) 3,438	(2,73)
	22,214	(3,739)	3,430	(2,73)
	(3,414)	(62)	(1,208)	132
	<u>61</u> (3.353)	(56)	4	(2
	-	12,111	-	-
	30,307	-	-	-
6.8	(1,501)	(339)	-	(5
	(18,364)	(23,722)	21,602	7,33
	36,202 66,605	18,120 37,568	(1,721) 9,022	44,521 10,461
	(61)	(6)	(4)	2
	-	(6,502) (12,111)	-	-
	(15,171) (30,307) 38,904			62,321
	518,500	456,721	518,500	456,72
		,		
	<u>50.78</u> 54.64	52.87	51.61	<u>46.98</u> 54.38
erim f	inancial infor	nation.		
		imited		
			Dire	ector
	erim f Mana	61 (3,353) - 30,307 6.8 (1,501) (18,364) 36,202 66,605 (61) - (15,171) (30,307) 38,904 518,500 - - - - - - (15,171) (30,307) 38,904 518,500 - - - - - - - - - - - - - - - - - -	$\begin{array}{c} 61 \\ (3,353) \\ (56) \\ - \\ 12,111 \\ 30,307 \\ - \\ 12,111 \\ 30,307 \\ - \\ 6.8 \\ (1,501) \\ (339) \\ \hline (18,364) \\ (23,722) \\ 18,120 \\ 36,202 \\ 18,120 \\ 37,568 \\ \hline (61) \\ (6) \\ - \\ (6,502) \\ - \\ (12,111) \\ (15,171) \\ - \\ (30,307) \\ - \\ 38,904 \\ 13,347 \\ \hline 518,500 \\ \hline 38,904 \\ 13,347 \\ \hline 518,500 \\ \hline 38,904 \\ 13,347 \\ \hline 518,500 \\ \hline 38,904 \\ \hline 13,347 \\ \hline 518,500 \\ \hline 456,721 \\ \hline \\ $	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

Alfalah GHP Value Fund

CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2013

	Nine mon	ths ended	Quarte	r ended
	31 March 2013	31 March 2012	31 March 2013	31 March 2012
	(Rupees	in '000)	(Rupees	in '000)
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income for the period	84,443	31,966	28,903	62,319
Adjustments for:				
Unrealised appreciation / (diminution) in the value of investments				
-'at fair value through profit or loss'	(36,202)	(7,809)	1,721	(44,521)
impairment in the value of investments classified as 'available for sale'	11,226	15,100	-	7,606
Reversal of impairment in the value of investments classified as 'available for sale'		(29,537)	-	-
Dividend income	(23,111)		(11,515)	(8,371)
Profit on deposit accounts with banks	(6,308)	(7,777)	(1,307)	(3,229)
income form term finance certificates	-	(7,606)	5,873	(7,606)
ncome from sukuk certificates	(5,873)	(202)	(5,534)	(3,843)
income from government securities	(339)	-	(99)	-
Amortization of discount on TFC / sukuk certificates and PIB	(240)	(461)	(1,374)	(145)
Net element of income / (loss) and capital gains/(losses)			-	
included in prices of units issued less those in units redeemed	(3,414)	(62)	<u>(1,207)</u>	132
	(29,472)	(24,901)	15,461	2,342
(Increase) / decrease in assets				
investments	(167,265)	3,352	(122,166)	33,739
Receivable against sale of Investments	(281)	-	9,292	7,721
Advances, deposits and other receivables	(35)	966	34	1,035
	(167,581)	4,318	(112,840)	42,495
Increase / (decrease) in liabilities				
Payable against purchase of investments	(805)	4,115	-	5,980
Payable to Alfalah GHP Investment Management				
Limited - Management Company	170	159	53	82
Payable to Central Depository Company of Pakistan Limited - Trustee	32	11	19	13
Payable to Securities and Exchange Commission of Pakistan -Annual fee	(73)	(128)	115	101
Accrued expenses and other liabilities	3,094	1,026	2,402	1,029
	2,418	5,183	2,589	7,205
Dividend and profit received	28,919	35,081	4,681	15,959
Net cash flows from / (used in) operating activities	(165,716)	19,681	(90,109)	68,001
CASH FLOWS FROM FINANCING ACTIVITIES	())	,	())	/
Amount received on issue of units	40,022	4	20,008	-
Payment against redemption of units	(17,808)	(5,743)	(16,572)	(2,737)
Cash dividend Paid	(15,171)	(6,502)	- 1	-
Net cash flows from / (used in) financing activities	7,043	(12,241)	3,436	(2,737)
Net increase / (decrease) in cash and cash equivalents during the period	(158,673)	7,440	(86,673)	65,264
Cash and cash equivalents at beginning of the period	192,531	143,349	120,531	85,525
		150,789	33,858	150,789
Cash and cash equivalents at end of the period	33,858	130,709	33,030	

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive

10

Director

Alfalah GHP Value Fund

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS AND QUARTER ENDED 31 MARCH 2013

1. LEGAL STATUS AND NATURE OF BUSINESS

Alfalah GHP Value Fund is an open-end collective investment scheme ("the Fund") established through a Trust Deed under the Trust Act, 1882, executed between Alfalah GHP Investment Management Limited, ("the Management Company") and Central Depository Company of Pakistan Limited, ("the Trustee"). The Trust Deed was executed on 19th May, 2005 and was approved by the Securities and Exchange Commission of Pakistan (SECP) in accordance with the NBFC (Establishment and Regulation) Rules 2003 ("NBFC Rules"), on 13th May, 2005.

The Management Company of the Fund has been licensed by SECP to act as an Asset Management Company under NBFC Rules. The registered office of the Management Company is situated at 12th Floor, Tower A, Saima Trade Tower, I.I Chundrigar Road Karachi.

Alfalah GHP Value Fund is listed on the Karachi Stock Exchange. The units of the fund are offered to public on a continuous basis. The units are transferable and can be redeemed by surrendering them to the fund. The fund offers two types of units Growth and Income. Growth unit holders are entitled to bonus unit and Income unit holders are entitled to cash dividend at the time of distribution by the fund.

The fund is categorized as an asset allocation scheme and can invest in equity, debt and money market securities as authorized in Fund Offering Document.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned 'AM3' (Outlook: Negative) to the Management Company in its rating report dated 17 May 2012 and 3 -Star (short term) and 3-Star (long term) to the fund in its rating report dated 8 November 2012.

The 'Title' to the assets of the Fund are held in the name of Central Depository Company of Pakistan Limited as the Trustee of the Fund.

These condensed interim financial statements comprise of the condensed interim statement of assets and liabilities as at 31 March 2013 and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim distribution statement, condensed interim statement of movement in unit holders' funds, condensed interim statement of cash flows and notes thereto, for the nine months period ended 31 March 2013.

2. BASIS OF PRESENTATION

2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the requirement of approved accounting standards as applicable in Pakistan, the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Approved accounting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984. Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP differ with the requirements of IFRSs, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP shall prevail.

Alfalah GHP Value Fund

The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34, 'Interim Financial Reporting' and should be read in conjunction with the financial statements of the Fund for the year ended 30 June 2012. These condensed interim financial statements are unaudited.

The Directors of the Asset Management Company declare that these condensed interim financial statements give a true and fair view of the Fund.

2.2 Basis of measurement

These condensed interim financial information have been prepared under the historical cost convention, except that investments held at 'fair value through profit or loss' category are measured at fair value.

2.3 Functional and presentation currency

These condensed interim financial information are presented in Pak Rupees which is the functional and presentation currency of the Fund and have been rounded off to the nearest thousand of Rupees.

2.4 Use of estimates and judgment

The preparation of condensed interim financial information requires the Management Company to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. The significant judgments made by the Management in applying accounting policies and the key sources of estimating uncertainty are the same as those that applied to financial statements as at and for the year ended 30 June 2012.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are same as those applied in the preparation of the financial statements of the Fund for the year ended 30 June 2012.

3.1 Earnings per unit

Earnings per unit (EPU) for the nine months and quarter ended 31 March 2013 has not been disclosed in these condensed interim financial statements as in the opinion of the management determination of weighted average units for calculating EPU is not practicable.

4. FINANCIAL RISK MANAGEMENT

The Fund's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 30 June 2012.

5. BANK BALANCES Deposit accounts		31 March 30 June 2013 2012 (Unaudited) (Audited) Note (Rupees in '000) 5.1 33,858 192,531
	12	Third Quarter Report 2013

4	ALFALAH GHP	Alfa	ah GHP Va	lue Fund
5.1	This represents saving deposit accounts maintained with v of 8 % to 9% (30 June 2012: 5% to 11.00%) per annum. T June 2012: 5.776 million) with a related party which ca 10.5% per annum.	his includ	es Rs. 33.727	million (30
	-			20.1
			31 March 2013	30 June 2012
6.	INVESTMENTS	Note	(Unaudited)	(Audited)
0.		Ivoie	(Rupees	in '000)
	- At fair value through profit or loss-held for trading	(1	2(2(02	202 110
	In quoted equity securities Investment in Government Securities	6.1 6.2	363,693 120,689	202,110
		0.2	484,382	202,110
	- Available for sale	6 1	[]	716
	In quoted equity securities Investment in term finance certificates	6.4 6.5		716
	Investment in sukuk certificates	6.6	_	41,162
			484,382	41,878 243,988
			404,302	

Alfalah GHP Value Fund

6.1 Quoted equity securities - held for trading

Name of the investee company	Note	As at 01 July 2012	Purchases during the	Bonus / Demerger/	Sales during the period	As at 31 March 2013	Cost as at 31 March 2013			value as a tage of:	Par Value a percentag
			period	rights Issue during the period		2013		31 March 2013	net assets	total investments	of issued share capit
Chemicals			Nun	iber of share	s		(Rupees	in '000)			
Engro Corporation Limited			2.400.400	_	2,395,400	5.000	613	645	0.12	0.13	0.00
Fauji Fertilizer Bin Qasim Limited			5,797,000		5,697,000	100,000	3,700	3,761	0.73	0.15	0.00
Fauji Fertilizer Company Limited		50,000	1,492,800	_	1,222,600	320,200	36,656	35,190	6.79	7.26	0.03
ICI Pakistan Limited		21.645	1,192,000	(7,243)	14,402		-		-	-	-
Engro Polymer & Chemicals Limited		-	2,446,000	-	2,446,000				-		
Lotte Pakistan PTA Limited			1,972,500		1,972,500						
Arif Habib Corporation Limited		200,000	3,665,852	20,050	2,833,500	1,052,402	25,718	25,520	4.92	5.27	0.23
Fatima Fertilzer Company Limited		280,000	301,500		500,000	81,500	1,972	1,839	0.35	0.38	0.00
ranna retazer company Emitted		200,000	501,500		500,000	01,500	68,659	66,955	0.55	0.50	0.00
Banks											
Bank Al-Habib Limited		57,920	-	-	57,920	-	•		-	-	-
Bank Al-Falah Limited		-	3,537,000		2,549,500	987,500	16,390	14,911	2.88	3.08	0.07
Faysal Bank Limited		1,182,878	552,000	76,359	1,734,500	76,737	808	671	0.13	0.14	0.01
National Bank of Pakistan		313,800	590,000	27,570	720,000	211,370	9,517	8,248	1.59	1.70	0.01
MCB Bank		-	3,100	-	3,100	-	-	-	-	-	-
Askari Bank Limited		605,000	3,108,500	-	3,113,475	600,025	11,557	11,497	2.22	2.37	0.07
Summit Bank Limited (formerly My Bank Lin	mited)	401,609	1,501,000	-	500,000	1,402,609	4,847	3,591	0.69	0.74	0.13
Non - Life Insurance							43,119	38,918			
Adamjee Insurance Company Limited			1.767.500		1,196,000	571,500	41,707	40,148	7.74	8.29	0.46
Adamjee insurance Company Emined		-	1,707,500		1,170,000	571,500	41.707	40.148	7.71	0.27	0.40
Construction and Material											
D. G. Khan Cement Company Limited		231,708	2,000,000		1,732,500	499,208	32,334	34,580	6.67	7.14	0.11
Fauji Cement Company Limited			500.000		500.000	-	-	-	-	-	-
Flying Cement Limited		1,714,763	-	-	1,714,763	`.			-	-	-
Lucky Cement Limited		140,877	528,000		497,600	171,277	24,930	28,704	5.54	5.93	0.05
Maple Leaf Cement Company Limited		-	650,000	-	650,000	-		-	-	-	-
Dewan Cement Limited		623,450	2,420,500	-	2,155,500	888,450	4,460	4,664	0.90	0.96	0.23
Pioneer Cement Company Limited		-	425,000	-	425,000	-	-	-	-	-	-
Akzo Nobel Pakistan Limited		-	7,242	-	-	7,242	1,029	843	0.16	0.17	0.02
							62,753	68,791			
Electricity											
The Hub Power Company Limited	6.1.2	290,840	-	-		290,840	6,097	14,618	2.82	3.02	0.03
Nishat Power Limited		200,000	-	-	200,000	-		-	-	-	-
							6,097	14,618			
Oil and Gas											
Pakistan Petroleum Limited	6.1.2	126,150	96,800	40,287	65,000	198,237	32,448	34,733	6.70	7.17	0.01
Pakistan State Oil Company Limited		44,000	222,000	37,160	145,000	158,160	30,589	32,127	6.20	6.63	0.06
Oil and Gas Development Company Limited	6.1.2	93,436	25,000	-		118,436	19,528	24,154	4.66	4.99	0.00
Pakistan Oilfields Limited	6.1.2	81,692	60,100	-	80,000	61,792	24,669	28,031	5.41	5.79	0.03
							107,234	119,045			

14

Name of the investee company Note	As at 01 July 2012	Purchases during the	Bonus / Demerger/	Sales during the period	As at 31 March		Market value as at		value as a itage of:	Par Value as percentage
		period	rights Issue during the period		2013	2013	31 March 2013	net assets	total investments	of issued share capita
		Ni	umber of sha	res		(Rupees	in '000)			
Automobile and Parts The General Tyre & Rubber Company		500 000					-			
of Pakistan Limited	-	722,000	-	720,000	2,000	57	<u>58</u> 58	0.01	0.01	0.00
Fixed Line Telecommunication Telecard Limited	-	1,000,000			1,000,000	6,681	5,810	1.12	1.20	0.33
Wateen Telecom Limited (Related party)	353,253	-	-	-	353,253	3,368	1,484 7,294	0.29	0.31	0.06
General Industries				=0.000						
Packages Limited Thal Limited	43.456	70,000	-	70,000 43,456	-	-	-	-	-	-
	43,430			45,450				-		
Household Goods										
Tariq Glass Limited	-	50,000		-	50,000	<u>998</u> 998	920	0.18	0.19	-
Personal Goods										
Azgard Nine Limited		501,500		-	501,500		3,405	0.66	0.70	0.11
Nishat Mills Limited	194,406	920,000		1,109,500	4,906		415	0.08	0.09	0.00
Amtex Limited	1,177,891	543,500		500,000	1,221,391	3,344	3,126	0.60	0.65	0.47
Total						348,597	363,693			

6.1.1 All shares have a face value of Rs. 10 each.

6.1.2 Investment includes 150,000 shares of The Hub Power company Limited, 15,000 shares of Pakistan Oilfields Limited, 15,000 shares of Oil and Gas Development Company Limited and 25,000 shares of Pakistan Petroleum Limited, which have been deposited with National Clearing Company of Pakistan Limited as collateral against exposure margin and mark to market losses for settlement of the Fund's trades as allowed in Circular no.11 dated 23 October 2007 issued by Securities and Exchange Commission of Pakistan.

Fase Value

6.2 Investment in Government Securities

6.2.1	Treasury Bills	

.2.1	Treasury Bills			Fac	e Value							
	Issue Date	Tenor	As at 01 Jul 2012	during the	Sales during	Matured during	March	Quantity as at 31	Cost as at 31	Market Value as at	as a po	ir value ercentage of:
				period	the period	the period	2013	March 2013	March 2013	31 March 2013	net assets	total investment
				'(Rı	ipees in '00	0)			(Rupe	es in '000)		
	11 August 2011	12 Months	-	25,000	-	25,000	-	-	-	-	-	
	25 August 2011	12 Months	-	125,000	-	125,000	-		-	-		
	22 September 2011	12 Months	-	50,000	-	50,000	-		-	-		-
	06 October 2011	12 Months	-	100,000	55,000	45,000	-		-	-		
	03 May 2012	3 Months	-	100,000	-	100,000	-		-	-		-
	28 June 2012	3 Months	-	55,000	-	55,000	-		-	-		-
	26 July 2012	3 Months	-	53,480	-	53,480	-		-	-		
	06 September 2012	3 Months	-	150,000	150,000	-	-		-	-		-
	03 November 2012	12 Months	-	7,000	-	7,000	-		-	-		-
	23 August 2012	3 Months	-	3,000	-	3,000	-		-	-		-
	04 October 2012	6 Months	-	50,000	50,000	-	-		-	-		-
	01 November 2012	3 Months	-	100,000	100,000	-	-	-	-	-	-	
	01 December 2011	12 Months	-	5,000	-	5,000	-		-	-		-
	29 November 2012	3 Months	-	45,000	-	45,000	-		-	-		-
	13 December 2012	3 Months	-	50,000	50,000	-	-		-	-		-
	18 October 2012	3 Months	-	20,000	-	20,000	-	-	-	-	-	
	10 January 2013	3 Months	-	2,000	-	-	2,000	1	1,998	1,997	0.39	0.41
	24 January 2013	3 Months	-	50,000	-	50,000	-		-	-		-
	07 February 2013	3 Months	-	50,000	-	-	50,000	1	49,622	49,595	9.57	10.24
	21 February 2013	3 Months	-	45,000	-	-	45,000	1	44,498	44,476	8.58	9.18
	07 March 2013	3 Months	-	25,000		-	25,000	1	24,633	24,621	4.75	5.08
			<u> </u>	1,110,480	405,000	583,480	122,000		120,751	120,689		
					15			Th	ird Q	uarter F	Repo	rt 2013

4	ALFALAH GHP							Alfalah	GHP	Value	Fund
6.2.2	Pakistan Investment Bond										
	Issue Date		As at 01 Iul 2012	during the period	Sales during the period pees in '000	during the period	As at 31 March 2013	Cost as at 31 March 2013	Market Value as at 31 March 2013 s in '000)	as a per net	et value centage of total investmen
	3 years (19 July 2012)		-	125,000	125,000	-	-	(Kupet		-	
	5 years (19 July 2012) 10 years (19 July 2012)		-	75,000 75,000	75,000 75,000	-	-	-	-	-	-
	Total		-	75,000	/3,000			-	-	-	
	Grand Total							469,348	484,382		
											0 June
										13 idited) (A	2012 udited)
6.3	Net Unrealized appreciation / (dimin classified as 'at fair value through p		alue of in	vestments					(R	upees in '0	00)
	Market value of investments	10110 01 1035									202,110
	Less: Cost of investments									<u>,348)</u> (2 ,034	211,004) (8,894)
	Net unrealised (appreciation) / diminuti Realised on disposal during the period/		e of inves	tment at the l	beginning of	the period	/ year			,894 ,274	12,242
									21	,168	(1,706)
	Net unrealised appreciation / (diminutio	on) in the value	e of invest	ment for the	period / yea	r			36.	,202	(10,600)
6.4	Quoted equity securities - Available f									_	
	Name of the investee company		ıl 2012 dı	urchases Bo uring the Ri period Is	ghts durin	g March 2013	1 Cost as at 31 March 2013	Market value as at 31 March 2013		ge of: per otal of stment	Value as rcentage issued share apital
		-		Number	of shares -		(Rupee	s in '000)			
	Banks Summit Bank Limited (formerly My Ba	nk Limitad)									
			11,000		- 11,000	-				-	-
	Oil & Gas Oil & Gas Development Company Lim	ited					·	·			
	Pakistan Oilfields Limited		3,282 420	-	- 3,282 - 420	-	•		-		2
	Grand Total										
6.5	Investment in Term Finance Certificates										0
	Name of the Investee company	Note Maturity	Mark-up Percentag	ge 01 Jul	rchases Sal luring duri e period the peri	ng during tl e period	he March	at 31 March	alue as <u>a pe</u> at 31 net	ket value as rcentage of: total s investment	
	Unlisted Term Finance Certificates				Number o	of certificate	·s	(Rupees in	ı '000)		capital
	Agritec limited (IV issue) (formerly Pak American Fertilizer Limited)	.5.1 Jan 2015	0%	1,521	- 38	0 -	1,141	<u>5,705</u>	<u> </u>		-
								3,703		=	
6.5.1	This represents additional certificates of Under such agreement outstanding ma settled in the form of certificates valuin have been received in lieu of suspende was sold accordingly provision amount	rk up due on N g Rs. 7.605 mi d overdue mar	lay 29, 20 llion. The k up to be	011 and July se investmen e recognised	13, 2011 ag ts had been	ainst 1st an recorded as	d 2nd Issue 100% imp	e respectively aired (Rs. Ni	amounting t million in cu	o Rs. 7.605 r rrent period)	million wa since thes

ame of the Investee company aple Leaf Cement Factory Limited -I aple Leaf Cement Factory Limited -II etails of Non-Compliant Investr ircular no. 16 dated 07 July 2010 open-end collective investment so tatements of the Fund. Details of s	Dec 2018 Mar 2013 nent with t issued by t	3 M+1% he investm he SECP re he investme	01 Jul 2012 15,000 563		during the period mber of o 15,000 563		March 2013	Cost as at 31 March 2013 (Rupees	value as at 31 March 2013		Market value as a percentage of: net total assets investment	Outstanding principal value as a percentage of issued debt capital
aple Leaf Cement Factory Limited -II etails of Non-Compliant Investr ircular no. 16 dated 07 July 2010 open-end collective investment so atements of the Fund. Details of s	Mar 2013 nent with t issued by t chemes or th	3 M+1% he investm he SECP re he investme	563 tent crite		15,000 563) -	 -	(Rupees - -	in '000) - -	-		-
aple Leaf Cement Factory Limited -II etails of Non-Compliant Investr ircular no. 16 dated 07 July 2010 open-end collective investment so atements of the Fund. Details of s	Mar 2013 nent with t issued by t chemes or th	3 M+1% he investm he SECP re he investme	563 tent crite	-	563			-	-	-		-
etails of Non-Compliant Investr ircular no. 16 dated 07 July 2010 open-end collective investment sc tatements of the Fund. Details of s	nent with t issued by t chemes or th	he investm he SECP re he investme	ient crite			-	•	-	-	-		
ircular no. 16 dated 07 July 2010 o open-end collective investment so atements of the Fund. Details of s	issued by t chemes or th	he SECP re ne investme		eria as sp								-
ircular no. 16 dated 07 July 2010 o open-end collective investment so atements of the Fund. Details of s	issued by t chemes or th	he SECP re ne investme		eria as sp				-	-			
ircular no. 16 dated 07 July 2010 o open-end collective investment so atements of the Fund. Details of s	issued by t chemes or th	he SECP re ne investme		1	ecified	by the Secu	rities an	d Excha	1ge Comi	nission of P	akistan	
o open-end collective investment so tatements of the Fund. Details of s	chemes or th	ne investme	equires d						-			
atements of the Fund. Details of s			nt requir							-		
ine of investment		mpliant inv										
											·	6 H 4
ype of investment	Nam	e of Non-co	ompliant	investme	ent	Value of Investment	Prov hel	d, if	Value of investmen		ir value as a rcentage of:	Credit rating
						before provision	ar	ıy	after provisio	net assets	gross assets	
								` •	in '000)			
erm finance certificates	Agrit	ech Limited	-IV			5,705	5,7	05	-	-	-	D
Market value of investments less: Cost of investments		in the value	e of inve	stments	classifie	ed as 'availa	ble for s	ale'			(Rupees in 	41,877 (84,632) (42,755)
		uities									11,226 (123)	20,873
Reversal of Impairment during the	period / ye	ar									(49,654) (44,256)	(29,976) (51,858)
							/ear				42,755	50,903 (955)
Dpening Balance		, connento	CHUSSING			, sure					50,277 11,226	59,380 20,873
mpairment realised on disposal of											(123)	(29,976)
Closing balance	periou / ye	u									11,726	50,277
	arameters laid down in NBFC R ompliant with investment restri- det unrealized appreciation / (di larket value of investments ess: Cost of investments ess: Cost of investments npairment charged during the pen npairment charged during the pen npairment charged during the pen eversal of Impairment during the et unrealized diminution in the v et unrealized diminution in the v et unrealized diminution in the v et unrealized diminution in the pening Balance harged for the period / year npairment the period / year npairment the period / year npairment trained of Impairment during the	t the time of purchase / investment, the TFCs arameters laid down in NBFC Regulations of ompliant with investment restrictions para et unrealized appreciation / (diminution) is larket value of investments ess: Cost of investments ess: Cost of investments mairment charged during the period / year npairment charged during the period / year et unrealized diminution in the value of inve et unrealized (diminution) / appreciation in th articulars of impairment in the value of in pening Balance harged for the period / year npairment realised on disposal of Equity Sec eversal of Impairment during the period / year	t the time of purchase / investment, the TFCs and Sukuk arameters laid down in NBFC Regulations or NBFC R pmpliant with investment restrictions parameters lai et unrealized appreciation / (diminution) in the valu larket value of investments ess: Cost of investments ess: Cost of investments mpairment charged during the period / year npairment realised on disposal of Equity Secuities eversal of Impairment during the period / year et unrealized (diminution) in the value of articulars of impairment in the value of investments pnairment realised on disposal of Equity Secuities eversal of The period / year npairment realised on disposal of Equity Secuities eversal of Impairment during the period / year	t the time of purchase / investment, the TFCs and Sukuk were in or arameters laid down in NBFC Regulations or NBFC Rules. Ho ompliant with investment restrictions parameters laid down et unrealized appreciation / (diminution) in the value of invest larket value of investments ess: Cost of invest	t the time of purchase / investment, the TFCs and Sukuk were in complianc arameters laid down in NBFC Regulations or NBFC Rules. However, su ompliant with investment restrictions parameters laid down in NBFC et unrealized appreciation / (diminution) in the value of investments larket value of investments ess: Cost of investments ess: Cost of investments ess: Cost of investments eversal of Impairment during the period / year et unrealized diminution in the value of investments at the beginning of th et unrealized (diminution) / appreciation in the value of investments at the articulars of impairment in the value of investments classified as 'ava pening Balance harged for the period / year npairment realised on disposal of Equity Securites eversal of Impairment during the period / year	t the time of purchase / investment, the TFCs and Sukuk were in compliance with th arameters laid down in NBFC Regulations or NBFC Rules. However, subsequer mpliant with investment restrictions parameters laid down in NBFC Regula et unrealized appreciation / (diminution) in the value of investments classified larket value of investments ess: Cost of investments ess: Cost of investments ess: Cost of investments eversal of Impairment during the period / year et unrealized (diminution) in the value of investments at the beginning of the period et unrealized (diminution) in the value of investments at the end of the articulars of impairment in the value of investments classified as 'available for pening Balance harged for the period / year npairment realised on disposal of Equity Secutites eversal of Impairment in the value of investments classified as 'available for pening Balance harged for the period / year	rm finance certificates Agritech Limited -IV 5,705 t the time of purchase / investment, the TFCs and Sukuk were in compliance with the investmen arameters laid down in NBFC Regulations or NBFC Rules. However, subsequently they were impliant with investment restrictions parameters laid down in NBFC Regulations or NE et unrealized appreciation / (diminution) in the value of investments classified as 'availal larket value of investments ess: Cost of investments ess: Cost of investments majarment realised on disposal of Equity Secuties eversal of Impairment during the period / year et unrealized (diminution in the value of investments at the beginning of the period / year et unrealized (diminution in the value of investments at the end of the period / year et unrealized (diminution) / appreciation in the value of investments at the end of the period / year and the period / year majarment realised on disposal of Equity Secuties versal of Impairment in the value of investments classified as 'available for sale' pening Balance harged for the period / year majarment realised on disposal of Equity Secuties versal of Impairment during the period / year	rm finance certificates Agritech Limited -IV 5,705 5,705 t the time of purchase / investment, the TFCs and Sukuk were in compliance with the investment require arameters laid down in NBFC Regulations or NBFC Rules. However, subsequently they were defaul mpliant with investment restrictions parameters laid down in NBFC Regulations or NBFC Rules arket value of investments ess: Cost of investments ess: Cost of investments ess: Cost of investments ess: Cost of investments esversal of Impairment during the period / year et unrealized (diminution) in the value of investments at the beginning of the period / year et unrealized (diminution) in the value of investments at the end of the period / year et unrealized (diminution) in the value of investments at the end of the period / year et unrealized (diminution) in the value of investments the end of the period / year et unrealized (diminution) in the value of investments tat the end of the period / year et unrealized of the period / year mpairment realised on disposal of Equity Secutites eversal of Impairment in the value of investments classified as 'available for sale' pening Balance harged for the period / year mpairment realised on disposal of Equity Secutites eversal of Impairment during the period / year	et unrealized appreciation / (diminution) in the value of investments classified as 'available for sale' larket value of imvestments esses C of investments end of impairment during the period / year et unrealized adminimition in the value of investments at the beginning of the period / year et unrealized (diminution) in the value of investments at the beginning of the period / year et unrealized diminimition in the value of investments at the beginning of the period / year et unrealized diminimition in the value of investments at the beginning of the period / year et unrealized diminimition in the value of investments at the beginning of the period / year et unrealized diminimition in the value of investments at the beginning of the period / year et unrealized diminimition in the value of investments at the beginning of the period / year et unrealized diminimition in the value of investments classified as 'available for sale' articulars of impairment in the value of investments classified as 'available for sale' pairment realised on disposal of Equity Secutites versal of Impairment in the value of investments classified as 'available for sale' pairment realised on disposal of Equity Secutites versal of Impairment during the period / year	rm finance certificates Agritech Limited -IV 5,705 5,705 the time of purchase / investment, the TFCs and Sukuk were in compliance with the investment requirement of the Constitut rameters laid down in NBFC Regulations or NBFC Rules. However, subsequently they were defaulted or downgraded ompliant with investment restrictions parameters laid down in NBFC Regulations or NBFC Rules and with the re et unrealized appreciation / (diminution) in the value of investments classified as 'available for sale' larket value of investments ess: Cost of investments ess: Cost of investments ess: Cost of investments eversal of Impairment during the period / year et unrealized diminution in the value of investments at the beginning of the period / year et unrealized (diminution) in the value of investments at the end of the period / year et unrealized diminution in the value of investments tat the end of the period / year atriculars of impairment in the value of investments classified as 'available for sale' pening Balance harged for the period / year mpairment realised on disposal of Equity Secutites versal of Impairment in the value of investments classified as 'available for sale' pening Balance harged for the period / year upairment realised on disposal of Equity Secutites	m finance certificates Agritech Limited -IV 5,705 5,705	m finance certificates Agritech Limited -IV 5,705 5,705

Alfalah GHP Value Fund

7. SALES TAX ON MANAGEMENT FEE

During the current period, an amount of Rs. 1.13 million (31 March 2012: Rs. 1.02 million) was charged on account of sales tax on management fee levied through Sindh Sales Tax on Services Act, 2011.

8. CONTINGENCIES AND COMMITMENTS

There are no contingencies and commitments as at 31 March 2013.

9. PROVISION FOR WORKERS' WELFARE FUND

Through the Finance Act, 2008 an amendment was made in section 2(f) of the Workers' Welfare Fund Ordinance, 1971 (the WWF Ordinance) whereby the definition of 'Industrial Establishment' has been made applicable to any establishment to which West Pakistan Shops and Establishment Ordinance, 1969 applies. As a result of this amendment it appears that WWF Ordinance has become applicable to all Collective Investment Schemes (CISs) whose income exceeds Rs. 0.5 million in a tax year. A petition has been filed with the Honourable High Court of Sindh by some of Collective Investment Schemes (CISs) through their Trustee on the ground that the CIS (mutual funds) are not establishments and as a result not liable to pay contribution to WWF.

Subsequently, the Ministry of Labour and Manpower (the Ministry) vide its letter dated 15 July 2010 clarified that "Mutual Fund(s) is a product which is being managed / sold by the Asset Management Companies which are liable to contribute towards Workers Welfare Fund under Section-4 of WWF Ordinance 1971. However, the income on Mutual Fund(s), the product being sold, is exempted under the law ibid".

Further, the Secretary (Income Tax Policy) Federal Board of Revenue (FBR) issued a letter dated 6 October 2010 to the Members (Domestic Operation) North and South FBR. In the letter reference was made to the clarification issued by the Ministry of Labour and Manpower stating that mutual funds are a product and their income are exempted under the law ibid. The Secretary (Income Tax Policy) Federal Board of Revenue directed that the Ministry's letter may be circulated amongst field formations for necessary action. Following the issuance of FBR Letter, show cause notice which had been issued by taxation office to certain mutual funds for payment of levy under WWF were withdrawn. However, the Secretary (Income Tax Policy) Federal Board of Revenue date ab-initio clarificatory letter dated 6 October 2010 on applicability of WWF on mutual funds and issued show cause notices, certain mutual funds for collecting WWF. In respect of such show cause notices, certain mutual funds have been granted stay by Honorable High Court of Sindh on the basis of the pending constitutional petition in the said court as referred above.

During 2011, the Honourable Lahore High Court in a Constitutional Petition relating to the amendments brought in WWF Ordinance through the Finance Act 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional. Further, during the year, based on such decision of Honourable High Court, the Commissioner of Inland Revenue (Appeals - II) have declared the WWF demand raised by tax authorities against certain mutual funds managed by Asset Management Companies as illegal and without jurisdiction. The management company believes that the decision of the Honourable Lahore High Court, will lend further support to the Constitutional Petition which is pending in the Honourable High Court of Sindh. Further, based on the opinion from legal counsel of Mutual Funds Association of Pakistan (MUFAP), there are good chances for the Constitutional Petition to be decided in favour of the mutual funds and accordingly mutual funds need not to make a provision regarding WWF in their financial statements.

Alfalah GHP Value Fund

In view of above stated facts and considering the uncertainty on the applicability of WWF to mutual funds due to show cause notices issued to a number of mutual funds, the management company as a matter of abundant caution has decided to continue to maintain the provision for WWF amounting to Rs. 7.78 million (30 June 2012: Rs. 6.052 million) up to 31 March 2013. If the same were not made the NAV per unit would be higher by Rs. 0.18.

10. INTERIM DISTRIBUTIONS

The Fund has made following interim distribution during the period:

Board approval date	Rate /unit	Bo	nus	Cash	Total
	(Rupees)	Units	Amount	distribution	
				(Rupees in '00	0)
27 December 2012	5.25	588,822	30,307	15,171	45,478

11. TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realized or unrealized is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than unrealized capital gains / loss to the unit holders. The Management Company intends to distribute sufficient accounting income of the Fund for the year ending 30 June 2013 in order to comply with the above stated clause to enjoy the tax exemption. Accordingly, no tax provision has been made in these condensed interim financial statements for the nine months and quarter ended 31 March 2013.

12. TRANSACTIONS WITH CONNECTED PERSONS / RELATED PARTIES

Connected persons / related parties include Alfalah GHP Investment Management Limited being the Management Company, Funds under management of the Management Company, GHP Arbitrium AG, Bank Alfalah Limited and MAB Investment Incorporated being associated companies of Management Company, Bank Alfalah Limited - Employees' Provident Fund, Bank Alfalah Limited - Employees' Gratuity Fund, Alfalah GHP Investment Management Limited - Staff Provident Fund ,directors and key management personnel of Alfalah GHP Investment Management Limited and Central Depository Company of Pakistan Limited (CDC) being the trustee of the Fund, and other associated companies and connected persons.

The transactions with connected persons are in the normal course of business, at contractual rates and terms determined in accordance with market rates.

Remuneration payable to the Management Company and the Trustee is determined in accordance with the provision of the NBFC Rules 2003, the NBFC Regulations 2008 and Trust Deed respectively.

12.1 Details of transactions and balances at period end with related parties / connected persons, other than those which have been disclosed elsewhere in these condensed interim financial statements, are as follows:

			h GHP Val	
			31 March 2013	30 June 2012
			(Unaudited)	(Audited
Alfalah GHP Investment Management Limited - M	Ianagement Com	pany	(Rupees	,
Balance at beginning of the period / year			841	720
Remuneration for the period / year Sales tax on Management fee for the period / year			7,081	8,602 1,376
sales tax on Management ree for the period / year			9,055	10,698
Amount paid during the period / year			(8,044)	(9,857
Balance at the end of the period / year			1,011	841
Central Depository Company of Pakistan Limited				
Balance at beginning of the period / year			77	72
Remuneration for the period / year			708	860
CDS Charges for the period / year			79	58
Amount noid during the next of /			787 (755)	99((013
Amount paid during the period / year Balance at the end of the period / year			109	(913
Deposit with Central Depository Company of Pakista	n Limited		100	100
1 1 1 1 1				
				20 T
			31 March 2013	30 June 2012
			(Unaudited)	
Bank Alfalah Limited			(Rupees	in '000)
Profit on deposit accounts during the period / year			3,160	3,18
Balance in deposit accounts during the period / year			33,727	5,77
Bank charges during the period / year Capital gain / (loss) on sale of shares during the perio	d / vear		$\frac{16}{(2,410)}$	2,74
Mark up receivable on bank deposits during the perio			$\frac{(2,410)}{286}$	14
······································				
	31 Marc (Unauc		30 June (Audit	
Wateen Telecom Limited	(No. of shares)		(No. of shares)	(Rs. in '000
Investment held by fund	353,253	1,484	353,253	70
Bank Alfalah Limited				
Investment held by fund	987,500	14,911		-
Capital gain / (loss) on sale of securities	2,549,500	(2,410)	1,092,291	2,74
Bonus units distributed to:	(Units in '000)	(Rs. in '000)	(Units in '000)	(Rs. in '00
Bank Alfalah Ltd - Employees' Provident Fund	<u> </u>	3,828	(0mis m 000) 67	3,39
Bank Alfalah Ltd - Employees' Gratuity Fund	77	3,978	70	3,52
MAB Investment Incorporated	186	9,564	168	8,47
GHP Arbitrium AG	99	5,101	90	4,51

ALFALAH GHP			Alfalah	GHP Va	lue Fun
			2	March 2013	30 June 2012
				audited)	```
Units held by:	,			-(Units in 2,890	(000' 1 2,89
Bank Alfalah Limite MAB Investment Inc				2,007	1,82
GHP Arbitrium AG	orporated			1,071	97
	d - Employees' Provident Fun	d		803	72
	d - Employees' Gratuity Fund			835	75
			2	March 2013 audited)	30 June 2012 (Audited
Dividend neid to.			(011	(Rs. in	```
Dividend paid to: Bank Alfalah Limited			1	5,171	14,44
knowledgeable willin Financial assets whic on the balance sheet considered not signif	bunt for which an asset could ng parties in an arm's length tr h are tradable in an open mark date. The estimated fair value icantly different from book va hows financial instruments rea ased on:	ansaction. et are reval e of all othe alue.	ued at the ma er financial as	rket prices	s prevailin liabilities
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Alfalah GHP Value Fund

There have been no transfers to or from above levels during the period.

In accordance with Circular No. 33 of 2012 issued by SECP, all traded debt securities are valued on the basis of their volume weighted average price during the last 15 days while thinly traded and non traded debt securities are valued using a valuation methodology devised by MUFAP which use variables including yields on government securities, Karachi Inter Bank Offer Rates and credit ratings. As the valuation techniques use inputs from observable market data, these securities are classified as Level 2. Rates for non-performing securities, however, are not quoted by MUFAP and are valued using the provisioning criteria prescribed by the abovementioned circular and are hence classified as Level 3.

Therefore, default on installment amounts by investee companies results in transfer into Level 3 while subsequent classification of a defaulting security as performing will result in transfer from Level 3 to Level 2.

14. DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorized for issue on 16 April 2013 by the Board of Directors of Management company.

15. GENERAL

Figures have been rounded off to the nearest thousand rupees.

For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive

Director