# ALFALAH GHP ALPHA FUND

QUARTERLY REPORT March 2016



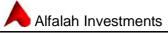


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FU	IND'S INFORMATION
Management Company:	Alfalah GHP Investment Management Limited 8-B, 8th Floor, Executive Tower, Dolmen City, Block-4, Clifton, Karachi.
Board of Directors of the Management Company:	- Ms. Maheen Rahman - Syed Ali Sultan - Mr. Michael Hermann - Mr. Hanspeter Beier - Mr. Amin Dawood Saleh - Mr. Abid Naqvi - Mr. Tufail Jawed Ahmed
Chief Operating Officer, CFO and Company Secretary:	- Mr. Noman Ahmed Soomro
Audit Committee:	- Syed Ali Sultan - Mr. Abid Naqvi - Mr. Amin Dawood Saleh
HR Committee:	- Syed Ali Sultan - Mr. Michael Hermann - Ms. Maheen Rahman
Turstee:	Central Depository Company of Pakistan Limited CDC House, 99-B, Block 'B',SMCHS, Main Shara-e-Faisal,Karachi
Fund Manager:	- Mr. Muddasir Ahmed
Bankers to the Fund:	Bank Alfalah Limited
Auditors:	Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Progressive Plaza, Beaumont Road P.O.Box 15541, Karachi 75530 Pakistan
Legal Advisor:	Bawaney & Partners Room No.404,4th Floor Beaumont Plaza,6-cl-10 Beaumont Road, Civil Lines Karachi.
Registrar:	Alfalah GHP Investment Management Limited 8-B, 8th Floor, Executive Tower, Dolmen City, Block-4, Clifton, Karachi.
Distributor:	Bank Alfalah Limited
Rating:	4 Star (short term) and 3 Star (long term) by PACRA

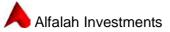


# MISSION STATEMENT

"To be the best money management company in Pakistan. We will hold our clients money in scared trust that has to be actively protected and sustainably nurtured so as to achieve client objectives".

## **VISION STATEMENT**

"To be the leading wealth management firm by offering global investment advice trust services, family estate planning etc for all Pakistani clients whether based in Pakistan or abroad".



## DIRECTORS' REPORT FOR THE NINE MONTH PERIOD ENDED 31MARCH, 2016

## To our valued Unit Holders,

On behalf of the Board of Directors, I am pleased to present the Financial Statements of Alfalah GHP Alpha Fund (AGAF) for the nine months ended 31 March, 2016. The Financial Statements of the Schemes prepared by the Management Company present true and fair view of the state of affairs of the Schemes and results of their operations, cash flows and movement in unit holders' funds.

## **Economic Review**

Pakistan continues to show positive economic performance and development over the 9MFY16 with improvement across the majority of indicators. In particular, inflation has dipped significantly with a resultant drop in interest rates, the currency remains stable and foreign exchange reserves have moved higher. On the fiscal front tax collection has been strong and at target while overall fiscal deficit was in control at 1.7% for the HYFY16. GDP Growth looks set to revive this year and the next, with a recovery from the Large Scale Manufacturing sector and overall higher contribution from the services sector.

Key concern areas are exports which have showed significant decline over the last nine months and weakening remittance trends from abroad. Any uptick in imports will leave the current account vulnerable to a widening deficit with subsequent inflow from Foreign Direct Investments or aid/grants. On the positive, real progress is being seen on the China Pakistan Economic Corridor with a number of initiatives and large projects now underway. This could help support the capital account and balance of payments over the coming months.

## Inflation

Owing to low crude oil prices, headline inflation averaged at 2.63% over the period. Medium termcrude oil prices are likely to remain range bound between USD35 - USD45 per barrel hence this scenario has benefited consumers as well as sectors using agricultural/ commodity linked inputs.Going forward inflation is expected to remain benign as the low base effect ends and commodity prices are expected to remain downward sticky.

## **Interest Rates**

Despite an outlook of subdued inflation in the coming months, SBP is likely to maintain the policy rate at current level to prevent unnecessary pressure on Pak Rupeeand to maintain a healthy real interest rate. A surprise rate cut over the remainder of the year cannot be entirely ruled out, however, as oil prices can potentially tumble further post failure of OPEC and non-OPEC members to reach an agreement over oil output freeze.

## **Fiscal Balance**

According to the latest numbers released by Federal Bureau of Revenue (FBR) for 3QFY16, total revenue collection grew by 20% compared to the previous year, providing for a stronger chance of achieving an overall fiscal deficit target set at 4.3% for FY16.Fiscal consolidation efforts are bearing fruit with marked decline in fiscal deficit to GDP ratio to 1.7% in 1HFY16 from 2.2% in 1HFY15. The improvement largely originated from containment of current expenditures alongside robust growth in tax revenues. As of 9MFY16, tax revenue registered a growth of 18.2% to PKR1.9tn as against full year target of PKR3.1tn for FY16. Fiscal deficit•'2dto•'2dGDP seems to be headed in the right direction with positives such as growth in tax collection and contained fiscal spending are expected to drag the deficit down to 3.0% by FY18.



#### **Balance of Payments**

On the external side, the current account was reported to be ina deficit of USD 1,859 mn (8MFY16) as opposed to deficit of USD 1,947 mn last year (8MFY15). This progress was derived from improvement in the trade balance and remittances. This lower current account deficit coupled with capital flows pushed foreign exchange reserves to historical high level of USD 20.88 bn.

Key risks are slowdown in exports due to weak global demand and competition from the regional peers, along with weakness in workers' remittance from the middle eastern region due to the economic slowdown these economies are witnessing as the global oil prices remain lower for longer.

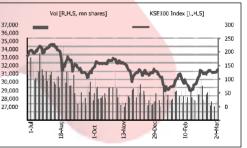
Key triggers to improve the current account balancewould be a rise in the pace of foreign direct investment especially from China, in wake of upcoming CPEC projects along with an expected rise in portfolio investments as global markets are expected to cool off after the turmoil it witnessed in the first two months of CY16 coupled with Pakistan's inclusion in the MSCI Emerging Markets index.

#### **Forward outlook**

Going forward, Pakistan is likely to continue to observe improvement in macroeconomic indicators, especially current account, foreign exchange reserves and GDP growth. Few areas that still need government's attention include fiscal deficit, tax-to-GDP ratio/tax targets and privatization of troubled state-owned entities including Pakistan Steel Mills, Pakistan International Airlines, and power distribution companies. Building of the various projects under CPEC will provide business opportunity to local industries while local banks will get the opportunity to provide credit. The subsequent increase in power production, once the power projects come online, will help all energy starved local industries, thereby improving productivity and output.

#### EQUITIES REVIEW

The KSE-100 index lost around a thousand points (-3.7%) in the first nine months of FY16 to close just above the psychological level of 33,000. The negative sentiment through most of the period can be attributed to the downward trend in the index heavy Oil and Gas as well as the Banking Sectors. The Banking Sector, the heaviest weighted sector in the index, dipped on account of interest spread



compression and a slowdown in deposit growth. The Oil and Gas sector, on the other hand, remained under pressure due to falling international crude oil prices.

Anticipation of US Federal Reserve rate hike, regional currency devaluation, global equity slump, and economic slowdown in China also restrained the local equity market. These international factors prompted a selloff in Emerging and Frontier markets, including Pakistan. Foreign investors sold stocks worth USD 341mn over the nine month period; however, their disinvestment appeared to taper off by the end of the third quarter of FY16.

Certain sectors managed to outperform the equity market during the nine month period, including Cements, Engineering and Pharmaceutical Sectors. Low fuel prices as well as excitement over CPEC projects helped the Cements Sector, as well as certain Engineering stocks. Meanwhile, the Pharmaceutical Sector was up due to price hike as well as uptick in sales of new drugs.

Going forward we expect increased excitement related to Pakistan's possible inclusion in MSCI's Emerging Markets' Index ahead of the annual market classification review in June. The positive sentiment for reclassification to EM status, however, is likely to be somewhat countered by the upcoming announcement of the FY17 Federal Budget and the uncertainty associated with it.

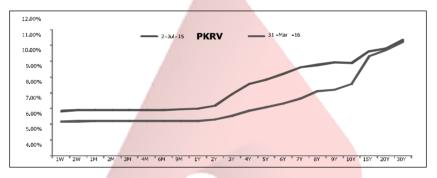


## MONEY MARKET REVIEW

The State Bank reduced its discount rate by 50bps in 1QFY16 and held it constant in the second and third quarter of the year. In the anticipation of a relatively benign inflation outlook, the yields in the secondary market came off significantly during these 9 months across all tenors during the period, be it the short term T-bills or the long term PIBs. However, most interest by market participants was seen in the medium to long-term PIBs which witnessed a drop of approx. 135-195 bps in their market yields. The declining trend in the yield curve along with flattening of the same over medium term can be seen in the graph below.

During the 9-months period the SBP had set a cumulative target of PKR 4.3 tr against a maturity of PKR 3.8 tr and accepted PKR 3.9 tr in scheduled T-Bill auctions. Total PIB maturity amount during the period stood at PKR 656 bn against which the SBP had set a target of PKR 625 bn; total amount accepted in PIB auction during this period stood at PKR 954 bn.

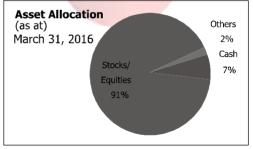
Along with scheduled T-Bill and PIB auctions the SBP conducted two IjaraSukuk auctions and introduced fixed rate IjaraSukuks. Due to dearth of Islamic instruments availability the participation was pronounced and the first 3-year IjaraSukuk issued during the year yielded a cut off rate of 6.10% and the SBP accepted PKR 116bn against the participation of PKR 245 bn whereas the second Ijara was issued at 5.59% and the SBP mopped PKR 80 bn against total participation of PKR 199 bn.



## **Fund Operations and Performance**

The Fund generated a return of 5.54% against a benchmark (KSE - 100 Index) of -3.66% and the fund size stood at PKR 983 million.

Performance of the Fund remained healthy and the Fund comfortably out performed its benchmark along with positioning itself in 1st quartile when compared to the peer group performance. The performance came in times when the KSE-100 index could not deliver a stellar performance and posted a negative return for the period under review. Even in such scenario,



the Fund maintained its investment discipline and kept exposure restricted to stocks with strong business fundamentals. The focus of Fund's strategy was to maintain adequate balance between returns and underlying risks. We feel that maintaining the investment discipline is an aspect of investment management as equity funds portfolios work with primary objective of providing long term value creation to unit holders' wealth.

Alfalah GHP Alpha Fund

Description	Nine month period ended 31 March 2016	Nine month period ended 31 March 2015
Net Assets at end of the period	982.636	451.528
Gross income earned	60.69	31.47
Net comprehensive income	51.44	30.13
Net Assets Value per Unit (Rs.)	69.91	61.67
Issuance of units during the period	2,266.53	586.27
Redemption of units during the period	2,121.55	355.38

## **Future Outlook**

Going forward, the focus will be on active allocation of the fund between equity and fixed income components in order to target a higher return while aiming to preserve the capital.

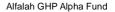
#### Acknowledgement

The Directors express their gratitude to the Securities and Exchange Commission of Pakistan for its valuable support, assistance, and guidance. The Board also thanks the employees of the Management Company and the Trustee for their dedication and hard work and the unit holders for their confidence in the Management.

For and behalf of the Board

Maheen Rehman Chief Executive Officer

Date: April 27, 2016





## CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2016

		(Unaudited) March 31, 2016	(Audited) June 30, 2015
	Note	(Rup	oees)
Assets			
Bank balances	5	66,080,137	105,407,962
Investments	6	915,763,426	707,015,020
Dividend and profit Receiveable		16,066,493	1,120,427
Deposit Prepayments and other receiveables		2,766,042	2,705,447
Receiveable against Sale of shares			12,350,751
Total assets		1,000,676,097	828,599,607
Liabilities	-	7 504 200	7.010.000
Payable to the Management Company	7	7,501,369	7,819,969
Remuneration payable to the Trustee		189,827	130,979
Annual fee payable to the Securities and Exchange Commission of Pakistan		620.940	F11 F24
Provision for Workers' Welfare Fund	8.1	629,840 7,288,665	511,524 7,288,665
Accrued and other liabilities	8	2,430,034	1,836,667
Distribution Payable	0	2,430,034	9,791,667
Total liabilities		18,039,735	27,379,471
Total habilities		18,035,735	27,379,471
Net assets		982,636,363	801,220,136
Unit holders' fund		982,636,363	801,220,136
		562,656,565	
Contingencies and commitments	9	-	-
		(Number	of units)
Number of units in issue		14,056,367	12,095,856
Number of units in issue		14,030,307	12,093,830
		(Rup	ees)
Net asset value per unit		69.91	66.24
iver asser value per unit		09.91	00.24

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

## For Alfalah GHP Investment Management Limited (Management Company)

**Chief Executive Officer** 

Director



## CONDENSED INTERIM INCOME STATEMENT FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2016 (UN-AUDITED)

March 31, 2016         March 31, 2015         March 31, 2016         March 31, 2016         March 31, 2016         March 31, 2016           Income         Income from equity securities         Note		Nine months	period ended	Quarte	r ended
Income         4,531,633         3,235,764         1,662,026         1,275,058           Dividend income form equity securities         4,531,633         3,235,764         13,553,987         14,206,296           Net gian / (loss) on sale of investments classified as 'at fair value through profit or loss - held-for-trading'         1,007,090         19,396,710         5,474,902         14,206,296           Value through profit or loss - held-for-trading'         20,807,662         (4,714,718)         (7,098,435)         (56,716,900)           Total income         20,807,662         7,078,216         4,555,145         3,712,433           Federal excise duty on management fee         7,1         1,326,088         805,962         464,235         590,703           Remuneration of the Management Company         5,126,228         11,213,151         728,823         570,702,221         370,254           Sales Tax on management fee         62,9865         336,181         213,478         1,123,515         728,823         590,703           Remuneration of the Management Company         5,125,22         110,143         87,625         336,181         213,478         1375,858           Bark and settlement charges         337,169         21,224,877         336,181         213,478         144,224,67         7,380           Pri		,		,	,
Interest income on bank and other deposits       4,531,633       3,235,764       1,662,026       1,275,058         Dividend income from equity securities       4,531,633       3,235,764       15,465,530       1,275,058         Net gain / (loss) on sale of investments classified as 'at fair value through profit or loss - held-for-trading'       1,007,090       19,396,710       5,474,902       14,206,296         Value through profit or loss - held-for-trading'       20,807,662       (4,714,718)       (7,098,435)       (56,716,900)         Total income       7018 income       13,267,640       2,154,668       13,255,145       3,712,433         Federal excise duty on management fee       7.1       1,326,088       185,652       464,235       3,70,23         Remuneration of the Management fee       7.1       1,326,088       185,652       464,235       3,70,23         Remuneration of the Securities and Exchange       629,865       336,181       213,478       175,858         Commission of Pakistan       629,865       31,83,072       12,24,67       13,252,668       205,959       14,333       205,930       1,128,529         Annual fiting fee       7,7169       13,255,628       10,143       87,625       205,959       14,285,335       205,959       12,24,67       7,380       21,254,402	Note	(Rupe	ees)	(Rup	ees)
Net gain / (loss) on sale of investments classified as 'at fair value through profit or loss - held-for-trading'       1,007,090       19,396,710       5,474,902       14,206,296         value through profit or loss - held-for-trading' Total income       20,807,662       (4,714,718)       (7,098,435)       (56,716,900)         Total income       60,692,977       31,471,744       15,504,022       (32,485,113)         Expenses       7,078,216       1,231,610       7,397,577       739,757       739,757       590,703         Remuneration of the Management fee Sales tax on management fee Commission of Pakistan Bank and settlement charges       1,326,608       7,078,216       4,555,145       3,712,433         Annual fee       1,326,084       1,326,084       1,212,610       739,757       590,703         Annual ret ot the Securities and Exchange       629,865       336,181       213,478       175,858         Commission of Pakistan Bank and settlement charges       3,183,072       2,254,402       145,335       1,128,529         Annual ret fee       7,772       2,7520       48,123       42,118       7,380         Annual ret fee       11       230,764       12,356,668       12,36,668       12,36,668         Other Expense       24,251,623       14,483,078       8,123       42,611       7,380	Interest income on bank and other deposits				
Net unrealised appreciation in value through profit or loss - held-for-trading' Total income       20,807,662       (4,714,718)       (7,098,435)       (56,716,900)         Expenses Remuneration of the Management Company Sales tax on management fee       7.1       7,078,216       1,231,610       7,39,757       590,703         Federal excise duty on management fee       7.1       7,078,216       1,232,617       7,28,823       3,712,433         Remuneration of the Trustee       1,326,088       1,325,515       805,962       64,448       -         Annual fee to the Securities and Exchange Commission of Pakistan Bank and settlement charges       629,865       336,181       213,478       175,858         Annual fet or the Securities duty and CVT       3,183,072       2,254,402       803,590       1,128,259         Annual listing fee       27,720       27,517       12,467       7,380         Printing charges       230,764       230,764       230,764       -         Other Expense       230,764       13,145,275       882,679       (28,363,551)         Net income from operating activities       36,441,354       16,988,665       7,345,084       (38,135,723)         Element of income and capital gains included in prices of units sold less those in units redeemed - net       15,003,341       13,145,275       882,679       (2	Net gain / (loss) on sale of investments classified as 'at fair value				
Total income       60,692,977       31,471,744       15,504,022       (32,485,113)         Expenses       Remuneration of the Management Company       31,267,640       7,078,216       1,231,610       7,39,757       646,187         Federal excise duty on management fee       7.1       1,326,068       2,122,817       1,132,515       3,712,433       646,187         Remuneration of the Trustee       3,36,81       1,326,088       805,962       464,425       370,254         Sales Tax on Trustee Fee       13,267,640       7,078,216       1,325,15       807,022       590,703         Annual fee to the Securities and Exchange       629,865       336,181       213,478       175,858         Commission of Pakistan       8377,169       251,252       110,143       87,625         Annual rating fee       7,778,216       145,335       205,937       1,28,529         Annual rating fee       7,726       27,517       12,467       7,380         Printing charges       27,720       27,517       12,467       7,380         Other Expense       7,720       27,517       12,467       7,380         Printing charges       230,764       -       -       -       -       -       -       1,356,468       3,135,723) <td></td> <td>1,007,090</td> <td>19,396,710</td> <td>5,474,902</td> <td>14,206,296</td>		1,007,090	19,396,710	5,474,902	14,206,296
Expenses         Remuneration of the Management Company         Sales tax on management fee         Federal excise duty on management fee         7.1         Remuneration of the Trustee         Sales tax on Trustee Fee         Annual fee to the Securities and Exchange         Commission of Pakistan         Bank and settlement charges         Annual fee to the Securities and Exchange         Commission of Pakistan         Brokerage expense, federal excise duty and CVT         Annual fisting fee         Prioriting charges         Other Expenses         Annual listing fee         Provision for Workers' Welfare Fund         Ortal expenses         24,251,623         11,325,125         336,181         21,478         12,720         12,717         48,2478         27,527         1183,072         2,4251,623         1182,555         230,764         Prioting charges         Other Expenses         12,427         136,441,354         16,988,665         7,345,084         (38,135,723)         Element of income and capital gains					
Remuneration of the Management Company Sales tax on management fee       13,267,640       7,078,216       4,555,145       3,712,433         Sales tax on management fee       7.1       7,128,216       1,231,610       739,757       646,187         Remuneration of the Trustee       13,260,88       805,962       464,235       370,254         Sales Tax on Trustee Fee       1,326,088       805,962       464,235       370,254         Annual fee to the Securities and Exchange       629,865       336,181       213,478       175,858         Bank and settlement charges       377,169       251,252       110,143       87,625         Auditors' remuneration       482,478       506,959       145,335       205,937         Brokerage expense, federal excise duty and CVT       3,183,072       2,254,402       803,590       1,128,529         Annual rating fee       27,720       27,517       12,467       7,380         Printing charges       230,764       614,978       8,158,938       5,650,609         Net income from operating activities       36,441,354       16,988,665       7,345,084       (38,135,723)         Element of income and capital gains included in prices of units sold less those in units redeemed - net       15,003,341       13,145,275       882,679       (28,363,551)	Total income	60,692,977	31,471,744	15,504,022	(32,485,113)
Sales tax on management fee       2,154,668       1,231,610       739,757       646,187         Federal excise duty on management fee       7.1       1,326,088       805,962       464,235       370,254         Sales Tax on Trustee Fee       1,326,088       1,332,515       728,823       370,254         Annual fee to the Securities and Exchange       629,865       336,181       213,478       175,858         Bank and settlement charges       377,169       251,252       110,143       87,625         Auditors' remuneration       482,478       506,959       145,335       205,937         Brokerage expense, federal excise duty and CVT       3,183,072       2,254,402       803,590       1,128,529         Annual listing fee       27,720       27,720       27,517       12,467       7,380         Printing charges       214,51,623       144,83,078       8,158,938       5,650,609         Net income from operating activities       36,441,354       16,988,665       7,345,084       (38,135,723)         Element of income and capital gains included in prices of units sold less those in units redeemed - net       15,003,341       13,145,275       882,679       (28,363,551)         Net income for the period before taxation       51,444,694       30,133,940       8,227,762       (6	Expenses				
Federal excise duty on management fee       7.1       2,122,817       1,132,515       728,823       590,703         Remuneration of the Trustee       1,326,088       805,962       464,235       370,254         Annual fee to the Securities and Exchange       629,865       336,181       213,478       175,858         Bank and settlement charges       377,169       251,252       110,143       87,625         Auditors' remuneration       482,478       506,959       145,335       205,937         Brokerage expense, federal excise duty and CVT       3,183,072       2,254,402       803,590       1,128,529         Annual rating fee       145,436       127,817       48,123       42,611       40,052         Other Expense       230,764       -       614,978       230,764       -       -         Provision for Workers' Welfare Fund       -       -       614,978       8,158,938       5,650,609         Net income from operating activities       36,441,354       16,988,665       7,345,084       (38,135,723)         Element of income and capital gains included in prices of units sold less those in units redeemed - net       15,003,341       13,145,275       882,679       (28,363,551)         Net income for the period before taxation       51,444,694       30,133,940 <td></td> <td></td> <td></td> <td></td> <td></td>					
Remuneration of the Trustee       1,326,088       805,962       464,235       370,254         Sales Tax on Trustee Fee       1,326,088       185,652       -       64,448       -         Annual fee to the Securities and Exchange       629,865       336,181       213,478       175,858         Bank and settlement charges       377,169       251,252       110,143       87,625         Auditors' remuneration       482,478       506,959       145,335       205,937         Brokerage expense, federal excise duty and CVT       3,183,072       2,254,402       803,590       1,128,529         Annual isting fee       27,720       27,517       12,467       7,380         Printing charges       118,255       115,668       42,631       40,052         Other Expense       230,764       614,978       1,356,468       1,356,468         Total expenses       24,251,623       14,483,078       8,158,938       5,650,609         Net income from operating activities       36,441,354       16,988,665       7,345,084       (38,135,723)         Element of income and capital gains included in prices of units sold less those in units redeemed - net       15,003,341       13,145,275       882,679       (28,363,551)         Net income for the period before taxation <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>					
Sales Tax on Trustee Fee       185,652       -       64,448       -         Annual fee to the Securities and Exchange       629,865       336,181       213,478       175,858         Bank and settlement charges       377,169       251,252       110,143       87,625         Auditors' remuneration       482,478       506,959       145,335       205,937         Brokerage expense, federal excise duty and CVT       3,183,072       2,254,402       803,590       1,128,529         Annual rating fee       27,720       27,517       12,467       7,380         Printing charges       118,525       115,668       230,764       -       (1,356,468)         Total expenses       24,251,623       14,483,078       8,158,938       5,650,609         Net income from operating activities       36,441,354       16,988,665       7,345,084       (38,135,723)         Element of income and capital gains included in prices of units sold less those in units redeemed - net       15,003,341       13,145,275       882,679       (28,363,551)         Net income for the period before taxation       51,444,694       30,133,940       8,227,762       (66,499,274)					
Annual fee to the Securities and Exchange Commission of Pakistan       629,865       336,181       213,478       175,858         Bank and settlement charges       377,169       251,252       110,143       87,625         Auditors' remuneration       948,478       506,959       803,590       11,128,529         Annual rating fee       27,720       145,436       127,817       48,123       42,118         Annual listing fee       27,720       118,255       115,668       42,031       40,052         Other Expense       24,251,623       14,483,078       8,158,938       5,650,609         Net income from operating activities       36,441,354       16,988,665       7,345,084       (38,135,723)         Element of income and capital gains included in prices of units sold less those in units redeemed - net       15,003,341       13,145,275       882,679       (28,363,551)         Net income for the period before taxation       51,444,694       30,133,940       8,227,762       (66,499,274)					- 370,234
Bank and settlement charges       377,169       251,252       110,143       87,625         Auditors' remuneration       9482,478       506,959       145,335       205,937         Brokerage expense, federal excise duty and CVT       3,183,072       127,817       48,123       127,817         Annual rating fee       27,720       27,517       12,467       7,380         Printing charges       230,764       614,978       230,764       -         Provision for Workers' Welfare Fund       24,251,623       14,483,078       8,158,938       5,650,609         Net income from operating activities       36,441,354       16,988,665       7,345,084       (38,135,723)         Element of income and capital gains included in prices of units sold less those in units redeemed - net       15,003,341       13,145,275       882,679       (28,363,551)         Net income for the period before taxation       51,444,694       30,133,940       8,227,762       (66,499,274)         Taxation       11       -       -       -       -       -	Annual fee to the Securities and Exchange				
Auditors' remuneration       482,478       506,959       145,335       205,937         Brokerage expense, federal excise duty and CVT       3,183,072       145,336       205,937       1,128,529         Annual rating fee       27,720       127,817       12,467       42,611       40,052         Other Expense       24,251,623       14,483,078       8,158,938       5,650,609       40,052         Net income from operating activities       36,441,354       16,988,665       7,345,084       (38,135,723)         Element of income and capital gains included in prices of units sold less those in units redeemed - net       15,003,341       13,145,275       882,679       (28,363,551)         Net income for the period before taxation       51,444,694       30,133,940       8,227,762       (66,499,274)					
Brokerage expense, federal excise duty and CVT       3,183,072       2,254,402       803,590       1,128,529         Annual rating fee       27,720       145,436       27,717       12,467       7,380         Printing charges       0ther Expense       20,764       614,978       42,631       40,052         Provision for Workers' Welfare Fund       -       -       -       -       (1,356,468)       -         Net income from operating activities       36,441,354       16,988,665       7,345,084       (38,135,723)         Element of income and capital gains included in prices of units sold less those in units redeemed - net       15,003,341       13,145,275       882,679       (28,363,551)         Net income for the period before taxation       51,444,694       30,133,940       8,227,762       (66,499,274)					
Annual rating fee       145,436       127,817       48,123       42,118         Annual listing fee       27,720       127,517       12,467       7,380         Printing charges       118,255       230,764       115,668       230,764       1,356,468)         Provision for Workers' Welfare Fund       24,251,623       14,483,078       8,158,938       5,650,609         Net income from operating activities       36,441,354       16,988,665       7,345,084       (38,135,723)         Element of income and capital gains included in prices of units sold less those in units redeemed - net       15,003,341       13,145,275       882,679       (28,363,551)         Net income for the period before taxation       51,444,694       30,133,940       8,227,762       (66,499,274)					
Annual listing fee       27,720       27,517       12,467       7,380         Printing charges       118,255       230,764       115,668       230,764       42,631       40,052         Provision for Workers' Welfare Fund       24,251,623       14,483,078       8,158,938       5,650,609         Net income from operating activities       36,441,354       16,988,665       7,345,084       (38,135,723)         Element of income and capital gains included in prices of units sold less those in units redeemed - net       15,003,341       13,145,275       882,679       (28,363,551)         Net income for the period before taxation       51,444,694       30,133,940       8,227,762       (66,499,274)					
Printing charges Other Expense Provision for Workers' Welfare Fund Total expenses       118,255 230,764       115,668 614,978       42,631 230,764       40,052         Net income from operating activities       36,441,354       16,988,665       7,345,084       (38,135,723)         Element of income and capital gains included in prices of units sold less those in units redeemed - net       15,003,341       13,145,275       882,679       (28,363,551)         Net income for the period before taxation       51,444,694       30,133,940       8,227,762       (66,499,274)					
Provision for Workers' Welfare Fund       614,978       (1,356,468)         Total expenses       24,251,623       14,483,078       8,158,938       5,650,609         Net income from operating activities       36,441,354       16,988,665       7,345,084       (38,135,723)         Element of income and capital gains included in prices of units sold less those in units redeemed - net       15,003,341       13,145,275       882,679       (28,363,551)         Net income for the period before taxation       51,444,694       30,133,940       8,227,762       (66,499,274)         Taxation       11       -       -       -       -	Printing charges				
Total expenses       24,251,623       14,483,078       8,158,938       5,650,609         Net income from operating activities       36,441,354       16,988,665       7,345,084       (38,135,723)         Element of income and capital gains included in prices of units sold less those in units redeemed - net       15,003,341       13,145,275       882,679       (28,363,551)         Net income for the period before taxation       51,444,694       30,133,940       8,227,762       (66,499,274)         Taxation       11       -       -       -       -		230,764		230,764	-
Net income from operating activities         36,441,354         16,988,665         7,345,084         (38,135,723)           Element of income and capital gains included in prices of units sold less those in units redeemed - net         15,003,341         13,145,275         882,679         (28,363,551)           Net income for the period before taxation         51,444,694         30,133,940         8,227,762         (66,499,274)           Taxation         11		-		-	(1,356,468)
Element of income and capital gains included in prices of units sold less those in units redeemed - net15,003,34113,145,275882,679(28,363,551)Net income for the period before taxation51,444,69430,133,9408,227,762(66,499,274)Taxation11	lotal expenses	24,251,623	14,483,078	8,158,938	5,650,609
gains included in prices of units sold less those in units redeemed - net     15,003,341     13,145,275     882,679     (28,363,551)       Net income for the period before taxation     51,444,694     30,133,940     8,227,762     (66,499,274)       Taxation     11	Net income from operating activities	36,441,354	16,988,665	7,345,084	(38,135,723)
Iess those in units redeemed - net     15,003,341     13,145,275     882,679     (28,363,551)       Net income for the period before taxation     51,444,694     30,133,940     8,227,762     (66,499,274)       Taxation     11					
Net income for the period before taxation         51,444,694         30,133,940         8,227,762         (66,499,274)           Taxation         11         -         -         -         -         -		15 003 3/1	13 145 275	882 679	(28 363 551)
Taxation 11	less those in units redeemed - net	15,005,541	15,145,275		(20,505,551)
	Net income for the period before taxation	51,444,694	30,133,940	8,227,762	(66,499,274)
Set income for the period after taxation         51,444,694         30,133,940         8,227,762         (66,499,274)	Taxation 11	-	-	-	-
	Net income for the period after taxation	51,444,694	30,133,940	8,227,762	(66,499,274)

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

## For Alfalah GHP Investment Management Limited (Management Company)

**Chief Executive Officer** 

Director

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2016 (UN-AUDITED)

		Nine months	period ended	Quarter ended		
		March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015	
	Note	(Rupe	ees)	(Rupees)		
Net income for the period		51,444,694	30,133,940	8,227,762	(66,499,274)	
Other comprehensive income		-	-	-	-	
Total comprehensive income for the period		51,444,694	30,133,940	8,227,762	(66,499,274)	

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

**Chief Executive Officer** 

Director



## CONDENSED INTERIM DISTRIBUTION STATEMENT FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2016 (UN-AUDITED)

		Nine months	period ended	Quarter ended		
		March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015	
	Note	(Rupe	es)	(Rupe	es)	
Undistributed income brought forward Realised gains Unrealised (losses) / gains		26,405,286 94,486,644 120,891,930	26,733,197 (10,928,388) 15,804,809	136,202,765 27,906,097 164,108,862	60,435,841 52,002,182 112,438,023	
Total comprehensive income for the period		51,444,694	30,133,940	8,227,762	(66,499,274)	
Undistributed income carried forward Undistributed income carried forward at period end		172,336,624	45,938,749	172,336,624	45,938,749	
Realised gains Unrealised gains		151,528,963 20,807,662 172,336,624	50,653,467 (4,714,718) 45,938,749	179,435,060 (7,098,435) 172,336,624	102,655,649 (56,716,900) 45,938,749	

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

**Chief Executive Officer** 

## CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2016 (UN-AUDITED)

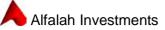
	Nine months	period ended	Quarter ended			
	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015		
Note	(Rupe	ees)	(Rup	ees)		
Net assets at the beginning of the period	801,220,136	203,651,080	896,111,031	738,301,800		
Amount realised / unrealised on issuance of 7,362,946 units (March 31, 2015: 9,516,512 units) and 2,435,339 units (March 31, 2015: 1,428,826 units) for nine months and quarter respectively	2,266,530,114	586,270,053	1,931,196,196	77,845,655		
Amount paid / payable on redemption of 5,402,436 units (March 31, 2015: 5,732,800 units) and 1,253,254 units (March 31, 2015: 5,256,182 units) for nine months and quarter respectively	(2,121,555,240) 946,195,010	<u>(355,381,295)</u> 434,539,838	<u>(1,852,015,947)</u> 975,291,280	<u>(326,483,229)</u> 489,664,226		
Element of income and capital gains included in prices of units sold less those in units redeemed - net	(15,003,341)	(13,145,275)	(882,679)	28,363,551		
Total comprehensive income before capital gain - realised and unrealised Net gain / (loss) on sale of	29,629,943	15,451,947	9,851,296	(23,988,671)		
investments classified as 'at fair value through profit or loss - held-for-trading' Net unrealised appreciation in	1,007,090	19,396,710	5,474,902	14,206,296		
fair value of investments classified as 'at fair value through profit or loss - held-for-trading' Total comprehensive income for the period	20,807,662 51,444,694	(4,714,718) 30,133,940	(7,098,435) 8,227,762	(56,716,900) (66,499,274)		
Net assets at the end of the period	982,636,363	451,528,503	<u>982,636,363</u>	451,528,503		

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

# For Alfalah GHP Investment Management Limited (Management Company)

**Chief Executive Officer** 

Director



## CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2016 (UN-AUDITED)

		Nine months	period ended	Quarte	r ended
		March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015
	Note	(Rup	ees)	(Rup	ees)
CASH FLOWS FROM OPERATING ACTIVITIES					
Net income for the period before taxation		51,444,694	30,133,940	8,227,762	(66,499,274)
Adjustments for:					
Dividend income from equity securities		(34,346,593)	(13,553,987)	(15,465,530)	(8,750,432)
Interest income on bank and other deposits		(4,531,633)	(3,235,764)	(1,662,026)	(1,275,058)
Provision for workers' welfare fund		-	614,978	-	(1,356,468)
investments classified as 'at fair value					
through profit or loss - held-for-trading' Net unrealised appreciation in		(1,007,090)	(19,396,710)	(5,474,902)	(14,206,296)
fair value of investments classified as 'at fair					
value through profit or loss - held-for-trading'		(20,807,662)	4,714,718	7,098,435	56,716,900
Element of income and capital					
gains included in prices of units sold less those in units redeemed - net		(15,003,341)	(13,145,275)	(882,679)	28,363,551
less those in units redeemed - net		(24,251,623)	(13,868,100)	(8,158,938)	(7,007,077)
				., , , ,	.,,,,
Decrease / (increase) in assets Investments - net		(186,933,654)	(265,179,898)	(74,476,550)	152,407,582
Dividend and profit Receiveable		(100,955,054)	(12,804,554)	(7,449,427)	(42,669,457)
Deposit Prepayments and other receiveables		(60,595)		(60,595)	
Receiveable against Sale of shares		12,350,751	(4,943,243)	12,385,635	(7,306,819)
(Decrease) / increase in liabilities		(174,643,498)	(282,927,694)	(69,600,937)	102,431,307
Payable to the Management Company		(318,600)	2,382,012	(1,469,805)	623,616
Remuneration payable to the Trustee		58,848	55,687	24,875	(5,655)
Annual fee payable to the Securities and - Exchange Commission of Pakistan		118,316	188,513	213,478	174,040
Payable on redemption to unit holders		(0)	50,000,000	(0)	50,000,000
Accrued and other liabilities		593,367	(30,088,300)	10,385,034	-
Distribution payable		(9,791,667)	825,538	(9,141,227) 12,355	731,321
		(9,339,736)	23,363,450	12,355	51,523,322
Net cash used in operating activities		(208,234,858)	(273,432,344)	(77,747,521)	146,947,552
CASH FLOWS FROM FINANCING ACTIVITIES					
Dividend and profit received		23,932,160	16,789,751	3,537,491	10,921,325
Amount received on issuance of units		2,266,530,114	586,270,053	1,931,196,197	77,845,656
Payment against redemption of units		(2,121,555,240)	(355,381,295)	(1,852,015,948)	(326,483,230)
Net cash generated from / (used in) financing activities		168,907,034	247,678,509	82,717,740	(237,716,249)
Nations ((decrease) is each and					
Net increase / (decrease) in cash and cash equivalents during the period		(39,327,824)	(25,753,835)	4,970,219	(90,768,697)
		·····	( -,,,	,,	( <i>/</i> /
Cash and cash equivalents at beginning of the period		105,407,962	27,257,613	61,109,919	92,272,475
at beginning of the period		105,407,962	27,257,013	01,109,919	92,212,415
Cash and cash equivalents					
at end of the period	5	66,080,137	1,503,778	66,080,137	1,503,778

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

## For Alfalah GHP Investment Management Limited (Management Company)

**Chief Executive Officer** 

Director



## CONDENSED INTERIM NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS PERIOD AND QUARTER ENDED MARCH 31, 2016 (UN-AUDITED)

## 1. LEGAL STATUS AND NATURE OF BUSINESS

Alfalah GHP Alpha Fund is an open-end collective investment scheme (the Fund) established through a Trust Deed under the Trust Act, 1882, executed between Alfalah GHP Investment Management Limited, (the Management Company) and Central Depository Company of Pakistan Limited, (the Trustee). The Trust Deed was executed on December 27, 2007 and was approved by the Securities and Exchange Commission of Pakistan (SECP) in accordance with the NBFC (Establishment and Regulation) Rules 2003 (NBFC Rules), on February 29, 2008.

The Management Company of the Fund has been licensed by SECP to act as an Asset Management Company under NBFC Rules. The registered address of the Management Company is situated at 8th Floor, Executive Tower, Dolmen Mall, Block-4, Clifton, Karachi.

Alfalah GHP Alpha Fund is listed on the Pakistan Stock Exchange Limited (Formerly Karachi Stock Exchange Limited). The Units of the Fund are offered to public on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund. The Fund offers two types of Units Growth and Income. Growth Unit Holders are entitled to bonus units and Income Unit Holders are entitled to cash dividend at the time of distribution by Fund.

The Fund has three classes of units. Class A (restricted / core) units were issued to core investors with no sales load. These units cannot be redeemed for a period of two years from the date of initial public offer and shall be charged no sales load. Class B units were offered and issued during the private placement and initial period of offer and shall be charged no sales load. Class C units were offered and issued after the initial period of offer and shall be issued with sales load.

Alfalah GHP Alpha Fund (AGAF) is open-end Equity Fund. The primary investment objective of the Fund is long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned 'AM2-' (Outlook: Stable) to the Management Company in its rating report dated March 31, 2016 and 4 Star (short term) and 3 Star (long term) to the fund in its rating report dated August 13, 2015.

'Title' to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as the Trustee of the Fund.

## 2. BASIS OF PRESENTATION

The condensed interim financial statements for the nine months period ended March 31, 2016 have been prepared in accordance with the requirements of International Accounting Standard 34: 'Interim Financial Reporting', the Trust Deed, the NBFC Rules, Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations) and directives issued by SECP. In case where requirements differ, the requirements of the Trust Deed, the NBFC Rules, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Fund for the year ended June 30, 2015.

These condensed interim financial statements are un-audited.

## 3. ACCOUNTING POLICIES AND ESTIMATES

The accounting policies, basis of accounting estimates applied and methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Fund for the year ended June 30, 2015.



## 4. FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies are consistent with those disclosed in the annual financial statements of the Fund for the year ended June 30, 2015.

			March 31, 2016 (Unaudited)	June, 30 2015 (Audited)	
5.	BANK BALANCES	Note	(Rupees)		
	Deposit accounts	5	<b>66,080,137</b> 105,407,96		

**5.1** The deposit accounts with the banks carry profit at rates ranging from 5.75% to 6.7% per annum (June 30, 2015: 6.25% to 9.25% per annum).

## 6.1 Equity securities - quoted

		Purchases /								
		right issue / bonus shares	Bonus / Demerger /			Councilous Count	Market value	Market value as	a percentage of:	Investee
	As at June	received during	rights Issue	Sold during	As at March	Carrying Cost Per Share	as at March	Handt Falac as	Total	company
Name of the investee company	30, 2015	the year	during the year	the year	31, 2016	Mar 31, 2016	31,2016	Net assets	investments	paid-up capita
	**,===		(Number of sha				upees)		(%)	
			(noniser or sin			1.	apeca		(/4)	
Shares of listed companies - fully pair shares of Rs.10 each unless stated ot										
Silaies of h5.10 each unless stated of	ICIWISC									
Chemicals										
I.C.I. Pakistan Limited	46,900	10,000			56,900	25,213,899	24,464,155	2.5%	2.7%	0.06%
						25,213,899	24,464,155	2%	3%	0.06%
Fertilizer										
Engro Corporation Limited	176,100	64,000	•	240,100	-	-		0.0%	0.0%	0.00%
Engro Fertilizers Limited	597,500	271,000	•	868,500	•	•		0.0%	0.0%	0.00%
Fatima Fertilizer Company Limited	464,500	416,000	•	880,500	•	•	•	0.0%	0.0%	0.00%
Fauji Fertilizer Company Limited	125,000	•	•	125,000	•		•	0.0%	0.0%	0.00%
Fauji Fertilizer Bin Qasim Limited	1.	479,500	-	479,500	•	<u> </u>	<u> </u>	0.0%	0.0%	0.00%
						<u> </u>	<u> </u>	0.0%	0.0%	0.00%
Commercial banks		-			1					
Allied Bank Limited		280,000	•	127,600	152,400	15,831,902	14,020,800	1.4%	1.5%	0.01%
Bank Alfalah Limited (a related party)		966,000	•	966,000	-	•	•	0.0%	0.0%	0.009
Bank Al-Habib Limited	•	459,000	•	459,000		19,828,285	18,415,080	1.9%	2.0%	0.049
Habib Bank Limited	144	258,200	•	107,444	150,900	29,907,102	25,885,386	2.6%	2.8%	0.019
Habib Metropolitan Bank Limited	•	412,500	•		412,500	13,075,290	12,123,375	1.2%	1.3%	0.04%
MCB Bank Limited	•	239,200	•	97,700	141,500	32,066,745	29,153,245	3.0%	3.2%	0.019
United Bank Limited	•	199,000	•	25,000	174,000	27,880,677	26,312,280	2.7%	2.9%	0.019
						138,590,001	125,910,166	13%	14%	0.13%
Non Life Insurance		422.000			422.000	24 224 250	22 470 400	2.4%	2.5%	0.129
Adamjee Insurance IGI Insurance Limited	•	433,000 86.000	•	•	433,000 86.000	24,221,250 19,623,000	23,178,490	2.4%	2.5%	0.129
IGI INSURANCE LIMITEU	•	80,000	•	•	80,000	43,844,250	19,006,000 42,184,490	4.3%	4.6%	0.077
Cement						43,044,230	42,104,430	4.3/0	4.0/0	0.13/
D.G. Khan Cement Company Limited	322,500	250.000		224.000	348,500	50.827.328	60,576,287	6.2%	6.6%	0.08%
Kohat Cement Limited	123,900	110,600		91,000	143,500	29,895,843	37,315,740	3.8%	4.1%	0.099
Lucky Cement Limited	84,200	66,700		85.800	65,100	32.672.100	35.030.961	3.6%	3.8%	0.029
Fauji Cement Company Limited	634,000	3,000		637,000	-			0.0%	0.0%	0.009
Maple Leaf Cement Factory Limited	541,500	230,000		718,500	53,000	3,544,000	4,887,130	0.5%	0.5%	0.019
Fecto Cement Limited	272,000	169,500		30,500	411,000	30,809,995	40,943,820	4.2%	4.5%	0.829
Cherat Cement Company Limited		386,500		191,500	195,000	19,846,755	21,042,450	2.1%	2.3%	0.119
Pioneer Cement Limited		557,500		45,000	512,500	47,028,306	50,696,500	5.2%	5.5%	0.239
						214,624,327	250,492,888	25%	27%	1.369



Alfalah GHP Alpha Fund

					Alfalah GHP Alpha F					
Name of the investee company	As at June 30, 2015	Purchases / right issue / bonus shares received during the year	Bonus / Demerger / rights Issue during the year (Number of sha	Sold during the year rres)	As at March 31, 2016	Carrying Cost Per Share Mar 31, 2016 (R	Market value as at March 31, 2016 upees)	Market value as	a percentage of: Total investments (%)	Investee company paid-up capital 
Power generation and distribution		4 000 000					40 000 000			
Pakgen Power Limited	-	1,026,500	•	300,000	726,500	22,240,523	19,600,970	2.0%	2.1%	0.20%
Lalpir Power Limited	-	931,000	•	233,500	697,500	22,907,922	17,409,600	1.8%	1.9%	0.18%
Hub Power Company Limited	576,000	252,000	•	214,000	614,000	59,764,095	64,187,560	6.5%	7.0%	0.05%
Kot Addu Power Company Limited	726,500	318,000	•	250,000	794,500	65,720,912	61,311,565	6.2%	6.7%	0.09%
Nishat Power Limited	298,000	•	•	298,000	•	•	•	0.0%	0.0%	0.00%
Nishat Chunian Power Limited	258,000	•	•	258,000	•	-		0.0%	0.0%	0.00%
						170,633,452	162,509,695	16.5%	17.7%	0.52%
Oil and gas Marketing Companies										
Pakistan State Oil Company Limited	42,000	104,000	•	73,000	73,000	24,824,322	25,640,520	2.6%	2.8%	0.03%
Hascol Petroleum Limited	127,650	223,200	41,530	256,000	136,380	19,535,566	19,131,386	1.9%	2.1%	0.11%
						44,359,888	44,771,906	4.8%	5.1%	0.14%
Oil and Gas Exploration Companies										
Oil and Gas Development Company Li	imited -	573,700		414,900	158,800	18,219,217	18,173,072	1.8%	2.0%	0.00%
Pakistan Petroleum Limited	•	75,500	· ·	•	75,500	9,639,098	9,673,060	1.0%	1.1%	0.00%
Pakistan Oilfields Limited	17,000	94,700		46,000	65,700	17,254,638	16,951,257	1.7%	1.9%	0.03%
Mari Gas Company Limited	•	93,000		62,000	31,000	13,129,352	21,776,570	2.2%	2.4%	0.03%
						58,242,305	66,573,959	7.1%	7.6%	0.06%
Refinery										
Attock Refinery Limited	50,000	-	•	50,000	•	•	· ·	0.0%	0.0%	0.00%
National Refinery Limited	79,700	94,500	•	79,700	94,500	25,888,142	25,561,305	2.6%	2.8%	0.12%
						25,888,142	25,561,305	2.6%	2.8%	0.12%
Engineering										
Crescent Steel & Allied Products Limit	ed -	281,250	•	•	281,250	30,584,250	33,069,375	3.4%	3.6%	0.05%
Amreli Steels Limited		184,500	•	•	184,500	10,692,115	9,625,365	1.0%	1.1%	0.06%
Crescent Steel & Allied Products Limit	ed - LoR 🛛 -	56,250	•	56,250	•	· .		0.0%	0.0%	0.00%
						41,276,365	42,694,740	3.4%	3.6%	0.11%
Automobile assembler										
Honda Atlas Cars (Pakistan) Limited	· / •	97,500		97,500	•	•	•	0.0%	0.0%	0.00%
Pak Suzuki Motor Company Limited	58,500	20,000		78,500	•	•	•	0.0%	0.0%	0.00%
Indus Motor Company Limited	•	16,300		16,000	300	355,086	284,172	0.0%	0.0%	0.00%
						355,086	284,172	0.0%	0.0%	0.00%
Food and personal care products										
Engro Foods Limited	158,000	10,000	•	168,000		•	•	0.0%	0.0%	0.00%
Al Shaheer Corporation Limited		263,000	•	•	263,000	13,875,875	14,057,350	1.4%	1.5%	0.21%
						13,875,875	14,057,350	1.4%	1.5%	0.21%
Sugar and Allied Industries										
Faran sugar Mills Limited	-	11,500	•	•	11,500	1,241,420	1,173,230	0.1%	0.1%	0.05%
						1,241,420	1,173,230	0.1%	0.1%	0.05%
Pharmaceuticals										
Highnoon Laboratories Limited	-	3,200		3,200		-		0.0%	0.0%	0.00%
Ferozsons Laboratories Limited	•	26,500		26,500	•	•	•	0.0%	0.0%	0.00%
The Searle Company Limited	1,000	113,900	24,567	65,030	74,437	24,171,211	32,714,317	3.3%	3.6%	0.09%
The Searle Company Limited - LoR	•	8,900		8,900		<u> </u>	<u> </u>	0.0%	0.0%	0.00%
						24,171,211	32,714,317	3.3%	3.6%	0.09%
Textile composite										
Gul Ahmed Textile Mills Limited	500	•			500	24,525	17,505	0.0%	0.0%	0.00%
Gul Ahmed Textile Mills Limited-LOR	•	-	150	•	150	<u> </u>	2,594	0.0%	0.0%	0.00%
						24,525	20,099	0.0%	0.0%	0.00%



Alfalah GHP Alpha Fund

		Purchases / right issue / bonus shares	Bonus / Demerger /		As at March 31, 2016	Carrying Cost Per Share Mar 31, 2016	Market value	Market value as	Investee		
Name of the investee company	As at June 30, 2015	received during the year	rights Issue during the year	Sold during the year			as at March 31, 2016	Net assets	Total investments	company paid-up capital	
			(Number of sh	ares)		(R	upees)		(%)		
Technology and communication											
Systems Limited		694,000		255,000	439,000	26,952,715	26,831,680	2.7%	2.9%	0.40%	
Hum Network Limited (Face value of Re.1 each	600,000	750,500		1,344,751	5,749	95,340	54,041	0.0%	0.0%	0.01%	
						27,048,055	26,885,721	2.7%	2.9%	0.40%	
Paper and board											
Packages Limited	28,500	11,000			39,500	22,431,280	20,619,395	2.1%	2.3%	0.04%	
Ū						22,431,280	20,619,395	2.1%	2.3%	0.04%	
Cable and electrical goods											
Pak Elektron Limited	647,000	215,250		286,000	576,250	43,135,683	34,845,838	3.5%	3.8%	0.14%	
						43,135,683	34,845,838	3.5%	3.8%	0.14%	
Total listed equity securities as at March 31, 2016	7,056,594	12,896,850	66,247	10,881,375	9,138,316	894,955,764	915,763,426				
_											
Total listed equity securities as at June 30, 2015	1,905,065	16,587,594	<u> </u>	11,436,065	7,056,594	612,528,376	707,015,020				

6.1.1The investments include bonus shares having market value of Rs.1.1041 million (June 30, 2015: Rs.0.115 million) withheld by the investee companies during the period as issuance of bonus shares has been made taxable through Finance Act, 2014. Consequently, bonus shares equivalent to 5 percent representing tax impact of the bonus announcement have been withheld by the investee companies.

The management of the Fund jointly with other asset management companies and Mutual Funds Association of Pakistan, has filed a petition in Honorable Sindh High Court to declare the amendments brought in the Income Tax Ordinance, 2001 with reference to tax on bonus shares for collective investment schemes as null and void and not applicable on the mutual funds based on the premise of exemption given to mutual funds under clause 47B and 99 of Second Schedule to the Income Tax Ordinance, 2001. The Honorable Sindh High Court has granted stay order till the final outcome of the case.

6.1.2 Following shares were pledged with National Clearing Company of Pakistan Limited (NCCPL) as collateral against margin:

	against margin.		March 31, 2016	June 30, 2015
			(Number o	f shares)
	Lucky Cement Limited			28,000
	Pak Elektron Limited		150,000	-
	Hub Power Company Limited		50,000	50,000
			200,000	78,000
			March 31, 2016	June30, 2015
			(Unaudited)	(Audited)
7.	PAYABLE TO THE MANAGEMENT COMPANY		(Rup	ees)
	Remuneration payable to the Management Company		1,422,809	924,281
	Performance Fee Payable		688,352	854,321
	Sales tax payable on management fee		755,590	832,316
	Federal excise duty payable on management fee	7.1	4,457,711	2,334,894
	Front end Load Payable		176,858	2,874,157
	Other Payable to AGIML		50	
			7,501,369	7,819,969

7.1 There is no change in the status of the petition with the Honourable Sindh High Court as reported in note 14 to the annual financial statements of the Fund for the year ended June 30, 2015.

## 8. ACCRUED AND OTHER LIABILITIES

Auditors' remuneration	525,685	509,167
Withholding tax payable	600,198	427,998
CGT Payable	17,896	25,940
Brokerage expense, federal excise duty and capital value tax Pa	yable 688,493	624,169
Settlement Charges	21,972	33,734
Rating Fee Payable	269,410	123,974
Printing and other charges Payable	306,381	91,685
	2,430,034	1,836,667

## 8.1 Provision for Workers' Welfare Fund

There is no change in the status of the petition with the Honourable Sindh High Court as reported in note 11 to the annual financial statements of the Fund for the year ended June 30, 2015.

## 9. CONTINGENCY

There are no contingencies and commitments as at March 31, 2016.

## 10. TRANSACTIONS AND BALANCES WITH RELATED PARTIES / CONNECTED PERSONS

Connected persons / related parties include Alfalah GHP Investment Management Limited being the Management Company, GHP Arbitrium AG, Bank Alfalah Limited and MAB Investment Incorporated being associated companies of Management Company, directors and key management personnel of Alfalah GHP Investment Management Limited and Central Depository Company of Pakistan Limited (CDC) being the trustee of the Fund, and other associated companies and connected persons. The transactions with connected persons are in the normal course of business and at contractual rates.

Remuneration payable to the Management Company and the Trustee is determined in accordance with the provisions of the NBFC Rules 2003, the NBFC Regulations 2008 and Trust Deed respectively.

Details of transactions and balances at period end with related parties / connected persons, other than those which have been disclosed elsewhere in these financial statements, are as follows:

#### 10.1 Unit Holders' Fund

Nine months ended March 31, 2016 (Un-audited)										
As at July 01, 2015	Issued for cash	Bonus	Redeemed	As at March 31, 2016	As at July 01, 2015	lssued for cash	Bonus	Redeemed	NAV as at March 31, 2016	
		Units			-		····· (Rupees)			
1,388,889			-	1,388,889	92,000,000				97,092,857	
4,589,362	7,524,538		6,860,906	5,252,994	303,999,311	511,709,014	- 4	59,709,014	367,220,269	
57,021	5,922		42,942	20,001	3,777,090	400,000		2,908,891	1,398,207	
	1,822,921	-	218,955	1,603,966		147,256,294	•	15,000,000	112,128,213	
4,553			-	4,553	301,594				318,286	
4,589,362	7,524,538		6,860,906	5,252,994	303,999,311	511,709,014	- 4	59,709,014	367,220,269	
1,388,889				1,388,889	92,000,000				97,092,857	
3,139,864				3,139,864	207,984,580			-	219,498,007	
	July 01, 2015  1,388,889 4,589,362 57,021 4,553 4,553 4,559,362 1,388,889	July         Issued           01,2015         for cash           1,388,889            4,589,362         7,524,538           57,021         5,922           4,553            4,589,362         7,524,538           1,388,889	As at July         Issued         Bonus           01,2015         for cash         Units:           1,388,889         -         -           4,589,362         7,524,538         -           57,021         5,922         -           4,553         -         -           4,553         -         -           4,589,362         7,524,538         -           4,588,362         7,524,538         -	As at July         Issued for cash         Bonus         Redeemed           1,2015         for cash         Units         .           1,388,889         -         -         .           4,589,362         7,524,538         -         6,860,906           57,021         5,922         -         42,942           -         1,822,921         -         218,955           4,553         -         -         .           4,589,362         7,524,538         -         6,860,906           1,388,889         -         -         .	As at July         Issued for cash         Bonus         Redeemed Redeemed         As at March 31, 2016            Inits           1,88,889           1,88,889         4,583,962         7,524,538          6,860,906         5,252,294           57,021         5,922          1,822,921          1,603,966           4,553	As at July         Issued for cash         Bonus         Redeemed Redeemed         As at March July         As at July         As at July	As at July         Issued Issued         Bonus         Redeemed         As at March 31, 2016         As at July 01, 2015         Issued for cash	As at July         Issued for cash         Bonus         Redeemed Redeemed         As at March 31, 2016         Issued 01, 2015         Issued for cash         Bonus	As at July         Issued for cash         Bonus         Redeemed Redeemed         As at March 31,2015         Issued for cash         Bonus         Redeemed           1,2015         for cash         Units	



Alfalah GHP Alpha Fund

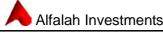
	Nine months ended March 31, 2015 (Un-audited)									
	As at July 01, 2014	Issued for cash	Bonus	Redeemed	As at March 31, 2015	As at July 01, 2014	Issued for cash	Bonus Redeen	NAV as at ied March 31, 2015	
			Units -					(Rupees)		
Associated Companies / Undertakings										
Bank Alfalah Limited - EPF	1,388,889	-			1,388,889	79,930,556	-		85,652,778	
Bank Alfalah Limited - EGF	500,000		-		500,000	28,775,000			30,835,000	
MCBFSL-Trustee Alfalah GHP Capital Preservation Fund		6,857,418	-	3,803,713	3,053,705	- 1	140,000,000	- 246,500,000	188,322,006	
Key Management Personnel										
Noman Ahmed Soomro	8,866	5,342		14,208	0	510,240	300,000	- 888,290	0	
Unit holder holding 10% or more Units Bank Alfalah Limited - FPF	1 200 000				1 200 000	70.000 556			00 000 770	
Sved Babar Ali	1,388,889 870,576	385,624	1	534,923	1,388,889 721,278	79,930,556 50,101,673	- 25,000,000	- 35,000,000	85,652,778 44,481,186	
MCBFSL-Trustee Alfalah GHP Capital Preservation Fund	0/0,0/0	6,857,418		3,803,713	3,053,705		23,000,000 140,000,000	- 246,500,000		
PNSC Employees contribution provident fund		837,521		3,003,713	837,521		50,000,000	- 240,000,000	51,649,916	
The Employees continue of pronocit runu		037,321			007,021		50,000,000		51,045,510	

		Quarter ended March 31, 2016 (Un-audited)									
	As at January 01, 2016	Issued for cash	Bonus	Redeemed	As at March 31, 2016	As at January 01, 2016	Issued for cash	Bonus	Redeemed	NAV as at March 31, 2016	
			Units			-		(Rupee	s)		
Associated Companies / Undertakings											
Bank Alfalah Limited - EPF	1,388,889	-			1,388,889	92,000,000			-	97,092,857	
Alfalah GHP Capital Preservation Fund	4,677,738	1,341,750		766,494	5,252,994	317,999,311	90,000,000	-	52,000,000	367,220,269	
Alfalah GHP Investment Management Limited-SPF	20,001			•	20,001	1,268,199			-	1,398,207	
Alfalah GHP Prosperity Planning Fund	1,269,280	452,747	-	118,061	1,603,966	86,756,294	53,500,000		8,000,000	112,128,213	
Key Management Personnel Head of Finance	4,553				4,553	301,594				318,286	
Unit holder holding 10% or more Units	4,000				4,000	301,394			·	510,200	
Alfalah GHP Capital Preservation Fund	4,677,738	1,341,750		766.494	5,252,994	317,999,311	90,000,000	-	52,000,000	367,220,269	
Bank Alfalah Limited - EPF	1,388,889	-		-	1,388,889	92,000,000	-	-	-	97,092,857	
Sindh General Provident Investment Fund	3,139,864				3,139,864	207,984,580				219,498,007	



Alfalah GHP Alpha Fund

	Quarter ended March 31, 2015 (Un-audited)									
	As at January 01, 2015	Issued for cash	Bonus	Redeemed	As at March 31, 2015	As at January 01, 2015	Issued for cash	Bonus	Redeemed	NAV as at March 31, 2015
			Units			-		(Rupee:	s)	
Associated Companies / Undertakings										
Bank Alfalah Limited - EPF	1,388,889	-	-		1,388,889	79,930,556		-		85,652,778
Bank Alfalah Limited - EGF	500,000	-	-	-	· ·	28,775,000	-		-	30,835,000
MCBFSL-Trustee Alfalah GHP Capital Preservation Fund	5,743,832	6,857,418	-	3,803,713	3,053,705		440,000,000		246,500,000	188,322,006
Key Management Personnel										
Noman Ahmed Soomro			-			-	-		-	
Unit holder holding 10% or more Units										
Bank Alfalah Limited - EPF	1,388,889				1,388,889	91,972,222		-		85,652,778
Syed Babar Ali	1,256,200	-		534,923	721,278	83,185,587		-	35,000,000	44,481,186
MCBFSL-Trustee Alfalah GHP Capital Preservation Fund	5,743,832	1,113,586	· ·	3,803,713	3,053,705	380,356,577	75,000,000		246,500,000	188,322,006
PNSC Employees contribution provident fund	837,521				837,521	55,460,637	-		-	51,649,916
			Nine m	onths p	eriod e	nded			ed (Un-a	udited)
			March 3 2016		Marc 20	15	Marcl 201	16	2	rch 31, 2015
10.2 Other transactions				- (Rupe	es)			(Ri	upees) -	
Connected persons										
Alfalah GHP Investment Manageme	nt									
Limited - Management Company Remuneration of the										
Management Company			13,267,6	540	7,078	3,216	4,555	5,145	3,7	12,433
Sales tax on management fee		=	2,154,6	568	1,231	,610	739	9,757	6	46,187
Federal excise duty on management	fee	_	2,122,8	317	1,132	2,515	728	3,823	5	90,703
Sales Load			951,5	570		-		-		-
Other related parties				Ν.						
Central Depository Company										
of Pakistan Limited -										
of Pakistan Limited -			1,326,(	088	805	5,962	464	1,235	3	70,254
of Pakistan Limited - (Trustee of the Fund)		=	1,326,0	=	805	5,962 -		1,235 1,448	3	70,254



Alfalah GHP Alpha Fund March 31. June 30. 2016 2015 (Unaudited) (Audited) -----(Rupees)----10.3 Other balances Connected persons Alfalah GHP Investment Management Limited - Management Company Management Fee Payable 1,422,809 924,281 688.352 Performance Fee Pavable 854.321 755.590 Sales tax payable on management fee 832.316 Federal excise duty payable on management fee 4.457.711 2.334.894 2.874.157 Sales Load and federal excise duty payable thereon 176.858 Other Pavable 50 Bank Alfalah Limited Bank balances 66.080.137 105.407.962 Other related parties Central Depository Company of Pakistan Limited -(Trustee of the Fund) Remuneration payable to the Trustee 189,827 130.979 Security deposit 200.000 200.000

## 11. TAXATION

The Fund's income is exempt from income tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realized or unrealized is distributed amongst the unit holders. The Management Company intends to distribute not less than 90% of its annual accounting income, if any, to comply with the above clause at year end. Accordingly, no tax provision has been made in these condensed interim financial statements for the nine months ended March 31, 2016.

## 12. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on April 27, 2016 by the Board of Directors of the Management Company.

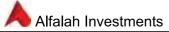
## 13. GENERAL

13.1 Figures are rounded off to the nearest rupee.

## For Alfalah GHP Investment Management Limited (Management Company)

Chief Executive Officer

Director



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Alfalah GHP Investment Management Ltd. 8-B, 8th Floor, Executive Tower, Dolmen City, Block-4, Clifton, Karachi-Pakistan. UAN: (9221) 111-090-090 Fax: (9221) 35306752 Website: www.alfalahghp.com