Fund Managers' Report

April 2018



Alfalah

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Disclaimer: All investments in pension funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and risks involved. Withdrawal before retirement are subject to tax under provisioning of the Income Tax Ordinance, 2001.

*Investment may take up to a month to be deployed according to the allocation strategy

Alfalah GHP Investment Management Limited Fund Managers' Report April 2018

Economic & Capital Markets Review

Economic Review & Outlook

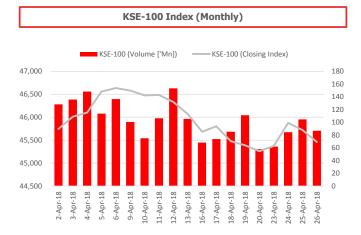
The Government has estimated GDP growth of 5.79% in FY18, which is the highest in thirteen years. Major contribution has come from the Services Sector, which the Government estimates to have grown by 6.43%. Meanwhile, the Industrial Sector is estimated to have grown by 5.80%, led by Construction Sub-sector's growth of 9.13% and Manufacturing's growth of 6.24%. Agricultural Sector is estimated to have grown by 3.81%, with highest growth coming from the Cotton Ginning Sub-sector. The Government is targeting an even higher growth rate of 6.20% for FY19, which it foresees as achievable given greater energy availability, low cost of borrowing, and PKR depreciation (which shall boost exports). However, the Federal Government's planned expenditure for development has been reduced by 14.0% for FY19, which might somewhat restrain economic growth. It is pertinent to mention here that in its recently released report on regional outlook, IMF has projected Pakistan's economic growth to be only 4.7% for FY19. Pressures on the external front have continued, with foreign exchange reserves now down to USD 17.1bn. To boost reserves the Government had planned on borrowing USD 1bn from China and the transaction materialized which gave boost to the country's FX reserves. Further support for Pakistan's reserve position is expected to come from a rise in exports following PKR depreciation. Exports have been on a mostly upwards trajectory since late last year, and during March they surged by 11.7% MoM. Meanwhile, it is not expected that Pakistan will take a drastic step out of desperation to boost reserves, as the Finance Minister has ruled out a return to the IMF anytime soon. Inflation has risen slightly in April, with CPI growth recorded at 3.68% versus 3.25% in March. Given the rise in domestic fuel prices following the gains in international crude oil prices, inflation is expected to continue to trend slightly upwards in the coming months. Due to the outlook on inflation and external position, ideally speaking, a 25-50 bps hike i

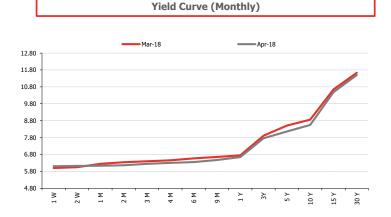
Money Market Review & Outlook

During the period under review, market remained relatively stable with majority of the activity remained concentrated in T-bills maturing under 3-months tenure. Cumulatively, the central bank was able to fetch approximately PKR 3.3 trillion from the two T-bills auctions held during the month. With the expectation of increase in discount rate in upcoming monetary policy which is due at the end of the next month built into the system, market participants participated at higher yields, as a result cutoff for 3M and 6M stood at 6.25% and 6.35% respectively with no participation witnessed in 12M T-bill. After rejecting the bond auctions for consecutive eight months, market participants renewed their interest in longer tenure bonds and the central bank was able to fetch a decent amount of bids in 5Year (100M) and 10Year (25.4M). Compared to the last cutoff yields in July'17, the yields are up by 56-113 bps with majority of the increase witnessed in 5 Years. The cutoffs for 3, 5 and 10 Year stood at 7.20%, 8.03% and 8.50% respectively. This shift in the yield curve indicates expectation of rate hike coupled with deteriorating macro-economic conditions and expectation of increase in inflation rate in the medium term which coincides with the OPEC's indication of oil prices at USD 80/bbl.

Equity Market Review & Outlook

The KSE-100 Index remained flattish during the month of April, losing -0.2% MoM. Average daily turnover during the month of April8 improved by 41.5% MoM to 104 mn compared to only 73.6mn in Maril8. Foreign Investors remained net sellers during the month, selling equities worth USD 17.42mn. Cement and Bank stocks were the major contributors to the decline mostly due to negative earnings surprises and fears of detrimental tax measures in the Federal Budget ahead of its announcement. On the other hand, Fertilizers supported the index as the dynamics of the sector continued to improve, as the urea inventory cleared and international urea prices remained firm. Top Banks posted earnings surprises as they booked a one-off pension charge. HBL contributed the most losses to the index as it posted an EPS of only PKR 2.70 in 1Q CV18 against street consensus expectations of PKR 5.07. Similarly, UBL negatively surprised investors by taking a big hit of PKR 6.4bn pertaining to its pension case. Fears that Super Tax will continue kept the Banking Sector bearish ahead of the budget announcement. The FY19 budget extended the Super Tax but with a phasing out plan was also introduced. Super tax will now continue till FY20, going down by 1% each year for both banks and corporations. Similar to the Banking Sector, fears that FED on cement will be raised kept investor sentiments in the Cement sector low. Investors' fears were materialized in the Budget announcement towards the end of the month, when the Government raised FED on cement to PKR 75/bag from PKR 62.5/bag. Moreover, the Government announced a 20% reduction in Federal PSDP for FY19, which dented sentiments towards the end of the month. The Budget has taken several positive measures too that we expect will boost the market going forward. These measures include (i) reduction of corporate tax rate to 25% by 2023 in a staggered manner, (ii) removal of tax on bonus shares, (iii) extension in cut-off date for availing tax credit (u/s 65B, 65D and 65E of Income Tax Ordinance, 200





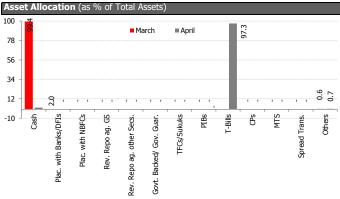
Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

Alfalah GHP Cash Fund

Fund Stability Rating: "AA+ (f)" by PACRA 12-Jul-17 AMC Rating: "AM2+" by PACRA 22-Dec-17

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

| Basic Information | | Investment Committee | |
|--|--|-----------------------|--|
| Category: Money Market Schen | Management Fee: 1.00% | Maheen Rahman | Chief Executive Officer |
| Fund Type: Open Ended | Min. Initial Investment: PKR 5,000/- | Noman Soomro | Chief Operating Officer |
| Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 'AA' rated schedule banks as | Min. Subseq. Investment: PKR 1,000/- | Nabeel Malik | Chief Investment Officer |
| selected by MUFAP Launch Date: March 12, 2010 | Trustee: MCB Financial Services Limited Auditor: A.F Ferguson & Co. Pakistan | Muddasir Ahmed Shaikh | Head of Investment Advisory/ Senior Portfolio Manager |
| Par Value: PKR 500 | Listing: Pakistan Stock Exchange | Shariq Mukhtar Hashmi | Head of Compliance |
| Pricing: Forward Day | Dealing Days: Monday - Friday | Kashif Kasim | Jr. Portfolio Manager |
| Sales Load: NA | Cut-off Time: 9:00 am - 4:00 pm | | |
| Risk Profile: Low | Leverage: Nil | | |



Fund Statistics Fund Size (PkR mn; as on April 30, 2018) 21.787 Fund size including fund of fund schemes 109.463 NAV (PkR): 515.22 Sharpe Ratio* -2.30Standard Deviation* 0.53% Wtd. Average Maturity (months): 2.58 Total Expense Ratio*** 2.17% Fund Performance
Since Inception Return** AGCF 8.24% 6.46%

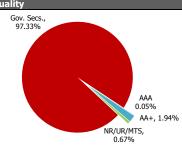
| YTD | | į | 5.27% | 4.46% |
|--------------------|--------------------|----------|-------|-------|
| Month (April, 2 | 018): | į | 5.54% | 4.89% |
| Credit Quality (as | % of Total Assets) |) | | |
| Govt. Guar. | 97.33% | Α | | 0.00% |
| AAA | 0.05% | A- | | 0.00% |
| AA+ | 1.94% | BBB+ | | 0.00% |
| AA | 0.00% | BBB | | 0.00% |
| AA- | 0.00% | Below IG | | 0.00% |
| A+ | 0.00% | NR/UR | | 0.67% |

Historical Performance (% 18 FY13 FY16

FY15

FY14

Amount invested by fund of funds is Rs. 88 million subtracted from total



| Details of | Non-Comp | liant Inves | tments | | | | | | | | | | |
|-------------------|--------------|-------------|--------|--------|------------------------------|--------|-----------------------------|--------|-----------------------------|--------|-------------------|--------|-----------------|
| Name | | | Туре | | Value before Provisioning | | Provisionin Held, if any | - | Value after Provisioning | | % Gross Assets | | % Net Assets |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| 1 Year - R | lolling Retu | rns | | | | | | | | | | | |
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGCF | 4.44% | 4.72% | 6.89% | 4.27% | 3.26% | 4.08% | 4.37% | 4.16% | 4.58% | 4.71% | 4.74% | 4.88% | 4.89% |
| BM | 5.30% | 5.23% | 5.21% | 5.19% | 5.17% | 5.17% | 5.16% | 5.19% | 5.22% | 5.22% | 5.38% | 5.48% | 5.54% |
| Sindh Wo | rkers' Welf | are Fund (S | SWWF) | | | | | | | | | | |

FY17

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2.268mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 10.6743 / 2.15%.

FY12

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^{*} Calculated on 12 month trailing data

^{**} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

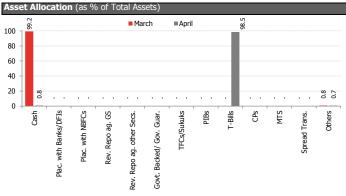
^{***}This include 0.289% representing government levy, Worker's Welfare Fund and SECP Fee

Alfalah GHP Money Market Fund

Fund Stability Rating: "AA+ (f)" by PACRA 12-Jul-17 AMC Rating: "AM2+" by PACRA 22-Dec-17

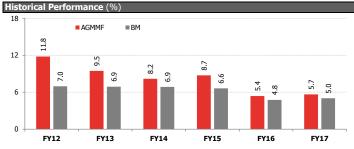
An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

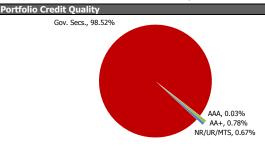
| Basic Information | | Investment Committee | |
|---|--|---------------------------------------|---|
| Category: Money Market Scheme | ¹ Management Fee: 7.5% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1% of average Annual Net Assets | Maheen Rahman | Chief Executive Officer |
| Fund Type: Open Ended | Min. Initial Investment: PKR 5,000/- | Noman Soomro | Chief Operating Officer |
| Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 AA rated schedule banks as | Min. Subseq. Investment: PKR 1,000/- | Nabeel Malik | Chief Investment Officer |
| selected by MUFAP. | Trustee: CDC Pakistan Limited | Muddasir Ahmed Shaikh | Head of Investment Advisory/ |
| Launch Date: May 27, 2010 Par Value: 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low | Auditor: EY Ford Rhodes, Chartered Accountants Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil | Shariq Mukhtar Hashmi Kashif Kasim | Senior Portfolio Manager Head of Compliance Jr. Portfolio Manager |



Amount invested by fund of funds is Rs. 194 million subtracted from total

Fund Size (PkR mn; as on Apr 30, 2018): 4.276.337 Fund size including fund of fund schemes 4,470,722 NAV (PkR): 101.7885 Sharpe Ratio* -3.51 Standard Deviation* 0.23% Wtd. Average Maturity (months): 1.54 Total Expense Ratio*** 0.85% ВМ AGMMF Since Inception Return * 6.46% 8.37% **YTD** 5.27% 5.39% (Apr'18): 5.54% 5.77% Month Credit Quality (as % of Total A 98.52% 0.00% Govt. Guar. 0.03% 0.00% AAA BBB+ AA+0.78% 0.00% 0.00% 0.00% AA BBB 0.00% **Below IG** 0.00% AA-0.00% NR/UR 0.67% $\Delta +$





| Details of | Non-Comp | liant Invest | ments | | | | | | | | | | |
|-------------------|-------------|--------------|--------|--------|------------------------------|--------|-----------------------------|--------|-----------------------------|--------|-------------------|--------|-----------------|
| Name | | | Туре | | Value before Provisioning | | Provisionin Held, if any | | Value after Provisioning | | % Gross Assets | | % Net Assets |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Rolling Re | turns | | | | | | | | | | | | |
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGMMF | 4.73% | 4.49% | 3.28% | 5.35% | 4.93% | 5.06% | 5.20% | 5.13% | 5.31% | 5.34% | 5.22% | 5.51% | 5.77% |
| BM | 5.30% | 5.23% | 5.21% | 5.19% | 5.17% | 5.17% | 5.16% | 5.19% | 5.22% | 5.22% | 5.38% | 5.48% | 5.54% |
| Sindh Wor | kers' Welfa | are Fund (S | WWF) | | | | | | | | | | |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3.493mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0795 / 0.08%.

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AGMMF Management fee has been revised from March 12, 2018 through Fifth Supplemental Offering Document duly approved by SECP on March 7, 2018.



^{*} Calculated on 12 month trailing data

^{**} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

^{***}This include 0.229% representing government levy, Worker's Welfare Fund and SECP Fee

Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 12-Jul-2017

AMC Rating: "AM2+" by PACRA 22-Dec-17

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

Category: Income Scheme Fund Type: Open Ended

Benchmark: Six (6) months PKRV rates. **** Launch Date: May 09, 2014

Par Value: 100 Pricing: Forward Day Sales Load: 1.00% **Risk Profile: Low**

¹Management Fee: 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets. Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited

Auditor: EY Ford Rhodes, Chartered Accountants Listing: Pakistan Stock Exchange

Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Leverage: Nil

Maheen Rahman Noman Soomro Naheel Malik **Muddasir Ahmed Shaikh**

Shariq Mukhtar Hashmi **Kashif Kasim**

Habib Bank TFC (19-Feb-2016)

Chief Executive Officer

Chief Operating Officer Chief Investment Officer Head of Investment Advisory/ Senior Portfolio Manager Head of Compliance Jr. Portfolio Manager

3.36%

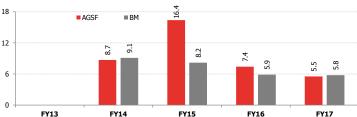
100 March ■ April 47.4

90 80 70 60 45.9 50 40 30 20 10 1.2 Plac. with NBFCs Backed/ . Guar. TFCs/Sukuks -Bills CPs MTS Cash Spread Trans. Secs. Repo GS Sovt.

Historical Performance (%)

+Amount invested by fund of funds is Rs40 million subtracted from total

+Fund Size (PkR mn; as on Apr 30, 2018): 1.014.65 Fund Size including fund of fund schemes 1.054.31 109.9715 Wtd. Average Maturity (months): 19.21 Sharpe Ratio* -1.30Standard Deviation* 0.93% Total Expense Ratio*** 1.41% AGSOF Since Inception Return** 6.60% 8.62% YTD 6.12% 4.78% Month Apr'18 6.35% 5.51% Credit Quality (as % of Total As Govt. Secs. 42.91% 0.00% Α A-AAA 0.10% 0.00% AA+ 3.62% BBB+ 0.00% 0.00% 0.00% AA BBB ΔΔ-52.81% 0.00% **Below IG** NR/UR/MTS 0.00% 0.57% A+TFC/Sukuk Holdings (% of Total As Bank of Punjab (TFC) 5.75%



| F' | Y13 | FY14 | FY15 | | FY16 | FY17 | | | | | | | |
|----------------------|--------------|-------------|---------------|--------|--------------|--------|--------------|--------|--------------|--------|---------|--------|--------|
| Details of No | n-Compliar | nt Investme | ents**** | | | | | | | | | | |
| | | | | | Value before | | Provisioning | | Value after | | % Gross | | % Net |
| Name | | | Type | | Provisioning | | Held, if any | | Provisioning | | Assets | | Assets |
| Bank of Punja | b (TFC) | | Single Entity | | 110,000,000 | | 0 | | 110,000,000 | | 5.75% | | 10.43% |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| 1 Year -Rolli | ng Returns | | | | | | | | | | | | |
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGSOF | 4.80% | 4.60% | 3.97% | 5.16% | 3.60% | 3.49% | 5.05% | 5.09% | 4.45% | 5.06% | 4.71% | 4.75% | 5.51% |
| BM | 5.99% | 6.00% | 6.00% | 6.00% | 6.00% | 6.01% | 6.01% | 6.01% | 6.02% | 6.04% | 6.25% | 6.47% | 6.35% |
| Sindh Worke | ers' Welfare | Fund (SWV | VF) | | | | | | | | | | |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3.35mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.3498 / 0.33%

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- * Calculated on 12-month trailing data.
- ** Since Inception return is calculated on Compound Annual Growth Rate (CAGR).
- *** This include 0.2946% representing government levy, Worker's Welfare Fund and SECP Fee.
- ****Due to reduction in Net Assets
- ¹ AGSOF Management fee has been revised from March 12, 2018 through Third Supplemental Offering Document duly approved by SECP on March 7, 2018



Alfalah GHP Income Fund

Fund Stability Rating: "A+(f)" by PACRA 12-Jul-2017 AMC Rating: "AM2+" by PACRA 22-Dec-2017

Investment Objective

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Kashif Kasim

Since Inception Return

Dubai Islamic Bank Sukuk - (14-Jul-2017)

Month (April '18):

YTD

Basic Information
Category: Income Scheme
Fund Type: Open Ended
Benchmark: 6 Month KIBOR
Launch Date: April 14, 2007
Par Value: 100
Pricing: Forward Day
Sales Load: 1.00%
Risk Profile: Low

Leverage: Nil

¹Management Fee: 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets.

Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Investment Committee

Maheen Rahman
Chief Executive Officer
Noman Soomro
Chief Operating Officer

Nabeel Malik
Chief Investment Officer
Muddasir Ahmed Shaikh
Head of Investment Advisory/
Senior Portfolio Manager

Shariq Mukhtar Hashmi
Head of Compliance

Jr. Portfolio Manager

9.95%

6.27%

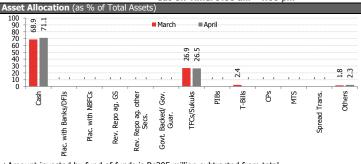
6.51%

8.90%

4.43%

2.93%

0.87%



Fund Statistics +Fund Size (PkR mn; as on April, 2018): 362.19 Fund Size including fund of funds 567.05 NAV (PkR): 116.1017 Sharpe Ratio* -2.04Standard Deviation* 0.77% Wtd. Average Maturity (months): 19.93 Total Expense Ratio** 1.71% **Fund Performance** AGIF

| | | Δ. | | | | | | | | | | |
|-------|-----------|--------|---------|------|-------|--------|----------|-----------|---------|-----|-----|---|
| | | | fund of | | Rs205 | millio | n subtra | cted fron | n total | | | |
| listo | orical Pe | erform | ance (% |) | | | | | | | | |
| 18 - | | | | | ■AGIF | | ■ BM | | | | | _ |
| | | 12.2 | | 13.4 | | 12.3 | | | | | | |
| 12 - | 9.9 | | C | | | | 9.0 | 7.6 | | | | |
| 6 - | | - | | | | | | | 6.5 | 5.2 | 6.1 | |
| ο - | | | | | | | | | | | | |

| Credit Quality (as % of Tota | ıl Assets) | | |
|---------------------------------|----------------|-------------|-------|
| Govt. Sec / Guar. | 0.00% | A | 0.00% |
| AAA | 0.09% | A- | 0.00% |
| AA+ | 6.94% | BBB+ | 0.00% |
| AA | 16.92% | BBB | 0.00% |
| AA- | 72.86% | Below IG | 0.00% |
| A+ | 0.88% | MTS/NR/UR | 2.32% |
| TFC/Sukuk Holdings (% of | Total Assets) | | |
| The bank of Punjab Ltd - (| 23-Dec-2016) | | 7.69% |
| International Brands Ltd. 9 | SUKUK (15-11 | l-17) | 6.81% |
| HBL TFC - (19-Feb-2016) | | | 5.95% |
| Engro Fert Sukuk - (09-07 | | 2.80% | |
| Dawood Hercules Corp Lin | nited Sukuk (1 | l6-11-2017) | 2.41% |

| | F113 | F114 | F113 | FI | 10 | F117 | | | | | | | |
|--------------|--------------|--------------|--------|--------|--------------|--------|--------------|--------|--------------|--------|---------|--------|--------|
| Details of I | Non-Compliar | nt Investmen | its | | | | | | | | | | |
| | | | _ | | Value before | | Provisioning | | Value after | | % Gross | | % Net |
| | Name | | Туре | | Provisioning | | Held, if any | | Provisioning | | Assets | | Assets |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Rolling Ret | turns | | | | | | | | | | | | |
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGIF | 4.97% | 4.91% | 2.91% | 5.12% | 2.68% | 3.83% | 5.30% | 4.81% | 4.23% | 5.21% | 3.15% | 6.12% | 2.93% |
| BM | 6.16% | 6.15% | 6.16% | 6.14% | 6.15% | 6.16% | 6.17% | 6.18% | 6.21% | 6.23% | 6.44% | 6.51% | 6.51% |

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.1.850 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.3788/0.34%

Disclaimer

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- * Calculated on 12-month trailing data.
- **Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- ***This include 0.2771% representing government levy, Worker's Welfare Fund and SECP Fee.
- AGIF Management fee has been revised from March 12, 2018 through Fourth Supplemental Offering Document duly approved by SECP on March 7, 2018



Alfalah GHP Income Multiplier Fund

Fund Stability Rating: "A+(f)" by PACRA 12-Jul-17

AMC Rating: "AM2+" by PACRA 22-Dec-17

The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Fund Performance

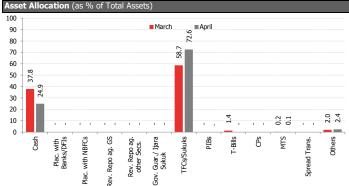
Category: Aggressive Income Fund Type: Open Ended Benchmark: 12 Month KIBOR Launch Date: June 15, 2007 Par Value: PKR 50/-**Pricing: Forward Day** Sales Load: 3.00% Risk Profile: High

Leverage: Nil

Management Fee: 1.25% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Investment Committee Maheen Rahman **Chief Executive Officer Noman Soomro Chief Operating Officer Nabeel Malik Chief Investment Officer Muddasir Ahmed Shaikh** Head of Investment Advisory/ Senior Portfolio Manager

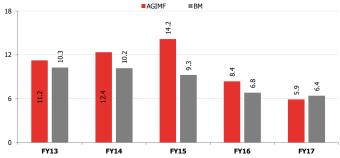
Shariq Mukhtar Hashmi **Head of Compliance** Jr. Portfolio Manager Kashif Kasim



| Fund Statistics | |
|--|---------|
| +Fund Size (PkR mn; as on April 30, 2018): | 517.83 |
| Fund Size inluding fund of fund schemes | 829.35 |
| NAV (PkR): | 55.2295 |
| Sharpe Ratio* | -1.12 |
| Standard Deviation* | 1.07% |
| Wtd. Average Maturity (months): | 51.66 |
| Total Expense Ratio*** | 1.66% |

| Since Inception | | 10.68% | 5.96% |
|--------------------|--------------------|-----------|-------|
| YTD | | 6.59% | 4.46% |
| Month (April '18): | | 6.91% | 0.61% |
| Credit Quality (as | % of Total Assets) | | |
| Gov. Secs. | 0.0% | A | 13.2% |
| AAA | 1.0% | A- | 0.0% |
| AA+ | 14.8% | BBB+ | 0.0% |
| AA | 27.2% | BBB | 0.0% |
| AA- | 35.5% | Below IG | 0.0% |
| A+ | 5.9% | NR/UR/MTS | 2.5% |

+Amount invested by fund of funds is Rs. 312 million subtracted from total



| Top Ten TFC/Sukuk Holdings (% of Total Assets) | |
|--|--------|
| The bank of Punjab (23-Dec-2016) | 15.16% |
| International Brands- sukuk (15-11-17) | 14.53% |
| Habib Bank TFC (19-Feb-2016) | 9.27% |
| Dawood Hercules PP Sukuk II | 7.02% |
| Dawood Hercules Corp LTD. SUKUK (16-11-17) | 5.64% |
| Jahangir Siddiqui Company Ltd (24-June-2016) | 5.19% |
| Askari Bank Ltd (23-12-11) | 4.05% |
| JS Bank Ltd TFC (14-Dec-2016) | 3.51% |
| Engro Fertilizer - SUKUK (09-July-2014) | 3.19% |
| Dubai Islamic Bank Sukuk - (14-Jul-2017) | 2.39% |

| | | | | | Value before | | Provisioning | | Value after | | % Gross | | % Net | |
|----------------------------------|-------------|----------|---------------|--------------|--------------|--------------|--------------|--------|--------------|-------|---------|--------|--------|--|
| Name | | | Туре | Provisioning | | Held, if any | | | Provisioning | | Assets | | Assets | |
| Bank of Punja | ab-TFC | | Single Entity | | 129,577,648 | | 0 | | 129,577,648 | | 15.16% | | 15.62% | |
| International Brands Limited-TFC | | ed-TFC | Single Entity | | 124173500 | | 0 | | 124,173,500 | | 14.53% | | 14.97% | |
| Dawood Hercules Corp limited-TFC | | ited-TFC | Single Entity | | 108,192,000 | | 0 | | 108,192,000 | | 12.66% | | 13.05% | |
| Commercial E | Banks | | Sector | | 293,819,478 | | 0 | | 293,819,478 | | 34.37% | | 35.43% | |
| 1- Year Roll | ing Returns | | | | | | | | | | | | | |
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | | Feb-18 | Mar-18 | Apr-18 | |
| AGIMF | 5.16% | 4.81% | 7.07% | 5.08% | 2.78% | 4.73% | 5.41% | 5.11% | 4.17% | 5.75% | 3.20% | 6.96% | 0.61% | |
| BM | 6.47% | 6.45% | 6.46% | 6.46% | 6.46% | 6.47% | 6.47% | 6.47% | 6.49% | 6.53% | 6.74% | 6.85% | 6.91% | |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.256mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.2834 / 0.53%

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.



^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

^{***} This include 0.2969% representing government levy, Worker's Welfare Fund and SECP Fee.

^{****} Due to reduction in Net Assets

Alfalah GHP Islamic Income Fund

Fund Stability Rating: "A+(f)" by PACRA 12-Jul-17 AMC Rating: "AM2+" by PACRA 22-Dec-17

The investment objective of Alfalah GHP Islamic Income Fund (AGIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Kashif Kasim

Month (April '18):

| Basic Information |
|--|
| Category: Islamic Income Scheme |
| Fund Type: Open Ended |
| ***Benchmark: Avg. 6 Mth Dep. |
| Rates - 3 Islamic Banks provided |
| by MUFAP |
| Launch Date: December 3, 2009 |
| Par Value: 100 |
| Pricing: Forward Day |
| Sales Load: 1.00% |
| Risk Profile: Low |
| |

Historical Performance (%)

Management Fee: 1.00% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-**Trustee: CDC Pakistan Limited** Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange

Dealing Days: Monday - Friday

Cut-off Time: 9:00 am - 4:00 pm

Investment Com Maheen Rahman **Chief Executive Officer Chief Operating Officer** Noman Soomro Nabeel Malik **Chief Investment Officer Muddasir Ahmed Shaikh** Head of Investment Advisory/

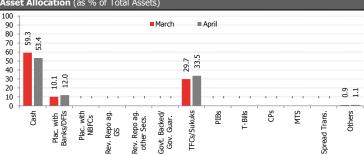
Senior Portfolio Manager Shariq Mukhtar Hashmi **Head of Compliance** Jr. Portfolio Manager

2.46%

2.34%

3.99%

2.54%

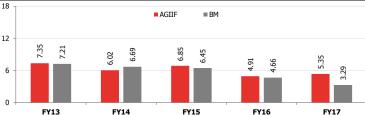


+Amount invested by fund of funds is Rs. 3312 million subtracted from total

Leverage: Nil

Fund Statistics +Fund Size (PkR mn; as on Apr 30, 2018): 1,654.25 Fund size including fund of fund schemes 4.966.11 NAV (PkR): 104.6021 Wtd. Average Maturity (months): 24.48 Total Expense Ratio** 1.26% AGIIF Since Inception Return 6.16% 6.99%

| (April 10). | | 210 1 70 | 210170 | | | | | | |
|---------------------------------------|--------|----------|--------|--|--|--|--|--|--|
| Credit Quality (as % of Total Assets) | | | | | | | | | |
| Govt. Guar. | 0.00% | A | 0.00% | | | | | | |
| AAA | 0.20% | A- | 0.00% | | | | | | |
| AA+ | 1.35% | BBB+ | 0.00% | | | | | | |
| AA | 15.44% | BBB | 0.00% | | | | | | |
| AA- | 40.92% | Below IG | 0.00% | | | | | | |
| A+ | 40.97% | NR/UR | 1.12% | | | | | | |
| | | | | | | | | | |



| AT | 40.97% | NK/ UK | 1.12% |
|--------------------------|-------------------------|---------------------|-------|
| TFC/Sukuk Holdi | ngs (% of Total Assets) | | |
| Meezan Bank Tie | r II Modaraba Sukuk (2 | 22-Sept-2016) | 8.01% |
| International Bra | nds Limited (15-11-17 | ") | 7.66% |
| Dubai Islamic Ba | nk Sukuk - (14-Jul-201 | L 7) | 6.33% |
| Dawood Hercules | Corp Limited (16-Nov | ⁻ -2017) | 4.90% |
| Hascol Petroleum | Ltd Sukuk (07-Jan-20 | 016) | 2.88% |
| Fatima Fertilizer | Company Ltd - Sukuk (| (28-Nov-2016) | 2.48% |
| K. Electric Sukuk | - 7 year (17-June-201 | 5) | 1.05% |
| BYCO Petroleum | Pakistan (18-Jan-201 | 7) | 0.16% |
| | | | |

| ' | -113 | FY14 | F115 | | L110 | FT1/ | | | | | | | |
|---------------------|---------------|-------------|---------------|--------|--------------|--------|--------------|--------|--------------|--------|---------|--------|--------|
| Details of N | lon-Complia | nt Investme | ents**** | | | | | | | | | | |
| | - | | | | Value before | 1 | Provisioning | | Value after | | % Gross | | % Net |
| Name | | | Type | | Provisioning | | Held, if any | | Provisioning | | Assets | | Assets |
| Dubai Islamio | : Bank | | TDR | | 600,000,000 | | 0 | | 600,000,000 | | 12.01% | | 12.08% |
| Dubai Islamio | Bank | | Single Entity | | 916,200,000 | | 0 | | 916,200,000 | | 18.34% | | 18.45% |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| 1 Year - Ro | lling Returns | 5 | | | | | | | | | | | |
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGIIF | 4.51% | 3.47% | 7.43% | 2.98% | 2.92% | 4.63% | 4.38% | 4.62% | 4.59% | 4.14% | 3.66% | 4.99% | 2.54% |
| BM | 2.83% | 2.40% | 2.37% | 2.39% | 2.31% | 2.34% | 2.51% | 2.57% | 2.61% | 2.52% | 2.50% | 2.48% | 2.34% |
| Sindh Work | ers' Welfare | Fund (SW) | WF) | | | | | | | | | | |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.6.034 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.1271/0.13%

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^{*} Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

^{**} This include 0.2503% representing government levy, Worker's Welfare Fund and SECP Fee.

^{*****}Due to reduction in Net assets

Alfalah GHP Alpha Fund

AMC Rating: "AM2+" by PACRA 22-Dec-17

Investment Objective

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

Basic Information Category: Equity Scheme **Fund Type: Open Ended** Benchmark: KSE100 Launch Date: Sept 9, 2008 Par Value: PKR 50/-**Pricing: Forward Day** Sales Load: 3.00%

Risk Profile: High

Leverage: Nil

Management Fee: 1.75% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-**Trustee: CDC Pakistan Limited** Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

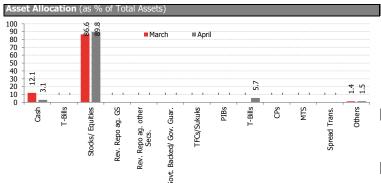
Maheen Rahman **Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh**

Chief Operating Officer Chief Invesment Officer Head of Investment Advisory/ Senior Portfolio Manager **Head of Compliance**

Shariq Mukhtar Hashmi Kashif Kasim

Jr. Portfolio Manager

Chief Executive Officer

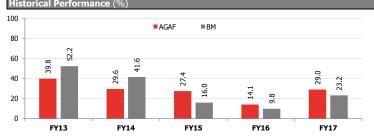


Fund Statistics +Fund Size (PkR mn; as on April 30, 2018): 1,793.19 Fund size including fund of fund schemes 2,059.46 NAV (PkR): 77.01 Sharpe Ratio * -0.90 Information Ratio* -0.48 Standard Deviation* 19.28% Total Expense Ratio*** 2.81%

| Fund Performance | ВМ | AGAF |
|--------------------|--------|--------|
| Since Inception** | 17.92% | 21.21% |
| YTD | -2.31% | -8.86% |
| Month (April '18): | -0.16% | -1.55% |
| | | |

| Asset Allocation (Sector Wise as a % of Total Assets) | |
|--|--------|
| Commercial Banks | 25.73% |
| Oil & Gas Exploration Companies | 20.27% |
| Fertilizer | 17.36% |
| Engineering | 5.73% |
| Cement | 5.50% |
| Others | 15.16% |
| Total | 89.76% |





| Top 10 Holdings (% of Total Assets) | |
|-------------------------------------|-------|
| Oil & Gas Dev.Co | 6.78% |
| Habib Bank Ltd | 6.78% |
| Pak Petroleum Ltd. | 6.26% |
| MCB Bank Limited | 5.21% |
| Fauji Fertilizer Co. Ltd. | 5.17% |
| Engro Corporation Limited | 5.09% |
| United Bank Ltd. | 5.05% |
| Engro Fertilizer Limited | 4.91% |
| Pakistan Oilfields Ltd. | 4.19% |
| Hub Power Company Limited | 3.61% |

| Details of Non-Compliant Investments | | | | | | | | | | |
|--------------------------------------|------|--------------|--------------|--------------|---------|--------|--|--|--|--|
| | | Value before | Provisioning | Value after | % Gross | % Net | | | | |
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets | | | | |
| | | | | | | | | | | |

| 1 - Year Ro | lling Returns | | | | | | | | | | | | |
|-------------|----------------|----------------|------------------|------------------|--------------------|----------------|------------------|----------------|----------------|----------------|------------------|----------------|------------------|
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGAF BM | 3.57% 2.38% | 4.50% 2.62% | -8.08% -7.96% | -2.19% -1.19% | -10.30% -10.44% | 0.26% 2.92% | -5.35% -6.58% | 0.58% 0.99% | 0.52% 1.15% | 7.07% 8.84% | -2.10% -1.84% | 4.91% 5.37% | -1.55% -0.16% |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 11.039mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.4128 / 0.49%

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Alfalah Investments

^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

^{***} This include 0.3229% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah GHP Stock Fund

AMC Rating: "AM2+" by PACRA 22-Dec-17

Investment Objective

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.

Basic Information
Category: Equity Scheme
Fund Type: Open Ended
Benchmark: KSE-100
Launch Date: July 15, 2008
Par Value: 100
Pricing: Forward Day
Sales Load: 2.50%
Risk Profile: High

Leverage: Nil

100

80

Management Fee: 2.00%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: EY Ford Rhodes, Chartered Accountants

Auditor: EY Ford Rhodes, Chartered Accountant Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Investment Committee

Maheen Rahman
Chief Executive Officer
Noman Soomro
Chief Operating Officer
Nabeel Malik
Chief Investment Officer
Muddasir Ahmed Shaikh
Head of Investment Advisory/
Senior Portfolio Manager

Shariq Mukhtar Hashmi
Head of Compliance
Kashif Kasim
Jr. Portfolio Manager

Asset Allocation (as % of Total A 100 90 80 70 60 50 40 30 20 ■ Apri 9.6 6.9 1.6 . Repo ag. other Secs. . Backed/ Gov. Guar. MTS Others Cash T-Bills TFCs/Sukuks PIBs S Stocks/ Equities T-Bills Spread Trans. Rev. Repo ag.

+Amount invested by fund of funds is Rs. 278 million subtracted from total

7.7

AGSF

+Fund Size (PkR mn; as on April 30, 2018): 2.548.65 Fund Size including fund of fund schemes 2,826.96 NAV (PkR): 142.26 Sharpe Ratio* -0.94Information Ratio* -0.60 Standard Deviation* 19.03% Total Expense Ratio*** 2.93% Fund Performanc Since Inception* 15.63% 24.83%

Month (April '18): -1.52% -0.16% Asset Allocation (Se **Commercial Banks** 25.37% 20.03% Oil & Gas Exploration Companies 17.25% **Fertilizer** Cement 6.00% **Engineering** 5.87% Others 15.24%

-2.31%

-9.32%

Top 10
Oil & 0
Habib
Pak Pe
Fauji F
MCB B
United
Engro
Engro
Pakist

YTD

Total 89.77% Top 10 Holdings (% of Total Assets Oil & Gas Dev.Co 6.71% **Habib Bank Ltd** 6.56% Pak Petroleum Ltd. 6.18% Fauji Fertilizer Co. Ltd. 5.17% **MCB Bank Limited** 5.08% United Bank Ltd. 5.07% **Engro Corporation Limited** 5.05% 4.90% **Engro Fertilizer Limited** Pakistan Oilfields Ltd. 4.17% **Hub Power Company Limited** 3.70%

■ BM

| Details of Non-Compliant | Investments | | | | | |
|--------------------------|-------------|--------------|--------------|--------------|---------|--------|
| | | Value before | Provisioning | Value after | % Gross | % Net |
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets |
| | | | | | | |

| 1 year - Ro | lling Returns | ; | | | | | | | | | | | |
|-------------|---------------|--------|--------|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGSF | 3.37% | 4.47% | -8.08% | -2.30% | -10.49% | -0.02% | -5.48% | 0.63% | 0.51% | 7.14% | -2.10% | 5.02% | -1.52% |
| ВМ | 2.38% | 2.62% | -7.96% | -1.19% | -10.44% | 2.92% | -6.58% | 0.99% | 1.15% | 8.84% | -1.84% | 5.37% | -0.16% |

Sindh Workers' Welfare Fund (SWWF)

52.2

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.17.625 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.8870/0.57%

Disclaimer

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- * Calculated on 12-month trailing data.
- ** Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- *** This include 0.3482% representing government levy, Worker's Welfare Fund and SECP Fee.

Selling & marketing expense - for the period ended April, 2018, PKR Mn 12.151



Alfalah GHP Islamic Stock Fund

AMC Rating: "AM2+" by PACRA 22-Dec-17

Investment Objective

Alfalah GHP Islamic Stock Fund (AGISF) is an Open Ended Shariah Compliant Islamic Equity Fund; The investment objective of the Fund is to achieve long term capital growth by investing primarily in shariah compliant equity securities.

| Fund Type: Benchmark Performanc Launch Dat Par Value: For Sales Load: Risk Profile | slamic Equit Open Endec : KMI 30 Inc :e :e: Septembe PKR 50/- ward Day 3.00% :: High | i dex er 4, 2007 | Managemen Min. Initial I Min. Subseq Trustee: CDF Auditor: A.F Listing: Pak Dealing Day Cut-off Time Leverage: N | Investment: Investment Pakistan L Ferguson & Stan Stock S: Monday - | PKR 5,000 at: PKR 1,000 imited a Co. Pakist Exchange Friday | 000/- | Maheen Rah Noman Soon Nabeel Malik Muddasir Ah Shariq Mukh Kashif Kasin | man nro c med Shail tar Hashn | kh | | Head of Inv | ting Officer tment Office estment Adv folio Manago npliance | visory/ |
|--|--|--|--|---|--|-------------------------|--|---|---------------------------------------|----------------|-------------|---|---------------------|
| Asset Alloca | ation (as % o | of Total Asset | s) | | | | Fund Statist | | | | | | |
| 100 | 84.8 | | ■March ■Ap | ril | | | | | s on April 30, 20: nd of fund sche | | | | 4,248.01 |
| 90 | | | | | | | NAV (PkR): | Juding rui | na or runa scrie | illes | | | 5,082.71 66.4334 |
| 80 | | | | | | | Sharpe Ratio | * | | | | | -0.87 |
| 60 | | | | | | | Standard De | | | | | | 19.72% |
| 50 | | | | | | | Information | | | | | | -0.37 |
| 40 | | | | | | | Total Expens | | * | | | | 2.83% |
| 30 - 5 9.6 20 - 17 9.6 | | | | | | | Fund Perform | nance | | | ВМ | | AGIsF |
| 10 | | | | | | 2.7 | Since Incept | | | | 11.69% | | 11.97% |
| 0 + | s s | N F | · s | s s | s s | ν | YTD | | | | -2.00% | | -8.77% |
| Cash | T-Bills quities | g. G | & Å | PIBs T-Bills | CPs | Trans. Others | Month (April | '18): | | | 0.05% | | -0.35% |
| | T-Bills Stocks/ Equities | Rev. Repo ag. GS Rev. Repo ag. other Secs. | Backed/ Gov. Guar. TFCs/Sukuks | - | | Spread Trans. Others | | | or Wise as a % oi | f Total Assets | 5) | | |
| | ocks, | Rep Sec | Bad Gui | | | pre | Oil & Gas Ex | ploration | Companies | | | | 28.13% |
| | 챬 | k Rev. | Govt. | | | 0) | Fertilizer Cement | | | | | | 18.56% |
| | | - Re | Ğ | | | | Power Gene | ration & D | istribution | | | | 11.83% 9.08% |
| +Amount inv | rested by fund | d of funds is I | Rs. 835 million s | subtracted fro | m total | | Engineering | acion & D | istribution | | | | 5.40% |
| Historical P | | | 13. 033 Hillion S | detructed in c | in cocai | | Others | | | | | | 15.73% |
| 100 | | | | | | | Total | | | | | | 88.73% |
| | | | ■AGIsF ■ B | М | | | Top 10 Holdi | | Total Assets) | | | | |
| 80 | | | | | | | Oil & Gas De | | | | | | 9.65% |
| 60 | | | | | | | Pak Petroleu | | | | | | 7.74% |
| 36.3 | 10 | | | | | | Engro Corpo Pakistan Oili | | iitea | | | | 7.50% 6.90% |
| 40 | 30.5 | | 23.8 | e | | 3.8 | Hub Power (| | imited | | | | 6.31% |
| | | 18.4 | 23 | 20.3 | 15.5 | 24. | Engro Fertili | | | | | | 5.71% |
| 20 | | | | | | | Lucky Cemer | | | | | | 5.69% |
| 0 | | | | | | | Mari Petrole | | | | | | 3.83% |
| | Y13 | FY14 | FY15 | FY1 | .6 | FY17 | Fauji Fertiliz | | | | | | 3.07% |
| | | | | | | | Meezan Ban | k Ltd. | | | | | 2.97% |
| | | | | , | Value befo | re | Provisioning | | Value after | | % Gross | | % Net |
| Name | | | Туре | | Provisioni | ng | Held, if any | | Provisioning | | Assets | | Assets |
| | | | | | | | | | | | | | |
| 1 - Year Rol | lling Return | s | | | | | | | | | | | |
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGIsF | 3.28% | 5.57% | -9.12% | -0.80% | -11.04% | | -5.15% | 0.64% | -0.05% | 6.87% | -2.50% | 4.55% | -0.35% |
| BM | 3.23% | 3.53% | -10.12% | 0.72% | -11.94% | 2.49% | -5.80% | 1.19% | 0.76% | 8.74% | -2.02% | 5.31% | 0.05% |
| Sindh Work | ers' Welfare | Fund (SW | WF) | | | | | | | | | | |

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 45.637 mn. If the same were not made the NAV per unit/last

The fund has been reclassified from Islamic Asset Allocation Fund (Risk profile Moderate to High) to Islamic Stock Fund (Risk profile High) with effect from May 04, 2015. In this connection, the fund has been renamed as Alfalah GHP Islamic Stock Fund and its benchmark has been changed to the KMI-30 Index. The past period returns are of Alfalah GHP Islamic Fund. The YTD benchmark calculation and the MTB benchmark calculation are based entirely on the new

- * Calculated on 12-month trailing data.
- ** Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

one year return of scheme would be higher by Rs.0.5965/0.82%

*** This include 0.3313% representing government levy, Worker's Welfare Fund and SECP Fee.



Selling & marketing expenses- for the period ended April, 2018, PKR Mn 29.938

Alfalah GHP Value Fund

AMC Rating: "AM2+" by PACRA 22-Dec-17

Investment Objective

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

Basic Information Category: Asset Alloc. Scheme **Fund Type: Open Ended** Benchmark: Weighted average of KSE-100 Index and 6-months PKRV rate based on actual allocation of the fund**** Launch Date: October 29, 2005 Par Value: PKR 50/-**Pricing: Forward Day** Sales Load: 3.00% **Risk Profile: Moderate to High**

Management Fee: 2.00% Min. Initial Investment: PKR 5,000/-Min. Subsquent Investment: PKR 1,000/-

Auditor: A.F Ferguson & Co. Pakistan

Trustee: CDC Pakistan Limited Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

Investment Committe

Maheen Rahman Chief Executive Officer **Noman Soomro Chief Operating Officer** Nabeel Malik **Chief Investment Officer**

Muddasir Ahmed Shaikh

Senior Portfolio Manager Shariq Mukhtar Hashmi

Kashif Kasim

Head of Compliance Jr. Portfolio Manager

Head of Investment Advisory/

| Ass | et Allo | catio | n (as ' | % of To | otal As | ssets) | | | | | | | | |
|---|---------|---------|------------------|------------------|---------------------------|--------------------------|-------------|------|---------|-----|------------|-----|---------------|---------|
| 100 - 90 - 80 - 70 - 60 - 50 - | | | 70.9 | | | ■ Ma | arch | ■ Ap | ril | | | | | |
| 40 - 30 - 20 - | 23.5 | | | | | | 4.0 6.6 | | 15.0 | | | | | ויט ויט |
| 10 - 0 - | 2 | | | | | | | | | | | | | |
| | Cash | T-Bills | Stocks/ Equities | Rev. Repo ag. GS | Rev. Repo ag. other Secs. | Govt. Backed/ Gov. Guar. | TFCs/Sukuks | PIBs | T-Bills | CPs | Placements | MTS | Spread Trans. | Others |

Fund Statistics Fund Size (PkR mn; as on April 30, 2018): 2,257,28 NAV (PkR): 65.0185 Sharpe Ratio* -0.98 Information Ratio -0.71Standard Deviation* 16.26% Total Expense Ratio*** 2.86%

| Fund Performance | ВМ | AGVF |
|--|--------------|--------|
| Since Inception** | 11.13% | 11.08% |
| YTD | -1.08% | -7.73% |
| Month (April '18): | -0.07% | -1.17% |
| Asset Allocation (Sector Wise as a % of To | otal Assets) | |
| Commercial Banks | | 21.61% |
| Oil & Gas Exploration Companies | | 17.45% |
| Fertilizer | | 14.80% |
| Power Generation & Distribution | | 4.91% |
| Engineering | | 4.77% |
| Others | | 12.62% |
| Total | | 76.16% |

Historical Performance (%) 100 ■ AGVE **■** BM 80 60 40 30.

Amount invested by fund of funds is Rs. 0 million subtracted from total

| i otal | 70.10 /0 |
|-------------------------------------|----------|
| Top 10 Holdings (% of Total Assets) | |
| Habib Bank Ltd | 5.72% |
| Oil & Gas Dev.Co | 5.54% |
| Pak Petroleum Ltd. | 5.36% |
| Fauji Fertilizer Co. Ltd. | 4.47% |
| MCB Bank Limited | 4.42% |
| Engro Fertilizer Limited | 4.24% |
| Engro Corporation Limited | 4.14% |
| United Bank Ltd. | 4.11% |
| Pakistan Oilfields Ltd. | 3.71% |
| Hub Power Company Limited | 3.39% |
| | |

| FY13 | FY14 FY15 | FY16 FY17 | | Pakistan Oilfields Ltd. Hub Power Company Limited | | | | | |
|----------------------------|--------------------|--------------|--------------|--|---------|--------|--|--|--|
| Details of Non-Comp | oliant Investments | | | | | | | | |
| | | Value before | Provisioning | Value after | % Gross | % Net | | | |
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets | | | |
| Agritech Limited | Term Finance Cert. | 5,705,000 | -5,705,000 | 0 | 0.0% | 0.0% | | | |

| 1- Year Rol | ling Returns | | | | | | | | | | | | |
|-------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGVF | 2.93% | 3.86% | -6.83% | -2.11% | -8.94% | 0.27% | -4.32% | 0.50% | 0.35% | 5.88% | -1.76% | 4.07% | -1.17% |
| ВМ | 2.20% | 2.11% | -5.52% | -0.95% | -7.93% | 2.19% | -4.61% | 0.86% | 0.97% | 6.48% | -1.20% | 3.95% | -0.07% |

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 12.04mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.3468 / 0.49%.

20

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Selling & marketing expenses - for the period ended April, 2018, PKR Mn 10.568



^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

^{***} This include 0.3399% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah GHP Prosperity Planning Fund

Fund: Not Yet Rated

AMC: "AM2+" by PACRA 22-Dec-17

Alfalah GHP Prosperity Planning Fund is an Open-ended Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Collective Investment Scheme in line with the risk tolerance of the investor.

| Basic Information | | | Investment Committee | | | | |
|--|--------------------------|--|---|--------|---------------------------|--|--|
| Category: Fund of Fun | ds Scheme | Risk Profile: Plan Specific | Maheen Rahman | Chie | f Executive Officer | | |
| Fund Type: Open Ende | ed | Management Fee: 1%* | Noman Soomro | Chie | f Operating Officer | | |
| Benchmark: | | Min. Initial Investment: PKR 500/- ***** | Nabeel Malik | Chie | f Investment Officer | | |
| AGHP CAP: Weighted avera | ge return of KSE 100 and | 1 | | | | | |
| 6 months PKRV on the basis | s of actual investments | Min. Subseq. Investment: PKR 100/- | Muddasir Ahmed Shaikh | | d of Investment Advisory/ | | |
| in underlying schemes. | | Trustee: CDC Pakistan Limited | | Seni | Senior Portfolio Manager | | |
| AGHP MAP: Weighted avera | | Launch Date: Sep 11, 2015 | Shariq Mukhtar Hashmi | Head | d of Compliance | | |
| and 6 months KIBOR on the investments in underlying s | | | • | | • | | |
| investments in underlying s | chemes. | Par Value: 100 | Kashif Kasim | Jr. P | ortfolio Manager | | |
| AGHP AAP: Weighted avera | | Auditor: EY Ford Rhodes, Chartered Accountants | | | | | |
| index and 6 month KIBOR of | | Dealing Days: Monday - Friday | | | | | |
| investments in underlying s | schemes. | Listing: Pakistan Stock Exchange | | | | | |
| Pricing: Forward Day | | Leverage: Nil | | | | | |
| | | Cut-off Time: 9:00 am - 4:00 pm | | | | | |
| AGPPF-Active Front er | nd load: 2% | AGPPF-Active Back end load: 0% | | | | | |
| AGPPF-Moderate Fron | t end load: 1.5% | AGPPF-Moderate Back end load: 0% | | | | | |
| AGPPF-Conservative F | ront end load: 1% | AGPPF-Conservative back end load: 0% | | | | | |
| Alfalah GHP Active All | ocation Plan (Holding | gs as % of Total Assets) | Alfalah GHP Active Allocation Plan | | | | |
| | Holdi | | Fund Size (PkR mn; as on Apr 30, 2018): | | 519.19 | | |
| | March | April | NAV (PkR): | | 110.6448 | | |
| Cash | 1.71% | 0.94% | Total Expense Ratio** | | 0.28% | | |
| Equity | 61.82% | 61.92% | | | | | |
| Income | 24.41% | 24.85% | <u>Performance</u> | ВМ | AGAAP | | |
| Money Market | 12.01% | 12.26% | Since Inception Return**** | 10.47% | 6.64% | | |
| Others | 0.04% | 0.03% | YTD | -0.09% | -5.77% | | |
| Total | 100.00% | 100.00% | Month | 0.12% | -0.82% | | |
| Alfalah GHP Moderate | Allocation Plan (Hol | dings as % of Total Assets) | Alfalah GHP Moderate Allocation Plan | | | | |
| | Holdi | | Fund Size (PkR mn; as on Apr 30, 2018): | | 554.8001 | | |
| | March | April | NAV (PkR): | | 105.8499 | | |
| Cash | 0.54% | 1.03% | Total Expense Ratio*** | | 0.32% | | |
| Equity | 37.45% | 37.60% | | | | | |
| Income | 52.22% | 52.10% | Performance | ВМ | AGMAP | | |
| Money Market | 9.69% | 9.16% | Since Inception Return**** | 9.16% | 6.94% | | |
| Others | 0.10% | 0.11% | YTD | 3.26% | -1.03% | | |
| Total | 100.00% | 100.00% | Month | 0.28% | -0.47% | | |
| | | | | | | | |

| Alfalah GHP Conservative Allocation Plan (Holdings as % of Total Assets) | | (Holdings as % of Total Assets) | Alfalah GHP Conservative Allocation Plan | | | | | | |
|--|---------|---------------------------------|--|-------|----------|--|--|--|--|
| | Holdi | ngs | Fund Size (PkR mn; as on Apr 30, 201 | 8): | 373.8758 | | | | |
| | March | April | NAV (PkR): | • | 111.4014 | | | | |
| Cash | 0.55% | 0.93% | Total Expense Ratio**** | | 0.45% | | | | |
| Equity | 18.81% | 18.22% | · | | | | | | |
| Income | 35.60% | 35.99% | <u>Performance</u> | ВМ | AGCAP | | | | |
| Money Market | 44.59% | 44.41% | Since Inception Return**** | 7.79% | 5.79% | | | | |
| Others | 0.45% | 0.45% | YTD | 4.28% | 1.33% | | | | |
| Total | 100.00% | 100.00% | Month | 0.42% | -0.03% | | | | |

| Details of N | lon-Complian | t Investments | | | | | | | | | | | |
|--------------|--------------------|--------------------|--------------------|----------|--------------|--------|--------------|--------|--------------|--------|---------|--------|--------|
| | | | | | Value before | | Provisionin | g | Value after | | % Gross | | % Net |
| Fund Name | | Тур | e | | Provisioning | | Held, if any | / | Provisioning | | Assets | | Assets |
| | | | | | | | | | | | | | |
| Alfalah GHP | Active Alloc | ation Plan (1 Year | -Rolling Returns | 5) | | | | | | | | | |
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGAAP | 2.56% | 3.25% | -5.90% | -2.16% | -6.56% | 0.16% | -3.05% | 0.50% | 0.40% | 4.11% | -1.10% | 3.00% | -0.82% |
| BM | 2.00% | 1.99% | -5.56% | -1.21% | -6.34% | 1.99% | -3.62% | 0.83% | 0.93% | 5.18% | -0.81% | 3.34% | 0.12% |
| Alfalah GHP | P Moderate Al | location Plan (1 Y | ear -Rolling Retu | ırns) | | | | | | | | | |
| | | | | | | | | | | | | | |
| AGMAP | 1.41% | 1.84% | -2.83% | -0.51% | -3.56% | 0.22% | -1.43% | 0.44% | 0.35% | 2.57% | -0.63% | 2.11% | -0.47% |
| BM | 1.24% | 1.33% | -2.52% | 0.00% | -3.25% | 1.33% | -1.67% | 0.70% | 0.76% | 3.24% | -0.34% | 2.33% | 0.28% |
| Alfalah GHP | Conservativ | e Allocation Plan | (1 Year -Rolling I | Returns) | | | | | | | | | |
| | | | | | | | | | | | | | |
| AGCAP | 0.80% | 1.07% | -1.17% | -0.03% | -1.58% | 0.28% | -0.55% | 0.41% | 0.34% | 1.45% | -0.17% | 1.23% | -0.03% |
| BM | 0.83% | 0.90% | -0.95% | 0.27% | -1.32% | 0.90% | -0.61% | 0.59% | 0.61% | 1.87% | 0.06% | 1.44% | 0.42% |

AG-AAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.307mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.2786 / 0.24%.

AG-MAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2.509mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.4786 / 0.45%.

AG-CAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.002mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.2986 / 0.27%.

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^{*} Not Applicable, if invested in funds managed by AGIML

^{**}AGAAP: This include 0.0749% representing government levy, Worker's Welfare Fund and SECP Fee

^{****}AGMAP: This include 0.0739% representing government levy, Worker's Welfare Fund and SECP Fee

^{****}AGCAP: This include 0.0959% representing government levy, Worker's Welfare Fund and SECP Fee
***** Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

^{*****} AGPPF Minimum investment has been revised from April 02, 2018 through Second Supplemental Offering Document duly approved by SECP on March 01, 2018.

Alfalah GHP Islamic Prosperity Planning Fund

Fund: Not Yet Rated

AMC: "AM2+" by PACRA 22-Dec-17

Investment Objective

Alfalah GHP Islamic Prosperity Planning Fund is an Open-ended Shariah Complaint Fund of Funds Scheme that aims to generate returns on investment as per the

| Basic Information | | Investment Committee | |
|--|---|-----------------------|-----------------------------|
| Category: Shariah Fund of Funds Scheme | Risk Profile: Plan Specific | Maheen Rahman | Chief Executive Officer |
| Fund Type: Open Ended | Management Fee: 1.25%* | Noman Soomro | Chief Operating Officer |
| Benchmark: | Min. Initial Investment: PKR 10,000/- | Nabeel Malik | Chief Investment Officer |
| AGIPPF-BAP: Weighted Avg. of KMI30 index and | Min. Subseq. Investment: PKR 1,000/- | Muddasir Ahmed Shaikh | Head of Investment Advisory |
| avg. return on 6M deposit rate of 3 (three) A or | Trustee: CDC Pakistan Limited | | Senior Portfolio Manager |
| above rated islamic bank as selected by MUFAP. | Launch Date: June 09, 2016 | Shariq Mukhtar Hashmi | Head of Compliance |
| On the basis of actual investments in underlying schemes. ******* | AAP2 Launch Date: Nov 01, 2016 AAP3 Launch Date: June 21, 2017 | Kashif Kasim | Jr. Portfolio Manager |
| AGIPPF-AAP, AAP2 & AAP3: Weighted Avg. | Par Value: 100 | | |
| of KMI30 index and avg. return on 6M deposit rate of 3 (three) A or above rated | Auditor: A.F Ferguson & Co. Pakistan Dealing Days: Monday - Friday | | |
| islamic bank as selected by MUFAP. based on actual proportion of investment in equity | Listing: Pakistan Stock Exchange | | |
| and income/ money market component | Cut-off Time: 9:00 am - 4:00 pm | | |
| made by the allocation plan. | Leverage: Nil | | |
| Pricing: Forward Day | AGIPPF-BAP Back-end Load: 0% | | |
| AGIPPF-BAP Front-end Load: 1.25% | AGIPPF-AAP Back-end Load ***** | | |
| AGIPPF-AAP Front-end Load: 2.5% | AGIPPF-AAP 2 Back-end Load****** | | |
| AGIPPF-AAP 3 Front-end Load: 2.5% | AGIPPF-AAP 3 Back-end Load****** | | |

| | BAP Front-end | | AGIPPF-AA | | | | | | | | | | |
|---|---|--|--|---|---|---|--|---|--|---|--|--|--|
| | AAP 2 Front-end | | AGIPPF-AA | NP 2 Back- | ena Load* | ***** | | | | | | | |
| | AAP 2 Front-en | | AGIPPF-AA | ир з васк- | ena Loaa** | **** | | | | | | | |
| | AAP 3 Front-en | | m Diam (Haldi | ngs as N/ a | f Total Asset | ·c/ | Alfolob CI | ID Televis | Dolowood Allow | tion Dlan | | | |
| Allalali G | HP Islamic Bal | | | nys as % 0 | i Tulai Assel | 5) | | | Balanced Alloca | | | 1 604 44 | |
| | | Holding | | | | | NAV (PkR) | | s on Apr 30, 2018 | 5): | | 1,684.44 | |
| Caab | | March | April | | | | | | ** | | | 105.7912 0.30% | |
| Cash | | 0.83% | 0.63% | | | | | ense Ratio | | DM | | | |
| Equity | | 17.61% | 17.61% | | | | Performa | | ******* | BM | | AGIBAP | |
| Income | | 81.52% | 81.72% | | | | | eption Reti | Jrn******* | 4.54% | | 4.58% | |
| Others | | 0.04% | 0.04% | • | | | YTD | | | 1.81% | | 0.85% | |
| Total | | 100.00% | 100.00% | | | | Month | | | 0.18% | | 0.10% | |
| Alfalah G | HP Islamic Act | ive Allocation F | Plan (Holdings | as % of To | otal Assets) | | Alfalah Gl | HP Islamic | Active Allocatio | n Plan | | | |
| | | Holding | gs | | | | Fund Size | (PkR mn; a | s on Apr 30, 2018 | 3): | | 1,414.59 | |
| | | March | April | | | | NAV (PkR) | : | | | | 100.7783 | |
| Cash | | 0.24% | 0.38% | | | | Total Expe | ense Ratio | *** | | | 0.41% | |
| Equity | | 48.73% | 54.54% | | | | <u>Performa</u> | nce | | ВМ | | AGIAAP | |
| Income | | 50.99% | 45.05% | | | | Since Ince | eption Ret | ırn****** | 4.90% | | 3.96% | |
| Others | | 0.05% | 0.03% | | | | YTD | | | -1.89% | | -5.39% | |
| Total | | 100.00% | 100.00% | - | | | Month | | | -0.01% | | -0.19% | |
| Alfalah C | LID Telemie Act | ivo Allocation I | Nam 7 (Haldin | as as 0/ of | Total Assats | \ | Alfalah Ch | ID Telamie | Active Allocatio | n Dian 3 | | | |
| Allalall G | HP Islamic Act | Holding | | ys as 70 UI | TULAI ASSELS |) | | | s on Apr 30, 2018 | | | 1,809.07 | |
| | | March | as April | | | | NAV (PkR) | | 3 011 Apr 30, 2010 | ·/· | | 95.7241 | |
| Cash | | 0.18% | 0.18% | | | | | ense Ratio | **** | | | 0.28% | |
| Equity | | 54.57% | 60.24% | | | | Performa | | | вм | | AGIAAP2 | |
| Income | | 45.22% | 39.55% | | | | | | Jrn******* | 1.57% | | 1.24% | |
| Others | | 0.03% | 0.03% | | | | YTD | ерион кеи | JI II | -1.54% | | -5.07% | |
| Total | | 100.00% | 100.00% | - | | | Month | | | -0.02% | | -0.18% | |
| iotai | | 100.00 /0 | 100.00 /0 | | | | Month | | | -0.02 /0 | | -0.10 /0 | |
| Alfalah G | GHP Islamic Act | ive Allocation F | Plan 3 (Holdin | gs as % of | Total Assets |) | Alfalah G | HP Islamic | Active Allocatio | n Plan 3 | | | |
| | | Holding | gs | | | | Fund Size | (PkR mn; a | s on Apr 30, 2018 | 3): | | 1,046.89 | |
| | | March | April | | | | NAV (PkR) | :` | • • | • | | 97.7245 | |
| Cash | | 0.37% | 0.46% | | | | Total Expe | ense Ratio | **** | | | 0.33% | |
| Equity | | 39.84% | 45.60% | | | | Performa | nce | | ВМ | | AGIAAP3 | |
| Income | | 59.78% | 53.93% | | | | Since Ince | eption Ret | ırn | -0.45% | | -2.21% | |
| Others | | 0.01% | 0.01% | | | | YTD | • | | -0.20% | | -1.97% | |
| Total | | 100.00% | 100.00% | • | | | Month | | | 0.00% | | -0.08% | |
| Details o | f Non-Complia | nt Investments | | | | | | | | | | | |
| Details 0 | r Non Compilar | it investments | | , | /alue befor | e | Provisionin | a | Value after | | % Gross | | % Net |
| Name | Fund Name | | Туре | | Provisionin | | Held, if any | | Provisioning | | Assets | | Assets |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Alfalah G | | | DI (4.1/ | ar -Polling | (Returns | | | | | | | | |
| | HP Islamic Bal | anced Allocatio | on Plan (1 Ye | ai -Kulling | | | | | | | | | |
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | |
| AGIBAP | Apr-17 0.78% | May-17 1.06% | Jun-17 -0.94% | Jul-17 0.07% | Aug-17 -1.62% | Sep-17 0.26% | -0.48% | Nov-17 0.20% | 0.14% | 1.32% | Feb-18 -0.24% | 1.13% | 0.10% |
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 0.26% 0.58% | | Nov-17 0.20% 0.38% | 500 27 | 3011 20 | Feb-18 -0.24% -0.19% | | |
| AGIBAP BM | Apr-17 0.78% 0.75% | May-17 1.06% 0.77% | Jun-17 -0.94% -1.47% | Jul-17 0.07% 0.32% | Aug-17 -1.62% -1.76% | | -0.48% | | 0.14% | 1.32% | | 1.13% | 0.10% |
| AGIBAP BM | Apr-17 0.78% | May-17 1.06% 0.77% | Jun-17 -0.94% -1.47% | Jul-17 0.07% 0.32% | Aug-17 -1.62% -1.76% | | -0.48% | | 0.14% | 1.32% | | 1.13% | 0.10% 0.18% |
| AGIBAP BM Alfalah G | Apr-17 0.78% 0.75% GHP Islamic Act Apr-17 | May-17 1.06% 0.77% ive Allocation F May-17 | Jun-17 -0.94% -1.47% Plan (1 Year - Jun-17 | Jul-17 0.07% 0.32% -Rolling Ro | Aug-17 -1.62% -1.76% eturns) Aug-17 | 0.58% Sep-17 | -0.48% -0.62% | 0.38% Nov-17 | 0.14% 0.33% | 1.32% 1.52% Jan-18 | -0.19% Feb-18 | 1.13% 1.09% Mar-18 | 0.10% 0.18% Apr-18 |
| AGIBAP BM Alfalah G | Apr-17 0.78% 0.75% GHP Islamic Act Apr-17 2.34% | May-17 1.06% 0.77% ive Allocation F May-17 3.89% | Jun-17 -0.94% -1.47% Plan (1 Year - Jun-17 -12.33% | Jul-17 0.07% 0.32% -Rolling R Jul-17 -0.74% | Aug-17 -1.62% -1.76% eturns) Aug-17 -7.08% | 0.58% Sep-17 0.04% | -0.48% -0.62% Oct-17 -2.41% | 0.38% Nov-17 0.51% | 0.14% 0.33% Dec-17 0.27% | 1.32% 1.52% Jan-18 3.15% | -0.19% Feb-18 -0.97% | 1.13% 1.09% Mar-18 2.25% | 0.10% 0.18% Apr-18 -0.19% |
| AGIBAP BM | Apr-17 0.78% 0.75% GHP Islamic Act Apr-17 | May-17 1.06% 0.77% ive Allocation F May-17 | Jun-17 -0.94% -1.47% Plan (1 Year - Jun-17 | Jul-17 0.07% 0.32% -Rolling Ro | Aug-17 -1.62% -1.76% eturns) Aug-17 | 0.58% Sep-17 | -0.48% -0.62% | 0.38% Nov-17 | 0.14% 0.33% | 1.32% 1.52% Jan-18 | -0.19% Feb-18 | 1.13% 1.09% Mar-18 | 0.10% 0.18% Apr-18 |
| AGIBAP BM Alfalah G AGIAAP BM | Apr-17 0 0.78% 0.75% GHP Islamic Act Apr-17 2 2.34% 2.44% | May-17 1.06% 0.77% ive Allocation F May-17 3.89% 2.60% | Jun-17 -0.94% -1.47% Plan (1 Year - Jun-17 -12.33% -7.27% | Jul-17 0.07% 0.32% -Rolling R Jul-17 -0.74% 0.49% | Aug-17 -1.62% -1.76% eturns) Aug-17 -7.08% -7.38% | 0.58% Sep-17 0.04% | -0.48% -0.62% Oct-17 -2.41% | 0.38% Nov-17 0.51% | 0.14% 0.33% Dec-17 0.27% | 1.32% 1.52% Jan-18 3.15% | -0.19% Feb-18 -0.97% | 1.13% 1.09% Mar-18 2.25% | 0.10% 0.18% Apr-18 -0.19% |
| AGIBAP BM Alfalah G AGIAAP BM | Apr-17 0.78% 0.75% GHP Islamic Act Apr-17 2.34% | May-17 1.06% 0.77% ive Allocation F May-17 3.89% 2.60% | Jun-17 -0.94% -1.47% Plan (1 Year - Jun-17 -12.33% -7.27% | Jul-17 0.07% 0.32% -Rolling R Jul-17 -0.74% 0.49% | Aug-17 -1.62% -1.76% eturns) Aug-17 -7.08% -7.38% | 0.58% Sep-17 0.04% | -0.48% -0.62% Oct-17 -2.41% | 0.38% Nov-17 0.51% | 0.14% 0.33% Dec-17 0.27% | 1.32% 1.52% Jan-18 3.15% | -0.19% Feb-18 -0.97% | 1.13% 1.09% Mar-18 2.25% | 0.10% 0.18% Apr-18 -0.19% |
| AGIBAP BM Alfalah G AGIAAP BM Alfalah G | Apr-17 0.78% 0.75% SHP Islamic Act Apr-17 2.34% 2.44% SHP Islamic Act Apr-17 | May-17 1.06% 0.77% ive Allocation F May-17 3.89% 2.60% ive Allocation F May-17 | Jun-17 -0.94% -1.47% Plan (1 Year - Jun-17 -12.33% -7.27% Plan 2 (1 Yea Jun-17 | Jul-17 0.07% 0.32% -Rolling R Jul-17 -0.74% 0.49% r -Rolling Jul-17 | Aug-17 -1.62% -1.76% eturns) Aug-17 -7.38% -7.38% Returns) Aug-17 | 0.58% Sep-17 0.04% 1.48% | -0.48% -0.62% Oct-17 -2.41% -2.77% | 0.38% Nov-17 0.51% 0.57% | 0.14% 0.33% Dec-17 0.27% 0.54% | 1.32% 1.52% 1.52% Jan-18 3.15% 3.88% | -0.19% Feb-18 -0.97% -0.73% | 1.13% 1.09% Mar-18 2.25% 2.48% | 0.10% 0.18% Apr-18 -0.19% -0.01% |
| AGIBAP BM Alfalah G AGIAAP BM Alfalah G | Apr-17 0.78% 0.75% SHP Islamic Act Apr-17 2.34% 2.44% SHP Islamic Act Apr-17 | May-17 1.06% 0.77% ive Allocation F May-17 3.89% 2.60% | Jun-17 -0.94% -1.47% Plan (1 Year - Jun-17 -12.33% -7.27% | Jul-17 0.07% 0.32% -Rolling R Jul-17 -0.74% 0.49% | Aug-17 -1.62% -1.76% eturns) Aug-17 -7.08% -7.38% | 0.58% Sep-17 0.04% | -0.48% -0.62% Oct-17 -2.41% | 0.38% Nov-17 0.51% | 0.14% 0.33% Dec-17 0.27% | 1.32% 1.52% Jan-18 3.15% | -0.19% Feb-18 -0.97% | 1.13% 1.09% Mar-18 2.25% 2.48% | 0.10% 0.18% Apr-18 -0.19% -0.01% Apr-18 -0.18% |
| AGIBAP BM Alfalah G AGIAAP BM Alfalah G | Apr-17 0.78% 0.75% SHP Islamic Act Apr-17 2.34% 2.44% SHP Islamic Act Apr-17 2.33% | May-17 1.06% 0.77% ive Allocation F May-17 3.89% 2.60% ive Allocation F May-17 3.91% | Jun-17 -0.94% -1.47% Plan (1 Year - Jun-17 -12.33% -7.27% Plan 2 (1 Year - Jun-17 -11.89% | Jul-17 0.07% 0.32% -Rolling R Jul-17 -0.74% 0.49% r -Rolling Jul-17 -0.73% | Aug-17 -1.62% -1.76% eturns) Aug-17 -7.08% -7.38% Returns) Aug-17 -6.99% | 0.58% Sep-17 0.04% 1.48% Sep-17 0.03% | -0.48% -0.62% Oct-17 -2.41% -2.77% Oct-17 -2.39% | 0.38% Nov-17 0.51% 0.57% Nov-17 0.48% | 0.14% 0.33% Dec-17 0.27% 0.54% | 1.32% 1.52% 1.52% Jan-18 3.15% 3.88% Jan-18 3.23% | -0.19% Feb-18 -0.97% -0.73% Feb-18 -1.08% | 1.13% 1.09% Mar-18 2.25% 2.48% | 0.10% 0.18% Apr-18 -0.19% -0.01% |
| AGIBAP BM Alfalah G AGIAAP BM Alfalah G AGIAAP2 BM | Apr-17 0.78% 0.75% SHP Islamic Act Apr-17 2.34% 2.44% SHP Islamic Act Apr-17 2.33% | May-17 1.06% 0.77% ive Allocation F May-17 3.89% 2.60% ive Allocation F May-17 3.91% 2.60% | Jun-17 -0.94% -1.47% Plan (1 Year -12.33% -7.27% Plan 2 (1 Yea Jun-17 -11.89% -7.15% | Jul-17 0.07% 0.32% -Rolling Rt Jul-17 -0.74% 0.49% r -Rolling Jul-17 -0.73% 0.47% | Aug-17 -1.62% -1.76% eturns) Aug-17 -7.08% -7.38% Returns) Aug-17 -6.99% -7.33% | 0.58% Sep-17 0.04% 1.48% Sep-17 0.03% | -0.48% -0.62% Oct-17 -2.41% -2.77% Oct-17 -2.39% -2.77% | 0.38% Nov-17 0.51% 0.57% Nov-17 0.48% 0.66% | 0.14% 0.33% Dec-17 0.27% 0.54% | 1.32% 1.52% 1.52% Jan-18 3.15% 3.88% Jan-18 3.23% | -0.19% Feb-18 -0.97% -0.73% Feb-18 -1.08% -0.86% | 1.13% 1.09% Mar-18 2.25% 2.48% | 0.10% 0.18% Apr-18 -0.19% -0.01% Apr-18 -0.18% -0.02% |
| AGIBAP BM Alfalah G AGIAAP BM Alfalah G AGIAAP2 BM | Apr-17 0.78% 0.75% 0.75% SHP Islamic Act Apr-17 2.34% 2.44% SHP Islamic Act Apr-17 2.33% 2.29% SHP Islamic Act Apr-17 | May-17 1.06% 0.77% ive Allocation F May-17 3.89% 2.60% ive Allocation F May-17 3.91% 2.60% ive Allocation F May-17 | Jun-17 -0.94% -1.47% -1.47% Plan (1 Year - Jun-17 -12.33% -7.27% Plan 2 (1 Yea - Jun-17 -11.89% -7.15% Plan 3 (1 Yea - Jun-17 | Jul-17 0.07% 0.32% -Rolling R Jul-17 -0.74% 0.49% r -Rolling Jul-17 -0.73% 0.47% | Aug-17 -1.62% -1.76% eturns) Aug-17 -7.08% -7.38% Returns) Aug-17 -6.99% -7.33% Returns) Aug-17 | 0.58% Sep-17 0.04% 1.48% Sep-17 0.03% 1.49% | -0.48% -0.62% Oct-17 -2.41% -2.77% Oct-17 -2.39% -2.77% | 0.38% Nov-17 0.51% 0.57% Nov-17 0.48% 0.66% | 0.14% 0.33% Dec-17 0.27% 0.54% Dec-17 0.26% 0.51% | 1.32% 1.52% 1.52% 1an-18 3.15% 3.88% 1an-18 3.23% 3.97% | -0.19% Feb-18 -0.97% -0.73% Feb-18 -1.08% -0.86% | 1.13% 1.09% Mar-18 2.25% 2.48% Mar-18 2.54% 2.77% | 0.10% 0.18% Apr-18 -0.19% -0.01% Apr-18 -0.18% -0.02% |
| AGIBAP BM Alfalah G AGIAAP BM Alfalah G AGIAAP2 BM | Apr-17 0.78% 0.75% 0.75% SHP Islamic Act Apr-17 2.34% 2.44% SHP Islamic Act Apr-17 2.33% 2.29% SHP Islamic Act Apr-17 | May-17 1.06% 0.77% ive Allocation F May-17 3.89% 2.60% ive Allocation F May-17 3.91% 2.60% | Jun-17 -0.94% -1.47% Plan (1 Year -12.33% -7.27% Plan 2 (1 Yea Jun-17 -11.89% -7.15% | Jul-17 0.07% 0.32% -Rolling Rt Jul-17 -0.74% 0.49% r -Rolling Jul-17 -0.73% 0.47% | Aug-17 -1.62% -1.76% eturns) Aug-17 -7.08% -7.38% Returns) Aug-17 -6.99% -7.33% | 0.58% Sep-17 0.04% 1.48% Sep-17 0.03% | -0.48% -0.62% Oct-17 -2.41% -2.77% Oct-17 -2.39% -2.77% | 0.38% Nov-17 0.51% 0.57% Nov-17 0.48% 0.66% | 0.14% 0.33% Dec-17 0.27% 0.54% Dec-17 0.26% 0.51% | 1.32% 1.52% 1.52% Jan-18 3.15% 3.88% Jan-18 3.23% 3.97% | -0.19% Feb-18 -0.97% -0.73% Feb-18 -1.08% -0.86% | 1.13% 1.09% Mar-18 2.25% 2.48% Mar-18 2.54% 2.77% | 0.10% 0.18% Apr-18 -0.19% -0.01% Apr-18 -0.18% -0.02% |

Sindh Workers' Welfare Fund (SWWF)

AGIBAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.129mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.3221 / 0.31%.

AGIAAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.737mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.3375 / 0.32%.

AGIAAP2 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3.002mn. If the same were not made the NAV

per unit/last one year return of scheme would be higher by Rs. 0.1589 / 0.16%

AGIAAP3 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

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^{*} Not Applicable, if invested in funds managed by AGIML

^{****}AAP 2: This include 0.0759% representing government levy, Worker's Welfare Fund and SECP Fee

^{******} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

Alfalah GHP Islamic Pension Fund

Fund: Not Yet Rated

AMC: "AM2+" by PACRA 22-Dec-17

Investment Objective

The objective of introducing Alfalah GHP Islamic Pension Fund is to provide individuals with a portable, individualized. Shariah Compliant, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions, and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

Category: Voluntary Islamic Pension Fund Scheme Fund Type: Open Ended Launch Date: January 02, 2017 Min. Initial Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes, Chartered Accountants Cut-off Time: 9:00 am - 4:00 pm Dealing Days: Monday - Friday

Par Value: 100 Pricing Mechanism: Forward Frontend load: 3% Backend load: Nil Management Fee: 1.5%

NAV

Maheen Rahmar Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh

Shariq Mukhtar Hashmi Kashif Kasim

Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Investment Advisory/ Senior Portfolio Manager Head of Compliance Jr. Portfolio Manager

Alfalah GHP Islamic Equity Sub Fu

| Top Ten Holdings (as a % of total assets) | |
|---|-------|
| Oil & Gas Dev.Co | 7.52% |
| Pakistan Oilfields Ltd. | 6.84% |
| Pak Petroleum Ltd. | 6.50% |
| Hub Power Company Limited | 6.49% |
| Engro Corporation Limited | 6.43% |
| Engro Fertilizer Limited | 5.27% |
| Mari Petroleum Company Limited | 4.66% |
| Lucky Cement Limited | 4.20% |
| Meezan Bank Ltd. | 3.88% |
| Pakistan State Oil Co. Ltd. | 3.80% |

Sector Allocation (as a % of total assets) Oil & Gas Exploration Companies 25.51% Fertilizer 15.55% 11.04% Power Generation & Distribution 10.06% Oil & Gas Marketing Companies 7.56% 20.88% Others

Fund Size (PKR Mn.) 37.8059 89.9047 Year To Date Return -7.55% Since Inception Return* -7.73%

1.11%

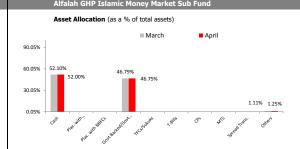
■ Bank Balance ■ Equity Investment ■ Others

Asset Allocation (as a % of total assets)

Alfalah GHP Islamic Debt Sub Fund







Fund Size (PKR Mn.) 32,0440 103.4623 Year To Date Return 2.42% Since Inception Return*

| Allalan GRP Equity Sub runu - Di | etans of Non-Comphant in | vestments | | | | |
|----------------------------------|--------------------------|--------------|--------------|--------------|---------|--------|
| | | Value before | Provisioning | Value after | % Gross | % Net |
| Name | Type | Provisioning | Held, if any | Provisioning | Assets | Assets |
| | | | | | | |

| Alfalah GHP Debt Sub Fund | - Details of Non-Compliant Invest | ments | | | | |
|---------------------------|-----------------------------------|--------------|--------------|--------------|---------|--------|
| | | Value before | Provisioning | Value after | % Gross | % Net |
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets |
| | | | | | | |

| Alfalah GH | IP Money Ma | rket Sub Fund - | Details of Non- | Compliant In | vestments | | | | | | | | |
|------------|-------------|-----------------|-----------------|--------------|------------------------------|--------|------------------------------|--------|-----------------------------|--------|-------------------|--------|-----------------|
| Name | | | Туре | | Value before Provisioning | | Provisioning Held, if any | | Value after Provisioning | | % Gross Assets | | % Net Assets |
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | 0ct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGESF | 3.73% | 4.24% | -9.44% | -0.01% | -10.68% | 0.05% | -5.95% | 0.58% | 0.11% | 7.38% | -2.37% | 4.41% | -0.18% |
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGDSF | 2.89% | 2.24% | 7.01% | -1.51% | 1.16% | 2.36% | . 2.53% | 2.65% | 2.53% | 1.58% | -1.47% | -1.76% | 4.40% |
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGMMSF | 2.93% | 2.28% | 2.71% | 3.11% | 2.76% | 1.80% | . 2.53% | 2.77% | 2.33% | 1.66% | 0.80% | 1.65% | 4.41% |

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.018mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0532 / 0.05%

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.021mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0691 / 0.07%.

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^{*} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

Alfalah GHP Pension Fund

Fund: Not Yet Rated

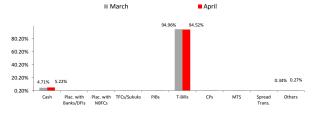
AMC: "AM2+" by PACRA 22-Dec-17

Investment Objective

The objective of introducing Alfalah GHP Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

Basic Information Category: Voluntary Pension Fund Scher Fund Type: Open Ended Par Value: 100 Maheen Rahman Chief Executive Officer Chief Operating Officer Noman Soomro Pricing Mechanism: Forward Launch Date: January 02, 2017 Min. Initial Investment: PKR 1,000/-Frontend load: 3% Nabeel Malik Chief Investment Officer Backend load: Nil Muddasir Ahmed Shaikh Head of Investment Advisory/ Trustee: CDC Pakistan Limited Management Fee: 1.5% Senior Portfolio Manager Auditor: EY Ford Rhodes, Chartered Accountants Shariq Mukhtar Hashmi Head of Compliance Cut-off Time: 9:00 am - 4:00 pm **Kashif Kasim** Jr. Portfolio Manager Dealing Days: Monday - Friday Alfalah GHP Equity Sub Fund Top Ten Holdings (as a % of total assets) Oil & Gas Dev.Co 6.06% Asset Allocation (as a % of total assets) Sector Allocation (as a % of total assets) Pakistan Oilfields Ltd. 5.95% Oil & Gas Exploration Companies 21.19% Habib Bank Ltd Pak Petroleum Ltd. 5.66% Commercial Banks 19.18% 13.14% 1.61% 5.50% Fertilizer 7 82% Engro Corporation Limited Engro Fertilizer Limited 5.39% Cement 10.13% 4.76% Power Generation & Distribution 7.11% United Bank Ltd. 4.48% Others 19.83% 4.42% Hub Power Company Limited 4.18% Lucky Cement Limited Fund Size (PKR Mn.) 41.5747 NAV 88.1860 ■ Bank Balance ■ Equity Investment ■ Others Year To Date Return -6.03% -9.06% Since Inception Return* Alfalah GHP Debt Sub Fund Asset Allocation (as a % of total assets) Asset Allocation (as a % of total assets) ■ March April 80.209

| | | | ≡ N | 1arch | | | April | | | |
|--------|---------|------------|------------|-------------|------|----------|-------|------|--------|----------|
| | | | | | 93 | .31% 90. | 34% | | | |
| 80.25% | - | | | | | | | | | |
| 60.25% | - | | | | | | | | | |
| 40.25% | - | | | | | | | | | |
| 20.25% | 6.15% 9 | .01% | | | | | | | 0.54 | 1% 0.65% |
| 0.25% | Cash | Plac. with | Diagonials | TFCs/Sukuks | PIBs | T-Bills | CPs | MTS | Spread | Others |
| | Casii | Banks/DFIs | NBFCs | TPCS/SUKUKS | PIBS | 1-81115 | CPS | WIIS | Trans. | Others |
| | | | | | | | | | | |



35.6804

104.9328

3.59%

3.71%

Fund Size (PKR Mn.) NAV 104.8599 Year To Date Return Since Inception Return*

Fund Size (PKR Mn.) NAV Year To Date Return Since Inception Return*

| | | Value before | Provisioning | Value after | % Gross | % Net |
|------|------|--------------|--------------|--------------|---------|--------|
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets |
| | | | | | | |

| Alfalah GHP Debt Sub Fund | d - Details of Non-Compliant Invest | ments | | | | |
|---------------------------|-------------------------------------|--------------|--------------|--------------|---------|--------|
| | | Value before | Provisioning | Value after | % Gross | % Net |
| Name | Туре | Provisioning | Held, if any | Provisioning | Assets | Assets |
| | | | | | | |

| Name | | | Туре | | Value before Provisioning | | Provisioning Held, if any | | Value after Provisioning | | % Gross Assets | | % Net Assets |
|--------|--------|--------|--------|--------|------------------------------|--------|------------------------------|--------|-----------------------------|--------|-------------------|--------|-----------------|
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGPESF | 2.62% | 3.46% | -8.87% | -0.90% | -9.81% | 0.53% | -5.73% | 0.73% | 0.53% | 7.93% | -2.04% | 4.65% | -0.98% |
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGPDSF | 3.33% | 3.01% | 2.73% | 3.45% | 3.44% | 3.58% | . 3.56% | 3.39% | 3.40% | 3.44% | 3.58% | 3.52% | 3.84% |
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| GPMMSF | 3.43% | 3.14% | 2.87% | 3.52% | 3.51% | 3.60% | . 3.46% | 3.42% | 3.43% | 3.42% | 3.61% | 3.50% | 3.95% |

Sindh Workers' Welfare Fund (SWWF)

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.034mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0892 / 0.09%.

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.032mn. If the same were not made the NAV per ear return of scheme w ould be higher by Rs. 0.0941 / 0.09%

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns/profit lock in thereon are dependent on forces and factors affecting the capital markets. Past performance is not necessarily indicative of future results. Capital Preservation only applies to the unit holders who hold their investments until maturity date. All returns are calculated assuming reinvested dividends. Please read the Offering Document to understand the investment policies and risks involved. Performance data does not include the cost incurred directly by an investor in the form of sales load etc.



^{*} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

Alfalah GHP Islamic Dedicated Equity Fund

Management Fee: 1.25%

Trustee: CDC Pakistan Limited

Min. Initial Investment: PKR 10.000/-

Min. Subseq. Investment: PKR 1,000/-

AMC Rating: "AM2+" by PACRA 22-Dec-17

Investment Objective

Fund Type: Open Ended

Launch Date: May 23, 2017

Benchmark: KMI-30

Category: Islamic Equity Scheme

Alfalah GHP Islamic Dedicated Equity Fund (AGIDEF) is an Open-end Shariah Compliant Islamic Equity Fund. The objective of AGIDEF is to provide other 'Fund of Funds' Schemes an avenue for investing in Shariah Compliant Equities.

Investment Committee

Muddasir Ahmed Shaikh

Maheen Rahman

Noman Soomro

Nabeel Malik

Senior Portfolio Manager Par Value: 100 **Auditor: EY Ford Rhodes, Chartered Accountants** Shariq Mukhtar Hashmi **Pricing: Forward Day** Listing: Pakistan Stock Exchange **Head of Compliance Kashif Kasim** Sales Load*: 1.50% Dealing Days: Monday - Friday Jr. Portfolio Manager Risk Profile: Moderate to High Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil Asset Allocation (as % of Total A +Fund Size (PkR mn; as on April 30, 2018): 4.5 100 ■ March ■ April 90 80 70 60 50 40 30 Fund Size including fund of funds 1875 NAV (PkR): 89.90 Sharpe Ratio** N/M Information Ratio** N/M Standard Deviation** 2.59% 9.9 Total Expense Ratio*** 2.19% 20 10 Fund Performance Since Inception 2.2 AGIDEF -13.56% -10.10% -2.00% -7.21% **YTD** T-Bills CPs Others Cash Rev. Repo ag. GS rFCs/Sukuks Stocks/ Equities Spread Trans. Repo ag. other Secs. Backed/ Gov. Guar Month (April '18): 0.05% -0.28% Asset Allocation (Sector Wise as a % of Total Ass Oil & Gas Exploration Companies 29.09% Fertilizer Cement 12.87% **Power Generation & Distribution** 9.85% Oil & Gas Marketing Companies 5.08% Others 14.42% + Amount invested by fund of funds is Rs. 1870 million subtracted from total 87.31% Historical Performance (%) Top 10 Holdings (% of Total Assets) Oil & Gas Dev.Co 9.82% 8.92% Pak Petroleum Ltd. **Engro Fertilizer Limited** 7.18% -3.1 -5 Pakistan Oilfields Ltd. 7.04% **Hub Power Company Limited** 7.01% **Lucky Cement Limited** 6.81% -10 **Engro Corporation Limited** 4.66% **Mari Petroleum Company Limited** 3.30% -15 AGIDEF Sui Northern Gas Ltd. 3.03% **Kot Addu Power** 2.84% **Details of Non-Compliant Investments** Value before Provisioning Value after % Gross % Net Name **Provisioning** Held, if any **Provisioning** Type Assets **Assets**

Sindh Workers' Welfare Fund (SWWF)

1 year - Rolling Returns

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.0.554 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0266/0.03%

-5.11%

-5.80%

0.71%

.19%

0.42%

0.76%

6.91%

8.74%

-2.58%

-2.02%

-0.12%

2.49%

AGIDEF

BM

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- * Management Company may waive the Front-end Load fully or partially at its own discretion to any investor
- ** Calculated from since inception data.
- *** This include 0.3188% representing government levy, Worker's Welfare Fund and SECP Fee.

-3.10%

-10.12%

0.09%

0.72%

-11.09%

-11.94%



5.31%

-0.28%

0.05%

Chief Executive Officer

Chief Operating Officer

Chief Investment Officer

Head of Investment Advisory/

Selling & Marketing Expenses - for the period ended April, 2018 PKR Mn 3.565

-0.03%

-<u>1.87</u>%

Alfalah GHP Islamic Value Fund

AMC Rating: "AM2+" by PACRA 22-Dec-17

Alfalah GHP Islamic Value Fund (AGIVF) is an Open-end Shariah Compliant Islamic Asset Allocation Fund. The objective of AGIVF is to earn a potentially high return through allocation of assets between Shari'ah Compliant Equity Instruments, Shari'ah Compliant Fixed Income Instruments and any other Shari'ah Compliant instrument as permitted by

| the SECP and Shari'ah | nt Equity Instruments, Shari an Compliant Fixed | a income instruments and any other Shari an Compi | iant instrument as permitted by |
|--|--|--|---|
| Basic Information | | Investment Committee | |
| Category: Shariah Comp. Asset Alloc. Scheme Fund Type: Open Ended Benchmark: KMI 30 Index and Six (6) months average deposit rates of three (3) A rated | Management Fee: 2.00% Min. Initial Investment: PKR 10,000 Min. Subsquent Investment: PKR 1,000/- | Maheen Rahman Ch Noman Soomro Ch | lief Executive Officer lief Operating Officer lief Investment Officer |
| Scheduled Islamic Banks or Islamic Banking windows of Conventional Banks as selected by | Auditor: A.F Ferguson & Co. Pakistan | | |
| MUFAP on the basis of actual proportion held b | _ | | |
| the scheme. | 'Y | Muddasir Ahmed Shaikh He | ead of Investment Advisory/ |
| Launch Date: October 12, 2017 | Trustee: CDC Pakistan Limited | Se | nior Portfolio Manager |
| Par Value: PKR 100/- | Listing: Pakistan Stock Exchange | Shariq Mukhtar Hashmi He | ead of Compliance |
| Pricing: Forward Day | Dealing Days: Monday - Friday | Kashif Kasim Jr. | . Portfolio Manager |
| Sales Load: 3.00% | Cut-off Time: 9:00 am - 4:00 pm | | |
| Risk Profile: Moderately High | Leverage: Nil | | |
| Asset Allocation (as % of Total Assets) | | Fund Statistics | |
| 100 March | ■ April | +Fund Size (PkR mn; as on April 30, 2018): | 342.40 |
| 90 | = April | Fund Size including fund of fund schemes: | 342.40 |
| 80 + | | NAV (PkR): | 104.41 |
| 70 | | Sharpe Ratio* | N/M |
| 60 | | Information Ratio | N/M |
| 50 | | Standard Deviation* | N/M |
| 40 - 2 | | Total Expense Ratio** | 2.38% |
| 30 - 85 - 75 - 75 - 75 - 75 - 75 - 75 - 75 | 17.6 | Fund Performance | BM AGVF |
| 20 | H 44 | | 6.05% 4.41% |
| 10 | 1.9 | | 6.05% 4.41% |
| | | | 0.20% -0.03% |
| T-Bills | ukuks PIBs CRs CRs Trans. | Asset Allocation (Sector Wise as a % of Total Assets) | |
| Cash T-BIIIs Stocks/ Equities Rev. Repo ag. GS Rev. Repo ag. other Secs. Govt. Backed/ Gov. Guar. | TFCs/Sukuks Sukuk Sukuk CPs MTS Others | Oil & Gas Exploration Companies Fertilizer | 21.99% 10.23% |
| T. Ocks/ Equ Repo ag. Secs. Secs. Guar. | Cs/% | Cement | 9.25% |
| Stocks/ ev. Repo a Secs Secs Guadk | ₽ % | Power Generation & Distribution | 7.07% |
| Str Rev. R Govt. | | Oil & Gas Marketing Companies | 4.04% |
| 2 0 | | Others | 3.81% |
| + Amount invested by fund of funds is Rs. 0 million si | ubtracted from total | Total | 56.39% |
| Historical Performance (%) | | Top 10 Holdings (% of Total Assets) | |
| (1.7) | | Dawood Hercules Corporation Ltd -Sukuk (16-Nov | -17) 8.72% |
| | | International Brands Limited-Sukuk (28-Sep-17) | 5.75% |
| | | Oil & Gas Dev.Co | 7.29% |
| | | Bully Bully all and the Land | C C00/ |

| Name | Туре | Value before Provisioning | Provisioning Held, if any | Value after Provisioning | % Gross Assets | % Net Assets |
|---|------|------------------------------|------------------------------|-----------------------------|-------------------|-----------------|
| Details of Non-Compliant Investments | | | | | | |
| | | | Kot Addu Power | | | 2.85% |
| | | | Engro Fertilizer L | imited | | 3.05% |
| | | | Lucky Cement Lin | iiiteu | | 3.0370 |

Pak Petroleum Ltd.

Pakistan Oilfields Ltd.

Lucky Cement Limited

Engro Corporation Limited

Hub Power Company Limited

| 1- Year Roll | ling Returns | | | | | | | | | | | | |
|--------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 |
| AGVF | - | - | - | - | - | - | 0.10% | 0.23% | 0.54% | 1.38% | -1.38% | 3.55% | -0.03% |
| BM | - | - | - | - | - | - | 0.14% | 0.21% | 0.82% | 2.42% | -1.22% | 3.40% | 0.20% |
| C' II W. I | | | | | | | | | | | | | |

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.2624mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0800 / 0.0800%.

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Alfalah Investments

6.60%

5.43%

5.15%

4.22%

3.85%

^{*} Calculated on 12-month trailing data.
** This include 0.3804% representing government levy, Worker's Welfare Fund and SECP Fee.



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