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**VISION**

The Company shall be a trusted provider of fund management solutions and services which focus on best serving the investments interests of its clients.

**MISSION**

Our vision will be realized by:

Providing solutions to client investment requirements which adhere to the highest ethical standards while meeting long-term objectives and short-term needs.

Attracting and retaining talent that shares our core values of integrity and excellence being responsible corporate citizen.

**VALUES**

Integrity, Professionalism, Focus on Sustainable Growth

## FUND'S INFORMATION

<b>Management Company:</b>	Alfalsh GHP Investment Management Limited 12th Floor, Tower 'A', Saima Trade Towers I.I. Chundrigar Road, Karachi.
<b>Board of Directors of the Management Company:</b>	<ul style="list-style-type: none"><li>- Ms. Maheen Rahman</li><li>- Syed Ali Sultan</li><li>- Mr. David Burlison</li><li>- Mr. Hanspeter Beier</li><li>- Mr. Amin Dawood Saleh</li><li>- Mr. Muhammad Asif Saad</li><li>- Mr. Abid Naqvi</li></ul>
<b>CFO &amp; Company Secretary Of the Management Company:</b>	- Syed Muhammad Zeeshan
<b>Audit Committee:</b>	<ul style="list-style-type: none"><li>- Syed Ali Sultan</li><li>- Mr. Abid Naqvi</li><li>- Mr. Amin Dawood Saleh</li></ul>
<b>Fund Manager:</b>	-Mr. Muddasir Ahmed Sheikh
<b>Trustee:</b>	Central Depository Company of Pakistan Limited. CDC House, 99-B, Block 'B', SMCHS, Main Shara-e-Faisal, Karachi.
<b>Bankers to the Fund:</b>	Bank Alfalah Limited
<b>Auditors:</b>	Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants Progressive Plaza, Beaumont Road P.O. Box 15541, Karachi 75530.
<b>Legal Advisor:</b>	Bawany & Partners Room No. 404, 4th Floor Beaumont Plaza, 6-cl-10 Beaumont Road, Civil Lines Karachi.
<b>Registrar:</b>	Alfalsh GHP Investment Management Limited 12th Floor, Tower 'A', Saima Trade Towers I.I. Chundrigar Road, Karachi.
<b>Distributor:</b>	Bank Alfalah Limited
<b>Rating:</b>	3 Star (Short term) / 3 Star (Long term ) by PACRA

## DIRECTORS' REPORT

For the six month period ended 31 December, 2013

### To our valued Unit Holders,

On behalf of the Board of Directors, I am pleased to present the Financial Statements of IGI Income Fund (IGIIF), for the six months ended 31 December, 2013. The Financial Statements of the Schemes prepared by the Management Company present true and fair view of the state of affairs of the Schemes and results of their operations, cash flows and movement in unit holders' funds.

### Economic Review

The economy has shown strong growth in 1QFY14 GDP growth clocking in at 5%, with Large Scale Manufacturing up by 6.8% in 1HFY14. The energy sector circular debt issue has been significantly reduced to a large extent.

While 2QFY14 inflation was higher than the preceding quarter, average CPI remained comfortably below the discount rate of 10% for the 1HFY14.

Six month Current account deficit numbers stood at USD1, 589mn as opposed to USD83mn witnessed in 1HFY13. Lower amount received on account of the Coalition Support Fund (CSF) reimbursements during the period accounted for the bulk of the increased deficit. Some respite has come for the balance of payment position due to improvement witnessed in financial account which stands at negative USD16mn versus a negative USD562mn in the same period last year, due to higher bilateral financing. The IMF's remains satisfied with Pakistan's progress on the reform agenda which has paved the way for reviving assistance from multilateral agencies project based lending from World Bank and ADB is expected to be ramped up from CY14 onwards.

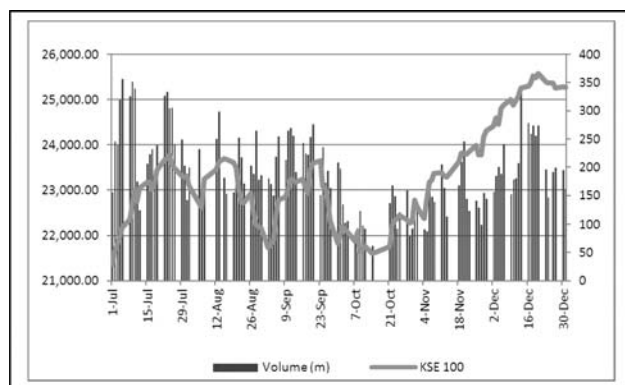
Provisional results compiled by the FBR showed a rise of 16% in revenue collection to reach PKR1, 031bn during 1HFY14 as against a collection of PKR889bn during the same period last year. SBP reserves touched a multi-year low in December 2013 to reach USD3.1bn, which is less than one month of import cover. Consequently, the rupee devalued by 6% in the 1HFY14. The PKR's sudden devaluation appears to be more speculation driven as exports have increased along with remittance flows over the first six months of the fiscal year.

### Capital Markets Review

#### EQUITIES REVIEW

The KSE-100 gave another strong performance in 2QFY14 with a 15.7% return for the period, a sharp increase over the 1QFY14 return of 3.9%, taking the cumulative return for 1HFY14 to 20.3%.

The market rally was quite broad based during the period with some illiquid scrips showing the greatest price appreciation. Food Producers, Personal Goods / Textiles, Cements, Oil & Gas, and Commercial Banks were the leading performers.

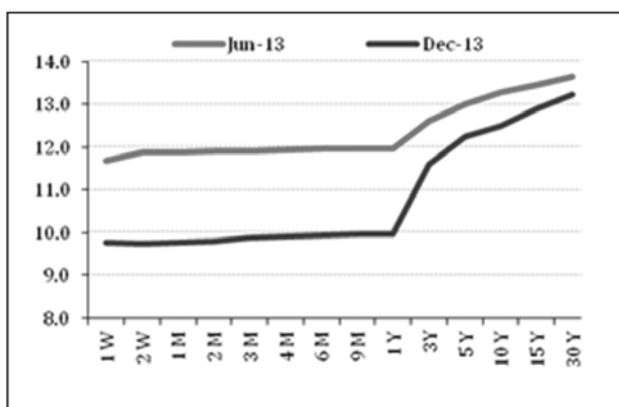


Going forward, the KSE-100 Index will respond to developments on the macro front as well as the upcoming Federal Budget due to be announced in May 2014.

## MONEY MARKET REVIEW

After witnessing monetary easing of 5% (14% to 9%) over the last three years, SBP commenced monetary tightening in FY14 due to inflationary pressures and external side issues. The discount rate was increased by 50bps to 9.5% in September and again by another 50bps in the November monetary policy review.

Thereafter, lower than expected inflation numbers, check on the exchange rate, and a generally improving macro-economic picture have led to a revised outlook on interest rates for the remaining part of the current fiscal year, with expectations of rates staying stable at current levels.



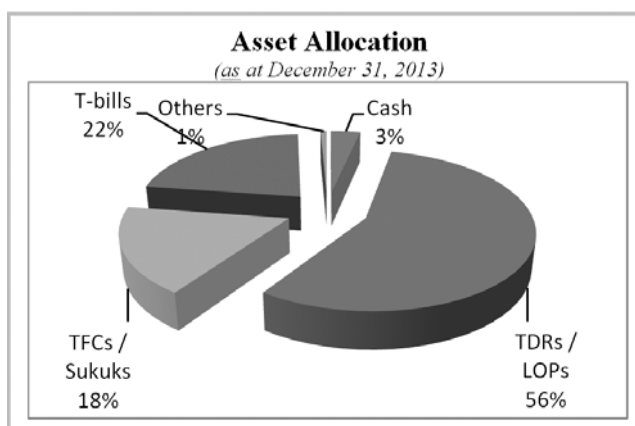
## Fund Operations and Performance

### IGI Income Fund

During the period under review, IGIIF earned a return of 7.37% while the fund's benchmark returned 9.49% during the same period.

IGIF maintained an optimum mix of government and corporate securities during the period under review. Volatility on the back of upward interest rate scenario later stabilized, resulting in improved performance.

The Fund's stability rating is 'A+ (f)' (Single A Plus - fund rating) assigned by Pakistan Credit Rating Agency (PACRA).



## Key Financial Data

Description	Six month period ended 31 December 2013	Six month period ended 31 December 2012
Net Assets at end of the period	1,517.51	1,756.42
Gross income earned	89.35	76.21
Net comprehensive income	59.94	75.77
Net Assets Value per Unit (Rs.)	100.5461	100.8372
Issuance of units during the period	845.55	1,752.35
Redemption of units during the period	1,172.23	951.40

### Cumulative interim payouts during the period

Dividend per unit	Rs. 3.5546
-------------------	------------

**Future Outlook**

Macro indicators rest comfortably at this point with flat/declining oil price forecasted in the medium term, current account deficit set to remain at a nominal 1.5% of GDP, and inflation/interest rates expected to stabilize from 2HCY14 onwards. Pakistan's economy appears set for a fragile turnaround if the full execution of its reform agenda is witnessed.

**Acknowledgement**

The Directors express their gratitude to the Securities and Exchange Commission of Pakistan for its valuable support, assistance, and guidance. The Board also thanks the employees of the Management Company and the Trustee for their dedication and hard work and the unit holders for their confidence in the Management.

For and on behalf of the Board of Directors

Chief Executive Officer  
Date February 27, 2014



**CENTRAL DEPOSITORY COMPANY  
OF PAKISTAN LIMITED**

**Head Office**

CDC House, 99-B, Block 'B'  
S.M.C.H.S. Main Shakra-e-Faisal  
Karachi - 74400, Pakistan.  
Tel: (92-21) 111-111-500  
Fax: (92-21) 34326020 - 23  
URL: www.cdcpakistan.com  
Email: info@cdcpak.com



**TRUSTEE REPORT TO THE UNIT HOLDERS**

**IGI INCOME FUND**

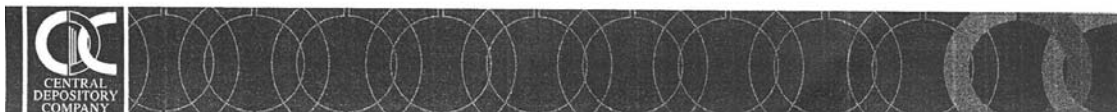
**Report of the Trustee pursuant to Regulation 41(h) of the Non-Banking Finance  
Companies and Notified Entities Regulations, 2008**

We Central Depository Company of Pakistan Limited, being the Trustee of IGI Income Fund (the Fund) are of the opinion that Alfalah GHP Investment Management Limited being the Management Company of the Fund has in all material respects managed the Fund during the six months period ended December 31, 2013 in accordance with the provisions of the following:

- (i) Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

  
**Muhammad Hanif Jakhura**  
Chief Executive Officer  
Central Depository Company of Pakistan Limited

Karachi: February 24, 2014



## **AUDITORS' REPORT TO THE UNIT HOLDERS ON REVIEW OF INTERIM FINANCIAL INFORMATION**

### **Introduction**

We have reviewed the accompanying condensed interim statement of assets and liabilities of **IGI Income Fund** (the Fund) as at **31 December 2013**, and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim statement of cash flows, condensed interim distribution statement and condensed interim statement of movement in unit holders' fund for the half-year then ended together with the notes forming part thereof (here-in-after referred to as the "interim financial information"). Management Company is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review.

### **Scope of Review**

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

### **Chartered Accountants**

**Engagement Partner:** Shabbir Yunus

**Date:**

**Karachi**



**IGI INCOME FUND**  
**CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES**  
AS AT DECEMBER 31, 2013

		(Un-audited) December 31, 2013	(Audited) June 30, 2013
	Note	----- (Rupees) -----	
<b>Assets</b>			
Bank balances	5	51,861,881	141,688,422
Investments	6	1,464,225,548	1,628,516,465
Security deposits	7	2,850,000	2,850,000
Prepayments and other receivables	8	7,406,821	11,445,782
<b>Total assets</b>		<u>1,526,344,250</u>	<u>1,784,500,669</u>
<b>Liabilities</b>			
Payable to the Management Company	9	4,757,978	2,997,624
Remuneration payable to the Trustee		210,761	192,597
Annual fee payable to Securities and Exchange Commission of Pakistan		723,065	1,179,383
Payable on redemption to unit holders		542,569	2,280,000
Accrued and other liabilities	10	2,599,278	722,899
<b>Total liabilities</b>		<u>8,833,651</u>	<u>7,372,503</u>
<b>Net assets attributable to unit holders</b>		<u>1,517,510,599</u>	<u>1,777,128,166</u>
<b>Unit holders' fund</b>		<u>1,517,510,599</u>	<u>1,777,128,166</u>
		----- (Number of units) -----	
<b>Number of units in issue</b>		<u>15,092,681</u>	<u>17,159,045</u>
		----- (Rupees) -----	
<b>Net assets value per unit</b>		<u>100.5461</u>	<u>103.5680</u>

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

For Alfalah GHP Investment Management Limited  
(Management Company)

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Director

**IGI INCOME FUND**  
**CONDENSED INTERIM INCOME STATEMENT**

FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2013 (UN-AUDITED)

	Note	Half year ended		Quarter ended	
		December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
		(Rupees)		(Rupees)	
<b>Income</b>					
Financial income	11	91,811,327	70,565,030	48,134,209	41,437,676
Net (loss) / gain on sale of investments classified as 'at fair value through profit or loss - held-for-trading'		(1,870,501)	5,486,387	(716,324)	1,602,106
Net unrealised (diminution) / appreciation in fair value of investments classified as 'at fair value through profit or loss - held-for-trading'		(585,369)	5,729,410	1,078,843	3,417,426
Provision for non-performing term finance certificates classified as held-for-trading and interest accrued thereon - net		-	(5,568,924)	-	2,011,000
<b>Total income</b>		<b>89,355,457</b>	<b>76,211,903</b>	<b>48,496,728</b>	<b>48,468,208</b>
<b>Expenses</b>					
Remuneration of the Management Company		12,051,171	8,025,902	6,352,958	4,930,536
Sales tax on management fee		2,236,701	1,284,132	1,174,103	788,883
Federal excise duty on management fee	9.1	1,928,188	-	1,012,153	-
Remuneration of the Trustee		1,248,005	965,772	644,432	549,541
Annual fee to the Securities and Exchange Commission of Pakistan		723,065	481,554	379,565	295,826
Brokerage expense and capital value tax		100,947	181,950	24,093	120,576
Bank and settlement charges		118,544	130,503	47,890	71,029
Auditors' remuneration		274,072	271,051	147,020	148,708
Clearing charges		91,878	222,303	46,103	113,637
CDS transaction fee		9,124	6,031	2,000	3,026
Annual listing fee		20,090	20,240	10,120	10,120
Printing charges		75,624	62,928	37,812	31,464
Annual rating fee		121,992	100,652	60,996	50,416
Provision for Workers' Welfare Fund		1,175,517	-	551,117	-
<b>Total expenses</b>		<b>20,174,918</b>	<b>11,753,018</b>	<b>10,463,362</b>	<b>7,113,762</b>
<b>Net income from operating activities</b>		<b>69,180,539</b>	<b>64,458,885</b>	<b>38,033,366</b>	<b>41,354,446</b>
Element of (loss) / income and capital (losses) / gains included in prices of units sold less those in units redeemed - net		(9,240,483)	11,313,284	(9,941,007)	8,479,879
<b>Net income for the period before taxation</b>		<b>59,940,056</b>	<b>75,772,169</b>	<b>28,092,359</b>	<b>49,834,325</b>
Taxation	14	-	-	-	-
<b>Net income for the period</b>		<b>59,940,056</b>	<b>75,772,169</b>	<b>28,092,359</b>	<b>49,834,325</b>

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

For Alfalah GHP Investment Management Limited  
(Management Company)

Chief Executive Officer

Director

**IGI INCOME FUND**  
**CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME**  
*FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2013 (UN-AUDITED)*

	Half year ended		Quarter ended	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
	----- (Rupees) -----		----- (Rupees) -----	
<b>Net income for the period</b>	<b>59,940,056</b>	<b>75,772,169</b>	<b>28,092,359</b>	<b>49,834,325</b>
Other comprehensive income	-	-	-	-
<b>Total comprehensive income for the period</b>	<u><b>59,940,056</b></u>	<u><b>75,772,169</b></u>	<u><b>28,092,359</b></u>	<u><b>49,834,325</b></u>

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

For Alfalah GHP Investment Management Limited  
(Management Company)

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Director

**IGI INCOME FUND**  
**CONDENSED INTERIM DISTRIBUTION STATEMENT**  
FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2013 (UN-AUDITED)

	Half year ended		Quarter ended	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
	----- (Rupees) -----		----- (Rupees) -----	
<b>Undistributed income brought forward</b>				
Realised gains	<b>58,248,747</b>	21,370,747	<b>5,484,892</b>	3,921,272
Unrealised gains / (losses)	<b>2,975,004</b>	(6,781,675)	<b>(1,664,212)</b>	2,311,984
	<b>61,223,751</b>	14,589,072	<b>3,820,680</b>	6,233,256
 Total comprehensive income for the period	 <b>59,940,056</b>	 75,772,169	 <b>28,092,359</b>	 49,834,325
 Final distribution of bonus @ 3.1235 units for every 100 units held (2012: @ 1.0806 units for every 100 units held)	 <b>(52,833,484)</b>	 (9,538,519)	 -	 -
 Final distribution of cash dividend @ Rs.3.1370 per unit held, (2012: @ Rs.1.0868 per unit held)	 <b>(994,441)</b>	 (12,795)	 -	 -
	<b>(53,827,925)</b>	(9,551,314)	-	-
 Interim distribution of bonus @ 1.9582 units for every 100 units held (2012: @ 2.2424 units for every 100 units held)	 <b>(34,800,723)</b>	 (24,715,820)	 -	 -
 Interim distribution of cash divided @ Rs.1.9625 per units held (2012: @ Rs. 2.2530 per unit held)	 <b>(622,120)</b>	 (26,526)	 -	 -
 Interim distribution of bonus @ 1.5851 units for every 100 units held (2012: @ 2.4175 units for every 100 units held)	 <b>(23,165,747)</b>	 (39,102,791)	 <b>(23,165,747)</b>	 (39,102,791)
 Interim distribution of cash divided @ Rs. 1.5921 per units held (2012: @ Rs.2.4359 per unit held)	 <b>(504,702)</b>	 (2,381,260)	 <b>(504,702)</b>	 (2,381,260)
	<b>(112,921,217)</b>	(75,777,711)	<b>(23,670,449)</b>	(41,484,051)
 <b>Undistributed income carried forward</b>	 <b>8,242,590</b>	 14,583,530	 <b>8,242,590</b>	 14,583,530
 <b>Undistributed income carried forward at period end</b>				
Realised gains	<b>8,827,959</b>	8,854,120	<b>7,163,747</b>	11,166,104
Unrealised (losses) / gains	<b>(585,369)</b>	5,729,410	<b>1,078,843</b>	3,417,426
	<b>8,242,590</b>	14,583,530	<b>8,242,590</b>	14,583,530

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

For Alfalah GHP Investment Management Limited  
(Management Company)

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Director

**IGI INCOME FUND**  
**CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND**  
FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2013 (UN-AUDITED)

	Half year ended		Quarter ended	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
	----- (Rupees) -----		----- (Rupees) -----	
<b>Net assets at beginning of the period</b>	<b>1,777,128,166</b>	893,436,371	<b>1,843,531,209</b>	1,129,028,103
Amount realised / unrealised on issuance of 8,385,407 units (December 31, 2012: 17,197,043 units) and 11,007,169 units (December 31, 2012: 11,007,169 units) for the six months and quarter ended respectively	<b>845,551,505</b>	1,752,347,093	<b>358,920,394</b>	1,121,971,325
Issuance of 1,103,957 bonus units in respect of final and interim distributions (December 31, 2012: 728,916 units)	<b>110,799,954</b>	73,357,130	<b>23,165,747</b>	39,102,791
Amount paid / payable on redemption of 11,555,728 units (December 31, 2012: 9,296,083 units) and 5,204,843 units (December 31, 2012: 5,204,843 units) for the six months and quarter ended respectively	<b>(1,172,228,348)</b>	(951,403,366)	<b>(722,469,668)</b>	(533,554,212)
	<b>1,561,251,277</b>	1,767,737,228	<b>1,503,147,682</b>	1,756,548,007
Element of loss / (income) and capital losses / (gains) included in prices of units sold less those in units redeemed - net	<b>9,240,483</b>	(11,313,284)	<b>9,941,007</b>	(8,479,879)
Total comprehensive income for the period before capital gains - realised and unrealised and provision for impairment	<b>62,395,926</b>	70,125,296	<b>27,729,840</b>	42,803,793
Net (loss) / gain on sale of investments classified as 'at fair value through profit or loss - held-for-trading'	<b>(1,870,501)</b>	5,486,387	<b>(716,324)</b>	1,602,106
Net unrealised (diminution) / appreciation in fair value of investments classified as 'at fair value through profit or loss - held-for-trading'	<b>(585,369)</b>	5,729,410	<b>1,078,843</b>	3,417,426
Provision for non-performing term finance certificates classified as held-for-trading and interest accrued thereon - net	-	(5,568,924)	-	2,011,000
Total comprehensive income for the period	<b>59,940,056</b>	75,772,169	<b>28,092,359</b>	49,834,325
<b>Distributions made during the period</b>				
Final distribution of bonus units	<b>(52,833,484)</b>	(9,538,519)	-	-
Final distribution of cash dividend	<b>(994,441)</b>	(12,795)	-	-
Interim distribution of bonus units	<b>(57,966,470)</b>	(63,818,611)	<b>(23,165,747)</b>	(39,102,791)
Interim distribution of cash dividend	<b>(1,126,822)</b>	(2,407,786)	<b>(504,702)</b>	(2,381,260)
	<b>(112,921,217)</b>	(75,777,711)	<b>(23,670,449)</b>	(41,484,051)
Net total comprehensive income less distributions for the period	<b>(52,981,161)</b>	(5,542)	<b>4,421,910</b>	8,350,274
<b>Net assets at end of the period</b>	<b>1,517,510,599</b>	1,756,418,402	<b>1,517,510,599</b>	1,756,418,402

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

**For Alfalah GHP Investment Management Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Director

**IGI INCOME FUND**  
**CONDENSED INTERIM CASH FLOWS STATEMENT**  
FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2013 (UN-AUDITED)

Note	Half year ended		Quarter ended	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
	----- (Rupees) -----		----- (Rupees) -----	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Net income for the period	59,940,056	75,772,169	28,092,359	49,834,325
<b>Adjustments for:</b>				
Net loss / (gain) on sale of investments classified as 'at fair value through profit or loss - held-for-trading'	1,870,501	(5,486,387)	716,324	(1,602,106)
Net unrealised diminution / (appreciation) in fair value of investments classified as 'at fair value through profit or loss - held-for-trading'	585,369	(5,729,410)	(1,078,843)	(3,417,426)
Provision for non-performing term finance certificates classified as held-for-trading and interest accrued thereon - net	-	5,568,924	-	(2,011,000)
Element of loss / (income) and capital losses / (gains) included in prices of units sold less those in units redeemed - net	9,240,483	(11,313,284)	9,941,007	(8,479,879)
	71,636,409	58,812,012	37,670,847	34,323,914
<b>Decrease / (increase) in assets</b>				
Investments - net	721,770,793	(754,946,989)	218,843,158	(429,708,049)
Receivable against reverse repurchase transaction	-	-	-	-
Prepayments and other receivables	4,038,961	(2,015,480)	4,960,966	(1,971,935)
	725,809,754	(756,962,469)	223,804,124	(431,679,984)
<b>Increase / (decrease) in liabilities</b>				
Payable to the Management Company	1,760,354	1,614,001	1,434,843	1,546,883
Remuneration payable to the Trustee	18,164	72,061	14,587	66,447
Annual fee payable to Securities and Exchange Commission of Pakistan	(456,318)	(356,133)	379,565	(541,861)
Payable on redemption to unit holders	(1,737,431)		542,569	
Accrued and other liabilities	1,371,677	137,088	608,761	(47,804)
	956,446	1,467,017	2,980,325	1,023,665
<b>Net cash generated from / (used in) operating activities</b>	<b>798,402,609</b>	<b>(696,683,440)</b>	<b>264,455,296</b>	<b>(396,332,405)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Dividend paid	(1,616,561)	(39,321)	(622,120)	(26,526)
Amounts received on issue of units	845,551,505	1,752,347,093	358,920,394	1,121,971,325
Payment against redemption of units	(1,172,228,348)	(951,403,366)	(722,469,668)	(533,617,101)
<b>Net cash (used in) / generated from financing activities</b>	<b>(328,293,404)</b>	<b>800,904,406</b>	<b>(364,171,394)</b>	<b>588,327,698</b>
Net increase in cash and cash equivalents during the period	470,109,205	104,220,966	(99,716,098)	191,995,293
Cash and cash equivalents at beginning of the period	750,999,664	674,744,175	1,320,824,967	586,969,848
<b>Cash and cash equivalents at end of the period</b>	<b>1,221,108,869</b>	<b>778,965,141</b>	<b>1,221,108,869</b>	<b>778,965,141</b>

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

**For Alfalah GHP Investment Management Limited  
(Management Company)**

Chief Executive Officer

Director

**IGI INCOME FUND**  
**CONDENSED INTERIM NOTES TO THE FINANCIAL STATEMENTS**  
*FOR THE HALF YEAR ENDED DECEMBER 31, 2013 (UN-AUDITED)*

**1. LEGAL STATUS AND NATURE OF BUSINESS**

IGI Income Fund (the Fund) has been constituted under Trust Deed dated December 18, 2006 between IGI Funds Limited, a company incorporated under the Companies Ordinance, 1984 and Central Depository Company of Pakistan Limited (CDC) as the Trustee incorporated under the Companies Ordinance, 1984. The Fund has been established under the Rules of business applicable to open ended mutual fund of the Non-Banking Finance Companies.

The Fund is an open end mutual fund and is listed on Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units can be redeemed by surrendering them to the Fund.

The Fund invests primarily in fixed-rate securities and other avenues of investment, which include corporate debt securities, certificates of investments, certificates of musharika, commercial papers, term deposit receipts, spread transactions, reverse repurchase agreements and transactions under continuous funding system. The Fund is categorise as income scheme and is subject to the guideline prescribes by SECP.

During the current period, on October 15, 2013, the management rights of the Fund were transferred from IGI Funds Limited to Alfalah GHP Investment Management Limited (the Management Company) by means of Securities & Exchange Commission of Pakistan (SECP) sanctioned order No. SCD/NBFC-II/IGIFL & AFGHP/742/2013. The registered office of the Management Company is situated at 12th Floor, Tower A, Saima Trade Towers, I. I. Chundrigar Road, Karachi.

The 'Title' to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as Trustee of the Fund.

The Pakistan Credit Rating Agency Limited (PACRA) has awarded normal rating of A+ (f)" to IGI Income Fund in its rating report dated April 11, 2013.

**2. BASIS OF PRESENTATION**

The condensed interim financial statements have been prepared in accordance with the requirements of International Accounting Standard 34: 'Interim Financial Reporting', the Trust Deed, the NBFC Rules, Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations) and directives issued by SECP. In case where requirements differ, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Fund for the year ended June 30, 2013.

These condensed interim financial statements are un-audited but subject to limited scope review by the auditors.

**3. ACCOUNTING POLICIES AND ESTIMATES**

The accounting policies, basis of accounting estimates applied and methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Fund for the year ended June 30, 2013, except as described in note 3.1.

3.1 The Fund has adopted the following revised standards, amendments and interpretations of IFRSs which became effective during the current period:

IAS 19 – Employee Benefits – (Revised)

IFRS 7 – Financial Instruments: Disclosures – (Amendment)  
– Amendments enhancing disclosures about offsetting  
of financial assets and financial liabilities

IFRIC 20 – Stripping Costs in the Production Phase of a Surface Mine

***Improvements to Accounting Standards Issued by the IASB***

IAS 1 – Presentation of Financial Statements - Clarification of  
the requirements for comparative information

IAS 16 – Property, Plant and Equipment – Clarification of Servicing Equipment

IAS 32 – Financial Instruments : Presentation – Tax Effects of  
Distribution to Holders of Equity Instruments

IAS 34 – Interim Financial Reporting – Interim Financial Reporting  
and Segment Information for Total Assets and Liabilities

The adoption of the above amendments, revisions, improvements to accounting standards and interpretations did not have any effect on the condensed interim financial statements.

**4. FINANCIAL RISK MANAGEMENT**

The financial risk management objectives and policies are consistent with those disclosed in the annual financial statements of the Fund for the year ended June 30, 2013.

		<b>(Un-audited)</b> <b>December 31,</b> <b>2013</b>	(Audited) June 30, 2013
	Note	----- (Rupees) -----	
<b>5. BANK BALANCES</b>			
Bank balances - local currency	5.1	<u><b>51,861,881</b></u>	<u>141,688,422</u>
		<u><b>51,861,881</b></u>	<u>141,688,422</u>

5.1 This represents balance in deposit accounts with banks and carry profit rates ranging from 6.00% to 8.75% (30 June 2013: 6.00% to 8.75%) and include balance of Rs.2.836 million (June 30, 2013: Rs.0.176 million) with Bank Alfalah Limited, a related party.



## 6. INVESTMENTS

	(Un-audited) December 31, 2013	(Audited) June 30, 2013
	----- (Rupees) -----	
<b>At fair value through profit or loss - held-for-trading</b>		
Term finance certificates	6.1 <b>221,056,232</b>	344,259,831
Sukuk certificates	6.2 <b>50,000,000</b>	-
Treasury bills	6.3 <b>335,264,342</b>	1,032,365,529
	<b>606,320,574</b>	1,376,625,360
<b>Held to maturity</b>		
Letters of placement	6.4 <b>201,849,510</b>	-
Term deposit receipts	6.5 <b>656,055,464</b>	-
Certificates of deposit	-	53,039,039
Commercial papers	-	118,743,043
Certificates of investment	-	80,109,023
	<b>857,904,974</b>	251,891,105
	<b>1,464,225,548</b>	1,628,516,465

### 6.1 Term Finance Certificates (TFCs) - held-for-trading

Name of the investee company	Maturity dates	Profit / mark-up rate	As at July 01, 2013	Purchased during the period	Sold / matured during the period	As at December 31, 2013	Cost as at December 31, 2013	Market value as at December 31, 2013	Net assets on the basis of market value	Total investment on the basis of market value	Investment as % of Issue Size
			----- (Number of certificates) -----				----- (Rupees) -----		----- (%) -----		
Quoted investments											
Pakistan Mobile Communications - III	October 28, 2013	-	15,504	-	15,504	-	-	-	-	-	-
Pakistan Mobile Communications - VII	April 18, 2016	11.50%	450	-	-	450	36,387,000	36,322,236	0.73%	2.48%	1.82%
United Bank Limited - IV	February 14, 2018	-	681	-	681	-	-	-	-	-	-
Faysal Bank Limited (12 Nov, 2007)	November 12, 2014	11.01%	2,001	-	-	2,001	5,092,365	5,014,896	0.10%	0.34%	0.29%
Faysal Bank Limited (27 Dec, 2010)	December 27, 2017	12.40%	9,000	-	-	9,000	45,395,730	47,072,890	0.94%	3.21%	1.57%
							86,875,095	88,410,022			
Un-quoted investments											
Commercial banks											
Bank Alfalah Limited - IV (Fixed) (a related party)	December 2, 2017	15.00%	6,500	-	4,000	2,500	12,851,768	13,401,049	0.27%	0.92%	0.27%
Bank Alfalah Limited - IV (Floating) (a related party)	December 2, 2017	12.58%	7,050	-	-	7,050	36,249,831	37,187,317	0.74%	2.54%	0.74%
Bank Alfalah Limited - V (a related party)	February 20, 2021	10.36%	12,800	-	-	12,800	63,987,200	65,378,922	1.31%	4.47%	1.31%
Bank Al-Habib - IV	June 30, 2021	15.00%	5,500	-	2,400	3,100	16,566,083	16,678,922	0.33%	1.14%	0.56%
							129,654,882	132,646,210			
							216,529,977	221,056,232			

### 6.2 Sukuk Certificates - held-for-trading

WAPDA 3rd Sukuk	October 14, 2021	10.55%	-	10,000	-	10,000	50,000,000	50,000,000	1.00%	3.41%
							50,000,000	50,000,000		

### 6.3 Treasury bills - held-for-trading

Issue Date	Note	As at July 01, 2013	Purchased during the period	Sold during the period	As at December 31, 2013	Carrying amount as at December 31, 2013	Market value as at December 31, 2013	Unrealised gain / (loss) on revaluation	Net assets on the basis of market value	Total investment on the basis of market value	
			----- (Number of certificates) -----				----- (Rupees) -----		----- (%) -----		
Treasury bills having face value of Rs.100 each											
Maturity upto 3 months	6.3.1	900,000	22,705,000	20,700,000	2,905,000	289,229,787	289,108,016	(121,771)	5.78%	19.74%	
Maturity upto 6 months	6.3.2	-	16,292,000	16,110,000	182,000	18,165,150	18,159,123	(6,027)	0.36%	1.24%	
Maturity upto 12 months	6.3.3	9,864,100	5,711,000	15,284,100	291,000	28,119,214	27,997,200	(122,014)	0.56%	1.91%	
		<u>10,764,100</u>	<u>44,708,000</u>	<u>52,094,100</u>	<u>3,378,000</u>	<u>335,514,151</u>	<u>335,264,339</u>	<u>(249,812)</u>			

- 6.3.1** These represent treasury bills having face value of Rs.290.5 million (June 30, 2013: Rs.90 million) and carrying purchase yield ranging from 9.27% to 9.38% (June 30, 2013: 9.23% to 9.60% ) per annum. These treasury bills have maturity upto January 23, 2014 (June 30, 2013: September 05, 2013).
- 6.3.2** These represents Market Treasury Bills having face value of Rs. 18.2 million (June 30, 2013: Nil) and carrying purchase yield ranging between 8.87% per annum (June 30, 2013: Nil). These Treasury Bills have maturity upto January 09 2014 (June 30, 2013: Nil).
- 6.3.3** These represent treasury bills having face value of Rs.29.1 million (June 30, 2013: Rs.986.41 million) and carrying purchase yield ranging from 9.20% to 9.21% (June 30, 2013: 8.96% to 11.59%) per annum. These treasury bills have maturity upto June 12, 2014 (June 30, 2013: June 12, 2014).
- 6.4** These letters of placement carries mark-up rate ranging from 9.85% to 10% (June 30, 2013: Nil) and have maturity upto January 30, 2014 (June 30, 2013: Nil). Investment in letters of placement represent 13.66% (June 30, 2013: Nil) of total investment on the basis of face value and 13.18% (June 30, 2013: Nil) of net assets on the basis of face value.
- 6.5** Term deposit receipts are maintained with various financial institutions and carry profit rates ranging from 9.50% to 9.85% per annum (June 30, 2013: Nil) and include balance of 201.754 million (June 30, 2013: Rs. Nil) with Bank Alfalah Limited, a related party. These deposits have mature upto January 28, 2014 (June 30, 2013: Nil). Investment in term deposit receipts represent 44.39% (June 30, 2013: Nil) of total investment on the basis of face value and 42.83% (June 30, 2013: Nil) of net assets on the basis of face value.

	<b>(Un-audited) December 31, 2013</b>	<b>(Audited) June 30, 2013</b>
Note	-----	-----
<b>7. SECURITY DEPOSITS</b>		
National Clearing Company of Pakistan Limited	<b>2,750,000</b>	2,750,000
Central Depository Company of Pakistan Limited	<b>100,000</b>	100,000
	<b><u>2,850,000</u></b>	<b><u>2,850,000</u></b>
<b>8. PREPAYMENTS AND OTHER RECEIVABLES</b>		
<b>Prepayments</b>		
Annual listing fee	<b>19,910</b>	-
<b>Mark-up / return receivable on:</b>		
<b>Considered good</b>		
- bank balances	<b>364,847</b>	742,578
- mark-up receivable on TFCs	<b>7,022,064</b>	10,703,204
	<b><u>7,406,821</u></b>	<b><u>11,445,782</u></b>
<b>9. PAYABLE TO THE MANAGEMENT COMPANY</b>		
Remuneration payable to the Management Company	<b>2,052,322</b>	1,804,821
Sales tax payable on management fee	<b>538,242</b>	315,326
Federal excise duty payable on management fee	<b>2,094,167</b>	165,979
Sales load payable	<b>73,247</b>	711,498
	<b><u>4,757,978</u></b>	<b><u>2,997,624</u></b>

- 9.1** As per the requirements of the Finance Act 2013, Federal Excise Duty (FED) at the rate of 16% on the services of the Management Company has been applied effective June 13, 2013. The Management Company is of the view that since the remuneration is already subject to provincial sales tax, further

levy of FED results in double taxation, which does not appear to be the spirit of the law. The matter has been collectively taken up by the Management Company jointly with other Asset Management Companies and Central Depository Company of Pakistan Limited on behalf of schemes through a Constitutional Petition filed in the Honourable Sindh High Court (SHC) during September 2013 which is pending adjudication. However, the SHC has issued a stay order against the recovery of FED. In view of the pending decision, as a matter of abundant caution, the remuneration of the Management Company charged to the Fund during the period includes the imposed FED.

	(Un-audited) December 31, 2013	(Audited) June 30, 2013
Note	----- (Rupees) -----	
<b>10. ACCRUED AND OTHER LIABILITIES</b>		
Dividend payable to unit holders	504,702	-
Brokerage and settlement charges payable	29,624	101,136
Auditors' remuneration	254,072	286,000
Rating fee payable	332,049	220,000
Clearing charges payable	31,108	15,000
Printing charges payable	69,459	55,000
Withholding tax and capital gain tax payable	202,747	45,763
Provision for Workers' Welfare Fund	10.1 1,175,517	-
	<u>2,599,278</u>	<u>722,899</u>

#### 10.1 Provision for Workers' Welfare Fund

The Finance Act, 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs.0.5 million in a tax year, have been brought within the scope of the 'WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (SHC), challenging the applicability of WWF to the CISs, which is pending adjudication.

In August 2011, the Lahore High Court (LHC) issued a judgment in response to a petition in a similar case whereby the amendments introduced in the Workers' Welfare Fund Ordinance, 1971 through Finance Acts 2006 and 2008 have been declared unconstitutional and therefore struck down. However, during March 2013, the larger bench of the Honourable High Court of Sindh issued a judgment in response to various petitions in similar cases whereby the amendments introduced in the Workers' Welfare Fund Ordinance, 1971 through Finance Acts 2006 and 2008 respectively (Money Bills) have been declared constitutional and overruled the judgement passed by a single-member Lahore High Court issued in August 2011.

MUFAP's legal counsel is of the view that the stay granted to mutual funds in respect of recovery of WWF remains intact and the constitutional petition filed by the mutual funds / Collective Investment Schemes to challenge the Workers' Welfare Fund contribution has not been affected by the Judgment passed by the larger bench of the Honourable High Court of Sindh.

However as a matter of abundant caution, with effect from July 01, 2013, the Fund has commenced making provision in respect of contribution to WWF prospectively. Accordingly, a provision for WWF amounting to Rs.1.175 million has been made in these financial statements. The aggregate unrecognised amount of WWF upto June 30, 2013 amounted to Rs.15.570 million. As per the Share Purchase Agreement (SPA) signed by IGI Investment Bank Limited (the Bank) and Alfalah GHP Investment Management Limited (AGIML), the Bank has agreed to indemnify AGIML against unrecognised WWF contribution exposure in the Fund upto June 30, 2013.

	Half year ended (Un-audited)		Quarter ended (Un-audited)	
	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
	----- (Rupees) -----			
<b>11. FINANCIAL INCOME</b>				
Interest income on:				
<b>Investments</b>				
<b>At fair value through profit or loss-held-for-trading</b>				
- Sukuk and Term finance certificates	17,965,680	11,346,483	8,525,498	6,454,902
- Treasury Bills	50,777,385	42,050,335	25,541,328	25,652,503
- Pakistan Investment Bonds	117,196	385,959	-	385,959
<b>Held to maturity</b>				
- Commercial papers	374,272	5,324,189	-	2,798,913
- Certificates of deposit	2,840,414	3,654,792	1,013,018	1,827,396
- Certificates of investment	1,763,838	1,189,233	-	1,032,372
- Letter of placement	3,206,049	1,885,810	3,117,106	-
- Term deposits	6,055,464	1,366,644	6,055,464	910,211
	<u>14,240,037</u>	<u>13,420,668</u>	<u>10,185,588</u>	<u>6,568,892</u>
<b>Others</b>				
- Bank deposits	8,698,375	3,337,692	3,881,795	2,353,047
- Others	12,654	23,893	-	22,373
	<u>91,811,327</u>	<u>70,565,030</u>	<u>48,134,209</u>	<u>41,437,676</u>
<b>12. CASH AND CASH EQUIVALENTS</b>				
Bank balances	51,861,881	42,561,834	51,861,881	42,561,834
Letter of placement maturing within 3 months	201,849,510	-	201,849,510	-
Term deposit receipts maturing within 3 months	656,055,464	250,894,642	656,055,464	250,894,642
Treasury bills maturing within 3 months	311,342,014	391,483,230	311,342,014	391,483,230
Certificates of investment maturing within 3 months	-	-	-	-
Commercial paper	-	94,025,435	-	94,025,435
	<u>1,221,108,869</u>	<u>778,965,141</u>	<u>1,221,108,869</u>	<u>778,965,141</u>
<b>13. TRANSACTIONS AND BALANCES WITH RELATED PARTIES / CONNECTED PERSONS</b>				

Connected persons / related parties include Alfalah GHP Investment Management Limited being the Management Company, GHP Arbitrium AG, Bank Alfalah Limited and MAB Investment Incorporated being associated companies of Management Company, directors and key management personnel of Alfalah GHP Investment Management Limited and Central Depository Company of Pakistan Limited (CDC) being the trustee of the Fund, and other associated companies and connected persons. The transactions with connected persons are in the normal course of business and at contractual rates.

Remuneration payable to the Management Company and the Trustee is determined in accordance with the provisions of the NBFC Rules 2003, the NBFC Regulations 2008 and Trust Deed respectively.

Details of transactions and balances at period end with related parties / connected persons, other than those which have been disclosed elsewhere in these financial statements, are as follows:

### 13.1 Unit Holders' Fund

	Half year ended December 31, 2013 (Un-audited)									
	As at July 01, 2013	Issued for cash	Bonus	Redeemed	As at December 31, 2013	As at July 01, 2013	Issued for cash	Bonus	Redeemed	NAV as at December 31, 2012
	Units					(Rupees)				
<b>Associated companies / undertakings</b>										
Alfalah GHP Investment Management Limited - Management Company	1,197,299	69,174	81,014	83,641	1,263,845	124,001,841	7,000,000	8,131,397	8,500,000	127,074,686
<b>Key Management Personnel</b>										
Employees	-	-	-	-	-	-	-	-	-	-
<b>Unit holder holding 10% or more units</b>										
Baber ali Foundation	1,687,498	-	114,911	-	1,802,409	174,770,768	-	11,533,676	-	181,225,196
Habib Metropolitan Bank Limited	739,418	992,732	64,075	65,483	1,730,742	76,580,026	100,000,000	6,432,406	6,625,839	174,019,358

	Half year ended December 31, 2012 (Un-audited)									
	As at July 01, 2012	Issued for cash	Bonus	Redeemed	As at December 31, 2012	As at July 01, 2012	Issued for cash	Bonus	Redeemed	NAV as at December 31, 2012
	Units					(Rupees)				
<b>Associated companies / undertakings</b>										
Packages Limited - Employees Gratuity Fund	-	222,917	-	-	222,917	-	23,000,000	-	543,005	22,478,373
Packages Limited - Staff Pension Fund	85,445	1,002,593	13,265	-	1,101,303	8,686,325	102,580,899	1,335,902	1,608,866	111,052,353
Packages Limited - Employees Provident Fund	-	1,378,187	19,610	484,603	913,194	-	139,854,673	1,975,969	50,200,711	92,083,930
IGI Funds Limited - Management Company	702,450	711,758	42,685	624,433	832,460	71,411,099	72,900,000	4,295,122	64,000,000	83,942,987
<b>Other Related Parties</b>										
Tri Pack Films Limited - Employees Gratuity Fund	60,758	48,460	3,096	34,522	77,792	6,176,707	5,000,000	281,642	3,500,000	7,844,345
Tri Pack Films Limited - Employees Provident Fund	83,676	48,460	6,063	-	138,199	8,506,508	5,000,000	610,192	-	13,935,635
Tetra Pack Pakistan Limited - Employees Provident Fund	-	103,751	2,508	-	106,259	-	10,500,000	252,727	-	10,714,872
Tetra Pack Pakistan Limited - Employees Gratuity Fund	-	97,822	2,365	-	100,187	-	9,900,000	238,285	-	10,102,593
Tetra Pack Pakistan Limited - Employees Pension Fund	150,085	-	8,774	-	158,859	15,257,647	-	882,738	-	16,018,853
Babar Ali Foundation	1,071,726	-	61,212	59,479	1,073,459	108,951,665	-	6,158,560	-	108,244,595
<b>Directors</b>										
Adi Jehangir Cawasji	-	65,101	2,923	-	68,024	-	6,650,000	294,093	-	6,859,338
<b>Key Management Personnel</b>										
Employees	-	9,805	-	9,805	-	-	1,000,000	-	1,008,094	-

Quarter ended December 31, 2013 (Un-audited)

	As at October 01, 2013	Issued for cash	Bonus	Redeemed	As at December 31, 2013	As at October 01, 2013	Issued for cash	Bonus	Redeemed	NAV as at December 31, 2013
	-----Units-----						------(Rupees)-----			
<b>Associated companies / undertakings</b>										
Alfalah GHP Investment Management Limited - Management Company	1,244,124	-	19,721	-	1,263,845	124,670,833	-	1,980,770	-	127,074,686
<b>Key Management Personnel</b>										
Employees	-	-	-	-	-	-	-	-	-	-
<b>Unit holder holding 10% or more units</b>										
Baber ali Foundation	1,774,285	-	28,124	-	1,802,409	177,796,986	-	2,824,839	-	181,225,196
Habib Metropolitan Bank Limited	727,519	992,732	27,006	16,515	1,730,742	72,902,976	100,000,000	2,712,519	1,662,751	174,019,358

Quarter ended December 31, 2012 (Un-audited)

	As at October 01, 2012	Issued for cash	Bonus	Redeemed	As at December 31, 2012	As at October 01, 2012	Issued for cash	Bonus	Redeemed	NAV as at December 31, 2012
	-----Units-----						------(Rupees)-----			
<b>Associated companies / undertakings</b>										
Packages Limited - Employees Gratuity Fund	-	222,917	-	-	222,917	-	23,000,000	-	543,005	22,478,373
Packages Limited - Staff Pension Fund	88,305	1,002,593	10,405	-	1,101,303	8,879,511	102,580,899	1,048,453	1,608,866	111,052,353
Packages Limited - Employees Provident Fund	-	1,378,187	19,610	484,603	913,194	-	139,854,673	1,975,969	50,200,711	92,083,930
IGI Funds Limited - Management Company	704,203	674,566	19,650	565,959	832,460	70,811,253	69,100,000	1,979,926	58,000,000	83,942,987
<b>Other Related Parties</b>										
Tri Pack Films Limited - Employees Gratuity Fund	27,495	48,460	1,836	-	77,791	2,764,827	5,000,000	185,021	-	7,844,345
Tri Pack Films Limited - Employees Provident Fund	86,477	48,460	3,262	-	138,199	8,695,696	5,000,000	328,694	-	13,935,635
Tetra Pack Pakistan Limited - Employees Provident Fund	-	103,751	2,508	-	106,259	-	10,500,000	252,727	-	10,714,872
Tetra Pack Pakistan Limited - Employees Gratuity Fund	-	97,822	2,365	-	100,187	-	9,900,000	238,285	-	10,102,593
Tetra Pack Pakistan Limited - Employees Pension Fund	155,109	-	3,750	-	158,859	15,596,982	-	377,830	-	16,018,853
Babar Ali Foundation	1,107,600	-	25,338	59,479	1,073,459	111,374,788	-	2,553,117	6,000,000	108,244,595
<b>Directors</b>										
Adi Jehangir Cawasji	60,041	6,377	1,606	-	68,024	6,037,407	650,000	161,788	-	6,859,338
<b>Key Management Personnel</b>										
Employees	-	9,805	-	9,805	-	-	1,000,000	-	1,008,094	-

Half year ended unaudited

Quarter ended unaudited

	December 31, 2013	December 31, 2012	December 31, 2013	December 31, 2012
	------(Rupees)-----			

13.2 Other transactions

**Connected persons**

**Alfalah GHP Investment Management Limited -  
Management Company**

Remuneration of the Management Company	12,374,945	-	6,649,732	-
Sales tax on management fee	2,062,824	-	1,000,226	-
Federal excise duty on management fee	1,778,291	-	862,256	-
Sales load	189,888	-	168,297	-

**IGI Funds Limited**

Remuneration of the Management Company	-	8,025,902	-	4,930,536
Sales tax on management fee	-	1,284,132	-	788,883
Sales load	-	590,339	-	589,250

**Other related parties**

**Central Depository Company  
of Pakistan Limited -  
(Trustee of the Fund)**

Remuneration of the Trustee	1,248,005	965,772	644,432	549,541
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	(Un-audited) December 31, 2013	(Audited) June 30, 2013
	----- (Rupees) -----	
<b>13.3 Other balances</b>		
<i>Connected persons</i>		
<b>Alfalah GHP Investment Management Limited - Management Company</b>		
Remuneration payable to the Management Company	<u>2,052,322</u>	<u>-</u>
Sales tax payable on management fee	<u>538,242</u>	<u>-</u>
Federal Excise duty payable on management fee	<u>2,094,167</u>	<u>-</u>
Sales load payable	<u>73,247</u>	<u>-</u>
<b>IGI Funds Limited</b>		
Remuneration payable to the Management Company	<u>-</u>	<u>1,804,821</u>
Sales tax payable on management fee	<u>-</u>	<u>315,326</u>
Federal Excise duty payable on management fee	<u>-</u>	<u>165,979</u>
Sales load payable	<u>-</u>	<u>711,498</u>
<b>IGI Investment Bank Limited</b>		
Certificates of deposit	<u>-</u>	<u>53,039,039</u>
<b>IGI Finex Securities Limited</b>		
Brokerage / commission	<u>-</u>	<u>30,277</u>
<i>Other related parties</i>		
<b>Central Depository Company of Pakistan Limited - (Trustee of the Fund)</b>		
Remuneration payable to the Trustee	<u>210,761</u>	<u>192,597</u>

#### 14. TAXATION

The Fund's income is exempt from income tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realized or unrealized is distributed amongst the unit holders. The Management Company intends to distribute not less than 90% of its annual accounting income, if any, to comply with the above clause at year end. Accordingly, no tax provision has been made in these condensed interim financial statements for the half year ended December 31, 2013.

#### 15. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on 27 February 2014 by the Board of Directors of the Management Company.

#### 16. GENERAL

**16.1** Figures for the quarters ended December 31, 2013 and December 31, 2012 as reported in these condensed interim financial statements have not been subject to limited scope review by the external auditors.

**16.2** Figures are rounded off to the nearest rupee.

**For Alfalah GHP Investment Management Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Director