# Fund Managers' Report

June 2017



Alfalah

# **GHP Pension Schemes**



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Disclaimer: All investments in pension funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and risks involved. Withdrawal before retirement are subject to tax under provisioning of the Income Tax Ordinance, 2001.

\*Investment may take up to a month to be deployed according to the allocation strategy

## 1 Alfalah GHP Investment Management Limited Fund Managers' Report June 2017

## Economic & Capital Markets Review

### **Economic Review & Outlook**

In the last 11MFY17 the current account deficit has further widened to stand at USD 10.64 bn vs. USD 3.2bn in the same period last year. The burden of further deepening of the current account deficit falls upon worsening trade balance (-38.6%YoY) and depleting workers' remittances (-2.1%YoY) with FDI numbers being the only saving grace (+22.6%YoY) in 11MFY17. Over the period, imports of mineral products which includes oil surged by 26% YoY and machinery and mechanical appliances rose by 17% YoY. This was viewed as a product of economic revival of the country. However, stagnant exports despite various incentives announced by the GP and downshift in support from worker's remittances, as mentioned above, particularly from GCC countries (62.3% of the total remittances) imbalanced the upsurge in imports. The trade deficit is likely to showcase similar trend with development related imports taking priority particularly those related to CPEC as the government enters into election era and strong global competition continues to hamper exports. Other than Ramadan and Eid related boost to inflows, remittances are likely to follow the same trend and will be dependent on economic recovery particularly in the GCC countries. Further adding to pressure on exports the USD/PKR remained flat for FY17 at around PKR 105. The Worsening external sector numbers and inability to attract FDI inflows pose a challenge to the country's economic managers as heavy IMF debt repayments are due in FY18.

The CPI for Jun'17 decreased to 3.93% YoY as compared to a rise of 5% YoY in May'17 and 3.2%YoY in Jun'16 primarily due to controlled rise in food prices and reduction in fuel prices for the month of Ramadan. Consequently, FY17 average inflation has pulled up to 4.15% vs 2.94% in same period last year, which is well-below SBP's full-year target of 6%. It is expected that the SBP is likely to continue defending the PKR, which will necessitate taking on additional borrowing to maintain reserves. Any spike in oil prices will be a major risk not just for reserves but also for CPI.

### **Money Market Review & Outlook**

The central bank maintained the discount rate throughout the fiscal year; the money market remained relatively stable since no major shock was witnessed in inflation. During the period market participants maintained their interest in shorter tenure as opposed to medium to long term. The central bank also kept borrowing requirements at relatively stable level thus maintaining the cutoffs mostly during the period. Going forward, with a slightly higher CPI and the absence of low base effect, an increase in discount rate by 25bps by the central bank cannot be ruled out by the end of 2017.

During the month of June, SBP conducted two T-bill auctions with a cumulative target of PKR 600bn against the maturity of PKR 426bn, the central bank maintained the cutoffs for 3M at 5.99%, 6M at 6.01% and 12M at 6.04%. Taking cue from the previous auction results, market participants participated heavily in 3M, followed by 6M and with the insignificant amount in 12M, thus maintaining their interest in shorter tenure. The auction result of PIB held on 14th June also showed similar trend as the cutoffs were maintained for 3Y, 5Y and 10Y at 6.40%, 6.89% and 7.93% respectively.

Target for the auction amounted to PKR 50bn however the market participants participated heavily by approx. PKR 90bn of which PKR 78bn were accepted. The federal government after a significant period conducted Ijara auction in order to meet fiscal deficit and to facilitate Islamic banking industry with surplus liquidity. The Ijara was pledge against the M1 motorway as the underlying asset. Because of the dearth of Islamic assets participants participated heavily by approx. PKR 167bn out of which federal government accepted PKR 71b at Fixed Rental Rate of 5.24%.

### **Equity Market Review & Outlook**

KSE-100 gave a return of 23.24% in FY17 as compared to 9.84% return in FY16. The major excitement created during the fiscal year in the PSX was of Pakistan's reclassification into an MSCI Emerging market, from a Frontier Market. On May 25' 2017, the benchmark KSE-100 index hit an intra-day all-time high at 53,124 points providing an upside of 11% from Jan 1' 2017. Six companies had qualified for the main MSCI EM index: Engro Corporation, Habib Bank, Lucky Cement, MCB Bank, Oil and Gas Development Company and United Bank. The inclusion of Pakistan in the MSCI EM Index was not as welcoming and Pakistan performed the worst in MTD return charts and was an underperformer in the MSCI Asian EM by 7.7% in Jun'17. Concurrently, to the peak from which the index came crashing down, in just 16 trading sessions until 20 June' 17, the Index has lost 6,265 points, representing an incredibly steep fall of 12%.

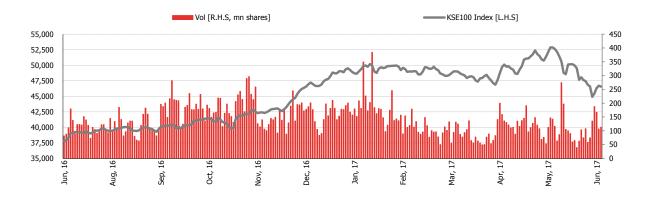
Moreover in June, the market witnessed the maximum volatility and dropped by 8% MoM (4,888 points), recorded the lowest return in the last 27 months, on the back of firstly, heightened political uncertainty (JIT), pressure on USD/PKR parity due to worsening external accounts, co-occurrence of month of Ramadan where market activity is relatively dull along with fiscal year end and an unfavorable stock-market budget. Observing sector wise performance; Multi-utilities, Autos & auto parts and Engineering were top performers in FY17 beating KSE100 by 144%, 76%, & 54% respectively, whereas Telecom, Chemicals and Oil & gas were worst performers, lagging KSE100 by 18%, 18% & 9% respectively. The foreigners remained net sellers offloading their holdings to USD 630 mn in the outgoing fiscal year, however, during the end of June 2017 foreigners became net buyers of USD 8 mn. Mutual funds, companies and NBFCs were net buyers of USD574, 125, and 118mn respectively. Activity in KSE-ALL index remained quite robust as shares traded averaged at 350mn in FY17 vs 208mn in FY16. Average value traded stood at PKR 11.03 bn in FY17 vs. PKR 7.68 bn in the previous year.

The KSE-100 now trades at an approximate forward P/E of 9.5x, at an approx. 19%-21% discount to MSCI EM. Given that the market corrected sharply in June and with foreign investors turning net buyers again over last few weeks, the market should lift gradually in the coming months. Additionally on the positive side SECP made major amendments in margin financing system, in light with longstanding demands of brokers.

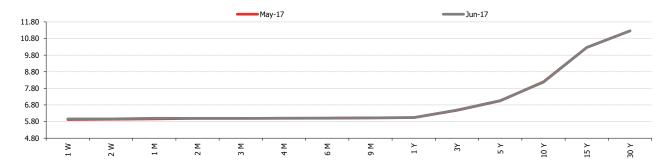




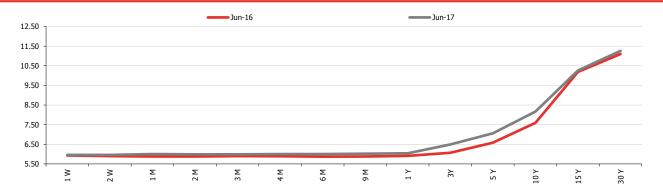
### **KSE-100 Index (Annual)**



### Yield Curve (Monthly)



## Yield Curve (Annual)



Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

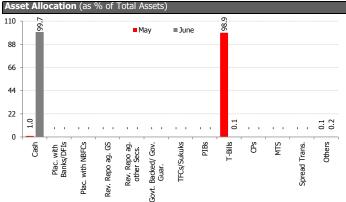
## Alfalah GHP Cash Fund

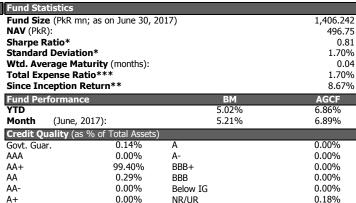
Fund Stability Rating: "AA+ (f)" by PACRA 30-Dec-16 AMC Rating: "AM2+" by PACRA 16-May-17

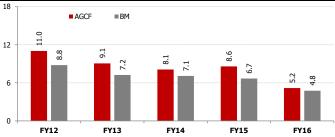
#### **Investment Objective**

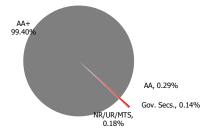
The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

<b>Basic Information</b>		Investment Committee	
Category: Money Market Schen	Management Fee: 1.00%	Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-	Noman Soomro	Chief Operating Officer
Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 'AA' rated schedule banks as	Min. Subseq. Investment: PKR 1,000/-	Nabeel Malik	Chief Investment Officer
selected by MUFAP **** Launch Date: March 12, 2010	Trustee: MCB Financial Services Limited Auditor: A.F Ferguson & Co. Pakistan	Muddasir Ahmed Shaikh	Head of Investment Advisory/ Senior Portfolio Manager
Par Value: PKR 500	Listing: Pakistan Stock Exchange	Shariq Mukhtar Hashmi	Head of Compliance
Pricing: Forward Day	Dealing Days: Monday - Friday	Kashif Kasim	Jr. Portfolio Manager
Sales Load: NA	Cut-off Time: 9:00 am - 4:00 pm		_
Risk Profile: Low	Leverage: Nil		









Details of	f Non-Comp	liant Inves	tments			_							
			_		Value before		Provisioning	•	Value after		% Gross		% Net
Name			Туре		Provisioning		Held, if any		Provisioning		Assets		Assets
1 Year - F	Rolling Retu	ırns	_	_	_	_			_		_		_
1 Year - F	Rolling Retu Jun-16	ırns Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
1 Year - F			Aug-16 4.55%	Sep-16 4.57%	Oct-16 5.04%	Nov-16 4.75%		Jan-17 23.42%	Feb-17 4.30%	Mar-17 4.73%	Apr-17 4.44%	May-17 4.72%	Jun-17 6.89%

Portfolio Credit Qualit

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.495mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.5281 / 0.11%.

### Disclaime

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.

Avg. 3 Mth Dep. Rates of 3 "AA" Rated Banks



<sup>\*</sup> Calculated on 12 month trailing data

<sup>\*\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

<sup>\*\*\*</sup>This include 0.399% representing government levy, Worker's Welfare Fund and SECP Fee

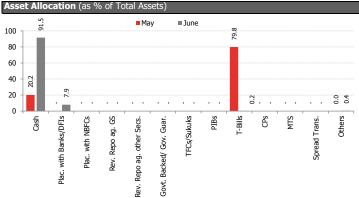
<sup>\*\*\*\*</sup> Effective from Oct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was :

## Alfalah GHP Money Market Fund

Fund Stability Rating: "AA+ (f)" by PACRA 30-Dec-16 AMC Rating: "AM2+" by PACRA 16-May-17

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

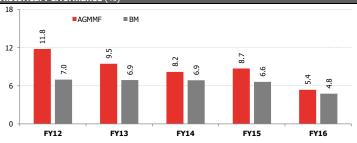
Basic Information		Investment Committee	
Category: Money Market Schen	n Management Fee: 0.80%	Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-	Noman Soomro	Chief Operating Officer
Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 AA rated schedule banks as	Min. Subseq. Investment: PKR 1,000/-	Nabeel Malik	Chief Investment Officer
selected by MUFAP. **** Launch Date: May 27, 2010	Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan	Muddasir Ahmed Shaikh	Head of Investment Advisory/ Senior Portfolio Manager
Par Value: 100	Listing: Pakistan Stock Exchange	Shariq Mukhtar Hashmi	Head of Compliance
Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low	Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil	Kashif Kasim	Jr. Portfolio Manager

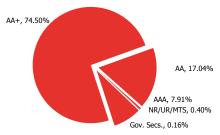


Fund Statistics			
Fund Size (PkR mr	n; as on Jun 30, 2017	7):	1,240.142
NAV (PkR):			97.4166
Sharpe Ratio*			0.28
Standard Deviatio	n*		0.67%
Wtd. Average Mat	urity (months):		0.12
Total Expense Rat	io***		1.22%
Since Inception Re	eturn**		8.73%
<b>Fund Performance</b>		ВМ	AGMMF
YTD		5.02%	5.65%
Month (Jun'17):		5.21%	3.28%
Credit Quality (as	% of Total Assets)		
Govt. Guar.	0.16%	A	0.00%
AAA	7.91%	A-	0.00%
AA+	74.50%	BBB+	0.00%
AA	17.04%	BBB	0.00%
ΔΔ-	0.00%	Relow IG	0.00%

NR/UR

0.40%





0.00%

Details of	Non-Comp	liant Invest	tments										
Name			Туре		Value before Provisioning			_	Value after Provisioning		% Gross Assets		% Net Assets
Rolling Re	turns												
	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
AGMMF	3.89%	7.63%	4.85%	4.81%	5.24%	4.82%	5.12%	11.59%	4.58%	4.71%	4.73%	4.49%	3.28%
BM	4.48%	4.48%	4.48%	4.48%	4.73%	5.26%	5.29%	5.25%	5.27%	5.28%	5.30%	5.23%	5.21%
Sindh Wor	kers' Welf	are Fund (S	WWF)										

A+

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.095mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0075 / 0.01%.

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<sup>\*</sup> Calculated on 12 month trailing data

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup>This include 0.201% representing government levy, Worker's Welfare Fund and SECP Fee

<sup>\*\*\*\*</sup> Effective from Oct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was : Avg. 3 Mth Dep. Rates of 3 "AA" Rated Banks

## Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 30-Dec-2016

AMC Rating: "AM2+" by PACRA 16-May-17

#### Investment Objective

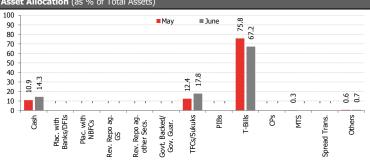
The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

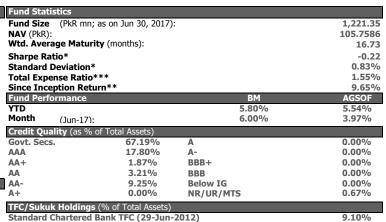
**Basic Information** Category: Income Scheme Management Fee: 1.00% Fund Type: Open Ended Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Benchmark: Six (6) months PKRV rates. \*\*\*\* Trustee: CDC Pakistan Limited Launch Date: May 09, 2014 Auditor: A.F Ferguson & Co. Pakistan Par Value: 100 Listing: Pakistan Stock Exchange **Pricing: Forward Day** Dealing Days: Monday - Friday Sales Load: 1.00% Cut-off Time: 9:00 am - 4:00 pm Risk Profile: Low Leverage: Nil

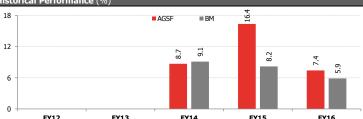
Investment Committee

Maheen Rahman
Chief Executive Officer
Noman Soomro
Chief Operating Officer
Nabeel Malik
Chief Investment Officer
Muddasir Ahmed Shaikh
Head of Investment Advisory/
Senior Portfolio Manager

Shariq Mukhtar Hashmi
Head of Compliance
Kashif Kasim
Jr. Portfolio Manager







	FY12	FY13	FY14	1	FY15	FY16							
Details of I	Non-Compliar	nt Investme	nts										
Name			Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
1 Year - Po	lling Returns												
I rear Ro	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	Mav-17	Jun-17
AGSOF BM	10.53% 5.46%	6.99% 5.38%	3.10% 5.42%	3.92% 5.44%	4.63% 5.60%	4.82% 5.93%	4.67% 5.98%	13.17% 5.91%	5.79% 5.97%	4.36% 5.98%	4.80% 5.99%	4.60% 6.00%	3.97% 6.00%

Habib Bank TFC (19-Feb-2016)

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.54mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0467 / 0.05%

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70% 6M T-Bill + 30% 6M DR (3"AA-" or above Banks)



8.70%

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

<sup>\*\*\*</sup> This include 0.2357% representing government levy, Worker's Welfare Fund and SECP Fee.

<sup>\*\*\*\*</sup> Effective from Oct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was :

## Alfalah GHP Income Fund

Fund Stability Rating: "A+(f)" by PACRA 30-Dec-2016 AMC Rating: "AM2+" by PACRA 16-May-2017

#### Investment Objective

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Basic Information
Category: Income Scheme
Fund Type: Open Ended
Benchmark: 6 Month KIBOR
Launch Date: April 14, 2007
Par Value: 100
Pricing: Forward Day
Sales Load: 1.00%
Risk Profile: Low
Leverage: Nil

Management Fee: 1.25% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Investment Committee
Maheen Rahman
Noman Soomro
Nabeel Malik

Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi

**Kashif Kasim** 

Chief Executive Officer
Chief Operating Officer
Chief Investment Officer
Head of Investment Advisory/
Senior Portfolio Manager
Head of Compliance
Jr. Portfolio Manager

100 90 80 70 60 50 40 30 20 May ■ June 50.8 32.4 32.2 19.0 .. Backed/ Gov. Guar. F-Bills CPs MTS Cash with Banks/DFIs with NBFCs Repo ag. GS FCs/Sukuks

Fund Statistics		
Fund Size (PkR mn; as on June 30, 2017):		762.81
NAV (PkR):		111.9719
Sharpe Ratio*		-0.83
Standard Deviation*		0.71%
Wtd. Average Maturity (months):		28.39
Total Expense Ratio***		2.09%
Since Inception Return**		9.27%
Fund Performance	ВМ	AGIF

Month (June '17):			16%	2.91%
Credit Quality (as % of To	otal Assets)			
Govt. Sec / Guar.	6.33%	Α		0.00%
AAA	14.68%	A-		0.00%
AA+	0.70%	BBB+		0.00%
AA	11.88%	BBB		0.00%
AA-	59.33%	Below IG		0.00%
A+	1.93%	MTS/NR/UR		5.13%
TEC/Sukuk Holdings (%)	of Total Accets)			

TFC/Sukuk Holdings (% of Total Assets)		
HBL TFC (19-Feb-2016)	8.29%	
The bank of Punjab Ltd (22-Dec-2016)	9.01%	
BYCO Oil Pakistan (18-Jan-2017)	6.36%	
Engro Fert Sukuk (09-07-2014)	5.26%	
Bank Alfalah Ltd. V - (20-Feb-13)	5.10%	
Faysal Bank Ltd (27-Dec-10)	1.44%	
NIB Bank 19-06-2014	1.93%	
Bank Al Falah - (2-Dec-09)- Floating	0.38%	

Histo	rical Perforn	nance (%)			
18 -	5	12.2	13.4 ■ BW	2.3	
12 -	11.	9.9	8.0	9.0	7.6
6 -					9
0 -	FY12	FY13	FY14	FY15	FY16

Dotails of N	Non-Compliar	at Invoctmo	ntc										
Details of 1	Name	\			Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
		/ I' -		205,444,896		0		205,444,896		26.15%		26.93%	
<b>Rolling Ret</b>	turns												
	Jun-16	Jul-16 Aug-16 Sep-16		Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	
AGIF	7.72%	0.46%	5.30%	3.83%	5.04%	8.59%	5.37%	8.41%	5.84%	5.00%	4.97%	4.91%	2.91%
BM	6.11%	6.02% 6.02% 6.05%		6.05%	6.08%	6.14%	6.12%	6.13%	6.13%	6.16%	6.15%	6.16%	

Sindh Workers' Welfare Fund (SWWF)
The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.1.284 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.1885/0.18%

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<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup>Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup>This include 0.3637% representing government levy, Worker's Welfare Fund and SECP Fee.

<sup>\*\*\*\*</sup> Exposure of collective investment scheme exceeds the limits specified due to the reduction in net assets of the fund.

## Alfalah GHP Income Multiplier Fund

Fund Stability Rating: "A+(f)" by PACRA 09-Dec-16 AMC Rating: "AM2+" by PACRA 16-May-17

**Category: Aggressive Income** 

Benchmark: 12 Month KIBOR

Launch Date: June 15, 2007

Fund Type: Open Ended

Par Value: PKR 50/-

**Pricing: Forward Day** 

Sales Load: 3.00%

The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Dealing Days: Monday - Friday Risk Profile: High Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil 

Management Fee: 1.25%

Min. Initial Investment: PKR 5,000/-

Auditor: A.F Ferguson & Co. Pakistan

Listing: Pakistan Stock Exchange

Trustee: CDC Pakistan Limited

Min. Subseq. Investment: PKR 1,000/-

Maheen Rahman Noman Soomro

Nabeel Malik **Muddasir Ahmed Shaikh** 

Shariq Mukhtar Hashmi **Kashif Kasim** 

Month (June '17):

Chief Executive Officer **Chief Operating Officer Chief Investment Officer** Head of Investment Advisory/ Senior Portfolio Manager **Head of Compliance** 

5.90%

7.07%

Jr. Portfolio Manager

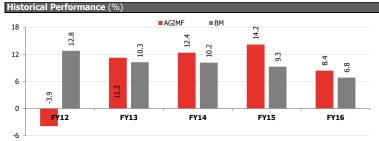
6.40%

6.46%

Asse 100 - 90 - 80 -	et Allo	cation	(as %	of Tota	l Assets	5) ■May		June					
60 - 50 - 40 - 30 - 20 - 10 -	37.5	6.8					26.1	1 1	24.9		3.6		1.8.1
	Cash	Plac. with Banks/DFIs	Plac. with NBFCs	Rev. Repo ag. GS	Rev. Repo ag. other Secs.	Gov. Guar./ Ijara Sukuk	TFCs/Sukuks	PIBS	T-Bills	CPs	MTS	Spread Trans.	Others

Fund Statistics	
Fund Size (PkR mn; as on June 30, 2017):	1,739.72
NAV (PkR):	53.2500
Sharpe Ratio*	0.98
Standard Deviation*	0.64%
Wtd. Average Maturity (months):	31.84
Total Expense Ratio***	1.99%
Since Inception Return**	6.09%

Credit Quality (as %	of Total Assets)		
Gov. Secs.	3.4%	A	5.8%
AAA	15.0%	A-	0.0%
AA+	19.9%	BBB+	0.0%
AA	4.5%	BBB	0.0%
AA-	41.1%	Below IG	0.0%
A+	5.6%	NR/UR/MTS	4.8%



Top Ten TFC/Sukuk Holdings (% of Total Assets)	
The bank of Punjab (23-Dec-2016)	7.39%
Habib Bank TFC (19-Feb-2016)	7.32%
BYCO Oil Pakistan (18-Jan-2017)	4.50%
Engro Fertilizer - SUKUK (09-July-2014)	3.72%
Standard Chartered Bank TFC (29-Jun-2012)	3.13%
Jahangir Siddiqui Company Ltd (24-June-2016)	2.88%
Askari Bank Ltd (30-Sep-14)	2.86%
JS Bank Ltd TFC (14-Dec-2016)	2.72%
NIB Bank ltd II (19-06-2014)	1.99%
TPL Trakker Limited - PP Sukuk - (13-Apr-2016)	0.89%

Details of N	on-Complian	t Investmer	nts										
Name			Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
		Banking	Sector Expos	ure ****	458,401,361		0		458,401,361		25.77%		26.35%
1- Year Roll	ing Returns												
	Jun-16		Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
AGIMF	12.95%	7.27%	3.45%	5.17%	4.72%	6.59%	5.05%	8.61%	5.89%	5.36%	5.16%	4.81%	7.07%
BM	6.42%	6.31%	6.31%	6.35%	6.37%	6.37%	6.43%	6.41%	6.40%	6.41%	6.47%	6.45%	6.46%
Cindle Moule	aval Walfava	Fund (CM/M	/F\										

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.868mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0266 / 0.05%

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<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> This include 0.2915% representing government levy, Worker's Welfare Fund and SECP Fee.

<sup>\*\*\*\*</sup> Exposure of collective investment scheme exceeds the limits specified due to reduction in net assets of the fund.

## Alfalah GHP Islamic Income Fund

Fund Stability Rating: "A+(f)" by PACRA 09-Dec-16 AMC Rating: "AM2+" by PACRA 16-May-17

#### **Investment Objective**

The investment objective of Alfalah GHP Islamic Income Fund (AGIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

#### Category: Islamic Income Scheme Fund Type: Open Ended \*\*\*Benchmark: Avg. 6 Mth Dep. Rates - 3 Islamic Banks provided by MUFAP Launch Date: December 3, 2009 Par Value: 100 Pricing: Forward Day Sales Load: 1.00%

Management Fee: 1.00% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-

Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm 
 Investment Committee

 Maheen Rahman
 Chief Executive Officer

 Noman Soomro
 Chief Operating Officer

 Nabeel Malik
 Chief Investment Officer

Muddasir Ahmed Shaikh

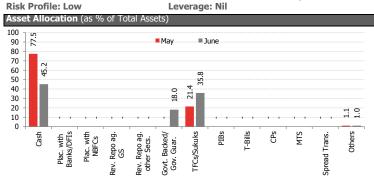
Head of Investment Advisory/
Senior Portfolio Manager

Shariq Mukhtar Hashmi

Kashif Kasim

Head of Compliance

Jr. Portfolio Manager



Fund Statistics		
Fund Size (PkR mn; as on Jun 01, 2017): NAV (PkR):	2,775.16 101.2353	
Wtd. Average Maturity (months):		27.93
Total Expense Ratio** Since Inception Return*		1.51% 7.33%
Fund Performance	ВМ	AGIIF
YTD	3.20%	5.35%
Month (June '17):	2.37%	7.43%
Credit Quality (as % of Total Assets)		

<b>Credit Quality</b> (as <sup>0</sup>	% of Total Assets)		
Govt. Guar.	18.03%	A	0.00%
AAA	2.90%	A-	0.00%
AA+	4.77%	BBB+	0.00%
AA	0.93%	BBB	0.00%
AA-	28.18%	Below IG	0.00%
A+	43.97%	NR/UR	1.00%
	(0) (-)	,	





<b>Details of Non-Compliant</b>	Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 Year - Ro	lling Returns	;											
	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
AGIIF	8.28%	5.41%	4.58%	4.53%	4.50%	8.13%	5.04%	4.25%	5.21%	5.90%	4.51%	3.47%	7.43%
BM	4.33%	4.32%	4.32%	4.31%	3.84%	2.82%	2.80%	2.82%	2.75%	2.84%	2.83%	2.40%	2.37%
Sindh Work	cers' Welfare	Fund (SWW	(F)										

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.1.552 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0566/0.06%

### Disclaimer

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18.03%

14.19%

7.23%

6.20%

4.77%

2.86%

0.56%

<sup>\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*</sup> This include 0.2614% representing government levy, Worker's Welfare Fund and SECP Fee.

<sup>\*\*\*</sup>Effective from Oct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was : Avg. 6 Mth Dep. Rates - by atleast 3 Islamic Banks with a minimum rating of "A"

## Alfalah GHP Alpha Fund

AMC Rating: "AM2+" by PACRA 16-May-17

#### **Investment Objective**

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

Basic Information
Category: Equity Scheme
Fund Type: Open Ended
Benchmark: KSE100
Launch Date: Sept 9, 2008
Par Value: PKR 50/Pricing: Forward Day
Sales Load: 3.00%
Risk Profile: High

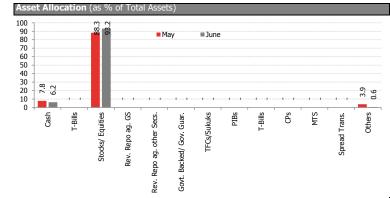
Leverage: Nil

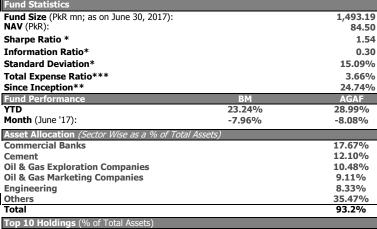
Management Fee: 1.75%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: A.F Ferguson & Co. Pakistan
Listing: Pakistan Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

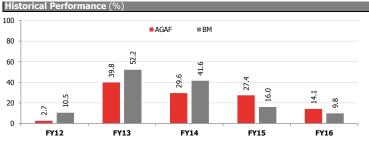
Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh

Senior Port
Shariq Mukhtar Hashmi Head of Cor
Kashif Kasim Jr. Portfolio

Chief Executive Officer
Chief Operating Officer
Chief Invesment Officer
Head of Investment Advisory/
Senior Portfolio Manager
Head of Compliance
Jr. Portfolio Manager







Total	93.2%
<b>Top 10 Holdings</b> (% of Total Assets)	
Habib Bank Ltd	5.08%
Lucky Cement Limited	4.88%
Sui Northern Gas Ltd.	4.31%
United Bank Ltd.	4.18%
Oil & Gas Dev.Co	3.92%
Engro Corporation Limited	3.81%
Thal Limited.	3.73%
Mari Petroleum Company Limited	3.63%
Nishat Mills Ltd.	3.20%
MCB Bank Limited	3.13%

Details of Non-Compliant Investments								
Name	Tuno	Value before	Provisioning Held, if anv	Value after	% Gross	% Net Assets		
Name	Туре	Provisioning	neiu, ii aliy	Provisioning	Assets	ASSELS		

1 - Year Ro	olling Returns	5											
	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
AGAF	1.41%	5.30%	0.21%	0.67%	-0.71%		11.17%	3.58%	-0.01%		3.57%	4.50%	-8.08%
DM	4 700/	4.630/	0.710/	1.040/									-7.96%
BM	4.78%	4.62%	0.71%	1.84%	1.60%	6.84%	12.16%	1.99%	-0.46%	-0.78%	2.38%	2.62%	-/

### Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 6.922mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.3042 / 0.46%

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Selling & marketing expenses - for the period ended June, 2017, PKR Mn 0.756



<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> This include 0.8283% representing government levy, Worker's Welfare Fund and SECP Fee.

## Alfalah GHP Stock Fund

AMC Rating: "AM2+" by PACRA 16-May-17

### Investment Objective

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable

**Category: Equity Scheme** Fund Type: Open Ended Benchmark: KSE-100 Launch Date: July 15, 2008 Par Value: 100 Pricing: Forward Day Sales Load: 2.50% Risk Profile: High Leverage: Nil

Management Fee: 2.00% Min. Initial Investment: PKR 5.000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

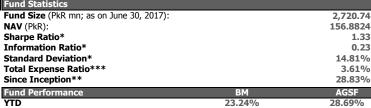
**Investment Committee** Maheen Rahman Noman Soomro Nabeel Malik **Muddasir Ahmed Shaikh** 

**Chief Investment Officer** Head of Investment Advisory/ Senior Portfolio Manager Shariq Mukhtar Hashmi **Head of Compliance Kashif Kasim** Jr. Portfolio Manager

**Chief Executive Officer** 

Chief Operating Officer





110	23:27 /U	20.03 /0
Month (June '17):	-7.96%	-8.08%
Asset Allocation (Sector Wise as a % of Total)	Assets)	
Commercial Banks		15.17%
Cement		9.33%
Oil & Gas Exploration Companies		9.19%
Oil & Gas Marketing Companies		6.58%
Engineering		6.48%
Others		28.09%
Total		74.84%

4.35% 3.79% 3.72% 3.17% 3.15% 3.10% 3.02% 3.02% 2.62%

	Total
	Top 10 Holdings (% of Total Assets)
	Habib Bank Ltd
	Lucky Cement Limited
	United Bank Ltd.
	Oil & Gas Dev.Co
	Engro Corporation Limited
	Sui Northern Gas Ltd.
	Thal Limited.
_	MCB Bank Limited
	Mari Petroleum Company Limited

80		4	■AGSF	■BM				
		- 66						
60				11.2				
40			9.		7.72			
20	13.3		2			16.0	14.9	ω
								6
0 +	FY12	FY13	F	Y14	FY	15	FY	16
D-t-il-	of Non-Complia	mb Turre abu						

	FY12 F	FY13	FY14	FY15	FY16	riairi ca oicairi o	riair i ca oicain company Emilica					
						Hub Power Compa	any Limited		2.51%			
<b>Details of</b>	Non-Compliant In	vestments										
				Value be	efore	Provisioning	Value after	% Gross	% Net			
Name			Туре	Provisio	ning	Held, if any	Provisioning	Assets	Assets			

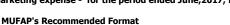
1 year - Rolling Returns													
	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
AGSF	1.48%	5.13%	0.12%	0.67%	-0.86%	7.27%	11.23%	3.57%	-0.03%	-0.11%	3.37%	4.47%	-8.08%
BM	4.78%	4.62%	0.71%	1.84%	-1.60%	6.84%	12.16%	1.99%	-0.46%	-0.78%	2.38%	2.62%	-7.96%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.12.505 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.7210/0.59%

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Selling & marketing expense - for the period ended June, 2017, PKR Mn 1.178





<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> This include 0.9269% representing government levy, Worker's Welfare Fund and SECP Fee.

## Alfalah GHP Islamic Stock Fund

AMC Rating: "AM2+" by PACRA 16-May-17

Alfalah GHP Islamic Stock Fund (AGISF) is an Open Ended Shariah Compliant Islamic Equity Fund; The investment objective of the Fund is to achieve long term capital growth by investing primarily in shariah compliant equity securities.

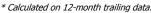
Category: Islamic Equity Scheme Maheen Rahman Management Fee: 2.00% Chief Executive Officer Fund Type: Open Ended Benchmark: KMI 30 Index Min. Initial Investment: PKR 5.000/-Noman Soomro **Chief Operating Officer** Min. Subseq. Investment: PKR 1,000/-Nabeel Malik Chief Investment Officer **Muddasir Ahmed Shaikh** Performance Trustee: CDC Pakistan Limited Head of Investment Advisory/ Launch Date: September 4, 2007 Auditor: A.F Ferguson & Co. Pakistan Senior Portfolio Manager Shariq Mukhtar Hashmi Par Value: PKR 50/-Listing: Pakistan Stock Exchange **Head of Compliance Pricing: Forward Day Dealing Days: Monday - Friday Kashif Kasim** Jr. Portfolio Manager Sales Load: 3.00% Cut-off Time: 9:00 am - 4:00 pm Risk Profile: High Leverage: Nil Asset Allocation (as % of Total A **Fund Statistics** Fund Size (PkR mn; as on June 30, 2017): 9,130,18 87.4 89.4 100 ■ May ■ June NAV (PkR): 72.8229 90 Sharpe Ratio\* 1.33 80 Standard Deviation\* 15.26% 70 Information Ratio\* 0.31 60 50 Total Expense Ratio\*\*\* 3.66% 40 17.80% Since Inception\*\* 30 Fund Performance AGISE 12.4 10.2 20 YTD 18.80% 24.81% 0.2 10 Month (June '17): -10.12% -9.12% Equities S r-Bills MTS Cash T-Bills other TFCs/Sukuks 8 δ . Spread Trans. Oil & Gas Exploration Companies 16.49% Repo ag. Repo ag. ( Secs. Backed/ Guar. 15.76% Cement Stocks/ I 9.10% Oil & Gas Marketing Companies 8.47% Rev. Engineering Govt. Fertilizer 8.31% Rev. 31.24% Others Historical Performance (%) Total 89.37% 100 Top 10 Holdings (% of Total Assets ■ AGIsF ■ BM **Lucky Cement Limited** 7.06% 80 Oil & Gas Dev.Co 5.57% **Engro Corporation Limited** 4.93% 60 4.34% Sui Northern Gas Ltd. 36.3 30.5 **Hub Power Company Limited** 4.27% 40 23.8 20.3 4.09% 18.4 17.1 **Mari Petroleum Company Limited** 15.5 9.0 20 Thal Limited. 3.94% Pak Petroleum Ltd. 3.61% Nishat Mills Ltd. 3.59% FY12 FY13 FY14 FY15 FY16 Pakistan Oilfields Ltd. 3.22% **Details of Non-Compliant Investments** Value before **Provisioning** Value after % Gross % Net Name Type **Provisioning** Held, if any Provisioning Assets **Assets** AGISE 2.71% 3.21% -0.13% -0 14% -1.52% 9.01% 11.42% 2 16% 0.04% 0.10% 3.28% 5.57% -9.12% -2.09% ВМ 4.58% 5.95% -0.99% -0.64% -3.36% 7.18% 14.51% 2.47% -0.29% 3.23% 3.53% -10.12%

Sindh Workers' Welfare Fund (SWWF) The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 54.894 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.4861/0.83%

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### Disclosure

The fund has been reclassified from Islamic Asset Allocation Fund (Risk profile Moderate to High) to Islamic Stock Fund (Risk profile High) with effect from May 04, 2015. In this connection, the fund has been renamed as Alfalah GHP Islamic Stock Fund and its benchmark has been changed to the KMI-30 Index. The past period returns are of Alfalah GHP Islamic Fund. The YTD benchmark calculation and the MTB benchmark calculation are based entirely on the new benchmark



\*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR)



Selling & marketing expenses - for the period ended June, 2017, PKR Mn 3.714

<sup>\*\*\*</sup> This include 1.2672% representing government levy, Worker's Welfare Fund and SECP Fee.

Management Fee: 2.00%

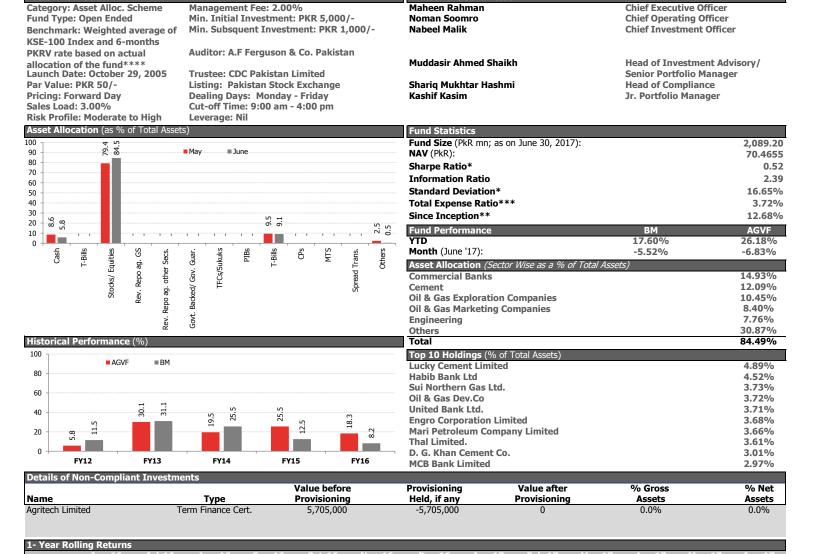
## Alfalah GHP Value Fund

AMC Rating: "AM2+" by PACRA 16-May-17

**Basic Information** 

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

**Investment Committe** 



2.64% Sindh Workers' Welfare Fund (SWWF)

2.60%

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 9.20mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.3104 / 0.56%.

9.69%

10.08%

2.22%

1.70%

-0.65%

-0.32%

0.24%

-0.56%

2.93%

2.20%

6.32%

5.70%

AGVF

BM

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-0.95%

-2.02%

0.72%

0.63%

1.58%

1.17%



3.86%

2.11%

-6.83%

-5.52%

Selling & marketing expenses - for the period ended June, 2017, PKR Mn 0.964

5.29%

2.55%

<sup>\*</sup> Effective from Oct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was: 50% KSE100 Index + 50% 6-month KIBOR

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

<sup>\*\*\*</sup> This include 1.0245% representing government levy, Worker's Welfare Fund and SECP Fee.

## Alfalah GHP Islamic Prosperity Planning Fund

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 16-May-17

Alfalah GHP Islamic Prosperity Planning Fund is an Open-ended Shariah Complaint Fund of Funds Scheme that aims to generate returns on investment as per

the respective Allocation Plan by invest	ing in Shariah complaint Mutual funds in li	ne with the risk tolerance of the investor.	•
Basic Information		Investment Committee	
Category: Shariah Fund of Funds Scheme	Risk Profile: Plan Specific	Maheen Rahman	Chief Executive Officer
Fund Type: Open Ended	Management Fee: 1.25%*	Noman Soomro	Chief Operating Officer
Benchmark:	Min. Initial Investment: PKR 10,000/-	Nabeel Malik	Chief Investment Officer
AGIPPF-BAP: Weighted Avg. of KMI30 index and		Muddasir Ahmed Shaikh	Head of Investment Advisory/
avg. return on 6M deposit rate of 3 (three) A or	Trustee: CDC Pakistan Limited		Senior Portfolio Manager
above rated islamic bank as selected by MUFAP.  On the basis of actual investments in underlying	Launch Date: June 09, 2016	Shariq Mukhtar Hashmi	Head of Compliance
schemes. ****	AAP2 Launch Date: Nov 01, 2016	Kashif Kasim	Jr. Portfolio Manager
	AAP3 Launch Date: June 21, 2017		
AGIPPF-AAP, AAP2 & AAP3: Weighted Avg.	Par Value: 100		
of KMI30 index and avg. return on 6M	Auditor: A.F Ferguson & Co. Pakistan		
deposit rate of 3 (three) A or above rated islamic bank as selected by MUFAP. based	Dealing Days: Monday - Friday		
on actual proportion of investment in equity	Listing: Pakistan Stock Exchange		
and income/ money market component	Cut-off Time: 9:00 am - 4:00 pm		
made by the allocation plan.	Leverage: Nil		
Pricing: Forward Day	AGIPPF-BAP Back-end Load: 0%		
AGIPPF-BAP Front-end Load: 1.25%	AGIPPF-AAP Back-end Load *****		
AGIPPF-AAP Front-end Load: 2.5%	AGIPPF-AAP 2 Back-end Load******		
AGIPPF-AAP 2 Front-end Load: 2.5%	AGIPPF-AAP 3 Back-end Load*****		
AGIPPF-AAP 3 Front-end Load: 2.5%			

AGIPPF-AAP 2 From		AGIPPF-AAP 3 Back-end Load******				
AGIPPF-AAP 3 From						
Alfalah GHP Islami	c Balanced Allocatio	on Plan (Holdings as % of Total Assets)	Alfalah GHP Islamic Balanced			
·	Holdin	gs	Fund Size (PkR mn; as on Jun 30,	, 2017):	3,523.33	
	May	June	NAV (PkR):		104.8977	
Cash	6.65%	59.73%	Total Expense Ratio**		0.60%	
Equity	17.53%	17.33%	Since Inception Return		7.90%	
Income	75.78%	22.51%	Since Inception Benchmark		6.82%	
Others	0.03%	0.43%	Performance	ВМ	AGIBAP	
Total	100.00%	100.00%	YTD	6.09%	7.80%	
			Month	-1.47%	-0.94%	
Alfalah CUD Talawi	- A -4: All4:	No. (11-14:)/ -6 T-+-  A+-)	AIC LL CURT L. A AII	ı' Di		
Alfalan GHP Islami	C ACTIVE Allocation Holdin	Plan (Holdings as % of Total Assets)	Alfalah GHP Islamic Active Allo Fund Size (PkR mn; as on Jun 30		1,728.22	
	May	June	NAV (PkR):	, 2017 ).	106.5153	
Cash	4.90%	5.60%	Total Expense Ratio***		0.75%	
Equity	73.59%	71.21%	Since Inception Return		13.74%	
Income	21.31%	22.96%			11.56%	
			Since Inception Benchmark			
Others	0.20%	0.23%	Performance YTD	BM	AGIAAP	
Total	100.00%	100.00%		11.37%	14.72%	
			Month	-7.27%	-6.38%	
Alfalah GHP Islami	c Active Allocation I	Plan 2 (Holdings as % of Total Assets)	Alfalah GHP Islamic Active Allo	cation Plan 2		
	Holdin	gs	Fund Size (PkR mn; as on Jun 30	, 2017):	2,098.76	
	May	June	NAV (PkR):		100.8383	
Cash	5.74%	6.12%	Total Expense Ratio***		0.41%	
Equity	72.14%	70.11%	Since Inception Return		7.29%	
Income	22.08%	23.72%	Since Inception Benchmark		3.95%	
Others	0.04%	0.05%	Performance	ВМ	AGIAAP2	
Total	100.00%	100.00%	YTD	3.95%	7.29%	
				1.95%		
		100.0070				
		100.00 /6	Month	-7.15%	-6.25%	
Alfalah GHP Islami	c Active Allocation i	Plan 3 (Holdings as % of Total Assets)		-7.15%	-6.25%	
Alfalah GHP Islami	c Active Allocation   Holdin	<b>Plan 3</b> (Holdings as % of Total Assets)	Month	-7.15% ocation Plan 3		
Alfalah GHP Islami		<b>Plan 3</b> (Holdings as % of Total Assets)	Month  Alfalah GHP Islamic Active Allo Fund Size (PkR mn; as on Jun 30, NAV (PkR):	-7.15% ocation Plan 3	-6.25%	
Alfalah GHP Islami	Holdin	Plan 3 (Holdings as % of Total Assets) gs	Month  Alfalah GHP Islamic Active Allo Fund Size (PkR mn; as on Jun 30)	-7.15% ocation Plan 3	-6.25% 1,098.56	
	Holdin May	Plan 3 (Holdings as % of Total Assets) gs June	Month  Alfalah GHP Islamic Active Allo Fund Size (PkR mn; as on Jun 30, NAV (PkR):	-7.15% ocation Plan 3	-6.25% 1,098.56 99.6929	
Cash	Holdin May 0.00%	Plan 3 (Holdings as % of Total Assets)  gs  June 28.69%	Month  Alfalah GHP Islamic Active Allo Fund Size (PkR mn; as on Jun 30, NAV (PkR): Total Expense Ratio***	-7.15% ocation Plan 3	-6.25% 1,098.56 99.6929 0.02%	
Cash Equity	Holdin May 0.00% 0.00%	Plan 3 (Holdings as % of Total Assets) gs June 28.69% 53.32%	Month  Alfalah GHP Islamic Active Allo Fund Size (PkR mn; as on Jun 30; NAV (PkR): Total Expense Ratio*** Since Inception Return	-7.15% ocation Plan 3	-6.25% 1,098.56 99.6929 0.02% -0.31%	
Cash Equity Income	Holdin May 0.00% 0.00% 0.00%	Plan 3 (Holdings as % of Total Assets) gs June 28.69% 53.32% 17.89%	Month  Alfalah GHP Islamic Active Allc Fund Size (PkR mn; as on Jun 30, NAV (PkR): Total Expense Ratio*** Since Inception Return Since Inception Benchmark	-7.15% ocation Plan 3 , 2017):	-6.25% 1,098.56 99.6929 0.02% -0.31% -0.25%	
Cash Equity Income Others	Holdin May 0.00% 0.00% 0.00% 0.00%	Plan 3 (Holdings as % of Total Assets) gs June 28.69% 53.32% 17.89% 0.10%	Month  Alfalah GHP Islamic Active Allo Fund Size (PkR mn; as on Jun 30, NAV (PkR): Total Expense Ratio*** Since Inception Return Since Inception Benchmark Performance	-7.15% ocation Plan 3 , 2017):	-6.25% 1,098.56 99.6929 0.02% -0.31% -0.25% <b>AGIAAP3</b>	

Total		0.00%	100.00%				YTD Month	<u></u>		-0.25% -0.25%		-0.31% -0.31%	
Details of	Non-Complian	t Investments	6		Value befor	•	Provisionin	<b>4</b>	Value after		% Gross		% Net
Name	Fund Name		Туре		Provisioning	-	Held, if an		Provisioning		Assets		Assets
Alfalah Gi	IP Islamic Bala	anced Allocati	on Plan (1 Yea	ar -Rolling	Returns)								
AGIBAP	0.10%	0.77%	0.29%	0.26%	0.05%	1.87%	2.16%	0.54%	0.30%	0.42%	0.78%	1.06%	-0.94%
BM	0.69%	1.42%	0.07%	0.13%	-0.32%	1.42%	2.56%	0.70%	0.13%	-0.17%	0.75%	0.77%	-1.47%
Alfalah GH	IP Islamic Acti	ve Allocation	Plan (1 Year -	Rolling Re	eturns)								
AGIAAP	-0.86%	1.57%	-0.02%	0.00%	-1.01%	6.07%	6.49%	1.22%	0.10%	0.19%	2.34%	3.89%	-6.38%
BM	0.17%	4.08%	-0.59%	-0.34%	-2.33%	4.79%	8.12%	1.67%	-0.12%	-1.37%	2.44%	2.60%	-7.27%
Alfalah GH	IP Islamic Acti	ve Allocation	Plan 2 (1 Year	-Rolling	Returns)								
	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
AGIAAP2	-	-	-	-	-	1.11%	4.80%	1.24%	0.14%	0.18%	2.33%	3.91%	-6.25%
RM				_	_	0.59%	6.03%	1.50%	-0.12%	-1 35%	2 29%	2.60%	-7.15%

Alfalah GHP Islamic Active Allocation Plan 3 (1 Year -Rolling Returns)													
AGIAAP3	-	-	-	-	-	-	-	-	-	-	-	0.00%	-0.31%
BM	-	-	-	-	-	-	-	-	-	-	-	0.00%	-0.25%

Sindh Workers' Welfare Fund (SWWF)

AGIBAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.129mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.1527 / 0.15%.

AGIAAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.597mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.2833 / 0.28%.

AGIAAP2 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3.002mn. If the same were not made the NAV

per unit/last one year return of scheme would be higher by Rs. 0.0974 / 0.10%.

AGIAAP3 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

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<sup>\*</sup> Not Applicable, if invested in funds managed by AGIML

<sup>\*\*</sup>This include 0.2778% representing government levy, Worker's Welfare Fund and SECP Fee

<sup>\*\*\*</sup>This include 0.3602% representing government levy, Worker's Welfare Fund and SECP Fee
\*\*\*\*\*This include 0.2003% representing government levy, Worker's Welfare Fund and SECP Fee
\*\*\*\*\*Effective from Oct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was: 20% KMI 30 & 80% 6-MonthD

deposit rate of 3 A+ or above rate Islamic Banks.

\*\*\*\*\*\* For the first year 2.5%, for second year 1.5%

<sup>\*\*\*\*\*\*\*\*</sup> For the first year 2.5%, for second year 1.5%

MUFAP's Recommended Format

## Alfalah GHP Islamic Prosperity Planning Fund

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 16-May-17

Alfalah GHP Islamic Prosperity Planning Fund is an Open-ended Shariah Complaint Fund of Funds Scheme that aims to generate returns on investment as per

	ing in Shariah complaint Mutual funds in l		
Basic Information		Investment Committee	
Category: Shariah Fund of Funds Scheme Fund Type: Open Ended Benchmark:  AGIPPF-BAP: Weighted Avg. of KMI30 index and avg. return on 6M deposit rate of 3 (three) A or above rated islamic bank as selected by MUFAP. On the basis of actual investments in underlying schemes. ****  AGIPPF-AAP, AAP2 & AAP3: Weighted Avg. of KMI30 index and avg. return on 6M deposit rate of 3 (three) A or above rated islamic bank as selected by MUFAP. based on actual proportion of investment in equity and income/ money market component made by the allocation plan.  Pricing: Forward Day AGIPPF-AAP Front-end Load: 1.25% AGIPPF-AAP 2 Front-end Load: 2.5% AGIPPF-AAP 3 Front-end Load: 2.5% AGIPPF-AAP 7 3 Front-end Load: 2.5%	Trustee: CDC Pakistan Limited Launch Date: June 09, 2016 AAP2 Launch Date: Nov 01, 2016 AAP3 Launch Date: June 21, 2017 Par Value: 100 Auditor: A.F Ferguson & Co. Pakistan Dealing Days: Monday - Friday	Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Kashif Kasim	Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Investment Advisory/ Senior Portfolio Manager Head of Compliance Jr. Portfolio Manager

AGIPPF-AAP 3 Fro	ont-end Load: 2.5%					
Alfalah GHP Islam	nic Balanced Allocatio	<b>on Plan</b> (Holdings)	f Total Assets) Alfalah GHP Islamic Balar	nced Allocation Plan		
•	Holdin		Fund Size (PkR mn; as on J	Jun 30, 2017):	3,523.33	
	May	June	NAV (PkR):		104.8977	
Cash	6.65%	59.73%	Total Expense Ratio**		0.60%	
Equity	17.53%	17.33%	Since Inception Return		7.90%	
Income	75.78%	22.51%	Since Inception Benchma	ırk	6.84%	
Others	0.03%	0.43%	<u>Performance</u>	ВМ	AGIBAP	
Total	100.00%	100.00%	YTD	6.11%	7.80%	
			Month	-1.44%	-0.94%	
Alfalah GHP Islan	nic Active Allocation I					
	Holdin		Fund Size (PkR mn; as on J	Jun 30, 2017):	1,728.22	
	May	June	NAV (PkR):		106.5153	
Cash	4.90%	5.60%	Total Expense Ratio***		0.75%	
Equity	73.59%	71.21%	Since Inception Return		13.74%	
Income	21.31%	22.96%	Since Inception Benchma	ırk	11.74%	
Others	0.20%	0.23%	<u>Performance</u>	ВМ	AGIAAP	
Total	100.00%	100.00%	YTD	11.56%	14.72%	
			Month	-7.09%	-6.38%	
Alfalah GHP Islam	nic Active Allocation I					
	Holdin		Fund Size (PkR mn; as on J	lun 30, 2017):	2,098.76	
	May	June	NAV (PkR):		100.8383	
Cash	5.74%	6.12%	Total Expense Ratio***		0.41%	
Equity	72.14%	70.11%	Since Inception Return		7.29%	
Income	22.08%	23.72%	Since Inception Benchma		4.14%	
Others	0.04%	0.05%	<u>Performance</u>	ВМ	AGIAAP2	
Total	100.00%	100.00%	YTD	4.14%	7.29%	
			Month	-6.96%	-6.25%	
Alfalah GHP Islam	nic Active Allocation I					
	Holdin		Fund Size (PkR mn; as on J	Jun 30, 2017):	1,098.56	
	May	June	NAV (PkR):		99.6929	
Cash	0.00%	28.69%	Total Expense Ratio***		0.02%	
Equity	0.00%	53.32%	Since Inception Return	_	-0.31%	
Income	0.00%	17.89%	Since Inception Benchma		0.00%	
Others	0.00%	0.10%	<u>Performance</u>	ВМ	AGIAAP3	
Total	0.00%	100.00%	YTD	0.00%	-0.31%	
	******		Month	0.00%	-0.31%	

Total		0.00%	100.00%				YTD Month	<u>nce</u>		0.00% 0.00%		-0.31% -0.31%	
Details of	Non-Complian	t Investments	5		Value befor	e	Provisionin	a	Value after		% Gross		% Net
Name	Fund Name		Туре		Provisionin	-	Held, if an	_	Provisioning		Assets		Assets
Alfalah Gi	HP Islamic Bala	anced Allocation	on Plan (1 Yea	ar -Rolling	Returns)								
	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
AGIBAP	0.10%	0.77%	0.29%	0.26%	0.05%	1.87%	2.16%	0.54%	0.30%	0.42%	0.78%	1.06%	-0.94%
BM	0.69%	1.42%	0.07%	0.13%	-0.32%	1.42%	2.56%	0.70%	0.13%	-0.17%	0.75%	0.75%	-1.44%
Alfalah Gi	IP Islamic Acti	ive Allocation	Plan (1 Year -	Rolling Re	turns)								
	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16		Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
AGIAAP	-0.86%	1.57%	-0.02%	0.00%	-1.01%	6.07%	6.49%	1.22%	0.10%	0.19%	2.34%	3.89%	-6.38%
BM	0.17%	4.08%	-0.59%	-0.34%	-2.33%	4.79%	8.12%	1.67%	-0.12%	-1.37%	2.44%	2.57%	-7.09%
Alfalah Gi	HP Islamic Acti	ive Allocation	Plan 2 (1 Yea	r -Rolling I	Returns)								
AGIAAP2	-	-	-	-	-	1.11%	4.80%	1.24%	0.14%	0.18%	2.33%	3.91%	-6.25%
BM	-	-	-	-	-	0.59%	6.03%	1.50%	-0.12%	-1.35%	2.29%	2.58%	-6.96%

Alfalah GHP Islamic Active Allocation Plan 3 (1 Year -Rolling Returns)														
AGIAAP3	-	-	-	-	-	-	-	-	-	-	-	0.00%	-0.31%	
BM	-	-	-	-	-	-	-	-	-	-	-	0.00%	0.00%	

Sindh Workers' Welfare Fund (SWWF)

AGIBAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.129mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.1527 / 0.15%.

AGIAAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.597mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.2833 / 0.28%.

AGIAAP2 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3.002mn. If the same were not made the NAV

per unit/last one year return of scheme would be higher by Rs. 0.0974 / 0.10%.

AGIAAP3 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

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\*\*\*\*\*This include 0.2003% representing government levy, Worker's Welfare Fund and SECP Fee
\*\*\*\*\*Effective from Oct 21st, 2016 Benchmark changed as per SECP direction no: 27 of 2016; Previous benchmark was: 20% KMI 30 & 80% 6-MonthD

deposit rate of 3 A+ or above rate Islamic Banks.

\*\*\*\*\*\* For the first year 2.5%, for second year 1.5%

<sup>\*\*\*\*\*\*\*\*</sup> For the first year 2.5%, for second year 1.5%

MUFAP's Recommended Format

## Alfalah GHP Islamic Pension Fund

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 16-May-17

Investment Objective

The objective of introducing Alfalah GHP Islamic Pension Fund is to provide individuals with a portable, individualized, Shariah Compliant, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions, and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

Category: Voluntary Islamic Pension Fund Scheme Fund Type: Open Ended Launch Date: January 02, 2017 Min. Initial Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Cut-off Time: 9:00 am - 4:00 pm Dealing Days: Monday - Friday

Par Value: 100 Pricing Mechanism: Forward Frontend load: 3% Backend load: Nil Management Fee: 1.5%

Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh

Shariq Mukhtar Hashmi Kashif Kasim

Chief Executive Officer Chief Operating Office **Chief Investment Officer** Head of Investment Advisory/ Senior Portfolio Manager Head of Compliance Jr. Portfolio Manager

### Alfalah GHP Islamic Equity Sub Fu

Top Ten Holdings (as a % of total assets)	
Lucky Cement Limited	6.83%
Oil & Gas Dev.Co	4.99%
Engro Corporation Limited	4.59%
Sui Northern Gas Ltd.	4.19%
Pak Petroleum Ltd.	4.17%
Mari Petroleum Company Limited	4.17%
Hub Power Company Limited	3.97%
Pakistan Oilfields Ltd.	3.61%
Meezan Bank Ltd.	3.34%
The Searle Company Limited.	3.17%
Fund Size (PKR Mn.)	35.1593
NAV	97.2487

Sector Allocation (as a % of total assets) Oil & Gas Exploration Companies 16.95% Cement 15.82% Fertilizer 9.15% Oil & Gas Marketing Companies 6.92% Power Generation & Distribution 5.39% Others 26.02%

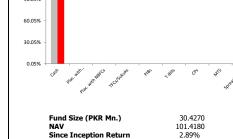


June

Since Inception Return Alfalah GHP Islamic Debt Sub Fi

## Asset Allocation (as a % of total assets) ■ May 60.43% 61.00% 31.00% 1.00% Fund Size (PKR Mn.) NAV 33.1424 101.7472 Since Inception Return

-2.75%



Alfalah GHP Islamic Money Market Sub Fund

■ May

Asset Allocation (as a % of total assets)

99.34% 99.36%

Alfalah GHP Equity Sub Fund - Details of Non-Compliant Investments
1/

ilalali GHP Equity Sub Fullu - Det	ans of Non-Comphant Inv	vestillents				
		Value before	Provisioning	Value after	% Gross	% Net
ame	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Alfalah GHP Debt Sub Fund	l - Details of Non-Compliant Invest	tments				
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Alfalah Gh	Alfalah GHP Money Market Sub Fund - Details of Non-Compliant Investments												
Name			Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	Mav-17	Jun-17
AGESF	- Juli-10	Jui-10	Aug-10	<u> Бер-10</u>		- NOV-10	Dec-10	-0.79%	0.18%	-0.08%	3.73%	4.24%	-9.44%
AGEST	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
AGDSF	-	- Jul 20	Aug 10	- Jep 10	-	-		3,42%	3.04%	2.71%	2.89%	2,24%	7.01%
	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
	Juli 20	54. 20	7.ug 20	00p =0	00.20		200 20	J 27	. 0.5		, p,	, _,	Jul. 27

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.011mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0332 / 0.03%

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.009mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0289 / 0.03%.

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### Alfalah GHP Pension Fund

**Fund: Not Yet Rated** 

AMC: "AM2+" by PACRA 16-May-17

#### Investment Objective

NAV

Since Inception Return

The objective of introducing Alfalah GHP Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to participants to decide how much to invest in their pensions and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

**Basic Informati** Maheen Rahman Category: Voluntary Pension Fund Scheme Par Value: 100 Chief Executive Officer Fund Type: Open Ended **Chief Operating Officer** Pricing Mechanism: Forward Noman Soomro Launch Date: January 02, 2017 Nabeel Malik Frontend load: 3% Chief Investment Officer Min. Initial Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Head of Investment Advisory/ Senior Portfolio Manager Muddasir Ahmed Shaikh Backend load: Nil Management Fee: 1.5% Auditor: A.F Ferguson & Co. Pakistan Cut-off Time: 9:00 am - 4:00 pm Head of Compliance Jr. Portfolio Manager Shariq Mukhtar Hashmi **Kashif Kasim** Dealing Days: Monday - Friday Alfalah GHP Equity Sub Fund

Top Ten Holdings (as a % of total assets) Habib Bank Ltd 6.07% Lucky Cement Limited 6.03% 5.42% Oil & Gas Dev.Co United Bank Ltd. 4.80% Sui Northern Gas Ltd. 4.57% Mari Petroleum Company Limited 4.20% Pakistan Oilfields Ltd. 3.81% MCB Bank Limited 3.76% Engro Corporation Limited 3.68% D. G. Khan Cement Co. 3.61% Fund Size (PKR Mn.) 34,6446

 Sector Allocation (as a % of total assets)
 19.38%

 Commercial Banks
 19.38%

 Oil & Gas Exploration Companies
 16.86%

 Cement
 14.32%

 Oil & Gas Marketing Companies
 7.49%

 Fertilizer
 6.10%

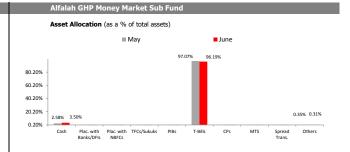
 Others
 28.67%



Alfalah GHP Debt Sub Fund Asset Allocation (as a % of total assets) ■ May June 92.27% 80.50% 60 50% 20.50% 7.07% 7.93% 0.50% Cash Plac. with Plac. with TFCs/Sukuks PIBs Banks/DFIs NBFCs T-Bills CPs MTS Others

93.8444

-6.16%



 Fund Size (PKR Mn.)
 32.0655

 NAV
 101.8344

 Since Inception Return
 3.74%

 Alfalah GHP Equity Sub Fund - Details of Non-Comp

 Fund Size (PKR Mn.)
 30.5690

 NAV
 101.8882

 Since Inception Return
 3.85%

		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Alfalah GHP Debt Sub Fund	- Details of Non-Compliant Inve	stments				
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Name	•		Туре	•	Value before Provisioning		Provisionin Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
AGPESF	-	-	-	-		-		-2.07%	0.27%	-1.23%	2.62%	3.46%	-8.87%
	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
AGPDSF	-	-	-	-	-	-		4.47%	5.93%	3.04%	3.33%	3.01%	2.73%
	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17
AGPMMSF		-	-	-	-	-		4.51%	6.07%	3.14%	3.43%	3.14%	2.87%

### Sindh Workers' Welfare Fund (SWWF)

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.000mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0000 / 0.00%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.011mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0364 / 0.04%.

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.012mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0385 / 0.04%.

### Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns/profit lock in thereon are dependent on forces and factors affecting the capital markets. Past performance is not necessarily indicative of future results. Capital Preservation only applies to the unit holders who hold their investments until maturity date. All returns are calculated assuming reinvested dividends. Please read the Offering Document to understand the investment policies and risks involved.

<sup>\*</sup> As per Offering Document, Alfalah GHP Equity Sub Fund shall remain invested minimum 90% in listed equity securities during the year based on quarterly average investment to be calculated on a daily basis. As on 30-Jun-2017, fund average investment in equity securities stood at 89.10% of net assets.



Leverage: Nil

## Alfalah GHP Islamic Dedicated Equity Fund

AMC Rating: "AM2+" by PACRA 16-May-17

### Investment Objective

Alfalah GHP Islamic Dedicated Equity Fund (AGIDEF) is an Open-end Shariah Compliant Islamic Equity Fund. The objective of AGIDEF is to provide other 'Fund of Funds' Schemes an avenue for investing in Shariah Compliant Equities.

Category: Islamic Equity Scheme Fund Type: Open Ended Benchmark: KMI-30 Launch Date: May 23, 2017 Par Value: 100 **Pricing: Forward Day** Sales Load\*: 1.50% Risk Profile: Moderate to High

Management Fee: 1.25% Min. Initial Investment: PKR 10,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

**Investment Committee** Maheen Rahman **Chief Executive Officer** Noman Soomro **Chief Operating Officer** Nabeel Malik **Chief Investment Officer Muddasir Ahmed Shaikh** Head of Investment Advisory/ Senior Portfolio Manager Shariq Mukhtar Hashmi **Head of Compliance Kashif Kasim** Jr. Portfolio Manager

Asset Allocation (as % of Total A 100 ■ May ■ June 90 80 56.7 70 60 43.2 50 40 30 20 Others T-Bills Stocks/ Equities Rev. Repo ag. GS Spread Trans. Cash Repo ag. other Secs. Backed/ Gov. Guar. TFCs/Sukuks

Fund Statistics		
Fund Size (PkR mn; as on June 30, 2017):		688.40
NAV (PkR):		96.8767
Sharpe Ratio**		N/M
Information Ratio**		N/M
Standard Deviation**		2.59%
Total Expense Ratio****		0.85%
Since Inception***		-26.27%
Fund Performance	ВМ	AGIDEF
YTD	-11.80%	-3.12%
Month (June '17):	-10.12%	-3.10%
Asset Allocation (Sector Wise as a % of Total .	Assets)	
Oil & Gas Exploration Companies		8.22%
Cement		8.00%
Oil & Gas Marketing Companies		4.30%
Engineering		4.23%
Fertilizer		3.77%
Others		14.69%
Total		43.21%
<b>Top 10 Holdings</b> (% of Total Assets)		
Lucky Cement Limited		3.34%
Oil & Gas Dev.Co		2.74%
Sui Northern Gas Ltd.		2.53%
Engro Corporation Limited		2.21%
Pak Petroleum Ltd.		2.13%
Hub Power Company Limited		2.07%
Mari Petroleum Company Limited		1.90%
Nishat Mills Ltd.		1.85%
D. G. Khan Cement Co.		1.70%
Thal Limited.		1.53%

Value after

Name			туре		Provisioning		Heia, it any		Provisioning		Assets		Assets	J
1 year - Roll	ing Returns													1
	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	
AGIDEF	-	-	-	-	-	-	-	-	-	-	-	-0.03%	-3.10%	

Provisioning

Value before

Sindh Workers' Welfare Fund (SWWF)

Petails of Non-Compliant Investment

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.0.000 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0000/0.00%

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% Net

<sup>\*</sup> Management Company may waive the Front-end Load fully or partially at its own discretion to any likestor

<sup>\*\*</sup> Calculated from since inception data.

<sup>\*\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*\*</sup> This include 0.1249% representing government levy, Worker's Welfare Fund and SECP Fee.



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