# Fund Managers' Report

November 2023



# **Alfalah Asset Management Limited**

(formerly Alfalah GHP Investment Management Limited)

RISK PROFILE OF CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES/PLANS

1	Alfalah GHP Alpha Fund	Equity Scheme	High	Principal at high risk
2	Alfalah GHP Value Fund	Asset Allocation Scheme	High	Principal at high risk
3	Alfalah Financial Value Fund	Asset Allocation scheme	High	Principal at high risk
3	Alfalah GHP Stock Fund	Equity Scheme	High	Principal at high risk
4	Alfalah GHP Sovereign Income Fund	Income Scheme	Medium	Principal at medium risk
5	Alfalah GHP Consumer Index ETF	Exchange Traded Fund	High	Principal at high risk
6	Alfalah GHP Money Market Fund	Money Market Scheme	Low	Principal at low risk
7	Alfalah GHP Income Multiplier Fund	Aggressive Income Scheme	Medium	Principal at medium risk
8	Alfalah Stable Return Fund Plan 2	Fixed Return Scheme	Low	Principal at low risk
9	Alfalah Stable Return Fund Plan 6	Fixed Return Scheme	Low	Principal at low risk
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10	Alfalah GHP Income Fund	Income Scheme	Medium	Principal at medium risk
11	Alfalah GHP Cash Fund	Money Market Scheme	Low	Principal at low risk
12	Alfalah GHP Dedicated Equity Fund	Equity Scheme	High	Principal at high risk
13	Alfalah GHP Prosperity Planning Fund	Fund of Fund Scheme		
	a) Active Allocation Plan	Fund of Fund Scheme	High	Principal at high risk
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	c) Conservative Allocation Plan	Fund of Fund Scheme	Medium	Principal at medium risk
14	Alfalah GHP Pension Fund	Voluntary Pension Fund Scheme		
	a) Equity Sub Fund		High	Principle at high risk
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15	Alfalah Financial Sector Income Fund	Income scheme	Medium	Principle at medium risk

# Alfalah Asset Management Limited (formerly Alfalah GHP Investment Management Limited) Fund Managers' Report November 2023

## **Economic & Capital Markets Review**

**Economic Review & Outlook** 

The Current Account posted a deficit of US\$1.06 billion for 4MFY24 as against a deficit of US\$3.1 billion during the same per iod last year (down 66%). For the month of Oct'23, the Current account deficit stood at US\$74 million compared to a deficit of US\$849 million in Oct'22, largely on the back of shrinkage in trade deficit due to decline in imports. Remittances have declined by 13% compared to same period last year for 4MFY24.

Foreign exchange reserves increased to US\$12.39bn by November 24, 2023, compared to US\$11.99bn at the end of last month. PKR has remained relatively stable at the level of 285.17, as the stern administrative actions taken by the caretaker setup continued to bear fruits.

Inflation for the month of November clocked at 29.2%. Housing and Food segments remained major contributors and accounted for 92% of overall monthly change. Perishable food prices including tomatoes and eggs continued to increase in response to rising inflation. While increased gas charges contributed to the rise in Housing segment.

Going forward, inflation is expected to remain at elevated levels of late 20s till January 2024, before falling below 20% in last quarter of the current fiscal year, however, the recent gas tariff hike is expected to keep the sequential trend in the positive territory. This may add pressures to WPI in the form of potential cost pass on by the affected industries. Nonetheless, despite increasing sequential inflation, the higher base set in preceding months will likely lead to disinflation during 2HFY24.

Interest rates are expected to follow the declining inflation. We expect monetary easing to commence from second half of the current fiscal year, which is likely to result in 9%-11% reduction in policy rate over the next year.

During the month of November, Pakistan reached staff level agreement with IMF staff on the first review under the Stand -by Agreement, which will result in release of payment of around \$700mn after the approval of IMF's Executive board.

The caretaker setup has claimed of a substantial investment by Saudi Arabia, China and UAE in Pakistan over the next 2 -5 years. This has the potential to be a material positive development for the country if agreements related to the said investments are signed in near future. Moreover, the I MF program will provide a framework for financial support from multilateral agencies and help in tackling the external account problems, which the country is expected to face in the next 3 years because of massive debt repayments.

## Money Market Review & Outlook

Inflation for the month of November clocked at 29.2%. Gas and Food segments remained the major contributors to the monthly change and accounted for 92% of overall MoM increase. Perishable food prices including tomatoes and onions continued to increase in response to rising inflation. Increased gas prices mainly contributed to increase in the electricity segment.

Going forward, inflation is expected to remain at elevated levels of late 20s till January 2024, before falling below 20% in last quarter of the current fiscal year. However, the impact of volitility in oil prices due to current Middle East conflict and increase in gas prices may result in higher than expected inflation going forward as manufacturers start to pass on the impact of cost pressures.

SBP held three T-Bill auctions during the month of November, with a target of PKR 3,375 billion against the maturity of PKR 4,628 billion. In the first auction, amount of PKR 982.9 billion was accepted at cut-off yields of 21.95%, 21.95% and 22.00% for 3-month, 6-month and 12 months' tenure respectively. In the second auction, an amount of around PKR 1025 billion was accepted at cut-off yields of 21.45%, 21.45% and 21.50% for 3-month, 6-month and 12-month tenures respectively. In the third T-Bill auction, an amount of around PKR 1,015.3 billion was accepted at cut-off yields of 21.45% and 21.43% for 3-month, 6-month and 12-month tenures respectively.

In the PIB auction, bids worth around Rs 252 billion were realized for 3-years, 5-years and 10-years at a cut-off yield of 17.39%, 15.95% and 15.10%. However, no bids were received for 15-years, 20-years and 30-years tenures.

Keeping real interest rates in positive territory on forward looking basis remains key objective of the Monetary Policy Committee, as it will continue to remain vigilant and assess its stance to achieve price stability.

# **Equity Market Review & Outlook**

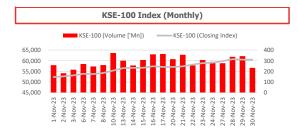
The Benchmark index, KSE-100 posted a double digit return for second month in a row as return for the month of November stood at a mammoth 16.59%, while the index closed at a level of 60,531 points. The market continued to remain positive after successfully breaching the psychological barrier of 50,000 in the last month after 6 years. Average daily volume increased by 53% on monthly basis as it clocked at 290.6mn compared to previous monthly level of 189.8mn.

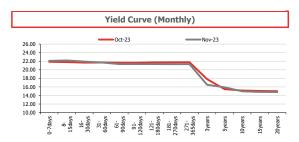
The month of November marked return of foreign investors in the market, as the net foreign inflow during the current month am ounted to US\$35mn compared to a net outflow of US\$12mn in October. This is the highest monthly FIPI number for the last 6 years. Majority of buying from foreigners was concentrated in Commercial banks, Cement and Power Generation. During the month, Commercial Banks, Power generation and Cement were the top performers, contributing 2,095, 900 and 862 points, respectively.

Announcement of election date by Election Commission of Pakistan and the signing of staff level agreement between Pakistan and IMF, enhanced investors' confidence in the country and the stock market, clearly depicted by continuous increase in volume of benchmark index on monthly basis. More over, rollover of US\$3bn deposit from Saudi Development Fund also served as a sweetener for the already bullish market.

Going forward, inflation is expected to remain at elevated levels of late 20s till January 2024, before falling below 20% in last quarter of the current fiscal year. However, the impact of increase in utility tariffs may result in higher than expected inflation as manufacturers start to pass on the impact of cost pressures.

We believe, realization of massive investments from friendly countries and expectations of commencement of monetary easing from second half of fiscal year 2024 can potentially spark a decent rally in the market. Moreover, valuation continues to remain enticing as the benchmark index i.e. KSE-100 is currently trading at a PER of 4.9x compared to long term average of 8x.





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# Alfalah GHP Cash Fund

Fund Stability Rating: "AA+(f)" by PACRA 28-Sept-23 AMC Rating: "AM2++" by PACRA 31-Aug-23

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

Category: Money Market Scheme Fund Type: Open Ended

Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 'AA' rated schedule banks as selected by MUFAP

Launch Date: March 12, 2010 Par Value: PKR 500 Pricing\*\*\*\*: Backward Front end Load: 0.75% Back end Load: 0.00%

Risk Profile: Low Management Fee\*\*\*: up to 1.50% per

annum of the average daily net assets Min. Initial Investment: PKR 500/-Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co Listing: Pakistan Stock Exchange

Dealing Days: Monday - Friday

Cut-off Time\*\*\*\*: 9:00 am - 4:00 pm Same Day: 10:00 am

Leverage: Nil

## Investment Committee

Khaldoon Bin Latif **Chief Executive Officer Ayub Khuhro** Chief Investment Officer Faisal Ali Khan **Chief Financial Officer** Shariq Mukhtar Hashmi Chief Compliance Officer Muddasir Ahmed Shaikh **Head of Equities** Mustafa Kamal **Head of Fixed Income** Shams-ud-din Shah, CFA, FCCA Head of Research **Omar Mukhtar** Head of Risk

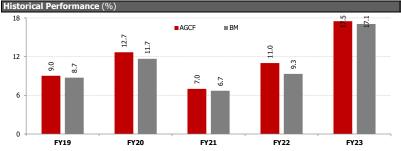
Salman Jawaid **Fund Manager Fixed Income Funds** Anil Kumar, CFA Jr. Fund Manager Equity Funds

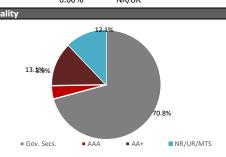
## 100 78 56 27.73 34 10.57 12 Cash Banks/DFIs with NBFCs gs go. PIBS -Bills MTS -10 Repo ag. Repo ag. o Secs. Backed/ Guar. with

**Fund Statistics Fund Size** 4,475.2 (PkR mn; as on November 30, 2023) Fund size including fund of fund schemes (PkR mn) 4.475.2 NAV (PkR): 548.2255 Wtd. Average Maturity (Days): 71.62 Total Expense Ratio(YTD)\*\* 1.57% Total Expense Ratio(Month) 1.60%

Fund Performance		ВМ	AGCF
Since Inception Return*		8.48%	9.77%
YTD		21.60%	21.58%
Month (November	, 2023):	20.63%	20.17%
Credit Quality (as % of Total			
Govt. Securities (Rated AAA)	70.79%	Α	0.00%
AAA	3.95%	A-	0.00%
AA+	13.14%	BBB+	0.00%
AA	0.02%	BBB	0.00%
AA-	0.00%	IG	0.00%
Λ_	0.00%	NR/HR	12 11%

Amount invested by fund of funds is Rs. 0 million subtracted from total





Details of Non-Compliant Investme	ents****					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Monthly Returns													
	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23
AGCF	13.36%	16.13%	15.09%	14.61%	17.80%	19.50%	20.06%	19.72%	21.77%	20.12%	21.08%	21.06%	20.17%
BM	14.99%	15.86%	16.29%	17.29%	19.18%	20.28%	20.78%	21.06%	21.75%	21.90%	22.18%	21.55%	20.63%

# **Dispute Resolution/Complaint Handling**

"Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction."

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\*Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

\*\*This include 0.179% representing government levy and SECP Fee

\*\*\*Management fee of the fund has been amended from Oct 28, 2023 through 12th supplemental OD with consent of the SECP

\*\*\*\*\*Actual Management fee charged: 0.75% of net assets

Selling & marketing expense - for the period ended November, 2023, PKR Mn 2.293



# Alfalah GHP Money Market Fund

Fund Stability Rating: "AA+ (f)" by PACRA 13-Oct-23 AMC Rating: "AM2++" by PACRA 31-Aug-23

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

Category: Money Market Scheme Fund Type: Open Ended Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 AA rated schedule banks as selected by

MUFAP Launch Date: May 27, 2010 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low

Management Fee\*\*\*: Upto 1.50% of average net assets of the Scheme

Min. Initial Investment: PKR 500/-Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Auditor: Yousuf Adil Chartered Accountants

Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

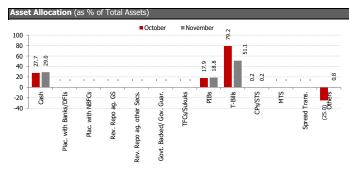
Leverage: Nil

Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA **Omar Mukhtar** 

Salman Jawaid Anil Kumar, CFA Chief Executive Officer Chief Investment Officer Chief Financial Officer **Chief Compliance Officer** Head of Equities

Head of Fixed Income **Head of Research** Head of Risk

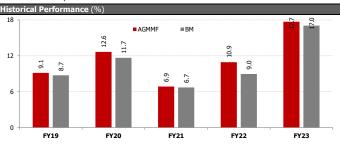
Fund Manager Fixed Income Funds **Jr.Fund Manager Equity Funds** 

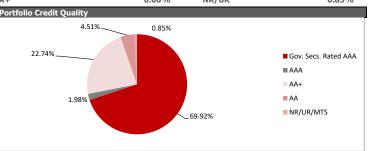




Fund Performance		ВМ	AGMMF
Since Inception Return *		8.48%	9.87%
YTD		21.60%	21.47%
Month (Nov'23):		20.63%	20.16%
Credit Quality (as % of Total Asse	ts)		
Govt. Securities (Rated AAA)	69.92%	A	0.00%
AAA	1.98%	A	0.00%
AA+	22.74%	A-	0.00%
AA	4.51%	BBB+	0.00%
AA-	0.00%	Below IG	0.00%
A+	0.00%	NR/UR	0.85%

Amount invested by fund of funds is Rs. 128 million subtracted from total





		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets
Monthly Returns						

<b>Monthly Re</b>	Monthly Returns													
	Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23 Jul-23 Aug-23 Sep-23 Oct-23 Nov-23													
AGMMF	13.55%	16.18%	14.99%	15.06%	17.37%	19.94%	20.33%	20.22%	21.10%	20.17%	21.21%	21.02%	20.16%	
BM	BM 14.99% 15.86% 16.29% 17.29% 19.18% 20.28% 20.78% 21.06% 21.75% 21.90% 22.18% 21.55% 20.63%													
Dianuta Ba	Dispute Description / Complaint Handling													

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<sup>\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

<sup>\*\*</sup> This includes 0.171% representing government levy and SECP Fee

<sup>\*\*\*</sup> Management fee of the fund has been amended from Oct 28, 2023 through 13th supplemental OD with consent of the SECP

<sup>\*\*\*\*</sup>Actual Management fee charged: 0.70% of net assets

# Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 13-Oct-23 AMC Rating: "AM2++" by PACRA 31-August-23

## Investment Objective

The objective of the Scheme is to deliver optimal risk adjusted returns by investing mainly in mix of short to long term Government Securities and other debt Instruments.

Category: Income Scheme Fund Type: Open Ended

Benchmark: Six (6) months PKRV Rates
Launch Date: May 09, 2014

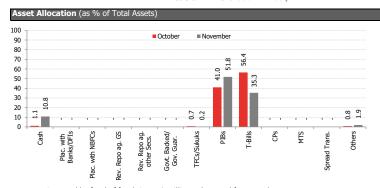
Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Medium Leverage: Nil **Management Fee:** upto 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets.

Min. Initial Investment: PKR 500/-Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Auditor: Yoush Adil Chartered Accountants Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

## Investment Committee

**Khaldoon Bin Latif Chief Executive Officer Ayub Khuhro Chief Investment Officer** Faisal Ali Khan Chief Financial Officer Shariq Mukhtar Hashmi **Chief Compliance Officer Muddasir Ahmed Shaikh Head of Equities** Mustafa Kamal **Head of Fixed Income** Shams-ud-din Shah, CFA, FCCA Head of Research **Omar Mukhtar Head of Risk** 

Salman Jawaid Fund Manager Fixed Income Funds
Anil Kumar, CFA Jr.Fund Manager Equity Funds



 Fund Statistics

 Fund Size
 (PkR mn; as on Nov 30, 2023):
 3,794.736

 Fund Size including fund of fund schemes (PkR mn)
 3,852.523

 NAV (PkR):
 118.5164

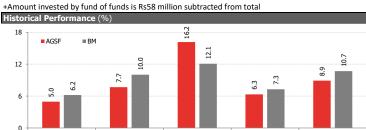
 Wtd. Average Maturity (Years):
 4.03

 Total Expense Ratio(YTD)\*\*
 2.11%

 Total Expense Ratio(Month)\*\*
 2.68%

runa Periormance		DIM	AGSUF
Since Inception Return*		9.93%	10.54%
YTD		22.55%	25.36%
Month (Nov 2023)		21.34%	26.66%
Credit Quality (as % of To	tal Assets)		
Govt Backed	87.11%	A	0.00%
AAA	10.20%	A-	0.00%
AA+	0.58%	BBB+	0.00%
AA	0.00%	BBB	0.00%
AA-	0.23%	NR/UR	1.89%
A+	0.00%		

TFC/Sukuk/CP Holdings (% of Total Assets)
SAMBA-TIER-II-TFC-{01-03-2021}
0.23%



FY20

FY21

<b>Details of Non-Compliant Invest</b>	ments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

FY22

Monthly Returns	5												
	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23
AGSOF	9.24%	14.18%	12.52%	9.80%	16.49%	18.11%	20.94%	23.71%	23.54%	20.81%	24.50%	26.31%	26.66%
BM	15.83%	17.00%	17.34%	18.54%	20.93%	21.73%	21.89%	22.28%	22.86%	22.90%	23.42%	22.24%	21.34%

Dispute Resolution/Complaint Handling

FY18

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FY19



<sup>\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

<sup>\*\*</sup> This include 0.1574% representing government levy and SECP Fee.

<sup>\*\*\*</sup> Management fee charged 0.66%

# Alfalah GHP Income Fund

Fund Stability Rating: "AA-(f)" by PACRA 13-Oct-23 AMC Rating: "AM2++" by PACRA 31-Aug-23

## Investment Objective

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

**Investment Committee** 

Category: Income Scheme Fund Type: Open Ended Benchmark: 6 Month KIBOR Launch Date: April 14, 2007 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Medium Leverage: Nil	Management Fee****u minimum fee of 0.25% of av 1.5% of Average Annual Net of Min. Initial Investment: Min. Subseq. Investment: Trustee: CDC Pakistan Lir Auditor: A.F Ferguson & C Listing: Pakistan Stock E: Dealing Days: Monday - Cut-off Time: 9:00 am -	erage daily Net assets a Assets PKR 500/- PKR 100/- nited Co xchange Friday		Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Omar Mukhtar Salman Jawaid Anil Kumar, CFA	Head of Risk	nt Officer Officer ce Officer s ncome ch	s	
Asset Allocation (as % of To	October Novem	61.6		Fund Statistics Fund Size (PkR mn; as Fund Size including fund of fu NAV (PkR): Wtd. Average Maturity (Years) Total Expense Ratio(YTD)** Total Expense Ratio(Month)	, ,	:		1,387.00 1,439.36 125.3592 4.29 1.93% 2.62%
as. with his pass. with NBFC ash	A Section of the sect	Ė	Spread Trans	Fund Performance Since Inception Return * YTD Month (Nov 2023) Credit Quality (as % of Total As Govt. Securities (Rated AAA) AAA AA+ AA	74.47% 0.17% 1.82% 0.00%	10.: 22.:	75% 2 55% 2	AGIF 9.87% 24.67% 25.38% 0.71% 0.00% 0.00%
18 7	88 AGIF BM  221  02  42  FY20  FY21	08 801	FY23	AA- A+  TFC/Sukuk Holdings (% of Tot SAMBA BANK LTD TFC (01- K-ELECTRIC LTD SUKUK (03- MUGHAL - SUKUK (02-03-202	2.39% 17.78% al Assets) 03-2021) 8-08-20)	NR/UR		2.39% 1.55% 1.26%

<b>Details of</b>	Details of Non-Compliant Investments*****  Value before Provisioning Value after % Gross % Net														
	Name Time				Value before		Provisioning	Provisioning			% Gross		% Net		
	Name Type				Provisioning	ioning Held, if any Provisioning				Assets			Assets		
<b>Monthly F</b>	Returns														
	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23		
AGIF	7.91%	18.04%	16.20%	15.31%	18.60%	19.40%	20.22%	20.77%	21.57%	21.17%	22.60%	27.85%	25.38%		
BM	15.96%	17.00%	17.38%	18.75%	21.23%	22.10%	22.07%	22.17%	23.03%	23.08%	23.61%	22.49%	21.55%		
Dispute R	esolution/C	Complaint Ha	andling												

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Selling & marketing expense for the period ended November, 2023, PKR Mn 1.657



<sup>\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

<sup>\*\*</sup> This include 0.1542% representing government levy and SECP Fee.

<sup>\*\*\*\*</sup> Management fee of the fund has been amended Aug 01, 2022 through 7th supplemental OD with consent of the trustee

<sup>\*\*\*\*\*</sup> Management fee charged 0.75%

# Alfalah GHP Income Multiplier Fund

Fund Stability Rating: "A+(f)" by PACRA 13-Oct-23 AMC Rating: "AM2++" by PACRA 31-Aug-23

## **Investment Objective**

**Basic Information** 

Category: Aggressive Income

Benchmark: 12 Month KIBOR

Launch Date: June 15, 2007

Fund Type: Open Ended

Par Value: PKR 50/-

Pricing: Forward Day

The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Anil Kumar.CFA

Sales Loa Risk Profi Leverage	d: 3.00° le: Med	%		Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm								
Asset Allo	cation (	(as % (	of Tota		S) October	■ No	vember	,				200 000 000 000 000 000 000 000 000
90 80 80 70 60					October	= NC	4. 4.					
50 - 40 - 20 - 10 - 0					1 1	1.8	28.4	- 26.1	2.8			3.8
Cash	ac. with	h NBFCs	o ag. GS	Repo ag. r Secs.	r./ Ijara .uk	/Sukuks	PIBs	T-Bills	CPs	MTS	d Trans.	Others

Management Fee: Upto 1.50% per annum of

the average daily Net Assets of the Scheme

Min. Initial Investment: PKR 500/-

Trustee: CDC Pakistan Limited

Auditor: A.F Ferguson & Co

Min. Subseq. Investment: PKR 100/-

**Investment Committee** Khaldoon Bin Latif Chief Executive Officer **Ayub Khuhro Chief Investment Officer** Faisal Ali Khan **Chief Financial Officer** Shariq Mukhtar Hashmi Chief Compliance Officer **Muddasir Ahmed Shaikh Head of Equities** Mustafa Kamal Head of Fixed Income Shams-ud-din Shah, CFA, FCCA Head of Research **Omar Mukhtar Head of Risk Fund Manager Fixed Income Funds** Salman Jawaid

Mughal Commercial Paper-{06-April-2023}

 Fund Statistics
 5,575.56

 Fund Size
 (PkR mn; as on Nov 30, 2023):
 5,575.56

 Fund Size inluding fund of fund schemes (PkR mn)
 5,601.57

 NAV (PkR):
 59.5221

 Wtd. Average Maturity (Years):
 3.09

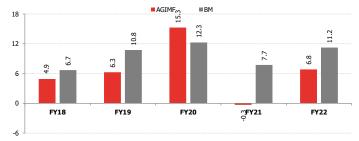
 Total Expense Ratio(YTD)\*\*
 1.66%

 Total Expense Ratio(Month)\*\*
 3.23%

Jr. Fund Manager Equity Funds

Fund Performance		ВМ	I AGIM	IF
Since Inception*		11.48	3% 7.449	%
YTD		22.97	7% 24.21	%
Month (Nov 2023)		21.80	1% 24.43	%
Credit Quality (as % of Total	al Assets)			
Gov. Secs.	75.47%	Α	0.00%	/o
AAA	0.82%	A-	0.00%	/o
AA+	0.12%	BBB+	0.00%	<b>/</b> o
AA	0.00%	BBB-	0.00%	/o
AA-	0.00%	NR/UR	3.819	/o
A+	19.78%			
Top Ten TFC/Sukuk Holdii	ngs (% of Total Asse	rs)		

# +Amount invested by fund of funds is Rs. 26 million subtracted from total Historical Performance (%)



Details of Non-Compliant Investments													
					Value before		Provisioning		Value after		% Gross		% Net
Name			Type		Provisioning		Held, if any		Provisioning		Assets		Assets
Agritech Lim	ited		TFC		89,666,353		89,666,353		0		0.00%		0.00%
Agritech Lim	ited		TFC		20,470,000		20,470,000		0		0.00%		0.00%
Hascol Petro	leum Limited		SUKUK		25,995,851		25,995,851		0		0.00%		0.00%
Monthly Re	eturns												
	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23
AGIMF	15.71%	16.66%	17.07%	17.78%	20.62%	21.57%	22.27%	22.21%	22.51%	22.35%	22.81%	24.35%	24.43%
BM	16.25%	17.29%	17.67%	19.09%	21.23%	22.32%	22.33%	22.55%	23.31%	23.37%	23.25%	22.74%	21.80%
Dispute Resolution/Complaint Handling													

"Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction."

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Selling & marketing expense - for the period ended November, 2023, PKR Mn 0.000



1.54%

<sup>\*\*</sup> This include 0.1497% representing government levy and SECP Fee.

<sup>\*\*\*</sup> Actual Management fee charged: 0.50% of net assets

<sup>\*\*\*</sup> Management fee of the fund has been amended Oct 28, 2023 through 9th supplemental OD with consent of the SECP

# Alfalah GHP Alpha Fund

AMC Rating: "AM2++" by PACRA 31-Aug-23

## Investment Objective

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

# Basic Information Category: Equity Scheme Fund Type: Open Ended Benchmark: KSE100 Launch Date: Sep 9, 2008 Par Value: PKR 50/Pricing: Forward Day

Sales Load: 3.00%

Risk Profile: High

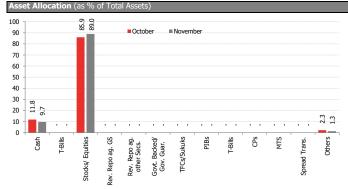
Leverage: Nil

Management Fee: Upto 1.5% per annum of the average daily net assets of the Scheme."
Min. Initial Investment: PKR 500/Min. Subseq. Investment: PKR 100/Trustee: CDC Pakistan Limited

Auditor: A.F.Ferguson & Co Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

# Investment Committee Khaldoon Bin Latif Chief Executive Officer Ayub Khuhro Chief Investment Officer Faisal Ali Khan Chief Financial Officer Shariq Mukhtar Hashmi Chief Compliance Officer Muddasir Ahmed Shaikh Head of Equities Mustafa Kamal Head of Fixed Income Shams-ud-din Shah, CFA, FCCA Head of Research

Omar Mukhtar Head of Risk
Salman Jawaid Fund Manager Fixed Income Funds
Anil Kumar, CFA Jr. Fund Manager Equity Funds



Fund Size PKR mn (Nov 2023) 659.93 Fund size including fund of fund schemes (Pkr mn) 659.93 NAV (PkR): 71.38 Sharpe Ratio \* 0.58 Information Ratio\* 0.35 15.94% Standard Deviation\* Total Expense Ratio(YTD)\*\*\* 4.49% Total Expense Ratio(Month) 5.05%

ruliu Feriorillalice	DM	AGAI
Since Inception**	13.10%	14.60%
YTD	46.02%	45.88%
Month (Nov 2023)	16.59%	15.37%
Asset Allocation (Sector Wise as a % of Total A	Assets)	
Commercial Banks		21.76%
Oil & Gas Exploration Companies		16.27%
Cement		10.86%
Fertilizer		7.27%
Power Generation & Distribution		5.78%
Others		27.05%
Total		88.99%
Ton 10 Holdings (% of Total Accets)		

Historical Performa	ance (%)			
100 7				
80		AGAF ■BM		
60		ო		
40		39.		
20				
0 EV19	FY20	FY21	EV22	ω <b>εν</b> 33Ω
-20	ή		0 23	<b>9129</b>
-40 10 61			8 T	

+Amount invested by fund of funds is Rs. 0 million subtracted from total

Others	27.05%
Total	88.99%
<b>Top 10 Holdings</b> (% of Total Assets)	
Habib Bank Limited	5.37%
Mari Petroleum Company Limited	4.70%
Pakistan Petroleum Limited	4.64%
The Hub Power Company Limited	4.61%
United Bank Limited	4.36%
Oil & Gas Development Company Limited	4.33%
Meezan Bank Limited	3.60%
Lucky Cement Limited	2.85%
Fauji Fertilizer Company Limited	2.80%
Engro Corporation Limited	2.64%

Details of Non-Compliant Investments											
		Value before	Provisioning	Value after	% Gross	% Net					
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets					

Monthly Returns													
	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23
AGAF	1.70%	-4.56%	0.04%	0.13%	1.27%	3.60%	-1.13%	-1.67%	18.13%	-7.01%	2.94%	11.82%	15.37%
BM	2.63%	-4.55%	0.62%	-0.40%	-1.26%	3.95%	-0.60%	0.30%	15.88%	-6.31%	2.73%	12.30%	16.59%

# Dispute Resolution/Complaint Handling

Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

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<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> This include 0.2861% representing government levy and SECP Fee.

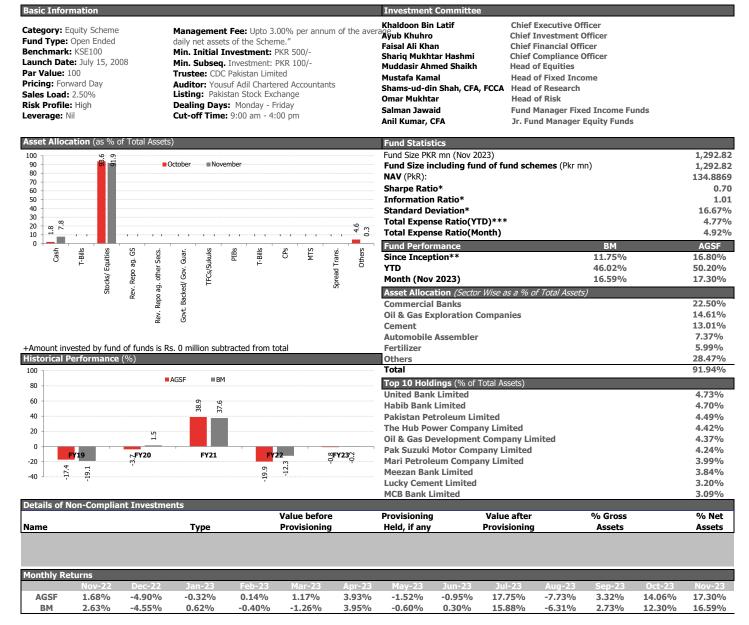
<sup>\*\*\*</sup> Management fee of the fund has been amended on Oct 28, 2023 through 6th supplemental OD with consent of the SECP

# Alfalah GHP Stock Fund

AMC Rating: "AM2++" by PACRA 31-Aug-23

# Investment Objective

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.



# Dispute Resolution/Complaint Handling

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<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

<sup>\*\*\*</sup> This include 0.4273% representing government levy and SECP Fee.

<sup>\*\*\*\*</sup>Management Fee of the fund has been amended on Oct 28,2023 through 7th supplemental OD with consent of the SECP

# Alfalah Stable Return Fund - Plan 2

AMC Rating: "AM2++" by PACRA 31-Aug-23

Back end Load: 0.00%

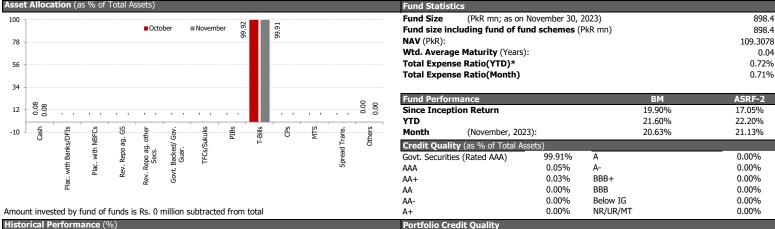
Alfalah Stable Return Fund is an Open-ended Fixed Return Fund that aims to generate returns on investment as per the respective Investment Plan by investing in avenues such as government securities, cash in bank account, money market placements, deposits, certificate of deposits, certificate of musharakahs.

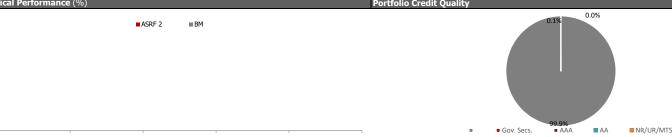
## Basic Information of the plan **Investment Committee** Risk Profile: Low **Khaldoon Bin Latif Chief Executive Officer** Category: Fixed Return Ayub Khuhro Management Fee: up to 1.50% per Chief Investment Officer Fund Type: Open Ended Benchmark: 70% 3month PKRV rates +30% 3-months annum of the average daily net assets Faisal Ali Khan Chief Financial Officer Min. Initial Investment: PKR 500/average deposit rates of 3 '-AA' rated schedule banks as Shariq Mukhtar Hashmi Chief Compliance Officer Min. Subseq. N/A selected by MUFAP Muddasir Ahmed Shaikh **Head of Equities** Trustee: CDC Pakistan Limited **Head of Fixed Income** Launch Date: December 07, 2022 Mustafa Kamal Auditor: A.F Ferguson & Co. Pakistan Par Value: PKR 100 Shams-ud-din Shah, CFA, FCCA Head of Research **Listing:** Pakistan Stock Exchange **Dealing Days:** Monday - Friday Pricing: Forward **Omar Mukhtar** Head of Risk **Fund Manager Fixed Income Funds** Front end Load: 0.00% Salman Jawaid Cut-off Time: 9:00 am - 4:00 pm

Anil Kumar, CFA

Jr. Fund Manager Equity Funds

Leverage: Nil





Details of Non-Compliant Investments													
			_		Value before		Provisioning		Value after		% Gross		% Net
Name			Туре		Provisioning		Held, if any		Provisioning		Assets		Assets
Monthly Returns													
	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23
ASRF-2	-	-	-	-	7.57%	13.92%	17.88%	15.27%	20.11%	20.34%	23.64%	21.95%	21.13%
ВМ	_	-	-	-	19.18%	20.28%	20.78%	21.20%	21.75%	21.90%	22.18%	21.55%	20.63%

Dispute Resolution/Complaint Handling

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<sup>\*</sup>This include 0.139% representing government levy and SECP Fee

<sup>\*\*</sup>Actual Management fee charge 0.45% of net assets

<sup>\*\*\*</sup> Management fee of the fund has been amended Oct 28, 2023 through 6th supplemental OD with consent of the SECP Selling & marketing expense - for the period ended November,2023, PKR Mn 0.015

# Alfalah Stable Return Fund - Plan 6

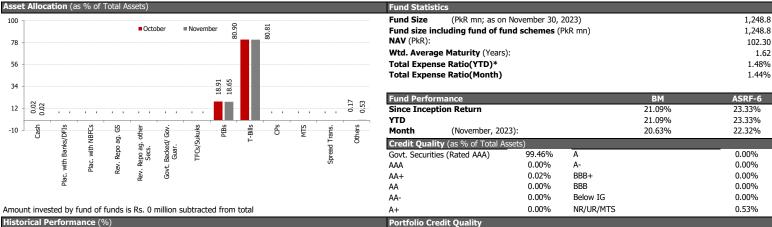
Leverage: Nil

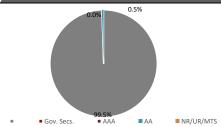
AMC Rating: "AM2++" by PACRA 31-Aug-23

Back end Load: 0.00%

Alfalah Stable Return Fund is an Open-ended Fixed Return Fund that aims to generate returns on investment as per the respective Investment Plan by investing in avenues such as government securities, cash in bank account, money market placements, deposits, certificate of deposits, certificate of musharakahs.

### Basic Information of the plan Category: Fixed Return Khaldoon Bin Latif Risk Profile: Low Chief Executive Officer Fund Type: Open Ended Management Fee: up to 1.50% per **Chief Investment Officer Ayub Khuhro** Benchmark: 70% three (3) months PKRV rates + 30% annum of the average daily net assets **Chief Financial Officer** Faisal Ali Khan three (3) months average deposit rate of comparable Min. Initial Investment: PKR 500/-Shariq Mukhtar Hashmi **Chief Compliance Officer** period of the Plan, of three (3)-AA rated Scheduled Bank Min. Subseq. N/A **Muddasir Ahmed Shaikh Head of Equities** as selected by MUFAP Trustee: CDC Pakistan Limited Mustafa Kamal Head of Fixed Income Launch Date: October 25, 2023 Auditor: A.F Ferguson & Co. Pakistan Shams-ud-din Shah, CFA, FCCA **Head of Research** Par Value: PKR 100 Listing: Pakistan Stock Exchange **Omar Mukhtar** Head of Risk Pricing: Forward Dealing Days: Monday - Friday Salman Jawaid **Fund Manager Fixed Income Funds** Front end Load: 0.00% Cut-off Time: 9:00 am - 4:00 pm **Anil Kumar** Jr. Fund Manager Equity Funds





Details of Non-Compliant Investments													
			_		Value before		Provisioning		Value after		% Gross		% Net
Name			Туре		Provisioning		Held, if any		Provisioning		Assets		Assets
Monthly Returns													
Proneiny Recurs	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23
ASRF-6	-	-	-	-	-	-	-	-	-	-	-	27.87%	22.32%

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21.55%

20.63%

<sup>\*</sup>This include 0.163% representing government levy and SECP Fee

<sup>\*\*</sup>Actual Management fee charge 0.75% of net assets

<sup>\*\*\*</sup> Management fee of the fund has been amended Oct 28, 2023 through 6th supplemental OD with consent of the SECP Selling & marketing expense - for the period ended November, 2023, PKR Mn 0.506

# Alfalah Stable Return Fund - Plan 8

Leverage: Nil

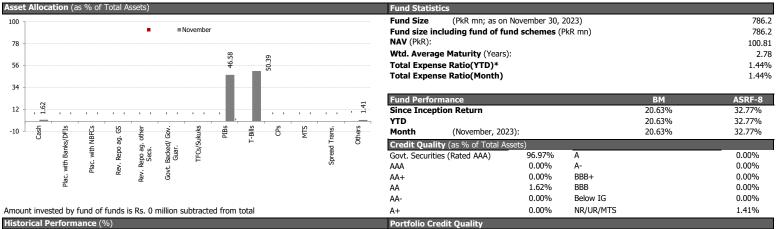
AMC Rating: "AM2++" by PACRA 31-Aug-23

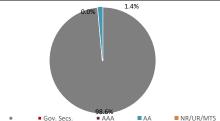
Back end Load: 0.00%

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### Basic Information of the plan Category: Fixed Return Risk Profile: Low Khaldoon Bin Latif Chief Executive Officer Fund Type: Open Ended Management Fee: up to 1.50% per Ayub Khuhro **Chief Investment Officer** Benchmark: 70% three (3) months PKRV rates + 30% annum of the average daily net assets **Chief Financial Officer** Faisal Ali Khan three (3) months average deposit rate of comparable Min. Initial Investment: PKR 500/-Shariq Mukhtar Hashmi **Chief Compliance Officer** period of the Plan, of three (3)-AA rated Scheduled Bank Min. Subseq. N/A **Muddasir Ahmed Shaikh Head of Equities** as selected by MUFAP Trustee: CDC Pakistan Limited Mustafa Kamal Head of Fixed Income Launch Date: November 21, 2023 Auditor: A.F Ferguson & Co. Pakistan Shams-ud-din Shah, CFA, FCCA **Head of Research** Par Value: PKR 100 Listing: Pakistan Stock Exchange **Omar Mukhtar** Head of Risk Pricing: Forward Dealing Days: Monday - Friday Salman Jawaid **Fund Manager Fixed Income Funds** Front end Load: 0.00% Cut-off Time: 9:00 am - 4:00 pm

**Anil Kumar** 





Jr. Fund Manager Equity Funds

Details of Non-Compliant Investments													
Name			Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
Monthly Returns	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23
ASRF-8	-	-	-	-	-	- Apr 25		-	-	- Aug 20	- JCP 23	-	32.77%
BM	_	-	-	-	-	-	-	-	-	-	-	-	20.63%

Dispute Resolution/Complaint Handling "Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

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<sup>\*</sup>This include 0.140% representing government levy and SECP Fee

<sup>\*\*</sup>Actual Management fee charge 0.75% of net assets

<sup>\*\*\*</sup> Management fee of the fund has been amended Oct 28, 2023 through 6th supplemental OD with consent of the SECP Selling & marketing expense - for the period ended November, 2023, PKR Mn 0.086

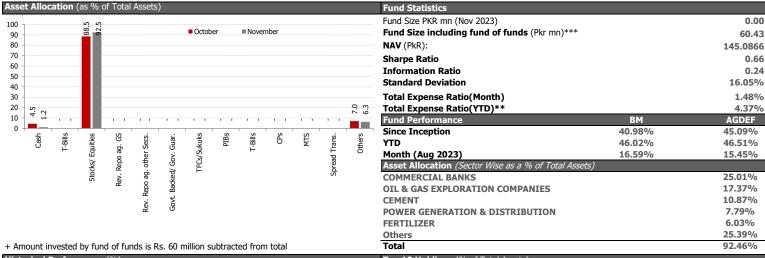
# Alfalah GHP Dedicated Equity Fund

AMC Rating: "AM2++" by PACRA 31-Aug-23

## Investment Objective

Alfalah GHP Dedicated Equity Fund (AGDEF) is an Open-end Equity Fund. The objective of AGDEF is to provide 'Fund of Funds' Schemes an avenue for investing in Equities.

## **Basic Information** Khaldoon Bin Latif **Chief Executive Officer** Category: Equity Scheme Management Fee: Upto 3% per annum of the average **Avub Khuhro** Chief Investment Officer Fund Type: Open Ended daily net assets of the Scheme Noman Soomro Chief Operating Officer Benchmark: KSE 100 Index Min. Initial Investment: PKR 10,000/-Shariq Mukhtar Hashmi **Chief Compliance Officer** Launch Date: Nov 28, 2022 Min. Subseq. Investment: PKR 1,000/-**Muddasir Ahmed Shaikh Head of Equities** Par Value: PKR 100/-Trustee: CDC Pakistan Limited Mustafa Kamal **Head of Fixed Income** Pricing: Forward Day Auditor: AF Ferguson & Co. Pakistan Shams-ud-din Shah, CFA, FCCA **Head of Research** Sales Load\*: 1.50% Listing: Pakistan Stock Exchange **Omar Mukhtar** Head of Risk Dealing Days: Monday - Friday Risk profile: High Salman Tawaid **Fund Manager Fixed Income Funds** Leverage: Nil Cut-off Time: 9:00 am - 4:00 pm Anil Kumar, CFA Jr. Fund Manager Equity Funds





		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23
AGDEF	-0.76%	17.10%	-7.30%	3.94%	12.49%	15.45%
BM	0.30%	15.88%	-6.31%	2.73%	12.30%	16.59%

## Dispute Resolution/Complaint Handling

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## Disclaime

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<sup>\*</sup> Management Company may waive the Front-end Load fully or partially at its own discretion to any investor

<sup>\*\*</sup> This include 0.4827% representing government levy and SECP Fee.

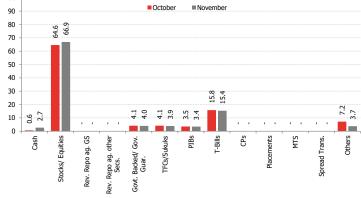
<sup>\*\*\*</sup> Management fee of the fund has been amended from Oct 28, 2023 through first supplemental OD with consent of the SECP

# Alfalah GHP Value Fund

AMC Rating: "AM2++" by PACRA 31-Aug-23

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

## **Basic Information** Management Fee: Upto 3% of the average **Khaldoon Bin Latif Chief Executive Officer** Category: Asset Alloc. Scheme Ayub Khuhro **Chief Investment Officer** Fund Type: Open Ended Min. Initial Investment: PKR 500/-Faisal Ali Khan **Chief Financial Officer** Benchmark: Weighted average of KSE-100 Min. Subseq. Investment: PKR 100/-Shariq Mukhtar Hashmi **Chief Compliance Officer** Index and 6-months PKRV rate based on Trustee: CDC Pakistan Limited **Muddasir Ahmed Shaikh Head of Equities** actual allocation of the fund Auditor: A.F Ferguson & Co Mustafa Kamai Head of Fixed Income Launch Date: October 29, 2005 Listing: Pakistan Stock Exchange Shams-ud-din Shah, CFA, FCCA Head of Research Par Value: PKR 50/-Dealing Days: Monday - Friday Omar Mukhtar Head of Risk Pricing: Forward Day Cut-off Time: 9:00 am - 4:00 pm **Fund Manager Fixed Income Funds** Salman Jawaid Sales Load: 3.00% Leverage: Nil **Anil Kumar** Jr. Fund Manager Equity Funds Risk Profile: High 100 Fund Size PKR mn (Nov 2023) October ■ November Fund Size including fund of fund schemes: (Pkr mn) 242.04 90 80 64.6 66.9 Sharpe Ratio\* 70 Information Ratio



242.04 65.65 0.98 -0.04 Standard Deviation\* 11.35% Total Expense Ratio(YTD)\*\*\* 4.64% Total Expense Ratio(Month) 5.02%

Since Inception**	8.49%	9.38%
YTD	6.00%	34.64%
Month (Nov 2023)	11.58%	11.50%
Asset Allocation (Sector Wise as a % of	Total Assets)	
Commercial Banks		19.42%
Oil & Gas Exploration Companies		12.49%
Cement		6.46%
Oil & Gas Marketing Companies		6.39%
Power Generation & Distribution		5.97%
Others		16.19%
Total		66.93%

Histo	orical Performance (%)		
100	■AGVF	■BM	
80	=AGVI	= 511	
60			
40		28.5	29.2

FY21

Amount invested by fund of funds is Rs. 0 million subtracted from total

FY20<sub>o</sub>



<b>Details of Non-Compliant Inve</b>	estments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

0.0

FY22

<b>Monthly Retur</b>	ns												
	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23
AGVF	1.41%	-2.74%	0.26%	0.19%	0.82%	2.81%	0.10%	0.19%	12.49%	-4.87%	2.67%	9.90%	11.50%
ВМ	2.20%	-2.44%	1.04%	0.29%	-0.25%	3.17%	0.54%	0.99%	10.85%	-3.84%	2.50%	8.94%	11.58%

# **Dispute Resolution/Complaint Handling**

Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

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AGVF

<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

<sup>\*\*\*</sup>This include 0.2985% representing government levy and SECP Fee.

<sup>\*\*\*</sup>Management fee of the fund has been amended from Oct 28, 2023 through 7th supplemental OD with consent of the SECP

# Alfalah Financial Value Fund Plan-1

AMC Rating: "AM2++" by PACRA 31-Aug-23

## **Investment Objective**

**Basic Information** 

The investment objective of the Fund is to seek long term capital appreciation through investments in equity stock, fixed income, Money Market, bank deposits primarily from the financial sector/segment/industry and any other instrument as defined in Constitutive documents

Category: Asset Alloc. Scheme Fund Type: Open Ended

Benchmark: Weighted average of KSE-100 Index and 6-months PKRV rate based on actual allocation of the fund

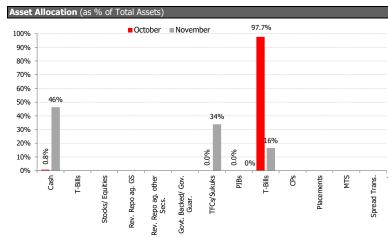
Launch Date: October 19, 2023 Par Value: PKR 50/-Pricing: Forward Day Sales Load: 3.00% Risk Profile: High

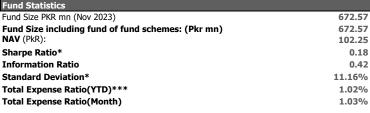
Management Fee: upto 4% Min. Initial Investment: PKR 500/-Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co. Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Leverage: Nil

**Investment Committee** Khaldoon Bin Latif **Chief Executive Officer Avub Khuhro** Chief Investment Officer Faisal Ali Khan **Chief Financial Officer** Shariq Mukhtar Hashmi **Chief Compliance Officer** . Muddasir Ahmed Shaikh Head of Equities Mustafa Kamal **Head of Fixed Income** Shams-ud-din Shah, CFA, FCCA **Head of Research Omar Mukhtar** Head of Risk

Salman Jawaid **Fund Manager Fixed Income Funds Anil Kumar** Jr. Fund Manager Equity Funds





Fund Performance	ВМ	AGFVF
Since Inception**	2.50%	2.50%
YTD	2.50%	2.50%
Month (Nov 2023)	1.77%	1.75%
Asset Allocation (Sector Wise as a % of Total	Assets)	

33.82% Commercial Banks

Amount invested by fund of funds is Rs. 0 million subtracted from total

**Historical Performance** (%)

Top 10 Holdings (% of Total Assets)	
Bank Al-Habib Ltd TFC Tier-I	7.93%
Soneri Bank Ltd TFC4 261222	6.66%
Askari Bank td TFC 030718	6.24%
Bank Alfalah Limited - TFC 260318	5.86%
Habib Bank Limited TFC2 260919	5.65%
United Bonk Ltd Additionol-Tier7 TFC 290119	1.48%

<b>Details of Non</b>	-Compliant I	nvestments											
			_		Value before		Provisioning		Value after		% Gross		% Net
Name			Туре		Provisioning		Held, if any		Provisioning		Assets		Assets
Marilla Bata													
Monthly Retur													
	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23
AGFVF	-	-	-	-	-	-	-	-	-	-	-	0.74%	1.75%
BM	-	-	-	-	-	-	-	-	-	-	-	0.72%	1.77%

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<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

<sup>\*\*\*</sup>This include 0.1917% representing government levy and SECP Fee.

# Alfalah GHP Prosperity Planning Fund

**Fund: Not Yet Rated** 

AMC Rating: "AM2++" by PACRA 31-Aug-23

Alfalah GHP Prosperity Planning Fund is an Open-ended Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Collective Investment Scheme in line with the risk tolerance of the investor.

Basic Informat	tion				Investm <u>e</u> r	nt Committee					
Category: Fund Fund Type: Ope Benchmark AGHP CAP: Wei	of Funds Scheme en Ended ighted average return of KSE 100 an the basis of actual investments in	Min. Initial I Min. Subseq. Trustee: CDC	t Fee: 1.75%* nvestment: PKR 500/- Investment: PKR 100/- Pakistan Limited		Khaldoon Bi Ayub Khuhr Faisal Ali Kh Shariq Mukl Muddasir Al Mustafa Kai	n Latif o nan ntar Hashmi nmed Shaikh nal	Chief In Chief F Chief C Head o Head o	xecutive Off nvestment ( inancial Offi ompliance ( f Equities of Fixed Inco	Officer icer Officer		
	ries. eighted average return of KSE 100 ar		: Sep 11, 2015			lin Shah, CFA, FC					
	on the basis of actual investments in	rai vaiue. 10			Omar Mukh		Head o				
underlying schen		Auditor: 1005	suf Adil Chartered Accountant	S	Salman Jaw				ed Income Fur	ıds	
	eighted average return of KSE 100 inc		Monday - Friday		Anil Kumar,	CFA	Jr. Fun	d Manager	Equity Funds		
	BOR on the basis of actual investmen	LISTING: PAKIS	stan Stock Exchange								
underlying schen		Cut-on mine	: 9:00 am - 4:00 pm		Risk Profile:						
Pricing: Forward		Leverage: Nil			AGPPF-Activ	е		High			
	Front end load: 2%		e Back end load: 1.50%		AGPPF-Mode			Mediu	m		
	ate Front end load: 1.5%		erate Back end load: 1%		AGPPF-Cons			Mediu			
	vative Front end load: 1.5%	AGPPF-Cons	ervative back end load: 0.5	50%				wicalu			
Alfalah GH <u>P Pr</u>	rosperity Planning Fund - Active	Allocation Plan (Hol	dings as % of Total A <u>ssets)</u>		Alfalah GH	IP Active Allocat	tion Plan				
	Holdi	ngs			Fund Size	(PkR mn; as on N		):		57.28	
	October	November			NAV (PkR):					117.7339	
Cash	0.13%	0.15%				nse Ratio(YTD)				0.55%	
Equity	57.85%	42.32%			Total Expe	nse Ratio(Mont	h)			0.74%	
Income	31.26%	47.77%			•	-					
Money Market	9.25%	8.57%			Performan	ice		ВМ		AGAAP	
Others	1.51%	1.19%				ption Return**	***	9.70%		6.87%	
Total	100.00%	100.00%			YTD	-		27.58%		24.43%	
					Month			9.32%		8.43%	
Alfalah GHP Pr	rosperity Planning Fund - Moder	rate Allocation Plan	(Holdings as % of Total Asset	rs)	Alfalah GH	IP Moderate Allo	ocation Pla	n			
Amaian GHF FI	Holdir		(Holdings as 70 of Total Asset			(PkR mn; as on N				23.43	
	October	ngs November			NAV (PkR):		UV 3U, 2U23	<i>j</i> ·		23.43 117.5059	
Cash	0.69%	14.34%					***			0.58%	
						nse Ratio(YTD)					
Equity	33.74%	22.10%			i otal Expe	nse Ratio(Mont	n)			0.85%	
Income	56.38%	54.51%									
Money Market		3.85%			Performan			BM		AGMAP	
Others	4.00%	5.19%				ption Return**	***	10.73%		8.21%	
Total	100.00%	100.00%			YTD			19.49%		19.02%	
					Month			6.44%		6.17%	
Alfalah GHP Pi	rosperity Planning Fund - Conse	ervative Allocation Pl	an (Holdings as % of Total A	ssets)		IP Conservative					
	Holdi	ngs				(PkR mn; as on N	ov 30, 2023	):		245.73	
	October	November			NAV (PkR):					115.4738	
Cash	0.01%	0.01%				nse Ratio(YTD)				0.56%	
Equity	15.37%	14.95%			Total Expe	nse Ratio(Mont	h)			0.77%	
Income	38.02%	36.98%									
<b>Money Market</b>	45.69%	44.43%			Performan	<u>ice</u>		BM		AGCAP	
Others	0.91%	3.64%				ption Return**	***	10.88%		8.50%	
Total	100.00%	100.00%			YTD			14.15%		10.80%	
					Month			3.76%		2.78%	
Details of Non	-Compliant Investments										
2 24115 57 11011			Value before		Provisioning	y Va	lue after		% Gross		% Net
Plan Name	Allocation	Туре	Provisioning		Held, if any	Pro	visioning		Assets		Assets
Alfalah GHP A	ctive Allocation Plan (Monthly R	Returns)									
	Nov-22 Dec-22		Feb-23 Mar-23	Apr-23	May-23		Jul-23	Aug-23	Sep-23	Oct-23	Nov-23
AGAAP	0.86% -1.70%		0.53% 1.26%		0.34%		7.30%	-3.53%	2.95%	7.68%	8.43%
BM	1.61% -1.44%	1.22%	0.92% -0.03%	2./8%	. 0.78%	1.05%	8.71%	-2.76%	2.35%	7.87%	9.32%
Alfalah GHP M	loderate Allocation Plan (Month	ly Returns)									
	Nov. 22 Doc. 32	1am 22	Foli 22 May 22	Ann 22	May 22	Jun 22	1	A 33	Can 22	Oat 22	Nov. 33

# 1.33% Dispute Resolution/Complaint Handling

0.94%

0.93%

0.00%

0.71%

0.83%

nservative Allocation Plan (Monthly Returns)

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1.91%

1.93%

1.66%

1.90%

1.10%

1.52%

1.72%

1.30%

1.34%

1.57%

1.50%

5.35%

5.31%

3.26%

3.50%

0.77%

0.96%

1.33%

1.32%

1.42%

1.44%

0.87%

1.37%

1.10%

1.47%

AGMAP

ВМ

AGCAP

lfalah GHP Co

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-1.46%

0.36%

0.76%

2.56%

2.06%

1.93%

5.29%

1.93%

3.48%

6.17%

2.78%

3.76%

<sup>\*</sup> Not Applicable, if invested in funds managed by AGIML

<sup>\*\*</sup>AGAAP: This include 0.0586% representing government levy and SECP Fee

<sup>\*\*\*\*</sup>AGMAP: This include 0.0308% representing government levy and SECP Fee \*\*\*\*AGCAP: This include 0.0656% representing government levy and SECP Fee

<sup>\*\*\*\*\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

# Alfalah GHP Pension Fund

**Fund: Not Yet Rated** 

AMC: "AM2++" by PACRA 31-Aug-23

The objective of introducing Alfalah GHP Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

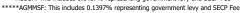
Khaldoon Bin Latif Chief Executive Officer Category: Voluntary Pension Fund Scheme Dealing Days: Monday - Friday Ayub Khuhro Chief Investment Officer Fund Type: Open Ended Par Value: 10 Pricing Mechanism: Forward Launch Date: November 08, 2016 Faisal Ali Khan Chief Financial Officer Shariq Mukhtar Hashmi Chief Compliance Officer Min. Initial Investment: PKR 500/ Frontend load: 2.50% Muddasir Ahmed Shaikh **Head of Equities** Min. Subseq. Investment : PKR 100/-Backend load: Nil Mustafa Kamal Head of Fixed Income Trustee: CDC Pakistan Limited Management Fee: Upto 1.25%\*\* Shams-ud-din Shah, CFA, FCCA **Head of Research** Auditor: Yousuf Adil Chartered Accountants Omar Mukhtar Head of Risk Cut-off Time: 9:00 am - 4:00 pm Salman Jawaid Fund Manager Fixed Income Funds Anil Kumar, CFA Jr. Fund Manager Equity Funds Alfalah GHP Equity Sub Fund Top Ten Holdings (as a % of total assets) Sector Allocation (as a % of total assets) Asset Allocation (as a % of total assets) The Hub Power Company Limited 7.33% **Commercial Banks** 24.28% United Bank Limited 5.41% Oil & Gas Exploration Companies 14.32% Pakistan Petroleum Limited 4.53% 10.78% 1.61% 3.14% Mari Petroleum Company Limited 4.39% **Power Generation & Distribution** 8.26% 7.74% Meezan Bank Limited 4.18% Fertilizer Habib Bank Limited 3.54% Others 29.87% MCB Bank Limited 3.51% Engro Corporation Limited 3.44% 2.87% Fund Size (PKR Mn.) 53.7102 Lucky Cement Limited Pakistan State Oil Company Limited 2.79% NAV 115 481 Year To Date Return 47.35% Since Inception Return\* 2.10% ■ Bank Balance ■ Equity Investment ■ Others Expense ratio (month) 2.08% Expense ratio (YTD)\*\*\* 2.08% Alfalah GHP Debt Sub Fund Asset Allocation (as a % of total assets) Asset Allocation (as a % of total assets) ■ October November ■ October ■ November 80.10% 76.66% 80.10% 60.10% 60.10% 41.40% 40.82% 40.10% 40 10% 25.14% 20.10% 0.44% 0.46% 5.55% 0.10% 0.10% TFCs/Sukuks T-Bills CPs/ST Sukuks Fund Size (PKR Mn.) 63.0394 Fund Size (PKR Mn.) 126.9611 NAV 176.386 NAV 182.082 Year To Date Return 20.47% Year To Date Return 21.57% Since Inception Return<sup>3</sup> 8.56% Since Inception Return<sup>3</sup> 9.06% 1.74% Expense ratio (month) 1.45% Expense ratio (month) Expense ratio (YTD)\* Expense ratio (YTD)\*\*\*\*\* .73% Value before Provisioning Value after % Gross % Net Held, if any Type Provisioning Provisioning Name Assets Alfalah GHP Debt Sub Fund - Details of Non-Compliant Investmen Provisioning Value after % Net Value before % Gross Type Provisioning Held, if any Provisioning Name Assets Assets Alfalah GHP Money Market Sub Fund - Details of Non-Compliant Ir Value before **Provisioning** Value after % Gross % Net Held, if any Type Provisioning Provisioning Name Assets Assets Oct-22 Jan-23 Feb-23 Mar-23 Jul-23 Aug-23 Sep-23 Oct-23 Nov-22 Dec-22 May-23 Jun-23 Nov-23 AGPESE 1.43% 2.44% -4.10% 0.32% 0.83% -0.44% 16.31% 3.00% 16.34% Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 May-23 Jun-23 Jul-23 Aug-23 Sep-23 Oct-23 Nov-23 AGPDSF 11 03% 17 94% Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 May-23 Jun-23 Jul-23 Aug-23 Sep-23 Oct-23 Nov-23

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<sup>\*\*\*\*</sup>AGDSF: This includes 0.1417% representing government levy and SECP Fee



<sup>\*</sup> Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

<sup>\*\*</sup>AGPF Mgi Fee has been revised from Aug 24, 2022 through 2nd supplemental OD
\*\*Actual Management fee charged: 0.75% of net assets for Debt and Money market sub funds, 1.25% of net assets for Equity sub fund

<sup>\*\*\*</sup>AGESF: This includes 0.2064% representing government levy and SECP Fee

# Alfalah GHP Consumer Index Exchange Traded Fund

AMC Rating: "AM2++" by PACRA 31-Aug-23

## Investment Objective

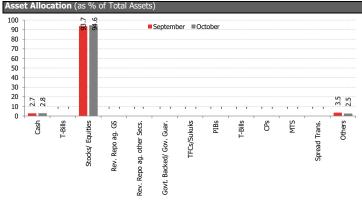
Alfalah Consumer Index Exchange Traded Fund (ACIETF) is an open-ended scheme that is traded on Pakistan Stock Exchange and shall aim to track the performance of the Benchmark index. The index shall be periodically re-balanced & reconstituted as specified in the offering document in order to provide long-term capital appreciation and dividends yield to the investors.

## **Investment Committee** Khaldoon Bin Latif **Chief Executive Officer** Category: Exchange Traded Fund Management Fee: 0.25% Ayub Khuhro **Chief Investment Officer** Fund Type: Open Ended Min. Initial Investment: PKR 5,000/-Faisal Ali Khan Chief Financial Officer Benchmark: Alfalah Consumer Index Min. Subseq. Investment: PKR 1,000/-Shariq Mukhtar Hashmi Chief Compliance Officer Launch Date: January 17, 2022 Trustee: CDC Pakistan Limited **Head of Equities Muddasir Ahmed Shaikh** Par Value: 5 Auditor: AF Ferguson & Co. Pakistan Mustafa Kamal **Head of Fixed Income** Pricing: Backward Pricing Listing: Pakistan Stock Exchange Shams-ud-din Shah, CFA, FCCA Head of Research Risk Profile: High Dealing Days: Monday - Friday Omar Mukhtar Head of Risk Leverage: Nil Cut-off Time: 9:00 am - 4:00 pm **Fund Manager Fixed Income Funds** Salman Jawaid Sales Load: 0.50% Anil Kumar, CFA Jr. Fund Manager Equity Funds

**Fund Performance** 

Since Inception

Total



**Fund Statistics** Fund Size PKR mn (Nov 2023) 11.35 Fund Size including AGIML Investment (Pkr mn) 46.46 NAV (PkR): 10.280 Sharpe Ratio\* 0.50 Information Ratio\* -0.03 Standard Deviation\* 23.51% Total Expense Ratio(YTD)\*\* 2.73% Total Expense Ratio(Month) 2.90%

ACIETF

2.80%

94.64%

YTD	56.13%	53.43%
Month (Nov 2023)	20.18%	19.95%
Asset Allocation (Sector Wise as a % of	Total Assets)	
Cement		33.40%
Oil & Gas Marketing Companies		18.02%
Textile Composite		17.26%
Engineering		11.81%
Food & Personal Care Products		6.50%
Others		7.66%

6.35%

		■ ACIETF	≡BM	
0 0.0				
0 0.0 <b>FY20</b>	0	0.0 <b>FY21</b>		FY23

+Amount invested by fund of funds is Rs. 0 million subtracted from total

Top 10 Holdings (% of Total Assets)	
Pakistan State Oil Company Limited	9.71%
Lucky Cement Limited	9.34%
Maple Leaf Cement Factory Limited	8.74%
Interloop Limited	8.64%
Sui Northern Gas Pipelines Limited	8.31%
Cherat Cement Company Limited	7.95%
D.G. Khan Cement Company Limited	7.36%
Unity Foods Limited	5.71%
Nishat Mills Limited	5.06%
International Steels Limited	4.69%

Details of Non-Compliant In	ivestinents					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Monthly Returns													
	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23
ACIETF	-2.65%	-7.61%	-6.91%	-1.42%	2.56%	2.19%	0.92%	1.52%	18.51%	-13.10%	7.97%	15.03%	19.95%
BM	-2.53%	-8.22%	-6.87%	-1.21%	2.77%	2.58%	1.29%	1.61%	19.53%	-13.05%	8.16%	15.56%	20.18%

## Dispute Resolution/Complaint Handling

Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaint@alfalahamc.com, Contact us at 0300-0707417 or submit through our website https://www.alfalahamc.com/complain. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

## Disclaime

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved. All returns are calculated assuming reinvested dividends. Performance data does not include the cost incurred directly by an investor in the form of sales load etc. Use of the name and logo of Bank Alfalah Limited as given above does not mean that it is responsible for the liabilities/ obligations of Alfalah Asset Investment Management Limited or any investment scheme managed by it.



<sup>\*</sup> Calculated on 12-month trailing data.

<sup>\*\*</sup>This include 0.1369% representing government levy and SECP Fee.

# Alfalah Financial Sector Income Fund

Fund not yet rated

AMC Rating: "AM2++" by PACRA 31-Aug-23

The objective of the Alfalah Financial Sector Income Fund is to provide income enhancement and preservation of capital by offering different plans which will invest in prime quality Financial Sector TFCs/Sukuks, Bank deposits, spread transactions and short-term money market instruments.

Basic Information  Category: Income Scheme Fund Type: Open Ended Benchmark: 6 Month KIBOR Launch Date:August 02, 2023 Par Value: PKR 100 Pricing: Forward Day Sales Load:upto 2.00% Risk Profile: Medium Leverage: Nil	Management Fee*****upto 2.0% per annum of the average daily net assets Min. Initial Investment: PKR 500/- Min. Subseq. Investment: PKR 100/- Trustee: CDC Pakistan Limited Auditor: A.F Ferguson & Co Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm	Investment Committee  Khaldoon Bin Latif Ayub Khuhro Faisal Ali Khan Shariq Mukhtar Hashmi Muddasir Ahmed Shaikh Mustafa Kamal Shams-ud-din Shah, CFA, FCCA Omar Mukhtar Salman Jawaid Anil Kumar  Chief Envestment Officer Chief Financial Officer Chief Compliance Officer Head of Equities Head of Fixed Income Head of Research Head of Risk Fund Manager Fixed Income Funds Jr. Fund Manager Equity Funds	
Asset Allocation (as % of Total  100% 78.09% 80% 60% 40% 40%	■October ■November  39.91%  18.668  1.11292%	Fund Statistics Fund Size (PkR mn; as on Nov 30, 2023): Fund Size including fund of funds (PkR mn) NAV (PkR): Wtd. Average Maturity (Years): Total Expense Ratio(YTD)** Total Expense Ratio(Month)	3,966.10 3,966.10 107.6119 2.09 1.98% 2.24%
Cash Plac. with Banks/DFIs Plac. with NBFCs Rev. Repo ag.	GS Rev. Repo ag. other Secs. Govt. Backed/ Gov. Guar. TFCs/Sukuks PIBs T-Bills CPs MTS Spread Trans.	Fund Performance	AFSIF 24.51% 24.51% 24.51% 0.00% 0.00%
+Amount invested by fund of fun Historical Performance (%)	nds is Rs0 million subtracted from total	AA+ 9.96% BBB  AA 0.00% NR/UR  AA- 0.00% A+ 28.85% A 10.37%  TFC/Sukuk Holdings (% of Total Assets)  Kashif Foundation 10102023	0.00% 2.60%

Details of Non-Compliant Investments****													
			Value before Provisioning				Value after Provisioning	% Gross Assets		% Net Assets			
							.,, .,						
Monthly Re	aturne												
Pionelly Re	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23
AFSIF	-	-	-	-	-	-	-	-	-	-	-	25.95%	24.51%
BM	-	-	-	-	-	-	-	-	-	-	-	22.49%	21.55%

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Selling & marketing expense for the period ended November, 2023, PKR Mn 3.920



<sup>\*</sup> Since Inception return is calculated on Compound Annual Growth Rate (CAGR).
\*\* This include 0.134% representing government levy and SECP Fee.

<sup>\*\*\*\*</sup> Management fee of the fund has been amended Aug 01, 2022 through 7th supplemental OD with consent of the trustee

<sup>\*\*\*\*\*</sup> Management fee charged 0.61%



Alfalah Asset Management limited (formerly Alfalah GHP Investment Management limited)

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