

# **ALFALAH GHP**

### March, 2014

# Fund Managers' Report

## Economic & Capital Markets Review

### **Economic Review & Outlook**

8MFY14 current account deficit increased to USD 2.0 billion as opposed to USD 0.8 billion during the same period last year. The main cause for this is the shortfall in CSF receipts which stood at USD 1.8 billion during 8MFY13 versus only USD 0.7 billion this year. Both exports and imports grew by 4% during the period leading to a 5% rise in trade deficit. Heavy inflows of USD 1.5 billion on account of the Pakistan Development Fund – in the form of a grant helped the PKR gain strong traction vs. the USD and led to a 6.5% appreciation in the value of the PKR during the month. We view this PKR appreciation as a positive for future levels of CPI.

CPI Inflation for the month at 8.53% YoY was slightly higher than expected with a 0.96% MoM appreciation. Core inflation further dipped in March to 7.6%. Cumulative 9MFY14 CPI numbers now stand at 8.6%, reflecting a real interest rate of 1.4%.

### **Money Market Review & Outlook**

Due to lower than expected external flow in FY14YTD, the government's reliance on SBP borrowing has increased. Budgetary borrowing till March 21, 2014 had reached PKR 680 billion as opposed to only PKR 139 billion in the same period last year. However, the PIB auction on March 26, 2014 saw record participation of PKR 540 billion by banks against the target of PKR 60 billion, which along with PKR 527 billion picked up in the two T-bill auctions during the month, will likely enable the quarterly SBP borrowing retirement target given by IMF to be met.

Given the current economic scenario, our base case is for 50bps cut in the benchmark policy rate in the next monetary policy statement in May-14, however maintenance of status quo remains a possibility. With inflation expected to dip going forward, clarity over further receipts under PDF head, Euro bonds/GDR, possible Oil credit facility and receipt of dollar proceeds portion of telecom auction would set the trigger for further monetary policy direction.

### **Equity Market Review & Outlook**

The KSE-100 posted a strong rally of 5.3% during the month to close at 27,159 points with average daily traded volume showing a slight 9% rise MoM at 153 million shares. The KSE's net performance for the year now stands at 29.3% for the period Jul 2013 – Mar 2014. Pharmaceuticals and Auto sectors logged in the biggest outperformance while Textile stocks were the biggest underperformer in March, mainly due to PKR appreciation witnessed in the month.

The rally was driven by local buying as FIPI turned negative for the month after 5 successive months of positive numbers. Continued foreign selling in the Cement and Textile sectors led to a net outflow of USD 5.2 million during the month, despite foreigners remaining net buyers in banking stocks during the month.

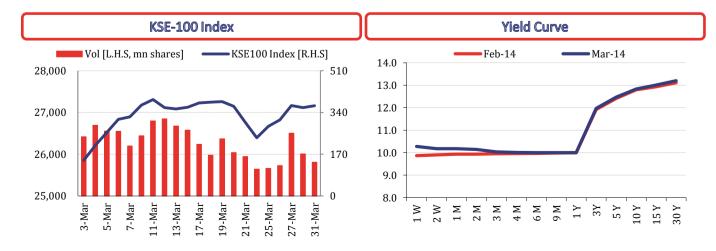
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# **IGI Money Market Fund**

#### **Investment Objective**

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

Fund Basic Information	
Category: Money Market Scheme	Management Fee: 0.80%
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-
Benchmark: Avg. 3 Mth Dep. Rates of	Min. Subseq. Investment: PKR 1,000/-
3 "AA" Rated Banks	Trustee: CDC Pakistan Limited
Launch Date: May 27, 2010	Auditor: E&Y, Ford Rhodes Sidat Hyder
Par Value: 100	Listing: Lahore Stock Exchange
Pricing: Forward Day	Dealing Days: Monday - Friday
Sales Load: 1.00%	Cut-off Time: 9:00 am - 3:00 pm
Risk Profile: Low	Leverage: Nil

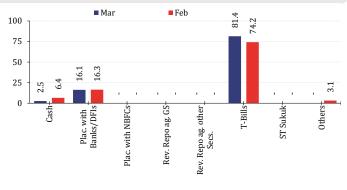
<b>Investment Committe</b>	e	
Chairperson	Maheen Rahman	Chief Executive Officer
Member	Syed Muhammad Zeeshan	Chief Financial Officer
Secretary	Ather Husain Medina	Chief Investment Officer
Member	Muddasir Ahmed Shaikh	Portfolio Manager
Member	Nabeel Malik	Portfolio Manager
Member	Syed Saifullah Kazmi	Portfolio Manager
Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance

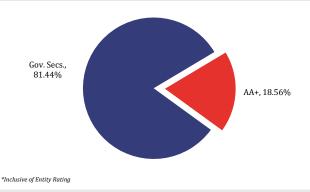
Fund Statistics	
Fund Size (PkR mn; as on March 31st, 2014):	3,191
<b>NAV</b> ( <i>PkR</i> ):	101.0379
Wtd. Average Maturity (months):	1.01

Fund Performance	IGI MMF	ВМ
YTD:	7.90%	6.77%
Month (March'14):	8.40%	7.38%

#### Asset Allocation (as % of Total Assets)

#### **Portfolio Credit Quality**





#### **Fund Activity**

IGIMMF generated a MTD return of 8.40% and YTD return of 7.90% for the period under review.

The fund increased its exposure in T-Bills to 81% during the month. Due to tight liquidity, the shorter term paper was providing higher yields, thus the fund built up the portfolio in the shorter tenors, which resulted in reducing the duration of the fund. The remainder liquidity was invested in placements with banks / DFIs at superior rates,

Going forward, the fund will aim to increase its duration, which will allow the capture of more stable yields that have remained relatively unaffected by adverse revaluation fluctuations in the shorter tenors...

#### **Details of Non Compliant Investments** % of Value of Investment Provisioning Held, Value of Investment Gross % of Net

#### **FY14 Rolling Returns**

		Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
IGI	MMF	7.52%	7.08%	6.88%	7.71%	7.05%	8.02%	8.35%	8.24%	8.40%				7.90%
F	BM	6.00%	6.00%	5.77%	6.50%	6.50%	7.47%	7.18%	7.38%	7.38%				6.77%

#### MUFAP's Recommended Format

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 17.028mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs. 0.5391 / 0.57%. The YTD sum provided in this regard stands at Rs. 3,288,376 had this provision not been made, the YTD return would be higher by Rs. 0.1041 / 0.11%. For details, investors are advised to read the latest Financial Statements of the Scheme.



# Alfalah GHP Cash Fund

#### Rating: AAA (f) by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

Fund Basic Information		Investment Committee				
Category: Money Market Scheme Management Fee: 1.00%		Chairperson	Maheen Rahman	Chief Executive Officer		
Fund Type: Open Ended	Fund Type: Open Ended Min. In. Inv.: PKR 25,000/- (G); PKR 100,000/- (I) M		Member	Syed Muhammad Zeeshan	Chief Financial Officer	
<b>Benchmark:</b> 70% 3M PKRV + 30%	Min. Subs. Inv.: PKR 5,000/- (G); PKR 50,0	000/- (I)	Secretary	Ather Husain Medina	Chief Investment Officer	
3M Dep. Rate - SECP Ap. Exp.	Trustee: MCB Financial Services Limited		Member	Muddasir Ahmed Shaikh	Portfolio Manager	
Launch Date: March 12, 2010	Auditor: KPMG Taseer Hadi		Member	Nabeel Malik	Portfolio Manager	
Par Value: PKR 500	Listing: Karachi Stock Exchange		Member	Syed Saifullah Kazmi	Portfolio Manager	
Pricing: Forward Day	Dealing Days: Monday - Friday		Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance	
Sales Load: NA Risk Profile: Low	Cut-off Time: 9:00 am - 11:00 am Leverage: Nil					
<b>Fund Statistics</b>			Fund Performance	AGCF	ВМ	
Fund Size (PkR mn; as on March	h 31st, 2014) :	2,559	YTD:	7.82%	6.98%	
NAV (PkR): Wtd. Average Maturity (month	ns):	500.60 1.17	Month (March'14):	8.25%	7.63%	
Asset Allocation (as % of Total	Assets)		Portfolio Credit Qual	lity		
100 75 - 50 -	86.4 83.1.		Gov. Secs.,			

86.36%

#### **Fund Activity**

Rev. Repo ag. GS-Rev. Repo ag. other\_ Secs.

Plac. with NBFCs-

FFCs/Sukuks-

Govt. Backed/ Gov.\_ Guar.

AGCF generated a MTD return of 8.25% and YTD return of 7.82% for the period under review, comfortably outperforming its benchmark on both counts.

The fund kept it's asset allocation relatively unchanged during the month with an 86% exposure to T-bills. The remainder was placed with banks / DFIs at premium rates to boost net return of the fund. The fund's cash holdings were kept to a minimum during the period in order to maximize returns by staying fully invested in higher yield instruments.

Going forward, the fund will aim to increase its duration to the maximum allowable limit of 45 days. This will allow the capture of more stable yields that have remained relatively unaffected by adverse revaluation fluctuations in shorter tenors.



#### **FY14 Rolling Returns** Mar-14 6.89% 6.79% 8.27% 8.07% 8.25% 7.82% AGCF 7.30% 7.02% 8.01% 8.01% BM6.39% 6.42% 6.50% 6.75% 6.85% 7.40% 7.63% 6.98% 7.45% 7.41%

MUFAP's Recommended Format

AA+, 13.12%

AA, 0.35%

NR/UR, 0.16%

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 15.113mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.29.4955 / 6.24%. For details, investors are advised to read the latest Financial Statements of the Scheme.



### **IGI Income Fund**

#### Rating: "A+(f)" by PACRA

#### **Investment Objective**

Leverage: Nil

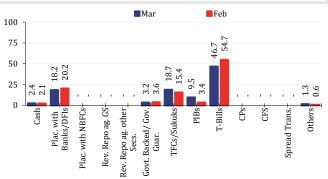
The investment objective of IGI Income Fund (IGIIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

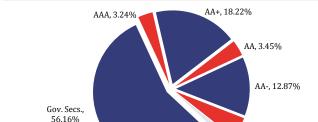
<b>Fund Basic Information</b>	
Category: Income Scheme	Management Fee: 1.25%
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-
Benchmark: 6 Month KIBOR	Min. Subseq. Investment: PKR 1,000/-
Launch Date: April 14, 2007	Trustee: CDC Pakistan Limited
Par Value: 100	Auditor: E&Y, Ford Rhodes Sidat Hyder
Pricing: Forward Day	Listing: Lahore Stock Exchange
Sales Load: 1.00%	Dealing Days: Monday - Friday
Risk Profile: Low	Cut-off Time: 9:00 am - 3:00 pm

Investment Com	nittee	
Chairperson	Maheen Rahman	Chief Executive Officer
Member	Syed Muhammad Zeeshan	Chief Financial Officer
Secretary	Ather Husain Medina	Chief Investment Officer
Member	Muddasir Ahmed Shaikh	Portfolio Manager
Member	Nabeel Malik	Portfolio Manager
Member	Syed Saifullah Kazmi	Portfolio Manager
Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance

Fund Statistics		<b>Fund Performance</b>	IGI IF	ВМ
Fund Size (PkR mn; as on March 31st, 2014):	1,563	YTD:	8.10%	9.67%
NAV (PkR): Wtd. Average Maturity (months):	102.8389 18.73	Month (Mar '14):	9.61%	10.11%

#### **Asset Allocation** (as % of Total Assets)





\*Inclusive of Entity Rating

**Portfolio Credit Quality** 

#### **Fund Activity**

During the month, IGIIF generated an MTD return of 9.61% and YTD return of 8.10%, up significantly from February's return of 7.52%.

During the month, the fund increased its duration to 18.73 months by increasing its exposure in PIBs to 9.5% and in TFCs/Sukuks to 21.9%, as the recent inflation numbers and Pak Rupee appreciation increase the possibility of an interest rate cut in the next Monetary Policy Statement due in May, 2014.

Going forward, we will continue to increase the duration of the fund by gradually increasing allocation to longer dated bonds.

9.28%

9.55%

5.62%

9.12%

### TFC/Sukuk Holdings (% of Total Assets)

7.52%

10.15%

10.11%

, , , , , , , , , , , , , , , , , , , ,	
Bank Alfalah Ltd (20-Feb-13)	4.10%
Wapda Sukuk - III	3.24%
NIB Bank - Pre IPO	3.14%
Faysal Bank Ltd (27-Dec-10)	3.07%
Bank Al Falah - (2-Dec-09)- Floating	2.38%
Pak Mobile Communication - (18-Apr-12)	2.17%
Engro Fertilizer Ltd (30-Nov-07)	1.57%
Bank Al Habib - (30-Jun-11)- Fixed	1.08%
Bank Al Falah - (2-Dec-09)- Fixed	0.84%
Faysal Bank Ltd (12-Nov-07)	0.32%
Total	21.90%

A+. 4.71% NR/UR, 1.34%

#### **Details of Non Compliant Investments** % of Net **Total Provisioning** Value of Investment Value of Investment % of Gross Name of Non - Compliant Investment

#### **FY14 Rolling Returns** Feb-14 Mar-14 Apr-14 May-14 Aug-13 Sep-13 7.73% 7.91% 6.42% 8.37% 10.25% 9.61%

9.78%

9.78%

#### MUFAP's Recommended Format

8.10%

9.67%

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 15.570mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.1.0116 or 1.04%. The YTD sum provided in this regard stands at Rs. 1,867,746 had this provision not been made, the YTD return would have been higher by Rs. 0.1213 or 0.13%. For details, investors are advised to read the latest Financial Statements of the Scheme.

10.15%

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.



IGI IF

BM

9.08%

# **IGI Aggressive Income Fund**

Rating: "A-(f)" by PACRA

#### **Investment Objective**

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

Category: Aggressive Income Scheme Management Fee: 1.00%

Fund Type: Open Ended Benchmark: 6 Month KIBOR

Launch Date: October 25, 2007

Acquisition Date: August 6, 2010

Par Value: 50

Pricing: Forward Day Sales Load: 1.00%

Risk Profile: Moderate

#### **Investment Committee**

Chairperson Maheen Rahman Syed Muhammad Zeeshan Member

Ather H. Medina

Secretary Member Muddasir Ahmed Shaikh

Member Nabeel Malik

Member Syed Saifullah Kazmi

Member Shariq Mukhtar Hashmi

Chief Executive Officer Chief Financial Officer Chief Investment Officer Portfolio Manager Portfolio Manager

Portfolio Manager

Head of Risk & Compliance

### **Fund Statistics**

Fund Size (PkR mn; as on March 31st, 2014):

NAV (PkR):

Wtd. Average Maturity (months): 32.34

Leverage: Nil

43.9148

Min. Initial Investment: PKR 5,000/-

Min. Subseq. Investment: PKR 1,000/-

Auditor: E&Y, Ford Rhodes Sidat Hyder

Trustee: CDC Pakistan Limited

Listing: Karachi Stock Exchange

Dealing Days: Monday - Friday

Cut-off Time: 9:00 am - 3:00 pm

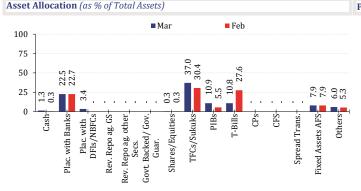
**Fund Performance** 

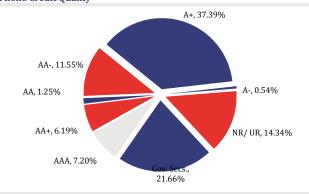
Month (March '14):

**IGI AIF** BM 9.67% 7.37% 9.83% 10.11%

#### **Portfolio Credit Quality**

862





#### **Fund Activity**

During the month, IGIAIF generated an MTD return of 9.83% and YTD return of

During the month, the fund increased its duration to 32.34 months by increasing its exposure in PIBs to 10.9% and in TFCs/Sukuks to 37.0%, as the recent inflation numbers and Pak Rupee appreciation increase the possibility of an interest rate cut in the next Monetary Policy Statement due in May, 2014.

#### TFC/Sukuk Holdings (% of Total Assets)

Bank Alfalah Limited - (20-Feb-13)				
Wapda Sukuk - III				
Engro Fertilizer - (30-Nov-07)	6.74%			
NIB TFC - Pre IPO	5.63%			
Jah. Sidd. & Co Pre IPO	2.82%			
Engro Fertilizer - (17-Dec-09)				
Askari Bank IV - 18-Nov-09				
Bank Al Habib - (30-Jun-11) - Fixed				
Summit Bank Limited	0.54%			
Bank AlFalah - (2-Dec-09) - Fixed				
Kohat Cement Sukuk - (20-Dec-07)	0.11%			
Total	37.01%			

#### **Details of Non Compliant Investments**

Name of Non – Compliant Investment	Type of Instrument	Value of Investment before Provisioning	Provisioning Held, if any	Value of Investment after Provisioning	% of Gross Asset	% of Net
Agritech Limited	<b>Equity Shares</b>	7,070,157	(4,759,231)	2,310,926	0.26%	0.27%
Fixed Assets - Avail. for Sale	Fixed Assets	100,000,000	(30,057,494)	69,942,506	7.88%	8.11%

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
IGI AIF	3.07%	4.68%	6.00%	8.25%	5.80%	9.50%	11.00%	6.62%	9.83%				7.37%
BM	9.08%	9.12%	9.28%	9.55%	9.78%	9.78%	10.15%	10.15%	10.11%				9.67%

#### MUFAP's Recommended Format

 $WWF\ Disclaimer:\ The\ Board\ of\ Directors\ of\ the\ Management\ Company\ in\ their\ meeting\ held\ in\ July\ 2013\ have\ decided\ to\ start\ prospective\ provisioning\ against\ WWF\ effective\ from\ July\ 1,\ 2013.$ The Fund/Scheme has not made provisions amounting to Rs. 4.290mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs. 0.2185 / 0.53%. The YTD sum provided in this regard stands at Rs. 880,421 had this provision not been made, the YTD return would have been higher by Rs. 0.0448 / 0.11%. For details, investors are advised to read the latest Financial Statements of the Scheme.



# Alfalah GHP Income Multiplier Fund

Rating: "A-(f)" by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Income Multiplier Fund (AGIMF) is to generate stable and consistent returns while seeking capital preservation through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Member

#### Fund Basic Information

Category: Aggressive Income Scheme
Fund Type: Open Ended
Benchmark: 12 Month KIBOR
Launch Date: June 15, 2007
Par Value: PKR 50/Pricing: Forward Day
Sales Load: 3.00%

Management Fee: 1.25%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: E&Y, Ford Rhodes Sidat Hyder
Listing: Karachi Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 5:00 pm

#### **Investment Committee**

Chairperson Maheen Rahman

Member Syed Muhammad Zeeshan
Secretary Ather Husain Medina

Member Muddasir Ahmed Shaikh

Member Nabeel Malik

Member Syed Saifullah Kazmi

Chief Executive Officer Chief Financial Officer Chief Investment Officer Portfolio Manager Portfolio Manager Portfolio Manager Head of Risk & Compliance

**Fund Statistics** 

Risk Profile: High

Leverage: Nil

 Fund Size (PkR mn; as on March 31st, 2014):
 1,069

 NAV (PkR):
 50.0382

 Wtd. Average Maturity (months):
 4.96

 Fund Performance
 AGIMF
 BM

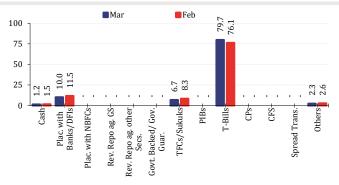
 YTD
 10.47%
 10.06%

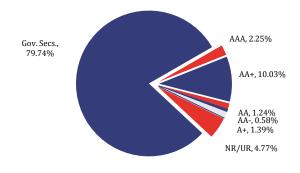
 Month (March '14):
 13.18%
 10.41%

Shariq Mukhtar Hashmi

#### **Asset Allocation** (as % of Total Assets)

#### Portfolio Credit Quality





### **Fund Activity**

During the month, AGIMF generated an MTD return of 13.18% and YTD return of 10.47%, comfortably outperforming its benchmark on both counts.

The fund has significant exposure in government securities, and going forward, the fund intends to stay invested in short/medium term government securities.

#### **Top 10 Equity Holdings** (% of Total Assets)

Maple Leaf Cement - (3-Dec-07)
Wapda Sukuk - III
Engro Fertilizer - (30-Nov-07)
Bank Alfalah Ltd (20-Feb-13)
Security Leasing - (28-Mar-06)
Kohat Cement - (20-Feb-07)

2.25% 1.39% g 0.58% d 0.09% :: 0.09% 3

2.29%

Total 6.70%

#### Details of Non Compliant Investments

Name of Non - Compliant Investment Type of Instrument Defore Provisioning Held, Value of Investment Investment Defore Provisioning Type of Instrument Defore Provisioning If any Sector Defore Provisioning If any Sector Defore Provisioning Investment Defore Provisioning Investment

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGIMF	-5.93%	6.52%	21.81%	6.80%	14.90%	13.07%	10.53%	10.57%	13.18%				10.47%
BM	9.40%	9.52%	9.72%	10.02%	10.17%	10.45%	10.45%	10.45%	10.41%				10.06%

MUFAP's Recommended Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 4.594mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.2150 / 0.46%. For details, investors are advised to read the latest Financial Statements of the Scheme.



## **IGI Islamic Income Fund**

#### Rating: 'A+ (f)' by PACRA

#### **Investment Objective**

The investment objective of IGI Islamic Income Fund (IGIIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

<b>Fund Basic Information</b>				
Category: Islamic Income Scheme				
Fund Type: Open Ended				
<b>Benchmark:</b> Avg. 6 Mth Dep. Rates - 3 Islamic Banks				
Launch Date: December 3, 2009				
Par Value: 100				
Pricing: Forward Day				
Sales Load: 1.00%				

Risk Profile: Low

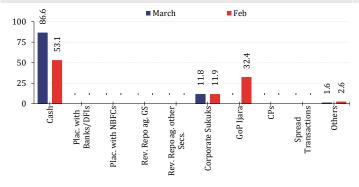
Management Fee: 1.50%
Min. Initial Investment: PKR 5,000/-
Min. Subseq. Investment: PKR 1,000/-
Trustee: CDC Pakistan Limited
Auditor: E&Y, Ford Rhodes Sidat Hyder
Listing: Karachi Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 3:00 pm Leverage: Nil

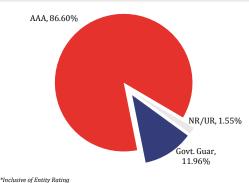
Investment Committee						
Chairperson	Maheen Rahman	Chief Executive Officer				
Member	Syed Muhammad Zeeshan	Chief Financial Officer				
Secretary	Ather Husain Medina	Chief Investment Officer				
Member	Muddasir Ahmed Shaikh	Portfolio Manager				
Member	Nabeel Malik	Portfolio Manager				
Member	Syed Saifullah Kazmi	Portfolio Manager				
Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance				

Fund Statistics	
Fund Size (PkR mn; as on March 31st, 2014):	103
NAV (PkR):	102.2222
Wtd. Average Maturity (months):	10.68
<b>Asset Allocation</b> (as % of Total Assets)	

<b>Fund Performance</b>	IGI IIF	BM
YTD	6.05%	6.69%
Month (March '14):	5.92%	6.69%

#### Portfolio Credit Quality





#### **Fund Activity**

#### Sukuk Holdings (% of Total Assets)

During March 2014, IGIIF generated an MTD return of 5.92% and YTD return of Wapda Sukuk - III

11.85%

Due to maturities the exposure to GOP Ijara Sukuks reduced significantly during the month, and the entire maturing amount was placed in deposit with Islamic bank(s).

Going forward, the fund will be actively looking for investment opportunities in shariah compliant corporate paper in order to enhance fund returns.

> 11.85% **Total**

#### **Details of Non Compliant Investments** % of Value of Investment Value of Investment Provisioning Held, % of Net Gross Name of Non - Compliant Investment after Provisioning

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	0ct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
IGI IIF	5.89%	4.98%	4.78%	5.08%	6.47%	5.46%	8.05%	6.88%	5.92%				6.05%
BM	6.65%	6.67%	6.69%	6.69%	6.71%	6.76%	6.69%	6.69%	6.69%				6.69%

MUFAP's Recommended Format

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 2.248mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.2.2209 / 2.27%. The YTD sum provided in this regard stands at Rs. 86,311 had this provision not been made, the YTD return would have been higher by Rs. 0.0853 / 0.09%. For details, investors are advised to read the latest Financial Statements of the Scheme.



## **IGI Stock Fund**

#### Rating: "5 Star" by PACRA

#### **Investment Objective**

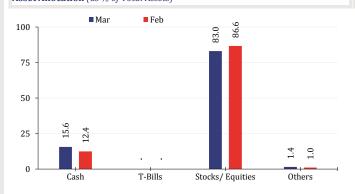
**Fund Activity** 

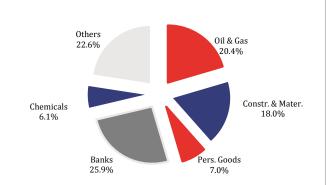
The investment objective of IGI Stock Fund (IGI SF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.

Fund Basic Information	
Category: Equity Scheme	Management Fee: 2.00%
Fund Type: Open Ended	Min. Initial Investment: PKR 5,000/-
Benchmark: KSE-100	Min. Subseq. Investment: PKR 1,000/-
Launch Date: July 15, 2008	Trustee: CDC Pakistan Limited
Par Value: 100	Auditor: E&Y, Ford Rhodes Sidat Hyder
Pricing: Forward Day	Listing: Lahore Stock Exchange
Sales Load: 2.50%	Dealing Days: Monday - Friday
Risk Profile: High	Cut-off Time: 9:00 am - 3:00 pm
Leverage: Nil	

<b>Investment Commit</b>	tee	
Chairperson	Maheen Rahman	Chief Executive Officer
Member	Syed Muhammad Zeeshan	Chief Financial Officer
Secretary	Ather Husain Medina	Chief Investment Officer
Member	Muddasir Ahmed Shaikh	Portfolio Manager
Member	Nabeel Malik	Portfolio Manager
Member	Syed Saifullah Kazmi	Portfolio Manager
Member	Shariq Mukhtar Hashmi	Head of Risk & Compliance

Fund Statistics		Fund Performance	IGI SF	BM
Fund Size (PkR mn; as on March 31st, 2014):	545	YTD:	14.95%	29.30%
NAV (PkR):	136.9924	Month (March'14):	3.22%	5.34%
Standard Deviation:	0.07			
<b>Asset Allocation</b> (as % of Total Assets)		Asset Allocation (Sector wise as	% of Total Assets)	





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IGI SF generated a MTD return of 3.22%, which allowed YTD return to increase
to 14.95%.

While overall equity exposure remained relatively stable at 83%, the fund trimmed exposures in Oil & Gas, Cements, and Personal Goods, and increased exposure in Banks and Autos during the month. The rebalancing of sectoral exposures in the fund was carried out to allign the portfolio with expectations of future performance, as the stabilized interest rates bode well for futures earnings prospects of Commercial Banks, while the recent appreciation in the PKR will benefit Auto stocks.

#### Top 10 Equity Holdings (% of Total Assets) United Bank Limited 6.83% Pak State Oil 6.37% Maple Leaf Cement 6.02% **Kohat Cement** 6.00% **Engro Chemicals** 5.99% Bank Alfalah 5.78% Lucky Cement 5.70% Pak Suzuki Motors 5.62% Oil & Gas Development 5.37% Nishat Mills 5.32% **Total** 59.00%

Details of Non Compliant Investments						
					% of	
		Value of Investment	Provisioning Held,	Value of Investment	Gross	% of Net
Name of Non - Compliant Investment	Type of Instrument	before Provisioning	if any	after Provisioning	Asset	Asset

FY14 R	FY14 Rolling Returns													
	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD	
IGI SF	11.84%	-10.72%	-3.98%	2.92%	5.83%	4.74%	4.63%	-2.70%	3.22%				14.95%	
BM	10.98%	-4.94%	-1.48%	4.32%	6.70%	3.95%	6.03%	-3.74%	5.34%				29.30%	

MIJFAP's Recommended Format

WWF Disclaimer: The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 8.730mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.2.1940 / 1.84%. The YTD sum provided in this regard stands at Rs.1.9123mn, had this provision not been made, the YTD return would have  $been\ higher\ by\ Rs.0.4806\ /\ 0.40\%.\ For\ details, investors\ are\ advised\ to\ read\ the\ latest\ Financial\ Statements\ of\ the\ Scheme.$ 

ALFALAH GHP

# Alfalah GHP Alpha Fund

#### Rating: "1 Star" by PACRA

#### Investment Objective

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

#### **Fund Basic Information**

Category: Equity Scheme Fund Type: Open Ended Benchmark: KSE100 Launch Date: September 9, 2008 Par Value: PKR 50/-

Pricing: Forward Day Sales Load: 5.00% Risk Profile: Moderate to High Leverage: Nil Management Fee: 1.75%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: E&Y, Ford Rhodes Sidat Hyder
Listing: Karachi Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 5:00 pm

#### **Investment Committee**

Chairperson Maheen Rahman

Member Syed Muhammad Zeeshan
Secretary Ather Husain Medina

Member Muddasir Ahmed Shaikh

Member Nabeel Malik

Member Syed Saifullah Kazmi

Member Shariq Mukhtar Hashmi

Chief Executive Officer Chief Financial Officer Chief Investment Officer Portfolio Manager Portfolio Manager Portfolio Manager Head of Risk & Compliance

Fund Statistics

Fund Size (PkR mn; as on March 31st, 2014):
NAV (PkR):

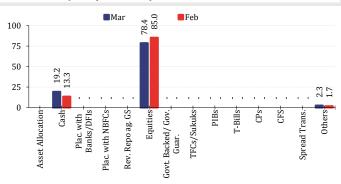
195 68.1600

 Fund Performance
 AGAF
 BM

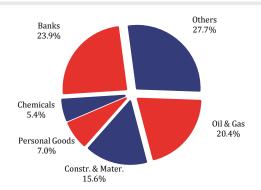
 YTD:
 19.96%
 29.30%

 Month (March '14):
 3.85%
 5.34%

#### **Asset Allocation** (as % of Total Assets)







#### **Fund Activity**

AGAF generated an MTD return of 3.85% and YTD return of 19.96%.

The fund reduced its overall equity exposure to 78.4% during the month as positions were trimmed in Oil & Gas, Cements, and Personal Goods on the back of stretched valuations. Exposure was built up in Banks and Autos during the period as the stabilizing interest rate environment and record subscription in the latest PIB auction indicate potential earnings upside for Banks, while Auto stocks are expected to benefit from the recent appreciation in the PKR.

Going forward, the Fund will be enhancing its equity exposures with a focus on stocks with strong fundamentals and the potential to exceed market returns.

#### Top 10 Equity Holdings (% of Total Assets)

United Bank Limited	6.09%
Pak State Oil	5.72%
Kohat Cement	5.47%
Bank AL Habib Limited	5.32%
Engro Corporation Limited	5.27%
Lucky Cement	5.12%
Pakistan Oilfields	4.99%
Oil & Gas Development	4.90%
Nishat Mills	4.83%
Pakistan Petroleum	4.77%
Total	52.48%

### **Details of Non Compliant Investments**

					% of	
		Value of Investment	Provisioning Held,	Value of Investment	Gross	% of Net
Name of Non - Compliant Investment	Type of Instrument	before Provisioning	if any	after Provisioning	Asset	Asset

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	0ct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGAF	10.24%	-7.54%	-0.03%	-0.52%	7.36%	4.48%	5.08%	-3.33%	3.85%				19.96%
BM	10.98%	-4.94%	-1.48%	4.32%	6.70%	3.95%	6.03%	-3.74%	5.34%				29.30%

MUFAP's Recommended Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 3.514mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.1861 / 2.09%. For details, investors are advised to read the latest Financial Statements of the Scheme.



### Alfalah GHP Value Fund

#### Rating: "3 Star" by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

#### **Fund Basic Information**

Category: Asset Alloc. Scheme Fund Type: Open Ended Benchmark: 50% KSE100 Index Perfor. + 50% 6 Month KIBOR Launch Date: October 29, 2005

Par Value: PKR 50/-Pricing: Forward Day Sales Load: 5.00%

Risk Profile: Moderate to High

Management Fee: 2.00%

Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-

Trustee: CDC Pakistan Limited Auditor: E&Y, Ford Rhodes Sidat Hyder Listing: Karachi Stock Exchange Dealing Days: Monday - Friday

Cut-off Time: 9:00 am - 5:00 pm

Leverage: Nil

#### **Investment Committee**

Chairperson Maheen Rahman Member Syed Muhammad Zeeshan Secretary Ather Husain Medina Member **Muddasir Ahmed Shaikh** Member **Nabeel Malik** 

Sved Saifullah Kazmi Member Member Shariq Mukhtar Hashmi

Chief Executive Officer Chief Financial Officer Chief Investment Officer Portfolio Manager Portfolio Manager

Portfolio Manager Head of Risk & Compliance

**BM** 

#### **Fund Statistics**

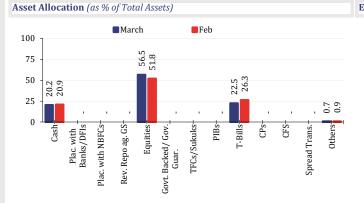
Fund Size (PkR mn; as on March 31st, 2014): 556 NAV(PkR): 61.6300

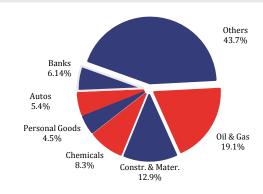
YTD: Month (March '14):

**Fund Performance** 

**AGVF** 13.23% 18.27% 2.32% 3.10%

#### **Equity Asset Allocation** (Sector wise as % of Total Assets)





#### **Fund Activity**

AGVF generated an MTD return of 2.32% and a YTD return of 13.23%.

During the month overall equity exposure was increased to 56.5%, however, positions were trimmed in Oil & Gas, Cements, and Personal Goods on the back of stretched valuations. Exposure was built up in Banks and Autos during the period as the stabilizing interest rate environment and record subscription in the latest PIB auction indicate potential earnings upside for Banks, while Auto stocks are expected to benefit from the recent appreciation in the PKR.

#### Top 10 Equity Holdings (% of Total Assets)

46.22%
3.38%
4.25%
4.49%
4.61%
4.77%
4.83%
4.83%
4.85%
4.85%
5.37%

### **Details of Non Compliant Investments**

Name of Non - Compliant Investment	Type of Instrument	Value of Investment before Provisioning	Provisioning Held, if any	Value of Investment after Provisioning	% of Gross Asset	% of Net Asset
Agritech Limited	Term Finance Cert.	5,705,000	(5,705,000)	0	0.00%	0.00%

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGVF	8.34%	-7.66%	-0.97%	1.97%	3.80%	4.29%	2.92%	-1.68%	2.32%				13.23%
BM	5.88%	-2.10%	-0.36%	2.59%	3.75%	2.40%	3.45%	-1.48%	3.10%				18.27%

MUFAP's Recommended Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 10.330mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.1457 / 2.10%. For details, investors are advised to read the latest Financial Statements of the Scheme.



### Alfalah GHP Islamic Fund

#### Rating: "3 Star" by PACRA

#### **Investment Objective**

The investment objective of Alfalah GHP Islamic Fund (AGIF) is seeking long term capital appreciation and income from a diversified portfolio developed in consistence with the principles of Shariah.

#### **Fund Basic Information**

Category: Islam. Asset Allo. Scheme

Fund Type: Open Ended

Benchmark: 50% KMI30 Index Perfor. Min. Subseq. Investment: PKR 1,000/-

+ 50% 6 Month Dep. Rate

Launch Date: September 4, 2007

Par Value: PKR 50/-Pricing: Forward Day Sales Load: 5.00%

Risk Profile: Moderate to High

Management Fee: 2.00%

Min. Initial Investment: PKR 5.000/-

Trustee: CDC Pakistan Limited Auditor: E&Y. Ford Rhodes Sidat Hyder

Listing: Karachi Stock Exchange

Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 5:00 pm

Leverage: Nil

#### **Investment Committee**

Chairperson Maheen Rahman Member Syed Muhammad Zeeshan

Ather Husain Medina

Secretary Muddasir Ahmed Shaikh Member

Member Nabeel Malik

Sved Saifullah Kazmi Member Member

Equity Asset Allocation (Sector wise as % of Total Assets)

Shariq Mukhtar Hashmi

Chief Executive Officer Chief Financial Officer Chief Investment Officer

Portfolio Manager Portfolio Manager

Portfolio Manager

RM

Head of Risk & Compliance

#### **Fund Statistics**

Fund Size (PkR mn; as on March 31st, 2014):

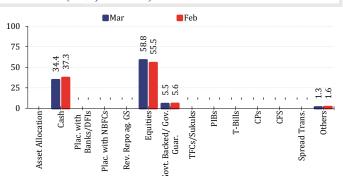
NAV(PkR):

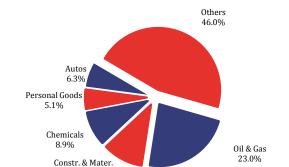
375 66.5100 **Fund Performance** 

AGIF YTD: 13.27%

13.16% Month (March '14): 1.70% 2.34%

#### Asset Allocation (as % of Total Assets)





### **Fund Activity**

AGIF generated an MTD return of 1.70% and a YTD return of 13.27%.

The funds' equity exposure was enhanced during the month, however, exposure was trimmed in Oil & Gas and Personal Goods on the back of stretched valuations. Sharp appreciation in the value of the Pak Rupee versus the US Dollar has improved the earnings outlook for the Auto sector, thus a position was built up in PSMC during the

On the fixed income side, the fund's position in Sukuks was maintained. Going forward, the fund will actively be looking to place deposits with Islamic counters at higher rates.

#### **Top 10 Equity Holdings** (% of Total Assets)

10.6%

Del C. L'Mere C.	(250/
Pak Suzuki Motor Co.	6.35%
Pak State Oil	6.32%
Fauji Fertilizer Company Ltd.	6.04%
Pakistan Oilfields Ltd.	5.96%
Lucky Cement	5.57%
Pak Petrl Ltd	5.48%
Oil & Gas Development	5.25%
Nishat Mills	5.09%
Hub Power Co, Limited	4.75%
Kohat Cement Co.	3.03%
Total	53.83%

#### **Details of Non Compliant Investments**

					% of	
		Value of Investment	Provisioning Held,	Value of Investment	Gross	% of Net
Name of Non - Compliant Investment	Type of Instrument	before Provisioning	if any	after Provisioning	Asset	Asset
·						

#### **FY14 Rolling Returns**

	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	YTD
AGIF	7.78%	-6.38%	-1.70%	4.34%	2.96%	3.61%	2.56%	-1.64%	1.70%				13.27%
BM	5.79%	-3.20%	-1.23%	2.79%	2.82%	2.44%	2.34%	-1.20%	2.29%				13.16%

MUFAP's Recommended Format

WWF Disclaimer: The Fund/Scheme has maintained provisions amounting to Rs. 7.885mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the  $Scheme\ would\ be\ higher\ by\ Rs. 1.3987\ /\ 2.38\%.\ For\ details, investors\ are\ advised\ to\ read\ the\ latest\ Financial\ Statements\ of\ the\ Scheme.$ 

