Fund Managers' Report

October 2019



Alfalah

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Disclaimer: All investments in pension funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Documents to understand the investment policies and risks involved. Withdrawal before retirement are subject to tax under provisioning of the Income Tax Ordinance, 2001.

*Investment may take up to a month to be deployed according to the allocation strategy

1 Alfalah GHP Investment Management Limited Fund Managers' Report October 2019

Economic & Capital Markets Review

Economic Review & Outlook

Large scale manufacturing remained subdued in 2MFY20 taking relevant index down by 6.04% YOY. The shrinkage in demand was witnessed across most sectors with automobiles, pharmaceuticals, petroleum, iron and steel products leading the decline. Recently, an important development occurred as base year for the CPI calculation was changed from 2007-08 to 2015-16. Using the new base year, Inflation for the month of Oct'19 clocked in at 11.04% whereas the inflation stood at 11.08% using the old base year due to increase in food prices, rise in utility tariffs coupled with rising petrol prices. Meanwhile, Rupee maintained its stability, appreciated slightly by 0.4% against USD through the month.

Pakistan seems to be in low GDP growth phase where FY19 GDP growth clocked in around 3.3%, but is anticipated to fall further in FY20 at 2.4%, according to IMF estimates. Fiscal position remains worrisome as large debt repayments are due in the current fiscal year. However, foreign exchange reserves in creased by ~USD 86 mn during the month to close at USD15.09 bn as of 25 October 2019. Current Account deficit for the month of July'19 came in at USD 614 mn down by 14.7% YoY. Similarly, CAD stood at USD 1.55bn for 1QFY20, a massive decrease of 64% as compared to same period of last year. The external account situation has improved due to austerity measures and significant PKR devaluation along with the start of Saudi Oil facility from July. Consequently, we expect further improvement in the current account. Exports during Sep'19 showed improvement and increased by 5.8% YoY. Moreover, we believe that an FTA with China can lead to a significant increase in textile exports for Pakistan going forward. Furthermore, foreign remittances were encouraging as they increased by 20.6% YoY for the outgoing month.

During last month, the SBP kept the discount rate unchanged due to lower than expected inflation numbers, signaling a peak of the monetary tightening, however, there can be adjustments in the discount rate depending upon any inflationary shock going forward. Market activity has been depressed on the back of the CNIC condition imposed in the FY20 budget as retailers remain resistant to registering themselves. Recently, the government has postponed the implementation of this condition for three months in the face of a nationwide strike by traders However, it may prove to be a temporary respite if the long-term issues are not resolved. Any further positive development on this front is vital to the revival of economy.

Money Market Review & Outlook

During the month, yields continued to decline as majority of the stakeholders are now looking at a stable economic outlook. The long term bonds remained in the limelight as the yields pushed further downward owing to the aggressive demand from the market players. The shorter end of the curve began to adjust as well due to a wide gap between the two ends.

In the latest bond auction, SBP received bids of PKR 147 bn, 120 bn, 124 bn and 500mn in 3Y, 5Y, 10Y and 20Y PIBs. Out of the se bids, SBP accepted PKR 40bn/ PKR 30bn /PKR 30bn at 11.80%/ 11.60%/11.35% for 3Y/5Y/10Y respectively, however bids in 20Y PIBs were rejected. In PIB Floaters SBP accepted PKR 54.4bn out of PKR 198 bn at the cut-off 102.22.

In the last T-bill auction conducted by central bank, the total maturity was around PKR 822 billion against a target of PKR 600 billion. Auction witnessed a total participation of PKR 1,825 billion. Out of total participation bids worth PKR 843 billion were received in 3 months tenor, PKR 252 billion in 6 months tenor and PKR 730 billion in 12 months tenor. SBP accepted total bids worth PKR 493 billion out of which PKR 135 billion were accepted in 3months, PKR 171 billion in 6 months and PKR 186 billion in 12months at a cut-off yield of 13.2981%, 13.2999% and 12.79% respectively.

Going forward, we believe that the next few months are quite crucial for Pakistan's economy as the government is considering several options to address the fiscal imbalance. However, the upcoming inflation numbers and monetary policy decision in November will act as a catalyst in setting out the direction of the market.

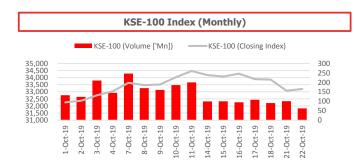
Equity Market Review & Outlook

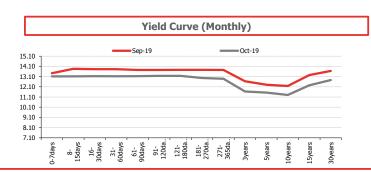
KSE-100 Index continued its positive momentum from the last month and posted a return of 6.62% for the month of October, closing at 34,204 points. Average daily turnover saw a massive jump of 37% on a MoM basis as it clocked at 125.4mn in October 2019 compared to previous month's level of 91.4 mn. Du ring October, the net foreign outflow amounted to US\$ 12.93mn as compared to a net outflow of US\$ 3.54mn in the previous month. Foreign investors remained net buyers in Cem ents (US\$ 4.22mn) and Fertilizers (US\$ 2.75mn) while they remained net sellers in Commercial Banks (US\$ 13.54mn) and Oil & Gas Exploration (US\$ 4.9mn).

Rally of the market has continued since the Central Bank declared status quo during last month's Monetary policy meeting and maintained discount rate at 13.75%. This was further strengthened by decline in long term bond yields by almost 1% MoM and improving macroeconomic fundamentals as current account deficit for 1QFY20 has fallen by 64% compared to the same period last year. Investor participation increased substantially and was reflected in the volumes at PSX which have increased significantly during the month by 37%, as investors believe that the monetary tightening is dealt with and hope that any future cut in interest rates would provide much needed impetus to the economy.

On a monthly basis, Commercial Banks contributed largest to the increase of KSE-100 index with 487 points, amid very good financial results, followed by Oil and gas exploration companies with 359 points while Tobacco was the worst performing sector and dented the index by 60 points.

Going forward, macroeconomic fundamentals and how quickly the SBP enters into the easing phase of the interest rate cycle will determine the market direction in the near term.





Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

Alfalah GHP Cash Fund

Fund Stability Rating: "AA(f)" by PACRA 17-Oct-19 AMC Rating: "AM2+" by PACRA 09-Aug-19

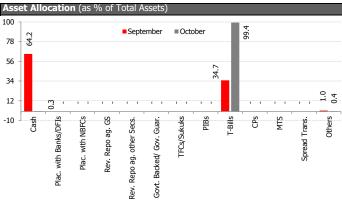
The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and

Basic Information
Category: Money Market Scheme ¹ Management Fee****: 0.21% per Maheen Rahman Chief Executive Officer Fund Type: Open Ended annum of average daily net assets **Noman Soomro Chief Operating Officer** Benchmark: 70% 3month PKRV rates Min. Initial Investment: PKR 5,000/-Nabeel Malik **Chief Investment Officer** +30% 3-months average deposit rates of Min. Subseq. Investment: PKR 1,000/-**Muddasir Ahmed Shaikh Head of Equities** 3 'AA' rated schedule banks as selected by Trustee: MCB Financial Services Limited Shariq Mukhtar Hashmi **Head of Compliance** MUFAP Auditor: A.F Ferguson & Co. Pakistan Sana Abdullah, CFA **Fund Manager** Launch Date: March 12, 2010 Listing: Pakistan Stock Exchange Wahaj Ahmed **Fund Manager** Par Value: PKR 500 **Dealing Days:** Monday - Friday Pricing: Forward Day

Cut-off Time: 9:00 am - 4:00 pm Front end Load****: 0.75% Leverage: Nil

Back end Load: 0.00%

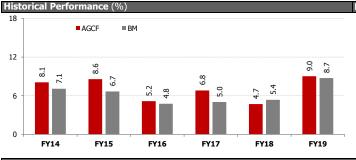
Risk Profile: Low

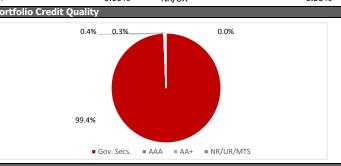


Fund Statistics	
Fund Size (PkR mn; as on October 31, 2019)	6,359.78
Fund size including fund of fund schemes (PkR mn)	6,421.82
NAV (PkR):	520.83
Wtd. Average Maturity (months):	2.63
Total Expense Ratio***	0.63%

	runa Per	тогтансе		DM	AGCF
7	Since Inc	ception Return**		6.91%	8.46%
	YTD			12.62%	12.93%
	Month	(October, 2019):		12.74%	13.25%
	Credit Qu	uality (as % of Total a	Assets)		
	Govt. Gua	r. 99.36	5% A		0.00%
	AAA	0.00	% A-		0.00%
	AA+	0.25	% BBB+		0.00%
	AA	0.00	% BBB		0.00%
	AA-	0.00	% Below IC	3	0.00%
	A+	0.00	% NR/UR		0.38%

Amount invested by fund of funds is Rs. 62 million subtracted from total





Details of Non-Complia	int Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 Year - I	1 Year - Rolling Returns														
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19		
AGCF	6.61%	6.07%	7.12%	8.34%	8.49%	8.87%	9.11%	6.76%	25.97%	11.37%	13.04%	13.25%	13.25%		
BM	7.50%	7.98%	8.86%	9.01%	9.33%	9.76%	10.11%	10.86%	11.67%	12.20%	12.77%	12.89%	12.74%		

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 6.314mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.5121 / 0.10%.

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* Calculated on 12 month trailing data

^{****}Management fee and front end load has been revised from June 10, 2019 through 7th Supplemental offering document duly approved by SECP on May 30, 2019.



^{**} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

^{***}This include 0.326% representing government levy, Worker's Welfare Fund and SECP Fee

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Alfalah GHP Money Market Fund

Fund Stability Rating: "AA+ (f)" by PACRA 17-Oct-19 AMC Rating: "AM2+" by PACRA 09-Aug-19

Investment Objective

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

Basic Information

Category: Money Market Scheme Fund Type: Open Ended

Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 AA rated schedule banks as selected by

MUFAP.

Launch Date: May 27, 2010 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low ¹Management Fee: 0.60% of average daily Net Assets of the Scheme subject to the maximum limit defined in the Regulations.

Min. Initial Investment: PKR 500/-Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes, Chartered

Listing: Pakistan Stock Exchange

Dealing Days: Monday - Friday

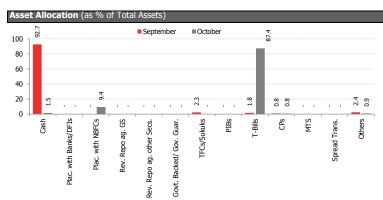
Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

Investment Committee

Portfolio Credit Quality

Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Sana Abdullah, CFA Wahaj Ahmed Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities Head of Compliance

Fund Manager Fund Manager



 Fund Statistics

 Fund Size (PkR mn; as on Oct 31, 2019):
 19,914.30

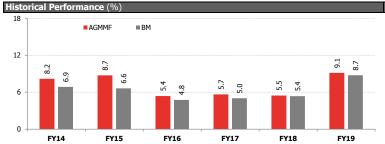
 Fund size including fund of fund schemes (PkR mn)
 20,075.70

 NAV (PkR):
 98.1491

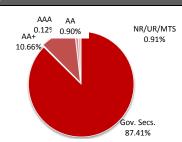
 Wtd. Average Maturity (months):
 2.47

 Total Expense Ratio***
 1.04%

Fund Per	rformance		ВМ	AGMMF							
Since In	ception Retu	ırn **	6.91% 12.65%	8.58% 12.86%							
Month	(Oct'19):		12.74%	13.00%							
Credit Quality (as % of Total Assets)											
Govt. Gu	ar.	87.41%	A	0.00%							
AAA		0.12%	A-	0.00%							
AA+		10.66%	BBB+	0.00%							
AA		0.90%	BBB	0.00%							
AA-		0.00%	Below IG	0.00%							
A+		0.00%	NR/UR	0.91%							



Amount invested by fund of funds is Rs. 161 million subtracted from total



Details of Name	Non-Compli	ant Investme		pe	Value before Provisioning		Provisioning Held, if any	•	Value after Provisioning		% Gross Assets		% Net Assets
Rolling Re	turns												
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGMMF	7.92%	7.67%	9.25%	9.56%	9.64%	9.97%	10.12%	9.10%	12.04%	12.12%	12.53%	12.99%	13.00%
BM	7.50%	7.98%	8.86%	9.01%	9.33%	9.76%	10.11%	10.86%	11.67%	12.20%	12.77%	12.89%	12.74%
Sindh Wor	rkers' Welfaı	re Fund (SWV	VF)										

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 47.057mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.2304 / 0.24%.

Disclaime

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^{*} Calculated on 12 month trailing data

^{**} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

^{***}This include 0.365% representing government levy, Worker's Welfare Fund and SECP Fee

Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 17-Oct-19

AMC Rating: "AM2+" by PACRA 09-Aug-19

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

Basic Information

Category: Income Scheme Fund Type: Open Ended Benchmark: Six (6) months PKRV

Launch Date: May 09, 2014 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low Leverage: Nil

¹ Management Fee: 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets. Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-

Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes, Chartered Accountants Listing: Pakistan Stock Exchange

Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Investment Committee

Fund Statistics

Maheen Rahman **Noman Soomro** Nabeel Malik **Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi Sana Abdullah, CFA **Wahaj Ahmed**

Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities

827.58

913.49

11.86

2.63%

Head of Compliance Fund Manager **Fund Manager**

100 85.1 September ■ October 90 80 70 60 50 40 30 20 10 54.9 41.2 2.7 1.2 Plac. with NBFCs Rev. Repo ag. other Secs. Govt. Backed/ Gov. Guar. Others PIBS CPs Cash -Bills Spread Trans. Repo GS +Amount invested by fund of funds is Rs86 million subtracted from total

+Fund Size (PkR mn; as on Oct 31, 2019): Fund Size including fund of fund schemes (PkR mn) 111.2187 Wtd. Average Maturity (months): Total Expense Ratio**

Fund Performance		ВМ	AGSOF
Since Inception Retu	rn**	7.65%	8.70%
YTD		13.63%	13.65%
Month (Oct 2019)		13.40%	15.48%
Credit Quality (as % of	of Total Assets)		
Govt. Secs.	85.08%	A	0.00%
AAA	3.87%	A-	0.00%
AA+	7.02%	BBB+	0.00%
AA	0.00%	BBB	0.00%
AA-	3.13%	Below IG	0.00%
A+	0.00%	NR/UR/MTS	0.90%
TFC/Sukuk Holdings	(% of Total Assets)		

18 ■ BM AGSF 10.0 12 9.1 8.7 8.2 7.4 7.7 5.9 6.2 5.5 5.8 5.0 FY14 FY15 FY16 FY17 FY18 FY19

Habib Bank TFC (19-Feb-2016) 1.75% **Hub Power Company (22-Aug-19)** 1.04%

Name	ion-Compilar	it investmen	Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
1 Year -Roll	ling Returns												
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGSOF	10.46%	6.45%	8.39%	9.02%	9.69%	8.55%	9.57%	7.00%	9.02%	12.58%	11.84%	13.81%	15.48%
ВМ	9.01%	9.67%	10.48%	10.50%	10.63%	10.77%	11.07%	12.02%	12.84%	13.39%	13.93%	13.78%	13.40%

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 7.57mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.9213 / 0.87%

Disclaime

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- * Calculated on 12-month trailing data.
- ** Since Inception return is calculated on Compound Annual Growth Rate (CAGR).
- *** This include 0.4770% representing government levy, Worker's Welfare Fund and SECP Fee.

Selling & marketing expenses - for the period ended October, 2019, PKR Mn 0.89 (0.04%p.a)

Alfalah Investments

MUFAP's Recommended Format

AGSOF Management fee has been revised from March 12, 2018 through Third Supplemental Offering Document duly approved by SECP on March 7, 2018

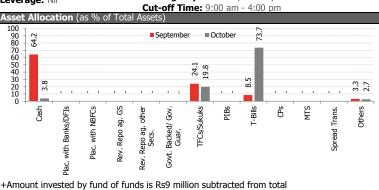
Alfalah GHP Income Fund

Fund Stability Rating: "A+(f)" by PACRA 17-October-19 AMC Rating: "AM2+" by PACRA 09-Aug-19

Investment Obiective

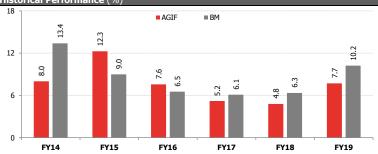
The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Basic Information Investment Committe Category: Income Scheme ¹ Management Fee. 10% of the Gross Earnings subject to a Maheen Rahman **Chief Executive Officer** minimum fee of 0.25% of average daily Net Assets and Fund Type: Open Ended **Noman Soomro Chief Operating Officer** maximum fee of 1.5% of average Annual Net Assets. Benchmark: 6 Month KIBOR Nabeel Malik **Chief Investment Officer** Min. Initial Investment: PKR 500/-Launch Date: April 14, 2007 **Muddasir Ahmed Shaikh Head of Equities** Min. Subseq. Investment: PKR 100/-Par Value: PKR 100 Shariq Mukhtar Hashmi **Head of Compliance** Trustee: CDC Pakistan Limited Pricing: Forward Day Sana Abdullah, CFA **Fund Manager** Auditor: A.F Ferguson & Co. Pakistan Sales Load: 1.00% Wahaj Ahmed Fund Manager **Listing:** Pakistan Stock Exchange Risk Profile: Low Dealing Days: Monday - Friday Leverage: Nil



Fund Statistics	
+Fund Size (PkR mn; as on 31 Oct, 2019):	472.11
Fund Size including fund of funds (PkR mn)	480.94
NAV (PkR):	117.2963
Wtd. Average Maturity (months):	17.22
Total Expense Ratio***	2.58%

Fund Performance		ВМ	AGIF
Since Inception Retu	rn	10.03%	8.89%
YTD		13.80%	12.69%
Month (Oct 2019)		13.62%	14.31%
Credit Quality (as % o	f Total Assets)		
Govt. Sec / Guar.	73.69%	A	0.00%
AAA	1.04%	A-	0.00%
AA+	8.48%	BBB+	0.00%
AA	8.12%	BBB	0.00%
AA-	4.96%	Below IG	0.00%
A+	1.02%	MTS/NR/UR	2.70%



TFC/Sukuk Holdings (% of Total Assets)	
The Bank of Punjab Ltd - (23-Dec-2016)	4.93%
International Brands Ltd. SUKUK (15-11-17)	3.78%
Hub Power Company Limited (27-Feb-19)	3.58%
Dawood Hercules Corp Limited Sukuk (16-11-17)	2.49%
Dawood Hercules Corp Limited Sukuk (01-03-2018)	1.78%
Hub Power Company Limited (22-Aug-19)	1.59%
Dubai Islamic Bank Sukuk - (14-Jul-2017)	1.01%
HBL TFC - (19-Feb-2016)	0.67%

Details of Non-Compliant Investments													
	Name		Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
Rolling Retu	urns												
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGIF	6.73%	7.32%	8.81%	9.13%	9.14%	8.42%	8.82%	9.43%	11.35%	11.18%	11.62%	12.87%	14.31%
BM	9.43%	9.87%	10.66%	10.76%	10.85%	10.90%	11.25%	12.17%	13.04%	13.54%	14.07%	13.96%	13.62%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.2.724 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.6643/0.59%

Disclaime

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MUFAP's Recommended Format

¹ AGIF Management fee has been revised from March 12, 2018 through Fourth Supplemental Offering Document duly approved by SECP on March 7, 2018 Selling & marketing expense - for the period ended October,2019, PKR Mn 0.205 (0.21%p.a)



^{*} Calculated on 12-month trailing data.

^{**}Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

^{***}This include 0.4516% representing government levy, Worker's Welfare Fund and SECP Fee.

Fund Stability Rating: "A+(f)" by PACRA 17-Oct-19
AMC Rating: "AM2+" by PACRA 09-Aug-19

Investment Objective

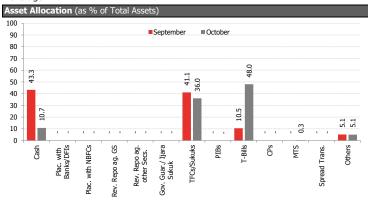
The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

Basic Information
Category: Aggressive Income
Fund Type: Open Ended
Benchmark: 12 Month KIBOR
Launch Date: June 15, 2007
Par Value: PKR 50/Pricing: Forward Day
Sales Load: 3.00%
Risk Profile: High
Leverage: Nil

Management Fee: 1.25%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: A.F Ferguson & Co. Pakistan
Listing: Pakistan Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

Investment Committee

Maheen Rahman Chief Executive Officer
Noman Soomro Chief Operating Officer
Nabeel Malik Chief Investment Officer
Muddasir Ahmed Shaikh Head of Equities
Shariq Mukhtar Hashmi Head of Compliance
Sana Abdullah, CFA Fund Manager
Wahaj Ahmed Fund Manager



 Fund Statistics

 +Fund Size (PkR mn; as on Oct 31, 2019):
 206.22

 Fund Size inluding fund of fund schemes (PkR mn)
 374.89

 NAV (PkR):
 55.3572

 Wtd. Average Maturity (months):
 22.56

 Total Expense Ratio***
 2.68%

I und Feriorinance		DIM	AGIFII
Since Inception		10.69%	6.16%
YTD		14.03%	11.65%
Month (Oct 2019)		13.59%	9.50%
Credit Quality (as	% of Total Assets)		
Gov. Secs.	48.0%	A	0.0%
AAA	2.4%	A-	0.6%
AA+	16.1%	BBB+	0.0%
AA	10.4%	BBB	0.0%
AA-	11.3%	Below IG	0.0%
Δ+	6.0%	NR/UR/MTS	5.3%

+Amount invested by fund of funds is Rs. 169 million subtracted from total Historical Performance (%)



Top Ten TFC/Sukuk Holdings (% of Total Assets)	
The bank of Punjab (23-Dec-2016)	8.26%
International Brands- sukuk (15-11-17)	6.18%
Hub Power Company Limited CP Sukuk	6.16%
JS Bank Ltd TFC (14-Dec-2016)	5.96%
Dawood Hercules Corp LTD. SUKUK (16-11-17)	2.86%
Habib Bank TFC (19-Feb-2016)	2.23%
Askari Bank Ltd (30-09-14)	1.75%
Dawood Hercules Sukuk II (01-03-18)	1.32%
TPL Corp Ltd- TFC (19-12-17)	1.23%

Details of N	lon-Compliar	nt Investment	s										
					Value before		Provisioning		Value after		% Gross		% Net
Name			Туре		Provisioning		Held, if any		Provisioning		Assets		Assets
1- Year Rol	lling Returns												
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGIMF	7.73%	9.17%	-2.27%	8.63%	9.22%	6.91%	8.35%	9.48%	13.67%	12.22%	12.05%	12.16%	9.50%
BM	10.00%	10.50%	11.18%	11.33%	11.42%	11.50%	11.66%	12.64%	13.54%	13.97%	14.44%	14.12%	13.59%
Sindh Work	kers' Welfare	Fund (SWWF)										

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.171mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.7636 / 1.43%

Disclaime

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^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

^{***} This include 0.4267% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah GHP Islamic Income Fund

Fund Stability Rating: "AA-(f)" by PACRA 17-Oct-19 AMC Rating: "AM2+" by PACRA 09-Aug-19

Basic Information

The investment objective of Alfalah GHP Islamic Income Fund (AGIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Category: Islamic Income Scheme Fund Type: Open Ended Benchmark: Avg. 6 Mth Dep. Rates

3 Islamic Banks provided by MUFAP Launch Date: December 3, 2009

Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low Asset Allocation (

¹ Management Fee. 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets..

Min. Initial Investment: PKR 500/-Min. Subseq. Investment: PKR 100/-Auditor: A.F Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Investment Committee

Maheen Rahman **Chief Executive Officer Noman Soomro Chief Operating Officer Nabeel Malik Chief Investment Officer Muddasir Ahmed Shaikh Head of Equities** Shariq Mukhtar Hashmi **Head of Compliance** Sana Abdullah, CFA Fund Manager **Wahaj Ahmed Fund Manager**

Leverage: Nil

100 90 80 70 60 50 40 30 20 10 September ■ Octobe 52.8 43.5 48.4 with Backed/ Guar. CPs Cash PIBs Spread Trans. Govt. 1

+Amount invested by fund of funds is Rs. 396 million subtracted from total

Fund Statistics +Fund Size (PkR mn; as on Oct 31, 2019): 3697.59 Fund size including fund of fund schemes (PkR mn) 4093.40 NAV (PkR) 103.1851 Wtd. Average Maturity (months): 23.33 Total Expense Ratio** 2.00%

Fund Performance	BM	AGIIF
Since Inception Return*	5.84%	7.21%
YTD	5.89%	12.02%
Month (Oct 2019)	6.32%	13.22%
Credit Quality (as % of Total Assets)		

Credit Quality (as % o	or Total Assets)		
Govt. Guar.	0.00%	A	1.21%
AAA	0.03%	A-	0.10%
AA+	14.62%	BBB+	1.16%
AA	60.11%	BBB	0.00%
AA-	8.10%	Below IG	0.00%
A+	11.90%	NR/UR	2.77%

■ AGIIF ■ BM 12 6.85 6.02 1.91 4.66 FY14 FY16 FY17 FY18 FY19

		,	
TFC/Sukuk Holdings (% of Total A	Assets)		
International Brands Limited (19	5-11-1	7)	9.18%
Dubai Islamic Bank Sukuk - (14-	Jul-20	17)	8.10%
Hub Power Company Limited Su	kuk (2	22-Aug-19)	8.02%
Dawood Hercules Corp Limited (16-No	v-2017)	7.50%
Meezan Bank Tier II Modaraba S	ukuk	(22-Sept-2016)	6.80%
Hub Power Company Limited CP	Sukuk	(25-Feb-19)	6.40%
Engro Powergen Thar Private Li	nited 9	Sukuk	1.21%
Hascol Petroleum Ltd Sukuk (07	-Jan-2	016)	1.16%

Details of N	lon-Compliar	nt Investme	ents***										
Name			Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
Bank Islami			Single Entity		450,000,000		0		450,000,000		10.87%		10.99%
1 Year - Rol	lling Returns												
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGIIF	3.08%	6.94%	8.56%	7.87%	8.89%	8.22%	9.01%	9.14%	10.88%	10.77%	11.13%	12.25%	13.22%
BM	2.86%	3.01%	3.20%	3.73%	4.09%	4.54%	4.65%	4.99%	5.19%	5.42%	5.71%	6.09%	6.32%
Sindh Work	ers' Welfare	Fund (SWV	VF)										

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.17.526 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.4418/0.45%

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- * Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- ** This include 0.4455% representing government levy, Worker's Welfare Fund and SECP Fee.

*** Due to reduction in net assets

Selling & marketing expense - for the period ended October, 2019, PKR Mn 0.107 (0.09%p.a)

Management fee and minimum amount of investment has been revised through Fifth Supplmental Offering Document duly approved by SECP on September28,2018.



Alfalah GHP Alpha Fund

AMC Rating: "AM2+" by PACRA 9-Aug-19

Investment Objective

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

Basic Information
Category: Equity Scheme
Fund Type: Open Ended
Benchmark: KSE100
Launch Date: Sep 9, 2008
Par Value: PKR 50/Pricing: Forward Day
Sales Load: 3.00%
Risk Profile: High
Leverage: Nil

Management Fee: 1.75%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: AF Ferguson & Co. Pakistan
Listing: Pakistan Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

Investment Committee

 Maheen Rahman
 Chief Executive Officer

 Noman Soomro
 Chief Operating Officer

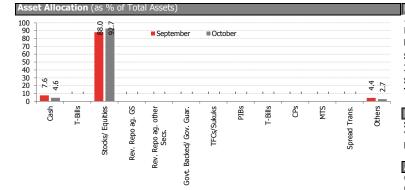
 Nabeel Malik
 Chief Investment Officer

 Muddasir Ahmed Shaikh
 Head of Equities

 Shariq Mukhtar Hashmi
 Head of Compliance

 Sana Abdullah, CFA
 Fund Manager

Sana Abdullah, CFA Fund Manager Wahaj Ahmed Fund Manager



 Fund Statistics

 +Fund Size (PkR mn; as on 31 October, 2019):
 863.54

 Fund size including fund of fund schemes (Pkr mn)
 922.34

 NAV (PkR):
 57.16

 Sharpe Ratio *
 -0.64

 Information Ratio*
 1.57

 Standard Deviation*
 22.69%

 Total Expense Ratio***
 3.45%

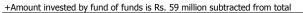
 Fund Performance
 BM
 AGAF

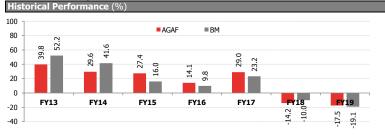
 Since Inception**
 12.41%
 15.78%

 YTD
 0.89%
 3.14%

 Month (October '19):
 6.62%
 7.24%

| Asset Allocation (Sector Wise as a % of Total Assets)
Commercial Banks	28.47%
Oil & Gas Exploration Companies	22.43%
Fertilizer	13.44%
Power Generation & Distribution	8.28%
Textile Composite	4.83%
Others	15.23%
Total	92.68%
Total	92.68%
Total	10.26%
Office	10.26%
Of	





Top 10 Holdings (% of Total Assets)	
Pak Petroleum Ltd.	6.90%
Oil & Gas Dev.Co	6.85%
Mari Petroleum Company Limited	6.32%
Habib Bank Ltd	5.75%
Engro Corporation Limited	5.56%
Hub Power Company Limited	5.56%
United Bank Ltd.	5.54%
Engro Fertilizer Limited	5.28%
Bank Al-Falah Limited	4.77%
Engro Polymer	4.09%

Details of Non-Compliant	Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 - Year Ro	lling Returns	5											
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGAF BM	1.98% 1.59%	-2.93% -2.77%	-9.88% -8.47%	11.86% 10.07%	-3.09% -4.28%	-1.17% -1.04%	-5.04% -4.83%	-1.52% -2.20%	-6.29% -5.76%	-5.03% -5.79%	-7.85% -7.10%	9.90% 8.11%	7.24% 6.62%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 11.039mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.6842 / 1.23%

Disclaimer

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- * Calculated on 12-month trailing data.
- ** Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- *** This include 0.3339% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah Investments

Alfalah GHP Stock Fund

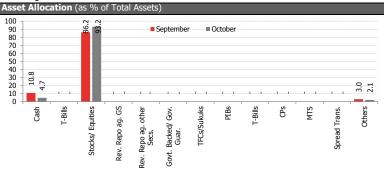
AMC Rating: "AM2+" by PACRA 9-Aug-19

Investment Objective

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.

Investment Committee Category: Equity Scheme Management Fee: 2.00% Maheen Rahman Chief Executive Officer Fund Type: Open Ended **Noman Soomro Chief Operating Officer** Min. Initial Investment: PKR 5,000/-Benchmark: KSE100 **Nabeel Malik Chief Investment Officer** Min. Subseq. Investment: PKR 1,000/-Launch Date: July 15, 2008 Trustee: CDC Pakistan Limited **Muddasir Ahmed Shaikh Head of Equities** Par Value: 100 Auditor: EY Ford Rhodes, Chartered Accountants Shariq Mukhtar Hashmi **Head of Compliance** Pricing: Forward Day Listing: Pakistan Stock Exchange Sana Abdullah, CFA **Fund Manager** Sales Load: 2.50% Dealing Days: Monday - Friday Wahaj Ahmed **Fund Manager** Risk Profile: High Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

Since Incention*



+Fund Size (PkR mn; as on 31 October, 2019): 1,136.53 Fund Size including fund of fund schemes (Pkr mn) 1,183.04 NAV (PkR): 100.90 Sharpe Ratio* -0.64 Information Ratio* 1.51 Standard Deviation* 22.76% Total Expense Ratio*** 3.96% **Fund Performance** AGSF

Since Triception	10.33 /0	10.01 /0
YTD	0.89%	2.61%
Month (October '19):	6.62%	6.97%
Asset Allocation (Sector Wise as a % of To	otal Assets)	
Commercial Banks		28.55%
Oil & Gas Exploration Companies		22.58%
Fertilizer		13.56%
Power Generation & Distribution		8.32%
Textile Composite		4.93%
Others		15.28%

Top 10 Holdings (% of Total Assets)	
Pak Petroleum Ltd.	6.92%
Oil & Gas Dev.Co	6.86%
Mari Petroleum Company Limited	6.37%
Habib Bank Ltd	5.76%
Engro Corporation Limited	5.63%
Hub Power Company Limited	5.57%
United Bank Ltd.	5.54%
Engro Fertilizer Limited	5.30%
Bank Al-Falah Limited	4.77%
Engro Polymer	4.06%

80 7 7 9		■ AGSI	■BM			
60 60	175					
40	24.6	27.7	4. 8 0.	28.7		
20			6			
-20 FY13	FY14	FY15	FY16	FY17	FY18	FY19
40					-14.6	-17.4

-Amount invested by fund of funds is Rs. 47 million subtracted from total

Details of Non-Compliant In	nvestments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Total

1 year - Ro	lling Returns	5											
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	Mav-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGSF	1.58%	-2.91%	-9.91%	11.77%	-3.03%	-1.17%	-4.68%	-1.54%	-6.11%	-5.41%	-7.59%	9.75%	6.97%
ВМ	1.59%	-2.77%	-8.47%	10.07%	-4.28%	-1.04%	-4.83%	-2.20%	-5.76%	-5.79%	-7.10%	8.11%	6.62%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.18.219 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.1.5538/1.58%

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- * Calculated on 12-month trailing data.
- ** Since Inception return is calculated on Compound Annual Growth Rate (CAGR)
- *** This include 0.3704% representing government levy, Worker's Welfare Fund and SECP Fee.

Selling & marketing expense - for the period ended October, 2019, PKR Mn 2.250 (0.04% pa)



19 910%

93,22%

Management Fee: 2.00%

Alfalah GHP Islamic Stock Fund

AMC Rating: "AM2+" by PACRA 9-Aug-19

Category: Islamic Equity Scheme

Alfalah GHP Islamic Stock Fund (AGISF) is an Open Ended Shariah Compliant Islamic Equity Fund; The investment objective of the Fund is to achieve long term capital growth by investing primarily in shariah compliant equity securities.

Maheen Rahman

Fund Type: Open Ended Benchmark: KMI 30 Index Launch Date: Sep 4, 2007 Par Value: PKR 50/- Pricing: Forward Day Sales Load: 3.00% Risk Profile: High Leverage: Nil	Min. Subso Trustee: C Auditor: A Listing: Po Dealing Do	I Investment: PKF eq. Investment: PKF DC Pakistan Limited F Ferguson & Co. Pa akistan Stock Excha ays: Monday - Frid ne: 9:00 am - 4:00	R 1,000/- akistan nge ay	Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Sana Abdullah, CFA Wahaj Ahmed	Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities Head of Compliance Fund Manager Fund Manager	
Asset Allocation (as % of Tot	tal Assets)			Fund Statistics		
90 001	■ September ■ C	october		Fund Size (PkR mn; as on 31 Octob		1,831.29
90	- September — e			Fund size including fund of fund NAV (PkR):	schemes (PKF IIIII)	1,831.29
80				Sharpe Ratio*		41.5935 -0.62
70				Standard Deviation*		24.59%
50				Information Ratio*		0.80
40				Total Expense Ratio***		3.93%
30 - 2				Total Expense Ratio		3.93 70
20 +			φ.	Fund Performance	ВМ	AGIsF
10			-	Since Inception**	0.20%	2.00%
	Ā Š Ā	PIBs Bills CPs	MTS ans.	YTD	3.18%	2.35%
Cash T-Bills Stocks/ Equities Rev. Repo ag. GS	Repo ag. other Secs. 7t. Backed/ Gov. Guar. TFCs/Sukuks	PIBs T-Bills CPs	MTS	Month (October '19):	9.17%	7.75%
s/ E	cs. Cs. Cs/S		. pea	Asset Allocation (Sector Wise as a		24 200/
. R	epc Bac Se		Spre	Oil & Gas Exploration Companies Fertilizer	S	34.28% 20.51%
Re Si	Rev. R Govt.			Power Generation & Distribution	n	6.92%
	\$ 0			Oil & Gas Marketing Companies		6.25%
+Amount invested by fund of fu	unds is Rs. 0 million sub	tracted from total		Cement		5.88%
Historical Performance (%)				Others		18.74%
100	■ AGIsF ■	■ BM		Total		92.59%
80	=W0121	- Ul·1		Top 10 Holdings (% of Total Asset	ts)	11.79%
60				Engro Corporation Limited		11.79% 10.27%
30.5	23.8 4.8 20.3	24.8		Pak Petroleum Ltd.		10.22%
40 30 30 17.1	23. 14.8 20.3 15.5	18		Engro Fertilizer Limited		7.59%
20				Mari Petroleum Company Limite	ed	6.33%
0 FY13 FY14	FY15 FY16	FY17	FY18 FY19	Hub Power Company Limited		6.18%
-20 - 7113 - 7114	1113 L110		4 6	Pakistan Olifields Ltd.		5.94%
-40			-14.4 -9.6 -18.8	Lucky Cement Limited Meezan Bank Ltd.		4.29% 4.08%
			' '	Meezan Bank Ltd. Engro Polymer		4.08% 4.05%
Details of Non-Compliant In	wastmants****			Eligio Folyillei		7.03 /0
betans of Non-Compliant II	rvestillents	Valu	e before	Provisioning Value at	fter % Gross	% Net

Name	Туре	Value before Provisioning	Provisioning Held, if any	Value after Provisioning	% Gross Assets	% Net Assets
Oil and Gas Exploration Companies	Sector	668,603,059	-	668603059	34.28%	36.51%

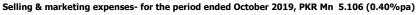
1 - Year Rol	ling Returns	s											
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGIsF	3.50%	-3.63%	-9.29%	10.02%	-2.37%	-2.49%	-5.53%	-1.80%	-6.66%	-5.27%	-9.25%	10.50%	7.75%
BM	3.62%	-4.67%	-10.55%	11.60%	-4.04%	-3.35%	-6.48%	-1.65%	-7.07%	-6.56%	-8.59%	10.65%	9.17%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 45.637 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.1.0365/2.55%

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**** Due to Reduction in Net Assets





Chief Executive Officer

^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

^{***} This include 0.3407% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah GHP Value Fund

AMC Rating: "AM2+" by PACRA 9-Aug-19

Investment Objective

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

Basic Information

Category: Asset Alloc. Scheme Fund Type: Open Ended

Benchmark: Weighted average of KSE-100 Index and 6-months PKRV rate based on actual

allocation of the fund**** **Launch Date:** October 29, 2005 **Par Value:** PKR 50/-

Pricing: Forward Day Sales Load: 3.00%

Risk Profile: Moderate to High

Management Fee: 2%

Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited

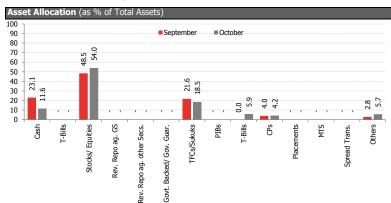
Auditor: AF Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Leverage: Nil

Investment Committee

Maheen Rahman Chief Executive Officer
Noman Soomro Chief Operating Officer
Nabeel Malik Chief Investment Officer
Muddasir Ahmed Shaikh Head of Equities
Shariq Mukhtar Hashmi Head of Compliance
Sana Abdullah. CFA Fund Manager

Sana Abdullah, CFA Fund Manager Wahaj Ahmed Fund Manager



Fund Statistics Fund Size (PkR mn; as on 31 October 2019): 1,073.33 NAV (PkR): 52.4228 Sharpe Ratio* -0.64 Information Ratio 1.56 Standard Deviation* 13.01% Total Expense Ratio*** 3.84%

Fund Performance	ВМ	AGVF
Since Inception**	9.66%	9.02%
YTD	3.42%	3.64%
Month (October'19):	4.01%	4.12%
Asset Allocation (Sector Wise as a % of Total Asset	ets)	
Commercial Banks		15.65%
Oil & Gas Exploration Companies		13.26%
Fertilizer		7.94%
Power Generation & Distribution		7.71%
Textile Composite		2.90%
Others		6.59%
Total		54.05%

Histor	rical Perforr	mance (%)						ı
100		■AGVF	■BM					
80		=AOVI	= 011					
60								
40	30.1	5. 5.	5.5	nj	.6			
20 -		15	12.5	118	12.			
0								
20	FY13	FY14	FY15	FY16	FY17	FY18	FY19	
-20						99	ώ φ	

Amount invested by fund of funds is Rs. 0 million subtracted from total

Others	6.59%
Total	54.05%
Top 10 Holdings (% of Total Assets)	
International Brands Ltd. Sukuk (15-11-17)	5.97%
The Bank of Punjab - TFC (23-12-16)	4.87%
Dawood Hercules Ltd. Corporation Ltd. Sukuk (01-03-18)	4.84%
Oil & Gas Dev.Co	4.10%
Pak Petroleum Ltd.	4.09%
Mari Petroleum Company Limited	3.60%
Hub Power Company Limited	3.47%
Engro Corporation Limited	3.27%
United Bank Ltd.	3.20%
Habib Bank Ltd	3.19%

Details of Non-	Details of Non-Compliant Investments												
Name			Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
Agritech Lir	mited	Te	erm Finance Ce	rt.	5,705,000		-5,705,000		0		0.0%		0.0%
1- Year Rolling	Returns												
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGVF	0.43%	-1.47%	-5.45%	6.73%	-1.47%	-0.44%	-2.59%	-0.60%	-2.98%	-2.34%	-3.76%	5.91%	4.12%
BM	0.55%	-1.05%	-3.92%	5.29%	-1.72%	-0.11%	-2.17%	-0.65%	-2.26%	-2.32%	-2.82%	4.69%	4.01%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 12.83mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.6266 / 1.24%.

Disclaimer

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^{*} Calculated on 12-month trailing data.

^{**} Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

^{***} This include 0.5285% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah GHP Prosperity Planning Fund

Fund: Not Yet Rated

AMC Rating: "AM2+" by PACRA 09-Aug-19

Alfalah GHP Prosperity Planning Fund is an Open-ended Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Collective Investment Scheme in line with the risk tolerance of the investor.

Basic Information Category: Fund of Funds Scheme Fund Type: Open Ended

Benchmark **AGHP CAP:** Weighted average return of KSE 100 and 6 months PKRV on the basis of actual investments in

AGHP MAP: Weighted average return of KSE 100 and 6 months KIBOR on the basis of actual investments in underlying schemes.

AGHP AAP: Weighted average return of KSE 100 index and 6 month KIBOR on the basis of actual investments in underlying schemes.

Pricing: Forward Day AGPPF-Active Front end load: 2% AGPPF-Moderate Front end load: 1.5% AGPPF-

Risk Profile: Plan Specific Management Fee: 1%

Min. Initial Investment: PKR 500/- ***** Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Limited Launch Date: Sep 11, 2015 Par Value: 100

Auditor: EY Ford Rhodes, Chartered Accountants Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange Cut-off Time: 9:00 am - 4:00 pm

Leverage: Nil AGPPF-Active Back end load: 0% AGPPF-Moderate Back end load: 0% AGPPF-Conservative back end load: 0% nt Committee

Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Sana Abdullah, CFA Wahaj Ahmed

Maheen Rahman Chief Executive Officer Chief Operating Officer **Chief Investment Officer Head of Equities** Head of Compliance Fund Manager **Fund Manager**

Alfalah GHP Active A	llocation Plan (Holdings	as % of Total Assets)	Alfalah GHP Active Allocation Plan			
	Holdir		Fund Size (PkR mn; as on Oct 31, 2019	9):	161.09	
	September	October	NAV (PkR):			
Cash	6.52%	1.12%	Total Expense Ratio**		103.762 0.59%	
quity	0.00%	18.28%	F			
ncome	30.37%	32.22%	Performance	ВМ	AGAAP	
loney Market	58.98%	48.22%	Since Inception Return****	5.28%	2.75%	
thers	4.13%	0.16%	YTD	5.35%	4.90%	
otal	100.00%	100.00%	Month	1.26%	1.16%	
falah GHP Moderat		ings as % of Total Assets)	Alfalah GHP Moderate Allocation Pla			
	Holdir		Fund Size (PkR mn; as on Oct 31, 2019	9):	251.06	
	September	October	NAV (PkR):		102.236	
ash	4.87%	4.75%	Total Expense Ratio***		0.62%	
quity	19.20%	20.61%				
ncome	60.22%	58.72%	<u>Performance</u>	ВМ	AGMAP	
loney Market	15.55%	15.76%	Since Inception Return****	6.51%	4.57%	
thers	0.16%	0.16%	YTD	4.58%	4.30%	
otal	100.00%	100.00%	Month	2.32%	2.24%	
falah GHP Conserv		Holdings as % of Total Assets)	Alfalah GHP Conservative Allocation			
	Holdir		Fund Size (PkR mn; as on Oct 31, 2019	9):	180.76	
_	September	October	NAV (PkR):		107.0551	
ash	6.04%	2.64%	Total Expense Ratio****		0.91%	
quity	0.00%	11.28%				
ıcome	36.03%	29.97%	<u>Performance</u>	ВМ	AGCAP	
oney Market	55.23%	55.68%	Since Inception Return****	7.61%	5.54%	
thers	2.70%	0.43%	YTD	4.81%	4.27%	
otal	100.00%	100.00%	Month	1.19%	1.12%	

Details of Non-Complian	nt Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Fund Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Alfalah GHP	Ifalah GHP Active Allocation Plan (1 Year -Rolling Returns)												
AGAAP	1.00%	-1.20%	-4.68%	5.94%	-1.29%	-0.47%	-2.56%	-0.68%	-2.13%	1.16%	0.78%	1.71%	1.16%
BM	0.71%	-0.97%	-3.67%	5.34%	-1.76%	-0.19%	-2.31%	-0.79%	-1.40%	1.26%	1.03%	1.70%	1.26%

Alfalah GHP	Alfalah GHP Moderate Allocation Plan (1 Year -Rolling Returns)												
												Oct-19	
AGMAP	0.74%	-0.43%	-2.80%	4.18%	-0.57%	-0.04% -1.18%	-0.17%	-1.04%	-0.25%	-0.68%	2.97%	2.24%	
BM	0.87%	-0.18%	-2.02%	3.85%	-0.86%	0.13% -0.94%	0.00%	-0.59%	-0.22%	-0.28%	2.73%	2.32%	

Alfalah GHP	Alfalah GHP Conservative Allocation Plan (1 Year -Rolling Returns)												
												Oct-19	
AGCAP	0.87%	0.01%	-0.97%	2.22%	0.10%	0.31% -0.18%	0.19%	0.57%	0.91%	0.80%	1.38%	1.12%	
BM	1.02%	0.31%	-0.51%	2.26%	0.04%	0.57% 0.07%	0.51%	0.81%	1.06%	1.04%	1.44%	1.19%	

Sindh Workers' Welfare Fund (SWWF)

AG-AAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.464mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.9433 / 0.95%

AG-MAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 2.716mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 1.1062 / 1.13%

AG-CAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.334mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.7898 / 0.77%

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^{*} Not Applicable, if invested in funds managed by AGIML

^{**}AGAAP: This include 0.3184% representing government levy, Worker's Welfare Fund and SECP Fee

^{***}AGMAP: This include 0.2753% representing government levy, Worker's Welfare Fund and SECP Fee

^{*****}AGCAP: This include 0.2849% representing government levy, Worker's Welfare Fund and SECP Fee

^{*****} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

^{*****} AGPPF Minimum investment has been revised from April 02, 2018 through Second Supplemental Offering Document duly approved by SECP on March 01, 2018.

Alfalah GHP Islamic Prosperity Planning Fund

Fund: Not Yet Rated

AMC Rating: "AM2+" by PACRA 09-Aug-19

Tourselment Objection

Alfalah GHP Islamic Prosperity Planning Fund is an Open-ended Shariah Complaint Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Shariah complaint Mutual funds in line with the risk tolerance of the investor.

Basic Information

Category: Shariah Fund of Funds Scheme Fund Type: Open Ended

Benchmark: <u>AGIPPF-BAP:</u> Weighted Avg. of KMI30 index and avg. return on 6M deposit rate of 3 (three) A or

ady. Fedin on the posit rate of 5 (three) A of above rated islamic bank as selected by MUFAP. On the basis of actual investments in underlying schemes. *********

1AGIPPF-MAP, AAP2 & AAP3: Weighted Avg. of

KM130 index and avg. return on 6M deposit rate of 3 (three) A or above rated islamic bank as selected by MUIFAP. based on actual proportion of investment in equity and income/ money market component made by the allocation plan. Pricing: Forward Day

AGIPPF-BAP Front-end Load: 1.25%

AGIPPF-MAP Front-end Load: 2.5%
AGIPPF-AAP 2 Front-end Load: 2.5%

Risk Profile: Plan Specific Management Fee: 1.25%* ¹Min. Initial Investment: PKR 500/-¹Min. Subseq. Investment: PKR 100/-Trustee: CDC Pakistan Umited Launch Date: June 09, 2016 AAP2 Launch Date: Nov 01, 2016 AAP3 Launch Date: June 21, 2017

Par Value: 100 Auditor: A.F Ferguson & Co. Pakistan Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange Cut-off Time: 9:00 am - 4:00 pm

AGIPPF-BAP Back-end Load: 0%
1AGIPPF-MAP Back-end Load ******
AGIPPF-AAP 2 Back-end Load*******
AGIPPF-AAP 3 Back-end Load*******

Investment Committee

Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Sana Abdullah, CFA Wahaj Ahmed Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities Head of Compliance Fund Manager Fund Manager

AGIPPF-AA	P 3 Front-end	Load: 2.5%											
Alfalah GH	IP Islamic Ba	lanced Allocatio	on Plan (Holdii	ngs as % o	f Total Assets	5)	Alfalah GH	P Islamic	Balanced Alloca	tion Plan			
		Holding	gs				Fund Size		s on Oct 31, 2019			290.11	
		September	October				NAV (PkR):					103.4814	
Cash		1.05%	3.26%				Total Expe		**	-		0.54%	
Equity		2.74% 94.20%	13.97% 79.75%				Performan		urn*******	BM 3.07%		AGIBAP	
income Others		2.01%	3.03%				YTD	ption Ret	urn	2.61%		4.64% 4.24%	
Total	_	100.00%	100.00%				Month			1.17%		1.42%	
Alfalah G	HP Islamic M	loderate Allocat		lings as %	of Total Asse	ts)			: Moderate Alloc				
		Holding					Fund Size NAV (PkR):	(PkR mn; a	s on Oct 31, 2019):		164.13	
Cash		September 4.96%	October 84.56%				Total Expe	nco Patio	***			103.2333 0.63%	
quity		2.77%	15.18%				Performan			ВМ		AGIMAP	
ncome		92.26%	0.00%						urn******	3.08%		4.31%	
Others		0.01%	0.26%				YTD			3.27%		5.14%	
Total		100.00%	100.00%				Month			1.24%		1.42%	
lfalah GF	IP Islamic Ac	tive Allocation F		gs as % of	Total Assets)				Active Allocatio			207.60	
		Holding September	gs October				NAV (PkR):	(רגול ווווו; מ	s on Oct 31, 2019	٦٠		387.60 94.3811	
Cash		0.40%	83.62%				Total Expe	nse Ratio	****			0.61%	
quity		2.50%	16.05%				Performan			ВМ		AGIAAP2	
ncome		96.96%	0.00%						urn******	-1.95%		0.14%	
Others		0.13%	0.33%				YTD	•		2.66%		4.14%	
otal		100.00%	100.00%				Month			1.20%		1.31%	
Alfalah Gh	HP Islamic Ac	tive Allocation F		gs as % of	Total Assets)				Active Allocatio				
		Holding					Fund Size NAV (PkR):	(PkR mn; a	s on Oct 31, 2019):		97.69	
Cash		September 8.58%	October 13.36%				Total Expe	nco Datio	****			96.5737 0.59%	
Equity		0.00%	8.25%				Performan			ВМ		AGIAAP3	
income		91.28%	78.11%						urn******	-3.91%		-1.44%	
Others		0.14%	0.28%				YTD	puon nec		2.10%		3.87%	
otal	_	100.00%	100.00%				Month			0.70%		1.11%	
etails of	Non-Complia	ant Investments	;								a		A/ 81 .
lame	Fund Name		Туре		Value before Provisioning		Provisioning Held, if any		Value after Provisioning		% Gross Assets		% Net Assets
lfalah Gl		lanced Allocatio											
AGIBAP	0ct-18 0.48%	0.00%	Dec-18 -0.52%	Jan-19 1.71%	Feb-19 0.19%	Mar-19 0.09%	Apr-19 -0.17%	0.33%	Jun-19 0.13%	0.68%	Aug-19 0.64%	Sep-19 1.43%	0ct-19 1.42%
BM	0.52%	-0.36%	-1.07%	1.72%	-0.28%	-0.22%		0.24%	0.03%	0.24%	0.28%	0.90%	1.17%
Alfalah G	HP Islamic M	loderate Allocat	ion Plan (1 Y	ear -Rollin	ng Returns)								
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGIMAP		0.54%	-0.24%	1.60%	0.28%	0.13%	-0.10%	0.30%	0.82%	0.88%	0.65%	2.10%	1.42%
BM	0.26%	0.20%	-0.86%	1.57%	-0.17%	-0.16%	-0.54%	-0.36%	0.42%	0.39%	0.27%	1.32%	1.24%
lfalah Gl	HP Islamic Ac	tive Allocation F	Plan 2 (1 Yea Dec-18	r -Rolling	Returns)	Mar-19	Anr-19	May-19	Jun-19	Jul-19	Aug-19	Sen-19	Oct-19
AGIAAP2	0.16%	-1.04%	-3.23%	3.61%	0.22%	-0.14%	-0.74%	-0.16%	0.02%	0.61%	0.53%	1.63%	1.31%
ВМ	-0.12%	-1.56%	-3.96%	3.55%	-0.38%	-0.58%		-0.28%	-0.09%	0.17%	0.20%	1.08%	1.20%
lfalah GF	IP Islamic Ac	tive Allocation F	Plan 3 (1 <u>Yea</u>	r -Rolling	Returns)								
	Oct-18	Nov-18	Dec-18	Jan-19	Feh-19	Mar-19	Apr-19	May-19	Tun-19	Tul-19	Aug-19	Sen-19	Oct-19

Disclaim

AGIAAP3 0.94%

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-1 65%

-0 48%

0.85%

0.88%

0.00%

-0.72%



-1 07%

-3 78%

4.52%

-0 49%



1 84%

1 110%

Alfalah GHP Islamic Prosperity Planning Fund

(Alfalah Islamic Capital Preservation Plans)

Fund: Not Yet Rated

AMC Rating: "AM2+" by PACRA 09-Aug-19

allocation plan.

The objective of the plan is to to earn a potentially high return through dynamic asset allocation between Islamic Equity Scheme and Islamic Income Scheme based Collective Investment Schemes (CIS) using CPPI methodology, while providing Capital Preservation of the Initial Investment Value at maturity of the plan based on the Fund Manager's outlook on the assets

Basic Information Category: Shariah Fund of Funds Scheme - CPPI Fund Type: Open Ended

Benchmark: AGIPPF - CPF4 & CPF5: Weighted average return of KMI 30 index and 6-months deposit rate of 3 (Three) A or above rated Islamic Banks/Islamic Banking Window of scheduled commercial banks as selected by MUFAP, based on actual proportion of investment in islamic equity and/ or islamic income schemes made by the

Load: 2.50%, 0.00% (Front & Back end) **Cut-off Time:** 9:00 am - 4:00 pm

Management Fee: 1.25% Min. Initial Investment: PKR 10,000/-Trustee: CDC Pakistan Limited Launch Date: AGIPPF - CPF4: Jul 13, 2018

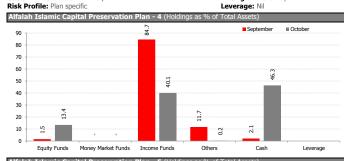
AGIPPF - CPF5: Dec 14, 2018 Par Value: PKR 100/-Auditor: A.F Ferguson & Co. Pakistan Dealing Days: Monday - Friday

Listing: Pakistan Stock Exchange Pricing: Forward Day

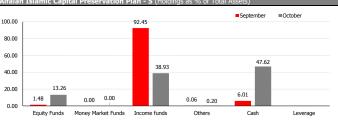
Investment Con Maheen Rahman

Chief Executive Officer Noman Soomro Chief Operating Officer Nabeel Malik Chief Investment Officer **Muddasir Ahmed Shaikh** Head of Equities

Shariq Mukhtar Hashmi Head of Compliance Sana Abdullah, CFA Fund Manager Wahaj Ahmed Fund Manager



Fund Size (PkR mn; as on Oct 31, 2019): NAV (PkR): Multiplier Range Total Expense Ratio******		120.69 104.5824 0.07-0.23 0.63%
Fund Performance	ВМ	AGCPF 4
Since Inception Return	2.57%	8.46%
YTD	2.75%	4.38%
Month	1.07%	1.31%
Asset Allocation (as % of Total Assets)	September	October
Equity	1.53%	13.36%
Money Market	0.00%	0.00%
Income	84.67%	40.11%
Cash	2.07%	46.35%
Others	11.72%	0.18%
Total	100.00%	100.00%



-0 29%

1 49%

0 44%

2.07 70	40.33 70
11.72%	0.18%
100.00%	100.00%
	54.03
	104.5606
	0.07-0.26
	0.61%
ВМ	AGCPF 5
4.36%	8.13%
2.78%	4.37%
1.05%	1.27%
September	October
1.48%	13.26%
0.00%	0.00%
92.45%	38.93%
6.01%	47.62%
0.06%	0.20%
100.00%	100.00%
	11.72% 100.00% 100.00% 100.00% 4.36% 2.78% 1.05% September 1.48% 0.00% 92.45% 6.01% 0.06%

0.87%

0.72%

1 41%

1 31%

Details of Non-Compliant Invest	ments									
		Value before)	Provisioning	V	alue after		% Gross		% Net
Name	Туре	Provisioning		Held, if any	Pr	ovisioning		Assets		Assets
Alfalah GHP Islamic Capital Pres	ervation 4 (1 Year -Rolling Ret	urns)								
Oct. 10	Nov-19 Doc-19	1an-10 Eah-10	Mar-10	Anr. 10	M-y-10	Jun-10	Tul. 10	Aug-10	Son-10	Oct-10

-0 28%

0.31%

0 12%

BM	0.57%	-0.16%	-0.79%	1.34%	-0.07%	-0.17%	-0.66%	0.12%	0.07%	0.41%	0.36%	0.88%	1.07%
Alfalah GHP	Islamic Capital	Preservation 5 (1	Year -Rolling Ro	eturns)									
AICPP-5				0.62%	0.70%	0.30%	0.36%	0.55%	0.72%	0.85%	0.73%	1.45%	1.27%
BM				0.32%	0.35%	0.07%	0.04%	0.27%	0.35%	0.42%	0.37%	0.92%	1.05%

0 13%

Sindh Workers' Welfare Fund (SWWF)

0.64%

0 18%

AGIBAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.907mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 2.1070 / 2.12%.

AGIMAP The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 5.404mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 3.3993 / 3.46%.

AGIAAP2 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3.327mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.8101 / 0.89%.

AGIAAP3 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.246mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.2432 / 0.26%

AICPP4 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.5649mn. If the same were not made the NAV per unit/last year return of the Scheme would be higher by Rs.0.4895/0.49%

AICPP5 The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.1020mn. If the same were not made the NAV per unit/last year return of the Scheme would be higher by Rs.0.1974/0.20%

ATCPP-4

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¹ The name of plan (Alfalah GHP Islamic Active Allocation Plan) has been changed to Alfalah GHP Islamic Moderate Allocation Plan and minimum amount of investment has been amended through Sixth Supplemental Offering Document duly approved by SECP on October 02, 2018.



^{******} AICPP 5: This includes 0.2972% representing government levy, Worker's Welfare Fund and SECP Fee ******** For the first year 2.5%, for second year 1.5%

^{*******} For the first year 2.5%, for second year 1.5%

^{*******} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

Alfalah GHP Islamic Pension Fund

Fund: Not Yet Rated

AMC: "AM2+" by PACRA 09-Aug-19

In control Objective

The objective of introducing Alfalah GHP Islamic Pension Fund is to provide individuals with a portable, individualized, Shariah Compliant, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions, and how to invest it, as well as to continue investing in their pension accounts even if they change inbs.

Category: Voluntary Islamic Pension Fund Scheme
Fund Type: Open Ended
Launch Date: January 02, 2017
Min. Initial Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: EY Ford Rhodes, Chartered Accountants

Pricing Mechanism: Forward Frontend load: 3% Backend load: Nil Management Fee: 1.5%

Par Value: 100

Dealing Days: Monday - Friday

Maheen Rahman Noman Soomro Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Sana Abdullah, CFA Wahaj Ahmed Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Equities Head of Compliance Fund Manager Fund Manager

Alfalah GHP Islamic Equity Sub Fund

Cut-off Time: 9:00 am - 4:00 pm

Top Ten Holdings (as a % of total assets)	
Pak Petroleum Ltd.	10.01%
Oil & Gas Dev.Co	9.36%
Engro Corporation Limited	8.66%
Mari Petroleum Company Limited	7.77%
Engro Fertilizer Limited	6.83%
Hub Power Company Limited	6.16%
Pakistan Oilfields Ltd.	5.59%
Engro Polymer	4.20%
Meezan Bank Ltd.	4.14%
Nishat Mills Ltd.	3.57%

 Sector Allocation (as a % of total assets)
 32.73%

 Oil & Gas Exploration Companies
 18.20%

 Fertilizer
 6.32%

 Oil & Gas Marketing Companies
 6.32%

 Power Generation & Distribution
 6.16%

 Textile Composite
 4.91%

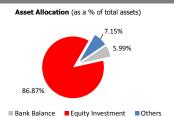
 Others
 18.55%

 Fund Size (PKR Mn.)
 42.7889

 NAV
 70.6059

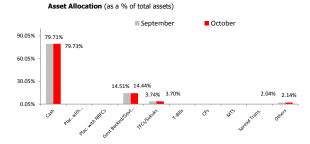
 Year To Date Return
 3.18%

 Since Inception Return*
 -11.58%



Alfalah GHP Islamic Debt Sub Fund





und Size (PKR Mn.)	44.5300
IAV	110.5617
ear To Date Return	8.29%
ince Inception Return*	3.61%

 Fund Size (PKR Mn.)
 53.4803

 NAV
 110.2090

 Year To Date Return
 7.52%

 Since Inception Return*
 3.50%

Alfalan GnP Equity Su	ib Fund - Details of Non-Compliant Inv	estments""				
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets
PPL	Single Entity Exposure	4,515,753	0	4,515,753	10.01%	10.55%

Alfalah GHP Debt Sub Fur	Alfalah GHP Debt Sub Fund - Details of Non-Compliant Investments										
		Value before	Provisioning	Value after	% Gross	% Net					
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets					

Alfalah GH	Alfalah GHP Money Market Sub Fund - Details of Non-Compliant Investments												
Name	Туре			Value before Provisioning Provisioning Held, if any				Value after % Gro Provisioning Asse				% Net Assets	
MEBL		Sii	ngle Bank Depos	sit	10,959,166		0		10,959,166		20.27%		20.49%
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGESF	2.91%	-4.06%	-9.25%	9.69%	-2.75%	-2.10%	-5.47%	-1.38%	-6.62%	-6.12%	-8.42%	11.02%	8.09%
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGDSF	7.28%	4.46%	11.82%	7.20%	8.34%	3.14%	3.05%	5.78%	-2.57%	2.63%	7.33%	13.53%	9.52%
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGMMSF	3.75%	4.56%	5.76%	5.77%	5.37%	3.93%	. 3.53%	4.77%	-4.22%	4.58%	6.39%	10.34%	8.59%

Sindh Workers' Welfare Fund (SWWF)

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.028mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0468 / 0.07%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.076mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.1886 / 0.18%.

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.080mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.1655 / 0.15%.

Disclaime

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^{*} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

^{**} Due to reduction in Net Assets.

Alfalah GHP Pension Fund

Fund: Not Yet Rated

AMC: "AM2+" by PACRA 09-Aug-19

Investment Objective

The objective of introducing Alfalah GHP Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions and how to invest it, as well as to continue investing in their pension accounts even if they change jobs.

Basic Information
Category: Voluntary Pension Fund Scheme Dealing Days: Maheen Rahman Chief Executive Officer Fund Type: Open Ended Par Value: 100 Noman Soomro **Chief Operating Officer** Pricing Mechanism: Forward Launch Date: January 02, 2017 Min. Initial Investment: PKR 1,000/-Nabeel Malik Chief Investment Officer Frontend load: 3% **Muddasir Ahmed Shaikh** Head of Equities Trustee: CDC Pakistan Limited Backend load: Nil Shariq Mukhtar Hashmi Head of Compliance Auditor: EY Ford Rhodes, Chartered Accountants Cut-off Time: 9:00 am - 4:00 pm Management Fee: 1.5% Sana Abdullah, CFA Fund Manager Wahaj Ahmed **Fund Manager**

Alfalah GHP Equity Sub Fund

0.10%

Top Ten Holdings (as a % of total assets)	
Pak Petroleum Ltd.	7.03%
Oil & Gas Dev.Co	6.97%
Mari Petroleum Company Limited	6.47%
Engro Corporation Limited	6.23%
Engro Fertilizer Limited	5.91%
Habib Bank Ltd	5.27%
Hub Power Company Limited	5.20%
United Bank Ltd.	5.19%
Engro Polymer	4.13%
MCB Bank Limited	3.62%

 Sector Allocation (as a % of total assets)
 23.99%

 Oil & Gas Exploration Companies
 23.23%

 Commercial Banks
 14.58%

 Fertilizer
 14.58%

 Power Generation & Distribution
 7.48%

 Textile Composite
 4.91%

 Others
 13.54%

 Fund Size (PKR Mn.)
 33.1979

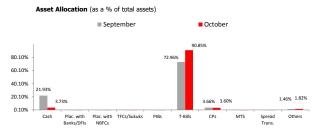
 NAV
 68.4625

 Year To Date Return
 2.18%

 Since Inception Return*
 -12.54%



Alfalah GHP Money Market Sub Fund



 Fund Size (PKR Mn.)
 45.6827

 NAV
 117.6034

 Year To Date Return
 13.10%

 Since Inception Return*
 5.90%

 Fund Size (PKR Mn.)
 68.5377

 NAV
 116.6810

 Year To Date Return
 10.80%

 Since Inception Return*
 5.61%

	•	Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Alfalah GHP Debt Sub Fund - Details of Non-Compliant Investments Value before Provisioning Value after % Gross % Net											
% Gross	% Net										
Assets	Assets										
	Assets										

Alfalah GH	P Money Ma	rket Sub Fund -	Details of Non	-Compliant In	vestments								
Name	е Туре			Value before Provisioning Provisioning Held, if any						6 Gross Assets			
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGPESF	2.23%	-3.29%	-9.35%	10.57%	-3.51%	-1.17%	-4.84%	-1.82%	-6.61%	-5.66%	-8.75%	10.57%	7.34%
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGPDSF	6.22%	5.52%	6.58%	8.90%	8.51%	6.64%	9.02%	6.74%	6.94%	15.15%	11.93%	9.94%	14.45%
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGPMMSF	5.97%	5.29%	6.57%	6.77%	7.72%	7.61%	. 8.43%	6.42%	8.83%	9.80%	10.50%	11.34%	11.01%

Sindh Workers' Welfare Fund (SWWF

AG-ESF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.012mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.0242 / 0.04%.

AG-DSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.137mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.3534 / 0.31%.

AG-MMSF The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.159mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs. 0.2710 / 0.24%.

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^{*} Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

Alfalah GHP Islamic Dedicated Equity Fund

AMC Rating: "AM2+" by PACRA 9-Aug-19

Alfalah GHP Islamic Dedicated Equity Fund (AGIDEF) is an Open-end Shariah Compliant Islamic Equity Fund. The objective of AGIDEF is to provide other 'Fund of Funds' Schemes an avenue for investing in Shariah Compliant Equities.

Category: Islamic Equity Scheme Management Fee: 1.25% Maheen Rahman **Chief Executive Officer** Fund Type: Open Ended Min. Initial Investment: PKR 10,000/-Noman Soomro Chief Operating Officer Benchmark: KMI 30 Index Min. Subseq. Investment: PKR 1,000/-**Chief Investment Officer Nabeel Malik** Launch Date: May 23, 2017 Trustee: CDC Pakistan Limited Muddasir Ahmed Shaikh **Head of Equities** Par Value: PKR 100/-Auditor: EY Ford Rhodes, Chartered Accountants Shariq Mukhtar Hashmi **Head of Compliance** Pricing: Forward Day Listing: Pakistan Stock Exchange Sana Abdullah, CFA **Fund Manager** Sales Load*: 1.50% Dealing Days: Monday - Friday **Wahaj Ahmed Fund Manager** Risk profile: Moderate to High Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil Asset Allocation (as % of +Fund Size (PkR mn; as on 31 October, 2019): Fund Size including fund of funds (Pkr mn) 0.0 September ■ October 164.80 90 80 70 60 50 40 30 67.0 NAV (PkR): 65.84 Sharpe Ratio -1.12**Information Ratio** 0.19 Standard Deviation 25.55% 19.0 Total Expense Ratio** 6.88% **Fund Performan** AGIDEF Since Inception -17.43% -15.74% 3.18% 2.11% MTS Cash T-Bills Stocks/ Equities TFCs/Sukuks PIBS -Bills CPs Spread Trans. Repo ag. other Secs. Govt. Backed/ Gov. Guar. Month (October'19): 9.17% 6.09% Rev. Repo ag. Asset Allocation (Sector Wil 33.90% Oil & Gas Exploration Companies 19.95% Fertilizer Power Generation & Distribution 6.95% Oil & Gas Marketing Companies 6.41% Cement 5.76% Others 19.36% 92.33% + Amount invested by fund of funds is Rs. 165 million subtracted from total Total **Historical Performance** (%) Top 10 Holdings (% of Total Assets) 11.84% Oil & Gas Dev.Co **Engro Corporation Limited** 10.32% -5 Pak Petroleum Ltd. 10.21% -10 **Engro Fertilizer Limited** 7.69% -15 **Hub Power Company Limited** 6.31% Mari Petroleum Company Limited 5.95% -20 Pakistan Oilfields Ltd. 5.90% -25 -24.0 Meezan Bank Ltd. 4.21% -30 ■ AGIDEF **Engro Polymer** 4.11% **Lucky Cement Limited** 4.05% Details of Non-Compliant Investments Value before Provisioning Value after % Gross % Net Held, if any Name **Provisioning** Provisioning Type Assets Assets

AGIDEF 3.59% -9.17% 9.65% -2.74% -5.74% -2.07% -11.62% -5.41% -8.52% 11.23% 6.09% вм 3.62% -4.67% -6.48%

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.0.151 mn. If the same were not made the NAV per unit/last one year return of scheme would be higher by Rs.0.0604/0.09%

1 year - Rolling Returns

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Selling & Marketing Expenses - for the period ended October, 2019 PKR Mn 0.085 (0.04% pa)

^{*} Management Company may waive the Front-end Load fully or partially at its own discretion to any investor

^{**} This include 1.2604% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah GHP Islamic Value Fund

AMC Rating: "AM2+" by PACRA 9-Aug-19

Alfalah GHP Islamic Value Fund (AGIVF) is an Open-end Shariah Compliant Islamic Asset Allocation Fund. The objective of AGIVF is to earn a potentially high return through allocation of assets between Shari'ah Compliant Equity Instruments, Shari'ah Compliant Fixed Income Instruments and any other Shari'ah Compliant instrument as permitted by the SECP and Shari'ah

Basic Information

Category: Shariah Comp. Asset Alloc. Scheme Fund Type: Open Ended

Benchmark: KMI 30 Index and Six (6) months average deposit rates of three (3) A rated Scheduled Islamic Banks or Islamic Banking windows of Conventional Banks as selected by MUFAP on the basis of actual proportion held by the scheme

Launch Date: October 12, 2017

Par Value: PKR 100/-Pricing: Forward Day Sales Load: 3.00%

Risk Profile: Moderately High

Management Fee: 2%

Min. Initial Investment: PKR 10,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: AF Ferguson & Co. Pakistan Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday

Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

Fund Statistics

Sharpe Ratio*

Fund Performan Since Inception

Month (October '19):

Commercial Banks

Engro Fertilizer Limited

Engro Corporation Limited

Hub Power Company Limited

Oil & Gas Dev.Co

Pak Petroleum Ltd.

YTD

Fertilizer

Others

Information Ratio

Standard Deviation*

Total Expense Ratio*

Maheen Rahman **Noman Soomro** Nabeel Malik Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Sana Abdullah, CFA Wahaj Ahmed

+Fund Size (PkR mn; as on 31 October, 2019):

Asset Allocation (Sector Wise as a % of Total As

International Brands Limited-Sukuk (28-Sep-17)

Dawood Hercules Corporation Ltd -Sukuk (16-Nov-17)

Oil & Gas Exploration Companies

Oil & Gas Marketing Companies

Power Generation & Distribution

Top 10 Holdings (% of Total Assets)

Fund Size including fund of fund schemes: (Pkr mn)

Chief Executive Officer Chief Operating Officer Chief Investment Officer **Head of Equities Head of Compliance Fund Manager Fund Manager**

-3.95%

2.38%

4.41%

120.32

120.32

91.53

-1.14

1.37

13.02%

AGIVF

-4.11%

2.31%

4.43%

15.92%

13.77%

3.33%

3.28%

2.31%

6.96%

45.57%

14.40%

14.24%

6.30%

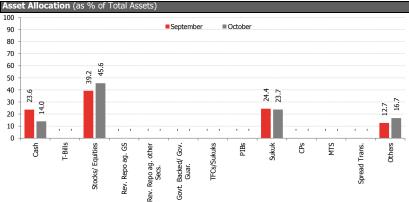
5.95%

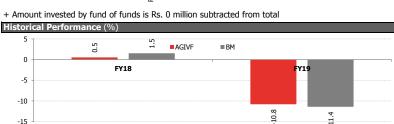
5.84%

4.21%

3.28%

4.56%





Type

Provisioning	Value after	% Gross	% Net
Held, if any	Provisioning	Assets	Assets
Mari Petroleum C Pakistan Oilfields Meezan Bank Ltd	Ltd.		

1- Year Ro	lling Returns												
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGIVF	1.05%	-2.62%	-5.24%	5.76%	-1.39%	-1.31%	-2.90%	-0.69%	-3.46%	-2.47%	-4.46%	5.13%	4.43%
BM	1.82%	-2.33%	-5.37%	6.17%	-1.96%	-1.52%	-3.24%	-0.57%	-3.21%	-2.89%	-3.42%	4.55%	4.41%
Sindh Worl	kers' Welfare F	und (SWWF)											

Value before

Provisioning

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.0468mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.0356 / 0.0398%

Name

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Alfalah Investments

^{*} Calculated on 12-month trailing data.

^{**} This include 0.3477% representing government levy, Worker's Welfare Fund and SECP Fee.

Alfalah GHP Capital Preservation Fund - II

AMC Rating: "AM2+" by PACRA 09-Aug-19

The objective of Alfalah Capital Preservation Fund II is to provide capital preservation to investors upon maturity by dynamically allocating a portion of the Trust Property in fixed income instruments in capital protection segment, and remaining in equity market as Investment segment or any other SECP permitted investments to provide investors with better returns.

Basic Information Category: Capital Protected Fund Type: Open Ended Launch Date: May 10, 2018 Par Value: PKR 100/-**Pricing: Forward Day** Risk Profile: Moderate to Low Leverage: Nil

Management Fee: 1.50%

Min. Initial Investment: PKR 10,000/-Sales Load: Front End 2.50%; Contingent: 5.00% Auditor: A.F Ferguson & Co. Pakistan Trustee: CDC Pakistan Limited Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

FY19

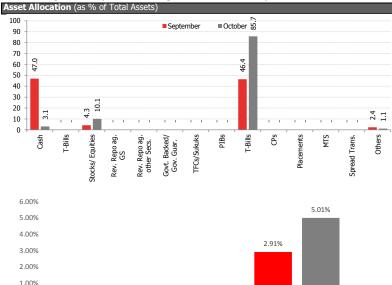
Maheen Rahman **Chief Executive Officer** Noman Soomro **Chief Operating Officer** Nabeel Malik Chief Investment Officer **Muddasir Ahmed Shaikh Head of Equities** Shariq Mukhtar Hashmi Head of Compliance Sana Abdullah, CFA Fund Manager Wahaj Ahmed **Fund Manager**

Benchmark: W.A Daily Return of KSE-100 Index and 3 Months Deposit Rate of a Double A or above rated Bank as selected by MUFAP and 6 months PKRV Rates based on the Fund's actual Proportion invested in the

Investment Segment and Capital Protection Segment calculated on monthly basis.

0.10%

-0.20% FY18



■ AGCPPF II ■ BM

Fund Statistics	
Fund Size (PKR mn); as on Oct 31 2019:	996.52
NAV (Pkr):	104.2371
Muliplier Range:	0.19-0.32
Total Expense Ratio**	3.6064%

Fund Performance	ВМ	AGCPF-II
Since Inception	6.59%	4.78%
YTD	4.54%	4.32%
Month (Oct 2019)	1.42%	1.38%
Asset Allocation (Sector Wise as a % of Total	l Assets)	
Commercial Banks		3.71%
Oil & Gas Exploration Companies		1.44%
Engineering		0.77%
Cement		0.67%
Power Generation & Distribution		0.67%
Others		2.79%
Total		10.05%
Top 10 Holdings (% of Total Assets)		
MCB Bank Limited		0.83%
United Bank Limited		0.69%
Habib Bank Limited		0.69%
France Forbillague Limited		0.62%
Engro Fertilizers Limited		
Oil & Gas Development Company Limited		0.62%
5		
Oil & Gas Development Company Limited		0.62%
Oil & Gas Development Company Limited Pakistan Petroleum Limited		0.62% 0.51%
Oil & Gas Development Company Limited Pakistan Petroleum Limited The Bank of Punjab		0.62% 0.51% 0.40%

Details of Non-Compliant Investm	ents	Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1- Year Rolli	ng Returns		_	_	_	_	_	_	_	_	_	_	
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
AGCPF - II	0.25%	-0.24%	-1.13%	2.24%	0.59%	0.38%	-0.25%	-0.02%	0.22%	0.44%	0.89%	1.54%	1.38%
BM	0.53%	0.32%	-0.52%	2.00%	0.22%	0.44%	0.03%	0.41%	0.25%	0.78%	0.78%	1.50%	1.42%

Sindh Workers' Welfare Fund (SWWF)

The scheme has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.66mn. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.1736 / 0.17%.

Disclaimer

0.00%

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Alfalah Investments

Selling & marketing expenses - for the period ended October, 2019, PKR Mn 3.005 (0.04%p.a)

^{**} This include 0.5453% representing government levy. Worker's Welfare Fund and SECP Fee.



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