

IGI Income Fund  
Condensed Interim Financial Statements  
Unaudited  
for the quarter ended  
30 September 2011

**IGI Income Fund**  
**Condensed Interim Statement of Assets and Liabilities (Unaudited)**  
*As at 30 September 2011*

	<i>Note</i>	<b>September 2010 (Unaudited)</b>	June 2011 Audited
-----Rupees-----			
<b>Assets</b>			
Bank balances	5	<b>14,460,474</b>	69,355,569
Investments	6	<b>954,811,145</b>	658,557,536
Receivable under reverse repurchase transactions		-	99,041,648
Deferred formation cost		<b>380,081</b>	561,781
Security deposits		<b>2,600,000</b>	2,600,000
Prepayments and other receivables	8	<b>38,828,728</b>	4,170,899
<b>Total assets</b>		<b>1,011,080,428</b>	834,287,433
<b>Liabilities</b>			
Dividend payable to unit holders		<b>7,682,557</b>	-
Payable to the Management Company		<b>2,161,090</b>	1,337,680
Remuneration payable to the Trustee		<b>133,201</b>	160,829
Annual fee payable to Securities and Exchange Commission of Pakistan		<b>1,482,976</b>	1,311,114
Accrued and other liabilities		<b>1,312,460</b>	1,374,189
<b>Total liabilities</b>		<b>12,772,284</b>	4,183,812
<b>Contingency</b>	10		
<b>Net assets attributable to unitholders</b>	<i>Rupees</i>	<b>998,308,144</b>	830,103,621
<b>Unit holders' funds</b> (as per statement attached)	<i>Rupees</i>	<b>998,308,144</b>	830,103,621
<b>Number of units in issue</b>	<i>Number</i>	<b>9,854,800</b>	7,986,029
<b>Net assets value per unit</b>	<i>Rupees</i>	<b>101.3017</b>	103.9445

The annexed notes from 1 to 14 are an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

**IGI Income Fund**  
**Condensed Interim Income Statement** (Unaudited)  
For the quarter ended 30 September 2011

<i>Note</i>	<b>For the quarter ended 30 September 2011</b>	For the quarter ended 30 September 2010
	-----Rupees-----	
<b>Income</b>		
Financial Income	<b>30,106,308</b>	71,923,197
Net Capital gain / (loss) on sale of investments classified as 'at fair value through profit or loss- held for trading'	<b>215,746</b>	(473,364)
Net unrealised appreciation / (diminution) in fair value of investments classified as 'at fair value through profit or loss- held for trading'	<b>4,331,870</b>	(507,155)
Reversal of mark-to-market (loss) on investments classified as 'at fair value through profit or loss-held for trading'	<b>5,027,500</b>	-
Provision for impairment against non performing term finance certificate classified as held for trading and interest accrued thereon	<b>(5,837,953)</b>	(2,381,800)
Element of income and capital gains included in prices of units sold less those in units redeemed - net	<b>3,492,832</b>	(11,310,381)
<b>Total Income</b>	<b>37,336,303</b>	57,250,497
<b>Expenses</b>		
Remuneration to the Management Company	<b>3,322,643</b>	7,452,488
Remuneration to the Trustee	<b>389,538</b>	848,283
Annual fee to the Securities and Exchange Commission of Pakistan	<b>171,862</b>	447,151
Brokerage expense and capital value tax	<b>63,969</b>	119,909
Bank and settlement charges	<b>28,504</b>	103,295
Amortisation of deferred formation cost	<b>181,700</b>	181,700
Auditors' remuneration	<b>110,300</b>	154,733
National Clearing Company of Pakistan Limited charges	<b>50,000</b>	46,000
CDS transaction fee	<b>1,544</b>	1,180
Annual listing fee	<b>10,134</b>	7,614
Printing charges	<b>31,292</b>	31,634
Rating fee	<b>50,396</b>	55,654
Workers' Welfare Fund	<b>10</b>	(7,321,275)
<b>Total expenses</b>	<b>4,411,882</b>	2,128,366
<b>Net income for the period</b>	<b>Rupees 32,924,421</b>	<b>55,122,131</b>

The annexed notes from 1 to 14 are an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

**IGI Income Fund**

**Condensed Interim Statement of Comprehensive Income (Unaudited)**

*For the quarter ended 30 September 2011*

	<i>For the quarter ending 30 September 2011 Unaudited</i>	<i>For the quarter ending 30 September 2010 Unaudited</i>
	-----Rupees-----	
<b>Net income for the period</b>	<b>32,924,421</b>	55,122,131
Other comprehensive income:	-	-
<b>Total comprehensive income / (loss) for the period</b>	<b><u>32,924,421</u></b>	<b><u>55,122,131</u></b>

The annexed notes from 1 to 14 are an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
**Chief Executive**

\_\_\_\_\_  
**Director**

**IGI Income Fund**  
**Condensed Interim Cash Flow Statement (Unaudited)**  
For the quarter ended 30 September 2011

	<i>Note</i>	For the quarter ended 30 September 2011	For the quarter ended 30 September 2010
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		-----Rupees-----	
Net income for the period		32,924,421	55,122,131
<b>Adjustments for:</b>			
Net Capital gain / (loss) on sale of investments classified as 'at fair value through profit or loss- held for trading'		(215,746)	473,364
Net unrealised appreciation / (diminution) in fair value of investments classified as 'at fair value through profit or loss- held for trading'		(4,331,870)	507,155
Reversal of mark-to-market (loss) on investments classified as 'at fair value through profit or loss-held for trading'		(5,027,500)	-
Provision for impairment against non performing term finance certificate classified as held for trading and interest accrued thereon		5,837,953	2,381,800
Deferred formation cost		181,700	181,700
Element of income and capital gains included in prices of units sold less those in units redeemed		(3,492,832)	11,310,381
		<u>25,876,126</u>	<u>69,976,531</u>
<b>(Increase) / decrease in assets</b>			
Investments - net		(320,284,999)	(418,737,859)
Receivable under reverse repurchase transaction		99,041,648	415,178,199
Prepaid / receivable others		(34,657,829)	429,824
		(255,901,180)	(3,129,836)
<b>Increase / (decrease) in liabilities</b>			
Payable to the Management Company		823,410	(605,932)
Remuneration payable to the Trustee		(27,628)	(46,741)
Annual fee to the Securities & Exchange Commission of Pakistan		171,862	(1,411,216)
Payable to Worker Welfare Fund		-	(7,321,275)
Accrued and other liabilities		(61,729)	645,434
		905,915	(8,739,730)
<b>Net cash from / (used in) operating activities</b>		(229,119,139)	58,106,965
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Distribution paid		(6,914,121)	(13,589,961)
Amounts received on issue of units		462,454,546	635,652,479
Payment against redemption of units		(309,084,934)	(1,217,447,301)
<b>Net cash (used in) / from financing activities</b>		146,455,491	(595,384,783)
Net increase in cash and cash equivalents during the period		(82,663,648)	(537,277,818)
Cash and cash equivalents at beginning of the period		448,687,454	2,069,991,302
<b>Cash and cash equivalents at end of the period</b>	9	<u><u>366,023,806</u></u>	<u><u>1,532,713,484</u></u>

The annexed notes from 1 to 14 are an integral part of these financial statements.

For IGI Funds Limited  
(Management Company)

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

**IGI Income Fund**  
**Condensed Interim Distribution Statement** (Unaudited)  
For the quarter ended 30 September 2011

	For the quarter ended 30 September 2011	For the quarter ended 30 September 2010
	-----Rupees-----	
<b>Undistributed income brought forward at the beginning of the period</b>	<b>31,500,852</b>	139,560,677
Net income for the period	<b>32,924,421</b>	55,122,131
Final distribution of bonus @ 3.3679 units for every 100 units held, approved on: 5 July 2011 (2010: @ 5.7434 unit for every 100 units held, approved on 2 July 2010)	<b>(20,132,163)</b>	(118,744,566)
Final distribution of cash dividend @ 3.3867 units for every 100 units held, approved on: 5 July 2011 (2010: @ 5.7615 unit for every 100 units held, approved on 2 July 2010)	<b>(6,914,121)</b>	(13,589,961)
	<b>(27,046,284)</b>	(132,334,527)
Interim distribution of bonus @ 2.5038 units for every 100 units held, approved on: 29 September 2011 (2010: Nil)	<b>(16,868,076)</b>	-
Interim distribution of cash dividend @ 2.5341 units for every 100 units held, approved on: 29 September 2011 (2010: Nil)	<b>(7,682,557)</b>	-
	<b>(51,596,917)</b>	(132,334,527)
<b>Undistributed income carried forward</b>	<b>12,828,356</b>	62,348,281
	<i>Rupees</i>	

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**For IGI Funds Limited**  
**(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

**IGI Income Fund**

**Condensed Interim Statement of Movement in Unit Holder's Fund (Unaudited)**

For the quarter ended 30 September 2011

	For the quarter ended 30 September 2011	For the quarter ended 30 September 2010
	-----Rupees-----	
Net assets at beginning of the period	830,103,621	2,436,436,612
Amount realized / unrealized on issuance of 4,514,613 units (30 September 2010 : 6,270,521 units)	462,454,546	635,652,479
Issuance of 366,866 bonus units in respect of final and interim distributions (30 September 2010 : 1,183,722 units)	37,000,319	118,744,566
Amount paid / payable on redemption of 3,012,708 units (30 September 2010 : 10,796,879 units)	<u>(309,084,934)</u>	<u>(1,099,970,853)</u>
	1,020,473,552	2,090,862,804
Element of income and capital gain included in prices of units sold less those in units redeemed	(3,492,832)	11,310,381
Total comprehensive income for the period before capital gains- realised and unrealised and provision for impairment	29,187,258	58,484,450
Capital gain / (loss) on sale of term finance certificates and treasury bills	215,746	(473,364)
Net unrealised (diminution) / appreciation in fair value of investments classified as 'at fair value through profit or loss - held for trading'	4,331,870	(507,155)
Reversal of mark-to-market (loss) on investments classified as 'at fair value through profit or loss-held for trading'	5,027,500	-
Provision for impairment against non performing term finance certificate classified as held for trading and interest accrued thereon and interest accrued thereon	<u>(5,837,953)</u>	<u>(2,381,800)</u>
Total comprehensive income for the period - net	32,924,421	55,122,131
<i>Distributions made during the period</i>		
Final distribution of bonus units	(20,132,243)	(118,744,566)
Final distribution of cash dividend	(6,914,121)	(13,589,961)
Interim distribution of bonus units	(16,868,076)	-
Interim distribution of cash dividend	<u>(7,682,557)</u>	<u>-</u>
	(51,596,997)	(132,334,527)
Net income less distributions for the period	(18,672,576)	(77,212,396)
<b>Net assets at end of the period</b>	<u><u>998,308,144</u></u>	<u><u>2,024,960,789</u></u>

Rupees

The annexed notes from 1 to 14 are an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

**IGI Income Fund****Notes to the Condensed Interim Financial Statements (Unaudited)**

For the quarter ended 30 September 2011

**1 LEGAL STATUS AND NATURE OF BUSINESS**

IGI Income Fund (the Fund) has been constituted under Trust Deed dated 18 December 2006 between IGI Funds Limited (IGIFL) as Management Company, incorporated under the Companies Ordinance, 1984 and Central Depository Company of Pakistan Limited (CDC) as the Trustee incorporated under the Companies Ordinance, 1984. The Fund has been established under the Rules of business applicable to open ended mutual fund of the Non-Banking Finance Companies.

The Fund is an open end mutual fund and is listed on Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units can be redeemed by surrendering them to the Fund except for the units issued to core investors which are not redeemable for a period of two years from the date of initial public offer.

The Fund invests primarily in fixed-rate securities and other avenues of investment, which include corporate debt securities, certificates of investments, certificates of musharika, commercial papers, term deposit receipts, spread transactions, reverse repurchase agreements and transactions under continuous funding system.

The JCR-VIS Credit Rating Company Limited has assigned a rating of A+ to the scheme.

**2 BASIS OF PRESENTATION****2.1 Statement of compliance**

These condensed interim financial information have been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. The disclosures in the condensed interim financial information do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements for the year ended 30 June 2011.

These condensed interim financial information comprise of condensed interim statement of assets and liabilities as at 30 September 2011 and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim distribution statement, condensed interim statement of movement in unit holders' fund, condensed interim cash flow statement, and notes thereto, for the quarter ended 30 September 2011.

**3 SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies and methods of computation which have been used in the preparation of this condensed interim financial information are the same as those applied in preparation of the financial statements for the preceding year ended 30 June 2011.

**4 ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT**

The preparation of this condensed interim financial information in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Judgments and estimates made by the management in the preparation of this condensed interim financial information are the same as those that were applied to the financial statements as at and for the year ended 30 June 2011.

The Fund's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 30 June 2011.

**5 BANK BALANCES - local currency**

This represents balance in deposit accounts with banks and carry profit rates ranging from 5.00% to 12.00% (2011: 5.00% to 11.60%).

**6 INVESTMENTS**

		<i>September 2011 Unaudited</i>	<i>June 2011 Audited</i>
		-----Rupees-----	
<b>Financial asset at fair value through profit and loss- Held for trading</b>			
Term finance certificates	6.1	146,993,292	38,532,251
Treasury Bills	6.2	<u>752,951,415</u>	<u>500,737,457</u>
		<u>899,944,707</u>	539,269,708
<b>Held to maturity</b>			
Certificates of deposit	6.3	54,866,438	119,287,828
	<i>Rupees</i>	<u>954,811,145</u>	<u>658,557,536</u>



## 6.1 Term Finance Certificates

Name of the investee company	Profit / mark-up rate	As at 30 June 2011	Purchased during the year	Sold during the year	As at 30 September 2011	Cost as at 30 September 2011	Market value as at 30 September 2011	% of net assets on the basis of market value	% of total investment on the basis of market value
		----- (No. of Certificates) -----				----- (Rupees) -----		----- (%) -----	
<b>Quoted investments</b>									
<b>Commercial banks</b>									
United Bank Limited - IV	13.14%	10,000	10,000	20,000	-	-	-	0.00%	0.00%
NIB Bank Limited	13.54%	10,000	-	10,000	-	-	-		
Askari Bank Limited III	15.76%	-	25,000	25,000	-	-	-	0.00%	0.00%
<b>Un-quoted investments</b>									
<b>Commercial banks</b>									
Bank Alfalah Limited - IV	15.00%	3,000	11,000	-	14,000	68,757,637	71,578,297	7.17%	7.50%
Bank Alfalah Limited - IV	16.24%	-	8,000	8,000	-	-	-		
Bank Al Habib - IV	15.00%	-	10,000	-	10,000	50,750,000	51,243,300	5.13%	5.37%
Bank Al Habib - III	15.50%	-	6,000	6,000	-	-	-	0.00%	0.00%
						<b>119,507,637</b>	<b>122,821,597</b>		
<b>Miscellaneous</b>									
Vision Developers Private Limited	15.91%	2,327	-	-	2,327	11,635,000	8,726,250	0.87%	0.91%
<b>Non - Performing Miscellaneous</b>									
Pak Hy Oils Limited	14.64%	-	3,000	-	4,022	15,000,000	-	0.00%	0.00%
Bunnys Limited	15.91%	-	4,022	-	3,000	20,110,000	15,445,445	1.55%	1.62%
						<b>35,110,000</b>	<b>15,445,445</b>		
						<b>166,252,637</b>	<b>146,993,292</b>		

## 6.2 Treasury Bills

Issue Date	As at 30 June 2011	Purchased during the period	Sold / matured during the period	As at 30 September 2011	Cost as at 30 September 2011	Carrying amount as at 30 September 2011	Market value as at 30 September 2011	% of net assets on the basis of market value	% of total investment on the basis of market value
		----- (No. of Certificates) -----				----- (Rupees) -----		----- (%) -----	
<b>Treasury bills face value - face value of Rs. 100 each issued on</b>									
Maturity upto 3 months	6.2.1	2,090,000	5,650,000	5,740,000	2,000,000	194,850,810	351,586,626	35.22%	36.82%
Maturity upto 6 months	6.2.2	2,860,000	11,120,000	11,550,000	2,430,000	233,107,442	80,486,727	8.08%	8.44%
Maturity upto 12 months	6.2.3	250,000	3,385,000	50,000	3,585,000	317,206,233	319,919,654	32.13%	33.59%
		<b>5,200,000</b>	<b>20,155,000</b>	<b>17,340,000</b>	<b>8,015,000</b>	<b>745,164,485</b>	<b>751,993,007</b>		

6.2.1 These represents Market Treasury Bills having face value of Rs. 200 million (30 June 2011: Rs. 209 million) and carrying purchase yield ranging between 13.02% to 13.21% per annum (30 June 2011: 13.12% to 13.49%). These Treasury Bills have maturity upto 01 December 2011 (30 June 2011: 08 September 2011).

6.2.2 These represents Market Treasury Bills having face value of Rs. 243 million (30 June 2011: Rs. 286 million) and carrying purchase yield ranging between 13.13% to 13.78% per annum (30 June 2011: 13.31% to 13.67%). These Treasury Bills have maturity upto 26 January 2012 (30 June 2011: 15 December 2011).

6.2.3 These represents Market Treasury Bills having face value of Rs. 358 million (30 June 2011: Rs. 250 million) and carrying purchase yield ranging between 13.30% to 13.84% per annum (30 June 2011: 13.84%). These Treasury Bills have maturity upto 26 January 2012 (30 June 2011: 14 June 2012).

- 7 As per Circular no. 7 of 2009 dated 6 March 2009 and circular no. 16 dated 7 July 2010 issued by SECP requires that rating of any security in the portfolio shall not be lower than investment grade. However, as of 30 September 2011 ratings of the following securities / entities were below investment grade:

Name of non compliant investment	Type of investment	Value of investment before provision	Provision held if any	Value of investment after provisioning	% of gross assets	% of net assets
		------(Rupees)-----				
- Vision Developers Private Limited	Term finance certificates	11,635,000	-	11,635,000	1.15%	1.17%
- Pak Hy Oils Limited	Term finance certificates	15,000,000	(15,000,000)	-	0.00%	0.00%
- Bunnys Limited	Term finance certificates	20,110,000	(4,664,555)	15,445,445	1.53%	1.55%

- 8 This includes Rs. 31.85 million receivable against sale of debt securities, which is to be settle on 17 October 2011.

9 CASH AND CASH EQUIVALENTS	September 2011 Unaudited	September 2010 Unaudited
	-----Rupees-----	
Bank balances	14,460,474	453,633,086
Certificate of deposits maturing within 3 months	-	131,998,084
Term deposit receipts maturing within three months	-	302,617,814
Treasury Bill with maturity within 3 months	<u>351,563,332</u>	<u>644,464,500</u>
	<i>Rupees</i>	
	<u><u>366,023,806</u></u>	<u><u>1,532,713,484</u></u>

#### 10 CONTINGENCY - WORKERS' WELFARE FUND

The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs.0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending adjudication. However, without prejudice to the above, the Management Company made a provision for WWF contribution in the annual financial statements for the year ended June 30, 2010.

Subsequent to the year ended June 30, 2010, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. This clarification was forwarded by Federal Board of Revenue (FBR) (being the collecting agency of WWF on behalf of the Ministry) to its members for necessary action through letter dated October 6, 2010. Based on this clarification, the FBR also withdrew notice of demand which it had earlier issued to one of the mutual funds for collection of WWF. Notices of demand have also been issued to several other mutual funds and the matter has been taken up by the respective mutual funds with the FBR for their withdrawal on the basis of the above referred clarification of the Ministry. However, the Secretary (Income Tax Policy) Federal Board of Revenue vide letter dated January 4, 2011 subsequently cancelled ab-initio the clarification letter dated October 6, 2010 on applicability of WWF on mutual funds.

On December 14, 2010, the Ministry had filed its response against the constitutional petition requesting the Court to dismiss the petition. According to the legal counsel who is handling the case, there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in the Court. The last hearing of the case took place on March 12, 2011 and judgement on the petition has been reserved.

Subsequent to the year ended June 30, 2011, the Honorable Lahore High Court (LHC) in a similar Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional. The Management Company is hopeful that the decision of the LHC, will lend further support to the Constitutional Petition which is pending in the SHC. However, pending the decision of the said constitutional petition, the Management Company believes that the Fund is not liable to contribute to WWF. and hence provision in respect of WWF made upto 2 August 2010 amounted to Rs. 7.744 million has been reversed and the provision for the period from 3 August 2010 to 30 September 2011 amounting to Rs. 2.913 million has not been made.

11 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Transactions with related parties are carried at fair value. Transaction and balances with related parties other than those disclosed elsewhere are as follows:

11.1 Unit Holder's Fund

	For the quarter ended 30 September 2011										
	As at 01 July 2011	Issued for cash	Bonus	Redeemed	As at 30 September 2011	As at 1 July 2011	Issued for cash	Bonus	Redeemed	As at 30 September 2011	NAV as at 30 September 2011
	Units				(Rupees)						
<b>Associated Companies / Undertakings</b>											
IGI Investment Bank Limited	-	974,694	-	974,694	-	-	100,000,000	-	100,233,342	(233,342)	-
First International Investment Bank Group Provident Fund	-	-	-	-	-	-	-	-	-	-	-
IGI Insurance Limited	-	-	-	-	-	-	-	-	-	-	-
IGI Finex Securities Limited - Staff Provident Fund	-	-	-	-	-	-	-	-	-	-	-
Packages Limited	-	-	-	-	-	-	-	-	-	-	-
Packages Limited - Employees Gratuity Fund	-	-	-	-	-	-	-	-	-	-	-
Packages Limited - Employees Provident Fund	-	-	-	-	-	-	-	-	-	-	-
Packages Limited - Staff Pension Fund	75,160	-	4,476	-	79,636	7,665,140	-	451,420	-	8,116,560	8,067,284
IGI Funds Limited - Management Company	748,394	29,667	44,452	34,540	787,973	77,458,530	3,000,000	4,482,613	3,500,000	81,441,143	79,822,952
IGI Funds Limited - Staff Provident Fund	-	-	-	-	-	-	-	-	-	-	-
<b>Other Related Parties</b>											
Transactions with employees	-	15,122	379	-	15,501	-	1,555,731	38,323	-	1,594,054	1,570,327
Tri Pack Films Limited - Employees Gratuity Fund	25,689	-	1,530	-	27,219	2,610,672	-	154,292	-	2,764,964	2,757,321
Tri Pack Films Limited - Employees Provident Fund	27,344	-	1,628	-	28,972	2,820,839	-	164,231	-	2,985,070	2,934,956
<b>Key Management Personnel</b>											
Syed Babar Ali - Group Chairman	-	-	-	-	-	-	-	-	-	-	-

	For the quarter ended 30 September 2010										
	As at 01 July 2010	Issued for cash	Bonus	Redeemed	As at 30 September 2010	As at 1 July 2010	Issued for cash	Bonus	Redeemed	As at 30 September 2010	NAV as at 30 September 2010
	Units				(Rupees)						
<b>Associated Companies / Undertakings</b>											
IGI Investment Bank Limited	1,886,792	1,308,817	108,367	1,995,159	1,308,817	214,535,751	135,000,000	10,870,755	200,852,664	159,553,842	135,039,526
IGI Investment Bank Limited Group Provident Fund	4,792	-	275	-	5,067	705,047	-	27,607	-	732,654	522,773
IGI Insurance Limited	960,743	242,303	55,180	497,364	760,862	100,000,000	25,000,000	5,535,324	50,000,000	80,535,324	78,503,275
IGI Finex Securities Limited	-	-	-	-	-	-	-	-	-	-	-
IGI Finex Securities Limited - Staff Provident Fund	990	-	57	-	1,047	100,000	-	5,703	-	105,703	107,990
Packages Limited	-	1,973,870	-	1,973,870	-	-	200,000,000	-	3,531,791	196,468,209	-
Packages Limited - Employees Gratuity Fund	558,187	-	32,059	-	590,246	56,815,001	-	3,215,998	-	60,030,999	60,899,761
Packages Limited - Employees Provident Fund	427,996	-	24,582	-	452,578	43,362,642	-	2,465,899	-	45,828,541	46,695,509
Packages Limited - Staff Pension Fund	665,071	-	38,198	-	703,269	105,210,000	-	3,831,807	-	109,041,807	72,561,049
IGI Funds Limited - Management Company	771,060	14,757	44,285	35,524	794,578	79,925,166	1,500,000	4,442,467	3,600,000	82,267,633	81,982,102
IGI Funds Limited - Staff Provident Fund	5,239	-	301	-	5,540	529,904	-	30,181	-	560,085	571,516
<b>Other Related Parties</b>											
Transactions with employees	3,507	2,226	201	945	4,989	372,158	225,000	20,206	95,553	521,811	514,749
Treet Corporation Limited	-	-	-	-	-	-	-	-	-	-	-
Treet Corporation Limited - Employees Gratuity Fund	-	-	-	-	-	-	-	-	-	-	-
Treet Corporation Limited - Employees Superannuation Fund	-	-	-	-	-	-	-	-	-	-	-
Tri Pack Films Limited - Employees Gratuity Fund	-	-	-	-	-	-	-	-	-	-	-
Tri Pack Films Limited - Employees Provident Fund	24,068	-	1,382	-	25,450	2,553,173	-	138,670	-	2,691,843	2,625,924
<b>Key Management Personnel</b>											
Syed Babar Ali - Group Chairman	818,970	-	47,037	-	866,007	85,517,452	-	4,718,501	-	90,235,953	89,351,821

## 11.2 Other transactions

		For the quarter ended 30 September 2011	For the quarter ended 30 September 2010
	Rupees	-----Rupees-----	
<b>Associated Companies / Undertakings</b>			
<b>IGI Funds Limited - Management Company</b>			
Management fee	Rupees	3,322,643	7,452,488
Sales Load	Rupees	1,063,847	-
<b>IGI Investment Bank</b>			
Placement in Certificate of deposits	Rupees	-	260,000,000
Certificate of deposits matured	Rupees	65,000,000	185,000,000
Interest income from Certificate of deposit	Rupees	2,513,004	5,279,135
Investment in reverse repurchase transaction	Rupees	-	89,217,000
Reverse repurchase transaction matured	Rupees	89,217,000	200,000,000
Income under reverse repurchase transaction	Rupees	739,152	2,307,203
Term Finance Certificates - Purchased	Rupees	41,546,889	-
Term Finance Certificates - Sold	Rupees	73,724,245	-
Investment in Letter of Placement	Rupees	90,000,000	-
Letter of Placement matured	Rupees	90,000,000	-
Interest income from Letter of placement	Rupees	284,220	-
<b>Packages Limited</b>			
Treasury Bills - sold	Rupees	16,919,250	-
<b>Packages Limited - Employees Provident Fund</b>			
Treasury Bills - sold	Rupees	13,933,500	-
<b>Packages Limited - Employees Gratuity Fund</b>			
Treasury Bills - sold	Rupees	4,976,250	-
<b>IGI Money Market Fund</b>			
Treasury Bills - purchased	Rupees	123,438,474	-
Treasury Bills - sold	Rupees	9,954,340	-
<b>IGI Aggressive Income Fund</b>			
Term Finance Certificates - Purchased	Rupees	48,583,991	-
Treasury Bills - sold	Rupees	4,964,150	-
<b>Other Related Parties</b>			
<b>IGI Finex Securities Limited</b>			
Brokerage/ Commission	Rupees	-	23,981
Trustee fee	Rupees	389,538	848,283
<b>11.3 Other balances</b>			
<b>Associated Companies / Undertakings</b>			
<b>IGI Funds Limited - Management Company</b>			
Management fee	Rupees	1,136,351	1,337,680
Sales Load	Rupees	1,024,739	-
<b>IGI Investment Bank Limited</b>			
Certificates of Deposit	Rupees	54,866,438	119,287,828
Receivable under reverse repurchase transaction	Rupees	-	99,041,648
<b>Other Related Parties</b>			
<b>IGI Finex Securities Limited</b>			
Brokerage charges payable	Rupees	5,300	5,301
<b>Central Depository Company of Pakistan Limited</b>			
Trustee fee	Rupees	133,201	160,829

## 12 TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than unrealized capital gains / loss to the unit holders. To comply with the above stated clause and regulation and intends to distribute not less than 90% of its annual accounting income, if any, to comply with the above clause and regulation at year end. Accordingly, no tax provision has been made in this condensed interim financial information for the quarter ended 30 September 2011.

## 13 GENERAL

13.1 Figures have been rounded off to the nearest rupee.

13.2 These condensed interim financial statements are unaudited. The figures for the three months period ended 30 September 2011 in these condensed interim financial statements have not been reviewed by the auditors

## 14 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue by Board of Directors of the Management Company on 27 October 2011.

For IGI Funds Limited  
(Management Company)

Chief Executive

Director

IGI Stock Fund  
Condensed Interim Financial Statements  
Unaudited  
for the quarter ended  
30 September 2011

IGI Stock Fund  
Condensed Interim Statement of Assets and Liabilities (Unaudited)  
As at 30 September 2011

	<i>Note</i>	<b>September 2011 (Unaudited)</b>	June 2011 (Audited)
-----Rupees-----			
<b>ASSETS</b>			
Bank balances	5	<b>4,614,908</b>	10,039,681
Investments - quoted	6	<b>215,224,416</b>	272,734,085
Dividend receivables		<b>1,339,427</b>	463,085
Deferred formation cost		<b>462,754</b>	527,982
Deposits		<b>2,600,000</b>	2,600,000
Other receivable		<b>486,992</b>	44,442,214
<b>Total assets</b>		<b>224,728,497</b>	330,807,047
<b>LIABILITIES</b>			
Amount payable on redemption of units		-	46,267,904
Payable to the Management Company		<b>666,140</b>	928,843
Remuneration payable to the Trustee		<b>57,390</b>	57,662
Annual fee payable to Securities and Exchange Commission of Pakistan		<b>396,800</b>	341,519
Accrued and other liabilities		<b>717,557</b>	822,493
<b>Total liabilities</b>		<b>1,837,887</b>	48,418,421
<b>Net assets attributable to unit holders</b>		<b>222,890,610</b>	282,388,626
<b>Unit holders' funds</b> (as per statement attached)		<b>222,890,610</b>	282,388,626
<b>Number of units in issue</b>	<i>Number</i>	<b>2,088,357</b>	2,144,008
<b>Net assets value per unit</b>	<i>Rupees</i>	<b>106.7301</b>	131.71

The annexed notes 1 to 10 form an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
**Chief Executive**

\_\_\_\_\_  
Director

IGI Stock Fund  
Condensed Interim Income Statement (Unaudited)  
For the quarter ended 30 September 2011

<b>Income</b>	<i>Note</i>	<b>For the quarter ended 30 September 2011</b>	<b>For the quarter ended 30 September 2010</b>
		-----Rupees-----	
Capital gains on sale of equity securities - net		<b>(3,653,599)</b>	6,374,849
Interest income on bank & other deposits		<b>169,883</b>	1,432,676
Dividend income on equity securities		<b>2,574,554</b>	5,803,216
Net unrealised (diminution) / appreciation in fair value of investments classified as 'at fair value through profit or loss- held for trading'		<b>4,011,808</b>	4,406,457
Element of income and capital gains included in prices of units sold less those in units redeemed - net		<b>(2,137,893)</b>	(1,187,592)
<b>Total income</b>		<b>964,753</b>	16,829,606
<b>Expenses</b>			
Remuneration to the Management Company including Taxes		<b>1,349,813</b>	2,114,159
Remuneration to the Trustee		<b>175,996</b>	211,433
Annual fee to the Securities and Exchange Commission of Pakistan		<b>55,281</b>	100,422
Brokerage expense and other charges		<b>319,963</b>	712,473
Bank and settlement charges		<b>6,584</b>	11,350
Amortization of deferred formation cost		<b>65,228</b>	65,228
Auditors' remuneration		<b>110,308</b>	128,300
National Clearing Company of Pakistan Limited Charges		<b>56,944</b>	73,117
CDS transaction fee		<b>8,564</b>	10,396
Annual listing fee		<b>7,544</b>	5,060
Printing charges		<b>31,464</b>	31,464
Credit Rating Fee		<b>25,116</b>	30,544
Workers' Welfare Fund	7	<b>-</b>	(3,260,282)
<b>Total expenses</b>		<b>2,212,805</b>	233,664
<b>Net income / (loss) for the period</b>		<b>(1,248,052)</b>	16,595,942

The annexed notes 1 to 10 form an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
**Chief Executive**

\_\_\_\_\_  
**Director**

IGI Stock Fund  
 Condensed Interim Statement of Comprehensive Income (Unaudited)  
 For the quarter ended 30 September 2011

	<b>For the quarter ended 30 September 2011</b>	For the quarter ended 30 September 2010
	-----Rupees-----	
Net income / (loss) for the period	<b>(1,248,052)</b>	16,595,942
Other comprehensive income / (loss) during the period	-	-
<b>Total comprehensive income / (loss) for the period</b>	<b><u><u>(1,248,052)</u></u></b>	<b><u><u>16,595,942</u></u></b>

The annexed notes 1 to 10 form an integral part of these financial statements.

**For IGI Funds Limited  
 (Management Company)**

\_\_\_\_\_  
**Chief Executive**

\_\_\_\_\_  
**Director**



IGI Stock Fund  
Condensed Interim Cash Flow Statement (Unaudited)  
For the quarter ended 30 September 2011

	<b>For the quarter ended 30 September 2011</b>	For the quarter ended 30 September 2010
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
	-----Rupees-----	
Net income / (loss) for the period	<b>(1,248,052)</b>	16,595,942
<b>Adjustment for:</b>		
Amortization of deferred formation cost	<b>65,228</b>	65,228
Capital gains on sale of equity securities - net	<b>3,653,599</b>	(6,374,849)
Net unrealised appreciation in fair value of investments classified as 'at fair value through profit or loss- held for trading'	<b>(4,011,808)</b>	(4,406,457)
Element of income and capital gains included in prices of units sold less those in units redeemed - net	<b>2,137,893</b>	1,187,592
	<b>596,860</b>	7,067,456
<b>Change in:</b>		
Investments - net	<b>57,867,878</b>	186,318,069
Dividend receivables	<b>(876,342)</b>	(3,550,024)
Deposits	-	-
Interest income and other receivable	<b>43,955,222</b>	(38,619,648)
Payable to the Management Company	<b>(262,703)</b>	312,109
Remuneration payable to the Trustee	<b>(272)</b>	(13,318)
Annual fee payable to the Securities & Exchange Commission of Pakistan	<b>55,281</b>	(333,913)
Redemption of units payable	<b>(46,267,904)</b>	37,952
Accrued and other liabilities	<b>(104,936)</b>	(3,968,640)
<b>Net cash (used in) operating activities</b>	<b>54,963,084</b>	147,250,043
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from issuance of units	<b>29,960,980</b>	113,320,123
Dividend paid	<b>(31,253,879)</b>	(8,674,250)
Payment against redemption of units	<b>(59,094,958)</b>	(166,666,847)
<b>Net cash from financing activities</b>	<b>(60,387,857)</b>	(62,020,974)
Net decrease in cash and cash equivalents during the period	<b>(5,424,773)</b>	85,229,069
Cash and cash equivalents at beginning of the period	<b>10,039,681</b>	4,076,938
<b>Cash and cash equivalents at end of the period</b>	<b>4,614,908</b>	89,306,007

The annexed notes 1 to 10 form an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
**Chief Executive**

\_\_\_\_\_  
**Director**

IGI Stock Fund  
 Condensed Interim Distribution Statement (Unaudited)  
 For the quarter ended 30 September 2011

	<b>For the quarter ended 30 September 2011</b>	For the quarter ended 30 September 2010
	-----Rupees-----	
<b>Undistributed income brought forward at the beginning of the period</b>	<b>67,987,797</b>	112,247,481
Total comprehensive income for the period	<b>(1,248,052)</b>	16,595,942
<b>Distributions during the year</b>		
Final distribution of cash dividend @ Rs.24.5731 per unit for the year ended 30 June 2011, declared on 05 July 2011	<b>(31,253,879)</b>	(8,674,250)
Final distribution of bonus @ 22.9360 units for every 100 units held, for the year ended 30 June 2011, declared on 05 July 2011	<b>(21,431,016)</b>	(100,205,841)
	<b>(52,684,895)</b>	(108,880,091)
<b>Undistributed income carried forward</b>	<b>14,054,850</b>	19,963,332
<b>Undistributed income carried forward at end of the period</b>		
- Realized gains	<b>10,043,042</b>	15,556,875
- Unrealized gains	<b>4,011,808</b>	4,406,457
	<b>14,054,850</b>	19,963,332

The annexed notes 1 to 10 form an integral part of these financial statements.

**For IGI Funds Limited  
 (Management Company)**

\_\_\_\_\_  
**Chief Executive**

\_\_\_\_\_  
**Director**

## IGI Stock Fund

### Condensed Interim Statement of Movement in Unit Holder's Fund (Unaudited)

For the quarter ended 30 September 2011

	<b>For the quarter ended 30 September 2011</b>	For the quarter ended 30 September 2010
	-----Rupees-----	
Net assets at beginning of the period	<b>282,388,626</b>	427,081,920
Amount realized on issuance of 284,760 units (30 September 2010: 1,051,610 units)	<b>29,960,980</b>	113,320,123
Amount realized on issuance of Bonus Units of 200,033 units (30 September 2010: 991,454 units)	<b>21,431,016</b>	100,205,841
Amount paid on redemption of 540,444 units (30 September 2010: 1,562,598 units)	<b>(59,094,958)</b>	(166,666,847)
	<b>274,685,664</b>	473,941,037
Element of income and capital gains included in prices of units sold less those in units redeemed - net	<b>2,137,893</b>	1,187,592
Capital gains on sale of equity securities - net	<b>(3,653,599)</b>	6,374,849
Net unrealised appreciation in fair value of investments classified as 'at fair value through profit or loss- held for trading'	<b>4,011,808</b>	4,406,457
Others	<b>(1,606,261)</b>	5,814,636
Total comprehensive income for the period	<b>(1,248,052)</b>	16,595,942
<b>Distributions made during the period</b>		
Final Distribution of Cash Dividend	<b>(31,253,879)</b>	(8,674,250)
Final Distribution of Bonus Units	<b>(21,431,016)</b>	(100,205,841)
	<b>(52,684,895)</b>	(108,880,091)
Total comprehensive income less distributions for the period	<b>(53,932,947)</b>	(92,284,149)
<b>Net assets at end of the period</b>	<b>222,890,610</b>	382,844,480

The annexed notes 1 to 10 form an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
**Chief Executive**

\_\_\_\_\_  
**Director**

## IGI Stock Fund

### Notes to the Condensed Interim Financial Statements (Unaudited)

*For the quarter ended 30 September 2011*

#### **1. LEGAL STATUS AND NATURE OF BUSINESS**

IGI Stock Fund ("the Fund") has been constituted under Trust Deed dated 10 June 2008 between IGI Funds Limited (IGIFL) as Management Company, incorporated under the Companies Ordinance, 1984 and Central Depository Company of Pakistan Limited (CDC) as Trustee incorporated under the Companies Ordinance, 1984. The Fund has been established under the Rules of business applicable to open ended mutual fund of the Non-Banking Finance Companies.

The units of the Fund were initially offered on single day i.e. 15 July 2008, thereafter Fund offers and redeems units at applicable offer and redemption prices respectively. The Fund is an open ended fund listed on Lahore Stock Exchange.

The Fund seeks to generate long term capital appreciation and income, from a portfolio that is substantially constituted of equity and equity related securities. The Fund may also invest a certain portion of its corpus in debt and money market securities in order to meet liquidity requirements from time to time.

The Pakistan Credit Rating Agency Limited has assigned a star rating of 4 star to the scheme subsequent to the quarter ended 30 September 2010.

#### **2. BASIS OF PRESENTATION**

These condensed interim financial statements have been prepared in accordance with the requirements of the approved accounting standard, International Accounting Standard "Interim Financial Reporting" (IAS 34) as applicable in Pakistan for interim financial reporting. This condensed interim financial required in the financial statements, and information does not include all of the information and disclosures should be read in conjunction with the Fund's financial statements as at and for the year ended 30 June 2011.

#### **3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies and methods of computation which have been used in the preparation of this condensed interim financial information are the same as those applied in preparation of the financial statements for the period ended 30 June 2011.

#### **4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT**

The preparation of these condensed interim financial statements in conformity with approved accounting standards require management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Judgments and estimates made by the management in the preparation of this condensed interim financial information are the same as those that were applied to the financial statements as at and for the period ended 30 June 2011.

4.1 The Fund's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the period ended 30 June 2011.

#### 5. BANK BALANCE - Local Currency

This represents balance in deposit accounts with banks and carry profit rate of 5% -11% per annum.

#### 6. INVESTMENTS

This represents Fund's investment in listed equity securities and are classified as "Financial assets at fair value through profit and loss - Held for trading".

					September 2011	June 2011		
					-----Rupees-----			
					215,224,416	272,734,085		
Equities Securities - Listed								
Name of security	As at 01 July 2011	Purchases/ Bonus shares received during the period	Sold during the period	As at 30 September 2011	Cost as at 30 September 2011	Market value (carrying value after revaluation) as at 30 September 2011	Percentage of net assets on the basis of market value	Percentage of total investment on the basis of market value
	----- (Shares) -----			----- (Rupees) -----		----- (percentage) -----		
<u>Banks</u>								
MCB Bank Limited	113,785	-	42,500	71,285	14,207,101	12,351,552	5.54%	5.74%
National Bank of Pakistan Limited	338,931	-	67,500	271,431	13,685,551	12,431,540	5.58%	5.78%
United Bank Limited	362,598	-	112,400	250,198	15,489,758	15,046,908	6.75%	6.99%
<u>Electricity</u>								
Kot Addu Power Company Limited	664,949	520,699	704,949	480,699	20,727,730	21,679,525	9.73%	10.07%
Hub Power Company Limited	822,977	-	281,000	541,977	20,324,138	22,492,046	10.09%	10.45%
Nishat Chunian Power Limited	833,256	-	833,256	-	-	-	-	-
Nishat Power Limited	-	675,036	120,000	555,036	8,329,244	8,386,594	3.76%	3.90%
<u>Oil &amp; Gas</u>								
Attock Petroleum Limited	-	48,318	4,500	43,818	15,407,584	17,432,991	7.82%	8.10%
Pakistan State Oil Company Limited	-	61,500	9,200	52,300	12,075,393	13,314,534	5.97%	6.19%
Oil & Gas Development Company Limited	133,000	-	40,600	92,400	14,136,276	12,209,736	5.48%	5.67%
Pakistan Oilfields Limited	78,600	3,500	24,700	57,400	20,596,951	21,143,864	9.49%	9.82%
Pakistan Petroleum Limited	61,667	-	61,667	-	-	-	-	-
National Refinery Limited	56,000	9,000	29,900	35,100	12,465,558	12,886,263	5.78%	5.99%
<u>Chemicals</u>								
Engro Corporation Pakistan Limited	-	101,800	13,000	88,800	12,075,987	12,733,072	5.71%	5.92%
Fauji Fertilizer Company Limited	223,411	-	93,500	129,911	19,532,119	21,032,591	9.44%	9.77%
Fauji Fertilizer Bin Qasim Limited	132,000	113,500	245,500	-	-	-	-	-
<u>Construction &amp; Material</u>								
Lucky Cement Limited	-	160,000	-	160,000	12,159,178	12,083,200	5.42%	5.61%
<u>Industrial Engineering</u>								
Millat Tractors	32,701	12,500	45,201	-	-	-	-	-
	<b>3,853,875</b>	<b>1,705,853</b>	<b>2,729,373</b>	<b>2,830,355</b>	<b>211,212,568</b>	<b>215,224,416</b>		

## 7 CONTINGENCY - WORKERS' WELFARE FUND

Opening balance	-	3,260,282
Charge during the period	-	-
Reversal during the period	-	(3,260,282)
	<u>-</u>	<u>(3,260,282)</u>
	<u>-</u>	<u>-</u>

The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs.0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending adjudication. However, without prejudice to the above, the Management Company made a provision for WWF contribution in the annual financial statements for the year ended June 30, 2010.

Subsequent to the year ended June 30, 2010, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. This clarification was forwarded by Federal Board of Revenue (FBR) (being the collecting agency of WWF on behalf of the Ministry) to its members for necessary action through letter dated October 6, 2010. Based on this clarification, the FBR also withdrew notice of demand which it had earlier issued to one of the mutual funds for collection of WWF. Notices of demand have also been issued to several other mutual funds and the matter has been taken up by the respective mutual funds with the FBR for their withdrawal on the basis of the above referred clarification of the Ministry. However, the Secretary (Income Tax Policy) Federal Board of Revenue vide letter dated January 4, 2011 subsequently cancelled ab-initio the clarification letter dated October 6, 2010 on applicability of WWF on mutual funds.

On December 14, 2010, the Ministry had filed its response against the constitutional petition requesting the Court to dismiss the petition. According to the legal counsel who is handling the case, there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in the Court. The last hearing of the case took place on March 12, 2011 and judgement on the petition has been reserved.

Subsequent to the year ended June 30, 2011, the Honourable Lahore High Court (LHC) in a similar Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional. The Management Company is hopeful that the decision of the LHC, will lend further support to the Constitutional Petition which is pending in the SHC. However, pending the decision of the said constitutional petition, the Management Company believes that the Fund is not liable to contribute to WWF. and hence provision in respect of WWF made upto 2 August 2010 amounted to Rs. 3.934 million has been reversed and the provision for the period from 3 August 2010 to 30 September 2011 amounting to Rs. 0.553 million has not been made.

## 8 TRANSACTIONS WITH RELATED PARTIES / CONNECTED PERSONS

Transactions with related parties are carried at fair value.

Transactions and balances with related parties other than those disclosed elsewhere are as follows:

### 8.1 Unit Holders' Fund

	2011										
	As at 1 July 2011	Issued for cash	Bonus	Redeemed	As at 30 September 2011	As at 1 July 2011	Issued for cash	Bonus	Redeemed	As at 30 September 2011	Net asset value as at 30 September 2011
	Units					(Rupees)					
<b>Associated Companies / Undertakings</b>											
IGI Investment Bank Limited	-	-	-	-	-	-	-	-	-	-	-
IGI Insurance Limited	-	-	-	-	-	-	-	-	-	-	-
Packages Limited - Employees Provident Fund	486,556	-	-	-	486,556	57,212,981	-	-	-	57,212,981	51,930,138
Packages Limited - Management Staff Pension Fund	656,379	-	21,330	-	677,709	80,250,110	-	2,285,293	-	82,535,403	72,332,115
Packages Limited - Employees Gratuity fund	315,573	-	21,476	-	337,049	39,290,503	-	2,300,918	-	41,591,421	35,973,340
<b>Other Related Parties</b>											
Transactions with employees	122	1,619	-	1,095	646	104,474	170,431	-	204,162	70,743	69,039
<b>Key Management Personnel</b>											
Syed Babar Ali - Group Chairman	-	-	-	-	-	-	-	-	-	-	-

	2010										
	As at 1 July 2010	Issued for cash	Bonus	Redeemed	As at 30 September 2010	As at 1 July 2010	Issued for cash	Bonus	Redeemed	As at 30 September 2010	Net asset value as at 30 September 2010
	Units					(Rupees)					
<b>Associated Companies / Undertakings</b>											
IGI Investment Bank Limited	1,777,262	653,401	608,132	671,087	2,367,708	648,653,281	73,412,927	61,463,604	73,604,773	709,925,039	249,793,194
IGI Insurance Limited	181,291	-	62,033	-	243,324	21,253,656	-	6,269,634	-	27,523,290	25,670,682
Packages Limited - Employees Provident Fund	61,764	-	21,134	-	82,898	6,265,555	-	2,135,998	-	8,401,553	8,745,739
Packages Limited - Management Staff Pension Fund	69,290	-	23,709	-	92,999	10,244,034	-	2,396,293	-	12,640,327	9,811,395
Packages Limited - Employees Gratuity fund	69,764	-	23,871	-	93,635	10,243,670	-	2,412,676	-	12,656,346	9,878,493
<b>Other Related Parties</b>											
Transactions with employees	706	12,826	234.58	3,084	10,683	149,111	1,409,128	23,759	328,494	1,253,504	1,127,057
<b>Key Management Personnel</b>											
Syed Babar Ali - Group Chairman	621,930	-	212,808	834,738	-	62,743,480	-	21,508,385	58,073,152	26,178,713	-

### 8.2 Other transactions

#### Associated Companies / Undertakings

##### IGI Funds Limited - Management Company

Management fee  
Sales Load on units  
Printing charges paid

	For the period ended 30 September 2011	For the period ended 30 September 2010
	1,349,813	2,114,159
	744,768	533,937
	-	21,667

##### IGI Finex Securities Limited

Brokerage / Commission  
Federal excise duty / capital value tax

	161,317	238,801
	25,811	38,208

#### Other Related Parties

*Central Depository Company of Pakistan Limited*  
Trustee fee

	175,996	211,433
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### 8.3 Other balances

#### Associated Companies / Undertakings

##### IGI Funds Limited - Management Company

Remuneration payable to the Management Company  
Front end load payable

	As at 30 September 2011	As at 30 2011	June
	433,648		538,779
	232,492		390,064

##### IGI Finex Securities Limited

Brokerage / Commission  
Federal excise duty / capital value tax

	38,735		8,676
	14,005		9,195

#### Other Related Parties

*Central Depository Company of Pakistan Limited*  
Trustee fee payable  
Security deposit placed

	57,390		57,662
	100,000		100,000

## **9 TAXATION**

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit or certificate holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than unrealized capital gains / loss to the unit / certificate holders. The Management Company intends to distribute not less than 90% of the annual accounting income to comply with the above stated clause and regulation. Accordingly, no tax provision has been made in this condensed interim financial statements for the quarter ended 30 September 2011.

## **10 GENERAL**

- 10.1** Figures have been rounded off to the nearest rupee.
- 10.2** These condensed interim financial statements are unaudited. Furthermore, the figures for quarter ended ended 30 September 2011 in this condensed interim financial information has not been reviewed by the auditors.
- 10.3** These condensed interim financial statements were authorised for issue by Board of Directors of the Management Company on 27 October 2011.

**For IGI Funds Limited  
(Management Company)**

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**Chief Executive**

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**Director**



IGI Islamic Income Fund  
Condensed Interim Financial Statements  
Unaudited  
for the quarter ended  
30 September 2011

IGI Islamic Income Fund  
Condensed Interim Statement of Assets and Liabilities (Unaudited)  
As at 30 September 2011

	<i>Note</i>	<b>September 2011 (Unaudited)</b>	June 2011 (Audited)
-----Rupees-----			
<b>ASSETS</b>			
Bank balances	5	<b>84,901,985</b>	240,900,620
Investments	6	<b>312,491,179</b>	425,672,847
Deferred formation cost		<b>1,357,470</b>	1,465,202
Income receivable		<b>7,174,682</b>	15,696,675
<b>Total assets</b>		<b>405,925,316</b>	683,735,344
<b>LIABILITIES</b>			
Amount payable on redemption of units		<b>67,138</b>	449,002
Payable to the Management Company		<b>598,566</b>	2,024,464
Remuneration payable to the Trustee		<b>56,066</b>	81,043
Annual fee payable to Securities and Exchange Commission of Pakistan		<b>442,172</b>	345,858
Accrued and other liabilities		<b>539,222</b>	360,700
<b>Total liabilities</b>		<b>1,703,164</b>	3,261,067
<b>Net assets attributable to unit holders</b>		<b>404,222,152</b>	680,474,277
<b>Unit holders' funds</b> (as per statement attached)		<b>404,222,152</b>	680,474,277
<b>Number of units in issue</b>	<i>Number</i>	<b>4,028,454</b>	6,575,506
<b>Net assets value per unit</b>	<i>Rupees</i>	<b>100.3418</b>	103.49

The annexed notes 1 to 11 form an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
**Chief Executive**

\_\_\_\_\_  
**Director**

IGI Islamic Income Fund  
Condensed Interim Income Statement (Unaudited)  
For the quarter ended 30 September 2011

<b>Income</b>	<i>Note</i>	<b>For the quarter ended 30 September 2011</b>	<b>For the quarter ended 30 September 2010</b>
		-----Rupees-----	
Profit on bank and other deposits		<b>3,667,714</b>	3,942,807
Net Capital gain / (loss) on sale of investments classified as 'at fair value through profit or loss- held for trading'		<b>103,100</b>	-
Income on investments classified as 'held to maturity'		-	5,226,726
Income on Government of Pakistan Ijara Sukuk		<b>12,814,075</b>	3,090,874
Unrealized loss on remeasurement of held for trading investment to fair value		<b>(339,768)</b>	-
Element of income / (loss) and capital gains / (losses) included in prices of units sold less those in units redeemed - net		<b>(3,492,792)</b>	33,382
<b>Total income</b>		<b>12,752,329</b>	12,293,789
<b>Expenses</b>			
Remuneration to the Management Company including Taxes		<b>2,234,437</b>	1,674,619
Remuneration to the Trustee		<b>218,320</b>	223,297
Annual fee to the Securities and Exchange Commission of Pakistan		<b>96,314</b>	83,734
Brokerage expense and other charges		<b>12,500</b>	-
Bank charges		<b>3,471</b>	3,175
Amortization of deferred formation cost		<b>107,732</b>	79,099
Auditors' remuneration		<b>75,348</b>	113,164
Annual listing fee		<b>10,028</b>	5,060
Printing charges		<b>31,464</b>	31,464
Stability Rating Fee		<b>43,976</b>	55,476
Workers' Welfare Fund	7	-	(400,510)
<b>Total expenses</b>		<b>2,833,590</b>	1,868,578
<b>Net income for the period</b>		<b>9,918,739</b>	10,425,211

The annexed notes 1 to 11 form an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
**Chief Executive**

\_\_\_\_\_  
**Director**

IGI Islamic Income Fund  
 Condensed Interim Statement of Comprehensive Income (Unaudited)  
 For the quarter ended 30 September 2011

	<b>For the quarter ended 30 September 2011</b>	For the quarter ended 30 September 2010
	-----Rupees-----	
Net income for the period	<b>9,918,739</b>	10,425,211
Other comprehensive income during the period	-	-
<b>Total comprehensive income for the period</b>	<b><u>9,918,739</u></b>	<b><u>10,425,211</u></b>

The annexed notes 1 to 11 form an integral part of these financial statements.

**For IGI Funds Limited  
 (Management Company)**

\_\_\_\_\_  
**Chief Executive**

\_\_\_\_\_  
**Director**

IGI Islamic Income Fund  
Condensed Interim Cash Flow Statement (Unaudited)  
For the quarter ended 30 September 2011

	<i>Note</i>	<b>For the quarter ended 30 September 2011</b>	For the quarter ended 30 September 2010
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		-----Rupees-----	
Net income for the period		<b>9,918,739</b>	10,425,211
<b>Adjustment for:</b>			
Amortization of deferred formation cost		<b>107,732</b>	79,099
Unrealized loss on remeasurement of held for trading investment to fair value		<b>339,768</b>	-
Element of income / (loss) and capital gains / (losses) included in prices of units sold less those in units redeemed - net		<b>3,492,792</b>	(33,382)
		<b>13,859,031</b>	10,470,928
<b>Change in:</b>			
Investments - net		<b>112,841,900</b>	-
Income receivable		<b>8,521,993</b>	4,396,321
Payable to the Management Company		<b>(1,425,898)</b>	59,723
Remuneration payable to the Trustee		<b>(24,977)</b>	7,964
Annual fee payable to the Securities & Exchange Commission of Pakistan		<b>96,314</b>	(82,699)
Redemption of units payable		<b>(381,880)</b>	-
Accrued and other liabilities		<b>178,522</b>	(437,246)
<b>Net cash (used in) operating activities</b>		<b>133,665,005</b>	14,414,991
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from issuance of units		<b>134,699,694</b>	57,731,257
Dividend paid		<b>(73,605)</b>	-
Payment against redemption of units		<b>(424,289,729)</b>	(15,351,374)
<b>Net cash from financing activities</b>		<b>(289,663,640)</b>	42,379,883
Net decrease in cash and cash equivalents during the period		<b>(155,998,635)</b>	56,794,874
Cash and cash equivalents at beginning of the period		<b>240,900,620</b>	289,471,837
<b>Cash and cash equivalents at end of the period</b>	8	<b>84,901,985</b>	346,266,711

The annexed notes 1 to 11 form an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
**Chief Executive**

\_\_\_\_\_  
**Director**

IGI Islamic Income Fund  
 Condensed Interim Distribution Statement (Unaudited)  
 For the quarter ended 30 September 2011

	<b>For the quarter ended 30 September 2011</b>	For the quarter ended 30 September 2010
	-----Rupees-----	
<b>Undistributed income brought forward at the beginning of the period</b>	<b>22,923,479</b>	19,624,990
Total comprehensive income for the period	<b>9,918,739</b>	10,425,211
<b>Distributions during the year</b>		
Final distribution of cash dividend @ Rs.3.2552 per unit for the year ended 30 June 2011, declared on 05 July 2011	<b>(6,482)</b>	-
Final distribution of bonus @ 3.2477 units for every 100 units held, for the year ended 30 June 2011, declared on 05 July 2011	<b>(21,398,120)</b>	(19,036,369)
	<b>(21,404,602)</b>	(19,036,369)
Interim distribution of cash dividend @ Rs.2.5609 per unit for the quarter ended 30 September 2011, declared on 29 Sep 2011	<b>(67,123)</b>	-
Interim distribution of bonus @ 2.5536 units for every 100 units held, for the quarter ended 30 September 2011, declared on 29 Sep 2011	<b>(9,994,131)</b>	-
	<b>(31,465,856)</b>	(19,036,369)
<b>Undistributed income carried forward</b>	<b>1,376,362</b>	11,013,832
<b>Undistributed income carried forward at end of the period</b>		
- Realized gains	<b>1,716,130</b>	11,013,832
- Unrealized gains	<b>(339,768)</b>	-
	<b>1,376,362</b>	11,013,832

The annexed notes 1 to 11 form an integral part of these financial statements.

**For IGI Funds Limited  
 (Management Company)**

\_\_\_\_\_  
 Chief Executive

\_\_\_\_\_  
 Director

# IGI Islamic Income Fund

## Condensed Interim Statement of Movement in Unit Holder's Fund (Unaudited)

For the quarter ended 30 September 2011

	For the quarter ended 30 September 2011	For the quarter ended 30 September 2010
	-----Rupees-----	
Net assets at beginning of the period	680,474,277	399,016,731
Amount realized on issuance of 1,314,176 units (30 September 2010: 573,580 units)	134,699,694	57,731,257
Amount realized on issuance of Bonus Units of 313,146 units (30 September 2010: 190,069 units)	31,392,235	19,036,369
Amount paid on redemption of 4,174,373 units (30 September 2010: 202,381 units)	<u>(424,289,729)</u>	<u>(20,607,359)</u>
	422,276,477	455,176,998
Element of (income) / loss and capital (gains) / losses included in prices of units sold less those in units redeemed - net	3,492,792	(33,382)
Unrealized loss on remeasurement of held for trading investment to fair value	(339,768)	-
Other net income for the year / period	10,258,507	10,425,211
Total comprehensive income for the period	9,918,739	10,425,211
<b>Distributions made during the period</b>		
Final Distribution of Cash Dividend	(6,482)	-
Final Distribution of Bonus Units	(21,398,120)	(19,036,369)
Interim Distribution of Cash Dividend	(67,123)	-
Interim Distribution of Bonus Units	(9,994,131)	-
	<u>(31,465,856)</u>	<u>(19,036,369)</u>
Total comprehensive income less distributions for the period	(21,547,117)	(8,611,158)
<b>Net assets at end of the period</b>	<u><u>404,222,152</u></u>	<u><u>446,532,458</u></u>

The annexed notes 1 to 11 form an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

# IGI Islamic Income Fund

## Notes to the Condensed Interim Financial Statements (Unaudited)

*For the quarter ended 30 September 2011*

### **1. LEGAL STATUS AND NATURE OF BUSINESS**

IGI Islamic Income Fund (the Fund) has been constituted under Trust Deed dated 3 July 2008, between IGI Funds Limited (IGIFL) as Management Company, incorporated under the Companies Ordinance, 1984 and Central Depository Company of Pakistan Limited (CDC) as the Trustee incorporated under the Companies Ordinance, 1984.

The Trust deed was subsequently amended through first supplemental trust deed executed on 23 September 2008. Subsequently, the SECP required the Management Company to make certain amendments in the Trust deed to bring it in line with Non Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations) and accordingly, the Trust deed was amended through second supplemented trust deed executed on 16 September 2009.

The Fund has been established under the rules of business applicable to open ended mutual Funds. Fund is an open ended Islamic mutual Fund listed on Lahore Stock Exchange. The Fund offers units for public subscription on continuous basis. These can be redeemed by surrendering them to the Fund at the option of the unit holder, except for the units issued to core investors which are not redeemable for a period of two years from the date of initial public offer.

The scheme seek to provide good total return through a combination of current income and long term capital appreciation, consistent with reasonable investment risk in a shariah compliant manner. The Fund invests in shariah compliant deposits, profit bearing accounts, certificate of investments, Musharika and Morabaha arrangements and debt securities.

The Pakistan Credit Rating Agency Limited has assigned fund stability rating of A+(f) to the scheme.

### **2 BASIS OF PRESENTATION**

These condensed interim financial statements have been prepared in accordance with the requirements of the approved accounting standard, International Accounting Standard "Interim Financial Reporting" (IAS 34) as applicable in Pakistan for interim financial reporting. These condensed interim financial required in the financial statements, and information does not include all of the information and disclosures should be read in conjunction with the Fund's financial statements as at and for the year ended 30 June 2011.

### **3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies and methods of computation which have been used in the preparation of these condensed interim financial statements are the same as those applied in preparation of the financial statements for the period ended 30 June 2011.

### **4 ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT**

The preparation of these condensed interim financial statements in conformity with approved accounting standards requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.



Judgments and estimates made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to the financial statements as at and for the period ended 30 June 2011.

- 4.1 The Fund's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the period ended 30 June 2011.

5. **BANK BALANCE - Local Currency**

This represents balance in deposit accounts with banks and carry profit rate of 5% -12.50% per annum.

6. **INVESTMENTS**

**September**                      **June**  
**2011**                                      **2011**

-----Rupees-----

**Financial asset at fair value through  
profit and loss - held for trading**

- Government of Pakistan Ijarah Sukuk Bonds	6.1	<u><b>312,491,179</b></u>	<u>425,672,847</u>
		<u><b>312,491,179</b></u>	<u>425,672,847</u>

- 6.1 These carry income rate ranging from 13.21% to 13.45% (2011 : 12.25% to 13.68%) with maturity ranging from Sep 2012 to May 2014. This represents 77% (2011 : 63%) of net assets on the basis of carrying amount.

7. **CONTINGENCY - WORKERS' WELFARE FUND**

Opening balance	-	-	
Charge during the period	-	-	
Reversal during the period	-	-	
	<u>-</u>	<u>-</u>	

The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs.0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending adjudication. However, without prejudice to the above, the Management Company made a provision for WWF contribution in the annual financial statements for the year ended June 30, 2010.

Subsequent to the year ended June 30, 2010, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. This clarification was forwarded by Federal Board of Revenue (FBR) (being the collecting agency of WWF on behalf of the Ministry) to its members for necessary action through letter dated October 6, 2010. Based on this clarification, the FBR also withdrew notice of demand which it had earlier issued to one of the mutual funds for collection of WWF. Notices of demand have also been issued to several other mutual funds and the matter has been taken up by the respective mutual funds with the FBR for their withdrawal on the basis of the above referred clarification of the Ministry. However, the Secretary (Income Tax Policy) Federal Board of Revenue vide letter dated January 4, 2011 subsequently cancelled ab-initio the clarification letter dated October 6, 2010 on

applicability of WWF on mutual funds.

On December 14, 2010, the Ministry had filed its response against the constitutional petition requesting the Court to dismiss the petition. According to the legal counsel who is handling the case, there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in the Court. The last hearing of the case took place on March 12, 2011 and judgement on the petition has been reserved.

Subsequent to the year ended June 30, 2011, the Honorable Lahore High Court (LHC) in a similar Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional. The Management Company is hopeful that the decision of the LHC, will lend further support to the Constitutional Petition which is pending in the SHC. However, pending the decision of the said constitutional petition, the Management Company believes that the Fund is not liable to contribute to WWF. and hence provision in respect of WWF made upto 2 August 2010 amounted to Rs. 0.476 million has been reversed and the provision for the period from 3 August 2010 to 30 September 2011 amounting to Rs. 1.115 million has not been made.

**8. CASH AND CASH EQUIVALENTS**

	<b>September 2011</b>	September 2010
	-----Rupees-----	
Bank balances	<b>84,901,985</b>	116,701,630
Term deposits receipts maturing within three months	-	229,565,081
	<b><u>84,901,985</u></b>	<u>346,266,711</u>

## 9. TRANSACTIONS WITH RELATED PARTIES / CONNECTED PERSONS

Transactions with related parties are carried at fair value.

Transactions and balances with related parties other than those disclosed elsewhere are as follows:

### 9.1 Unit Holders' Fund

	2011										
	As at 1 July 2011	Issued for cash	Bonus	Redeemed	As at 30 September 2011	As at 1 July 2011	Issued for cash	Bonus	Redeemed	As at 30 September 2011	Net asset value as at 30 September 2011
	Units					(Rupees)					
<b>Associated Companies / Undertakings</b>											
IGI Investment Bank Limited	566,735	573,894	33,341	574,169	599,801	59,522,931	58,920,882	3,342,622	58,905,800	62,880,635	60,185,121
IGI Insurance Limited	-	-	-	-	-	-	-	-	-	-	-
IGI Finex Securities Limited	-	573,909	-	573,909	-	-	58,905,800	-	58,920,882	(15,082)	-
IGI Funds Limited - Staff Provident Fund	-	-	-	-	-	-	-	-	-	-	-
IGI Funds Limited - Management Company	-	-	-	-	-	-	-	-	-	-	-
<b>Other Related Parties</b>											
Transactions with employees	3,622	13,407	487.54	2,660	14,857	390,783	1,360,261	48,887	268,157	1,531,774	1,490,705
<b>Key Management Personnel</b>											
Syed Babar Ali - Group Chairman	-	-	-	-	-	-	-	-	-	-	-
Syed Javed Hassan	-	-	-	-	-	-	-	-	-	-	-

	2010										
	As at 1 July 2010	Issued for cash	Bonus	Redeemed	As at 30 September 2010	As at 1 July 2010	Issued for cash	Bonus	Redeemed	As at 30 September 2010	Net asset value as at 30 September 2010
	Units					(Rupees)					
<b>Associated Companies / Undertakings</b>											
IGI Investment Bank Limited	500,000	9,965	25,049	-	535,014	52,585,000	1,009,964	2,508,800	-	56,103,764	54,855,013
IGI Insurance Limited	-	-	-	-	-	-	-	-	-	-	-
IGI Funds Limited - Staff Provident Fund	5,340	-	268	-	5,608	561,608	-	-	-	561,608	574,974
IGI Funds Limited - Management Company	-	-	-	-	-	-	-	-	-	-	-
<b>Other Related Parties</b>											
Transactions with employees	4,204	1,655	211	4,071	1,999	442,135	168,212	21,092	411,005	220,434	204,824
<b>Key Management Personnel</b>											
Syed Babar Ali - Group Chairman	401,631	-	20,121	-	421,752	42,239,532	-	2,015,226	-	44,254,758	43,242,276
Syed Javed Hassan	-	-	-	-	-	-	-	-	-	-	-

### 9.2 Other transactions

#### Associated Companies / Undertakings

**IGI Funds Limited - Management Company**  
Management fee  
Sales Load on units

	For the period ended 30 September 2011	For the period ended 30 September 2010
	(Rupees)	
	2,234,437	1,674,619
	80,247	-

#### Other Related Parties

**Central Depository Company of Pakistan Limited**  
Trustee fee

	218,320	73,344
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### 9.3 Other balances

#### Associated Companies / Undertakings

**IGI Funds Limited - Management Company**  
Remuneration payable to the Management Company  
Front end load payable

	As at 30 September 2011	As at 30 June 2011
	(Rupees)	
	573,814	715,058
	24,752	1,309,406

#### Other Related Parties

**Central Depository Company of Pakistan Limited**  
Trustee fee payable

	56,066	81,043
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## 10. TAXATION

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit or certificate holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than unrealized capital gains / loss to the unit / certificate holders. The Management Company intends to distribute not less than 90% of the annual accounting income to comply with the above stated clause and regulation. Accordingly, no tax provision has been made in this condensed interim financial statements for the quarter ended 30 September 2011.

## 11. GENERAL

11.1 Figures have been rounded off to the nearest rupee.

11.2 These condensed interim financial statements are unaudited. Furthermore, the figures for quarter ended 30 September 2011 in these condensed interim financial statements have not been reviewed by the auditors.

11.3 These condensed interim financial statements were authorised for issue by Board of Directors of the Management Company on 27 October 2011.

For IGI Funds Limited  
(Management Company)

Chief Executive

Director

IGI Money Market Fund  
Condensed Interim Financial Statements  
Unaudited  
for the quarter ended  
30 September 2011

IGI Money Market Fund  
Condensed Interim Statement of Assets and Liabilities (Unaudited)  
As at 30 September 2011

<b>ASSETS</b>	<i>Note</i>	<b>September 2011</b>	June 2011
Bank balances	5	<b>356,252,638</b>	189,593,270
Investments	6	<b>3,359,020,348</b>	2,312,254,450
Deferred formation cost		<b>1,417,149</b>	1,515,129
Interest receivable on bank deposits		<b>517,050</b>	1,589,192
Receivable against sale of investments		-	195,261,800
Other assets		-	-
<b>Total assets</b>		<b>3,717,207,185</b>	2,700,213,841
<b>LIABILITIES</b>			
Amount payable on redemption of units		<b>11,400</b>	1,631,400
Dividend payable to unit holders		<b>4,976,850</b>	-
Payable to the Management Company		<b>2,810,669</b>	1,603,328
Remuneration payable to the Trustee		<b>324,196</b>	237,572
Annual fee payable to Securities and Exchange Commission of Pakistan		<b>1,917,783</b>	1,275,939
Accrued and other liabilities	7	<b>342,814,073</b>	786,411
<b>Total liabilities</b>		<b>352,854,971</b>	5,534,650
<b>Contingency</b>	8		
<b>Net assets attributable to unit holders</b>	<i>Rupees</i>	<b>3,364,352,214</b>	2,694,679,191
<b>Unit holders' funds</b> (as per statement attached)	<i>Rupees</i>	<b>3,364,352,214</b>	2,694,679,191
<b>Number of units in issue</b>	<i>Numbers</i>	<b>33,487,936</b>	26,482,588
<b>Net assets value per unit</b>	<i>Rupees</i>	<b>100.4646</b>	101.7529

The annexed notes from 1 to 13 form an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
**Chief Executive**

\_\_\_\_\_  
**Director**

IGI Money Market Fund  
Condensed Interim Income Statement (Unaudited)  
For the period ended 30 September 2011

	For the quarter ended 30 September 2011	For the quarter ended 30 September 2010
Note	-----Rupees-----	
<b>Income</b>		
Interest income on bank deposits	2,084,810	13,795,109
Capital loss on sale of investments classified as 'at fair value through profit or loss- held for trading'	(75,118)	-
Interest income on investments classified as 'at fair value through profit or loss- held for trading'	107,968,727	14,853,641
Interest income on investments classified as held to maturity'	2,918,626	613,161
Net unrealised gain in fair value of investments classified as 'at fair value through profit or loss- held for trading'	1,422,549	145,164
Element of income and capital gains included in prices of units sold less those in units redeemed	(1,272,756)	543,936
<b>Total income</b>	<b>113,046,838</b>	<b>29,951,011</b>
<b>Expenses</b>		
Remuneration to the Management Company	7,941,779	2,178,555
Remuneration to the Trustee	941,100	498,223
Annual fee to the Securities and Exchange Commission of Pakistan	641,844	189,255
Brokerage expense	114,772	31,260
Bank charges	44,738	9,448
Amortization of deferred formation cost	97,980	97,980
Auditors' remuneration	40,204	67,382
Rating fee	37,720	50,416
Annual listing fee	10,028	23,000
Printing & advertisement expense	31,464	31,464
Legal and professional expense	10,325	-
Workers Welfare Fund	-	(159,860)
<b>Total expenses</b>	<b>9,911,954</b>	<b>3,017,123</b>
<b>Net income for the period</b>	<b>103,134,884</b>	<b>26,933,888</b>

The annexed notes from 1 to 13 form an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
**Chief Executive**

\_\_\_\_\_  
**Director**

IGI Money Market Fund  
Condensed Interim Statement of Comprehensive Income (Unaudited)  
For the period ended 30 September 2011

	<i>For the quarter ending 30 September 2011 Unaudited</i>	<i>For the quarter ending 30 September 2010 Unaudited</i>
	-----Rupees-----	
Net income for the period	<b>103,134,884</b>	26,933,888
Other comprehensive income during the period	-	-
<b>Total comprehensive income for the period</b>	<i>Rupees</i> <u><u><b>103,134,884</b></u></u>	<u><u><b>26,933,888</b></u></u>

The annexed notes from 1 to 13 form an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
**Chief Executive**

\_\_\_\_\_  
**Director**

IGI Money Market Fund  
Condensed Interim Cash Flow Statement (Unaudited)  
For the period ended 30 September 2011

	For the quarter ended 30 September 2011	For the quarter ended 30 September 2010
	-----Rupees-----	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income for the period	103,134,884	26,933,888
<b>Adjustments for:</b>		
Capital loss on sale of investments classified as 'at fair value through profit or loss- held for trading'	75,118	-
Amortization of deferred formation cost	97,980	97,980
Net unrealised gain in fair value of investments classified as 'at fair value through profit or loss- held for trading'	(1,422,549)	(145,164)
Element of income and capital gains included in prices of units sold less those in units redeemed	1,272,756	(543,936)
	<u>103,158,189</u>	<u>26,342,768</u>
<b>Change in:</b>		
Investments - net	(1,176,884,230)	42,682,741
Interest receivable on bank deposits	1,072,142	1,406,377
Receivable against sale of investments	195,261,800	23,000
	<u>(980,550,288)</u>	<u>44,112,118</u>
Amount payable on redemption of units	(1,620,000)	8,607,692
Payable to the Management Company	1,207,341	152,136
Remuneration payable to the Trustee	86,624	3,142
Annual fee to the Securities & Exchange Commission of Pakistan	641,844	132,389
Accrued and other liabilities	342,027,662	226,512
	<u>342,343,471</u>	<u>9,121,871</u>
<b>Net cash (used in) operating activities</b>	<b>(535,048,628)</b>	<b>79,576,757</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Distribution paid	(13,271,343)	(482,200)
Amounts received on issue of units	2,070,549,859	755,814,634
Payment against redemption of units	(1,487,036,283)	(557,773,064)
<b>Net cash from financing activities</b>	<b>570,242,233</b>	<b>197,559,370</b>
<b>Net increase in cash and cash equivalents during the year</b>	<b>35,193,605</b>	<b>277,136,127</b>
<b>Cash and cash equivalents at beginning of the period</b>	<b>2,229,885,649</b>	<b>672,025,825</b>
<b>Cash and cash equivalents at end of the period</b>	<b>2,265,079,254</b>	<b>949,161,952</b>

Rupees 9

The annexed notes from 1 to 13 form an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director



IGI Money Market Fund  
 Condensed Interim Distribution Statement (Unaudited)  
 For the period ended 30 September 2011

	For the quarter ended 30 September 2011	For the quarter ended 30 September 2010
	-----Rupees-----	
<b>Undistributed income carried forward</b>	<b>46,421,218</b>	8,040,855
Total comprehensive income for the period	<b>103,134,884</b>	26,933,888
<b>Distributions during the year</b>		
Final distribution of bonus @ 1.5210 units for every 100 units held, approved on: 5 July 2011 (2010: @ 0.9645 unit for every 100 units held, approved on 2 July 2010)	<b>(34,655,893)</b>	(7,317,537)
Final distribution of cash dividend @ 1.5245 units for every 100 units held, approved on: 5 July 2011 (2010: @ 0.9648 unit for every 100 units held, approved on 2 July 2010)	<b>(5,716,812)</b>	(482,200)
	<b>(40,372,705)</b>	(7,799,737)
Interim distribution of bonus @ 1.0339 units for every 100 units held, approved on: 29 July 2011 (2010: Nil)	<b>(29,802,235)</b>	-
Interim distribution of cash dividend @ 1.0351 units for every 100 units held, approved on: 29 July 2011 (2010: Nil)	<b>(3,881,582)</b>	-
Interim distribution of bonus @ 0.7707 units for every 100 units held, approved on: 29 August 2011 (2010: Nil)	<b>(25,043,054)</b>	-
Interim distribution of cash dividend @ 0.7739 units for every 100 units held, approved on: 29 August 2011 (2010: Nil)	<b>(3,672,949)</b>	-
Interim distribution of bonus @ 1.0457 units for every 100 units held, approved on: 29 September 2011 (2010: Nil)	<b>(26,246,851)</b>	-
Interim distribution of cash dividend @ 1.0498 units for every 100 units held, approved on: 29 September 2011 (2010: Nil)	<b>(4,976,850)</b>	-
	<b>(133,996,226)</b>	(7,799,737)
<b>Undistributed income carried forward</b>	<b>15,559,876</b>	<b>27,175,006</b>

Rupees

The annexed notes from 1 to 13 form an integral part of these financial statements.

**For IGI Funds Limited  
 (Management Company)**

\_\_\_\_\_  
 Chief Executive

\_\_\_\_\_  
 Director

IGI Money Market Fund  
 Condensed Interim Statement of Movement in Unit Holder's Fund (Unaudited)  
 For the period ended 30 September 2011

	For the quarter ended 30 September 2011	For the quarter ended 30 September 2010
	-----Rupees-----	
Net assets at beginning of the period	2,694,679,191	816,492,196
Amount realized / unrealized on issuance of 20,543,744 units (30 September 2010 : 7,485,243 units)	2,070,549,859	755,814,634
Issuance of 1,154,294 bonus units in respect of final and interim distributions (30 September 2010 : 73,154 units)	115,748,033	7,317,537
Amount paid / payable on redemption of 14,692,690 units (30 September 2010 : 5,510,239 units)	<u>(1,487,036,283)</u>	<u>(557,773,064)</u>
	<b>3,393,940,800</b>	<b>1,021,851,303</b>
Element of income and capital gains included in prices of units sold less those in units redeemed - net	1,272,756	(543,936)
Total comprehensive income for the period before capital gains- realised and unrealised	101,787,453	145,164
Capital (loss) / gain on sale treasury bills	(75,118)	-
Net unrealised gain in fair value of investments classified as 'at fair value through profit or loss- held for trading'	1,422,549	26,788,724
Others		
Total comprehensive income for the period	<b>103,134,884</b>	<b>26,933,888</b>
<i>Distributions made during the period</i>		
Final distribution of bonus units	(34,655,893)	(7,317,537)
Final distribution of cash dividend	(5,716,812)	(482,200)
Interim distribution of bonus units	(81,092,140)	-
Interim distribution of cash dividend	(12,531,381)	-
	<b>(133,996,226)</b>	<b>(7,799,737)</b>
Net income less distributions for the period	<b>(30,861,342)</b>	<b>19,134,151</b>
<b>Net assets at end of the peirod</b>	<b>Rupees 3,364,352,214</b>	<b>1,040,441,518</b>

The annexed notes from 1 to 13 form an integral part of these financial statements.

**For IGI Funds Limited  
 (Management Company)**

\_\_\_\_\_  
 Chief Executive

\_\_\_\_\_  
 Director

## **1 LEGAL STATUS AND NATURE OF BUSINESS**

IGI Money Market Fund ("the Fund") was constituted under Trust Deed dated 04 March 2010, between IGI Funds Limited (IGIFL) as Management Company, incorporated under the Companies Ordinance, 1984 and Central Depository Company of Pakistan Limited (CDC) as the Trustee. The Trust deed was registered with Sub-Registrar on 4 March 2010.

The Fund was registered by the Securities and Exchange Commission of Pakistan (SECP) as a notified entity under Regulation 44 of the Non Banking finance Companies and Notified Entities Regulations, 2008 "NBFC Regulations" vide its letter No. NBFC-II/AD/IGI/MMF/218 dated 18 March 2010 and Offering Document was approved by SECP under Regulation 54 of the NBFC Regulations, vide its letter No. NBFC-II/JE/IGI/MMF/354 dated 3 May 2010.

The Fund is an open end mutual fund and is listed on Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The Fund primarily invests in Government Securities, Certificates of Investment, Certificates of Deposits, Certificates of Musharika, Term Deposit Receipts, Commercial Papers, reverse repo, etc. The Fund primarily is categorised as an Money Market Scheme and is subject to guidelines prescribed by SECP.

The JCR-VIS Credit Rating Company Limited has assigned a rating of AA+ to the scheme.

## **2 BASIS OF PRESENTATION**

### **2.1 Statement of compliance**

These condensed interim financial information have been prepared in accordance with the approved accounting standards as applicable in Pakistan for interim financial reporting. The disclosures in the condensed interim financial information do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements for the year ended 30 June 2011.

These condensed interim financial information comprise of condensed interim statement of assets and liabilities as at 30 September 2011 and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim distribution statement, condensed interim statement of movement in unit holders' fund and notes thereto, for the quarter ended 30 September 2011.

## **3 SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies and methods of computation which have been used in the preparation of this condensed interim financial information are the same as those applied in preparation of the financial statements for the period ended 30 June 2011.

## **4 ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT**

The preparation of this condensed interim financial information in conformity with approved accounting standards requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

Judgments and estimates made by the management in the preparation of this condensed interim financial information are the same as those that were applied to the financial statements as at and for the period ended 30 June 2011.

**4.1** The Fund's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the period ended 30 June 2011.

## **5 BANK BALANCE - Local Currency**

This represents balance in deposit accounts with banks and carry profit rates ranging from 5.00% to 11.50% (2011: 5.00% to 11.50%).

		September 2011 Unaudited	June 2011 Audited
		-----Rupees-----	
<b>6</b>	<b>INVESTMENTS</b>		
	<b>Financial asset at fair value through profit and loss- Held for trading</b>		
	Investment in Treasury Bills	6.1 3,357,902,066	2,093,286,195
	Less: Net unrealised gain in fair value	<u>1,118,282</u>	<u>(304,267)</u>
		<b>3,359,020,348</b>	<b>2,092,981,928</b>
	<b>Held to maturity</b>		
	Certificates of Investments	<u>-</u>	<u>219,272,522</u>
		<b>Rupees 3,359,020,348</b>	<b>2,312,254,450</b>

**6.1 Treasury Bills**

Issue date	As at 30 June 2011	Purchased during the period	Sold / matured during the period	As at 30 September 2011	Cost as at 30 September 2011	Carrying amount as at 30 September 2011	Market value as at 30 September 2011	% of net assets on the basis of market value	% of total investment on the basis of market value	
Note	------(No. of Certificates)-----			------(Rupees)-----			------(%)-----			
<b>Treasure bills face value - face value of Rs. 100 each issued on</b>										
Maturity upto 3 months	6.1.1	16,420,000	13,260,000	23,030,000	6,650,000	648,630,460	658,841,777	658,784,860	19.58%	19.61%
Maturity upto 6 months	6.1.2	4,990,000	38,380,000	15,530,000	27,840,000	2,662,184,845	2,699,060,289	2,700,235,488	80.26%	80.39%
		<u>21,410,000</u>	<u>51,640,000</u>	<u>38,560,000</u>	<u>34,490,000</u>	<u>3,310,815,305</u>	<u>3,357,902,066</u>	<u>3,359,020,348</u>		

**6.1.1** These represents Market Treasury Bills having face value of Rs. 665 million (30 June 2011: Rs. 1,642 million) and carrying purchase yield ranging between 13.10% to 13.37% per annum (30 June 2011: 12.05% to 13.49%). These Treasury Bills have maturity upto 06 October 2011 (30 June 2011: 08 September 2011).

**6.1.2** These represents Market Treasury Bills having face value of Rs. 2,784 million (30 June 2011: Rs. 499 million) and carrying purchase yield ranging between 13.03% to 13.44% per annum (30 June 2011: 12.16% to 13.67%). These Treasury Bills have maturity upto 08 March 2012 (30 June 2011: 15 December 2011).

**7** This includes amount payable against purchase of treasury bills of Rs. 342 million, which is to be settled on 01 October 2011.

**8 CONTINGENCY - WORKERS' WELFARE FUND**

**8.1** The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs.0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending adjudication. However, without prejudice to the above, the Management Company made a provision for WWF contribution in the annual financial statements for the year ended June 30, 2010.

Subsequent to the year ended June 30, 2010, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. This clarification was forwarded by Federal Board of Revenue (FBR) (being the collecting agency of WWF on behalf of the Ministry) to its members for necessary action through letter dated October 6, 2010. Based on this clarification, the FBR also withdrew notice of demand which it had earlier issued to one of the mutual funds for collection of WWF. Notices of demand have also been issued to several other mutual funds and the matter has been taken up by the respective mutual funds with the FBR for their withdrawal on the basis of the above referred clarification of the Ministry. However, the Secretary (Income Tax Policy) Federal Board of Revenue vide letter dated January 4, 2011 subsequently cancelled ab-initio the clarification letter dated October 6, 2010 on applicability of WWF on mutual funds.

On December 14, 2010, the Ministry had filed its response against the constitutional petition requesting the Court to dismiss the petition. According to the legal counsel who is handling the case, there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in the Court. The last hearing of the case took place on March 12, 2011 and judgement on the petition has been reserved.

Subsequent to the year ended June 30, 2011, the Honorable Lahore High Court (LHC) in a similar Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional. The Management Company is hopeful that the decision of the LHC, will lend further support to the Constitutional Petition which is pending in the SHC. However, pending the decision of the said constitutional petition, the Management Company believes that the Fund is not liable to contribute to WWF, and hence provision in respect of WWF made upto 2 August 2010 amounted to Rs. 0.357 million has been reversed and the provision for the period from 3 August 2010 to 30 September 2011 amounting to Rs. 5.895 million has not been made.

		September 2011 Unaudited	September 2010 Audited
		-----Rupees-----	
<b>9</b>	<b>CASH AND CASH EQUIVALENTS</b>		
	Bank balances	356,252,638	496,709,807
	Treasury Bill with maturity within 3 months	<u>1,908,826,616</u>	<u>452,452,145</u>
		<b>Rupees 2,265,079,254</b>	<b>949,161,952</b>

**10 TRANSACTIONS WITH RELATED PARTIES / CONNECTED PERSONS**

Transactions with related parties are carried at fair value. Transaction and balances with related parties other than those disclosed elsewhere are as follows:

**10.1 Unit Holders' Fund**

Associated companies / undertakings	30 September 2011										
	As at 01 July 2011	Issued for cash/ conversion in/ transfer in	Bonus	Redeemed/ conversion out / transfer out	As at 30 September 2011	As at 01 July 2011	Issued for cash/ conversion in / transfer in	Bonus	Redeemed/ conversion out / transfer out	As at 30 September 2011	Net asset value as at 30 September 2011
	Units					(Rupees)					
IGI Investment Bank Limited	552,802	571,364	24,554	571,382	577,338	515,854,174	57,814,560	2,462,282	57,797,538	518,333,478	58,002,075
IGI Investment Bank Limited - Group Provident Fund	22,490	-	999	-	23,489	2,277,911	-	100,174	-	2,378,085	2,359,793
IGI Insurance Limited	-	-	-	-	-	-	-	-	-	-	-
IGI Finex Securities Limited	-	571,382	-	571,382	-	-	57,797,538	-	57,816,451	(18,913)	-
IGI Funds Limited	166,288	-	7,386	-	173,674	16,853,526	-	740,684	-	17,594,210	17,448,148
IGI Funds Limited Staff Provident Fund	-	-	-	-	-	-	-	-	-	-	-
Packages Limited	-	-	-	-	-	-	-	-	-	-	-
<b>Other Related Parties</b>											
Transactions with employees	35,684	1,468	1,071	36,077	2,146	2,292,902	148,000	107,418	3,732,735	(1,184,415)	215,694
Key Management Personnel											
Syed Babar Ali - Group Chairman	1,005,441	-	42,850	99,320	948,971	154,649,100	-	4,296,523	10,000,000	148,945,623	95,337,940
Maheen Rehman - CEO	15,115	-	671	-	15,786	1,529,269	-	67,323	-	1,596,592	1,585,927
Syed Javed Hasan - Director	2,976	-	132	-	3,108	302,970	-	13,255	-	316,225	312,276
Khalid Yacob	2951	-	131	-	3,082	300,264	-	13,144	-	313,408	309,631

Associated companies / undertakings	30 September 2010										
	As at 01 July 2010	Issued for cash/ conversion in/ transfer in	Bonus	Redeemed/ conversion out / transfer out	As at 30 September 2010	As at 01 July 2010	Issued for cash/ conversion in / transfer in	Bonus	Redeemed/ conversion out / transfer out	As at 30 September 2010	Net asset value as at 30 September 2010
	Units					(Rupees)					
IGI Investment Bank Limited	995,076	9,598	-	504,674	500,000	560,491,435	960,049	-	50,503,000	510,948,484	51,340,950
IGI Insurance Limited	249,411	2,406	-	251,817	-	24,985,000	240,632	-	25,252,510	-	-
Packages Limited	-	1,492,125	-	1,492,125	-	-	150,000,000	-	150,471,312	-	-
<b>Other Related Parties</b>											
Transactions with employees	11,614	907	-	12,521	-	1,151,313	91,205	-	1,260,443	-	-
Key Management Personnel											
Syed Babar Ali - Group Chairman	469,770	496,719	-	-	966,489	47,133,799	50,453,235	-	-	97,587,034	99,240,927

**10.2 Associated Companies / Undertakings**

	For the quarter ended 30 September 2011	For the quarter ended 30 September 2010
<b>IGI Funds Limited - Management Company</b>		
Management fee	Rupees 7,941,779	2,178,555
Sales Load	Rupees 14,356	-
Listing fee paid	Rupees -	95,000
<b>IGI Finex Securities Limited</b>		
Brokerage / Commission	Rupees -	8,899
<b>IGI Income Fund</b>		
Treasury Bills - purchased	Rupees 9,954,340	-
Treasury Bills - sold	Rupees 123,438,474	-
<b>IGI Aggressive Income Fund</b>		
Treasury Bills - purchased	Rupees 17,904,780	-

**10.3 Other Related Parties**

<b>Central Depository Company of Pakistan Limited</b>		
Trustee fee	Rupees 941,100	498,223

**10.4 Other balances**

Associated Companies / Undertakings	September 2011 Unaudited	June 2011 Audited
<b>IGI Funds Limited - Management Company</b>		
Remuneration payable to the Management Company	Rupees 2,778,738	1,603,328
Sales Load	Rupees 6,931	-
Other	Rupees 25,000	-
<b>Other Related Parties</b>		
<b>Central Depository Company of Pakistan Limited</b>		
Trustee fee payable	Rupees 324,196	237,572

**11 TAXATION**

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than unrealized capital gains / loss to the unit holders. To comply with the above stated clause and regulation and intends to distribute not less than 90% of its annual accounting income, if any, to comply with the above clause and regulation at year end. Accordingly, no tax provision has been made in this condensed interim financial information for the quarter ended 30 September 2011.

**12 GENERAL**

**12.1** Figures have been rounded off to the nearest rupee.

**12.2** This condensed interim financial information is unaudited. Furthermore, the figures for quarter ended ended 30 September 2011 in this condensed interim financial information has not been reviewed by the auditors.

**13 DATE OF AUTHORISATION FOR ISSUE**

This condensed interim financial information was authorised for issue by Board of Directors of the Management Company on **27 October 2011**.

For IGI Funds Limited  
(Management Company)

Chief Executive

Director

IGI Aggressive Income Fund  
(Formerly POBOP Advantage Plus Fund)  
Unaudited  
for the quarter ended  
30 September 2011

IGI Aggressive Income Fund  
Condensed Interim Statement of Assets and Liabilities ( Unaudited)  
As at quarter ended 30 September 2011

	<i>Note</i>	<i>September 2011 Unaudited</i>	<i>June 2011 Audited</i>
-----Rupees-----			
<b>Assets</b>			
Bank balances	5	8,425,613	16,922,104
Investments	6	501,053,328	587,601,989
Placements with financial institutions	7	95,000,000	95,000,000
Deferred formation cost		669,336	826,840
Security deposits		100,000	100,000
Prepayments and other receivables		19,777,306	23,971,692
<b>Total assets</b>		<b>625,025,583</b>	<b>724,422,625</b>
<b>Liabilities</b>			
Payable to the Management Company		845,548	1,468,279
Remuneration payable to the Trustee		85,748	102,665
Annual fee payable to Securities and Exchange Commission of Pakistan		690,826	566,479
Accrued and other liabilities		709,626	559,091
<b>Total liabilities</b>		<b>2,331,748</b>	<b>2,696,514</b>
<b>Net assets attributable to unitholders</b>	<i>Rupees</i>	<b>622,693,835</b>	<b>721,726,111</b>
<b>Unit holders' funds</b> (as per statement attached)	<i>Rupees</i>	<b>622,693,835</b>	<b>721,726,111</b>
<b>Number of units in issue</b>	<i>Number</i>	<b>14,374,089</b>	<b>17,388,633</b>
<b>Net assets value per unit</b>	<i>Rupees</i>	<b>43.3206</b>	<b>41.5056</b>

The annexed notes from 1 to 12 are an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director



IGI Aggressive Income Fund  
Condensed Interim Income Statement (Unaudited)  
For the quarter ended 30 September 2011

	For the quarter ended 30 September 2011	For the quarter ended 30 September 2010
	-----Rupees-----	
<b>Income</b>		
Financial Income	18,578,720	13,624,179
Net Capital loss/ gain on sale of investments classified as 'at fair value through profit or loss- held for trading'	(6,413,643)	(7,782,278)
Net unrealised diminution in fair value of investments classified as 'at fair value through profit or loss- held for trading'	8,721,861	(5,640,688)
Provision for impairment against non performing term finance certificate classified as held for trading	-	(68,113,656)
Reversal of provision against impairment for non performing term finance certificate classified as held for trading	10,019,564	-
Element of income and capital gains included in prices of units sold less those in units redeemed - net	24,272,209	-
<b>Total Income</b>	<b>55,178,711</b>	<b>(67,912,443)</b>
<b>Expenses</b>		
Remuneration to the Management Company	2,311,706	3,917,759
GST on remuneration of Management Company	369,870	-
Remuneration to the Trustee	281,870	391,792
Annual fee to the Securities and Exchange Commission of Pakistan	124,347	146,919
Brokerage expense and capital value tax	7,308	57,484
Bank and settlement charges	13,692	2,472
Amortisation of deferred formation cost	157,504	187,978
Auditors' remuneration	85,468	164,640
National Clearing Company of Pakistan Limited charges	45,000	-
CDS transaction fee	1,554	978
Annual listing fee	10,028	10,104
Printing charges	31,464	39,469
Rating fee	43,976	-
<b>Total expenses</b>	<b>3,483,787</b>	<b>4,919,595</b>
<b>Net loss for the period</b>	<b>51,694,924</b>	<b>(72,832,038)</b>

Rupees

The annexed notes from 1 to 12 are an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

IGI Aggressive Income Fund  
Condensed Interim Statement of Comprehensive Income (Unaudited)  
For the quarter ended 30 September 2011

	<i>For the quarter ending 30 September 2011 Unaudited</i>	<i>For the quarter ending 30 September 2010 Unaudited</i>
	-----Rupees-----	
<b>Net income for the period</b>	<b>51,694,924</b>	(72,832,038)
Other comprehensive income:	-	-
Total comprehensive income / (loss) for the period	<u><u>51,694,924</u></u>	<u><u>(72,832,038)</u></u>

Rupees

The annexed notes from 1 to 12 are an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

IGI Aggressive Income Fund  
Condensed Interim Cash Flow Statement (Unaudited)  
For the quarter ended 30 September 2011

	<i>Note</i>	For the quarter ended 30 September 2011 <i>Unaudited</i>	For the quarter ended 30 September 2010 <i>Unaudited</i>
-----Rupees-----			
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net income for the period		51,694,924	(72,832,038)
<b>Adjustments for:</b>			
Capital (loss) / gain on sale of term finance certificates		6,413,643	7,782,278
Net unrealised diminution / (appreciation) in fair value of investments classified as 'at fair value through profit or loss- held for trading'		(8,721,861)	5,640,688
Provision for impairment against non performing term finance certificate classified as held for trading		-	68,113,656
Reversal of provision against impairment for non performing term finance certificate classified as held for trading		(10,019,564)	-
Deferred formation cost		157,504	187,978
Element of income and capital gains included in prices of units sold less those in units redeemed		(24,272,209)	-
		<b>15,252,437</b>	<b>8,892,562</b>
<i>(Increase) / decrease in assets</i>			
Investments - net		143,742,511	58,837,952
Placements with financial institutions		-	(70,417,314)
Prepayments and other receivables		4,194,386	(7,394,323)
		<b>147,936,897</b>	<b>(18,973,685)</b>
<i>Increase / (decrease) in liabilities</i>			
Payable to the Management Company		(622,731)	1,005,557
Remuneration payable to the Trustee		(16,917)	156,476
Annual fee to the Securities & Exchange Commission of Pakistan		124,347	(568,414)
Accrued and other liabilities		150,535	252,227
		<b>(364,766)</b>	<b>845,846</b>
<b>Net cash from / (used in) operating activities</b>		<b>162,824,568</b>	<b>(9,235,277)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Payment against redemption of units		(126,454,991)	-
Net increase / (decrease) in cash and cash equivalents during the period		<b>36,369,577</b>	<b>(9,235,277)</b>
Cash and cash equivalents at beginning of the period		16,922,104	95,636,292
<b>Cash and cash equivalents at end of the period</b>	8	<b>53,291,681</b>	<b>86,401,015</b>

The annexed notes from 1 to 12 are an integral part of these financial statements.

For IGI Funds Limited  
(Management Company)

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

IGI Aggressive Income Fund  
Condensed Interim Distribution Statement (Unaudited)  
For the quarter ended 30 September 2011

	<b>For the quarter ended 30 September 2011</b>	<b>For the quarter ended 30 September 2010</b>
	-----Rupees-----	
<b>Undistributed income brought forward at the beginning of the period</b>	<b>(147,705,350)</b>	(59,985,350)
Net income for the period	<b>51,694,924</b>	(72,832,038)
<b>Undistributed income carried forward</b>	<i>Rupees</i> <u><u><b>(96,010,426)</b></u></u>	<u><u><b>(132,817,388)</b></u></u>

The annexed notes from 1 to 12 are an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

IGI Aggressive Income Fund  
Condensed Interim Statement of Movement in Unit Holder's Fund (Unaudited)  
For the quarter ended 30 September 2011

	<b>For the quarter ended 30 September 2011 Unaudited</b>	<b>For the quarter ended 30 September 2010 Unaudited</b>
	-----Rupees-----	
Net assets at beginning of the period	721,726,111	809,466,214
Amount realized / unrealized on issuance of Nil units (2010: Nil)	-	-
Issuance of Nil bonus units in respect of final and interim distributions (2010 : Nil)	-	-
Amount paid / payable on redemption of 3,014,544 units (2010 : Nil)	<u>(126,454,991)</u>	-
	<b>595,271,120</b>	<b>809,466,214</b>
Element of income and capital gain included in prices of units redeemed	<b>(24,272,209)</b>	-
Net income before capital gains- realised and unrealised	<b>49,386,706</b>	8,704,584
Net Capital (loss)/ gain on sale of investments classified as 'at fair value through profit or loss- held for trading'	<b>(6,413,643)</b>	(7,782,278)
Net unrealised (diminution) / appreciation in fair value of investments classified as 'at fair value through profit or loss- held for trading'	<b>8,721,861</b>	(5,640,688)
Provision for impairment against non performing term finance certificate classified as held for trading	-	(68,113,656)
Reversal of provision against impairment for non performing term finance certificate classified as held for trading	<b>10,019,564</b>	-
Net (loss)/ income for the period	<b>51,694,924</b>	(72,832,038)
<b>Net assets at end of the period</b>	<b><u>622,693,835</u></b>	<b><u>736,634,176</u></b>

Rupees

The annexed notes from 1 to 12 are an integral part of these financial statements.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

## 1 LEGAL STATUS AND NATURE OF BUSINESS

IGI Aggressive Income Fund (Formally 'POBOP Advantage Plus Fund') (the Fund) was established as an open- end scheme under a trust deed (the Trust Deed) executed between Pak Oman Asset Management Company Limited as the Management Company and Central Depository Company of Pakistan Limited (CDC) as the trustee. The Trust Deed was executed on July 16, 2007 and was approved for the execution by the Securities and Exchange Commission of Pakistan (the SECP) on July 27, 2007 under the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules). On November 21, 2008 Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) were notified through S.R.O. 1203(I)/2008.

Subsequent to the year end a second supplemental trust deed dated August 06, 2010 has been signed whereby the management rights of the Fund have been transferred from Pak Oman Asset Management Company Limited to IGI Funds Limited (Management Company of the Fund). The registered address of the Management Company is situated at 5 F.C.C, Syed Maratib Ali Road, Gulburg, Lahore.

The Fund is an open-end fund listed on the Karachi Stock Exchange and was launched on October 25, 2007. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund at the option of the units holders.

## 2 BASIS OF PRESENTATION

### 2.1 Statement of compliance

These condensed interim financial statements ("interim financial information") are unaudited and have been prepared in accordance with the requirements of the approved accounting Standard, International Accounting Standard "Interim Financial Reporting" (IAS 34) as applicable in Pakistan. This condensed interim financial information do not include all of the information and disclosures required in the financial statements, and should be read in conjunction with the Fund's annual financial statements for the year ended 30 June 2011.

2.2 This condensed interim financial information is being submitted to the unit holders as required by listing regulations of Karachi Stock Exchanges and rule 38(g) of the Non Banking Finance Companies and Notified Entities Regulations, 2008.

## 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements of the Fund for the year ended 30 June 2011.

### 3.1 Accounting estimates and judgments

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this condensed interim financial information, significant judgments made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended 30 June 2011.

## 4 FINANCIAL RISK MANAGEMENT

The Fund's financial risk management objectives and policies are consistent with that disclosed in the financial statements as at and for the year ended 30 June 2011.

## 5 BANK BALANCES - local currency

This represents balance in deposit accounts with banks and carry profit rates ranging from 5.00% to 11.00% (2010: 5.00% to 11.00%).

## 6 INVESTMENTS

		<i>September 2011 Unaudited</i>	<i>June 2011 Audited</i>
		-----Rupees-----	
<b>Financial asset at fair value through profit and loss- Held for trading</b>			
Sukuk certificates	6.1	<b>74,210,786</b>	74,210,786
Term finance certificates	6.2	<b>375,335,307</b>	420,598,033
Treasury Bills	6.3	<b>51,507,235</b>	92,793,170
		<b>501,053,328</b>	<b>587,601,989</b>

### 6.1 Sukuk Certificates

Name of the investee company	Profit / mark-up rate	As at 30 June 2011	Purchased during the year	Sold during the year	As at 30 September 2011	Cost as at 30 September 2011	Market value as at 30 September 2011 (net of provision)	% of net assets on the basis of market value	% of total investment on the basis of market value	
			----- (No. of Certificates) -----				----- (Rupees) -----		----- (%age) -----	
Kohat Cement Company Ltd	15.35%	23,000	-	-	23,000	111,090,000	74,210,786	11.92%	14.81%	
New Allied Electronics	0.00%	192,000	-	-	192,000	60,093,264	-	0.00%	0.00%	
Three Star Hosiery Mills	0.00%	12,000	-	-	12,000	60,000,000	-	0.00%	0.00%	
						<b>231,183,264</b>	<b>74,210,786</b>			

### 6.2 Term Finance Certificates

Name of the investee company	Profit / mark-up rate	As at 30 June 2011	Purchased during the year	Sold during the year	As at 30 September 2011	Cost as at 30 September 2011	Market value as at 30 September 2011 (net of provision)	% of net assets on the basis of market value	% of total investment on the basis of market value	
			----- (No. of Certificates) -----				----- (Rupees) -----		----- (%age) -----	
Agritech Limited	0.00%	14,000	-	2,000	12,000	60,117,386	-	0.00%	0.00%	
Azgard Nine Ltd	0.00%	7,500.00	-	-	7,500	37,536,921	-	0.00%	0.00%	
Pakistan Mobile Communication Ltd	15.16%	33,500.00	-	-	33,500	167,500,000	165,159,690	26.52%	32.96%	
Gharibwal Cement Ltd	0.00%	8,000.00	-	-	8,000	38,976,800	-	0.00%	0.00%	
Pak Hy Oils Ltd	0.00%	3,923.00	-	-	3,923	19,615,000	-	0.00%	0.00%	
Vision Developers Pvt Ltd	16.24%	6,000.00	-	-	6,000	30,000,000	22,500,000	3.61%	4.49%	
United Bank Limited IV	14.23%	14,600.00	-	-	14,600	68,522,180	72,581,351	11.66%	14.49%	
Bank ALFalah Limited	16.24%	3,000.00	-	-	3,000	15,050,988	15,200,934	2.44%	3.03%	
Bank ALFalah Limited	15.00%	12,000.00	13,600	24,600	1,000	4,909,157	5,112,736	0.82%	1.02%	
Bank Al Habib Limited	15.00%	4,000.00	-	-	4,000	20,000,000	20,497,320	3.29%	4.09%	
NIB Bank Limited	14.53%	9,000.00	-	-	9,000	43,306,459	43,271,904	6.95%	8.64%	
Askari Bank Limited	16.06%	6,000.00	-	-	6,000	30,581,760	31,011,372	4.98%	6.19%	
						<b>536,116,651</b>	<b>375,335,307</b>			

### 6.3 Treasury Bills

Issue Date	As at 01 July 2011	Purchased during the period	Sold / matured during the period	As at 30 September 2011	Cost as at 30 September 2011	Carrying amount as at 30 September 2011	Market value as at 30 September 2011	% of net assets on the basis of market value	% of total investment on the basis of market value	
			----- (No. of Certificates) -----				----- (Rupees) -----		----- (%age) -----	
<b>Treasury bills face value - face value of Rs. 100 each issued on</b>										
Maturity upto 3 months	6.3.1	950,000	580,000	1,380,000	150,000	14,563,500	14,681,739	14,678,640	2.36%	2.93%
Maturity upto 6 months	6.3.2	-	610,000	300,000	310,000	30,086,058	30,182,677	30,187,428	4.85%	6.02%
Maturity upto 12 months	6.3.3	-	72,500	-	72,500	6,552,782	6,632,683	6,641,167	1.07%	1.33%
		<b>950,000</b>	<b>1,262,500</b>	<b>1,680,000</b>	<b>532,500</b>	<b>51,202,340</b>	<b>51,497,099</b>	<b>51,507,235</b>		

6.3.1 These represents Market Treasury Bills having face value of Rs. 15 million (30 June 2011: Rs. 95 million) and carrying purchase yield of 13.02% per annum (30 June 2011: 13.32% to 13.41%). These Treasury Bills will mature on 01 December 2011 (30 June 2011: 08 September 2011).

6.3.2 These represents Market Treasury Bills having face value of Rs. 31 million (30 June 2011: Nil) and carrying purchase yield of 13.20% per annum (30 June 2011: Nil). These Treasury Bills will maturity on 15 December 2011 (30 June 2011: Nil).

6.3.3 These represents Market Treasury Bills having face value of Rs. 7.25 million (30 June 2011: Nil) and carrying purchase yield of 13.30% per annum (30 June 2011: Nil). These Treasury Bills will mature on 14 June 2012 (30 June 2011: Nil).





**9.1 Other transactions**

		For the quarter ended 30 September 2011	For the quarter ended 30 September 2010
		-----Rupees-----	
<b>Associated Companies / Undertakings</b>			
<b>IGI Funds Limited - Management Company</b>			
Management fee		<u>2,681,576</u>	<u>2,283,748</u>
<b>IGI Investment Bank</b>			
Placement in Certificate of deposits		<u>-</u>	<u>70,000,000</u>
Interest income from Certificate of deposit		<u>-</u>	<u>417,314</u>
<b>IGI Income Fund</b>			
Treasury Bills - purchased		<u>4,964,150</u>	<u>-</u>
Treasury Bills - sold		<u>48,583,991</u>	<u>-</u>
Term Finance Certificates - Sold		<u>48,583,991</u>	<u>-</u>
<b>IGI Money Market Fund</b>			
Treasury Bills - sold		<u>17,904,780</u>	<u>-</u>
<b>Other Related Parties</b>			
<b>Central Depository Company of Pakistan Limited</b>			
Trustee fee		<u>281,870</u>	<u>391,792</u>
<b>9.2 Other balances</b>			
<b>Associated Companies / Undertakings</b>			
<b>IGI Funds Limited - Management Company</b>			
Management fee	<i>Rupees</i>	<u>585,048</u>	<u>1,207,779</u>
Others		<u>260,500</u>	<u>260,500</u>
<b>Other Related Parties</b>			
<b>Central Depository Company of Pakistan Limited</b>			
Trustee fee	<i>Rupees</i>	<u>85,748</u>	<u>102,665</u>

**10 TAXATION**

The Fund's income is exempt from Income Tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than unrealized capital gains / loss to the unit holders. The management company has declared at period end a sufficient distribution out of accounting income of the Fund for the nine months period ended 31 March 2011 in order to comply with the above stated clause and regulation and intends to distribute not less than 90% of the its annual accounting income, if any, to comply with the above clause and regulation at year end. Accordingly, no tax provision has been made in this condensed interim financial statements for the quarter ended 30 September 2011.

**11 GENERAL**

**11.1** Figures have been rounded off to the nearest rupee.

**11.2** These condensed interim financial statements are unaudited. The figures for the three months period ended 30 September 2011 in this condensed interim financial statements have not been reviewed by the auditors

**12 DATE OF AUTHORISATION FOR ISSUE**

These financial statements were authorised for issue by Board of Directors of the Management Company on **27 October 2011**.

**For IGI Funds Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director