Fund Managers' Report

October 2015



Economic & Capital Markets Review

Economic Review & Outlook

CPI for the month of October clocked in at 1.61% YoY, in line with our expectations. Headline inflation has bottomed out and rose from 1.32% to 1.61% with a monthly hike of 0.49%. The jump was propelled by a rise in perishable food items and quarterly house rent adjustment. Headline inflation over 4MFY16 has now reached 1.65% compared to 7.09% in the corresponding period last year. As opposed to CPI, Core inflation clocked in at 0.6% on monthly basis and 3.4% on yearly basis.

CPI is expected to rise in the ensuing months as the previously favorable base effect reverses. Although real interest rate of 4.4% still leaves room for another rate cut, headwinds have built up with a weaker currency and higher inflationary pressure as base effect is removed.

The current account number for Sep-15 clocked in at positive USD 309mn, with remittances up sharply by 16% MoM. 1QFY16 current account deficit numbers now stand at mere USD 0.11bn, as opposed to USD 1.63bn witnessed in the corresponding period last year. Much of this improvement is attributable to 25% improvement in the trade account during 1QFY16. While exports have slipped by 9%, imports have fallen by as much as 17% owing to lower oil import bill.

Going forward, we expect the current account deficit to largely remain subdued in the near term in line with lower oil prices. The account shall also get some support from the 2.6% Pak Rupee depreciation witnessed over FY16TD, wherein the adjustment took place predominantly to rebalance the currency in comparison to the region.

Money Market Review & Outlook

With headline inflation clocking in at 1.32% for September, and market expectations building up for another round of monetary easing, Treasury-bill yields and bond yields inched substantially lower over the month. In anticipation of a rate cut, the market also participated heavily in T-bills and PIB auctions and pushed yields lower in the primary market. That said, FYTD Pak Rupee depreciation of 2.6% may pose some challenges to proponents of further monetary expansion.

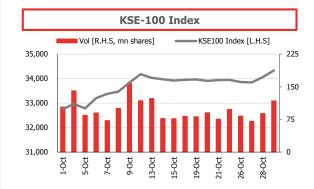
We believe that the era of historically low inflation has most likely subsided, which is evident from the fact that inflation for the month of October clocked at 1.61% (September: 1.32%). For the rest of FY16, inflation is expected to average around 3.75% - 4.25%, which does not leave much room for the central bank to drastically alter its monetary policy going forward.

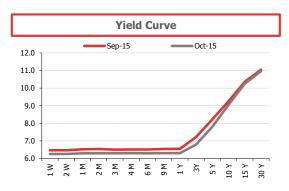
With continuation of fiscal slippages, the demand from the government to borrow from commercial banks may inch up soon in order to bridge the budget deficit. If the SBP maintains the policy rate in its upcoming monetary policy (scheduled in November), the yield curve may shift upward from the current levels.

Equity Market Review & Outlook

The KSE-100 index bounced back sharply in October by 6.1% on the back of result season and clarity on regulatory inquiries. The market was able to breach the 34,000 level over the first half of the month, but persistent foreign selling limited further upside – with liquidity constraints visible once again over the month. Sector wise return analysis shows that Automobiles, Oil & Gas and Pharmaceuticals outperformed the index among key sectors, while Food producers saw value erosion during the month. Auto stocks rallied on the back of surprisingly positive quarterly results and persistent fall in steel prices. The Oil & Gas sector outperformed despite mixed results and no substantial change in oil prices. We attribute this to rising confidence that the worst is probably over in terms of earnings decline and that oil prices have bottomed out. Pharmaceutical companies also outperformed as quarterly results depicted substantial earnings growth.

With respect to emerging and frontier markets, key factors which have increased the concerns about market volatility are (i) uncertainty about the timing of US interest rate hike, and (ii) China's economic slowdown. While lower oil prices have been a boon for many, a causal side effect of this phenomenon is being witnessed across global asset management companies. Compelled by rising budget deficits owing to low crude oil export receipts, key sovereign welfare funds have started to withdraw their investments from global markets to fund the deficit at home. Of those affected, half derive their capital from oil. If crude oil prices do not see an uptick, we expect foreign funds to continue facing redemption pressure, which could keep the market performance under pressure.





Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

Min. Initial Investment: PKR 5,000/-

Min. Subseq. Investment: PKR 1,000/-

Auditor: E&Y, Ford Rhodes Sidat Hyder

Trustee: MCB Financial Services Limited

Alfalah GHP Cash Fund

Fund Rating: "AA (f)" by PACRA 19-Mar-15 AMC Rating: "AM2-" by PACRA 15-Apr-15

Category: Money Market Schen Management Fee: 1.00%

Repo ag.

Basic Information

Fund Type: Open Ended

Benchmark: Avg. 3 Mth Dep. Rates of 3 "AA" Rated Banks

Launch Date: March 12, 2010

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

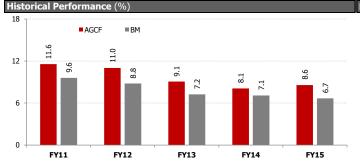
Par Value: PKR 500 Listing: Karachi Stock Exchange **Pricing: Forward Day** Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Sales Load: NA Risk Profile: Low Leverage: Nil Asset Allocation (as % of Total Assets) 110 97.4 ■ September ■ October 88 51.5 66 44 20.9 22 0.2 Rev. Repo ag. other Secs. PIBs T-Bills CPs Cash

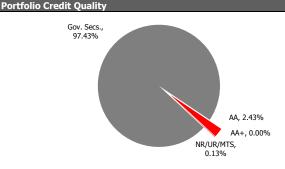
Investment Committee Maheen Rahman Chief Executive Officer **Noman Soomro Chief Operating Officer Nabeel Malik Chief Investment Officer** Ather H. Medina **Head of Corporate Strategy Muddasir Ahmed Shaikh** Head of Investment Advisory/ Senior Portfolio Manager Shariq Mukhtar Hashmi **Head of Risk & Compliance** Imran Altaf, CFA **Portfolio Manager**

Kashif Kasim

Jr. Portfolio Manager

Fund Statist	ics			
NAV (PkR): Sharpe Ratio	e Maturity (months):	. 2015)	712 510.38 -4.11 1.82 9.45%	
Fund Perfor	mance	ВМ	I AGCF	
YTD		4.93	% 5.63%	
Month (C	October, 2015):	4.68	% 5.44%	
Credit Quali	ty (as % of Total Assets)			
Govt. Guar.	97.43%	Α	0.00%	
AAA	0.00%	A-	0.00%	
AA+	0.00%	BBB+	0.00%	
AA	2.43%	BBB	0.00%	
AA-	0.00%	Below IG	0.00%	
A+	0.00%	NR/UR	0.13%	





Details of Non-Compli	iant Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 Year - Ro	olling Retu	rns											
	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15
AGCF	8.19%	9.39%	7.91%	9.94%	7.40%	6.65%	8.24%	6.46%	10.39%	5.55%	5.26%	6.11%	5.44%
BM	7.43%	7.43%	7.18%	6.35%	6.63%	6.02%	5.85%	5.18%	5.18%	5.18%	5.18%	4.68%	4.68%

WWF Disclaimer

The Fund/Scheme has maintained provisions amounting to Rs. 17.795mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.12.7523 / 2.55%. For details, investors are advised to read the latest Financial Statements of the Scheme.



^{*} Since Inception return is calculated on Cummulative Average Growth Rate (CAGR)

Alfalah GHP Money Market Fund (Formerly IGI Money Market Fund)

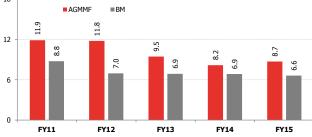
Fund Rating: "AA (f)" by PACRA 19-Mar-15 AMC Rating: "AM2-" by PACRA 15-April-2015

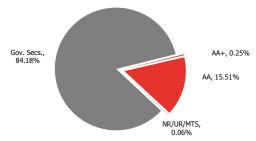
Investment Objective

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

Investment Committee

Category: Money Market Schem Management Fee: 0.80% **Chief Executive Officer** Fund Type: Open Ended Min. Initial Investment: PKR 5,000/-Chief Operating Officer Noman Soomro Min. Subseq. Investment: PKR 1,000/-Nabeel Malik Benchmark: Avg. 3 Mth Dep. Chief Investment Officer Rates of 3 "AA" Rated Banks **Trustee: CDC Pakistan Limited** Ather H. Medina **Head of Corporate Strategy** Launch Date: May 27, 2010 Auditor: E&Y, Ford Rhodes Sidat Hyder **Muddasir Ahmed Shaikh** Head of Investment Advisory/ Senior Portfolio Manager Par Value: 100 Listing: Lahore Stock Exchange Dealing Days: Monday - Friday Pricing: Forward Day Shariq Mukhtar Hashmi **Head of Risk & Compliance** Cut-off Time: 9:00 am - 4:00 pm Sales Load: 1.00% Imran Altaf, CFA **Portfolio Manager** Risk Profile: Low Leverage: Nil **Kashif Kasim** Jr. Portfolio Manager Asset Allocation (as % of Total A **Fund Statistics** Fund Size (PkR mn; as on Oct 30, 2015): 2,011 100 NAV (PkR): 102.7977 ■ September ■ October Sharpe Ratio -4.0838 80 49.3 Wtd. Average Maturity (months): 2.17 Since Inception Return* 9.77% 40 16.2 15.8 **AGMMF** 20 YTD 4.93% 5.87% 4.68% 5.58% Month S MTS Cash with NBFCs Repo ag. other Secs. FCs/Sukuks -Bills S Govt. Backed/ Gov. Guar. Spread Trans. Repo ag. Govt. Guar. 84.18% 0.00% 0.00% 0.00% AAA A-AA+ 0.25% BBB+ 0.00% AA 15.51% BBB 0.00% 0.00% Below IG 0.00% ΔΔ-A+ 0.00% NR/UR 0.06% Historical Performance (%)





					alue befor		Provisioning		Value after		% Gross		% Net
Name			Туре	F	Provisionin	g	Held, if any		Provisioning		Assets		Assets
Rolling Re	turns												
Rolling Re	turns Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15
Rolling Re		Nov-14 9.04%	Dec-14 8.08%	Jan-15 10.01%	Feb-15 7.45%	Mar-15 7.19%	Apr-15 8.23%	May-15 6.98%	Jun-15 9.89%	Jul-15 5.86%	Aug-15 5.55%	Sep-15 6.34%	0ct-15 5.58%

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 17.028mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.8706 / 0.86%. The sum provided in this regard stands at Rs. 5.613 had this provision not been made, the YTD return would be higher by Rs. 0.2870 / 0.28%. For details, investors are advised to read the latest Financial Statements of the Scheme.

Disclaimer



^{*} Since Inception return is calculated on Cummulative Average Growth Rate (CAGR)

Alfalah GHP Sovereign Fund

Fund Rating: "AA-(f)" by PACRA 19-Mar-2015 AMC Rating: "AM2-" by PACRA 15-April-2015

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

Category: Income Scheme Fund Type: Open Ended Min. Initial Investment: PKR 5,000/- Benchmark: 70% 6M T-Bill + 30% 6M DR (3"AA-" or above Trustee: CDC Pakistan Limited Launch Date: May 09, 2014 Par Value: 100 Maheen Rahman Chief Executive Officer Noman Soomro Nabeel Malik Chief Investment Officer Ather H. Medina Head of Corporate Strategy Muddasir Ahmed Shaikh Head of Investment Advisor Senior Portfolio Manager
Benchmark: 70% 6M T-Bill + Min. Subseq. Investment: PKR 1,000/- 30% 6M DR (3"AA-" or above Trustee: CDC Pakistan Limited Auditor: E&Y, Ford Rhodes Sidat Hyder Par Value: 100 Listing: Lahore Stock Exchange Lahore Stock Exchange Nabeel Malik Chief Investment Officer Ather H. Medina Head of Corporate Strategy Muddasir Ahmed Shaikh Head of Investment Advisor Senior Portfolio Manager Senior Portfolio M
30% 6M DR (3"AA-" or above Trustee: CDC Pakistan Limited Launch Date: May 09, 2014 Auditor: E&Y, Ford Rhodes Sidat Hyder Par Value: 100 Listing: Lahore Stock Exchange Ather H. Medina Head of Corporate Strategy Muddasir Ahmed Shaikh Head of Investment Advisor Senior Portfolio Manager
Launch Date: May 09, 2014 Auditor: E&Y, Ford Rhodes Sidat Hyder Muddasir Ahmed Shaikh Head of Investment Advisor Par Value: 100 Listing: Lahore Stock Exchange Senior Portfolio Manager
Par Value: 100 Listing: Lahore Stock Exchange Senior Portfolio Manager
Pricing: Forward Day Dealing Days: Monday - Friday Shariq Mukhtar Hashmi Head of Risk & Compliance
Sales Load: 1.00% Cut-off Time: 9:00 am - 4:00 pm Imran Altaf, CFA Portfolio Manager
Risk Profile: Low Leverage: Nil Kashif Kasim Jr. Portfolio Manager
Asset Allocation (as % of Total Assets) Fund Statistics
100 Tend Size (PkR mn; as on Oct 30, 2015): 7,99
■September ■October NAV (PkR): 105.7
Wtd. Average Maturity (months): 14.6
60 Sharpe Ratio 2.0
Since Inception Return*
40 Fund Performance BM AGS
YTD 6.19% 8.59
20 9 1 1 1 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2
Credit Quality (as % of Total Assets)
Cash Plac. with NBFC Size with NBFC
Cost. Secs. With NBFG 3.0. with NBFG
Edge % 2 % 3 % 5 % 6 % 6 % 6 % 6 % 6 % 6 % 6 % 6 % 6
G AA 3.07% BBB 0.00
Historical Performance (%) A+ 0.00% NR/UR 1.42
TFC/Sukuk Holdings (% of Total Assets)
■AGSF ■BM □ TO Salar Total (1956)

F	Y11	FY12	FY13	FY1	.4	FY15							
Details of	Non-Comp	liant Inves	tments										
				١	alue befor	е	Provisioning	9	Value after		% Gross		% Net
Name			Type	F	Provisionin	g	Held, if any	1	Provisioning		Assets		Assets
1 Year -Ro	olling Retu	ns											
	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15
AGSOF	28.38%	21.95%	20.36%	29.62%	12.67%	14.20%	24.04%	4.59%	-3.99%	7.82%	7.94%	8.98%	9.32%

WWF Disclaimer The Fund/Scheme has maintained provisions amounting to Rs. 15.11mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.2000 / 0.20%. For details, investors are advised to read the latest Financial Statements of the

7.51%

6.45%

6.19%

6.30%

7.82% 6.36%

6.38%

7.84%

ВМ

12

6

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This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.

8.90%

8.21%



6.11%

5.90%

8.98%

9.22%

^{*} Since Inception return is calculated on Cummulative Average Growth Rate (CAGR).

Alfalah GHP Income Fund (Formerly IGI Income Fund)

Fund Rating: "A+(f)" by PACRA 19-Mar-2015 AMC Rating: "AM2-" by PACRA 15-April-2015

Basic Information Category: Income Scheme

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Fund Type: Open Ended Benchmark: 6 Month KIBOR Launch Date: April 14, 2007 Par Value: 100 **Pricing: Forward Day** Sales Load: 1.00% Risk Profile: Low Leverage: Nil

Management Fee: 1.25% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-**Trustee: CDC Pakistan Limited** Auditor: E&Y, Ford Rhodes Sidat Hyder Listing: Lahore Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

Maheen Rahman **Noman Soomro** Nabeel Malik Ather H. Medina

Shariq Mukhtar Hashmi Imran Altaf, CFA **Kashif Kasim**

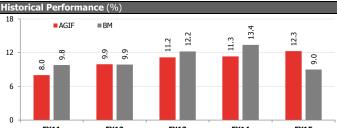
Muddasir Ahmed Shaikh

Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Corporate Strategy Head of Investment Advisory/ Senior Portfolio Manager **Head of Risk & Compliance Portfolio Manager**

Jr. Portfolio Manager

Asse	et Allo	catio	n (as	% of 1	otal A	ssets)							
60 -		= 5	Septemb	er =	Octobe	r		45.4					
40 -								29.1	33.1 26.0				
20 -	12.5						15.5		2		8.6		1.3
0 -	Cash	Plac. with Banks/DFIs	Plac. with NBFCs	Rev. Repo ag. GS	Rev. Repo ag. other Secs.	Govt. Backed/ Gov. Guar.	TFCs/Sukuks	PIBs	T-Bills	CPs	MTS	Spread Trans.	Others

20 -	12.5		1 1	1 1	1 1	1 1	15.5	2	26		8.5		1.3
	Cash	Plac. with Banks/DFIs	Plac. with NBFCs	Rev. Repo ag. GS	Rev. Repo ag. other Secs.	Govt. Backed/ Gov. Guar.	TFCs/Sukuks	PIBs	T-Bills	CPs	MTS	Spread Trans.	Others
Hist	orical	Perfo	ormar	ıce (%	b)								
18 -		■ AG	SIF	■BM			2	2.2		13.4		2.3	



runa Statistics	
Fund Size (PkR mn; as on October 30th, 2015):	1,592
NAV (PkR):	108.4802
Sharpe Ratio	1.52
Wtd. Average Maturity (months):	18.09
Since Inception Return*	9.96%

לוו			6.87%	8.90%
Month (October '15):			6.58%	8.04%
Credit Quality (as %	of Total Assets)			
Govt. Sec / Guar.	68.41%	Α		0.00%
AAA	0.02%	A-		0.00%

Govt. Sec / Guar.	68.41%	Α	0.00%
AAA	0.02%	A-	0.00%
AA+	2.46%	BBB+	0.00%
AA	5.89%	BBB	0.00%
AA-	7.92%	Below IG	0.00%
A+	4.88%	MTS/NR/UR	10.42%
TFC/Sukuk Holdings	(% of Total As	sets)	

11 3, 3 and 11 3. and 3. (70 cm 1 cm 1 cm 1 cm 2)	
Bank Alfalah Ltd. V - (20-Feb-13)	3.94%
NIB Bank 19-06-2014	1.82%
Engro Fert Sukuk (09-07-2014)	3.06%
Faysal Bank Ltd (27-Dec-10)	2.84%
Pak Mobile Communication - (18-Apr-12)	0.56%
Bank Al Falah - (2-Dec-09)- Floating	0.57%

Details of	Non-Comp	liant Inves	tments										
Name			Туре		Value before Provisioning		Provisioning Held, if any	•	Value after Provisioning		% Gross Assets		% Net Assets
			.,,,,				,,				,		
Rolling Re	turno	_	_	_	_	_	_	_		_	_	_	_
Kolling Ke		Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15
AGIF	14.62%	16.87%	13.72%	21.18%	12.64%	11.79%	19.26%	5.73%	-4.07%	9.49%	11.52%	6.06%	8.04%
ВМ	10.19%	9.86%	9.65%	9.18%	8.49%	8.18%	7.88%	7.04%	6.89%	7.04%	7.06%	6.81%	6.58%

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 15.570mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.1.0611 or 1.01%. The sum provided in this regard stands at Rs. 4.62 mn had this provision not been made, the YTD return would have been higher by Rs. 0.3149 or 0.30%. For details, investors are advised to read the latest Financial Statements of the Scheme.



^{*} Since Inception return is calculated on Cummulative Average Growth Rate (CAGR)

Alfalah GHP Income Multiplier Fund

Management Fee: 1.25%

Min. Initial Investment: PKR 5,000/-

Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited

Fund Rating: "A+(f)" by PACRA 26-May-15 AMC Rating: "AM2-" by PACRA 15-Apr-15

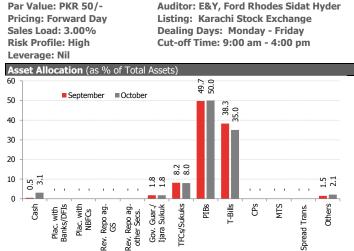
Investment Objective

Category: Aggressive Income

Launch Date: June 15, 2007

Fund Type: Open Ended Benchmark: 12 Month KIBOR

The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.



Investment Committee	
Maheen Rahman	Chief Executive Officer
Noman Soomro	Chief Operating Officer
Nabeel Malik	Chief Investment Officer
Ather H. Medina	Head of Corporate Strategy
Muddasir Ahmed Shaikh	Head of Investment Advisory/
	Senior Portfolio Manager
Shariq Mukhtar Hashmi	Head of Risk & Compliance
Imran Altaf, CFA	Portfolio Manager
Kashif Kasim	Jr. Portfolio Manager

Fund Statistics			
Fund Size (PkR mn;	2,876		
NAV (PkR):	52.24		
Sharpe Ratio	2.21		
Wtd. Average Mat	20.33		
Since Inception Re	5.98%		
Fund Performance		ВМ	AGIMF
YTD	•	7.18%	9.53%
Month (Oct '15):		6.87%	11.35%
Credit Quality (as of	% of Total Assets	5)	
Govt. Guar.	86.8%	Α	0.0%
AAA	0.0%	A-	1.0%
AA+	0.0%	BBB+	0.0%
AA	4.9%	BBB	0.0%
AA-	1.9%	Below IG	0.0%
A+	3.4%	NR/UR	2.1%

	A+ 3.4%)	NR/UR	2.1%
	TFC/Sukuk Holdings (% of To	tal Ass	ets)	
	Engro Fertilizer - SUKUK			2.70%
	K-Electric - (19-Mar-14)			1.79%
	Askari Bank Ltd (30-Sep-14	ŀ)		1.67%
	GOP Ijara Sukuk IX (26-Dec-	11)		1.55%
	Maple Leaf Cement - (3-Dec-	07)		0.96%
_	NIB Bank ltd II (19-06-2014))		0.67%
	GOP Ijara Sukuk XII (28-Jun	-15)		0.24%
	Bank Alfalah Ltd (20-Feb-1	3)		0.21%

2 8	Maple Leaf Cement - (3-Dec-07) NIB Bank ltd II (19-06-2014)
FY11 FY12 FY13 FY14 = AGIMF = BM	FY15 GOP Ijara Sukuk XII (28-Jun-15) Bank Alfalah Ltd (20-Feb-13)

12.4

Details of Non-Compli	ant Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1- Year Re	olling Retu	rns											
	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15
AGIMF	19.36%	18.22%	19.28%	29.98%	13.92%	14.50%	22.46%	3.23%	-7.55%	9.09%	9.26%	7.97%	11.35%
BM	10.50%	10.14%	9.95%	9.38%	8.76%	8.39%	8.12%	7.29%	7.26%	7.37%	7.35%	7.11%	6.87%
WWF Disc	WWF Disclaimer												

The Fund/Scheme has maintained provisions amounting to Rs. 11.569mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.2101 / 0.41%. For details, investors are advised to read the latest Financial Statements of the Scheme.

Disclaimer

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^{*} Since Inception return is calculated on Cummulative Average Growth Rate (CAGR)

Alfalah GHP Islamic Income Fund (Formerly IGI Islamic Income Fund)

Fund Rating: "A+(f)" by PACRA 19-Mar-14 AMC Rating: "AM2-" by PACRA 15-Apr-15

Investment Objective

The investment objective of Alfalah GHP Islamic Income Fund (AGIIF) is to minimize risk, construct a liquid portfolio of shariah approved fixed income investments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

Dasic Illioilliation	
Category: Islamic Income Scheme	
Fund Type: Open Ended	l
Benchmark: Avg. 6 Mth Dep. Rates -	l
3 Islamic Banks	
Launch Date: December 3, 2009	ı
Par Value: 100	l
Pricing: Forward Day	l
Sales Load: 1.00%	
Risk Profile: Low	I
Asset Allocation (as % of Total Assets)	

Management Fee: 1.00% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: E&Y, Ford Rhodes Sidat Hyder **Listing: Lahore Stock Exchange** Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

Maheen Rahman **Noman Soomro Nabeel Malik** Ather H. Medina **Muddasir Ahmed Shaikh** Shariq Mukhtar Hashmi

Imran Altaf, CFA

Kashif Kasim

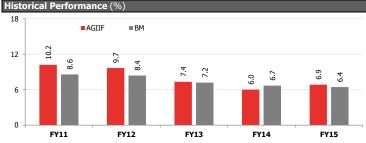
Chief Executive Officer Chief Operating Officer Chief Investment Officer Head of Corporate Strategy Head of Investment Advisory/ **Senior Portfolio Manager Head of Risk & Compliance Portfolio Manager** Jr. Portfolio Manager

100	6: 1												
80	73		Septemb	er =	October								
60													
40	-						25.2 28.4						
20			1 1										0.9
0 -	Cash	Plac. with Banks/DFIs	Plac. with NBFCs	Rev. Repo ag. GS	Rev. Repo ag. other Secs.	Govt. Backed/ Gov. Guar.	TFCs/Sukuks	PIBs	T-Bills	CPs	MTS	Spread Trans.	Others

Fund Statistics		
Fund Size (PkR mn; as on Oct 30, 2015):		132
NAV (PkR):		102.0115
Wtd. Average Maturity (months):	8.88	
Since Inception Return*		7.92%
Fund Performance	ВМ	AGIIF
YTD	5.02%	4.49%
Month (October '15):	4.79%	4.93%
Credit Quality (as % of Total Assets)		
Govt Guar 0.00% A	•	0.00%

Credit Quality (as	% of Total Assets)							
Govt. Guar.	0.00%	Α	0.00%					
AAA	70.10%	A-	0.00%					
AA+	0.00%	BBB+	0.00%					
AA	14.45%	BBB	0.00%					
AA-	0.00%	Below IG	0.00%					
A+ 13.95% NR/UR 1.50%								
TFC/Sukuk Holdings (% of Total Assets)								

TFC/Sukuk Holdings (% of Total Assets)	
K. Electric Sukuk - 3 year (19-March-2014)	14.45%
Engro Fertilizer Sukuk (09-July-2014)	13.95%



Details of	rton compi	ant Investme			Value before		Provisioning		Value after		% Gross		% Net
Name			Туре		Provisioning		Held, if any	•	Provisioning		Assets		Assets
1 Year - R	olling Retur	ns											
1 Year - R	olling Retur	ns Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15
1 Year - R			Dec-14 8.02%	Jan-15 8.89%	Feb-15 6.46%	Mar-15 7.44%		May-15 6.64%	Jun-15 4.40%	Jul-15 4.48%	Aug-15 4.37%	Sep-15 4.09%	Oct-15 4.93%

The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. The Fund/Scheme has not made provisions amounting to Rs. 2.248mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.1.7377 / 1.73%. The sum provided in this regard stands at Rs. 0.179mn had this provision not been made, the YTD return would have been higher by Rs. 0.1385 / 0.14%. For details, investors are advised to read the latest Financial Statements of the Scheme.



^{*} Since Inception return is calculated on Cummulative Average Growth Rate (CAGR)

Alfalah GHP Alpha Fund

Fund Rating by PACRA 13-Aug-15

1 Year 4 Star3 Year 3 Star5 year 2 Star

AMC Rating: "AM2-" by PACRA 15-Apr-15

Investment Objective

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

Basic Information
Category: Equity Scheme
Fund Type: Open Ended
Benchmark: KSE100
Launch Date: Sept 9, 2008
Par Value: PKR 50/Pricing: Forward Day
Sales Load: 3.00%
Risk Profile: High

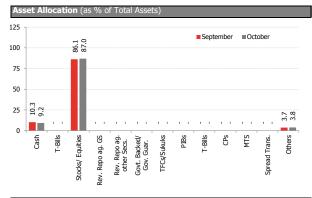
Leverage: Nil

Management Fee: 1.75%
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: CDC Pakistan Limited
Auditor: E&Y, Ford Rhodes Sidat Hyder
Listing: Karachi Stock Exchange
Dealing Days: Monday - Friday
Cut-off Time: 9:00 am - 4:00 pm

Maheen Rahman

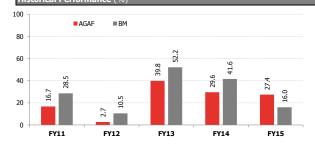
Noman Soomro Nabeel Malik Ather H. Medina Muddasir Ahmed Shaikh

Shariq Mukhtar Hashmi Imran Altaf, CFA Kashif Kasim Chief Executive Officer
Chief Operating Officer
Chief Invesment Officer
Head of Corporate Strategy
Head of Investment Advisory/
Senior Portfolio Manager
Head of Risk & Compliance
Portfolio Manager
Jr. Portfolio Manager



Fund Statistics		
Fund Size (PkR mn; as on October 30, 201	5):	882
NAV (PkR):		68.54
Sharpe Ratio		1.86
Information Ratio		-0.19
Standard Deviation		5.26%
Since Inception*		25.03%
Fund Performance	ВМ	AGAF
YTD	-0.40%	3.47%
Month (October'15):	6.11%	5.66%

Total	87.0%
Others	32.37%
Automobile Assembler	6.98%
Oil & Gas Exploration Companies	9.62%
Fertilizer	9.62%
Power Generation & Distribution	13.39%
Cements	14.98%
Asset Allocation (Sector Wise as a % of Total Assets)	



Top 10 Holdings (% of Total Assets)	
Oil & Gas Development Co. Ltd.	5.75%
Pak Electron	5.04%
D. G. Khan Cement	4.91%
The Searle Co.	4.75%
Kot Addu Power	4.71%
Hub Power Co.	4.66%
Kohat Cement	4.16%
Hascol Petroleum	4.09%
Pak Suzuki Motor Co.	4.05%
Mari Gas Co. Ltd.	3.87%

Details of Non-Complia	ant Investments					
		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 - Year Rolling Returns													
	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15
AGAF	3.36%	3.32%	5.31%	5.72%	-1.70%	-10.39%	16.85%	-2.80%	4.68%	4.51%	0.68%	-6.93%	5.66%
BM	2.19%	2.70%	2.99%	7.20%	-2.36%	-10.10%	11.56%	-2.00%	4.06%	3.90%	-2.84%	-7.02%	6.11%

WWF Disclaime

The Fund/Scheme has maintained provisions amounting to Rs. 7.289mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.5663 / 0.85%. For details, investors are advised to read the latest Financial Statements of the Scheme.

Disclaimer



^{*} Since Inception return is calculated on Cummulative Average Growth Rate (CAGR)

Alfalah GHP Stock Fund (Formerly IGI Stock Fund)

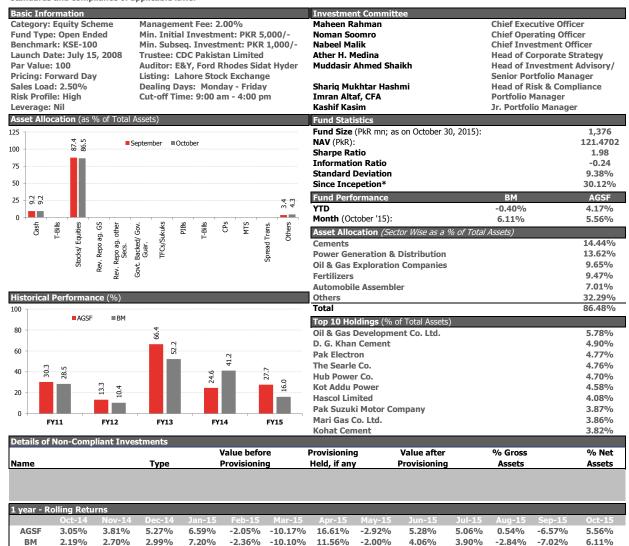
Fund Rating by PACRA 13-Aug-15

1 Year 4 Star 3 Year 3 Star 5 year 3 Star

AMC Rating: "AM2-" by PACRA 15-Apr-15

Investment Objective

The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.



The Board of Directors of the Management Company in their meeting held in July 2013 have decided to start prospective provisioning against WWF effective from July 1, 2013. However, the Fund/Scheme has not made provisions amounting to Rs. 4.780mn upto June 30, 2013 against Workers' Welfare Fund liability, if the same were made the NAV per unit/return of the Scheme would be lower by Rs.0.4219 / 0.36%. The YTD sum provided in this regard stands at Rs.7.28mn, had this provision not been made, the YTD return would have been higher by Rs.0.6426 / 0.55%. For details, investors are advised to read the latest Financial Statements of the Scheme.

Disclaime



^{*} Since Inception return is calculated on Cummulative Average Growth Rate (CAGR)

Alfalah GHP Islamic Stock Fund

(Formerly Alfalah GHP Islamic Fund)

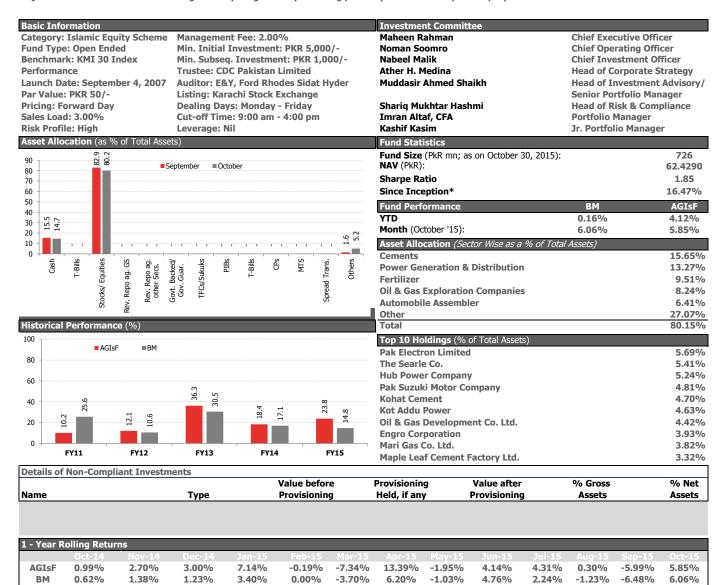
Fund Rating by PACRA 13-Aug-15

1 Year 3 Stars 4 Stars 3 Year 3 Stars 5 Year

AMC Rating: "AM2-" by PACRA 15-Apr-15

Investment Objective

Alfalah GHP Islamic Stock Fund (AGISF) (formerly Alfalah GHP Islamic Fund) is an Open Ended Shariah Compliant Islamic Equity Fund; The investment objective of the Fund is to achieve long term capital growth by investing primarily in shariah compliant equity securities.



The Fund/Scheme has maintained provisions amounting to Rs. 10.802mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.9283 / 1.55%. For details, investors are advised to read the latest Financial Statements of the Scheme.

WWF Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and risks involved.

Disclosure

The fund has been reclassified from Islamic Asset Allocation Fund (Risk profile Moderate to High) to Islamic Stock Fund (Risk profile High) with effect from May 04, 2015. In this connection, the fund has been renamed as Alfalah GHP Islamic Stock Fund and its benchmark has been changed to the KMI-30 Index. The past period returns are of Alfalah GHP Islamic Fund. The YTD benchmark calculation and the MTB benchmark calculation are based entirely on the new



Alfalah GHP Value Fund

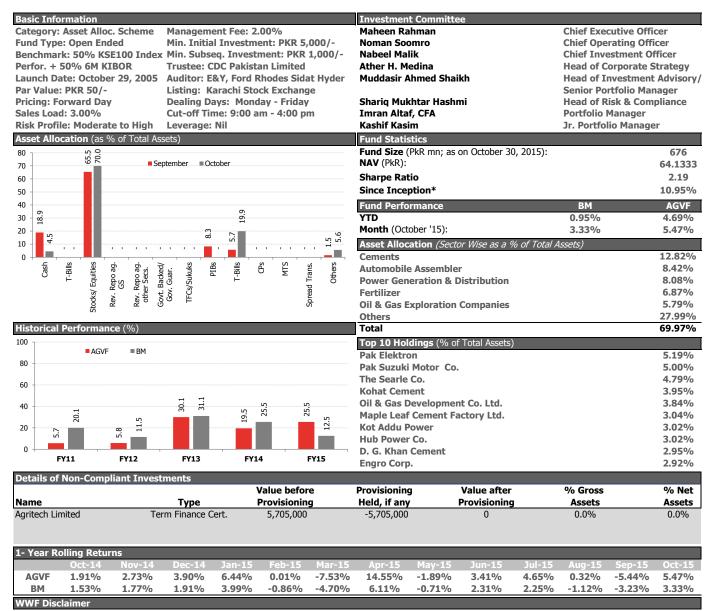
Fund Rating by PACRA 13-Aug-15

1 Year 4 Star 3Year 3 Star 5year 3 Star

AMC Rating: "AM2-" by PACRA 15-Apr-15

Investment Objective

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.



The Fund/Scheme has maintained provisions amounting to Rs. 13.38mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.1.2683 / 2.07%. For details, investors are advised to read the latest Financial Statements of the Scheme.



^{*} Since Inception return is calculated on Cummulative Average Growth Rate (CAGR).

Alfalah GHP Capital Preservation Fund

Fund: Not Yet Rated

AMC: "AM2-" by PACRA 15-April-2015

Investment Obiectiv

The objective of the Fund is to earn a potentially high return through dynamic asset allocation between Equities and Sovereign Income/Money Market based Collective Investment Schemes in order to provide capital preservation of the Initial Investment Value at completion of the Duration of Fund

Basic Information

Category: Fund of Funds Scheme Fund Type: Open Ended

Benchmark: W.A daily return of KSE100 & 6M D.Rate of 'AA-' & Above Banks, based on actual participation in equity & debt component

Pricing: Forward Day

Load:5.00% , 3.00% (Cont & Backend)

Cut-off Time: 9:00 am - 4:00 pm

Management Fee: 1.25%*
Min. Initial Investment: PKR 5,000/Min. Subseq. Investment: PKR 1,000/Trustee: MCBFSL

Launch Date: Sep 18, 2014

Par Value: 100

Auditor: E&Y, Ford Rhodes Sidat Hyder Dealing Days: Monday - Friday Listing: Lahore Stock Exchange

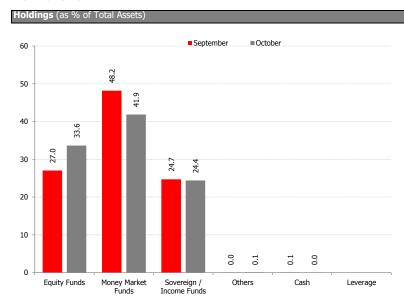
Leverage: Nil

Investment Committee

Maheen Rahman Noman Soomro Nabeel Malik Ather H. Medina Muddasir Ahmed Shaikh

Shariq Mukhtar Hashmi Imran Altaf, CFA Kashif Kasim Chief Executive Officer
Chief Operating Officer
Chief Investment Officer
Head of Corporate Strategy
Head of Investment Advisory/
Senior Portfolio Manager
Head of Risk & Compliance

Portfolio Manager
Jr. Portfolio Manager



Fund Statistics	
Fund Size (PkR mn; as on October 30th, 2015):	1,779
NAV (PkR):	105.8801
Multiplier Range	2.39-3.00
Since Inception Return	12.36%

Fullu Fellollilalice	DIT	AGCFF
YTD	0.71%	2.14%
Month (Oct '15):	1.98%	1.95%
Asset Allocation (as % of Total Assets		
Equity Funds		33.64%
Money Market Funds		41.86%
Sovereign/Income Funds		24.39%
Others		0.08%
Cash		0.02%
Leverage		0.00%
Credit Quality (as % of Total Assets)		

Credit Quality (as % of Total Assets)	
AAA (f)	0.00%
AA (f)	41.86%
AA	0.02%
AA- (f)	24.39%
A+	0.00%
3 Star	17.01%
2 Star	16.63%
NR/UR	0.08%

Details of Non-Compliant Investme	ents	Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

1 Year -Roll	ing Returns												
													Oct-15
AGCPF	0.01%	0.63%	2.59%	3.94%	-0.67%	-3.74%	5.49%	-1.01%	2.22%	1.72%	0.52%	-2.01%	1.95%
ВМ	0.06%	0.90%	1.50%	3.81%	-1.07%	-3.51%	3.95%	-0.55%	1.81%	1.71%	-0.84%	-2.08%	1.98%

WWF Disclaime

The Fund/Scheme has maintained provisions amounting to Rs. 3.37mn against Workers' Welfare Fund liability, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs.0.2006 / 0.19%. For details, investors are advised to read the latest Financial Statements of the Scheme.

Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns/profit lock in thereon are dependent on forces and factors affecting the capital markets. Past performance is not necessarily indicative of future results. Capital Preservation only applies to the unit holders who hold their investments until maturity date. All returns are calculated assuming reinvested dividends. Please read the Offering Document to understand the investment policies and risks involved.



^{*} Not Applicable, if invested in funds managed by AGIML

Alfalah GHP Prosperity Planning Fund

Fund: Not Yet Rated

AMC: "AM2-" by PACRA 15-April-2015

Alfalah GHP Prosperity Planning Fund is an Open-ended Fund of Funds Scheme that aims to generate returns on investment as per the respective Allocation Plan by investing in Collective Investment Scheme in line with the risk tolerance of the investor.

Category: Fund of Funds Scheme Fund Type: Open Ended

Benchmark:

AGHP CAP: 20% KSE 100 & 80% 6M Kibor AGHP MAP: 40% KSE 100 & 60% 6M Kibor

AGHP AAP: Weighted Avg. daily return of KSE100 & 6M Kibor, based on actual proportion of investment in equity and FI/MM component made by the plan

Pricing: Forward Day Front-end Load: Plan Specific

Back-end Load:Nil

Cut-off Time: 9:00 am - 4:00 pm

Risk Profile: Plan Specific Management Fee: 1%* Min. Initial Investment: PKR 10,000/-

Min. Subseq. Investment: PKR 1,000/-**Trustee: CDC Pakistan Limited** Launch Date: Sep 11, 2015 Par Value: 100

Auditor: E&Y, Ford Rhodes Sidat Hyder Dealing Days: Monday - Friday Listing: Lahore Stock Exchange Leverage: Nil

Maheen Rahman

Noman Soomro Nabeel Malik Ather H. Medina **Muddasir Ahmed Shaikh**

Shariq Mukhtar Hashmi Imran Altaf, CFA **Kashif Kasim**

Chief Executive Officer **Chief Operating Officer Chief Investment Officer Head of Corporate Strategy** Head of Investment Advisory/ Senior Portfolio Manager **Head of Risk & Compliance Portfolio Manager**

Jr. Portfolio Manager

Alfalah GHP Active	Allocation Plan (Ho	oldings as % of Tot	tal Assets)	Alfalah GHP Active Allocation Plan							
•	Holdings		Portfol	io Credit	Fund Size (PkR mn; as on	Oct 30, 2015):	237.34				
	September	October	Qu	Quality NAV (PkR):		NAV (PkR):			NAV (PkR):		
Cash	0.05%	0.08%	** 3 Star	28.82%	Since Inception Return		0.73%				
Equity	0.00%	44.70%	** 2 Star	15.89%							
Income	93.12%	53.85%	AA	1.35%	<u>Performance</u>	ВМ	AGAAP				
Money Market	6.73%	1.27%	AA-	11.43%	YTD	1.38%	0.73%				
Others	0.11%	0.09%	A+	42.43%	Month	1.03%	0.66%				
Total	100.00%	100.00%	NR/UR	0.09%							

Alfalah GHP Modera	te Allocation Plan ((Holdings as % of	Total Assets)	Alfalah GHP Moderate Allocation Plan						
•	Holding	gs	Portfoli	o Credit	Fund Size (PkR mn; as on C	Oct 30, 2015):	164.081			
	September	October	Qua	ality	NAV (PkR):	100.9553				
Cash	7.56%	0.05%	** 3 Star	15.02%	Since Inception Return		0.96%			
Equity	0.00%	25.15%	** 2 Star	10.12%						
Income	72.84%	72.49%	AA	1.61%	<u>Performance</u>	ВМ	AGMAP			
Money Market	18.63%	1.57%	AA-	29.00%	YTD	1.25%	0.96%			
Others	0.97%	0.75%	A+	43.49%	Month	2.75%	0.80%			
Total	100.00%	100.00%	NR/UR	0.75%						

Alfalah GHP Conser	vative Allocation Pl	an (Holdings as %	% of Total Assets)	Alfalah GHP Conservative Allocation Plan					
	Holding	Portfol	io Credit	Fund Size (PkR mn; as on 0	Oct 30, 2015):	356.378			
	September	October	Qu	ality	NAV (PkR):		100.7917		
Cash	1.60%	0.02%	** 3 Star	12.94%	Since Inception Return		0.79%		
Equity	0.00%	18.13%	** 2 Star	5.18%					
Income	38.61%	37.44%	AA	43.44%	<u>Performance</u>	ВМ	AGCAP		
Money Market	58.76%	43.42%	AA-	13.35%	YTD	1.07%	0.79%		
Others	1.03%	0.99%	A+	24.09%	Month	1.64%	0.56%		
Total	100.00%	100.00%	NR/UR	0.99%					

Details of Non-Compliant Invest	ments					
-		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Alfalah GHP Active Allocation Plan (1 Year -Rolling Returns)													
AGAAP	-	-	-	-	-	-	-	-	-	-	-	0.07%	0.66%
BM	-	-	-	-	-	-	-	-	-	-	-	0.35%	1.03%

Alfalah GHP Moderate Allocation Plan (1 Year -Rolling Returns)													
	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-1	5 May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15
AGMAP	-	-	-	-	-	-	-	-	-	-	-	0.16%	0.80%
RM	_	_	_	_	_	_		_	_	_	_	-1 46%	2 750/2

Alfalah Gh	Alfalah GHP Conservative Allocation Plan (1 Year -Rolling Returns)												
AGCAP	-	-	-	-	-	-	-	-	-	-	-	0.23%	0.56%
BM	-	-	-	-	-	-	-	-	-	-	-	-0.56%	1.64%

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^{*} Not Applicable, if invested in funds managed by AGIML

^{** 5} Year Rating



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