# ALFALAH GHP ISLAMIC STOCK FUND (FORMERLY ALFALAH GHP ISLAMIC FUND) QUARTERLY REPORT March 2016





### **CONTENTS**

Pa	ige No
Fund's Information	2
Mission and Vision Statement	3
Report of the Directors of the Management Company	4
Condensed Interim Statement of Assets and Liabilities	8
Condensed Interim Income Statement	9
Condensed Interim Statement of Comprehensive Income	10
Condensed Interim Statement of Cash Flows	11
Condensed Interim Statement Distribution Statement	12
Condensed Interim Statement of Movement in Unit Holders' Funds	13
Notes to the Condensed Interim Financial Statements	14



### **FUND'S INFORMATION**

Management Company: Alfalah GHP Investment Management Limited

8-B, 8th Floor, Executive Tower, Dolmen City, Block-4,

Clifton, Karachi.

Board of Directors of the

Management Company: - Ms. Maheen Rahman

- Syed Ali Sultan

- Mr. Michael Hermann

- Mr. Hanspeter Beier - Mr. Amin Dawood Saleh

- Mr. Abid Nagvi

- Mr. Tufail Jawed Ahmed

**Chief Operating Officer, CFO** 

and Company Secretary: - Mr. Noman Ahmed Soomro

Audit Committee: - Syed Ali Sultan

- Mr. Abid Nagvi

- Mr. Amin Dawood Saleh

HR Committee: - Syed Ali Sultan

- Mr. Michael Hermann - Ms. Maheen Rahman

Turstee: Central Depository Company of Pakistan Limited

CDC House, 99-B, Block 'B', SMCHS,

Main Shara-e-Faisal, Karachi

Fund Manager: - Imran Altaf

Bankers to the Fund: Bank Alfalah Limited

Auditors: Ernst & Young Ford Rhodes Sidat Hyder

**Chartered Accountants** 

Progressive Plaza, Beaumont Road

P.O.Box 15541, Karachi 75530

Pakistan

Legal Advisor: Bawaney & Partners

Room No.404,4th Floor Beaumont Plaza,6-cl-10 Beaumont Road, Civil Lines

Karachi.

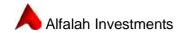
Registrar: Alfalah GHP Investment Management Limited

8-B, 8th Floor, Executive Tower, Dolmen City, Block-4,

Clifton, Karachi.

**Distributor:** Bank Alfalah Limited

Rating: 4 Star (long term) and 3 Star (short term) by PACRA

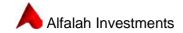


### MISSION STATEMENT

"To be the best money management company in Pakistan. We will hold our clients money in scared trust that has to be actively protected and sustainably nurtured so as to achieve client objectives".

### **VISION STATEMENT**

"To be the leading wealth management firm by offering global investment advice trust services, family estate planning etc for all Pakistani clients whether based in Pakistan or abroad".



### DIRECTORS' REPORT FOR THE NINE MONTH PERIOD ENDED 31MARCH, 2016

### To our valued Unit Holders,

On behalf of the Board of Directors, I am pleased to present the Financial Statements of Alfalah GHP Islamic Stock Fund (AGIF) (foremerly Alfalah GHP Islamic Fund) for the nine months ended 31March, 2016. The Financial Statements of the Schemes prepared by the Management Company present true and fair view of the state of affairs of the Schemes and results of their operations, cash flows and movement in unit holders' funds.

#### **Economic Review**

Pakistan continues to show positive economic performance and development over the 9MFY16 with improvement across the majority of indicators. In particular, inflation has dipped significantly with a resultant drop in interest rates, the currency remains stable and foreign exchange reserves have moved higher. On the fiscal front tax collection has been strong and at target while overall fiscal deficit was in control at 1.7% for the HYFY16. GDP Growth looks set to revive this year and the next, with a recovery from the Large Scale Manufacturing sector and overall higher contribution from the services sector.

Key concern areas are exports which have showed significant decline over the last nine months and weakening remittance trends from abroad. Any uptick in imports will leave the current account vulnerable to a widening deficit with subsequent inflow from Foreign Direct Investments or aid/grants. On the positive, real progress is being seen on the China Pakistan Economic Corridor with a number of initiatives and large projects now underway. This could help support the capital account and balance of payments over the coming months.

#### Inflation

Owing to low crude oil prices, headline inflation averaged at 2.63% over the period. Medium termcrude oil prices are likely to remain range bound between USD35 - USD45 per barrel hence this scenario has benefited consumers as well as sectors using agricultural/ commodity linked inputs. Going forward inflation is expected to remain benign as the low base effect ends and commodity prices are expected to remain downward sticky.

### **Interest Rates**

Despite an outlook of subdued inflation in the coming months, SBP is likely to maintain the policy rate at current level to prevent unnecessary pressure on Pak Rupeeand to maintain a healthy real interest rate. A surprise rate cut over the remainder of the year cannot be entirely ruled out, however, as oil prices can potentially tumble further post failure of OPEC and non-OPEC members to reach an agreement over oil output freeze.

#### **Fiscal Balance**

According to the latest numbers released by Federal Bureau of Revenue (FBR) for 3QFY16, total revenue collection grew by 20% compared to the previous year, providing for a stronger chance of achieving an overall fiscal deficit target set at 4.3% for FY16.Fiscal consolidation efforts are bearing fruit with marked decline in fiscal deficit to GDP ratio to 1.7% in 1HFY16 from 2.2% in 1HFY15. The improvement largely originated from containment of current expenditures alongside robust growth in tax revenues. As of 9MFY16, tax revenue registered a growth of 18.2% to PKR1.9tn as against full year target of PKR3.1tn for FY16. Fiscal deficit•'2dto•'2dGDP seems to be headed in the right direction with positives such as growth in tax collection and contained fiscal spending are expected to drag the deficit down to 3.0% by FY18.



### **Balance of Payments**

On the external side, the current account was reported to be ina deficit of USD 1,859 mn (8MFY16) as opposed to deficit of USD 1,947 mn last year (8MFY15). This progress was derived from improvement in the trade balance and remittances. This lower current account deficit coupled with capital flows pushed foreign exchange reserves to historical high level of USD 20.88 bn.

Key risks are slowdown in exports due to weak global demand and competition from the regional peers, along with weakness in workers' remittance from the middle eastern region due to the economic slowdown these economies are witnessing as the global oil prices remain lower for longer.

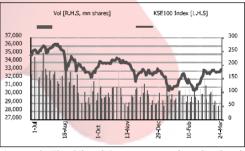
Key triggers to improve the current account balancewould be a rise in the pace of foreign direct investment especially from China, in wake of upcoming CPEC projects along with an expected rise in portfolio investments as global markets are expected to cool off after the turmoil it witnessed in the first two months of CY16 coupled with Pakistan's inclusion in the MSCI Emerging Markets index.

#### Forward outlook

Going forward, Pakistan is likely to continue to observe improvement in macroeconomic indicators, especially current account, foreign exchange reserves and GDP growth. Few areas that still need government's attention include fiscal deficit, tax-to-GDP ratio/tax targets and privatization of troubled state-owned entities including Pakistan Steel Mills, Pakistan International Airlines, and power distribution companies. Building of the various projects under CPEC will provide business opportunity to local industries while local banks will get the opportunity to provide credit. The subsequent increase in power production, once the power projects come online, will help all energy starved local industries, thereby improving productivity and output.

#### **EQUITIES REVIEW**

The KSE-100 index lost around a thousand points (-3.7%) in the first nine months of FY16 to close just above the psychological level of 33,000. The negative sentiment through most of the period can be attributed to the downward trend in the index heavy Oil and Gas as well as the Banking Sectors. The Banking Sector, the heaviest weighted sector in the index, dipped on account of interest spread



compression and a slowdown in deposit growth. The Oil and Gas sector, on the other hand, remained under pressure due to falling international crude oil prices.

Anticipation of US Federal Reserve rate hike, regional currency devaluation, global equity slump, and economic slowdown in China also restrained the local equity market. These international factors prompted a selloff in Emerging and Frontier markets, including Pakistan. Foreign investors sold stocks worth USD 341mn over the nine month period; however, their disinvestment appeared to taper off by the end of the third quarter of FY16.

Certain sectors managed to outperform the equity market during the nine month period, including Cements, Engineering and Pharmaceutical Sectors. Low fuel prices as well as excitement over CPEC projects helped the Cements Sector, as well as certain Engineering stocks. Meanwhile, the Pharmaceutical Sector was up due to price hike as well as uptick in sales of new drugs.

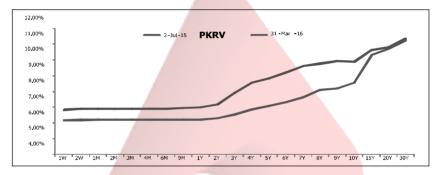
Going forward we expect increased excitement related to Pakistan's possible inclusion in MSCI's Emerging Markets' Index ahead of the annual market classification review in June. The positive sentiment for reclassification to EM status, however, is likely to be somewhat countered by the upcoming announcement of the FY17 Federal Budget and the uncertainty associated with it.

### MONEY MARKET REVIEW

The State Bank reduced its discount rate by 50bps in 1QFY16 and held it constant in the second and third quarter of the year. In the anticipation of a relatively benign inflation outlook, the yields in the secondary market came off significantly during these 9 months across all tenors during the period, be it the short term T-bills or the long term PIBs. However, most interest by market participants was seen in the medium to long-term PIBs which witnessed a drop of approx. 135-195 bps in their market yields. The declining trend in the yield curve along with flattening of the same over medium term can be seen in the graph below.

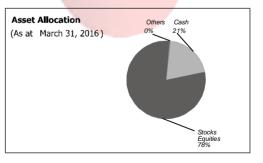
During the 9-months period the SBP had set a cumulative target of PKR 4.3 tr against a maturity of PKR 3.8 tr and accepted PKR 3.9 tr in scheduled T-Bill auctions. Total PIB maturity amount during the period stood at PKR 656 bn against which the SBP had set a target of PKR 625 bn; total amount accepted in PIB auction during this period stood at PKR 954 bn.

Along with scheduled T-Bill and PIB auctions the SBP conducted two IjaraSukuk auctions and introduced fixed rate IjaraSukuks. Due to dearth of Islamic instruments availability the participation was pronounced and the first 3-year IjaraSukuk issued during the year yielded a cut off rate of 6.10% and the SBP accepted PKR 116bn against the participation of PKR 245 bn whereas the second Ijara was issued at 5.59% and the SBP mopped PKR 80 bn against total participation of PKR 199 bn.

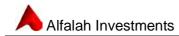


### **Fund Operations and Performance**

During the period under review, the Fund posted an appreciation of 10.15% with net assets of PKR 861 million. The Fund successfully beat the benchmark return (KMI 30 Index) which stood at 1.65%, on the back of active asset allocation and focused stock selection. Exposure was built in sectors that were to benefit from low commodity prices and/or were expected to observe improvement in sector-specific factors. Construction & Material Sector, Pharmaceutical sector, Electricity sector, Engineering Sector and certain plays



within the Oil & Gas sector provided majority of the gains. AGISF had a relatively higher exposure to equities to benefit from sector-specific plays. This increased exposure level combined with focused stock selection allowed the fund to post robust performance against its benchmark, and post leading performance within the peer group.



### **Key Financial Data**

Description	Nine month period ended 31 March 2016	Nine month period ended 31 March 2015
Net Assets at end of the period	861.017	478.538
Gross income earned	85.605	30.048
Net comprehensive income	79.443	31.476
Net Assets Value per Unit (Rs.)	66.0469	58.1414
Issuance of units during the period	380.770	148.542
Redemption of units during the period	166.625	20.476

### **Future Outlook**

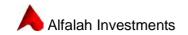
Going forward, the focus will be on active allocation of the fund between equity and fixed income components in order to target a higher return while aiming to preserve the capital.

### Acknowledgement

The Directors express their gratitude to the Securities and Exchange Commission of Pakistan for its valuable support, assistance, and guidance. The Board also thanks the employees of the Management Company and the Trustee for their dedication and hard work and the unit holders for their confidence in the Management.

For and behalf of the Board

Maheen Rehman Chief Executive Officer

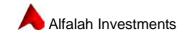


### CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2016

		March 31, 2016 (Unaudited)	June 30, 2015 (Audited)
	N-+-	• •	, ,
	Note	(Rup	ees)
Assets			
Bank balances	5	187,219,876	77,305,388
Investments	6	691,247,310	520,271,528
Security deposits		2,600,000	2,600,000
Prepayments and other receivables		10,931,307	10,059,279
Receivable against sale of investments			31,433,535
Total assets		891,998,493	641,669,730
11.1.1991			
Liabilities			
Payable to the Management Company	7	7,361,535	4,576,163
Remuneration payable to the Trustee	,	288,176	93,526
Annual fee payable to the Securities and		200,270	33,320
Exchange Commission of Pakistan		493,057	412,550
Provision for Workers' Welfare Fund	8	10,801,934	10,801,934
Distribution payable			40,867,871
Payable against purchase of investments		9,525,219	-
Accrued and other liabilities		2,511,256	5,044,414
Total liabilities		30,981,177	61,796,458
Net assets attributable to unit holders		861,017,316	579,873,272
Unit holders' fund		861,017,316	579,873,272
		(Number	of units)
		40.000.000	0.570.755
Number of units in issue		13,036,454	9,670,766
		(Rup	ees)
_		(itap	
Net assets value per unit		66.0469	59.9615

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

### For Alfalah GHP Investment Management Limited (Management Company)



## CONDENSED INTERIM INCOME STATEMENT FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2016 (UN-AUDITED)

	Nine months	period ended	Quarter ended			
	March 31,	March 31,	March 31,	March 31,		
	2016	2015	2016	2015		
Note	(Rupe	ees)	(Rup	ees)		
Image	• •	•		•		
Income Profit on bank and other deposits	2 761 704	3,100,927	2 176 566	1 020 642		
Dividend income from equity securities	3,761,794 22,313,770	14,327,542	2,176,566 9,758,375	1,028,642 7,261,700		
At fair value through	22,313,770	14,327,342	3,730,373	7,201,700		
profit or loss - held-for-trading						
- net (loss) / gain on sale of investments	20,781,658	(6,310,683)	5,423,864	2,383,974		
- net unrealised appreciation in the	., . ,	(-,,,	-, -,	,,-		
value of investments	38,747,725	12,636,822	12,023,752	(16,524,220)		
Income from sukuk certificates	-	6,293,252		1,741,093		
Total income	85,604,947	30,047,860	29,382,557	(4,108,811)		
_						
Expenses	10 277 420	5,908,317	2 700 202	2 404 600		
Remuneration of the Management Company Sales tax on management fee	10,377,430 1,685,483	1,028,171	3,786,362 615,094	2,401,608 417,928		
Federal excise duty on management fee 9	1,660,384	945.329	605.814	384.256		
Remuneration of the Trustee	1,037,853	593,090	378,673	232,979		
Sales tax on Trustee fee	145,292	333,030	53,014	232,373		
Annual fee to the Securities and Exchange	- 10,202		55,521			
Commission of Pakistan	493,057	280,677	179,848	114,083		
Brokerage expense, federal excise duty				'		
and capital value tax	1,865,700	928,188	528,505	436,044		
Bank and settlement charges	9,974	7,961		2,594		
Auditors' remuneration	587,715	474,909	155,970	155,970		
Printing charges	113,025	111,990	37,255	36,990		
Clearing charges CDS transaction fee	253,183 66,189	208,732 37,892	77,255 14,206	75,167 15,211		
Annual listing fee	56,008	29,996	33,511	9,900		
Annual rating fee	96,250	95,756	31,850	40,372		
Provision for Workers' Welfare Fund	-	634,320	31,030	72,868		
Fees and Expenses various services	7,00	05.,520		/2,000		
reimbursable to mangaement Company	157,784	-	157,784	-		
Charity	1	263,741	/ -	-		
Total expenses	18,605,327	11,549,069	6,655,141	4,395,970		
Net income from operating activities	66,999,620	18,498,791	22,727,416	(8,504,781)		
Element of income / /loss) and capital sains /						
Element of income / (loss) and capital gains / (losses) included in prices of units sold						
less those in units redeemed - net	12,443,601	12,977,019	10,475,122	12,418,994		
less those in units redeemed - net	12,443,001	12,577,015	10,473,122	12,410,334		
Net income for the period before taxation	79,443,221	31,475,810	33,202,538	3,914,213		
Taxation 10	-	-	-	-		
Net income for the period after taxation	79,443,221	31,475,810	33,202,538	3,914,213		
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The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

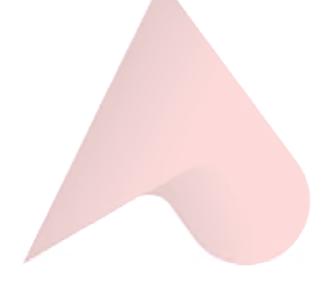
## For Alfalah GHP Investment Management Limited (Management Company)



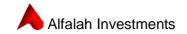
### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2016 (UN-AUDITED)

	Nine months	period ended	Quarte	ended	
	March 31, 2016			March 31, 2015	
	(Rupe	ees)	(Rupees)		
Net income for the period	79,443,221	31,475,810	33,202,538	3,914,213	
Total comprehensive					
income for the period	79,443,221	31,475,810	33,202,538	3,914,213	

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.



### For Alfalah GHP Investment Management Limited (Management Company)



### CONDENSED INTERIM CASH FLOWS STATEMENT FOR THE NINE MONTHS PERIOD ENDED AND QUARTER ENDED MARCH 31, 2016 (UN-AUDITED)

		Nine months	period ended	Quarter ended		
		March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015	
	Note	(Rup	ees)	(Rup	ees)	
CASH FLOWS FROM OPERATING ACTIVITIES						
Net income for the period before taxation		79,443,221	31,475,810	33,202,538	3,914,213	
Adjustments for: Net capital loss on sale of investments classified as 'at fair						
value through profit or loss - held-for-trading' Dividend income from equity securities		(20,781,658) (22,313,770)	6,310,683 (14,327,542)	(5,423,864) (9,758,375)	(2,383,974) (7,261,700)	
Profit on bank and other deposits		(3,761,794)	(3,100,927)	(2,176,566)	(1,028,642)	
Income from sukuk certificates			(6,293,252)	-	(1,741,093)	
Provision for Workers' Welfare Fund Net unrealised appreciation in			634,320	-	72,868	
value of investments classified as 'at fair value						
through profit or loss - held-for-trading'		(38,747,725)	(12,636,822)	(12,023,752)	16,524,220	
Element of (income) / loss and capital						
(gains) / losses included in prices of units issued less those in units redeemed		(12,443,601)	(12,977,019)	(10,475,122)	(12,418,994)	
issued less those in units redeemed		(18,605,327)	(10,914,749)	(6,655,141)	(4,323,102)	
Decrease / (increase) in assets				(-,,		
Investments - net		(111,446,399)	(90,413,901)	(102,869,605)	(100,222,544)	
Receivable against sale of investments Conversion of units		31,433,535 8,350,000	22,599,729	31,433,535	22,599,729	
Prepayments and other receivables		(57,850)	(41,848)	(29,269,877)	(40,954,329)	
(Daggara) / in suggesting lightilities		(71,720,714)	(67,856,020)	(100,705,947)	(118,577,144)	
(Decrease) / increase in liabilities Payable against purchase of investments		9,525,219		9,525,219		
Payable to the Management Company		2,785,372	1,519,820	1,693,501	879,376	
Remuneration payable to the Trustee		194,650	(52,781)	167,941	14,362	
Annual fee payable to the Securities and		00 507	(70,074)	170.040	114 002	
Exchange Commission of Pakistan Distribution payable		80,507 (40,867,871)	(76,971)	179,848	114,083	
Accrued and other liabilities		(2,533,158)	(89,236)	547,499	105,162	
		(30,815,281)	(82,505,946)	12,114,008	1,112,983	
Net cash (used in) / generated from operating activities		(121,141,322)	(161,276,715)	(95,247,080)	(121,787,263)	
CASH FLOWS FROM FINANCING ACTIVITIES		,,- :-,- <b></b> ,	(,,- 20)	(22)= (230)	,,,,,,,,,, -	
Dividend and profit received		16,911,386	19,365,742	2,186,165	5,319,106	
Amount received on issuance of units		380,769,913	148,541,637	176,134,780	123,543,734	
Payment against redemption of units		(166,625,489)	(20,476,439)	(18,094,296)	(12,732,136)	
Net cash generated from / (used in) financing activities		231,055,810	147,430,940	160,226,649	116,130,704	
Net (decrease) / increase in cash and						
cash equivalents during the period		109,914,488	(13,845,775)	64,979,569	(5,656,559)	
Cash and cash equivalents						
at beginning of the period		77,305,388	77,746,619	122,240,307	69,557,403	
Cash and cash equivalents	-	107 210 075	C2 000 044	107 240 076	62,000,044	
at end of the period	5	187,219,876	63,900,844	187,219,876	63,900,844	

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

### For Alfalah GHP Investment Management Limited (Management Company)

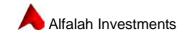


### **CONDENSED INTERIM DISTRIBUTION STATEMENT** FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2016 (UN-AUDITED)

	Nine months	period ended	Quarter	ended
	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015
	(Rupe	es)	(Rupe	ees)
Undistributed income brought forward				
Realised (losses) / gains Unrealised gains / (losses)	(935,291) 79,924,680	(4,060,312) 29,060,278	98,506,099 26,723,973	23,400,521 29,161,042
	78,989,389	24,999,966	125,230,072	52,561,563
Net income for the period after taxation  Undistributed income	79,443,221	31,475,810	33,202,538	3,914,213
carried forward	158,432,610	56,475,776	158,432,610	56,475,776
Undistributed income carried forward at period end				
Realised gains Unrealised gains	119,684,885 38,747,725	43,838,954 12,636,822	146,408,858 12,023,752	72,999,996 (16,524,220)
	158,432,610	56,475,776	158,432,610	56,475,776

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

For Alfalah GHP Investment Management Limited (Management Company)

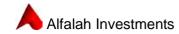


### CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE NINE MONTHS PERIOD ENDED AND QUARTER ENDED MARCH 31, 2016 (UN-AUDITED)

	Nine months	period ended	Quarter ended			
	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015		
	(Rupe	ees)	(Rupe	ees)		
Net assets at beginning of the period	579,873,272	331,973,755	680,249,416	376,230,927		
Amount realised / unrealised on issuance of 6,008,836 units (March 31, 2015: 2,468,120 units) and 2,755,855 units (2015: 2,026,537 units) for nine months and quarter respectively	380,769,913	148,541,637	176,134,780	123,543,734		
Amount paid / payable on redemption of 2,643,148 units (March 31, 2015: 342,384 units) and 283,531 units (2015: 207,815 units) for nine months and quarter respectively	(166,625,489) 794,017,696	<u>(20,476,439)</u> 460,038,953	(18,094,296) 838,289,900	(12,732,136) 487,042,525		
Element of loss / (income) and capital losses / (gains) included in prices of units issued less those in units redeemed	(12,443,601)	(12,977,019)	(10,475,122)	(12,418,994)		
Total comprehensive income / (loss) before capital gain / (loss) - realised and unrealised	19,913,838	25,149,671	15,754,922	18,054,459		
Net capital (loss) / gain on sale of investments classified as 'at fair value through profit or loss - held-for-trading' Net unrealised appreciation in fair value of investments classified as 'at fair value	20,781,658	(6,310,683)	5,423,864	2,383,974		
through profit or loss - held-for-trading	38,747,725	12,636,822	12,023,752	(16,524,220)		
Total comprehensive income for the period	79,443,221	31,475,810	33,202,538	3,914,213		
Net assets at end of the period	861,017,316	478,537,744	861,017,316	478,537,744		

The annexed notes from 1 to 13 form an integral part of these condensed interim financial statements.

### For Alfalah GHP Investment Management Limited (Management Company)



### CONDENSED INTERIM NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2016 (UN-AUDITED)

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

1.1 Alfalah GHP Islamic Stock Fund (formerly Alfalah GHP Islamic Fund) is an open-end collective investment scheme (the Fund) established through a Trust Deed under the Trust Act, 1882, executed between Alfalah GHP Investment Management Limited, (the Management Company) and Central Depository Company of Pakistan Limited, (the Trustee). The Trust Deed was executed on April 11, 2007 and was approved by the Securities and Exchange Commission of Pakistan (SECP) in accordance with the NBFC (Establishment and Regulation) Rules, 2003 (NBFC Rules), on March 29, 2007.

The Management Company of the Fund has been licensed by SECP to act as an Asset Management Company under NBFC Rules. The registered office of the Management Company is situated at 8th Floor, Executive Tower, Dolmen Mall, Block-4, Clifton, Karachi.

Alfalah GHP Islamic Stock Fund (formerly Alfalah GHP Islamic Fund) is listed on the Pakistan Stock Exchange Limited (PSE). The Units of the Fund are offered to public on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The SECP has approved Second Supplemental Trust Deed, under the NBFC Regulations, restate the previous Trust Deed to effectuate renaming of the Fund to Alfalah GHP Islamic Stock Fund (formerly Alfalah GHP Islamic Fund).

The Fund is categorized as an open ended shariah compliant Islamic Equity Fund. The primary objective of the Fund is to seek long term capital appreciation and income from a diversified portfolio developed in accordance with the principles of Shariah. The investments of the Fund are diversified both in terms of securities within an asset class as well as across asset classes. All activities of the Fund are undertaken in accordance with the Islamic Shariah as per the guidelines given by the Shariah Advisory Board of the Fund.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned 'AM2-' (Outlook: Stable) to the Management Company in its rating report dated March 31, 2016 and 4-Star (long-term) and 3-Star (short-term) to the Fund in its rating report dated August 13, 2015.

The 'Title' to the assets of the Fund are held in the name of Central Depository Company of Pakistan Limited as the Trustee of the Fund.

### 2. BASIS OF PRESENTATION

The condensed interim financial statements have been prepared in accordance with the requirements of International Accounting Standard 34: 'Interim Financial Reporting', the Trust Deed, the NBFC Rules, Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations) and directives issued by SECP. In case where requirements differ, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP prevail.

These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the financial statements of the Fund for the year ended June 30, 2015.

### 3. ACCOUNTING POLICIES AND ESTIMATES

The accounting policies, basis of accounting estimates applied and methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements of the Fund for the year ended June 30, 2015.



### 4. FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies are consistent with those disclosed in the annual financial statements of the Fund for the year ended June 30, 2015.

 March 31,
 June 30,

 2016
 2015

 (Unaudited)
 (Audited)

5. BANK BALANCES Note -----(Rupees)----

Deposit accounts - local currency 5.1 **187,219,876** 77,305,388

**5.1** The deposit accounts with the banks carry profit at rates ranging from 5.66% to 6.5% per annum (June 30, 2015: 5.00% to 6.45%) per annum.

March 31, June 30, 2016 2015 (Unaudited) (Audited)

6. INVESTMENTS Note -----(Rupees)----

Financial assets classified as 'at fair value through profit or loss' - held-for-trading

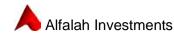
Equity securities - quoted 6.1 686,001,638 514,739,454 Quoted units 6.2 5,245,672 691,247,310 520,271,528

6.1 Investment in quoted equity securities - 'at fair value through profit or loss' - held-for-trading

Name of the investee company	As at	Purchased	Bonus / rights			Cost as at	Market value	Market value as	a percentage of:
wante of the investee company	July	during	Issue during	Sold during	As at March	March	as at		Total
	01, 2015	the year	the year	the year	31, 2016	31, 2016	March 31, 2016	Net assets	investment
		(No. of ce	rtificates)				(Rupees)		
Fertilizer									
Fauji Fertilizer Bin Qasim Limited		266,000		266,000					
Fauji Fertilizer Company Limited	320,500			320,500			-/		
Fatima Fertilizer Company Limited	172,500	436,000	-	608,500	· .		-		
Engro Fertilizer Limited	299,500	135,000	-	434,500					
Engro Corporation Limited	122,000	34,000		156,000	-				
Cement									
D.G Khan Cement Company Limited	149,500	198,500	-		348,000	53,473,930	60,489,360	7.03%	8.75%
Fauji Cement Company Limited	340,000	-	-	340,000					
Kohat Cement Limited	90,900	91,500		48,000	134,400	28,555,362	34,949,376	4.06%	5.06%
Maple Leaf Cement Company Limited	417,500	150,000	-	368,500	199,000	15,000,212	18,349,790	2.13%	2.65%
Pioneer Cement Limited		571,000	-	-	571,000	52,558,860	56,483,320	6.56%	8.17%
Cherat Cement Company Limited		270,500	-	100,000	170,500	17,013,493	18,398,655	2.14%	2.66%
Lucky Cement Limited	67,850	77,500	-	67,850	77,500	38,249,544	41,703,525	4.84%	6.03%
Fecto Cement Limited	71,000	226,500	-	-	297,500	23,711,515	29,636,950	3.44%	4.29%
						228,562,916	260,010,976		
Power generation and distribution									
Hub Power Company Limited	548,500	355,000	-	188,000	715,500	70,394,826	74,798,370	8.69%	10.82%
Lalpir Power Limited		886,500		381,000	505,500	16,688,261	12,617,280	1.47%	1.83%
Pakgen Power Limited	-	616,000	-	381,000	235,000	7,388,269	6,340,300	0.74%	0.92%
Kot Addu Power Company Limited	529,000	286,500	-	160,500	655,000	54,405,500	50,546,350	5.87%	7.31%
						148,876,856	144,302,300		



Name of the investee company	As at July	Purchased during	Bonus / rights Issue during	Sold during	As at March	Cost as at March	Market value as at	Market value as	a percentage of: Total
	01, 2015	the year	the year	the year	31, 2016	31, 2016	March 31, 2016	Net assets	investment
		(No. of c	ertificates)				(Rupees)		
Oil and gas marketing companies	220.040	171 000	42.500	220,000	443.400	45 705 220	45 700 504	4.030/	3 300/
Hascol Petroleum Limited Pakistan State Oil Company Limited	226,840 31,500	171,000 85,000	42,568	328,000 58,000	112,408 58,500	15,765,330 19,596,694	15,768,594 20,547,540	1.83% 2.39%	2.28% 2.97%
rakistan state on company Limiteu	31,300	63,000	•	30,000	30,300	35,362,024	36,316,134	2.37/0	2.31/0
Automobile parts and accessories						33,302,024	30,310,134		
The General Tyre & Rubber Company of Pakistan	n Limited -	124,000	÷		124,000	21,965,977	18,551,640	2.15%	2.68%
Oil and gas exploration companies									
Oil & Gas Development Company Limite	ad -	239,000		234,000	5,000	729,741	572,200	0.07%	0.08%
Attock Refinery Limited	28,000	233,000		28,000	3,000	, 23,,,42	372,200		0.00%
Pakistan Oilfields Limited	-	53,000		30,000	23,000	6,005,256	5,934,230	0.69%	0.86%
National Refinery Limited	52,500	78,000	-	52,500	78,000	21,273,897	21,098,220	2.45%	3.05%
Byco Petroleum Pakistan Limited	-	125,000		125,000		,,	,,		
Pakistan Pertroleum Limited	-	48,500	- 4		48,500	6,219,485	6,213,820	0.72%	0.90%
Mari Gas Company Limited	-	96,000	-//	62,000	34,000	15,289,680	23,883,980	2.77%	3.46%
						49,518,059	57,702,450		
Automobile assembler									
Pak Suzuki Motor Company Limited	67,100	14,000	/ •	81,100			•	•	
Indus Motor Company Limited	-	11,950	10.5	9,000	2,950	3,550,515	2,794,358	0.32%	0.40%
Honda Atlas Cars (Pakistan) Limited	-	69,000	1	69,000			<del> </del>	•	
						3,550,515	2,794,358		
Textile composite									
Nishat Mills Limited	137,000	/-		137,000					
Kohinoor Textile Mills Limited	202,000	30,000	25,725	60,500	197,225	11,383,790	13,957,613	1.62%	2.02%
						11,383,790	13,957,613		
Engineering									
Crescent Steel & Allied Products Limited	٠.	409,250	-	190,500	218,750	23,787,750	25,720,625	2.99%	3.72%
Amerli Steel Limited		131,000	-	-	131,000	7,712,310	6,834,270	0.79%	0.99%
						31,500,060	32,554,895		
Sugar & Allied Industries		22 500			22 522	2 472 525	2 245 552	0.000/	0.400/
Faran Sugar Mills Limited	4	32,500		•	32,500	3,472,625	3,315,650	0.39%	0.48%
Pharmaceuticals				1					
The Searle Company Limited	-	160,100	23,480	79,000	104,580	38,322,103	45,961,864	5.34%	6.65%
The Searle Company Limited - LoR	-	42.000	8,100	8,100	1		7	•	•
Ferozsons Laboratories Limited		13,600	-	13,600			-	•	•
Highnoon Laboratories Limited	-	23,900	-	23,900		38,322,103	45,961,864	•	•
Cable and electrical goods						30,322,103	43,301,004		
Pak Elektron Limited	552,000	84,250	_	285,000	351,250	26,020,687	21,240,087	2.47%	3.07%
Tak Elektron Ellintea	332,000	04,230		203,000	331,230	20,020,007	21,240,007	2.47/0	3.07/0
Food and personal care products									
Engro Foods Limited	43,500	73,000	-	116,500					
Al Shaheer Corporation Limited		222,500	-	-	222,500	11,853,015	11,892,625	1.38%	1.72%
Technology and communication				_					
Systems Limited	62,000	446,000		174,500	333,500	19,577,885	20,383,520	2.37%	2.95%
Paper and board									
Packages Limited	10,600	22,000			32,600	17,000,998	17,017,526	1.98%	2.46%
	20,000	-2,000			32,000	,,	,,	2.3070	-179/9
Total	4,541,790	7,363,050	99,873	5,985,550	6,019,163	646,967,510	686,001,638		
	<del></del>			,					



6.1.1 The investments include bonus shares having market value of Rs.1.072 million (June 30, 2015: 0.09 million) withheld by the investee companies during the period as issuance of bonus shares has been made taxable through Finance Act, 2014. Consequently, bonus shares equivalent to 5 percent representing tax impact of the bonus announcement have been withheld by the investee companies.

The management of the Fund jointly with other asset management companies and Mutual Funds Association of Pakistan, has filed a petition in Honorable Sindh High Court to declare the amendments brought in the Income Tax Ordinance, 2001 with reference to tax on bonus shares for collective investment schemes as null and void and not applicable on the mutual funds based on the premise of exemption given to mutual funds under clause 47B and 99 of Second Schedule to the Income Tax Ordinance, 2001. The Honorable Sindh High Court has granted stay order till the final outcome of the case

March 31, June 30, 2016 2015 ----- (Number of shares) -----

**6.1.2** Following shares were pledged with National Clearing Company of Pakistan Limited (NCCPL) as collateral against margin:

Lucky Cement Limited	_	-	30,000
Pak Elektron Limited		200,000	_
		200,000	30,000

6.2	Name of the investee company	As at July 01, 2015	Purchased during the year	Bonus / rights Issue during the year	Sold during the year	As at March 31, 2016	Cost as at March 31, 2016	Market value as at March 31, 2016	Market value as	Total investment
		(No. of certificates)					- (No. of certificates)(Rupees)			
	Real estate investment and services Dolmen City REIT (Face value of Rs.10 each)	502,459	A			502,459	5,532,074	5,245,672	0.61%	0.92%
	- -	502,459	<u></u>			502,459	5,532,074	5,245,672		

6.3 Net unrealised appreciation / (diminution) in the value of investments classified as 'at fair value through profit or loss'

Market value of investments	691,247,310	520,271,528
Less: Cost of investments	(652,499,584)	(440,346,848)
	38,747,726	79,924,680
	March 31, 2016	June 30, 2015
	2016	
	(Unaudited)	(Audited)

7. PAYABLE TO THE MANAGEMENT COMPANY

Sales tax payable on management fee Federal excise duty payable on management fee Sales load payable	1,385,066 830,733 4,318,408 827,328	998,006 553,876 2,658,024 366,257
_	7,361,535	4,576,163

#### 8. PROVISION FOR WORKERS' WELFARE FUND

There is no change in the status of the petition pending with the Honourable Sindh High Court as reported in note 11 to the annual financial statements of the Fund for the year ended June 30, 2015.

#### 9. FEDERAL EXCISE DUTY ON MANAGEMENT FEE

There is no change in status of the petition pending with the Honourable Sindh High Court as reported in note 14 to the annual financial statements of the Fund for the year ended June 30, 2015.

----(Rupees)----

Nine months ended March 31, 2016 (Un-audited)

#### 10. TAXATION

The Fund's income is exempt from income tax as per clause (99) of part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realized or unrealized is distributed amongst the unit holders. The Management Company intends to distribute not less than 90% of its annual accounting income, if any, to comply with the above clause at year end. Accordingly, no tax provision has been made in these condensed interim financial statements for the nine months ended March 31, 2016.

#### 11. TRANSACTIONS AND BALANCES WITH RELATED PARTIES / CONNECTED PERSONS

Details of transactions and balances at period end with related parties / connected persons, other than those which have been disclosed elsewhere in these financial statements, are as follows:

### 11.1 Unit Holders' Fund

						, ,				
	As at July 01, 2015	Issued for cash	Bonus	Redeemed	As at March 31, 2016	As at July 01, 2015	Issued for cash	Bonus	Redeemed	NAV as at March 31, 2016
			Units	<u> </u>				(Rupees		
Associated companies / undertakings Bank Alfalah Limited - Islamic Banking Division	5,590,077		-			335,189,402		-		369,207,257
Other Related Parties										
CDC-Trustee Alfalah GHP Prosperity Planning Fund	-	1,744,100		221,992	1,522,108	-	111,154,446	-	14,000,000	100,530,515
Key Management Personnel Chief Investment Officer Employees	A	4,918 76			4,918 76		311,448 5,191		-	324,819 5,020
Unit holder holding 10% or more Units Siddiq Leather Workes(Pvt.)Ltd.	602,230	1,032,092			1,634,322	36,110,614	68,315,445			107,941,902
	As at July 01, 2014	Issued for cash	Bonus	Nine monhts Redeemed	As at March 31, 2015	As at July	Issued for cash	Bonus	Redeemed	NAV as at March 31, 2015
	01, 2014	ior casn			31, 2013	01, 2014				31, 2015
			Units					(Rupees)		
Associated companies / undertakings Bank Alfalah Limited - Islamic Banking Division	5,590,077	-		-	5,590,077	303,981,120		-	-	325,014,903
Key Management Personnel Ather Hussain Medina Nabeel Malik	7,638	12,916 2,695		-	20,554 2,695	415,345	750,569 160,000	-	-	1,195,038 156,691
Unit holder holding 10% or more Units Bank Affalah Limited - Islamic Banking Division Syeda Herma Babar Ali	5,590,077	- 1,812,258	-	-	5,590,077 1,812,258	303,981,120	- 110,000,000	-	-	325,014,903 105,367,217



		Quarter ended March 31, 2016 (Un-audited)								
	As at January 01, 2016	Issued for cash	Bonus	Redeemed	As at March 31, 2016	As at January 01, 2016	Issued for cash	Bonus	Redeemed	NAV as at March 31, 2016
			Units -					(Rupees	)	
Associated Companies / Undertakings										
Bank Alfalah Limited -Islamic Banking Division	5,590,077	-	-	-	5,590,077	359,958,474		-		369,207,257
Other Related Parties CDC-Trustee Alfalah GHP Prosperity Planning Fund	1,194,995	437,949	-	110,836	1,522,108	76,948,596	29,154,446	-	7,000,000	100,530,515
Key Management Personnel Management Company										
Chief Investment Officer Employees		4,918 76	À	Ţ	4,918 76	•	311,448 5,191	-		324,819 5,020
Unit holder holding 10% or more units										
Siddiq Leather Workes(Pvt.)Ltd.	1,156,319	478,003			1,634,322	74,458,156	31,144,764	-	-	107,941,902
				Quarter en	ded March	31, 2015 (Un	-audited)			
	As at Janaury 01, 2015	Issued for cash	Bonus	Redeemed	As at March 31, 2015	As at Janaury 01, 2015	Issued for cash	Bonus	Redeemed	NAV as at March 31, 2015
	/		Units -					(Rupees	)	
Associated companies / undertakings Bank Alfalah Limited - Islamic Banking Division	5,590,077				5,590,077	328,025,718			-	325,014,903
Key Management Personnel Ather Hussain Medina Nabeel Malik	18,102 -	2,452 2,695	4		20,554 2,695	1,062,225	150,000 160,000		-	1,195,038 156,691
Unit holder holding 10% or more Units Bank Alfalah Limited - Islamic Banking Division Syeda Henna Babar Ali	5,590,077	- 1,812,258		1	5,590,077 1,812,258	328,025,718	110,000,000	/.	-	325,014,903 105,367,217
Speak Herita Baldar Fili		1,011,000			1,012,250		110,000,000			103,301,1211
				nonths	•				ter ende	
11.2 Other transactions			March 201		2	rch 31, 2015 	2	ch 31, 016 (F	M Rupees)	arch 31, 2015
Connected persons										
Alfalah GHP Investment Man Limited - Management Com Remuneration of the	-									
Management Company			10,377		_	08,317		86,362		401,608
Sales tax on management fee Federal excise duty on manag	ement fee		1,685			28,171 45,329		15,094 05,814		417,928 384,256
Sales load	,		1,244			02,431		36,688		189,415

Alfalan investments Alfala	h GHP Islami	c Stock Fund	Formerly Alfalah	GHP Islamic Fund)		
	Nine months period ended Quarter ended					
Other related parties	March 31, 2016 (Rup	March 31, 2015 ees)	March 31, 2016 (R	1, March 31, 2015 (Rupees)		
Central Depository Company of Pakistan Limited - (Trustee of the Fund)						
Remuneration of the Trustee	1,037,853	593,090	378,673	232,979		
Sales tax on Trustee fee	145,292	-	53,014	-		
Bank Alfalah Limited						
Bank profit	96,458	644,027	13,125	121,027		
Bank charges	8,949	3,761	455	-		
	A	:	arch 31, 2016 audited)	June 30, 2015 (Audited)		
11.3 Other balances			(Rupe	es)		
Connected persons						
Alfalah GHP Investment Management Limited - Management Company						
Remuneration payable to the Management Compa	ny	1	,385,066	998,006		
Sales tax payable on management fee	•		830,733	553,876		
Federal excise duty payable on management fee		4	,318,408	2,658,024		
Sales load payable			827,328	366,257		
Other related parties	4					
Central Depository Company of Pakistan Limited - (Trustee of the Fund)						
Remuneration payable to the Trustee			288,176	93,526		
Security deposit			100,000	100,000		
Bank Alfalah Limited						
Bank balances		49	,416,166	33,292,628		
Mark-up receivable			15,978	691,325		

### 12. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on April 27, 2016 by the Board of Directors of the Management Company.

### 13. GENERAL

13.1 Figures are rounded off to the nearest rupee. www.jamapunji.pk





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