# Fund Managers' Report

Oct 2022



### ALFALAH GHP INVESTMENT MANAGEMENT LIMITED



RISK PROFILE OF CONVENTIONAL COLLECTIVE INVESTMENT SCHEMES/PLANS

S.No	Fund Name	Category	Risk Profile	Risk of Principal Erosion
1	Alfalah GHP Alpha Fund	Equity Scheme	High	Principal at high risk
2	Alfalah GHP Value Fund	Asset Allocation Scheme	High	Principal at high risk
3	Alfalah GHP Stock Fund	Equity Scheme	High	Principal at high risk
4	Alfalah GHP Sovereign Fund	Income Scheme	Medium	Principal at medium risk
5	Alfalah GHP Consumer Index ETF	Exchange Traded Fund	High	Principal at high risk
6	Alfalah GHP Money Market Fund	Money Market Scheme	Low	Principal at low risk
7	Alfalah GHP Income Multiplier Fund	Aggressive Income Scheme	Medium	Principal at medium risk
8	Alfalah Stable Return Fund	Fixed Return Scheme	Low	Principal at low risk
9	Alfalah GHP Income Fund	Income Scheme	Medium	Principal at medium risk
10	Alfalah GHP Cash Fund	Money Market Scheme	Low	Principal at low risk
11	Alfalah GHP Prosperity Planning Fund	Fund of Fund Scheme		
	a) Active Allocation Plan	Fund of Fund Scheme	High	Principal at high risk
	b) Moderate Allocation Plan	Fund of Fund Scheme	Medium	Principal at medium risk
	c) Conservative Allocation Plan	Fund of Fund Scheme	Medium	Principal at medium risk

#### **Economic & Capital Markets Review**

#### **Economic Review & Outlook**

Globally, the economic situation is still challenging even though international commodity prices are mean-reverting, domestic inflation may still suffer from delayed adjustments in utility tariffs. Depreciation of the rupee continues to exert upward pressure on domestic prices. Moreover, the recent floods have caused huge supply chain issues destroying human, physical, and livestock capital and has deprived many families of their assets and income.

Reduction in energy and major commodity prices will be a real boost for Pakistan which will ultimately result in reduction in the import bill and consequently Current Account deficit. Moreover, this will provide a much needed respite to FX reserves.

The Current Account posted a deficit of \$2.2 billion for 1QFY23 as against a deficit of \$3.5 billion during the same period bast year. For the month of September, the CAD shrunk to \$316 million as against \$1.15 billion in Sep 2021, largely on the back of shrinkage in trade deficit due to dedine in imports. Remittances shrank 12% during Sep'22, mainly due to volatility in PKR.

Furthermore, the country received \$1.5bn from Asian Development Bank under BRACE program to support the government's efforts to deal with the adverse impacts of devastating floods, supply chain disruptions, rising energy, fuel prices and inflation on the poor and vulnerable. As a result, foreign exchange reserves jumped to \$14.6bn from \$13.3bn at the end of previous month.

IMF's next review under EFF is scheduled in first week of November. Considering the current situation caused by devastating floods, the Government is trying to negotiate with the IMF, Multilaterals, and friendly countries for aid and postpone or rollover any debt repayments falling due in the near future.

#### **Money Market Review & Outlook**

In the last monetary policy decision held on October 10, 2022, SBP maintained the policy rate at 15%. The motive behind the status quo was expected moderation in domestic demand and lower import bill expected for the month of October.

Inflation for the month of October clocked in at 26.6% YoY, mainly due to surge in Food prices because of widespread floods that have devastated crops and farmlands and also because of quarterly adjustment in built in electricity tariffs. Food and Housing index contributed 91% of the overall MoM change.

Secondary market yields for short term instruments up to 3 months increased by an average of 29bps, while yields from 6M to 12M increased by an average of mere 1bp. For longer tenors, yield for 5 and 10years increased by 6bps each.

SBP conducted T-Bill auction on October 19, 2022 having total maturity of PKR 1,063bn against target of PKR 1,100bn. Total bids worth PKR 600bn were accepted in 3 months' tenor, PKR 39bn in 6 months' tenor & PKR 162bn in 12 months' tenor at a cut-off yield of 15.72%, 15.74% & 15.75% respectively. The cutoff rate decreased by an average of 26bps compared to last month.

Auction for Fixed coupon PIB bonds was held on October 12, 2022 having a total target of PKR 175bn. The government accepted bids worth PKR 96bn in 3 years & PKR 131bn in 05 years at a cutoff rate of 13.84% & 13.09% respectively compared to 13.92% and 13.09% in 03 & 05 years in the previous month.

Going forward, market expects SBP to keep the policy rate unchanged at 15% in the upcoming monetary policy. Moreover, global commodity prices and rising domestic inflation will be key for Monetary Policy Committee in setting interest rates in future.

#### **Equity Market Review & Outlook**

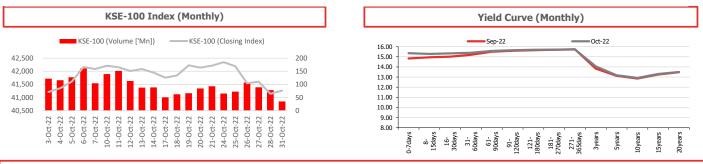
Benchmark index i.e. KSE-100 remained steady throughout the month as it posted a return of mere 0.33% during the month of Octobe r to close at 41,264.66 points. The average daily volume increased by 1.7% on MoM basis as it clocked at 95.8mn compared to previous month's level of 94.19mn. Foreigners remained net buyers, as the net foreign inflow during the current month amounted to US\$14.37mn compared to a net inflow of US\$14.59mn in September, where the buying was concentrated in Technology and Communication (US\$18.35mn) while there was net selling in Commercial Banks amounting to US\$4.94mn.

Key developments during the month include a) PTI commenced long march towards the capital creating more political uncertainty b) Pakistan was removed from grey list of FATF after 4 years, c) SBP maintained policy rate at 15% citing already implemented measures sufficient to curtail overheating of the economy, d) Inflation for the month of October rebounded to 26.6% compared to 23.2% in September. Increase in electricity prices due to quarterly adjustment and hike in food prices were key reasons for the upsurge in inflation.

Government has carried out the vaccination drive extraordinarily well, as 63% of the total population has now received at least one shot, while 35% of the total population is below the age of 14 years and vaccine drive is yet to start for children aged below 12 years. Meanwhile, COVID-19 active cases decreased substantially by 25% to close at 2.6k at end of the month, compared to 3.47k at the end of last month.

On a monthly basis, Power generation and distribution companies contributed the most to the index i.e. 278 points. On the contrary, cements contributed negatively to the index the most by 56 points.

Macroeconomic fundamentals particularly PKR USD parity, CAD and inflation will determine market direction in the near term.



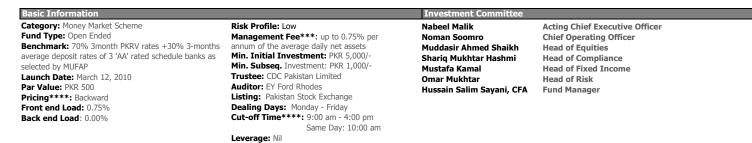
Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Use of the name and logo of Bank Alfalah Limited as given above does not mean that it is responsible for the liabilities/ obligations of Alfalah GHP Investment Management Limited or any investment scheme managed by it.

### Alfalah GHP Cash Fund

#### Fund Stability Rating: "AA+(f)" by PACRA 22-Sep-22 AMC Rating: "AM2+" by PACRA 03-Mar-22

Investment Objective

The investment objective of Alfalah GHP Cash Fund (AGCF) is to provide regular stream of income at comparative rate of return while preserving capital to extent possible by investing in assets with low risk and high degree of liquidity from a portfolio constituted of mostly money market securities and placements.

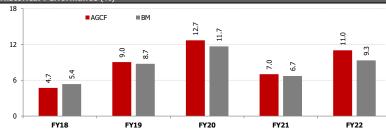


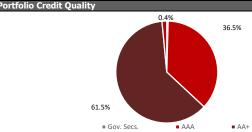
Asset Allocation (as % of Total As 100 72.08 Sep ■ Oct 64.62 78 56 4 34 10.01 12.59 3.68 1.41 .53 12 Others MTS -10 ß PIBS Cash with Banks/DFIs with NBFCs Secs. Guar. TFCs/Sukuks -Bills 6 Spread Trans. Repo ag. Repo ag. other Backed/ Gov. Plac. Rev. Plac. Govt. Š Amount invested by fund of funds is Rs. 0 million subtracted from total

Fund Statistics	
Fund Size (PkR mn; as on October 31, 2022)	6,154.9
Fund size including fund of fund schemes (PkR mn)	6,155.0
NAV (PkR):	514.9449
Wtd. Average Maturity (months):	1.64
Total Expense Ratio(YTD)**	0.74%
Total Expense Ratio(Month)	0.75%

Fund Pe	rformance		BM	AGCF			
Since In	ception Re	eturn*	7.52%	8.92%			
YTD			14.77%	14.88%			
Month	(October,	2022):	14.93%	14.64%			
Credit Quality (as % of Total Assets)							
Govt. Gua	ar.	64.62%	A	0.00%			
AAA		0.15%	A-	0.00%			
AA+		12.92%	BBB+	0.00%			
AA		21.77%	BBB	0.00%			
AA-		0.00%	Below IG	0.00%			
A+		0.00%	NR/UR	0.53%			







Туре	Provisioning	Held, if any	Provisioning	Assets	Assets

Monthly Returns													
	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22
AGCF	7.32%	7.27%	10.90%	11.09%	9.15%	10.78%	11.77%	14.07%	16.09%	14.82%	14.07%	14.90%	14.64%
BM	7.19%	7.89%	9.16%	9.26%	9.54%	10.29%	11.56%	13.23%	13.45%	14.45%	14.79%	<b>14.91%</b>	14.93%
Dispute Resolution	Complaint H	andling											

Dispute Resolution/Complaint Handling

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\*Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

\*\*This include 0.064% representing government levy and SECP Fee

\*\*\*Management fee of the fund has been amended from Aug 25, 2022 through 10th supplemental OD with consent of the trustee

\*\*\*\*Pricing Mechanism & Cut-Off Timing of cash fund are amended vide 8th Supplemental Offering document effective from Jan 01, 2022

\*\*\*\*\*Actual Management fee charged: 0.39% of net assets

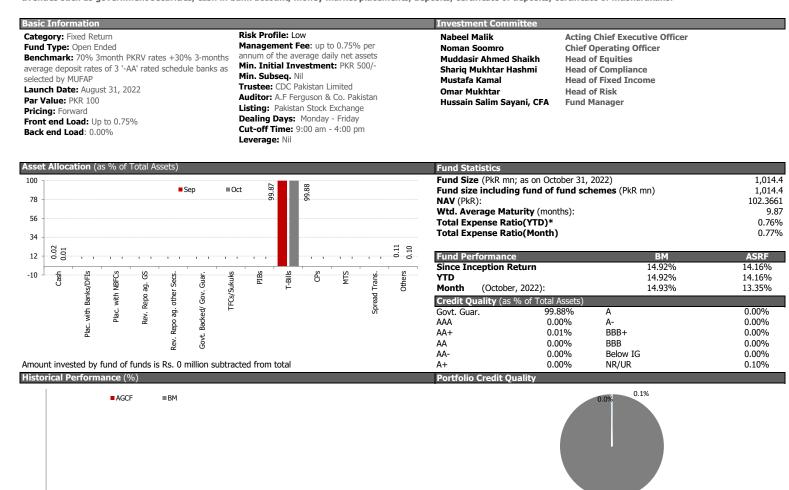
Selling & marketing expense - for the period ended October, 2022, PKR Mn 1.094



### Alfalah GHP Stable Return Fund

### AMC Rating: "AM2+" by PACRA 03-Mar-22

Investment Objective Alfalah Stable Return Fund (ASRF) is an Open-ended Fixed Return Fund that aims to generate returns on investment as per the respective Investment Plan by investing in avenues such as government securities, cash in bank account, money market placements, deposits, certificate of deposits, certificate of musharakahs.



Туре	Value before Provisioning	Provisioning Held, if any	Value after Provisioning	% Gross Assets	% Net Assets
	Туре		· · · · · · · · · · · · · · · · · · ·		

GOV Secs

AA+

Monthly Returns		
	Sep-22	Oct-22
ASRF	14.82%	13.35%
BM	14.91%	14.93%

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\*This include 0.078% representing government levy and SECP Fee Selling & marketing expense - for the period ended October,2022, PKR Mn 0.000

**MUFAP's Recommended Format** 



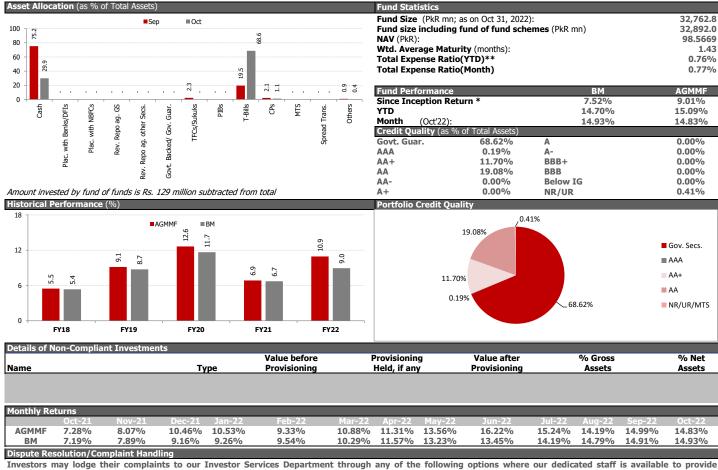
# Alfalah GHP Money Market Fund

### Fund Stability Rating: "AA+ (f)" by PACRA 13-Oct-22 AMC Rating: "AM2+" by PACRA 03-Mar-22

#### Investment Objective

An open-ended Money Market Scheme which shall seek to generate competitive returns consistent with low risk from a portfolio constituted of short term instruments including cash deposits, money market placements and government securities. The Fund will maintain a high degree of liquidity, with time to maturity of single asset not exceeding six months and with weighted average time to maturity of Net Assets not exceeding 90 days.

Basic Information		Investment Committee	
Category: Money Market Scheme Fund Type: Open Ended Benchmark: 70% 3month PKRV rates +30% 3-months average deposit rates of 3 AA rated schedule banks as selected by MUFAP. Launch Date: May 27, 2010 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Low	Management Fee***: Upto 0.75% of average net assets of the Scheme. Min. Initial Investment: PKR 500/- Min. Subseq. Investment: PKR 100/- Trustee: CDC Pakistan Limited Auditor: A.F.Ferguson & CO, Chartered Accountants Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil	Nabeel Malik Noman Soomro Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Mustafa Kamal Omar Mukhtar Hussain Salim Sayani, CFA	Acting Chief Executive Officer Chief Operating Officer Head of Equities Head of Compliance Head of Fixed Income Head of Risk Fund Manager



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\* Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

\*\* This includes 0.076% representing government levy and SECP Fee

\*\*\* Management fee of the fund has been amended from Aug 25, 2022 through 12th supplemental OD with consent of the trustee. \*\*\*\*Actual Management fee charged: 0.42% of net assets



Selling & marketing expense - for the period ended October, 2022, PKR Mn 6.155

# Alfalah GHP Sovereign Fund

Fund Stability Rating: "AA-(f)" by PACRA 13-Oct-22 AMC Rating: "AM2+" by PACRA 03-Mar-22

### Investment Objective

The investment objective of the Scheme is to provide an investment medium whereby investors can participate in a portfolio that will seek to generate competitive income.

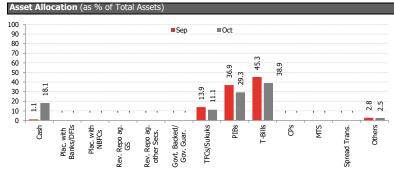
#### **Basic Information**

Category: Income Scheme
Fund Type: Open Ended
Benchmark: Six (6) months PKRV Rates
Launch Date: May 09, 2014
Par Value: PKR 100
Pricing: Forward Day
Sales Load: 1.00%
Risk Profile: Medium
Leverage: Nil

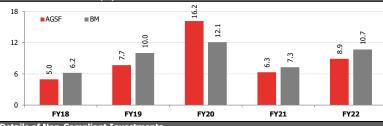
Management Fee: upto 10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets. Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: A.F.Ferguson & CO, Chartered Accountants Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

#### Nabeel Malik Noman Soomro Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Mustafa Kamal Omar Mukhtar Hussain Salim Sayani, CFA

Acting Chief Executive Officer Chief Operating Officer Head of Equities Head of Compliance Head of Fixed Income Head of Risk Fund Manager



+Amount invested by fund of funds is Rs46 million subtracted from total



Fund Statistics	
Fund Size (PkR mn; as on Oct 31, 2022):	657.700
Fund Size including fund of fund schemes (PkR mn)	703.265
NAV (PkR):	111.7709
Wtd. Average Maturity (months):	15.44
Total Expense Ratio(YTD)**	1.47%
Total Expense Ratio(Month)**	1.28%

Fund Performance		BM	AGSOF
Since Inception Return	ĸ	8.56%	9.30%
YTD		15.70%	13.91%
Month (Oct 2022)		15.80%	13.83%
Credit Quality (as % of T	otal Assets)		
Govt. Secs / Guar	68.21%	Α	0.00%
AAA	0.43%	A-	0.00%
AA+	22.50%	BBB+	0.00%
AA	4.61%	BBB	0.00%
AA-	1.71%	Below IG	0.00%
A+	0.00%	NR/UR/MTS	2.54%
TFC/Sukuk/CP Holdings	<b>s</b> (% of Total Ass	ets)	
BOP-TFC-I-{23-12-201	6}		4.61%
KEL-SUKUK-{03-08-202	20}		4.13%
SAMBA-TIER-II-TFC-{0	1-03-2021}		1.70%
HUBC-PP SUKUK-{22-0	8-2019}		0.69%

		Details of Non-Compliant Investments										
		Value before		•	Value after		% Gross		% Net			
Name	Туре	Provisioning	ı Held, if an	у	Provisioning		Assets		Assets			
Monthly Returns												
Oct-21	Nov-21 Dec-21	Jan-22 Feb-22	Mar-22 Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22			
AGSOF 6.89%	1.30% 9.34%	9.86% 8.16%	6.87% 4.90%	11.22%	9.68%	12.55%	13.58%	14.78%	13.83%			
BM 8.38%	9.29% 11.10%	11.13% 10.67%	11.71% 13.41%	14.78%	15.26%	15.40%	15.78%	15.84%	15.80%			

Dispute Resolution/Complaint Handling

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\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

\*\* This include 0.1328% representing government levy and SECP Fee.

\*\*\* Management fee charged 0.65%

Selling & marketing expenses - for the period ended Oct, 2022, PKR Mn 0 MUFAP's Recommended Format



# Alfalah GHP Income Fund

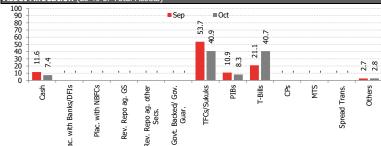
### Fund Stability Rating: "A+(f)" by PACRA 13-Oct-22 AMC Rating: "AM2+" by PACRA 03-Mar-22

#### **Investment Objective**

The investment objective of Alfalah GHP Income Fund (AGIF) is to minimize risk, construct a liquid portfolio of fixed income instruments and provide competitive returns to the Unit Holders. The management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance with applicable laws.

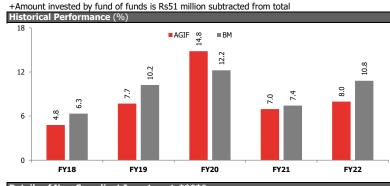
Basic Information		Investment Committee	
Category: Income Scheme Fund Type: Open Ended Benchmark: 6 Month KIBOR Launch Date: April 14, 2007 Par Value: PKR 100 Pricing: Forward Day Sales Load: 1.00% Risk Profile: Medium Leverage: Nil	Management Fee*****upto 0.10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1.5% of average Annual Net Assets. Min. Initial Investment: PKR 500/- Min. Subseq. Investment: PKR 100/- Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes & Co. Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm	Nabeel Malik Noman Soomro Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Mustafa Kamal Omar Mukhtar Hussain Salim Sayani, CFA	Acting Chief Executive Officer Chief Operating Officer Head of Equities Head of Compliance Head of Fixed Income Head of Risk Fund Manager

#### Asset Allocation (as % of Total Asset



Fund Statistics	
<b>Fund Size</b> (PkR mn; as on Oct 31, 2022):	548.88
Fund Size including fund of funds (PkR mn)	600.21
NAV (PkR):	118.47
Wtd. Average Maturity (months):	28.18
Total Expense Ratio(YTD)**	1.54%
Total Expense Ratio(Month)	1.30%

Fund Performance		BM	AGIF
Since Inception Retur	n *	10.10%	9.10%
YTD		15.81%	13.87%
Month (Oct 2022)		15.80%	14.47%
Credit Quality (as % of	Total Assets)		
Govt. Sec / Guar.	48.96%	Α	0.00%
AAA	0.36%	A-	0.00%
AA+	15.99%	BBB+	0.00%
AA	19.00%	BBB	0.00%
AA-	7.37%	Below IG	0.00%
A+	5.55%	MTS/NR/UR***	2.77%



TFC/Sukuk Holdings (% of Total Assets)
BOP-TFC-I-{23-12-2016}
KEL-SUKUK-{03-08-2020}
SAMBA-TIER-II-TFC-{01-03-2021}
Mughal-SUKUK-{02-03-2021}

		Value before	Provisioning	Value after	% Gross	% Net
Name	Туре	Provisioning	Held, if any	Provisioning	Assets	Assets
BOP-TFC-I-{23-12-2016}	Single Entity	116,508,317	0	116,508,317	18.99%	19.4%
Commercial Banks	Single Sector	161,669,203	0	161,669,203	26.35%	26.94%

Monthly R	Returns												
	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22
AGIF	6.50%	4.12%	8.86%	10.24%	8.70%	7.15%	3.10%	10.12%	7.48%	12.23%	12.43%	15.46%	14.47%
BM	8.47%	9.34%	11.31%	11.31%	10.82%	11.85%	13.48%	<b>14.90%</b>	15.15%	15.83%	15.78%	15.84%	15.80%

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\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

\*\* This include 0.1532% representing government levy and SECP Fee.

\*\*\* This includes exposure in spread transactions amounting to 0.00%.

\*\*\*\* Management fee of the fund has been amended Aug 01, 2022 through 7th supplemental OD with consent of the trustee

\*\*\*\*\* Due to decrease in Net assets

\*\*\*\*\* Management fee charged 0.75%

Selling & marketing expense - for the period ended October,2022, PKR Mn 0.000 MUFAP's Recommended Format



18.99% 9.11%

7.36% 5.43%

### Alfalah GHP Income Multiplier Fund

Fund Stability Rating: "A+(f)" by PACRA 13-Oct-22

AMC Rating: "AM2+" by PACRA 03-Mar-22

Investment Objective

The primary investment objective of the fund is to aim to generate stable and consistent returns while seeking capital growth through a diversified portfolio of high quality debt securities and liquid money market instruments and placements.

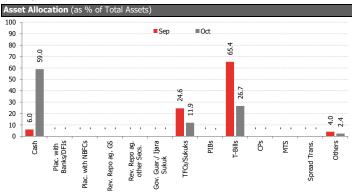
Basic Information Category: Aggressive Income Fund Type: Open Ended Benchmark: 12 Month KIBOR Launch Date: June 15, 2007 Par Value: PKR 50/-Pricing: Forward Day Sales Load: 3.00% Risk Profile: Medium Leverage: Nil

#### Management Fee\*\*\*: Up to 0.5% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm

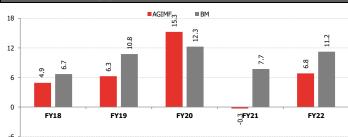
Investment Committee Nabeel Malik Noman Soomro Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Mustafa Kamal Omar Mukhtar Hussain Salim Sayani, CFA

Fund Statistics

Acting Chief Executive Officer Chief Operating Officer Head of Equities Head of Compliance Head of Fixed Income Head of Risk Fund Manager



+Amount invested by fund of funds is Rs. 24 million subtracted from total Historical Performance (%)



Fund Size (PkR mn; as on Oct 31, 2022):	143.5711
Fund Size inluding fund of fund schemes (PkR mn)	167.6996
NAV (PkR):	56.7508
Wtd. Average Maturity (months):	8.42
Total Expense Ratio(YTD)**	2.38%
Total Expense Ratio(Month)**	2.28%

Fund Performance		BM	AGIMF
Since Inception*		10.74%	6.42%
YTD		16.13%	15.46%
Month (Oct 2022)		16.10%	18.76%
Credit Quality (as % of	Total Assets)		
Gov. Sec / Guar.	26.68%	A	0.01%
AAA	0.21%	A-	0.0%
AA+	60.58%	BBB+	0.0%
AA	0.01%	BBB-	0.0%
AA-	5.37%	Below IG	0.0%
A+	4.77%	MTS/NR/UR	2.40%
Top Ten TFC/Sukuk Ho	oldings (% of Tot	al Assets)	
SAMBA-TIER-II-TFC-{	01-03-2021}		5.36%
Mughal-SUKUK-{02-0	3-2021}		4.68%
HUBC-PP SUKUK-{22-	08-2019}		1.92%

Details of N	Details of Non-Compliant Investments												
					Value before		Provisioning		Value after		% Gross		% Net
Name			Туре		Provisioning		Held, if any		Provisioning		Assets		Assets
Agritech Limit	ted		TFC		89,666,353		89,666,353		0		0.00%		0.00%
Agritech Limit	ted		TFC		20,470,000		20,470,000		0		0.00%		0.00%
Hascol Petrol	eum Limited		SUKUK		25,995,851		25,995,851		0		0.00%		0.00%
Monthly Ret	turns												
	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22
AGIMF BM	7.84% 9.22%	-27.11% 10.10%	10.48% 11.75%	9.60% 11.69%	6.52% 11.19%	32.20% 12.20%	9.58% 13.80%	6.67% 14.90%	17.28% 15.50%	15.20% 15.97%	10.98% 16.29%	15.76% 16.37%	18.76% 16.10%

**Dispute Resolution/Complaint Handling** 

Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaints@alfalahghp.com, Contact us at 0300-0707417 or submit through our website www.alfalahghp.com/complaint-andfeedback2.php. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

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\*\* This include 0.0948% representing government levy and SECP Fee.

\*\*\* Actual Management fee charged: 0.50% of net assets

\*\*\* Management fee of the fund has been amended Aug 01, 2022 through 7th supplemental OD with consent of the trustee

Selling & marketing expense - for the period ended October,2022, PKR Mn 0.000

**MUFAP's Recommended Format** 



# Alfalah GHP Alpha Fund

AMC Rating: "AM2+" by PACRA 3-Mar-22

#### Investment Objective

The investment objective of Alfalah GHP Alpha Fund (AGAF) is seeking long term capital appreciation from a portfolio that is substantially constituted of equity and equity related securities.

<b>Basic Information</b>	۱							Investment Committee		
Category: Equity S	Scheme		gement F					Nabeel Malik	Acting Chief Executive Offic	er
Fund Type: Open	Ended		nitial Inv		,	,		Noman Soomro	Chief Operating Officer	
Benchmark: KSE1	00	Min. S	ubseq. Ir	vestment	: PKR 1,0	)00/-		Muddasir Ahmed Shaikh	Head of Equities	
Launch Date: Sep	9, 2008		e: CDC Pa		nited			Shariq Mukhtar Hashmi	Head of Compliance	
Par Value: PKR 50	)/-	Audito	or: EY For	Rhodes.				Mustafa Kamal	Head of Fixed Income	
Pricing: Forward D	Day	Listing	: Pakista	n Stock Ex	kchange			Omar Mukhtar	Head Of Risk	
Sales Load: 3.00%	6	Dealin	ig Days:	Monday -	Friday			Hussain Salim Sayani, CFA	Fund Manager	
Risk Profile: High Leverage: Nil		Cut-of	f Time: 9	:00 am - 4	4:00 pm			······································		
Asset Allocation (a	as % of Total	Assets)						Fund Statistics		
100								Fund Size PKR mn (Oct 2022)		560.24
90	80.9 83.1	Sep						Fund size including fund of fund so	<b>chemes</b> (Pkr mn)	579.78
80	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	<b>-</b>	= 000					NAV (PkR):		49.34
								Sharpe Ratio *		-1.77
70 60								Information Ratio*		-1.12
								Standard Deviation*		19.02%
50								Total Expense Ratio(YTD)***		4.75%
40								Total Expense Ratio(Month)		5.10%
30 - 6. 7 12. 4 20 -								Total Expense Ratio(Holitil)		5.10%
10							2.2		BM	AGAF
0	· · ·							Since Inception**	11.12%	12.82%
Cash T-Bills	ag.	be in the second	sł	T-Bills	CPs	MTS	Trans.	YTD	-0.66%	0.53%
1- C	Equit SS epo a	Sec. Sec. Backe	/Sukt		0	Σ	d Tra	Month (Oct 2022)	0.33%	0.47%
	stocks/ Equities Rev. Repo ag. GS	Rev. Repo ag. other Secs. Govt. Backed/ Gov. Guar.	TFCs/Sukuks				Spread Trans. Others	Asset Allocation (Sector Wise as a %	6 of Total Assets)	
	R	~ 0					S	Commercial Banks		25.35%
								Oil & Gas Exploration Companies		14.06%
								Cement		10.40%
								Fertilizer		9.13%
. A		da ia Da 20 m						Technology & Communication		4.78%
+Amount invested b Historical Perform		as is Rs. 20 m	illion subt	acted from	n total			Others Total		<u>19.44%</u> 83.15%
	Iance (%)									83.15%
80		AGAF	■BM					<b>Top 10 Holdings</b> (% of Total Assets)		
60				m	5			Mari Petroleum Company Limited		5.27%
				39.3	37.6			United Bank Limited		5.20%
40								Lucky Cement Limited		4.45%
20			1.5					Engro Corporation Limited		4.40%
0								Pakistan Oilfields Limited		3.80%
	FY19	4	FY20	FY2	21	FY	22	Meezan Bank Limited		3.74%
-20 -21 -20 -21 -20 -21 -20 -21 -21 -21 -21 -21 -21 -21 -21 -21 -21	17.5	ц. ń				18.0	-12.3	Bank Alfalah Limited		3.57%
-40 - 7		-19.1				-18	<del>-</del>	The Hub Power Company Limited		3.38%
								Systems Limited		3.06%
								Habib Bank Limited		3.02%
Details of Non-Co	mpliant Inv	estments								
Namo			(100			before		Provisioning Value aft Held, if any Provision		% Net
Name			/pe		PIUVI	sioning	_	Held, if any Provision	Assets	Assets

Monthly Re	turns												
	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22
AGAF	4.39%	-2.62%	-2.66%	1.70%	-2.50%	-0.23%	-0.75%	-6.92%	-4.68%	-3.34%	7.42%	-3.63%	0.47%
BM	2.86%	-2.41%	-1.06%	1.75%	-2.01%	1.05%	0.71%	-4.80%	-3.57%	-3.35%	5.48%	-2.89%	0.33%

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\* Calculated on 12-month trailing data.

\*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

\*\*\* This include 0.2928% representing government levy and SECP Fee.

Selling & marketing expenses - for the period ended October, 2022, PKR Mn 1.137

# Alfalah GHP Stock Fund

#### AMC Rating: "AM2+" by PACRA 03-March-22

Investment Objective The investment objective of Alfalah GHP Stock Fund (AGSF) is to seek long-term capital growth by investing primarily in a diversified pool of equities and equity related instruments, management team shall ensure the active implementation of prudent investment practices, the highest professional standards and compliance of applicable laws.

Basic Information			Investment Committee	
Category: Equity Scheme Fund Type: Open Ended Benchmark: KSE100 Launch Date: July 15, 2008 Par Value: 100 Pricing: Forward Day Sales Load: 2.50% Risk Profile: High Leverage: Nil	Management Fee: 2.00% Min. Initial Investment: F Min. Subseq. Investment: f Trustee: CDC Pakistan Limit Auditor: AF Ferguson & Co. Listing: Pakistan Stock Exc Dealing Days: Monday - F Cut-off Time: 9:00 am - 4:	PKR 1,000/- ed Pakistan nange iday	Nabeel Malik Noman Soomro Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Mustafa Kamal Omar Mukhtar Hussain Salim Sayani, CFA	Acting Chief Executive Officer Chief Operating Officer Head of Equities Head of Compliance Head of Fixed Income Head of Risk Fund Manager
Asset Allocation (as % of Total Ass 100 90 90 70 60 70 60 70 60 70 60 70 60 70 60 70 60 70 60 70 60 70 60 70 70 70 70 70 70 70 70 70 7	Sets)		Fund Statistics Fund Size PKR mn (Oct 2022) Fund Size including fund of fund scher NAV (PkR): Sharpe Ratio* Information Ratio* Standard Deviation* Total Expense Ratio(YTD)*** Total Expense Ratio(Month)	90.71 -1. -1. 19.25 4.71 5.12
Cash T-Bills Stocks/ Equities Rev. Repo ag. GS	Rev. Repo ag. other Secs Govt. Backed/ Gov. Guar. TFCs/Sukuks PIBs T-Bills	CPs MTS Spread Trans	Fund Performance Since Inception** YTD Month (Oct 2022) Asset Allocation (Sector Wise as a % of 7 Commercial Banks Oil & Gas Exploration Companies Fertilizer Cement	BM         AGSF           9.71%         14.95%           -0.66%         0.15%           0.33%         0.72%           Total Assets)         25.30%           15.66%         11.96%           8.16%         8.16%
+Amount invested by fund of funds is Historical Performance (%)	acceleration subtracted from t ACSF BM	otal	Technology & Communication Others Total	6.33% 21.589 88.999
80 60 40 20 -20 -40 -20 -40 -20 -40 -20 -40 -20 -20 -20 -20 -20 -20 -20 -2	588 51 2 <b>FY20 FY2</b>	9 <sup>2</sup> 22 1 <b>F<sup>y</sup>22</b> 6 <sup>-61-</sup>	Top 10 Holdings (% of Total Assets) Mari Petroleum Company Limited United Bank Limited Engro Corporation Limited Systems Limited Meezan Bank Limited The Hub Power Company Limited Bank Alfalah Limited Pakistan Oilfields Limited Fauji Fertilizer Company Limited Lucky Cement Limited	6.60% 5.24% 4.99% 4.26% 3.85% 3.85% 3.80% 3.80% 3.66% 3.66% 3.51%
Name	Туре	Value before Provisioning	Provisioning Value after Held, if any Provisioning	% Gross % Ne Assets Assets
Monthly Returns           Oct-21         Nov-2:           AGSF         3.93%         -2.91%           BM         2.93%         -2.41%	%    -2.44%     1.66%	Feb-22 Mar-22 -2.63% -0.71% -2.01% 1.05%	Apr-22 May-22 Jun-22 -0.90% -7.32% -4.78% 0.71% -4.80% -3.57%	Jul-22 Aug-22 Sep-22 Oct-2 -3.29% 7.21% -4.09% 0.72% -3.35% 5.48% -2.89% 0.33%

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\* Calculated on 12-month trailing data.

\*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR)

\*\*\* This include 0.3079% representing government levy and SECP Fee.

Selling & marketing expense - for the period ended October, 2022, PKR Mn 2.181

**MUFAP's Recommended Format** 



# Alfalah GHP Value Fund

AMC Rating: "AM2+" by PACRA 3-Mar-22

#### Investment Objective

The investment objective of Alfalah GHP Value Fund (AGVF) is to generate stable and consistent returns from a well diversified portfolio consisting of high quality equity and debt securities.

#### Basic Information

Basic Information
Category: Asset Alloc. Scheme
Fund Type: Open Ended
Benchmark: Weighted average of KSE-100
Index and 6-months PKRV rate based on actual
allocation of the fund
Launch Date: October 29, 2005
Par Value: PKR 50/-
Pricing: Forward Day
Sales Load: 3.00%
Risk Profile: High

Management Fee: 2% Min. Initial Investment: PKR 5,000/-Min. Subseq. Investment: PKR 1,000/-Trustee: CDC Pakistan Limited Auditor: EY Ford Rhodes Listing: Pakistan Stock Exchange Dealing Days: Monday - Friday Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil

Investment Committee Nabeel Malik Noman Soomro Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Mustafa Kamal **Omar Mukhtar** Hussain Salim Sayani, CFA

Acting Chief Executive Officer **Chief Operating Officer Head of Equities** Head of Compliance **Head of Fixed Income** Head of Risk Fund Manager

set Allocation (as % of Total Assets)			Fund Statistics			
0	■Sep ■Oct		Fund Size PKR mn (Oc NAV (PkR):	t 2022)		378. 49.29
	•		Sharpe Ratio*			-1.
0 23.9			Information Ratio			-1.4
0			Standard Deviation	*		16.19
			Total Expense Ratio			4.53
0			Total Expense Ratio			3.56
0	22.1		Total Expense Ratio			5.50
0 - 0	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		Fund Performance		BM	AGVF
	6.6.	4.2 3.9	Since Inception**		9.15%	7.92%
	00	· · · · · · ·	YTD		1.42%	1.25%
	ku ks PIBs -Bills CPs		Month (Oct 2022)		0.73%	1.33%
Cash Stocks/ Equities Rev. Repo ag. GS Rev. Repo ag. other Secs. Govt. Backed/ Gov.	FFCs/Sukuks PIBs T-Bills CPs	Placements MTS Spread Trans. Others	Asset Allocation (Se	ector Wise as a % of To	otal Assets)	
s/ E cs.	5/53	ad	<b>Commercial Banks</b>			18.79%
ere Re Sck	ΤΕ	A sudg	Oil & Gas Exploration	on Companies		11.01%
Stc Rev. Rev. Govt.		0,	Fertilizer			8.71%
e Re			Cement			6.03%
			Technology & Comr	nunication		4.68%
ount invested by fund of funds is Rs. 0	million subtracted from tota	al	Others			14.57%
storical Performance (%)			Total			63.80%
AGVE BM			Top 10 Holdings (%			
0			Engro Corporation I			4.25%
			Mari Petroleum Con	npany Limited		4.03%
0	Ω.	5	Systems Limited			3.76%
0	28.1	29.2	United Bank Limited			3.47%
	~		The Hub Power Con			3.00%
0	5.8		Pakistan Oilfields Li			2.97%
0			Lucky Cement Limit			2.83%
و <mark>۲۷۱۶ ۲۷۱۶ ۲۲۱۶ ۲۲۱۶ ۲۲۱۶ ۲۲۱۶ ۲۲۱۶ ۲۲۱۶</mark>	FY20 F	Y21 FY22	Habib Bank Limited			2.80%
0 0000000000000000000000000000000000000		-13.9 -8 -8 -8 -8 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9 -13.9	Meezan Bank Limite			2.63%
T	L-YYYY	7	Oil & Gas Developm	ent Company Limite	d	2.37%
tails of Non-Compliant Investmen	(S****	Value before	Provisioning	Value after	% Gross	% Net
me	Type					Assets
me	Туре	Provisioning	Held, if any	Provisioning	Assets	Ass
onthly Returns Oct-21 Nov-21	Dec-21 Jan-22	Feb-22 Mar-22	Apr-22 Mav-2	22 Jun-22	Jul-22 Aug-22	Sep-22 Oct-2

### 1.20% **Dispute Resolution/Complaint Handling**

3.79%

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-0.66%

1.80%

-5.91%

-3.81%

-3.65%

-2.50%

-2.35%

-2.15%

5.35%

4.57%

-0.27%

0.56%

#### Disclaimer

AGVE

BM

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\* Calculated on 12-month trailing data.

\*\* Since Inception return is calculated on Compound Annual Growth Rate (CAGR).

\*\*\*This include 0.3159% representing government levy and SECP Fee.

-2.62%

-0.70%

-2.07%

-0.71%

1.45%

1.50%

-2.18%

-1.71%

Selling & marketing expenses - for the period ended October, 2022, PKR Mn 0.519



-2.87%

-1.59%

1.33%

0.73%

### Alfalah GHP Prosperity Planning Fund

**Fund: Not Yet Rated** 

AMC Rating: "AM2+" by PACRA 03-Mar-22

ategory: Fund of Funds Scheme und Type: Open Ended enchmark       Risk Profile: Plan Specific Management Fee: 1%*         GHP CAP: Weighted average return of KSE 100 and 6 onths PKRV on the basis of actual investments in aderlying schemes.       Risk Profile: Plan Specific Management Fee: 1%*         GHP MAP: Weighted average return of KSE 100 and 6 onths KIBOR on the basis of actual investments in aderlying schemes.       Numestment: PKR 100/- Trustee: CDC Pakistan Limited Launch Date: Sep 11, 2015 Par Value: 100 Auditor: A. F. Ferguson & CO, Chartered Accountants Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil GPPF-Active Front end load: 1.5% AGPPF- monservative Front end load: 1.5% AGPPF- Active Front end load: 1.5% AGPPF- Moderate Front end load: 1.5% AGPPF- Moderate Back end load: 0%         MGPPF-Active Allocation Plan (Holdings as % of Total Assets)         Holdings         Sep       Oct         ash       2.31%         1.87%       1.91%         100.00%       100.00%	Investment Committee Vabeel Malik Vabeel Malik Voman Soomro Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Mustafa Kamal Dmar Mukhtar Hussain Salim Sayyani, CFA Risk Profile: AGPPF-Active AGPPF-Active AGPPF-Conservative Alfalah GHP Active Allocation Plan Fund Size (PkR): Fotal Expense Ratio(YTD)** Fotal Expense Ratio(Month) Paeformance	Acting Chief Executive Chief Operating Officer Head of Equities Head of Compliance Head of Fixed Income Head of Risk Fund Manager High Medium Medium	
und Type: Open Ended       Mark Specific         enchmark       Management Fee: 1%*         Min. Initial Investments: in       Management Fee: 1%*         nderlying schemes.       GHP AP: Weighted average return of KSE 100 and 6         GHP AP: Weighted average return of KSE 100 and 6       Management Fee: 1%*         Min. Initial Investments: in       Management Fee: 1%*         Min. Subseq. Investments: in       Management Fee: 10%*         Min. Subseq. Investments: in       Management Fee: 10%*         Min. Building       Co. Chartered Accountants         GHP AAP: Weighted average return of KSE 100 index       Dealing Days: Monday - Friday         Listing: Pakistan Stock Exchange       Cut-off Time: 9:00 am - 4:00 pm         Leverage: Nil       AGPPF-Adoterate Back end load: 0%         GPPF-Active Front end load: 1%       MGPF-Active Back end load: 0%         Magement Fee:       Sep       Oct         ash       2.31%       1.85%         quity       34.32%       34.33%       0.00%         none       38.77%       39.03%       22.88%       1.01.00%	Noman Soomro Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Mustafa Kamal Dmar Mukhtar Hussain Salim Sayyani, CFA Risk Profile: AGPPF-Active AGPPF-Moderate AGPPF-Conservative Mifelah GHP Active Allocation Plan Fund Size (PkR mn; as on Oct 31, 2022): MaY (PkR): Total Expense Ratio(YTD)** Fotal Expense Ratio(Month)	Chief Operating Officer Head of Equities Head of Compliance Head of Fixed Income Head of Risk Fund Manager High Medium Medium	43.69 96.2412 0.65% 0.84%
enchmark GHP CAP: Weighted average return of KSE 100 and onths PKRV on the basis of actual investments in nderlying schemes. GHP MAP: Weighted average return of KSE 100 and onths KIBOR on the basis of actual investments in nderlying schemes. GHP AAP: Weighted average return of KSE 100 index inderlying schemes. GHP AAP: Weighted average return of KSE 100 index inderlying schemes. GHP AAP: Weighted average return of KSE 100 index inderlying schemes. GHP AAP: Weighted average return of KSE 100 index inderlying schemes. GHP AAP: Weighted average return of KSE 100 index inderlying schemes. GHP AAP: Weighted average return of KSE 100 index inderlying schemes. GPF-Active Front end load: 2% GPPF-Active Front end load: 1.5% AGPPF- onservative Front end load: 1.5% AGPPF- onservative Front end load: 1.5% AGPPF- Onservative Front end load: 1.5% AGPPF- Min. Subseq. Investment: PKR 500/- Min. Subseq. Investment: PKR 500/- Min. Subseq. Investment: PKR 500/- Min. Dital Ansets Holdings Sep Oct Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets) Holdings Sep Oct Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets) Holdings Sep Oct Holdings Sep Oct Holdings Holdings Holdings Holdings Holdings	Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Mustafa Kamal Dmar Mukhtar Hussain Salim Sayyani, CFA Risk Profile: AGPPF-Active AGPPF-Active AGPPF-Moderate AGPPF-Conservative Mifalah GHP Active Allocation Plan Fund Size (PkR mn; as on Oct 31, 2022): VAV (PkR): Total Expense Ratio(YTD)** Fotal Expense Ratio(Month)	Head of Equities Head of Compliance Head of Fixed Income Head of Risk Fund Manager High Medium Medium	43.69 96.2412 0.65% 0.84%
GHP CAP: Weighted average return of KSE 100 and 6 onths PKRV on the basis of actual investments in inderlying schemes.       Min. Initial Investment: PKR 300/-         GHP MAP: Weighted average return of KSE 100 and 6 onths KIBOR on the basis of actual investments in inderlying schemes.       Min. Subseq. Turvestment: PKR 100/-         GHP MAP: Weighted average return of KSE 100 and 6 onths KIBOR on the basis of actual investments in inderlying schemes.       Name the basis of actual investments in inderlying schemes.         GHP AAP: Weighted average return of KSE 100 index ind 6 month KIBOR on the basis of actual investments in inderlying schemes.       Name the basis of actual investments in inderlying schemes.         GPF-Active Front end load: 2%       GPF-Active Front end load: 1.5% AGPPF-Active Back end load: 0%         GPF-F-Active Front end load: 1.5% AGPPF-       AGPPF-Active Back end load: 0%         GPF-Moderate Front end load: 1.5%       Sep         Oct       Name         ash       2.31%         Italah GHP Active Allocation Plan (Holdings as % of Total Assets)         Holdings       Sep         Oct       Name         ash       2.73%         100.00%       100.00%         Italah GHP Moderate Allocation Plan (Holdings as % of Total Assets)	Shariq Mukhtar Hashmi Mustafa Kamal Dmar Mukhtar Iussain Salim Sayyani, CFA Risk Profile: AGPPF-Active AGPPF-Moderate AGPPF-Conservative Mifalah GHP Active Allocation Plan Fund Size (PkR mr; as on Oct 31, 2022): VAV (PkR): Total Expense Ratio(YTD)** Fotal Expense Ratio(Month)	Head of Compliance Head of Fixed Income Head of Risk Fund Manager High Medium Medium	96.2412 0.65% 0.84%
onths PKRV on the basis of actual investments in derlying schemes.       min. Subseq. Investment PKR 100/-         GHP MAP: Weighted average return of KSE 100 and 6 onths KIBOR on the basis of actual investments in derlying schemes.       Trustes: CDC Pakistan Limited Launch Date: Sep 11, 2015         GHP AAP: Weighted average return of KSE 100 index       Auditor: A. F. Ferguson & CO, Chartered Accountants Dealing Days: Monday - Friday         GHP AAP: Weighted average return of KSE 100 index       Listing: Pakistan Stock Exchange         GPF-Active Front end load: 2%       AGPPF-Active Back end load: 0%         GPPF-F.vice Front end load: 1%       AGPPF-Active Back end load: 0%         GPPF-Active Front end load: 1%       Is85%         Ifalah GHP Active Allocation Plan (Holdings as % of Total Assets)       No.00%         Iters       1.85%         uity       34.32%       34.33%         ncome       38.77%       39.03%         Ioney Market       22.73%       22.88%         Iters       1.00.00%       100.00%         Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)       Holdings         Holdings       Sep       Oct         Ash       4.30%       3.78%         ash       4.30%       3.78%	Mustafa Kamal Dmar Mukhtar Hussain Salim Sayyani, CFA Risk Profile: AGPPF-Ative AGPPF-Moderate AGPPF-Conservative Mifalah GHP Active Allocation Plan Fund Size (PKR mn; as on Oct 31, 2022): May (PKR): Total Expense Ratio(YTD)** Fotal Expense Ratio(Month)	Head of Fixed Income Head of Risk Fund Manager High Medium Medium	96.2412 0.65% 0.84%
Inderlying schemes.       Inderlying schemes.         GHP MAP: Weighted average return of KSE 100 and 6 months KIBOR on the basis of actual investments in aderlying schemes.       Inderlying schemes.         GHP AAP: Weighted average return of KSE 100 index inderlying schemes.       Auditor: A. F. Ferguson & CO, Chartered Accountants         GHP AAP: Weighted average return of KSE 100 index inderlying schemes.       Monday - Friday         GPF-Adve Front end load: 2%       GPF-Active Front end load: 1.5% AGPPF-         GPPF-Active Front end load: 1.5% AGPPF-       AGPPF-Active Back end load: 0%         AGPPF-Active Front end load: 1.%       Ifalah GHP Active Allocation Plan (Holdings as % of Total Assets)         Holdings       Sep Oct         ash       2.31%       1.85%         quity       34.32%       34.33%         noneme       38.77%       39.03%         Ioney Market       22.73%       22.88%         Itheldings       100.00%       100.00%         Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)       Holdings         Holdings       Sep Oct       38%         ash       2.68%       4.30%         inoury       38.77%       39.03%         ioney Market       22.73%       22.88%         Italah GHP Moderate Allocation Plan (Holdings as % of Total Assets)	Omar Mukhtar Hussain Salim Sayyani, CFA Risk Profile: AGPPF-Active AGPPF-Moderate AGPPF-Conservative AUfalah GHP Active Allocation Plan Fund Size (PkR mn; as on Oct 31, 2022): HAV (PkR): Total Expense Ratio(YTD)** Fotal Expense Ratio(Month)	Head of Risk Fund Manager High Medium Medium	96.2412 0.65% 0.84%
GHP MAP: Weighted average return of KSE 100 and 6       Par Value: 100         onths KIBOR on the basis of actual investments in inderlying schemes.       Auditor: A. F. Ferguson & CO, Chartered Accountants Dealing Days: Monday - Friday         GHP AAP: Weighted average return of KSE 100 index inderlying schemes.       Nonth KIBOR on the basis of actual investments in inderlying schemes.         GHP AAP: Weighted average return of KSE 100 index inderlying schemes.       Listing: Pakistan Stock Exchange         ricing: Forward Day       GPPF-Active Front end load: 2%         GPPF-Active Front end load: 1.5% AGPPF-Active Back end load: 0%       AGPPF-Active Back end load: 0%         GPPF-Moderate Front end load: 1.5% AGPPF-       AGPPF-Conservative back end load: 0%         MGIPF-Active Allocation Plan (Holdings as % of Total Assets)       Holdings         Holdings       Sep Oct         ash       2.3.1%       1.85%         neome       38.77%       39.03%         Ioney Market       22.73%       22.88%         100.00%       100.00%       100.00%         Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)       Holdings         Holdings       Sep Oct       3.78%         ash       4.30%       3.78%         quity       19.66%       19.66%	Hussain Salim Sayyani, CFA Risk Profile: AGPPF-Active AGPPF-Moderate AGPPF-Conservative Auffalah GHP Active Allocation Plan Fund Size (PkR mn; as on Oct 31, 2022): VAV (PkR): Total Expense Ratio(YTD)** Fotal Expense Ratio(Month)	Fund Manager High Medium Medium	96.2412 0.65% 0.84%
Par Value: 100       nderlying schemes.       GHP AAP: Weighted average return of KSE 100 index nd 6 month KIBOR on the basis of actual investments in derlying schemes.     Auditor: A. F. Ferguson & CO, Chartered Accountants Dealing Days: Monday - Friday Listing: Pakistan Stock Exchange Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil AGPPF-Active Back end load: 0% AGPPF-Active Back end load: 0% AGPPF-Active Back end load: 0% AGPPF-Conservative back end load: 0%       Ifalah GHP Active Allocation Plan (Holdings as % of Total Assets)       Holdings       Nuity       34.32%       34.33%       noneme       38.77%       39.03%       theres       100.00%       Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)       Holdings       Sep       Oct       ash       1.87%       1.91%       there       100.00%       Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)       Holdings       Sep       Oct       ash       4.30%       3.78%       quity       19.66%	Risk Profile: AGPPF-Active AGPPF-Moderate AGPPF-Conservative Affalah GHP Active Allocation Plan Fund Size (PkR mn; as on Oct 31, 2022): VaV (PkR): Total Expense Ratio(YTD)** Total Expense Ratio(Month)	High Medium Medium	96.2412 0.65% 0.84%
Addrof: A. F. Perguson a Coto, Chartereo Accountants GHP AAP: Weighted average return of KSE 100 index inderlying schemes. ricing: Forward Day GPPF-Active Front end load: 2% GPPF-Active Front end load: 1.5% AGPPF- onservative Front end load: 1.5% AGPPF- onservative Front end load: 1.5% AGPPF- onservative Front end load: 1.5% AGPPF- Conservative Seep Oct ash 2.31% 1.85% quity 34.32% 34.33% income 38.77% 39.03% income 38.77% 39.03% income 38.77% 1.91% income 38.77% 1.91% inters 1.87% 1.91% income 38.77% 39.03% income 38.77% income 38.75% income 38.75% income 38.75% income 38.75% income 38.75% income 38.75% income 38.75% income 38.75% income 38.75% inc	AGPPF-Active AGPPF-Moderate AGPPF-Conservative Alfalah GHP Active Allocation Plan Fund Size (PkR mn; as on Oct 31, 2022): VAV (PkR): Total Expense Ratio(YTD)** Total Expense Ratio(Month)	Medium Medium	96.2412 0.65% 0.84%
GHP AAP: Weighted average return of KSE 100 index d 6 month KIBOR on the basis of actual investments in inderlying schemes.     Dealing Days: Moltody - Priday Listing: Pakistan Stock Exchange Cut-off Time: 9:00 am - 4:00 pm Leverage: Nil AGPPF-Active Front end load: 2% GPPF-Active Front end load: 1.5% AGPPF- onservative Front end load: 1.5% AGPPF- end total 1.5% AGPPF- onservative Front end load: 1.5% AGPPF- onservative Front end load: 1.5% AGPPF- ACTV AGPF- AGPPF-Active Allocation Plan (Holdings as % of Total Assets)       Holdings Sep       Oct AGPPF-Active Allocation Plan (Holdings as % of Total Assets)       Holdings Sep       AGP       A	AGPPF-Active AGPPF-Moderate AGPPF-Conservative Alfalah GHP Active Allocation Plan Fund Size (PkR mn; as on Oct 31, 2022): VAV (PkR): Total Expense Ratio(YTD)** Total Expense Ratio(Month)	Medium Medium	96.2412 0.65% 0.84%
Isoling: Practical Stock Evaluating:         Lisoling: Practical Stock Evaluating:         iderlying schemes.         ircing:: Forward Day         GPPF-Active Front end load: 2%         GPPF-Moderate Front end load: 1.5% AGPPF-         Oper-Moderate Front end load: 1.5% AGPPF-         Onservative Front end load: 1.5% AGPPF-         Moderate Front end load: 1.5% AGPPF-         Oper-Moderate Back end load: 0%         AGPPF-Conservative back end load: 0%         Holdings         Holdings         Key         Oct         ash       2.31%         1.85%         100.00%         100.00%         100.00%         Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)         Holdings         187%       1.91%         100.00%       100.00%         Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)         Holdings         Sep       Oct         ash       4.30%         3.78%       3.78%         quity       19.66%	AGPPF-Moderate AGPPF-Conservative Alfalah GHP Active Allocation Plan Fund Size (PkR mŋ; as on Oct 31, 2022): VaV (PkR): Fotal Expense Ratio(YTD)** Fotal Expense Ratio(Month)	Medium Medium	96.2412 0.65% 0.84%
Aderlying schemes.     Cut-OF Time: 9:00 am - 4:00 pm       ricing: Forward Day     Leverage: Nil       GPPF-Active Front end load: 2%     AGPPF-Active Back end load: 0%       GPPF-Moderate Front end load: 1.5% AGPPF-     AGPPF-Conservative back end load: 0%       AGPPF-Moderate Back end load: 0%     AGPPF-Conservative back end load: 0%       Ifalah GHP Active Allocation Plan (Holdings as % of Total Assets)     Holdings       ash     2.31%     1.85%       quity     34.32%     34.33%       ncome     38.77%     39.03%       Ioney Market     22.73%     22.88%       thetres     1.87%     1.91%       otal     100.00%     100.00%       Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)     Holdings       Market     22.73%     22.88%       thetres     1.87%     1.91%       otal     100.00%     100.00%	AGPPF-Conservative Alfalah GHP Active Allocation Plan Fund Size (PkR mn; as on Oct 31, 2022): VAV (PkR): Fotal Expense Ratio(YTD)** Fotal Expense Ratio(Month)	Medium	96.2412 0.65% 0.84%
ricing: Forward Day GPPF-Active Front end load: 2% GPPF-Active Front end load: 1.5% AGPPF- onservative Front end load: 1.5% AGPPF- onservative Front end load: 1.5% AGPPF- Orbit Conservative back end load: 0% AGPPF-Active Back end load: 0% AGPPF-Active Back end load: 0% AGPPF-Conservative back end load: 0% AGPPF-Active Back end load: 0% AGPPF-Active Back end load: 0% AGPPF-Conservative back end load: 0% AGPPF-Active Back end load: 0% AGPPF-Active Back end load: 0% AGPPF-Conservative back end load: 0% AGPPF-Active Back end load: 0% AGPPF-Conservative back end load: 0% AGPPF-Conservative back end load: 0% AGPPF-Conservative back end load: 0% AGPPF-Conservative back end load: 0% AGPPF-Active Back end load: 0% AGPPF-Conservative back end load: 0% AGPPF-Conservative back end load: 0% AGPPF-Active Back end load: 0	Alfalah GHP Active Allocation Plan Fund Size (PkR mn; as on Oct 31, 2022): VAV (PkR): Total Expense Ratio(YTD)** Fotal Expense Ratio(Month)	вм	96.2412 0.65% 0.84%
GPPF-Active Front end load: 2%     AGPPF-Active Back end load: 0%       GPPF-Moderate Back end load: 1%     AGPPF-Moderate Back end load: 0%       GPPF-Moderate Back end load: 0%     AGPPF-Conservative back end load: 0%       Ifalah GHP Active Allocation Plan (Holdings as % of Total Assets)     Holdings       iash     2.31%     1.85%       income     38.77%     39.03%       loney Market     22.73%     22.88%       ithers     1.87%     1.91%       ithers     1.87%     1.91%       ithers     1.87%     1.91%       ithers     0.00%     100.00%       Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)     Holdings       Market     22.73%     22.68%       ithers     1.87%     1.91%       ithers     0.00%     100.00%	Tund Size (PkR mn; as on Oct 31, 2022): VAV (PkR): Fotal Expense Ratio(YTD)** Fotal Expense Ratio(Month)		96.2412 0.65% 0.84%
GPPF-Moderate Front end load: 15% AGPPF-       AGPPF-Conservative back end load: 0%       Index and the set of t	Tund Size (PkR mn; as on Oct 31, 2022): VAV (PkR): Fotal Expense Ratio(YTD)** Fotal Expense Ratio(Month)		96.2412 0.65% 0.84%
AGPPP-Conservative Front end load: 1% AGPPP-Conservative back end load: 0% Ifalah GHP Active Allocation Plan (Holdings as % of Total Assets) Holdings Sep Oct ash 2.31% 1.85% quity 34.32% 34.33% ncome 38.77% 39.03% loney Market 22.73% 22.88% there is 1.87% 1.91% otal 100.00% Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets) Holdings Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets) Holdings ash 4.30% 3.78% quity 19.66% 19.66%	Tund Size (PkR mn; as on Oct 31, 2022): VAV (PkR): Fotal Expense Ratio(YTD)** Fotal Expense Ratio(Month)		96.2412 0.65% 0.84%
Ifalah GHP Active Allocation Plan (Holdings as % of Total Assets)           Holdings           Sep         Oct           ash         2.31%         1.85%           quity         34.32%         34.33%           ncome         38.77%         39.03%           loney Market         22.73%         22.88%           thers         1.87%         1.91%           otal         100.00%         100.00%           Holdings as % of Total Assets)           Holdings           Sep         Oct           ash         4.30%         3.78%           quity         19.66%	Tund Size (PkR mn; as on Oct 31, 2022): VAV (PkR): Fotal Expense Ratio(YTD)** Fotal Expense Ratio(Month)		96.2412 0.65% 0.84%
Holdings         Sep         Oct           ash         2.31%         1.85%           quity         34.32%         34.33%           ncome         38.77%         39.03%           loney Market         22.73%         22.88%           thers         1.87%         1.91%           otal         100.00%         100.00%           Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)         Holdings           sah         4.30%         3.78%           quity         19.66%         19.66%	Tund Size (PkR mn; as on Oct 31, 2022): VAV (PkR): Fotal Expense Ratio(YTD)** Fotal Expense Ratio(Month)		96.2412 0.65% 0.84%
Sep         Oct           ash         2.31%         1.85%           quity         34.32%         34.33%           ncome         38.77%         39.03%           loney Market         22.73%         22.88%           thters         1.91%	NAV (PkR): Fotal Expense Ratio(YTD)** Fotal Expense Ratio(Month)		96.2412 0.65% 0.84%
ash         2.31%         1.85%           quity         34.32%         34.33%           ncome         38.77%         39.03%           loney Market         22.73%         22.88%           thers         1.87%         1.91%           otal         100.00%         100.00%           Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)         Holdings           Holdings           ash         4.30%         3.78%           quity         19.66%         19.66%	Fotal Expense Ratio(YTD)** Fotal Expense Ratio(Month)		0.65% 0.84%
Income         38.77%         39.03%           Ioney Market         22.73%         22.88%           Ithers         1.87%         1.91%           otal         100.00%         100.00%           Iffalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)           Holdings         Sep         Oct           ash         4.30%           4.30%         3.78%           quity         19.66%         19.66%			
Items         22.73%         22.88%           itters         1.87%         1.91%           otal         100.00%         100.00%           Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)         Holdings           Holdings           Sep           ash         4.30%           4.30%         3.78%           guity         19.66%	Performance		AGAAP
I.87%         1.91%           otal         100.00%         100.00%           Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)         Holdings           Holdings         Sep         Oct           ash         4.30%         3.78%           quity         19.66%         19.66%	Performance		AGAAP
Idalah GHP Moderate Allocation Plan (Holdings as % of Total Assets)           Holdings           Sep         Oct           ash         4.30%         3.78%           quity         19.66%         19.66%			
Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets) Holdings Sep Oct ash 4.30% 3.78% quity 19.66%	Since Inception Return*****	6.50%	3.76%
Ifalah GHP Moderate Allocation Plan (Holdings as % of Total Assets) Holdings Sep Oct ash 4.30% 3.78% quity 19.66% 19.66%	πр	3.47%	3.30%
Holdings           Sep         Oct           ash         4.30%         3.78%           quity         19.66%         19.66%	Month	1.01%	0.93%
Sep         Oct           ash         4.30%         3.78%           quity         19.66%         19.66%	Alfalah GHP Moderate Allocation Plan		
ash 4.30% 3.78% quity 19.66% 19.66%	Fund Size (PkR mn; as on Oct 31, 2022):		35.88
quity 19.66% 19.66%	NAV (PkR):		100.8773
	Total Expense Ratio(YTD)***		0.52%
ncome 66.38% 66.86%	Total Expense Ratio(Month)		0.65%
E 010/		514	
	Performance	BM	AGMAP
	Since Inception Return***** (TD	8.15% 4.14%	5.66% 3.15%
	Month	4.14%	1.02%
	Month	1.15%	1.02%
Ifalah GHP Conservative Allocation Plan (Holdings as % of Total Assets)	Alfalah GHP Conservative Allocation Pla	in	
Holdings	Fund Size (PkR mn; as on Oct 31, 2022):		209.96
	NAV (PkR):		108.2716
	Total Expense Ratio(YTD)****		0.56%
	Total Expense Ratio(Month)		0.55%
ncome 37.21% 37.27%			
	Performance	BM	AGCAP
	Since Inception Return*****	8.81%	6.81%
otal 100.00% 100.00%	πр	5.02% 1.27%	4.48% 1.17%

					Value before	Provisioning		Value after		% Gross		% Net
lan Name	Allocation	<u> </u>	Тур	e	Provisioning	Held, if a	ıy	Provisioning		Assets		Assets
falah GHP /	Active Allocation											
	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22		May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22
AGAAP	3.43%	-1.99%	-1.22%	1.19%	-0.86%	0.40% · -0.26%		-1.77%	-0.60%	3.30%	-0.33%	0.93%
BM	1.85%	-0.50%	-0.28%	1.33%	-0.62%	1.31% · 0.89%	-2.11%	-0.75%	-0.41%	2.98%	-0.13%	1.01%
lfalah GHP N	Moderate Allocat	ion Plan (Month	ly Returns)									
AGMAP	1.44%	-0.69%	-0.18%	1.03%	-0.03%	0.83% · 0.07%	-1.16%	-0.15%	0.12%	2.32%	-0.32%	1.02%
BM	1.16%	0.26%	0.49%	1.14%	0.14%	1.19% · 1.02%	-0.24%	0.38%	0.34%	2.27%	0.35%	1.13%
lfalah GHP (	Conservative Allo	cation Plan (Mo	nthly Returns)									
AGCAP	0.92%	0.08%	0.26%	0.92%	0.32%	0.87% · 0.46%	0.04%	0.55%	0.82%	1.57%	0.86%	1.17%
BM	0.92%	0.56%	0.62%	1.03%	0.51%	1.10% · 1.06%	0.56%	0.89%	0.95%	1.69%	1.03%	1.27%

Dispute Resolution/Complaint Handling

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\* Not Applicable, if invested in funds managed by AGIML

\*\*AGAAP: This include 0.0310% representing government levy and SECP Fee \*\*\*AGMAP: This include 0.0217% representing government levy and SECP Fee

\*\*\*\*AGCAP: This include 0.0296% representing government levy and SECP Fee \*\*\*\*\* Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)



### Alfalah GHP Pension Fund

Fund: Not Yet Rated AMC: "AM2+" by PACRA 03-Mar-22 nt Obie The objective of introducing Alfalah GHP Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme which is managed by professional investment manager to assist them to plan and provide for their retirement. The design of the scheme empowers the participants to decide how much to invest in their pensions and how to invest it, as well as to continue investing in their pension accounts even if they change jobs, **Basic Information** Investment Co Nabeel Malik Acting Chief Executive Office Category: Voluntary Pension Fund Scheme Fund Type: Open Ended Dealing Days: Monday - Friday Noman Soomro Chief Operating Officer Par Value: 100 Muddasir Ahmed Shaikh Head of Equities Launch Date: January 02, 2017 Pricing Mechanism: Forward Head of Compliance Head of Fixed Income Shariq Mukhtar Hashmi Min. Initial Investment: PKR 1,000/-Frontend load: 3% Mustafa Kamal Trustee: CDC Pakistan Limited Auditor: A. F. Ferguson & CO, Chartered Accountants Backend load: Nil Omar Mukhtar Head of Risk Management Fee: 1.25%\*\* Hussain Salim Sayyani, CFA Fund Manager Cut-off Time: 9:00 am - 4:00 pm Alfalah GHP Equity Sub Fund Top Ten Holdings (as a % of total assets) Sector Allocation (as a % of total assets) Asset Allocation (as a % of total assets) Mari Petroleum Company Limited 6.12% **Commercial Banks** 23.62% 5.42% 4.67% 15.59% 10.99% Systems Limited **Oil & Gas Exploration Companies** Engro Corporation Limited Fertilizer 7.30% 13.00% Technology & Communication United Bank Limited 4.36% 7.16% The Hub Power Company Limited Pakistan Oilfields Limited 3.95% 6.51% Cement 3.74% Others 15.82% Bank Alfalah Limited 3.57% 3.49% Meezan Bank Limited Oil & Gas Development Company Limited 3.47% Fund Size (PKR Mn.) 34.9235 75.548 -0.36% Fauji Fertilizer Company Limited 3.18% NAV Year To Date Return Since Incention Return\* -4 70% Expense ratio (month) Expense ratio (YTD)\*\*\* Bank Balance Equity Investment Others 3 35% 3.36% iey M Alfalah GHP Debt Sub Fund Asset Allocation (as a % of total assets) Asset Allocation (as a % of total assets) August October October August 80 67% 80.10% 80.10% 60.10% 60.10% 11 259 40.10% 40.10% 7.07% 18.19% 13 56% 6.87% 20.10% 20.10% 1.39% 1.13% 0.10% 0.10% PIB СР Plac. with Banks/DFIs TFCs/Sukuk Cash Plac. with NBFCs T-Bills Plac. with Banks/DFIs Plac. with TFCs/Su CP o Spread Fund Size (PKR Mn.) 60.1593 Fund Size (PKR Mn.) 118.0115 NAV 150,155 NAV 149.152 13.59% Year To Date Return 11.82% Year To Date Return 7.10% Since Inception Return<sup>3</sup> 7.22% Since Inception Return<sup>3</sup> Expense ratio (month) Expense ratio (YTD)\*\*\*\* 1.89% Expense ratio (month) Expense ratio (YTD)\*\*\*\*\* 1.66% ah GHP Fouity Sub Fi Value after Value before Provisioning Held, if any % Gross % Net Type Provisioning Provisioning Name Assets Assets Alfalah GHP Debt Sub Fund - Details of npliant Inv Provisioning Value before Value after % Gros % Net Held, if any Assets Provisioning Provisioning Name Туре Assets Alfalah GHP Money Market Sub Fund - Details of Non-Compliant Inv Value before Value after % Gross % Net Provisioning Name Туре Provisioning Held, if any Provisioning Assets Assets Oct-21 Nov-21 Dec-21 Jan-22 Feb-22 Mar-22 Apr-22 Mav-22 Jun-22 Jul-22 Aug-22 Sep-22 Oct-22 AGPES 2.65% 2.15% 2.14% -0.31% 3.92% 2.20% Oct-21 Nov-21 Dec-21 Jan-22 Feb-22 Apr-22 Jun-22 Oct-22 AGPDSF 6.65% 5.69% 8.89% 8.59% 6.39% 9.47% 12.99% 12 070 10.31 11.68% Oct-21 Nov-21 Dec-21 Jan-22 Feb-22 Mar-22 Apr-22 Mav-22 Jun-22 Jul-22 Aug-22 Sep-22 Oct-22 AGPMMSF 8.68% 8.76% 8.99% 12.48% 13.04% 13.65% 13.10% 5.59% 4.91% 7.89% 8.85% 11.27% 13.68% Dispute Resolution/Complaint Handling Investors may lodge their complaints to our Investor Services Department through any of the following options where our dedicated staff is available to provide assistance: Call us at (+92-21) 111 090 090, Email us at complaints@alfalahghp.com, Contact us at 0300-0707417 or submit through our website www.alfalahghp.com/complaint-andfeedback2.php. In case your concerns are not settled or resolved, you may lodge your complaint with SECP at the link https://sdms.secp.gov.pk/. Please note that SECP will entertain only those complaints which were at first directly requested to be redressed by us and were not resolved as per investor satisfaction.

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\* Since Inception return is calculated on Compounded Annual Growth Rate (CAGR)

\*#AGPF Mg1 Fee has been revised from Feb 10, 2021 through 1st supplemental OD duly approved by SECP on Jan 11, 2021 \*\*#AGPEST: This include 0.2457% representing government levy and SECP Fee \*\*\*\*AGPF Mg1 - D.2083% representing government levy and SECP Fee \*\*\*\*AGPMG5: This include 0.2017% representing government levy and SECP Fee



# Alfalah GHP Consumer Index Exchange Traded Fund

#### AMC Rating: "AM2+" by PACRA 3-Mar-22

Investment Objective Alfalah Consumer Index Exchange Traded Fund (ACIETF) is an open-ended scheme that is traded on Pakistan Stock Exchange and shall aim to track the performance of the Benchmark index. The index shall be periodically re-balanced & reconstituted as specified in the offering document in order to provide long-term capital appreciation and dividends yield to the investors.

Basic Information			Investment Committee		
Category: Exchange Traded Fund Fund Type: Open Ended Benchmark: Alfalah Consumer Index Launch Date: January 17, 2022 Par Value: 10 Pricing: Backward Pricing Risk Profile: High Leverage: Nil	Management Fee: 0.5% Min. Initial Investment: Min. Subseq. Investment Trustee: CDC Pakistan Lin Auditor: AF Ferguson & CC Listing: Pakistan Stock Ex Dealing Days: Monday - Cut-off Time: 9:00 am - 4	t: PKR 100,000/- hited b. Pakistan change Friday	Nabeel Malik Noman Soomro Muddasir Ahmed Shaikh Shariq Mukhtar Hashmi Mustafa Kamal Omar Mukhtar Hussain Salim Sayani, CFA	Acting Chief Executive Officer Chief Operating Officer Head of Equities Head of Compliance Head of Fixed Income Head of Risk Fund Manager	
Asset Allocation (as % of Total Asset	ts)		Fund Statistics		
	■ Sep ■ Oct	9.6 7.7	Fund Size PKR mn (Oct 2022) Fund Size including AGIML Inve NAV (PkR): Sharpe Ratio* Standard Deviation* Standard Deviation* Total Expense Ratio(YTD)** Total Expense Ratio(Month)		23.20 49.04 7.560 -2.45 -0.19 27.86% 1.96% 1.88%
Cash T-Bills Stocks/ Equities Rev. Rep ag. GS Rep ag. other Secs.	Govt Backed/ Gov. Guar. TFCs/Sukuks PIBS	CPs MTS Spread Trans.	Fund Performance Since Inception		ACIETF 24.40%
agi 1- 0	Suk G	ott 1	YTD	-4.04%	-4.91%
epo epo	les les	ead	Month (Oct 2022)	-5.70%	-5.74%
	/pa	Spi	Asset Allocation (Sector Wise as a	% of Total Assets)	
b Ke S	ack		Cement		33.04%
Re	t B		Oil & Gas Marketing Companies		L4.26%
Re v.	No.		Engineering		12.84%
×	8		Textile Composite	-	L2.17%
+Amount invested by fund of funds is	Ps. 0 million subtracted from t	otal	Pharmaceuticals		9.19%
Historical Performance (%)	ks. o minion subtracted from t	otal	Others		L1.78%
			Total		3.28%
					/5.20 /0
80 -	■ ACIETF ■ BM		Top 10 Holdings (% of Total Asset		0.070/
60			Lucky Cement Limited		9.87%
40			Cherat Cement Company Limite		8.48%
			Pakistan State Oil Company Lim		8.37%
20 0 0.0 0	0.0 0 0.0		The Searle Company Limited		7.85%
0			Maple Leaf Cement Factory Limi		7.83%
-20 <b>FY19 F</b> Y	720 FY21	FY22	D.G. Khan Cement Company Lim Sui Northern Gas Pipelines Limit		6.86% 5.89%
		-20.5 -25.4	Nishat Mills Limited		5.89% 5.77%
-40 ]		25.4	Unity Foods Limited		5.77% 5.60%
			International Steels Limited		
Details of Non-Compliant Investm	onto		International Steels Limited		4.70%
betails of Non-compliant investin	ents	Value before	Provisioning Value a	fter % Gross	% Net
Name	Туре	Provisioning	Held, if any Provisio		Assets
	1990	Tovisioning		ning A33CL3	
Monthly Returns Oct-21 Nov-21	Dec-21 Jan-22	Feb-22 Mar-22	Apr-22 May-22 Jun-2	2 Jul-22 Aug-22 Sep-22	Oct-22
ACIETF	Jan-22	-4.92% 0.21%	-7.28% -8.99% -0.62		-5.74%
BM		-5.06% 0.39%	-7.25% -9.20% -0.55		-5.70%
1071 I		510070 013370	712070 912070 -0133	// 110/0	517 0 70

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\* Calculated on 12-month trailing data.

\*\*This include 0.0661% representing government levy and SECP Fee.





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